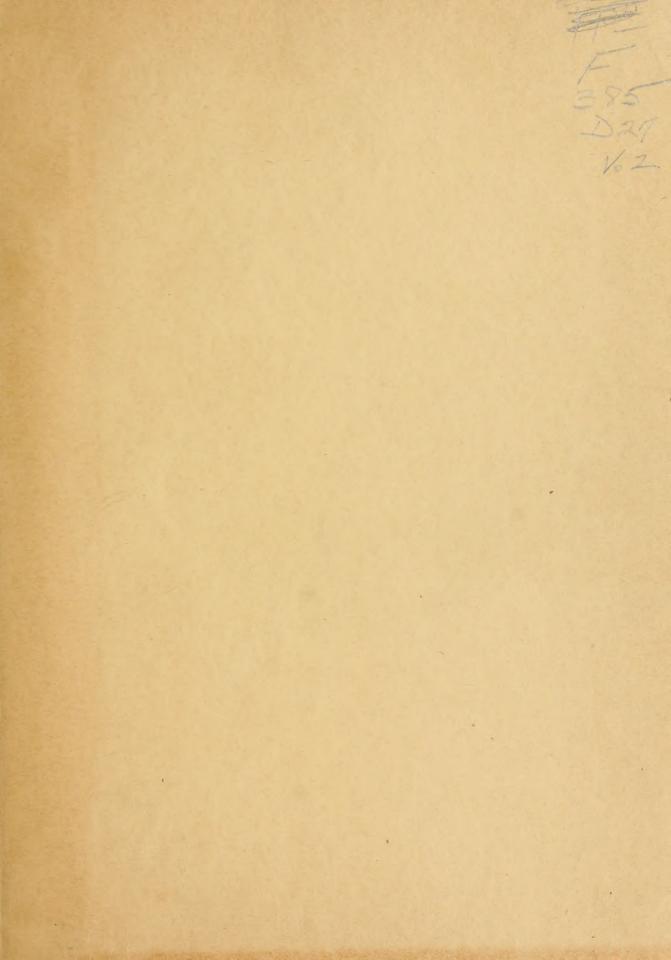
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ELLIS A. DAVIS AND EDWIN H. GROBE

TEXAS DEVELOPMENT BUREAU
DALLAS, TEXAS



H. BLUM, general manager of the Atlantic Oil Producing Company, a subsidiary of The Atlantic Refining Company, occupying the entire third floor of the American Exchange

National Bank Building, Dallas, has been associated with the Atlantic Refining Company for the past sixteen years, has been active in matters pertaining to oil development since coming to Texas. The Atlantic Producing Company specializes in the production of crude oil and has agencies in a number of states, including Oklahoma, Kentucky, Kansas, Texas, Louisiana and the north and Gulf Coast States. At the present time it is drilling a large number of wells in Oklahoma and Texas, and already has a considerable number of producers in these fields. The Atlantic Oil Producing Company has approximately seventy-five men in its employ and handles all of the business of the larger company in this territory.

A native son of Pennsylvania, E. H. Blum was born at Philadelphia on the 2nd day of August, 1886. He is a son of Jacob Blum, of Pennsylvania, who was engaged in the general merchandise business in that state. The younger Mr. Blum received his general primary educational training in the public schools of Philadelphia and secured his higher education of the Temple College, also located in Philadelphia. Soon after leaving college he began work with the Atlantic Refining Company and gradually worked up to a position of responsibility with that concern.

After fourteen and one-half years with the company, he was appointed general manager of the Atlantic Oil Producing Company. He opened up the Dallas branch of this company in January of 1919 and since that time has been managing all of the business of the company in this and bordering states of the union. The company is now interested in a number of Texas pools and is extending its business to Oklahoma and Louisiana and other state just being under the process of oil development.

In October of 1916 Mr. Blum married Miss Elsie M. Hall, of Pennsylvania, and they now have their home at 3616 Maplewood Avenue, Highland Park. Since coming to Dallas Mr. Blum has become interested in civic affairs and is a member of the Dallas County Athletic and Dallas City Clubs, and the Chamber of Commerce.



S. BENNETT is one of the best known men connected with the oil industry in the North Texas fields. He is the inventor of several oil well tools which are in very general use

in the oil fields, especially a patented grab to fish out under reaming lugs, and a collar to be used in fishing out pipe. He has had a great deal of experience in railroad and oil well tool shops and has a practical knowledge of mechanics that enables him to understand the needs of drillers. For several years he worked in the machine shops of Gamer & Company at Fort Worth, then in the large railroad shops and in oil well tool shops. During the war he worked in the naval gun factory at Washington, and came to Wichita Falls after being discharged from the service in 1919. He organized the W. R. B.

Machine and Tool Company in October, 1919, to manufacture all kinds of high grade oil well drilling tools, known over the State as W. R. B. Quality Brand. Associated with him in the organization were Henry Hobbs and E. T. Westmoreland.

Mr. Bennett has an interest in new patents on a grab to be used in fishing out under reaming lugs which have been lost in the hole. It will also take hold of broken rotary bits. The advantage claimed for this particular tool is that one of the prongs can go by the lug in the hole and straighten it up so that the other prong can also get around it, and the two prongs can then take hold and pull the lug out. He is also the inventor of an over shot to be used in fishing out pipe. Its advantages are said to lie in the fact that the two slugs are prevented from ever being lost in the hole by a shoulder inside the over shot, which prevents the slugs from falling through. He is a young man and takes a great deal of interest in his work. He was born in Fort Worth, Texas, in 1886, and educated in the public schools of that city. His parents are T. S. and Julia (Jones) Bennett, and his father, who is a native of Kentucky, has been connected with the Fort Worth and Denver Railroad at Fort Worth for the past forty years and is still in the service of the company.



EO. E. LEBERMANN, Fort Worth, president of the Desdemona Oil & Leasing Syndicate, is directing official that leads the business world in its activities among Texas

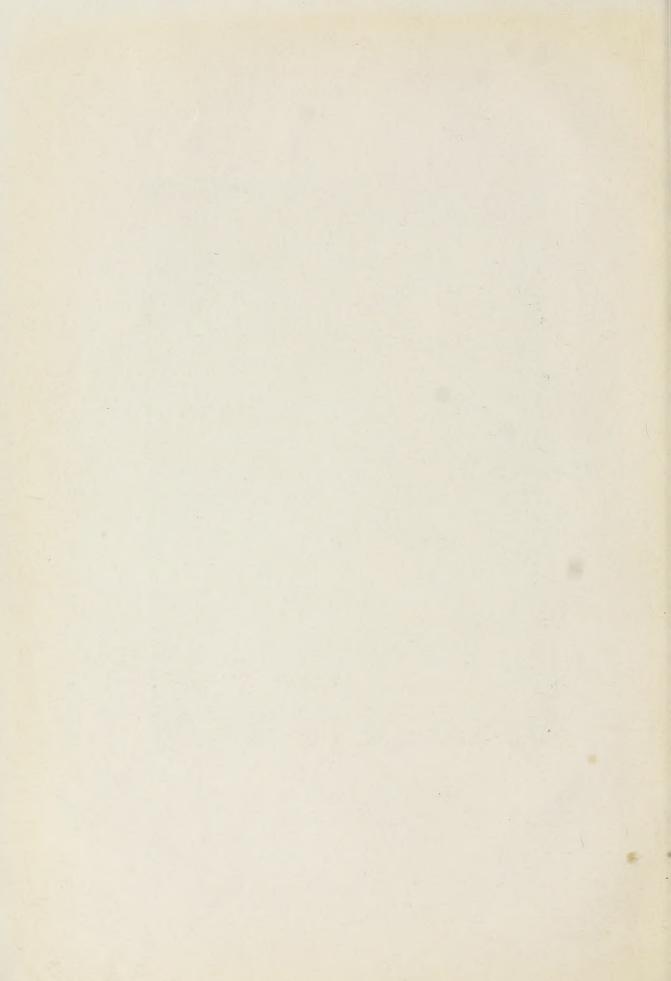
leasing agencies. The Syndicate has as other officials who serve with President Lebermann, P. Edw. Glenn as secretary, A. E. Glenn as treasurer, and Judge O. W. Gillespie, attorney for the organization. It is a Trust Association that was formed in December of 1919, with a capitalization of \$300,000.00. Leases are held in Wichita, Erath, Archer, Young, Eastland, Reeves and Newton Counties of Texas—1,332 acres. Two wells are owned in Reeves County. The Desdemona Oil & Leasing Syndicate is one of Texas' largest clearing houses in buying and selling leases.

Mr. Lebermann was born in Illinois, Christian County, on May 14, 1873. His parents were J. A. Lebermann and Bertha Heck Leberman, both of Illinois. In 1878, appreciating the advantages afforded by the Lone Star State, they emigrated to Texas, locating at Fort Worth at a time when there was only one train into the place and when the street cars were drawn by mules. After a seven years' residence there, they moved to a ranch in 1885. Here Mr. Lebermann continued his growth and activity until going into the oil business. In 1918, he came from Young County, his residence, and entered into the organization of the company he now directs as a leader, in December, 1919. Prior to that his activities in the oil business had been various.

In 1894, Miss Mollie Gibbs of Young County, Texas, became the bride of Mr. Lebermann. They have a daughter, Fay Lebermann, and the family residence is at 2105 Fifth Avenue. Their church affiliation is Christian.



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Mr. Lebermann is a Mason, member of the Fort Worth Blue Lodge No. 148. He belongs also to the Fort Worth Chamber of Commerce. The Desdemona Oil & Leasing Syndicate, which Mr. Lebermann directs as president, is filling a need in the oil business. This industry is immense, is in Texas to stay and will continue to grow in extent already making the Lone Star State rank with Uncle Sam's leading oil states, and has many phases. Mr. Lebermann and his company specializes in one of these departments and are rendering a big service.



URTIS L. SAYLOR, vice-president and manager of the Lydick Roofing Company, with offices at 311 Andrews Building, Dallas, occupies a strong position in Dallas

building interests which he has gained by a succession of advantageous connections in the roofing business, mostly in Dallas. A great deal of his success has been due to the fact that his training has been gained by intimate contact with every angle of the production and sales of roofing not only in one line, but several. He is the Dallas representative for his firm which has general headquarters at Fort Worth and employs seventy-five men in its organization, headed by Mr. Ned Lydick, president of the company. Their operations extend over Texas and Oklahoma and they handle every kind of roofing material.

He was born in St. Louis, Missouri, January 4, 1888 where his father, H. M. Saylor is interested in the cooperage business. His mother is Mrs. Sarah (Graves) Saylor. He gained his education by attending the public and high schools of his native city where he began his business career associated with his father. In 1912 he came to Dallas as the representative for the Certainteed Products Company and remained in that position until 1916. He then accepted a position as manager for the Crazy Well Water Company of Mineral Wells, but after a comparatively short term of service returned to the roofing business by taking a position with the Barrett Company in Dallas, and remained with them for one year. His next work was with the Oak Cliff Paper Mills, Dallas. After continuing in this work until the spring of 1919, he joined the O. O. Buckelew Roofing Company in Dallas and in the same year bought them out. On May 1st, 1920 he consolidated his interest with the Lydick Company, became vicepresident of the company, and manager of the Dallas end of the business.

On November 1st, 1917 he was married to Miss Sarah F. Coon of Missouri and they now reside at 3809 Bowser Avenue, Dallas.

Mr. Saylor has made many friends in North Texas since his first arrival in Dallas in 1912, and in his spirit of optimism as to the future of his city and state, has concluded that there is much in store for every meritorious Texas enterprise. He is a Mason and a charter member of the Dallas Athletic Club and an active member of the Dallas Chamber of Commerce.



S. MALLINSON, president of the Dallas Paper Company, is the owner and founder of one of the largest paper companies in Texas. Mr. Mallinson has associated with

him in the business of the company his three sons, Herbert Mallinson who is vice-president of the company, Clarence Mallinson who is secretary and Fred Mallinson who is treasurer. The Dallas Paper Company was established in 1914. In six years time it has had a phenomenal growth and at the present supplies a large percentage of the paper used by Texas business houses and also has 23 traveling men covering Oklahoma, New Mexico, Kansas, Arkansas and Louisiana. The company are jobbers of paper bags, wrapping paper and paper boxes.

Born in Utica, New York, December 25, 1866, Mr. Mallinson is the son of Mr. and Mrs. N. Mallinson. In the public schools of New York he obtained his general education. This foundation he has built upon in a practical way through extensive knowledge of several lines of business activity. Early in his life Mr. Mallinson moved to Texas and located at Longview. There he operated a general merchandise store with much success. In 1904 he came to Dallas and accepted a membership in the firm of Harris Lipsitz Co., dealers in wholesale dry goods. Some years later this firm sold their interest to the Higginbotham-Bailey-Logan Company. Mr. Mallinson then became interested in the paper business and organized the Dallas Paper Company, which line of business activity he has followed since that time.

Mrs. S. S. Mallinson was formerly Miss Rose Lipsitz, a sister of Louis Lipsitz, prominent business man of Dallas. The Lipsitz-Mallinson marriage was solemnized on April 5, 1901, at Tyler, Texas. Mr. and Mrs. Mallinson are the parents of four children, Clarence, Herbert, Fred and Reba Mallinson. The home of the Mallinson family is at 2711 South Boulevard.

The fraternal relations of Mr. Mallinson are numerous, he being a member of the Masonic Lodge, the Knights of Pythias, the Woodmen of the World and the Maccabees. He is also active in a number of civic organizations, such as the Columbian Club, the Lakewood Country Club and the Kiwanis Club.

Among the business men of Dallas Mr. Mallinson is generally esteemed and admired for his ability to organize and advance a business rapidly. His career as a business man and merchant has been one of constant advancement and high achievement.



OSEPH H. RUTLEDGE, of the Rutledge Adjustment Company, Dallas County State Bank Building, Dallas, has been a resident of this city for the past eighteen years and

during that time has been engaged, for the most part, in the insurance business. His firm has made a specialty of cotton insurance, including its various branches such as machinery cotton products and ginning apparatus. Associated with him in the business he has his brother, Allen Rutledge, who has also had wide experience in the adjusting and insurance fields. The Rutledge Adjustment Company was organized in February of 1919, and since that time has built up a large business covering Dallas and the surrounding territory.

A native Texan, Joseph H. Rutledge was born at Cleburne on the fifth day of April, 1891. He is a son of W. J. and Molly (Nance) Rutledge, the former having been connected with the Murray Gin Company, of Dallas, for the past eighteen years. The younger Mr. Rutledge was educated in the grammar schools of Whitewright, Texas, and then attended the Dallas high school. After leaving school he began work for the Murray Gin Company, where he remained for a short while, after which he moved to Oklahoma where he operated a cotton gin for himself. Later he moved to Italy, Texas, and was selected as a traveling salesman for the Murray Gin

Company, not only selling machinery but also superintending its installation. In 1915 he returned to Dallas and began business in the insurance adjusting line, selecting as his associate R. W. Fort, of this city. When the United States entered the great war he volunteered and was sent to Camp Cody, New Mexico. He was sent to France in 1918, where he remained for a period of four months, the armistice having been signed soon after his arrival there. While in France he was attached to the 109th Ammunition Train, which returned to this country soon after the signing of the armistice. He was discharged from the service on January 20th, 1919, and immediately thereafter returned to Dallas, opening up his insurance adjusting office here in the month of February. Mr. Rutledge has had wide experience in the adjusting field and is well qualified for the work, having worked from the bottom of the ladder to the top.

Mr. Rutledge was united in marriage with Miss Blanch Brown, daughter of Mrs. Alma Brown, of Minneapolis, Minn., October 30, 1920, and resides at 6240 Sinex Avenue, Dallas.

Having the highest regard for the business development of his adopted city, Mr. Rutledge has always manifested great interest in its growth, both commercially and industrially. After having visited a number of the larger cities of the United States and Europe he is of the opinion that Dallas has the greatest of futures and that she will in the near future be the metropolis of the South.

HARLES L. HARTY, formerly general attorney for the Lone Star Gas Company, American Exchange Bank Building, has become known, during his residence in Dallas,

as a lawyer of personal integrity and convincing logic. He has devoted his entire time to the affairs of this company for nearly four years, having given up a large and lucrative private practice to form a connection with them.

On leaving the Lone Star Gas Co. in 1921, he became one of the incorporators of the Humphreys Pure Oil Pipe Line Co., and is general counsel for this company, which is now building a pipe line from Mexia to the Gulf formerly an outlet for the producton of the Mexia field. Mr. Harty's office is 1206 American Exchange Bank Building, Dallas, Texas.

Mr. Harty was born in Williamson County on April 15, 1885. His father was P. C. Harty, for many years in the mercantile business of Georgetown and now retired. His mother was a Kentucky girl, Miss Mary McElroy. He attended the public schools of Georgetown graduating from the high school there in 1901. He entered the Southwestern University receiving an A. B. degree from this institution in 1905. Following this, he studied law at the University of Texas for three years, receiving his LL. B. degree in 1908. Returning to his home town, Georgetown, he opened an office and began the practice of law. For two years he was associated with Cooper Swanson of that city, then conducted a private practice for some time. Later he formed a partnership with W. M. Allison, who was judge of the San Sana District, the firm being known as Allison and Harty, Attorneys at Law. The possibilities of a large city finally attracted Mr. Harty to Dallas. He opened an office here for general practice, but on January 1, 1918 the Lone Star Gas Company succeeded in securing his services as their general attorney.

Mr. Harty was married to Miss Julia C. Cochran, a native Texas girl. They have one son, Charles Cochran, and a daughter, Hannah. Their home is at 5619 Worth Street.

He is a member of the University Club, Chamber of Commerce, Dallas Bar Association, and the Kiwanis Club. Mr. Harty is eloquent in his praise of the city, believing its prosperity and rapid development are the results of the spirit of its citizenship. He predicts that Texas is just coming into its own, and that the increase in population and industrial activities are not in the nature of a boom, but rather a part of steady and inevitable growth.

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ILLIAM HOWARD FRANCIS, general counsellor for the Magnolia Petroleum Company, 24th floor Magnolia Petroleum Company Building, Dallas, has made a specialty

of the study of oil and gas law and is considered as an able authority on those subjects. He has been connected with the Magnolia company since 1914 and before that time was associated with the firm of Spoonts, Thompson and Barwise, of Fort Worth.

A native Texan, William Howard Francis was born at Denton, Texas, on March 18th, 1885. He is a son of William Burne and Mattie E (Melugen) Francis and is the oldest of the three children of the family. His brothers, C. I. and M. L. Francis, have both graduated from school and at the present time C. I. is an attorney of Wichita Falls, while M. L. is a Dallas business man. Mr. Francis received his primary education in the public and high schools of Denton, which was effectively supplemented at the University of Texas, where he graduated in 1907 with the degree of Bachelor of Laws. After securing his degree he returned to Fort Worth and began the practice of his profession with the firm of Spoonts, Thompson and Barwise. He remained with this firm for the next seven years and while there made a careful study of all oil litigation. In 1914 he was appointed assistant general counsellor for the Magnolia Petroleum Company, becoming general counsellor upon the death of Geo. C. Greer, May, 1920. While with this concern Mr. Francis has taken an important part in the development that his company has carried on in this state. When appointed assistant general counsellor he was resident of Fort Worth but in 1918 he moved his offices to Dallas and has remained here since that time.

Since coming to Dallas he has taken a keen interest in all matters pertaining to the development of the city and was one of the organizers of the Guaranty Bank & Trust Company, becoming a member of the first board of directors.

On December 6th, 1911, the marriage of Mr. Francis to Miss Frances Lysought was solemnized at Fort Worth, Texas. Mr. and Mrs. Francis are the parents of four children, three of whom are boys and one a girl: William H., Junior, Edward H., James B., and Frances Margaret. The Francis home is situated at 3661 Stratford Avenue, Dallas.

In fraternal orders Mr. Francis holds membership in the Fort Worth Commandery No. 19 and in the Moslah Temple Shrine. He is also a member of the Dallas, the Texas and the American Bar Associations, the University Club, the Dallas Country Club and is a member of the executive committee of the Louisiana & Texas Division of the Mid-Continental Oil & Gas Association and of the parent body, the Mid-Continent Oil & Gas Association.



Chas L. Harly-







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THERIDAN C. LEWIS, member of the law firm of Miller & Lewis, and president of the Lewis Oil Corporation, has been a well known professional and business man of

Dallas since 1912, when he came to this city to reside. He rapidly forged ahead as a lawyer and today the firm of Miller & Lewis are considered among the leaders of the Dallas bar. The Lewis Oil Corporation was organized in March, 1921, and has valuable productions in the Burkburnett fields, Northwest Extension, Texhoma, Electra and other Texas fields. The company has from thirty-five to fifty employes in the fields and has a production of over thirty thousand barrels per month.

A son of William Griffin and Jessie (Carroll) Lewis, Sheridan C. Lewis was born at Richmond, Virginia, January 7, 1889, the youngest of a family of ten. His early education and training was obtained in the public schools of his native city, while his legal education was received at the law school of the University of Virginia. On finishing college in 1907 he was attacked by the desire to travel and set out for Alaska. In the following years he returned to the states, but went back to Alaska in 1909. He became interested in mining and remained at that task until October, 1911, at which time he went to Denver, Colorado. The following year he came to Texas, locating in Dallas. He at once began the practise of his profession and in a few years time had a large clientele. One of the interesting cases that Mr. Lewis has tried is one growing out of a partnership of the Burk-Waggoner Oil Company, involving \$150,000 and in which he represented the National Bank of Commerce of Wichita Falls, Texas.

In 1912 the marriage of Mr. Lewis to Miss Annie Farmer was solemnized at Fort Worth, Texas. Mr. and Mrs. Lewis are the parents of two children: Mary Fay, age four and Sheridan C. Lewis, Jr., age three. Their home is on Harvard Street, Highland Park.

While in Nome, Alaska, Mr. Lewis became a member of the B. P. O. Elks and has been active in that order since that time. He is also a member of the Cedar Crest Country Club and the County, State and American Bar Associations. He is a former officer of the old Dallas Lawyers' Association, which is now the Dallas Bar Association.



OHN DAVIS, senior member of the firm of Davis, Johnson & Handley, has been a member of the Dallas bar since 1899 and is especially well known for his work as a

representative in the State Legislature from Dallas County. Davis, Johnson & Handley was organized in 1915 and previously to that time Mr. Davis was a member of the firm of Meador & Davis, of this city.

A native Texan, born near Lufkin, Angelina County, August 28, 1877, John Davis is a son of James Pierce and Mary Jane (Cochran) Davis, the former being a prominent physician of this state. Mr. Davis is the oldest of ten children, and received his early education in the common schools of East Texas and in the public schools of Dallas. Coming to Dallas in 1896 he was a stenographer for a short time in a local law office and secured his legal education by attending a night school. He was admitted to the bar in 1899 and for the following two years practiced in Dallas, after which he attended the law school of Cumberland University, where he received his Bachelor of Laws degree in 1903. After his graduation he returned to Dallas and for the following four years was engaged in the practice of law alone, later in 1907 he formed a partnership with Robert T. Meador, under the firm name of Meador & Davis, which continued until the month of April, 1915. In 1915 he formed the present partnership of Davis, Johnson & Handley, and has been senior member of that firm since that time.

As attorney in a number of important cases Mr. Davis has become well known in the legal fraternity and by his able pleading has influenced the interpretation of the law by the courts. Among the more important cases Mr. Davis has tried are Erickson versus The Fraternal Mystic Circle, which was a re-rating case involving the standing of old members in various fraternal orders, Finks, et al., versus Fred Fleming, et al,, which involved an attempt to place the Western Bank & Trust Company into bankruptcy. In 1918, he was elected to the State Legislature as the representative from Dallas and Kaufman Counties and while there has been instrumental in the passage of a number of important and beneficial acts. He was re-elected in 1920 and still holds that office.

On November 24, 1904, Mr. Davis married Miss Marguerite Reagan, and they are the parents of one child, Marguerite Nell Davis. The Davis home is located on Drexel Drive, Highland Park.



ARION S. CHURCH, attorney, partner in the law firm of McCutcheon & Church, 1127 Great Southern Life Building, Dallas, Tex., is among the foremost of real estate, ad-

ministration, land and corporation lawyers in the chief metropolis of Texas. As men multiply upon the earth and their organizations do as they do, there is much "specialized law" in addition to the "common law." As civilization grows, the special laws increase to govern men in their intricate relationships with one another and in business, and today it requires a mind highly analytical and clear in thinking as well as versed in law, both common and special, to pilot big business in their legal relationships. This is the profession of Mr. Church and he leads in his business.

Mr. Church was born at McKinney, Texas, in Collin County, on March 1, 1884. His parents were John Church, a lawyer and county judge of Collin County, and Julia (Coffee) Church. He has one brother, also one sister, both of whom are his juniors. After completing the public schools of Collin County, Mr. Church enrolled at A. & M. from which he graduated with a B. S. degree in 1905. For three years then he was deputy food inspector of Texas. He then yielded to his natural inclination for the law and entered the law department of the University of Texas from which he received his LL. B. degree in 1909. He returned to McKinney and became assistant general claim agent for the Texas Traction Company. He also practiced criminal law for a number of years but soon began the exclusive practice of civil law. In 1912, he resigned his affiliation with the Texas Traction Company and came to Dallas as assistant county attorney. After one year of service in this capacity he, in 1913, became assistant city attorney for eighteen months. He has won the decision in some big cases, such as the Holford vs. City of Dallas case; he has also been the legal representative in the organization of big business.

In 1916 Mr. Church married Miss Susybelle West, of Corsicana. They now reside at 1917 Moser Avenue, Dallas. Mr. Church was a Phi Delta Theta at the University of Texas, he is a 32d degree Mason and Shriner, Hella Temple. He is also a member of the Dallas A. & M. Club. He is lieutenant-colonel in the Tenth Infantry Regiment of Texas National Guards. Mr. Church is one of the most active and able of Dallas' attorneys.



HARLESTON A. KLEINMAN, City National Bank Building, Wichita Falls, is a leader in two realms in which he has attained success to a very attractive degree—as lawyer and

as oil operator. A University graduate, a lawyer who has led the city of Los Angeles, Calfornia, in civic and political activities for years, and as an oil operator controlling thirty-nine producing wells at present, Mr. Kleinman is among the leaders in

Wichita Falls, a city of big men.

The city of Toledo, Ohio, was the birth-place of Mr. Kleinman, on July 10, 1891. His parents, L. Kleinman and Pearl Kleinman, yielded to the call of the Pacific Coast and in 1900 moved to California where they settled at Los Angeles. The Los Angeles school system, therefore, together with the University of Southern California, gave the youth his education. In 1915, he finished the Law Department and was at once admitted to the bar and for two years he practiced law in his home city. Then for two years he was associated with the National Bank of Commerce and the Traders Bank as Bookkeeper and Teller. In February of 1919, he came to Wichita Falls, Texas, and began operation in oil interests with the result that today he personally controls two score wells that bring him a handsome daily yield of four hundred barrels from the shallow production territory, and holds leases on 2,000 acres of proven fields and assets of \$400,000.00 to his credit.

Mr. Kleinman is a member of the B. P. O. E. and I. O. B. B. of Los Angeles, of the Cypher Club of Wichita Falls, and one of the organizers of the Ad Club and also Kiwanis Club, member of the Wichita Club, vice president and chairman of the Program Committee of the University Club, member Business Council of the Chamber of Commerce representing oil operators on this board, president of the National Finance Co. This company is now engaged in managing 83 large and small Electric and Gas Public Utility Plants in this country. A leader in California -where he ran second in a race for Senate, on the Republican ticket-and active in one of the most progressive cities of the Southwest. Mr. Kleinman has an attractive future. Every Texas city concedes :that Wichita Falls has before it the greatest future as to its per centage increase, development and growth of any place in the Lone Star State. To be stationed at such a place, to be among leaders in such a city, to have a business already of big proportions there, is an opportunity wished for by a multitude.

C. A. Kleinman has taken a very keen and active interest in public affairs of the nation. He had the distinct honor of being selected by his co-temporaries to represent the oil interests of the Southern Tariff Association and was selected as chairman of the North Texas Division of that association, which accepted an invitation to appear before the Senate Finance Committee in Washington, D. C., March, 1922, and as chairman of the Oil Division Committee, was received by President Warren Harding at the White House, securing the promise of the nation's executive in the support of this tariff movement in the South.



ACK A. SCHLEY, United States patent attorney, has, in the thirteen years of his practice, established one of the largest patent offices in this part of the state. He becialized in the compilation and securing of

has specialized in the compilation and securing of patents, copyrights and trade marks and is recognized as an excellent authority on such subjects.

A native of Maryland, Jack A. Schley was born at Baltimore on the 29th of October, 1879. He is the son of William M. and Ella M. (Walf) Schley, the former being a member of one of the earliest of Maryland families, his grandfather having come to this country immediately after the Revolutionary War. He is a distant relative of Admiral Schley, who distinguished himself at the battle of Manila, during the Spanish-American war. Mr. Schley, the subject of this sketch, received his early educational training in the public schools of Baltimore and of Washington, D. C. In 1896 he attended the Young Men's Christian Association night school in the city of Washington and in the following year attended the Columbian University, where he studied law. In 1898 he accepted a position with a patent attorney of Washington and it was there that he learned the fundamentals of the business in which he is now engaged. In 1902 he was admitted to practice in the patent office at Washington and it was there that he first opened up his law offices. After practicing there for a number of years he moved to Pittsburgh, Pennsylvania, and in 1907 moved to Dallas. For a number of years he had an associate with him in his practice but for the past decade has practiced alone. He deserves the credit in a large part in influencing local business interests to localize their business affairs and to aid in the business development of this city. He has been very influential in the development of local patents and has always taken an active part in securing patents protection and many have held against infringe-

In local associations Mr. Schley has membership in the Rotary Club, Dallas Advertising League, the Dallas Chamber of Commerce and the Dallas Automobile Country Club. He married Miss Lelan Lewis, of Waxahachie, and they are the parents of four children: Jack A., Jr., William L., Joseph H. and Alfred Fulton Schley. The Schley home is located at 5811 Velasco Avenue, Dallas.



J. DUPIES, Dallas, is a well known citizen of this city, having had a part in the development of various businesses located here. Mr. Dupies was born at Fond du Lac,

Wisconsin, July 23, 1880, and was educated in the public and high school of Appleton, Wisconsin. His first position of importance was sales agent for the National Cash Register Company of Wisconsin, in which place he remained for a number of years In 1906 he went with the Burroughs Adding Machine Company and four years later he came to Dallas as district manager for that company. He was with the Burroughs Company until January 1, 1917, at which time he went into the auto truck business and at the end of two years he had the state agency for trucks. He left this position to go into the oil industry which offered a wider and more thrilling field of activity. For a time he operated inde-pendently, buying and selling leases and doing a brokerage business. During this time he syndicated a number of oil propositions. In January 1, 1919, he organized and became secretary and treasurer of



Charleston A Kleinman



the Burke-Verschoyle Petroleum Company, but he continues to handle leases independently, buying, selling and syndicating.

In 1908 Mr. Dupies was married to Miss Helen Margaret Kalkhurst, of Wisconsin. They have two children, Mary Virginia and Helen Augusta. Their home is at 3616 Lindenwood Avenue.

Dr. Dupies has taken an active part in the social and fraternal organizations of the city, being a member of the City Club, the Dallas Auto Country Club and is one of the seven original charter members of the Rotary Club. Keenly alert to any kind of a promising business proposition and remarkably far-sighted, he seems marked to attain even greater prominence in the commercial arena.

ILLIAM HENRY JAYNES, federal tax consultant, is especially qualified for his present occupation, having served in the treasury department of internal revenue during

the war as head of the income tax department. Upon his discharge from government service in December of 1918 he left Houston where he had been stationed and came to Dallas to establish his present business.

Mr. Jaynes prepares reports for tax payers and consults with them on tax matters. He makes financial statements for banks, commercial firms, manufacturing concerns, and such, handling all federal taxes. His work has been conspicuous for its accuracy and dependability and he has rendered noteworthy service to corporations and individuals.

Born in Sneedville, Tennessee, on August 14, 1887, he began his education in the Sneedville public schools and later attended Carson and Newman College at Jefferson City, Tennessee. His father was Dr. James Jaynes, well known practising physician of East Tennessee and Virginia, and his mother was Miss Sarah Seal, of an old Tennessee family. Mr. Jaynes left his home when he was very young, traveling and working here and there, and studying at night. In 1910 he accepted his first railway position which was in the operating department of the Santa Fe office at Amarillo, Texas. Three years later he was given clerical work in the auditor's office of the Southern Pacific Railway Company at Houston. Here his ability received recognition and he became known as a young man with a future. In September of 1916 he was offered and accepted the position of division accountant and cashier of the Direct Navigation Company, located at Houston. This place he maintained until he resigned to accept government work in the internal revenue service, for the duration of the war.

His marriage to Miss Edna May, a native Texas girl and daughter of James E. May, well known merchant and rancher at Vega, Texas, and ex-county judge, was celebrated at Amarillo on January 29, 1912. Mr. and Mrs. Jaynes are the parents of two sons, James W. and J. E.

Mr. Jaynes retains his fraternity affiliations at Austin, where he was a thirty-second degree Mason, Consistory No. 4, and a Shriner.



EORGE M. HOFFORD, manager of the Texas division of Marwick-Mitchell and Company, accountants and auditors, 1008 American Exchange National Bank Build-

ing, is one of the foremost accountants in this country. During his thirty years of experience as auditor he has been connected with great railway and commercial corporations of the North and East and is wide and favorably known.

Mr. Hofford came to Dallas in May, 1915, from New York City, to open up the Texas branch of Marwick-Mitchell & Company, headquarters of which are in New York City. The corporation has offices in seventeen different cities of the United States, but the Dallas branch is the only one established in Texas. The company meets a wide range of demands, varying from general audits of companies, cities, and states, to income tax matters. They also make audits and reports on corporations, and business firms for issuing bonds or increasing Twenty-five capital and forming consolidations. people are employed in the Dallas office and business is increasing rapidly, the firm being the leaders in this line in Dallas.

Born in White Haven, Pennsylvania, on March 28, 1864, Mr. Hofford is the son of Francis E. Hofford, a railroad man, and Sarah E. Dodson Hofford, who was a member of an old Pennsylvania family. He studied in the public schools of White Haven and worked at night on special extension courses in accounting. His first position was as junior clerk in railway and mining offices, and after working for a time in this capacity he became auditor in 1890. He was first employed by Cox Bros. and Company, and later appointed auditor of the Delaware, Susquehana and Schuylkill Railroad Company, and holding the position for ten years. In 1907 he went West as auditor of the North Coast Railroad Company, a Harriman road, with Spokane as his headquarters, remaining there until 1911 when the road was absorbed by the Oregon Railroad and Navigation Company. Under the new regime he was transferred to San Francisco and became auditor of subsidiary companies of the Southern Pacific lines. After four years he decided to enter the public accountant profession for himself and returned to Spokane and established an office. A year later he joined his present firm and after a few months in the New York office, officials of the company sent him South to establish and manage the Dallas

His marriage to Miss Katherine Allen, daughter of Alexander Allen, Pennsylvania mining man, was celebrated in Drifton, Penn., on January 6, 1892. Mr. and Mrs. Hofford have two daughter, Mrs. J. B. Crum, of Cleburne, and Marian, a 1920 graduate of Columbia University, New York City.

Mr. Hofford is a member of the American Institute of Accountants, becoming a certified public accountant in Texas in 1916 by examination. He is a member of the Chamber of Commerce, City Club, Dallas Country Club, Mutual Club, and charter member of the Dallas Athletic Club. He believes that Dallas, by reason of its large tributary population, is the metropolis of the South and has a brilliant future.

LBERT EDWARD MANNING, sole proprietor of the Claims Adjustment Company, wholesale collections, came to Dallas in 1912 from Garland, Texas, after graduating from the Garland high school. He entered the Metropolitan Business College in Dallas and graduated from that institution in 1913, and then went with the Credit Claims Company, with whom he remained until 1914. The following year he organized his present business to handle wholesalers' accounts only. He began without any clients and today they number in the hundreds.

Mr. Manning's company handles business for wholesalers both in and out of the state, but most of his clients are Texas concerns, forty of them being Dallas wholesalers and manufacturers. He has correspondents in Texas towns and cities and throughout the United States, and his business is one of the leading ones of its kind in Texas. The business for 1919 was double that of 1918.

Mr. Manning is a native of Alto, Cherokee County, Texas, born March 7, 1891. His father, J. E. Manning, and his mother, who was Miss Cadie Fant, were native Texans. His grandfather, Wm. Manning, came to Texas from Tennessee after the civil war. Mr. Manning is married and lives at 5403 Tremont Street. His wife was Miss Pearl Peak, whose father, Clyde Peak, is a merchant in Dallas.

In fraternal circles Mr. Manning is identified with the Praetorians and Masons. He is a member of the Texas Chamber of Commerce, Dallas Chamber of Commerce and Manufacturers Association, and worships at the Methodist Church. Politically he is a Democrat.

Mr. Manning is a great booster for Texas and for Dallas. The outlook for greater development of the state, he says, was never brighter, and in his opinion the state will become the greatest in the Union.



P. JOHNSTON, 702 W. T. Waggoner Building, Fort Worth, is a leading oil operator of today. He holds oil acreage in the various Texas fields which he is engaged in

developing, in Stephens County, Texas, and Oklahoma fields with a production of about 400 barrels per day which will grow with the 1922 development.

Mr. Johnston was born in Collin County, on February 22, 1887. His father, A. C. Johnston, deceased, was a pioneer who came to Texas from Kentucky in the early eighties, while his mother, Armina Poteet Johnston, was a Virginian. His schooling was secured in Cooke and Denton counties. In early life, he followed his father's profession, farming, but later entered the business realm as an insurance man, then later as a real estate and loan man, at Ralls, Texas. In June of 1918 he entered the oil business at Ranger. In 1919 he moved his headquarters to Fort Worth where he is now located. In addition to his oil interests Mr. Johnston is interested in farming lands in Texas, having about 400 acres in whear.

On January 12, 1913, Mr. Johnston married Miss Zac Thomason, of Denton, Texas, at Amarillo, Texas. To them three daughters have been born, Frances, Florine and Claudine. The family has residence at 3045 Lipscomb Street.

Besides his business activities Mr. Johnston champions the cause of and holds membership in the Worth Commandery No. 19 at Fort Worth, Dallas Consistory No. 2 at Dallas, the Moslah Shrine at Fort Worth, the Chamber of Commerce of the same city and is also a member of the Mid-Continent Oil and Gas Association.

Fort Worth is not only one of Texas' leading cities but it promises to race vigorously any other city of the Lone Star State for first rank in the next ten years. Its growth has been the most phenomenal and yet permanent of any Texas point. It has a fine future because it believes in big developments and in the oil industry, which has undoubtedly become a leading industry of Texas. Mr. Johnston promises to become one of the leaders for his metropolis.



C. EZELL. Prior to the discovery of oil in the territory of Mexia, Texas, its one proud boast was that it was the home town of C. C. Ezell, personal representative of Lewis J.

Selznick, president of the Select Pictures Corporation, manufacturers and distributors of their own productions, with offices at 18011/2 Commerce Street. Mr. Ezell covers United States, Mexico and Canada.

Mr. Ezell has been in Dallas about fifteen years, establishing himself permanently here in 1916, when the present business was established and he became its manager. His entry into the amusement business dates back to his ninth year, when he joined a circus organization and traveled for several years with carnivals and circuses. In 1902, when the motion picture industry was just getting started, Mr. Ezell went into the business and for several years exhibited pictures in a tent. In 1910 he organized the S. N. Bass Film Company in New Orleans and was later manager of the J. D. Wheelan Film Company. Later he became president of the Texas Paramount Pictures and then went with the General Film Company, having charge of all the Southern territory.

Mr. Ezell's company features such stars as Eugene O'Brien, Owen Moore, Elaine Hammerstein and others.

As stated previously, Mr. Ezell was born at Mexia, Texas, July 9, 1882, his father, A. C. Ezell, being a business man of that town and a native of Tennessee. His mother was a Miss Emma Waller, a native of Texas. Mr. Ezell's scholastic training consisted of one year in the public schools of Mexia, prior to the beginning of his circus career.

Mr. Ezell married Miss Gertrude Benevedis, a native of Mississippi, and they have one child, Edward. The family home is at 10001/2 North Mar-

He is one of the founders and a member of the Motion Picture Board of Trade. He is also a 32d degree Mason and Shriner.

Dallas, Mr. Ezell says, is the center of the film business in the South, ranking about fourth in the United States. Texas looks finer than ever before, he asserts, and the continued development of the state is most promising.



MAMES MARVIN GATEWOOD, of the younger generation of business men of North Texas is well known among automobile and oil men in this section of Texas. He came to Dallas several years ago as a salesman for the Pierce Oil Corporation. Prior to that he had been an electrical engineer, working for oil companies and cotton oil mills. For a short period he

was engaged in the automobile business in Dallas. His military record shows that on December 1, 1917, he went to Love Field, where he worked in the motor department. From there he went to Camp Humphrey, Virginia, where he attended the officers training school and was recommended for a commission. He was discharged from the service November 27, 1918.

J. M. Gatewood was born at Van Alstyne, Texas, in 1892, and was educated in the public schools of Cleburne. His father, Will Gatewood, now deceased, was a progressive farmer of Grayson county. His mother was Mrs. Dora (Shannon) Gatewood, a native of Cleburne. He was married in Dallas in 1918, to Miss Jimmie Faye Cook, of Dallas, and they have one child, James Edmond.



A.P. Johnston!





ERNEST GORDON, accountant, owner and manager of the firm of H. E. Gordon & Co., general auditors and accountants, 401 Scollard Building, came to

Dallas in 1909 from New York, where he had been a public accountant. From 1909 until he engaged in business for himself, he was connected with the National Laundry Owners Association as installing their accounting system, which is owned by the National Laundry Owners Association. He makes a specialty of preparing income tax reports, cost planning systems and general systems of accounting, and operates in Texas, Louisiana, Oklahoma, Arkansas and New Mexico. In addition to this business he is connected with several other enterprises, having been vice-president of the Southern Motor Manufacturing Asssociation of Houston, Texas; business manager Dallas Male Chorus.

Mr. Gordon is a native of Haverhill, Mass., born July 21, 1881, and educated in the public and high schools of his home town. He graduated from the New York University in 1909, and is a Delta Sigma Phi of that institution. He was married at St. Louis, Mo., September 26, 1912, to Miss Fannie Schmittker of that city, and to the union two children have been born, Harriet Elizabeth and Frances Arline, and the

family resides at 5527 Palo Pinto.

He is a York Rite Mason and Knight Templar, member of the Knights of Pythias, B. P. O. E., D. O. K. K. Grotto, Chamber of Commerce, Kiwanis Club, Dallas Ad League and Jivian League, and always interested in all movements tending to promote the continued development and growth of Dallas, which he believes is the greatest city in the Southwest, with a future destined to make it the leading metropolis of the South and Southwest.



DWARD J. ARCHINARD, certified public accountant, Fort Worth, is a member of a comparatively new yet none the less important profession. To be a certified ac-

countant means not only that one has a full and complete knowledge of accountancy but that one is also possessed of a sufficient knowledge of certain branches of law. Prior to 1915 there did not exist upon the statutes of Texas a certified accountant law, but in March of that year, through the efforts of Mr. Archinard the legislature passed such a law and was appointed by the government as a member of the state board of public accountants and was elected chairman of that board. Mr. Archinard received his certificate in June of 1915. Not content with following the ordinary routine of accounting, Mr. Archinard has devised a special system for oil companies as well as a special income tax system.

Mr. Archinard moved to Fort Worth in 1890, coming there from Dallas, Texas, where from 1885 to 1889 he was associated with his father in the insurance business. When the United States was drawn into the world war, Mr. Archinard immediately offered his services and during 1917 and 1918 was division auditor for government construction at Camp Bowie. All told Mr. Archinard has given to the public years of service three times a decade in number and is one of the oldest, if not the oldest,

public accountant in Fort Worth.

Mr. Archinard was married to Miss Juliette Cuny, of Austin, Texas, in 1899. Miss Cuny's forefathers were closely identified with the early history of Texas as a state, her father, Captain P. M. Cuny having been the chief clerk in the land office of Texas

for many years while her grandfather, Judge Edwin Waller was the first mayor of Austin. The third signer of the Texas Independence of Houston and the commissioner who located the capitol of Texas at Austin. Judge Waller was a noted figure in the early Texas history. He owned most of the territory now comprising Waller, Washington and Brazoria counties, the former of which was named for him. He was the first treasurer of the state of Texas and in the days of Texas' struggles for independence he loaned Texas \$100,000, he shipped boat loads of cotton to New Orleans and brought back, at his own expense, the grain and ammunition to fight the Mexicans in the early struggle of Texas for independence. The Archinards have no children.

Mr. Archinard is a popular member of the Elks Lodge and the Civitan Club of Fort Worth.



R. MACEO, federal tax consultant and certified registered accountant in the W. T. Waggoner Building, Fort Worth, has been for several years an active factor in the

business circles of that city. He has a competent force and the firm is fully equipped to handle accounting of any character in commercial and public

Mr. Maceo came to Fort Worth several years ago and for a time was associated with the firm of Purvis and Maceo. The firm was later dissolved and Mr. Maceo took complete charge of the business of the company.

Mr. Maceo is a native Cuban. He was reared and educated in that beautiful semi-tropical island. His education was completed at the Cambridge University in England and for many years he was occupied in important posts with the British and American governments. Since coming to Fort Worth he has become thoroughly imbued with West Texas and although he still loves his native island, he has decided to become an American citizen and a West Texan, and will make Fort Worth his future home and center of his business activities.

Exceedingly well educated and with courteous manners Mr. Maceo is a type of man who wins and keeps friends and will be assured a distinct place in the commercial life of West Texas.



OSEPH ELLIOTT HUTCHINSON, member Praetorian Building, Dallas, is one pioneers of the accounting profession in made his start as a public accountant of the firm of Hutchinson and Smith, 601-3

Dallas, having made his start as a public accountant in 1907 as partner of the firm of Morgan and Hutchinson and continued his practice successfully with

that and other firms to the present day.

Mr. Hutchinson was born in Greensboro, Alabama, September 28th, 1864, and is the son of A. H. and Virginia W. Hutchinson, of Scotch-English descent. He received his education from Hill and Vernon schools, the University of Alabama, Southern University and C. P. A. Texas in 1915. Upon leaving college in his junior year, he entered the accounting profession as bookkeeper in 1881, and has been doing public accounting since 1907.

He is a member of the University Club of Dallas, and Dallas Athletic Club, is a York Rite and Scottish

Rite Mason and a Shriner.

Mr. Hutchinson was married to Miss Eleanor P. Richardson, December 26th, 1888, they being the parents of three children. Joseph Elliott, Jr., Mrs. H. H. Bishop and Mrs. S. H. Bricker, and are now residing at Park Hotel.



OBERT JORDAN, pioneer oil operator, with office at 908 F. & M. Bank Building, Fort Worth, has for more than a score of years been an influential figure in the oil develop-

ment of Texas and Oklahoma. He has operated extensively, both in Oklahoma and North Texas and operates independently upon a large scale.

Mr. Jordan is widely known among oil men throughout the Southwest as a pioneer who has blazed the way into many new fields and has successfully opened and paved the way for which a number of productive oil fields have been opened up. He and his individual companies have operated extensive production and acreage in both Oklahoma and Texas.

A native Texan, Mr. Jordan was born in the village of Orange, eighteen miles of Beaumont, June 26, 1882. His father was Captain Joe J. Jordan, in the early days leading lumberman of Southeast Texas, owning a sawmill at Orange, Texas, and also proprietor of a line of steamboats plying along the Gulf Coast. His mother was Mittie E. Bean Jordan, a native of Jasper, Texas. She is his partner and pal in business as well as life and today, though seventy years old, enjoys perfect health. She is vice-president of the companies of which Mr. Jordan is president. She resides at Mineral Wells, Texas, and Orange, Texas. She has been a hard, persistent church worker for fifty-five years in Texas and all the leading Baptists during this period know her as well as her son is known in the oil country. After receiving his education in the public schools at Orange, Robert Jordan, then a boy of seventeen, began his oil career at the famous old Spindletop. He started to work for the Texas Company, in a minor capacity and while there, became acquainted with many of the pioneers of the Texas oil fields and numbered among his personal friends, R. E. Brooks, J. S. Cullinan, D. R. Beatty and many other well known oil men of the Spindletop days. He remained in the employ of the Texas Company for about five years, at which time he decided to go into the business independently.

In 1905, he went to Oklahoma, located at Muskogee and while there opened up an extension of the Glenn Pool. After two years at Muskogee, he moved to Tulsa and with that city as his headquarters he operated extensively for eight years, but after the Oklahoma fields settled down, and at that time seemed to have a fixed production, the instinct for pioneering new fields asserted itself and in 1915 he returned to Texas and located at Mineral Wells and leased a large area of land around Ranger, Palo Pinto and Stephens counties and did considerable drilling in wild cat areas. In 1916 he opened up the Mineral Wells gas fields, a few miles south of the city. Mr. Jordan drilled wells in Ranger and Stephens County fields long before it was known to be a proven field. In 1915 he employed reputable geologists to work on structural conditions of Dalton Ranch, Palo Pinto County and other localities, and drilled the first deep hole and today the Dalton Ranch is very productive, a pioneer, though sometimes looked upon as being risky, however, facts and details that causes Mr. Jordan to do such pioneer development is more than illusion as he always has reasons and facts and something far greater than mere vaporings of an imagination.

The extent of Mr. Jordan's activities in the development of the North Texas Oil Fields, can be realized from the fact that he has at times been interested in as much as 200,000 acres in leases in the Texas fields. He'has been influential in bringing in a great deal of capital from Wall Street and a number of eastern cities and older oil fields, to be expended in the development of this area. In the early stages of the development of North Central Texas, he brought many of the larger producing companies to this district, interesting them by virtue of his long acquaintanceship in older fields. He has paved the way for a great many successful ventures, but like all pioneer oil men, has had his vicissitudes as well as his triumphs, such as certain associates less experiences, instead of trying to do their part to help him compose his difficulties, they would get cold feet before the objective was reached and in each case, the same areas later were proven productive.

The marriage of Mr. Jordan to Miss Mamie Smith, his boyhood sweetheart, took place at Beaumont in 1901. They are the parents of two children, Robert, Jr., attending the Irving School at Tarrytown, N. Y., and Delia who spent several years in the Castle School for Girls at Tarrytown and later was a student at Kidd-Key College for women at Sherman, Texas. The family residence is 2263 Fairmount Avenue, Fort Worth, Texas.

In social and fraternal circles, Mr. Jordan's name is found in the rolls of the I. O. O. F., the Fort Worth Club, River Crest Country Club and holds membership in the Mid-Continent Oil & Gas Association and the Fort Worth Chamber of Commerce.

In the history of the oil development of the Gulf Coast regions from 1901 to 1906 and Oklahoma from 1906 to 1915 and North Texas from 1915 to the present date, where the achievements of individuals who took a major part in the production of liquid gold, the name of Robert Jordan will stand near the top of the list. As a pioneer of the development of new fields, he has had no peer, and credit must be given a pioneer for blazing the way to success in the development of oil.



ALTER M. NOLD, Western Indemnity Building, well known member of the Dallas bar, has been practising law in Dallas for the past eleven years, having been admitted to the bar in 1911. He has always practised alone and devotes his entire time to civil matters.

Mr. Nold is a native of Texas and was born in San Antonio on June 12, 1889. He is a son of Henry G. and Belle (Brown) Nold, well known residents of San Antonio for many years. His father was connected with the Frost National Bank at San Antonio for a number of years.

Coming to Dallas at the age of seventeen Mr. Nold attended the public and high schools and after leaving high school studied law in the offices of Camp and Camp before passing his bar examination and receiving a license to practise law in July, 1911.

In 1910 Mr. Nold was married to Miss Adele Branch in Dallas. They have one daughter, Pauline. The family home is at 406 North Windomere, Oak Cliff.

Devoting practically his entire time to his profession, Mr. Nold has built up a splendid practise by his devotion to his work and the clean, high minded manner in which he has handled the business entrusted to his care. He is a member of the Dallas Bar Association and of the Texas Bar Association.





Robert Gordan



Mrs J J Jordan





OBERT LEE CALDWELL, of the firm of Caldwell & Walker, public accountants and income tax consultants, 1104 F. & M. Bank Building, Fort Worth, Texas, while he has

been a resident of that city for but two years, has, by energy and efficiency, developed for himself quite an enviable clientele, not only locally but throughout the county and state. There may be nothing romantic about figures, but when one contemplates the many combinations to be made of the nine digits and remembers that while zero means nothing if taken alone its addition to or subtraction from other figures may mean the difference of a million, figures become in a way fascinating. And without finished accountants to see that figures are kept straight, the commerce of the world would come to a standstill or, worse, get into a hopless muddle. The profession of public accountant, therefore, is a peculiarly necessary one and it is well that men of Mr. Caldwell's caliber choose it.

Mr. Caldwell organized his Fort Worth business on December 1, 1919, with Robert E. Walker as his partner. Before coming to Fort Worth, both Mr. Walker and Mr. Caldwell were in the government service, Internal Revenue Department, their work for Uncle Sam extending over a period of two years. They came to Fort Worth from Austin, Texas. Mr. Walker is a native Texan, born at Eagle Lake. He is active in civic and social affairs of Fort Worth and is a member of the Masonic Lodge and of the Shrine.

Prior to entering the government service Mr. Caldwell was engaged in the oil business at Ennis, Texas, the town where he was born. Mr. Caldwell is the son of A. B. Caldwell, former planter and merchant, a resident of Ennis for forty-five years, and Allie (Fugate) Caldwell. Mr. Caldwell is just six years beyond his majority, which is another proof, if any be needed, that youth is no bar to success.

On September 1, 1913, he was united in marriage to Miss Emily Haynes of Ennis, Texas. Mr. and Mrs. Caldwell and their little son, Alexander Craig Caldwell, live at 508 Hemphill Street.



OEL C. RISER, member of C. S. Dudley & Company, commercial adjusters and collectors, Dallas County State Bank Building, Dallas, Texas, has been widely known to

the commercial public of the Southwest through his long association in the wholesale grocery business. For nearly ten years he was with the Boren Stewart Company, for three years was credit manager and secretary and over three years vice-president, also manager of all factory interest creditors and did a large portion of the buying. Prior to that time he was for eight years with the Waples-Platter Grocery Company of Ft. Worth and in his long period of activities in the wholesale grocery business obtained a great fund of experience and information which is invaluable to the firm of which he has now become associated.

The C. S. Dudley and Company is one of the most reliable and efficient mercantile adjusters of the Southwest. The other partners of the firm are C. S. Dudley, who has been for many years widely known in the business circles of Dallas, and F. W. Cooney, formerly credit man for the Armstrong Packing Company. The firm specializes in adjustments and collection of wholesale accounts and has had an extensive business throughout the Southwest

as well as the North and East.

Mr. Riser is a native Texan, born in Hamilton in 1880. His parents, J. M. and Mary P. (Harwell) Riser, are pioneer settlers of this state. After receiving his education in the Beeville public schools he began his business career as shipping clerk and later salesman for C. H. Cox & Co., Temple, Texas, for four years when he went to Ft. Worth as salesman for the Waples-Platter Company of that city, with whom he remained for a period of eight years. The last four years he was manager of the branch houses at Houston, Stanford and Gainesville for that firm. In 1912 he came to Dallas and became connected with the Boren Stewart Company, wholesale grocers, at which institution he remained until 1921 when he left that company to form the present partnership.

The marriage of Mr. Riser to Miss Blanche Schackelford took place in Temple in 1904. Mr. and Mrs. Riser have three daughters, Christine, Mary Gladys and Emile. The family residence is at 5441 Willis Avenue, Dallas, Texas. Mrs. Riser

passed away on March 1, 1920.

Mr. Riser has taken an active interest in civic and commercial associations. During the year 1920 he served as president of the Dallas Association of Wholesale Credit Men and is now one of the directors. He is vice chairman of the National Investigation and Prosecution Committee of the National Association of Wholesale Credit Men for district No. 6 that includes the Southwestern States.

He is a Shriner, Hella Temple, and holds membership in the Methodist Church. Ever since his residence in Dallas Mr. Riser has taken an active interest in the civic and commercial affairs of the city and has contributed his share toward the upbuilding of the city "Where men are looking forward."



O. SPRING southwestern manager of Ernst and Ernst, audits and systems, 1312 American Exchange Bank Building, is an expert business manager and his rapid rise to his

present responsible position shows in what high esteem he is held by eastern officials of his com-

pany.

Ernst and Ernst, a large concern with headquarters at Cleveland, Ohio, make audits for municipalities and private corporations and business concerns. They offer three departments of service: (1) audits, (2) systems, and (3) tax. Mr. Spring was made southwestern manager in 1915 and opened up the Dallas office with two men in his employment. At the present time he employs forty-five people in the Dallas office, and one hundred in the state of Texas. A branch office was established by Mr. Spring at Houston in 1917, and in 1919 another branch in Fort Worth. Ernst and Ernst is one of the largest concerns of its kind in Dallas, and handles every kind of business that requires audits. Besides the offces in Texas cities, this concern maintains offices in twenty-one other cities in the United States.

Mr. Spring is a native of Ohio. He was born in New Philadelphia on April 15, 1886. His father, N. J. Spring, was a merchant for many years at Dennison, Ohio, and is now engaged in the farming industry. His mother was Miss Rosetta Rice, of an old Ohio family. Mr. Spring was educated in the New Philadelphia public schools and later studied accounting in Cleveland schools and in mercantile offices there and in Detroit. In 1906 he be-

gan work with F. C. Chapman and Company, wholesale commission merchants, remaining with them for two years, when he was made auditor of the Cleveland Trust Company of Cleveland. In 1911 he began his work with Ernst and Ernst as a traveling man, working out of St. Louis principally in Texas. His success was so great and his ability so marked that within a few years he had become southwestern manager and was rapidly expanding his scope of operations, building this end of the business up to its present degree of prosperity.

He was married to Miss Loraine Eckles, daughter of Frank Eckles, prominent hotel owner of Tyler, Texas, but now retired and living in Los Angeles. Mr. and Mrs. Spring make their home at 3201 Lem-

mon Avenue, Dallas.

Mr. Spring is a member of the Chamber of Commerce, City Club, Automobile Club, Dallas Country Club, Cedar Crest Country Club, and the Dallas Athletic Club. He is a York Rite Mason of Dallas, and a Shriner. He is well liked in social and business circles of the city and identified with all the leading interests. Mr. Spring is enthusiastic in his predictions for Texas, believing its possibilities are unlimited and that in a few years it will be the richest and largest populated state in the union with Dallas as its metropolitan center.



E. BYRNE, vice-president and field executive of the National Supply Company of Texas, Dan Waggoner Building, removed to Fort Worth from Houston in 1919 when the

oil development in North and West Texas made it necessary for his company to establish a branch house here. He had been in Texas for seventeen years and is thoroughly familiar with oil field conditions not only in this state but throughout the entire Mid-Continent field. The National Supply Company is one of the largest concerns dealing in oil well and oil field supplies and has warehouses at Fort Worth, Electra, Houston, Ranger, Beaumont, Breckenridge, Wichita Falls, Eastland, Gorman and Shreveport, Louisiana. The company has about 250 men in the organization controlled by the Fort Worth office, which includes Texas, Louisiana, Arkansas and New Mexico.

A native of Pennsylvania, Mr. Byrne was born at Pittsburg, September 28, 1876, a son of Edward C. and Catherine (Murphy) Byrne. His father was a prominent business man of Pittsburg, doing a coal and contracting business. Educated in the public schools of Pittsburg and at Pittsburg College, Mr. Byrne early entered the business world and was engaged in various activities until 1899 when he entered the Pittsburg office of the National Supply Company. Following the discovery of the famous Spindle-Top pool, he was sent to Beaumont in 1903 and later transferred to Houston, where he was manager of the company's branch for twelve years until sent to Fort Worth in 1919. He was instrumental in successfully carrying out several ambitious development programs in the Southern Texas fields and is now extensively interested in various leases in North Texas. He is president of the Petroleum Tank Co., of Houston, director in the B. J. Harper and W. M. Eaton Drilling and Development Companies and vice-president of the Fort Worth Drilling Tool Company.

On September 25, 1919, Mr. Byrne was married to Miss Fern K. Stoddard of Illinois.

Mr. Byrne is a member of the B. P. O. E. at Beaumont, the Fort Worth Club and Glen Garden Country Club, Mid-Continent Oil and Gas Association, Houston Club and Dallas Athletic Club.

Regarding the future of Fort Worth, Mr. Byrne is very optimistic and predicts that the present ambitious building movement in the city will presage other developments that will place the city in the front rank as a commercial and industrial center.



ERBERT L. WILLIFORD, well-known business man and formerly general manager of the Eastland Oil and Refining Company, came to Dallas from Memphis, Tennessee, in

1907, and organized the Quick Tire Service Corporation, a million dollar concern with retail tire stores and service stations in Dallas, San Antonio, Fort Worth, Houston, El Paso and Waco. The business developed until it became the largest retail tire organization in the world and was later taken over by the United States Tire and Rubber Company,

Mr. Williford was born at Memphis, April 7, 1881, a son of F. L. Williford, well-known Memphis business man. Educated in the public schools of Memphis and at Christian Brothers College, he engaged in various lines of business in Tennessee and later went on the road for the American Bag Company, of Memphis, and traveled in various southern states, including Texas. After selling out his interest in the Quick Tire Service Corporation, he became one of the organizers and was made secretary-treasurer of the Hercules Petroleum Company and superintended the construction of that company's big refinery in West Dallas. Selling his interest in the Hercules early in 1919, Mr. Williford went with the Eastland Oil and Refining Company as general manager and built a thirty-five hundred barrel refinery for them. He continued with the Eastland until that company was absorbed by the Aetna Petroleum Corporation in August, 1920.

On February 1st, 1909, Mr. Williford was married to Miss Lide Gwynne, daughter of Wm. F. Gwynne, well-known banker and business man of Memphis. They have two children, Lide, aged ten, and Jane, six.

After three years constant work in organizing and developing two highly successful oil companies, Mr. Williford concluded to take a much needed rest and with his family spent several months the latter part of 1920 at Palm Beach, Florida. He is a great believer in Dallas and predicts that because of its strategic location with reference to the great natural resources of Texas, it will become the greatest city in the Southwest. 'Mr. Williford is a Thirty-second degree Mason, a member of Memphis Consistory and Shrine.

In April, 1921, the organization built and is operating Union Pipe Line and Refining Co. at El Dorado, Ark.



THARLES H. SCHOOLAR, accountant and auditor, with Schoolar, Bird & Co., accountants and auditors, Western Indemnity Building, came to Dallas in 1905, and was

one of the first practicing accountants in the state. The firm of Schoolar, Bird & Company now operates throughout Texas, Oklahoma, Arizona, Louisiana, New Mexico and California, catering specially to large corporations, oil mills, cotton concerns and similar businesses. A banking department has recently been established to serve the banks of the Southwest in the matter of audits, systems, planning,



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reorganization in connection with consolidation, and caring for Federal tax matters for banks and their customers. Mr. Schoolar and his partner, Mr. Geo. H. Bird, were among the originators of the C. P. A. Law in Texas, which was passed in 1915.

Prior to coming to Dallas Mr. Schoolar was with the Sloss-Sheffield Steel and Iron Company of Birmingham, Ala., for a period of about fourteen years, the last five years of which period he was the general auditor for the company.

He is a member of the Rotary Club and chairman of the club's finance committee; the National Association of Cost Accountants, the Dallas Athletic Club, the Dallas Automobile Country Club and the Chamber of Commerce, and believes Dallas is the best city in the country.

LFRED H. BRUNDAGE, income tax consultant, 1204 Great Southern Life Building, has built up, in two years time, a substantial business which testifies to the high regard in which his services are held by the foremost busi-

ness men of the city.

Mr. Brundage opened his offices in Dallas in December of 1918 upon his resignation from the U. S. Treasury Department as an internal revenue agent. Eight persons are employed by the firm. A specialty is made of income tax accounting and consulting among clients are practically all of the banks of Dallas and many commercial institutions and large concerns such as Sanger Brothers, Texas Portland Cement Company, Neiman-Marcus and Titche-Goettinger, and in fact, the majority of the larger business firms. Besides the extensive local business which this company enjoys, it also handles work for concerns in every Texas city.

Mr. Brundage was born in New York City on July 3, 1892. He was the son of a prominent business man of the metropolis, J. Brundage, now deceased. He attended the New York public schools and upon graduating from high school entered Columbia University, receiving his B. C. S. degree in 1916. After completing his college work he went into business for himself, opening up an office as auditor and accountant at 302 Broadway, New York City. Upon the declaration of war, Mr. Brundage closed his office and enlisted in the Construction Division of the Signal Corps, attending the training camps of Texas and Washington, D. C. His college and business training became known, however, and he was transferred to internal revenue service as internal revenue agent in the San Antonio Division. He left the United States service in December of 1918 and came at once to Dallas to establish his present business.

Mr. Brundage is a Mason and a member of the Columbia Chapter of Alpha Epsilon Pi Fraternity. He is also a member of the Chamber of Commerce, University Club, Lakewood Country Club, and is chairman of the Audits and Finance Committee of the Lion's Club. Although an easterner by birth Mr. Brundage is an enthusiastic booster for Texas and Dallas, believing this city will become the New York of the Southwest.



THARLES STRAUSS DUDLEY, senior partner of the firm of C. S. Dudley & Company, commercial adjusters and collectors, 211-212-213 Dallas County State Bank

Building, came to Dallas in 1916. He was born in Omaha, Nebraska, July 22nd, 1890, and ever since he was twelve years old he has been hustling for himself. He is a graduate from the school of hard knocks, having had little or no opportunity to attend school during his boyhood days.

Mr. Dudley was married at Ft. Worth, June 30th, 1911, to Miss Virginia Mae Crain, a native of Texas, and a daughter of Rev. J. L. Crain, a well known Christian minister in this state. Mr. Dudley at that time was employed on a salary, but fully appreciating the additional responsibility that marriage ties bring, and being ambitious, as well as a firm believer in Herbert Kaufman's saying that "the best way to get a chance is to take one," Mr. Dudley determined to go into business for himself. Having a peculiar gift and talent for relieving tardy debtors in payment of their just debts, and knowing that there is a large field for a specialist in this line, Mr. Dudley decided to engage in the collection and adjustment business. He operated successfully in this line at Ft. Worth until 1916, at which time he moved to Dallas, and became associated with T. E. Blanchard, under the firm name of T. E. Blanchard & Company, continuing with Mr. Blanchard until the spring of 1917, at which time he succeeded Mr. Blanchard in business, operating from that date as C. S. Dudley & Company. In September of 1921, Mr. Dudley sold an interest in his business to J. C. Riser, who was formerly vice-president of Boren Stewart Co., wholesale grocers of Dallas, and also an interest to F. W. Cooney, who was formerly in charge of the credit department of Armstrong Packing Company of Dallas. The firm enjoys a large following among the wholesalers, manufacturers and jobbers of not only Texas and Dallas, but in the market centers of the north and east. The firm specializes in the handling of adjustments and collections in the wholesale trade, and generally conceded to be the largest and best equipped commercial adjustment company in the Southwest. Mr. Dudley is regarded as a commercial adjuster of high ability. and since associating with him in business Mr. Riser and Mr. Cooney, the firm is equipped to handle adjustment matters of any size in the Southwestern States.

Mr. and Mrs. Dudley have two children, Lida Mae and Charles S., Jr., and the family residence is 5600 Lewis Street, Belmont.

Mr. Dudley is a member of the Dallas Wholesale Credit Men's Association, the Dallas Automobile Country Club, the Commercial Law League of America, Keystone Lodge No. 1143 A. F. & A. M., Dallas, and the East Dallas Christian Church. He is an enthusiastic booster for Dallas and Texas, and says Dallas is destined to become the greatest inland commercial center in the United States. He says that Texas is "a regular whale" and that opportunities for the young man are unlimited in Texas. as its development is still in its infancy.



RED E. SLOAN, sales manager for the Felt and Tarrant Manufacturing Company of Chicago, which manufactures the "Comp-tometer," has his offices in the Great South-

ern Life Building at Dallas, Texas, and is a "pusher" who is a business man and friend. It might be possible to even class Mr. Sloan, not as a cold blooded business mortal, but as a man working for the development of his country. Can a man be said to be a plain business man when he is bringing before the public a contrivance that simplifies calculation in every respect, when in the pasta possible stub pencil in the hands of a possible competent clerk, only produced a possible correct solution?

In the year of 1875, a tiny baby boy was born to Sarah and W. R. Sloan, of Statesville, North Carolina, which was brought up by this mother in her southern way and sent to the public and high school of Statesville, after which he entered the North Carolina State College of Agriculture and Engineering, graduating from college in 1899 with C. E. degree.

One year later he entered the bonds of matrimony with May H. Crawford, in the city of Raleigh, North Carolina. His wife is the daughter of William Riley Crawford, a wholesaler of North Carolina. Mr. and Mrs. Sloan have one son, Frederick William.

He was secretary of the State College of North Carolina from 1900 to 1905, and in the insurance business from 1905 to 1917 in his home state. In 1917 he accepted a position as sales manager for the Felt and Tarrant Manufacturing Company for the states of Georgia and Florida. Mr. Sloan was transferred to the Dallas branch in 1918.

His office here also included a school for girls to learn to operate the comptometer.

Mr. Sloan is a member of the Masonic lodge, the Knights of Pythias, Chamber of Commerce and the Lions Club of Dallas.



T. COUCH well known oil operator business man and proprietor of the Tenth Street Drug Store, came to Wichita Falls from Rusk County, Texas, in 1903 and for twelve

years has been an active figure in the commercial and civic life of the city. The Tenth Street Drug Store was opened in April, 1920, and has proven an unqualified success since the opening day. A complete line of drugs and sundries is carried and special attention is given prescription work, two registered pharmacists being employed to handle this portion of the trade. The store also carries a complete line of Johnston's and Norris' candies, imported and domestic perfumes and toilet goods, cigars and tobaccos. Elegant fixtures add to the attractiveness and convenience of the store and a modern soda fountain serves seasonable drinks.

Mr. Couch was born in Rusk County, Texas, November 21, 1883, a son of W. C. and Ann F. (Burk) Couch. He was educated in the public schools of Rusk County and early in life engaged in business for himself.

He was married in Rusk County in November, 1901, to Miss Lillian Reagan. They have one child, Oree. Mr. and Mrs. Couch reside at 2109 Eighth Street and also maintain a home at 2308 Fifth Avenue, Fort Worth.

A prominent figure in the oil industry, Mr. Couch is president of the Bankers and Merchants Petroleum Company, a million dollar organization and is the senior member of the well known independent oil operating firm of Couch-Winfrey, besides being connected as a stockholder and director in many other companies. The Bankers and Merchants Petroleum Company has headquarters at 810 Dan Waggoner Building, Fort Worth, and has choice holdings in various parts of the Wichita oil district. Mr. Couch has been engaged in the oil business for a number of years and is recognized as one of the best posted operators in the North Texas field.

Mr. Couch is a member of the West Chamber of Commerce, the Wichita Falls Chamber of Commerce and the Wichita Club.



R. JAMERSON, well known oil field supply man, president of the Dallas Mill Supply Company, secretary of the Dallas Oil Field Supply Company, came to Dallas in 1914

from Houston where for twenty years he had been engaged in the mill and oil field supply business. He has built a large business in this line here and supplies many operators and mill men throughout Texas, Oklahoma and New Mexico. He has three traveling salesmen.

His companies handle power plant supplies, steam specialties, mill and oil field sundries. Large warehouses with ample stocks are maintained in Dallas to facilitate prompt shipments to customers.

Mr. Jamerson was born at Rock Island, Illinois, February 7, 1879, a son of D. Jamerson, in the hardware business at Edna in Jackson County, Texas, for 28 years. Educated in the public schools of Illinois, he was first employed in a hardware store at Rock Island and then came to Houston where he was connected with the Heitman Company and then on the road for the Fairbanks Company as buyer and salesman. He was also connected with the Union Iron works of Houston and later made general manager of the company.

On February 28, 1904, Mr. Jamerson was married to Miss Ida Vinson, member of a pioneer family of Polk County, Texas. They have four children, Vinson, Doris, Roy Everett and Lois.

In 1919 Mr. Jamerson was one of the organizers and was made secretary-treasurer of the Dallas County Gas and Fuel Company which owns some 10,000 acres of leases situated from 18 to 30 miles Southwest of Dallas. A well is being drilled now and concerning the company Mr. J. C. Casler, in a report to stockholders of the Manhattan Petroleum Company said: "The company owns the leases on 2,000 acres of land in Dallas County, Texas, located 11/2 miles from the town of Cedar Hill. This is the new field that is being exploited by the Dallas County Gas and Fuel Co. The prospects here look very promising for some producing wells on account of the seepage of oil which is being found and a shallow water well that is said to be making about three barrels of a high grade oil per day at a depth of 34 feet."

The company closed a contract early in 1920 to underwrite its stock and expects to thoroughly test out the leases owned in Dallas County.

Mr. Jamerson is a firm believer in Dallas and in all Texas. He is confident the Dallas County Gas and Fuel Company will open up an entirely new oil field near Dallas which in turn will make this city the real headquarters of the oil industry in Texas and add to its supremacy from an industrial and commercial standpoint.



J. FOLEY, manager of the Dallas branch of the International Harvester Company of America, Incorporated, 211 North Austin Street, has for many years been well known

in the business world. The company handles everything that is required on a farm, fifty-four varieties of machinery being sold. It has a force of sixty employees of which thirty are traveling salesmen. The territory over which Mr. Foley has supervision comprises all of Texas from Texarkana to San Angelo and from Vernon to Temple, including all of the northern part of the state. Two hundred and fifty dealers in this territory handle the firm's goods through the Dallas office. The annual sales



R. P. Carrel



of the company are approximately three million

In 1901 Mr. Foley came to Dallas and went into the employ of the McCormick Harvesting Machine Company. Two years later the International was formed. In 1907 when the International left the state he was identified with the Texas Harvester Company in the capacity of treasurer and assistant manager, the latter company handling the International goods. In August, 1919, when the International returned to Texas he became manager.

Mr. Foley was born on September 30, 1881, at Burlington, Iowa. His father, J. C. Foley, was a native of Ireland and his mother, whose maiden name was Justina Hughes, was a native of Virginia. He received his education from the Burlington public schools and from Elliot's Commercial College.

In 1911 Mr. Foley was married to Miss Mary Elsie Campion, the daughter of Benjamin T. Campion, of Louisville, Kentucky. They are the parents of five children, Mary Justine, Joseph, James Edward, Aline Elizabeth and Thomas. The family resides at 110 North Winnetka Street, Oak Cliff.

Mr. Foley is a member of the Rotary Club, the Chamber of Commerce, the Knights of Columbus and the Oak Cliff Catholic Church.



W. CARROLL, JR., President of the Carroll Company, factory branch of Manufacturers, of auto accessories and equipment, with office and warehouse at 2218 South Harwood

Street, Dallas. Although of a younger generation of business men of Dallas, Mr. Carroll might well be called a pioneer of this field of activity. The Carroll Company represents twelve leading factories who manufacture practically every manner of automobile accessories and equipment and carry a complete line in stock. The company was organized March 1, 1921 and cover the usual trade territory of Dallas, namely: Texas, Southern Oklahoma, Louisiana and Arkansas. Six employes are engaged in the work, two of whom are on the road. Mr. Carroll is thoroughly experienced in his stricter lines, although he has been engaged in various other fields of activity which has served to broaden his vision in general.

Mr. Carroll's first work was in the oil business in Beaumont Texas 1908 to 1909, leaving this to take charge of his fathers machine shop in Beaumont, where he remained for one year. He then established a shingle mill which he operated for a like period. Leaving Beaumont he went to Waco where he joined the Perry-Willis Company Agent for the Chalmers Automobiles, as Salesman and during the year of 1913 he won a fine Tiffany watch, given by the Chalmers Company to the salesman in Class B selling the largest number of Chalmers cars during that year. In December of that year, he took the Ford Agency at Marlin, Texas, and two years later, 1915 he sold this business and organized the Spencer-Carroll Company of Texas in Waco and engaged as wholesale jobbers of auto accessories and equipment. He was vice-president and general manager of this firm, being the only active stockholder in the company. Later, realizing what Dallas offered as a distributing center, he moved the Spencer-Carroll business to Dallas December 22, 1918, and January 6, 1919, and shipped over \$2,000 worth of goods on the opening day. After moving the business to Dallas it made wonderful gains, the 1919 business amounting to half a million dollars. Realizing the

splendid opportunity for a factory to manufacture a line of goods handled by jobbers. Mr. Carroll organized the Automotive Supply Manufacturing Company, and on November 1, 1919, sold his entire interest in the Spencer-Carroll Company to J. E. Spencer, in order that he might give his entire time to the affairs of this company's manufacturing operations. Leaving this business he organized his present company, with which he has since been identified.

Mr. Carroll is a native of Louisiana, born at Provencal, La., in 1888. He was educated in the public schools of Beaumont, Texas, and took the mechanical course at A. & M. College. His father, M. W. Carroll, was a pioneer driller in the Beaumont oil fields. He was married at Waco, Texas, June 11, 1913, to Miss Eleanor Sneed, daughter of J. W. Sneed, a farmer of Falls County, Texas, and who is still active on a farm that he has operated for more than fifty years. They have one son, Jim Sneed Carroll, and live at 4939 Worth Street, Munger Place. His fraternal affiliation is with the Elk's Lodge.



AMUEL A. ELLSBERRY, manufacturer's agent and dealer in construction materials. Deere Building, came to Dallas from West Texas in 1912 and for nine years has played

an important part in the building program in Dallas and vicinity. Many of the important buildings in Dallas contain materials which were sold to the contractors and builders by Mr. Ellsberry.

Mr. Ellsberry handles a complete line of fire doors and steel windows, sidewalk lights and other materials and equipment. He also handles a line of machinery used in contracting and building work.

The steel windows for the Pierce Oil Corporation building, Tennison Packing Company building and the large plant recently completed by Proctor and Gamble in South Dallas were all supplied by Mr. Ellsberry.

A native of Alabama, Mr. Ellsberry was born at Montgomery, February 14th, 1888. He is a son of S. A. and Palmer (Ready) Ellsberry and was educated in the public schools and the Alabama Polytechnic Institute, where he graduated in civil engineering. Mr. Ellsberry is unmarried and is very popular in social and club circles of Dallas.

Actively interested in civic affairs, Mr. Ellsberry is a member of the Chamber of Commerce, the University Club, Cedar Crest Country Club and Lions Club. He is an enthusiastic booster for Dallas and predicts the city will become the principal commercial and industrial center of the Southwest.



ANIEL D. OTSTOTT, president of D. D. Otstott, Inc., manufacturers agent, with office and show rooms in the Southland Hotel, is a well known Dallas business man,

having resided here since 1910. D. D. Otstott, Inc., is probably one of the leading concerns of its kind in Dallas, having a complete, in fact remarkable line of glass, china, enamel, aluminum and crockery ware, also domestic and foreign toys. They have three thousand square feet of floor space in the Southland Hotel banquet room and have six salesmen on the road in Texas, Oklahoma, Louisiana and Arkansas. While the company is new in the field. yet its volume of business is going at the rate of \$250,000 per year and will increase undoubtedly from year to year. The other officers of the company are: A. J. Brennan, vice-president, and J. B. Otstott, secretary and treasurer.

Cincinnati, Ohio, was the birthplace of Mr. Otstott in 1872. His parents were Mr. and Mrs. T. M. Otstott and his father was a farmer out from Cincinnati. Here the son was reared and trained in the deep-down virtues of thrift, honesty and perseverance, qualities that have brought him to the top in the business world. After his education in his native state, he went to Chicago and entered the employ of Butler Bros., in that city and has served this firm from that day as a beginner to a place of leadership. For eleven years, from 1899 until 1910, he was in their employ in Chicago. From there he came to Dallas to take charge of the merchandising for this district and completed about eleven years of affiliation with the company in Dallas. Mr. Otstott left Butler Bros to establish his own business.

In 1896, at Chicago, Ill., Mr. Otstott married Miss Ida Bonwell, of Iowa; they have three children, Frances (Otstott) Strong, John Otstott and DuShane Otstott. The family residence is at 4409 Highland Drive.

Mr. Otstott is a Mason in the Trinity Valley Lodge No. 1048, and a Shriner at Hella Temple. He is a member of the Dallas Country Club, the Chamber of Commerce, the Dallas Automobile Country Club and the Ad League. First Methodist is his church affiliation.

Active in the social and civic life of his city as well as a man of big business in its commercial affairs for more than a decade, Mr. Otstott has well identified himself with the state he serves and is one of her noblest adopted sons.

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ORTER OAKES, president of the Union Trust Company of Wichita Falls, Texas, vice-president of the Graham National Bank, Graham, and president of the Dispatch

Petroleum Company, is one of the younger bankers and oil operators of Texas, with a record of unusual success to his credit since his discharge from the war service and his advent into the oil business soon after the Armistice was signed.

Following an interesting career of service during the World War which began with his training at the Second Officers Training Camp at Leon Springs, Texas, and ended with his retirement as Major, Brigade Adjutant, Infantry of the Federalized Texas National Guard. Mr. Oakes went to Wichita Falls when the oil fields were at the fever-heat of their development, and taking advantage of the opportunities for profitable operations, he rapidly advanced to his present prominence in oil and banking circles and in the social and commercial life of Wichita Falls. Like so many other pioneers of the Texas oil rush, Mr. Oakes experienced many of the vicissitudes of fortune hunters in the oil fields, and has known what it means to see fortunes lost and cherished ambitions blasted. His present substantial positiion in his community however, is ample evidence of his success and achievement.

Mr. Oakes was a trained newspaper man and advertising specialist prior to his service in the World War. He received his early training on newspapers in Tennessee, and for some years was associated with the Nashville Tennessean and American in important editorial capacities. Later he devoted his entire time to advertising and publicity service with offices in Nashville and Chicago. Notwith-

standing his success in other pursuits, Mr. Oakes has never been able to completely break away from his profession. For a considerable period during the war, he was in charge of war work publicity for the Southern Department (Military). After considerable success in oil operations, he again entered the newspaper field, this time as vice-president and director of the Wichita Falls Record News, morning newspaper established by Messrs. Bagley, Allison and Oakes. The demand of other interests became so insistant however that after nearly a year, Mr. Oakes withdrew from the newspaper to give his entire attention to oil operations and investments.

Among the outstanding connections enjoyed by him have been the presidency of the Plymouth Petroleum Corporation, a five million dollar oil enterprise; association with Wm. G. McAdoo Jr., and J. M. Shaffer in the firm of McAdoo, Oakes and Shaffer, investment bankers; and a member of the board of directors of the Oil and Gas Corporation of Duncan, Oklahoma. He was also vice-president and director of the Graham National Bank, of Graham, Texas.

Mr. Oakes was born in Williamsburg, Ky., June 8, 1890. His parents, William A. and Elisabeth Smith Oakes, later moved to Tennessee, and accordingly, the American University at Harriman, Tennessee and the Law School of Vanderbilt University, Nashville, gave him his education. Miss Laurel Harper of Nashville, Tennessee on Sept. 1, 1910, became the bride of Mr. Oakes. They have one son, Porter Landrith Oakes. The family residence is at 1309 Polk Street, Wichita Falls.

Mr. Oakes is a member of the Kappa Gamma Alpha fraternity. He is a member of the Kiwanis Club, the University Club, Wichita Falls Tennis Club, commercial organizations, and the American Legion. He is a member of the Christian Church.

Keen interest in public affairs, particularly political and literary developments has given Mr. Oakes wide acquaintance with leading men and women, and has generously injected romance into his career, his experiences including political campaigning in Tennessee; making a business survey of Honduras and other countries in Central America; and important assignments during the war and post-war period, among them being that of Aid to the President's daughter, Margaret Woodrow Wilson on her singing tour of the Army camps, and for a time located in the White House; director of the Armenian Relief in the South; and an associate in the work of the American Committee for Devastated France.

Mr. Oakes has substantial personal oil holdings in addition to his various company interests, as tangible evidence of his energy and success. He is devoting his time largely to oil and banking interests, and his permanent business address at Wichita Falls, is the Morgan building.

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HAS. B. EDDY, president of the Central Oil Development Company, a \$2,000,000 corporation with shares of no par value, organized in May, 1919, is one of the most

interesting men connected with the oil business in Texas and has had many remarkable experiences as well as success since he was sixteen years old, at which time he left his home in New York State without a dollar and traveled all over the West, including Colorado, New Mexico and West Texas, before going back to the family fireside. His Com-



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pany has holdings throughout the oil bearing sections of the state and some holdings in the Louisiana fields. The company has in the aggregate about 100,000 acres in leases, is drilling in eight or ten counties and has an interest in about twenty wells. Mr. Eddy spent two years in the North Texas fields and five years in the Southern fields and as a director and one of the organizers of the Atlantic and Gulf Production Company of Houston, operating in the coast regions.

Mr. Eddy was born in New York State, September 15th, 1865, and comes from a family of prominent educators. His father, grandfather and all his brothers and sisters were born in the same house near Cooperstown, the first house built there, constructed entirely of logs and later improved. He attended the Hudson River Institute, and the Cazinovia Seminary, of which Dr. Lyman Eddy was principal. Another uncle, Dr. L. D. McCabe, was president of Ohio Weslyan College, and Dr. Bishop Johnson, another uncle was the principal of Dickinson College. Dr. Bishop Chas. C. McCabe, another uncle, was also an educator. As a boy Mr. Eddy had been all over the western cattle country as a cowboy, and after returning to New York and finishing his education he came west again and became one of the largest cattlemen in Texas, Kansas, New Mexico and Colorado. Later he went into the railroad business and built and financed the Pecos Valley road. He was also president and operated the El Paso and Northwestern Railroad, which he sold in 1913 to the Phelps-Dodge People. This road was about 500 miles long. He is a member of the New York, Chicago, Denver and El Paso Clubs, is an interesting gentleman and has many friends.

OY A. TAYLOR, Wichita Falls, is well known not only to his city as owner of the Westland Hotel of Wichita Falls, but is one of the most aggressive of oil operators in one

of the richest oil fields of the United States and indeed of the world. While the Lone Star State has had oil to her credit for many years, it was not until the discovery or perhaps the re-discovery a few years ago of the value of Texas' western and northwestern oil fields that she began to take a leading rank with Uncle Sam's oil producers. These oil fields are of the largest in the world, ranking with the famed oil districts of Mexico and Russia. Mr. Taylor is right at the heart of this territory and he has already made good among the developers of his region. And yet the present day business, immense as it is, is only yet in its beginning. In the bigger future, Mr. Taylor will have an active part. Already he has promoted one company, the Sibley-Taylor Company, and with a number of other oil corporations not bearing his name as these two do. His father, T. J. Taylor is also very active in the oil business.

The Westland Hotel, with cafe in connection, is one of the most beautiful buildings in Wichita Falls; it has eighty-six rooms.

Mr. Taylor was born in Cass County, Texas in 1887. His father, T. J. Taylor, is a business man well known in commercial circles in northwestern Texas, not only as an oil man, but as Chairman of the American National Bank of Wichita Falls. The Wichita Falls school system, both elementary and high, gave the youth his schooling and then he took up his business career by entering the retail grocery business on an extensive scale, and the Taylor Grocery Company; this business he continued for seven years at Tenth and Scott Streets. It was in 1917 that he entered the oil business, promoting the two companies, Sibley-Taylor Company and the Sanders-Taylor Company and is extensively interested in many others that are leaders in his district. Sibley-Taylor Co. put on the addition to Wichita Falls known as the Sibley-Taylor Addition which is already built up.

In 1909, at Wichita Falls, Miss Della Green became the bride of Mr. Taylor; she is a native of Tennessee, who had resided in Texas fifteen years prior to her marriage. They reside at the Westland Hotel, which Mr. Taylor owns and directs.

Mr. Taylor is successful to an attractive degree and as one who is apt to achievement, he will be a leader in the big future of his city.



L. BRISTOW, proprietor of the Alpine Hotel and president and general manager of the Juanita Oil and Gas Company, has been very successful both as a hotel man and oil

operator. He has drilled successfully two producing wells in the Burkburnett oil fields and during the past few years bought and sold several hotel properties in Fort Worth and Dallas.

He came to Wichita Falls in 1920, purchased the Alpine Hotel and became interested in the oil development. He later assumed the presidency of the Juanita Oil and Gas Company and was very successful in directing the affairs of this organization.

Mr. Bristow is a native Texan and was born at Temple in Bell County November 28, 1881. He is a son of W. M. and Nancy (McQuary) Bristow. His father was one of the early pioneers of West Texas and a successful farmer and ranchman.

Receiving his educational training in the public schools of Texas, Mr. Bristow entered the business world at an early age. In 1901 he was married to Miss Ola May Phipps, a native of Bell county. They have four children, Hazel, Vellma, Grace and Woodrow.

Mr. Bristow is a progressive citizen, keenly interested in the development of the community and ever ready to give aid and encouragement to any movement of a civic nature. He is a member of the Wichita Falls Chamber of Commerce and of the Baptist Church.



OHN K. PARKER, well known manufacturer of toilet soaps and various toilet articles which bear his name, came to Dallas in 1901 and since that time has been closely identi-

fied with the city's commercial and civic life. He is the sole owner of the Swartz Chemical Company, which he acquired in June, 1912, and in the manufacture of soaps and toilet articles has achieved a reputation and made a place for his products that is fast placing him in the forefront of manufacturers in this line in the Southwest.

The various products manufactured by Mr. Parker are sold at both wholesale and retail and he is doing an extensive mail order business throughout Texas, Arkansas, Louisiana and the entire country. maintains a number of general agencies where his products are handled and all shipping is done from the Dallas factory on Ross Avenue.

A native Texan, Mr. Parker was born at Honest Ridge in Limestone County, December 18, 1877. He is a son of J. M. Parker, for many years a well known school teacher of Limestone County.

Mr. Parker attended the public schools and the

Mexia high school where he graduated in 1896 and then was a student at Trinity University at Tehaucana for four years, graduating there in 1900 with the degree of Bachelor of Science.

After completing his university course Mr. Parker engaged in selling life insurance for a year and then was with the Mutual Benefit Association for four years from 1901 to 1904. From 1904 to 1907 he was engaged in the manufacture of barber's supplies and then was contract manager for P. F. Collier and Son in Dallas until he purchased the plant and business of the Swartz Chemical Company in 1912.

On November 10, 1909, Mr. Parker was married in Dallas to Miss Nell Jackson. They have two sons, Keller and Jackson. Mr. and Mrs. Parker and their

two sons reside at 314 North Fitzhugh.

That Dallas is destined to become a great manufacturing and industrial center is the belief of Mr. Parker who expects to continue enlarging his business with the growth of the city.

ON P. HAMMOND, oil operator, Bob Waggoner Building, Wichita Falls, of Hammond & Haddox, contractors, as owner of 30,000 acres of leases in the best oil producing districts of the Southwest, is one whose oil interests will increase for generations to come. Mr. Hammond is not only an owner of rich oil fields, he is an

active oil operator himself for twenty years.

On January 27, 1886, Mr. Hammond was born in Tennessee, at Buford Station. His parents were Thomas Newton Hammond and Betty Holly Hammond. The family moved to Texas when Lon was five years of age, locating in Robinson County. At the age of sixteen Mr. Hammond began work in the oil business, when in 1901, Spindle Top was opened. For ten years he worked as driller. But in 1910 he began to work for himself as an independent operator; prior to this date he had worked on a salary as a driller. Today he has interests in eight or ten wells in Block 87, Texhoma, and Townsite. Since 1906, Wichita Falls has been Mr. Hammond's home. He has brought in the Hammond No. 1, and the Hammond No. 2, in the Burkburnett field, both of which were wells of 2,500 barrels.

Mr. Hammond owns the McMath Ranch, in New Mexico, and the Mortinez Ranch, at Wagon Mound, New Mexico, which latter is one of the most famous ranches in that state, making a total acreage to some 30,000 acres, which is stocked with Hereford cattle. He has one of the finest summer homes to

be found in the West, in New Mexico.

Mr. Hammond has two children, Valley Dale, by his former wife, deceased in 1918. In 1919 he married Miss Cora Belle Miller, of Wichita Falls, and has a son, Lon P., Jr., by his second marriage. They reside at 1624 Tenth Street. Mr. Hammond is a member of the Elks, of the Odd Fellows, of the Knights of Pythias, of the Wichita Club, of the Chamber of Commerce, and of the Mid-Continent Oil & Gas Association. His church affiliation is Baptist As one whose interests are in the West, whose holdings are immense, Mr. Hammond will be among the most active in the future development of his territory.



F. STOREY, oil operator, is one of the prominent figures connected with the oil industry in Dallas. The company with which he is connected is capitalized at

\$150,000, and is incorporated under the state laws of Texas. The company has 7,200 acres of land

under lease in Kaufman County; a one-half interest in ten acres of the Sam Sparks subdivision in the Northwest Burkburnett field, own one large Standard rig, one Rotary rig and one Star or National Rig. All the properties of the corporation have been inspected by a representative of the secretary of state and its value determined before charter was granted, and all laws and rules regulating the incorporation of companies in Texas have been rigidly complied with.

Mr. Storey came to Dallas from Teague, Freestone County, in May, 1919. While a resident of that section he was prominently identified with its development and served four years as county clerk; he also srved four years as cashier of the First State Bank of Wortham, and organized and served five years as cashier of the Fairfield State Bank. During the war he was chairman of the Third and Fourth Liberty Loan campaign, and put them over the top. Before coming to Dallas he was city manager of Teague about one year, and also served as secretary of the Chamber of Commerce there.

Mr. Storey was born in Freestone County, Texas, November 10, 1879, attended the public schools, the A. & M. College and took a business course at Poughkeepsie, N. Y. His father, J. W. Storey, came to the state before the Civil War and for years was in the general merchandise business at Cottongin and operated a hardware business at Mexia. He came to Dallas in 1894 and was in the real estate business here for about ten years. In 1898 Mr. Storey married Miss Belle Johnson, daughter of Dr. J. R. Johnson of Spartanburg, North Carolina, and they have seven children: Cecil, an attorney at Vernon, Texas; Olin, an abstractor at Vernon, Texas; John, an attorney at Vernon, Texas; Fay, a student at the University of Texas; Mrs. O. P. Emerson of Dallas; Mrs. C. E. Mosely, of Oklahoma, and Ella, who lives with her parents.

WEN and MILDRED DORSEY left Kentucky in 1862 to cast their lot with Texans, and located in Ellis County, where was born to them, in Red Oak, two sons, Henry

and James A. Dorsey. In 1873 they moved to Dallas, and since then both sons have been active participators in developing the industries of Texas. James A., the brother, died in 1914.

Henry Dorsey, who is now president and general manager of the Dorsey Company at Dallas, is known to his fellows in business throughout the nation as a masterly leader, and a developer of men.

He has been at the helm in guiding the affairs of some of the more important publicity efforts in campaigns to extend knowledge of the state's resources to the world.

He is a quick thinker, a sound reasoner and is decisive in action, and, as a manager, he has few peers. It is said of him that "he can pick a producer

as soon as he sees him cross the floor."

It is the province of management to take capital and it's resources, and combine it with labor, brains, enthusiasm and punch, and with this obtain pro-

duction of useful and salable products.

Great business organizations do not create themselves, but are the result of prolonged and untiring effort expended in perfecting the personal fitness of each of it's employees and executives; in picking the men for their places, and fitting them for the work they are to do so as to obtain the most satisfactory quality and quantity of output is primarily



IP. Hammonl



the instinct of management and in this Mr. Dorsey surpasses.

Directing a plant and men to arrive at a maximum production requires well directed effort, intelligent application, and hard work. Bit by bit each year since 1884, when James A. and Henry Dorsey formed the beginnings of what is now the Dorsey Company, which occupies at Commerce, Poydras and Jackson Streets some seventy-thousand square feet in their six-story building, devoted to the manufacture of eight different kindred lines of office necessities in their lithographing, blank book making, printing, stationery and office outfitting plant, progress has been made till the demand for their products extends throughout the entire Southland, covering especially the states of Texas, Oklahoma, Arkansas, Louisiana, Mississippi and New Mexico, and this plant bears the reputation of being the cleanest, most up-to-date and best managed in this territory.

In the two great branches of industry—production and marketing— Mr. Dorsey is always keenly alert in the effort to develop in his assistants the highest type of efficiency—by efficiency he expresses himself as meaning to see to it that the sum of the little things they do, be well done; that they may make calculations instead of guesses; and that they give demonstrations of service instead of making

promises.

Perhaps of all potentialities in his business the two primary principles that are impressed forcibly on the mind of every person engaged by Mr. Dorsey explains his power and personality. These principles expressed in words mean that every person employed is required to be a "producer" and must give "service and satisfaction to the customer."

He, himself, does his work well, and loves to do it well, and requires it of his associates that they too shall love their work, and do it well. This explains why the production of his plant is better, and excels in quality and why its marketing gives better service and satisfaction.

There are more big men in the stationery and printing business, scattered from coast to coast, at the head of concerns of consequence who owe their success to the training received in the Dorsey establishment than from any other institution of like character in the country, which is in itself a testimony to the capability and efficiency of Dorsey service.

The Dorsey standard is a standard of high ideals, the fruit of concentrated study, and persistent adherence to centralized control.

ENRY E. O'NEIL, district manager for F.

W. Woolworth, came to Dallas in April, 1920, from Toronto, Canada, where he had been connected with the Woolworth Company for more than twenty years. In fact, Mr. O'Neil has never been connected with any other company since he began his business career. The home office of the Woolworth Company is in New York City and the organization is said to operate more chain stores than any other concern in the world. There are eleven district offices operated in the United States and the Dallas District office covers Texas, Oklahoma, New Mexico and Colorado, in which states sixty-five stores are operated with over 1,100 employees. In all the Woolworth stores nothing is sold for more than 15 cents, and this is

the only chain store concern in the country restrict-

ing the price to that figure.

Mr. O'Neil is a native of London, Ontario, Canada, born May 3, 1884; attended the public schools of that city and graduated from the Collegiate Institute. His parents were, John D. and Sarah Jane (Ralph) O'Neil, and his father was a veterinarian for years in London, Ontario. He was married in Toronto, Canada, in 1908, to Ester Zuern, daughter of John Zuern of Erie, Penn., and they have one boy, Howard O'Neil. Father, mother and son live at 4015 Beverly Drive, Highland Park.

He is a Mason and Shriner, Rameses Temple, and King Solomon Blue Lodge No. 43, Woodstock, Canada. He is also identified with the civic and social life of the city by membership in the Dallas Country Club, the Rotary Club in Toronto, the Lambton Golf and Country Club and the Mississange Golf and Country Club. His church affiliation is with the Ct. Mills of the Country Club.

tion is with the St. Mathews Cathedral.

Although a new comer to Dallas, Mr. O'Neil is an enthusiastic worker for the city and has thrown himself actively into all movements having for their purpose the greater development of the city's business and civic welfare.



ARRY PENNIMAN, Sr., owner and general manager of the Penniman Coal Company, 3000 Junius Street, is a Dallas coal dealer who has grown up with the city, feeling its

carly adversities and sharing bountifully in its commercial advancements. As a pioneer of the coal business in Texas, he has acquired a knowledge of the field which accounts for the remarkable growth of the enterprise of which he is the head.

The Penniman Coal Company was established in 1893 by Mr. Penniman at the corner of Pacific Avenue and Preston Street. Due to the rapid growth of patronage it was in a few years moved to the larger and more central location that it now occupies. Here there is ample storage space and private sidetrack facilities. From a rather meager beginning it has grown to be one of the largest firms of coal dealers in Dallas and in spite of the reduction of coal consumption due to the introduction of natural gas it has done and is doing an increasingly thriving business.

Mr. Penniman was born in New Orleans, Louisiana, July 20, 1866. His parents were Henry Clay and Adeline Roberts Penniman. He was reared by his grandparents who were Quakers, in the little village of Poughkeepsie, New York, and for the simple, wholesome training which he received at their hands he has always been profoundly grateful. He was educated in the public schools of New York and Washington, D. C., and at the age of sixteen he came to Dallas and began work at once in the coal business with Mr. E. G. Childs, the first coal dealer in Dallas. This was in 1882, when the future of Dallas still lay in the realms of the unknown. When the post office was built at Main and Ervay there were many objections to its location because of its great distance from the center of the town. After three years with Mr. Childs, Mr. Penniman gave up his position to go with his father who had previously been in the cotton business in Dallas but had recently opened a coal yard at Market and Elm Streets. A year later he went with Col. J. H. Traylor who established a coal yard where the new Palace Theatre now stands. Here he remained for seven years during which time he had an excellent opportunity to enlarge his acquaintances as the city grew. Strict economy enabled Mr. Penniman to save, out of

what would now seem a rather meager salary, a considerable sum of money with which, in 1893, he established a coal yard of his own. Ten years' experience in the business was put to the best use and he enjoyed a thriving trade from the very beginning which his efficient service has never allowed to wane.

On February 16, 1892, Mr. Penniman was married to Miss Clara M. Rice, of Evansville, Indiana, and to them five sons were born, Bruner Rice, Clarence Arthur, Harry, Jr., Graham Allen and Edward Thomas. The three older sons are associated with their father in the coal business. The Penniman home is at 5002 Ross Avenue.

Few men have witnessed at first hand a longer period of development in Dallas and none have entered more heartily into making that development possible. He attributes his success to the fact that he has limited his efforts to the coal business and that he has been connected with a flourishing, prosperous city. He is a member of the Central Congregational Church and has entered zealously into all the worthy enterprises that have had for their aim the building up of the civic life of Dallas. His unusual activity indicates many more years of commercial prominence.



HOMAS MORRISSEY, vice president of the Panhandle Producing and Refining Company, Dallas, 1412 Royal Street at Browder, is one of the oldest oil men living, having

entered the business in 1872 at the age of 14 and in his oil career of forty-nine years has come to be considered by the oil trade as the best authority on production of crude oil in the United States. He is said to know more about oil than does any other man in Texas, and another distinction he enjoys is that of having produced more oil on the smallest plot of any man in the oil business today-he produced a million dollars worth of oil on three-fourths of one acre of land! Associated with Mr. Morrissey in the Panhandle Producing and Refining Company are Roy B. Jones, president; Julius Germany, a vicepresident, and B. J. Shaw, superintendent of production. The company was organized in 1906 at Wichita Falls where a branch office is now located in the Kahn Building, while, since January 1, 1920, the home office has been in Dallas. The company, from its holdings in Wichita, Young and Eastland Counties, receives thousands of barrels of production each day, owns a refinery at Wichita Falls, equipment consisting of warehouse of four buildings, lumber yard, machine shops and a plant for the manufacture of casing head gas. Besides being vicepresident of the Panhandle Producing and Refining Company, Mr. Morrissey does extensive private operating and is interested in about 20,000 acres of leases in Ohio, Illinois, Oklahoma and Texas. He is also a member of the firm of Morrissey & Shaw, Morrissey-Heydrick & Shaw," and "Morrissey & Jones," and is president of the Vacuum Gasoline Co., of Illinois and vice-president of Graham Refining

Mr. Morrissey was born at Syracuse, New York. His father, Dennis Morrissey, was born at Tipperary, Ireland. The public school system of Troy, New York, and most of the oil fields of America have given Mr. Morrissey his training. 1872 marks the beginning of his service in the oil business, and since that date he has served as manager, as superintendent, and in various capacities with many companies. In the early '70s Mr. Morrissey became superintendent of Morrissey & McKewan, from which he went into business for himself, in contract drilling, and never in the nearly fifty years has he left off his personal operation.

Miss Cora Jones, at Ft. Worth, Texas, became the bride of Mr. Morrissey. The children are Mrs. Alice Morrissey Hogan, Mrs. May Morrissey Sullivan, Mrs. Ann Morrissey Powers, John Morrissey and Miss Katherine Morrissey. The family residence is at 4100 Highland Drive. Mr. Morrissey has taken a keen interest in everything pertaining to the welfare of his adopted city and state and is a member of the Dallas Country Club.



OSEPH ARDIZZONE, vice-president of the Ardizzone-Broden Oil Company, 601 Insurance Building, Dallas, has been engaged in the oil business for the past thirty years.

Mr. Ardizzone came to this city in 1919 and soon thereafter formed his association with Mr. Braden. The Ardizzone-Braden Oil Company does not confine its operations to the Texas field but also has interests in Oklahoma, where the company owns sev-

eral producers.

Born at Parlenio, Italy, on the 14th day of October, 1872, Joseph Ardizzone is a son of Frank Ardizzone, a tanner by trade and the owner of the Ardizzone tannery at Bradford, Pennsylvania. The younger Mr. Ardizzone has the distinction of being a truly self educated man for it has never been his privilege to spend one hour in the class room. He mastered the English language soon after his parents came to this country, which was in 1879. Up on arriving at the age of manhood Mr. Ardizzone began work with a pipe line company, later being a water boy in the employ of the Standard Oil Company. In 1883 he was employed in the pipe line department with the Standard Company, where he remained for the next succeeding twenty-one years, at times acting as foreman and later contracting labor for the company. He was in charge of building a pipe line from Neodosha, Kansas to New York City and while occupied with this undertaking he supervised the employing of over twenty seven hundred men. He also built a pipe line for his company from Independence, Kansas, to Kansas City and also one from Independence to Wichita, Winfield, Hutchinson, El Dorado and Augusta. In Oklahoma he put in a line from Osage to Tulsa and one from the Cement oil fields to Oklahoma City. The last work mentioned was done by the Ardizzone-Braden Company.

In 1895 the marriage of Mr. Ardizzone to Miss Beatrice E. Lindenberg was solemnized at Bradford, Pennsylvania. Mr. and Mrs. Ardizzone are the parents of one child, Helen Ruth, now Mrs. Paul H. Andres of New Mexico.

In fraternal affiliation Mr. Ardizzone is a member of the Mystic Shrine, of Tulsa, the Elks and the Consistory and Commandery, of Tulsa.

A true self made man, he deserves the credit of having overcome the many obstacles of life, without a school made education; and by mere perseverance and ability attained a high mark in the business world.



EORGE W. AVERY, well known lumber man, of Dallas, Texas, has been identified with the Commercial Industry of Dallas for the past three years, has had a long experience in the lumber business. He handles everything that is

required in the building trade.



Theo. Morrissey



Mr. Avery came to Dallas in July 1918 during the Texas oil boom and engaged for a short period in the oil business, buying and selling leases. After the activities in the oil industry subsided he returned to the lumber business, establishing his present connections, building up a progressive business.

Mr. Avery is a native of Alabama, was born at Gerard January 8, 1869, a son of N. and Katherine (Baxley) Avery. His father was formerly in the mercantile business at Gerard, but sold out and removed with his family to Texas in 1873, settling at Pleasant Hill in Milam County. It was in the public schools at Pleasant Hill that young Avery received his preliminary education, later attending a Normal School for teachers at Cameron, Texas.

From 1891 to 1905 he was engaged in the mercantile business at Tyler, selling out in 1905 and accepting a position as travelling salesman for Padgitt Brothers of Dallas. He continued in this work until 1907 when he entered the lumber business at Tyler, which he conducted until his removal to Dallas.

On June 25, 1902 he was married to Miss Mamie Bean, daughter of Fred Bean, well known planter and Texas politician. They have two children, Geo. W. Jr., aged 16, first lieutenant in the cadet corps of Oak Cliff High School and who will graduate this year; and Fred B., 11 years of age.

Mr. Avery is a firm believer in the future of Texas and Dallas in particular. He is a great booster for Dallas and never loses sight of an opportunity to present the city's many advantages from a commercial and industrial standpoint. He is an enthusiastic advocate of more and better schools and for ten years has been preaching the doctrine of better pay for teachers. He is a member of the Independent Order of Odd Fellows, and has been connected with the order for twenty years.

HOMAS W. GRIFFITHS, manager of Griffiths and Company, retail lumber, 918 South Lamar, controls one of the largest lumber industries in this part of the state. Mr.

Griffiths has shown excellent judgment in his management of the company and has been rewarded by

rapid and continued growth of his firm.

This company was established by Mr. Griffiths' father, the late Thos. W. Griffiths, Sr., originally the firm had been Griffiths and Cowser, with Thos. W. Griffiths, Sr., and A. R. Cowser, proprietors. In 1896 this partnership was dissolved and two years later Mr. Griffiths re-established the firm as his own, and operated it until his death in 1919. The senior Mr. Griffiths had come to Dallas from Bryan, Texas, in 1880.

Griffiths and Company is a retail lumber corporation, handling hardware, sash, doors, paints, lime, cement and every kind of building material. lumber yard covers three and one-half acres and carries 3,000,000 feet of lumber in stock, which is supplied to Dallas trade. Hardwoods shipped to all parts of the state. About fifteen people are employed in the office and yards. Mr. Griffiths, besides managing this enormous business, is also a director of the Continental Savings and Building Association, the American Life Insurance Company, and the American Mutual Fire Insurance Company, the Republic Fire Insurance Company and the Southwestern Life and Insurance Company.

Born at Bryan, Texas, on May 25, 1882, Mr. Griffiths was the son of Thos. W. Griffiths, Sr., and Eliza A. Cowser Griffiths. The family moved to

Dallas in 1883, and Mr. Griffiths entered the Dallas public schools and later attended A. and M. College at Bryan, taking a mechanical engineering course, and receiving his B. S. degree in 1900. That same year he entered the lumber business with his father, starting as roustabout. Promotion after promotion came to him as the result of his splendid work, and finally in 1910 he was put in charge of the entire business.

He was married in 1909 to Miss Eva Lavine, of Philadelphia. Mr. and Mrs. Griffiths have two children, Thos. W., III, eight years of age, and Evelyn Lavine. Their home is at 2621 McKinney Avenue.

Mr. Griffiths is a member of the Dallas Country Club, the City Club, Dallas Club, Rotary Club, Dallas Hunting and Fishing Club, Automobile Club, the Chamber of Commerce, and the Retail Credit Men's Association. He is not only a successful business man, but is popular socially, and known as a splendid type of citizen.



OSEPH B. MARTIN, manager of Jones Lumber Company, 2514 Commerce Street, is one of the most widely known and liked lumbermen of the state. Mr. Martin has

been with this company for twenty years, starting with them at Corsicana. Later, his duties took him to Brownwood, and in 1904 he came to Dallas in the interest of the firm.

The Jones Lumber Company, which is one of the cldest lumber firms in the state, maintains two lumber yards in Dallas, and covers a space approximately 294 by 170 feet square. A stock of from two to three million feet of lumber is carried, and consists of doors, sashes, windows and all building supplies, together with hardware equipments. The Jones Lumber Company has recently sold its interests to Higganbotham-Bartlett Lumber Company.

Born in Waxahachie, Texas, on August 4, 1878, Mr. Martin was the son of Joseph A. Martin and Anna Bell Martin, his mother's people being very old settlers of Texas, having lived in Ellis County since '42. He received his education in the schools of Waxahachie and Sherman, supplementing this by a year of law at the University of Texas. After leaving school he engaged in the lumber business at Corsicana, entering the firm of M. T. Jones Lumber Company and has been with the Jones interests ever since, gradually working his way up until at present he is the manager of this firm.

His marriage to Miss Annie L. Houser was celebrated in 1904. Mr. and Mrs. Martin have four children, Margaret, Joseph B. Jr., William Houser and James Timmons. Their home is at 5507 Ross Ave-

Mr. Martin is a member of the Knights of Pythias Lodge, and has been a member of the Methodist Church of the city for many years.



ORGAN M. MAYFIELD, Elm and T. & P. Railroad, a lumber and building material dealer, is one of the largest dealers in lumber and building materials in Dallas and

maintains an immense stock in the yards located at Elm Street and the Texas and Pacific Railway, this location being admirably suited for the handling of a large volume of business. An architectural department maintained by Mr. Mayfield furnishes building plans and renders valuable assistance in the planning and designing of homes and other buildings. A strong financial department assists in financing the construction of homes and M. M. Mayfield has been

an important factor in the development of the spirit

of home owning in Dallas.

The present business was organized by Mr. Mayfield in 1917, succeeding to the business of the J. S. Mayfield Lumber Company of which he has been president for twenty years. The J. S. Mayfield Lumber Company was incorporated in 1897 shortly after the death of J. S. Mayfield, who established the business in 1873 at Sherman and Dallas under the name of Cameron and Mayfield. Two years later Mr. Mayfield purchased the interest of Wm. Cameron at Dallas, continued the business and in the name of J. S. Mayfield. In 1882 he sold out his Dallas interests and removed to Wichita Falls at the time the Denver Road was being built, maintaining general headquarters there and operating retail lumber yards along the line of the Fort Worth and Denver Railway from Henrietta to the Texas State line. Returning to Dallas in 1889 Mr. Mayfield again engaged in business here and continued until his death in 1897.

Morgan M. Mayfield is the son of J. S. and Susan Gertrude (Morgan) Mayfield and was born in Dallas in 1878. He was educated in the schools of Dallas and attended the Bingham School at Asheville, North Carolina. He began business as a boy with his father and has always engaged in the lumber business. In 1906 he was married to Miss Freeda Schoellkopf, daughter of G. H. Schoellkopf. They

reside at 2600 Maple Avenue.

Mr. Mayfield's mother was the daughter of Richard Morgan who came to Dallas in 1875, and who died here in 1889, and a sister of the late Judge Richard Morgan Jr., well known jurist who came to Dallas in 1872. Mrs. Mayfield was born in Savanah, Georgia and came to Dallas to live in 1874 and died here in 1913. He has two sisters residing here, Miriam, now Mrs. H. C. Bramley, and Beatrice, now Mrs. W. S. Atkins. An aunt, Miss M. M. Morgan, was one of the founders and is still connected with the Hockaday School for girls.

Always taking a keen interest in civic affairs, Mr. Mayfield is a member of the Chamber of Commerce, the Dallas Country Club, City Club and the Auto-

mobile Club.

W. McDONALD, president of Halmack Oil Co., successors of the Hallock-Whaley interests, oil operators, with offices in the American Exchange Bank Building, is not a

recent convert to the oil industry but has literally grown up "under the shadow of a derrick" and during an active contact with all phases of the work covering a period of more than thirty years he has acquired such a thorough and detailed knowledge of the business that he is today a master of the

situation without a peer.

The Halmack Oil Co. is the outcome of an oil producing partnership whose directors are W. W. Mc-Donald, chairman; Nathan Adams, T. A. Bywater, S. B. Perkins, H. H. Halleck, Rosser J. Coke, F. J. Tholl of Dallas, and H. J. Halley of Chicago. It was organized in June, 1919, with a paid up capital of \$1,500,000. The company has operated in Erath, Coleman, Stephens, Young, Baylor, Throckmorton, Archer, Montague and Wichita counties of Texas, and Cotton County of Oklahoma, including an area of approximately 24,000 acres. The company has drilled over twenty wells in oil producing districts.

Mr. McDonald was born November 18, 1871, at Titusville, Pennsylvania, a town in the heart of the

Pennsylvania oii district. His father, William B. McDonald, was an oil man of Oil Creek, Pennsylvania. His mother was Elizabeth Morris McDonald. According to Mr. McDonald's own statement he grew up under the shadow of oil derricks and it is not surprising that at an early age he began work ir the oil fields. His first employment was as a tool dresser. In 1886 he went to Ohio and began work with the Ohio Oil Company as a "roust-about." For twenty-four years he remained with the Ohio Oil Company, being thirteen years in Ohio and nine years in Illinois. He then became general manager of the Mid-Kansas Oil Company, a subsidiary of the Ohio Oil Company. Following this he was general superintendent of the Ohio Oil Company in Illinois from which position he resigned in 1919 to take the position which he now holds.

Mr. McDonald was married on May 7, 1899, to Miss Myrtle G. Bell and to them five children were born, Earl D., Lee F., Ruth M., Kenneth and Martha.

Their home is at 3921 Gillon Avenue.

Mr. McDonald is a Mason and a member of the Elks Lodge. Through his connection with the Mid-Continental Oil & Gas Association he has done much to further the development of the oil industry in Texas. It would be difficult to find a man who has so fully mastered every principle of oil producing or one who has meant more to the industry to which he has devoted his life.



B. McKINNEY, president of the North Texas Gas Company, has been engaged in the gas business for the past twelve years. The North Texas Gas Company is a distributor

of gas only, securing its supply from the Lone Star Gas Company, and was organized in 1908. At the present time it supplies gas to the following Texas cities: Corsicana, Electra, Byers, Petrolia, Wichita Falls, Bellevue, Alvord, Sunset, Bowie, Decatur, Bridgeport, Sherman, Denison, Whitesboro, Denton, McKinney, Cleburne, Waxahachie, Ennis and Hills-

Born at Cotulla, La Salle County, Texas, on January 19th, 1885, C. B. McKinney is a son of Captain C. B. McKinney who was a member of the Texas Rangers and serving as sheriff of La Salle County when he met his death in 1886. Mr. McKinney of this sketch received his early education in the public schools at Eagle Pass and Marfa, Texas, graduating from the high school of the latter place in 1902. After leaving school he was employed as a money guard by the Wells-Fargo Express Company and was later a messenger from Mexico City to Torreon, Mexico. After spending two and one-half years in Mexico he went to Cuba, where he was employed in construction work on the Cuba Eastern Railroad which was being constructed from Guatanama Bay to the city of San Luis. After spending one year in this work he then became superintendent of the La Maya Valley Land & Improvement Co., a sugar plantation, where he remained for a year and a half, returning to this country in the early part of 1909. Landing at Galveston, he began work there in the gas business and for three years served as superintendent of the Gulf Coast Gas Company. January 1, 1915, he was made general manager of the North Texas Gas Company and four years later was appointed president of that concern, which position he has held since that time. Mr. McKinney is also vice-president of the Terrell Electric Light Company and president of the South Central Gas Association.



Wermeronald



On October 21, 1908, Mr. McKinney married Miss Charlotte Lege and they are the parents of three children: William B., Charlotte and Charles B. Mc-

Kinney, Jr.

In fraternal orders Mr. McKinney is a member of the Forth Worth Shrine and the Knights Templar. He also has membership in the American Gas Association, the Natural Gas Association of America and the Dallas Chamber of Commerce, and is known throughout the state as an authority on gas and its problems.



D FOY of the American Sales Book Co. Dallas. In the State of Texas Ed Foy and the American Sales Book Company, Ltd., are synonymous terms, for the very simple

reason that wherever the selling, billing, shipping and buying systems of the American Sales Book Company are used, and that is by practically every business concern of any consequence in the State, Ed Foy is well known, for he is the man responsible for the distribution of the American Sales Book Com-

pany's products throughout the State.

Mr. Foy's connection with the company dates back to the year 1890, at which time he was put in charge of the company's business in several states. Later, however, he was given the exclusive sales agency for the State of Texas, and the business is now operated under the name of the "Ed Foy Agency," with offices at 1303½ Elm street. Mr. Foy personally introduced the checking and billing system now being used by the largest Dallas concerns, including Sanger Brothers, A. Harris, Titche-Goettinger, Neiman-Marcus, W. A. Green & Co., Goldsmith Dry Goods Co., and similar concerns all over Texas. He is an undisputed leader in his line.

He was born in Greenville, Texas, November 3, 1871, and came to Dallas January 3, 1890. His father, Dr. J. M. Foy, was a native of Mississippi and came to Texas just after the civil war. He practiced medicine at Greenville and other Texas towns, and at the time of his death, 1905, was a resident of Dallas. Mr. Foy's mother was a native of Texas and before her marriage was a Miss Pink

Haynes.

When he was 10 years old tales of "the wild and wooly west" lured the boy to leave his home and parents, and for four years he travelled all over the west on horse back. Tiring of his nomadic life he returned to Waco and entered Baylor University, where he was later graduated from the commercial department. He then went to Brownwood, Texas, and organized the commercial department of Howard Payne College, remaining there one year. He then tried the shoe business in Fort Worth for six months, and in 1890 made his present connection.

In addition to his interests with the American Sales Book Company, Mr. Foy is president of Foy's Neighborhood Theatres, Inc., now operating five splendid movie houses in Dallas, and it is his intention to increase the number to eight as soon as locations in desirable neighborhoods can be secured. His son, Edward Foy, Jr., is general manager of the

motion picture enterprises.

Mr. Foy was married November 3, 1895, to Miss Hattie Clemmons of Marshall, Texas, whose father was a well known minister at Marshall for Thirty years, also president of the First National Bank of Longview, Texas. The Foy home has been blessed with five children, Edward, Jr., Mrs. Geo. I. Dorman, Mrs. O. E. Long, James, a student at Terrell school,

and Howell, and the family church affiliation is with the Gaston Avenue Baptist Church.

Mr. Foy has always been actively identified with all agencies seeking to promote the growth and welfare of Dallas. Under the old aldermanic system of city government he served one term as city councilman, elected in 1900. He is now a member of the Chamber of Commerce, Open Shop Association. Dallas, he believes, has the most wonderful future of any city in the United States, and Texas, he declares, is the greatest State in the Union.



LARENCE H. MANSFIELD, Manager of the advertising and sales promotion department of the Texas-Oklahoma Phonograph Company is numbered among the progressive

business men of the younger generation of Dallas, and one of the leaders in the music trade and actively interested in the advancement of music in the South-

west.

C. H. Mansfield is a native of Texas, born in Tyler in 1892, son of F. S. Mansfield, who was well known in that city, being identified in the Wholesale Machinery business.

His maternal grandfather, Richard B. Hubbard, served as Governor of Texas and later as United States Minister to Japan. During the administration of Grover Cleveland, he signed the first treaty between Japan and the United States. Among the pioneer politicians, Governor Hubbard held a place

of outstanding prominence.

Shortly after graduating from the Tyler High School, Mr. Mansfield took a position with the Tri-State Talking Machine Company of El Paso and remained with them for three years. In April 1917, he came to Dallas to take charge of the Edison Shop, which position he held until becoming identified with the Texas-Oklahoma Phonograph Company. During his residence in Dallas, Mr. Mansfield has taken an active part in civic activities and to his untiring efforts and loyal suppert, is due most of the credit of the success of Dallas' three Music Day celebrations, the music memory contests held in the public schools and the music festival of May, 1921.

He served as first president of the Dallas Music Industries and is a member of the Kiwanis and Athletic Club, the Ad League and the Episcopal

Church.

Mr. Mansfield was united in marriage with Miss McIvyn Barnat in El Paso, Jan. 25th, 1913. Mr. and Mrs. Mansfield have one son, Frederick, and reside at $4402\frac{1}{2}$ Worth Street.



HOMAS NEILLY, of Dallas, district manager for P. F. Collier & Son, has witnessed, during his twenty years of association with the firm, the business of his house grow

to the position of one of the largest publishing houses of the United States. No village or hamlet today but knows the name of P. F. Collier & Son, established in 1879. To keep up with their interests which are extensive both in subject-matter and in geographical distribution, there are thirty-one branch offices. Of the output of this publishing house, "The Harvard Classics" and "Collier's Weekly" are best known. "The Harvard Classics," the selection of books made by President Elliott of Harvard University as containing the best of literature of all ages and a familiarity with which he estimates will make any one educated, are known by people of culture everywhere. "Collier's Weekly" is one of the best reviews of the world's news in

pictorial form to be found any where. That it supplies a demand genuine and widespread is proven py its subscription list which takes it into one million and one hundred thousand homes every

In his twelve years of business operation in Dallas, Mr. Neilly has won a host of personal friends as well as a multitude of patrons. His progressiveness and efficiency are most surely shown by the fact that P. F. Collier & Son have made him one of their right hand men in the development of their business for more than a score of years.

NAMES HENRY HILL, secretary and treasurer of the State Refining Association, Andrews Building, brought to his present position a varied and valuable experience secured in a number of enterprises in the South and

West, which has been no small factor in the development of the firm with which he is connected.

The State Refining Association was established in June, 1919, the original organizers being Sheron Bonner, F. B. Horton, P. B. Arrington and Mr. Hill. The construction work was begun in September of that year and the marketing department was established January 1, 1920 They are refiners of gasoline, kerosene and pure oil, all of which products they market. The firm operates under the Declaration of Trust and has stockholders in every state in the union with three exceptions and also in Canada and Mexico. There are few more extensive refining enterprises in America.

Mr. Hill was born at Excelsior Springs, Missouri, in 1885. His parents, Mr. and Mrs. James M. Hill, were natives of Tennessee and Kentucky, respectively. After completing his education at the University of Missouri, Mr. Hill took a position with the Brown Investment Company of Kansas City. He later became interested in a retail credit company in Atlanta, Georgia. From Atlanta he came to Dallas in 1915 and established the Hill Reporting Bureau. This place he left in 1919 to become secretary and treasurer of the State Refining Company. During the recent war he rendered valuable service as a member of the Military Entertainment Service, operating under the Commission on Training Camp Activities.

Mr. Hill is unmarried and lives at 4914 Worth Street. He is a Mason of the Georgia Lodge Number 96 and is a Shriner with the Yaarab Temple of Atlanta. He has taken an active part in the social and commercial organization of Dallas and is a member of the Junior Chamber of Commerce and is a director of the Automobile Country Club. During his five years residence he has formed a large acquaintance and is held in high esteem by a large group of friends.

A. McCULLOUGH, oil operator of Texas and Oklahoma, has been engaged in the oil business in these states for the past several years and has been successful in his under-

takings. Before that time he was a citizen of Paris, Texas, where he was engaged in the mercantile and hardware business for a period covering fifteen years. Mr. McCullough and his company is interested in many valuable leases in the Mid-Continent Fields that will be developed from time to time. Mr. McCullough became interested in the oil business some seven years ago and since that time has mastered the many intricacies of the business, in-

cluding both production and refining.

Born in Collin County, Texas, on the 25th day of February, 1875, W. A. McCullough is a son of J. W. and Sarah L. (Burns) McCullough, the former having come to this state in 1870 while the latter was a native daughter. The younger Mr. McCullough received his early educational training in the public schools of his native country, which was supplemented by a course of training at the Metropolitan Business College at Dallas. After graduating at that school he moved to Wylie, Texas, where he became engaged in the mercantile business; later he moved to Snyder and still later to Paris, where he continued his business activities. For the past fifteen years, he has been interested in both Dallas and Paris, having lived and done business in the latter place for over twenty years. In 1915 he became interested in oil and went to Wichita Falls, Ranger and other Texas fields where he owns extensive interests. Soon after leaving Paris he came to Dallas and opened offices here, later removing to Muskogee, Oklahoma.

On December 18th, 1898, Mr. McCullough married Miss Ella E. McCullah, daughter of J. S. McCullah, a farmer and business man of Collin County. Mr. and Mrs. McCullough are the parents of three children: Thelma and Verna, both of whom are students at Martha Washington Seminary at Washington, D. C., and Clenn McCullough who is now attending the high school at Paris, Texas. Mr. McCullough has his home at Paris and while in Dallas resides at the Southland Hotel.

In fraternal orders Mr. McCullough is a member of the Masons at Paris; a member of the Knights of Pythias at Dallas and a member of the Odd Fellows.



RTHUR P. DYER, formerly a journalist with some of Texas' leading dailies, is today making good in the oil industry which activity he has taken up but recently.

After securing some real first hand experience in the Stephens County oil fields, Mr. Dyer became identified with the sales department of the Oriental Oil Company of Dallas, and has been made sales manager.

Arthur P. Dyer was born at Houston, Texas, October 2, 1891. His parents were Alfred S. Dyer, an insurance man of Houston, and Sallie Bell (Hadley) Dyer. The Houston school system, long famed as perhaps Texas' best, provided the youth with his schooling. Two years were then spent in the University of Texas, 1909-1911. He started his business career in his home city with the Industrial Cotton Oil & Houston Packing Company. In 1914 he came to Dallas where he has been associated with business interests since. His first affiliation was with the Evening Journal and then with The Dallas News with which he was one of the most active reporters from 1914 until 1917. From 1917 until 1919. he served as manager of the Dallas Automobile

In 1916, at Dallas, Miss Edith Daniel and Mr. Dyer were united in marriage. Edith Anne and Ruth Daniel Dyer are their two daughters and the family reside at 4504 Abbott Avenue in Highland Park.

Mr. Dyer was identified with the Kappa Alpha fraternity in his university life, and is today a member of the Dallas Chamber of Commerce, the Dallas Automobile Club and the Dallas Automobile Dealers' Association. His church affiliation is Episcopal.



Japan



ERRY F. DAVIS, president of the general contracting firm of the B. F. and C. M. Davis Co., is a man of practical business experience. Their offices are in the Great Southwestern Life Building where their numerous clients find a friendly welcome and business firm ready with helpful suggestions. Such a spirit is appreciated by big builders and the fact is attested that among their hundreds of successful structures built by them are to be found such satisfactory work as Butler Bros.' building, Higginbotham-Bailey-Logan Co. building, the viaduct across the Concho River at San Angelo, the State Tubercular Sanitarium at Carlsbad near San Angelo, and other buildings of equal importance. In the summer of 1920 the firm had on hand at one time two million dollars' worth of work which they were rapidly carrying to completion.

Berry F. Davis was born in Dallas, Texas, November 30th, 1881. His parents were Floyd and Amanda (Moss) Davis, and they also were native Texans. Thus by birth and ancestry Berry F. Davis is truly "to the manor born." He attended public schools of Dallas, which by their excellence right well equip a man for business. Added to his schooling, Mr. Davis claims that his lessons in the school of experience have been invaluable. His first moneyearning position was as clerk in a grocery store, but this confinement was irksome and he desired a more active, out-of-door life and a business with larger sphere. He went with the Texas Bitulithic Co., which was beginning, just then, to operate extensively in Texas. Mr. Davis remained with this company two years. But a business of his own beckoned him and in 1910 he started as a general contractor and the following year, 1911, he was joined by his brother, C. M. Davis.

He married Miss Julia Davis and though of the same surname they were not even remotely related. Of this marriage there are two children, Floyd and

Berry F., Jr.

Mr. Davis orders his life by the square and the compass and has attained the 18th degree in Masonic circles, but his friends know he will not stop there and that it will be only a short time when he will be a 32d and wearing the double eagle.

In business life of Dallas he is most active, holding membership in the City Club, Chamber of Commerce, Auto Club and Texas Chamber of Commerce. His affiliations in each of these is productive of goodfellowship, good citizenship and good business progress.

OHN C. BRUGGEN is one of the leading

marble and tile contractors of Dallas. His business is conveniently located at 332 North Ervay Street, and at all times his line, that of marble and tile, is essential to the growth and beauty of architectural Dallas. He came to South Houston in 1912 where he made his home for two years, then moved to Dallas. He is well versed in the artistic as well as the practical features of his business, and this appreciation of art has proven an important factor in his success. The dominant note in his work is harmony and his ideas and experience are of much value to the architects while planning the buildings which will receive their embellishments at his hands. Mr. Bruggen employs eight men to assist him and he requires that their work must come to a high standard. The fin-

ished beauty of some of John C. Bruggen's work

may be seen in the Scottish Rite Cathedral on Harwood Street, the City National Bank, Dallas Trust and Savings Bank, Tarrant County Criminal Court and a score of other handsome business establishments in this and other cities. There are millions of dollars worth of building being done in Dallas and a large percentage of these structures will receive their finishing touches in marble and tile through the contracts of John C. Bruggen.

Mr. Bruggen was born neath the sunny skies of la-belle France, July 18th, 1865, and with his parents came to the United States when a child. He spent his boyhood in the state of Iowa, and was educated there. Previous to locating in Texas he traveled out of Atlanta, Georgia, selling building marble and tiling, and this experience gave him a thorough insight necessary for the success he has attained as a marble and tile contractor.

His wife was Miss Dorothea Obie and they are the parents of one daughter, Miss Catherine. The family resides at 3411 McKinney Avenue.

Mr. Bruggen is a Republican in political faith, a member of the Travelers Protective Association and the Auto Club and an enthusiastic supporter of the Chamber of Commerce.



H. GOWINS, senior member of the firm of Gowins and Stearman, contractors and builders, 18121/2 Main Street, came to Dallas in 1894 and has been actively connected with

building operations in Dallas and vicinity since that time. He operated alone until 1915 when he formed his present partnership with E. L. Stearman. Many important buildings in Dallas have been erected by Mr. Gowins, including several of the large public school buildings, additions to the Oak Cliff, Alamo and Oak Lawn schools. He also constructed the Buick building, Rose building, Kelly-Springfield Tire building. He recently did an important piece of repair work on the county court house and made the alterations and improvements for the Liberty State Bank building on Elm Street and the Glenn Flats.

Mr. Gowins was born and reared in Mississippi where he learned the brick layer's trade before coming to Texas.

Mr. Gowins was married to Miss Malinda Moore. They have two children, Harry W. and Ruth C. Mr. and Mrs. Gowins reside at 5007 Bryan Street.

An enthusiastic booster for Dallas, Mr. Gowins believes the development of the city is still in its infancy and that Dallas will continue to grow and expand as the years roll by until it becomes the largest and most important city of the Southwest.



FEORGE WILLARD MOORE, president of the G. W. Moore Construction Company, Sumpter Building, came to Texas in 1877 from Harrisburg, Pennsylvania, and for a

number of years has been well and favorably known in railroad, industrial and commercial circles of Texas. Many important buildings have been erected under his supervision and his firm now has contracts

for several large jobs.

A native of Pennsylvania, Mr. Moore was educated in the public schools and in the school of experience, having entered the business world at an early age and doing construction work with his father. After a short experience in railroad construction work, he engaged in other lines and was successful in merchandising and in the cattle business. He was an accountant for the Texas and Pacific Railroad for nine years.

The engineering details of building and construction work he learned from his father, who was an expert machinist and builder. He was for a while secretary-treasurer of the J. W. Slaughter Company and practically in charge of the company's affairs. In 1910 he formed his present company and has been steadily engaged in building and construction work since that time.

In 1894 Mr. Moore was married to Miss Frances H. Houston. They have one son, Willard, who entered the army and was commissioned second lieutenant at Fort Sheridan when only 18 years of

age.

An enthusiastic believer in the greatness of Dallas, Mr. Moore sees no limit to the city's possibilities as a commercial, industrial and railroad center. He thinks the steady, consistent development of the past few years will be continued indefinitely and that Dallas will some day take her rightful position as the principal city of the Southwest.

Mr. Moore is treasurer and trustee of the First Methodist Episcopal Church and for six years was

superintendent of the Sunday school.

HOMAS W. SOWELL, president of the Hercules Petroleum Company, with offices at 908 American Exchange National Bank Building, Dallas, as one of the organizers

and developers of the Hercules Oil Company, is well known among the oil men and financiers of this state. The Hercules Petroleum Company was organized in April of the year 1918, with a capital stock of one million and eight hundred thousand dollars. It is one of the largest oil producing companies in this portion of the state and owns a number of producers in various Texas fields, besides other wells in the Bull Bayou field of Louisiana. The company owns and operates its own refinery, which is located approximately two miles west of the city of Dallas and which at the present time has a capacity of five thousand barrels per day. The concern also owns and operates two hundred and fifty, ten thousand gallon cars, and in this way not only produces but also markets its products. The leases of the company cover all of the oil fields of this state and Louisiana and many wells are now being drilled.

In March, 1921, Mr. Sowell organized the Union Pipe Line & Refining Co., of which he is president. This company is building a refinery and pipe lines at El Dorado, Ark., and expect to do some development work there.

A native Texan, Thomas W. Sowell was born at the town of Forney, Kaufman County, on the 4th day of April, 1889. He is a son of Jason Sowell, who is a Kaufman County farmer and well known in that community. The younger Mr. Sowell received his early training in the public schools of his native town and is a graduate of the high school of that place. In 1908 he came to Dallas and began his business career in the life insurance business, being the agent for the Great Southern Life Insurance Company. Five years later he entered the oil game and since that time has been active in all of the Texas fields. He first began his business in South Texas, where he became acquainted with the ground work, but learning of the numerous advantages of the northern fields he soon came north and finally settled permanently at Dallas.

In local affairs, especially of a civic nature, Mr. Sowell has always manifested much interest and at the present time is a member of a number of

local organizations, among which are the City Club, the Dallas Chamber of Commerce and the Lakewood Country Club.



E. LAWRENCE, vice president of the Para Oil Company F. and M. Bank Building, came to Fort Worth in December, 1918, from Tulsa, Oklahoma, and was one of the organ-

izers of the Scaling Oil Corporation, which was formed in April, 1919, with a capitalization of \$300,-

00.00

In April, 1921, the Para Oil Company was organized for the purpose of taking over the Scaling Oil Corporation. The new company has capital stock of \$5,000,000 and incorporated under the laws of Delaware. J. F. Jerome of Tulsa, Oklahoma, is president.

The company owns valuable oil properties in Clay, Eastland, Archer and Parker counties, and the Mid-Continent Field of Oklahoma, which will be drilled as the development program of the company is carried

out.

Mr. Lawrence was born at Milam, Missouri, June 12, 1885, a son of J. R. and Mary Jane (Cannon) Lawrence. His early days were spent on his father's farm and he was educated in the public schools of Milam, later taking a business course and graduating from a business college at Quincy, Illinois. He was married at Stilwell, Oklahoma, May 19th, 1912, to Miss Irene Webster of Siloam Springs, Arkansas. They have five children, John Webster, Wm. E., Jr., James W., Mary Joe and Virginia Jane.

From 1905 to 1909 Mr. Lawrence was in the office of J. H. Halliburton and Sons at Milan, Missouri, and in 1909 went to Kansas City where he entered the real estate business with I. E. Manley. After leaving Kansas City he continued the real estate business, handling a townsite proposition at Watts, Oklahoma. He became interested in oil in 1913 when in drilling a water well he encountered a valuable gas pocket. From 1915 to 1918 he was with the Commonwealth Oil and Gas Company and then went to Tulsa where he became connected with his present associates. He is a practical and experienced oil man and from 1915 to 1918 was in the field directing operations and learning the practical side of the business.

Mr. Lawrence believes that Fort Worth will always be the oil center for a large district of North Texas and he further believes that the resources of the territory tributary to Fort Worth have only been scratched. He is a member of the Mid-Continent Oil and Gas Association and of the Masonic fraternity.



H. JOHNSON, President of the Texas Bitulithic Company, paving contractors, with offices in the Praetorian building has been in the paving business for more than

thirty years during which time he has acquired a knowledge of the industry which enables him to

speak with undisputed authority.

The Texas Bitulithic Company operates in Texas, New Mexico and Old Mexico. Most of their work has been done in cities and they have operated in all the larger cities of Texas including Dallas, Fort Worth, Houston, Galveston, El Paso, Amarillo, Abilene and Paris. The bitulithic paving is a comparatively recent invention and is giving the fullest satisfaction. More than 2500 people are in the organization and the number is constantly being increased. Dallas is headquarters for the entire enterprise.

Mr. Johnson was born in Maine, March 13, 1872, but soon after his birth his parents moved to New



Twowing



York where he was reared. His father, S. E. Johnson, was a lumberman of Maine and his mother, Joanna (Tibbetts) Johnson was also of Maine. His early education was secured in the schools of New York and at the age of seventeen he entered the paving business with the Warren Scharf Asphalt Paving Company. He remained with this company for nine years and aferwards went into railroad construction work in which he was engaged by several different roads. In 1906 he left this work to become general manager for Warrren Brothers, a paying company of Boston, In 1909 he came to Texas for this company and located in Dallas where he became president of the Texas Bitulithic Company the same year. Besides this position, Mr. Johnson is director of the Manhattan Petroleum Company and of the Realty Trust Company.

On November 22, 1909, Mr. Johnson was married to Miss Freda L. Bethke, of Chicago. Their home is at 1420 Pocahontas street.

Although he is not among the older citizens of Texas, there is no one who has greater confidence in the future development of the state nor who has more pride in her past achievements. He is a member of the local and State Chambers of Commerce and of the City Club and the Dallas Country Club. Few men have devoted their lives more completely to one particular industry than has Mr. Johnson and none have been more liberally rewarded. His prominence will increase in proportion to the widening activities of his company.



JUPERT O. SLAUGHTER, general contractor, makes a special of the construction of business buildings, and some of the monuments to his ability as a builder

are the Highland Garage, Packard Motor Company Building, General Motor Company Building, Fishburn Motor Company Building, Darby Top Company Building, National Candy Factory, Daltex Creamery and Metzger Bros.' creameries and many others. He keeps a force of seventy-five men employed the year round. His early training was received under his father, J. W. Slaughter, perhaps the best known builder in Texas and president of the J. W. Slaughter Construction Company, which operated in Dallas for thirty years. Mr. J. W. Slaughter, after a retirement for several years was elected Dallas County commissioner in the fall of 1920. Having learned the carpentry trade, Mr. Slaughter went through the practical school of construction under his father, and when the J. W. Slaughter Construction Company was disbanded, he engaged in the business for himself and has been a very busy man

Mr. Slaughter was born in Dallas, July 18, 1888, and received his education in the public and high schools of the city and in a military school. He was married July 15, 1911, to Miss Ovella Benta. and they have two children, Rupert O., Jr., and George W., and the family home is located at 4631 Munger Avenue.

Although a busy man, Mr. Slaughter always finds time to co-operate in all movements inaugurated for the purpose of selling Dallas to those who are looking for the best place in the world to live and do business. He is affiliated with the Chamber of Commerce, Kiwanis and Mutual Clubs and is a member of the First Methodist Church. In politics he puts man above party and votes for the individual he thinks best fitted for the position to which he aspires.

He is proud of Dallas and its institutions, its wonderful sky lines and its acres and acres of beautiful homes, and every building constructed by him is built with a view of making it not only a credit to himself, but to Dallas as well.



SORGE W. HEWITT, general contractor, 1909½ Main Street, had \$1.05 when he landed in Texas. He came to Dallas in 1898, and in 1915 he engaged in the con-

tracting business, and by fair dealing and strict attention to his business he has built up a successful business and is known in the building trades as a man of strictest integrity. Prior to becoming a contractor he had learned the brick laying trade and had worked at this profession for several years. He has handled a number of large construction jobs both in and out of Dallas, and his work is always of such a character that it recommends him to those who have construction work of any kind to do. One of his largest contracts in Dallas was the Jefferson Hotel and addition, one of the largest and leading hotels in the city, located on Jefferson Street, near the terminal station. Other buildings erected by him include the Pierce-Fordyce Oil Company's office, Melba Theatre, the Overland Auto Company's building, the DeLeon Hotel, at DeLeon, Texas, a shoe factory at Nocona, Texas, and several schools at different points in the state. A force of 200 men are kept employed practically the year around. Mr. Hewitt is a careful estimator, and in spite of the abnormal conditions during the past two or more years, he has never lost a dollar on any contract he has handled.

Mr. Hewitt was born in Georgia, February 16, 1875, and educated in the public schools of that state. His parents were Nathaniel and Sarah Hewitt, and his mother died when he was very small. He is married, his wife being Miss Frankie Persinger, and they have two children, G. W. and Ruth. The family reside at 4935 Junius Street. He is a member of the Dallas Auto Club.

Mr. Hewitt is a great believer in the greatness of Texas and of Dallas. The continued development of the vast resources of the state, he says, will be reflected by the substantial growth of Dallas, and he estimates that within another decade Dallas will be a city of many big industries, large manufacturing plants and half a million people.



IDNEY E. LASELL, junior member of the well known construction firm of Childs-Lasell, 523 South Ervay Street, came to Dallas in 1890 and has lived here continu-

ously since that time. For twenty-seven years he has been constantly engaged in building and construction work of various kinds and has come to be regarded as an authority on nearly all matters pertaining to the construction of modern buildings with the exception of steel frame construction.

The Childs-Lasell Company employs normally about two hundred and seventy-five men and at times many more than this number. Their employes comprise carpenters, bricklayers, mechanics and laborers and every type of construction is done with the single exception of steel frame buildings. It is said of this firm that they will build anything from a fence on up and once they undertake a job it is certain of completion exactly according to the plans and specifications of the architect and the closest attention is given to even the minute details of construction.

Mr. Lasell was born at Mobile, Alabama, March 14, 1872, a son of C. S. Lasell. Both parents died while he was very young and when eighteen years of age he removed to Dallas and began life on his own responsibility. For twenty-one years he was connected with the Slaughter Construction Company and six years ago formed a partnership with H. Wendell Childs under the firm name of the Childs-Lasell Construction Company. They have erected many important buildings during the past six years and at this time have more work under way than ever before.

Mr. Lasell was married to Miss Wilma Holman. They have four children, Chas. Samuel, Irma May. Thomas Francis and Edwin Watson. The home of Mr. Lasell and his family is at 600 North Lancaster where they have lived for the past sixteen years.

A consistent and earnest booster for Dallas, Mr. Lasell declares that in his thirty years residence in the city he has never seen so much business activity as has been apparent during the past two years. He expects this to continue and predicts that Dallas will ultimately be the leading city not only of Texas but the entire Southwest.



H. HALLECK, vice-president of the Halmack Oil Company 412 American Exchange National Bank Building, Dallas, has been engaged in the oil business for the past thirty

years, a great number of which were spent in actual field experience. He has seen services in the various large pools of oil throughout the states of the Union and in coming to this state brought with him a wealth of oil information and ability. The Halmack Oil Company, which is the outgrowth of the Halleck-Whally Interest, was organized at this city in 1919 and since that time has drilled a number of paying wells in the various oil pools of this state.

Born at Wilkesbarre, Pennsylvania, September 7th, 1874, H. H. Halleck is a son of Merritt Halleck, who was engaged in the mill and elevator business. Mr. Halleck received his primary educational training in the public schools at Bowling Green. Onto and at the early age of sixteen years became engaged in the oil game. He began at the bottom of the ladder, in the field, and it was there that he obtained much valuable information that has gained him recognition as an authority in oil affairs. He has been the owner of some oil production since his seventeenth birthday and has gradually built upon the foundations laid in his youth until at the present time he is a large producer.

Mr. Halleck has been interested in the oil fields of several states, among which are Ohio, Indiana, Oklahoma, Illinois and Texas, and still owns some production in some of these states. After looking over and studying the Texas field thoroughly Mr. Halleck is of the opinion that it has not been "scratched" as far as development is concerned.

In 1895 the marriage of Mr. Halleck to Miss Louise Woerner was solemnized and they are the parents of five children: Kenneth Dana, Howard Merritt, Richard Woerner, Ruth Adeline and Katherine Francis Halleck.

Mr. Halleck is officer in various oil companies. He is president of the Kate Bell Oil Company, vicepresident Shaffer-Mankin Oil Company, both of which are successful companies.

In local civic affairs Mr. Halleck has always taken an active part and he has membership in the Mid Continent Oil & Gas Association, Chamber of Commerce, City Club, Automobile Country Club, and the Dallas Country Club.



OSEPH ALEXANDER HOOVER, independent oil operator, seventh floor of the W. T. Waggoner Building, has had an active career in the oil and mining industries

for several years, operating in Kansas, Oklahoma and Nevada before coming to Texas and commencing operations in the North and West Texas fields. His efforts in Texas have been very successful and his firm now owns three producing wells in Stephens County producing about 520 barrels of oil daily. They have leases in Stephens County and have additional undeveloped leases in other parts of Texas and in Oklahoma and Louisiana. These they expect to develop as rapidly as possible.

Mr. Hoover is a native of Kansas and was born at Chetopa, November 20, 1880. He is a son of Martin V. and Martha Ann (Matthews) Hoover. His father was for many years the leading cattle man of West Texas and one of the pioneer cattle

men of the state.

After receiving his preliminary education in the public schools, Mr. Hoover attended Austin College, at Sherman, Texas, and took a commercial course at the Gem City Business College at Quincy, Illinois. His first work after leaving school was with the Farmers and Merchants State Bank of Chetopa, where he was employed from 1899 until 1903. His uncle, Wm. G. Hoover, was president of the bank and his father vice-president. After leaving the bank Mr. Hoover engaged in the oil lease business in Oklahoma and in 1904 became interested in the real estate and loan business in Muskogee, operating under his own name until 1909 when he engaged in mining operations in Goldfield and Tonopah, Nevada, remaining there until 1915. He returned to Oklahoma and again entered the oil business at Tulsa, remaining there until February 1, 1918, when he came to Fort Worth.

Mr. Hoover is a thirty--second degree Mason, a member of Fort Scott Consistory No. 4 at Fort Scott, Kansas, and Marza Temple Shrine at Pittsburg, Kansas. He is a member of the Commandery at Oswego, Kansas, and a member of the Fort Worth Club and the Fort Worth Chamber of Commerce. He resides at the Fort Worth Club.

Mr. Hoover believes there is still much good, undeveloped oil territory in the fields adjacent to Fort Worth, the development of which will bring to the city continued growth and prosperity.



R. ELLIOT, 402 First National Bank Building, Wichita Falls as chief clerk of the Wichita Falls division of the Texas Pipe Line Company, is engaged in the

transportation of oil, a business just as essential in its realm as is transportation in any other realm. The possibilities in this phase of the oil business, which is usually overlooked by the public, are great. It may be a comparatively new phase of the job when compared with the oil business itself, but transportation by pipe line is destined to supersede transportation by any other and all other means combined.

Mr. Elliot is a native of Kentucky. He was born at Paducah on January 23, 1894. His parents were James M. Elliot and Ella B. (Barnes) Elliot.



J H St Walkeck



As the family moved to Texas in 1902, locating first at Beaumont and then later at Houston, Texas has given the youth his education, the city of Houston principally. As a business choice, Mr. Elliott at once took up the pipe line business. This he has followed ever since, in office and over field. In 1909 he became connected with the Texas Pipe Line Co. with which he remained for four years. In 1913, he began service for the Standard Oil Co. and the Texas Company in northern Louisiana which work lasted for two years. In 1915, he returned to the Texas Pipe Line Company at Houston, Texas, and continued with the office there until May of 1920, when he came to Wichita Falls as chief clerk of the Wichita Falls division.

At Houston, Texas, Mr. Elliott married Miss Hilda Salm, of Evansville, Indiana. They have one son, David Gray Elliott, and the family reside at Kemp Kort, Wichita Falls. The church affiliation is Methodist.

ENRY J. CURTIS, general contractor and builder has his main offices at 12091/2 Main Street where he directs the construction of public buildings and larger residences. In

1897 he came to Dallas from Chicago where he had been in the employ of the G. A. Fuller Terra Cotta Company. He first worked in Dallas as foreman for Theo Beilharz, contractor, with whom he remained seven years, and when he left only to go into business for himself. He now employs more than a hundred men regularly. Some examples of his work include the City National Bank, Federal Reserve Bank and the Tennison National Bank, St. Paul's and St Joseph's Sanitariums and Providence Sanitarium of Waco, many warehouses and a number of the more pretentious residences of the city.

Mr. Curtis was born in London, England, the son of James and Elizabeth (Gosden) Curtis. He was educated in the public schools of the United States, having come here when a boy.

Henry J. Curtis and Miss Martha H. Lamar were married November, 1899. They were pioneer residents of Peak Street in East Dallas when Mr. Curtis built a home there twenty years ago. About 1908 the family moved to a new home erected in Highland Park, and still later to their present residence at Danelly Stop on the Richardson Road and Denison-Sherman Interurban, where they have a commodious house and a tract of fifty acres of fine land. Mr. and Mrs. Curtis have two daughters, Lillian and Jennie D. and one son, Harry Lamar.

Mr. Curtis is Republican in political belief and Unitarian in church affiliation. He is a liberal believer in Greater Dallas, as bound to be one of the largest cities in Texas and one of the largest in the Southwest.

M. O. SWIFT, secretary Austin Bros., came to Dallas in 1907, and on August 30, 1909, formed his present connection with Austin Bros., bridge builders, who make a specialty

of steel and reinforced concrete construction work, and who have handled many large contracts in Texas and Oklahoma. The men comprising the organization are all experienced engineers and builders, and do all classes of heavy construction work. In addition to his position as secretary of the company, Mr. Swift is also a director and occupies the same post with the Southern Manufacturing Company of Fort Worth, Texas.

Mr. Swift is a native of Sparta, Tenn., born Feb-

ruary 23, 1883. His parents were W. C. and Naomi (Phy) Swift, his father being a farmer and a pioneer citizen of Sparta. He attended the public schools of Bearcove, Tenn., then went to Pleasant Hill Academy, Pleasant Hill, Tenn., and in 1907 and 1908 took a commercial course at the Metropolitan Business College, Dallas, Texas. He was married in Dallas, Texas, September 5, 1909, to Miss Zora Taylor, daughter of J. W. Taylor of Baxter, Tenn., and they have two children, W. O., Jr., and Juanita Ruth, and the family home is located at 429 West Eighth Street, Oak Cliff.

Mr. Swift is a Scottish Rite Mason, affiliated with Tannehill Lodge and Hella Temple Shrine, belongs to the Chamber of Commerce, the Athletic Club and the Praetorians and is an enthusiastic booster for Dallas. During his thirteen years in Dallas he has seen it transformed from a small city into a busy, hustling metropolis, the most important distributing point in the entire Southwest, and he expresses the belief that within another decade its population will reach a total of over half a million people. Texas, with its unlimited resources and advantages, is fast attracting the attention of all parts of the country, and Dallas being the chief city of the state cannot help being benefitted and greatly enlarged by the development of the state's vast resources, he says.

LLIE P. HOWARD, 306 Gaston building Dallas, General Contractor of the firm of Mahaffey & Howard, is one of the most progressive of Dallas builders who is active

in the immense developments his city is experiencing. Twenty years ago hardly more than a big town, Dallas today is the Chicago of the Southwest, metropolitan in her sky-line, her population, her wealth and her immense commercial activities. The strides the city has made even in the last decade has been unprecedented by any Texas city for the continuation of any like period; this growth will be just as sure tomorrow, permanent and steady, characteristic of her past development. Both in her business activity of the last few years and in the immense future of Dallas to-morrow, the firm of Mahaffey & Howard have had and will have an attractive part. Always the advancement of the city means building. Mahaffey & Howard and their corps of workers are right at the heart of this building. Fifty expert workmen are maintained by them in constant service and their workmanship, personality and character are reflected in some of the best residences of Dallas. The company have now under construction some of the most substantial homes of Dallas citizens.

Mr. Howard is a native of North Carolina where he was born in 1874. His parents were William Howard and Cantharus (Kids) Howard. After receiving his schooling in his native state, Mr. Howard began his life career by choosing the builder's calling. He located in Arkansas, was at Fort Smith for some time, and in 1912 he yielded to the call of the Lone Star State and came to Dallas at that time. For the nine years that have followed, he has been actively. engaged in the profession as a leader until today he enjoys the reputation he has established for "Howard Houses." The present organization, Mahaffey & Howard, was effected in 1919.

Mr. and Mrs. Howard, (formerly Miss Tesora Black) have two children-Helen and Myra. The family residence is a beautiful suburban home. The Church affiliation is Baptist.

Mr. Howard is one of the most progressive builders

in Dallas, and is active in the social, religious, and civic life of his community as well as the affairs commercial.

George Roger Mahaffey is a native of Williamstown ,South Carolina, and is a son of M. A. and Annie (Scott) Mahaffey. He came to Texas in 1910, direct to Dallas, and has been associated with the building of some of the large buildings of Dallas.

Mr. Mahaffey was married to Miss Mary L. Dupree of Dallas in 1915, and reside in a suburban home at Cockrell Hill.

AWRENCE R. CROWELL, oil operator and producer, 605 Great Southern Life Building, came to Dallas from Wichita Falls, in June, 1919, and established offices here. Prior to

that time he had been engaged in the oil business for two and a half years at Wichita Falls and had achieved marked success as an independent operator.

Mr. Crowell, for a time, was associated in the firm of Crowell, Feagin & Gant. This partnership was dissolved December 1st, 1920. Mr. Crowell is a director of the American Refining Company, of Wichita Falls, one of the leading independent companies of Texas. His personal interests include royalties and oil properties which he will develop soon. His producing properties are located in the Healton, Fox and Walters fields in Oklahoma, Burkburnett in Texas. Twelve wells drilled in Burkburnett townsite have been recently sold to the Panhandle Refining Company for \$300,000.

Mr. Crowell was born at Storm Lake near Sioux City, Iowa, January 23, 1881. His father was Z. T. Crowell, a well known contractor in Sioux City.

After preliminary studies in the public schools and the high school at Storm Lake, Mr. Crowell entered Buena Vista College, graduating in 1901. He then entered the banking business and was connected with the First National Bank of Storm Lake, later going to the First National at Fort Dodge, Iowa, and serving as auditor from 1904 to 1907. He was cashier of the Chatworth Savings Bank from 1907 to 1914, and until moving to Dallas was a director of the City National Bank at Wichita Falls.

Mr. Crowell has one daughter, Georgia Anna, who is attending Miss Hockaday's school in Dallas.

Mr. Crowell is a thirty-second degree Mason, a member of the Shrine at Sioux City, Iowa. He is also a member of the Dallas City Club. He is actively interested in the future growth and development of Dallas and has evidenced his faith in the city's development by the purchase of a beautiful home in Munger Place. Texas at large and particularly in the oil industry has unlimited possibilities, Mr. Crowell believes, and he is looking forward to an era of development that will bring much additional wealth to the territory tributary to Dallas.

ND. D. IRONS, senior member of the firm of Ed. D. and Robert I. Irons, 208 Texas State Bank Building, came to Fort Worth from Brownwood in 1918 and has been actively

interested in the development of the North and West Texas oil fields. Together with his brother he controls a large acreage in different fields and now has four hundred acres of valuable leases in the proven territory of the Breckenridge pool. They are drilling one well there now and preparing to drill another soon.

Mr. Irons is interested with his brother in a very promising test in wild-cat territory in Kimble county where they have fifty thousand acres under lease in one tract. They will soon begin drilling their first test there and reports of geologists on the structure and formation in Kimble county are very encouraging, leading to the belief that this may open up another large area for oil development.

A native of North Dakota, Ed. D. Irons was born at Fargo, December 1, 1884. He is a son of F. H. and Susan (Parrish) Irons. His father is a newspaper man and one of the leading citizens of Fargo. He was educated in the public schools of Fargo and entered business life at an early age.

For a period of four years Mr. Irons was engaged in various mining enterprises in Oklahoma and Arkansas and in 1903 drilled the first oil well in what is known as the new strip in Oklahoma. He has been interested in the oil business at various times since then and for ten years was a traveling salesman, visiting nearly every county seat town in the United States. He drilled several wells in the spindletop field at Beaumont and has handled successfully various oil properties. He is vice-president of the Breckenridge Drilling Corporation and is interested in the Kimble County Drilling Company.

On June 10, 1919, Mr. Irons was married at Fort Worth to Mrs. Gladys Grimes, daughter of R. E. L. Garrett of Dallas. They reside at the Lucerne Apartments.

Concerning the future prospects of Fort Worth, Mr. Irons believes they are better than ever and that the city is entering upon a period of development that will place it in the front rank of the leading cities of the Southwest. He is a consistent booster for Fort Worth and a strong believer in the city's ultimate future.

Mr. Irons is a member of the Masons and Elks.



M. CROOKSHANK, Detroit sales agent for Iron and Steel Manufactures for Texas, Louisiana and Oklahoma, 915 Great Southern Life Building, has worked his way up

from the position of clerk to the head of this company. That he has been able to accomplish this stamps him as a man of strong business qualifications and marked ability.

This sales agency was established in Dallas in 1909 by Hardy Greenwood, with offices at 406 Scollard Building, as hardware and mill supply jobbers. Iron and steel are shipped principally in car load lots from eastern steel mills. Among the different companies represented by Mr. Crookshank and the products handled from them are as follows: Champion Rivet Co., Cleveland, Ohio, steel boilers and structural rivets; Canton Sheet Steel Co., Canton, Ohio, black and galvanized steel sheets and roofing; Detroit Brass & Malleable Works, Detroit, Michigan, brass valves malleable and cast iron pipe fittings; Hubbard & Co., Pittsburg, Pa., shovels, spades, scoops, picks, mattocks, etc.; J. B. Wise, Incorporated, Watertown, N. Y., plumbers' brass goods; Erie Tool Works, Erie, Pa., wrenches, vises, pipe cutters, etc.; Sharon Steel Hoop Co., Sharon, Pa., black and galvanized steel bands also hoops, black and galvanized; Anniston Foundry Co., Anniston, Ala., cast iron soil pipe, service and valve boxes; National Cast Iron Pipe Co., Birmingham, Ala., cast iron water pipe and specials.

Mr. Crookshank was born in Dallas in 1883. His mother, Mrs. J. B. Crookshank still lives here and makes her home with him at 2117 West Tenth Street. He was educated in the schools of Sherman and upon finishing his schooling entered the real estate busi-



A Crowll



ness. This was in 1901. Two years later he was offered a clerical position in a railroad office and accepted it. Promotion was rapid during the six years spent at this work and Mr. Crookshank proved his ability at office management and systematic methods. Believing that the business world offered larger opportunities, he left the railroad office when a chance came to enter the steel and iron business, accepting a less remunerative position as clerk in order to learn the business and work up. Soon he was made traveling representative with Texas and Oklahoma as his territory, meeting with such pronounced success that on April 1, 1920, soon after the death of Mr. Greenwood, was placed in charge of the Dallas office.

Mr. Crookshank is a valuable man in his field and has done much, and will do more, to further the importation of iron and steel to Texas.



R. R. H. HODGES, manager of the W. R. Hodges Estate, has been a potent factor in the development and progress of the Ranger district. The W. R. Hodges Estate contains

four hundred and fifty acres of city lots; oil properties, royalties and an attractive interest in one of the largest buildings of Ranger, a hog farm that shipped thirteen carloads of hogs in 1920. Hodges has been a health official in more than one city, a genius at work among and for newsboys and an active patron of every organization for the advancement of the young people in the community in which he lived.

Robley H. Hodges was born in Falls County, Texas, in 1885. His father, deceased since 1917, W. R. Hodges, a native of Alabama, and his mother Scott (Allen) Hodges, a native of Mississippi, came to Texas in 1866. When R. H. was five years of age, the family located at Ranger where they have been identified with the best families of the Western section from that day. Ranger gave the youth his common school education; A. & M. College of Texas and the Kansas City Veterinary College completed it. As the cattle industry was the chief business of the West, Dr. Hodges prepared himself for work with that phase of Western life, but such training resulted in his being called by the city of Waco to serve on the city board of health as inspector of dairies and for protecting the city from tubercular-infected milch cows. For seven years he served the city of Waco in that capacity. But he longed to return to the place that knew him best, his home town, Ranger, which he did just as the oil boom was coming to that part of the State. Besides serving his section in his professional capacity, and giving aid as Sanitary Commissioner to which position he was elected in April 1921, Dr. Hodges directs the W. R. Hodges Estate.

In 1920 while living in Waco, he was interested in the welfare of the Newsboys and in 1916 and 1917 he had charge of the Newsboys Club of that city. He built it from a small and weak organization into one of the largest and best organized Newsboys Clubs of the state. Upon his departure, the "Boys" presented him with a chain and charm, dated "Dec. 25, 1918," which are among Dr. Hodges most valued possessions.

On Christmas Day, 1918, Miss Opie Bristow, a graduate of Baylor Female College, who has served as principal of one of the San Antonio schools, became the bride of Dr. Hodges. They have three sons, Robley Jr., the oldest and Richard and Ross

who are twins. In 1906 Dr. Hodges was selected as one of the team from A. & M. College that represented the State of Texas in the students contest at the International Stock Shows at Chicago, Ill. He has taken a very active part in every move that makes for the welfare of his city, being one of the men who secured the Hamon-Kell railroad and was second president of the Ranger Chamber of Commerce which body was the Judge, the Jury, the Sanitary Department "and almost everything else a boom city required." He is a member of the Elks Lodge. From both view points, civic and commercial, Dr. R. H. Hodges, is a citizen of the first magnitude in the West today and he and his interests will have a large place in the future of that section.



RTHUR P. DUGGAN was born in Hays County, Texas, September 21, 1876. His parents were Alston and Medie (Malone) Duggan. He obtained his early education

from the schools of San Saba, Texas, and having completed the high school course he attended the Texas A. and M. College from which he was graduated in 1895 with the degree of bachelor of science. Four years later he was graduated from the University of Texas with the degree of bachelor of laws. In 1904 he went into the abstract and title business in Denton, Texas. In 1912 he went to Lamb County where he subdivided and sold the Yellow House Ranch belonging to the late Major George W. Littlefield of Austin. Following this he built the town of Littlefield and developed the surrounding country. In 1917, following the declaration of war, he joined the army and in April, 1918, he was given a captain's commission with the cavalry. He was trained at Camp Stanley and was stationed near San Antonio. He remained in the service almost a year and was discharged December 18, 1918.

Following this he engaged in the investment business in Dallas with his brother, R. F. Duggan, until May, 1921, when he returned to Littlefield and again became sales manager of the Littlefield lands.

In 1902 Mr. Duggan was married to Miss Sarah E. Harral, niece of Major Littlefield, and to them two children were born, Alice and Arthur P., Jr. The Duggan home is in Littlefield, Texas.

Mr. Duggan is a member of the Dallas Country Club, the University Club and the Dallas Athleti Club. He is also a Shriner. His thorough education and his keen insight into the future developments have given him great prestige in the commercial world and will enable him to retain his place of outstanding prominence.



UGO HOVEL, former sales manager and general manager of the refinery division of the Hercules Petroleum Company, American Exchange National Bank Building, Dallas,

has for several years been a well known figure in oil circles of Texas and Oklahoma. He has occupied various positions of trust and responsibility with different large organizations and after leaving the Hercules Petroleum Company in the latter part of 1921 went to Houston where he has been engaged since that time with S. E. J Cox, founder and former president of the General Oil Company.

Mr. Hovel has a keen insight into the intricate details of the oil business and is especially familiar with the marketing of crude oil and refined products. He has made a close study of market conditions, both domestic and foreign, and achieved a splendid reputation among oil men by reason of several highly important sales made during the war when the demand for refined products was so great.

Coming to Dallas Mr. Hovel was connected with the marketing division of Anderson and Gustaffson at Fort Worth. Before coming to Fort Worth he was connected with a large organization in Oklahoma City and also formerly operated a company in

Mr. Hovel is a native of Saint Louis, Missouri, and was educated in the public and high schools there. After completing high school he attended college and specialized in chemistry, planning to later study medicine. After turning his attention to the oil industry he found his chemical researches highly valuable and he has continued his studies along this

Mr. Hovel is an enterprising and progressive man, an enthusiastic booster for Texas and for Dallas and is a member of the Mid-Continent Oil and Gas Association and other organization of oil men.

JUGH M. LARKUM, secretary and treasurer

of the Sunshine State Oil & Refining Company, American National Bank Building, Wichita Falls, is ranked among the leading oil developers and interest holders in his district today, a territory made up of big men and big companies. Associated with him in an official capacity are G. C. Jensen as president and W. F. Ramming as vice president. The plant is located two and a half miles north of Wichita Falls and has a capacity of 2,000 barrels a day; they employ twenty men. capital of the firm at organization was \$650,000.00; it has recently been increased to \$1,000,000.00, and incorporated. Then Mr. Larkum is secretary and treasurer of the Sunshine Pipe Line Company, which has thirty-five miles of line from the K. M. A. Field to Wichita Falls; which was recently merged with the Sunshine State Oil and Refining Company; twelve miles of the line is of four inch pipe, the remaining twenty-three miles of three inch pipe; they also have several miles of two inch gathering lines. The Sunshine State Oil & Refining Company owns thirty to thirty-five thousand acres of leases in New Mexico, and a few hundred acres of choicest leases in Wichita Falls County, Texas. Mr. Larkum is also Vice president of the Derden Oil Company, organized to develop oil property in Archer County where this company holds 120 acres in the best fields of that district.

Mr. Larkum was born at Clarksville, Texas, May 9, 1885. His father, N. R. Larkum, is a lawyer who has served as assitant county attorney; his mother is Ella May (Sport) Larkum. The parents moved to Detroit, Texas, in the early boyhood of their son so the Detroit schools gave him his education. From the age of eleven until he was seventeen, Hugh M. Larkum has worked at odd lours in a printing office. At seventeen he began as a helper in the railroad station at Detroit where he remained for over two years. He then became cashier for the T. & P. Ry. at Honey Grove, Texas, where he was stationed for two and a half more years. Then he served as a brakeman on the train for four months and in 1908 he came to Wichita Falls and went to work for the Ft. Worth & Denver Ry., in the office division, and worked there until October 10, 1918, when he resigned and went into the oil business with the Sunshine State Oil and Refining Company. He is now a leading official in three able companies and is at the front among the most active business men.

On August 28, 1907, Mr. Larkum and Miss Anna Funston of Paris, Texas, were married at Paris. They now have residence at 1208 Monroe Street, Wichita Falls.

OY F. CALVERT, oil operator and owner of the Roy F. Calvert & Company, American National Bank Building, Wichita Falls, is one of the leading oil well supply men

Wichita Falls. Though the firm was not established until July of 1919, there was a sore need of it, the oil activities in the northwestern territory ranks with the most active fields of the world, being placed in fame along with the renowned fields of Mexico and Russia, and that activity is increasing with large strides every year. It is the coming in of this territory, North and Northwest Texas, that has placed the Lone Star State at the forefront among Uncle Sam's oil producers. Today Mr. Calvert not only supplies the demand for a complete line of heavy and light oil well supplies for his immediate vicinity, but he has branch houses at Burkburnett, Corsicana and Duncan, Oklahoma, that do a large business. Thirty employees are kept in constant service. He maintains a pipe line gang and a rod and tube pulling gang in the northwest fields.

Mr. Calvert was born at Rochester, N. Y., in 1888. His father was Henry W. Calvert. Young Calvert was educated along engineering lines, receiving the best schooling available for a young man in this realm. From the Virginia Polytechnic Institute he received both the degree of electrical engineer and mechanical engineers. He began his business career as a mechanical engineer in Poughkeepsie and later with the Rock Island R. R. at Horton, Kansas, for two years with the Empire Gas & Fuel Company at Eldorado, Kansas. He then came to the northwest fields of Texas, in March, 1919, with a rod and pulling gang until November of 1920 when he organized his present-day business with two branch offices. He holds oil leases in the northwest fields and also has interests in production in the same territory. Since coming to Wichita Falls Mr. Calvert has become interested also in developed and undeveloped realty in this city.

In 1915, at Horton, Kansas, Mr. Calvert married Miss Catherine Duff, whose father, O. G. Duff, farmer, is a retired capitalist with large stock and bond interests in Topeka, Kansas. They have three children: Julia Mae, Virginia Lee, and Helen Louise. The famliy reside at 1303 Monroe Street.

Mr. Calvert is a member of the University Club, Chamber of Commerce and is thoroughly possessed with that enthusiasm which characterizes youth and success. Though in Texas but a short time, he is already a thoroughbred and he and his interests will have an attractive part in the bigger future of their industry as they do in its present of today.



H. PARKER. A history of the big men in the oil business in Texas would be very incomplete unless it included the name of J. H. Parker, general manager in charge of the refining operations of the General Oil and

Refining Company, Alaska Building.

He began his career as an oil operator in 1890, and during the thirty years he has been engaged in the business he has operated in Sumatra, Burma, India, Japan, Russia, South America, Mexico, and in the California and Texas fields in the United

He became interested in the Burkburnett and



H"Markum



Ranger fields in 1918 and has extensive holdings and production of his own in the Breckenridge field.

He is also president of the United Mexican Petroleum Corporation of Tampico, a \$10,000,000 company with 102,000 acres in the proven territory of the Tampico district, with many producing wells.

He lives at the Lucerne Apartments, is a prominent Mason and member of the Chambers of Commerce at Fort Worth, Abilene and Wichita Falls.

His Fort Worth company has refineries at Abilene, Eastland and Oil City, La., and pipe lines and loading racks at Burkburnett with a capacity of 5,000 barrels. Fifty-five hundred barrels of crude oil are refined every day at the three refineries; 1,000 barrels at Abilene, 1,500 barrels at Eastland, and 3,000 barrels at Oil City, La.

Mr. Parker is one of the real big oil men of the state, conservative and wealthy. He believes that oil development in Texas is in its infancy, and expresses the opinion that Texas will eventually become the largest producing oil territory in the United States.

Naturally he is a booster for Fort Worth and Texas.



TLAUDE HUGHES HARTMAN, president and manager of the Southwestern Flooring and Sales Company Inc., 408 Slaughter Building, Dallas, has, by his energy, initiative and business ability built a stable business for

his company in a few years time.

The Southwestern Flooring and Sales Co., Inc., of Dallas, are contracting floor specialists and sales agents, installing Kellastone Sanitary Composition Floors in troweled and terrazzo finishes, Insulite Mastic Flooring (cold process), Asphalt Mastic (hot process), Terrazzo, "Sowesco" Ornamental Cement Floors, Cement Floors Monolithic or Top Finish, with or without hardening treatment, Beaver Cork and Composition Cork Tile. The company also contract water-proofing and oil-proofing, and act as southwestern selling agents for the National Kellastone Company of Chicago. The American Bar Lock Co., of New York, the Beaver Tile and Specialty Co., of New York, the Goheen Corporation of New York, the Insulite Chemical Company of Aurora, Ill., and the Warren Chemical Division of the Barrett Co., New York. The contract department sells and installs in addition to the floorings and floors mentioned above: Vault lights, roof and floor lights.

The territory covered by the company includes Texas, Oklahoma, Arkansas and Louisiana. Since their organization the company has met with wellmerited success and in their field of specialization, their installations including work for the Bureau of Yards and Docks, U. S. N., The Texas Company, The Southern Equipment Co., The Dallas School Board, and numerous other industrials and institutions.

Born in the state of Arkansas, Mr. Hartman is the son of Theo. Hartman, a well known civil engineer of Little Rock, whose practice lay in the states of Tennessee, Kentucky, Indiana, Missouri and Arkansas, and it was in the metropolitan schools of these states that the younger Mr. Hartman received his education. After having been in his father's employ for a number of years, Mr. Hartman was attracted to the selling field in 1911, traveling the states of Mississippi, Tennessee, Louisiana and later Oklahoma for the Atlas Paint Company. In 1914 he came to Texas, accepting position with the Trus-Con Laboratories, initiating their line to the Texas trade. After a year he was made district manager relinquishing this post in 1917 to become manager of the water-proofing and floor department for the then Builders' Metal Products Company, now merged with the Southwestern Flooring and Sales

On December 11th, 1911, Mr. Hartman married Miss Katheryn Douglas Lee, of Searcy, Arkansas, daughter of Emmett Lee, a large Arkansas planter. Two children have been born to Mr. and Mrs. Hartman, Claude Lee and Merrill Fletcher Hartman.

Confronted with the problems of life at an early age, Mr. Hartman is another example of man who has won by pluck and application, and who today is adjudged successful by his contemporary business associates.



GEORGE MYERS, sales agent for the Miehle Printing Press and Manufacturing Company and the Dexter Folder Company, Dallas, is one of the veteran printers of

Dallas. His experience in the printing business dates back over a third of a century.

The Miehle Printing Press and Manufacturing Company has its factory and main offices at Chicago, Illinois. It is engaged in the manufacture of printing presses and is well known among printers for its reliability and high standard of workmanship. The Dexter Folder Company has its main offices and factory in New York with agencies scattered throughout the country. It manufactures paper handling machinery, such as cutters, folders, etc. It deals directly with printers supplying them with all of the machinery needed in the handling of their paper. Mr. Myers is the Southwestern sales manager for this concern and has six states, Texas, Oklahoma, Louisiana, Arkansas, Arizona and New Mexico in his territory.

E. George Myers was born at Baraboo, Wisconsin, the son of J. F. and Catherine G. Myers, both of whom were pioneers in that part of the country. The elder Mr. Myers was a contractor of Wisconsin and later of Dallas. The Baraboo public schools afforded the younger Mr. Myers his elementary education. In 1881 he took the examination for entrance into the United States Military Academy and easily passed it but was unable to accept the appointment. In 1879 Mr. Myers came to Texas and in the following year began work for the Dallas Morning Herald. After four years service with that company he gave up his position and began work for the Ready Print House. Two years later he returned to the Morning Herald. As foreman of the Dallas News printing shop Mr. Myers has the honor of having made up the first issue of the News that was ever printed. In 1888 he became business manager of the Times-Herald, which position he held for one year. He then became manager of the Houston-Galveston House of the Western Newspaper Union. After continuing with this firm, of which he owned one-third interest, for four years Mr. Myers then bought the Dallas Times-Herald. He printed the Herald for one year and then became connected with Barnhart Bros. and Spindler of Chicago. He was made manager of the Mexican branch which included Mexico, South America and Cuba. In 1910 the firm established a Dallas branch but in the same year Mr. Myers resigned and formed his present connections

On August 23, 1893, Mr. Myers married Miss Louise Holland, of Austin, Texas. Miss Holland

with the Miehle and Dexter companies.

was the daughter of Colonel J. K. Holland, a Mexican war veteran and one of Texas' most loyal sons. He served as a member in the first legislature of Texas and was one of the most active members of that body. By occupation the Colonel was a planter, whose farm was located near Austin, Texas.

In club affiliations Mr. Myers is a member of the Ad Club, Dallas Athletic Club and the Chamber of Commerce. Being one of Dallas' oldest citizens who is engaged in the printing business, Mr. Myers has watched that city grow from a crossroads village to a thriving metropolis. The business connections of Mr. Myers have been various, but at all times he has been connected with the printing business in its many phases and is one of the best authorities in that line.

HOMAS R. T. ORTH, vice-president of the Placid Petroleum Company and manager of the Burknett VanCleve Oil Company, 904-6 American National Bank Building, is one of

the best known oil men in Wichita Falls. He has resided here for a number of years and has been active in commercial, railroad and oil circles all this time. His oil activities include leasing, developing and producing and a great deal of valuable production in Block 87 of the Burkburnett district is controlled by his companies. Production is owned also in other parts of the Burkburnett field. About thirty employees comprise the field forces and Mr. Orth is actively engaged in directing the various operations, spending most of his time in the field.

A native of Pennsylvania Mr. Orth was born in 1865, a son of C. H. Orth, a native of Ohio, and removed with his parents to Kansas when seven years of age. His education was received in the public schools of Kansas and when sixteen years of age he came to Texas and began working in Live Oak County. Later he was employed on various ranches, including the Mullin, McCowan, Tom's, Jacob's and others whose names are familiar to the old time riders of the range. He was an expert horseman and was always in great demand at the annual roundups or rodeos.

When about 22 or 23 years of age he deserted the ranch life for the stronger lure of the railroads and began work for the Nelson Construction Company, railroad builders, in Bexar county. He helped to construct the San Antonio and Aransas Pass Railway and then was called back to Pennsylvania to settle a family estate and remained there for five years. After returning to Texas he purchased a ranch in Live Oak county, remained on it for five years, sold it and returned to railroad building. He was located at Summerville with the Santa Fe for one year and then came to Wichita Falls to help build the Wichita Valley Railroad and later the Wichita Falls and Northwestern running from Wichita Falls to Grandfield, and later Forgan, Oklahoma. He then took charge of the Kemp and Kell interests and was with them for ten or twelve years. owned a half interest in the automobile business of McFall and Orth for a while, selling this in 1917. Luring the war he was a member of the Wichita Counsel of Defense and gave up most of his private interests to devote his services, without pay, to the government. He has been very active in the promotion of the irrigation project and his many years experience as a builder of huge projects has made his services highly valuable in connection with this enterprise.

Mr. Orth was married at Mexia in 1892 to Miss Eliza McGuire, native of Texas. They have three children, Lutie, now Mrs. Frank Terry of San Antonio; Gertrude, now Mrs. F. D. Woodruff of Wichita Falls; and Mary, now Mrs. G. C. Woodruff of Wichita Falls. Each of the three daughters is married to oil men.

Mr. Orth is active and enterprising, deeply interested in the development of Wichita Falls and its surrounding country and ever ready to give of his time or money to any movement tending to aid in that development. He is a member of the Benevolent and Protective Order of Elks and the Chamber of Commerce.



IDNEY A. STEMMONS has been a resident of Dallas since 1912. He has handled oil properties and leases in the various fields of Texas. He started the first well drilled

in Comanche County, having financed the expenses of the drilling. In 1915-16 he drilled two wells in Humble District. Mr. Stemmons has had extensive railroading experience. He was with The Texas & Pacific Railroad for two years and later for a period of two years he was connected with the Frisco H. & T. C. in Denison. He became assistant ctip passenger agent for The Rock Island Co. For one year he was traveling passenger agent for The Trinity & Brazos Valley Railroad Co. until 1913 when he went into the oil business. In 1917 Mr. Stemmons established the "Texas Mineral Resources," a magazine devoted to the discussion of oil and other minerals. It later became "The Southwestern Oil."

Sidney A. Stemmons is a native of Texas, born in Dallas December 19, 1879. His father, John M. Stemmons, came to Dallas in the early sixties and died in 1868. His mother is Rebecca S. Stemmons.

Mr. Stemmons received his education in the public schools of Dallas and began his business career at an early age.

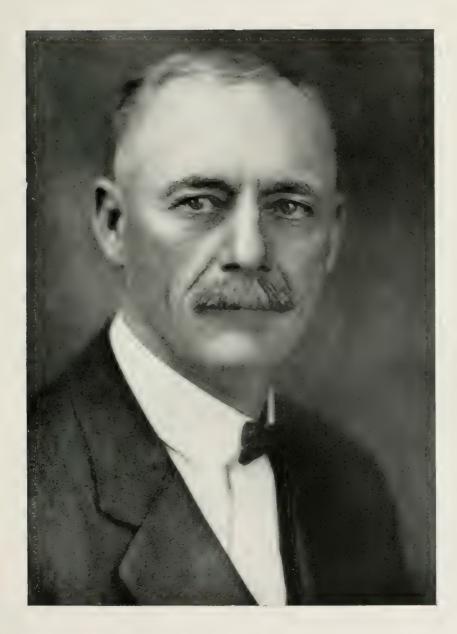
He is one of the charter members of the Shrine Patrol and a member of the Masonic Lodge. He is an ex-member of the Press Club and supports every movement pertaining to the advancement of Dallas. He believes that Texas affords many opportunities for development.



EN HARLAN, president of the Sterling Oil Company, 217 Southwestern Life Building, is the organizer of this promising oil company which Mr. Harlan expects to develop

into one of the largest companies in the state. He has had considerable experience in the oil business, having previously organized successful companies in Texas and Oklahoma, the prosperity of which have enabled him to undertake the organization of his present business which will be on a large scale.

The Sterling Oil Company was established in July 1919 and reorganized in March of 1920, with a capital stock of \$1,000,000 and \$400,000 assets. Only \$60,000 worth of stock will be offered for sale before actual developments begin, on the 35,000 acres of proven and semi-proven fields which M. Harlan has secured. His property lies in Sterling, Stephens, Erath, Pecos, Loving, Jack, Mills, Palo Pinto, and Reeves County. Of this Reeves, Loving, and Erath Counties are proven fields, Mr. Harlan having an offset to the Laura well which has just come in, and other acreage near the Ira Bell well, besides semi-proven acreage in Jack County. A derrick has already gone up in Sterling County and operations will be under way in



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a short time. Mr. Harlan expects to make a merger with a Dallas oil company that has \$300,000 assets

and production.

Alexander City, Alabama is the birthplace of Mr. Harlan. He was born January 6, 1892. His father, E. W. Harlan, was a plantation owner of Alabama, coming to Texas in 1908 to continue the farming industry in this state. His mother was Elizabeth Lee, grandaughter of General Robert E. Lee, and a native of Alabama. He was educated in the public schools of Texas, and Jacksonville College at Jacksonville, Texas, later attending Baylor University at Waco. After leaving college in 1914 he took up newspaper work and was assigned to the advertising department of the Waco Morning News. A year later he joined the rush to the oil fields of Oklahoma, and organized two oil companies in Oklahoma City, both of which are still going. In February of 1919 he came to Dallas and organized the Ranger-Wichita Oil and Refining Company which is now operating a refining business in Wichita Falls. The Sterling Company was his next project and Mr. Harlan has wonderful plans for its future.

Mr. Harlan makes his home at the Jefferson Hotel. Besides his oil interests he owns several farms in Oklahoma and Texas but devotes his entire time to the oil business. He believes that Dallas is the future city of the Southwest, and that the oil industry in Texas is just getting started. Among his friends and business associates Mr. Harlan is known as an enthusiastic and earnest worker, with every requisite of a business executive and a financier.



H. HAGGARD, Wichita Falls, oil operator, has varied and large connections in Texas' newest and biggest industry. Though he is the general manager for three syndicates

and one company, and partner in another, H. H. Haggard transacts all his business in his own name. He puts down wells on property anywhere and then serves the owners as selling agent. He personally holds 3,000 acres in fee in the K. M. A. field and has leases of 1,000 acres in the Northwest Extension. He is general manager for the L. L. Syndicate, for the H. H. Syndicate, for the Twister of Texas Syndicate, of Illinois, and for the Fidelity Producing & Refining Company. He is also associated with W. H. Chilson as Chilson & Company.

He also is interested in a 3,000 acres ranch where he has about 350 head of Hereford cattle. It is interesting to know that Mr. Haggard's company let the contract for the first well north of Corsicana;

that was in 1901.

Mr. Haggard is a Georgian by birth. He was born in Murray County of that state, on December 8, 1885. His parents are J. C. Haggard and Nancy Jane Henry Haggard, who came to Texas in 1894 and located near Waco. In 1904 H. H. Haggard began his business career by starting with Swift & Company at Fort Worth. He severed this association in one year to go to Henrietta, Texas, in 1906, to enter the real estate, loan and oil business. He remained here until 1918 when he came to Wichita

In 1907 at Henrietta, Texas, Mr. Haggard married Miss Blanche Chilson, a native of Des Moines, Iowa, daughter of W. H. Chilson, Mr. Haggard's business They have three children: Wm. Howard, partner. John and Nancy Katherine. The family residence is at 1106 Austin Street.

Mr. Haggard has other than business interests.

He is a Mason, a member of the M. W. A., of the Chamber of Commerce of his city, and of the Wichita Club. Youthful, talented and very progressive, H. H. Haggard is successful to a very attractive degree.



RCH MUNN, in the Southwestern Life Building, is the head and front of the Munn Construction Company. He came to Dallas in 1913 from Oklahoma City, where he had

for some time been engaged in the same line. Oklahoma City can boast of many elegant buildings, offices, business and residence, and Arch Munn, during his business career there did a large share of that work. To his credit may be added in Dallas, the Southern Methodist University Buildings which are handsome and growing in numbers yearly, the Oak Cliff high school, which is an ornament to its locality, the Woodlawn Tubercular Hospital for the Ccunty and City of Dallas, the Adolphus Garage, school buildings in many places, the City National Bank of Eastland and most of the buildings at Gatesville for the State Juvenile Corrective and Training Schools. At the present time the Munn Construction Company has over a half million dollars' worth of work under construction. The old saying that "nothing succeeds like success" is exemplified in the orders which come to the Munn Company. This is due, of course, to the satisfaction they give as well as to the personality of its head.

For his own home Mr. Munn chose a pretty part of Dallas, Number 6023 Lindell Street, one of the most popular residence streets of the city.



D. HARRIS, contracting plumber, 109 West Jefferson Street, and 1704 Commerce Street, came to Dallas in 1910 and worked as a journeyman plumber until 1914, when

he engaged in business on his own account, specializing in residence work. He employs twelve men in addition to a full office staff, and is kept busy practically all of the time. He belongs to that type of self-made men who have found themselves and made a success.

In his youth he started out to learn the printer's trade and worked at it for about five years. He then engaged in farming with his uncle until 1907, when he decided that he was not cut out for a farmer. For the next three and a half years he worked for a salary for a West Texas corporation, and while with this corporation he learned the tinner's and plumber's trade, determined to stick to it and has done so.

Mr. Harris was born at Waco, Texas, August 18, 1876, son of H. L. and Minnie C. (Smith) Harris, and attended the public schools until his father's death, which necessitated his going to work to support a widowed mother. He married a Texas girl, Miss Annie V. Stone, and they have six interesting children, Menloe, Earl, Myrtle, Myra, Richard and Stone, and the family home is at 312 Sunset Avenue, Oak Cliff.

Mr. Harris is proud of Texas, declares it is the best state in the Union for the poor man and the rich man, offering greater opportunities to both than any other section of the country. He is likewise proud of Dallas and its splendid institutions and advantages, offering, as it does, every opportunity that man could wish for in the way of business, civic pride, educational advantages, social and religious intercourse. "Come to Texas and to Dallas" is his advice to all those seeking the best state and the best city in which to locate.

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ATTHEW H. HAGAMAN, citizen of Ranger, Texas, for thirty-four years, has a life history inseparably interwoven with the life of his village in the pioneer days of school-

man, merchant and ranchman; and with the life of his metropolis of the present as recent Mayor and present capitalist and financier. Of the fifteen thousand citizens Ranger has today, very few are the original settlers. Mr. Hagaman is one of the few and he has retained the leadership enjoyed by him in the day of beginnings; and, though the city has grown prodigiously, he has kept pace with it and now holds the esteem of thousands who made him their mayor during the times of stress in the early days of development.

Matthew H. Hagaman was born in Johnson County, Tennessee, October 11, 1861. His mother, Mary Katherine Shoun, was grand-daughter of the sturdy pioneer, Leonard Shoun, who defying the dangers of Indian attacks and other dangers, pushed westward through the mountain pass and opened up to settlement the beautiful and valuable country of Northeastern Tennessee. His father, John A. Hagaman, was a native of Watauga County, Western N. C., famous for its beautiful mountains, beautiful rivers, rich farms, and fine cattle; its wonderful climate and popular summer resorts. The Hagaman family was indeed a pioneer family of this country, having come from New Jersey and settled here in pre-Revolutionary days, and have had much to do with the

development of this region.

Mr. Hagaman's father se

Mr. Hagaman's father served as chaplain in the Confederate Army. In April, 1867, he died at his home near Ashville N. C. The young widow, forced by the perils of the reconstruction period to abandon her home, with her two young children returned to her people in Tennessee, leaving the older son, Matthew, with his uncle in North Carolina. Here he attended his first school. After a few years his mother was married to Mr. W. K. Goodwin, and brought her son home to Tennessee. In this household the order of the day was "early to bed and early to rise" and hard work from dawn until twilight every working day. Here Mr. Hagaman's chance at education was a negative quantity and at the age of sixteen, he returned to his Uncle in North Carolina and began his education again. By using all his time for work or study, or both, and saving his earnings, he was able, in a few years, to enter Globe Academy and finance his way and that of a younger brother with very little assistance. From this time on the brothers worked together throughout the summer and attended school through the winter. After leaving Globe Academy, they finished a preparatory school in Virginia, and later attended Grant Memorial University at Chattanooga, Tennesee.

In 1887, Mr. Hagaman came to Texas, as a teacher and sent his brother to Carson and Newman College, where he graduated. Thus, at an early age, he developed a characteristic that has remained with him throughout his life, there having been but very few years when he has not been helping some boy or

girl through school.

In 1888, Mr. Hagaman came to Ranger as principal of the public schools. As a teacher he was a pioneer in the truest sense of the word. He brought to the State ideas and ideals of the purpose of education and how school should prepare boys and girls for their greatest achievements. That his ideals and methods were right is proven by the fact that the great number of boys and girls who acquired most

of their education under his guidance, have made good in their various lines as farmers, teachers, doctors, business men and railroad men.

In 1892, he located permanently in Ranger, and went into the hardware and farm implement business and for about seven years, supplied most of the trade in these commodities. Selling out his business, he turned his attention to the land and cattle business. To the development of this business Mr. Hagaman spent about eighteen years. His ranch and farm east of Ranger was one of the best equipped and most modern in this section of the country.

In October, 1917, the Texas Pacific Coal & Oil Company brought in their discovery oil well west of Ranger. The history of Ranger and Eastland County was changed as if by a fairy hand. One of the first wells of the field was drilled on Mr. Hagaman's land. However, as an agressive business man, Mr. Hagaman was not satisfied with his royalties but has invested in many enterprises, among them, the local refinery business. He also built and now operates the city water works. The lake that supplies the city impounds about half a billion gallons of water and is one of the largest in West Texas.

Of the fifteen thousand people now in Ranger only a few hundred are of the original people. Private capital could be counted on to supply the needs of the oil industry, but it required co-operation and community spirit to direct and supply the needs of a municipality that grew over night. Improvements had to be made in a hurry. Schools had to be provided for the thousands of children who came. Sanitary measures to prevent an epidemic of disease had to be enforced; a police department had to be organized; a water supply brought to the city. Housing problems had to be solved.

In such emergency there was no time to wait for the slow process of state law in issuing bonds.

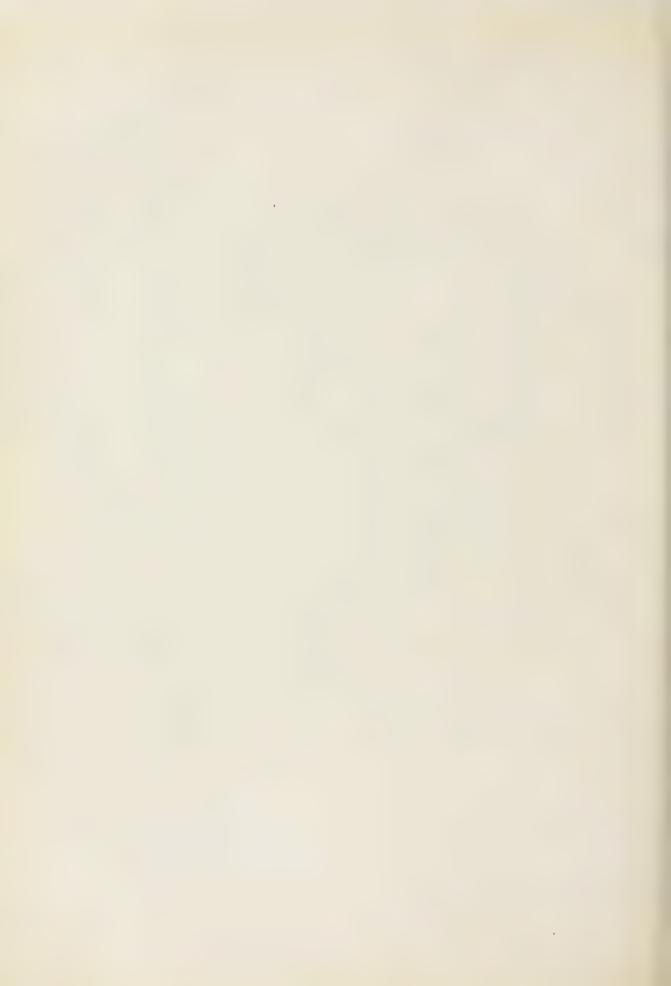
Every public spirited and patriotic citizen considered it his duty to help finance such necessary measures by private contributions and loans through the banks until bonds could be issued, approved and sold. At various times, Mr. Hagaman advanced large sums of money from his own funds for carrying on these improvements. At other times, he lent his credit to the city until bonds could be sold. This was an act of enlightened public spirit extremely rare in the history of American communities.

By a special election Mr. Hagaman became Mayor, February 1919, and in April was elected for the regular term of two years. Practically all of the improvements of this remarkable oil city have taken place during his administration. Within less than two years, Ranger has acquired an extensive sewerage system, water system, side-walks and street paving, electric lights, organized police department and sanitary department and health department. Through individual effort and largely at his own expense, he secured the right-of-way for the Wichita Falls, Ranger and Ft. Worth Railway, extending from Dublin through Ranger to Wichita Falls, a distance of about one hundred and twenty miles.

Mr. Hagaman has been chairman of the Good Roads Committee and has been largely instrumental in fostering the movement for the \$4,500,000.00 bond issue for roads in Eastland County. This amount will be supplemented by about \$400,000.00 Federal and State aid. He was also one of the committee to help lay out the road system and construction work



M. Hayamon



on which is now being carried on in all parts of the county.

The period of deflation and hard times that followed in the wake of inflation and speculation tried men's souls as they were never tried before. In that period a greater amount of co-operation and community spirit was required than during the period of inflation. Perhaps Ranger was more sorely tried than most places. With many of her business, school and church buildings only partly furnished and her street paving program only partially completed with only part of the bonds sold and no market for the rest, and with bank failures impending, how things were to be carried on was a problem. Only the most perfect co-operation of all the citizens, the spirit of "keep on a' keepin' on," made such accomplishment possible. It was done. And today, with the lifting of the clouds of financial distress, Ranger is a well built city with visions of greater things to be, and those citizens who bore the brunt of the burden reaping the reward of ennobled character which comes only to those who have mastered life. During this time Mr. Hagaman devoted practically all of his time and best efforts to the welfare of the city he was serving and the community owes him a debt of gratitude for his unselfish spirit.

For many years Mr. Hagaman has served as a member of the school board, and is now giving his time and efforts in the planning and erection of the new high school building. At a banquet given in honor of Mr. Hagaman when he was first elected Mayor, he said "If I can be instrumental in helping to make your city a city of homes where you can be happy; a city of schools, where your children may have advantage of the best schools and the most modern methods of education; a city of churches, where every man, woman and child can worship God; a city with clean play-houses and clean plays, where you and your children may have your amusements; a city with paved streets and electric lights; a city with water and sewerage systems; a city with good hotels and good business houses; a city safe to live in, safe from the dangers of diseases that lurk in unsanitary premises and safe from the outlaws who lurk in places of sin; a city where your wife and my wife, your child and my child will be safe at any time; in fact, a city of happy homes where people will be content to live—if I can help to do this I shall be happy."

The brief history of Ranger in which Mr. Hagaman has played such a conspicuous part might well prove one of the romances of Texas History.

Mr. Hagaman is an active member of the order of Elks, is a 32 degree Mason and a Shriner. He is a member of the Methodist Church and a Rotarian.

On June 24, 1890, Mr. Hagaman married Miss Emma Whittington, a native Texan and well nigh a native of Ranger. She was a graduate of Peabody Normal College and one of Mr. Hagaman's former pupils, whom he considers has made good in every way—as a wife, mother, and home-maker—one who has always taken an active part in school and church work, child welfare and club work, and devoted much time to civic development. They have three children, Leslie H., a graduate in Civil Engineering from Texas A. & M. College, who served as a Lieutenant in the 212th Engineers during the war: Ruth, who is a graduate of Missouri University, now doing post-graduate work; and Fred W., a student in Chemical Engineering at the State University of Texas.

Mr. Hagaman considers his family his greatest success, and that ones family and friends constitutes ones greatest asset for success and happiness.



H. SMITH, Capitalist, Financier and Educator, is well known throughout Western Texas for his career of usefulness in commercial and educational circles.

M. H. Smith was born at Carbon, Texas, a few miles from Ranger. His father, C. C. Smith, now of Plainview, Texas, came from Alabama to the Lone Star State in 1877; the mother, Addie R. (Mann) Smith, is a native of Nebraska. The public school system of Eastland County prepared M. H. Smith for his university work which latter was provided by the University of Texas. Mr. Smith then began as a school teacher and until 1919, he was a leader in educational work in Western Texas. In 1919, he resigned the superintendency of the Eastland County School System to devote all of his energies to his oil and banking interests. He owns an extensive hog ranch at Plainview, Texas, and has valuable oil holdings in various proven fields. He is one of the Trustees of the Board of Education for the City of Ranger where he resides.

On August 11, 1913, at Gorman, Texas, Miss Betty Fears Walker, daughter of Reverend J. E. Walker of Gorman, became the bride of Mr. Smith. Mr. Smith is an enthusiastic Mason, being a member of both the Scottish and York Rites; he is also an Elk.

In the commercial life and in the civic welfare of his city, Mr. Smith will have no small part. His being an educator and philanthropist at heart, together with his business ability of considerable means, combine to make him one of the foremost citizens of Ranger and he and his interests will render invaluable services to the West.



LYDE H. LOWRY is one of the aggressive insurance men of North Texas, being particularly well known in the Burkburnett and Mexia oil districts and central Texas. The

development that has come to the northwest during the last few years is unprecedented and the expansion in citizenship, business and the discovery of the wealth of natural resources are factors that have combined to make that district one of the most desirable for the insurance business. Much is to be insured and buildings and men are fastly coming into this territory so that for many years to come the north and central Texas will be a leader in all commercial lines.

Mr. Lowry is a native of Texas, having been born at Bridgeport in this state in 1896. His father is A. H. Lowry, a planter, of one of the most distinguished families of Mississippi, who immigrated to Texas in 1870; in 1916 he moved to Oklahoma. His mother is Ollie Nobles Lowry. The public schools of the Lone Star State have given Mr. Lowry their best and from them he answered the call to arms, enlisting in July, 1917, with the Motor Transport, at Camp Mabry at Austin, Texas. He received his discharge on December. 7, 1918. From the army Mr. Lowry went to Wichita Falls with Cravens & Company, an insurance organization and after one year with that firm he helped form the firm of Lowry, Finch & Belcher for insurance; six months later he withdrew from that organization to go to Burkburnett and take up the insurance business for himself, forming at that time the C. H. Lowry & Co. organization. Later, when oil was discovered at Mexia, he moved to that section.



F. KELSEY, oil operator with offices in the First National Bank Building, Fort Worth, came to Fort Worth in 1917 from Okmulgee, Oklahoma, and went with the

Prairie Oil and Gas Company, having charge of the land department, with headquarters at Eastland.

April, 1918, he withdrew from the Prairie Oil and Gas Company and went into business for himself, later assisting in the organization of the Mook-Texas Company, now a big producing company and making good. Mr. Kelsey withdrew from the Mook-Texas Company in 1920, and is now operating alone. He has considerable acreage in Texas, Louisiana and Kansas and expects to do drilling at an early date.

His entry into the oil business dates back to 1907 when he went to Oklahoma and engaged in buying

leases, drilling, etc.

He is a native of Dayton, Ohio, where he was born October 13, 1883, and where his father, Chas. E. Kelsey, operated one of the largest flour mills in that country. He attended the schools of Dayton and finished his education at the Ada University.

Mr. Kelsey was married at Springboro, Ohio, October 23, 1906, to Miss Ina May McCabe, member of a leading Ohio family. They reside at 1124

Harley Avenue.

Mr. Kelsey is a member of the Fort Worth Club, the Rivercrest Country Club and the Mid-Continent Oil and Gas Association.

He believes in the present and future of Fort Worth. The city's close proximity to the oil fields of the state, he says, will make it one of the most important cities in the state, and the leading railroad center of the Southwest.



PAT POPE, well known independent oil operator, came to Wichita Falls in October, 1917, and has been a prominent figure in the oil development of the past few years

Wichita and adjoining counties. He deals extensively in leases and production and has drilled about twenty successful producing wells. He is now drilling wild-cat tests on the Musgrave farm and another on the Cooper farm. Leases owned and controlled by Mr. Pope are located in the Burkburnett, Northwest Extension, Kemp-Munger-Allen and other fields.

Besides his personal holdings, Mr. Pope is associated with C. E. Steward in the Steward-Pope Syndicate which is planning an extensive development program on property jointly owned by the partners. Both are experienced oil men and the announcement of their plans is expected to awaken renewed interest in oil circles in this section.

Mr. Pope is a native of Arkansas and was born at Searcy, December 25, 1879. He is a son of H. M. Pope who was a well known figure in Arkansas for many years. He was educated in the public schools of Arkansas and at an early age entered the world of business.

For several years he was connected with the Pope Piano Company at Little Rock, Mr. Pope and his two brothers owning the business. After leaving Little Rock Mr. Pope conducted a piano store and music house at Vernon, Texas, for two years before coming to Wichita Falls.

On May 26, 1901, Mr. Pope was married at Little Rock to Miss Ruth Carroll, member of a well known Arkansas family. They have two children, Carroll Read and Maxine Pope. The family resides at 1802 Eleventh Street.

Enterprising and energetic, Mr. Pope has met with success in his various business enterprises and has been particularly successful in his oil ventures. He is a member of the Wichita Falls Chamber of Commerce, keenly interested in all movements for the betterment of the city and optimistic regarding its future. He regards the oil industry in Texas as only in its infancy and confidently looks forward to the opening of many additional fields.



LIFFORD MOOERS, soldier, lawyer and practical mining and oil man, secretary and trustee of the Texanna Production Company, 1801 F. & M. Bank Building, came

to Fort Worth on April 7, 1918 and engaged in the oil business and in the spring of 1919 participated in the organization of the Texanna which has a capital ization of three million dollars and already has fourteen producing wells. The company's operations are principally in Stephens, Wichita, Comanche and Eastland counties, but it has some holdings in the proven Oklahoma fields also. In December, 1920. Mr. Mooers secured a 25 year franchise from the city of Burkburnett to furnish that city for domestice and industrial purposes. He organized the Burkburnett Gas Co., of which he is president, to handle the above business.

Mr. Mooers is a native of California and was born in Shasta County in that state on May 3, 1889, as son of F. A. and Edith (Carter) Mooers. His grandfather, Dr. J. E. Mooers, came to California in an ox wagon during the gold rush of 1849. The early education of Mr. Mooers was received in the public schools of California and at the Broadway high school in Seattle where he graduated in 1907. He then studied at the University of Washington and graduated with the degree of bachelor of laws in 1912. Mr. Mooers was married at Seattle, November 21, 1919, to Miss Rose McDonnell, member of a prominent Washington family.

Mr. Mooers, has been successfully engaged in mining in Alaska and was a member of the law firm of Leehey, Ray and Mooers with offices at Seattle, Washington, and Seward, Alaska. He still retains a connection with Maurice D. Leehey with offices at 620 Alaska Building, Seattle.

During the war Mr. Mooers enlisted in the air service and was commissioned a lieutenant and A. S. A. pilot August 21, 1918. He was stationed at various flying fields and discharged February 4, 1919, at Taliaferro Field, Fort Worth.

Mr. Mooers is a member of the Kappa Sigma fraternity, Mid-Continent Oil and Gas Association, American Legion and the Arctic Brotherhood. He holds membership in the University Club at Tacoma, Washington, and is a member of the bar of the United States Supreme Court. He is a great Fort Worth booster and predicts a bright future for the Panther City and surrounding territory.



NONY BRIGNARDELLO, formerly vice-president and manager of the Liberty Grain Company, grain dealers, 313 N. Walton street, now handling hay and grain in car

lots with office corner of Pacific and Pearl streets, came to Dallas in 1916 from Memphis, Tenn., and associated with Sid Pulliam, president of the Liberty Grain Company in 1917. He sold out his interest in The Liberty Grain Company in 1920 and established



O.F. Kelsey



his present business at the corner of Pacific and Pearl streets.

Before coming to Dallas Mr. Brignardello was manager of the W. J. Lemp business in Memphis for ten years and represented the concern in Dallas one year. After leaving school he engaged in the restaurant business for several years. While living in Memphis, he served one year as license collector for the city and Shelby county.

Mr. Brignardello was born in Memphis, Tenn., July 21, 1873, son of D. and Louise (Buzolare) Brignardello, both natives of Genoa, Italy. His father is dead and his mother is now living in Italy. He attended the public schools of Memphis, Tenn., and was married in Kansas City in 1916 to Miss Viola Hutton, now dead. Two children, Lorena and Corine, were born of this union, and the father and daughters live at 3503 Worth street. He is affiliated with the Elks and is a wide awake booster for Dallas, a city, he says, that hath foundations, and one that is sure to become the most important commercial, manufacturing and industrial center in the whole southwest.



ARRY SIGEL, active in investments and oil production, with offices in the Boger Building, Dallas, must be classed with the financiers and capitalists of his city who are

active not only in their immediate vicinities but in developing sections rich in natural resources in the Lone Star State. He has attractive holdings in nearly every proven oil field of Texas and large interests in civic enterprises also, as he is a ranking officer in some of Dallas' leading religious and educational institutions.

Harry Sigel was born on August 28, 1879, in the city of Vilna, of Poland, then a province of the mighty Russia, but today a free government. The institutions of Poland provided the educational advantages of young Sigel and the first twenty-six years of his life were spent in his native land. In 1905 he yielded to the call of America and the Lone Star State and made his first residence at Dallas with which he has ever since been identified. For thirteen years he engaged in the liquor business and developed a wholesale mail order business which was widely known in the Southwest. When the Eighteenth Amendment of the Constitution of the United States went into effect in 1917, Mr. Sigel turned his energies to the oil business and has met with success in that realm. The oil developments and investments made by him have proven to be ninety per cent successful.

On December 3, 1912, romance prevailed and Miss Rae Wolf became the bride of Mr. Sigel. Sidney, Dorris and Louis are their three children and the family residence, one of the most elegant the city of Dallas affords, costing more than \$50,000, is on the corner of Atlanta Street and South Boulevard.

Mr. Sigel is one of the most active of men in the civic welfares of Dallas. He is a member of the B'nai B'rith and also belongs to the order of Elks. He was instrumental in purchasing the Elks' Club building from the Elks' Lodge and organizing a social club, of which he is president, which owns as its headquarters the former Elks' building. He is a director in the Dallas County State Bank and vice-president of the congregation of Shaareth Israel and was one of the leaders in building the new Synagogue at Park Avenue and Aiken Street. He is instrumental in the maintenance of a Free Educational Hebrew School that is rendering invaluable service to the many of the Hebrew race in Dallas. Mr. Sigel owns the Waldorf Hotel, the Texan Hotel and much other property in the city of Dallas. In Wichita Falls he owns a business building and throughout the state he has much farm land.

If classified by his activities and services, Mr. Sigel is more than a Dallas man: he is a Texas char-



O. BURNSIDE was born in Smith County, Texas, July 20, 1884, attended the public schools of Rains County, graduated from the Point, Texas, High School in 1900, and then

took a business course at Draughon's College in Fort Worth. His father, S. N. Burnside, was a farmer and merchant and came to Texas in 1866. After finishing school Mr. Burnside spent eight years at Point, Texas, where for five years he was a bookkeeper; the last three years he was in the mercantile and cotton business for himself. In 1912 he was elected County and District Clerk of Rains county, and moved to Emory, the county seat. He served until the expiration of his term in 1916 and then went to Tyler, Texas, where he was city circulator for the Tyler Tribune and the Dallas News. In May, 1919, he came to Dallas and assisted in the organization of an oil company. He was married in 1906 to Miss Holland, daughter of D. A. Holland, a planter of Anderson county, and they have one child, Melvin.

Mr. Burnside declares that Dallas is the most wonderful city in the South, and that it has jumped far ahead in the past four years, starting a growth that will make it a city of half a million in the next ten years.



OY M. PITNER, of the firm of Pitner and Adams F. & M. Bank Building, Fort Worth, although doing a general accounting business, specializes on income tax returns,

audits, systems and investigations. Public accounting is today recognized as taking a most important part in the commercial world. And the men who have practically grown up in the business along private lines are the ones most likely to be successful when serving the public in general. Mr. Pitner's experience dates back to the year of his majority when he entered the employ of Swift & Company, each year seeing him hold positions of greater responsibility. From 1909 to 1915 he was district auditor for Swift & Company in Norfolk, Va., covering Baltimore, Washington, Virginia and North Carolina. In 1915 he moved to Texas, establishing himself in business in Fort Worth, where an experience of many years, and an infinite capacity for hard work, have spelled success.

Georgia claims Mr. Pitner as a native son. C. L. Pitner, his father, and Martha Colbert Pitner, were Georgians also, born in Athens as was Mr. Pitner the son. The value of the extension courses of our universities cannot be over-estimated. After completing the high school of Athens, Ga., Mr. Pitner took the accounting course of La Salle University of Chicago and his success as an accountant speaks well not only of Mr. Pitner himself but for the efficiency of the extension course he mastered.

Miss Maude Guthrie, of Fort Worth, became Mr. Pitner's bride in 1911. Mr. and Mrs. Pitner and their two sons, Roy M., Jr., and Craton Guthrie Pitner, reside at 2228 Fairmount.

Mr. Pitner is an Elk and is a member of the Lions and Kiwanis Clubs. He is a Presbyterian.

LBERT ELLIS, formerly a resident of Dallas, but since August, 1920, actively identified with the commercial and civic activities of Wichita Falls, is secretary-treasurer of the Congressional Oil Corporation, 525 American National Bank Building. Mr. Ellis removed to Wichita Falls in August, 1920, and since that time

has been very successful in the oil game and recently has organized the Ellis Advertising Agency and the Advertising Sales Company. He is an experienced and capable advertising man and sales manager, having had a number of years' experience

in both lines.

The Congressional Oil Corporation has been very successful in its operations and has over 7,000 acres of leases distributed in various sections of Texas, Louisiana, New Mexico and Mississippi. It has some valuable holdings in the Northwest Extension of the Burkburnett field and production in blocks 88 and 96. Other officers of the company are B. H. Taylor, of Burkburnett, president, and F. L. McCoy, Denver, Colorado, vice-president. The company was organized March 11, 1920.

Mr. Ellis is a native of California and was born at Oakland in 1878, a son of James W. Ellis, now deceased, who came to America from his native Scotland in 1867. The younger Ellis was educated in the public schools of California and began his business career as a newspaper man in which he continued for twenty years or more. He worked on some of the largest papers of the Pacific Coast, among which was the Hearst service, and then went East where for many years he continued with the Hearst organization. In 1917 he became connected with the Campbell-Stone Baking Company, a large concern having branches all over the United States, and was manager of the Dallas branch for three vears.

Mr. Ellis was married at Oakland, California, in 1902 to Miss Elizabeth Andrade. They have one daughter, Dorothy Elizabeth. The family resides at 2011 Lucile Avenue.

Active in Masonic work, Mr. Ellis is a thirtysecond degree Scottish Rite Mason and a director of Maskat Temple Shrine. He is also secretary of Faith Lodge No. 1158, A. F. & A. M., and a director of the Kiwanis Club and a member of the publicity committee and member of the Business Council of the Chamber of Commerce and is found on the rolls of the University Club. He is a great believer in Wichita Falls and predicts the city will have a population of 100,000 by the end of the present decade.



F. HENDREN, office manager for the T. & B. Pipe Line Company, Inc., 521 American National Bank Building, has been a resident of Wichita Falls since October, 1919, com-

ing here from Indianapolis shortly after his discharge from the army and immediately becoming identified with this company. Other officials of the T. & B. Pipe Line Company are: J. N. Thompson, president; T. N. Clark, vice-president, and John G. Bryson, secretary and treasurer. The company has sixteen miles of pipe lines in Wichita County and eight producing wells in the Northwest Extension of the Burkburnett field.

Mr. Hendren is a native of Indiana and was born in Indianapolis in 1888. He is a son of G. H. Hendren, well known banker of Indianapolis. After attending the public schools of his native city he entered the University of Indianapolis where he graduated with the degree of bachelor of laws in 1914. During his stay in France with the American army he also had five months study in the University of Paris.

From 1914 to 1917 he worked in the claim and legal department of the Indianapolis Traction and Terminal Company and at the same time studied law. Prior to that time he was engaged in the automobile business from 1911 to 1913. At the outbreak of the war he entered the first officers' training camp at Fort Benjamin Harrison and was commissioned first lieutenant and assigned to active duty. After an additional training period at Samur, France, he was sent to the 103rd field artillery of the 26th division. In March, 1918, he was transferred to the 17th field artillery with the second division and in September, 1918, was made captain and regimental adjutant, remaining in this position until March 1, 1919. After this he attended the University of Paris, being discharged in August, 1919.

Shortly after his return home he was married at Indianapolis to Miss Fannie Williams and in October of that year they removed to Wichita Falls. Mr. and Mrs. Hendren have one baby boy, Allen, five months old and named for his maternal grandfather. They reside at 1204 Tenth Street.

Mr. Hendren is a Mason, a member of Blue Lodge No. 84 at Bloomfield, Indiana. He is an enthusiastic booster for Wichita Falls and predicts a great future for the city.

OBERT F. PURVIS. If laws were drafted in words and phrases that would permit of but one interpretation, there would be no need for lawyers or courts of justice.

However, the most careful use of our language does not make possible a uniform interpretation of our statutes, in fact, the wording of some of our most important legislation is ambiguous, to say the least. The interpretation placed by taxpayers upon various sections of the revenue act are often widely divergent from the treasury department's interpretation of the same sections. Hence the great demand for the federal tax consultant who makes it his particular business to analyze and absorb the attitude of the treasury department in order that he may be in a position to correctly advise his client, the taxpayer, and to assist him in securing all of the benefits to which he may be entitled under the law.

Robert F. Purvis of Purvis & Maceo, federal tax consultants and public accountants, 501 W. T. Waggoner Building, Fort Worth, is peculiarly fitted for this work as for some time he was connected with the internal revenue bureau at Washington, D. C., in the commissioner's office and acting secretary of the board of tax reviewers, his record during his term of service being an enviable one. Early in the year 1919 he was selected from the entire force in the bureau as the best man available to instruct a large class of correspondents upon the complicated phases of the new revenue act. Mr. Purvis is considered an authority on matters connected with the revenue act of 1918.

With Mr. Purvis is associated J. R. Maceo, certified registered accountant, a Cuban by birth and a graduate of Cambridge University, England. Mr. Maceo has filled important posts with both the British and American governments. He is a broadgauged, fully equipped and experienced man of exceptional ability and his comprehensive experience



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as an accountant in commercial and public service work makes him a distinct asset, not only to the firm of Purvis & Maceo, but to the community at large.

Robert F. Purvis & Company established an office at Fort Worth in 1919, undergoing a slight change in nomenclature on January 1, 1921. So well and favorably known is the personnel of this company that they have attracted business from many surrounding states, California, Arizona, New Mexico, Oklahoma, Missouri and Colorado being represented among their clients and their Fort Worth clientele is composed of many of the most prominent merchants and business organizations of that city. The staff of accountants has recently been augmented by the acquisition of Mr. E. O. Harper, certified public accountant, a man of broad experience in his chosen profession.

This company is prepared to ably handle audits, systems, income tax business and to conduct investigations. They are well equipped to instal! practical accounting systems, their systems being devised to meet the requirements of the treasury department.



HILDEMAN, manager of the Lewis System, advertising signs, 1413 Pacific Avenue, has been a resident of Dallas for fifteen years, coming here in 1907 to establish the sign

business of which he is the managing director. This business has grown under the direction of Mr. Hildeman until now the Lewis System is said to control ninety per cent of all the sign work in Dallas. Mr. Hildeman is a progressive, enterprising business man and devotes his entire attention to the work. A large force is employed at all times looking after the placing of window, sign-board and all classes of out-door advertising. Special attention is given to show cards, window back-grounds and theatrical scenery and the Lewis System is said to practically control the latter business in this section.

Mr. Hildeman is a native of the Dutch West Indies and was born in Curacao in 1892. He is a son of Balthasar and Marie M. (Rigaud) Hildeman. His father is now deceased.

After receiving his education in his native land and graduating at Saint Thomas College at Curacao, Mr. Hildeman came to the United States and concluded to settle at Dallas a step he declares he has never had occasion to regret. He has been in the sign business all his life and is a recognized expert in this line.

In 1920 Mr. Hildeman was married in Dallas to Miss Jessie Mae Sanders, daughter of W. L. Sanders. They have one son, nine months old. Mr. and Mrs. Hildeman reside at 3308 Gunter Avenue.

Mr. Hildeman is the type of man who makes good. He is attentive to his business, keenly interested in civic progress and truly a representative type of the young, progressive business men who are building Dallas into the leading city of the Southwest.



HAS. E. WATSON, painting and decorating contractor and owner of the retail paint and paper store which bears his name at 807 Wichita Falls since December, 1917, and since Sep-

tember, 1919, has been engaged in business for himself. He has been doing a general painting and decorating contracting business and on February 1, 1922, opened the retail store. About fifteen people are employed regularly in the store and on various contracting jobs.

Mr. Watson was born in Central Illinois in 1888 and is a son of James E. Watson, a native of England. He attended the public schools of Illinois and Indiana and also took a special course in decorating. In 1899 at the age of eleven years he began work as a helper and served his apprenticeship in Illinois. Upon completing the trade he came to Texas in 1911 and worked in various places until 1917 when he came to Wichita Falls and purchased an interest in the Robinson Paint Company, continuing with this concern until he entered business for himself in 1919.

In July, 1912, Mr. Watson was married at Bay City, Texas, to Miss Geneva Jolly. They have one son, Kenneth. The family home is at 1603 Burnett Street.

Mr. Watson is a Knight Templar, a member of Maskat Temple Shrine and a member of Blue Lodge No. 635. He also is a member of the Wichita Club, the Wichita Golf and Country Club, Kiwanis Club and the Chamber of Commerce. He is enthusiastic over the future prospects of Wichita Falls and believes it will easily mantain its supremacy as the leading city of this part of the state and the commercial and industrial center of North and West



JUMMERFIELD GRIFFITH ROBERTS, investment banker, 607 Sumpter Building, has been engaged in business in Dallas since May, 1920, coming here from Terrell

after his discharge from the United States Navy in which he served as Lieutenant during the War.

Mr. Roberts does a general real estate brokerage business, sells commercial paper to banks, handles city property and farm lands and has been actively interested in the oil development work in Kaufman County, handling a large volume of leases in that county. He has been very successful in every line of activity and is establishing splendid business connections in his various lines.

Born in Dallas in October, 1891, Mr. Roberts is a son of Matthew Cartwright Roberts and Emmie (Griffith) Roberts, daughter of General John S. Griffith, pioneer in Texas who came a long time before the Civil War and located at Terrell. He served as a general in the Confederate Army. His father is a banker at Terrell and prominently identified with the financial and commercial life of Kaufman county. After finishing high school Mr. Roberts attended the University of Texas, receiving the degree of Bachelor of Arts, and then matriculated at Harvard where he took his M. B. A. degree.

After leaving Harvard Mr. Roberts began his business career with the Hanover National Bank of New York and after eight months service there enlisted in the Navy and was commissioned First Lieutenant in June, 1917. He saw service in Europe upon the staff of Admiral Simms, and upon his discharge returned to Dallas.

On May 15th, 1920, Mr. Roberts was married in Dallas to Miss Annie Lee Warren, daughter of Robert L. Warren of Dallas. They reside at 3800 Beverly Drive, Highland park.

Mr. Roberts is a member of the Harvard Club of New York, the Army and Navy Club of Washington, City and Dallas Country Clubs of Dallas, University Club, Dallas Athletic Club and the Chamber of Commerce. His college fraternity is Kappa Alpha.



G. LEWIS, trustee of the Kentucky Production Company and of the Kentucky Company, producers and drilling contractors, is one of the most active, enterprising and energetic of the younger oil men of Wichita Falls

and has made a splendid success of his operations in the fields surrounding this city. Other trustees of the two companies, which are inter-related and controlled by the same group of interests, are F. Mc-

Cune Barnes and C. G. Smith.

The Kentucky Company was organized on December 20, 1920, and the Kentucky Production Company in April, 1921. The companies have large holdings in the fields of Archer, Stephens, Wilbarger, Comanche, Hunt and Wichita counties and drilling operations are now under way in three of these counties. Most of the holdings owned by the two companies are in proven territory and considered highly valuable. The companies are independent producers and also do a great deal of drilling for other companies.

Mr. Lewis is a native of Kentucky and was born in 1891, a son of James W. and Mrs. Delia Gover Lewis. He attended the public schools and later matriculated at Bowling Green University at Bowl-

ing Green, Kentucky.

Completing his education Mr. Lewis began in the oil business, first operating in the Coastal fields of Texas at Humble and Goose Creeek. He was successful there and later transferred his activities to the Stephens County fields and later Electra fields where he operated independently until the formation of the two companies in which he is interested.

In 1912 Mr. Lewis was married to Miss Mary Roberts, daughter of a well known Kentucky family. They have one son, H. G., Jr. The family resides

at Kemp Kort Apartments.

Mr. Lewis is essentially a live wire oil man and a consistent booster for Wichita Falls. He is enthusiastic over the possibilities of further oil development in the Central West Texas and North Texas fields and believes the peak of production has not been reached as yet. He is interested in all civic activities and is a member of the Benevolent and Protective Order of Elks.



F. HANNON. The successful man in the oil business is the man who causes mother earth to give up the liquid, and since Mr. E. F. Hannon, vice-president and general

manager of the Carteret Oil Corporation, Wheat Building, has been able to do this, he deserves to have his name go down among the successful oil operators engaged in the industry.

He came to Fort Worth in 1918 from Tulsa, Oklahoma, where he had his initial experience, and a successful one, in the proven territory around Tulsa, and where he still has producing properties.

February 17, 1920, Mr. Hannon and his associate, Lewis D. Ladd, interested other men and organized the Carteret Oil Corporation, capitalized at \$1,-500,000, and all of the stock was readily sold. In addition to the extensive holdings of the company in Oklahoma, Kansas, Louisiana, Arkansas and Texas, \$200,000 of the money originally subscribed still remains in the treasury. The company is going good, holding over 60,000 acres in the four states. The firm of Ladd and Hannon are independent operators and producers, confining their operations to the Mid-Continent fields.

Mr. Hannon is a native of Missouri, born at

Springfield, January 3, 1876. His father, T. E. Hannon, was a progressive farmer, and his mother, who was Martha J. Robinson, came from a prominent Missouri family.

He was married June 20, 1906, at Tulsa, to Miss Vera Justice, daughter of Prof. Emery W. Justice, head of the Jefferson City, Mo., schools, and two bright boys, John J and Edward, Jr., have graced the union.

Mr. Hannon is a 32d degree Mason, member of Guthrie Consistory, also a member of the Akdar Temple Shrine at Tulsa, the Riverside Country Club and the Chamber of Commerce at Fort Worth, and the Elks at Tulsa.

Prior to engaging in the oil business he conducted a general merchandise business at Tulsa.

He expresses the opinion that the Texas oil fields have just been scratched, and he looks for a great future for the industry in this state. Fort Worth, he says, will always be the distributing center for the industry, and he believes the city will become the most important railroad center and distributing point in the Southwest.



F. GWYNN, City National Bank Building, vice-president and general manager of the Iowa Park Producing and Refining Company, with general offices at Iowa Park,

is one of the well known oil men of Wichita Falls who was an eminently successful business man before entering the oil business. For several years he was engaged in the wholesale grocery business and has continued his success since engaging in the oil industry. Associated with Mr. Gwynn in the Iowa Park Producing and Refining Company are J. F. Boyd, president; J. D. Overbey, secretary, and Tom Corridon, treasurer. The company has its own production consisting of about ten producing wells in the Burkburnett district and in the Northwest Extension, and has completed the first unit of a modern refinery at Iowa Park. The company also owns several drilling rigs and strings of tools which it is operating in the development of its own acreage.

Mr. Gwynn was born at San Antonio, August 24, 1878, a son of F. K. and Esther (Dashiell) Gwynn. His father was formerly assistant postmaster at San Antonio and in the early eighties removed to Fort Worth where Mr. Gwynn received his education.

In 1913 Mr. Gwynn came to Wichita Falls and became associated with the wholesale grocery firm of Carroll, Brough, Robinson and Gates, holding the position of sales manager and credit man until his resignation in January, 1918. He then became secretary-treasurer of the Wichita Valley Refining Company, remaining with this organization until July, 1919, and then going with the Texhoma Company as secretary for a year before becoming identified with the Iowa Park Producing and Refining Company. He is a director and vice-president of the Goodner Wholesale Grocery Company.

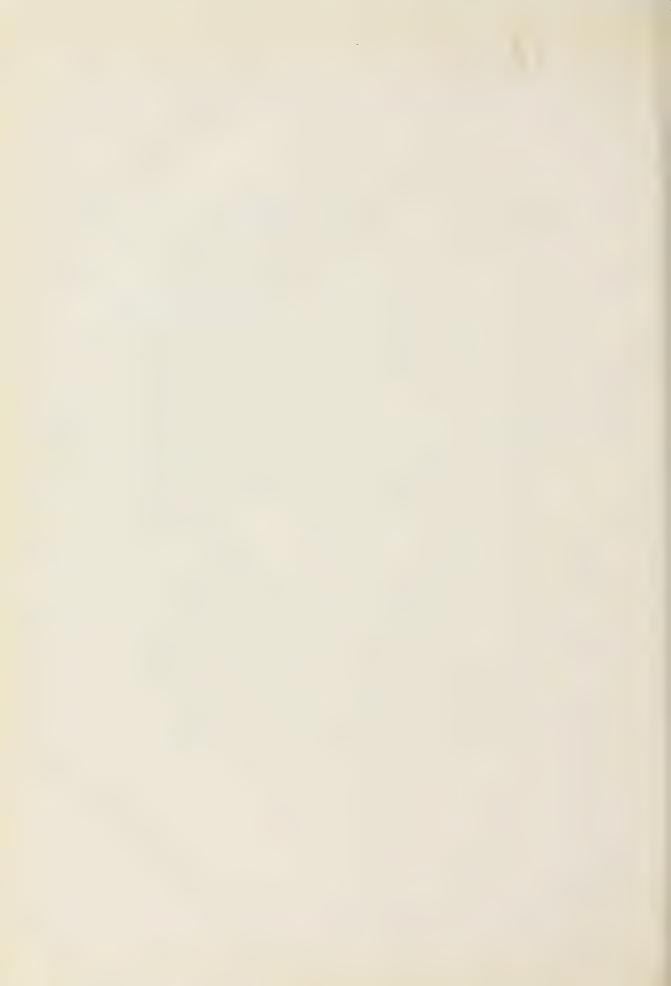
Mr. Gwynn was married at Fort Worth in 1903 to Miss Forrest Croom, a native Texan and member of a well known family at Wharton. They have one

daughter, Miss Gay.

Notwithstanding his varied business interests and activity in the oil industry, Mr. Gwynn is actively interested in civic matters and is a great booster for Wichita Falls. He is a member of the Masonic ledge and Commandery, Wichita Club, Dallas Athletic Club and the Mid-Continent Oil and Gas Association.



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AM DYSTERBACH, president of Sam Dysterbach Company, department store, 2108-10-12 Elm Street, has built up from a small beginning an establishment of con-

siderable magnitude. The success of this department store was predicted some 28 years ago when the store was organized and opened up in a small shop with a sixteen foot frontage on Elm Street, just one hundred feet from the present impressive and spacious quarters. From the very beginning the business value of "quality and service" was realized and every effort made to offer nothing but dependable goods and to extend to the buying public courtesy and consideration. That this has proved a solid foundation is shown by the fact that through the early years of the city's experimental stage, through financial panics, war, and times of reconstruction, this establishment has continued steady growth, month by month and year by year, increasing its capacity as the demand warranted, and constantly improving its line of goods.

The Sam Dysterbach Company was established in 1892, and grew out of the firm of Edward Titche. Mr. Dysterbach was Mr. Titche's first clerk, having been at his post of duty on the June morning in 1892 when the establishment of Edward Titche opened its doors to business. At this time Mr. Dysterbach was but fourteen years of age. The first location of the Dysterbach store was a small stand on Elm, 16 by 100 feet. By 1908 the business had so far outgrown this limited space that more spacious quarters had to be sought and the present location obtained. The building consists of three floors, the first two of which have a floor space of 75 by 100 feet, the third floor being 50 feet across the front. In 1909 the business was incorporated with a stock value of \$47,500. Everything in the general department store line may be purchased here, and an entire day's shopping conducted within the doors of the store. Forty employees are engaged permanently, while during rush seasons twenty additional clerks are necessary. The officials of this store, besides Mr. Dysterbach, are Sylvian Dysterbach, a brother of Sam Dysterbach, who is secretary and treasurer.

A native of Dallas, Mr. Dysterbach retains memories of an interesting era in the city's history when conditions were very different from those of the metropolis of today. He was born on November 14, 1877. His parents, Abraham D. and Caroline Landauer Dysterbach, came to Dallas in 1870, shortly after the close of the war. The elder Dysterbach established a wholesale grocery concern which was to supply smaller towns of West Texas as well as local houses. Out of town trade was carried on by hitching two oxen to a wagon and loading the wagon to its full capacity. By this primitive method the Dysterbach concern furnished groceries to farm houses and towns throughout Western Texas.

Mr. Dysterbach attended the public schools but left school at the age of fourteen to clerk in the Titche establishment, going from there into the business that bears his name. Mr. Dysterbach is vice-president of the Liberty State Bank, and was one of its organizers and promoters.

In 1912 he was united in marriage to Mrs. Lillian Barker of Dallas. Mrs. Dysterbach has one daughter, Miss Cleo Barker. The Dysterbach home is in Munger Place, 5205 Swiss Avenue.

Mr. Dysterbach is a thirty-second degree Scottish

Rite and Royal Arch Mason, member of Hella Temple Shrine, charter member of the Woodmen of the World, a member of the Chamber of Commerce. He is prominently identified with the interests of the city and has built up an establishment that stands as a monument to his ability.



ALLEN FULK, president of the Union Investment and Loan Company, 610 Southwestern Life building, an investment, loan, and protective organization came to Dallas

from Omaha, Neb., in 1916, organized and incorporporated a commercial detective agency known as the Fulk National Detective Bureau, checking up employees of department stores, etc., sold his interest in that firm to devote his entire time to the Union Loan and Investment Company, which was organized March 1, 1920. The purpose of this company is to make savings serve three-fold (1) earn compound interest; (2) protection, (3) an income for the future.

Mr. Fulk is a native of Livingston, Ill., born October 21, 1875. His father, M. A. Fulk, was a farmer and at one time was foreman of Sullivan's Corn Ranch, the largest in the world, comprising 30,000 acres. His mother came from an Illinois family and before her marriage was Miss Ida May Hopkins. His grandmother was the first white wonma born in the central part of Illinois. His parents moved to Nebraska when Mr. Fulk was 11 years old. He attended the public schools at Atlanta, Neb., and was educated in Lincoln, where he attended the Normal School and the University of Nebraska. While he was acquiring his education he also taught school for four years.

From 1902 to 1905 Mr. Fulk bought his father's hardware business at Atlanta, Neb. His father organized the Atlanta State Bank, of which he is still president. He and his two daughters manage the bank. In 1905 Mr. Fulk sold the hardware business and went to Lincoln, where he bought an interest in a drug store. In 1907 he quit the drug business and opened a men's clothing business in Lincoln and operated that until 1914, when he sold out and went into the insurance business, which he followed for two years. He began as agent for the Bankers Life Insurance Company and became superintendent of agents in Lincoln. In 1916 he moved to Dallas and opened up a commercial detective agency.

He married and lives at Motor Route C. His wife was Miss Zena Baker, member of an Ohio family. His father, now deceased, was a prominent lumberman at Atlanta, Nebraska. Mr. and Mrs. Fulk have two children, Francis and Dorothy, aged 17 and 12 years, respectively. He belongs to the Automobile Country Club and is an officer in the Mutual Club.

For several years before coming here Mr. Fulk says he had Dallas in view, and has not been disappointed in his estimate of the city's wonderful possibilities. He is constantly urging his friends and relatives to locate here.



AVID DREEBEN, pioneer resident of Texas and well known Dallas citizen, is manager of the Oak Cliff Furniture Company at 612, East Jefferson, and has been for many years

actively identified with the business interests of the city. The Oak Cliff Furniture Company is an uptodate store in every respect and handles a high grade line of merchandise.

Mr. Dreeben was born on February 9, 1853 in Russia. He was reared however, in Germany. When he was sixteen year of age he came to America. For a while he lived in New York. Then he moved to Illinois where he remained for one year. In 1870 he came to Texas, locating at first at Jefferson. Mr. Dreeben later returned to New York where he lived for eighteen years. He then came back to Texas. In 1902 he came to Dallas where he has lived since.

While he was in New York the second time, he was married to Miss Rosa Higer. They are the parents of five children, all girls, Alice, Lilly, Flora, Madeline and Viola. The family reside at 3401 Colonial Avenue. Mr. Dreeben is a member of the Columbian Club, The Jewish Church and is a Mason.

TANLEY McGREGOR, City National Bank Building, Wichita Falls, has the distinction of beginning the oil business at the very bottom, working for others, but when he

had learned every phase of this new industry first hand by personal experience and study, had the sense to cut loose as an independent man and today is making a name for himself among the most active developers in one of Texas' richest oil fields.

Mr. McGregor is a native of Colorado. He was born at Antonito in that state, on July 6, 1896. His parents are Wm. C. and Lottie Beers McGregor. After completing the elementary schools of his state, young McGregor took a full university course in the University of Colorado. He at once came to Texas, locating at Wichita Falls in 1917, as a field manager for an oil company of Colorado. He continued with the company for ten months after arriving in the Lone Star State and then severed connections with all others and began as his own man to do business for himself. He has been operating in Wichita County ever since and he owns an attractive interest in a dozen producing properties. He also owns two standard and one rotary rig for drilling purposes and employs fifteen or twenty men continuously.

In 1919, two years after coming to Texas, Mr. McGregor went back to his native state, to his home town, for Miss Marieta Crowl, who became his bride. They have a daughter, Marieta Marguerite. The family resides at 1303 Polk Street. Mr. McGregor was a Beta Theta Pi at the University and is a member of the Wichita Club.

As one whose only choice of profession has been from the first the oil industry, as one who has learned by personal experience all the ins and outs of the business, youthful and aggressive as well as able in talent, Mr. McGregor is already a big success and will be heard from through the coming years in his business.



S. PRATT, president of the Texas United Oil Company, of Dallas, and of the Wichita Engle Oil Company, Dallas, before coming to this city some two years ago was en-

gaged in the oil business in the states of Wyoming and Kansas. Before that time he was engaged in the real estate business in the state of Washington. Mr. Pratt organized both of the oil companies named above and has been responsible for the many accomplishments of those concerns in the Texas fields. The Texas United Oil Company was organized on July 8, 1919, with a capital stock of one million dollars, which since that time has been increased to five million. It has a number of producing wells in

Wichita County and at the present time owns oil leases throughout the state. At the close of the first six months of its life the company paid cash dividends of thirteen per cent and since that time has paid a stock dividend of six per cent. The Wichita Engle Oil Company is an organization with a capital stock of eighty-five thousand dollars and at this date has paid one cash dividend of ten per cent. It owns wells located at Burkburnett and Iowa Park, besides numerous lease holdings in other Texas oil

An Englishman by birth, W. S. Pratt was born at the city of Northamptonshire, England, on the 10th day of March, 1883. His father, T. R. Pratt, was a large land owner in that country and was well known in real estate circles. Mr. Pratt, the subject of this sketch, received his educational training at the Tondridge School, which is located at Kent, England. When, at the age of nineteen, he moved to Calgary, Canada, where he was engaged in the real estate business for the next succeeding eight years. In 1910 he moved to Vancouver, where he remained for one year, after which he went to Seattle, Washington. For the next seven years he was engaged in the real estate business there and acquired large holdings in land. In 1915, becoming interested in the oil game, he moved to Wyoming, where he began to learn the tricks of his new profession. Later he moved to Kansas and in 1919 came to this city.



E. GIVENS. Among the substantial business enterprises of Petrolia, Texas, that of the W. E. Givens Company, owned by W. E. Givens, occupies a prominent place.

business was established by Mr. Givens in February, 1920, occupies a floor space of 25 x 90 feet, and carries a complete line of general merchandise, dry goods, groceries, shoes, furniture, etc. Four salesmen are employed.

Mr. Givens was formerly a farmer in Montague county, Texas, and later was engaged in the oil leasing business in the Petrolia field, and he has been prominently identified with the growth of that section ever since locating in it, and is considered one of the substantial business men of his section and interested actively in its greater development. He was born at Bowie, Montague county, in 1891, and attended the public schools near his home. His father, N. B. Givens, was a farmer and came from

Miss Ruby Mabry, daughter of J. A. Mabry, a resident of Petrolia, engaged in farming, became the wife of Mr. Givens at Bowie, Texas, in 1913, and they are the parents of three children, Mabel, Roy and Christian. Mr. Givens is a York Rite Mason and belongs to Maskat Temple Shrine at Wichita Falls, in which City he is well known and has a large circle of friends.



MELIX C. WATKINS. Alternating between the cotton ginning and lumber business for a number of years has been the practice of Felix C. Watkins, manager of the Petrolia

Gin Company of Petrolia, Texas, a corporation whose officers are Frank Kell, president; J. P. Burrus, vice-president, and Geo. Dashmer, secretary-treasurer. Mr. Watkins took charge in July, 1920, and has a capacity for ginning thirty-five bales a day. It is the only cotton gin in a radius of about five miles. Seed is shipped to mills at Wichita Falls. Six men are employed by the enterprise.



Stanley In Gregor.



Mr. Watkins has always been in the lumber and cotton business, alternating according to the time of the year. He began with the E. E. Jeanes Lumber Company and was with the company four years, leaving them to go with the T. W. Jeanes Lumber Company, with whom he remained five years. The next four years were spent in the service of the Sabine Lumber Company. In the fall of every year, however, he leaves the lumber yard for the cotton gin, with E. E. Jeanes Gin Co., returning to lumber when the ginning season is over. At one time Mr. Watkins was in the employ of the J. H. Kirby Lumber Company.

Mr. Watkins is a native of San Augustine, Texas, born in 1883. His father, C. C. Watkins, is a native of Texas and is a planter. He was born in San Augustine county and lived there continuously until 1918, when he moved to Clay county. Mr. Watkins' mother, Ida (Click) Watkins, is also a native of Texas. He was educated in a private school at San Augustine, and married in Sabine county, Texas, in 1908, to Miss Eva Harris, daughter of A. P. Harris, a retired farmer and merchant of Sabine county. They have two interesting daughters, Gladys and Tommie, and live at Petrolia.

ULIUS H. PEARLSTONE, president of Pearlstone Mill and Elevator Company, Hickory and Mayes Streets, Dallas, holds a conspicuous place among the leading manufacturers of the state. Mr. Pearlstone has been in

the grain business for eleven years, and for the past two years at the head of an extensive and growing concern in Dallas. Other partners of this firm besides Mr. Pearlstone are Hyman Pearlstone, vice-president of the Boren-Stewart Company of Dallas and vice-president of the First National Bank of Palestine, and Tucker Royall, another prominent business man of Palestine who is president of the Royall National Bank and the Royall Loan and Insurance Company, both of Palestine.

Mr. Pearlstone came to Dallas in 1918 and organized and put into operation the Pearlstone Mill and Elevator Company. The concern manufactures corn chops used for feed, and corn meal for human consumption. The grain elevators have a capacity of 150,000 bushels and handle annually close to 2,000,000 bushels of grain, principally oats. Twenty employees are kept busy continuously attending to the details of buying and shipping grain to Texas markets.

Born at Buffalo, Texas, April 24, 1888, Mr. Pearlstone received his education in the public schools of that place. His parents, Barney and Lena Hart Pearlstone, were among the early settlers of Texas and still reside in the old family homestead at Buffalo where the elder Pearlstone has been in the general mercantile business for over forty-four years. In 1909, at the age of twenty-one, Mr. Pearlstone went into business for himself, establishing a grain company in Palestine, gradually building it up until it was one of the largest concerns of its kind in that section. The advantages of a city from a manufacturing standpoint eventually brought Mr. Pearlstone to Dallas where he initiated the organization of his present company. After a year the business had grown to such an extent that he sold out the grain elevator at Palestine in order to devote his whole time to the Dallas plant. Mr. Pearlstone is director of the Numsen-Ash Grocery Company of Longview, the Pearlstone Grocery Company of Palestine and one of the directors of the Guaranty Bank and Trust Company of Dallas. Formerly he was also a director of the First National Bank of Palestine.

His marriage to Miss Eva Landan took place in 1910. Mr. and Mrs. Pearlstone have two children, Ben Irving and Julius H., Jr., and own a home at 2603 Forrest Avenue. He is a member of the Columbian Club, the City Club, Lakewood Country Club, is a 32d degree Mason and a Shriner of the Galveston El Mina Temple.

CECIL ADKINS, Vice-President of the wholesale grocery business of Adkins-Polk Company, 519 North Hawkins street, is a man thoroughly conversant with all

the details of the grocery business. Associated with him are two other men who also know the line, W. A. Polk, who manages the branch house at 345 West 15th street, Fort Worth, and T. C. Wagner, secretary and treasurer of the firm. The parent house and general offices are in Dallas under the direct supervision of Mr. Adkins and to which he gives much time and thought. Their building consists of a main floor 90x250 feet and a large mezzanine floor which accommodates large quantities of goods. They employ forty men in the Dallas house and twenty-five in Fort Worth. The firm was established in Dallas in 1907 as the Adkins Grocery Company, but in three years it was found necessary to enlarge their space to take care of the rapidly growing business, so in 1910 it was incorporated as the Adkins-Polk Company with a capitalization of \$75,000.00, but is now increased to \$600,000.00.

Mr. Adkins is a native Texan, being born in Lampasas, August 24th, 1883, of J. M. and Mary (Davidson) Adkins. They came to this state in the early eighties and J. M. Adkins became a prominent attorney of Lampasas. A. Cecil Adkins attended the public schools of Lampasas and on finishing the course there went to that substantial Methodist institution, the Southwestern University at Georgetown. In 1902 he came to Dallas and began work for McDougle Craig Company wholesale grocers, as salesman and remained with them five years during which time he gave them excellent service and at the same time became thoroughly familiar with the grocery business in all its branches. In 1907 he severed his connection with this firm to launch an enterprise of his own with the results as before stated.

Mr. Adkins owns one of the best equipped ranches in Knox county, composed of 6000 acres where he raises grain and cattle of the better grade.

In 1906 he was married to Miss Mary Moore Chapman, who passed away in 1912, and of this union there were no children. In 1914 in Sulphur Springs he married Miss Agnes Henderson and they have two children, Cecil Robert and Virginia.

Mr. Adkins is an active member of the Chamber of Commerce, which from a civic standpoint is considered the most worth-while organization in Dallas. Mr. Adkins is also a member of the Lions' Club and of the Dallas Polo Association. In his religious belief he is a Methodist and is affiliated with Grace Methodist Church, corner of Haskell and Junius streets, while his home is in convenient distance, being located at 5714 Swiss Avenue in Munger Place. Mr. Adkins votes the Democratic ticket and is a consistent politician and estimable citizen.



HILLIP W. CUNNINGHAM, Burkburnett, is the senior member of the drilling firm of McDarman & Cunningham, drilling contractors and independent operators.

firm now has three strings of tools at work and also has an interest in five producing wells. They also have a full complement of fishing tools, star rigs and cable equipment. At present they are operating in the Northwest Extension of the Burkburnett pool. Mr. McDarman resides at Ardmore.

Mr. Cunningham has drilled and cleaned out more than twenty-five wells in the original Burkburnett townsite field and has had splendid success.

A native of Pennsylvania, he was born at Mount Alton, March 28, 1872, a son of Charles H. and Louise L. (Gates) Cunningham. He attended the public schools of McKeon County and his birthplace being only fourteen miles from the historic old Bradford oil fields it was but natural that he should early in life turn his attention and energies to the oil industry.

He entered the oil game at the age of 18 years and worked for several years in the fields of Pennsylvania, Ohio, Kentucky, West Virginia, Kansas and Oklahoma. He was with the Bartley and Shules Producing Company for seven years and with another concern for twelve years. In 1910 he began business for himself as a drilling contractor and in 1915 came west as superintendent for Westheimer and Daube. In 1917 he formed a partnership with C. R. McDorman and drilled five wells in the Fox field, coming to Burkburnett in 1918.

In 1896 Mr. Cunningham was married at Mount Alton to Miss Eva Woodruff, of Orlean, New York. They have three girls and one boy, Marion, the eldest, now Mrs. Preston Johnson of Burkburnett; Alice, Edna Geneva, who died in September, 1921, and Charles L.

Mr. Cunningham is a 32d degree Mason, a member of Maskat Temple Shrine and of the Chamber of Commerce at Burkburnett. He is a member of the Baptist Church.



LMER ELLSWORTH OSMAN, consulting oil operator, 217 Commerce Building, came to Wichita Falls in March, 1919. He was formerly engineer for the Parker Washing-

ton Paving Company of Kansas City, Mo., and was later identified with the Globe Oil Company of Tulsa, Okla., for several years, representing them in Oklahoma, Wyoming and Texas, being general superintendent for the company when he left their service. He was also with the Tex-la-homa Company for some time.

Mr. Osman makes a specialty of examining and furnishing practical information on leases, production, equipment and machinery; gives data and advice on exchanges, market conditions and how to get better results from holdings. He was the first man to take up this line of work and he has followed it successfully for a number of years. His experience in the oil business has ably qualified him for this class of work. He was formerly general manager for the Burk-Burnett Petrolia Syndicate, which sold out for \$750,000 recently.

Mr. Osman comes from Illinois, born at Effingham, in 1871. His parents were James A. Osman and Judith Brown Osman, and he attended the schools of his home town. He married Miss Katherine Wiseman and they have one son, Alvin L. Osman, an engineer in Kansas City.

He is a 32nd degree Mason and Shriner and belongs to the Wichita Falls Chamber of Commerce, cooperating with the organization in its work of promoting the welfare of the city and section contiguous. He is an experienced oil man, acquainted with conditions in the industry all over the country and a strong believer in the coming greatness of Texas as the oil center of the country. He is equally confident that Wichita Falls will become one of the leading cities of Texas in the next decade.



DWARD KLEIN, manager and part owner of the Manhattan Clothier, 304 Main Street, Burkburnett, as an enterprising young merchant has made himself one of the leading citizens of a city that hums with business and smiles

with thrift. Everything that a being needs—or wants—in "Ready-to-wear" and shoes—Mr. Klein can supply him or her and is doing an attractive part of the business of his city in his line. The Manhattan of Burkburnett was started in 1919 by Mr. Klein and his partner, Sam Goldstein, who resides in Oklahoma. As the stock of \$35,000 is attractive and of high quality, it meets with a rapid exchange and the business runs into thousands every week.

Mr. Klein is a native of New York City where he was born on May 7, 1897. His father is I. Klein. The public and high schools of Brooklyn, New York, gave the youth his theoretical education and immediately upon graduation he began his practical training by beginning as assistant cashier and bookkeeper of the Metropolitan Tobacco Company of New York. Here he remained for three years, mastering every phase of the cash and record system of a big firm. In 1914 he came to Oklahoma, locating at Chandler where he began work for his brother-in-law, Mr. Goldstein, in the mercantile business. During the seven years as a dry goods man Mr. Klein has made a rapid progress, beginning at the bottom and today enjoying the position of half owner and manager of a leading business.

In January of 1920, Mr. Klein and Miss Pauline Aranson, of New York City, were united in marriage at Brooklyn, N. Y. They now have residence at 304 Main Street, Burkburnett. Mr. Klein is a good mixer and finds time in addition to directing his personal interests to enter into the social and civic life of his city. He is a member of the Knights of Pythias, the Owls and the Chamber of Commerce, Scottish Rite, 32d degree Shriner.

Youthful and energetic, progressive and directing a splendid business, Mr. Klein is successful to an attractive degree. In the bigger development of the future which his city and part of the state are entering into, Mr. Klein will have an active part and will be reckoned with as a merchant whose interests are enlarging with the years.



M. ALEXANDER, partner and manager in the Alexander Lumber Co., at the corner of Second and B Avenue, Burkburnett, is supplying with building materials and ac-

cessories one of the most rapidly developing cities and areas in the state of Texas. The West is a new West; what a little over a year ago were villages with no traffic except as farmers came in and whose hotel accommodations were summed up in one country inn are today cities of scores of thousands, a dozen first class hotels and with streets crowded with traffic of commerce. This growth inevitably has called for vast building activity; homes have been built for the thousands, offices erected



J.W.Curungham



and the lumber industry in northwest Texas has perhaps the busiest hum of activity of any section in the state. In the lumber and building supplies thus called for the firm of Mr. Alexander's has had a large part to supply. This corporation also owns the Hoo-Hoo Oil Company which has an attractive daily production, one well being in the yard back of the office. The lumber business was started by Mr. Alexander at Burkburnett in 1913, though his organization dates back to 1907 and has yards in other cities; the Burkburnett ground space is 150 feet by 150 feet and from this establishment an immense business is being carried on. Paints and varnishes and every builder's need is kept in stock.

Mr. Alexander was born in Macon County, of Tennessee in 1871. His father, J. T. Alexander has been deceased for twenty-eight years. The public schools of Augusta and Butler counties of the state of Kansas gave him his education as in boyhood the family moved to that state. After completing school, Mr. Alexander began farming in Butler County, Kansas, and there remained until 1905; he then entered the lumber business at Amarillo, Texas, for one year and then moved his business to Randlett, Okla. In 1913 he opened the present business in Burkburnett which in business activity ranks with the leading yards of Texas. In 1919 he drilled a well in the back part of the yards held by the lumber company and at a depth of 1,650 feet he brought in an attractive production. He owns considerable oil stock in Wichita County.

In 1895, in Butler County, Kansas, Miss Reid became the bride of Mr. Alexander; they have one son, John M. Alexander, age twenty-four, who is identified with the firm. The family residence is at 2608 Ninth Street, Wichita Falls.

Mr. Alexander is a Scottish Rite Mason to the 32d degree and is a Shriner at the Maskat Temple: he is a member of the Chamber of Commerce at both Wichita Falls and at Burkburnett, and is a steward in the Floral Heights Methodist Church at Wichita Falls. He will have an active part in the big future of his section of the state as he is prominently identified with their present-day activities.

LENN R. KINCAID, manager of the Burkburnett Dry Goods Company, Main Street, Burkburnett, handles everything that a human being needs (or wants) to wear, whether it is silk, wool, cotton or leather-a prince of merchantmen in a fast-growing section of the state. To be a leader in any realm bespeaks much; it means personality, it means persistence, it means business ability-all of which Mr. Kincaid has in good proportions. Associated with him as members of the Burkburnett Dry Goods Company are J. I. Staley, F. Covington, J. Covington and L. L. Kincaid. Three stores are owned: the "Burkburnett Dry Goods Co." and Staley & Covington" at Burk-burnett, and "Staley & Covington" at Granfield. A quarter of a million dollars' worth of stock is carried in the Burkburnett stores alone, where fifteen employees are kept constantly engaged. In 1918 the company as it is now organized, was effected; W. W. Viles Co. was its forerunner prior to that date.

Mr. Kincaid comes from Missouri, city of Boliver, where he was born on March 9, 1894. His parents were C. H. Kincaid and Minnie Wilcox Kincaid, who early in their family life migrated to Oklahoma and to Missouri, so that it is the school system

of these last two named states that gave the subject of this sketch his education. In 1912 Mr. Kincaid came to Burkburnett, his first arrival in the Lone Star State with the purpose of staying. He entered the employ of his uncle, W. W. Viles, who was in the dry goods business and with whom, in 1916, he bought an interest. It was this firm that was merged into the present organization in 1918, as the Burkburnett Dry Goods Company, and that now has three extensive establishments. The stock of the older firm was greatly increased, its life invigorated by taking on the new form, and in its present activity it is a chief business house in an immense section.

Mr. Kincaid is not only an able director of his own personal interests, but he is one of the best champions of Burkburnett's welfare. adoption of this city as his home nine years ago, he has thoroughly identified himself with its every interest; he is public-spirited and has the gift of leadership combined with it. He is a "bachelor." a thirty-second degree Scottish Rite Mason with membership in Dallas, and a Shriner of the Maskat Temple. He is a member of the Burkburnett Chamber of Commerce and of the Methodist Church of his city. He is a leader among men engaged in the activity of merchandising.



A. GARNER, owner of the Garner Electric Company, 310 Avenue C., Burkburnett, is one of the largest electrical supply men in western or northwestern Texas. The organi-

zation was established in 1917, handling electrical supplies, fixtures and oil well motors. Motors ranging from one horse-power to seventy-five horse-power are kept in immediate stock, and the Garner Electric Company does the installation service, also repair work. A circuit of more than three hundred motors at work in the oil fields is under the upkeep of the Garner Electric Company. Five employees are retained in constant service. The harnessing of electricity for work is one of the greatest achievements of civilization, a utilization that is already installed or else is being installed in every phase of activity of the commercial world. The introduction of electrical equipment for oil well territory in oil operations is one of the most progressive and effective moves of today.

Mr. Garner is a native of Texas; he was born in Collin County, in 1889. His father, J. J. Garner, a native of Tennessee, is an active farmer in Texas for many years. The school system of Oklahoma gave the youth his education. In 1908, at the age of nineteen, Mr. Garner began the electrical business and since that date he has been busy in Texas and Oklahoma in all electrical lines. Until starting his present-day business at Burkburnett, he had always worked on a salary. He owns besides his business activities interests in the oil production of the Burkburnett Fields.

In 1918, at Wichita Falls, Texas, Miss Florence Miller and Mr. Garner were united in marriage; they now have residence at 611 Avenue C. Mr. Garner is a Scottish Rite Mason and a Shriner at the Maskat Temple. He is a good mixer with his fellow-men, sociable, talented, and as a business man he enjoys the activity of one of the best establishments of its kind in his part of the state. He is thoroughly identified not only with the commercial life of his city but with its civic welfare and is one of the greatest believers in Burkburnett's future.

OHN R. LOGGIE, district manager of production for the Texhoma Oil and Refining Company, 908-20 City National Bank Building, has been a resident of Wichita Falls since 1913 and has been connected with the Texhoma Oil and Refining Company since a short time after its organization in 1917. To Mr. Loggie devolves the important task of looking after the company's production and keeping its wells at the highest state of efficiency. He is an experienced and capable oil man and knows the intricate details

of the game thoroughly.

The Texhoma Oil and Refining Company is one of the largest independent producers operating in the North and West Texas fields. It was organized by W. B. Hamilton, its president, and has been highly successful, owning a number of valuable and highly productive leases in various fields of North and West Texas. Other officers of the company are N. H. Martin, vice-president; C. W. Snider, treasurer, and J. J. Perkins, secretary. The company has a large organization and occupies practically all of the ninth floor of the City National Bank Building.

Mr. Loggie was born in Scotland in 1875 and his father dying he emigrated with his mother to America when he was thirteen years of age. The family settled in Ohio where Mr. Loggie received his education in the public schools. At the age of 24 he began work in the oil fields of Ohio, looking after drilling and production and his work has taken him into practically every major field of the United States and also into old Mexico. He came to Wichita Falls in the early days of the Burkburnett field and worked for the Humble Oil and Refining Company at first, later going with the Texhoma.

In February, 1911, Mr. Loggie was married at Tulsa, Oklahoma, to Miss Ruby Berlien, a native of Ohio. They have three children, John R., Jr., W. D. and Robert George. Mr. Loggie is a thirty-second degree Scottish Rite Mason, a member of Akdar Temple and of the Blue Lodge at Hardenville, Illinois.



IMON JONAH COVEY, Fort Worth, the Texas representative of the California-Texas Oil Co., holds 12,000 acres of leases in the immediate vicinity of Ranger, Des-

demona, Palo Pinto and other oil fields of Texas. The home office of the organization is Long Beach, California; the Texas office is at Fort Worth. When Pennsylvania and some of the Allegheny states discovered oil many years ago, that district became the chief oil territory of the United States. Fortunes were made from developing this natural resource and Pennsylvania became the first state in oil production. But within the last few years in western Texas, fields have been discovered bearing oil pools that rank with Uncle Sam's best; the districts of Ranger and Wichita Falls, and Desdemona and adjoining territory have so increased the Texas output in oil that the Lone Star State is fast approaching leadership in this industry. While there are rich fields all over the state, yet the heart of the greatest production thus far centers in districts in western and northwestern Texas, territory in which the 12,000 acreage of the California-Texas Oil Co. lies. Their leases are right at the heart of the richest producing fields, secured just recently-the company was organized in 1920—and as this rich holding is developed the California-Texas Oil Company

will be in a place of leadership. Her holdings so guarantee her destiny.

Mr. Covey was born at Richmond, Mo., November 26, 1866. J. H. and Lucy (Keeling) Covey were his parents. His father was a farmer. After completing the Richmond public schools, Mr. Covey came to Texas where he has now lived for thirty-five years, actively engaged in business. He settled in Collin County and resided there for five years; he then moved to Bosque County and began the real estate and farm loan business in Morgan, Texas; he handled all of the First National Bank's business for that institution. In 1916 he entered the oil business and since that date he has been in this industry exclusively. In June of 1920 he came to Fort Worth in the position he now serves the California-Texas Oil Company.

At Rockwall, Texas, Mr. Covey married Miss Ada Baldridge. They have ten children: S. Homer, D., Ewell, Herschel, Robert J., I. W., Eunice, Esther Ellen, Berta Ruby, and Martha Elizabeth. The family residence is at 3316 Avenue L.

Mr. Covey is a member of the Woodmen, the Odd Fellows, and the Knights of Pythias. He is a past deputy grand master among the Odd Fellows. His church affiliation is with the Church of Christ. The California-Texas Oil Company, though new in the Texas fields, has holdings in the best oil country and is in position to have an important part in oil development. Mr. Covey will see that it does.



ENJAMIN W. TYE came to Dallas in 1919, drawn here by the splendid successes being made in the oil districts of the state, and he expresses the opinion that the industry

is yet in its infancy and will eventually be the greatest oil producing state in the entire country. He keeps in close touch with the development going on in Texas, Louisiana and other fields, knows the leading operators and is gradually establishing himself more firmly in the industry.

Prior to engaging in the oil business Mr. Tye practised law at Atlanta, Ga., from 1908 to 1917, and was born in that city March 26, 1885. His father, John L. Tye, is a well known attorney there. His early education was acquired in Atlanta and he was a member of the class of 1905 at Annapolis, and the class of 1908 at Yale.



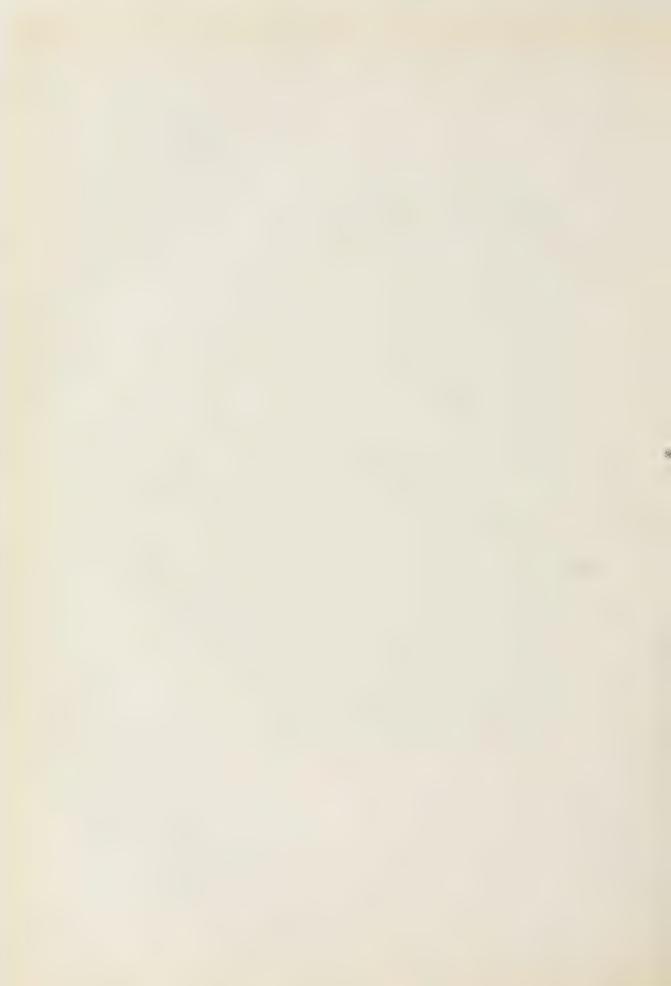
RANK M. SHEPARD, a member of the firm of Petrolia Supply Company, Duncan, Oklahoma and Burkburnett, Texas, as a dealer in oil well supplies, both heavy and light, is

interested in two of the greatest oil centers in the Southwest for his business and in the rapid development of the fields he and his organization has an attractive part of the big supply trade. The organization, established as early as 1915, is a partnership in the form of a stock company.

Mr. Shepard was born at Kingfisher, Oklahoma, in 1891, son of J. A. Shepard, formerly of Iowa. He was reared in Kansas and came to Texas in 1916. His mother, Susan (Spurrier) Shepard is a native of Kansas. After completing the public school system of Oklahoma, Mr. Shepard attended the Southwestern Normal. In 1912, he began business in the oil fields as a tool dresser; two year later, he became a driller and served in this capacity until 1920 when he went with the Petrolia Supply Company. His work in this line was interrupted by the Call to Arms when Mr. Shepard enlisted for military service on May 28, 1917, Company K of the 142 Infantry of



JR Loggie



the Thirty-sixth Division. Later, he was transferred to the Tank Corps as second lieutenant, went to France with the 305th Batallion, landed on November 2, 1918, and was discharged in December, 1919. It was then that he returned to Burkburnett, later going to Duncan, Oklahoma.

On March 10, 1919, at Little Rock, Arkansas, Miss Jane Gowdy and Mr. Shepard were married. Her father, J. M. Gowdy is a railroad man of many years experience. Frances Jane is the daughter of Mr. and Mrs. Shepard. The American Legion is the only organization other than his business with which Mr. Shepard is aligned.

Company, Main Street, Burkburnett, has a business which, when its small beginning is considered in connection with its present-day big business, is coupled with romance. Its beginning was in the Army in the late war when Mr. Stiles there learned the saddlery business, and a capital to start with of fifty dollars; today, the Stiles Saddlery Company has grown from the small repair shop stage into a big concern, manufacturing harness and leather bags as well as a line of shoes and boots. The beginning of this present-day attractive business was in June, 1919, at Burkburnett. Three employees are kept in

constant service.

Mr. Stiles is a native of Arkansas; he was born in Hot Springs County, in 1892. His father, B. D. Stiles of Rush Springs, Okla., is an active farmer. The public school system of his home city gave him his education and then Silven Stiles followed the calling of his father, farming, near Lawton, Oklahoma, until that quiet profession was interrupted by the Call to Arms. In March, 1918, he enlisted, was placed in the Remount Depot at Camp McArthur, Waco, Texas, where he learned the trade that today is building for him a big business; on May 23, 1919, he received his discharge and came at once to Burkburnett to size up the future of the city as a business location for his trade. He started a small repair shop in his line of work with a capital of fifty dollars and from that the business has grown by vast developments until he is a leader in his trade over an immense territory.

Mr. Stiles is a "bachelor;" he is a Mason of the Scottish Rite and a Shriner at the India Temple. In the two years of residence at Burkburnett, he has not only made himself known in commercial circles for his industry, but has identified himself with the civic and social life of his city as well. He believes Burkburnett is "the best little city in the country." In its present-day activity he is among the leaders and in the big development of the future he and his firm will have a big share.

E. RAWLINS, proprietor of the Call Field Body Works at 808 Lamar Street, has been in business in Wichita Falls since in May, 1919. Soon after opening his establish-

ment he removed to Call Field, remaining there until November, 1920, when he removed to his present location. He occupies a building fifty by seventy-five feet and does a general body repair business and also repairs tops and builds sport and pleasure car bodies. Three expert mechanics are employed and the shop turns out a high class of work.

Mr. Rawlins is a native of Texas and was born at Hillsboro September 17, 1892. He is a son of E. J.

and Margaret (McQueen) Rawlins, both natives of Illinois. His father came to Texas in 1888 and is now located at Waco.

After attending the public schools Mr. Rawlins engaged in business with his father who was a contractor and builder and continued with him until 1912. He then left his father and started out for himself as automobile mechanic and body builder. He worked all over Texas and Oklahoma and came to Wichita Falls during the height of the oil boom here. He has made good in his business and by honesty and fair dealing has won the respect and confidence of his customers.

In 1914 Mr. Rawlins was married at Waco to Miss Myrtle Hall, member of a well known Waco family. They have two children, Nona, six and Maletta, four years of age. The family home is at 610 Bluff Street.

Mr. Rawlins is a progressive and enterprising type of man and predicts a great future for Wichita Falls.

DAVENPORT, is doubly identified with the interests of Ranger, being a leading business man in that new metropolis and also prominent in civic affairs as both fire and

police commissioner. This latter position has been one of the most trying in the State of Texas, in municipal life, inasmuch as the administration of Mr. Davenport has seen the village become a sure enough city. Such growth is hardly ever witnessed in the term of one official and when it does occur it requires a real man to fill the place, but A. Davenport has proven himself so different that in April 1921, he was re-elected to his double duty. Sixteen men are on the police force under his direction and fifteen firemen. His fire department has met the unanimous and constant praise of all citizens. It was Rangers greatest need at the time Mr. Davenport went into office and today, with its equipment of five American La France fire trucks, it has resulted in the virtual cessation of disastrous blazes at Ranger. Mr. Davenport himself personally backed the building of the Fire Station before bonds could be issued. The establishment now ranks as one of the best fire fighting forces in the State of Texas. Then there is his business interests-The Davenport Hardware Company which he owns, established November 3, 1919. A complete stock of general hardware for the city of Ranger and its territory fills the establishment that has 6,600 square feet and keeps busy seven employes.

Mr. Davenport was born in Tom Green County in 1875. His father, Joe Davenport, is a retired farmer and gin man of Weatherford, Texas. The public school system of the Lone Star State, has provided all the schooling Mr. Davenport has and that it was efficient and thorough is attested by Mr. Davenport's success. As a youth, he began his work in a hardware store. His efficiency in this line made him at successive periods manager of an implement business at Albuquerque, N. M., Wichita Falls and at Amarillo. Then he went with the T. & P. Coal and Oil Company as manager of their stores at Thurbur where he was when oil was brought in. He severed his relations with the Thurbur business and came to Ranger in 1918, and in November of the following year established his present-day business. He has attractive oil holdings at Ranger, Breckenridge and Graham.

At Thurbur, Texas, in 1908, Mr. Davenport and

Mrs. L. A. Catron were united in marriage. They are both active in the social life of their city. Mr. Davenport is a Mason, a Knight of Pythias and a member of the Rotary Club. Whether from the viewpoint of commercial circles or civic life, Mr. Davenport is one of the chief citizens of Ranger and will be identified with its best interests for some time to come.



H. ROBERTS, member of the firm of Roberts & Hill, oil operators, contractors and producers, City National Bank Building, has been connected with the oil develop-

ment of Texas since the opening of the Spindle Top field at Beaumont in 1901. He entered the Wichita County fields at Electra in 1913 and in 1917 he became associated with Mr. Hill. He is interested in eleven producing wells and is operating in the Kemp-Munger-Allen field and the Burk Townsite, northwest extension. In addition to an interest in 100 acres of leases in Wichita County, he also has an interest in about 3,800 acres in Oklahoma.

Mr. Roberts was born at Raleigh, N. C., and went from that state to Louisiana in 1889, where he worked on a plantation. In 1893 he went to Illinois and remained in that state for two years, moving to St. Louis in 1895. In 1896 he came to Texas and located at Galveston, where he worked for about two years. In 1898 he went to Port Arthur and remained there until the Spindle Top field at Beaumont began to draw attention. Going to the oil fields he began as a rough neck and followed this vocation until 1907, when he began drilling. In 1913 he came to the Electra fields and for four years worked for G. Clint Wood as a driller. In 1917 he began contracting drilling work with Mr. J. J. Hill, and since then has accumulated big oil properties for himself.

Mr. Roberts' father was a Wake County, North Carolina, farmer, Zachary Roberts, and his mother was Martha Ann Ford. He attended the North Carolina schools.

He was married at Spindle Top, Texas, in 1903, to Miss Mammie Larkin, a native of Texas, born and reared at Hammond, Texas.

He is a member of the Woodmen of the World, the Odd Fellows and is affiliated with the Wichita Falls Chamber of Commerce.



C. MOSS, general manager for the Dallas branch of the Acme Petroleum Company, of Chicago, has devoted his entire time to the oil business for the past eight years and is

considered as an authority in petroleum and its products. His experience is not limited to paper classifications but extends to actual field work in the various fields of this state. As manager of the Dallas branch of the Acme Petroleum Company he has charge of all the buying and selling of the concern in the southwest portion of the United States and his unerring judgment in the fulfillment of his duties has won the admiration of the employing company.

Born at Paragould, Arkansas, on the 19th day of July, 1889, T. C. Moss received his educational training in the public schools of his native city and those of Little Rock, Arkansas, after which he became affiliated with the United States Postal system in the capacity of clerk of the Little Rock Post Office. After six years' service at that office he was transferred to other Arkansas offices and was finally appointed assistant post-master of Henrietta, Texas. He held that position until 1913 at which time he was employed by the Texas Company. He served this company at its Wichita Falls office and then saw active service in several of the larger Texas cil fields for a period of four years. In 1918 he resigned his position with the Texas Company and ir July of the same years was appointed by Anderson and Gustafson as their representative in Texas.

While in this capacity he was the official in charge of all the buying and selling of the petroleum products that company carried on in this state. In January of 1919 he was made sales manager of the Hercules Petroleum Company and in that capacity sold petroleum products in all parts of the country by correspondence and wire. Soon thereafter he resigned to accept the position that he now holds with the Acme Petroleum Company. Mr. Moss is especially well posted on oil conditions in this state and has proven a valuable asset to his company.

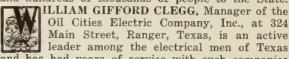
On July 18, 1912, the marriage of Mr. Moss to Miss Corlett, daughter of W. B. Corlett, manager of the oil department of the Texas Company at Wichita Falls, was solemnized at Wichita Falls, Texas. Mr. and Mrs. Moss have one daughter, Marjorie, and reside at 3616 Harvard Avenue.



N. M'CLEES is a native of Columbia County, North Carolina, born November 29, 1876. and was educated in the schools of Kansas City and at the University of Virginia. His

father N. M'Clees was a veteran of the Civil War and fought in the Confederate Army, was well known in North Carolina and after the war moved with his family to Kansas City. After leaving the University of Virginia, Mr. M'Clees returned to Kansas City and went into the oil business in the Butler County, Kansas, fields, getting into the business when it was started and following it directly or indirectly for more than ten years. Before engaging in the business, he was in the stock and bond business.

He was married at Joplin, Mo., April 10, 1905 to Miss Thomas, whose father, P. T. Thomas, was a mining operator in the lead and zinc fields of that section. Mr. M'Clees came to Dallas in January. 1919 from Butler County, Texas. He is a member of the business and country clubs of both Kansas City and Wichita, Kansas. Mr. M'Clees is optimistic over the future of Texas and believes the oil industry will be the means of bringing great wealth and hundreds of thousands of people to the State.



and has had years of service with such companies as the Southwestern Telephone and Telegraph Company. The Westinghouse Lamp Company and other electrical industries. Other officers of the Oil Cities Electric Company are, N. M. Baker, of Dallas, president and J. E. Lewis, vice-president and general manager. The company was incorporated in 1919, has 850 consumers in the city of Ranger and maintains eight employes there. The Company is connected with the Oil Belt Power Company, of Eastland, Texas, which furnishes all of the cities in the Ranger and Eastland territory with their electrical power.

Mr. Clegg is a Kentuckian by birth; he was born at Louisville in the Blue Grass State in 1893. His father, William Clegg, is deceased, while the mother, Helen Gifford Clegg now resides in the City of New York. After a first rate high school education, young Clegg enrolled in the University of Missouri



It & Robert



and there received his technical and professional training, graduating with the degree of Electrical Engineer. He then began an affiliation with the Southwestern Telegraph and Telephone Company at St. Louis and after one year with them he went with the Westinghouse Lamp Company of the same city. He attained eminent success with that organization and was sent to Dallas, Texas as branch manager. In four months he resigned his work there and in 1919 located at Ranger. Here he at once secured affiliation with good business interests and today is manager of the Oil Cities Electric Company, Inc. He is a director of the Guaranty State Bank of his city and has other interests in the commercial life of his city as well as the business he directs.

At Pasadena, California, in 1920, Miss Jean Brigham of Cleveland, Ohio, and Mr. Clegg were united in marriage. They are active in civic and social circles of their city. Mr. Clegg is a member of the Ranger Chamber of Commerce, of the Rotary Club and of various College organizations.

As the development of the West is in its beginning, although it has already reached attractive proportions, as it will become one of the most populous sections of the state, great business opportunities are before men of enterprise of that section. With the growth of cities, which is fastly coming, there is not only the increasing demand for local electrical power, but the need of interurbans and Mr. Clegg and his interests will be among the alert at rendering these services in the future.



D. KENNEDY, manager of the Brown's Tin Shop at 105 Main Street, Burkburnett, is well known to a vast territory as manufacturer of oil tanks and other fixtures and

work in metal and tins. The Brown Tin Shop was established in 1918, with two employees, and on Aug. 1, 1920, Mr. Kennedy took charge of the plant as manager. The oil fields of western and northwestern Texas are among the richest in the world, ranking with the world-famed territories of Tampico, Mexico, and oil fields of Russia. While Texas had to her credit an oil production prior to the opening of these newer fields, it was not until western and northwestern wells began to pour in their recent tribute to production that the Lone Star State came to the front among Uncle Sam's oil producing territories. And yet in spite of the enormous yield of these territories of today, the development of oil operations in both western and northwestern Texas is still in the beginning only; the bigness of the tomorrow is more immense. In this rapid development of the recent past, of the interesting present and of the bigger tomorrow, Mr. Kennedy's industry is supplying an important item-barrel and tanks, essential to every section of the oil territory.

Mr. Kennedy is a native Texan; he was born at Belleville, in 1893. His father, W. J. Kennedy, is a native of Texas and is a farmer now retired. The public school system has given Mr. Kennedy his education and immediately after the completion of his schooling, he took up the work of his father, farming for some years. In this service he wrought and prospered until in July, 1919, he left the farm to enter the world of business and commerce, coming at that time to Burkburnett and entering the employ of the Brown's Tin Shop. Here his work was so efficient, his progress so marked, that on August 1, 1920, he was chosen manager of the activities of that company.

Mr. Kennedy is a "bachelor" and so far his only alliance is with the Masons and the Masonic world and interests. He is active in commercial circles and is there successful to an attractive degree.



P. FILDES, well known newspaper man and publisher of the Oil Gazette, 113 East Fourth Street, came to Fort Worth in 1919 and in November of that year founded the

Gazette, a weekly publication devoted to the oil interests of the world. From a small beginning his paper has grown to an average weekly circulation of ten thousand copies which is distributed and read in all parts of the United States and in foreign countries as well.

Mr. Fildes has been engaged in newspaper work for about fifteen years and by consistent effort has worked his way from newsboy to the position of publisher of Texas' leading oil newspaper. Plans for further development of his publication are in the making and he expects to greatly extend the field of its usefulness to the oil interests of the Mid-Continent field and elsewhere.

A native of Florida, Mr. Fildes was born at Gainesville, October 11, 1895. He is a son of Chas. L. and Evangeline (Pope) Fildes, both natives of Florida and well known residents of the state.

Mr. Fildes was educated in the public schools of Florida and Oklahoma and early in life took up the vocation that was destined to be his life work. In the newspaper field he has met with marked success and is recognized today as one of the most aggressive and capable young publishers in the state. The Gazette has been a success since its first issue and has met with ever increasing favor from readers and advertisers.

In July, 1919, Mr. Fildes was married in Chicago to Miss Virginia Shelby, member of a well known Chicago family. They reside in Mistletoe Heights.

During the war Mr. Fildes was a member of the Nineteenth Infantry and was transferred to the Officers' Training School at Camp McArthur just before the signing of the armistice and received his discharge there.

Intensely interested in civic affairs and ever ready to aid in any movement for the betterment of Fort Worth or Texas as a whole, Mr. Fildes is an active member of the Fort Worth Chamber of Commerce and the West Texas Chamber of Com-



ILLIAM E. EASTERWOOD, JR., general manager of the Wichita Co-Operative Supply Company, came to Wichita Falls in September, 1920, and on November 6th organized the above mentioned company and was elected to the position of general manager.

Mr. Easterwood is a native Texan and was born at Hearne in 1883. He is a son of W. E. Easterwood, well known Dallas banker.

He was educated in the schools at Wills Point and has followed various lines of business, traveling for several years for the Van Camp Packing Company of Indianapolis, Indiana. He also conducted a brokerage business and was connected with the Folger Tea and Coffee Company at Fort Worth for a year. During the war Mr. Easterwood was a buyer for the supply department of the United States Marine Corps.

Mr. Easterwood was married to Miss Parasoll, of Washington, D. C.

An enterprising and energetic business man, Mr. Easterwood was an enthusiastic booster for Wichita Falls.

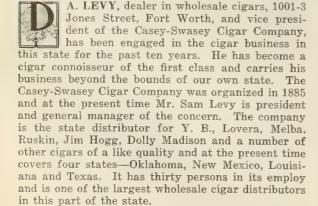


C. PAGE, owner of the A. C. Page Oil Well Supplies, Wichita Falls, Texas, with branch establishments at Iowa Park, Burkburnett, Vernon, Graham and Breckenridge, is per-

haps the largest oil well supply man in Texas and from his six centers supplies the need of both heavy and light equipment of every type that one of the largest and richest oil territories of the world is calling for. While for some years Texas has had a handsome oil ouput, it was not until the coming in of her northwestern and western wells that she rapidly attained one of the foremost places among Uncle Sam's oil producers. These new fields are among the largest in the world, ranking with the world-famed fields of Mexico and Russia. Mr. Page and his company are supplying this fruitful territory with perhaps more of its equipment than is any other one organization. His business was established in 1918, and retains from fifteen to thirty employees.

Missouri was the native state of Mr. Page. He was born on a farm in Henry County, moved to Kansas City in 1890, a bashful country boy, and started selling newspapers. where, owing to his hustling ability, he attracted the attention of the big city dailies. He entered city politics in 1900, and was a public officer of some kind for fifteen years. His friends, who are many in Kansas City, are not surprised to learn about his success in the oil country, as his early history was full of deeds with plenty of nerve and hustling ability.

The new era that has come to the West had brought rapid growth and advancement to that section; towns that a few years ago were hamlets have now a metropolitan look and aspect. Streets are being paved, civic movement of gigantic sizes for that section of the state are every where afoot, and the West which was always big is leading in the doing of big things. And yet this development, as big as it is, as attractive as it is, still is only in its beginning, the oil resources of those territories have hardly yet been more than tapped; the future is immense, the tomorrow is bigger than the today. In the immense activities that call for supplies for the doing of this work and for continually maintaining the work as done, Mr. Page will have an attractive part.



A native born citizen of Texas D. A. Levy is a son of Sam Levy, who came to this country in 1872.

When a small boy his parents moved to Fort Worth and his early education was secured there. He graduated from the public schools of Fort Worth and then attended the Groff College, of New York, after which he returned to his adopted city. He began his business career as a bookkeeper with the Casey-Swasey Cigar Company and in 1915 was made vice president of that concern. He has retained that position since that time and at the present time is well known throughout the state for his activity in the tobacco line of business. He has not confined his business efforts to this field alone but at the present time is a director of the National Bank of Commerce of Fort Worth. He has also taken an active interest in other lines and has always manifested a lively interest in civic affairs of Forth Worth and other North Texas cities.

In October, 1917, Mr. Levy enlisted in the Army, assigned to Camp Bowie he was commissioned from ranks to second lieutenant in August, 1918, and was discharged in April, 1919.

In fraternal orders Mr. Levy is affiliated with the Masons, being of the thirty second degree member Moslah Shrine and also has membership in the Elks, Rivercrest Country Club and Forth Worth Club. He has taken an active interest in the affairs of these organizations and has ever been loyal to their cause.



M. LOFFLAND is president and general manager of the Fort Worth Drilling Tool Company, at Jesamine and Main Street, manufacturers of high grade oil well drilling

tools and equipment. The company was organized in March, 1920, other officers being: B. E. Byrne, vice president; Chas. Clapp, secretary and treasurer, and E. K. Okey, assistant secretary-treasurer. The plant now occupies five buildings and covers four acres of ground. The National Supply Company handles practically all the surplus of the company. Seventy-five men are employed in the shops. Plans have been made for the erection of a three-story office building and the company also expects to provide quarters for an emergency hospital for its employes. The plant is entirely new and is said to be one of the most complete and up-to-date factories for the manufactures of drilling tools to be found in the United States.

Mr. Loffland is a native of Ohio and was born in the Southwestern portion of the state in November 6, 1878, a son of William and India (Hart) Loffland. He attended the public schools and also attended Marietta College for two years before entering the commercial world. After leaving school he learned the machinists trade and worked at it until the outbreak of the Spanish-Amreican War enlisted in the Ordnance department of the army and served until the war was over. At the end of the war he removed to Woodsfield, Ohio, and became connected with a large machine shop which later he and his brother, T. S. Loffland purchased. At the end of thirteen years they reorganized the company which became the Loffland Brothers Company. In 1919 Mr. Loffland removed to Fort Worth and organized the present company.

In 1909 Mr. Loffland was married at Woodsfield, Ohio, to Mrs. Florence Carroll. They have two children, John aged eleven and Thomas six years of age. Mrs. Loffland has two children Miss Marguerite and Othneal Carroll.

Mr. Loffland is a thirty-second degree Mason, an



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Elk and a member of the Fort Worth Club and the Rivercrest Country Club and also several clubs in Ohio. He is a consistent booster for Fort Worth, believing the city to be the logical industrial center of the Southwest.



OE M. COLLINS, real estate and investment broker, head of the Collins Investment Company, 313½ Main Street, came to Fort Worth in July, 1895, from Citrenelle, Ala-

bama, and during the past quarter of a century has been actively connected with the business and political life of the Panther City.

A native of Alabama, Mr. Collins was at Citrenelle, June 6, 1876. His parents were John H. and Annie E (Byrd) Collins, both members of prominent Alabama families. His father was a merchant at Citrenelle for a number of years prior to his death.

After leaving the public schools Mr. Collins came to Fort Worth and was connected with the Fort Worth China Company, remaining with this concern from 1895 to 1903. He was then identified with the American Bridge Company and later bookkeeper for the Homan Plumbing Company from 1904 to 1907. After serving as cashier for the city water works, he engaged in farming for a year and then became the first purchasing agent for the city of Fort Worth. He was chief deputy tax collector of Tarrant County for a while and then elected district clerk, serving the people faithfully and efficiently for four years. In 1918 he began his present business, handling Fort Worth real estate and loans on city and farm property. An extensive business is being developed in this line and plans are being formulated to extend the activities of the company into other fields.

With large personal holdings, Mr. Collins is actively interested in the oil industry in addition to his real estate and loan business. He has an interest in over 300,000 acres of leases in the Texas oil fields.

Mr. Collins is a Knight Templar, a member of Moslah Temple Shrine and also a member of the Benevolent and Protective Order of Elks, Woodmen of the World, Knights of Pythias. He maintains membership in the Glen Garden Country Club and is a member of the Chamber of Commerce.

Proving his faith in the future of Fort Worth by his investments here, Mr. Collins expects the city to continue to grow and expand and take its rightful place as one of the commercial and railroad centers of the Southwest.

ICHARD EARLE BARR, well known Fort Worth druggist, has averaged a store a year since entering business for himself in 1914 and now owns a seven unit chain of

well equipped stores distributed throughout the city. Drug Store No. 1, 1301 Evans Avenue, is housed in a new building owned by Mr. Barr and is the prettiest and most up-to-date drug store in that part of Fort Worth. Time was when a drug store was a dispensary and nothing more—just a place to have a prescription filled; but like most modern drug stores, Mr. Barr's stores are much more. In addition to dispensary departments second to none, they cater in many ways to the pleasure and convenience as well as necessity of patrons. Attractive cases display high class drug and toilet sundries, perfumes, candies, cigars, etc., and at up-to-date,

sanitary fountains customers may have their desires in the way of cold drinks and ices filled. That satisfied customers mean increased business is fully demonstrated by Mr. Barr's stores. Mr. Barr came to Fort Worth over a score of years ago, entering the employ of H. W. Williams & Company. Each year of the twenty-one years he was with them he made a stepping stone to higher things and today is the owner of a whole chain of stores.

Mr. Barr was born in Butler County, Kentucky, on September 22, 1876. His father was a Kentucky physician, who, lured by the land of rolling prairies, emigrated to Texas many years ago with his wife, Mesia Willis Barr, locating at Rhome, Texas, where Dr. Barr became prominent as a physician and druggist. After completing grammar and high school in Rhome, Mr. Barr attended Baylor University at Waco. In 1903, a quintet of years after reaching Fort Worth, he chose in marriage Miss Minnie Royster, daughter of J. W. Royster, owner of large farming interests in Wise County, Texas. Mr. and Mrs. Barr have no children.

Few successful business men eschew all fraternal association and Mr. Barr is no exception to this rule. He is a popular member of the Knights of Pythias and his business club connections include the Tarrant County Retail Druggists' Association, of which he is secretary and treasurer.



AMES O. SANDERS, resident of Fort Worth for more than a score of years, with his partner, Marvin C. Anderson, bought, in 1920, the oldest drug store in Fort Worth,

established in 1885 by N. E. Grammer, recently deceased. Mr. Sanders was associated with Mr. Grammer for ten years and then, eleven years after leaving this connection bought the store in which he had spent ten years. The Anderson & Sanders drug store is located at 100 Main Street and carries a full line of highest grade drugs, sundries, surgical dressings and supplies, in fact carries a large line of surgical supplies, trusses, elastic stockings, etc. Nine employees, including two registered druggists, are needed to take care of the ever increasing business of the firm. Mr. Sanders has been in the drug business for a score and a half of years, eleven of which he spent in the service of Sharp & Dohme, pharmaceutical manufacturers of Baltimore, Md. In becoming a druggist Mr. Sanders followed in the footsteps of his father, H. S. Sanders, who also was a druggist. As Mr. Sanders expressed it he "was just raised in a drug store."

Mr. Sanders' father was a Mississippian, which is also Mr. Sanders' native state. He was born in Carrollton, Miss., on September 8, 1873. Mr. Sanders' father, H. S., entered the drug business in Texas while James O. was quite young, but is now retired. His mother, Jeannie Gay Sanders, although born in England was reared in the United States, her childhood home being in New Orleans, La.

On coming to Texas, Mr. Sanders' parents chose Paris as their home where their son finished his education. From Paris Mr. Sanders went to Greenville, Texas, thence to Fort Worth in 1899. In 1916 he married Miss Leona Fabian, they are the parents of two children, James O., Jr., and Elizabeth. The family reside at 1928 Hurley Avenue.

Mr. Sanders is a Mason, Arlington Blue Lodge, and his name is on the rosters of the Rotary Club and Retail Druggists' Association.

OHN W. ATWOOD, manager of the Dallas branch of the Buick Motor Co., distributors of Buick automobiles, Young and Browder streets, has given more of his time to the

good roads movement in the last few years than many men have given in their lifetime. Dallas County and Texas will never be able to repay him for his efforts along this line and it should never be forgotten that he was the strong arm behind the movement which culminated in Dallas County voting six and a half million dollars for permanent roads which, at the time it was voted, was the largest single bond issue for roads ever voted by a single county in America. As president of the Dallas Automobile Club he was one of the 3 men that secured the routing of the Bankhead Highway thru this state. He was chairman of both bond issues that was voted to build the Dallas county portion of the road from Dallas to Fort Worth. His activities along this line will always be of great benefit to his adopted state.

During the late world war no man was more active than Mr. Atwood in the support of patriotic action for the government. In each of the Liberty Loan and Red Cross drives he had charge of furnishing automobiles to the committees and devoted his full time for a week or more to the cause on each of the drives.

As manager of the Buick branch, Mr. Atwood handles probably more business in the automobile line than any other distributor in the South. His activities cover 143 counties with seventy-five dealers. He handles all the accounts of these dealers which means a tremendous volume of business with such a popular car as the Buick. His building houses the general offices and parts departments and is manned by forty-two employees.

Mr. Atwood was born in Andalusia, Ill., November 20, 1871, son of Edwin Wallace and Mary Louise Wells Atwood. He was educated in the public schools there. He started his career as an office boy with the John Deere Plow Co. in 1888 in Council Bluffs. He was there five years and then went to Sioux Falls, S. D., where he was manager of an implement business. He was then sales manager of Parlin and Orendorf Company of Omaha, Neb., for three years. In 1901 he went with the Racine Wagon and Carriage Company as their manager in Minneapolis In 1904 he returned to Omaha as sales manager for the Moline Plow Co. and came to Texas in 1908 to represent the Thomas B. Jeffery Automobile Co.

For two years he had the Rambler automobile agency in Texas but in 1910 he became the assistant manager of the Buick Company with head-quarters in Dallas. He was made manager in 1911. For the last ten years he has represented that concern here and his success has been unusual as attested by the large number of dealers and the great number of sales made.

He was married to Miss Elizabeth Anderson, of Iowa, in 1901. To the union have come three children, Elizabeth, Virginia and John W., Jr. They make their home at 3820 Miramar street.

Mr. Atwood is a director in the Chamber of Commerce and the Dallas Automobile Club and a member of the Dallas Country Club, Dallas Auto Trades Association and the Dallas Auto Country Club. He is always found working for Dallas and Texas.



E ROY R. MUNGER, president and manager of the Munger Automobile Company, Cadillac distributors for the State, conducts probably the largest automobile busi-

ness in the South if not in the United States. With a capital stock of \$750,000 the company is doing an annual business of over two million dollars. Covering the State of Texas with branches at Wichita Falls and San Antonio, this organization is acknowledged as one of the most successful that ever entered this line of industry. There have been few times in recent years when the Munger company had a new car on its floor and usually it is many cars behind due to the wonderful selling organization and the tremendous popularity of the Cadillac car. It is a well known fact that the Munger company gives super service to its owners and dealers. Following a recent fire at its plant here, the Cadillac factory was kept running over time to make up a special parts order which was rushed to Dallas in record time so that no Cadillac owner would be delayed for want of parts.

The company's building faces 100 feet on Commerce street and 125 feet on Main street, three stories high giving better than sixty thousand square feet of floor space. Mr. Munger and his associates, J. R. Bower and E. T. Green, are putting in one of the most elaborate show rooms in the country at a cost of \$30,000. It is finished in black walnut with rookwood and tile floor.

In the service and parts departments and the sales division, ninety persons are employed.

Mr. Munger is a native Texan having been born in Limestone County, September 4, 1878, son of S. I. and Trudie Terrell Munger. The family moved to Dallas in 1888 where Roy Munger was educated. When he finished his education he went with the Continental Gin Co., and left there in 1908 when he had advanced to cashier. He ran a ranch for two years and then in 1907 returned to Dallas and took the Cadillac agency.

In 1900 he married Miss Fay Wilson, daughter of J. B. Wilson, Dallas capitalist. They have two children, Le Roy R. Jr. and Jack. They make their home at 4309 Gaston avenue and have one of the prettiest in Dallas.

Mr. Munger is an energetic Dallasite and is always working for its future. He is an active member of the Dallas Chamber of Commerce and Manufacturers Association, Dallas Auto Dealers Association and other civic organizations. He is a member of the City Club and the Dallas Country Club and is affiliated with the First Baptist Church.

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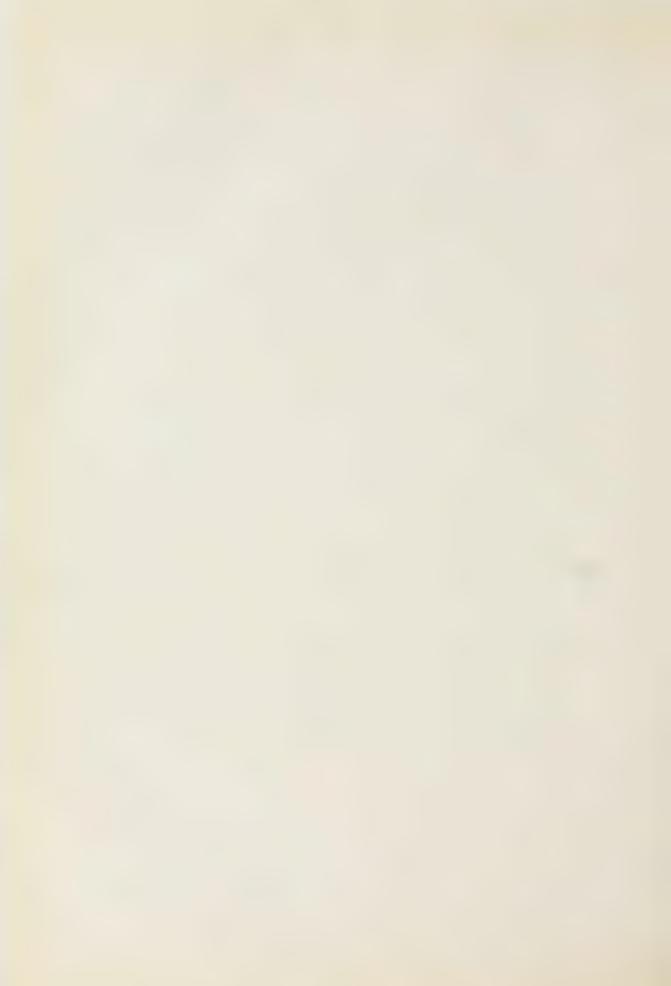
TEPHEN GIRARD DAVIS, president of the S. G. Davis Motor Car Co., Dallas, Texas, is the successful head of a successful firm doing an annual business approximately

\$1,000,000, distributing Oldsmobile passenger cars and trucks over a territory which embraces the whole of North Texas and constitutes the field of operation for about thirty prosperous retail dealers.

The gradation of progress in world civilization might well be based upon the changing modes of transportation. The past has brought to light some stupendous revolutions in the world of locomotion. What the future will bring forth can only be left to conjecture, but it is safe to expect even more startling developments. Just to the extent that industry itself "lives, moves and has her being" in transportation, world civilization owes its progress to



SWatwood



the men who study transportation problems and offer their solutions. No small degree of credit is due those who understand the proper distribution of these facilities and who educate the populace to an intelligent use of the facilities provided. A firm of this type is the S. G. Davis Motor Car Co. Incorporated in 1918 with a capital stock of \$100,000 the firm now employs twenty-five or thirty salesmen and others, to say nothing of the thirty or more retail dealers in North Texas. With John O. Wharton, vice president and J. H. Jefferson, secretarytreasurer, Mr. Davis maintains an efficient force of employees.

S. G. Davis was born in Grandville County, North Carolina, October 5, 1867, and as a boy received his education in the North Carolina public schools. At the age of fifteen he began his business career as a clerk in the establishment of Geo. W. Davis, of Arcola, N. C. At twenty-five he was traveling as a salesman for T. D. Stokes & Co., wholesale hat dealers, with all the Southern States as a theatre of operations. In the year 1900 he established the S. G. Davis Hat Co. in Dallas, and it is for his success in the wholesale hat business that he is best known in Texas, having done an annual business of three-fourths of a million dollars. He sold his interests in the hat business in 1916 to engage in the automobile industry.

His commercial attainments are rivalled only by his social attainments. Mr. Davis is active in the Elks Club, the City Club, Dallas Country Club, Dallas Auto Club, Dallas Athletic Club, Lions Club, Dallas Auto Country Club, is a member of the Dallas Lodge A. F. & A. M., Scottish Rite and Hella Temple Shrine. He is president of the Dallas Auto Trades Association, and is prominent in the activities of the Retail Credit Men's Association, the Dalias Wholesalers' Association and the Y. M. C. A. Mr. Davis is also affiliated with the City Temple, Presbyterian.



ILLIAM MORRISS, agent for the Hudson and Essex cars at 1017 Elm Street, has been a successful automobile dealer in Dallas for ten years. The success which has

marked his industry is well illustrated by the volume of business done in 1919, which amounted to \$2,000,000.

Mr. Morriss came to Dallas in 1907 as a representative of F. S. Bowser and Company of Ft. Wayne, Indiana. After three years he entered the automobile business, handling the Velie car until 1913. At that time he became the agent for the Chalmers and Packard cars, continuing with this agency until he took over the Hudson and Essex. To carry on the extensive trade in these cars Mr. Morriss has in his employ ninety-four men. A three story building, fifty by two hundred feet, is occupied by the sales rooms, repair depot and service station.

In Williamson County, Texas, on June 18, 1885, William Morriss was born to W. W. and Alice King Morriss. Mr. Morriss received his elementary education in the public schools of his county; he received his A. B. degree from A. & M. College in 1905. In Lampasas in 1910 he was married to Miss Daisy Williamson. They are the parents of two children.

The name of Mr. Morriss appears upon the rolls of the social clubs of the city, Dallas Country Club, Dallas Athletic Club, and the City Club. He is also a Mason. Mr. Morriss' activity in the automobile world is indicated by the position that he holds with the automobile associations. He is vice-president of the Dallas Auto Trades Association and director of the Texas Automobile Dealers' Association.



BOYD KEITH, president of the Keith-Patterson Motor Co., of which W. R. Patterson is vice-president, established this business in June, 1919. At their former location, 2100

Commerce Street, they occupied a floor space of 18,000 square feet, being distributors for Lexington, Gardner and Republic trucks for North Texas, which includes some of the richest oil fields in the world, whose development would have been next to impossible without the motor truck. The success of this organization has been assured since its beginning and they have just moved into their new two-story building where they have a floor space of 45,000 square feet, affording show rooms, service department and offices. The entire second floor is given over to the shops. They keep six traveling representatives and have a force of about thirty-five em-

After finishing his education, Mr. Keith first held the position of assistant bookkeeper in the Gaston National Bank, and on the consolidation of this bank with the Guaranty Bank & Trust Co., became assistant cashier, which position he still held when the Commonwealth National Bank and Guaranty Bank & Trust Co. were merged, continuing in this capacity when the bank became known as the Security National Bank. He resigned in 1917 to organize the Keith Motor Co. and in June, 1919, the company was reorganized under the present firm name with Mr. Keith still president.

Born in Johnson County, Texas, in 1888, the son of R. P., wholesale groter and Ola Poole Keith, both Texans, Mr. Keith was educated in the public schools of Dallas where the family removed in 1895 as the elder Keith was at that time connected with the Blair Hughes Company of Dallas. In 1909 he married Miss Addie May Glasscock, of Cleburne, Texas. Mr. Keith is a 32d degree Mason, belonging to Hella Temple, a member of the City Club, charter member of the Dallas Athletic Club and also holds membership in the Kiwanis Club. In 1916 he was made treasurer and general manager of the Juliette Fowler Home for the Aged and Orphans. In May, 1920, he was elected president of the Dallas Storage & Warehouse Co., and holds the vice-presidency of the Ft. Worth Warehouse & Storage Co.



RED E. McLARTY, president of the Mc-Larty Motor Company, 2021 Commerce Street, Dallas, who has been in the automobile business at that address since 1917,

was trained for a good many years to be a banker but in the pursuit of his fortune was led to forsake money for motors and, it appears, has prospered withal. Associated with him in this business are W. T. Herrick (Waco) vice-president; W. E. Brown, vice-president, of Dallas, and Dave F. Anderson, secretary and treasurer. They have, at the above address two- three story buildings, 100 by 90 feet, and have 33 employees. They are authorized distributors for the Nash Motor Cars and Trucks and have the northern half of Texas for their territory. Their volume of (wholesale) business reached \$1,-500,000 in 1920.

Mr. McLarty was born in Hardin County, Tennessee in 1879, but during the same year his parents, David N. and Cynthia (South) McLarty, removed to Texas and located in Cameron, Milam County. The young McLarty was educated, however, in the schools of Robinson County. His first business experience was gained as a clerk in the Sturgis National Bank of Hillsboro where he worked for three years. Later he went to Whitney and worked for a time in the Citizens National Bank at that place. Ir 1907 he moved to Waco and was then made cashier of the Exchange National Bank in that city. He held this position until 1910, when he was made cashier of the Central Texas Exchange Bank, Waco. He held this position until 1917 when he came to Dallas to start in his present business.

In 1904 he was married in Whitney, Texas, to Miss Bessie Smith, of Whitney. They have one child, a daughter, Miss Elizabeth, and they reside at 3908 Euclid Avenue, Highland Park, Dallas.

Mr. McLarty has found Dallas to be an altogether pleasant place to live in and he is particularly well pleased with the advantages of that city for the automobile business. He is a member of the Dallas Chamber of Commerce, the Dallas Auto Trades Association and the City Club. He has always been irterested in Masonic work and is a Shriner with membership at Karem Temple, Waco. He is a member of the Methodist Church.



UBB DIGGS, president of the Hubb Diggs Company, local dealers in Fort Worth for Ford cars, is one of the potent factors in the automobile business in his city, and the

business that he has built up since August, 1916, when it was established, speaks volumes for his remarkable business judgment and capable executive management. Beginning with 8,000 square feet of floor space the company now occupies three buildings with a total of 30,000 square feet of floor space, has 115 employes, including four traveling salesmen, and does a business ranging from one and a half to two million dollars a year. The first year the business operated it did a business of over half a million dollars. T. N. Collier, Fort Worth, is vice-president and secretary-treasurer of the com-

Prior to establishing this business Mr. Diggs was a salesman for the Ford Motor Company, and stood sixth in the amount of business secured in the United States by the sales force of the company. He began his business career in the mercantile business in Wichita Falls, working for a salary, and later went on the road for a dry goods house. After rounding out his tenth year on the road as a dry goods salesman, he came to Fort Worth in 1910 and went into business under the firm of Diggs Brothers, which was later changed to Jamieson-Diggs Company. Later he withdrew from this firm and went with the Ford Motor Company as salesman, remaining with the company until he took over the present business.

Mr. Diggs is a native of Leonard, Fannin County, Texas, born in 1882, and educated in the public schools of that town. His father, P. H. Diggs, deceased, was a native of North Carolina and during his lifetime was a cotton farmer. He was married in Leonard, Texas, in 1910, to Miss Lillie Atteberry, daughter of D. Atterberry, a well known banker of Leonard. He is a Masor and a Knight of Templar, is president of the Auto Dealers Association and the Auto Owners' Association. His home is on Burleson Road, near Fort Worth.



M. REARDON, JR., proprietor of the Automobile agency which bears his name, supplies the entire northern half of Texas with Automobiles and motor trucks of a superior type, operating from his establishment at 1716

North Akard Street.

For years the name Reardon has suggested phenomenal success in the automobile business to residents of North Texas. Mr. Reardon is distributor of Mercer and Locomobile cars and of Simplex and Riker trucks throughout his wide territory. For six years prior to the year 1919, he gained wide recognition for his success in the sale of Pierce-Arrow automobiles, selling his interest in that concern to assume control of his present agency.

The son of E. M. Reardon, Sr., and Mary Beatty Reardon, E. M. Reardon, Jr., was born at Duke Center, Pa., April 18, 1882. The family came to Dallas early in the life of the younger Reardon, and he became possessed of the educational advantages offered by the Dallas public schools. He attended the University of the South at Sewanee, Tenn., and

the A. & M. College of Texas.

On March 18, 1918, Mr. Reardon became connected with the National Guard of Texas, an emergency organization of two brigades of cavalry organized in Texas and offered to the federal government for overseas service in the war with Germany.

He attended the Central Cavalry Officer's Training school at Camp Stanley, Leon Springs, Texas, and was commissioned Captain May 18, 1918, and was advanced to Major in the National Guard November 22, 1918. January 17, 1919, he was appointed Lieutenant Colonel on the Governor's Staff. Due to the fact that the Armistice brought the War to a close in November 1918, the unit was prevented from seeing overseas service, but it later became one of the strongest National Guard Organizations the state has ever known.

Mr. Reardon was married in the year 1901 to Miss Elizabeth Hardie of Dallas. Occupying with them their residence in Highland Park, 3925 Beverly Drive, are their two children, Elizabeth and Edwin, and their home is the center of much social activity.

Few men are more active in the civic and social realm of the city than Mr. Reardon. Besides being a member of the Sigma Alpha Epsilon fraternity, he is prominent in the affairs of the Dallas Country Club, the City Club, and the Dallas Auto Dealers Association,



RTHUR J. LANGFORD, manager of the Dallas branch of the Ford Motor Company, at the corner of Williams and Henry Streets, Dallas, heads the greatest assembling and

sales organization in the automobile industry of the Southwest. His territory for the "Universal Car" extends over the northern half of the state of Texas and the southeastern part of the state of Oklahoma. In this area he has jurisdiction over 200 dealers and in Dallas at the assembling and shipping plant at Dallas there are over two hundred on the payroll. This plant, when operated at full capacity, can turn out 150 cars a day. The sales from this distributing point have increased year by year until in 1920 the total volume reached 26,000 cars which shows a good increase over the next best year, 1919, when there was a volume of 20,000.



Zubb Diggo



Mr. Langford was born in Conyers, Georgia, April 21, 1878, where his parents, James Judson and Alpha (Almand) Langford were engaged in the mercantile business. Here the younger Langford received his earlier education and college preparatory work and later attended the Georgia School of Technology in Atlanta.

In 1898 Mr. Langford went into the bicycle business in Conyers and continued in that line for two years. At the end of that time he became interested with his father in the mercantile business which was operated under the name of J. J. Langford and Sons and he remained in that firm until 1908 when his service with the Ford Motor Company began.

His first position was in Atlanta where, in two year's time he was promoted to the position of assistant manager. In 1914 he was transferred to Charlotte, North Carolina, as manager of that branch and in 1916 was sent to Dallas to take his present position.

In 1900 he was married to Miss Clara Swords, an old school acquaintance, at Conyers, Georgia, where her father was engaged in business. They now reside at 5417 Swiss Avenue, Dallas, and have two children, Mildred, at Sullins College, Bristol, Va., and Judson, at New Mexico Military Institution, Rosewell, N. M.

Mr. Langford, due to his genial personality as well as his extensive business and social connections throughout Texas, has a wide acquaintance and keeps in intimate touch with commercial conditions in every part of his territory. He is a firm believer in the theory that Dallas is the logical distributing point for all of the Sounhwest territory and is destined soon to become a city of the metropolis class.

He has been active as a Mason and is a Shriner with membership at Hella Temple and he is also a member of the Knights of Pythias and the B. P. O. E., the City Club, the Lakewood Country Club, the Dallas Automobile Club and the Dallas Athletic Club.

OHN S. LAMBERTH, proprietor of the Lamberth Motor Company, 3800-16 Main Street, Dallas, is a Ford dealer and is reputed in 1920 to have been accredited

with the largest volume of business of all authorized agencies under the supervision of the Ford Company in Texas. His volume for 1920 reached \$1,000,000, which is the result of a business that has gradually increased from year to year since Mr. Lamberth made a very modest beginning as salesman for the Texas organization in 1916. His plant now occupies an up-to-date structure 225 by 140 feet, and shelters the following departments: Sales, service, parts, upholstering, painting, general repair, accessories and office. The work of these departments is carried on by a force of 80 men.

Mr. Lamberth was born September 30, 1877, in Elmore County, Alabama, and his parents were James P. and Nora (Mattews) Lamberth. His father at that time was postmaster, planter, and miller in a small community. The family later removed to Birmingham, Alabama, where the younger Lamberth received his education. After his father's death, he and his mother removed to Waxahachie, Texas, in 1893, and here he gained his first business experience working in various local stores. After working for mercantile establishments in Temple, Cleburne and Hillsboro, he finally came to Dallas in

1905 and worked as a retail clothing salesman until 1916 when his employment with the Ford company began. Here he started as a salesman, but in four months' time was given an agency and from the business derived in this manner, developed and organized his present company in which he is associated with S. J. McFarland and Dan D. Rogers. He is also secretary-treasurer of the American Body Company, which was organized for the manufacture of bodies for all makes of trucks.

He was married in 1902 in Waxahachie to Miss Patie Rodman, a native of Abilene but living at the time in Waxahachie. They now have three children, Hugh, Ruth and Jimmie and reside at 3503 Crescent Avenue, Highland Park, Dallas.

Mr. Lamberth feels a strong attachment for Dallas and aside from his business has taken an active interest in the work of various organizations that are promoting good work for his city and fellow citizens. Among the organizations in which he holds membership are: Dallas Chamber of Commerce, Dallas Auto Club, Dallas Auto Trades Association, the Salesmanship Club, the Dallas Automobile Country Club, the Lakewood Country Club, and the B. P. O. E.



LEE WILSON, president of the Rose-Wilson Co., South Ervay Street, authorized Ford dealers, probably knows more about Fords than any dealer in the country for he knows

them from tire to top. On leaving the University of Texas seven years ago he went with the Ford organization and he has stayed with it ever since. It is the only business that he has ever engaged in. As a result of this intimacy with the car his house is one of the most popular to be found. Its volume of business will run close to a million dollars this year and probably more each succeeding year. T. A. Rose is affiliated with Mr. Wilson as secretary-treasurer of the company, the two men having been associated for some time before the partnership was formed.

The present company was organized as the King Motor Co. in 1916 but the name was changed in 1920. It handles Ford cars, trucks, parts and accessories in its building which contains 14,000 square feet of floor space. This has proven inadequate, however, and the company has purchased a site and is erecting a two-story building which will give it 60,000 square feet. More than forty employees are used in the different departments and a great deal of repair work is handled through this concern which prides itself on the class of work it turns out.

Mr. Wilson was born in Pittsburg, Texas, July 11, 1890, son of B. D. and Florie Wilson, old Texas settlers. He was educated in the public schools and later attended Virginia Military Institute and the University of Texas. He left the university in 1912 and in 1913 went to work as a salesman with the Ford Motor Co. Later he worked in all branches of the business making a close study of every department and its work so that he would be qualified along all lines with regards to the Ford car. He advanced to superintendent of the Dallas branch and was later appointed to the New York shop. Mr. Rose was the assistant manager of the Dallas branch during Mr. Wilson's connection with it. In 1917 Mr. Wilson was made the authorized dealer at Waco where he did a wonderful business for eighteen months. However the call to Dallas was strong within him and he answered the call to return here.

He married Miss Erma Reinhardt at Dallas in

1913. They make their home at 302 North Ewing Street, Oak Cliff.

Mr. Wilson is a member of Hella Temple Shrine and Knight Templar, Scottish and York Rite Mason. While at the university he became a member of the Sigma Phi Epsilon University. He is a member of the Chamber of Commerce and Manufacturers Association, Automobile Dealers Association, the Dallas Automobile Country Club. His family affiliates with the Presbyterian Church.

S. LANGFORD, Wichita Falls, is one of the largest Ford dealers in the State of Texas, and Texas does an immense business in Fords daily. The Motor Supply Company

which Mr. Langford owns was established in 1911 with a beginning of a floor space of 50x150 feet; Mr. Langford now has two buildings, one with a floor space of 100x150 feet, other 50x100 feet, two floors, forty employees are active in the Wichita establishment alone, for there are plants also in Burkburnett and Electra. The Burkburnett house is 75x100 feet, two floors, with thirty employees, and the one at Electra is 75x159 feet also with thirty employees. Fords and Fordson Tractors are dealt in and the monthly business average about \$170,000.00. Among other interests, Mr. Langford is president of the Southern Tire and Vulcanizing Company, who distributors of the Firestone tires, doing about \$200,000 per year. Mr. Langford has an interest in three other Ford contracts, owns one-sixth interest in the K. M. A. Refinery, has leases in Tillman County, Oklahoma and leases in Archer, Clay, Haskell and Wichita counties, Texas. He has a string of Standard Tools, is a member of the Silk-Bullington-Langford & Smith organization and is an extensive holder of bank-stock. He is a man of big business in many directions.

Mr. Langford was born in South Carolina, at the town of Newberry, in 1877. His father, George A. Langford was a big planter and merchant in that state; his mother was Mary Elizabeth (Livingston) Langford. The public schools of his native state, the Military Academy of Charlston, S. C., and Newberry College gave Mr. Langford his education. At the age of twenty-one, he entered the United States Army as a captain in the infantry, for the Spanish-American War, which he served through. Upon going back to civil life, he chose to avail himself of business opportunities in Texas, located at Wichita Falls, where he is among the leading men who bring things to pass. Besides the interests already named as being Mr. Langford's, he has interest in the Big 4 Oil Company, Royalties in Burk Townsite and interests in other firms.

On October 27, 1915, Miss Mary Jewell Kemp became the bride of Mr. Langford. She is the daughter of J. A. Kemp, one of the leading Bankers and business men of Wichita Falls. They have one child, David Kemp Langford, age four; the family residence is at 2812 Tenth Street.

Mr. Langford is a Mason of both the Scottish and York Rites; he is a Shriner of the Maskat Temple. Besides being industrious in business, he is active in the civic and social welfare of his city where his influence is a leading factor.

COTT BOWER, manager of the Wichita Falls branch of the Munger Auto Company, a Dallas corporation, of which Roy Munger is president, J. R. Bower, vice-president, and

E. T. Jones, secretary and treasurer, all of the Dailas main office, is one of the leading young men connected with the automobile industry in Wichita Falls, and the company with which he is connected is one of the largest in the State, being distributors for practically the entire State of Texas for the Cadillac automobiles. The Wichita Falls branch is located at 816-18 Scott avenue, and occupies a floor space of 50 x 150 feet, in which are located the offices, sales room, parts and service departments, the whole occupying two floors.

Mr. Bower was in the railroad business for five years before engaging in the automobile business, having started his business life in the general offices of the Texas and Pacific Railroad. In 1912 he began work for the Adolphus Auto Rent Co., and after a year with that concern, engaged in business for himself. His next connection was with the Dallas Auto Painting Co., and later with the Munger Auto Company, in the service and sales department. In 1915 he went back to the Dallas Auto Painting Company and a short while afterwards returned to the Munger Company as manager of their San Antonio branch. In 1918 this branch was discontinued and he came to Wichita Falls as manager of the branch here. He is a brother of Mr. J. R. Bower, vice-president of the Munger Auto Company, and since coming to Wichita Falls has acquired an interest in oil in Wichita county.

Mr. Bower was born in Dallas, Texas, in 1884, and received his education in the public schools of that city. He was married in 1907 to Miss Annie Belle Newsum, a native of Kentucky, and they have four interesting children, Scott Jr., Edwin, Mary Katherine and Ruth. He is identified with the Elks, the Wichita Club and the Wichita Falls Golf Club. He is greatly interested in Wichita Falls and believes it is destined to become one of the most important cities of the State.



L. DIXON, owner and manager of the Dixon Motor Company, distributors for the Buick automobiles in Wichita, Archer and Clay Counties, is prominently identified with the

commercial life of Wichita Falls, has a large business, approximating one million dollars a year, and is universally regarded as a man of the highest integrity by his business associates and friends. He came to Wichita Falls in 1914, and in 1917 established the Dixon Motor Company, the business occupying three floors, 50x150, including show rooms, offices, parts department and service station. Twenty-eight employes are required in the offices and service station, and two traveling salesmen are kept on the road, covering the territory controlled by the company.

Mr. Dixon is a practical business man and mechanic, has been connected with the automobile industry for several years and understands the character of service required by autoists. His first experience was gained at Fort Worth, Texas, where he was engaged as a mechanic. From Fort Worth he went to Denison, and in 1914 he established a Studebaker service station in Wichita Falls, which he operated successfully until 1917, when he secured the distributing agency for the Buick cars and established his present business, which has been marked by splendid success.

Born in Ennis, Texas, in 1887, and educated in the public schools of Fort Worth, with a business course in a commercial college there to more properly fit him for commercial pursuits, Mr. Dixon has met and conquered all the obstacles that usually



W.S. Langford.



face the young man just getting started out in life. His parents, H. C. and Mary (Reid) Dixon, are both natives of Texas, his father, a rancher and farmer belonging to that sturdy type of men who have made Texas history.

Mr. Dixon was married in Fort Worth, Texas, in 1908, to Miss Metta Jackson, deceased. They have four fine boys, Otho, Harold, Francis and J. L., and are established in a comfortable home at 1657 Huff Avenue. He is an Elk, a K. of P. and is affiliated with the Wichita Club, the Rod and Gun Club and a member of the Business Council of the Chamber of Commerce. He has great confidence in the future growth and development of his city, and expects to see it become one of the most important commercial and industrial centers in the state.



J. MOULDER, associated with the Wilhelm-Moulder Auto Company, Lamar Street, distributors of Chandler and Cleveland cars in Wichita, Archer, Clay and

Wilbarger counties, is prominently identified with the business life of Wichita Falls, and his firm is one of the largest of its kind operating in that city, occupying one of the best buildings and maintaining a splendid service and parts department, offices and salesrooms. The company also handles Goodyear tires and tubes and Miller and Goodrich tires and tubes. Backed by one of the largest automobile organizations in the country, putting out two cars that are nationally known and popular, the company, which was established January, 1920, has made a remarkable success and is generally considered one of the growing and substantial business firms of the city.

Prior to coming to Wichita Falls, Mr. Moulder was with the International Harvester Company for fifteen years, working in all departments and covering most of the United States in the interest of the company. When he left the company to come to Texas with his brother, J. D. Moulder, in 1920, he held the position of assistant branch manager at Grand Forks, North Dakota.

Mr. Moulder is a native of Minneapolis, born on May 23, 1886, and educated in the public schools of North Dakota and at U. S. Military Academy, at West Point, New York. His long connection with the International Harvester Company brought him into contact with business men and farmers in practically all parts of the United States, giving him a very general knowledge of men and business. He is a man of strong personality, interested in his business, his fellow men and in the future of Wichita Falls, and is one of the factors helping to make it a greater and more important city. Mr. Moulder is a member of the Chamber of Commerce, University and Kiwanis Clubs and the Knights of Columbus.

Mr. Moulder was married in 1915 to Miss E. A. Shillington. Mr. and Mrs. Moulder have one child, John S. The family resides at 1816 Seventh Street.

D. MOULDER, associated with his brother, G. J. Moulder, in the ownership and management of the Wilhelm-Moulder Auto Company, 808 Lamar Street, distributors

Company, 808 Lamar Street, distributors for Chandler and Cleveland cars in the counties of Wichita, Archer, Clay and Wilbarger, is one of the live wire business men of Wichita Falls, active in all movements tending to promote the best interests of the city, and deservedly popular. He is well known throughout Western Texas, having traveled out of Dallas about four years for the International

Harvester Company, a concern with which he was connected for thirteen years, most of the time on the road, his travels taking him practically all over the United States. He came to Wichita Falls in 1915 and associated one year with the Dixon-Keim Motor Company as secretary and treasurer, and in January, 1920, joined his brother in the firm of Wilhelm-Moulder Auto Company, which has already become one of the big automobile businesses of West Texas. The company's record for its first year in business was a highly satisfactory one, and everything points to its continued expansion. The firm also handles Goodyear tires and tubes and Miller & Goodrich tires and tubes, maintains a well equipped parts and service department, and occupies one of the best buildings in the city devoted to the automobile business.

Mr. Moulder comes from Minneapolis, Minn., where he was born on December 14, 1888, and educated in the public schools of that city. He was married in 1915 to Helen MacMillan and with his wife and three interesting children, Helen, Yvonne and James A., is comfortably located in a pretty home at 712 Denver Street. He is enthusiastic over the future of Texas and Wichita Falls, and is confident that Texas is destined to become the greatest state in every respect in the whole country. Mr. Moulder is a member of the Chamber of Commerce, Wichita Falls Automotive Dealers' Association, Wichita Falls Ad Club, Wichita Falls Golf and Country Clubs and the Knights of Columbus. He has great faith in the future of Wichita Falls and expects to see it become one of the most important cities in the state, the hub of a great agricultural and oil section.



ESLIE R. STRINGER, associated with C. W. Nolen, in the partnership firm of Nolen-Stringer Company, automobile dealers, handling Lincoln and Haynes cars, occupies

a prominent place in the business life of Wichita Falls and belongs to that type of young men who always make themselves factors in the growth and development of cities. He came to Wichita Falls in 1914, and in September, 1919, the present business was established at Tenth and Scott Streets, where 11,250 square feet of floor space is devoted to offices, salesrooms, service and parts departments. The firm's territory extends over all of Northwest Texas; ten people are employed and the 1920 business showed a volume of \$225,000, showing that Mr. Stringer and his associate enjoy the confidence of the automobile buying public and that they have been able to make the Lincoln and Haynes cars popular ones in the territory which they cover.

Mr. Stringer is a native of the county in which he is doing business, and is, therefore, vitally interested in the effort to make his city and county the best in the state. He was born in 1896, the son of J. W. and Sue (Gribble) Stringer, and his father is a prominent oil man and banker of Wichita Falls. His mother is a native of Tennessee. He was educated at the University of Texas. In 1919, at San Angelo, Texas, he was married to Miss Blanche Lee, daughter of Brown F. Lee, retired attorney, formerly a member of the Texas legislature and now living in Coke County. He is a member of Beta Theta Pi fraternity, Masonic and Elk's Lodge, the Wichita Falls Golf Club, the T. P. A., Chamber of Commerce and the University and Ad Club. In the development of Wichita Falls and Wichita County Mr.

Stringer is an important factor and is always among those answering present when any movement is started that has for its purpose the furthering of the interests of his city and county along all lines. He is confident that his city is destined to become the most important commercial center in his section of the state



M. McFALL, general manager McFall Brothers, distributors for Dodge Bros. Motor Cars and Trucks, is one of the big men of Wichita Falls, and has been promi-

nently identified with the city's growth and development since he went there in 1909. From 1917 to 1920 he was a member of the board of aldermen, serving as street commissioner and director of finance, and during his administration some notable improvements were made in the city's streets and thoroughfares. He is a director in the Wichita State Bank, a stockholder in other banks, owns several oil leases and interests in producing wells in

Wichita County.

The present business was originally established at 607 Sixth Street, with only 1,000 square feet of floor space. The business was burned out in 1916, when the present quarters, 217-19 Ohio Avenue, were acquired. The building contains two floors, 50x150 feet, devoted to salesroom, offices and service station. Two other buildings, one on the M. K. & T. and one on the Fort Worth and Denver tracks, are used for unloading and assembling cars, the two buildings having a combined floor space of 25,000 square feet. Seventy people are employed by the company, and a branch establishment is maintained at Vernon, Texas, with salesroom, parts department and service station. Authorized service stations are also operated at Seymour, Olney, Electra, Burkburnett, Graham, Henrietta and Archer City, Texas. The trade territory of the concern embraces six counties, and the first year's business reached a total of \$85,000. The 1919 business went to \$300,000, and the 1920 volume went above the 1919 figure.

Mr. McFall has had much business experience and his success in various lines evidence his capable and efficient management. After leaving school he sold shoes on the road four years for Goodbar & Co., and then traveled over the same territory for a year and a half selling hardware for the Lowe-Carter Hardware Company. In 1908 he engaged in the transfer and storage business at Weatherford, Texas, and one year later moved the business to Wichita Falls, locating at 607 Sixth Street. A fire on July 25, 1916, destroyed the building and before the conflagration was extinguished Mr. McFall had telephone wires laid on the ground and was filling orders for drayage service the next two hours. He then opened up business in a three-story building and stayed there until April, 1917, when fire wiped out the entire block. His next move was to the present location, when he became distributor for Dodge Bros. cars.

Mr. McFall was born in Parker County, at Weatherford, Texas, January 16, 1886, and attended the public schools and Weatherford College. His father, W. C. McFall, was in the live stock business there and county clerk for many years. He was married at Weatherford in 1908, to Miss Emma King Rentz, and they have one daughter, Emma Frances, who is in the Francis W. Parker School at San Diego, California. Mr. McFall is a director of the Chamber of Commerce and chairman of the health and

sanitation bureau of that body. He is also a member of the Wichita and Wichita Golf Clubs. He also organized the Wichita Automotive Dealers Association of which he is past president. He erected, in 1920, two brick business buildings at the cost of \$85,000 and is interested extensively in real estate in the city and country. He is a Mason, K. of P., an Elk, past president of the Rotary Club and identified with other civic and social organizations in the city.



ULIAN A. McFALL, partner in the well known firm of McFall Brothers, automobile dealers, 817 Ohio Street, is one of the best known automobile men in Wichita Falls and

with his brother, J. M. McFall, acts as distributor for the Dodge Brothers car in ten counties surrounding Wichita Falls. The firm employs thirty-five people and handles a very large volume of business. The show rooms, parts and service station occupies a floor space one hundred by one hundred and fifty feet and the firm also has two large warehouses. A complete line of automobile accessories is also car-

Mr. McFall is a native of Texas and was born at Weatherford in 1893. He is a son of W. C. McFall who came to Texas many years ago. After completing his preliminary education in the public schools Mr. McFall attended Southwestern University and upon the completion of his education entered business with his brother, taking a position on a

At that time his brother was in the storage business and the younger McFall continued with him in this line until 1914 when they entered the automobile game. The younger McFall went to Richmond, California, and in May, 1917, enlisted in the army at San Francisco. He was sent to Camp Pike, Arkansas, and later transferred to Kelly Field at San Antonio, then to Love Field at Dallas and the ground school at Austin. He was discharged from the army March 1, 1919, and immediately returned to Wichita Falls where he formed a partnership with his brother.

In January, 1921, Mr. McFall was married at Wichita Falls to Miss Ivey Mae Little, a native of Waco, Texas. They reside at 1208 Burnett Street.

Mr. McFall is a progressive, enterprising citizen and ever ready to do his part in any movement having for its object the betterment or improvement of Wichita Falls. He is a member of Maskat Shrine and of the Shrine Patrol, the Elks Club and Wichita Club.



OMER E. CRAWFORD, owner of the Crawford Automobile Company, Wichita Falls, as dealer for the Pierce-Arrow and Velie automobiles for his territory, is one of the largest distributors and salesman in Northwest

Texas, which is one of the best automobile markets in the United States. This firm was organized on August 23, 1920, and its plant, with a floor space of thirty-five by seventy feet on Scott Avenue, is one of the most attractive establishments of its kind to be found anywhere. The Crawford Automobile Company maintains a parts department and service station for both the Pierce-Arrow and Velie interests. In the immense growth and commercial expansion which the northwest and west are now experiencing, business of every type is sharing but especially the automobile industry and in such the Velie and Pierce-Arrow are leaders.



J. m. m. Fall



Mr. Crawford was born at Commerce, Texas, in 1897. His father, W. S. Crawford, was a leading banker and real estate man in his part of the state, having organized the Farmers State Bank of Commerce. Texas; he is a native of Texas, and in 1912 moved to Wichita Falls, entering the real estate business. His mother, a native Texan, is Francis Elizabeth (Crunk) Crawford. The schools of Commerce, Fort Worth and Wichita Falls gave the youth his education and then he began the automobile business by entering the employ of the Chalmers Sales Company as office man, then later with the Excelsior Motor Company, then to the Munger Automobile Company as salesman in both Wichita Falls and in Dallas. In August, 1918, he enlisted for military service with the 109th Engineers, 34th Division: he was in the regimental band at Camp Cody and later at Camp Dix, N. J., and then went across to France in July, 1918. Discharged July, 1919. He then re-entered the employ of the Munger Automobile Company and left that organization in June, 1920, to establish his present business in Wichita Falls.

Mr. Crawford is a bachelor and resides at 1808 Lucile Street. He is a member of the Blue Lodge of the Masons and is identified with the Elks.

A. ASBILL, manager of the Caro Motor Company, Main Street, Burkburnett, is one of the largest dealers in Ford cars, Fordson tractors and the Oliver implements in

northwestern Texas. His business was established in 1918 and has a double floor plant seventy-five feet by one hundred feet for each floor, equipped with attractive show rooms, parts department, service department and office. The continuously increasing volume of business keeps a score of employees in constant service. The coming of the Ford car and the farm tractor is revolutionizing rural and farm life; areas which before required hundreds of hands and teams to cultivate and which at that took all the time of the workers are now, because of modern conveniences, the tractor and the car, easily and profitably cared for by many less than before with greater efficiency and happiness. The tractor and the Ford have a large place in the future of the big plains of Mr. Asbill's territory.

South Carolina gave Texas this present-day business man, W. A. Asbill. After he completed the public school system of his native state and spent a youthful life unmarked by anything out of the ordinary, he entered Eastman Business College in the state of New York, where he availed himself of the best commercial training that was to be had of energetic young men. In 1917, at Wichita Falls, he entered the automobile business with the Motor Supply Company with which he remained until June 28, 1920, when he located at Burkburnett in his present capacity as manager of the Caro Motor Company.

In South Carolina, Mr. Asbill found his bride, Miss Ida Langford, native of South Carolina, February 13, 1910, at Newberry, South Carolina. They have five children: W. Arthur, S. Langford, J. Leroie, Geo. A. and C. Elizabeth. The family have residence at 1604 Lamar Street, Wichita Falls, Texas.

Mr. Asbill is a Mason of the York Rite and a Shriner at the Maskat Temple. He is congenial with his fellow men, identified with every good interest for the upbuilding of his city and believes thoroughly in the big future of Burkburnett.



T. GOGGINS, owner and manager of the Henrietta Motor Company, Henrietta, Texas, established this business in March, 1920, dealing in Ford cars and Fordson

tractors, operates a service and parts department and gas filling station. His office and salesroom occupies a space 70 by 100 feet, and he has two warehouses, 100 x 150 and 30 x 100 respectively. Fifteen people are employed in all dpartments and the business for 1920 ran over \$300,000, with indications that it will go to half a million or more for 1921. He is also interested in oil production in the Northwestern Texas fields and in the Oklahoma

Prior to entering the automobile business at Henrietta, Mr. Goggins was engaged in the electrical construction business and followed that line of work until enlisting in the army air service February 2, 1918, stationed at the air service ground school at Austin, Texas, and later to Camp Dick and to Park Field, Memphis, Tenn., where he was commissioned a second lieutenant. He was then moved to Post Field, Oklahoma and then to Talliefferro Field, Fort Worth, where he was discharged January 10, 1919, when he came to Henrietta and later established his business.

Mr. Goggins is a native of Newberry, South Carolina, born in 1891. His parents were B. F. and Amanda (Langford) Goggins, both natives of South Carolina, and his father is now a retired farmer. His mother was a member of one of the best known and most prominent families in the State of South Carolina. He was educated in the public schools of the State and at Newberry College, where he graduated in electrical engineering, receiving the degrees B. C. and M. E. He is a thoroughgoing young business man, interested in his business and in the advancement and development of his section of the State and has many friends.



M. BAILEY, senior partner of the firm of Bailey-Womack Motor Company, 501 Throckmorton Street, Fort Worth, has been an and has been an

city for the past eleven years and has been an important factor in the phenomenal growth of this city along the automobile line. Mr. Bailey formed his present conections with T. P. Womack on January 3, 1919, and since that time the Bailey-Womack Motor Company has been the sole distributor of Buick Automobiles in Tarcant County. The home of the company is located at 501 Throckmorton Street and has five thousand square feet of floor space; fifteen employees are kept busy supplying the needs of Buick owners and future owners. The unusual success of the concern is ably illustrated by the number of Buicks in use in this territory and also by the fact that the business of the company for 1920 approached the four hundred and fifty thousand dollar mark.

A native son of the Lone Star State, T. M. Bailey was born in Tarrant County in the year 1886. He is a son of Robert and Mary Ann (Callaway) Bailey, the former being a well known banker and ranchman of West Texas. The younger Mr. Bailey spent his boyhood days on his father's ranch, near Eldorado, Texas. Upon reaching his majority he became connected with his father's bank at Eldorado, in the capacity of a bookkeeper. After remaining there for twelve months he resumed the ranch life,

moving into the Panhandle, where he lived the ranchman's life for a short while, moving to Fort Worth in 1909. He accepted a position in the shops of the Runnels Automobile Company, with whom he remained for some time. In 1913 he became the manager of the shops for the Buick Auto Sales Company, of Fort Worth. Soon thereafter he became the manager of the firm, which position he held until the formation of the Bailey-Womack Company, January, 1919

The marriage of Mr. Bailey to Miss Nell V. Ryan, daughter of C. E. Ryan, who before his death was a well known grocer of this city, was solemnized in 1912. Mr. and Mrs. Bailey now have their home at 202 West Daggert Avenue, Fort Worth. In fraternal orders Mr. Bailey is affiliated with the B. P. O. E. He also has membership in the Automobile Club Association.

A firm believer in the greatness of Fort Worth Mr. Bailey is one of its most ardent boosters and is always identified with movements for its civic betterment. A business man of the higher type his city is fortunate in having his name on its roll of citizenship.



DANA WRIGHT, owner and director of the Wright Company, distributors for Chalmers and Maxwell automobiles and Kelly-Springfield trucks, is one of the big factors in

the automobile industry at Fort Worth, and has had a most successful business since he established his business here in 1912, first locating at 115 Commerce Street in a building 25x75 feet, which he outgrew in two years, making it necessary to procure larger quarters in 1914, when he moved to 907-9 Commerce Street, where he had two floors, in 1907 he moved to his present address. He employs thirty-five people and keeps five men on the road, covering a great part of the oil fields.

Mr. Wright was born in Limestone County, Texas, in 1880, and attended the public schools of the county. For several years he worked in the office of the county clerk of Limestone county, and then went on the road for a wholesale grocery house. Later he was paying teller in the banking house of Smith, Womack & Smith, of Dallas, Texas. His entry into the automobile business was made at Fort Worth in 1916, where he sold Fords, and in 1916 began selling the Hudson, Packard and Maxwell cars. In 1917 he secured the Chalmers agency and in 1918 the Kelly-Springfield truck agency.

He is the son of J. A. and Mattie (Waller) Wright, his father being a prominent cotton planter in Limestone County. He was married in Fort Worth, Texas, in 1914, to Miss Gertrude Wing, and their union has been blessed by one fine boy, Frank Dana. The family resides at 1315 Mistletoe Avenue, Mistletoe Heights. Mr. Wright is a 32d degree Scottish Rite Mason and member of Moslah Temple Shrine. He is also identified with the Fort Worth Club and is a charter member and vice-president of the Automobile Dealers' Association. He is a strong believer in the greatness of Fort Worth and expects it to be generally recognized as the leading city in Texas within the next decade.



P. MITCHELL, president of the A. P. Mitchell Automobile Company, 515-517 Commerce Street, Fort Worth, has devoted over twelve years of his business career to probable industry, and during that time has

the automobile industry and during that time has achieved a signal success in that line. Mr. Mitchell

has been a resident of this state since 1900 and before entering the automobile business was a ranchman of Western Texas. He organized the Mitchell Automobile Company in 1909, with himself as president and Mr. Earl M. North, as vice-president. Since that time the volume of business of the concern has increased greatly and the company now occupies a three story building located at 515 Commerce Street; the territory of the company includes all of Northern Texas and they are the agents for the Chandler and Cleveland cars in that district, as well as being the local representatives of the Cadillac Company. Some forty persons are employed to care for the business of the concern and a number of traveling salesmen and thirty local dealers represent the company in this portion of the state. The company maintains handsome show rooms, offices, a service station and a most complete parts department for the use of its patrons. During the year 1920 over four hundred and fifty cars were sold to local patrons and the ensuing year promises to be even greater than those of the past.

A native son of Kentucky, A. P. Mitchell was born in the year 1876. He is a son of B. B. Mitchell, a farmer of that state, who continues at present his agricultural pursuit. The younger Mr. Mitchell received his education in the public schools of his native state and in the year 1900 moved to Texas, settling near Amarillo, where he purchased a large ranch. He became one of the large ranchmen of Western Texas but tiring of the ranch life he decided to move to Mexico in 1909. He first came to Fort Worth, intending to go from there to Mexico when the Mexican revolution broke out and so he began his career as an automobile salesman. Taking a liking to the business he decided to remain at Fort Worth and he then organized the A. P. Mitchell Automobile Company. Since that time the business of the company has greatly increased and at the present time it is one of the largest automobile agencies of this city.

The marriage of Mr. Mitchell to Miss Bessie Bibb, daughter of S. T. Bibb, of Fort Worth, was solemnized at that city in 1910. Mr. and Mrs. Mitchell are the parents of one child, Douglas, age eight years. The Mitchell home is located at 1305 Presidio Street. In civic clubs Mr. Mitchell has membership in the Fort Worth Club.

A master of two distinct professions in his life time, Mr. Mitchell deserves much credit for his accomplishments; a loyal citizen and successful business man his life has been one of service to his fellowmen.



EAN W. REEDER is vice-president and general manager of the Reeder Motor Company, Inc., dealers in Ford automobiles and tractors, 2204-6-8-10 North Main Street,

and is one of the best known automobile men in North Texas, having spent almost his entire business career in this line.

The Reeder Motor Company was established in 1916 with George Beggs, Jr., president; Mr. Reeder, vice-president and general manager, and Lee P. Jordan, secretary and treasurer. From a small beginning the company has grown until it now occupies fourteen thousand square feet of floor space and is adding an additional 28,000 feet. The business for 1920 aggregated approximately one million dollars in automobile, parts and tractors, and the inventory at the end of the year showed one hun-



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dred and fifty thousand dollars worth of parts and accessories. The company has a total of 45 employees with four salesmen and is the only automobile company in the South having its own band made up strictly of members of Mr. Reeder's organization.

Mr. Reeder is a native of North Dakota and was born at Athol, July 30, 1884, a son of Dr. David H. and Rose Worthington Reeder. He was educated in public and private schools of Indiana and at Chicago and started his business career in the automobile line in 1906 selling Mitchell cars. He sold at various times almost every well known make of car and in 1909 came to Fort Worth and for a year was connected with Armour and Company. He then returned to the automobile business selling Paige, Chalmers and Pierce cars and Federal trucks and then went with the Ford Motor Company as salesman for one year. On August 12, 1916, he organized the Reeder Motor Company which began business in a space about 45 by 50 feet, enlarging in 1918 to its present commodious quarters. Mr Reeder, besides his automobile business, is interested in various oil companies and leases and also holds stock in several banks.

In 1910 Mr. Reeder was married in Fort Worth to Miss Edwina Dickson, daughter of E. W. Dickson They have one son, Edward Dickson Reeder. Mr. Reeder is a York Rite Mason, a member of Moslah Temple Shrine. He also is a member of the Chamber of Commerce, Rivercrest and Glen Garden Country Clubs and the Fort Worth Club.



S. COOKE, senior partner and one of the managers of the Cooke-Boyd Motor Company, Second and Taylor Streets, Fort Worth, has been a resident of this city

for the past twenty years, the last four of which have been devoted to the automobile business. He is especially well known in this section as well as other sections of the state in fraternal circles and has taken an active part in such organizations for a number of years. Before entering the motor car industry Mr. Cooke was a member of the well known produce firm of Harkrider-Keith-Cooke Company, of this city. The Cooke-Boyd Motor Company was established in July of 1916 by Mr. Cooke and Ellis H. Boyd, and it is the exclusive agent for the Dodge Brothers car in five counties. The home of the company is spacious in size, occupying some twenty-four thousand square feet of floor space; forty persons are employed at the local office and five outside salesmen. During the year 1920 over five hundred cars were sold by the company in its district.

A native of Mississippi, W. S. Cooke was born in Tate County in the year 1883. He is a son of William L. and Beatrice (Stephenson) Cooke; the father was a livestock dealer and recently retired from his business in Fort Worth. The younger Mr. Cooke received his early education in the public schools of his native state and his higher educational training was secured at the Christian College, of West Tennessee. He ther came to Fort Worth and from 1904 to 1906 was engaged in the livestock business for himself. In 1906 he became a member of the produce firm of Harkrider-Keith-Cooke Company and for the next ten years was active in the produce business. In 1916 he became interested in the automobile business and it was in that year that he organized the Cooke-Boyd Motor Company. He has continued in the automobile line since that time and his success has been phenomenal.

In 1913 at Amarillo, Texas, Miss Ella Ozier became the bride of Mr. Cooke. Mrs. Cooke is a daughter of John W. Ozier, a cattleman, formerly of Tennessee but now of Texas. Mr. and Mrs. Cooke have their home at 2201 Weatherbee Street.

In fraternal orders Mr. Cooke has been very active and is a thirty-second degree Mason, Scottish Rite, a Knight Templar, an Elk, a member of Moslah Temple and past president of the patrol of that order and potentate of the Sbrine. In civic organizations he is affiliated with the Rotary Club, the Fort Worth Club, the T. P. A. and the Glen Garden Country Club.

A successful business man, an enthusiastic booster of Fort Worth, a fraternal man of high standing, Mr. Cooke has always wielded a great influence for the betterment of those with whom he comes in contact; his services will always be appreciated by those who are fortunate in being his friends.



DWARD O. THACKSTON, manager of the Fort Worth branch of the Reo-Kenney Company, dealers in Reo touring cars and trucks, 500 West Weatherford Street at

Lamar, is one of the best posted automobile men in Fort Worth and has had a wide experience both in the sales and service departments of the automotive industry. The Fort Worth branch of the Reo-Kenney Company was established in March, 1920, and in August Mr. Thackston came here from Dallas to take charge of the business. The Company has a splendid, well equipped service station and a beautiful show room occupying a space thirty by one hundred feet. Altogether the company has ten thousand feet of floor space and twenty employees. Territory embraced in the distributor's contract controlled by the company is the northern half of Texas and the Fort Worth branch has been regularly exceeding its quota of both cars and trucks.

Mr. Thackston is a native Texan and was born on a ranch near Austin in 1874. He is a son of H. C. and Harriet (Draper) Thackston, pioneer ranch people of Central Texas. Mr. Thackston attended the public schools and the High School at Vernon, Texas, and in 1898 was married at Panhandle, Texas, to Miss Birdie Wright, daughter of T. A. Wright, a native of Georgia who came to Texas in 1897. They have one daughter, Miss Edith, a graduate of the Dallas High School and now a student at Southern University, and one son, Alvin, ten years of age. Mr. Thackston is a Thirty-second Degree Mason and a member of the Dallas Automobile Club.

Beginning his business career as a cowpuncher, Mr. Thackston worked on a ranch for Tom Waggoner at Electra and in Oklahoma for fourteen years and then engaged in the electric supply business in Oklahoma. He came to Fort Worth in 1909 and became identified with the Oakland Company, continuing until 1911 when he went to Dallas as manager of the service department for the Oakland. In 1914 he was made secretary and in 1915 vice-president and general manager of the North Texas Oakland Company, continuing until 1916. He then was made distributor for the Hupmobile and assigned 92 counties in Texas and in the summer of 1917 became salesmanager for the Burton-Roundtree Company. In December, 1917, he went with the Maxwell Sales Corporation as district supervisor for Northern

Colorado, Western Nebraska, South Dakota and Wyoming, continuing until January 1, 1918, when he went with the F. L. Shaw Company at Dallas. In February, 1919, he became identified with the Reo-Kenney Company and in August took charge of the Fort Worth branch.

Mr. Thackston is a man of pleasing personality and wide acquaintance and has achieved splendid success in the automobile world. Since this sketch was written Mr. Thackston has entered the oil business and spends considerable time in Breckenridge.



RANK D. KEIM, owner and manager of the Excelsior Motor Company, distributors of Studebaker automobiles in three counties, was for a number of years engaged in the

oil business, operating in Pennsylvania, West Virginia, Ohio and Illinois. He came to Wichita Falls in 1916 for the purpose of engaging in the oil business, but in 1917 he organized the Dixon-Keim Motor Company, a partnership, and in 1920 he bought the Excelsior Motor Co. He is interested in the Panhandle Refining Company (in production only) and the Burk-Archer-Dome Company, which owns leases in Archer, Wichita and Eastland counties, Texas, and Cotton county Oklahoma.

Mr. Keim's place of business in Wichita Falls

Mr. Keim's place of business in Wichita Falls is located at 605 Scott Avenue, and occupies a building 100x150 feet, in which are located the offices and salesroom, parts department and service station. Thirty employes and four salesmen are engaged, and a very large volume of business is enjoyed by the company, doing about \$500,000 an-

nually.

Mr. Keim was born in 1878, in Oil City, Pa., where his father, Chas. Keim, was interested in the oil business as a producer. He was educated in the public schools of Oil City, and married Miss Lena Baird at Franklin, Pa. They have four children, Harold, Lucile, Burdett and Paul, and live at 2101 Ninth Street. He is associated with the Knights of Columbus, the Rotary Club, president of Forrest Country Club, the Country Club and the Business Council of the Chamber of Commerce, taking an active interest in each organization. In May, 1920, Mr. Keim was elected president of the Automobile Dealers' Association to serve for the period 1920-1921. He has great faith in the future greatness of his city and never fails to identify himself with all movements inaugurated to further advance the interests of the city along all lines.



O. WHEAT, member of the firm of Chenault & Wheat Co., of which E. O. Wheat, N. B. and W. L. Chenault are the other members, is another live wire automobile man of

Wichita Falls, proud of his city and county and one of the factors aiding to further its continued growth and advancement along all lines. The firm of Chenault & Wheat Co. was established in 1915. and is located at 1116 Tenth Street, occupying the ground floor, 90x100 feet, of the Chenault Wheat apartments, a very beautiful building. They are distributors for the Winton and Stephens automobiles and the Cole and Liberty automobiles, and operate at Vernon Texas. A service and parts department is maintained at both Wichita Falls and Vernon, and a force of ten people are employed. At the Wichita Falls office a space of 46x53 feet is devoted to show rooms.

Prior to engaging in the automobile business Mr. Wheat was a lumberman at Norborne, Mo., where

he was manager of the Boger Lumber Company, and later he was with the W. E. Thomas Lumber Company of Kansas City, and while with this company he covered the states of Missouri, Oklahoma and a part of Illinois. When the company established a branch at Burkburnett, Texas, in 1908, Mr. Wheat went there as manager, and sold the lumber for the first derrick erected in that field. In 1915 he came to Wichita Falls and formed a connection with Chenault Brothers, and in 1918 his son, E. O. Wheat, was added to the firm.

Mr. Wheat is a native of Carlton, Mo., born in 1868, and educated in the public schools of that town. He was married at Norborne, Mo., in 1891, to Miss Mollie Creel, a native of Missouri, who died in 1904, and in 1907, at Hale, Mo., he was married a second time to Miss Nettie Herbert Rheinhart. He has two sons, E. O. Wheat, in charge of the firm's branch at Vernon, Texas, and E. H. Wheat, secretary-treasurer of the Flagstaff Lumber Company at Flagstaff, Ariz. He is a member of the Masonic Blue Lodge at Hale, Mo. He is interested in every movement that tends to promote the civic and moral betterment of his city, and is an enthusiastic booster.



AMES C. LATHAM, vice-president and general manager of the Scarborough-Latham Company of auto dealers, Dallas, supervises the distribution of the well known makes of

Scripps-Booth and Milburn Electric cars for his firm in which he has been a dominant influence since its establishment in 1917.

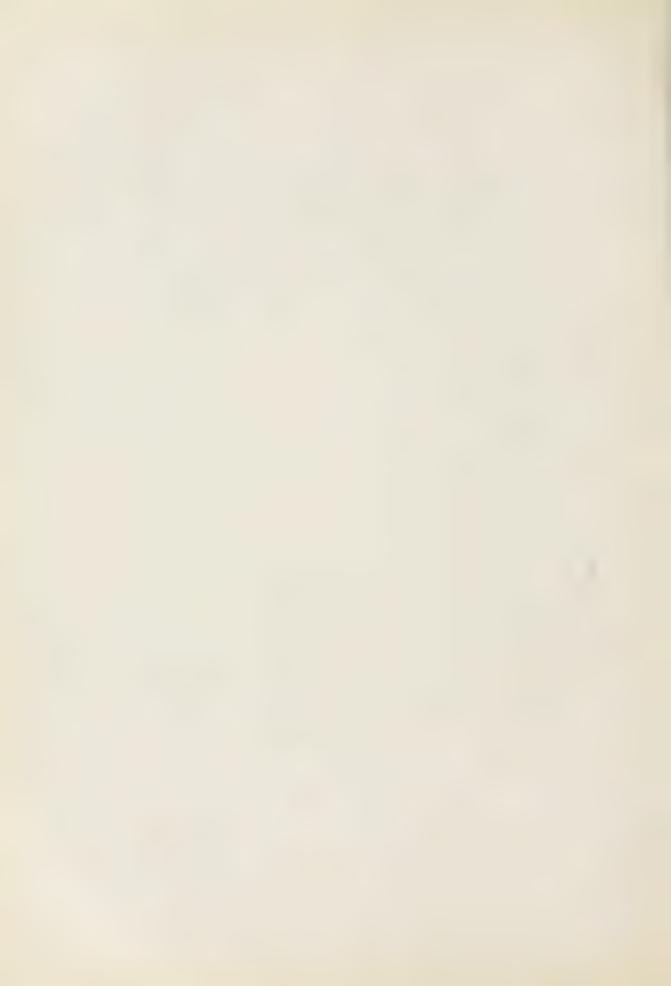
The Scarborough-Latham Company, whose only other official is its president, J. A. Scarborough, of Paris, Texas, began operations with a capitalization of \$20,000. Their alloted territory for the distribution of the Scripps-Booth covers two-thirds of the entire state while for Milburn Electric they are assigned forty counties each and handle contracts to distribute cars to about 35 dealers in that territory. The home of the Scarborough-Latham Company is a building of 85 foot frontage and a depth of 150 feet. Here are installed the office and spacious salesroom, the balance of the first floor being occupied by a complete service department with eight employees rendering continuous service. Mr. Latham has had the management of the firm since its incipiency and under his efficient direction it has attained its present highly satisfactory degree of success and a volume of business that will aggregate annually the amount of \$250,000.

Mr. Latham, a native Texan, was born at Dublin, Texas, March 21, 1887. His father, J. H. Latham, a well known banker and merchant of Dublin, came to Texas from Mississippi at an early date; his mother, Mrs. May Caswell Latham, was from the state of Illinois. After graduating from the public schools of Dublin, Mr. Latham attended Baylor University, receiving his A. B. degree there before he was twenty-two years of age. He next attended Yale and at the end of one year took his A. B. from the latter institution, the spring of 1910.

Returning to Texas, he became associated with his father in a mercantile business at Dublin. Subsequently he was associated with the Citizens' National Bank of that town in the capacity of assistant cashier. In 1914 he removed to Dallas to establish a grocery business, remaining there one year, at the end of which he went to Ballinger, Texas, and there conducted successfully, a cotton and grain business for a period of two years. Recognizing Dallas to be



F.D. Keine



the logical center of distribution for motor commodities for that section of the country, he again returned here in 1917, became associated with the Crow Elkhart Co. of Texas and a few months later became interested and effected the present company of Scarborough-Latham.

On June 12, 1912, Mr. Latham was united in marriage to Miss Mary Evalyn Barron, daughter of T. A. Barron, a prominent lawyer of Bonham, Texas. Mr. and Mrs. Latham make their home at 2915 Forest Avenue. Mr. Latham is identified with the Shriner, Hella Temple, and the East Dallas Christian Church, and is a member of the Chamber of Commerce and the Dallas Automobile Trades Association. He is an earnest advocate of all measures pertaining to the civic and industrial advancement of Dallas and particularly the maintenance and salvage of existing good roads in this vicinity and an extensive program for multiplying their number.



L. CLINE, Secretary and Treasurer of the Anderson Motor Company at 39 Jennings Street, (corner of 12th) Fort Worth is a native of Texas. He was born in Grayson

County in 1886, but later lived in Erath County, where he received his education in the public schools, and moved to Fort Worth in 1909.

Although neither of his parents, J. K. P. Cline and Hattie (McKee) Cline, are natives of Texas, they have lived in the state since 1871. The elder Mr. Cline, a farmer and business man, was a native of Tennessee and Mrs. Cline, claims North Carolina as her mother state.

Prior to his start in the automobile business, Mr. G. L. Cline gathered his experience from various fields of endeavor. In addition to his graded school education, he equipped himself with a commercial college education and first took up mercantile work. He next embraced an opportunity to go into the show business with which he remained for a time traveling over the "road." Following this ex-perience, he accepted a position with the Frisco Railroad where he was employed for eleven years. He has been in his present line since January 2, 1920.

On October 14th 1914, he was married to Miss Marie Hildreath, daughter of V. O. Hildreath, a cattleman in business about fifteen miles west of Fort Worth. Mrs. Cline while a Kentuckian by birth has made Texas her home state practically all her life having moved here from Kentucky with her parents in 1890.

Mr. Cline and his associates are distributors for the Anderson Motor Car in 66 counties in northern and western Texas and local agents for the Dort Motor Car in Fort Worth. There are five employees at their place of business where they have offices, show rooms and service station facilities.

Mr. Cline has a membership in the Automobile Association and the Fort Worth Chamber of Commerce. He is also enrolled as a member of the Masonic Order and the Elks.



HARLES AUSTIN WHITFIELD, owner of the Whitfield-Holmes Company, dealers in the Holmes air cooled automobiles, 211 Commerce Street, Fort Worth, has, by his

superior selling and business ability, established one of the most reliable and popular automobile agencies in this city. The Whitfield-Holmes Company was founded in October of 1919 and since that time has become the distributing center for Holmes cars for seven Texas counties. The Holmes car is equipped

with an air cooled engine of the most improved design; bodies are built on the most modern lines and are constructed to meet the approval of the most divergent tastes. The popularity of the car in this city is ably illustrated by the number that are seen in every day use on Fort Worth thoroughfares

A native son of Texas, Charles Austin Whitfield was born at Henderson, Rusk County, in 1892. He is a son of James and Elizabeth (Brown) Whitfield, the former being a native of Georgia state, while the latter is a native of this state. The younger Mr. Whitfield received his primary education in the public schools of San Angelo, being a graduate of the high schools of that city. His higher educational training was received at Trinity University and the Agricultural and Mechanical College of Texas, having received his bachelor of science degree from the latter institution. After his graduation he accepted employment with the Southwestern Telegraph and Telephone Company, at Dallas, where he was in charge of the traffic department of that concern. After two and one-half years of service with this company he resigned and began his salesmanship career, selling Overland and Willis-Knight automobiles at Wichita Falls. When the United States entered the world war he was among the first to volunteer his services, commissioned second lieutenant in the signal corps of the reserve corps. He was sent to Camp Vail, at Little Silver, New Jersey, and was later transferred to Fort Leavenworth, Kansas. In 1918 he was sent to France, where he was part of the immense service of supply, where he remained until July, 1919, when he returnd to this country, being demobilized from the service in August of the same year. In France he was promoted to first lieutenant. Mr. Whitfield then organized the Whitfield-Holmes Company, in which business he has been engaged since that time.

In fraternal orders Mr. Whitfield is a member of the Masons, the Elks, the Chamber of Commerce, Auto Dealers' Association, the Meadow Mere Club and the Glenn Garden Country Club.



D. CHESTNUT, automobiles and pianos, corner Sixth and Commerce Streets, Fort Worth. Handles McFarland and Stearns-Knight automobiles. High grade pianos. Phones: Lamar 1505; Lamar 3050.



J. BENEKE, owner of the A. J. Beneke Motor Company, Fort Worth, has gained his skill in automobile mechanics through an experience of several years and is now

recognized as an expert in that line of work. He established the A. J. Beneke Motor Company in 1910 and is now the local dealer for Winton, Lexington and Gardner Motor Cars. For the past five years he has had the good fortune of having an expert office manager, Miss Vida Hardoncourt, who first began work with him in 1915. The home of the company is located at 113 Commerce Street, and has a floor space of some ten thousand square feet, which is divided into a show room, offices, service station and a parts department. Besides handling the cars mentioned above the company also does repair work on all makes of cars, six mechanics being employed for this work under the direction of A. J. Ray. The first year of business, 1910, netted the company approximately \$2,500, in 1920 this was increased to approximately \$60,000. One of the things that has made for the phenomenal success of the company has been the lively atmosphere of business efficiency

that pervades the home of the company and spurs the employees on to greater goals.

A native of Wisconsin, A. J. Beneke was born at Oshkosh on August 3, 1885. He is a son of William Beneke, formerly a Wisconsin farmer who moved to Texas but now deceased. The younger Mr. Beneke secured his early schooling in the public schools of Wisconsin and when his parents moved to Texas in 1895 he began the study of mechanics. The major portion of his knowledge of this subject was secured in Fort Worth and at an early age he began work in a Fort Worth machine shop, where he remained for the next four years. He then accepted a position with the Southwestern Machine Shops and later was connected with the A. J. Ray Automobile Company. In 1910 he decided to open an establishment of his own and since that time he has operated and owned the Beneke Motor Company. Mr. Beneke also has large interests in oil leases and stock in Western Texas fields.

The marriage of Mr. Beneke to Miss Ruby Flack, of Mayfield, Kentucky, was solemnized at Fort Worth in 1909. Mr. and Mrs. Beneke are the parents of two children, Adolph, Jr., and Elizabeth. In local and state clubs Mr. Beneke has membership in the Fort Worth Auto Dealers' Association and the Texas Auto Dealers' Association.

A man of the type that bubbles with enthusiasm and energy, Mr. Beneke has always been of service to those in need and to those who know him he is "the self-made man."



LOYD WEAVER, owner of the Lloyd Weaver Automobile Company, 814 Travis Street, distributors for the Hudson and Essex automobiles, has one of the largest

and finest buildings in the city devoted to the automobile business, and enjoys a volume of business that aggregated three-quarters of a million dollars in 1920. The firm's territory takes in four counties, Wichita, Archer, Wilbarger and Clay, and a corps of twenty-seven clerks, salesmen and mechanics and four traveling salesmen is employed. The business, which was established in September, 1910, occupies three floors, 50x150 feet, including show rooms, parts department and service station.

Mr. Weaver is a young man, thorough-going, progressive and ambitious, and a prominent factor in the business life of his city. He located in Wichita Falls in 1906 and began working in a grocery store at a salary. After three years in the grocery business he formed a partnership firm under the name of Schnell & Weaver, and opened up a garage in a building 30x50 feet, employing one mechanic, and later he bought his partner's interest. From this small beginning, he has, by strict application to his business, careful and conservative management, built up one of the best automobile businesses in West Texas. In addition to his automobile interests, he also has large oil and refinery interests, and he has invested heavily in real estate in Wichita Falls which is improving in city lots, and has done some building of houses and will probably soon erect a business building on his close in realty.

Mr. Weaver is a product of Clay County, Texas, born in 1892, the son of W. F. Weaver, who came to Texas in the early seventies and is now a retired citizen of Wichita Falls. He attended the Oklahoma public schools and also a college at Cordell, Okla. In 1914 he was married at Wichita Falls to Miss Frankie Cecil, daughter of O. B. Cecil, vice-president of the Wichita Falls Foundry, and with their bright and interesting little daughter, Marguerite, make their home at 1708 Grant Street. He is an Elk and a member of the Wichita Club and Chamber of Commerce, and takes an active interest in all movements tending to promote the welfare of his city, which he believes is the best in the state.



UGH WEAVER, partner in the firm of King & Weaver Automobile Company, 1012-1014 Scott Avenue, is a leader among garage men of this city who does also storage, washing

and greasing work, keeping eight employees in Constant service in a twenty-four hour service a day. The automobile business has come to be one of the greatest industries of America and taken together with its accessories and service stations it is reaching every nook of the nation and in the cities there is hardly a block that does not have an establishment devoted to some phase of this immense business. The territory about Wichita Falls and the city itself is one of the largest and best fields for this activity that the state of Texas affords, due both to the fact that Wichita Falls has as large a wealth per capita as has any city in the Southwest and the fact that the city is one of the most active in the South. Mr. Weaver and his company are at the heart of this activity.

Mr. Weaver was born in Clay County, Texas, in 1887. His father is W. F. Weaver. As the family residence has been at different periods in Texas and Oklahoma alternately, the school system of the two states have made their contribution to the education of Mr. Weaver. He began in the business world by entering in with his brother, Lloyd Weaver, into the grocery business. After three years in this enterprise, he went with the Taylor-Weaver Grocery Co. for one year, and then with Lloyd Weaver into the automobile business. This affiliation was interrupted by the call to arms; Mr. Weaver served as an instructor on carburetors and ignition in 1918, until he received his discharge on December 21st of that year. He then returned to Wichita Falls and again resumed his former business but this time in his own organization.

In December, 1919, Mr. Weaver and Miss Fannie B. McIntyre, a native of Kentucky, were united in marriage; they have residence at 1640 Collins St. Mr. Weaver is identified with the Elks of this city and is active in its civic life as well as a believer in its immense commercial future.



ILLIAM E. BROWN, vice-president of the Nash-McLarty Motor Company, 2021 Commerce Street, Dallas, is associated in partnership with F. E. McLarty, of Dallas, and

conducts the business of distribution of the Nash automobiles and trucks in North Texas. The organization occupies two three story buildings, 50 by 90 feet each. The annual gross volume of business approximates nearly two million dollars in their territory which includes Northwest and East Texas extending south including Waco. Mr. Brown is president of the Brown-Mann-Nash Co. of M. S. Kinney, the local Nash dealers for Collin and Rockwall counties. Secretary and treasurer of the Delco Oil Co. and treasurer of the India Tire Company.

Mr. Brown was born near Humansville, Missouri, August 2, 1884, and is the son of Benjamin F. and Iva (Ayres) Brown. In 1903 he began business as assistant cashier in the Exchange Bank of Clark, Missouri, and remained working for that institution



Boyd Nesuer-



for eleven years. In 1914 he came to Texas and located in Waco as manager of the automobile department of the Herrick Hardware Company, who were agents for the Buick, and in 1917 he came to Dallas and assumed his present duties.

In 1909 he was married at Rosebud, Texas, to Miss Maymie Cruse of that place. They have four children, Maurice, Elbert, Kenneth and Bernard, and the family now reside at 3422 Cedar Springs Road, Dallas.

Mr. Brown is well pleased with his new surroundings and he finds the facilities of Dallas particularly well adapted to every business need. He has already gained a wide acquaintance and is an active member of the Chamber of Commerce, the Dallas Auto Trades Association and the Dallas Athletic Club.



HOMAS J. CHRISTAL, manager of the Texas-Indiana Truck Company, 1304-6 Young Street, Dallas, associated with P. J. Nalle, local dealer for the Stutz automo-

biles, is a citizen of Dallas who was recruited from Austin in 1919 after having made a success of the automobile business in the state capitol for the five years just preceding. In Dallas he conducts the local retail agency for the Indiana trucks, while he controls the wholesale distribution of this product for the entire state of Texas east of the Pecos River. At the above address he has a store room 50 by 130 feet which accommodates a sales room, service station and office. He now employs seven people in his business in Dallas and has appointed twelve local dealers in his territory.

Mr. Christal comes from an old Texas family whose earlier activities were closely associated with events which made much of the early history of the Lone Star State. His father, Roland Christal, was an old time Indian fighter, who fought in many raids against the red skins with Big Foot Wallace, famous for his prowess against the Indians in pioneer days. His mother, Margaret (Spiers) Christal, was also a survivor of these historic times and lost several relatives in the early Indian wars.

The younger Christal was born February 27, 1871, at Kerrville, Texas, where he received his first schooling, but finished his education at the high school in Austin where he moved when about twenty years old. His first business experience was gained in the mercantile business in an Austin store where he secured employment shortly after leaving school and he later formed a partnership in the firm known as Christal and Wukasch, which continued in business for ten years. He was next attracted to the colonization business and for several years was engaged in bringing settlers from Chicago to the Rio Grande Valley near Brownsville and it was not until 1914 that he made his first venture in the automobile business. This he began in Austin with an agency for the Chevrolet automobile and the Indiana truck which, as stated above, was the venture next preceding the present Dallas business.

In 1901 he was married in Austin to Miss Laura E. Lloyd, a native of that city. Her death occurred in the following year however, and some time later Mr. Christal married Miss Julia Neans, also of Austin. They have four children, Margaret, age 17, at the present time a student at the State University in Austin; Thomas, Jr., age 12; Elizabeth, age 7, and Rosa Lee, age 5. Mr. Christal's family now resides at 830 Elsbeth Avenue, Oak Cliff, Dallas.

Mr. Christal has long held the conviction that

Dallas is first choice in point of advantage for all men of big business who require first class commercial facilities and the plans that he is making for the growth and expansion of his business indicate that he is backing his convictions to the limit.

Socially, Mr. Christal has made a wide circle of friends; also he has been active in no small degree in the work of fraternal and civic organizations. He is a Mason and Shriner, with membership at Ben Hur Temple, Austin, a member of the Elks, the Woodmen of the World and the Modern Woodmen of America. Likewise he is a member of the Dallas Chamber of Commerce, the Dallas Auto Club and the Dallas Auto Truck Dealers' Association. His church affiliation has been made with the Baptists.



ERRY B. FREY, associated with A. T. Lloyd in the ownership of the Frey-Lloyd Auto Company, and manager of the organization, which was established in May, 1920, at 2208

Commerce Street, has been a factor in the automobile industry in Dallas for several years. His company has the wholesale and retail sales agency for Jordan and Saxon cars in all of North Texas and a part of Oklahoma and New Mexico, and they expect to sell two and a half million dollars' worth of cars during their first year in business, ending May 1, 1921. The company employs a competent sales and clerical force and keeps two salesmen on the road and is finding a splendid demand for the cars handled by the company.

Equipped with an extensive business experience in several lines, in all of which he has been very successful, the future of the Frey-Lloyd Auto Company is never in doubt. Beginning his commercial career with the Emerson Electric Company of St. Louis, during the World's Fair, having charge of the stock and parts department for five years, Mr. Frey came back to Dallas at the end of that time and for three years was engaged as a bookkeeper in the City National Bank. He left the bank in 1912 to become Texas sales manager for the Shelby Printing Company of Shelby, Ohio, and in 1915 he left the company and engaged in the automobile business, becoming a salesman for the Overland Auto Company. Four months later he took over the Reo agency in Fort Worth, Texas, and conducted it successfully for six months, then sold it out and came back to Dallas and acquired a one-fourth interest in the firm of Tenison, Bair & Frey Company, and was general manager of the company for four years. Withdrawing from this firm he formed a partnership with Mr. Lloyd and established his present business. He is the owner of oil lands in Nolan and Brewster Counties, West Texas.

Mr. Frey is a native of Wichita Falls, Texas, born in 1890, and educated in the public schools there, and Dallas high school, also augmented by a business course in Dallas. His parents were Fred and Lena (Frank) Frey, the latter deceased. His father is a native of Pennsylvania and came to Texas in the early days. He is now a retired citizen of Dallas. Mr. Frey was married in Dallas in 1912 to Miss Sophia Blakeney, daughter of H. J. Blakeney, of Dallas, and they live at 4002 Holland Avenue. He is a member of the Knights of Columbus, the Dallas Auto Club, the Dallas Ad League, the Cedar Crest Country Club, the Koon Kreek Klub, the Trinity Rod and Gun Club and the Dallas Athletic Club, and always interested in every activity making for the general welfare and progress of Dallas.

OMER LYNE, president and general manager of the Texas Auto Supply Company, 109-11 East Sixth Street, Fort Worth, has been engaged in the automobile supply busi-

ness in this city for the past decade and has with his energy and ability increased the business of his concern four-fold in the past few years. His name has been interlinked with all movements in the auto supply line for this city for a number of years and he is well known throughout Northern Texas for his accomplishments as a practical business man. The Texas Auto Supply Company was established in this city in 1911, in retail. The business grew rapidly and Mr. Lyne became an executive of other stores located in Dallas, Waco, Houston, San Antonio and El Paso. In 1919 the company changed from the retail to the wholesale business and at the present time is engaged in wholesale trade exclusively. The officers of the concern are: Homer Lyne, president; C. B. Lyne, vice-president, and E. L. Sorrels, secretary and treasurer. The home of the company, which is located at 109 East Sixth Street, has a floor space of over seventy-five hundred square feet; nineteen employees are kept busy supplying the service of trade and eight salesmen are on the road for the company. Its field of business is not only throughout Northern and Western Texas but also extends through a number of counties of Southern Oklahoma. The first year of business, 1911-1912, was approximately seventy thousand dollars while the year 1920 brought a total of approximately three hundred thousand.

A son of Texas soil, Homer Lyne was born at Palestine, Texas, in the year 1889. He is a son of J. P. and Ida May (Mayfield) Lyne, the former during his lifetime being a railroad man, while the latter was a native of Texas. Mr. Lyne's early education was secured in the public schools of Fort Worth and after his graduation there he secured a position in the general offices of Armour and Swift and later was connected with the Southwestern Telegraph and Telephone Company. After two years of service with that concern he went on the road as a traveling salesman for the Richmond Sales Company, having as his territory Virginia, Pennsylvania and New York. Then was promoted to the position of branch manager at Rochester, New York. This was an exceptional promotion inasmuch as Mr. Lyne at that time was but 20 years of age. He returned to this state some years later and in 1911 organized the Texas Auto Supply Company, of which he is now the president and general manager.

In fraternal orders Mr. Lyne has membership in the Masons, being of the thirty-second degree, the Moslah Shrine, the Scottish and York Rites, and the Elks. He is a member of the Rotary Club, Fort Worth Club, Glen Garden Country Club and the Chamber of Commerce of Fort Worth. Mr. Lyne was one of the organizers of the Fort Worth Auto Trades Association, of which he is now a director. Mr. Lyne has always been an ardent supporter of Fort Worth and is of the belief that from a distributing standpoint it is the greatest city of the state.

LAUDE MABBERY, member of the firm of Mabbery-Hill Motor Company, Fort Worth, has been identified with the implement and automobile business for the past

twenty years. Before coming to Fort Worth and entering the automobile business he was the assistant manager of the International Harvester Company, one of the largest implement houses in the world. Having visited this city a number of times he came here in 1919 and organized the Mabbery-Hill Motor Company, with Mr. J. C. Hill of this city. Since that time they have been the local distributors of the Haynes Motor Car, recognized as among the best now manufactured. The home of the company is located at 510 Throckmorton Street and consists of the most up-to-date automobile show rooms. Besides the two members of the firm three persons are employed to care for the business of the concern.

A native son of the state of Missouri, Claude Mabbery was born at Kansas City in 1883. He is a son of J. W. Mabbery who is a native of Missouri and has been active in the implement business of that state for the past forty years. The younger Mr. Mabbery received his early training in the public schools of his native city, where he made an intensive study of the art of manual training. After finishing school he began his business career in the implement line. He was a traveling salesman for the International Harvester Company, having as his territory Oklahoma, Kansas and Missouri. He was later made assistant manager of this concern, which position he held for several years. He resigned this position in 1919 and came to Texas, locating at Fort Worth, where he had visited and picked his bride some years before. He organized the Mabbery-Hill Motor Company in July of 1919 and since that time has been the senior partner of that concern.

In 1910 the marriage of Mr. Mabbery to Miss Bessie Rintleman was solemnized at Fort Worth and they are the parents of one child, Fay Elizabeth, age seven years. The Mabbery home is located at 2204 Park Place, Fort Worth.

In fraternal orders Mr. Mabbery is affiliated with the Masons, being of the thirty-second degree; a Knight Templar; Scottish Rite and Mirza Temple Shrine. In local civic organizations he is identified with the Fort Worth Automobile Club and the Chamber of Commerce.

Since coming to this state Mr. Mabbery has acquired the real "Texas Spirit" and is now a devout booster for his state and city. His future policy and endeavors as a citizen will be of inestimable value to "the railroad center of the Southwest."

EORGE F. DAY, energetic and enterprising automobile man, manager of the Fort Worth SC 30

branch of the Texas Paige Company, corner of First and Throckmorton Streets, has the local agency for the Paige automobiles and trucks and expects to do a business aggregating one-half million dollars for the year ending July 1st, 1921. Mr. Day never loses an opportunity of demonstrating the efficiency and splendid qualities of "America's most beautiful car" and this enthusiasm has been re-

flected in an ever increasing volume of Paige sales since he took charge of the local branch in July, 1920. The branch occupies 65 by 145 feet of floor space and includes a show room, parts department and service station. Employees number thirteen, including three salesmen. J. R. Roach of Dallas is president of the Texas Paige Company and W. A. Isaacs secretary and treasurer.

Mr. Day was born at Mason, Michigan, in 1884, a son of George F. Day, now deceased. He attended the public schools and the high school at Lansing, Michigan, and started his automobile career in the plant of the Olds Motor Company in 1903. He remained with the Olds factory until 1906 and during his service there covered every department. He then went to Detroit and later was on the road selling



Honel Lyne



trucks in Virginia. He then went with C. F. Spitdorf and Company and was later made manager of their branch house at Detroit. Mr. Day then went to Canada and had the ageny for the Hupmobile and Reo at Toronto. Later he became connected with the General Motors Company handling the Oakland and then the Maxwell. During the war he was connected with the ordnance department of the United States Army at Cleveland, Ohio, having charge of eight shops throughout the war. He was then connected with H. W. Kane and Company buying and selling steel until his removal to Texas in the early part of 1920.

Mr. Day was married at Graham, Texas, in 1920 to Miss Lillian Shannon, a native of South Carolina. A firm believer in Texas and in Fort Worth, Mr. Day confidently expects this city to become one of the leaders in commercial and industrial lines in the Southwest.

OHN H. ARMISTEAD, proprietor of the Central Auto Supply Co., dealer in automobile accessories, 611 East Tenth street, is one of that group of progressive merchants who have made Oak Cliff the thriving city that it really is. Dallas is a big city and it is necessary that the citizens west of the river conduct business institutions as large and prosperous as can be found east of the stream. Mr. Armistead saw the opportunity presented and as a result he has built up a concern that does as fine a business as can be found in the State. A Ford car can almost be built from the stock which he carries. Other makes of cars can be fitted out with every accessory that the most exacting owner could desire. His place lacks but one thing-floorspace, and he is trying to get more of that right now.

The Central Automobile Supply Company maintains a gas filling station, repair shop and storage space as well as a full line of merchandise common to the trade and tires and tubes. Seven employees are necessary to give the business attention and trade is accomodated from 6:30 a. m. until midnight.

Mr. Armistead is not a native of Dallas nor of Texas but he has made as many friends here as some of the oldest inhabitants. He was born in Tennessee in 1871, son of D. H. Armistead. He was educated there and after his schooling went on the road. He sold trucks in Texas and Oklahoma and also engaged in the mercantile line. During his travelling days he covered Texas, Oklahoma, Alabama, Mississippi, Tennessee and New Mexico.

· He was married here in 1912 to Miss Bessie Robinson of Dallas. They make their home at 4311/2 East Eighth street.

Dallas is the best city in the world according to Mr. Armistead. He is one of the strongest workers in the Oak Cliff Business Men's Club which is striving to make that part of Dallas a big, progressive community. He is a member of the Dallas County Tire Dealers Association and maintains an affiliation with the Odd Fellows organization.

EO. A. ANDLAUER, president of the Mason Tire and Rubber Company of 2020 Main Street, was the moving spirit in the decision to open this business in Dallas and it was natural therefore that he be chosen president and general manager. The firm began in April, 1920, as state distributors for Mason Tires and Tubes and

Solid Tires and the business has been a pronounced success from the start. Their nine traveling salesmen cover Texas, Western Louisiana, Northern Mexico and the wholesale business is increasing rapidly, while twelve competent employees keep busy in the house. Mr. Andlauer is most intensive in his work and the force of his sustained effort is reflected in the enthusiasm of his employees. That the southern field for tires is a prolific one is a self evident fact, and it is a question of constant sales and efficient shipping service. In 1918 previous to coming to Dallas and opening this business Mr. Andlauer was in Fort Worth as branch manager for the Miller Rubber Company and resigned from them to establish the business which he now directs.

Mr. Andlauer was born in Kansas City, Mo., in 1891. His father passed away when the son was eleven years old. He attended public schools of Kansas City until he was sixteen when he went to work for a wholesale dry goods firm of Kansas City and remained in their employ two years. At that time the Goodrich Rubber Company of Kansas City offered him a place with them, giving him the privilege of learning the adjusting business, which he studied for six months and this was followed by a period spent in Akron, Ohio, in the sales factory school covering instruction in the auto rubber department, Finishing his course in Akron he returned to the Kansas City branch and for three years worked in special sales and advertising work covering Missouri, Kansas and Nebraska. The following two years found him with the Kelly-Springfield Tire Company of Kansas City. Oil then lured him and he left the tire interests and for one year he operated in the oil business, choosing the famous Goose Creek section near Houston as his field of activity. Although reentering the tire and rubber business when he came to Dallas, Mr. Andlauer still retains valuable oil holdings and is chairman of Board of Directors of the Buie Oil Company of Fort Worth.

In 1917 in Olathe, Kansas, Mr. Andlauer was married to Miss Statia Perky, a native of Kansas City. They have one child, a daughter born August 21st, 1919, named after her mother, and the family home is at 4214 Ross Avenue.



OGER M. RANDAL, vice president and manager of the Slaughter-Randal Company, wholesale dealers of tires and tubes, and located at Commerce and Houston Streets,

has had ten years experience in the tire and automobile trade and possesses a thorough knowledge of every phase of the business.

This company was organized in April 1919, with Mr. Randal as one of the promoters and organizers. Capital stock amounts to \$50,000 and about \$50,000 worth of goods is kept on hand. Seven people are employed by the concern, including four salesmen who cover Texas territory. Jobbers are established in all of the principal cities of the state, while dealers are stationed in smaller cities and towns. This company represents the Victor Rubber Company, a concern that has been making rubber for twenty-two years. Victor tires and tubes are handled, and tires of many other standard makes. Business is on a steady increase and Mr. Randal predicts wonderful things for his firm during the coming years.

A native of Texas, Mr. Randal was born in Bosque County on February 14, 1884. His father was G. W. Randal, a ranchman, now deceased, and his mother was Francis Lane Randal of Georgia. He attended the public schools of Waco and Baylor University, and it was while he was a student of the latter that he received through Senator Joe Bailey, an appointment to Annapolis, Maryland, completing his education at the Naval School.

In 1905 he entered the cotton exporting business at Waco, continuing here until 1910 when he came to Dallas to organize the Slaughter-Randal Company, then State Distributors for the Republican Rubber Company. In 1915 he formed a partnership with Mr. Adams to establish the firm of Randal-Adams Automobile Company, distributors of Packard and Chandler Cars, and was actively associated with this firm until being accepted for service in the United States Army. On enlisting, he was designated Captain of the Motor Transport Department, serving in various training camps until the Armistice was signed.

Mr. Randal was married in 1917 to Miss Nellie Blair House, daughter of Reuben House of San Antonio, well known Colonel of the Texas Militia, and now deceased. Mr. and Mrs. Randal reside at 2902

Oak Lawn Avenue.

He is a member of the Chamber of Commerce, the Dallas Country Club, Dallas Automobile Club, and the Dallas County Rubber Dealers Association. Mr. Randal is an energetic, enthusiastic citizen, and believes that among the cities of the Southwest, Dallas is second only to Kansas City, but rivals that city as a jobbing center.

LYDE C. HARTER, vice-president and general manager of the Starter Service Company, Inc., dealers in automobile starter equipment and supplies, has seen the busi-

ness grow from a small building with only six employees, until today it occupies a floor space of twenty thousand square feet and numbers from fifteen to twenty employees at all times. A complete starter service is maintained furnishing service on all makes of starters and the parts department . enables the company to make repairs or supply missing or broken parts on any starter almost upon a moment's notice. They are now equipped to render service on all makes of batteries.

Besides Mr. Harter other officers of the company are: R. E. Cole, president, and S. S. Avarello, secretary and treasurer. In addition to the service station, the Starter Service Company is the factory representative for such well known equipment as the Electric Auto Lite, Connecticut, Westinghouse, Northeast, Splitdorf, Atwater Kent, Dyneto, Gray and Davis, Bijur, Simms, Bosch and K-W Ignition. The company also acts as state representative for Zenith carouretors and maintains a parts and service department for the Delco, Remy and Klaxon equipment. A recently installed department gives service on Timken and Hyatt bearings, handling also Briggs and Straton panels and switches.

Mr. Harter was born in Fort Worth in 1894 and is a son of W. J. Harter, well known railroad man who has been connected with the Texas and Pacific Railway Company for a number of years. He received his education in the public schools of Fort Worth and Saint Joseph's Academy at Marshall. He was connected with the Texas and Pacific for ten years and then for a year was employed by the Texas State Bank of Fort Worth. After two years' service with the Chamber of Commerce as assistant to Mr. Gumin he became identified with the Starter Service Company in 1916 and on August 14, 1919, was elected vice-president and general manager.

A staunch believer in the future of Fort Worth, Mr. Harter never loses an opportunity to boost for his native city. He is a member of the Elks.

Mr. Harter was married in 1919 to Miss Frances Sprinkle, daughter of O. S. Sprinkle of Fort Worth. They reside at 38 Jennings Avenue.



E. COLE, president of the Starter Service Company, is a native Texan and was born at Bryan, June 14, 1885. He is a son of N. B. and Mollie (Rawls) Cole, and was

educated in the public schools of Bryan. He was engaged in business at Bryan and San Antonio before removing to Fort Worth. He is an expert storage battery man and was connected with the Fort Worth Battery Company before going with the Starter Service Company in 1916. Mr. Cole and Mr. Harter have worked untiringly to build up their present splendid business which is now aggregating around two hundred thousand dollars per week.

On June 7, 1914, Mr. Cole was married at Bryan to Miss Aline Rhodes, daughter of a well known Bryan family. They have one son, R. E., Jr.

Mr. Cole is a thirty-second degree Mason, a member of the Scottish Rite organizations and of Moslah Temple Shrine. He is a strong believer in Fort Worth and expects it to ultimately become the commercial and industrial center of the Southwest.



HRUSTON BOWER, partner in the Bower Auto Rent Co., rent service and garage, 1200-2-4-6 Commerce Street, has in four years-with his brother's assistance-built

up as large and efficient a business of its kind as can be found anywhere. To control the business that this firm does means that strict attention is paid to the comfort and safety of its patrons and further that courtesy and promptness are an asset to any organization. These brothers own and operate twenty-two Cadillac automobiles which are on duty twenty-four hours of the day and carry passengers to all points in the community. Their institution occupies a floor space of 125x200 feet and parking space in this large garage is sought by Dallasites who desire the best of care for their cars. Fifty-five employees are used in the running of cars, washing and otherwise taking care of them. Four wash racks can take care of fifty cars a day. A private telephone exchange is necessary to carry on the large volume of business that comes in.

Mr. Bower knows the business well and ever since the establishment of his own concern has striven to build it up by giving service. The work done by an organization of that kind requires the utmost in service and visitors to this city and local persons who find it necessary to rent a car have found that the Bower Company gives that kind of service.

Mr. Bower is a native of Dallas and was born here in 1891, son of E. G. and Virginia Scott Bower. His father was well known here in business circles. He was educated in the Dallas Public Schools and later attended St. Edwards College at Austin. On leaving school he desired to learn the automobile business from the bottom on up so he went to work as a mechanic for the Munger Automobile Company in 1908. He was there for four years and then went to work for the Adolphus Auto Rent Co. where he remained until he and his brother formed the present partnership.

In 1910 he was married to Miss Jessie Meeks of Grand Saline, Texas. They have three children,



6.6 Harter



Genevieve, Jessie and Thruston, Jr. The Bowers make their home at 3204 Dartmouth Street in Highland Park.

Mr. Bower is actively identified with the business and civic affairs of Dallas and takes a prominent part in all progressive movements which will go to make Dallas a bigger and better city. He is a Mason, Scottish and York Rite and member of the Hella Temple Shrine.

He is a world war veteran having served in the air service.

ORGAN H. COX, president of the General Service Tire Company, Masten Street, just off Pacific Avenue, is at the head of the largest business of its kind in the city. Mr.

Cox is an able business man and has demonstrated his ability to succeed in whatever he undertakes.

The firm was established in 1915 by Mr. Cox and started in business in an up-to-date building which has been built by Mr. Sam Cochran especially to accomodate the line of goods to be handled. The General Service Tire Company was wholesale and retail distributors for Federal Tires and tire accessories of standardized makes. Twenty-three people are employed in the organization, with five travelling salesmen covering their territory which includes the whole of Texas. The retail end of the business handles the above tires, and conducts the famous Quick Service Tire business. During 1919 retail business reached the sum of \$285,000 while the volume of wholesale business amounted to \$319,000. The 1920 business did not reach the above amount.

On April 15th, 1921 the General Service Tire Company leased a piece of ground 118 ft., by 176 ft., on Masten Street just off Pacific upon which is to be built a five story fire-proof building which will be the new home of the above company. It will handle the same line, adding a battery line and a general department store for automobile accessories, also having a capacity for the storage of 450 automobiles.

The 20 year lease on the ground and building represents a consideration of about \$450,000.

The capital of the General Service Tire Company is being increased to \$100,000 fully paid in. It is believed that Mr. Cox is opening the first Automobile Accessory Department Store in the United

Born at Temple, Texas on August 26, 1879, Mr. Cox received his education in the Temple public schools. His father, Frank S. Cox, was a pioneer settler of Bell County, and well known in that part of the state. He owned a large farm near Temple and was actively engaged in farming for many years. Now he is retired and living at Temple. Mr. Cox's mother was Miss Mamie Fletcher of South Carolina.

Mr. Cox upon leaving school, decided to go into the jewelry business. In 1899 he bought a jewelry store and studied the business under R. T. Crawford successfully conducting the firm from a \$20,000 to a \$65,000 basis. In 1906 Mr. Cox gave up his business and went to west Texas where he lived on a ranch for three years. Returning to Dallas in 1909 he formed an association with the Shuttle Bros. and Lewis firm as buyer and manager of the diamond department. He remained with this company for six years when he resigned his position to establish a business of his own again. This time he went into the tire business, believing in this age of automotive traffic, that this line of business held the greatest possibilities for future development.

He was married in February of 1905 to Miss Effie White of Temple, sister of Dr. R. R. White who established the Temple Sanitarium. The Coxes have two children, Mary who is twelve, and M. H. Jr two years old. Their home is in Munger Place at 5215 Junius Street.

Mr. Cox is a member of the Chamber of Commerce President of the Dallas County Tire Dealers Association, a member of Kiwanis Club, Auto Club Lakewood Country Club and the First Baptist Church.



OHN H. DUNN, president of the John H. Dunn Tire Company dealers in American & Akron tires, 1609 Hughes Circle, Dallas, has been conducting a wholesale tire busi-

ness since April, 1917, and has built up a sufficient trade in Texas, Louisiana, Arkansas, New Mexico and Mexico to be independent more or less of money stringencies and price flurries in automobile products, so often disastrous to the smaller and newer dealers and, while handling his stock with deftness during the period of readjustment, is calmly formulating great plans for the future of his organization. Judging from the reports and work of his six salesmen who are covering the above territory, he finds the outlook very encouraging, especially for the sale of the better class of tires. He finds that in Texas, especially, the average automobile owner is losing his taste for second grade tires and is showing an increasing preference for the standard and higher priced products. Associated with Mr. Dunn is A. M. Rhodes who is vice-president of the company. In 1920 the company did about \$1,000,000 of business and will approach that amount in 1921.

Mr. Dunn was born in Danville, Kentucky, in 1872, where his parents, now deceased, were then making their home. Here he received his earlier education in the public schools and later attended Center, the "wonder college" which is also situated in Danville, and where he played on the college football team.

He got his first start in business by traveling for Price and Lucas, of Louisville, Kentucky, taking for his territory the old south and the southwest, continuing in this work for six years. During the next six years he was general sales manager for the National Pickle Canning Company of St. Louis and then came to Dallas where he became interested in the tire and accessory business. He has been in his own business in this line since 1917, as stated above, and has been very successful.

In Dallas in 1899 he was married to Miss Louise Maas, daughter of Captain Louis Maas, now deceased, and a native of Texas. Mr. and Mrs. Dunn now reside at 1517 Hughes Circle.

Mr. Dunn has many friends in Dallas and is a member of several local social and fraternal organizations. Among these he is a member of the Dallas Consistory No. 2, the Dallas Golf and Country Club and the Dallas Athletic Club, the Chamber of Commerce. Rotary Club and the Christian Church.

Mr. Dunn is interested in various other enterprises and assisted in the organization of the Dallas National Bank of which he is a director.

His confidence in Dallas is backed by the success that he has made of his business and attested by the plans that he is making to increase his volume during the coming years.



NTON F. KORN, Jr., architect, 413 Andrews Building, is one of the leading architects of the city. Mr. Korn established his office in Dallas in 1917. Before arriving in the city he had made a name for himself in New York

and the East. Mr. Korn employs six men in his office and about 50 to 75 in building operations.

Notable among imposing residences erected by him in the last three years are: Hugh E. Prather's home in Highland Park, the home of Mrs. Cicero Smith on Beverly Drive, William Bacon's Beverly Drive place, Hugh Bell's home on St. John's Drive, and the Worth Wimberley place on Beverly Drive. He recently erected the magnificent home for Thomas Morrissey on Turtle Creek Parkway, and the imposing residence of Henry Boazman, Maple Avenue, and remodelled the A. B. Wharton place on Preston Road.

Born in New York City on August 25, 1886, he was the son of Anton F. Korn, Sr., business man of the metropolis. He began his education in the public schools of New York City, graduating from De Witt Clinton high school in 1903. The five successive years found him employed in architect offices of the city, learning the rudimentary principles, and in 1908 he entered Cornell University for special courses in architecture. He came to Texas in 1914 with Galveston as his objective. In that city he was associate architect in erecting the famous John Sealy Hospital, the Nurses Home and Woman's Building which were constructed in connection with the hospital, and many others of Galveston's most commanding structures. He was associate architect in building the homes of R. Wilkens, Carl Biehl, George Copley, Mrs. R. Waverly Smith, remodelling and improving, and the A. C. Torbert apartment house, and business house of L. H. Nelson.

His marriage to Miss Marie Kroger, daughter of a New York banker, Henry Kroger, was celebrated in New York City on May 15, 1914. Mr. and Mrs. Korn have two children, Anton K., and Andreas F. The Korn home is at 3615 Beverly Drive.

Mr. Korn is a member of the Trinity Valley Masonic Lodge, he is a Dallas thirty-second degree Scottish Rite, Hella Temple, a member of the Chamber of Commerce, and the Episcopal Church. From his own success since coming to Texas, Mr. Korn draws his conclusion that this state is the best in the country for ambitious young men, and that the city of Dallas offers unlimited opportunities.



HOMAS P. BRENNAN is the assistant secretary and local representative of the Gilsonite Contracting Company, general contractors, with main offices in the Great

Southwestern Life building. He is a superb construction commander and keeps a corps of able assistants and numerous workmen. Mr. L. J. Haenni is president of the company.

Mr. Brennan came to Texas and to Dallas with the Gilsonite Company in March 1915 and he has kept his firm ever busily active. To their credit are buildings of which Dallas is justly proud. They built the Adolphus Hotel and Annex, Great Southern Life Building, Rogers-Meyers Furniture building, Majestic and Hippodrome Theatres and the Telephone exchanges in both Oak Cliff and Oak Lawn, and out of Dallas the most notable buildings to their credit are the College of Industrial Arts in Denton and the Crystal Palace in Galveston. These are a few of many they have erected but are indicative of the magnitude and excellence of Mr. Brennan's work.

Thomas P. Brennan was born in Litchfield, Ill., on February 26th, 1892. His parents were Thomas and Catherine (Smith) Brennan, a name and family well and favorably known in that state. He married Miss G. Williams in 1916, and they have one child, Thomas

Mr. Brennan gained his education in the public schools of St. Louis, Mo. On leaving school he turned his entire attention to business and his persistent efforts have crowned him with success.

Mr. Brennan is a member of the Knights of Columbus and attends the Catholic Church. The Brennan family reside at 5721 Velasco Avenue.



RNEST H. COTTERELL, consulting and civil engineer, Dallas, possesses a record of achievements of which he may well be proud. As an engineer of the highest rank,

Mr. Cotterell is known on two continents. work has been both intricate and difficult, requiring the skill of a master hand and he has proven himself fully capable of coping with any work involving engineering ability.

Mr. Cotterell makes appraisals for income taxes, fire insurance and in cases of loss by fire, also for the purpose of cash account systems for business houses. While engaged in this business Mr. Cotterell still makes contracts for engineering work and actively represents the National Surety Company, a firm for which he worked several years. His work takes him to various parts of Texas and the Southwest.

Mr. Cotterell was born in Birmingham, England, on May 12, 1875. His father was Edward Henry Cotterell, noted contractor and his grandfather was Joseph Cotterell, also a well known business man of Birmingham. He was educated in the Blue Coat School of Birmingham, one of England's most famous schools, and later attended the Midland Institute of Science, in Birmingham, for your years, graduating in science in 1889. For a time he was engaged in teaching science, and afterwards worked with the family in engineering work. In 1898 he formed an association with the Admiralty Harbor Works of Dover, one of the largest of its kind in the world, and costing \$40,000,000. He was associated with various other works during the next few years, including the S. Pearsons and Sons and the Portland Breakwater and Harbor Companies of England, and was assistant engineer on the building of a rotary kiln cement plant. After this he branched out for himself and among the engineering feats undertaken by him was the building of three, sixand-a-half million gallon tanks, made of reinforced concrete for sewerage storage tanks and sewerage outfall works, which were constructed for the city of Portsmouth. He was also in charge of the construction of the King Henry VII bridge over the Tyne River, a marvelous piece of work, noted for the large caisons put down. His next contract was for building a reinforced concrete viaduct for the Great Southern and Western Railway at Waterford, Ireland.

His first trip to the United States was made in 1895. In 1905 he came over permanently, going first to Canada where he was bridge engineer for the Canadian Pacific Railway Company for two years. He was placed in charge of several preliminary surveys in Northern Canada for the purpose of connecting Edmonton with the Northern waters, and thus form a passage to the Artic Ocean.



Auton Khorn p.



After this important work he was made chief engineer of construction on the Victorian Waters of British Columbia. His Canadian work gained him a reputation in that country. In 1915 he accepted the position offered him by the National Surety Company of New York as chief engineer. His services to this company, which is the largest surety company in the world, were invaluable. The officials soon came to depend on his judgment and to consult him concerning important matters arising. In October, 1919, they accepted his resignation with the deepest regret. He still conducts the Southern end of their business for them. His resignation followed a desire to come south and establish his own business in a country of unequalled opportunity. He opened his Dallas office in January, 1920.

HOWELL KIDD, president of the Kidd-Scruggs Company, builders and engineers, with offices at 702 Insurance Building, Dallas, has been instrumental in the planning

and construction of a number of the largest and most beautiful buildings of this state. For the past fifteen years he has been engaged in construction work and the numerous buildings that he has built stand as monuments to his constructive ability. The Kidd-Scruggs Company was organized on June 6th, 1919, by Mr. Kidd, Stuart B. Scruggs and Gross R. Scruggs, well known business men of Dallas. Stewart B. Scruggs is a graduate of engineering at Lehigh University. The company has secured the building contracts for a number of local buildings and at the present time is engaged in the construction of a number of large buildings.

Born at Port Deposit, Maryland, on the 12th day of December, 1882, H. Howell Kidd is a son of W. F. Kidd, of that state. He received his primary education in the public schools of Maryland and at the Tome Institute, at Port Deposit, Maryland, where he graduated in 1899. For the next succeeding five years he taught school and in 1904 became engaged in construction work, under J. W. Oliver, at Knoxville, Tennessee. Two years later he moved to Houston, Texas, as a representative of the American Construction Company, and for nearly two years engaged in building construction at that city. In 1910 he came to Dallas as manager of the building activities in North Texas for the company. Among the large number of well known buildings which he constructed may be mentioned: The Southwestern Life Insurance Company building, the Cotton Exchange building at Dallas, the Cleburne Court House at Cleburne the Westbrook Hotel at Ft. Worth, the Jones Building at Houston and the Bristol Hotel Annex, also at that city. Later he became the vicepresident of the Watson Construction Company and while serving in that capacity built the Neiman Marcus Company building at Dallas, four school dormitories at Gainsville, and the Wells Fargo and Company building of this city, as well as many other smaller buildings. During the recent war Mr. Kidd constructed a number of army training posts, among which are Camp Logan at Houston, Ellington Field at Houston and Gerstner Field at Lake Charles, Louisiana. In the former two he made a record for the fastest constructed jobs for the government in the Southwest. In 1919 the Kidd-Scruggs Company was formed and since that time Mr. Kidd has devoted all of his time to the construction activities of the

In fraternal organizations Mr. Kidd has membership in the Masons, Commandery Number Six and

company in North Texas.

Hella Temple, of Dallas. In civic clubs he is a member of the Dallas Chamber of Commerce and the City Club, the Technic Club and the Salesmanship Club. Mr. Kidd has always been a fervent booster for Dallas and the organization of the Kidd-Scruggs Company gives Dallas one of the largest and most efficient construction firms of this state.



W. FINLEY was born in Waxahachie on August 24, 1881, the son of Olin A. and Mattie Mason Finley. He began his education in the Waxahachie public schools, later

going to Texas College where he graduated in 1901. After this he attended the University of Texas for a course in engineering, receiving his C. E. degree The following three or four years found him employed in the engineering departments of the Santa Fe and Texas and Pacific Railways, and as superintendent in charge of the construction of the causeway at the Southern end of the Dallas-Waco electric railway. After this he was engaged for several years in constructing steel bridges in West Texas, and the significance of his work here cannot be overestimated. In 1913, becoming interested in the great question of the West-reclamation-he decided to devote his whole time to this much needed work. With headquarters at Ennis he directed most of the levee work on the Trinity River south of Dallas, and with C. C. Cobb undertook and accomplished the reclamation of 17,000 acres of waste land at a cost of \$414,000. Mr. Cobb had the contract for ninety per cent of all reclamation work done in Texas, the total expenditure of which amounted to \$4,000,000. While engaged in this work, Mr. Finley put up more than 12,000,000 cubic feet of dirt. In Dallas he served as treasurer and manager of the Dallas Mfg. Company, manufacturers of cotton gin and oil mill machinery. Leaving this company Mr. Finley became identified with the U.S. Producing and Refining Company, with main office at Santa Maria, California.

He was married in 1910 to Miss Maud Winn. Mr. and Mrs. Finley have two sons, Morris and Olin.

Mr. Finley is a prominent member of the Delta Tau Delta fraternity, and attends the Methodist Church. He has made many friends during his residence in Dallas in 1918, and his work is known throughout the state.



J. COX, civil and consulting engineer, 502 Dallas County Bank Bldg., has had a considerable experience in engineering, having been connected with several of the largest

railway companies in the United States. His record of achievements is an enviable one, and his name is widely known among men of his profession.

Mr. Cox came to Dallas in July of 1919 and bought the O. W. Finley Engineering Company. He is making a specialty of reclamation work and carrying this on extensively in Texas, at present being engaged in several large undertakings.

Born in Saginaw, Michigan, on July 24, 1885, Mr. Cox was the son of John G. and Elizabeth Brown Cox. He studied in the grammar and high schools of Saginaw, and upon finishing the high school work, entered the University of Michigan for a four years' engineering course. He received his C. E. degree in 1906. His first work after graduating, was in the engineering department of the Perre Marquette Railway Company where he was employed for a year and a half. He came South at this time and was made assistant locating engineer on the Nashville and Huntsville Railway, and given a difficult and intricate piece of work to do. Thirty days after the completion of this he was appointed Chief Engineer of the road. Mr. Cox has also done engineering work for the C. C. C. and St. Louis roads, and was at one time locating engineer and later resident engineer for the Kansas City Southern Railway. The next four years following his work with this road he was engaged by the Frisco and later the Rock Island lines as Division Engineer, and assistant chief engineer. In 1913 he organized an Engineering and Construction Company in Alexandria, Louisiana, and handled engineering and construction jobs for small railway lines and municipal undertakings. It was here that he began his reclamation work. After six years in Louisiana the increasing necessity of reclamation work in Texas called him to this state and he settled definitely in

His marriage to Miss Delia Melady of Alexandria was solemnized in 1916. Mr. and Mrs. Cox have one daughter, Audrey Marie, and reside at 2616 South Harwood Street.

Mr. Cox is a member of the American Society of Civil Engineers, and the B. P. O. Elks of Lafayette, Louisiana. He is doing a splendid work in Texas and one by which the state will profit materially.

OBERT NELSON SANSBURY, well known and popular druggist, proprietor of the Sansbury drug store at Ninth and Indiana Streets, came to Wichita Falls from Sweet-

water, Texas, in 1911 and opened his present establishment in 1916, having been employed in the Rexall Drug Store in Wichita Falls prior to that The Sansbury store is thoroughly modern time. in every respect and carries a high grade line of drugs and sundries, Whitman's candies, domestic and imported toilet articles, cigars and tobaccos. A well appointed soda fountain is part of the store equipment and is in charge of experienced and capable dispensers. A large prescription trade has been developed and especial care is given this department, which is under the direction of two expert, registered pharmacists. To give the maximum of service to every customer is the slogan of the Sansbury organization and every employee is thoroughly imbued with this spirit. Mr. Sansbury has had seventeen years' experience in retail drug establishments and is thoroughly conversant with every department and detail of the work.

A native of Alabama, Mr. Sansbury was born at Ozark, January 15, 1885, a son of H. P. and Sallie (Harold) Sansbury. Removing to Texas when but a small boy, Mr. Sansbury was educated in the public schools of Sweetwater and early in life entered the commercial world, deciding upon the drug business as a vocation.

He became well known to the people of Wichita Falls while connected with the Rexall store and when he decided to embark in business for himself had built up a strong clientele through his individual personality and a sincere desire to be of service to his customers.

Mr. Sansbury was married in Wichita Falls on March'7, 1916, to Miss Pauline Haines. They have one daughter, Dorothy Dell. Mr. and Mrs. Sansbury reside at 1602 Fourteenth Street.

An enthusiastic booster for Wichita Falls, Mr. Sansbury takes an active interest in every move-ment for the betterment of the city in every way. He is a Knight Templar, a Shriner and member of the Scottish Rite bodies and of Wichita Falls Blue Lodge No. 635. He also is a member of the Wichita Falls Chamber of Commerce



ARK V. SENTER. partner with R. H. Thompson, of the Ranger Drug Store on Main Street of K. M. A. Oil City, Wichita County, has scored a success as first a builder, then

a developer and now as a business man in the K. M. A. Oil City which has come into existence and grown to a good size within a year. The Ranger Drug Store, the business of Mr. Senter today, is one of the most attractive and efficient in the oil fields, carries a full line of drugs and drug accessories and is equipped with a fountain service for all cold drinks. It is one of the best known and popular locations in the new city.

Mr. Senter. is a native of Johnson County, Texas, where he was born in 1894. His father, Thomas Senter, a farmer, has been deceased since his son was one year of age. Johnson County public schools did their best in education given the youth and from the public school he entered the Navy, enlisting on August 26, 1915, where his education was continued and he served his country both in peace and in war at the same time. During the late world war, he did convoy service on good many ships, but always with Admiral Sims. On August 26, 1919, he received his discharge. He then returned to his boyhood home and went into the wholesale pecan business. In the earliest days of 1920, he yielded to the call of the Oil Fields and in February of that year he came to K. M. A. Oil Field where he worked zealously as a carpenter, building both business houses and residences for a period and then when the townsite opened, he became active as a real state man and was a leader in the development of the section as a city. In the meantime he had started a cold drink stand and his business so grew that later he established a drug store, known as the Ranger Drug Store. When Mr. Senter came to the K. M. A. field in February, 1920, there were three oil wells; within a year there were in that neighborhood more than three hundred, and a city as well.



E. CRAWFORD, as owner and director of two of the largest and most attractive drug businesses in the city of Ranger, the Oil City Pharmacy at 117 Main Street and the

Crawford Pharmacy at 221 Main Street, localities made popular by the Crawford establishments, is among the successful men of business in the new Texas metropolis of the West. Mr. Crawford began his drug business at Ranger in 1919 upon his coming from Ennis, Texas, where he had been identified with drug firms for many years. The Oil City Pharmacy besides carrying a full and complete line of drugs and drug sundries is headquarters for the Columbia Phonograph products and in its establishment that measures 17 x 70 feet, is one of the attractive places of Ranger and keeps busy eight employes. The Crawford Pharmacy at 221 Main Street is located in the Gholson Hotel Bldg, and is one of the neatest establishments in Ranger. It is noted for its Lowney's Candies and soda fountain products, occupies a floor space 24 by 48 feet and retains the constant service of six employes.

Mr. Crawford is a native Texan, born at Groesbeck. His father, a pioneer of Limestone County and one of the oldest families of Texas, is now retired and lives at Wichita Falls. The mother is deceased. The



RN Sausbury



public school system of Texas provided the regular training of young Crawford while the Fort Worth University gave him his technical and professional education. He is a registered druggist and has devoted his entire business activity to the drug business. His first association was with the Hesser Drug Company of Ennis, Texas, with which he had been for some time when he severed his relations there to begin a business for himself in Ranger.

In 1911, at Ennis, Texas, the city of his first business success, Miss May Nical and Mr. Crawford were united in marriage. Edward Nical Crawford is their

young son.

Mr. Crawford is an enthusiastic Mason, having the Thirty-second degree to his credit, of the Scottish Rite, he is a Shriner of the Moslah Temple. He is also active in the affairs of the Elks of his territory. Having devoted all of his energies to the one business, the drug industry, and as the owner and manager of two establishments in one of Texas' best cities, Mr. Crawford has already attained success to a very attractive degree and must be listed with the leaders of business in his section. Ranger is interesting in its present and in its future promise and the Crawford establishments promise well to compare favorably with the best chain drug stores of the future in any Texas metropolis.

OY L. TERRELL, Nos. 8 and 10 Jennings Avenue, is part owner of one of the most up-to-date and well equipped drug stores in Fort Worth, his partners being his brother, W. L. Terrell and Dr. G. E. LaBeaume, physician and surgeon, well known in Fort Worth. Messrs. R. L. and M. L. Terrell own and conduct another drug store at Twentieth and North Main Street, Fort Worth. Mr. Terrell left East Texas for Fort Worth in 1898 and has made Fort Worth his home for most of the years that have elapsed since then. In 1906, together with his brother, he became owner of the Metropolitan Pharmacy. Some time later he went to San Diego as manager of the Robinson Drug Company which at that time had two drug stores in San Diego. After an absence of some years Mr. Terrell returned to Fort Worth and in 1919 established the La Beaume & Terrell Drug Store and the 20th Street Drug Store, with Dr. La Beaume and his brother as partners, Mr. Terrell as well as his brother are registered pharmacists and employ other registered pharmacists to assist them in dispensing medicine.

Mr. Terrell is a Texan, as were his mother and father before him. He was born on December 12, 1879, to R. L. Terrell and Victoria Crow Terrell. His native town, Mineola, was also the scene of his early education and he graduated from the Mineola high school in 1896. He then studied law with his grandfather, Judge D. W. Crow, who had served as district judge of Wood County. In 1898 Mr. Terrell was admitted to the bar upon examination. Upon the outbreak of the Spanish American war he joined the 3rd Texas U. S. Volunteer Infantry and served throughout the war. After the war he joined his grandfather in the practice of law at Mineola. Upon the death of his grandfather he began the study of pharmacy and in 1906 he passed the examination of the State Board of Pharmacy. He later passed a like examination in California.

In 1903 Mr. Terrell married Miss Sue Huff, daughter of W. L. Huff, clerk of the Court of Appeals.

a long time resident of Fort Worth, where the wedding took place. With their two children, Roy Lee Terrell, Jr., and Frances Victoria, Mr. and Mrs. Terrell make their home at 419 May Street.

Mr. Terrell was formerly secretary of the American Registered Pharmacists Association of California and is now a member of the Retail Drug-

gists' Association of Fort Worth.



AN REID CROW, president of the Audit Company of Texas, accountants, First National Bank Building, came to Wichita Falls from Houston in 1918, and estab-

lished the above company, which does a general public accounting business, specializing in income tax reports. A legal department and traffic bureau are maintained in connection with the accounting department, and the company's operations extend throughout the state. A corps of thoroughly trained professional accountants are kept in the main office at Wichita Falls, and a branch office is operated at

Mr. Crow is a native of New Orleans, La., born June 29, 1893, and was educated in the public schools of that city. His parents, D. R. and Sarah Murphy Crow, were both of that city, and both are deceased. Mr. Crow has devoted his entire business career to accounting, taking up the profession about nine years ago. He was formerly connected with the Rankin Audit Company of Houston, Texas, and with Robinson-Havener Company of New Orleans, La., He is a young man, progressive and ambitious, and is building up an organization second to none of its kind in the country.

Mr. Crow was married to Miss Mary Collins, of New Orleans, La., in 1917. He is a member of the Lodge of B. P. O. Elks, and is affiliated with the Baptist Church.



AMES M. WEBB is a native of the Lone Star State. He was born in eastern Texas, in the city of Marshall. He is of a family well known for its culture and learning, his

father, L. A. Webb, being a prominent minister of the Methodist church. North Carolina was the original state of the parents but they yielded to the call of Texas a few years ago. Rev. L. A. Webb is now with the Methodist Church of Ranger. The mother is Willie Webb, (Nee Marks) and was born in France. Young Webb is well schooled; besides the natural opportunities that come of being a ministers son. he has a university education and is a registered druggist of California. He has a law education as well, but the service to mankind in the medical world appealed to him more and accordingly it is in this work that he is leading, having begun as an active druggist in Los Angeles, California, two

The "Call to Arms" in the recent world war summoned Mr. Webb to army service and for two years he was with the Colors. Since his discharge from army life, Texas has become his adopted State. The Lone Star State and especially the West is a coming territory where the foundations for tomorrow's business are now being laid, and judging from the work of the builders of the present and activity of the future will be among the largest and best in the Southwest.

Mr. Webb is a "bachelor" and active in the social life of his city as well as in affairs commercial. He is a member of the Elk Order and his church affiliation is Methodist.

Well educated both in cultural subjects and in his technical training, and already the director of one of Rangers leading drug stores, James M. Webb will have a place among the leaders in business in his city for many years to come.



M. ANDERSON, president of the Anderson Furniture Co., 2101 Elm Street, Dallas is a well known business man, who, with his business "grew up with the city." Mr.

Anderson today is the head of a \$20,000 corporation, occupying two stories and a mezzanine balcony, and carrying a stock of general household furnishings, stoves, and floor coverings valued at \$35,000 to \$40,000. One entire floor is devoted to new merchandise, and one floor to second hand articles. The firm was incorporated in 1906, and the other officers are A. G. Cockerell, vice-president and John D. Lambert, secretary and treasurer. Fifteen to twenty men and women are employed by Mr. Anderson.

The story of the growth of his business is an interesting one. Mr. Anderson came to Dallas in January 1897, when he was but 25 years old. With a capital of only \$42 he opened a little furniture business, in the same locality of the present business, which is one of the oldest furniture businesses in Dallas. Mr. Anderson's brother was associated with him during the first three years of his career but the partnership was dissolved at the end of that period.

Mr. Anderson was born on the picturesque banks of Cedar Creek at Bardstown, Ky., Aug. 15, 1872. He is a son of Thomas D. and Sarah E. Anderson, his mother being Miss Kendall before her marriage. He received his education in the public schools of Buffalo, Ky., and in Nelson, County.

Mr. Anderson was married to Miss Grace D. Rigney, of Dallas, during his early business career in this city. They reside at 1219 N. Haskell avenue.

He is a thirty second degree Scottish Rite Mason, and a member of Hella Temple Shrine, of Dallas. He is also taking the York Rite of Masonry.

Mr. Anderson has been actively identified with the progressive element of business men of the city, and has long been a member of the Dallas Chamber of Commerce and Manufacturers' Association.



AILEY R. ANDERSON, proprietor of the Texas Furniture and Storage Company, 2111-13 Elm street, has for a period of 26 years been a prominent merchant of Dal-

las and an influence in commercial circles. Mr. Anderson has exceptional business qualifications and the success of his establishment is a direct result of this, combined with the courteous treatment accorded customers by himself and his corps of employees.

The Texas Furniture and Storage Company is the outgrowth of the business established by Mr. Anderson twenty-six years ago. The location on Elm street has a frontage of fifty feet and a depth of two hundred. This concern makes a specialty of handling used furniture in addition to their splendid stock of new furniture, the latter varying in grades from moderate priced articles to period furniture of elegance and grace. The Dallas store proving such a success, a similar establishment was opened in Fort Worth under the same name and situated at 107 N. Houston street, Fort Worth's busiest thorofare. About \$20,000 worth of furniture is kept in

stock in the Dallas house and about the same in the Fort Worth store. Recently Mr. Anderson opened furniture stores under the same name in Houston and El Paso. All stores did a total business of \$600,000 in 1920. The following are the members of Mr. Anderson's organization: F. E. Hoffman, John L. Reed, A. J. Clower, D. A. Cline, J. W. Malone, L. C. Awalt, R. F. Spivey, R. S. Shirley, W. E. Davis, and F. A. Davis.

A Kentuckian by birth, Mr. Anderson spent his early boyhood in his native town of Bardstown where he was born on June 27, 1876. His parents were Thomas D. and Sarah Kendall Anderson whose families had moved to the Blue Grass State in pioneer days. Upon completing his education in the public schools of his home town, Mr. Anderson entered the business world in a clerical capacity. It was in 1892 that the industrial activities of Texas appealed to him so strongly that he resigned the position he was then holding and came further west. The two years following his arrival in Dallas found him engaged in the grocery business which he abandoned because he thought he saw a better future in furniture. His present business was opened in 1894, showing splendid progress from the first and rising rapidly to its present extensive propor-

His marriage to Mrs. Jane Ragan was solemnized in Dallas in 1916. Mrs. Anderson has one son, Clayton Ragan by a former marriage. Mr. Anderson has one son, Bailey Anderson, Jr., by a former marriage. The Anderson home is at 4204 Gaston Avenue. Mr. Anderson is an honored citizen of his community, numbering his friends among the men who have been foremost in the upbuilding of the city of Dallas.



AJ. THOS. J. MORONEY is vice-president of one of the pioneer business institutions of Dallas—the Moroney Hardware Company, established in 1875 by James

Moroney, father of Maj. Moroney. In 1885, the business was incorporated with a capital of \$50,000. Today it is capitalized at \$500,000—employing seventy-five clerks and salesmen, and enjoying an annual trade in excess of a million dollars. Its founder, James Moroney, died in 1910.

Maj. Maroney was born in Dallas, September 27, 1896. He attended the University of Dallas and Georgetown University at Washington, D. C. Leaving school in 1914, to begin his career in the hardware business, he entered his father's organization in a clerical capacity, a year later, he was made vice-president.

When, on that memorable day in April, 1917, the clarion call to arms resounded throughout the Nation, announcing America's entry into the world war, young Moroney answered it eagerly.

Without any attempt at eulogy—so distasteful to the American, who is trained from the beginning to exact accomplishment as a matter of fact—and to judge it in the light of practical, net results thereby attained—it is permissible to refer to Maj. Moroney's service record as an historical recital of facts. After passing successfully the examination for the regular army—in May, 1917, he was commissioned a second lieutenant in the 19th Infantry, stationed at Fort Sam Houston; in June of the same year, he was advanced to first lieutenant. Seven months afterward he secured a transfer to the 13th Machine Gun Battalion, 5th Division of Regulars,



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and in April, 1918, he went to France. There, in June, 1918, his ability and meritorious service as an officer gained for him a commission as captain, and in May, 1919, he was again rewarded with a promotion to the rank of major. He fought at St. Mihiel, in the Meuse and Argonne offensives and in different sectors. After the signing of the armistice, he was in the army of occupation, serving in Luxembourg, Belgium and Germany. He commanded the Frontier Guard, on duty in the occupied area between France and Germany. Relieved and returned to the United States on the first of June, 1919, he resigned June 3rd and was appointed Major in the Infantry Reserve Corps.

Maj. Moroney is a Knight of Columbus, 4th degree. A member of the Dallas Country, City, University, Terpsichorean and Idlewild Clubs—and one of the "live wires" of the Chamber of Commerce. His residence address is Dallas Country Club.

ENRY PEYTON INGE, president of the Inge Construction Company, Dallas, has in four years time won a high place in the ranks of his profession in the city. Many structures in Dallas and surrounding territory stand as silent witnesses of the success and achievement of the Inge Construction Company. Among the buildings in Dallas that Mr. Inge had a hand in the

construction we find the plant of the Tank Tire and Rubber Company, the Keith-Patterson Auto Building, the Gray Motor Company Building, the United Motors Company Building, the King Collie Company Building, the Williams Morris Auto Building, the Fowlers Orphans Home, the Barrett Company warehouse and office building, the Simmons Company warehouse and the T. S. DeForest warehouse. Mr. Inge also constructed the Miller Manufacturing Company building at Little Rock, Arkansas.

The Inge Construction Company employs some four hundred men to carry on its operations. It is engaged in general construction work and in an exceedingly short time has built up an excellent reputation and practice. Judging by the manner of buildings that the company has constructed its success has been nothing less than phenomenal.

Henry Peyton Inge was born in the historic town of Appomattox, Virginia, in 1888. His father, Thos. H. Inge, was one of the early Virginia pioneers and one of her largest agriculturists. Mr. Inge, the subject of this sketch, secured a grade and high school education in the public schools of Virginia. After graduating from the high school Mr. Inge attended the Virginia Polytechnic Institute, at Blackbsurg, Va. There he secured an engineering education along with a knowledge of military training and tactics. He left V. P. I. in 1909 and accepted a position with the H. L. Lane Construction Company. He worked with this concern until 1916 when he moved to Dallas and began work with the Hedrick Construction Company of this city. He remained with that company until January 1st, 1920, at which time he organized his own company as a subsidiary of the Hedrick Construction Company. On January 1st, 1921, the Inge Construction Company was organized as an independent concern.

The Inge Construction Company has had a vigorous growth from its very beginning, in spite of the somewhat depressed conditions under which it was organized.

Mr. Inge is a member of the Dallas Athletic Club,

the Brook Hollow Golf Club and the University Club of Dallas. He takes an active interest in all his clubs and derives much pleasure from them. Mr. Inge was united in marriage with Miss Dorothy Anderson, daughter of C. F. Anderson, of Dallas, on September 28th, 1920. Mr. and Mrs. Inge reside at 3825 Gillon Avenue.

Alert and ready for any emergency, Mr. Inge stands among the foremost men of his profession, and is never in the rear guard when there is work to be done in the advancement of the best interests of the community, and his enthusiasm for such matters is ably supported by his native vigor and capacity for service.

W

ILLIAM E. JOOR; it is rather difficult to imagine William E. Joor, specialist in civil and structural engineering meandering around amongst droves of bees and hives

clothed in the protective raiment of heavy gloves, coats and a sting proof mask, but never-the-less such is the circumstances that prevail when William Joor is not sitting at the desk in his office deeply engrossed in blue prints and figures, for bees are his hobby.

Mr. Joor is a son of Texas, being born in Harrisberg on October 8, 1876, his father being a prominent physician and surgeon. He attended Tulane High School and Tulane College at New Orleans, graduating from College in the class of ninety-six and further increased his education by taking a special course in engineering at the Tulane University for one year.

He opened offices in New Orleans as consulting engineer immediately after taking the special course at the University and launched a number of big engineering deals, among them being the construction of the largest sugar plant in the world, the State Penal Farm Angolate of Louisiana, a number of large office buildings, a viaduct and several large bridges.

Mr. Joor accepted a position in the office of the Engineering Department of the City of Houston after having been a prominent engineer of New Orleans for fifteen years.

In the year of 1913 he moved to Dallas and later the offices of the Joor Engineering Company were opened in the growing city of Dallas, and still bigger deals in engineering work were consummated by the company ,which built some of the schools of Fort Worth and was consulting engineer for the architects on the Perkins Building, Dallas Power and Light Service Building, Holland Publishing Company's Building, City Hall, Presbyterian Church, City Temple, Galveston City Hall, Fort Worth Club, Texas Motor Car Association and many more buildings now under construction.

Mr. Joor is a member of the Texas Honey Producers Association, The Technical Club of Dallas, Dallas Beekeepers Association of Dallas of which he is president and the Arcadia Improvement Club of Arcadia Park, where he is a resident. Mr. Joor is presdent and general manager of the Daltex Aparies. Mr. Joor has made a deep study of bees and the bee industry and has contributed many valuable articles to journals covering this line. He has hopes of making Dallas one of the big honey centers of the United States. William Jr., and Judith Joor comprise his family besides his wife who was formerly Miss Katherine S. Brignhurst.

AMES WILLIAM POPHAM, state manager of the State Life Insurance Company, of Indianapolis, has, during the past ten years, perfected the organization of that concern the bonders of this state and has in a large

within the borders of this state and has, in a large part, been responsible for the phenomenal growth of that company. He has been engaged in the life insurance business since 1895 and for the past ten years has been following his profession in this city He has exclusive jurisdiction of all business of the company in this state and the volume of business handled by him is ably illustrated by the fact that he wrote over thirteen million dollars of life insurance policies during the year 1919. The premiums for that year exceed those of any concern, of a similar character, who have their home office in another state. In 1920 he wrote over \$28,900,000. The State Life Insurance Company has deposited in securities over twenty millions of dollars as a guarantee to policy holders; this sum is in excess of any other concern of a similar nature in this country.

Born near the town of Elizabethtown, Kentucky, on the 15th day of February, 1861, James William Popham is a son of Allen and Elizabeth (Reynolds) Popham, the former being a farmer by profession. The younger Mr. Popham received his early training in the public schols of his native state when such was possible but for the most part educated himself by private study. Reared on a farm it was difficult for him to attend the country schools regularly and it was through self-determination that he received the major portion of his educational training. In 1895 he began his profession by starting at the bottom of the ladder in a life insurance office located at Hopkinsville, Kentucky. Two years later his ability in this line was awarded by his appointment as state manager for this concern, which position he held for the next succeeding two years. In 1899 he became associated with the Mutual Life Insurance Company of New York and for the next few years secured more policies for that concern than any other agent below the Mason-Dixon Line. In 1910 he was appointed state manager for the State Life Insurance Company for Texas, and since that time has built that concern up until at the present time it is one of the leaders in the life insurance field in this state. As state manager Mr. Popham is at the head of all agencies for the company in Texas, and in 1919 he wrote over one-third of all of the policies written by the company in the balance of the United States.

On April 15 1888, Mr. Popham married Miss Modesta A. Popham, a fourth cousin, of Louisville, Kentucky. Mr. and Mrs. Popham are the parents of five children: James H., now deceased, who was born in 1889 and died of influenza in 1918; Kimble, engaged in business with his father; Miss Delphine Elizabeth, in college at Bristol, Virginia; Dorothy, a student of Miss Hockaday's School and Frederick, now attending the New Mexico Military Institute at Roswell, N. M. Mr. Popham is a member of the Masons, being a 32d degree Scottish Rite; of the Odd Fellows, the K. of P., the Chamber of Commerce and at the present time is president of the board of stewards of the Methodist Church.

Since the above data was secured the State Life Insurance Company has purchased the agency from Mr. Popham for a very large sum of money. We congratulate Mr. Popham for the wonderful success he has made in the life insurance business.



Y. GOUDELOCK, 817 American Exchange National Bank Building, is the special representative of a number of well known companies in this state, his territory covering

the entire state and there being something like three hundred and fifty agencies under his jurisdiction.

He has one assistant.

Mr. Goudelock is what might be called a truly self-made man. He was born at Murraysville, Ga., March 19, 1882. His father, James Y. Goudelock, was a Georgian, and his mother, Julia Tate was a native of Mississippi. His early schooling was received in Mississippi and finished in Texas after 1896, when he came to Texas with his mother at the age of fourteen and settled in Ellis County. When he was sixteen he left home and came to Dallas, where he took a business course and then went into a real estate office, where he remained until 1904, when he went into the insurance office of Scruggs & Smith. Leaving Scruggs & Smith in November, 1907, he went with Smith & Cochran, remaining with them until December 30th, 1916. He then spent three months with the Fireman's Fund Insurance Company and in April, 1917, went with his present companies as special agent. He is now special agent for: Biers, Kenison & Company, general insurance, of Galveston, representing the following companies: Atlas Assurance Company, Ltd.; Caledonia Insurance Company; London & Lancashire Insurance Company, Ltd.; Norwich Union Fire Insurance Society, Ltd.; Sun Insurance Office; Atlas Underwriters Agency; Scotch Underwriters Agency; New Zealand Insurance Company and Sun Underwriters Agency.

Mr. Goudelock married Miss Ada Aiken, April 16, 1913, and his family home is at 4413 Worth Street.

Dallas is destined to see great growth within the next ten years, Mr. Goudelock believes, and is a great city with a great future. The resources of the state, he says, have barely been touched, and with their development he expects to see Texas become the foremost state in the Union.



J. WATTS, well known business man of Dallas and North Texas is an expert insurance man, having been engaged in this line in this section for over ten years.

Mr. Watts is a native Texan who was born at Sherman, Grayson County. His father, C. J. Watts was a native of Mississippi who came to Texas in 1873 and is now an active planter in Grayson County; his mother is Annie Simpson Watts, a native Texan. The school system of Grayson County gave Mr. Watts their best and with that he has made a success. He entered the banking business at Sherman in which he remained for four years when he took up the insurance business, covering Texas in his trips. He then began a specialty of fire insurance for three years; next he entered this business at Ranger from 1917 until January 1920. During that period his activity also included Eastland and Breckenridge, with offices at Ranger and Breckenridge. From 1914 to 1917 he served with the Fire Insurance Commission at Austin, Texas.

In May of 1909, at Sherman, Texas, Miss Mattie Mathews of that city, daughter of Reverend J. F. Mathews, a prominent minister in the Baptist denomination, became the bride of Mr. Watts. Lanona Aline, is their one child.

Mr. Watts is a Woodman of Sherman in Lodge No. 9, a member of the Y. M. C. A. and of the Insurance Underwriters of Texas.



Do Phan







L. B. Rerry.



OHN D. DE STEFANO, former manager of the Queen Theatre, of Dallas, has been active in the motion picture business of this city for the past decade. Besides his in-

terest in this line Mr. DeStefano has also taken an active part in real estate activities, especially business properties, and has erected several business houses on Ervay, Commerce and Main Streets of this city.

A native son of Dallas, John DeStefano was born on the 29th day of June, 1889. He is a son of Frank and Cornelia (Bejano) DeStefano, the former being the owner and manager of DeStefano Brothers Company, a wholesale produce concern, which, after Mr. DeStefano's death, became merged into N. Nigro and Company, produce merchants of this city. John D. DeStefano received his early education in the public schools of this city, including both the grammar and the high school. Later he attended a private preparatory school at Cambridge, Massachusetts. After returning to Dallas he became engaged in business with his father, which he continued until 1913, at which time he entered the motion picture business with E. H. Hulsey. At that time he bought an interest in the Queen Theatre and was connected with its management. Three years later he became manager of the theatre and has held that position ever since that time. Mr. De Stefano also has interest in real estate in this city and owns several business houses in the "down town" district. At the present time he resides with his mother at 3516 McKinney Avenue, Dallas.

In fraternal orders Mr. De Stefano is a member of the Elks Lodge. He has always taken an active part in the civic development of his native city and has membership in a number of civic organizations, among which are the Chamber of Commerce and the Rotary Club of Dallas.



OUIS B. REMY, manager and secretary of the Goldwyn Distribution Corporation of Texas, Film Distributers, Dallas, has been engaged in various features of the theatri-

cal business for more than thirty years and it is not surprising that in that length of time he should have acquired a very discriminating knowledge of what the American Public prefers for its amusement.

The Goldwyn Distribution Corporation is one of the leading film exchanges of Dallas and has for its territory the entire state of Texas and parts of Oklahoma and Arkansas. It has a stock of \$100,000,000 backed by the DuPonts of Delaware. An unsurpassed line-up of stars is presented including Geraldine Farrar, Mabel Normand, Tom Moore, Will Rogers, Madge Kennedy and Pauline Frederick. It also offers the dramatized works of the worlds greatest writers such as Rex Beach, Gertrude Atherson, Leroy Scott, Mary Roberts Rheinhart, Basil King, Rupert Hughes and Booth Tarkington. They have all the plays of the Schuberts and Al Woods and those of Harris of Cohan and Harris. Offering such material as this, it is not surprising that the sales of the house are constantly enlarging.

Mr. Remy was born in Pittsburg, Pennsylvania, March 3, 1870. His father, L. B. Remy, was born in France and became one of the most prominent surgeons in Pittsburg. His mother who was formerly Miss Elizabeth Mills was also born in France. Mr. Remy was graduated from a Pittsburg High School in 1887 and in the following year he went into the

show business as an actor with a stock company. During the following three years he played all over the United States and in 1892 he went with the P. T. Barnum Circus in the ticket department. He next joined the Jennie Holmes Stock Company and from 1903 to 1905 he was with a vaudeville company. In 1905 he went into the motion picture business in Pittsburg and remained for two years. He owned several theatres there but having met with reverses he went with Karl Hoblitzelle as personal representative and helped build up a large circuit in a large section of the South. In 1912 he built the Hippodrome Theatre in Fort Worth for himself but sold the controlling interest to P. C. Levy the following year. In 1913 he came to Dallas in the film business with "The Million Dollar Mystery." He secured the Triangle film franchise for Texas and located at 1816 Commerce Street. He remained with the Triangle people until 1917 when he joined the Goldwyn people and opened the present office. At present there are sixteen people in the office serving 385 towns, and as indication of the rapid growth the business of 1919 surpassed that of the previous year by 100 per cent and 1920 over 100 per cent over

Mr. Remy was married to Miss Cressy Paris, a native of Texas, March 12, 1917. Their apartment is in the Southland Hotel.

Few men have had a wider experience in the entertainment business than has Mr. Remy and none have profited more fully by the training. He is a member of the Film Board of Trade, the Chamber of Commerce, the Lambs and Friars Clubs of New York and of various theatrical organizations. He is held in high regard by his friends and business associates.



J. CALLAHAN, secretary-treasurer and manager of the Lucas Theatre Supply Company of Texas, Inc., Dallas, entered the motion picture industry in 1919, when he

became manager of the present company and one of its organizers. He was born at Cleveland, Ohio, July 28, 1884, and after attending the public schools in Cleveland, he went to Los Angeles in 1902 with the Southern Pacific Railway, working in the electrical department of the railroad's interlocking signalling department. Leaving the railroad company in 1913, he came to Dallas and went with the Superior Electric Company, doing electrical contracting.

Mr. Callahan's company sells a general line of theatre supplies, handling the Simplex Projecting Machines both wholesale and retail, film supplies, decorations artificial flowers, lobby displays, etc. The company's trade territory embraces Texas and Southern Arkansas, and a large and profitable business is enjoyed. There are six people in the organization, and they are fast making their company one of the leaders in this section dealing in theatre supplies.

Mr. Callahan is a 32 degree Scottish Rite Mason. with membership in Hella Temple Shrine. He is also a member of the Dallas Y. M. C. A.

Mr. Callahan is a Dallas booster and is always ready to put his shoulder to the wheel to help the city move along in its march of progress. He looks forward to the time when the city will be the largest distributing point for the motion picture industry in the entire Southwest.



S. FORD (Henry), president and general manager of the D. F. R. Enterprises, Inc., with executive offices in the Olympic Theater Building, 904 Indiana Avenue, Wichita

Falls, is the leading theatrical man in Northwest Texas with his twelve theaters that seat about eight thousand of patrons every day. Mr. Ford began this business with one establishment in 1913; today he has twleve, as follows: The Olympic, the Palace, the Majestic, the Empress, and the Wichita, all of Wichita Falls, with a seating sapacity of 1,000, 1,500, 620, 800 and 1,250, respectively; the Deandi with a seating capacity of 1,200, the Mission with a capacity for 850, and the Olympic with a capacity of 500, all at Amarillo, the Olympic of Plainview and the Mae-I of the same city with capacities of 700 and 500 respectively, the Olympic at Canyon City with a capacity of 600, with others at Dalhart, Texas. 110 employees manage the twelve theaters.

The Palace books Inter-State amusements and is the opening house in Texas, the Wichita theater is

a musical comedy and picture house.

Mr. Ford is a native Texan; he was born at Temple. in Bell County, on October 27, 1885. His father was one of the well-known physicians of his section of the state, Dr. S. Q. Ford, of Temple; his mother was Sallie (Shell) Ford. Both parents were natives of Mississippi. Bell County, Texas, gave young Ford his education. He began business by starting with the M. K. & T. Ry. in Temple and for four years he served in various stations along the line. He then entered the drug business at Tulia, Texas, on a salary where he remained for eleven years. At this time, in 1913, he started in the show business with one establishment in Tulia, Texas, and for the last few years he has been founding his own new theaters at the rate of two a year.

In 1903, at Georgetown, Texas, Miss Aleta Bruce, a native of Williamson County, became the bride of Mr. Ford; they have two children, Leah, age fourteen, and Steve, age twelve. The family residence is at 1106 Alma street, Wichita Falls. Mr. Ford is a Mason of Royal Arch standing, a member with the Elks No. 923 and is identified with the Wichita Club and the Chamber of Commerce. As one of the most progressive citizens of Wichita Falls, a city made up of progressive men, as one who daily reaches thousands of people and does it every day, Mr. Ford is one of the big men of the Northwest and will be a prominent factor in the bigger tomorrow of that part of

the state.

TALTER S. CROSBIE, former manager of the Wichita Falls Theatre, Wichita Falls, is one of the most progressive playhouse men in northwestern Texas. He was called

from the Majestic Theatre at Fort Worth to become manager of the Wichita Falls Theatre and during his stay in that city he achieved a remarkable suc-

cess with the play house.

Mr. Crosbie is a native of Indiana; he was born at Blufton of that state in 1886. His father, Thomas S. Crosbie, a farmer, was a native of Scotland but came to the United States when he was only six months old; his mother, a native of Indiana, was Mary (Coan) Crosbie. After completing the common school course in his native state, Mr. Crosbie attended college at Muncie, Ind., and then at the age of twenty started his experience with theatres, by selling candy and song-books in the St. Louis Theatres; he left the St. Louis theatre, as treasurer

of the company, to become treasurer of the Princess Theatre of the same city, an affiliation that lasted eleven years. He then went with the Interstate Amusement Company at Jacksonville, Fla., as treasurer. After serving for three years in this capacity, he transferred to Fort Worth, Texas, as treasurer of the Majestic Theatre for one year, then went to Dallas for six months, returned to his former position with the Majestic at Fort Worth and in August, 1919, he went to Birmingham, Ala., as manager of the Lyric Theatre. After returning to Fort Worth, he was chosen as manager for the Wichita Falls Theatre Company, the capacity in which he served until a recent date.

On June 25, 1916, Miss Mabel Cheatham, of Louisville, Ky., became the bride of Mr. Crosbie. Mr. Crosbie is a Mason, Lodge No. 148, at Fort Worth, and also a member of the Elks, No. 124, of that city. As one trained and experienced in his business for vears Mr. Crosbie is a leader in his realm.



C. BAXLEY, president of the Lion Film Corporation, Film Distributors, 1810 Commerce Street, before entering the motion picture industry, was thoroughly familiar with the American public taste for amusements by a long association with theatrical work, which fact accounts largely for his success in the present under-

The Lion Film Corporation, was organized in 1920, and through the efficient management of its president it became widely known and firmly established in a remarkably short time. Its territory embraces all of Texas, Oklahoma and Arkansas which demands the constant attention of a number of traveling salesmen. The company buys state rights to productions of special quality and books them in these three states. Good judgment in the selection of the pictures is always used and as a result the very fact that the Lion Corporation is handling a picture is sufficient proof of its merit. Business is constantly increasing and the firm is making advances in territory where older companies had long been on the ground. The officers of the company besides Mr. Baxley are: H. T. Peebles, vice-president, and S. T. Bryant, secretary and treasurer.

Mr. Baxley is strictly a Dallas product, being born there March 25th, 1891. His father, A. J. Baxley, came to the city in 1870 from Columbus, Georgia. His mother, Willy (Macon) Baxley, is a native of Macon, Georgia, and it was from her family that the city took its name. Having finished the course of instructions in the Dallas Public Schools, Mr. Baxley went into the fire insurance business where he remained for two years. Prior to his going into the film business, he had been connected with theatrical work for seven and a half years. In 1913 he went with the Famous Players as salesman with the entire South for a territory. Two years later he went with the Picture Play House Film Company and was with them for eight months. Beginning in 1916 he was for two years with the Pathe Company. He then organized the Specialty Film Company but sold it in 1919. During the summer of that year he operated the Cycle Park Theatre and in November he organized the L. C. Baxley Attractions Company, which later became the Lion Film Corporation.

Mr. Baxley married Miss Willie Cassidy at Fort Worth, Texas, Aug. 8, 1912 and lives at 3000 Grand Avenue. They are the parents of one child, Marian



A.S. Jorg



Frances. He takes a keen interest in everything that is for the advancement of the film industry and is an active member of the Film Board of Trade. He considers Dallas, which is already the second largest film distributing center in the United States, the most desirable location for a Film Company in With his broad experience and unusual America. business efficiency, he seems destined to take a place of increasing prominence in his chosen field.



TARL HOBLITZELLE, the builder of Dallas' new Majestic Theater and president of the Interstate Amusement Company, has given to Dallas and indeed to Texas, one of its

most perfect works of Art-the Majestic Theater Building of Dallas, and is chief promoter of the clean, healthful and instructing amusement in eight

A native of St. Louis, where he was born in 1879, at the age of eleven Karl Hoblitzelle was errand boy for a drug store. Later, he peddled vegetables on the streets of the same city. By continuous and intelligent application, he effected his promotion to higher places until in 1902 he had become private Secretary to Isaac S. Taylor, Director of Works of the Louisiana Purchase Exposition. Mr. Taylor was one of the foremost architects of his section and here Mr. Hoblitzelle was introduced to an art that has prominently displayed itself in his later activity. In 1914, the Interstate Amusement Co. was a theoretical organization; but today, due to the genius and ability of the subject of this sketch, it is one of the most effective companies of its kind in the United States, serving the larger cities of Texas, Arkansas and Alabama.

For several years Mr. Hoblitzelle had been planning and promising Dallas a theater building that would class with America's foremost playhouses and for these years Dallas had looked forward to the fulfillment of this dream of both, city and man. The ideal became a reality tangible and stupendous, when, in the spring of 1921, the present Majestic Building was formally opened to the public which came from every chief city of Texas and adjoining states in appreciation. Col. J. E. Trezevant of Dallas, for thirty-five years in the theater business and who in his travels over the world has visited practically every theater of importance in existence, says no where is a playhouse so completely equipped from every standpoint as is the Majestic. One of the most novel features is a Majestic Land, a fairy land with playthings and nursery, for the keeping of children and tots while their mothers enjoy the show and the children equally thrilled with Majestic Land. At the same time as the opening of the new building of beauty, the headquarters of the Interstate Amusement Company were moved from Chicago to Dallas and this metropolis of the Southwest became the home city of Mr. Hoblitzelle who resides on the Preston road, north of Dallas.

No man is more widely known by his fellow citizens and is destined for a surer place in the heart of the people of the Southwest than is Mr. Hoblitzelle.



EROY BICKEL, manager of the Dallas branch of the Metro Picture Corporation, 1924 Main Street, has been identified with the industry in Dallas for four years,

coming to the city in 1916 from Oklahoma City, where he opened the first motion picture theatre in that city and state on February 11, 1907.

The Dallas branch of the Metro Picture Corporation takes care of the business of three states, Texas, Oklahoma and Arkansas, has four salesmen on the road, and employs an office force of twentytwo people.

Mr. Bickel is a native of Pennsylvania, born at Lockhaven, August 5, 1880. His father, John F. Bickel, was a native of Birmingham, Ala., and a resident of that city, engaged in bridge and railroad building. His mother was Elizabeth DeLong of a noted Pennsylvania family.

After finishing the public school course in Birmingham, Ala., Mr. Bickley, in 1898, went to railroading and continued in this vocation until 1907, being a locomotive engineer when he quit railroading and went into the moving picture business.

As stated above, he began his motion picture operations in Oklahoma City, Okla, where he opened the first theatre in the state February 11, 1907. In October of the same year he opened his second theatre at Ardmore, and later other houses at Hugo, Wynniewood and Perry. In 1913 he sold out his picture houses and took charge of the Oklahoma City branch of the Mutual Film Company, remaining with them until 1915, when he came to Dallas and managed the Dallas office of the Paramount Company for one year.

Mr. Bickel is married and lives at 727 North Beacon Street. Mrs. Bickel was a Miss Zula Tricth, and comes from a Missouri family.

Mr. Bickel is a 32d degree Mason and a Shriner, with membership in the Blue Lodge at Moberly, Mo., and the India Temple at Oklahoma City. He received his 32d degree at McAlester, Okla.

He believes Dallas has an exceptional future and expects to see it become the largest distributing point for films in the great Southwest.



H. FITZHUGH, manufacturer of all kinds of motion pictures, with a studio at 10261/2 Elm Street, has devoted the greater part of his career to theatrical work and his

mastery of the art of making motion pictures is possible only to one of rare ability who has given much careful study to the business.

Mr. Fitzhugh has specialized in the making of commercial, industrial and educational motion pictures and in this field he is without a peer. studio, the only one like it in Texas, is equipped with every device that makes for the perfection of the work. An idea of the extent of his work is given by the fact that he made for the Mothers' Club 4,000 feet of film to be used in the campaign for the betterment of children; 2,000 feet for the Odd Fellows Widows' and Orphans' Home; a pictureplay, "Any Girl," for the Southwestern Telephone Company; 2,000 feet for the Armstrong Packing Company and a daily output of nearly 3,000 feet for the promotion of the oil industry.

Mr. Fitzhugh was born in Indianapolis, Indiana, October 7, 1874. His father, the late Dr. Thad Fitzhugh, was a native of Virginia but came to Fort Worth, Texas, where he was for a number of years surgeon for the Texas & Pacific Railroad from Fort Worth to El Paso. His wife was formerly Miss Julia Horsey of Virginia. The younger Mr. Fitzhugh was educated in the schools of Dallas and graduated from high school there in 1891. For two years following his graduation he was employed by the Dallas News and at the end of that time he went into the theatrical field in New York in the managerial end of the work. He was then for three years treasurer of the Columbia Comic Opera Company and for three more years he was on the road with John Dillon as manager. Following this he was manager of "Quo Vadis" for three years and then went into partnership with George Gill to put out the play known as "The Little Outcast." After three years with Gill he was for seven years manager of the "Buster Brown Musical Comedy." In 1910 he came back to Dallas and began making films of pictureplays in various parts of the state. For a time he made animated cartoons and then entered the commercial feature of the business in which he has since remained.

Mr. Fitzhugh was married December 28, 1917, to Miss Janet Clough, of Colorado. A daughter, Julia Frances, is the only child.

Mr. Fitzhugh is a Mason of advanced standing, having taken the 32d degree of the Scottish Rite and is a Shriner with Hella Temple. He has made many motion pictures of Masonic activities. He is an active member of the local Chamber of Commerce and was one of the charter members of the Friars Club of New York. Through the medium of the films which he has manufactured, Mr. Fitzhugh has done as much as almost any other single man for the development of Texas industries and will continue to render great service in this field.



AYTON H. LITTLE, proprietor Little's Sporting Goods Co. 622 Seventh Street, Wichita Falls, has one of the largest sporting goods establishments in Northwest

Texas; the business was established in 1892 by E. M. Winfrey. Mr. Little bought the store on December 2, 1918. Five employees are required to take care of the trade and the business for 1920 totaled over \$100,000.

Mr. Little was born in Colorado, in the city of Denver, in 1892. His father, deceased, was a mercantile broker of large success; his mother is Delphia (Ziegler) Little. After a short schooling in the Denver school system, Mr. Little at the age of eight, with his family moved to Texas in 1900. He attended Waco public and high schools at Waco, Texas, and the Christian University at Waco, Texas. He began his business career with the Chamber of Commerce, at Waco, Texas, with which he was employed for five years. He served as an assistant secretary for four years and then severed this connection to take work with the Goodrich Rubber Company, as a traveling salesman out of Waco, Texas. After one year with this company he went into the retail tire business for himself for eighteen months at Waco and then moved to Wichita Falls and was with the Wichita Saddle & Harness Company for one year as traveling salesman through western Texas, southern Oklahoma and New Mexico. At the expiration of that year's service, on December 2, 1918, he purchased the present business that is one of the best of its kind in a great territory.

Mr. Little is a "bachelor" and resides at the William Mary Hotel; he is a Mason of the Wichita Falls Blue Lodge and is a member of the U. C. of T. His city, Wichita Falls, is a place of big men and men of that type are always good sportsmen. There are some of the best game fish in the many lakes about Wichita Falls, the prairies afford good hunting as well as the Red River district, the people are athletic and red-blooded. Mr. Little's business is

already a leader and has before it a splendid future. Mr. Little is secretary of the Wichita Falls Gun Club that won the trophy from Dallas Gun Club in 1919. He is also a member of the Chamber of Commerce, the Kiwanis Club and the Retail Merchants' Association.



JIAZ CALLAHAN, as manager of the Box Office Attractions Film Rental Company, 1907 Commerce Street, Dallas, directs one of the largest film distributing businesses

in a city that is one of the largest film distributing centers in the world. His organization is agent for Fox Film Company products for the entire state of Texas, with the well-known stars, Tom Mix, William and Dustin Farnum, Buck Jones, Wm. Russell, Shirley Mason, Pearl White, Aileen Percy, the Sunshine Comedies, Mutt & Jeff Comedies and the Fox News. Some of the recent releases are "Over the Hill," which has had the longest run of any picture ever produced, The Queen of Sheba and "A Connecticut Yankee in King Arthur's Court." The moving picture business, in its many phases of production, acting, distributing, displaying, is fast approaching in size and volume of business the largest industry of the world. With all of its immensity, it is still in its beginning and its future is stupendous.

Mr. Callahan was born at Lynchburg, Virginia, on August 29, 1893. His father, W. E. Callahan, is a well known banker in the state of Virginia and is now cashier of the Lynchburg National Bank. Previous to his eminence in banking circles, he was a leader in the wholesale tobacco business. The mother is Ida Virginia (Rush) Callahan, a typical representative of southern culture and refinement in womanhood. After completing, as a lad, the school system of his native city in 1911, Mr. Callahan entered Baylor University at Chattanooga, Tenn., from which he received his A. B. degree in 1913. At the same time of his college work, he took the law course offered by the Chattanooga Law School. In 1913 Mr. Callahan entered the film business. His associates in this activity have been with the Famous Players, as salesman out of Atlanta and out of Dallas for the same company in 1914-1915; with the Metro as salesman in 1916-1919; in 1919 he went with Realart and remained in the employ of that organization until August, 1920, when he came to his present position.

Mr. Callahan was married to Miss Mary Agnes Ruff, daughter of J. W. Ruff, of Griffin, Ga., and they reside at 1420 Pocahontas Street.

Mr. Callahan is a genuine convert to the possibilities of Dallas as the best city in the South or the West and says he had rather be in Dallas than in any other film center in the United States. Texas does have unlimited possibilities and opportunities not only in the film business, but in many industries, and Mr. Callahan is an able director for his line in the Lone Star State.



OY ALVIN DALTON, secretary and manager of the Feature Theatre Corporation, motion pictures and musical comedy, 1521 Main Street, comes from a family in which

theatre management has become a tradition. Mr. Dalton's father was a well-known theatrical manager and he and his brothers have grown up in the business and are achieving marked success in various Southern cities.

The Feature Theatre, of which Mr. Dalton is man-



Layton H. Little.



ager, is owned by the Dalton brothers as is the Idvl Frolic Company, a musical comedy cast, which is playing there. They also own other musical comedy companies including the company playing at the Empress Theatre in Kansas City. F. O. Dalton is manager of this company while T. V. Dalton manages the company playing at Houston. There are thirty-five employees in the Feature Theatre in Dallas, and about one hundred people employed in all theatrical enterprises The program is changed every week at the Feature Theatre and everything done to keep the entertainment up-to-the-minute and to lend variety and distinction.

Mr. Dalton was born at Ennis, Texas, on July 6, 81. His father was T. V. Dalton, a native of Crocket, Texas, and, before going into the theatre business, a merchant in various Texas towns. Later he moved to Dallas and was one of the pioneers in establishing motion picture shows in this city. Mr. Dalton's mother was Betty Broadus, a Texas girl.

He attended the public schools of Ennis but left school to go on the road in theatrical interests. Soon he had several companies traveling for him and was substantially launched in the business. Coming to Dallas he opened the Palace Moving Picture Theatre, which at that time was the third show to open in the city. In 1908 he opened another theatre, the Favorite, and later others until he had seven theatres going at one time. It was in 1910 that he opened the Feature and has since devoted most of his time to this. The Old Mill Theatre, a handsome and unique structure, was designed and built by Mr. Dalton, and opened by him. He has since sold most of the stock in this theatre to the Halsey interests.

In 1915 Mr. Dalton's marriage to Miss Alice Johnson, daughter of George Johnson, business man of San Antonio, was celebrated in that city. Mr. and Mrs. Dalton reside at 5210 Worth Street.

Mr. Dalton is strictly a business man. He has a genius for management, and has made a name among business associates for his straightforward methods and keenness of judgment.



ICHARD B. HAVENER, who, together with his brother-in-law, S. M. Brightwell, is the owner of Haven Park on the outskirts of the city of Wichita Falls, is one of the progressive, public spirited citizens of this growing

city and has contributed much to its development. Haven Park, a beautiful wooded tract of nine acres lying just outside the city limits on Holiday Street, is the result of persistent efforts on the part of Mr. Havener to afford the people of Wichita Falls just such a place for picnics, swimming and other high class amusements. For seven years he planned and worked to bring about the realization of this dream and on May 18, 1921, the park was opened to the public. It has a splendid concrete swimming pool 100 by 150 feet with commodious bath house, and during the opening season was visited by thousands of people. During the season nine employees are on the grounds, including two expert life savers on duty at the swimming pool. The tract is beautifully shaded with large pecan trees and affords one of the finest picnic grounds in this part of the state.

Mr. Havener is a native of Missouri and was born in Franklin County in 1857. His father died when he was four years of age. He attended the public schools of his native state and worked on a farm and

in 1889 removed to Clay County, Texas, where he operated a freight line. He then began road building and it was to supervise an extensive job of street graveling that first brought him to Wichita Falls. He decided to locate here and continued his road building and also did some railroad construction. When he undertook the construction of Haven park he drew his own plans and superintended all the building and concrete work.

Mr. Havener was married in the fall of 1887 to Miss Bertha A. Brightwell. They have six children, Eula, Jo, Lois, Lucy, May, Sammie Lou and Norbert. The family resides at 2400 Holiday Street, adjoining the park.

Mr. Havener is a member of the Woodmen of the World and his church affiliation is with the Baptist denomination.



E. HARRINGTON, manager of the Robertson-Cole Distributing Corporation, 19141/2 Main Street, although connected with the film business for only a comparatively short

time, brought to the industry such a store of experience secured in other fields that his success in the new enterprise has not been surprising to those who knew him.

Robertson-Cole Distributing Corporation is a film distributing company and is perhaps one of the most widely known in America presenting an unsurpassed array of players including Pauline Frederick, Doris May, Hayakawa and others of that standing with directors such as Wm. Cresty Cabanne and Louis J. Gasnier. All star productions are featured. The extensive territory included in the whole of Texas and Southwestern Arkansas is served and there are three traveling salesmen and five local employees in the organization.

Mr. Harrington was born in Greenville, North Carolina, April 4, 1888. His father, W. H. Harrington, was a well known cotton broker and planter. His mother was formerly Miss Stella E. Daniel, of a prominent North Carolina family. Mr. Harrington was educated in the public schools of Greenville, the Oak Ridge Preparatory School and Wake Forest College. On leaving school in 1910 he came to Texas as a salesman of stocks and bonds. For seven years he was in this business having as his headquarters at different times, El Paso, Wichita Falls, Little Rock, Arkanas and Wichita, Kansas. In 1917 he entered the film business as a salesman in Dallas for the Paramount Company. After three months he gave up this position and went with the Triangle Company with whom he remained for six months. On February 18, 1918, he went with the Box Office Attractions Company as salesman and on October 12, of the same year he became manager of the office. In 1921 he became manager of Robertson-Cole Distributing Corporation.

Mr. Harrington was married on May 10, 1913, to Miss Iva May Mercer, daughter of J. H. Mercer of El Paso. A son, Linward, is the only child. Their home is at 5715 Richmond Avenue, Belmont.

As an alert, wide-awake business man, Mr. Harrington has taken his place in the front ranks of the prominent film dealers. He is a member of the Film Board of Trade and is doing much for the advancement of the industry. He feels that the opportunities in the field in which he operates are unequaled in America.



HELBY OWENS, popular young business man, secretary-treasurer of the B. W. Owens Lumber Company, 300 Indiana Avenue, came to Wichita Falls in 1918 from

Fort Worth and established the local yard of the Owens Lumber Company, in two years time building up an especially large retail lumber trade and an extensive jobbing business in sash and doors.

The company occupies a commodious yard two hundred by one hundred and fifty feet on Indiana Avenue and handles every kind of lumber and also building material, builders' hardware and rig timbers for oil field construction. An exceptionally large stock is carried and prompt deliveries are made to customers, a feature that has aided materially in building the large business now con-

trolled by the Owens yard.

The B. W. Owens Lumber Company, with headquarters in Fort Worth, is composed of B. W. Owens, president; J. W. Blake, vice-president, and Shelby Owens, secretary and treasurer. Ample capital and practically unlimited financial backing give the company a splendid advantage in executing mill contracts, an advantage which is passed on to the customer in the form of reduced prices obtained by buying in large quantities and paying cash. The name of Owens is a synonym for honesty and fair dealing in the retail lumber business in West and North Texas.

Shelby Owens was born at Lancaster, Texas, December 4, 1898, a son of B. W. and Cora (Hammond) Owens. His father has been in the lumber business in Fort Worth for the past twenty years and is now the head of the Owens Lumber Com-

pany.

The preliminary education of young Owens was received in the public schools at Fort Worth and later he attended Castle Heights School at Lebanon, Tennessee, graduating there in 1916. He then attended Rice Institute at Houston and the University of Texas at Austin, leaving school in 1918 to take charge of the business of his father's company at Wichita Falls. He is a member of the Phi Gamma Delta fraternity at the University of Texas.

Unmarried, Mr. Owens is popular alike in social and business circles. He is a Mason, a member of Wichita Falls Blue Lodge No. 635 and is also a member of the Wichita Falls Chamber of Commerce, the Kiwanis and Wichita Clubs, taking a deep in-

terest in all matters of a civic nature.



G. McADAMS, President of the A. G. McAdams Lumber Company, with general offices in the Great Southern Life Building, is one of the pioneers of the lumber business

in Texas and has done as much as perhaps any other man in the Southwest for the advancement of the industry. The other members of the McAdams firm are T. H. Morrow, vice-president and general manager and T. N. Perkins, secretary and treasurer.

The McAdams Lumber Company entered the field more than a quarter of a century ago and the constantly extending patronage demanded the increase in the number of yards until there are now twentyone retail yards in various centers of West Texas. The principal yard is at Lubbock, where a planing mill and a wholesale sash and door house are maintained. In 1907 the company was incorporated with a capital stock of \$300,000.

Mr. McAdams was born at Pilot Point, Texas, December 17, 1864. His parents, Green and Margaret Cravon McAdams, were both natives of Tennessee. They came to Texas in 1851 and homesteaded a body of land north of Pilot Point. The elder McAdams became prominent in the stock business. Having finished the courses offered in the public schools and the Pilot Point Academy Mr. Mc-Adams was employed for five years as station agent for the M. K. & T. Railroad and for five more years in the same work with the Santa Fe Railroad. Following this he went into the lumber industry in Collin County and one by one he established yards in various towns in Texas until the enterprise grew to the present large proportions. In 1906 he came to Dallas and established there his general headquarters.

During all these years, in spite of the constant attention given to his lumbering interests, that has been only a part of his work. He owns and supervises two large ranches, one in Foard County and the other in Wheeler County. Together they comprise twenty-one sections of farm and ranch land and maintain approximately 2,000 head of cattle. In addition to these interests he is a director of the Security National Bank, of the Lumberman's Underwriters of Houston and of the Automobile Underwriters.

In 1887 Mr. McAdams was married to Miss Mary Irwin Childs, daughter of W. B. Childs, well known stockman of Grayson County. Their two daughters are now Mrs. S. M. Earhart and Mrs. H. H. Greene. The McAdams residence is at 5122 Gaston

Avenue, Munger Place.

Mr. McAdams has taken a large place in the social and industrial clubs of Texas He is a member and was formerly director of the Lumbermen's Association. He holds membership in the Dallas Country Club, the City Club, the Lakewood Country Club. Mr. McAdams is possessed, to an unusual degree. of the ability to see the whole of a big proposition and to organize his forces so as to cope with it. He is thoroughly respected by his business associates and is held in high esteem by a large number of friends.



OY H. BUELL, secretary and treasurer of the Buell Lumber and Manufacturing Company, Hawkins and Central Railway, fully deserves the success that has come to him.

Mr. Buell entered this company six years ago, serving in various capacities and gradually working his way up until at the present time he is manager of the entire business and one of its executives. Other officials of the company are Frank T. Buell, presi-

dent, and H. T. Neals, vice-president.

This company, which is incorporated at \$75,000, was established twenty-three years ago by Frank T. Buell, father of Roy H. Buell. The territory supplied by the concern includes Dallas and all surrounding country for the radius of fifty miles. A steady force of about 100 men are employed in the lumber yards and mills, which occupy grounds 450 feet by 150 feet. The concern manufactures doors, sashes, window glass and jobbing, selling at retail only.

Born in Dallas, November 22, 1892, Mr. Buell was educated in the city public schools and the University of Dallas, graduating from this institution in 1914. His father, Frank T. Buell, came to Dallas thirty-five years ago from Canada; his mother was a native Texan and before her marriage was Miss Mamie DeWitt. After graduating from college in 1914. Mr. Buell entered the lumber business with his



I helly Owens



father, working in various capacities in the yards and about the mills, and learning the business from every possible angle. His promotion was rapid, and in six years time he was made manager of the business and one of its officials.

Mr. Buell lives with his parents at 1706 South Ervay Street. He has one brother, Joseph DeWitt Buell.

He is a member of the Knights of Columbus and the Rotary Club. Mr. Buell is ambitious and optimistic, and one of the city's most promising young



H. DIAL, proprietor of the Dials Sales Agency, cotton seed products, 420½ South Akard Street, Dallas, came to this city from Houston in 1916 and since that time has been

active in his field until entering business on his own account recently Mr. Dial was manager of the Dallas Branch of the Young Commission Company.

Mr. Dial is a native Texan, having been born at Hearne in 1885. His father, R. G. Dial, was an extensive cotton planter of Robinson County. He is now deceased. From his father's success, Mr. Dial early realized the possibilities in the cotton industry, and determined on this as his business career. After graduating from the Louisiana State University, he went at once into the cotton business, his first association being a partnership with Mr. Dillingham in the firm of Dillingham and Dial, Cottonseed Products. The business venture was a success and Mr. Dial left it only when the opportunity presented itself to form a connection with a concern of International reputation and unlimited operations.

Mr. Dial makes his home at the Southland Hotel. He is a member of the Masonic Fraterntiy and the Episcopal church. He has pronounced executive ability, and with his twenty years of experience in the cotton world, is a recognized authority.



B. WOODALL. The business of supplying milk to the residents of Wichita Falls is one of extreme importance to every man and woman in the city, because of the great

care necessary to be exercised in order that the product may reach the people in its purest and healthiest state. The distribution of this very important food product in Wichita Falls is in the hands of B. B. Woodall, owner and manager of the Pure Milk Products Company, located at 104 Pecan Street, and equipped with the most modern dairy machinery.

The business was established by Mr. Woodall in 1917 and has grown to be one of the largest industries in Wichita Falls, beirg a medium connecting the small farmer and dairyman with the consumer, and enabling the small producer to put his product on the market in the very best of condition and at the same time insuring the consumer of its highest quality.

During the recent oil boom in Wichita Falls, when the population of the city was many thousands above normal, there never was a time when any restaurant, hotel, other eating house or residence was unable to obtain milk. The Pure Milk Products Company bought milk from all over the country, as far as Arkansas, Oklahoma and New Mexico, and kept their plant running right and day in order to supply the residents, both permanent and transient, with high grade milk, and during all this time there was never a complaint as to quality, Mr. Woodall making it his special business to see that only milk of the purest and best grade reached his thousands

of customers. Previous to establishing this business Mr. Woodall was engaged in farming, and his business for the first year as a milk dealer amounted to about \$20,000. In 1920 he did over a quarter of a million dollars. The yearly payroll is over \$30,000, a force of 18 people being employed.

Mr. Woodall and his brother, Ed Woodall, own a 900 acres dairy ranch which begins one and a half miles from Wichita Falls, most modern buildings are found on it for dairy purposes, 400 acres of it will come under the new irrigation project.

Mr. Woodall was born in the northern part of Mississippi in 1877, and educated in the public schools of Hill County, Texas, his father, J. C. Woodall, coming to Texas in 1878 and locating in Hill County, where he farmed for many years. He was married at Itasca, Texas, in 1902, to Miss Anna Barton, a native of Mississippi, and they have two children, Lloyd and Virginia. The family home is at 2309 Ninth Street. He is a member of the Elk's Lodge and the Chamber of Commerce.



T. PETER. In the history of the motion picture business of the Southwest and Dallas, the name E. T. Peter is numbered among the leaders.

Mr. Peter was born in St. Louis, May 1, 1965. His father, Thomas J. Peter, was widely known at an early day as a railroad builder. He started the Atchison, Topeka & Santa Fe Railroad and built the first mile of track in Kansas. He later became engaged in the iron and coal business in Alabama. His wife was formerly Miss Esther O'Brien, a native of Canada. The younger Mr. Peter was educated in private schools and in the University of Washington where special work was done in science. His first position was as a chemist in the iron and coal fields of Alabama and he later became general manager for the Alabama Coal & Iron Company with whom he remained until 1896. Following this he was for eleven years in the retail coal business in Selma, Alabama. In 1907 he went to New Orleans and opened the third motion picture theatre in that city. After two years he came to Dallas and having acted as manager for a number of film exchanges, the last of which was the United Film Exchange, he organized the Texas Exhibitors Circuit. Later seeing the opportunity to extend his usefulness over a broader territory, Mr. Peter became a director of the Moving Picture Managers Association and moved his headquarters to New York City.

On July 16, 1911, Mr. Peter was married to Miss Beulah Stephens, a native of Texas. Their residence in Dallas is at 1420 Pocahontas Street.

Mr. Peter has taken an active interest in civic affairs during his residence in Dallas, and is confident that this city is destined to even more remarkable growth than she has already experienced.

OHN CHARLES SHANNON, manager of the American Releasing Corporation, Dallas, Texas, is a well known business man of Dallas and of the Dallas trade territory.

The American Releasing Corporation is a National Distributing Company of motion pictures and independent of the producers. The territory covered by the Dallas office is Texas, Southern Oklahoma, Louisiana, Southern Arkansas and Mississippi. The following gives an idea of the excellent class of pictures handled by this company: Cardigan, a remarkable picture of the best story ever written by Robert W. Chambers; Martin Johnson's educational and inter-

esting picture, Jungle Adventure; Belle of Alaska, with the beautiful artist, Jane Novak; Jane of the Big Snows, by James Oliver Curwood, probably the best known of moving picture stories; Lying Truth, an up-to-date story with a moral; Daring Danger, a western picture a little better and different, and comedies such as The Cradle Buster, with Glen Hunter. With such an array of excellent pictures, the American Releasing Corporation is making its debut to the Southwest and with J. C. Shannon in the executive position, is certain to be successful.

Mr. Shannon is a native Texan; he was born in Indianola of the Lone Star State, on June 2, 1881. The Texas public school system provided the education of John Charles and then as a young man he entered the drug business with which he was identified in San Antonio, Texas. He noted the possibilities of the new but rapidly developing film business. His earlier association with this industry was as representative for W. W. Hodkinson Corporation with which he was for two years. It was then that he was chosen as resident manager of the Associated Producers for their Dallas office, leaving this position for his present association.

Mr. Shannon was united in marriage to Miss Mamie Peeler, of Campbellton, Texas, November 25, 1901, and Alice, Jack and Irvin are the three children that make up the family. The Shannon residence is at 115 South Clinton Street.

The film business in all its aspects of producing, training, procuring of actors and actresses, in its staging, in releasing, in publicity work and in exhibiting, is one of the largest industries of the world that is every day becoming bigger and better. Its future is sure, its usefulness certain and the American Releasing Corporation, with their representative, will have an increasingly growing and responsible position of leadership in filmdom.



W. ANDERSON, prominent business man, president of the well known Anderson's Department Store, 717-719 Indiana Avenue, active in commercial and financial circles,

came to Wichita Falls in 1917 from Abilene and for more than three years has been an active and prominent factor in the business life of the oil metropolis of North Texas. For seven years prior to removing to Wichita Falls Mr. Anderson owned and operated a store at Abilene along similar lines to those prevailing in the operation of his Wichita Falls establishment. The volume of business done by the Wichita Falls store has increased until it is now more than ten times the amount done two years ago. The store occupies all of the two and a half story brick building at 717-719 Indiana Avenue, with a total floor space in excess of twenty-two thousand square feet. The employees in all departments number about fifty. The volume of business is approximately \$700,000 to \$800,000 per year.

Besides the Wichita Falls store Mr. Anderson owns and operates a large store and hotel building at Burkburnett.

A native Texan, Mr. Anderson was born at Abilene, July 2, 1887, a son of W. W. and Sallie Sinclair (Crooks) Anderson. His father, now deceased, was for many years prominent in the cattle and real estate business at Abilene. He was educated in the public schools of Abilene and at Simmons College and early in life entered the business world, soon establishing his own store and quickly

becoming one of the leading merchants of his home town.

Mr. Anderson was married at Abilene in 1907 to Miss Lena Florence Spaulding, daughter of John R. Spaulding, well known automobile dealer of Abilene. They have one son, W. W., Jr. Mr. and Mrs. Anderson reside at 1723 Huff Street.

Besides his commercial activities in connection with his stores at Wichita Falls and Burkburnett, Mr. Anderson is a director of the City National Bank of Commerce of Wichita Falls. He is a thirty-second degree Mason, a Shriner, member of Maskat Temple at Wichita. Mr. Anderson is president of the Wichita Falls Housing Corporation, a civic organization that has erected many houses in this city. He is also a director of the State and local Retail Merchants Associations. He is chairman of the house committee of the Wichita Club, a director of the Chamber of Commerce and member of the Wichita Golf Club.



E. SHERIDAN, with offices in the Great Southern Life Building, is one of the many young men of high standing who located in Dallas after the World War.

In a comparatively short time he has become a great believer in the future of Texas and of Dallas, and believes that truthful advertising of the State's vast resources would draw much Northern and Eastern capital here, thereby hastening the growth and development of the State.

J. E. Sheridan is a native of Columbus, Ohio, born June 10, 1892, son of K. T. Sheridan, manager of the Columbus Printing Company. He attended the Columbus High School and later graduated from the Ohio State College. From 1911 to 1917, he was connected with the selling department of the Federal Glass Company at Columbus, leaving the concern to join the army, where he remained two years as a second lieutenant in the air service and was a flyer. His first training was at the Ohio State Ground School for Aviators, and, later, he was transferred to Camp Dick, Langley Field and then to Hicks Field. After his discharge from the service he located 'n Dallas and engaged in the oil investment business.



OM H. HUGHES, proprietor of the Hughes Furniture and Auction House, 2005-11 Elm Street, Dallas, is probably the best known furniture dealer and auctioneer in North

Texas. His establishment occupies a spacious brick store, fronting 125 feet on Elm street, and he carries the largest stock of mixed new and second hand furniture in the state. A weekly auction sale is held at the store, where Mr. Hughes disposes of goods for his clients. His own stock is sold at retail, and he also conducts numerous sales at private dwellings, for other people. He established his business in 1914, adopting a policy of fair and honest dealing with all his customers, and soon building up a vast volume of business.

Mr. Hughes was born in Emporia, Kansas, April 27, 1883, the son of Thomas M. Hughes, and Mary C. Hughes, nee, Jones. He was educated in the public schools in his native state, and in 1900, ventured out into the world on his own responsibility. He went first to Elgin, Ill., where he was employed four years in a watch factory. Then his talents as a salesman and auctioneer having developed, he spent several years in Elgin and in Chicago, as a dealer in horses and mules. He became an auctioneer of livestock at the famous Chicago Stock yards.



W.W. Tenderson



In 1914 Mr. Hughes came to Dallas where he was engaged for a time in the business of dealing in livestock here. Within a short time he saw an opportunity to launch his present enterprise, which met with marked success from the outset. His larger stock, his wide acquaintance and his strictly cash policy attracts many customers to his store.

Mr. Hughes was married in 1902, to Miss Madge Kerwin, of Elgin, Ill. The family home is at 1404

Hughes Circle.

He is a member of the Lions' Club the Business Men's Luncheon organization, and of the Masonic Fraternity.

Mr. Hughes' business success is proof positive that public confidence is one of the most valuable assets a business man may acquire. When he founded his business, he spent vast sums in advertising the fact that his auction sales were clean, legitimate enterprises, in which hired "boosters", to boost up bids, did not participate. His rigid adherence to this principle soon won for him the confidence of the public which has built his institution into a distinct factor in the city's commercial progress.



B. OWENS, vice-president and general manager of the Ranger Gas Company Inc., Ranger, Texas, is directing official of one of the big businesses that has come from

the recent discoveries and developments in western Texas in the last few years. Other officials of the organization are A. P. Barrett, president and H. E. Clewell, secretary and treasurer. The corporation took over the "Samies Oil Corporation" on January 1, 1921 and now has a capitalization of \$500,000.00. One well alone on a twenty-five acre tract yields 600,000 cubic feet of gas a day: Ranger, South Bend, Breckenridge, Ivan, Stephenville and Rising Star as well as drilling companies in the South Bend district

are supplied with gas from this one well.

While Texas has had a considerable oil produce to its credit for some time, it was not until the coming in of western and northwestern Texas as oil territory that the Lone Star State took its place at the forefront among Uncle Sam's oil states. While this development has been gigantic in the past few years, it is still in its beginning and the oil and gas wealth of all northwestern, western and southwestern Texas is incalculable. Many large enterprises have grown out of the development to its present stage and while some few may have been temporary, there have come to Texas some of its largest permanent businesses that the state has in her bounds today and which are rendering a service invaluable. Such is the Ranger Gas Company, Inc., of which Mr. Owens is a director and manager.

J. B. Owens was born in Wilson County, Kansas, in 1882. After an uneventful boyhood in which he attended the public schools of his state, as a youth Mr. Owens registered as student in the Kansas State Normal and, upon completing his higher education there, began his career as a school teacher. For six years he taught in Wyoming and Kansas. In 1913, he came to Oklahoma where he entered the gas and oil game and today is vice-president and general manager of one of the best gas companies in the State of Texas.

Miss Hazel Rider, deceased since February 13, 1920, became the bride of Mr. Owens: Mary, Marguerette and June are the three daughters.

Mr. Owens is a Knight of Columbus, a member of

the Rotary Club and a director in the Ranger Chamber of Commerce. His church affiliation is Catholic.



J. DEAN, Assistant Prison Commissioner at Huntsville, spent most of his career in the Ranger district. No citizen of Ranger, is more universally known and esteemed

than is S. J. Dean, formerly Finance Commissioner of that city, merchant, banker and civic leader. For over three decades Mr. Dean has been a citizen of the Ranger territory-for in 1890 this present day city was one store upon the prairies; and because of his natural endowment he was a leader then, in pioneer days and because of his vision and utility after these thirty years, he is still such a leader that that section of the state has come to term him

"Guide, Philosopher and Friend."

S. J. Dean is a native Texan; his parents, Frank R. Dean and Sue (Baker) Dean came from the State of Alabama and Texas respectively and while Texas was still in the period of her dawn began housekeeping at Galveston. Frank M. Dean was the first tax collector the city of Galveston had-for both state and county; he became a leader in commercial affairs, was prominent as cotton merchant and was one of the organizers of the Galveston Cotton Exchange. Later the Dean family moved to the State Capitol City where the father died and the University of Texas came to number S. J. Dean among its students. From the State University, Mr. Dean sought the opportunities of the West, he located at Ranger just as the Texas & Pacific Ry., was entering the country and from that day to this he has been thoroughly identified with western life and development. He began as a clerk for G. H. Bohning and worked there for years. In those days a schooled man was rare for the prairies and S. J. Dean soon became a counsellor and friend for a great western constituency he gave advice that netted others profits and was thereby closely associated with the success of many. He grew in business experience and wealth and became first merchant and then banker as well. In all his growth he has held the friendship of every friend made and has continued adding to the number of his friends. For fifteen years he was vice-president of the First National Bank but sold his interests there in 1919. He was a partner in the old Ranger Lumber Company which was bought by the Burton-Lingo organization. He was one of the guarantors of the \$250,000.00 Rightof-way sum pledged for the Hamon-Kell road, and is personally one of the largest property owners in the Ranger district.

His friends and city esteem him for his ability and unimpeachable integrity and no man could better fill the position to which the citizenship of Ranger has called him. Through many years yet to come, his personality and influence will lead in the commercial and civic life of the new metropolis which he delights to call, as it truly is, "My own, my native land."



ACOB H. BRILLHART, chief engineer for the Mosher Manufacturing Co., founders, has a hand in constructing almost every modern building in the Southwest for much

of the steel construction used in this section of the country is finished under his guiding eye. His position is a very important one for the stability of many large buildings depends upon the efficiency of his calculating brain. He does not fail to do the job

right. The company, which was established in 1885, controls a tremendous business in the South. The plant now averages a production of 1,500 tons of steel a month which is shipped to cities throughout this section.

The company has a branch at Houston which fabricates 80 per cent of the structural steel and plate work furnished by them. W. S. Mosher is president, T. J. Mosher, vice-president, and T. J. Jones, treasurer. The organization is one of the strongest in Texas and has done much to add to the prestige of Dallas as a manufacturing and distributing center. It has turned out some of the most difficult and skillful work that has ever been seen here. It is impossible for the concern to deliver goods to all contractors desiring its product.

Mr. Brillhart was born in York County, Pa., in 1880. He attended the public schools there and then entered Juanita College where he was graduated in 1898. In 1904 he was graduated from Lehigh University as a civil engineer. On finishing at college he accepted the position as resident engineer for the Pennsylvania Coal Company where he remained a year and then went with the Guerber Engineering Company for seven years as draftsman, was advanced to assistant engineer in a year and two years later to chief engineer. He came to Dallas and the Mosher Company in 1912 as their chief engineer.

He was married to Miss Marie A. Schmidt at Wilmington, Del., in 1908. She was the daughter of E. A. Schmidt, retired steel man. They have a son, Edwin M., and make their home at 319 North Windomere Street.

Mr. Brillhart is a member of the Technical Club, the University Club and the American Society of Civil Engineers. He is president of Texas Section of A. S. C. E. He is acknowledged an authority on engineering matters.



ager branch office Sanquinet, Staats & Pate, firm of architects, City National Bank Building, has been a potent factor in the building construction and architectural property of Wichita Falls for nearly 15 years. On coming to Wichita Falls Mr. Pate engaged in the building and construction business and as draftsman for local architects. In 1911 he began the practice of the architectural profession exclusively under his own name. During the year 1913 he formed a partnership with E. Vonderlippe under the firm name of Pate and Vonderlippe. In 1914 this partnership was dissolved after which Mr. Pate practiced alone until the present association as Sam Gweneth, Slakes & Pate was established in 1918. The company draws plans and superintends the construction of all classes of buildings, both commercial and private, such as court houses, churches and residences. Some of the buildings designed and constructed by them in Wichita Falls include the Wichita County court house, the City National Bank Building, Perkins-Timberlake Building, Fred Thomas Building, Episcopal Church, Austin, school Wichita Falls high school, N. H. Martin residence, J. W. Stringer residence, C. W. Stringer residence, C. W. Snyder residence and many others.

Mr. Pate came originally from Wills Point, Texas, where he was born December 6, 1885. His parents were J. A. and Ana Hayden Pate. His father was a stockman. His education was acquired in the public schools of Wills Point, and he took a special course in architecture.

He was married at Wichita Falls, October 22, 1913, to Miss Hesba Zeigler, and they have two children, J. C. and James H. The family home is at 1918 Eighth Street.

Mr. Pate is a 32d degree Scottish Rite Mason and Shriner, Maskat Temple, Kiwanis Club, member of the Elks Lodge, State Association of Architects and Chamber of Commerce, and the First Christian Church of Wichita Falls.



STANLEY FIELD, architect, Commerce Building, located in Wichita Falls, in 1914, and has erected a number of monuments to his ability as an architect and builder since

he came to the city. Among the buildings he has designed are numbered the American Bank building, the Bob Waggoner Building, the Court House, the Kemp Library, the First National Bank Building, the Masonic Temple, the First Baptist Church, the Floral Heights Methodist Church, the City and County Hospital, and the Clint Wood residence. Commercial work and public buildings are his specialty. These buildings are not only a credit to Mr. Field, but they are a credit to Wichita Falls and contribute materially to its city-like appearance.

Mr. Field began his professional career in Kansas City, Mo., where he was connected with Van Brunt & Howe from 1901 to 1902. He then worked in Chicago, Ill., and Wilmington, N. C., until 1908, when he went to Fort Worth, where he established the business of Waller & Field in 1912, and later the firm of Field Clarkson, which was dissolved in 1914.

He was born in Kansas City, Mo., in 1884, and educated in the public and high schools of that city.

His father, Thomas Field, was a physician.

Mr. Field was married in Kansas City, Mo., in 1906, to Miss Mary Taylor, and they have one son, E. Stanley, Jr. The family reside at 1608 Kemp Boulevard. He is prominently identified with the tity's commercial, civic, fraternal and social life and is a member of the Wichita Club, the Golf Club, the Business Men's Council of the Chamber of Commerce, the American Institute of Architects and the American Society of Heating and Ventilating Engineers. He is a Scottish and York Rite Mason and Shriner and Past Exalted Ruler of the B. P. O. E.

He is a builder of cities, progressive and ambitious, and his work in Wichita Falls stamps him as a man of the very highest type. He believes in Wichita Falls and can always be found among those present when there is something doing in the interest of his city.

ERBERT VOELKER, architect, senior member of the architectural firm of Voelker and Dixon, came to Wichita Falls in 1916 and through his plans and designs of buildings has been actively and prominently connected with the growth and development of the city during the past five years. After coming to Wichita Falls he was first associated with E. S. Fields and in July, 1918, formed a partnership with J. L. Dixon.

That Mr. Voelker is a thorough master of the art of designing beautiful homes is attested by the architectural beauty of many of the fine homes in Wichita Falls, most of which he has had a part in designing. Among the more important buildings which he has designed here are the M. D. Rowe residence, erected at a cost of fifty thousand dollars; the Texhoma Filling Station at Tenth and Broad, seventy-five



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thousand dollars; R. M. Waggoner residence, one hundred thousand dollars; W. S. Curlee residence, seventy-five thousand dollars; J. J. Perkins residence and a fire station erected for the city at a cost of twenty-five thousand dollars. The firm has several important buildings under course of construction now and others are in contemplation which will be commenced as soon as labor and material prices have returned to normal.

A native of Texas, Mr. Voelker was born at New Braunfels, October 21, 1888. He is a son of Emil and Caroline (Zuehl) Voelker. His father was a well known business man at New Braunfels for many years. After completing his preliminary education in the schools of New Braunfels, Mr. Voelker attended the Texas Agricultural and Mechanical College, taking a special course in architecture and graduating with the degree of architectural engineer in 1909. He was located in Waco, Fort Worth and Austin for a time and for three years was connected with Lewis and Kitchen at Kansas City and then spent six months in the Chicago office of this concern. He was associated with Albert Kahn in Detroit for six months in 1916 before coming to Wichita Falls.

In May, 1916, Mr. Voelker was married at Houston to Miss Selma Miller, a native Texan and member of a well known Houston family. They have one daughter, Gwendolyn.

Mr. Voelker is a Mason, a member of the Rotary Club, Chamber of Commerce and Business Council. He is an enthusiastic booster for Wichita Falls.

ESSE F. LAUCK, architect, Bob Waggoner Building, came to Wichita Falls in January, 1919, and has been an important factor in the building development of the city. Evidence of his skill as an architect are seen in a number of commercial and residence buildings which grace the city's business streets and residence sections. Principal among these are the Bob Waggoner building the National Bank of Commerce the First

tions. Principal among these are the Bob Waggoner building, the National Bank of Commerce, the First Baptist Church, the Maer-Heydrick building, as associate architect and all the residences of Morning-side Park and the residence of F. Z. McCoy. At present he is devoting his time to building and selling houses. Every home in the Morningside Park addition was designed and built by him and this section is one of the show places of the city.

Mr. Lauck began his professional career in Kansas City, and has worked in some of the largest cities in the country. In Philadelphia he was associated with Kelsey & Cret, 1910 and 1912 he spent in Philadelphia; in Kansas City he was with Boillot & Lauck, where he did special work for architects up until 1915, when he was with Lauck & Lauck until 1919. He is ambitious and progressive and takes a great pride in his work, which he tries to make of an enduring quality and a monument to his ability.

Mr. Lauck is a native of Denver, Colo., born June 9, 1888. His parents were R. E. and Hattie (Casmire) Lauck, his father being an artist. He attended school in Kansas City, Mo., and graduated from the University of Pennsylvania with the B. S. degree in 1911. He was married to Miss Bessie Wasserarug in Kansas City, November 6, 1915, and they live in a pretty home of Mr. Lauck's own design in Morningside Park.

He is a Mason and a member of the American Institute of Architects, Kansas City Chapter.



RNEST L. MYERS, of the firm of Myers and Noyes, consulting civil engineers, Deere Building, has a national reputation won through extensive work done in every part

of the country. This firm conducts the bulk of the work in Dallas although their activities are by no means limited to local practice. Their specialty is real estate development, street improvements, municipal work and contracts for municipalities. Mr. Myers partner is Edward N. Noyes.

The firm of Myers and Noyes was established in 1911 and at first operated under the name of E. L. Myers, later taking its present name. Mr. Myers came to Dallas in 1910 as engineer and superintendent of the Oak Cliff viaduct construction. Mr. Noyes was at that time resident engineer for the county on the same project. Their work together resulted in ε permanent partnership, and since that time they have undertaken many responsible contracts. The firm makes reports, investigations, plans and estimates on projects, prepares contracts and specifications, and supervises construction of the work. Mr. Myers and Mr. Noyes were engineers for Hardin County, they built various roads in the Forney district, designed and constructed the sewage disposal plant for the city of Forney, and for the water system of Arlington, Texas, made reports and surveys for the Texas Land and Security Syndicate on lands in East Texas and the irrigation project of the Rio Grande Valley, conducted the extensive field work for Highland Park, including paving, sewers, curb walks, and grading, and for the Village of Highland Park; they were engineers for Munger Place, Dallas, for the Belmont Addition to Dallas; they were engineers for Vickery Place, Dallas, are developing large tracts of land for the Southern Methodist University at a cost of \$500,000; and have developed lands for private and municipal concerns throughout the entire state, too numerous for citation. They have done much governmental work, conspicuous among which was the engineering work at Love Field and the repair depot.

Mr. Myers was born in Hutchinson, Kansas, on July 20, 1882, and educated in the public schools of Reno County, and the Nickerson Normal College. He entered the University of Kansas and in 1907 received his B. S. degree from the engineering department of that institution. Returning to his home town, Hutchinson, he practiced his profession under the name of McLain and Myers, and planned and supervised construction of the sewer systems of Sterling, Kansas, Kingman, Kansas, and Newton, Kansas. McLain and Myers also supervised the paving of the business district of Newton, also the sewers, paving, concrete bridges, etc., for Hutchinson, Kansas.

Mr. Noyes was born in Strong City, Kansas, on September 15, 1880. His parents were Adolph and Alice Jeffrey Noyes. He received his education in the public schools of St. Joseph, Missouri, and the University of Kansas, taking his B. S. degree from the latter institution in 1907. For the three following years he was employed in the engineering department of the Burlington Railway, in the following capacities: One year as assistant engineer, one and a half years as resident engineer on construction of the Atchafalaya River bridge, Frisco-Rock Island Lines, and one year as resident engineer on the Red River bridge for the Missouri and Gulf Railway at Denison. In 1910 he came to Dallas as resident engi-

neer for the Dallas-Oak Cliff viaduct, and has since

remained in this city.

The marriage of Mr. Noyes and Miss Bertha Lee was celebrated in 1903. They have one son, Edward Lee Noyes, and reside at 135 Melba Street. Mr. Noyes is a member of the American Society of Civil Engineers and the Masonic fraternity.

Mr. Myers was married in Dallas to Miss Alice Eva Willard. Mr. and Mrs. Noyes have two daughters, Alice Eva and Ernestine. Their home is at 5231 Tremont Avenue.

He is a member of the Rotary Club, American Society of Engineers, Dallas Technical Club, and the First Presbyterian Church. Both men are masters of their profession.



THARLES HOOE REID, of the firm of Reid & Costley, a partnership between Mr. Reid and W. H. Costley, located in Wichita Falls, November 1, 1918. The firm does

a general construction business, reinforced concrete and structural work, specializing in industrial buildings, although they have built quite a number of residences. Some of the local buildings erected by the company are the Kemp-Culbertson Building, office building for the M. K. & T. Railroad and the American Railway Express, the Chenault-Wheat Building, a sales and display room containing no posts or supporting columns, the Wichita Ice Company plant, the Post Office Annex, addition to the Anderson Building, Joe Art's home and two houses for J. C. Wharton on Huff Street.

For eight years Mr. Reid was with the Gilsonite Construction Company of St. Louis, and worked for them during vacations while going to school and after leaving college. In 1900 he went to Dallas, Texas, for the Gilsonite Construction Company and worked on the Busch Building, the Adolphus Hotel, the Adolphus Hotel Annex, the Kempner Compress plant at Galveston, the Galveston Ice and Cold Storage plant, the Crystal Palace at Galveston and the Milam Street bridge at Houston. August 28, 1917, he was sent to Call Field as executive manager during the erection of the field by the Gilsonite Construction Company, November 1, 1918, he went into business in Wichita Falls under the firm name of Reid & Costley. He severed entire connection with the Gilsonite Construction Company, January 1, 1919.

Mr. Reid was born in St. Louis, Mo., August 4, 1889. His parents were G. C. and Irene Tally Reid. His father and his grandfather were both construction men. He attended the public and high schools of St. Louis and attended the Rolla School of Mines, at Rolla, Mo.

He was married at Chester, Ill., January 16, 1916, to Miss Nellie Choisser, and they have one daughter, Katherine Reid.

Mr. Reid is a Mason, an Elk, a director in the Rotary Club and a member of the business council of the Chamber of Commerce, secretary of the Contractors' Association and director of the Wichita Falls Building and Loan Association.

ILLIAM A. OBENCHAIN, engineer with the Healey Construction Company, first came to Dallas in 1910, but did not locate here permanently at that time. His company makes a specialty of road construction, road and general contracting, and has handled some big jobs in road work in Delta County, Smith County, Texas; Harrison County, Mississippi, Oklahoma and Arkansas; also built the Dallas-Fort Worth highway. Prior to joining the Healey Company Mr. Obenchain was with the Eastern Texas Traction Company from 1912 to 1914 as chief engineer; the Fred A. Jones Company in 1914; division engineer for the State Highway Commission of Kentucky, 1914 to 1917, and division engineer for the Highway Commission of Texas in 1918.

Mr. Obenchain served during the war in the Field Artillery, U. S. A., being commissioned captain at Ft. Benjamin Harrison, Ind., and assigned to the 326th Field Artillery. Later he was commissioned major with the 327th Field Artillery, 84th Division, and sent to Camp Zachary Taylor at Louisville, Ky.

He was transferred in France to the 351st Field Artillery with the 92nd Division. He was a member of the A. E. F. reaching English soil at Liverpool in September, 1918, and during his sojourn across the sea he was stationed in France, and at Camp De Souge. Later he joined the 351st F. H. at Ponta-Mousson. He returned to the United States in March, 1919, and was discharged.

Mr. Obenchain is a native of Bowling Green, Ky., the date of his birth being September 21, 1888. His parents were W. A. and Lida (Calvert) Obenchain, and his father was a major in the engineers corps in the Confederate army, and also president of Ogden College. He attended school at Bowling Green, Ogden College and the University of Kentucky at Lexington, and belongs to the Kappa Alpha fraternity.

He takes a great interest in all matters pertaining to his profession, keeping up with every phase of it, and to further his knowledge along this line he maintains membership in the Technical Club of Dallas, the American Society of Civil Engineers, the Dallas Chapter of the American Association of Civil Engineers, being president of the chapter. He is also a member of the University Club, the Dallas Athletic Club and the Auto Club.



ALTER B. IRWIN, of the Natkin Engineering Company, heating and ventilating equipment, 1006 Dallas County State Bank Building, operates a flourishing business

that has experienced material growth since its establishment in the city. Mr. Irwin is co-partner of the concern with Benjamin Natkin, who manages the Kansas City office, and resides there. A branch office is also maintained at Omaha.

Mr. Irwin has been located in Dallas since January, 1919, and in this time has installed heating and ventilating machinery in most of the commercial and municipal buildings in the city. He handles every kind of heating apparatus and his equipments have brought about the greatest satisfaction wherever they have been used.

Born in Chicago on November 8, 1883, Mr. Irwin was the son of William T. and Carrie B. Wagenseller Irwin of that city. He was educated in the Chicago public schools, and took a course in commercial engineering. For a number of years after finishing his schooling, he was employed in the construction end of the business for a Kansas City construction company. About 1910 he resigned his position with this firm to accept a place with the Natkin Engineering Company. He was first made traveling salesman, and covered Kansas, Missouri, Nebraska, Oklahoma and Texas, learning the business from this standpoint. So successful was his work in the field that it became evident that as a



Chas Hore Reid



member of the firm he would prove invaluable. He was admitted into the company and took over the Dallas branch office.

Mr. Irwin was married in 1906 to Miss Gertrude Ross. They have one daughter, Helen. The Irwins make their home at 3419 Dartmouth Avenue.

He is a Shriner and a thirty-second degree Scottish Rite Mason.



E. BACHMAN, owner and manager of the Argonne Hotel, Indiana at Tenth Street, Wichita Falls, is host at the heart of a city to the thousands of visitors that come

through business or pleasure to Wichita Falls every year. A spacious and attractive lobby on the first floor, eighty commodious rooms, twenty-five of which are equipped with individual bath suites and twelve with connecting baths, telephone service to every guest, ten employees to supply every want of the visitor together with the cordiality that characterizes the management, are some of the features that make the Argonne Hotel popular. To the hotel men and their establishments are committed the responsibility of the first impressions of their city and, it is said, first impressions are the most lasting. No one is better aware of this fact than the Argonne and it is one of the most active institutions in promoting the influence of Wichita Falls.

Mr. Bachman is in his home town, he was born at Wichita Falls in 1893. His father was H. J. Bachman, a native of Pennsylvania, who moved to Bell County, Texas, at the age of twenty and then in 1885, at the age of twenty-five, located in Wichita Falls where he has resided since, until his death in 1916; the mother was Tillie (Priebe) Bachman. After completing the school system of his home city, Mr. Bachman took a business course at Fort Worth, Texas, and then began his business career, in the real estate office of his father. In 1916 he was given charge of the office and later took over the insurance division, and upon the death of the father, July 29, 1916, he took over the entire busi-Until late in 1918, he was administrator for his father's property, and then he entered the oil business as a drilling contractor until January, 1919. At that time the building of the hotel was started, he superintended this activity and was then engaged as manager. Twenty-five more rooms have just recently been added to the main building, giving a total of 100 rooms.

In November, 1916, at Nashville, Tenn., Miss Mary Carter became the bride of Mr. Bachman. Her father is George W. Carter, a leading broker in Nashville. The family have residence at 2904 Tenth Street.

Mr. Bachman is a member of the Business Council of the Chamber of Commerce of his city. He is active in its civic interests and is doing an important work in his activity in its behalf.



R. MONTGOMERY, for many years Fire Commissioner and associated with the Police service, of Ft. Worth, is well known and esteemed for his record of public ser-

vice in his city. During the twenty years of his public career, through combination of both native ability and experience, he ranks today as an efficient public officer.

O. R. Montgomery was born in Hamilton County, Texas, on February 24, 1872. His father, J. F. Montgomery, is a Farmer who came from Georgia in 1871. His mother is Mollie (Read) Montgomery,

who was born in Rusk County, Texas, and now resides in Grayson County. The public school system of the Lone Star State provided all the book education of this Texan. From school he went to the farm, both while a boy and after attaining manhood. Here he developed the physique that is his endowment today, and the virtues of honest toil and stickability which has characterized his long public career with reliability and perseverance. leaving his boyhood home, he began farming for himself in Ellis County. In 1901, he came to Ft. Worth as a resident citizen and began work in the Police Department, of North Ft. Worth in which capacity he served until 1905 when he was elected City Marshall for North Ft. Worth. In 1907, he was reelected to this position which continued until North Ft. Worth was taken into the City of Ft. Worth when he became Assistant Chief of Police for Ft. Worth. In 1913, he was appointed Chief of Police and in this office continued until he chose to become County Detective in connection with the County Attorney's office, in April, 1915. In 1917, he was again chosen Chief of Police and served from April until October when he was elected to fill out the unexpired term of Commissioner Parsley, deceased. In 1919, he was re-elected. He intends to retire from the service at the expiration of his present term, but the city of Ft. Worth no doubt will continue to draft his service in some department for the public welfare as she has done in the past. He has made a life study of municipal life and problems and ranks with the leaders of today in efficiency in solving municipal problems. Merely his residence in any city is a wealth and strengthening of its life because of his ripe knowledge and experience. He is a member of the Board of both the City and the County Hospital.

In 1894, in Ellis County, Texas, Mr. Montgomery and Miss Rizpah Hudson, a native of Alabama, were united in marriage. They have three children-W. Roy, and the twins James Ralph and Ruth who is now Mrs. G. T. Eibson of Ft. Worth. The Montgomery residence is at 704 West Sixteenth Street, North Ft. Worth.

For his long record of public service, for his efficiency, skill and mastery of many civic problems, O. R. Montgomery is a chief citizen in Ft. Worth where he is held in highest esteem by hosts of friends



R. PORTER, ex-chief of police of the city of Fort Worth, in nineteeen years of public service has risen in esteem from a select company of friends upon his coming to

Fort Worth in 1898 to a place of trust and honor where he is known and highly regarded by the populace of a city. His first public service began in 1902 as patrol driver, then for over seven years he did service in uniform and for the following seven years served with the detective department; in 1915-1916 he operated as private detective; in 1917 he was made assistant chief of police of Fort Worth. There were 115 men in his department, many with records that are thrilling in their experiences and are noted for their faithful efficiency. Among these are Tom Jackson, chief of the detective department, a peace officer for eighteen years, and Henry Lee, assistant chief of police, a peace officer for the past six years.

R. R. Porter was born March 5, 1871, in Tarrant County. His father, H. H. Porter, came to Texas in the early sixties from Tennessee and located at

Benbrook in Tarrant County. Accordingly the Benbrook schools provided the education of R. R. Porter, who, being orphaned in youth, was reared by his grandfather, Mike Williams, on a farm near Benbrook. Upon entering into young manhood, Mr. Porter chose city activity to rural life and from 1895 until 1898 was active in Fort Worth as a drayman. In 1898 he became deputy sheriff for Sterling P. Clark; he was field man for one year, court deputy a year and jailer the third year. It was then in 1902 that he entered the employ of the city and for a few months was patrol driver, policeman for seven and a half years, detective for the next seven, assistant chief of police from April, 1917, until October, 1917, when he became chief of the police for the city of Fort Worth. In 1921, after the opening of the Texas Hotel, he became house detective

Mr. Porter has two daughters, one by each of his two marriages, both of which mothers are deceased: Alma C., age twenty of the first union, and Mollie Rufe, age seven years by the second wife This girl baby has international recognition which began with her adoption as Mascot by the Chief of Police Association for the State of Texas when she was only twenty-eight days old, and then the official Mascot of the International Chief of Police Association of the United States. She also has another "first" record to her credit, having opened her own bank account with the First National Bank of Fort Worth when she was twenty-eight days old, the most youthful depositor that financial institution has ever

Mr. Porter is a member of both the Elk and the Moose organizations. He is congenial as a friend and has a host who hold him in highest esteem. He is master of many phases of municipal life and has rendered with his training and knowledge, a worthy service to his city.

R. THOMAS, Fourth and B Avenue, Burkburnett, as vice-president and general

manager of the W. E. Thomas Lumber Company of which W. E. Thomas of Rockyford, Col., is president, is the forefront of those supplying the entire oil fields of west and northwest Texas with their lumber supplies. Mr. Thomas is also president of the Burkburnett Chamber of Commerce. which makes him the chief spokesman for his city and the champion whose responsibility it most is to see that Burkburnett's actual development comes up to and keeps pace with its possibilities. Mr. Thomas is equal to both jobs, for no man more thoroughly believes in his city and part of the state and can lead it out better, and as a lumberman he is born and bred to the business. His father, the founder of the organization, has built up an inter-state lumber business in which his son, A. R. Thomas, has had a large part. The main office is at Kansas City, 416 Reliance Bldg. There are ten branch yards-four in Missouri, three in Oklahoma, and three in Texas. The Texas yards are at Burkburnett, Vernon and Holliday. Seven office employees are retained at Burkburnett besides many laborers. Every class of building material is supplied by this progressive lumberman to any part of the oil fields.

Mr. Thomas was born at Bogard, Mo., December 1892. His parents are W. E. and Mary A. (Walker) Thomas. He is the founder of the large Thomas lumber business of today. After completing the lower public schools of his native state, Mr. Thomas

attended the University of Missouri from which he graduated with the degree of LL. B. in 1913. However, young Thomas was destined for the lumber business in which his forebears have been leaders; he began the lumber business in his father's office and remained there until January 1919 except for the few months of military service. In May, 1918, he enlisted as a private in the artillery; within a short time, however, he was commissioned a second lieutenant at Camp Zachary Taylor. He was discharged on January 1, 1919.

In 1914, at Hannibal, Mo., Mr. Thomas married Miss Lydia Foreman, a native of Missouri, educated at Randolph Macon College of Virginia. They have one son, William E.

Mr. Thomas is a member of the Sigma Alpha Epsilon Fraternity and was District President of this organization for eight years. He is very active as a Burkburnett Booster and President of the Chamber of Commerce. His church affiliation is Baptist.

Youthful, energetic, educated and with unusual business ability, A. R. Thomas in the coming generation will double the already gigantic interests of the W. E. Thomas Lumber Co. He is of the first magnitude already as a lumberman in his territory.



AMUEL BENNET SPENCE as Secretary of the Chamber of Commerce of Burkburnett is spokesman in a large way through his activity and publicity for one of the most

thriving secondary cities in the Lone Star State. The Northwest is big; big in its business, big in its natural resources, and big in its supply of men of vision. Villages of yesterday are cities of a score thousands population with a dozen of first class hotels today. This growth, though rapid, is permanent for it is founded on the natural resources of the territory and the future promises to be even more attractive for the development of this section is only in the beginning. The Chamber of Commerce of Burkburnett was organized on November 23rd, 1920, but has already passed from its initial enrollment of 325 members to approximately 500. In January, 1921, Mr. Spence was admitted to the Bar of Justice of the State of Texas and in this realm he will be a leader because of his energy, application and natural ability that have already made him a success in dealing with men and the public.

Mr. Spence is a native of Georgia; he was born at Camilla of that state, on March 26, 1898. His father, W. N. Spence, deceased, was a lawyer of ability of his state; his mother is Annie Rogers Curry Spence, a native of Virginia. The public school system of his native state started the education of Mr. Spence which was completed in Mercer University of his state. Mercer University is wellknown to the Southland as one of its older institutions of higher learning. Upon graduating, Mr. Spencer entered the employ of the Georgia Railway Company with which he was affiliated through 1919 and 1920. In October of 1920, he came to Burkburnett at the call of the Chamber of Commerce and after a thorough review of the claims of the Lone Star State and the city calling him, he accepted the position of secretary of the new organization. From that date he has been one of the most progressive younger business men of Texas.

Mr. Spence is a "bachelor;" he was a prominent leader in the Alpha Tau Omega at his college and now is responsible in a large way for the progressive work of his city. He is familiar not only with its



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commercial life but its civic and social activities as well and thoroughly believes in the future of Burkburnett.

OBERT D. LANEY is mayor of Burkburnett, a city which has sprung up like magic amidst a wilderness of oil derricks, from a sleepy country village only a few years back; but this same Burkburnett today is one of the most widely known cities of Toyos, its streets are

most widely known cities of Texas; its streets are jammed with traffic, there are a dozen hotels instead of the one village inn, and the city has a Chamber of Commerce with the highest paid secretary in the United States. Mr. Laney is also part owner and manager of the Burkburnett Star. a newspaper published weekly with 2,500 circulation and working

six employees.

Robert D. Laney is a native of Texas where he was born in the eastern part of the state in 1876. His father, W. N. Laney, was formerly a Texas merchant but now resides in Mississippi. As the family moved to the Blue Grass State while Robert D. was a boy, the school system of Louisville, Ky., gave Mr. Laney his education. He attended and completed the courses of the best business colleges of that metropolis also, and then for a business career began work with the Southwestern Telephone and Telegraph Company with whom he continued a good number of years. He then began work with light and water plants in which service he has become acquainted with most of Texas; in September of 1918 he took over the Burkburnett Star, began his career as a journalist and newspaper man and from that date and in that beginning he has become the foremost citizen and spokesman of one of Texas' livest smaller cities. He was elected mayor in August, 1919, but declined the position; at another second election he was elected in spite of his refusal and then accepted; in April, 1920, he was re-elected for another two years.

At Alvarado, Texas, in July, 1909, Mr. Laney and Miss Nannie Carson were married; Robert, Jr., is their son and the family reside at 404 Fourth Street,

Burkburnett.

As one of the most efficient champions of his city's claims, interested in every civic and social welfare interest as well as in her commercial life, Mr. Laney as journalist and mayor of one of the leading cities of northwestern Texas, is a leader in a vast territory which will profit largely by the stamp of his influence.

LARENCE E. McDANNALD, Mayor of Electra, Texas, secretary and treasurer of the Electra Hardware Co., busy at writing a history of his city, is a leader among men

of big business of his city, and prominent in affairs in civic development. Associated with him in an official capacity is A. T. McDannald, a brother, who is president of the Electra Hardware Company. The Hardware business is a large industry and especially in Mr. McDannald's territory of oil fields. He handles everything that goes usually with his line and then in addition oil well supplies. His plant is spacious and attractive, twenty-five feet by one-hundred-fifty and he has five employees. A stock valued at \$40,000.00 is carried at all times. The firm was organized in 1910.

Mr. McDannald was born in Missouri, at the town of Martinsburg, on January 17, 1881. His parents were J. T. McDannald and Jessie (Cockrell) McDannald. Martinsburg, Mo., gave the youth his education

together with the work in Drake University, of Des Moines, from which Mr. McDannald graduated with the Class of 1901. That year he chose to link his destiny with the Lone Star State and according came to Texas, locating at Wichita Falls. For one year he worked with a mercantile establishment. In 1902, he came to Iowa Park where for four years he worked on a stock ranch. In 1906, he entered the service of the First National Bank where he remained for one year and in 1907 he began business with the Farmers' Lumber Co. with whom he continued for three years. In 1910, he came to Electra where he took part in the organization of the firm which he helps direct today.

In 1907, at Austin, Texas, Miss Bessie Hoop became the bride of Mr. McDannald. She is a native of Waxahachie, Texas. They have two children—J. Tom and Virginia. The family reside at 1500 Wichita Street.

Mr. McDannald is a Knight Templar and a Shriner. He is a member of the Electra Chamber of Commerce and in 1918 he was appointed Mayor on the resignation of J. L. Parker. In 1919, he was elected to the Mayorality, to succeed himself. He is a Deacon in the First Christian Church. Energetic and talented, Mr. McDannald is already successful to an attractive degree.



B. MARLOW, 511 Eighth Street, Wichita Falls, formerly mayor of that city in the years 1918-1919 when all Texas first began to look toward and to visit that city, as

partner in the real estate firm of Marlow Brothers, has, perhaps, as strong a hold on the combined interests of business property, residence property and oil property of his city and section as has any other man. As a resident citizen of Wichita Falls for the last thirty-six years, which years have been years of leadership and progressiveness, Mr. Marlow has acquired considerable and valuable holdings in his city and district. Other members of the firm are R. E. Marlow, his brother, and J. W. Marlow, his son. Real estate of every type—business, oil or residence—is handled and oil leases as well.

Mr. Marlow is a native Texan; he was born in Grayson County in 1873. His father, P. M. Marlow, was a native of Missouri who moved to Texas in 1846, a farmer and ranchman now deceased. His mother was Carrie Whittaker Marlow, daughter of Mr. and Mrs. J. W. Whittaker who were both early settlers in Texas. The public schools of the Lone Star State gave J. B. Marlow their best and then he began ranch life which he followed for ten years; in 1885 he moved into the city of Wichita Falls and from that date he has been identified with the city. Farms, city property and oil leases, the latter in both Texas and Oklahoma, have claimed his attention.

In 1898, at Wichita Falls, Mr. Marlow married Miss Sophia Mataska, a Texan; they have two children, Miss Laura Marlow and J. W. Marlow, of his father's firm. The family residence is at 3500 Tenth Street.

Mr. Marlow is a Scottish Rite Mason to the thirtysecond degree, and a Shriner in the Maskat Temple. He is also identified with the Elks of his city.

Wichita Falls has experienced a growth in the last few years unprecedented not only in itself but hardly equaled by other cities; the future is one of the best for any Texas metropolis.



OL. EDGAR C. HUGHES, capitalist, cattleman, colonizer and well known independent oil operator, came to Fort Worth from San Antonio in 1905 and has since been a

prominent figure in local financial and commercial circles. While primarily a cattle man and still intensely interested in ranching and the raising of cattle, Col. Hughes since the development of the North and West Texas oil fields, has also dealt extensively in royalties, operating in the Ranger, Burkburnett, Desdemona and Breckenridge fields.

Col. Hughes also does a brokerage business in ranches and cattle besides being one of the largest individual ranch owners in the state. He owns 185,000 acres of fine ranch land in West and Southwest Texas and has an additional 180,000 acres under lease. His cattle herds number approximately 14.000 head.

In addition to his other activities, Col. Hughes has devoted a great deal of time to the real estate business and particularly to colonizing large tracts of land in South and Southwest Texas. He built Frione and Bovina in the Panhandle and also the town of LaPryor in Zavalla County. He is now interested in the development of Frio County and has already brought more people to Texas probably than any other one individual operator.

A native of Indiana, Col. Hughes was born in Vigo County, March 2, 1860, a son of S. H. and Elizabeth (McSherley) Hughes. His parents came to Texas in 1873, driving through overland and taking three months and twenty days for the trip. The family settled at San Antonio.

Col. Hughes attended the public schools of his native county and then entered DePaw University, graduating in 1881.

At the outbreak of the Spanish-American War he enlisted and was assigned to duty as captain in the 141st Regular Infantry. He was promoted to colonel and with his regiment saw active service at San Juan Hill and later in the Philippines. He was in the service for three years and twenty days.

On March 12, 1894, Col. Hughes was married at Butler, Pennsylvania, to Miss Mary Lee Taylor, daughter of Robt. V. Taylor, well known contractor and oil man and who built the Butler County court house. They have two children, Anna Elizabeth, now Mrs. L. C. Antrin, of New York City, and Harold T. Hughes, who is engaged in the automobile supply business in Fort Worth. The younger Mr. Hughes was the second boy in Tarrant County to enlist in the U.S. Army at the beginning of the war at the age of 17, in the 132nd Artillery, and served in France for seven months, and was in the army for over two years.

Col. Hughes is an enthusiastic booster for Fort Worth and predicts a fifty per cent increase in business and population for the city in the next ten years. He is deeply interested in civic affairs and is a member of the Fort Worth Chamber of Commerce and the Texas Cattle Raisers' Association. He is a communicant of the Methodist Episcopal Church.



ILLIAM TURNER HUMBLE, manager of the Land Mortgage Bank of Texas, Fort Worth National Bank Building, is a native of Chester, England, where he was born

October 7, 1858.

The company with which he is connected is an English concern which was established at Bradford. England, in 1886, and the Fort Worth office is the only one operated by the company in the United States. Mr. Humble has been with the concern about twenty-two years, and prior to coming to Fort Worth to take charge of the office in that city he was for two years in charge of the office in England.

The first office of the company in the United States was opened at Austin about 1886, and was moved to Fort Worth in 1895. The company makes a specialty of mortgages and investments, placing foreign loans on farms, ranches and city property.

Mr. Humble's parents were natives of England, his father, Wm. T. Humble, being what is called in England "a gentleman farmer, and his son's education was acquired in the public schools of his country.

In the year 1889 Mr. Humble was married to Miss Helen Brackebush, of Chicago, daughter of a wealthy Chicago coal dealer, the marriage taking place at Sioux City, Iowa. One daughter, Elizabeth M., graces the home, which is located at "The Rainbow Farm," Benbrook Road.

Although an Englishman, proud of his mother country and her traditions, Mr. Humble is an American in every sense of the word. He has always been actively identified with the spirit that is making Fort Worth one of the greatest cities of the Southwest and believes in Texas and her limitless advantages.

His club life is confined to membership in the Fort Worth Club and the Rivercrest Country Club, and his church affiliation is with the Episcopal faith.



M. KUDER, half owner of the Federal Bakeries, 1203 Elm Street, is a recent addition to the commercial life of Dallas but the vigorous enthusiasm with which he has entered the new field bespeaks for him a career of

increasing influence.

The Federal Bakeries, owned jointly by Mr. Kuder and Mr. S. L. Ross, is operated at 1203 Elm Street. Bread, cakes, pies and pastries of all kinds are made and sold and the quality that distinguishes their products from those of the ordinary bakeries is that they are always fresh from the oven. The extensive patronage of the Federal Bakery is built up on the fact that satisfaction in bakery goods is certain to be long remembered and will result in the customers return. More than seven employes are required to operate the shop and store. In spite of the unusually rapid growth which has already been experienced, the management is expecting an even larger increase of business.

Mr. Kuder was born in 1896 in Akron, Ohio, where his father, A. A. Kuder, had been a wholesale butcher for a number of years. He was educated in the public schools of his native city and was graduated with the B. S. degree from the Michigan State College in 1919. Following his graduation he was for six months in an officers' training camp for the Coast Artillery at Fort Monroe, Virginia. After being discharged, he was for almost a year on the road selling steel goods. On May 1, 1920, he came to Dallas and bought a half interest in the Federal Bakeries.

Mr. Kuder is unmarried and lives at 307 East Sixth Street. During his residence in Dallas Mr. Kuder has taken an active interest in the commercial and social organizations of the city. He is a Mason, an Elk, a member of the Hermian Fraternity, Kiwanis Club, and a member of the Chamber of Commerce. In his church association he is a Presbyterian.



Col & C. Hughey





AMUEL LOMAX HASSELL, JR., is manager of one of the most up-to-date retail drug stores in Fort Worth, Texas, handling a full line of drugs and drug sundries.

surgical supplies and instruments, chemicals, etc. For the past five years Hassell's Drug Store has handled all drug and surgical supplies for the city and county hospital. The store is located at 504 Main Street, in the heart of the business district and enjoys a patronage second to none. Hassell's Drug Store was established in 1898 by D. C. Weaver from whom it was purchased by S. L. Hassell, Sr., in 1908. Samuel Lomax Hassell, Jr., has been a resident of Fort Worth for a score of years, coming to that city from Grandview with his parents in 1900.

Mr. Hassell is a native Texan, his father having come here from Alabama in 1894. He was born in Grandview on June 14, 1896. His mother was Alice Leona Pylant Hassel, born in Huntsville, Texas. For many years his parents engaged in ranching at Grandview, afterwards moving to Fort Worth, where he entered the lumber business and later the drug business, as stated above. On May 16, 1920, Mr. Hassell, Sr., died, leaving a large estate which is being administered by S. L. Hassell, Jr. Samuel Lomax Hassell graduated from the Fort Worth high school in 1916 and entered the University of Texas, law department. However, he was not destined to see his ambition to become a full fledged lawyer realized at that time, for upon the death of his father he answered the call of duty and returned to Fort Worth in order to relieve his mother and sister of the responsibility of handling the estate left by his father.

Mr. Hassell was among the first to answer his country's call when the United States became involved in the world war. He was in the army forty-four months and served in France for one month less than a year, being with the 6th Division of the Third Field Artillery. Was in action at Meuse, Argonne and the Gendemer section and was at Verdun when the armistice was signed. Although only a few years past his majority, Mr. Hassell's activities, business and social, are many. He is a member of the Chamber of Commerce, Fort Worth Salesmanship Club, secretary of the Tarrant County Drug Association, secretary of the Fort Worth Gun Club and is a popular member of the Meadow Mere Country Club, and a member of the Baptist Church.



LBERT H. GROULX is the sole owner and manager of the Hotel Cadillac, 310 South Ervay Street, Dallas. His hotel is a large, 50-room establishment, with 25 baths and

located in the very heart of the business district, within a stone's throw of the post office, the leading department stores, and the principal theatres. It is tastefully and attractively furnished and modernly equipped, with hot and cold water in all rooms, and other features for the comfort of the guests.

Mr. Groulx purchased the Cadillac in 1912, and his previous successful experience in the hotel business, together with his friendly personality, spelled success from the start.

Born at Prairie Du Chien, Wisconsin, October 29, 1870, Mr. Groulx was educated in the public schools at Eau Claire and Chippewa Falls, Wisconsin. He came to Texas from his native state, in 1895, and opened the Akard Hotel in Dallas, in 1908. He sold

this and purchased the Cadillac four years later.

He was married to Miss Mary Hinkle, of Kansas, in Dallas, in 1898, and the couple have one child, Evelyn, a charming little miss of six years. The family home is at 1120 Bullard Avenue.

Mr. Groulx is a conservative investor, with extensive business property holdings on Commerce Street. He is also a stockholder in the Central State Bank of Dallas.



REDERICK M. KLEBER, president of the Kleber Baking Company, Incorporated, wholesale baking establishment at 311-313 North Akard Street, has built up a stupend-

ous business, the success of which is based on forty years of experience.

The Kleber Baking Company was first established by Mr. Kleber's father, P. H. Kleber, in 1876. At present it is one of the largest wholesale bakeries in the city, turning out from 10,000 to 20,000 loaves of bread a day and equipped with all of the latest inventions in the way of baking machinery that insure efficiency, cleanliness and a high grade product. This company was the first in the city to install baking machinery and the first in the entire state to use moulding, wrapping, rounder up and dividing machinery. The building in which the bakery is located was built by P. H. Kleber, F. M. Kleber and William P. Kleber in 1904 on their own land, and consists of a two-story structure, 50x100 feet, and a second building one-story in height which is 50x85 feet. The plant has a floor space of 20,000 square feet, and employs thirty persons to carry on trade, which includes all territory within a radius of two hundred miles of Dallas. Mr. Kleber has as part of his equipment a good sized fleet of trucks which are kept on the road constantly attending to city and country deliveries.

Born in Sioux City, Iowa, on October 15, 1869, Mr. Kleber early moved with his parents, P. H. and Eliza Brayton Kleber, to Texas, and settled in Dallas, then a thriving town. His mother was a native of Holland, and his father was one of the pioneer bakers of the state, and also took an active interest in civic affairs. He was educated in the public schools of Dallas, but left school at the age of twelve years to assist in the baking business with his father. In 1884 circumstances took the family to Denison, Texas, but they returned to Dallas in 1891 and reestablished the original bakery, when Mr. Kleber became a partner of the concern. In 1912 the firm was incorporated and he became its president.

During the last few years the business has made a very decided leap forward, which Mr. Kleber attributes to the fact that the war was instrumental in educating people to the use of bread as a nourishing food. The Kleber Bakery conducts \$400,000 worth of business per year and is still on the increase.

Mr. Kleber's marriage to Miss Abbie Marston Green, daughter of George Green, of Dallas, a native of England, was celebrated on the 14th of February, 1899, in this city. Their children are Frances Adele, who has finished high school, Amelia, F. M., Jr., George Philips and John Preston, all of whom are now attending school. The Kleber home is at 2421 McKiney Avenue.

Mr. Kleber is a thirty-second degree Mason, a Hella Temple Shriner, and an Odd Fellow. He is also a member of the Chamber of Commerce.



MARRY T. THORNBERRY, well known and popular business man, proprietor of the Miller Drug Store, Eighth and Ohio Streets, one of the leading drug stores of Wichita

Falls, came to this city in 1909 from Thornberry, Texas, and for eleven years has been an active figure in retail circles of Wichita Falls. For two years after coming here he was employed in the store, which at that time was owned and operated by Dr. R. L. Miller, and in 1911, with his associate, G. W. Shaw, purchased the business and since then has met with splendid success in the conduct of his own establishment. In 1915 Mr. Thornberry purchased his partner's interest. The store employs twelve people and occupies a space twenty-five by fifty-seven feet on one of the best down-town locations. A complete line of drugs and sundries are found in the Miller store and also an extensive line of Johnson's, Norris' and Hughes' candies, high grade domestic and imported perfumes and toilet waters, cigars, tobaccos, etc. A well equipped, modern soda fountain caters to a large clientele and the store is one of the popular places of downtown Wichita.

Mr. Thornberry was born November 19, 1885, at Thornberry, Texas, a town named for his father who for many years conducted a large ranch there and who now lives in California. His parents were A. L. and C. A. (Thompson) Thornberry, prominent residents of that section for a number of years.

Educated in the public schools of his home town, Mr. Thornberry later attended the pharmacy department of Fort Worth University, graduating there in the class of 1909 with Fh. G. degree. He immediately entered the drug business and became associated with Dr. Miller, later taking over his store.

In 1913 Mr. Thornberry was married at Amarillo to Miss Edith Welshimer, member of a well known West Texas family. They have one son, Harry Fred

Thornberry.

Mr. Thornberry is a great booster for Wichita Falls and expects the development and prosperity incident to the oil development in North Texas to continue indefinitely. He is deeply interested in civic affairs and ever ready to lend assistance to any movement for the betterment or upbuilding of Wichita Falls. Since coming to Wichita Falls Mr. Thornberry has invested extensively in real estate and has erected several houses. He is a 32d degree Mason, a member of Maskat Temple Shrine and Blue Lodge No. 1105, of this city, and also a member of the Wichita Golf Club and Chamber of Commerce.



MILLIAM S. ELLIS, owner of the Ellis Drug Company, 1920 Tenth Street at the corner of Van Buren, one of the best equipped, modern drug store establishments in

Wichita Falls. Situated in the center of Wichita Falls' fine residential section, the Ellis store caters to an exceptionally high class trade and carries at all times a complete line of high grade drugs and sundries, toilet articles, candies and cigars and the business, which was established in May, 1920, has continued to expand and now is known as one of the best stores in the city.

The store occupies a floor space of twenty-six by sixty feet in a handsome two-story brick building owned entirely by Mr. Ellis. The second floor is fitted up with apartments and Mr. Ellis and his family reside there.

A native Texan, Mr. Ellis was born at Henrietta in Clay County, May 29, 1888. He is a son of G. S. and May (Tanner) Ellis. His father has for many years been a prominent business man at Henrietta, owning a large drug store and other business interests there.

He was educated in the public and high schools of Henrietta and after graduating at high school entered Staunton Military Academy and from there went to the Southwestern University where he studied pharmacy and later passed the state board examination.

After receiving his degree at Southwestern Mr. Ellis entered his father's store and was connected with him until September, 1918, when he opened a confectionery store at Burkburnett. He remained there for nine months and then conducted a drug business at Ranger before coming to Wichita Falls. He still retains a half interest in the Burkburnett store and also an interest in a confectionery at Mexia.

In 1915 Mr. Ellis was married at Fort Worth to Miss Jennie May Jackson, daughter of a well known Louisiana family. They have three children, Frances Nell, Mary Jo, and W. S., Jr.

Mr. Ellis is a progressive, enterprising business man and a thorough and consistent booster for

Wichita Falls.



P. ENGLISH, Pharmacist and well known Dallas citizen, has devoted the greater part of his active career to the drug business. He is at present identified with the Hall Drug Store on Main Street.

Mr. English was born on a farm near Celina in Collin County, September 21, 1875, a son of J. H. L. C. English who came to Texas from Missouri in 1872. He is of old Puritan stock, being descended from an ancestor who came to America in the Mayflower.

After studying in the public schools of Pilot Point and at Franklin College, he entered the University of Texas and graduated with the degree of Doctor of Pharmacy in 1900. Entering upon his work as a pharmacist, he was connected with the W. M. Craig Drug Company at Main and Akard Streets for eight years and later in business for himself at Peak and Bryan Streets for three years, disposing of his drug store in 1917 to engage in the oil business.

On June 6, 1906, Mr. English was married to Miss Lillian Burgess, member of a well known Mississippi family. They have one child, Ethel Ray. Mr. English is a Mason, a member of Trinity Valley Lodge and of the Dallas Chapter, Royal Arch Masons.



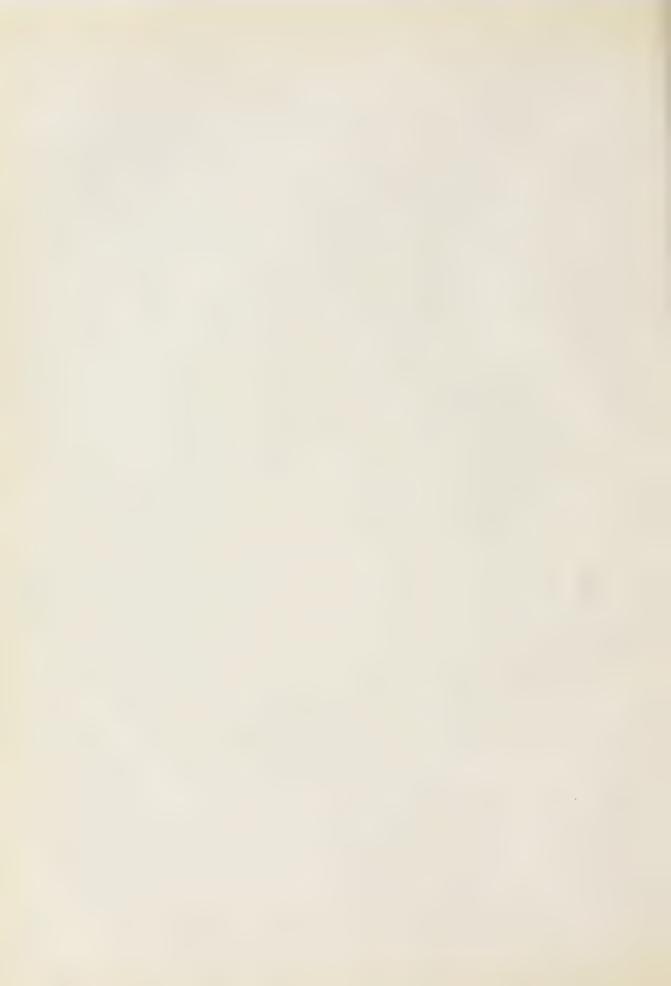
MILLIAM O. WINSTON, popular young business man, proprietor of Winston's Drug Store, 704 Indiana Street, came to Wichita Falls in 1918 from Fort Worth and in April,

1920, entered the local retail field and established his present thriving business. The store has nine employees altogether and covers a floor space twenty-five by seventy feet. A complete line of high grade drugs and drug sundries is carried, domestic and imported perfumes and toilet goods, candies, cigars and tobacco.

Prior to establishing his own store, Mr. Winston traveled out of Wichita Falls for H. W. Williams and Company of Fort Worth. Before coming to Wichita Falls for Williams and Company, he was connected with the Barr-Winston Drug Store in



14, Thornberry



Fort Worth, disposing of his interest there when he entered the army during the world war. He has had altogether twelve years experience in the drug business and is thoroughly familiar with every detail of the operation of a retail drug store.

Mr. Winston was born at Guntersville, Alabama, December 28, 1891, a son of John G. and Lizzie (Kirby) Winston. His father was a well known attorney of Guntersville and young Winston was educated in the public schools there and at Springley College of Birmingham, Albama. He later attended the medical department of Baylor University at Dallas and upon leaving the medical school engaged in the drug business in Fort Worth.

Mr. Winston is unmarried and is very popular in the social circles of Wichita Falls and Fort Worth. He is a thirty-second degree Mason, a member of the Maskat Temple Shrine and of Fort Worth Blue Lodge No. 148. He also is a member of the Benevolent and Protective Order of Elks, the Chamber of Commerce and the Merchants Credit Association. He is an enthusiastic booster for Wichita Falls. During the war he was connected with the third batallion of infantry of the famous Ninetieth Division and was in service for two years.

BEN E. SMITH, proprietor of Smith's Drug Store, 720 Ohio Street, one of the most progressive and enterprising retail drug establishments in Wichita Falls, came to

this city from Fort Worth in 1919, purchased his present establishment and by the application of modern merchandising methods has built up a trade second to none in this section. Only the very best quality of goods is carried in every department of this store and it is the ambition and determination of its owner to please and satisfy the most fastidious and exacting customers. In addition to a complete line of high grade drugs and druggists' sundries, the Smith store carries a large stock of Johnston's and Chocolate Shop candies, Houbigant's and other splendid perfumes and toilet waters, toilet articles of various kinds, cigars, tobaccos and Sonora phonographs and records. The prescription department is complete in every detail and is in charge of experionced, registered pharmacists. The soda fountain is one of the largest and best in the city and caters to an ever increasing number of patrons. The store occupies a space 25 by 100 feet and has twelve employees.

Mr. Smith is a native Texan and was born at Mount Vernon in Franklin County, August 15, 1874. He is a son of J. S. Smith, pioneer resident and business man of Mount Vernon, now deceased. He was educated in the public schools of his home county and at Franklin Institute and early in life entered the commercial world. He was married November 23, 1898, to Miss Josephine Morris, of Mount Vernon, Texas. They have four children, Ruby, Bennie, Jeff and Virginia.

Practically a quarter of a century has been spent by Mr. Smith in the drug business and for seven years prior to removing to Wichita Falls he was manager of one of the largest drug stores in Fort

A thoroughly progressive and enterprising druggist, Mr. Smith keeps abreast of the times and is ever alert in securing the latest innovations for his customers. He has been for many years a member of the National Association of Retail Druggists. His church affiliation is with the Methodist Episcopal Church, South.



L. TIPTON, owner and manager of the Tipton Drug Store, corner Eighth and Scott Streets, one of the most popular downtown drug stores in Wichita Falls, came

to the North Texas oil metropolis from Dallas in 1914 and on January 1, 1920, opened his own store. Business of the Tipton store has grown steadily since the opening day, attesting the popularity of its owner and the character of service rendered and the quality of goods handled. Sixteen people are now employed in the store and the prescription business has increased until three registered pharmacists besides Mr. Tipton are required to handle this work alone.

The very best that can be had is considered none too good for customers of the Tipton store. Such standard lines as Johnston's and Norris' candies are carried and the largest line of Cote's and Hubigant's perfumes found in the South is handled by this store. A complete line of high grade cigars and tobacco, kodaks and supplies, drugs and drug sundries make up a stock that would do credit to any metropolitan drug store. Splendid mahegany cases and fixtures and a completely equipped soda fountain add to the appearance and aid materially in rendering the high grade service maintained at all times.

Mr. Tipton is a native of Indiana and was born at Evansville, September 17, 1891, a son of D. J. and Fannie (Roach) Tipton. His father was a well known druggist at Evansville for many years. Young Tipton was educated in the public schools and at the East Texas Normal College at Commerce and Texas Christian University at Fort Worth.

On September 23, 1918, he was married at Texarkana to Miss Nellie McNamee. They reside at 1810 Ninth Street.

After finishing school Mr. Tipton was with the City Drug Store at Como. Texas, for seven years and also was connected with leading drug establishments of Dallas, Fort Worth and San Antonio before coming to Wichita Falls, spending altogether about sixteen years in the business.

He is a Mason, a member of South Side Blue Lodge No. 1114 at Fort Worth, and also a member of the Rotary Club, University Club and Ad Club. He takes a deep interest in civic affairs and is a member of the Business Council of the Wichita Falla Chamber of Commerce.



ILFORD HARRISON, well known business man and druggist, owner of the Wilford Harrison Drug Store in the American National Bank Building, came to Wichita

Falls from Fort Worth in 1910, and for the past decade has been active in the commercial and social life of the city. His drug store is one of the most popular establishments in Wichita Falls and also one of the busiest, a force of twenty employees being required to look after an ever increasing volume of business.

A splendid down town location and the most modern equipment combine to make Harrison's a place popular with busy and particular people. Prompt attention to the slightest want of any customer is characteristic of the service given here. These features combined with an exceptionally large stock of high grade drugs, sundries, candies, toilet articles, cigars, tobacco, stationery, etc., have resulted in this store assuming an enviable position in retail circles since its opening on March 5, 1920. Approximately 2,500 square feet of floor space is used

by the store in the American National Bank Building, facing Eighth Street. A handsome soda fountain in charge of expert dispensers furnishes seasonable drinks the year round. A large prescription business requires the services of three registered pharmacists.

For six years after coming to Wichita Falls Mr. Harrison was the local representative of H. W. Williams and Company of Fort Worth. On January 1, 1919, he entered business for himself, purchasing the business of E. S. Morris and Company which he later sold and moved to his present location. His entire business career has been spent in the drug business.

Mr. Harrison was born at Cooper, Texas, October 18, 1889, a son of Dr. C. M. and Mary (Edwards) Harrison. He was educated in the public schools and at Polytechnic College, Fort Worth, and the Fort Worth Medical College. He was married at Fort Worth in 1913 to Miss Monte Archer. They reside at 1300 Polk Street.

An enthusiastic booster for Wichita Falls, Mr. Harrison has visions of the North Texas oil metropolis becoming a city of a hundred thousand inhabitants and the real center of business activity for North Texas and Southern Oklahoma. He is actively interested in any movement for the upbuilding of Wichita Falls. Mr. Harrison is a member of the Elks, the Chamber of Commerce and the Wichita Club, and is past president of the Wichita County Association of Retail Druggists, and in October, 1921, had the honor of being elected president of the Texas State Board of Pharmacy.



O. WALLING, Real Estate and Oil Man, Burkburnett, Texas, is a leader in two of the greatest industries of the Lone Star State. Both activities are founded on the natural

resources of mother earth and are as sure and permanent as is she. Some of the larger oil companies of Northwest Texas have been launched and sold by Mr. Walling while he is as much as fifty per cent owner in others. His production interests are large from either view-point of what he has brought in and disposed of or from the holdings he retains: the ten acre tract on the Van Cleve land, Block 101, was developed by him and sold and now constitutes the Van Cleve Oil Company; the Robertson Petroleum Company, an associational organization, is owned fifty per cent by Mr. Walling. Besides he holds some of the most attractive leases in Cotton and Schakelford Counties of this state and in Grady and Tillman County, Oklahoma. While Texas has had to her credit an oil production for some time, yet it was not until the recent development of the fields in the West and Northwest that she began to take a first place among the oil producing states. Mr. Walling is also one of the largest dealers in real estate and city property in his territory, and is interested in 700 acres under cultivation in Wichita County.

Mr. Walling is a native of Texas; he was born in Hill County of this State on March 26, 1884. His father, C. A. Walling, is a well-known stock farmer of Gainsville, Texas, now retired. After a schooling in the public schools of his home county, Mr. Walling began the profession of his father, farming and stock raising, on a farm north of Burkburnett to which he moved in 1910. He continued in that work until in August of 1918 when he began his present-day activity.

In 1902, at Terrell, Oklahoma, Miss Mona Hullum and Mr. Walling were married: Misses Clara and Goldie, Chas. Jr., and Louis Woodrow, are their four children.

Mr. Walling is a Scottish Rite Mason and a Shriner of the Hella Temple; he is identified with the Chamber of Commerce of his city and with the Real Estate Association. A good mixer with his fellow men, a leading business man in a rapidly developing territory, Mr. Walling is one of the first citizens of Burkburnett.



ILLIAM FLOYD JONES, well known druggist, proprietor of "The Rexall Store," 710 Indiana Street, came to Wichita Falls from Oklahoma in 1919, purchased the business

of the Rexall store and has conducted it since, the volume of sales showing a large increase since the establishment came under the direct management of Mr. Jones. The prescription trade, to which especial care and attention is given, has shown a decided increase and two registered pharmacists besides Mr. Jones are employed in compounding prescriptions. The store has eight employees and occupies a space twenty-five by one hundred feet on one of the best down town locations in Wichita Falls. Besides the entire line of "Rexall" goods the store carries a complete line of standard, high grade drugs and sundries, imported and domestic toilet goods, Liggett's candies, cigars and tobaccos, stationery and all the better class of goods usually found in a high class retail drug store. The soda fountain is splendidly equipped and in charge of an expert dispenser.

Mr. Jones was born at Jackson, Tennessee, August 7, 1882, a son of Dr. J. L. and Josie (Moore) Jones. His father was a well known physician of Jackson for many years. Mr. Jones was educated in the public schools of Jackson and early in life decided upon the drug business as a vocation. He has now been engaged in this line for about fifteen or twenty years and is an expert in every department. Before entering the drug business Mr. Jones believed that a druggist should be able to handle any department of his store so he qualified as a pharmacist and passed a highly creditable examination in Oklahoma. He has owned and operated a drug store at Drumright, Oklahoma, for the past seven years.

Mr. Jones is unmarried and is popular in social circles of Wichita Falls. He is a member of the Benevolent and Protective Order of Elks and the National Retail Druggists' Association.



OUIS PINK, well known druggist and business man, president and principal owner of the Palace Drug Store, came to Wichita Falls from Indianapolis, Indiana, in 1918

and in August of that year, soon after coming here, purchased the Palace and assumed its active management. The business, under the direction of Mr. Pink, has increased by leaps and bounds until it is now one of the leading drug stores in Wichita and in volume of business done and the quality of the service rendered its customers, probably the equal of any in this section of Texas.

The Palace Drug Store had been in operation for some eight or ten years before it was taken over by Mr. Pink. The store carries in stock at all times the highest grade of drugs and drug sundries, a well known line of popular candies, and cold drinks, cigars and tobaccos. The soda fountain service of the Palace is very popular and only expert dis-



lo O. Walling



pensers are employed. Special attention is given to the compounding of prescriptions and two registered pharmacists are employed. Handsome mahogany cases and fixtures add to the attractiveness of the store and are arranged in such manner as to greatly facilitate the work of the employees.

Mr. Pink is a native of Indianapolis and was born July 2, 1875, a son of Gustav and Helena (Lowe) Pink, both natives of Germany. He was educated in the public schools of Indianapolis and the Louisville College of Pharmacy where he graduated in 1896.

Entering the drug business in his native city, Mr. Pink achieved a splendid success and conducted one of the best known drug establishments there until his removal to Wichita Falls in 1918.

In 1902 Mr. Pink was married at Indianapolis to Miss Frieda Lipman, member of a well known They have three sons, Phil L., Indiana family. Jack and Dick.

Mr. Pink is a Mason, a member of Indianapolis Blue Lodge No. 657, a member of the University Club, Rod and Gun Club, the B. P. O. E., the Kiwanis Club and the Ad Club, Chamber of Commerce and the National Association of Retail Druggists. His church affiliation is with Temple Israel.

An earnest, thorough going business man and practical druggist, Mr. Pink is developing a splendid trade in Wichita Falls and by insisting upon the utmost in courtesy and service is retaining his former customers and constantly adding new ones.



ORACE S. STRAIN, partner and manager of the H. S. Strain Company, druggist, Lancaster, Texas, is one of the foremost citizens of his city and a leader in its com-

mercial and civic life. A native of Lancaster for the last thirty-four years and a man of talent and enterprise, Mr. Strain has known the career of his city and is devoted to it. The H. S. Strain Company began business in 1900, the year of its organization, in a small store and today has one of the most up-todate drug stores with jewelry and optical departments, in their building, ninety by one hundred twenty-five feet as is to be found in Texas for a plant of its size. Three employees are kept in constant service; W. G. Brown is manager of the jewelry and optical departments. The drug line is complete.

Mr. Strain was born in Washington County, of Tennessee, in 1870. His father, W. S. Strain, came from Tennessee in 1887, locating at Lancaster and for many years was a leader in the mercantile business of his city. President McKinley appointed him post master of Lancaster and he was re-appointed to this position each succeeding term until his death in May, 1916. The mother has been deceased since 1918. The public schools of Lancaster provided the youth with his book training; schools of pharmacy and practical application since boyhood under expert pharmacists have given the technical and professional training. He began as a boy to work in the drug store for his brother, W. A. Strain, now deceased. In 1900 he organized the present company in which he is partner and manager.

In October of 1903, Miss Mary Andrew became the bride of Mr. Strain; her father is S. D. Andrew, a leading contractor of Lancaster. Addalene. William, Margurette, Nancy and Mary are the five children.

Mr. Strain is not only able in business affairs but

is a favorite in civic and social life of his town. He is a Mason, member of Blue Lodge No. 160. His church affiliation is Presbyterian and he is a leader in his church. As business man, as a champion of every worthy move in his city, as of a leading family, Mr. Strain is a representative citizen of his city.



D. TECKLENBURG, AND H. P. BELL, owners, of the Ideal Pharmacy, 1640 Forest Avenue, are two of the most energetic and enterprising retail druggists in Dallas and

have built up one of the best trades held by any suburban retail drug store in the city. They purchased the store in September, 1919, the establishment prior to that time was known as the Clark Pharmacy. Under the management of its present owners, both of whom are experienced and capable drug men, the business has grown by leaps and bounds.

The store carries a complete line of standard drugs and druggist's sundries, cigars, tobacco, candies, magazines, etc. A modern soda fountain and handsome, modern fixtures throughout, add to the attractiveness of the place. An adequate number of employees are retained at all times so as to insure the very best of service to customers of the Ideal.

Mr. Tecklenburg is a native of Springfield, Ill., but is a pioneer Texas Druggist, having been engaged in the business in this state since 1888. He owned a drug store in San Antonio prior to coming to Dallas.

Mr. Bell is a native of Texas and was born at Weatherford in 1892. He was educated in the public schools of Texarkana and removed to Dallas and entered the drug business seven years ago. On October 12, 1915, he was married to Miss Adrienne Chapman of Dallas. They have one daughter, Cyrene, three years of age.

The Ideal Pharmacy does a large prescription business. This department of the store is under the direct supervision of Mr. Tecklenburg, who is a registered pharmacist and a real expert in the compounding of drugs for the alleviation of human ills. Mr. Tecklenburg is a Thirty-second degree Mason and a member of Hella Temple Shrine.

Both the partners are intensely interested in the business and are enthusiastic boosters for Dallas. They believe it to be the best city in the Southwest



SHTON L. BOARD, manager of the Liggett's Drug Store, 1527 Main Street, came to Dallas in March, 1920, from Fort Worth and assumed management of the Dalias estab-

lishment of the Liggett chain of retail drug stores. Mr. Board has been in the drug business for several years and was with the Liggett's organization in Fort Worth prior to coming to Dallas.

The Liggett's Company consists of 215 stores in the United States and twenty in Canada. It is a subsidiary organization of the United Drug Company, which manufactures such well known and nationally advertised lines as Rexall, Klenzo, Jantel, Kantleiss and Liggett's candies with immense plants in Boston, a candy factory in Baltimore and an enormous new plant now being built in Saint Louis.

The Liggett Company was formed about four years ago and represents a combination of several smaller groups, namely: The Hall and Lyon stores of Providence: the Jaynes Drug Stores of Boston, and the Richer-Haggerman Drug Stores of New York. The oldest of these was established in New York nearly a century ago, in 1825.

It is the intention of officials of the company to make every Liggett store a local institution in the community in which it is established and not merely a part of a chain of similar stores. The Liggett store represents a considerable investment in Dallas and gives employment to a number of people. It is the announced attention of the Company to cooperate in all civic movements for the advancement of the interests of the city and the development of its trade resources.

Mr. Board is a native Texan and was born at Seymour May 26, 1897. His parents were originally residents of Florida but have been in Texas a number of years. His father, A. L. Board, was a well known real estate man in East Texas.

Educated in the public schools of Tyler, Mr. Board early turned his attention to pharmacy and has been in the drug business since leaving school. He was with S. B. Burnett of Fort Worth for a short while and two years ago became identified with the Liggett's organization. He is a member of the Retail Druggists' Association.



O. MONROE, First National Bank Building, Wichita Falls, of the N. O. Monroe Real Estate and Investment Co., is a recognized leader among the men of his

profession in northwestern Texas, a paradise for real estate firms because of the enormous values of realty there and because of the rapid transfer and development of towns, cities and projects. Every town in this part of the state has witnessed an unusual increase in population; streets are being paved, and towns which only a few months ago had quite a village aspect now look like cities. Hotels that would do credit to cities of fifty and a hundred thousand population have been built in fact, growing towns. But Wichita Falls, a city to start with, has been the center of this growth and development for an immense territory and she now is an enterprising and a winning metropolis of Texas. In such growth the real estate trade is at the very heart and it is just here that Mr. Monroe and his co-workers are recognized leaders. His co-workers referred to are: Miss Ruby Edwards, secretary for the last four years; J. R. Monroe, J. M. Martin, and Mrs. Ben N. Corder. Every type of city and residence property are handled by him with dispatch and satisfac-tion. During 1919 Mr. Monroe's commission sales alone amounted to \$1,800,000, in addition did an extensive business in buying and building residences and reselling. An insurance department has recently been added by Mr. Monroe and is supervised by a corps of experienced insurance men.

Mr. Monroe was born in Perry County, Tennessee, in 1884. His father, N. R. Monroe, now lives in Custer County, Oklahoma, a retired farmer. The public schools of that state gave him his education together with the Metropolitan Business College of Dallas, Texas. He then started his business career in the mercantile line in Oklahoma and after a number of years there he located in Wichita Falls in 1910. From that state he has been thoroughly identified with every good interest of his adopted city. In addition to his own business interests and his public service, he is a director of the State Trust Co., and interested in two grocery stores in Wichita Falls.

In 1915, at Wichita Falls, Mr. Monroe married Miss Effie E. Kellum, a Texan; they now have residence at 1821 Huff Street. He is a Mason, both of the Scottish and York Rites, to the thirty-second degree and a Shriner of the Maskat Temple; he is a director (and charter member) of the Wichita Club, a member of the Chamber of Commerce and of the Wichita Country Club. Mr. Monroe is active in the social and civic life of his city as well as affairs commercial.



ON B. McCLURHAN, formerly manager of the Elder Drug Store, Collett and Columbia Avenues, Dallas, besides his connection with the drug business had an interest in several of the large business houses of Dallas. Before coming to Dallas in 1918, he was a citizen of Denton, where he had been engaged in business for a num-

ber of years.

Born in Denton, Texas, July 17th, 1888, Don B. McClurhan is a son of W. B. McClurhan, also of that city. The father has been an active dry goods merchant of Denton for a number of years and has recently extended his business by the establishment of a branch store at Wichita Falls. The younger Mr. McClurhan attended the Denton Public Schools, where he received his preparatory education. After his graduation there he attended the Castle Heights Military Academy, at Lebanon, Tennessee. After finishing school Mr. McClurhan returned to Denton and was for a time engaged in business with his father. In 1918 he came to Dallas and accepted a position with the Munger Automobile Company, of this city. He continued with that firm for approximately one year, after which he became the manager of the Elder Drug Company, which position he now holds. Mr. McClurhan has an interest in the General Service Tire Company and the McGee Rubber Company, both Dallas concerns. During the war he was a member of the Aviation Corps and was stationed at Love Field, Dallas.

The marriage of Mr. McClurhan to Miss Winnifred Woodward was held at Denton, Texas. Mrs. Mc-Clurhan is a daughter of Mr. Will Woodward of Denton, who is a prominent banker there. Mr. and Mrs. McClurhan are the parents of two children: Katherine and Dorothy Ann McClurhan. In fraternal affiliations, Mr. McClurhan is a member of the Woodmen of the World.



K. GRAY, 825 South Ervay Street, proprietor of the Westminister Pharmacy, came to Dallas in 1911 from Chicago, and on December 23, 1914, opened his present

establishment which has come to be one of the most popular suburban drug stores in Dallas. The store handles a complete line of drugs, drug sundries, cigars, candies, etc. A complete prescription department in charge of a registered pharmacist is maintained and one of the popular features of the store is its luncheonette service. Modern, high grade fixtures give the store a splendid appearance and every modern equipment and appliance that will enable employees of the store to give better service, has been installed.

A native of Pennsylvania, Mr. Gray was born at Pittsburg, Pa., June 15, 1868, a son of Mr. and Mrs. J. H. Gray, prominent residents of Pittsburg for many years. His father was one of the best known lawyers of Pittsburg and was appointed by Governor James A. Beaver as treasurer of the Johnstown Flood Relief Fund, giving material assistance in the work of relieving the suffering of those made destitute by this calamity.



90. Immor



The preliminary education of Mr. Gray was received in the public and high schools of Pittsburg and later he attended the Pennsylvania State College. He was married on December 7, 1908, to Miss Mary Gary of Pittsburg. They have one son, Don-

After leaving college Mr. Gray traveled for a number of years for the Sherwin-Williams Paint Company and after coming to Dallas was associated for three years with the Platter Tobacco Company.

Mr. Gray is active and energetic and has built up a splendid business for the Westminister Pharmacy. He is optimistic concerning the future outlook of Dallas and expects to see it become a city of half a million people. He is thoroughly in sympathy with any movement that has for its object the development or betterment of the city of Dallas and takes an active interest in all civic affairs.

He is a Mason, a member of Crescent Blue Lodge No. 576, at Pittsburg, and is secretary of the Retail Druggists' Association of Dallas and a member of the county and state organization of druggists. His church affiliation is with the First Presbyterian Church.



O. DORSEY, overseas veteran of the world war, who took part in a number of major engagements and was wounded in the battle of Champagne is a native Texan. He was

born in the city of Dallas, February 1, 1891. He was educated in the public schools and graduated from Tome University at Port Dupont, Maryland, in 1909 and later attended the Washington and Lee Universities.

In the world war he enlisted with the Expeditionary Forces and was overseas for ten months. His name was among those that received citation for bravery in the Marine Corps. He was in the great drive at St. Mihiel, Soissons and Champaigne. In the battle of Champaigne he was wounded and sent to the base hospital in Paris and after his recovery was sent home.

On returning to Dallas he has been engaged in many business enterprises, among which is the establishment of the Dorsey Drug Company in the Dallas County State Bank Building, of which institution he was president until he sold out to his brother. Leaving the drug business he traveled extensively, spending some time in New York, California and other states. He has been a successful young business man and enjoys the esteem of a large number of Dallas business men.

He is a member of the Masonic fraternity, Blue Lodge Number 760 and Hella Temple Shrine. He enjoys a high place in the social and business circles of Dallas where his family have been located for many years.



H. CONNELL, Manager and part owner of the Interurban Drug Store, Interurban Building, Dallas, has in a large way been responsible for the establishment, promo-

tion and successful operation of one of the most popular drug stores of the city. Having devoted his entire business life to the drug business he is well qualified both as a druggist and pharmacist.

The Interurban Drug Store was established at the opening of the new Dallas Interurban Building in 1915. Mr. McConnell is the partner of Z. E. Marvin, well known Dallas Druggist was installed as the manager of the house at that time, while Mr. Marvin took the position of the silent partner.

The store, because of its excellent location at the

Interurban terminal, specializes in soft drinks, sandwiches, cigars and refreshments of all kinds. Its success in these lines has been phenomenal, while at the same time the sale of drugs and other sundries is exceptionally large. In the five years of its establishment the business of the store has increased some three hundred per cent.

A Texan of native birth, C. H. Connell was born at Brownwood October 6th, 1888. The public schools of his native city furnished him his early education and training. After his graduation he began work in a drug store of Brownwood, and there received his first experience and training in his future life work. In 1909 desiring to have the advantages of a more flourishing and promising field, he came to Dallas. He was employed by Mr. Marvin in his drug store at Main and Akard Streets, where for six years he was actively identified with the business. In 1915 he and Mr. Marvin formed a partnership for the operation of the Interurban Drug Store. Since that time he has continued as partner and manager of the store, which now does one of the largest cold drink businesses of any establishment of its kind in the city.

In September 1909, Mr. Connell married Miss Jessie Hodge, a daughter of Mrs. Marie Hodge of Brownwood, Texas. Mr. and Mrs. Connell are the parents of two children: Elizabeth, age nine years and Charles, age seven. Their home is at 3641 Stratford, Highland Park.

In fraternal associations Mr. Connell has membership in the Masons, Shriners and Pentagon Blue Lodge. As one of the youngest druggists in the city the success of Mr. Connell has achieved in that line of business activity has been unusual. Starting as a dispensor of soda, he has climbed the golden ladder of his profession, rung by rung, until he has now attained the pinnacle of success.

He is now serving as President of the Retail

Druggist's Association of Dallas.

OHN C. McFARLAND, owner of McFarland's Drug Store, 5538 Columbia Avenue, came to Dallas in 1900 from Allen County, Kentucky, and in February, 1913, estab-

lished his present business at the corner of Columbia Avenue and Beacon Street. He carries a general line of drugs and druggists' sundries, soda waters, candies and cigars, and enjoys a large and profitable business.

He has always been in the drug business and is thoroughly familiar with all its details, knows the character of service that should be rendered to a community by a drug store and endeavors to render such a service. His stock of drugs and chemicals are of the highest quality and the greatest of care is exercised in the compounding of physicians' prescriptions.

Mr. McFarland was born in Allen County, Kentucky, and coming to Dallas when a boy, received his education in the Dallas high schools. married in Dallas to Miss Nettie Richardson, and they have two fine boys, John C., Jr., and Warden Richardson, and the family home is at 5307 Columbia Avenue. He belongs to no secret societies or clubs, but is a member of the Gaston Avenue Baptist Church and takes a deep interest in the work of that organization.

In the twenty years he has spent in Dallas Mr. McFarland has seen the city grow from a small city to a busy, thriving metropolis, and it has been his pleasure to co-operate in all movements tending

to encourage the commercial, social and religious growth of the city. He is among that type of young business men in Dallas who take a pride in boosting their city and its institutions, and he expresses the conviction that the city will become the great medical center of the Southwest as well as the largest and most important city south of St. Louis.

ULIAN A. BOBO, general manager of the Bobo-Heffin Company, investment bankers, City National Bank Building, came to Wichita Falls from Austin, Texas, in January, 1919, opening an office for the purpose of handling the purchase and sale of Liberty Bonds. The movement was very successful and the operations of the firm have been extended so as to handle stocks and bonds and other government securities and now does a general investment banking business. Various classes of high grade investment securities are handled, but the firm does not deal in oil stocks or other issues of a more or less speculative character. E. R. Bobo is secretary-treasurer of the organization, which is a co-partnership. The firm also maintains offices in Austin.

Mr. Bobo is a native of Mississippi and was born at Van Vleet, January 8, 1888. He is a son of E. S. Bobo, well known resident of Mississippi for many years. After coming to Texas in his early boyhood, Mr. Bobo studied in the public schools of Williamson and Bell counties and later attended the University of Texas at Austin.

On July 16, 1908, Mr. Bobo was married at Killeen, Texas, to Miss Ruby White, whose father was a pioneer citizen of Texas and a prominent figure in the early history of that section of the state. They have two children, J. Orville and Ruby Edna Bobo. The family resides at 1212 Polk Street.

For three years Mr. Bobo was engaged in the insurance business at Killeen and later at Austin he conducted an insurance agency from 1914 until his removal to Wichita Falls in 1919. He is an expert insurance man and familiar with all phases of investment banking as well. He is a director of the Texas Investment Syndicate.

Mr. Bobo is a progressive and energetic business man and keenly interested in civic affairs. He is a thirty-second degree Mason and a member of the Maskat Shrine, he also is a member of the Benevolent and Protective Order of Elks, Wichita Club, the Wichita Falls Golf and Country Club, University Club and the Wichita Falls Chamber of Commerce.



C. ADAMS, an active partner in the Adams Drug Company, a popular retail drug store in one of the best locations in the rapidly progressing city of Burkburnett, at 315

Main Street, with his spacious and attractively inviting establishment and with a working corp of nine assistants, is one of the largest and most popular drug men of his district. The Adams Drug Company was established in January of 1920, occupies a plant that is fifty feet by seventy-five feet in floor space, and is one of the most popular places in Burkburnett. Besides a general line of drugs and drug sundries carried by this establishment, they are headquarters for the Columbia Phonograph and Eastman Kodaks and enjoy an extensive patronage in every line of their business. They are leaders. R. M. Gilchrist is the partner and both Mr. Gilchrist and Mr. Adams are active in business.

J. C. Adams was born in the city of Fort Worth, Texas, in 1895. His father, J. A. Adams, a native of Alabama, is now retired and his mother, Isa B. (Scott) Adams, was also a native of Alabama. As his parents yielded to the call of the Lone Star State in pioneer days, they have a life career interwoven with Texas life through many years. Fort Worth gave young Adams his education in her secondary school system, graduating from the Fort Worth high school. For six years he was affiliated with the Coulson Drug Store in Fort Worth and for four years more with other drug establishments of the same city. In June of 1919, he came to Burkburnett to enter the employ of Mr. M. C. Anderson and was with him until January, 1920, when he established his own business of today.

On January 13, 1918, Mr. Adams and Miss Lucile Chamblee of Grapevine, Texas, a native of South Carolina, were united in marriage at Fort Worth. They now have residence at 606 East Fourth Street. Mr. Adams is a Mason, identified with the lodge at Burkburnett, is a good mixer with his fellow men and has many friends. That he has chosen well in selecting Burkburnett as his permanent location is already evidenced by the fact that his establishment has grown to be one of the largest businesses of its kind in his section, is headquarters for a host of folk, and is the exclusive representative for several lines of life's best comforts.



ADE W. HOLSONBAKE, owner and manager of the Eagle Pharmacy at 315 Collett Avenue, is one of the best known druggists in Dallas and has been a resident of the city

for thirteen years, coming here in 1909 from Farmersville, in Collin County. From a small beginning the Eagle Pharmacy has grown until it is now a thoroughly modern drug store, carrying a complete line of drugs, toilet articles, candies, cigars and tobaccos and also has an up-to-date sanitary soda fountain.

After coming to Dallas in 1909 Mr. Holsonbake worked for two and a half years for the Texas Drug Company, wholesale dealers, before opening the Eagle Pharmacy. He is a thoroughly competent pharmacist and understands every detail of the drug business. Before coming to Dallas he was in business at Farmersville under the firm name of Holsonbake and Sons for ten years.

Mr. Holsonbake is a native of Texas and was born on April 1, 1880, at Farmersville where he resided until removing to Dallas. He is a son of W. W. and Elizabeth (Howell) Holsonbake, pioneer Texans and among the earliest settlers of Collin County. His father formerly owned the land on which the town of Farmersville is situated.

After completing his preliminary education in the public schools of Farmersville, Mr. Holsonbake graduated at Henry College at Campbell, Texas, and then took a two years' course at Baylor University in the department of pharmacy. He also attended Metropolitan Business College at Dallas.

Mr. Holsonbake was married in Dallas to Miss Pink Womack, daughter of Mr. and Mrs. W. O. Womack, of Sulphur Springs. Mr. Womack has for many years been prominent in business and banking circles of Sulphur Springs. Mr. and Mrs. Holson-bake have three children, Wade, Womack and Hal

Mr. Holsonbake is a member of the Woodmen of the World and the Independent Order of Odd Fellows.



Julian a. Babo







W. A. Reiter



A. REITER, Geologist, of the firm Foster & Reiter, Consulting Geologists with executive offices in the Magnolia Building, Dallas, is known throughout the Mid-Cont-

inent oil fields as a leader in his profession. Probably more credit is due him that to any other man for the discovery of the wonder oil field of Mexia. Although it was not until after the boom there had subsided that the proper credit was given him. However, the truth has come out and the leading citizens and operators of Mexia point to him as the man who had confidence in Mexia as a potential oil field, after others to whom a great deal of credit has been given, had left this territory.

A brief history of the blocking of the leases in Mexia and few of the early events in the development of this section, adds an interesting chapter to the discovery and development of oil in Texas. Mr. Reiter first went to Mexia on April 1st, 1919, having received telegraphic orders from Julius Fohs, having been employed prior to that time by the Humphreys-Fohs interests. He was instructed to try and locate structures aside from those controlled by the Mexia Gas Company. He had personally decided that it would not be good business to overlook the leases already owned by the Mexia Gas Company and following the instructions he located the Currie field. He was satisfied that the deeper sand had either gas or oil. He therefore secured a two weeks option from the Mexia Gas Company on their one thousand acres. Acting in association with Senator Harrold and for the Homa-Okla interests, Mr. Reiter then arranged with Blake Smith, a prominent citizen of Mexia to help them block additional leases. Henry Bell of Waco and Louis Gutman were also identified in these transactions but later Mr. Gutman and Senator Harrold dropped out. Mr. Gutman wired Fohs that the Mexia deal was off and Fohs went to Palestine and dropped the matter. The Fohs Tulsa office wired Mr. Reiter to leave Mexia. However, Mr. Reiter having much confidence in Mexia refused to do so and on his own responsibility and on his own account, together with Henry Bell, and Earl Sneed secured thirty-six hundred acres of leases, which with the one thousand acres of the Mexia Gas Company were first offered to the Homa-Okla Company, but for business reasons were not taken.

Earl Sneed, who was an attorney for the Fohs interests, but without authority to act for them, personally obtained money on his note to finance this deal, as he had implicit faith in the judgement of Mr. Reiter. Mr. Fohs against the advice of all the Fohs Agents, took up the note of Mr. Sneed. Then Mr. Reiter and Mr. Sneed arranged with John Sheppard to drill the well for twenty-five hundred acres. Later Mr. Sheppard sold one half of his interests to Humphreys on May 20th, 1920, and October 11, 1920, sold the balance of his holdings. The division of the leases between the Mexia Gas Company and Mr. Reiter shows that the latter made the location of the Rogers discovery well. In April, 1919, Mr. Reiter worked out and located the structure at Curry, Navarro County, which is becoming a prolific producer. The location of the Meador well was the location he picked out when he first went over that area.

Mr. Reiter is a native of Pittsburg, Pennsylvania, born September 21st, 1886, son of William T. Reiter and Carrie L. (Putman) Reiter. William T. Reiter was a prominent citizen and well known in the Masonic Fraternity of Pittsburg, having served many years as Secretary of the Pittsburg Commandary, Chapter and Blue Lodge. W. A. Reiter's Grandfather, Conrad Reiter was an early pioneer of Oil City, Pennsylvania. Through his grandmother, Carrie L. Putman, a member of an old New England family, Mr. Reiter is a direct descendent of the Putmans. Mr. Reiter received his education in the public schools of Pennsylvania and Kentucky and in the high school of Kentucky. His college training was received in the University of Kentucky where he earned his way. His geological training was received in the school of experience in the field. After leaving college and at the age of twenty-one, he taught school for one year in West Kentucky. For seven years from 1909 to 1916 Mr. Reiter was identified in United States Geological Survey work in the various sections of the United States. On April 7th, 1916 he went with the Fohs interests with whom he was associated.

He came to Dallas and established offices here, February 15th, 1922. He and his firm are probably the most active in this section of the Mid-Continent fields in their profession. He is President of the Reiter Oil Corporation and Director of the Loutex Corporation. His interests include valuable oil holdings in the oil fields in this section of the United States.

In Mexia, April 19th, 1922, Mr. Reiter was united in marriage with Miss Lucile Denning, daughter of J. F. Denning, a well known Architect and Contractor and a pioneer of Mexia. Mr. Denning is well known in his profession in Central and North Texas, having erected many of the fine structures in this section, among which is a beautiful hotel in Greenville.

Mr. Reiter is a Mason, a member of Fredonia, Kentucky Blue Lodge, Chapter of Princeton, Kentucky, Council at Marion, Kentucky, Commandary at Mexia and the Shrine at Waco. He is a member of the Chamber of Commerce and Lions Club at Mexia, while he also holds a membership in the American Institute of Mining Engineering and the American Association of Petroleum Geologists.

Mr. Reiter is called upon to write articles and to give interviews for the leading Oil & Gas Journal Publications in the United States. Texas is indeed indebted to its pioneers in every field of activity. The oil development in this state in the last few years has brought to the surface great wealth and a proper measure of credit should be given to those pioneering Geologists as well as the operators who follow them in the development of the great oil fields of Texas.

The name of W. A. Reiter will be honorably recorded in the history of this State as having greatly contributed to the oil development of Texas and the Mid-Continent Oil Fields.

M. BELCHER, well known insurance man, junior member of the firm of Lowry, Finch and Belcher, general insurance agents, Bob Waggoner Building, came to Wichita Falls

in January, 1919, as manager of the casualty department for Anderson and Patterson and when the business of this concern was taken over by its present owners in January, 1920, became a member of the firm. Other members of the organization are H. F. Lowry and J. M. Finch, both experienced and capable insurance men, and the triumvirate constitutes one of the strongest insurance organizations in North and West Texas, representing a number of old, established companies and handling all lines of insurance, including fire, casualty, fidelity and kindred lines. The agency was established in 1883 by C. W. Bean and Nat Henderson, being later taken over by C. D. Anderson and H. B. Patterson and acquired by the present firm in January, 1920.

Mr. Belcher is a native of Oklahoma and was born at Afton in 1891, a son of Rev. A. M. and Julia (Koontz) Belcher. His father is a well known minister and is now pastor of the Methodist Episcopal Church at Waggoner, Oklahoma. After attending the public schools Mr. Belcher entered the insurance business in Dallas in 1912 with S. M. Hilligoss and after one year became identified with the Mike Murphy Agency. He then went with the Fidelity and Deposit Company of Maryland as assistant district manager and in 1916 was promoted to the position of manager of the casualty department at New Orleans. He remained there for a year and returned to Texas as special agent for the United States Fidelity and Guaranty Company, remaining in this position until January 1, 1919, when he came to Wichita Falls as manager of the casualty department for Anderson and Patterson and in 1920 becoming a member of the firm which took over the

In 1914 Mr. Belcher was married in Dallas to Miss Elizabeth Shiels, daughter of Thomas Shiels, a well known Dallas citizen. They have two sons, Elbert M., Jr., five years of age, and Robert, one

year of age.

Mr. Belcher is a thirty-second degree Mason and Knights Templar, Chief Rabaan of Maskat Temple, and is a member of the Wichita Club, Wichita Golf and Country Club and Kiwanis Club. He is actively interested in civic affairs and is a member of the parks and playgrounds committee of the Chamber of Commerce.



OHN R. HANCOCK, head of the John R. Hancock & Co., 305-306 Deere Building, is a man of large and extensive experience in the insurance field, having entered the

business in 1894, when he assisted in organizing the Farmers Mutual Fire Insurance Company in Guil-

ford County, North Carolina.

He is a native of Grant County, Indiana, born at Fairmount, March 25, 1869. His father, C. H. Hancock, was a farmer and a native of North Carolina, in which state he was well known. His mother was Miss Cynthia A. Lassiter.

Mr. Hancock received his education in the public schools of North Carolina and at Guilford College, six miles west of Greensboro, where he was awarded a medal for oratory. He taught in the public schools of that state for seven years, starting at the age of 18 years, and being the youngest teacher in the county in which he taught.

After his first experience in organizing the Farmers Mutual Fire Insurance Company, Mr. Hancock helped to organize several other mutual companies, and in 1900 he came to Texas, establishing an agency at Austin and later organized the Austin Fire Insurance Company, of which company he was treasurer for several years. In 1907 he moved to Dallas and established himself in the insurance business in this city, and at the present time his company is Dallas county agents for the National Ben Franklin Fire Insurance Company, Superior Fire Insurance Company, United American Fire Insurance Company and local agents for Royal Exchange Assurance Company, Columbia National Fire Insurance Company of Detroit, Lloyds Plate Glass Insurance Company and reinsurance facilities in fire insurance. Local agents of the Hancock Company in Dallas are J. D. Aldredge & Co., J. W. Lindsley & Co., J. Elmer Turner, Smith Co., and Felton & Morgan, and the business of the company is increasing very fast.

Mr. Hancock was married December 19, 1902, to Miss Nannie Murphy of Kentucky, whose father, Wm. Murphy, was a prominent hotel man in Louisville, having operated the Gault House. Through her mother Mrs. Hancock is a descendent of Zachary Taylor. The family home is located at 3130 Lemon

Avenue.

Mr. Hancock is a member of the Knights of Pythias, Odd Fellows and a member of the First Methodist Church at Dallas, Texas.

He believes in Texas and in Dallas. Rich lands, oil, interurban railways, good roads and unparalleled resources will, he declares, make Texas the greatest state in the Union.

February 15, 1920, Mr. Hancock entered the real estate business, associating with him Joe M. Hancock.



ARLE H. DAVIS, loan manager for the John Hancock Mutual Life Insurance Company of this city, at 203 Gaston building, has been working in that capacity for a

year and six months. His policies and ideas are bringing gratifying results. For five years he has been chief clerk under Mr. W. C. White, and upon the death of the latter in 1920 he was made manager. Mr. Davis was connected with the company in other ways for seven years previous to his becoming chief clerk, and so his twelve years of association and experience with the work enables him to carry it forward in a way satisfactory to all concerned.

The John Hancock Mutual Life Insurance Company was established in Dallas in 1894. It was at that time that Mr. W. C. White came to the city to begin the work. Some five years after he became manager of the loan department. This department handles farm loans.

The John Hancock Mutual Life Insurance Company was established in Boston, Mass., 62 years ago. Boston being the home office. Branch offices are in most every state, and Dallas is branch office for Texas.

Mr. Davis was born in Ellis County, Texas, in 1888. His father is J. N. Davis, he was a farmer in Ellis county at that time but is now a stock farmer in Albany, Texas. Mr. Davis obtained his education in the schools of Albany.

In 1914 he was married to Miss Louise Ford in Dallas. At present they are residing at 5725 Pros-

pect Avenue, Belmont.



Ellrih M. Belcher





MORGAN DUKE, Jr., state manager of the Brotherhood of American Yeomen, 806 Sumpter Building, is at the head of the most extensive organization of its kind in

the United States. This is a fraternal organization, or lodge, with insurance benefits and is unique in that it admits both men and women on equal rights. There are 300,000 members in the United States, and since its establishment the society has disbursed \$28,000,000.

The Texas division, under Mr. Duke, leads the country in the production of new business. In 1919 the volume of business for this state amounted to \$9,342,500, and 1920 will probably go well over that. There are three hundred representatives in the state, and 21,500 members. The organization has been operating in Texas for 21 years and during that time has paid into the state as benefits \$1,100,000.

Mr. Duke was born in Tyler, Texas, on March 17, 1891. His father, A. Morgan Duke, Sr., was also in the fraternal insurance business for many, many years, being vice-president of the Fraternal Brotherhood in Los Angeles until 1918. At present he is practicing law in Tyler. His mother was Mattie E. Sitton Duke, a native of Texas. After graduating from the high school of Tyler, Mr. Duke went into the fraternal insurance business with his father. He was then 17 years old. A year later he was made district manager of the Fraternal Brotherhood with headquarters in Dallas, displaying such marked ability in the execution of his duties that he shortly became general manager for the states of Texas, Oklahoma, Kansas and Kentucky. In 1917 Mr. Duke resigned this position to accept a place with his present company, being stationed in Indiana the first year and then returning to Dallas as state manager.

He was married on July 30, 1912, to Miss Geraldine Borden. Mr. and Mrs. Duke live at 103 North Edgefield.

Mr. Duke, in November, 1919, was elected president of the Texas Fraternal Congress for 1920, an organization which represents 400,000 members. He is also president of the Dallas Insurance League. That these high offices have been tendered him shows in what high esteem he is held by the men of his profession throughout Texas.



OHN H. LOVE, general insurance agent, with offices in the Deere Building, Dallas, has been a resident of this city for the past twenty years. Since 1914 he has been en-

gaged in the general insurance business and has built up a large trade in Dallas and the surrounding territory. At the present time he is agent for the Pennsylvania Fire Insurance Company, the Georgia Casualty Company, the National Surety Company, the Fidelity and Deposit Co. of Maryland, the North American Accident Insurance Company, and the National Life Insurance Company, writing all fire and casualty lines.

A native son of Tennessee, John H. Love was born at the city of Hartsville, April 4th, 1880. He is a son of R. and Eva (DeBow) Love, both of whom were of Tennessee families. The elder Mr. Love was engaged in the general mercantile business and also farmed considerable land in his native state. The younger Mr. Love received his educational training in the public schools of Hartsville and in 1900 moved to Texas, settling at Dallas. He was employed soon thereafter by the Dallas Electric Com-

pany, which position he retained for the next four-teen years, gradually rising from the starting position to head solicitor in the contract department. In 1914 he resigned his position and entered the insurance business as a broker and in 1918 became the agent for the Home Fire and Marine Insurance Company. In 1919 he was appointed as local agent for the Pennsylvania Fire Insurance Company of Philadelphia, and at the present time is the only agent for that company in Dallas. Since 1918 the company's business has been quadrupled, the past year being the most successful that Mr. Love has enjoyed.

On January 4th, 1905, Mr. Love married Miss Mary R. Tomson, a native of Texas and daughter of John Tomson, who was the founder of the artesian water business in Dallas and whose son now carries out his trade. Mr. and Mrs. Love have their home at 2412 Hickory Street, Dallas.

In fraternal affiliation Mr. Love is a member of the Woodmen of the World. He is also a member of the Dallas Automobile Club, the Dallas Insurance Exchange and the City Temple Church.

Always a fervent supporter of Greater Dallas, Mr. Love has rendered an unusual service to his adopted city by the way of fire protection and many are the homes that he has saved from utter annihilation.



L. EULESS. Among those prominently identified with the insurance business in Dallas is F. L. Euless, superintendent of the National Life and Accident Insurance

Company, Nashville, Tenn., whose offices are located in Suite 1314, Great Southern Life Building. Mr. Euless came to Dallas from Nashville in June, 1915.

Mr. Euless is native of Tennessee, born at Belle Buckle, August 22, 1887. His father, Frank Euless, was a farmer and trader, and his mother, who was Mattie Bird Euless, came from a prominent Tennessee family. His early scholastic training was received at Bell Buckle, where he attended the Webb Preparatory School for Boys, and in 1913 he graduated from the University of North Carolina with the degree of A. B.

Between his sophomore and junior years Mr. Euless traveled two years for the company he now represents, and from 1913 to 1915 he was on the road as home office inspector. June, 1915, he became superintendent of the Dallas office.

Previous to January 1, 1920, at which time Mr. Euless entered the life insurance end of the business, his activities had been confined to industrial, health and accident risks, and a large business in these lines was written.

Five assistant superintendents and twenty-six agents work under the jurisdiction of the Dallas office, and the 1919 increase over 1918 was large and gave promise of a still greater increase for 1920. Mr. Euless has personal jurisdiction over Dallas, Greenville, Sulphur Springs, Mount Pleasant, Gilmer, Pittsburg, Ennis, Corsicana, Terrell, Tyler, Nacogdoches, Trinity, Henderson, Palestine and Waxahachie. His company has a larger industrial business in Texas than any other company, the weekly premiums aggregating about \$30,000.

Mr. Euless was married in 1917 to Miss Fairy Morris, and one step-child, Fairy Martha Bryan, adds joy to the home. He is secretary-treasurer of the Automobile Club of Dallas and a member of the

First Presbyterian Church.

DWARD LEHMAN, pioneer merchant and city builder, came to Dallas in 1874 with Alex Sanger, looked over the then promising little village on the banks of the Trinity,

visioned its future and concluded to cast his lot with the other hardy pioneers who had banded together and determined to build a city. Mr. Lehman amassed a considerable fortune and at his death on March 2, 1920, Dallas lost one of her most progressive and forward-looking citizens, a man who had done much to help Dallas attain its commanding position among the cities of the Southwest.

Mr. Lehman was born in Saint Louis and received his education there in the public schools and after finishing school began work as an apprentice in a harness making and saddlery establishment. completed his trade and then went to New York City where he determined to master every detail of the business. He secured employment as shipping clerk in the office of a large saddle and harness company and later went on the road for them. Hearing of Dallas as a promising town, he came here in 1874, looked the situation over carefully, and determined to locate here. He returned to New York and purchased a complete stock of goods and soon opened the Lehman Saddle and Harness Store on Elm Street across the street from Sanger Bros. Store, later moving to 1015 Elm Street. He began business in a small way with only one employee but continued to expand and when he retired in 1907 had twenty-four employees. In 1903 he was honored by the Southwestern Retail Saddle and Harness Makers Association by being made president of the organization. After his retirement Mr. Lehman made an extended tour of Europe and in 1910 witnessed the production of the Passion Play at Oberammergau, Germany. The old Lehman home was at Griffin and Collins Street and later Mr. Lehman erected a lovely home on Junius Street where the family has resided for the past 32 years. Mrs. Lehman has recently built a family mausoleum at Oakland Ceme-

On January 12, 1881, Mr. Lehman was married in Dallas to Miss Emma Hesterberg, a native of Cincinnati, Ohio. Mrs. Lehman's parents, Henry H. and Theresa (Meier) Hesterberg, died when she was quite small and she was reared to womanhood by her uncle and aunt, Mr. and Mrs. Henry Nicholas Meier. Mr. Meier was formerly a wealthy furniture manufacturer of Georgia and Louisiana and removed to Dallas in 1874. He was very successful in his rear estate investments and Mrs. Meier was a leader in civic and church activities until her death.

Mr. Lehman was a member of Tannehill Lodge No. 52 and at the time of his death the oldest Master Mason in Dallas. He also was a member of the Knight Templars. He was a charter member of Grace Methodist Episcopal Church South and a member of the board of trustees and the board of stewards of Grace Church.

Dallas has had but few men more deeply interested in her welfare than was Mr. Lehman. He was always ready to do his part in any undertaking and worked untiringly for the good of the city as a whole. He aided in building the first water works system Dallas had and was a member of its first volunteer fire department.



DWARD HUGHE TENISON had come, within the course of a brief but remarkably brilliant career, to take his place among the ranking men who direct the commercial affairs of his home city.

The late Mr. Tenison was born in Dallas, November 2, 1895. His father, Edward O. Tenison, for more than forty years identified with the banking business of Texas, is a financier of national reputation. He was educated in the public and high schools of Dallas and in the Tome School of Port Deposit, Maryland. Having completed his education, he was for three years employed by the City National Bank in a clerical capacity. In 1916 when he resigned to take a place in his father's bank he was working in the transit department of the bank. After one year's work in the new place he was made assistant cashier of the Tenison National Bank, and January, 1920, became cashier of the bank. At the time of his death he was also treasurer of the Federal Investment Company.

In 1915 Mr. Tenison was married to Miss Elizabeth Felder, daughter of W. D. Felder of Dallas. A daughter, Elizabeth Anne, and a son, Edward H., Jr., are the only children.

One would search long before finding the record of a career which in so short a time had achieved such extraordinary success and had given such high promise of even greater attainments. Son of a worthy father, equipped with the best training that American schools could offer and showing at an early age a wonderful business instinct and foresight, he gave every evidence of following in the footsteps of his father and even of making advances over that notable career.

Temperate in all his habits, courteous and manly in his bearing, generous in all his relations, his untimely death caught him from the very threshhold of what appeared to be an extraordinarily promising career. In his death not only his relatives but also a host of friends suffered a deep personal bereavement and Dallas lost one of the noblest of her younger sons and one who gave rare promise of making an unusual contribution to her commercial and civic life.



T. MARSHALL is a Tennesseean, born at Galliton, Sumner County, May 9, 1874, and educated in the public schools of Castilian His father, T. B. Springs, that State.

Marshall, was a Tennessee planter, and the son worked on the farm up to the time he came to Dallas. Prior to entering the oil business he was an employee of the Texas Electric Company, and after making his last run between Dallas and Denison he went into the oil leasing business and dealing in cotton, and he still deals in cotton. He is an enthusiastic Dallas booster and declares that it is going forward faster than any other city in the Southwest. In addition to the great oil possibilties of the State, he says there is no finer agricultural country in the world, where practically everything can be raised, from tropical fruits and vegetables to the more hardy kind. He also believes that great mineral deposits will be found. He is a member of Dallas Odd Fellows Lodge No. 44, the Woodmen of the World and the Loyal Protective Association of Boston.



Edw Lehnun



ABBI MICHAEL KLEINMAN. His was the allotted time-three score and ten years, interwoven with the heart-blood and romance of two mighty nations, Russia and

the United States of America. In earlier manhood devoted to business-in which his race is so efficient -in later years occupied with Temple life as one called to teach Israel-Rabbi Michael Kleinman was a man that made appeal direct to the Jewish heart. He had acquired much experience and became a leader in the two ideals that so surge through Israel's veins, business and religion. He was, thereby, a favorite Rabbi with the business leaders of his race and his memory lingers as a benediction to Jacob's sons.

Michael Kleinman was born in Poland, then a division of Russia, in 1849. Thirty-seven years he lived in that country. Here he was schooled in the best institutions of continental Europe; here he wedded Miss Bertha Chase in 1883. Three years later this couple answered the call of America and Mr. Kleinman first became a citizen of Newark, N. J., and took his place among the merchants of that city. Success in the newly adopted land met him there in that first enterprise. He devoted time to a careful study of America, its different sections, the opportunities and future of each. In 1891 he chose to cast his lot with citizens of the Lone Star State, locating at Dallas. His son had located in Dallas nine years earlier. The Kleinman store in 1900 was at Ervay and Elm, now the site of the business of Titche-Goettinger Co. In 1903 they moved to near the court house. Some six years later Michael Kleinman retired and then began his Temple work as a crown to his closing days. Here he was a teacher of classes in divine studies. Death claimed him on November 23, 1919.

There survive him three sons and one daughter: Phil, William, H. H., and the daughter, Miss Tillie, all of Dallas. William Kleinman left the Globe Clothing Co. in April, 1918, to enlist with the 359th Infantry, Company F, of the famed 90th Division. He was killed in action September 26, 1918, and not until eight months after the fated battle was his body found—a sacrifice to the American name.

In the personages of Phil and H. H. Kleinman the genius and name of Rabbi Kleinman are perpetuated and they will have a sure place in the business history of Dallas for the next generation.

TEORGE WILLIAM MATTHEWS, for many years one of the outstanding and prominent figures in the cotton industry in Texas moved to Dallas on May 10, 1917, remaining here until his death on May 6, 1920.

The entire business career of Mr. Matthews was spent in the cotton business. He remained with his father until he was twenty-one years of age and then began buying cotton for Fulton and Jarratt at Sherman. He later removed to Belton in Bell County and subsequently to Temple. He spent a total of thirty-five years in the cotton business and was regarded as one of the best posted men engaged in this line in the entire state. He was known as the farmers' friend for he always paid the highest prices possible for cotton and his dealings were always above reproach.

Mr. Matthews was a native of North Carolina and was born in Forsythe County in 1854. He was a son of J. E. and Susan Ruth (Cole) Matthews. His father came to Texas and settled in Grayson County in 1870 and served his county with distinction for two terms in the State Legislature. He also represented his district in Congress for two terms. His mother was a sister of Col. J. R. Cole, well known pioneer and educator of Texas.

After attending the public schools Mr. Matthews became actively engaged in business and was a prominent factor until his death. After removing to Dallas he purchased a beautiful home in Highland Park where Mrs. Matthews and her daughter, Jean, still reside.

Mr. Matthews was married at Sherman in 1888 to Miss Brancie Beatrice Daniel, a native of Mississippi and a daughter of J. W. and Mary E. (Rucker) Daniel who came to Texas in 1883. The mother of Mrs. Matthews was a member of a prominent Tennessee family.

Mr. and Mrs. Matthews were the parents of two children, Miss Eugenia J. Matthews, press representative of the Palace Theater and who lives with her mother at 3660 Maplewood, Highland Park; and Mrs. Mary Matthews Hoagland, wife of John A. Hoagland, New York capitalist, son of the Royal Baking Powder king.

Miss Jean Matthews is a natural artist and has gained distinction on the stage and in the field of publicity. Her stage name is Jean Darnell. The last stage production in which she appeared was the "Pink Lady." For several years she was well known in motion pictures. She sustained injuries and later became press representative for Thomas H. Ince in California. In Dallas she served in like capacity for the Goldwyn Distributing Corporation and the Majestic Theater before going with the Palace. Miss Mary Matthews, before her marriage, also achieved success on the stage and in artistic dancing. Her stage name was Beatrice Allen and she will be remembered as a member of the Spring Maid and Midnight Sun casts. Her first dancing partner was the late Vernon Castle.



MAMES MARSHALL BOLIN, who for many years held the position of inquiry clerk at the Dallas post office, was one of the known men in the postal service here and known men in the postal service here.

held one of the most important positions. Among other duties was assigned to him the task of looking after lost mail and he was also assistant superintendent of mails.

Mr. Bolin was a native of Ohio and was born in Park County on July 22, 1854. He was educated in the public schools of Ohio and also studied pharmacy. In 1873 he became connected with the Howell Drug Company of Dallas and served as pharmacist for this drug store for three years. After leaving the drug business he was engaged in the retail grocery business for two years before taking up his work with the postal service, in which he continued until his death.

On April 18, 1882, Mr. Bolin was married at Louisville, Texas, to Miss Lavinia Jane Graham, daughter of Mr. and Mrs. Wm. H. Graham. They have three children, Lela May, William Harry, Jr., and Jessie Allen. The family home is at 5015 Worth Street.

Mr. Bolin was actively interested in civic affairs and was a member of the Knights of Pythias, the State Pharmaceutical Association and the Dramatic Order of the Knights of Khorassan. His church affiliation was with the First Methodist Church and he was a member of the board of stewards at the time of his death.

REDERICK W. BOEDEKER. A record of the makers of Texas and Texas business would not be complete if it failed to mention and record the influence and business

career of Frederick W. Boedeker, lately deceased, who was president and manager of the Boedeker Manufacturing Company at 521 South Ervay Street, Dallas. From the first year of his residence in the city of Dallas, in 1886, Mr. Boedeker has been prominently identified with Dallas business. Beginning with a confectionery business, his interests grew by virtue of his initiative, shrewd business ability and thrift, until he has given to his city one of its largest establishments, the Boedeker Manufacturing Company which produces the noted Boedeker ice cream and ice and distributes both over a territory of one hundred miles radius from Dallas. A half million dollars a year is the average output of this concern. The organization was incorporated with a capital of \$75,000 and with F. W. Boedeker as president, J. A. Smith, secretary and treasurer, and George Boedeker, vice president, at the time of the incorporation. The company has its own ice plant and manufactures ice cream and ice.

Frederick W. Boedeker was born in Westpholia, Germany, January 29, 1858; he came to America in 1882 and located at St. Louis where he operated a confectionery business for several years. In 1886 he came to Texas and shortly afterwards located at Dallas where he started his confectionery business that has grown to the attractive proportions of today. Two salesmen are continuously engaged on the road selling Boedeker products that are known

and used by all northern Texas.

In 1884, at Sherman, Texas, Mr. Boedeker married Miss Carrie L. Diety, a native of St. Louis. George, Hugo, Julia, now Mrs. Sam Mills, and Agnes are their four children and the Boedeker residence is at 3405 Wendelken Street. Mr. Boedeker was a Knight Templar, 32d degree Mason and a Shriner, a Democrat and a Presbyterian. Successful in business where he was a leader from the first, devoted to his family where he was enshrined as husband and father, and interested in every civic move for the welfare of his city, Frederick W. Boedeker was a chief citizen of his municipality and gave to it one of the largest establishments of its kind in the Southwest. His name, his ability, his spirit of service, are all well perpetuated in his sons, citizens of Dallas. He died March 24, 1920.



OBERT F. ROWNTREE. Among the pioneer real estate men and colonization experts of Texas, no name stands out with greater prominence than that of Robert Flask

Rowntree who perhaps was responsible for bringing as many emigrants to the Lone Star State as any other one man. He settled many different colonies in Texas and did a great deal to build up the splendid garden growing sections of Southern Texas with that sturdy type of colonist which has been in a large measure responsible for the rapid and substantial growth of this portion of the state.

Mr. Rowntree was a native Texan and was born at Maynard in 1846. He was a son of James Rowntree, a native of South Carolina who came to Texas in the early days when the Indians were still largely in control of the state.

Mr. Rowntree was a real pioneer and in his boyhood and early manhood joined with widely scattered neighbors in repelling the savage Indian tribes. His first efforts were directed at cattle raising and later in life he took up his work as a real estate and colonization agent in which he continued until his death at Llano in 1893.

Mr. Rowntree was married on May 4, 1881, at Austin to Miss Elizabeth Betty Smith, a daughter of Rev. Felix E. and Mary (Mann) Smith. Mrs. Rowntree's father came to Texas from Tennessee over seventy years ago and for many years was a prominent Baptist minister at Austin. Mrs. Rowntree was a member of a family of six boys and four girls, all of whom were graduates of the University of Texas.

Mr. and Mrs. Rowntree were the parents of six children, Robert Smith, a traveling salesman; Musidore, now the wife of L. L. Montgomery, Dallas attorney, Harold, with the J. I. Case Plow Co., Herbert, traveling salesman for the Pollock Paper Co., Oran, salesman for the Hans Johnson Auto Supply Company, and Robert, who died in 1908 at the age of twenty. Mrs. Rowntree removed to Dallas with her children in 1907 and resides at 423 West Tenth Street.



ARRY PURNELL NICHOLS. As a resident citizen of Dallas for thirty-one years and as a leader in business affairs for two decades in Dallas circles, Harry Purnell

Nichols, deceased since April 4, 1916, has his place in a record of makers of the present era of big business and thrift. The Nichols-Gillette Transfer Company, founded by him, is one of the leading companies of its kind in Texas' chief metropolis today. Zealous in business, approving and sharing in every move for civic righteousness and enlargement, Mr. Nichols was a worthy citizen.

Harry Purnell Nichols was a native Texan, he was born in the city of Marshall, in 1870. His father was A. J. Nichols, native of Chicago, who came to Texas and located at Marshall after the Civil War. The mother was Lillie (Purnell) Nichols. The best schools of Marshall and Dallas gave the youth his education and both these cities have held a foremost place in the Texas school system. The family had moved to Dallas in 1885. Cultural training was completed by a practical course in a business college of Dallas, thereby fitting him for immediate service in the world of business. Mr. Nichols began as a mail carrier in Dallas, later he decided to organize and pursue a business of his own, which issued in the establishment of the Nichols Transfer Company. His business was a success from the beginning and along with the enormous increase that has come to other Dallas enterprises, the Nichols Transfer Company has had its share, which share is large when it is remembered that the town of yesterday is a metropolis of today. The organization was enlarged in its final present-day form as the Nichols-Gillette Transfer Company. In the work of this organization, Mr. Nichols was active until his death in 1916.

In December of 1908, Miss Annie Elizabeth Worthington, a Dallas girl, became the bride of Mr. Nichols. Her parents, both deceased now, were Thomas Mason Worthington, native of Mississippi, and Sallie (McNeil) Worthington, native Texan. The Nichols residence is at 710 Parkmount Street, Munger Place, one of the most substantial and handsomest residence sections of Dallas.

Mr. Nichols was not only devoted to his business, but to his church, Presbyterian, and was one of Dallas' citizens of high esteem.



FREDERICK W. BOEDEKER



ICHARD TURNER SKILES. Among the real estate men who contributed in no uncertain manner to the early progress and development of Dallas, it is doubtful if any did more real, constructive work than Richard

Turner Skiles who for many years was an active and leading factor in real estate circles of the city. Mr. Skiles continued in business up to the time of his death on November 24, 1921, at which time the business was taken over by his son, Lloyd A. Skiles.

A native of Missouri, Mr. Skiles was born near Hannibal, on September 13, 1859. He was a son of Joseph L. and Jane A (Neil) Skiles, both natives of Missouri, who removed to Texas and settled near Richardson in Dallas County about 1867. Here Mr. Skiles attended the public schools and later the Presbyterian College at Tehuacana. He worked on a farm for a time. He also was engaged in farming near Garland and in 1881 removed to Dallas and was employed as a Clerk in the Dallas postoffice. He continued in the government service until 1888 when he resigned and engaged in the real estate business.

Mr. Skiles was one of the moving spirits in the organization and development of the great State Fair of Texas and served as a director of the Fair Association. He was also active in educational circles and was a member of the school board in East Dallas where he also served as a member of the City Council before that part of the City became a part of Dallas proper. He erected a beautiful home at the Northwest corner of Live Oak and Hall Streets which for many years was one of the most imposing residence structures in the city.

On May 5, 1886, Mr. Skiles was married at Richardson to Miss Effie Huffhines, a daughter of Phillip Wright and Mary (Moss) Huffhines who came to Texas in the early seventies. Her father was a Kentuckian and her mother a native of Iowa.

Mr. and Mrs. Skiles were the parents of two children, Lloyd A. who succeeded his father in the real estate business, and Leta, now Mrs. Leta Skiles Lowry of Dallas. Mr. Skiles was an active member of the East Dallas Christian Church and took an active interest in every civic movement that seemed to him to be conducive to the best interests of the city as a whole.

OHN SPARGER. For many years in cotton circles of Dallas and, in fact, of all Texas, the name of John Sparger was a synonym for fairness and honest dealing. He was one of the largest cotton factors in the state and knew the cotton business in its every intricate detail and amassed a considerable fortune in the handling

of the South's principal product.

Mr. Sparger was engaged in business in Dallas from 1908 until his death on January 29, 1920. Prior to coming to Dallas and establishing one of the largest cotton offices in the state, he was engaged in the same business at Greenville and Commerce. He commenced buying and selling cotton in the early eighties when still but little more than a boy and was a wonderful judge of the fleecy staple. His business was always conducted under his own name and it was a matter of pride with him that his success in life came as a result of his own individual efforts.

Mr. Sparger was a native of Texas and was born at Bonham on December 27, 1870. He was a son of John and Eliza Sparger who came to Texas from North Carolina in the early days and settled at Bonham. He was educated in the public schools at Bonham and commenced his active business career by engaging in the cotton business which continued to hold his undivided attention until his death.

On September 26, 1905, Mr. Sparger was married at Paris, Texas, to Miss Grace Manton, a daughter of the Rev. Chas. and Jessie (Arnold) Manton, both natives of England. Her father came to the United States when a young man and settled in Ohio, later removing to Paris where he was pastor of the Cumberland Presbyterian Church for 28 years. He died in 1908.

Mr. and Mrs. Sparger had a beautiful home at 3915 Gillon Avenue, Highland Park, where Mrs. Sparger still resides. Mr. Sparger was an active member of and one of the Trustees of the City Temple.



DWARD WALTER PRITCHARD, deceased since January 7, 1914, had been identified with his city and its best interests in its growth for a quarter of a century. His

career was that of a mechanic and an engineer and his disposition was so full of cheer and sunshine that he was the type of person whom everybody knew and who knew everybody, and as he had been doing this since the "babyhood of Dallas." his was and is yet a host of warm friendships in Texas' chief metropolis. It is as we are social that we may be useful; regardless of how talented a man may be, if he lives in isolation and shares not his knowledge and his cheer, he is useless. Edward Walter Pritchard had in a remarkable degree the capacity for forming friendships and being a companion with his friends.

Mr. Pritchard was born on December 3, 1859, in the state of Maryland, at the town of Laurel. His youth was unmarked by anything out of the ordinary, his schooling was complete as far as the public schools of Maryland went. At the age of thirty, in 1889, he yielded to the call of the Lone Star State and on November 13th of that year, he settled in Dallas. Even in 1889 Dallas was a small place, but in the quarter of a century that followed it developed into a place of leadership in the Southwest which it occupies today and which leadership is fastly increasing.

In 1889 Miss Belle Hyndes Kelly became the bride of Mr. Pritchard. She is the daughter of Wm. V. Kelly, deceased since 1869, a native of Tennessee, a railroad man. Her mother, Bertha Owens Kelly, is today healthful and active at the age of ninetyone and resides in Dallas. Mr. and Mrs. Pritchard have one daughter and four sons; the daughter, Mrs. Maude Kelly Graul, a widow, has four children; the sons are George Edward, age twenty-two; Joseph Philip, age twenty; James V., age eighteen and Wm. Franklin, age sixteen. The family reside at

1719 South Lamar Street.

Mr. Pritchard, after arriving in Dallas, became machinist for the Mosher Mfg. Co., which employ he left in March, 1890, to go with the Dallas Cotton Mills; in 1900 he was appointed chief engineer for this corporation, a position in which he was active until his illness, December 22, 1912. He was a Scottish Rite Mason and a Shriner at Hella Temple. He was formerly president of the N. A. S. E., a national honor for engineers and by those of his profession and many other friends as well, his every memory is cherished.



T. JACKSON, deceased since April 10, 1920, the late president of the C. T. Jackson Realty Company, and capitalist, banker and merchant, was a native Texan who con-

tributed his share to the development of Texas industries and to the state as a whole. His premature death was a great loss to Dallas for he had just entered upon an extensive campaign to beautify the city with the finer type of residences. However, this good work is being carried on by the C. T. Jackson Realty Company under the management of Gordon Jackson, the son. In August, 1918, Mr. Jackson bought the properties belonging to the Cobb & Crofford Company and became president of the firm. These interests, valued at \$400,000, include some of the most attractive property in Dallas, including the Oak Lawn Inn.

Mr. Jackson was born May 5, 1868, at Ladonia, Texas. His father, J. E. Jackson, was one of the early settlers of Texas and a farmer on a large scale. He secured two sections of the fertile black land near Ladonia which the family still holds. Mr. Jackson's formal education began with the public schools of Fannin County and ended with his graduation from the Ladonia High School and a business course at Poughkeepsie, N. Y. When he was twentythree years old he entered the hardware business and remained in it for nine years. Leaving this business in 1901 he organized the Ladonia National Bank and served as its president for one year. From Ladonia Mr. Jackson went to Cleburne and engaged in the manufacture of cotton seed and peanut products. In the latter business he was one of the pioneers in Texas, establishing the largest peanut plant in the state and manufacturing and shipping the first peanut oil which was sent to Proctor and Gamble. He was also the first man to manufacture peanut meal and peanut flour. In this business he continued for ten years. In 1915 he came to Dallas, attracted by its brilliant future, and quickly became an important part of its commercial life.

In December, 1895, Mr. Jackson was married to Miss Valeria Stevens, native of Ladonia, Texas. Mrs. Jackson is a daughter of T. J. and Mary (Henderson) Stevens. Mr. Stevens came to Texas before the Civil War and became extensively interested in farming. Mrs. Stevens was a native of Delta County and reared and educated in Ladonia. Her father, Dr. Wm. H Henderson, came to Texas in 1845 and was a leading physician of Ladonia. There are three children, C. Gordon, Winifred and Vallejo. C. Gordon Jackson is a graduate of the University of Texas class of '18. He was active in student affairs, being a member of Phi Gamma Delta Fraternity and serving as captain of the University Military organization. During the war he was an Ensign in the Naval Air Service. He is a member of the Chamber of Commerce, the Junior Chamber of Commerce and the University Club. The Jackson residence is at 5425 Bryan street.

Highly optimistic and a firm believer in the future of Dallas Mr. Jackson had already shown himself to be one of her most enthusiastic citizens. He was anactive member of the Chamber of Commerce and few men have shown so deep an interest in or had proved to be a greater asset to the civic life of Dallas than the late C. T. Jackson.



EN F. CULLOM. Dallas County has had many popular and efficient officers, but is doubtful if any man ever held a position of public trust in this county who was more

popular or who attended more carefully to the duties of his office than did Ben F. Cullom who served as Deputy County Clerk for ten years, from 1904 until 1914, and who in that year was elected to the office of county clerk. He continued to serve the people of Dallas County faithfully and efficiently until his death on March 2, 1917. Although he was in bad health for two years prior to his death, Mr. Cullom continued to supervise the affairs of his office and never once allowed the interests of the public to suffer by reason of his illness.

Mr. Cullom was born in Dickson County, Tennessee, and was 51 years of age at the time of his death. He was educated in the public schools and on January 26, 1902, was married in Dallas to Miss Frances Severn, a daughter of P. J. and Sarah (Munn) Severn. Mr. Severn spent most of his life time in Virginia and Louisiana and served the people of these states in many responsible capacities.

Mr. and Mrs. Cullom were the parents of two children, Marguerite Severn Cullom ,now Mrs. Raymond Nelms Tyson of Dallas, and Miss Marjorie, who resides with her mother at the family home in Dallas.

Mr. Cullom was a member of a number of fraternal bodies and civic organizations and was ever interested in any movement for the upbuilding of his community. He was an able and conscientious officer and always anxious to serve the people to the very best of his ability.



ILLIAM HENRY CULLUM came to Dallas County with his wife and parents in 1872, at the age of 24 years and settled on a farm near Mesquite. He alternated between

his farm and a home in Dallas for a number of years but finally moved to Dallas and continued to live here until his death on May 6, 1913. He lived for five or six years in East Dallas and then moved to Oak Lawn, his family being among the first to establish a home in that popular suburb.

For nine years Mr. Cullum was chief deputy sheriff under Sheriff Ledbetter and was known all over North Texas as a fearless and able peace officer.

Mr. Cullum was born in the western part of Tennessee in 1851 and educated in the public schools of that state. He was a son of Rev. Marcus H. and Elizabeth Jane (Davis) Cullum. His father was a well known Methodist minister and his mother was a direct descendant of Jefferson Davis, president of the Southern Confederacy.

In 1871 Mr. Cullum was married in Tennessee to Miss Isadora Harper, a daughter of B. J. and Herninia (Hatchett) Harper, both natives of Tennessee. Mr. and Mrs. Cullum were the parents of thirteen children, eleven of whom are living: Vibla, now Mrs. W. H. Lyne of Houston; E. L. Cullum, Houston; W. H., Jr., and Chas. F., Dallas; M. H., in the oil business in Mexico; W. G., Earl W., John F., Geo. P. and T. A., all of Dallas, and Miss Lorella, the youngest. Mrs. Cullum has 22 living grandchildren.

Mr. Cullum, at the time of his death, was a

Mr. Cullum, at the time of his death, was a member of the Knights of Pythias and the Oak Lawn Methodist Church. He was actively interested in civic affairs and aided materially in the development of Oak Lawn.



Offaction





ON. J. C. McNEALUS. No citizen of Dallas is better known to the general public and held in higher esteem than the late Hon. J. C. McNealus, during his life time a member of the Texas State Senate, editor of "The

Dallas Democrat" and a leader in Texas politics for

forty years.

Mr. McNealus was born in Roxbury, New York, on October 15, 1850. There his boyhood was spent, he received his preparatory education in the Roxbury Academy and his higher training in the state schools, after which, at the age of twenty-nine, in 1879, he came to Dallas, Texas. From that time onward, his career has been intimately linked in public service for the rapidly developing Lone Star State. He is the only man known to have been elected to a second term in the Dallas district. But for three times in succession has he been chosen for a term of four years each. His wife, Virginia Quitman Mc-Nealus, is a granddaughter of General John A. Quitman, who stormed the Castle of Chapultepee, taking the Belan Gate and leading the first American troops into Mexico. This grandfather was the first civil military governor of all Mexico for two years and has the distinction of being the only Anglo-Saxon ruler Mexico ever had. He was also celebrated at home in civil affairs, being twice governor of Mississippi and died as a member of congress from that state in 1859.

"The Dallas Democrat" was founded and was owned and edited by Mr. McNealus. It voiced in no uncertain terms that stainless Democracy to which its founder had given his life services. Its influence is known and felt throughout the domains of Texas.

During his forty years of public activity in behalf of his adopted state, there is not a single good interest of the people of Texas which has not been championed by the Hon. J. C. McNealus. For this life time of service and usefulness his city and state

honor his memory.

OSEPH THOMPSON O'BANNON, deceased was a pioneer photographer of Dallas, known and loved for his art by his city for a generation. In the realm of photographic art Mr. O'Bannon was a master; he began in the day of the tin type, and kept pace with the latest and best in his profession, and indeed, help bring to his coworkers much of the improvements which made for this realistic art today. It was in 1877 that he began his Dallas residence and work. As he was the leader in his realm for a score of years it was he who caught in permanent form every Dallas beauty or man of talent and enterprise for a generation. He was, therefore, one of the most widely known citizens and esteemed of the metropolis of today.

Mr. O'Bannon came from Kentucky and was born near Mt. Carmel of that State in 1865. His parents were James Thompson O'Bannon and Catherine A. (Meyers) O'Bannon natives of Kentucky. As his mother came to Dallas when he was twelve, the Dallas school system gave him a good part of his training. He finished his education in the private school of Professor Groves, well known and beloved for his scholarship and culture by the earlier citizens. He began his career with the firm of E. M. Kahn as clerk. He continued this work for a number of years which he left to establish a business of his own in the photographic line. It was in the day of the tin-type art and Mr. O'Bannon has personally gone through every step of the betterment of his profession from the primitive beginning. For many years,

through the latest phases of the art, he held undisputed place as chief artist in his profession. His studios were popular and beautiful.

In 1888 at Dallas, Texas, Miss Francis Elizabeth Thomas and Mr. O'Bannon were united in marriage. Her parents were J. F. Thomas, of Illinois, a leader among Dallas real estate men for some years, and Harriett (Fitzjerrell) Thomas. Her family located in Dallas in 1875. Three children came of this union: Mrs. Hattie Jean (O'Bannon) Breg, of Dallas, and the sons Lucius Edwin and Frank Burdette O'Bannon. Mr. O'Bannon was an Elk and a member of the Central Christian Church.

Not only did the activities of his own profession interest him, but Joseph Thompson O'Bannon gave his influence and energy to every enterprise that made for the civic development of Dallas. He saw it grow from the "town" beginning to the metropolitan stage and always "Dallas" was near his heart affections. The O'Bannon residence is at 2719 Routh

Street.



HARLES ERNEST JOHNSTON, deceased, was known not only to his home city but to the Southwest as a salesman of rare ability, and a man of integrity, as well also

as an efficient business manager. Salesmanship is known as an art, and projecting a business over an extensive territory of many states in a work that only few men can perform in an effective way Charles Earnest Johnston was one of these few, and as such, together with the fact that his influence is still vividly recollected, he is given a place in this

record of men of Texas.

Mr. Johnston was a native of Ohio. He was born near Columbus of that State, in the year 1862. His parents were C. W. Johnson and Arabella (Huff) Johnston, his father an oil man of wide experience and success. In boyhood he applied himself profitably to his schooling and made good records not only as a student but as a leader among his fellows; this record he maintained through his successful career. He finished his schooling by taking a course in mechanical engineering. His first prolonged work was with the Fire Department of the city of Columbus, Ohio, where he was assistant chief. He then became traveling salesman for the Seagraves Fire Apparatus Company, the efficiency of whose projects he has proven in his work. His territory in this capacity was the Southwest and Dallas his headquarters for sixteen years. Just before his death he had signed up with the Overland Automobile Company. During his Dallas residence, Mr. Johnston had dealt in real estate to a large degree and had acquired valuable holdings.

In 1905, at Dallas, Mr. Johnston and Miss Sadye Estes were united in marriage. Miss Estes was the daughter of W. C. Estes and Fannie (Kirkpatrick) Estes the father a planter in Collin county where Mrs. Estes now resides. Charles Atwell Johnston is the son of this union. The Johnston

residence is at 4534 Munger avenue.

Mr. Johnston was a member of the Elks and the T. P. A. He was attractive socially with his fellow men as well as energetic in business. He was devoted to righteousness, a member of the Central Christian Church where he was also a member of the Board of Directors. He was a liberal contributor to charity and its various phases and always cherished for his son a life of true service to humanity.

AMES ARTHUR SKILLERN, founder of a chain of Drug Stores in Dallas, as a pioneer druggist did much to establish a present day big business and though deceased

since December 29, 1914, a record of the Makers of Texas would not be complete without a review of his activities. To the pioneers of yesterday is the credit due for todays big concerns for they so laid their foundations that immense superstructures are being built thereon by their sons. While he had a career of activity in the drug business prior to 1896, it was not until that year that he located in Dallas and from the beginning of one store built a trio of drug establishments, each one of which is a leader in its section of the city of Dallas today and is continued by his sons. These are located at Commerce and Jefferson streets, at 1812 Commerce, and in Oak Cliff. The latter was sold, the Adolphus Pharmacy was acquired. Skillern & Sons have recently entered the field as cigar distributers, this business being located at Akard and Young streets.

Mr. Skillern was born in Tennessee, in Segualikie County, in 1856. His father was Frank W. Skillern who in turn was a sturdy pioneer in Tennessee which at that time was one of the western states at the edge of civilization. This state gave James Arthur Skillern the best education it afforded in that day, training him principally in the deep down virtues of honesty, perseverance and thrift which laid the foundation for his business activity that culminated in success later. In 1875 he yielded to the call of the Lone Star State and came to Texas, being employed in the drug business. It was not until six years later that he began the drug business for himself at Lewisville, Texas, with a partner. This business seemed to be Mr. Skillern's natural element for he rade rapid progress in it having once entered into the activity. In a short time he bought his partners interest and continued in Lewisville until 1893 when he sold out and went to Sherman, Texas. Three years later, in 1896, he moved his business to Dallas and opened the drug store at Commerce and Jefferson. Being the type of man who can form and cultivate the acquaintance of a city as well as men can form acquaintance with a few Mr. Skillern's business was soon of such proportions that a second store was opened at 1812 Commerce and then a third time in the great residence city of Oak Cliff. Each one of these establishments, because of the full line of quality goods, the dispatch of service rendered and the Skillern personality, has popularized their locations until they are among the best known and patronized in Dallas.

In 1884, at Lewisville, Texas, Mr. Skillern married Miss Mamie Edwards, daughter of Rev. and Mrs. W. A. Edwards, natives of Georgia. Rev. Edwards came to Texas in 1876 and was a pioneer minister of the Methodist Church South. Rev. Edwards today, at the age of 88 is active and interested in church and civic affairs as much as ever. Mrs. Edwards, who is 86 years of age with her husband reside at 4019 Bowser Avenue at the residence of G. H. Cochran, their daughter and son-in-law. To them nine children were born; W. Arthur, Frank Lloyd, deceased, Mrs. Edna (Skillern) Cofer, Mrs. Lida (Skillern) Peterson, R. E., Mrs. Zula (Skillern) Folsom, and Misses Zola Evelyn and Jean Skillern. Frank L. was the first president of Skillern & Sons, after his fathers death and until his decease. The family residence is at 417 East Ninth Street, Oak Cliff.

W. Arthur Skillern is now president of the business and in him is guaranteed the same qualities that have built up the present day big business which, under his leadership, will share largely in the big future of Dallas. The other officers of the company are W. F. Cofer, Vice-president; G. H. Cochran, secretary R. E. Skillern, treasurer. The above with Mrs. J. A. Skillern consist the board of directors.



Hotel.

ARTHUR SKILLERN, formerly president and general manager of Skillern & Sons, Inc., with a capital stock of \$120,000 which operates four large drug stores, the well known Spa and two cigar stands in the Adolphus

The late W. Arthur Skillern was born at Lewisville, Texas, in 1885, and is a graduate of the Dallas high school. His parents, James Arthur and Mary Jane (Edwards) Skillern, were natives of Alabama, his mother graduated from the North Texas Female College at Dallas in 1882. Mr. Skillern was married in Dallas, June 18, 1907, to Miss Verna Malone, daughter of Mr. and Mrs. E. D. Malone. There is one daughter, Edna Madge. The family home is at 537 Jefferson Street.

Mr. Skillern was a Mason, Hella Temple Shriner, member of the Keystone Lodge, No. 1143, the Rotary Club and Cedarcrest Country Club. He was first vice-president of the Texas State Pharmaceutical Association and on trades interest committee of the National Association of Retail Druggists. He was a member of the Chamber of Commerce and was always active in all of its operations. By his premature death in 1921 Dallas lost one of her most prominent and capable young business men and one of her most loyal and beloved citizens.



BE HYMAN. Among the popular traveling salesmen of Texas for many years was Abe Hyman, representative of a large Chicago wholesale house, until his death in January,

1920. Coming to Dallas as a boy with his father, Mr. Hyman began work as an office boy for Sanger Brothers and continued with this firm until he reached his majority when he secured his position as sales representative for the Chicago concern, a position he held until his death. Mr. Hyman traveled over Texas, Arkansas and Louisiana and had an acquaintance probably as extensive as any salesman who ever traveled the Southwest.

Besides his activity as a salesman, Mr. Hyman dealt extensively in real estate and in bonds and notes on Dallas property and was successful in his investments.

A native of Missouri, Mr. Hyman was born at Saint Louis on May 20, 1869. He was a son of Moses and Esther (Lavine) Hyman who came to Dallas in the seventies. He was educated in the private schools of Dallas and on March 20, 1885, was married in Saint Louis to Miss Lillie Frees, a daughter of Mr. and Mrs. Jacob Frees. Miss Frees was a native of Montreal, Canada, and came with her parents to Paris, Texas, in the early days and later removed to Dallas where he established a music business under the name of Frees and Son.

Mr. and Mrs. Hyman were the parents of one son, Jack F. Hyman, well known member of the Dallas bar. He served in No. 12 Aero Squad as Second Lieutenant during the World War and saw service at St. Mihiel, Aisne, Marne, Meuse-Argonne and in the Defense Sector. Mr. Abe Hyman was a Mason and an active member of Temple Emanu El.



J.a. Skeeren



president of the Fakes and Company, 510-12 Houston Street, has been a resident of Fort Worth for fourteen years. Fakes & Company is one of the oldest if not the oldest, furniture houses in Texas, the date of its establishment being 1876 and from a small business has grown until now it occupies commodius quarters and distributes to satisfied customers nearly two million dollars worth of fine furniture yearly. Mr. Cowden's company does not confine itself to the retail trade only but does an extensive wholesale business, having three salesmen on the road at all times, covering Texas and Oklahoma. In addition to their beautifully arranged store covering three floors, from which retail customers may select from a wide assortment of furniture, draperies, floor coverings and all those things which go to make the furnishings of a home complete, the Company maintains a warehouse at Sixteenth and Commerce Streets, three floors each 200 x 115 feet. Mr. Cowden has been associated with Fakes & Company for about twelve years. Before moving to Fort Worth, his home was in Midland, Texas, where he resided for about twenty-four years. Prior to entering the furniture business, Mr. Cowden was interested in cattle and still owns a ranch in Frio and one in Erath County, the combined acreage of the two ranches amounting to 50,000 acres, upon which feed 3500 head of cattle, also the property of Mr. Cowden. In addition to his activities as presi-

dent of the Fakes & Company, Mr. Cowden is vice-

president and director of the Farmers & Mechanics

Bank, director of the Hubb Furniture Company,

director of the North Texas Trust Company, director

of the Fort Worth Life Insurance Company, director

First State Bank of Arlington, Texas, director and

vice-president of the Pemberton Furniture Company

of Fort Worth.

TEO. EDGAR COWDEN, for many years

Texas claims Mr. Cowden as her native son. He was born in Shelby County December 6th, 1855. When Mr. Cowden was a boy, Texas could boast of no such proud institutions of learning as she possesses today, consequently his education was not obtained by walking a block or less to a city school, but by riding miles on a little Spanish pony to a little country school where he learned the three Rs in the good old fashioned way. Mr. Cowden was married in 1879 to Miss Minnie Dysait, daughter of J. S. Dysait, ranchman and pioneer Texan. They have three children, Mrs. Lillie Staten, Mrs. Grace Cowden Henry and Grover E. Cowden. The family home is at 1519 Pennsylvania Avenue.

Mr. Cowden confines his activities to one fraternal society—he is a Mason, Julian Field Blue Lodge. He is a member of the Fort Worth Chamber of Commerce and is affiliated with the Baptist Church.

Note. Upon the death of Mr. Cowden in 1921, Texas lost one of the most beloved and honored citizens.

OHN T. HAY. As a pioneer in the drug business in Dallas, the name of John T. Hay, deceased since 1889, cannot be omitted from a record that attains unto completeness in chronicling the activities of Texas; for Mr. Hay was a leader in the earliest days of Dallas life in his realm and was at the beginning of the unfolding in development of a present day immense activity. Men of yesterday, though deceased, are vitally alive today as men of today will be powers in

the tomorrows after they are gone. That is, every business has its beginners, those who start its growth by laying the foundation; the present era of big things is the outcome of the energy and devotion of the pioneers of yesterday who laid such foundations as to make possible today's enterprises, and in this way men of today prepare the coming generation to do bigger things yet. It is in this connection, as the pioneer study, as a study of the foundation that underlies today's progress, that the name of John T. Hay is brought in.

Mr. Hay was a Kentuckian, born at Louisville. The school system of that state and its capitol city gave him the best in education that it afforded in his day. After his ordinary schooling he was prepared for work as druggist by the special schools of his state, for when he came to Texas in 1871 he came as a druggist and located in Limestone County, where he was interested in the development of The Trinity University. He continued here for nine years, in which time he studied the state, its cities, and business opportunities; he decided that Dallas offered the best business advantages and in June, 1880, moved to that city. From that time through the next nine years he was a leader in his activity in the fastly growing town as it was when he came but a small size city by the time of his death in 1889.

In December, 1879, Mr. Hay married Miss Frances A. Porter, daughter of Gilbert Porter, who died during the Civil War, and of Elizabeth (Caruthers) Porter, a native Texan. She was a native of Palo Pinto, Texas. Mr. Hay's grandfather, Mr. Caruthers, was a pioneer of Limestone County, coming here before the Civil War and built one of the first residences in Tehuacana. To Mr. and Mrs. Hay three children were born, Henry, a lumberman of Dallas today, Mrs. Lillian (Hay) Terry, a widow, and Curtis Hay, a newspaper man in Dallas. The family residence is at 4515 East Side Avenue.

As one who served his city in its earliest days and was prominently connected with the beginning of an extensive profession in Dallas, John T. Hay rendered a valuable service to his city.



ULIUS HERMAN BAUSHAUSEN, 5829 Reiger, who, prior to his death, was one of the best known sign painters in Dallas, came to Texas as a small boy and arrived

in Dallas on September 8, 1908, and continued to live here until his death.

He was born at Troy, Illinois, June 10, 1847. He was a descendent of a member of the Baushausen family who came to America in the Mayflower. He attended a manual training school at Little Rock, Arkansas, and also at Dayton, Ohio, and completed his apprenticeship in the ship builder's trade. He followed this line of work for some time before taking up sign painting at which he became a recognized expert.

On March 26, 1878, Mr. Baushausen was married to Miss Sarah A. Long, at Honey Grove, Texas. Three children were born to them but only one is now living, Grace, now Mrs. E. E. Sneed.

Mr. Baushausen was a very public spirited man and took an active interest in all civic affairs and was ever ready to give of his time and influence to any worthy movement. He was a Mason and a member of the Independent Order of Odd Fellows and Woodmen of the World. His church affiliation was with Saint John's Methodist Episcopal, South.



THARLES OTT: The late Charles Ott, a pioneer Dallas citizen bears the distinction of having been at the time of his death the oldest gunsmith in the State of Texas. He

came to Dallas in 1873, when the city was little more than a thriving, overgrown town, but did not stay. He returned, however, in 1876 and opened a gun shop on Elm Street near the present location of the firm thus establishing one of the oldest firms in the city, and one of the very few to continue at the same place of business.

The Ott establishment occupies one floor of a building twenty-five by a hundred eighty feet. In the early days he carried guns and made a specialty of gun repair work. Later he added locks, safes, and shelf hardware, and still later bicycles. Now motorcycles and fireproof safes are included in the stock. After forty-five years of experience it is needless to state that Mr. Ott became an expert and an authority in his line, always handling only those articles of standardized make. For many years he was considered the most skillful gunsmith in the state. The Ott business today is owned by Mrs. Ott, and her son Paul is in active charge of it.

Mr. Ott was born in Alzey, Germany, near the Rhine, on January 14th, 1850. His father was George Ott, a school teacher, and Mr. Ott received his education in the public schools of Germany under his father's supervision. When he was eighteen years old he left his native land and came to the United States, with Texas as an objective. He settled in Austin county and after a few years went to St. Louis where he engaged in business and attended night school. Texas had made a hold on him, however, and at the end of two years he moved back to the Lone Star State, this time choosing Dallas as his home. He lived here ever since and continued in the same business.

His marriage to Miss Anna Hochne took place in Austin County in 1879. Mrs. Ott is a daughter of Mr. and Mrs. F. Hochne who came to Texas in 1855 and located in Austin County. Mr. Hochne served in the Civil War by driving ox teams to Mexico City in order to trade cotton for other products needed in the army. It took 11 months to make the trip. At the age of 88 Mrs. Hochne still resides in Fayette County, Texas.

Mr. and Mrs. Ott have seven children: Freddie, deceased, Paul, Hattie (Mrs. Dr. Wright), Annie, (Mrs. Sidney Hetherington), Talitha deceased, Nita, and Georgia. The Ott home is at 2631 Live Oak street.

Mr. Ott was a Woodman of the World and a member of the Presbyterian Church. He had an affection for Dallas, engendered by having watched, and assisted in its growth from a small town to a splendid city. His memory embraced the days when buffalo roamed the plains of Texas and buffalo hides were brought in by the wagon loads and sold on Elm Street for from two-fifty to five dollars apiece. From the earliest days of the city's infancy his name has been an honored one among business associates and he was looked upon as a loyal and enterprising citizen.



E LOS COUNTRYMAN, who died in Dallas on January 17, 1912, was for many years one of the best known traveling salesman in Texas and covered this state and other sections of the Southwest for the Studebaker Manufacturing Company of South Bend, Indiana. He was superintendent for the Studebaker Corporation

for a number of years until failing health made it necessary for him to leave the factory. He then went on the road for the same company and traveled Texas and the Southwest. Mr. Countryman first came to Texas about 1880 and continued with the Studebaker people for thirty-five years, retiring some three or four years before his death.

Mr. Countryman was born in New York State on October 27, 1839, and was educated in the public schools of New York. He was a keen, live, progressive business man and very affable, making friends with every one he came in contact with.

In September, 1900, Mr. Countryman was married to Mrs. Marguerite Addie (Cossart) Gage, a daughter of Joseph and Nancy Jemima (Elliott) Cossart. Her father was a well known merchant and for a number of years was in business at Arkadelphia, Arkansas.

Mrs. Countryman was first married to Henry Clayton Gage, a native of New York State, in 1881. She has three sons, Carlton Gage of Dallas, engaged in the real estate and building business and residing in Highland Park. His wife was formerly Miss Grace Boyd of Dallas and they have one child, Stanton Gage. Another son, J. A. Gage, owner of the Thrift Packing Company. His wife was formerly Miss Grace Rice of Tyler. A third son, Walter A. Gage, is engaged in the real estate business and lives with his mother at 420 East Jefferson Avenue.



ILLIAM SIMPSON. A record of Texas that lists the men of valor cannot leave out the pioneers, the most valorous of men, whose courage, devotion and energy have made

possible the later era of progress. It is in this connection that the name of William Simpson, deceased since 1886, is introduced in this record of Texans and their activities.

Mr. Simpson is a native of Wisconsin, having been born there in 1851. The date of his birth as well as its location marks not only him as a pioneer to the present generation, but show the fact that he comes of a sturdy stock. Conditions of the West and the Lake region were primitive indeed at that time. Outdoor living and work, conquering the woods and the prairies produced a race of men whose sturdiness is reflected in the present day immense business activities of their sons. His father, John Simpson, moved to Texas in 1861 when his son was ten years of age. The mother, Margurite (Cox) Simpson, was a native of Ireland. The public school system of Texas gave the youth his education, in fact the schools of Dallas county. Then Texas present-day metropolis was nil; southern and eastern Texas claimed the important settlements, San Antonio, Houston, Nacogdoches, etc. As a youth and a young man, most of Mr. Simpson's energies were spent in breaking the prairies of Dallas County as a pioneer farmer. When he reached his majority his father gave him a splendid estate which he had helped fence and make productive.

In 1882, at Trinity Mills, Texas, Mr. Simpson was united in marriage to Miss Mary Elizabeth Dixon, whose parents, Joseph and Mary (Weightman) Dixon were natives of England. From this union there were two daughters, Miss Margurite Ann Simpson and Mary Elizabeth Simpson. The latter died when eight years of age. The residence of the mother and daughter is at 2811 Knight Street, Dallas, where they moved in July, 1918, and they manage the Simpson Farms. The church affiliation is Presby-

terian.



Chus EMS







Geoavoer



EORGE A. VOLK, during his lifetime, for thirty-three years was actively associated with the commercial and civic advancement of his adopted city of Dallas. His life was

dedicated to usesfulness and service and today there are many evidences of his handiwork in his home city and state. Few Texans have been held in higher esteem, a man who ever stood for honesty, truth and high morals. A self-made man in the best sense of the word he lived to see his own business become a leader in its line in the Southwest, yet giving unselfishly of his time and means to every project that had for its purpose the general advancement of his community.

George A. Volk was born in Baltimore, Maryland, in 1886. He received his schooling in his native city and it was here that he gained his first knowledge of business. In 1886 at the age of twenty, he decided to come to a newer field and so located in Dallas and for several years was with the Padgitt Company. He then returned east to Newark, N. J. and went with R. G. Solomon Leather Company with whom he was associated two or three years. Then in association with his brother L. W. he entered the shoe business in Dallas under the firm name of Volk Bros., and ever followed this line of merchandise. His business thrived and rapidly progressed with the development of the Southwest. He eventually became a prominent figure in the Retail Shoe Trade, not only in the Southwest but nationally as well. He served at one time as President of the Texas Retail Shoe Dealers Association and for years worked consistantly for its welfare.

Mr. Volk, during his life was active also in the social life of Dallas and was a member of the Dallas Golf and Country Club, City Club and the Lakewood Country Club which he served as director.

His service as an untiring worker for the civic development in Dallas is well known to the citizens here. He was instrumental in organizing a Retail Merchants Division of the Chamber of Commerce. The Retail Shoe Dealers Association which was later combined with the Retail Merchants Division of the Chamber of Commerce, was a direct result of his efforts. He was made a member of the advisory Board of this new association. Sam Fowlkes Manager of the Convention Department of the Chamber of Commerce said of him, "Mr. Volk was a dynamic force in the steady development of Dallas. He never knew what it meant to stand still or move backward. His death will be a hard blow to the Chamber of Commerce of which he was a member."

Mr. Volk was united in marriage with Miss Sallie Callaway Jones, of Baltimore, June 17,1890. The children are, George Eugene, Stuart, Miss Dorothy and Mrs. Allen Charlton, all of Dallas. Mr. Volk is survived in addition to the above two brothers, L. W. of Dallas, and Philip H. of Baltimore, and two sisters, Mrs. F. B. Lang and Miss Jennie of Baltimore. The decease of Mr. Volk occurred at his residence, 4208 Swiss Avenue, July 3rd, 1922.

The Dallas Times-Herald on the first column of

the editorial page paid the following tribute to Mr. Volk and rightfully should become a part of the history of Texas:—"in the death of George A. Volk this city has lost a citizen of that type which has made Dallas the leading city of the Southwest. Building a business along strictly ethical lines, George A. Volk still found time to take an interest and a helpful interest, in the various civic movements that make for the civic welfare.

It is no small accomplishment for a man to achieve success. The achievement means that he must have shown tireless industry. But it is an even greater accomplishment, not only to have been industrious and conscientious in working for those better business methods which asure the public a square deal.

That is the sort of a man George A. Volk was.

Rightly considered as one of the leaders in his business in respect of that intelligent management which makes failure impossible, he was also regarded as a leader in respect of the clean business method which connoted business conscience.

Hence his activity in reorganizing the Retail Shoe Dealers Association and his further activity as a member of the Dallas Chamber of Commerce.

Through the efforts and the influence of progressive citizens like this, Dallas grows and prospers."



UDGE CHARLES A. RASBURY, of the law firm, Rasbury, Adams, Stennis and Harrell, with its offices on the tenth floor of the Western Indemnity Building, has for nearly

thirty years been prominenty identified with the legal fraternity of Dallas. He is associated with Jed C. Adams, Grover G. Adams, R. L. Stennis and W. B. Harrell. This partnership was formed on May 1, 1920, on the resignation of Judge Rasbury on that date from the position he had held since 1912 as judge of the Court of Civil Appeals. Judge Rasbury came to Dallas in 1889 from Waco. Three years later he was admitted to the bar. He then began his practice with the firm of Bookhout and Culberson, the latter, who has recently become United States senator from Texas. Later he began practicing for himself and continued so until he was appointed judge in 1812.

Judge Rasbury was born in Waco, Texas on February 14, 1870. His father, L. L. Rasbury, came to Texas in 1855 from Missouri. His mother, whose maiden name was Margaret Goles, was born in Washington County in the Republic of Texas. He received a common school education from the Waco public schools. His legal education was gotten in the office of Bookhout and Culberson. After he was admitted to the bar he became affiliated with this firm as a partner. In 1912 he succeeded Judge Bookhout as judge of the Court of Civil Appeals.

In 1896 he was married to Mrs. Maud Camp, a native of Atlanta, Georgia. They have two children, both girls, Maud Margaret, now Mrs. Richard Courtney and Katherine Elizabeth. The family resides at 5005 Gaston Avenue.

Judge Rasbury is a Democrat and served for several years as chairman of the Dallas County Democratic Committee. Besides his political connections, he is a member of the B. P. O. Elks, being Past Exalted Ruler of the Dallas Lodge.

ANIEL O'CONNELL, deceased since July 18, 1912, was one of Dallas' most energetic citizens and leaders for more than a decade and his influence is largely felt in more

than one circle to this day. He was identified with the Cotton Seed Oil Refinery business on a large scale. Time was, and that not long ago, when the white fleece was the only product of value derived from the cotton plant. Cotton seed was hauled away by farmers and actually burned by the tons as of no value. Today, this worthless product of yesterday is the mother of a dozen priceless by-products from the "cotton seed meal" for stock to the finest salad oils and shortening in our most delicious cakes. Millions of dollars are annually conserved from that which was thrown away but a few short years ago. This is but another phase of the marvel of development that marks the present generation in history. In the conservation and development of the byproducts of cotton seed, all of which is a very modern business, Mr. O'Connell was a leader and director.

Daniel O'Connell was a direct descendant of the great Irish patriot and author of the same name. Born at Providence, Rhode Island on January 13, 1857, of Irish decent. He was well schooled in the culture of New England of which he was a native. Upon reaching the age of young manhood, he followed the advice of Horace Greely, which was for the youth who would make his own way in this world to go west, as the West was the land of greatest opportunity. Young O'Connell located in St. Louis. In September of 1889 he came to Texas, first locating at Galveston, later going to Houston, then later still to Dallas. He returned to Missouri for two two years but in 1896 he returned to Dallas to stay. His association with the Trinity Cotton Seed Oil Refinery soon began and he was soon given complete charge of the plant. This alliance of fifteen years was severed by his death in 1912.

On October 22, 1885, Daniel O'Connell and Miss Mary Jane Morrison were united in marriage. She was the daughter of James Morrison and Mary (Tansy) Morrison. Eight children came of this union, and with their mother, they survive their father. They are: Mary Jane, now Mrs. Thomas F. Jennings of St. Louis; John James O'Connell, auditor, Dallas; Miss Gertrude, Secretary to T. E. Jackson; Miss Nell, Actress and singer; Dan G. O'Connell, in the oil business; Miss Anna, now Mrs. R. M. Bailey; Miss Dorothy, clerk in the Gross R. Scrugg Insurance Office, and Thomas O'Connell, in the Dallas schools. The residence address was 1920 South Harwood street, but the family have recently moved

to 4011 Gilbert Street, Oak Lawn.

Mr. O'Connell was one of Dallas' most loyal citizens.

TILLIAM G. O'CONNELL was one of the most widely known and popular bankers the American Exchange National Bank of Dallas, Texas, has ever had, and this great

financial institution enjoys one of the most select group of financiers the South affords. Beginning more than a score of years ago, Mr. O'Connell had work through all of the departments and was one of the most expert men. The profession of banking is held in esteem among all nations; he who directs well one's thrift and one's credit, even though it be only his own, does well. But to have the talent of caring wisely and profitably for the thrift and credit of multitudes is a high accomplishment, and it was in this realm that William Grose O'Connell was a leader among leaders.

Mr. O'Connell was a native of Missouri; he was born in the city of St. Louis in the year 1883. His parents were William O'Connell and Kate Gertrude (Grose) O'Connell, the former a native of Ireland, the latter of England. In 1880, the father came from Cork, Ireland, and located in St. Louis where he became a railroad man and in this capacity he worked many years. The St. Louis schools among America's best, gave young William his education. In 1898, the family migrated to Texas and located in Dallas. Here St. Matthew's College finished the education started in Missouri. As a young man just out of College, William Grose O'Connell became affiliated with the American Exchange National Bank, in 1902, as collector. He served well in this department and was promoted; department after department knew his enthusiasm and efficiency and he was a man liked by all he ever met or worked with. He some how had that rare and helpful talent of winning people to himself and himself to them in such a way that all who knew him prized him as one of the choicest of friendships. He was a great commercial success, and so exact in his ability to size up, to weigh, to make prompt reliable decisions that he was placed in charge of the Credit Department of his institution.

In 1904, at Indianapolis, Ind., Mr. O'Connell and Miss Anna Elizabeth Hutchinson were united in marriage; her father was a native of Maryland, her mother, Mary Jane (Geoghogan) Hutchinson, a native of Ireland. Gertrude Elizabeth, age seventeen, Kathleen Mary, age fifteen, and William H., age five, are their three children.

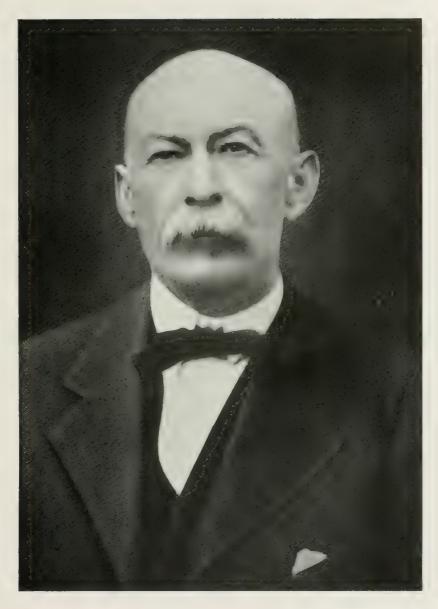
Mr. O'Connell was a faithful Knight of Columbus. He was zealous in business and prized his friendships, of which he had a great number, above every earthly possession. As a banker of nearly twenty years with one of the largest financial organizations of the state, he rendered a helpful service to his city and his premature death was keenly felt by his bank and Dallas.



ARDY GREENWOOD, deceased, has projected his work and personality into the great towering buildings of steel that have rapidly sprung up during the last twenty

years not simply in Dallas, his home city for the last ten years, but throughout the Southwest, his territory. A score years ago there were no genuine skyscrapers in Texas; there were hardly any outside of St. Louis and Kansas City. Today they are common everywhere and in many cities they are continually being started and completed. As representative of a half dozen companies that handle steel supplies for such work, from rivets to tubes and sheets, Hardy Greenwood was one of the most active building supply men of the larger type in his day.

Mr. Greenwood was a native of Louisiana, he was born in the city of New Orleans, in 1874. His father, Phil P. Greenwood, was a cotton and commission merchant. His mother, Aline (Hardy) Greenwood, was also a native of New Orleans. The school system of that southern metropolis gave young Greenwood his elementary and secondary education which was then completed in Tulane University, an educational institution well known to the South. Upon completing college, Mr. Greenwood went into the cotton office, the work of his father. This was soon



D. O. Konneel



followed, however, by his taking up banking. In 1898 he came to Texas and located at San Antonio, where he resided for eleven years. He became representative for the Youngstown Sheet and Tube Company, also for the J. B. Wise Company, of Watertown, New York. The Pickands-Brown Company of Chicago, the Champion Rivet Company of Cleveland, Ohio, and other companies handling steel building supplies, chose him as their representative for the Southwest. Thus the business of more than a half dozen of the largest building companies in America was placed in his hands for the Southwest. In 1907 he moved his headquarters from San Antonio to Dallas where first he was in the Scollard Building, then later the Busch Building.

During the world war Mr. Greenwood took an active part in the various drives and always was keenly interested in civic and church affairs. He was a member of the Presbyterian Church and the

Dallas Athletic Club.

In 1913, in New York City, Mr. Greenwood and Miss Annie Hardie, of Dallas, were united in marriage. She is the daughter of R. B. Hardie, who came from Scotland to the United States in 1870, to Dallas in 1879 and from that date until his death in 1917 he was a leading commission merchant of that city. Mr. Greenwood is survived by his wife and three children, Anna Elizabeth, Hardy Jr., and Aline Hardy. The family residence is at 3017 Fairmount Street. The name of Hardy Greenwood is known in Dallas as that of a leading citizen and his is among the leading families of Dallas.

EVEREAUX G. DUNLAP: The late Devereaux G. Dunlap was one of the pioneers of the cotton seed products business and was widely known as one of the best posted men

in that branch of the cotton business in Texas. As a dealer in cotton seed products at Young and Akard Streets he had a backing of thirty years in the cotton seed products business. This comparatively recent business is utilizing millions of dollars from by-products of cotton which were formerly disregarded. Time was when the farmer not merely allowed hundreds of tons of cotton seed to waste but he actually burned them up to get rid of them. But today these by-products come back to us as stock feeds, or, in our own dinners as cooking oils, due to the forward march of scientific discovery and utilization of what was once thrown away. Mr. Dunlap specialized in the oils and he handles carload lots only.

Mr. Dunlap is a native of Tennessee, having been born in the city of Nashville in 1870. His parents were General J. T. Dunlap and Martha S. Dunlap, both among the most prominent families of Tennessee. General Dunlap was a lawyer of renown, was prominent in Tennessee politics, having at one time been Comptroller of the State of Tennessee. He was educated in the splendid school system of the Tennessean capital to which metropolis many others migrate today because of its educational advantages as expressed in Peabody or Vanderbilt or other schools. Appreciating the commercial advantages of the West, Mr. Dunlap migrated to Texas. He spent several years in Houston, moving to North Texas in 1900. For four years he was manager of the Texas Refining Company at Greenville. For still larger opportunities he came to Dallas in 1904.

Mr. Dunlap married at Memphis, Tenn., in 1892, Miss Virginia Bassford Price, daughter of Bernard Frances Price and Mary Virginia Price of Memphis, Tenn. The former a very prominent Mason, having been Grand Master of Tennessee in 1893. To him and his wife three sons have been born, Devereaux G., Jr., Bernard Price and Hugh Dearborn. The family residence is at 3908 Gaston Avenue. Though diligent in business, Mr. Dunlap finds time to make himself felt and known in other circles. He held membership in the Dallas Country Club, the City Club and the Automobile Club. His church affiliation was Presbyterian.

Mr. Dunlap was one of the men who made Dallas the Southwest's best market for cotton seed products as well as for the white fleece itself, and he played an important role in the development of a new industry which has an ever increasing place in the world's commerce. By his death, which occurred Nov. 15th, 1920, Dallas lost an able business man and a loyal and patriotic citizen.

ENRY HATCHER, deceased since June 28, 1912, was a pioneer and financier of Dallas County, locating in Dallas County fifty-nine years ago, and in the city of Dallas in 1888.

The wonderful development during the present period of big business and helpful enterprises has its rise in the wise living and planning and work of the pioneers of yesterday; it is they only who have made possible the big things of today just as the work of the men of the present will really be revealed in how it helps or handicaps the man of tomorrow. Never does the sower reap what he has sown in its utmost unless it is a very transient crop. And any record of the makers of Texas and her cities of today which would dare pass over the foundation work of the pioneers would come short of recording faithfully the history of Texas. It is in this capacity that the influence of Henry Hatcher is reviewed here.

Henry Hatcher was a native of Missouri, born in Marion County in 1843. His father, Branch Hatcher, was a native of Virginia, his mother, M. (Davis) Hatcher, was of Kentucky. Coming of the best families of these two aristocratic southern states, his education and culture was the best the South afforded in the war days that clouded the nation during his early young manhood. He left his native state to come to Texas to direct the large farming interests which his mother possessed here. In a few years the Lone Star State claimed as her own citizen this cultured family. They bought large farming interests near Richardson, Texas and after a ten-year residence on the farm they moved into Richardson where Mr. Hatcher engaged in the mercantile and grain business for five years. In 1888, Mr. Hatcher moved to Dallas where for twenty-four years he was active not only in handling realty values of the rapidly developing metropolis but as a financier.

In 1867 in Dallas County, Miss Cinderella Huffines and Mr. Hatcher were married. The bride was the daughter of Elizabeth (Wright) Huffines and John Huffines, a Dallas County farmer who came from Kentucky in 1853 and settled near Richardson. John Huffines was born in North Carolina in 1800 and Elizabeth (Wright) Huffines was born in New York in 1805. Mrs. Eulalie (Hatcher-Thomas) Connally, of Dallas is the one daughter of this union. She and the mother survive the father. Mrs. Hatcher has three grandsons, namely, William Hatcher Thomas, James Pendleton Thomas, and both also grandsons

of Capt. W. H. Thomas, and Frederick C. Connally, son of W. C. Connally. His grandfather was Capt. George Connally of Civil War fame.

Mr. Hatcher was an active member of the First Baptist Church of Dallas, he was held in highest esteem by a multitude of friends who counted his as the highest friendship. Not only in commercial circles was he active but in all moves that ushered in the civic welfare of Dallas. The Hatcher residence is at 2101 McKinney Avenue.



AUL FREDERICK ERB, for many years head of the Dallas Mercantile Company, died at his home, 1015 Browder Street, on November 9, 1921, after more than a

quarter of a century of active business life in Dallas. Commencing his business career here in the stationery line, Mr. Erb later established a brokerage business and handled produce and groceries and was manufacturer's agent for a great many other standard lines. Mr. Erb died after a short illness and was buried in Oakland Cemetery.

A native Texan, Mr. Erb was born in Galveston September 23, 1853, and had lived in Dallas for forty-one years. He was a son of Peter Erb, native of Holland and a prominent contractor and business man of Galveston. After receiving his education in the public schools of Galveston, Mr. Erb engaged in business and in July 1880, removed to Dallas.

On March 23, 1880, Mr. Erb was married in Galveston to Miss Minnie Lermond Tobey, a daughter of Nathaniel and Sarah (Hinkley) Tobey, both natives of Maine and who came to Galveston in 1872. After retiring from business Mr. and Mrs. Tobey removed to Dallas and Mr. Tobey died here in 1911 and Mrs. Tobey in 1913.

Mr. and Mrs. Erb had one son, William Tobey Erb. who married Miss Ella Marie Walters. They have two children, Paul Walters Erb and William Tobey

Mr. Erb was actively identified with civic movements and organizations of various kinds and was a member of the Dallas Country Club, a charter member of the Dallas Athletic Club, the Chamber of Commerce, Knights of Pythias. He contributed considerably to the upbuilding of his city and built the first apartments in Dallas and erected several other apartments and residences. Mr. Erb saw Dallas grow from a struggling village to a metropolitan city and bought his first home in Dallas at the corner of Akard and Young Streets, the site now being considered close in down town property and occupied by business establishments.

ICHARD EDGAR GAHAGAN, who from boyhood until his death on June 11, 1913, was connected with the American Exchange National Bank of Dallas, came to this city

when he was sixteen years of age and shortly after that began work for the old American National Bank which later became the American Exchange, today the largest bank in the Southwest. Mr. Gahagan served the bank in various positions of trust and responsibility and had held the position of assistant cashier for a number of years before his death.

Soon after coming to Dallas Mr. Gahagan realized the potential possibilities of investments in Dallas real estate. He began in a small way acquiring pieces of property in what he believed would be the line of the city's growth and also bought vendor's lien notes on attractively situated properties.

was very successful in his investments and came to be regarded as a man of keen and well nigh unerring judgement.

Mr. Gahagan was a native of Louisiana and was born in Vienna in 1876. He was a son of Lawrence and Cornelia (Goodwin) Gahagan and was educated in the public schools of Louisiana and at Poughkeepsie Business College.

On May 12, 1900, Mr. Gahagan was married at 5506 Ross Avenue to Miss Florence M. Haskins, who was born in the old James home that had been the family residence for several generations. The old home was burned a few years ago and has been replaced by a new and modern structure on the same block of ground. Two children were born to Mr. and Mrs. Gahagan, Robert Henry, nineteen and Lawrence Herman, eighteen, both students of Southern Methodist University and who will enter Harvard as soon as they have completed their courses at S. M. U.

Mrs. Gahagan's father, H. G. Haskins, came to Dallas in 1872 with Alex Sanger and established a drug store on Elm Street in one of three brick buildings which were the only brick stores in Dallas at that time. Mr. Haskins was very active in real estate circles after retiring from the drug business. Mrs. Gahagan has one brother, Hubert Haskins, of New York City.



LBERT BEHRENDS was for many years one of the leading figures in the wholesale grain business in Galveston and after the disastrous storm there in 1900 moved to

Dallas on April 3, 1901, and organized the Dallas Grain Company which he operated successfully until his death on July 21, 1902. Mr. Behrends was thoroughly conversant with the grain business and first began work in this line with J. Reymershoffer and Son, continuing with this firm for ten years and then organizing his own business in partnership with E. O. Lynch in 1888. After the death of Mr. Lynch, Mr. Behrends continued to operate under his own name until the business was wiped out by the Galveston storm and flood.

Mr. Behrends was born in Europe on October 29th, 1858, while his parents were on a visit there. He was a son of Jacob and Anna (Wilkins) Behrends who came to the United States in 1855. His father was a sea captain and settled at Galveston before his death.

Mr. Behrends came to Dallas in 1901 and organized the Dallas Grain Company and had a remarkable beginning. On the date of his death there were fifty cars of grain on the tracks that he had bought.

On December 16, 1884 Mr. Behrends was married at Galveston to Miss Cora Ella Talbot, who survives him and who now resides at 4943 Victor Street. Mrs. Behrends is a daughter of Captain John Fletcher Talbot and Elinor Ann (Derrick) Talbot who was born in Galveston, December 19, 1839. Her father was a wealthy stock man and ship owner of Texas. He was born in Hempstead County, Arkansas, December 19, 1827 and came to Texas in 1831. His father, John Talbot fought in the war between Texas and Mexico which resulted in Texas becoming an Mrs. Behrends maternal Independent Republic. grandfather, John R. Derrick was a member of the first city council of Galveston and by profession was an architect and contractor. John Talbot was in-



Paul Korb



terested especially in aeronautics and in 1853 built a biplane in which he made one successful flight long years before the Wright Brothers began their struggles for the mastery of the air. On his second flight he sustained an accident which resulted in wrecking the plane and causing injuries from which he later died.

Mrs. Behrends is an able writer and a prominent club woman. She is now president of the Dallas Pen Women, an organization made up of Dallas Women Writers. She contributes to a number of musical journals and has written a great deal of music, both instrumental and vocal. Mrs. Behrends also is a member of the U. S. Daughters of 1812, Daughters of the American Revolution and the United Daughters of the Confederacy besides a number of other women's clubs and literary organizations. Her son, Earle Behrends, is also a talented musician and teacher. Earle Behrends married Miss Daisy Teagarden of Greenville, Texas, and they have two interesting children, Marcella Sembrich and Albert Teagarden Behrends.

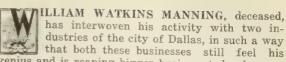
ETH MILLER, one of the largest Florists and Nurserymen in Northern Texas, deceased since October 10, 1918, deserves a sketch among the record of Texans who

have built worthily in the past and are doing things today. In this first class Mr. Miller belongs—for he was a man of big business, and was the owner of one of Dallas' largest and most beautiful establishments of today that will perpetuate his memory, energy and ability among the generations that lives after him. In 1911, he bought the Green Floral Company, on the Kaufman road, four-and-a-half miles from the city of Dallas, with forty-two acres. This he developed into one of the largest floral and nursery plants in the southwest, employing thirty-five assistants and opening a branch establishment known as the Haskell Avenue Floral Company at the corner of Haskell avenue and Watts street.

Mr. Miller was born at Constableville, New York, in 1855, of one of the noblest and oldest families of Lewis County New York. His parents were S. T. Miller, a New York Merchant, and Hannah (Carr) Miller, also a native of New York state. After completing the common school system, the youth attended and graduated from Williamstown University of his native state. For his business career he began with Arbuckle Bros., as a traveling salesman in Utah, Montana and other western states. In 1888, he accepted the state agency for the Arbuckle Coffee for Texas and located in that year at Dallas. He continued to serve his company and the public in this capacity until 1911 when he sold his interests with that company and purchased the Green Floral Company which he enlarged to its present place of leadership and permanency.

On July 2, 1891, Mr. Miller married Miss Kate Hardie, daughter of A. F. Hardie, a broker who came to Dallas in 1874 from Alabama; his family had come from Scotland. To them were born two daughters—Mrs. Katherine Miller Houghton and Miss Isabel Miller. The family reside at 2809 Ross avenue. Both daughters received college education.

Mr. Miller was a Mason, a charter member of the Dallas Country Club and a charter member of the Dallas Club. The church affiliation was Presbyterian. He was a good mixer with his fellow men, active in every civic interest of his city as well as its commercial life and one of Dallas' most able citizens.



genius and is reaping bigger business today because of his wise and extensive foundation work. As a pioneer state agent for the Remington Typewriter with headquarters at Dallas, he has done much to educate men to the latest and best methods of clerical work and records in business; accuracy and system were dominating motives with him and the typewriting business has had no better foundation builder in the Southwest than was Mr. Manning. Later, he became interested in real estate as an investment field, looking after his own properties.

William Watkins Manning was born on January 16th, 1860, at Montgomery, Alabama. His father, W. W. Manning, owned large plantations in his home state and gave \$50,000.00 in what was known as cotton bonds to help finance the Confederate Army. His plantation was also turned over to the Confederate forces to use as a hospital base for Southerners. His mother was Elizabeth Venable. All of the vast Manning estates and property was lost or destroyed during the Civil War days, with the result that young Manning had to see to his own schooling and education which he admirably did as a self-made man. In 1885 he came to Dallas from Galveston and became a court reporter and at the same time studied law in the offices of Leake, Shepperd and Miller. Later he gave up this work to accept the state dealer and management of sales for the Remington Typewriter Co. and developed their state business to such attractive proportions that the company opened their own offices here. This firm was known as Merchant & Manning, his associate being Geo. M. Merchant.

In 1889, at Dallas, Texas, Mr. Manning was wedded to Miss Eugenia Chappell, daughter of John H. Chappell, deceased, reared by her step-father, Dr. S. D. Thurston. She had spent two years in Randolph-Macon Woman's College, one of the foremost colleges in America for women. They have two daughters: Mrs. Eleanor Manning Walker, wife of James Walker of Dallas, an A. B. graduate of Randolph-Macon College, and Miss Grace Pope Manning is now a Freshman in that college. The Manning residence is at 3900 Miramar Avenue, Highland Park, Dallas. The church affiliation is Methodist.

Mr. Manning was a 32nd Degree Mason and a Shriner at the Hella Temple; he was a charter member of the Finn and Feather Club, and also member of the Dallas Club. He was a faithful devoted member of the Board of Stewards of the Trinity Methodist Episcopal Church, South. He was ever active and successful in the realms of business, the civic life of his city and its religious activities.

LONZO PRICE DARR, deceased since Dec. 18, 1918, who for nearly twenty years resided at 422 West Tenth Street, Dallas, had to his credit as many years of successful

salesmanship with the Southern Rock Island Plow Company and the Columbia wagons and buggies as had any man in the southwestern states. As a pioneer who served the Lone Star State in its transition period from the day of the cowboy and the ranch of unlimited extent to its present day era when it is emerging as a leading agricultural state—Mr.

Darr was an important figure. Just as the farmer has supplanted the cattleman, so the plow had to take the place of the lasso. In this interchange Mr. Darr and his company had a great part, perhaps a greater part than any other like company and its representative. Texas today is not simply Uncle Sam's chief supply place for agricultural products simply because of her size, but a comparison of the acreage in cultivation with the like territory of any other state is favorable for the Lone Star people.

Mr. Darr came from Oregon, he was born at Enterprise, Missouri, on April 17, 1862. His father, Alexander Darr, was a native of that state before him. The state of Illinois combined with his native state in providing the youth with his education; each gave him the best schooling she had and then he took up his business career. In 1892, when he was thirty years of age, he yielded to the call of the Lone Star State and came to Texas. From that date he was identified with Texas and her interests. He taught school at Troy and Rogers, Texas, and later moved to McGregor and established an implement business, handling wagons, buggies and all kinds of farm machinery, then he went on the road for the Texas Implement & Machine Co. Several years later for the Rock Island Plow Co. In 1901 he moved to Dallas and several years later became state manager for the company. In 1909 he gave up the position of state manager for Texas with that house to accept the state agency for the Columbia Buggy Co.

On May 19, 1889, at Salado, Texas, Miss Nannie Morton became the bride of Mr. Darr. Her father, G. W. Morton, was a planter and merchant who came to Texas from Arkansas in 1870. They have two children, Alonzo Thaddeus Darr, assistant cashier of the Central State Bank and a 32d degree Mason and Shriner at Hella Temple, and Mrs. Ethel (Darr) Peebles. Mr. Peebles was Texas representative for the Ed B. Price & Co, of Chicago, and later moved to Chicago to accept a position in the head office.

Mr. Darr was a Maccabee. As a salesman of many years, he was a good mixer with his fellowmen, had a host of friends and rendered an invaluable service to the Lone Star State in her transition state which service is called for more than ever today as Texas is an agricultural state to stay.

US KELLER. As one of the pioneers in Dallas business circles, Gus Keller, deceased since 1906, was among the earliest and most progressive tradesmen of his city. Born in

Dallas in 1859 when the metropolis of today was a hamlet, Gus Keller and his home city grew up together, first through childhood each and then into a vigorous and hardy commercial success whether Dallas or Mr. Keller is meant. He founded his own business, never did work for a salary, and built that business up to a place of leadership in its realm, marketing the choicest and such edible meats that his establishment acquired a city-wide reputation, and he became a city character, universally known and esteemed for his reliability and service. The rendition of any public service is worthy of one's best efforts; Mr. Keller realized this and his career was one of success.

Gus Keller was a native Texan, born in Dallas in 1859. His father was Dr. France Keller who came to Dallas in 1840, where he remained until 1886 when he moved to California. The public schools of Dallas gave young Keller his schooling and he chose to continue in that city rather than to move with his parents to the Pacific Coast; he entered the business of marketing of meats and in a short while made himself known as one of the most progressive of the earlier settlers of Dallas and as one of his city's strongest boosters.

In 1893, Mrs. Regina Schmidt became the bride of Mr. Keller at Dallas, Texas, she is a woman of unusual ability even for this day. At the age of twenty-five, upon the death of her husband, she migrated from Germany with her two children—a thing a woman would hardly do even in this day, alone and unattended, so resolutely was her face set westward towards what she regarded as the land of greatest opportunity for her children and for herself. To her and Mr. Keller were born five children, giving her a family of seven whom she began the oversight of unaided and alone and whom now, companionless, she is guiding successfully into young manhood and womanhood. The family residence is at 102 South Haskell Avenue. She has seventeen grandchildren.

Both Mr. and Mrs. Keller have given in a beautiful way the lesson of the pioneers to their following generation, the lesson of thrift and perseverance and fortitude crowned with success in home-life and in commercial affairs.

ACK D. BROWN is the president of the Dallas Co-Operative Clothing Company, 1212½ Main Street, Dallas, Texas. This company is a mercantile establishment,

company is a mercantile establishment, handling gent's wearing apparel, including everything from hat to your hose. This company began operation in July, 1920, with a capital of \$250,000, and is operating under a unique but successful cooperative plan. This plan consists of selling gent's wearing apparel to a stockholder for a ten per cent net profit, and has met with so much success that there are, at this time, approximately 3,000 stockholders. To a purchaser who is not a stockholder, the same price is charged for merchandise that other concerns charge for a similar garment. Other officials in the organization are Robert J. John, vicepresident, and Sam A. Scott, secretary-treasurer.

Mr. Brown is a native Texan by birth, having been born at Llano, Texas, April 19th, 1892. His father, J. Duff Brown, is a retired physician of Arlington, Texas, also a native of Tennessee. After completing the schools in Mineral Wells, he began business in Dallas and was associated as assistant to the buyer for a local wholesale clothing house. He was also manager of a local automobile accessory house for three years.

One of the principal features of the Dallas Co-Operative Clothing Company is the fact that they allow a stockholder the privilege of examining invoices to ascertain the correctness of the wholesale cost, plus a ten per cent net profit.

In 1914, at Marshall, Texas, Mr. Brown married Miss Ruth Scott, daughter of Sam A. Scott, of Hope, Arkansas. They have one son, Jack D., Jr., age two, and the family residence is at 5611 Willis Avenue.

Mr. Brown is a member of the Dallas Automobile Club, Dallas Country Club and the Mutual Club. He is active in social and civic interests of his city and is eminently identifying himself with commercial life. He and his interests, already successful to an attractive degree, will grow into a place of leadership in the bigger Dallas of tomorrow.



Gus. Keller.





OVERNOR WILLIAM PETTUS HOBBY is a distinguished member of that ancient,

is a distinguished member of that ancient, honorable and numerically strong order of successful men, the first and most important

fact in whose lives is, that they were born in East Texas. He came into the world in Moscow, Polk County, Texas, on March 26, 1878. Soon after his birth his parents changed their place of residence to Livingston, Polk County, where they remained until he was fourteen years of age. In the meantime his father, Edwin Hobby, was twice elected judge of the Ninth Judicial District. From the district bench he rose to the commission of Appeals, remaining on the commission until it was done away with.

In 1892, Governor Hobby's parents moved to Houston. Three years later he obtained employment in the business department of the Houston Post, soon changing to the editorial department. He rose step by step to the position of managing editor. In 1907 he acquired a proprietary interest in the Beaumont Enterprise, and took charge thereof. Under his direction it has become one of the leading papers of the South.

In 1914, he was elected lieutenant-governor of Texas. On May 15, 1915, he married Miss Willie Cooper, of Beaumont, daughter of the late Hon. S. B. Cooper, member of congress from the Second Texas District. In 1916 he was again candidate for lieutenant-governor and was again re-nominated and re-elected. When Governor Ferguson was removed from his office by impeachment, Mr. Hobby became governor. He was the youngest governor in the history of the state, serving almost two years after succeeding to the office. Under his administration much progressive legislation was passed, including prohibition and woman's suffrage laws and many laws were passed for the purpose of aiding to win the war, causing him to be known as the "War Governor of Texas." Governor Hobby was a candidate for election in 1918, after being nominated by the largest majority ever given a candidate for governor and served until January, 1921, completing practically a four year term.

When the Federal Farm Loan Bank of Texas was created in 1917 Governor Hobby was appointed secretary thereof by President Wilson and took a hand in its organization but resigned when he succeeded to the governship. Governor Hobby is clear-visioned, studious and high minded, a man of sound judgment and of proven business ability.



L. WOOD and J. P. GREENWOOD, the first named an adjuster and appraiser with many years experience, and the latter a mechanical engineer with extensive experience, form

the J. L. Wood Appraisal Company, Cotton Exchange Building. Their specialty is making appraisals and valuations of industrial and mechanical properties, factories, mills, electric light and power plants; completely itemized and classified lists of all buildings, machinery and miscellaneous equipment; indexed summaries, plans, blue prints, photographs, reproductive values, depreciations and present values of each division or compartment of specific sections, together with outlying properties pertaining to operation of main plant. Also, when desired, special prewar valuations for income tax requirements, and of non-insurable values for fire insurance purposes.

Mr. Wood gives his attention to the adjusting end of the business, specializing in cotton, industrials

and railroads. He came to Dallas in 1882 from New York, where he was engaged in the insurance business, which he followed for a number of years, representing the Home Insurance Company of New York, as special agent for Louisiana and Texas from 1882 to 1900, when he retired and entered the adjusting field as an independent adjuster. Prior to coming to Dallas he was engaged in the insurance business in New York from 1875 to 1882, except for a brief period he spent abroad.

After entering the adjusting field, in which he remained until 1912, Mr. Wood handled mostly marine cotton losses, representing many marine insurance companies.

In 1912 he organized his present business, the features of which are outlined above. His company has made appraisals for many of the leading industrial plants in Texas and is a pioneer in the state in this line of work.

Mr. Wood is a native of Joliet, Ill., born November 17, 1852. His father, W. C. Wood, was a leading insurance man in Joliet for many years. His mother was a native of Brooklyn, N. Y., and before her marriage was Miss Hannah T. Lawrence.

Mr. Wood attended the schools of Joliet, Ill., in his boyhood days and received his higher schooling in Chicago and at Cornell University. Before going to New York he spent several years in the ice manufacturing business in Georgia.

He lives at the Dallas Country Club and maintains a summer home in Rhode Island.

When he came to Dallas the population of the city was only 11,000, and it has been his pleasure to see the city grow to its present proportions. There is, he declares, no limit to the city's greatness. He has traveled over a considerable portion of the world and declares that Texas is the best part of the whole universe, and that he would rather live here than any where else.

Mr. J. P. Greenwood, M. E., in charge of the engineering department of the J. L. Wood Appraisal Company, is an expert in industrial appraisals and has been engaged in the business since 1912, when he joined Mr. Wood in the present partnership. For many years previous to forming his present connection he was engaged in the engineering business and built many mills, compresses, electric light plants in the Mississippi Delta and other sections. He came to Dallas in 1905 as district manager of a steel and machinery company and remained with the company for eight years.

Mr. Greenwood was the first man to build cross compound pumping units without fly wheels for irrigation on Rio Grande north of Brownsville; the first man to build a two-story reinforced concrete oil mill in Hillsboro, Texas, and not have a stick of wood in it—the first of its kind in Texas. He also erected cotton oil mills at Fresno and Los Angeles, Cal., and Chillicothe, Texas.

In 1920 Mr. Greenwood expects to complete the first book ever written covering full cotton seed oil mill operations. He has been working on the story for three years. In 1912 he published "The Greenwood Table for Estimating the Cost of Generating Power for Steam Plants," now in use by practically all people who use fuel for power plants. He has done considerable writing for the Cotton and Cotton Oil News and the Oil Mill Gazette, as well as other publications.



AT MORRIS NEFF, governor of Texas, is the twenty-seventh executive to occupy the governor's chair since Texas was admitted to the Union on December 29, 1845, the

date upon which the Republic of Texas surrendered its sovereignty and became a part of the United

States.

Governor Neff was elected head of the Texas state government in November, 1920, after one of the most memorable campaigns in the history of the state in which he defeated, for the democratic nomination, Hon. Joseph Weldon Bailey, former United States senator from Texas. Mr. Neff received one of the largest majorities in the democratic primaries ever accorded a candidate for governor, the campaign being marked by unusual interest in all sections of the state. Assuming office in January, 1921, Governor Neff is now completing his first term and is a candidate for re-election, basing his candidacy upon the record made by his administration during his first two years in the governor's chair.

A native Texan, Governor Neff was born at Mc-Gregor, November 26, 1871, a son of Noah and Isabella (Shepherd) Neff, both now deceased. The mother of Governor Neff died since his induction

into the office of governor.

Completing his preliminary studies in the public and high schools, Mr. Neff entered Baylor University at Waco and graduated with the degree of bachelor of arts with the class of 1894. He then attended the University of Texas Law Department and in 1897 completed his work and received the degree of bachelor of laws. The degree of master of arts was conferred by Baylor University in 1898 and in 1921 both Howard Payne College at Brownwood and Baylor University conferred upon him the degree of doctor of laws.

Following the completion of his work at the University of Texas, Mr. Neff engaged in the practice of law at Waco and took an active interest in politics. He was elected prosecuting attorney of McLennan County in 1906 and served continuous until 1912, achieving a state-wide reputation for his fearless and conscientious enforcement of the laws of the state. During his incumbency as prosecuting attorney he tried 422 cases, securing convictions in all except sixteen and turning into the county treasury in fines and costs the sum of \$24,788 over and above his salary and expenses of office. During four years of his administration he paid into the treasury more money than all the other county attorneys of Texas combined during the same period.

He was a member of the Texas legislature from 1901 until 1905 and during the period from 1903 until 1905 was speaker of the house of representatives. He has the distinction of being the youngest speaker who ever presided over the Texas house of representatives and during his tenure as a member of the legislature was one of only three members who never missed a roll call and who never failed to record his voice on any question submitted. He was also the first speaker from whose rulings there never was an appeal and the first one who was always present, it never being necessary to elect a speaker pro tem during his administration as speaker of the house.

Mr. Neff has always been an ardent prohibitionist and was the leader of the prohibition forces when McLennan County abolished the open saloons. Waco, the county seat of McLennan County, was one of the first cities in Texas won by the prohibition forces. On May 31, 1899, Mr. Neff was married as Lovelady, Texas, to Miss Myrtle Mainer. They have two children, Miss Hallie Maud and Pat M., Jr.

Mr. Neff is a member of the Baptist Church and for many years has been prominently identified with the religious and educational work of this denomination in Texas. For the past eighteen years he has been president of the board of trustees of Baylor University, one of the higher institutions of learning controlled by the Baptist Church. He also is a thirty-second degree Mason, a Shriner, member of the Knights of Pythias, serving as Grand Chancellor during 1918-19, a member of the Modern Woodmen and Woodmen of the World, the Lions Club, an honorary member of the Rotary Club and a member of the Red Men and a tenderfoot of the Boy Scouts organization.

The administration of Mr. Neff has been characterized by his staunch devotion to the principles of law and order and his insistence that the laws be enforced fearlessly and impartially and the operating expenses of the state government brought within the state's income. He also has stood for liberal support of the state's educational and eleemosynary institutions.

W

ILLIAM D. DAVIS, Ex-Mayor of the City of Ft. Worth, has the admirable record to his credit of having served in that capacity from 1909 until 1913 and then after a four

years' retirement elected and again elected to the same office. For more than twenty years he has been identified with every best interest of his city and has won a multitude of friends and is held in esteem by a city as is indicated by its so many times calling

him to the Mayorality.

William D. Davis is a native of Mississippi where he was born in 1867. He comes of the South's noblest families, the sons of whom the Southland has chosen frequently before to places of service and leadership. The father, M. Davis, native of Georgia, was cattleman and farmer who came to Texas in the pioneer days of '69; the mother was a native of South Carolina. The public schools of the Lone Star State provided the youth with his earlier training which was finished by thorough courses in Granbury College, a leader in educational circles in earlier days of northern Texas. Ranch life claimed the young manhood days of Mr. Davis, at first with his father's interests, later at Colorado City. In 1900, he came to Ft. Worth with the grain and cattle business in which he has been a leader from the first. He has farming interests in Tarrant County and 1,700 acres in cultivation in Oklahoma which farm is managed by Marvin L. Davis, his son.

On December 18, 1890, Miss Ella Raynolds became the bride of Mr. Davis. He has one son, Marvin L. Davis. The mother has been deceased

since August 8, 1908.

Mr. Davis is a Mason to the thirty-second degree. He is congenial and optimistic in spirit, a splendid after-dinner speaker and one who has by experience and application become a leader in the solution of many municipal problems. He is public-spirited to the last, always having the vision of a multitude and the welfare for generations in view. Though quiet and unassuming, a man who leads a city as its foremost representative for so many years, as has Mr. Davis, is a citizen of the first rank and not only has been frequently of invaluable service to Ft. Worth in the past but will be in the many years to come.



Parmineff



R. L. Van Zamila



UDGE WILLIAM F. RAMSEY, has so thoroughly distinguished himself in the fields of law or finance that it is difficult to determine in which of the two he should really be classed. In Dallas he is perhaps better known as the

Chairman of the Board of Directors of the Federal

Reserve Bank and Federal Reserve Agent.

Judge Ramsey is a native Texan, born October 25, 1855, in Bell County. He represents a Scotch family of long standing which has furnished many illustrious names both in America and in Scotland. His father ,John J. Ramsey, was a native of Kentucky and came to Texas in 1853. He served in the Confederate Army throughout the Civil War. After the war he settled in Johnson county, where he became prominent as a farmer and merchant. His wife, who was formerly Miss Nancy Clark, was a native of Tennessee.

For his early education, Judge Ramsey is indebted to the Public Schools of Johnson County. Having finished his preparatory work, he entered Trinity University at Tehaucana, Texas, from which he was graduated in 1876, with the Degree of Bachelor of Arts. A year later he was graduated from the Law School and was shortly afterwards admitted to the bar. In 1883 his Alma Mater conferred on him the degree of Master of Arts. In 1877 he opened a law office at Cleburne where he served a constantly increasing clientele until January 1, 1908, when he removed to Austin in order to assume his duties as one of the Judges of the Court of Criminal Appeals to which he had just been appointed to complete an unexpired term. In November of that year he was elected for the un-expired term of four years, beginning January 1, 1909. From this office he resigned January 5, 1911, to accept a place as associate Justice of the Supreme Court. Having served here but little more than a year he resigned to become a candidate for the Democratic nomination for the Governor of Texas. In spite of a vigorous campaign he failed to get the number of votes required for the nomination. After this campaign he resumed his private practice at Austin in which he continued until January 15, 1916, when he came to Dallas as Federal Reserve Agent.

On January 22, 1878, Judge Ramsey was married to Miss Emma Johnson, daughter of Rev. Felix Johnson, a prominent Presbyterian minister of Paris, Texas. Five years later Mrs. Ramsey died, leaving a son, William F. Jr., who is now a practising attorney at Cleburne. A second marriage was to Miss Rowena Hill of Lagrange, Texas. To them were born three sons and three daughters. The oldest son Samuel David, died for his country in the late World War. The Ramsey home is at 301 North Rosemont Avenue.

Judge Ramsey is a Mason of high standing in both the Scottish Rite and York Rite. He is a Shriner with the Hella Temple of Dallas. In addition to his legal and public activities he has attained no little prominence in the financial field, having served as President of the National Bank of Cleburne, the First National Bank of Covington and the Farmers and Traders Bank of Rio Vista. Although he has not been actively connected with the business for some years, when he came to Dallas in 1916 as chairman of the Board of Directors of the Federal Reserve Bank he was by no means on strange ground. With such a long eventful career behind him as such

a sketch as this can only barely indicate, it is not surprising that Judge Ramsey is not only one of the best known but one of the most highly honored and esteemed of all outstanding men of Texas.



ICHARD L. VAN ZANDT, governor of the Federal Reserve Bank, Dallas, is a banker that enjoys national fame. His position, a crown to men in his profession, is not a

thing accidental or of sudden maturing, for Richard L. Van Zandt comes of a banking family that enjoys leadership in matters of finances not only in this generation but generations back. His father, K. M. Van Zandt, for fifty years has been a banker of distinction, and is yet active at the age of eighty-five,

in some of Texas' greatest banks.

Mr. Van Zandt is a native Texan, he was born at Fort Worth, on December 1, 1871. His mother was Martha Peete Van Zandt and his father, Khleber M. Van Zandt besides having the distinction of being a founder of banks is also notable as past Commanderin-Chief of the United Confederate Veterans of America. He was active every day in Confederate service during the Civil War, as major of the 7th Texas Infantry. His grandfather was a minister for the Republic of Texas to the United States and just as he was entering the race for the position of first governor of the state of Texas he contracted yellow fever which resulted in his death. No family is more distinguished in the aristocracy of the South and in the state of Texas than is the Van Zandt family.

Worth high school started Richard L. Van Zandt in his education, then came A. & M., from which he graduated in 1890 as a civil engineer with the degree of C. E., then he did post-graduate work there and also in the Renssalaer Institute of Troy,

New York.

He had started his banking career prior to finishing his education, for he had served in boyhood as mesenger boy to the teller in the Ft. Worth National Bank of which bank his father was president. For ten years he was in the service of the Ft. Worth National Bank, then he entered the treasury department of the Philippines where he served in various capacities for two and a half years and then for eleven more years he served as National Bank Examiner in Texas, Louisiana, Tennessee and Arkansas. For the first four months of the existance of the Federal Reserve Bank, he served as deputy-governor and on April 6, 1915, he was chosen as gov-

In 1898, Miss Annabel Cooper became the bride of Mr. Van Zandt. On January 1, 1919, Mr. Van Zandt came to Dallas and now resides at 2417 McKinney Avenue. Mr. Van Zandt is active in affairs civic and social as well as in business in two cities, Ft. Worth and Dallas. He is a member of Hella Temple Shrine, a member of the Dallas Country Club, Dallas Athletic Club and the City Club. He also has membership in the Ft. Worth Club and in the River Crest Country Club of Ft. Worth.

As one who from childhood has grown up in the banking world, as one who comes of a banking family of distinction, as well as from the viewpoint of natural talent and ability, Mr. Van Zandt well deserves the high honors accorded him by men of his profession everywhere. His service is more than state-wide and rightfuly ranks as a national figure among men of his profession.

LVIN V. LANE, vice-president of the American Exchange National Bank, has for the last thirty-five years been so largely associated with the public affairs of the state of Texas that the success of his career as a business man has almost been eclipsed by his record as a bighearted, public-spirited citizen.

Mr. Lane was born in New Orleans, February 14, 1860. His father, John J. Lane, was one of the well known and highly respected citizens of that city. As a boy Mr. Lane attended the public and high schools of his native city and having completed this course of instruction he entered Vanderbilt University. From this school he took the degree of Civil Engineer in 1881. He continued his studies there for another year completing the course leading to the degree of Doctor of Philosophy which he took in 1882. During his last three years there he held a fellowship, teaching engineering and mathematics. His record as a student is one of which he may justly be proud. Mr. Lane is a member of the Phi Beta Kappa fraternity, Vanderbilt Chapter.

After leaving the university, Mr. Lane taught mathematics and engineering in the University of Arkansas for two years. From 1884 to 1888 he taught engineering and mathematics in the University of Texas with much credit. During these years he prepared and published a book entitled "Adjustments of the Compass, Transit and Level" which made a distinct contribution to the subject with which it deals. Mr. Lane's record as a scholar and a university professor show that his aptitudes in that direction were unusual and it was a serious loss to the teaching profession in his state when he resigned in 1888 to enter upon a field which was quite different yet one that would give full scope to the powers he has already manifested.

Mr. Lane's first connection with the banking business was with the Dallas Savings Bank and Safe Deposit which later became the Mercantile National Bank of Dallas, which was in 1897 merged into the National Exchange Bank, now the American Exchange National Bank, Mr. Lane taking the position of cashier, and in 1903 becoming vice-president, which position he has since held. In addition to his interests here he is treasurer of the Praetorians and treasurer of the Huey and Philp Hardware Company, treasurer of the Chamber of Commerce and a trustee of the Dallas Public Library.

Mr. Lane has filled a large place in the banking circles of Texas and has been associated with every notable banking reform since entering the business. He was president of the Texas Bankers' Association, 1907, and was a member of the executive council, American Bankers' Association, 1902 to 1905 and 1909 to 1912.

In 1886 Mr. Lane was married to Miss Lulie Huey, daughter of Joseph Huey of Corsicana. One son, Alvin H., and two daughters, Mrs. J. O. Newberry and Mrs. T. W. Newcome, complete the family. The Lane residence is at 2505 Maple Avenue.

In spite of the close attention demanded by his business, Mr. Lane has always given liberally of his time and means in the interest of the community welfare. He is a Past Grand Commander, Knights Templar of Texas; 33d degree Hon. A. & A. S. R.; Past Potentate A. A. O. N. M. S.; Grand Herald, Red Cross of Constantine. He has long been one of the outstanding members of the Methodist Episcopal Church, South, having served as chairman of the Board of Stewards and is now chairman of the Build-

ing Committee. His liberal donations to the Y. M. and Y. W. C. A. and the devotion of no little of his time to the success of their activities form a notable chapter in his life as a generous supporter of such enterprises.

The possessor of a good heritage and the product of one of our highest ranking universities, Mr. Lane brought to the banking business a ripe experience and that rare business foresight which has marked his commercial activities. His success adds another proof to the fact that a college education and even a term as university professor are not inimical to success in the commercial world. Highly merited prosperity and a fortune wisely and unselfishly used have combined to make Mr. Lane one of Dallas' most highly honored and genuinely respected citizens.



INSLEY P. JUNKIN, vice-president Republic National Bank of Dallas, formerly general manager of the Industrial Finance Corporation, New York City, after having

shown his ability as a college president, entered the banking business and rapidly came to a place of prominence and unusual influence in that field. Such qualities of leadership as he possesses will necessarily assert themselves in whatever activity they are found.

The Industrial Finance Corporation is the parent of all the Morris Plan Companies in America. The Morris Plan System has recently become a very popular and very satisfactory method of securing loans. Taking as their fundamental belief that "Character is the basis of Credit" they have formulated a plan whereby any man of honesty and integrity may borrow money offering as the chief collateral the assurance of a dependable character. Mr. Junkin's resourcefulness has been a valuable factor in the working out of this plan.

Mr. Junkin was born in Rockbridge County, Virginia, April 27, 1873. His parents were Rev. E. D. and Mrs. Agnes (Penick) Junkin. When he was only seven years old his parents came to Texas and after he had finished his preparatory education, he attended Austin College at Sherman, Texas, from which he was graduated in 1893 with the A. B. degree. In 1901 he received his master's degree from the University of Virginia. Two years later he became associate professor of mathematics in the Texas A. & M. College in which position he remained for six years. In 1909 he was elected to the presidency of Daniel Baker College of Brownwood, Texas. After five years in this responsible position he came to Dallas as publicity manager for the Dallas Trust & Savings Bank. In 1916 he was called back to the presidency of Daniel Baker College and this time he remained for two years. In March, 1918, he was elected to the position of secretary and manager of the Morris Plan Company at Dallas but the College Board of Directors would not release him until six months later. As a result of the unusual ability which he manifested in this position he was asked to become manager of the Industrial Finance Corporation of New York and accepted the position April 1, 1920.

On December 24, 1895, Mr. Junkin was married to Miss Mary Parker of Mexia, Texas. Their only son, Eben D., is a student in the School of Commerce and Finance of the University of New York.

Mr. Junkin is a Mason and while he was in Dallas he took a great deal of interest in the Rotary Club and the University Club to which he belonged.



Ardne!



J.E. Famsmith

OSEPH E. FARNSWORTH. Development of the telephone industry in Texas is closely interwoven with the record of the life and achievements of Joseph E. Farnsworth, for many years vice-president of the Southwestern Bell

Telephone Company in Texas, formerly the Southwestern Telegraph and Telephone Company, and since 1919 president of the Dallas Telephone Company, a subsidiary company of the Bell System.

In length of service Mr. Farnsworth is the ranking official of the Bell Company in the Southwest, having become identified with the system in Austin, Texas, in 1885. The Austin Company was then known as the Erie Telegraph and Telephone Company and Mr. Farnsworth was its general auditor.

In 1896 Mr. Farnsworth came to Dallas as superintendent of the North Texas Division of the Southwestern Telegraph and Telephone Company and in 1902 was promoted to the position of general manager of the company in Texas. In 1912 he was also made vice-president, a position he has held continuously since. There are few, if any, men in Texas today better known to the general public than J. E. Farnsworth. Starting to all intents and purposes at the very bottom, he has forged his way to the front of the telephone industry and Texas owes much of the present development of its communication systems to him.

Mr. Farnsworth was born in Manchester, New Hampshire, January 31, 1862, being the son of Simeon D. and Jennie Eastman Farnsworth. His father was a well known newspaper man and young Farnsworth's earliest efforts, after finishing at the Lowell, Mass., public schools, was in the newspaper business. In 1882 he came to Texas and became identified with the Austin Statesman and continued with this and other papers until he became engaged in the telephone business in 1885. Five years after entering upon his telephone career, Mr. Farnsworth was married in 1890 to Miss Laura Maas, of Austin. They have one son, Austin M. Farnsworth, of Dallas. Since his removal to Dallas Mr. Farnsworth has been closely identified with the city's commercial, social and civic life and has been connected with all those progressive movements that have made for the upbuilding of the city along every line. Mr. Farnsworth is a 32d degree Mason and a past potentate of Hella Temple Shrine. He is also a member of the Knights Templar, Dallas Commandery, and is Past Exalted Ruler of the Dallas Lodge, B. P. O. Elks. The City Club and Dallas Country Club include Mr. Farnsworth in their membership.

Mr. Farnsworth is one of the men of Texas who has done much to promote the development of the state along material lines and whose judgment and knowledge of affairs has aided materially in focusing the attention of large business interests upon the wonderful possibilities of the Lone Star State.

DWIN F. CARTER'S position as general manager in Texas, for the Southwestern Bell Telephone Company, 633 Western Indemnity Building, called for the qualities of

resourcefulness, and never ceasing vigilance in its executive.

Texas, and especially Dallas, is somewhat of a stronghold of the Southwestern Bell Telephone interests, inasmuch as it has, through its officers, strong affiliations with the financial and commercial institutions of Dallas. The manager of this district has under his direction approximately six thousand operatives and a territory embracing the entire state. This, together with the fact that the interests of public utilities are so closely coordinated with those of the communities which they serve, gives an idea of the extent of his duties and the responsibility they involve.

A Missourian by birth, Mr. Carter spent much of his earlier life in that state. His parents, William and Maria McIlvaine Carter, were residing in Farington, Missouri, at the time of his birth, May 24, 1877. His education was begun in a manual training school and later he attended Washington University, both St. Louis schools. On completing his education he accepted a position with the Southwestern Bell Telephone Company of Missouri and after schooling himself in the fundamentals of the construction department, was in time made commercial manager. He next became commercial engineer of the Southwestern System and in 1917, general manager for the state of Kansas. In 1919 he was transferred to Texas in his present capacity and in 1920 he was made General Commercial Manager of the Southwestern system with headquarters at St. Louis, Mo.

His marriage to Miss Mary Ida Bull, also a native of Missouri, took place at her home in St. Louis in 1906. They have three children, Edwin Follett, Jesse McIlvaine and Mary Clem. Mr. Carter is a member of the Phi Delta Theta Fraternity. His active interest in the welfare of Dallas marked his entire term of residence in that city and any community has much to gain in counting among its citizens such men as E. F. Carter.



E. BEDLOW, treasurer of the Dallas Telephone Company and division auditor of receipts for the Southwestern Bell Telephone Company, 522 Western Indemnity Building,

is one of the oldest employees in point of continuous service connected with the Dallas division of the telephone company. He began his career with the telephone company thirty-five years ago, or in 1887, when he was employed by the New England Telegraph and Telephone Company in its Boston offices. He was a clerk and general utility man in the auditor's department of the New England Company and was gradually promoted until he was made chief clerk of the accounting department. He remained in this position until 1902 when he was transferred to Dallas as division auditor of the Southwestern Telegraph and Telephone Company, now a part of the Southwestern Bell Telephone Company. He has continued in this same position since that time and upon the consolidation of the Bell and automatic companies in Dallas was made treasurer of the local company. His territory with the Southwestern Bell Telephone Company covers the entire state of Texas with general headquarters at Dallas and division offices at Fort Worth, Houston and San Antonio. A total of 140 employees report to Mr. Bedlow.

A native of Massachusetts, Mr. Bedlow was born at Lowell on June 4, 1864, a son of Geo. N. and Amanda (Dodge) Bedlow. His mother was a descendant of Captain John Trull who fought the British soldiers at the battles of Concord and Lexington. He attended the public and high schools of Lowell and later had two years training at the Massachusetts Institute of Technology in 1881 and

On December 30, 1891, Mr. Bedlow was married at Boston to Miss Harriett A. Putnam, a direct descendant of the famous revolutionary leader, General Israel Putnam. Mr. and Mrs. Bedlow have three daughters. The family home is at 1832 Bennett Street.

Mr. Bedlow is a member of the Masonic Lodge and of the Dallas Country Club, Dallas Athletic Club and the Jovian League.



A. GATES, vice-president of the Southwestern Bell Telephone Co. and The Dallas Telephone Co. Among the public utility men of the Southwest there is to be found no more

forceful, rugged character or stronger personality than C. A. Gates, 625 Western Indemnity Building, vice-president of the Southwestern Bell Telephone System and also vice-president and a member of the board of directors of the Dallas Telephone Company. Coming to Texas and associating himself with the Bell System in 1900, Mr. Gates won his way to his present commanding position in the public utility world by sheer force of character, abundant native ability and an unbounded determination to succeed. His telephone career began at the very bottom rung of the ladder, his first employment in telephone service being as night operator for the Michigan Telephone Company. He rose by successive stages with this Company until he was made general superintendent for the eastern division of Michigan, having his headquarters at Saginaw.

Coming to Texas in 1900 he was made superintendent of long distance service for the Southwestern Telegraph and Telephone Company, the Bell System, and two years later was promoted to the position of traffic manager. In 1904 he was made general superintendent and in 1909 became general superintendent of the plant department when the activities of the company were divided into three divisions, plant, commercial and traffic. He continued in this capacity until 1912 when he was made general manager for the Southwestern Company in Texas and Arkansas, remaining in this position until 1917 when he became vice-president. Before engaging in the telephone business at Saginaw, Michigan, in 1885, Mr. Gates was engaged in various capacities in newspaper work, banking and mercantile lines, in all of which he gave indication of the ability and indomitable perseverance which later characterized his work as a telephone official.

ERCY REDMUND, general traffic superintendent for the Southwestern Bell Telephone Company in Texas, with offices on the eleventh floor of the Western Indemnity Building, Main and Poydras Streets, has been a resident of Dallas for seven years, coming here from Oklahoma City in 1914. Mr. Redmund is one of the best known telephone men in the Southwest,

and has been with the Bell system for 24 years,

practically all of this time being spent in the traffic department.

The entire state of Texas in the operation of both toll and local facilities, is under the supervision of Mr. Redmund and he regularly visits the principal offices and toll centers and observes operating conditions and makes suggestions for improving the service. A force of trained supervisors and traveling chief operators reporting directly to Mr. Redmund also aid in maintaining the standard of service required by the Bell system. Approximately five hundred offices in the Texas division report to Mr. Redmund and between four and five thousand employees are under his supervision.

Mr. Redmund began his telephone career with the American Telephone and Telegraph Company in

New York City in 1895, having prior to that time worked two years with the Western Electric Company, a subsidiary of the parent telephone company. In 1898 he was transferred to St. Louis as a clerk, and remained in this position until he was promoted to chief operator. Later he was made local manager and then traffic superintendent, which position he filled until 1910 when he went to Oklahoma as general traffic superintendent of the Oklahoma division.

Born in London, England, November 28, 1878, Mr. Redmund was educated in the schools of London, and came to America in 1894. He is a son of William and Clara (Walton) Redmund. His father came to America in the early eighties and located in Boston.

While connected with the telephone company in St. Louis, Mr. Redmund was married to Miss Alice Greer, member of a well known St. Louis family. They have three daughters, Lillian, Eleanor and Virginia.

Mr. Redmund is a member of the Jovian Club and a communicant of the Episcopal Church.



REDERICK H. MOHR, general manager of the Gulf Division of the Western Union Telegraph Company, had supervised the telegraph business of four states, Texas,

Oklahoma, Arkansas and Louisiana, since early in 1920, when he came to Dallas as director for the above states. Prior to his arrival in Texas he had a connection through thirty years with the Western Union people, working his way from the beginning as messenger boy in his native city to his present position. He served as general superintendent for several of the larger middle-west cities, including St. Louis, before being placed over a district made up of several states with their entire business.

'Mr. Mohr is a native of Wisconsin, where he was born in the city of Racine, in 1875. His boyhood was uneventful, being spent in the Racine schools from which he entered the employ of the Western Union office as messenger boy. Every position he has held since has been with this one organization, in varying positions at different times. In 1891 he became an operator in Chicago in which capacity he served for five years. He then was made station manager for Jacksonville, Ill., next for Cairo, Ill., thence to Davenport, Iowa, and next to Sioux City, Iowa. In 1904 he was transferred to Milwaukee, Wisconsin, and spent fourteen interesting years as manager in that city. This association was broken by his appointment as city manager for St. Louis in 1918, which in turn was brought to an end by Mr. Mohr's promotion to take the general management of the four states constituting the Gulf District of the company's activity, in 1920. At this date he came to Dallas, the headquarters for his territory and a city which has but two other centers in the United States which do a larger telegraph busi-

In 1898 Miss Grace Cassell, of Jacksonville, Ill., became the bride of Mr. Mohr. They now have residence at 1314 Carroll Avenue. Mr. Mohr is a member of the Blue Lodge, the Chapter, Commandery and the Consistory of the A. F. & A. M. He is a Shriner of the Tripoli Temple of Milwaukee. His church affiliation is Presbyterian.

Mr. Mohr is well suited to the Southwest, being a native of the middle-west, the place of his activity prior to his arrival in Dallas. He is, therefore, already a westerner himself, and will render both his company and the Southwest an invaluable service.





SKB Priswell

B. CRISWELL, proprietor of the housefurnishing establishment at 1713-1801 Elm Street, might be called one of the corner stones of Dallas. In 1893, when Dallas was

just beginning to see the possibilities of what she might become, Mr. Criswell opened up a modest store on Elm Street. As the city grew and prospered the business grew, prospered and expanded, enlarging its capacity year by year until today it is one of the most beautiful establishments to be found in the country. During these twenty-seven years Mr. Criswell has been identified with many civic improvements and problems of a growing city. He was the first to give an entire season of free concerts in the city parks, and without remuneration for himself or his band of thirty-five men holding his organization together by his gifts as an artist and ability as a leader of men. Aside from this and his commercial success he has devoted much time to the higher arts, being a student of literature, as well as an accomplished musician, amateur actor and a composer of note. He has a thorough understanding of advertising and writes all his own copy. His artistic tastes combined with his accurate sense of values and long experience, have made him a buyer of acknowledged discrimination and judgment.

Born near Canton, Ohio, September 24th, 1871. His father, Jno. B. Criswell, was a Union soldier, school teacher, justice of the peace, and well-to-do farmer; his mother before her marriage was Sarah Jane Dager, both from pioneer families. Mr. Criswell takes a pardonable pride in his American lineage. His four grandparents were all born in America—two of them of English, one of Irish and

one of Dutch descent.

After the death of his mother when he was thirteen, and of his father eighteen months later, he attended the Ohio Normal University for three years, later entering a mercantile establishment in Canton as a bookkeeper. He continued his musical studies during that time under H. Clark Thayer, and was, the latter part of his period, cornet soloist with the famous "Grand Army Band" (which visited Dallas in 1901). In 1893 he came to Dallas and began his present business. While struggling timidly along with his little business in day time, he studied literature, philosophy and expression with a well-known Baylor professor for three years at night, and later did the same thing in musical theory for four years with Herbert J. Wrightson.

In 1898 he organized the "Criswell Military Band" which gave the concert music at the State Fair of Texas in 1900 and which is still remembered as the

best band Texas has ever had.

In 1902 he became an officer on the regimental staff of the Fourth Texas Regiment, attached to the band, and again directed the concerts for the State Fair. This was the first instance in this country for anyone (except the director of the Marine Band of Washington, D. C.) being made an officer, to act as band master—a practice that has only recently become the regular practice in the U. S. Army, since army band masters are required to educate musicians.

Among his compositions the "Funeral March of the Heroes," and "Hymn of the Republic" visualize and glorify the sad scenes of the afternoon following the fall of the Alamo, and a prophet of San Jacinto. This and the "Dance of the Dryads" were written for symphony orchestra. The former was given at the May fete in 1913; the latter, both seasons of Venth's Dallas Symphony Orchestra Concerts. His "Lullaby," arranged for the S. M. U. Ladies Chorus, has won its way nationally as did his early composition "The Lone Star" concert polka—a cornet solo.

On June 3rd, 1900, he was married to Elnora Rousseau, of Glasgow, Kentucky, and New York. Mr. and Mrs. Criswell have two children Rousseau (valedictorian of his class, 1921, of Bryan high school), and H. B., Jr., age thirteen (winner of the Diamond Medal in the oratorical contest of Bryan high school in 1920).

Mr. Criswell is a 33d degree Hon. Scottish Rite Mason, a Knight Templar, a member of the Shrine and several clubs. His esorteric work in Masonry has been done principally in the Scottish Rite where his capacity as a character actor has had free scope for many years. Here too, he has developed a musical program of the worlds best, and incidental music that together have done much to add to the profound impression made by the Rite.

Such an unusual combination of business and artistic ability denote a mentality of rare quality and mark Mr. Criswell as a man whose friendship is an honor and whose presence in a community is a decided asset. It is doubtful if there could be found anywhere in the country another man of such versatile accomplishments who has succeeded in developing them to such a remarkable degree.

W

E. GREINER, president of the Greiner-Kelly Drug Co., wholesale drugs, sundries and chemicals, has been distributing drugs and kindred lines in Texas for nearly thirty

years. During the last sixteen years he has conducted his business out of Dallas and has built up one of the strongest concerns in the Southwest. The present company was organized in 1899 and associated with him as officers are C. D. Kelly, vice-president and J. G. Davis, secretary-treasurer.

The building occupied by the firm was erected in 1904 and contains fifty thousand square feet of floor space in its three floors and basement. Fifty employees are used in the Dallas house and nine salesmen cover the territory handled by the firm. The business has increased steadily and today it will go handsomely over a million dollars a year.

Mr. Greiner was born in Paris, Texas, son of G. O. Greiner, one of the most prominent citizens of that thriving city. His father was mayor of Paris for eight years and prominent in fraternal circles. Mr. Greiner received his early training in the Paris schools and later attended the University of Illinois where he was graduated with a Ph. G. degree in 1888. He was engaged in the retail drug business in Paris from 1891 to 1899. He moved to Sherman in 1900 and was in business there for four years when he came to Dallas. His firm immediately constructed the building which they now occupy.

He married Miss Terry of Dallas and to them have come two children, Mary A. and William E. Jr.

Mr. Greiner has been a member of the Board of Education for six years and is now the president. During his terms of service great strides have been made with the Dallas Public Schools. They are now second to none and the board is constantly building new schools to take care of the rapidly growing population. More than a million dollars worth of work is now going on here. He is also president of the Dallas Athletic Club which is going to construct one of the most modern athletic club buildings in the United States. He is also a member of the Dallas Country Club and the Chamber of Commerce

OL. STEPHEN E. MOSS, President of the Texas Drug Company, 900 Commerce St., Dallas, is one of the leaders in Dallas activities of today though he came to Dal-

las in 1905 for the purpose of retiring. The Texas Drug Company is one of the largest concerns of its kind in the state of Texas, having five floors that include nearly 60,000 sq. ft. of floor space, two ware houses, of 5000 sq. ft. each, on Camp Street with ten salesmen on the road and covering all of Texas and Southern Oklahoma. When Col. Moss came from Cleburne in 1905 to retire, he made investments in the Texas Drug Company. He was persuaded to take the Presidency of the concern, in 1912 and from that date has built it up from a \$600,000.00 to a \$1.500,000.00 concern.

Col. Moss was born seven miles from Dallas, in 1853, the son of Azriah Moss who came to Texas in 1849. He was reared on the farm, received a common school education in Dallas Co., and began farming, raising cattle and sheep. He later took up the lightning rod business was on the road as traveling salesman for fifteen years and had over 100 men under his direction, covered Oklahoma, Texas, Mississippi and Louisiana and became the largest retail lightning rod dealers in the world. He then began ranching in Bosque County, eighteen miles west of Cleburne, at Moss Villa. His ranch and farm was situated in the Brazos River Valley. Here he had 4,000 acres under fence, 400 acres under cultivation, Brazos River bottom land, an artesian well, a three-acre lake which is one of the best fish lakes in the State, boats, bath house, modern residence, rustic bridges-all of which was worked out in detail by a landscape gardner he brought from New York. This expert and four men were kept busy for eleven months in the work of making most modern and beautiful the possibilities of Moss Villa-said to be the best improved country home in the south.

Col. Moss was made President of the National Bank of Cleburne in which he held the majority stock. This position he held for twenty-five years. His last marriage was in 1913, to Mrs. Mamie Cartwright. He has one son, Robert Cartwright.

Though Col. Moss returned to Dallas, his native home, seventeen years ago for the purpose of retirement, they have been among the most active and fruitful years of this eventful life. He has been in this time an incessant worker among the foremost leaders in Dallas commercial and civic and social life; activities ranging from the presidency of a big concern to President of the Cedar Crest Country Club. He is a member of the City Planning Commission-which deals with the opening of streets, operation of street cars, beautifying of the city—to his sportsmanship. He is a great hunter and fisherman; during the last duck season Col. Moss and his hunting companion brought in 105 mallard ducks in one week. He spends on the average of two days a week in hunting and fishing during the open season. He is a member of the Finn and Feather Club, and the Dallas Caddo Hunting and Fishing Club.

Colonel Moss is a pioneer of the State of Texas. He has served with dignity and honor on the staff of three of the Governors of this state: with Governor Culberson, two terms, Governor Sears, two terms, and Governor Lanham, two terms. While he resides at Dallas, he is a citizen of the state at large rather than a man of one municipality.



HOMAS D. CULBREATH, secretary and treasurer of the Texas Drug Company, 900-902 Commerce Street, has been closely identified with the drug business of Texas

for thirty-three years, during which time he has come into an acquaintance and influence in his

field which but few men have attained.

The Texas Drug Company, dealers in wholesale drugs and druggists' sundries, is another Texas firm which has been marked by that steady, healthful growth characteristic of its home city. Incorporated in 1894 with a capital stock of \$200,000, its influence and patronage has gradually increased until it now covers that expansive territory stretching from El Paso on the west to Texarkana on the east, south to Temple and north to Oklahoma City with parts of New Mexico and South Arkansas on the outskirts. Its home is a four story building having a floor space of 40,000 square feet with an additional 10,000 square feet of warehouse space. More than sixty persons are employed, doing an annual business of nearly two million dollars.

Mr. Culbreath was born in East Feliciana Parish. Louisiana, on October 25, 1871. His father, S. D. Culbreath, deceased, who had been in business in Dallas. His mother was Sallie B. Jenkins. He received his early education in the public schools of Dallas but the greater part of his education, and by far the more valuable, began at the age of sixteen when he began work as a clerk with the Crowdus Drug Company. During the sixteen years that he remained with this firm he was not only "learning the game" but he was laying the foundation for that detailed knowledge of his field which he has since manifested and by 1908, when he took a position with the Greiner-Kelly Drug Company, he had been promoted to the place of price man. He remained in this new position for eight years as price man and from there he was called to the place which he now holds as secretary and treasurer of the Texas Drug Company.

In 1900 Mr. Culbreath was married to Miss Cassie Anspaugh, daughter of R. P. Anspaugh, of Dallas. His residence is at 3817 Bowser Street.

Mr. Culbreath's career presents us with another example, not infrequent in the West, of a man who, without the advantages of a higher education has by sheer force of industry and character risen to a high degree of prominence in the business world. While he is in no sense obtrusive as a public man, he is a member of the United Commercial Travelers and of the Episcopal Church. In addition to his success as a business man, Mr. Culbreath may be classed as a public-spirited citizen.



J. DE WOODY, President and General Manager of the J. W. Crowdus Drug Company, 1008-14 Commerce Street, wholesale druggists, is at the head of the oldest drug con-

cern of prominence in Texas and one that has done much to give Dallas its far-reaching reputation as a wholesale center. For more than twenty-three years he has been connected with the Crowdus Company and the growth which it has experienced under his management stands as undeniable proof of his business efficiency.

The J. W. Crowdus Drug Company was established in 1884 by J. W. Crowdus and has since that time had a steady and healthful development until today it is one of the largest houses of its kind in the South-It serves a territory including almost the whole of



S.E. Moss



Texas and parts of Oklahoma and New Mexico. In addition to the twenty-one salesmen who are constantly on the road, 140 local employes are used. A complete line of drugs, druggists sundries, talking machines, tobacco, drug store fixtures and soda fountains is carried. The building which is now occupied was erected in 1914 and is owned by the firm. It is 100 feet square with five stories and a basement. The building to the rear and facing Jackson Street with two stories and a basement has recently been leased which gives a total floor space of 80,000 square feet.

Mr. DeWoody is a native of Pennsylvania. His father, J. P. DeWoody, later moved to Denver, Colo., where he became a well known contractor. Mr. DeWoody's early education was in public schools of Denver and in the Canon City High School. His College course was taken in the University of Denver. In 1896 he took a position with the J. W. Crowdus Drug Company and worked for a number of years in the office and as salesman. In 1910 he became Treasurer of the firm and seven years later, vice-president. In 1918 he was made president, which office he still holds.

In 1893 Mr. DeWoody was married to Miss Flora Henry, daughter of J. H. Henry and grandaughter of J. W. Crowdus, their only child, now Mrs. T. P. Roberts, lives in Dallas. The DeWoody home is at 715 Glendale Avenue.

Mr. DeWoody is a member of the Elks Club, the Rotary Club, the Auto Club and is actively connected with the Chamber of Commerce. During his long residence in Dallas he has not only attained to high rank in the commercial world but has shown himself to be an optimistic, progressive, public spirited citizen.

FRED SCHOELLKOPF, vice-president of the Schoellkopf Company, manufacturers of saddles, harness and collars, at the corner of Jackson and Lamar Streets. This cor-

poration, organized in 1872 and incorporated in 1902, today supplies Texas, adjoining states, Cuba and Mexico with its products. Besides, the company is distributor of hardware leather, shoe findings, auto top trimming material. When the company was first organized its activities were in the harness and saddle business only; today the Schoellkopf Company is a mighty factor in three big industries of the Southwest—the harness business, the shoe industry and auto trimmings products. The incorporated company has a working capitalization of \$1,200,000 which is utilized in the wholesale and jobbing business only.

This firm was organized forty-nine years ago, 1872, by G. H. Schoellkopf, president of the company. The present pay roll includes a force of more than 250.

J. Fred Schoellkopf was born in Dallas in 1880. He was educated in the private schools of this metropolis and in 1900 he graduated from the Penn Military College. The year of his graduation marked the beginning of his business career; he at once became associated with his father's business and has worked himself up from a beginner to the present position of leadership. He has seen the business make such strides that in the last few years the headquarters have been enlarged until they are nine stories—100x125 feet, and sending out twenty salesmen all over the country. His business ability has caused

him to be made a leading officer in five other big concerns of a city; a director of the City National Bank, the Dallas Trust and Savings Bank, the Higginbotham-Bailey-Logan Company and president of the Dallas Opera House Association and the Waterman Lumber Company.

In 1904, Mr. Schoellkopf married Miss Bess Wilson of Dallas, daughter of the late J. B. Wilson. They have two sons—J. Fred Jr. and Wilson Schoellkopf. The family has residence at 4317 Gaston Avenue.

Mr. Schoellkopf has many interests in addition to his business. He is an active member of the Dallas Country Club, the City Club, the Chamber of Commerce, and the Rotary Club. His church affiliation is Presbyterian.

The fact that Mr. Schoellkopf is a leading official in five of Dallas' biggest businesses is proof enough that he himself is a man of the larger caliber.



E. MARVIN, owner of Marvin's Drug Store at Main and Akard Streets, Dallas, is probably Texas' largest retail druggist. The Southern Pharmaceutical Journal so rated

him in a recent issue of that magazine. At any rate, he is a leader among the Dallas druggists and not only is a big success in his own line but in other activities, business and civic, as well. Mr. Marvin entered the drug business in Dallas in 1905 and has been at his present location, at the hub of the city, Main and Akard streets, for twelve years. During this time he has owned sixteen different drug stores, which have very well covered the town; seven, he says, are the most he ever owned at one time.

Mr. Marvin is a native of Michigan, he was born at Adrian of that state. In 1892 he entered college in Springfield, Mo., where he worked his own way through. He was in this manner getting his book education and practical training at the same time for his spare hours were spent at the A. M. Fink Drug Store. Two years later he entered the employ of Carl Schultz at Monmouth, Illinois, where he continued his plan of combining his education and learning his life work. In 1896 he entered the Chicago College of Pharmacy. Here he made his way by working for C. B. Mead of Berwin, Ill. In 1898, he passed the examination given by the Illinois Board of Pharmacy. He entered the employ of N. Gray Bartlett, formerly professor of chemistry in the Chicago College of Pharmacy whose store was at 22nd Street and Indiana Avenue. Later he entered the employ of E. H. Sargent and Company, the largest retail drggists in the city of Chicago at that time. In 1901 he went on the road for Armour & Co. as a salesman for their laboratory products. His territory was every thing west of Pittsburg from Canada to Mexico. In 1905 he yielded to his heart's ambition to enter the retail drug business for himself; it was then that he settled in Dallas and began the successful career that has made him a leader in Texas' foremost city for fifteen years.

Mr. Marvin and his associates have considerable oil holdings, both in leases and in producing wells, about Ranger and Desdemonia. He has always been very active in his own city, not only in the promotion of his own interests but for every good interest of Dallas. He is a member of the Chamber of Commerce and quite a number of clubs and associations, for he is a good mixer and a friend to man. He has been active in philanthropic work. His personality and influence are at the forefront among men of his profession.

LPHONSO RAGLAND, president of the Metropolitan Business College, located at the corner of Commerce and Saint Paul Streets, came to Dallas from Austin, Texas, in 1899 and has never regretted his removal to Dallas, which he terms the "Queen City of the Southwest." Purchasing the school in 1897, Mr. Ragland operated it for two years before assuming the active management himself and since becoming the directing head of the school has seen the enrollment grow until now more than one thousand students matriculate there each year.

The present three-story brick building, entirely occupied by the school, was erected by Mr. Ragland in 1904 and owing to the crowded condition some months ago an additional frontage of 50 feet was purchased immediately west of the present location and construction work has begun on an addition to the building which will double its present floor space of 15,000 square feet. The present building is fifty by one hundred feet.

Mr. Ragland is a great believer in Dallas and con siders the outlook here the best of any city in the Southwest. Through the agency of the Metropolitan Business College he has brought many people to Dallas, numbers of whom have become actively and permanently identified with various commercial and industrial enterprises here. Many prominent business men, bankers and financiers throughout Texas and the Southwest today attribute a great measure of their success to the training received at the Metropolitan and hundreds of successful young business women received their first practical and theoretical training at this school.

A native Texan, born at Daingerfield, in Morris County, in 1866, Mr. Ragland is very proud of the state of his nativity. His father, A. Ragland, who was born in Texas in 1845, was a successful business man of Daingerfield and the first sheriff of Morris County. The younger Ragland received his early education in the public schools there, later taking special work at Baylor University. He was chief clerk of the State Land Office at Austin prior to removing to Dallas.

On August 12, 1891, Mr. Ragland was married to Miss Susie Ragsdale, also a native Texan, and they have three children, Mrs. R. C. McIver and Mrs. P. H. Diggle and Alphonse, Jr., aged 17 years. Mr. Ragland is a vice-president and director of the Security National Bank and a member of the Rotary Club, and the Chamber of Commerce. He is a deacon in the First Baptist Church in which he has been active for twenty-one years. He is intensely interested in civic affairs and always welcomes an opportunity to lend of his counsel and his resources to any movement looking to the development of Dallas or Texas.



MUSTIN F. KIMBALL, superintendent of the public schools of Dallas, has attained to one of the highest positions, educationally, in the State of Texas. The chief executive of

as extensive an organization as the public schools of a large city requires certain characteristics: scholarship, keen business judgment, genius for methodical management, and a sixth sense that leaps ahead of today and plans for tomorrow. Mr. Kimball has all this and more. He is an original thinker, a lover of the artistic, a believer in the ultimate good of the world and in every way an inspiring and cultured gentleman.

With a wealth of experience back of him, Mr. Kimball came to Dallas in 1914 as superintendent of public schools. During his administration of the past six years, the Dallas schools have steadily grown and expanded, and Mr. Kimball is constantly planning new buildings, better play grounds, better conditions for teachers, and in fact everything that will give to the children of Dallas a chance to grow into well developed, healthy, intelligent, thinking men and women. There are now three white high schools in Dallas, Forest Avenue, Bryan Street and Oak Cliff. A fourth high school is in course of construction and will be known as the North Dallas high school. There is also a colored high school. In all, Dallas possesses forty city schools, two special schools, a school for deaf children and five night schools. One assistant superintendent is employed, eight supervisors, and the number of teachers reaches 733, of whom 128 are high school teachers. There are 35,500 children in the scholastic census, and 32,000 of these are enrolled in the public schools. Any subject which the demand warrants is taught, including business courses, trades and arts, all common school branches, and domestic science. Any subject is taught that twenty pupils will enroll for.

The election of April, 1920, voted \$1,500,000 bonds for school needs which is an increase of the maintenance tax of 30 cents on the dollar. This insures a \$400 increase of salary to each teacher aside from the automatic annual increase, and makes it possible for Dallas to secure only teachers who have University degrees and gilt-edge recommendations.

Much of Mr. Kimball's love for learning is due to his home environments. His father, J. A. Kimball, was a college professor and a minister in the Baptist Church. The elder Kimball came to Texas in 1850, settling in Walker County under pioneer conditions. He married Miss Betty Ford, a young woman of sterling qualities and lovable character. Mr. Kimball was born in Walker County and upon attaining his youth was sent to Mt. Lebanon College, and later to Baylor University where he received his A. B., A. M., and LL. D. degrees. He began teaching in the rural schools of Texas, and taught one year at Mexia, and two at Navasota. From Navasota he went to Temple where he was made superintendent of the city schools, a position which he held for twenty years, building up a remarkable school system, and when he left to become superintendent of the Dallas schools, leaving behind him a record of earnest labor and rare achievement.

For many years he has held positions at the top of the educational associations of Texas, and has done lecture work in the higher universities. For a long period he was secretary to the State Teachers' Association and has also served as president of that body. During the summer sessions he is in much demand as lecturer at Baylor University, the Texas University and Peabody College for Teachers, Nashville, Tenn.

Mr. Kimball was married to Miss Annie Lou Boggess, of Waco, the daughter of Prof. Albert Boggess, of Baylor University.

Aside from his educational activities, Mr. Kimball is an active member of many social and civic clubs of the city. He is a Maccabee, a Knight of Pythias, Knight Templar, York and Scottish Rite, and a 32d degree Mason. He is director of the University Club, and holds membership in the Kiwanis, Cedar Crest Country Club, Dallas Athletic Association and the Critic Club.



J. / agland



J.G. Wood



G. WOOD, general manager of the Texas Land and Mortgage Company, limited, of London, England, with offices at Field and Commerce streets, Dallas, has followed his

avocation in this city since the month of December, 1882. At that time he and C. E. Wellesley opened the first mortgage company ever to operate in this state and for thirty-eight years they have operated one of the largest mortgage companies of this city. The company specializes in the loaning of money on farm lands and to it is due the credit, in a large part, for the present agricultural development of Dallas County lands. During the first twenty years of its existence the company loaned thousands of dollars to citizens of Dallas for building purposes and in this way greatly aided in the development of this city. The home of the concern is located at the corner of Field and Commerce streets, it being built by the company some twenty-five years ago.

A native of Scotland, A. G. Wood was born at the city of Aberdeen on the 15th day of May, 1857. He received his early educational training in the schools of Aberdeen County, Scotland, and also by individual study. After finishing school he became associated with a local railroad office, where he remained for the next six years, after which time he entered a local law office where he studied law and the mortgage business for seven years. By means of this training he secured a position with a London Mortgage company and he was sent to America with Mr. Wellesley to open up a branch office in the Southern States. They selected Texas and then Dallas and organized the Texas Land and Mortgage Company as a branch of the English concern. Mr. Wellesley served as general manager of the company until 1902 at which time he was succeeded by Mr. Wood, who has retained that position since that time.

In 1904 Mr. Wood married Miss Jessie Souter, a native of Scotland. His first marriage being in 1883, to Miss Jessie Grant, of Scotland. Mr. Wood has three children by his first marriage, Edward A., who is the resident Engineer for the Dallas Metropolitan Association and who served as a Major of Engineers in the recent war; A. G., Junior, who is in the real estate business with the firm of Williams & Ellis, and Ian M. Wood, who is now a student at the University of Texas. The Wood residence is located at 2616 Maple Avenue, Dallas.

Mr. Wood is a member of a number of local civic organizations, among which might be mentioned the Dallas Chamber of Commerce and the Dallas Country Club.



OBERT ERNEST VINSON, B. A., B. D., D. D., LL. D., the president of the University of Texas since 1916, was born in Winnsboro, South Carolina, November 4,

1876, the son of John and Mary Brice Vinson. His elementary training was received in public schools of his native state and Sherman, Texas, thither his parents had moved while the subject of this sketch was still a lad. He finished high school in 1892 and four years later graduated from Austin College. He then entered the Union Theological Seminary of Richmond, Va., where he graduated in 1899. In the summer of 1902 he was graduate student in the University of Chicago.

Dr. Vinson's first pastorate was with the First Presbyterian Church of Charleston, West Virginia, from 1899 to 1902. In 1902 he was elected to a professorship in the Austin Theological Seminary and in 1908 was chosen president of that institution. In 1916 he resigned this place to accept the presidency of the University of Texas.

Dr. Vinson married Miss Katherine Kerr, of Sherman, Texas, and Mary Elizabeth, Helen Rutherford and Katherine Kerr are their three children.

Dr. Vinson is a thirty-second degree Mason, a life member of the Elks' Club, a member of the Rotary Club, as he is also identified with the Town and Gown and the Cosmo and University Clubs of Washington, D. C.

A scholar of rare ability, a forceful and pleasing speaker, a man of sound business judgment, Dr. Vinson is eminently fitted for his place as president of the State University and is fastly becoming recognized as one of the nation's leading educators.



HLLIAM H. STRATTON. One of the prominent figures of the civic and community life of Texas and Dallas is William H. Stratton, secretary of the State Fair of Texas, the

great institution of education and recreation located at Dallas and so familiarly known to millions of Texans. Mr. Stratton has for a number of years been at the forefront of the activity, leading to the development of the State Fair, and the realizations of its high aspirations.

William H. Stratton's interest in, and connection with, the State Fair came about in a very natural manner. His father-in-law, Captain Sydney Smith, was among the founders of the institution, and held the position of secretary from 1886 until 1912, the year of his death. Mr. Stratton, for the last four years of this period, served as his assistant, and became familiar with the executive duties connected with its operation. He was selected to the post of secretary to succeed Capt. Smith. During his term the State Fair of Texas has grown from a position among the rank and file of state fairs to the greatest institution of its kind in the world, and the largest permanent fair on the continent. Each year the attendance runs to the million mark, while recordbreaking appropriations for premiums bring hundreds of livestock and agricultural exhibitors. Because of the great attendance, the State Fair of Texas is also a center of commerce and industry during its season, with thousands of commercial exhibitors.

Mr. Stratton was born in Navasota in 1870, the son of S. T. Stratton, a retired business man now living in Dallas. The family came to Dallas during William H. Stratton's early youth, and he received his schooling at a private institution conducted by the late Professor Grove. He received his early business training at the old Exchange Bank, one of the big financial establishments of Dallas in those days, being headed by the late Col. John N. Simpson, with Royal A. Ferris as cashier. In 1895 Mr. Stratton and Miss Margaret Smith were married, bringing about a union between two pioneer Texas families. One child was born to them, now Mrs. Isabelle Stratton Weaver, wife of Alfred S. Weaver, of Dallas. Mr. Weaver is a son of J. C. Weaver of Dallas, a prominent business man.

Mr. Stratton is executive offcer of one of the largest business institutions in Texas, and his post has brought him in touch with many events of an important nature to the state and its development. He is also well known to the nation through his national organization of fair executives, the International American Association of Fairs and Expositions, of which he was president in 1919.



OL. WM. L. CRAWFORD, through a career as an active attorney for nearly three score years, forty-five of which were spent in practise before the Dallas Bar of Justice,

won distinction as one of the greatest criminal lawyers of the entire South; his methods strictly ethical, no man has been better equipped mentally than he for the difficult tasks undertaken. He had a thorough and profound knowledge of criminal law and combined with this he was an eloquent orator.

Col. Crawford was born near Manchester, Clay County, Kentucky, on January 23, 1839. His parents, Jephtha D. Crawford and Katherine Keiningham Crawford, came to Texas in December of 1843 and located near Jefferson of Cass County. He was educated in McKenzie Institute which later became Georgetown University. After completing school, he went back to the farm where he was busy until the beginning of the Civil War when he enlisted as a private in the Nineteenth Texas Infantry; in 1862 he was elected captain by his regiment. Later he belonged to General Walker's Division of the Trans-Mississippi Department which was commanded by E. Kirby Smith. At the close of the war he was lieutenant-colonel commanding the Nineteenth Texas Infantry. He was a participant in battles taking place in Louisiana and Arkansas. After the war Col. Crawford began the study of law at home in a log cabin and on Saturday he would go to town to be examined in his progress and guided by David Culberson and Gen. Maybry. Mr. Culberson was a member of congress and was regarded as one of the most able lawyers in the state in his day; he was the father of the present-day Texas Senator Culberson. In 1866 he was admitted to the bar and began his practise in Jefferson, was joined by his brother, Judge M. L. Crawford and together they constituted the firm of Crawford & Crawford. As Col. Wm. Crawford moved to Dallas on July 7, 1876, and his brother came in 1880, the firm has been continued in Dallas. For many years the firm of Crawford & Crawford, without an exception, did the most business or the biggest commercial business of any law firm in the city. Although nine-tenths of his cases were of civil nature, yet because of the more than 125 noted cases in criminal courts that Col. Crawford ably handled he was held in the highest esteem as the mightiest man of his time in this realm. For thirty-five years he served as the legal reporter for The Dallas News.

In 1867 Mr. Crawford married Miss Love Alley, deceased since 1873. They had three children: J. D., M. L., and Mrs. Lucy Craycroft.

On October 9, 1896, Miss Kate Lester Lamar became the bride of Col. Crawford; Wm. Lester Crawford is their one son. The family residence is at 3709 Ross Avenue.

Col. Crawford has been one of the most active of Texas' citizens, rendering many state services such as chairman of the Bill of Rights in the Constitutional Convention of 1877, in call sessions of the legislature of 1893, but principally as the most powerful and eloquent of criminal lawyers of the South and ranking with the foremost in this line any where in his generation. That the name of Crawford in its influence and usefulness in one of the noblest professions will be perpetuated is assured for the coming years as Wm. Lester Crawford, son of Col. Wm. L. Crawford, is already a successful practising lawyer, having inherited the talents of his father.



ENRY C. COKE, attorney at law, senior member of the law firm, Coke & Coke, American Exchange Bank Building, one of the most successful of the older attorneys

of the city is widely known throughout the state through his connection with some of the most important litigation that has been heard in Texas.

Mr. Coke was born in Norfolk, Virginia, May 30, 1856. His parents were William W. and Lucy Cornick Coke. He was educated in private schools in William and Mary's College and took his law course in the University of Virginia. In 1878, the year of his graduation, he was admitted to the bar in Virginia and practiced for two years in that state. In 1881 he came to Texas and located at Dallas. He later helped establish, in company with Alex S. Coke, the law firm of which he is still a member. The practice of some of the largest corporations in Texas is handled, among them being the Texas Land and Mortgage Company, the Texas Portland Cement Company, Sanger Bros., and the Texas Midland Railway. In addition to this he represented the state in the first railroad commission case in Texas and defended the Standard Oil Company when they were sued by the state, these being two of the most celebrated cases in the history of the state. In addition to his legal interests, Mr. Coke is vice-president of the American Exchange Bank.

Mr. Coke was first married to Miss Roberta Rosser to which union two children were born, Rosser and Roberta. On April 16, 1890, he was married to Miss Margaret Johnson. To them were born four children, Richard Wellesley, Lucy W., Anne B., and Henry C., Jr.

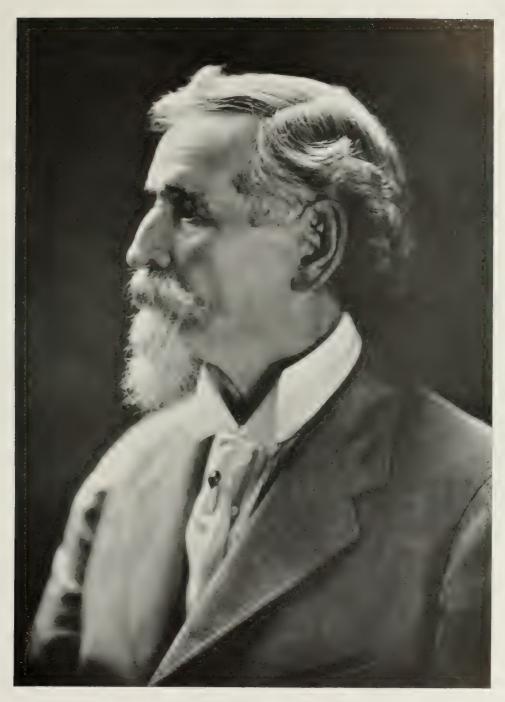
Mr. Coke is a member of the Dallas Golf and Country Club and of the City Club. His far-reaching legal activities have made him one of the most widely known attorneys of Texas and during his long residence in Dallas he has become the center of a group of ardent admirers and close friends.



ILLIAM THOMPSON, of the law firm of Thompson, Knight, Baker & Harris, Dallas, through a law practice of thirty-three years has built up the reputation of being one of the most able insurance lawyers in the State of Texas securing more precedents in insurance decisions before Appelate and Supreme Courts than

perhaps any other one man in Texas.

Mr. Thompson was born in Austin County, Texas. His parents were William Thompson and Sarah Elizabeth (Paine) Thompson. They came from North Carolina to the Lone Star State in 1859. Austin County became their home, later Washington County, Brenham, Texas, was their residence, where their son grew up and was educated first in the public schools and then in the University of Texas. In 1887 Mr. Thompson was admited to the bar and began his practice in 1888 at Dallas, Texas, forming a partnership with W. C. Kimbrough. In 1891 he became a member of the firm of Evans, Zorch & Thompson. In 1893 he formed a partnership with Richard Morgan ,which association continued until 1896. In 1898 he affiliated with Mr. Wm. Alexander and W. F. Clark under the name of Alexander, Clark & Thompson, which firm continued until 1899, when the firm became Alexander & Thompson until 1908. He practiced by himself following this time until 1914, when he became associated with the present firm. He has been largely interested in litigation in insurance and perhaps in fire insurance more than any



COL. WM. L. CRAWFORD



other line of litigation. He has had many cases of state interest.

In 1887, Mr. Thompson married Miss Fannie Carothers of Austin, Texas. They have seven children-Wm. Carothers Thompson, an attorney, Helen, who is now Mrs. R. A. Sanderson, Robert Treat Paine Thompson, Francis, Sarah, David, Bomar and Harold Frederick. The family residence is at 5017 Live Oak Street.

Mr. Thompson is a member of the Sigma Nu Fraternity at the University, Upsilon Chapter. He is a member of the Dallas Country Club, the City and State Bar Association, and other organizations.

As one who has specialized in insurance matters of importance, Mr. Thompson is one of the leaders in this phase of legal practice. He has been a resident of Dallas since 1884, and among the citizenship has a host of friends.

OBERT E. LEE KNIGHT, member of the prominent law firm of Thompson, Knight, Baker and Harris, has for over thirty years not only been a most successful practitioner

at the Dallas bar but he has gained prominence throughout the state by the wholesome interest he has always taken in public life. As president of the Dallas State Fair Association for three years he was the main factor of the success of that great institution and as a director of the same at the present time he exerts an influence for good in the development of the greatest state fair in the country. As a lawyer he ranks among the foremost of the state and the firm of which he is a member is considered as one of the strongest in Texas. Its clientele includes many of the largest companies of Texas, among which are: The City National Bank, Sears-Roebuck Company, National Bank of Commerce, Titche-Goettinger, the Westinghouse Company, the National Bank of Commerce of New York, Stone and Webster and many other oil and insurance companies

of great magnitude.

Born in 1865, on the old Knight homestead four miles northwest of the present city of Dallas, R. E. L. Knight, is a son of Obadiah W. and Serena C. (Hughes) Knight. The father came to Texas in the late forties, became an extensive farmer and stockman and was one of the largest slaveholders in this part of the country. The son received a good elementary education in the public schools of his native county and then attended the Southwestern University, Georgetown, from which he graduated in 1886 with the degree of Master of Arts. His legal training was obtained at the University of Texas, from which he graduated with the degree of Bachelor of Laws. Subsequently he took a postgraduate course in law at the University of Virginia under John B. Minor and in 1889 began practice at Dallas. He began practice with J. L. Harris, upon latter's death in 1902 he formed the firm of Finley and Knight, later becoming Finley, Knight and Harris, of which W. R. Harris was the third partner. This firm was dissolved in 1910 by the death of Jno. D. Finley and the firm of Thompson, Knight, Baker and Harris was organized.

In 1890 Mr. Knight married Miss Annie Armstrong and they are the parents of six children: Thomas A., Mary Watts, R. E. L., Jr., Henry C., Marion A., and Richard Allen. The Knight home is at 2804 Maple Avenue, Dallas.

In civic associations Mr. Knight is a member of the Dallas Club, the City Club, the Dallas Country Club and the Automobile Club. He served as president of the State Fair for the years 1916, 1917 and 1918, and is a director of the association at the present time. He is a member of the Texas State Council of Defense, being chairman of he committee on "Co-ordination of Societies." Mr. Knight is a democrat in politics and although he has never run for political office he has been very influential in political circles for the past twenty years. During the war he was very active in aiding the government and besides, like the late Theodore Roosevelt, giving up five of his boys, who enlisted in the army, one of whom was wounded, he was one of the famous "dollar a year men."



R. HARRIS, member of the well-known law firm of Thompson, Knight, Baker and Harris, 1601 American Exchange National Bank Building, Dallas, gained statewide recognition in the prosecution of the impeachment bills brought by the Legislature of the State of Texas against James E. Ferguson, governor. In that trial he was associated with General M. M. Crane, of Dallas, and by their legal ability and skill they successfully brought about the impeachment of the governor. Thompson, Knight, Baker and Harris have the distinction of possessing one of the largest legal libraries in the state and at the present time enjoy the patronage of a large clientele, which keeps ten lawyers busy in the office of the firm. They are the attorneys for the Stone and Webster Corporation and as such do all of the legal work for the traction, light, power and street railway lines owned by that concern in this city. At the present time Mr. Harris is handling a great part of the court work of the firm and personally looks after all of the litigation of the Stone and Webster Company.

A native son of Dallas County, Will R. Harris was born February 25th, 1877. He is a son of William and Martha Alice (Cochran) Harris, the former having come to Texas one year after the state declared her independence. He was a college man and was well known in this county as an extensive landowner. His wife was born and raised in Dallas County. The son, Will R., was educated in the Dallas public schools, graduating from the high school in 1896. Shortly afterward he entered the newspaper and magazine business, studying law when he could find the time. In 1900 he took the bar examination before the district court and was admitted to the bar. He became associated with Finley, Harris, Etheridge and Knight soon thereafter and in 1904 became a member of the firm of Finley, Knight and Harris, which continued until

In August, 1909, Mr. Harris married Miss Minnie B. Bookhout, a daughter of Judge John Bookhout, of the court of Civil Appeals of Dallas. Mr. and Mrs. Harris are the parents of two children, William R., Jr., and Dorothy M. Harris. The Harris home is located at 5703 Swiss Avenue, Dallas.

The following clubs have Mr. Harris on their rolls: Dallas Bar Association, the City Club, the Lakewood Country Club and the Chamber of Commerce.



DEORGE SPENCER WRIGHT, attorney and member of the well known law firm of Thompson, Knight, Baker and Harris, came to Dallas in 1908 and has been a

prominent figure in legal circles of Dallas since that time. He was first associated here with William Thompson and in 1913 became a member of the firm of Spencer, Knight, Baker and Harris. He became a member of the present firm of Thompson, Knight, Baker and Harris upon its organization in 1914.

Mr. Wright is a native of California and was born at Stockton, October 16, 1881. He is a son of George S. and Alice Cornelia (Spencer) Wright. He was educated in the public schools and the high school at Brenham, Washington County, Texas. He then attended the University of Texas for five years, graduating with the class of 1904.

Admitted to the bar following his graduation, Mr. Wright began the practice of his profession at Austin and was with the law firm of Gregory and Batts for four years. Judge Gregory, of this firm, was appointed attorney general of the United States

by President Wilson.

Mr. Wright is an able lawyer and especially gifted in insurance and corporation law in which he has specialized. In the insurance branch of the law Mr. Wright has come to be considered one of the leaders in the Southwest.

On March 14, 1908, he was married at Austin to Miss Elizabeth Tarlton, daughter of Judge B. D. Tarlton, professor of law in the University of Texas and former chief justice of the court of civil appeals. They have three daughters, Nancy T., Eliza-

beth C. and Alice T. Mr. Wright is democratic in his political affiliations but has never aspired to public office. He is a Mason and a member of the Golf, Tennis, Ath-

letic and University Clubs.

Keenly interested in civic affairs, Mr. Wright believes Dallas has a great future and is one of the cleanest cities in America. During the world war he was at the head of the American Protective League in Texas.



B. MUSE, judge of the Forty-fourth District Court, Dallas, in a career dedicated to the law for thirty-nine years, has attained a dignity and fame for the justice

of his judiciary faculties that easily rank him with the most able of living judges and has endeared him to the heart of a metropolis in which, perhaps, he is as extensively known as any other citizen within its bounds.

South Carolina is the native state of this presentday noted Texan. He was born at Edgefield, on December 6, 1859. His father, J. E. Muse, was a physician and dentist, of French Hugenot descent and later enjoyed the distinction of being the pioneer dentist of the Lone Star State. He came of a family active in Revolutionary service, as did Amelia (Burt) Muse, the mother of E. B. Muse. The mother's grandfather was active personally in the Revolutionary War as were also his nine brothers and father of this patriotic family. As the family had yielded to the call of the Lone Star State, Texas gave the youth his education. In 1879 he graduated with an A. B. degree from Baylor University, the oldest educational institution in the Southwest, which was founded during the days of the Republic of Texas. He then studied law in the office of Basset & Muse (J. C.). In 1882 he was admitted to the bar in Brenhaur, Washington County, and practiced with the firm of Basset, Muse & Muse. This affiliation lasted for three or four years when it was broken by E. B. Muse who then moved to Cameron in Milan County. Here he remained for six years, two of which he was county judge of Milan County. In 1896 he came to Dallas and established a partnership with J. E. Cockrell in a firm known as Cockrell & Muse. After four years of serving the public in this capacity, in 1900 Mr. Muse began practise by himself and so continued until 1902 when he was elected as judge of the criminal district court. He served in this position until 1907 when he resigned to take the judgeship of the Fortyfourth District Court, made vacant by the death of Judge Richard Morgan and to which he was appointed by Governor T. N. Campbell. He has been elected to continue this service, and every time without opposition with the exception of one time.

On May 6, 1884, romance held sway and Miss Elenore Bassett, the oldest daughter of Attorney Bassett, became the bride of Mr. Muse. She comes of a Revolutionary family that claims George Washington as a kinsman. They have two children, Cavin

and Willard B.

The public holds his judgeship in the highest esteem and proudly ranks Judge Muse as one of the first citizens.



UDGE ANSON RAINEY. Fifty years of successful service as one of the Southwest's most able judges, in the last twenty of which he has been crowned as occupant of

the Chief Justice's Chair for the Fifth District of the Supreme Court of Appeals-is the record of Honorable Anson Rainey, of Dallas. In a half century of daily performance of duty, he has become one of the best known and universally esteemed

men of his profession.

Anson Rainey was born at Eldred, Arkansas, on March the 1st, 1848. He is the son of Columbus and Nancy (Baker) Rainey. His father was a business man of ability. After completing the common and high school system of his state, young Rainey answered the call of the South and entered the Civil War in August of 1863. He served through the remainder of that awful conflict, coming out a faithful private. He was with Co. A of the 16th Confederate Cavalry, under Captain J. M. Winston, serving under Lee and Wheeler. At the end of the war, a youth of eighteen but a veteran of the two hardest years of the war, Anson Rainey returned to the old home place in Green County whither the family had moved at the father's death. He took up the mercantile business in Alabama where he clerked for a while but came to Texas in January of 1867, the state which he has since served so effectively and which has honored him. He removed from Crockett, where he had first located, to Bryan. After a two-year-and-nine-months residence in Texas, he moved to Delhi, La., where he resided one and a half years. In that state he was licensed to practice law on July 6, 1871. In 1873 he returned to Texas, locating at Waxahachie where he practised until he was promoted to the bench on July 6, 1885, on the fourteen anniversary of his admission to the bar. In August of 1893 he was appointed Chief Justice of the Fifth District Supreme Court of Appeals in which service he is today.

Judge Rainey married Miss Fannie I. Meriwether, of this union there is one daughter, Edna, now Mrs.

A. E. Fenn.

Judge Rainey is a Democrat, a member of the Christian Church of Disciples, a Mason. He is a Knight Templar, with all the degrees. He served as Grand Master of Texas for the year 1888. Judge Rainey does not hesitate to pronounce Texas the greatest state in the Union and Dallas one of the greatest cities of the Southwest, and in this great district he is one of the most highly esteemed of his calling.



Elmen



UDGE TRUMAN H. CONNER, Chief Justice of the Court of Civil Appeals, Fort Worth, Texas, has for more than a score of years, upheld the dignity of the bench in that judicial district over which he has presided. Prior to his election to the bench he practiced before the

North Texas Bar for nearly a quarter of a century. Judge Conner came to Texas from the Hoosier State. He was born in Peru, Indiana. His father, Samuel S. Conner, a contractor and builder, was a Virginian. His mother, Margueretta Holman Conner, was a Kentuckian. As the family came to Texas in 1855, he received his education here. He graduated from Mason College of Waxahachie and from the Law Department of Trinity University. In 1876 he was admitted to the Bar and began his practice at Waxahachie. The following year he located at Eastland, Texas, where he remained for eleven years. He was County Attorney for a year or so, a United States Commissioner for several years, and from 1877 to 1888 District Judge. In July of 1887, he was appointed by Governor Ross as District Judge for the Eastland District and served in this capacity until January of 1898. At this time he was elected Supreme Justice and is chosen again at each successive election ever since.

In 1882, Mrs. Sallie Jones of Cook County, Texas, became the bride of Mr. Conner. To them were born six children-Margaret, Annie, George who is an attorney in Ft. Worth, Francis, Truman Jr., and Elsie. After the decease of his first wife, Judge Conner married Ophelia Brigham of Abilene, Texas.

Judge Conner holds a membership in the Masons, Knights Templar, and the Knights of Pythias and the Methodist Church. No man of his calling has enjoyed the honor and respect of the people more than has Judge Truman H. Conner.



H. BURNEY, Attorney-at-law, of the legal firm of Cowan and Burney, Reynolds Bldg., Ft. Worth, Tex., has the prestige that comes from practicing under the same firm

name for more than twenty years in one of Texas' leading cities. This, with his native ability, has given him acquaintance and a large usefulness that

is surpassed by none in his city today.

Mr. Burney is a native Texan, having been born on the banks of the Gaudalupe River in Kerr County on April 16, 1859. His father, Judge H. M. Burney, was a well known pioneer Judge of Kerr County. His mother, Mary A. Tatum Burney, still lives to this day in the home where her lawyer son was born. He has six brothers one of whom, R. H. Burney, has been District Judge for a quarter of a century. Kerr County public schools started the youth's education. From Southwestern University, in 1880, he received his A. B. degree. In 1882, he graduated from the Law Department of Vanderbilt University. This same year he was admitted to the Bar in Tennessee, but instantly came to Texas where he began his practice at Colorado. Twelve years later, in 1892, he moved to San Antonio where he practiced as Mayfield, Ball & Burney for two years. In 1896, he located at Ft. Worth and has ever since practiced in this city under the firm name of Cowan & Burney.

Mr. Burney's positions have been many. He was city attorney at Colorado; he has served as Special District Judge; he is Representative for the Matador Land & Cattle Co., for thirty years, with ranches covering 1,000,000 acres, for the Cattle Raisers Association of Texas for twenty years, Representative for the T. & P. Ry. while at Colorado, and is a director of the F. & M. National Bank of his own city. For one term he served on the Ft. Worth Park Board. He is a trustee of Texas Women's College, Ft. Worth,

In 1896, at Ft. Worth, Miss Belle L. Stonemets of Colorado, Texas, became the bride of Mr. Burney. They have no children. Mr. Burney is a Mason, a Knight Templar, a Knight of Pythias, and a member of the Rivercrest Country Club. He is a leader among the men of his profession.

OBERT E. LEE SANER, senior member of the law firm of Saner, Saner, Turner and Rogers, Dallas, as a past president of the Texas Bar Association and as former vice-

president of the American Bar Association, has become well established in the legal fraternity of this county and has gained a substantial reputation as a lawyer throughout the Southwest. His twenty-five years of practice have been interwoven with a continuous business and public activity and today he is associated with many of the large business concerns of Texas. The firm of Saner and Saner was organized in 1897 and continued under that name until 1916 when Mr. Chas. D. Turner was admitted to it, and in 1920 Major J. W. Rodgers was also admitted as a partner. In civil and corporate practice it has become well known not only in its home city but also throughout the state.

Born on a farm near Washington, Arkansas, August 9, 1871, R. E. L. Saner is a son of John Franklin and Susan Crawford (Webb) Saner. father served as a Confederate soldier throughout the war between the states and after the war returned to his former home and renewed his planting activity. Mr. Saner was educated in the public and high schools of Washington and Hope, Arkansas, from which he graduated in 1887. During the following year he taught school and in 1888 entered Searcy College. In 1889, being short of funds, he was forced to engage in the newspaper business and became editor of the Searcy Morning Call, which permitted him to attend school in the morning and devote the evenings to the editing of the paper. In 1890 he became the general agent of the Searcy and West Point Railroad and after two years had saved enough money to resume his studies. entered Vanderbilt University in 1892 and while there was prominent in oratorical and debating work. In 1895 he moved to Dallas and in the same year entered the University of Texas at Austin, graduating the next year with the degree of LL. B., after which he returned to Dallas and opened his offices. In 1899 Mr. Saner was made secretary of the State Democratic Executive Committee, and continued in that position until the latter part of the same year when he resigned to become the attorney for the Landed Endowment of the University of Texas, which place he still retains. In 1901 he was elected a director of the Texas Bar Association, having served as chairman five times. In 1911 he was elected vice-president and in 1912 he became president of the association. In 1908 and 1909 he was vice-president of the American Bar Association for Texas and was a member of a special committee of that body on judicial reform in the Federal Courts. In 1910 he was elected to the Grand Council and was chairman of the Grand Council in 1918, 1919 and 1920. He is at present one of the editors of the American Bar Journal. Mr. Saner is also president of the United Securities Company, vicepresident of the Provident Loan Company and was for several years vice-chairman of the executive committee of the Texas Electric Railway. He is a director of the Security National Bank.

On March 31, 1903, Mr. Saner married Miss Ileaine Smith, of Brenham. Mr. and Mrs. Saner and their daughter, Dorothy Lee, live at 4625 Bryan Street. In fraternal relations Mr. Saner is a member of the Alpha Tau Omega College Fraternity and is now worthy high chancellor of that organization. He is also a life member in all the Masonic Bodies, Knight Templar, 32d degree K. C. C. H. Shrine and Red Cross of Constantine. He was one of the organizers of the Lakewood Country Club and the Cedar Crest Country Club, is a member of the University Club and the Dallas Chamber of Commerce.

OSEPH JAMES ECKFORD, attorney-at-law 1112-13 Dallas County State Bank building, Dallas, has been engaged in the practice of law before the Dallas Bar for over a third

of a century. Coming to Dallas in 1885 he quickly established himself and the fact that he served as president of the State Fair of Texas for two years goes to show what position he holds in the estimation of his fellow citizens. He gained national recognition in his legal fight against Statutory State-wide Prohibition and his successes in these cases clearly show his legal ability. At the present time Mr. Eckford enjoys the patronage of a large clientele, among which are, the Single Manufacturing Company, the Murray Company, The Hartford Accidental Indemnity Company, the Clark and Boyce Lumber Company and the Flippen-Prather Realty Company.

Born in Wayne County, Mississippi, March 1, 1861, Joseph James Eckford is a son of William Joseph and Belle (Gates) Eckford. The elder Mr. Eckford was a captain in the Confederate Army and lost his life at the battle of Malvern Hill. There were three boys in the family, Joseph James being the youngest. In 1870 the family moved to Atlanta, Georgia and it was there that Mr. Eckford received his early education and training. After finishing the ele-mentary school he began the study of law in the office of Judge Marshall J. Clark, and was admitted to the Bar in April, 1878. He began the practice of his profession at Atlanta and continued there until 1885 at which time he came to Dallas. In 1889 he became associated with the firm of Watts, Aldredge and Eckford, which continued in existence for ten years. In 1900 Mr. Eckford was appointed by Governor Sayers to fill the unexpired term of Judge J. J. Smith, of the 14th District Court. He served as judge for one year after which time he resumed his private practice alone and has remained alone ever since. Mr. Eckford defended the Dallas Brewery in suits brought by the State against that concern and was successful in his defense.

He was the author of the Park Board Amendment to the Charter of the City of Dallas and served on the Board until 1908 when he was elected a director of the State Fair which position he has filled ever since.

The marriage of Mr. Eckford to Miss Jesse Praether, a daughter of Captain W. H. Praether was solemnized in the month of April, 1893. Mr. and Mrs. Eckford are the parents of two children, Misses Jessie Jo and Elizabeth Eckford. Their home is at 4403 Gaston Avenue.



ARSHALL THOMAS, attorney at law, in American Exchange National Bank Building, Dallas, has been engaged in the practice of civil and corporate law before the

Dallas bar since 1895. During that time his connection with a number of prominent Texas cases has gained for him substantial reputation as

a lawyer and able counsellor.

A native Texan, born in Burnet County, Marshall Thomas is a son of Elisha Franklin and Elvira (Rountree) Thomas. His father was among the first settlers of Burnet County and was well known in that community Marshall Thomas received his education in the public and high schools of his native county and obtained his legal training at the University of Texas, from which institution he graduated with the degree of Bachelor of Laws in 1895. One year prior to that he was admitted to the bar but did not begin his practice until after his graduation. In 1895 he came to Dallas and began the practice of his profession. Ever since that time he has been devoted to his practice and has continued the same. At one time he served as special judge for the Fourteenth District Court during the absence of the regular judge, Kenneth Foree. Mr. Thomas was the assistant general attorney of the Missouri Kansas & Texas Railway of Texas when it was sued by the State of Texas for Back Taxes on intangible assets and it was he who successfully defeated this claim. At the present time Mr. Thomas enjoys the patronage of a large clientele, many of whom are large corporations doing business in several countries.

In 1911 Mr. Thomas married Miss Edna M. Hanszen, of Dallas. Mr. and Mrs. Thomas have their home at 900 North Zangs Boulevard, Oak Cliff. Mr. Thomas is a member of the Dallas Bar Association and always takes an active interest in its numerous activities. He also has membership in the Cedar

Crest Country Club of Dallas.

UDGE WILLIAM CALEB KIMBROUGH, attorney at law, of Dallas, has not only been active in the practice of the legal profession for the past thirty-one years, but has also

served on the bench, as judge of the 14th district court. He has been very active in the fraternal orders of this state and nation and is one of the few men of this city that hold the honorary thirty-third

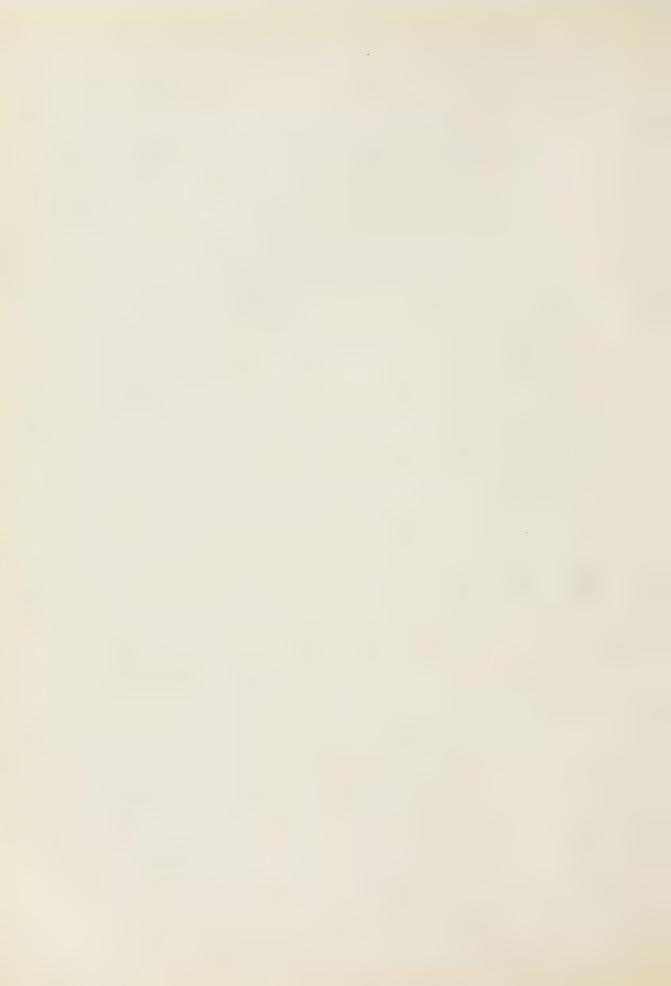
degree of the Mystic Shrine.

A native Texan born in Rone County near the city of Rockwood, February 1, 1861, Judge Kimbrough is a son of William and Rebecca C. (Ellis) Kimbrough, who located in Oak Cliff in 1876. The father was the owner and tiller of a hundred and fifty acre tract of land, which was located on the present site of Oak Cliff. Judge Kimbrough received his early educational training in the public schools of Oak Cliff and after his graduation there attended the University of Texas, where he received the degree of Bachelor of Laws with the class of 1889. He then returned to Dallas and began the practice of his profession with William Thompson, who since that time has become known throughout the United States as an insurance lawyer. One year later the judge formed partnership with W. G. Wooten, which continued for a two year period, after which he began private practice which he has continued ever since that time. He was elected by the bar association of this city to serve on the bench of the 14th District Court of Texas during the illness of the regular incumbent, Judge Foree.

A very active fraternal man, Judge Kimbrough is



J. J. Eenford.



a member of the Knights Templar, a thirty-third degree Shriner a member of the Sigma Nu College Fraternity and has held a number of offices in the lower orders of Masonry.

A scholar, gentleman, learned judge and conscientious counsellor, Judge Kimbrough has been very influential in the affairs of his adopted city. His example has been one of pride to the younger professional men of this bar for many are the times they have followed the advice and counsel of "the grand old judge."



OHN C. SANER, member of the firm of Saner, Saner, Turner and Rodgers, Western Indemnity Building, Dallas, has a firmly established position at the bar of Texas that

has been gained through the medium of individual ability and a thorough knowledge of jurisprudence. The prestige he possesses in the field of business is no less pronounced and today he is the directing head of some of the leading enterprises of the state. Saner, Saner, Turner and Rodgers are well known in the practice of civil and corporate law throughout Texas.

The son of John Franklin and Susan Crawford (Webb) Saner, John C. Saner was born in Hempstead County, Arkansas, May 1, 1874. His education was secured in the public schools of his native community, at Vanderbilt University, Nashville, Tennessee, and at the University of Texas, where he was graduated from the law department in 1897, with the degree of LL. B., and where he received the degree of LL. M., in 1898. While a student of the university he became affiliated with the Alpha Tau Omega Fraternity and was engaged in assisting in the editing of several legal works, such as Batt's Annotated Statutes of Texas and Batt's Buckler's Digest. In 1898 he came to Dallas and entered upon the practice of his profession, forming a partnership with his brother, Robert E. Lee Saner, under the firm name of Saner and Saner. A few years later Charles D. Turner entered the firm and it became known as Saner, Saner and Turner. J. W. Rodgers was taken in the firm in 1920. Aside from his legal profession Mr. Saner is a potent factor in the business development of Texas. Among the large concerns to which he has given the benefit of his able management and of which he is the president are the W. G. Ragley Lumber Company, of Ragley, Louisiana; Saner-Whiteman Lumber Company, of Caro, Texas; Saner-Ragley Lumber Com pany, of Carmona, Texas; Southern Loan and Security Company, of Dallas, and the Southern Pacific Land and Cattle Company. He is also the vice-president of the United Security Company, of Dallas.

In 1906 Mr. Saner was married to Miss Mary R. Schluter, daughter of W. G. Ragley, of Ragley, Texas. To this union there have been born two children: John C., Jr., and Bob Saner. The family reside in Dallas.

Holding a membership in the City Club, the Lakewood Country Club, the University Club of Dallas, the Dallas Automobile Club, the Dallas, the State and the American Bar Associations and in the Benevolent and Protective Order of Elks, Mr. Saner is exceedingly popular in club life and social circles. Among his business associates he is recognized as a man of foresight, capacity and acumen, whose judgment may be relied upon in matters pertaining to large ventures.



HAS. M. SMITHDEAL, member of the law firm of Spence, Haven and Smithdeal, of Dallas, has been practicing law in Texas since 1899. He began the practice of his

profession at Hillsboro, shortly after his admittance to the bar. In 1913 he came to Dallas. From October, 1910, to December 31, 1912, he was judge of the 66th Judicial District of Texas, to which office he was appointed by Governor Campbell. Mr. Smithdeal has been with the firm of Spence, Haven and Smithdeal since May, 1917.

Born in Oldtown, Virginia, November 16, 1875, Mr. Smithdeal is a son of Joseph and Emily (Wilcox) Smithdeal and is the seventh son of a family of twelve children. He was educated in the public schools of Virginia and North Carolina and at Jefferson Academy, North Carolina. He came to Texas in 1893, and worked as a stenographer in the law offices of Smith and Wear at the same time studying law. In 1895 he was admitted to the bar and began practicing his profession at Hillsboro. He practiced in partnership with judge W. C. Wear and Judge W. C. Morrow, now presiding judge of Court of Criminal Appeals, until his appointment to the bench. After returning from the bench he moved to Dallas and practiced alone until 1917 when he entered the firm of which he is now a member. Since coming to Dallas Mr. Smithdeal has practiced civil law exclusively although while at Hillsboro he also practiced in the criminal courts.

In 1899 Mr. Smithdeal married Miss Margee Robertson. Mr. and Mrs. Smithdeal have their home at 3720 Miramar Street, Highland Park. Mr. Smithdeal is a member of the Dallas Country Club, the State and the American Bar Associations and the Methodist Church.



EWIS M. DABNEY, senior member of the firm of Dabney, Goggans and Ritchie, 1111-17 Praetorian Building, Dallas, has devoted the greater part of his professional career

to specialization in corporation law and has become well established throughout the Southwest in that branch of civil law. Dabney, Goggans and Ritchie was organized in 1919 and has been very successful in the establishment of a large, prosperous practice. The firm specializes in corporation law and have as their clients a number of large corporations, some of the more prominent being: The Texas Bitulithic Company, The Realty Trust Company and the Fidelity Trust Company and others.

A descendant of one of the oldest families of Virginia, Lewis M. Dabney was born August 11, 1865, at Hampden-Sidney, Virginia. During many generations the Dabney family has resided in Hanover and Louisa Counties, Virginia, and on the paternal side are of French Hugenot descent. Lewis M. is a son of Rev. Robert L. and Margaret L. (Morrison) Dabney, the former being a Presbyterian minister and noted educator. There were three children in the family, Chas. W., who was president of Universities of Tennessee and Cincinnati and served as Assistant Secretary of Agriculture during Cleveland's administration. S. B. Dabney, a prominent lawyer of Houston, Texas, and general counsel of the I. & G. N. Railroad. Reared at Hampden-Sidney, Lewis M. attended the Hampden-Sidney College and graduated with its class of 1883. In the latter part of that year he came to Austin, Texas, where, during the greater part of the following four years he was

a student in the University of Texas, and in 1887 graduated there with the degree of LL. B. In the year following his graduation he established his home and office in Dallas, and began practicing his profession alone. In 1893 he formed a partnership with J. N. Edmonson, now deceased. Later he became the partner of Bennett Hill. This firm continued fourteen years, when it was dissolved and Mr. Dabney formed a partnership with H. Grady Goggans. The firm was dissolved when Mr. Goggans became an officer of the United States Army in 1917. The firm of Dabney, Goggans and Ritchie was formed in 1919, and since that time has become the attorneys for various corporations and business associations.

Mr. Dabney married Miss Stella Hutcheson, a daughter of Captain J. C. Hutcheson, a prominent lawyer of Houston, and their two children are Elizabeth Carrington Dabney and Lewis M. Dabney, Jr. The Dabney residence is at 2817 Maple Avenue, Dallas.

In civic and social associations Mr. Dabney is a member of the City Club, the Dallas Country Club and the Dallas County Bar Association. Mr. and Mrs. Dabney take a very active interest in the social activities of their home city and are very prominent in activities that are projected for the civic improvement of Dallas.

ULLEN F. THOMAS, senior member of the firm Thomas, Frank, Milam and Touchstone, attorneys at law, has been actively identified with the public affairs of the State of

Texas for a quarter of a century. First coming before the public gaze in 1894 when he became a member of the state legislature, he has ever since that time attracted state-wide attention by his powers of oratory. Coming to Dallas in 1909, he formed partnership with Messrs. Jos. E. Cockrell and Edward Gray, which continued for four years, when he became head of his present firm.

Born in Rutherford, Tennessee, Cullen F. Thomas is a son of Charles C. and Elizabeth (Cowen) Thomas. His early education was secured in the public schools of Tennessee and Texas, having moved to the latter state in the late eighties. He then attended the University of Texas, from which he graduated in 1891 with the degree of Bachelor of Laws. After graduation he taught school for a short while, after which he moved to Waco, and began editing a newspaper. He continued this work for a year, after which he became a partner of Colonel William L. Praether, a Waco Lawyer and late president of the University of Texas. Mr. Thomas at a later date was also partner of the Hon. Wallas S. Baker, noted Texas lawyer. In 1894 he became a member of the State Legislature, remaining there for two years, following which he was elected County Attorney for McLennan County, which office he held for six consecutive years.

He then resumed his private practice and in 1909 came to Dallas. In 1912 he was selected as permanent chairman of the State Democratic Convention which was held in Houston, and in 1916 was selected as a presidental elector from the state at large. Mr. Thomas has already taken an active part in the state and national politics and has been a delegate to the state conventions for the past twenty-five years. He has become intensely interested in national politics in the past few years and was a delegate to the National Democratic Convention of 1920. He has also made many speaking tours on behalf of the

Democratic candidates. Mr. Thomas is a vice president of the Security National Bank of Dallas.

On June 9th, 1913, Mr. Thomas married Miss Olga Sheppard, and they are the parents of two children; Cullen Sheppard and Elizabeth Cowan Thomas. The Thomas home is in Munger Place, Dallas.

As a leader in one of the most honorable professions of men and as a Champion of every worthy civic move, Mr. Thomas is one of the foremost citizens of his city and has a sure place among the leaders of his state.



ARTIN M. CRANE, formerly attorney general of Texas, senior member of the law firm of Crane and Crane, Western Indemnity Building, Dallas, has probably ex-

erted as much positive influence for good government and clean politics in Texas as any man in the state.

General Crane was born at Grafton, West Virginia, November 17, 1853. His parents were Martin and Mary (McNulty) Crane. In 1870 the family came to Texas, locating at Cleburne, and Martin received his education in the private schools of that town. He took up the study of law in a local law office and on Christmas Day, 1877, was admitted to the bar. From 1878 to 1882 he served as prosecuting attorney of Johnson County, finally resigning to resume his private practise. In 1884 he was elected to the state legislature and in 1890 became a member of the state senate. While in the senate he was instrumental in the creation of the Texas Railroad Commission and took an active part in formulating the state code for the judiciary. In 1892 he was elected lieutenant- governor under Governor Hogg and served for two years when he was elected attorney general and for four years served as the legal adviser of the state of Texas. On completing his term as attorney general he moved to Dallas and has since engaged in the general practise of law. In 1906 he formed a partnership with his oldest son, Edward, and since that time has admitted his other two sons to the partnership.

In 1879 Mr. Crane married Miss Eula Taylor, a daughter of Rev. W. H. Taylor, of Mississippi. The eight children of Mr. and Mrs. Crane are: Erin, Olatia, Abbie, Nora, Martin M., Jr., Carrie and

Emmett.

UDGE W. L. CRAWFORD, attorney at law. 709 Linz Building, Dallas, has been engaged in the active practice of his profession for the past twenty-three years, and has attained such a substantial standing that he has already served the people as district criminal judge

and as a representative in the State Legislature. Born in Jefferson, Marion County, Texas, in 1877, Judge Crawford represents a family which is distinguished in the public annals of the Lone Star State. He is a son of Judge M. L. and Jasie (Sparks) Crawford, natives of Kentucky, who, on coming to Texas before the Civil War, located at Jefferson, where the Judge studied law and was admitted to the bar. In 1880 W. L. Crawford came to Dallas and later established a practice that advanced him to the position of one of the prominent lawyers of the state. His death was a distinct shock to his many friends and Dallas lost a loyal and true friend in his passing. His brother, Colonel W. L. Crawford, now deceased, was a lieutenant colonel of the Tenth Texas Infantry during the Civil War and a member of the State Constitutional Convention in 1875, and for many years enjoyed one of the largest practices at the Dallas bar.



Cullen F Thomas



The public schools of Dallas afforded Judge W. L. Crawford his early education, which was supplemented at the University of Texas at Austin, where he completed his education in 1899. Two years later he was admitted to the bar. Upon the establishment of his practice at Dallas he became the partner of W. J. Ford, but at a later date became the partner of his father. In 1909 he was elected a representative to the State Legislature from Dallas County and served there two years. Upon the death of his father in 1910 he entered the practice of his profession alone and in 1912 was appointed by Governor Colquitt to fill the unexpired term of the Judge of the Criminal District Court, Number Two. At the expiration of the term he was re-elected and served in this capacity for six years. He then resumed his private practice and has continued same since that time. Judge Crawford has been connected with a number of very prominent criminal and civil cases, among which is Stollup vs. Reib, in which the Judge was successful in establishing the rule that there must not only be the living together but the holding out as man and wife by the contracting parties in order to establish a common law marriage. Among his clientele Judge Crawford has the Vilbig Construction Company, the Larkin and the Hatcher-Ritter Construction Companies.

On April 18, 1906, Judge Crawford married Miss Grace L. Albright, of Chicago, and they are the parents of one child, William L. Crawford, III. The Judge is a member of the Dallas Country Club, the Chamber of Commerce and the Dallas and Texas Bar

Associations.

W

ILLIAM H. FLIPPEN, senior member of the firm of Flippen and Miller, 616 Linz Building, Dallas, has been a general practitioner in the civil branch of the law since 1899

and in that time has devoted a great part of his time to corporate work. Flippen and Miller enjoy the patronage of a large clientele, restricted to civil practise in state and federal courts, among which are the following: Western Union Telegraph Company, Armstrong Packing Company, Oriental Hotel Association, Republic Rubber Company, General Tire and Rubber Company, C. C. Slaughter Company, the Andrews and Linz Estates.

A son of William H. and Elizabeth (Lucas) Flippen, William H. Flippen was born in Bryan, Texas, March 19, 1878. The family moved to Dallas five years later and it was there that Mr. Flippen received his early education, which was supplemented at St. Paul's School, Long Island. He was awarded his LL. B. degree at Cornell in 1898 and in the following year received an LL. M. from the University of Texas. In 1899 he returned to Dallas and became a member of the firm of Hall and Flippen. This firm continued for a number of years, having a practise which consisted mainly of railroad companies, express and telegraph corporations. In 1908 Mr. Flippen was made Master in Chancery of the I. & G. N. Railroad, which necessitated the formation of the firm of Flippen, Gresham and Freeman. On January 1, 1920, he withdrew from this firm and formed his present connection with Mr. Miller.

In 1906 Mr. Flippen married Miss Emily Paine Graham, of Austin. Mr. and Mrs. Flippen are the parents of one child, Emily Graham Flippen. The home of the Flippen's is located at 2801 Maple Avenue, Dallas.

In fraternal affiliations Mr. Flippen is a member

of the Masons, Shriners and Knight Templars. He has been a member of the Dallas Country Club ever since its organization and has taken a great part in its continuous advancement. As a director of many clubs, associations and business houses of Dallas he has made an enviable reputation as a lawyer and is regarded as an excellent business man. Mr. Flippen is an Episcopalean in religion and attends church at the St. Matthews Cathedral.



HOMAS B. LOVE of the firm of Love & Rutledge, Attorneys at Law, National Committeeman of the Democratic party of Texas has been identified with important legal

has been identified with important legal matters in Dallas since 1899. Mr. Love served in the Legislature for six years while there was speaker of the house, and served on the commission of insurance and banking of the State. He spent a little more than a year in Washington during the War acting as Assistant Secretary of the Treasury under McAdoo and a short time under Carter Glass. Mr. Love was admitted to the Bar in 1891 in Missouri. He practiced in Springfield until 1899 when he moved to Dallas and again took up his practice. On January 1, 1920 he took Mr. Rutledge in his office as a partner.

Thomas B. Love is a native of Missouri born in Webster County June 23, 1870. His father, Thomas C. Love was engaged in farming in Missouri.

Mr. Love attended the country schools of Webster County and later went to Drury College in Springfield, Missouri, where he received his A. B. degree in 1891. During the time he was in college he read law books in the law o loes of Springfield. He took a special course in the Law School of Virginia.

In 1892 Mr. Love was married to Miss Goode who was a native of Kentucky. They have three children, Dorothy, Thomas Stafford and Captain Horace G. Love. Thomas Stafford graduated in 1920 from the Medical Department of Tulane University at New Orleans. Captain Horace G. and Thomas Stafford served in the recent War while Miss Dorothy was a Red Cross worker in France. The family reside in Munger Place.

Mr. Love is a member of The Chamber of Commerce, The Washington Press Club and the University Club at Washington. He thinks there are opportunities for development along every line in Texas.

UDGE JOSEPH MANSON McCORMICK, member of the law firm of Etheridge, Mc-Cormick and Bromberg, Commonwealth Building, Dallas, has for the past thirty-

nine years been engaged in the practise of his profession and has rendered the citizens of Dallas great service both in public and private capacities. As president of the board of education of the city of Dallas in 1914 he was the originator of the efficient system of education used in the public schools of the city at the present time. Mr. McCormick has been with the firm of Etheridge, McCormick and Bromberg ever since its organization in 1914, while before that he was associated with Mr. Etheridge in the firm of Etheridge and McCormick. Etheridge, McCormick and Bromberg have established one of the largest law firms in Texas and have gained a substantial reputation by their successful prosecutions. The firm has among its clientele many large Dallas business houses, some of them being the following: The Brown Cracker and Candy Company, the Consumers Lignite Company, John Deere Plow

Company, the Pullman Company, Wagner Supply Company, Brunswick-Balk-Collender Company, the American Steel and Wire Association, the American Mill Works, General Motors Company of Texas. A descendant of a famous Texas family, Judge Mc-Cormick was born in Brazoria County, Texas, May 31, 1860. His grandfather, Joseph Manson McCormick, fought in the battle of San Jacinto, while his father, Andrew P., was the United States Circuit He received his early education in the common schools of his native county, while his higher education was obtained at the Agricultural and Mechanical College of Texas and at the Illinois Weslyan College at Bloomington, Illinois. He studied law with the firm of Welborn, Leake and Henry, of Dallas, and was admitted to the bar in 1881. He began the practise of his profession at Dallas in the same year, practising there as a member of several firms until 1907, when he formed a partnership with Judge F. M. Etheridge. This firm continued until 1914 when the present firm of Etheridge, McCormick and Bromberg was established.

In 1885 Judge McCormick married Miss Mary McCoun and they are the parents of four children: Mary, now Mrs. George T. Gosling; Charles T., of Dallas, and Andrew McCormick, of Breckenridge. The judge is a member of the City Club and the Dallas Country Club, and the Dallas Athletic Club.

Ever a public spirited citizen, great are the services that Judge McCormick has rendered his home city and great is the gratitude that the citizens of Dallas have for the learned judge.

U. H. H. H. H.

UDGE MILTON BIRD TEMPLETON, senior member of the law firm of Templeton, Beall, Williams and Callaway, has devoted the greater part of his professional career

to the practice of corporation law exclusively. As the attorney and one of the projectors of a number of the interurban companies of North Texas he has been instrumental in the construction of the numerous lines that cover this part of the state. The firm of which he is a member was established under the present name in 1917 and has been engaged in the practice of corporation law exclusively since that time. As the attorneys for a number of large Texas corporations they have gained wide repute as corporation lawyers. Among the firms that they are the attorneys for are The Texas Electric Railway, Texas Power and Light Company, The Dallas Street Railway Company, The Dallas Power and Light Company and all subsidiary companies to those mentioned above.

Born in a log cabin in Bradley County, Tennessee, Milton Bird Templeton is a son of Allison and Mahalia (Cunningham) Templeton, both Tennesseans and the former being a presbyterian preacher. The family moved to Texas in 1879, Milton B., having preceded them one year. Having been admitted to the bar in 1876 he began practice at Oaltewah, Tennessee, where he remained for two years, after which time he came to Texas, locating at Ennis. After practicing there for two years he moved to Waxahachie where he remained until 1906. In 1880 he was appointed County Judge for Ellis County and served for one year, after which time he was elected County Attorney. He held this office for four years and in 1886 returned to his private practice. While in Waxahachie he became associated in a way with

J. F. Strickland and in 1906 came to Dallas to aid Mr. Strickland and Osce Goodwin in the projection of the Sherman Interurban. Later they built the Waco and also the Corsicana interurbans and then consolidated all of the lines into the Texas Electric Railway Company. This company now owns and operates two hundred and forty miles of interurban railway in Texas. Ever since its organization Judge Templeton has had charge of the legal business of the company.

In 1881 Judge Templeton married Miss Blanche Guthrie. She died in 1899, leaving six children, Bruce, Walter, Horace, Milton Jr., Blanche and Bettie. In 1901 the Judge married Miss Corinne Little of Aberdeen, Mississippi, to whom one child, Corinne, was born. She died in March 1919. In August, 1920, he was again married to Mrs. Myrtle B. Carver sister of W. D. Bradfield, pastor of the Grace Methodist Church of East Dallas.

In fraternal orders Judge Templeton has membership in the I. O. O. F., at Waxahachie. In religion he is a Presbyterian.



M. HOLLAND, attorney at law, president of the Dallas Street Railway Company, is universally known to all citizens of Dallas as one of their most able and progressive

mayors. Mr. Holland is a native of Dallas and has a host of friends. When he was elected to the mayorality, he was not the result of any party but was chosen by the people from the ticket of the City Association. He is identified with some of Dallas' largest institutions today. F. W. Bartlett is his partner.

Mr. Holland was born in Dallas, Texas, on March 29, 1875. He has been content with his native city and has never tried residence elsewhere. After completing the high school course, he attended the University of Texas and after graduating there he enrolled in the law department of Columbian University of Washington, D. C. From that institution, famed all over America as one of the foremost universities of the western hemisphere, he received his LL. B. degree in 1898. He was admitted to the bar in his home state at once and began his practice in Dallas along civil lines. During his twenty-five years of practice in Texas' leading city, he has won a reputation for his name, his ability, and is a leader among men of his calling. From 1906 to 1910, Mr. Holland was Judge of the County Court of Law at Dallas. For the four following years, from 1911 to 1915, he was Dallas' mayor and during his administration some of the civic improvements were made that his city is so proud of today. On December 6, 1921, Mr. Holland was elected president of the Dallas Railway Co.

On June 20, 1909, Miss Elnora Beggs became the bride of Mr. Holland. They have three children, Virginia, Sarah and Katherine. The family reside at 607 North Harwood.

Mr. Holland is a Past Master of Dallas Masons, is a Shriner and a member of the City Club. He is a director and the legal representative for the Dallas County State Bank. Identified with every good move of his city, whether civic, social or political, and universally known and esteemed by the Dallas citizenship. Mr. Holland is active today in the highest type of service.



M. B. Templeton





UDGE MARTIN LUTHER MORRIS, attorney at law, Dallas, has been engaged in the practice of civil law for forty years, thirty of which have been spent in Dallas.

As mayor of Oak Cliff from 1899 to 1903 he administered the laws of that municipality with unswerving justice and his administrations went down ir history as the most efficient Oak Cliff had ever seen. After its incorporation with the city of Dallas, Mr. Morris did not lose interest but has continued to work for the betterment of his community. However, he is not known as an administrator and lawyer alone, for as president of the Oak Cliff State Bank for five years he placed that institution on a firm financial basis.

Born at Georgia Stockbridge Post Office, September 19, 1855, Martin Luther Morris is a son of P. M. and Nancy E. (James) Morris, the former being an old Confederate soldier who died March 23, 1921, at the age of ninety-three years of age. Mr. Morris was educated in the public schools of Georgia and then attended the University of Georgia, from which institution he graduated in 1876, with the degree of Bachelor of Mechanical Engineering. In 1879 he came to Pittsburgh, Texas, and began the practice of law, after being admitted to the bar in 1880. In 1882 he was elected county judge and after serving one term became county attorney. Six years later, 1890, he came to Dallas, locating in Oak Cliff. Nine years later he was elected mayor of Oak Cliff and served for two terms. He then resumed his private practice and in 1914 was elected president of the Oak Cliff State Bank, in which capacity he served for five years. He is now vice-president of the Oak Cliff State Bank and Trust Company.

On February 17, 1886, Judge Morris married Miss Lula V. Jones and they had one child, Robert S. Morris. On January 28, 1917, he married Miss Annie E. Morris.

In fraternal affiliations Judge Morris is a charter member of the Oak Cliff Masonic Lodge, is a 32d degree Scottish Rite Mason and a member of Hella Temple Shrine. He is vice-president and one of the organizers of the Cedar Crest Country Club. He also has membership in the Kidd Springs Boating and Fishing Club.

The rapid growth and great development of Oak Cliff is due in a large part to the strength and initiative of Judge Morris. Having devoted his entire life to the development of that community, his has been a life of continuous service to his friends and fellow citizens.

AURICE DUDLEY GANO, senior member of the firm of Gano, Gano and Scurry, North Texas Building, Dallas, has been an active practitioner before the bar of Dallas County since 1892 and is well known in this part of the

since 1892 and is well known in this part of the state, not only as a representative of one of the earliest and most illustrious of Texas families but also for his profound legal ability and business integrity. Until 1911 Mr. Gano was a member of the firm of Gano, Gano and Gano, which was organized in 1895, and since 1911 has been associated with his nephew, John Gano, Thomas Scurry being admitted to the firm in 1919.

Born in Tarrant County, Texas, March 23, 1865, Maurice Dudley Gano is a son of General R. M. Gano, who was a Brigadier General of the Confederate Army and who for his gallant services was presented with a beautifully carved and jeweled sword by Governor Throckmorton. The general was the owner of a large ranch near the vicinity of Grapevine, Tarrant County, Texas, before the war but after hostilities ceased moved with his family to Kentucky where he remained until 1880. In that year he returned to Texas, this time settling at Dallas, where he remained until his death in 1913. Mr. M. D. Gano received his education in the public schools of Kentucky and the University of that state, where he received his B. A. degree in 1885. He then came to Dallas and taught school, being made principal of the East Dallas High School the following year. In 1887 he attended the University of Texas where he received the M. A. and LL. B. degrees in 1889. In the following year he went to the University of Virginia where he took the law course of John B. Miner, reputed to be the greatest of American law teachers. In 1892 he returned to Dallas and began practice alone, later forming a partnership with his brother. The firm devoted its activities to land law exclusively and was the representative of a number of large companies, among which were the Edinturgh-American Land and Mortgage Company, Scottish-American Mortgage Company, Americanburgh-American Land and Scotch Mortgage Company and the Investors Mortgage Company. It was one of the best known firms of North Texas for a number of years and was dissolved at the death of W. B. Gano, senior member of the firm in 1914. Lee Gano having died in 1911. Mr. Gano has handled a large amount of church litigation throughout Texas and is well known as a corporation lawyer.

Mr. Gano lives at 1903 Bennett Avenue. He is a member of the Dallas Bar Association and is active in the circles of the Christian Church.



OE WORSHAM, member of the firm of Brooks, Worsham and Rollins, attorneys at law, Great Southern Life Building, is a former member of the state legislature and

has been prominent in politics in this part of the state for some years. The firm of which he is a member specializes in the practice of civil and corporate law, and has gained for itself a reputation

in those branches of jurisprudence.

A native son of Texas, Joe Worsham was born in Sulphur Springs, Texas, June 13, 1886, a son of Albert and Laura (Knight) Worsham. He received his early education in the Hopkins County public schools. He afterwards attended the University of Michigan and the law department of the University of Texas, at Austin, where he received the degree of LL. B. in 1906. While attending the University of Texas Mr. Worsham represented Hopkins County in the legislature of Texas, having been elected to that office. In 1906 Mr. Worsham was admitted to the bar of Texas and began his professional career at Waxahachie, Texas, in the same year. He remained there for a period of one year, after which he moved to Dallas and took up his practice at the Dallas bar. Ever since 1908 he has been identified with it and has attained a reputation among his associates and fellow citizens as an able lawyer and competent, successful business man. Brooks, Worsham and Rollins enjoy a large clientele, among which they have some large corporations.

In 1912 Mr. Worsham married Miss Annabel Irion, of Dallas. Mr. and Mrs. Worsham have their residence at 3604 Lexington Avenue, Dallas. Mr. Worsham is a member of the Dallas County and of the

State Bar Association.

Born and reared in the Lone Star State, a lawyer of known ability, and a business man of repute, Joe Worsham has accomplished much in his fifteen years of business and professional life. Beyond a doubt, the future will find him a substantial place among the citizens of this great state.



UDGE HIRAM F. LIVELY, of the firm of Lively & Dougherty, 401-5 Western Indemnity Building, Dallas, has for the past quarter of a century been an active member

of the legal fraternity of this county and is well known in the bench and bar circles of this community. In recent years Judge Lively has given special attention to probate land law matters. As county judge of this county for four years he rendered the county great service and since that time has always devoted a large part of his time to the public interest.

Born in Wood County, Texas, June 12, 1867, Judge Lively is a son of Hiram Y. and Delilah (Roberts) Lively, who came to this state, or more properly speaking, republic, in 1838. The father was an ordained Baptist minister and was well known throughout Texas. Judge Lively was fourteen years of age when his father moved to Dallas County and although his education had been begun in his native county, he secured most of his early training in the public schools of Dallas County. In 1891 he graduated from Baylor University, at Waco, with the degree of B. A. and took up the study of law at Dallas. He was admitted to the bar in 1895 and has been engaged in the practice ever since. He served as assistant county attorney in 1900 and in 1904 was elected county judge. He served as county judge for four years and by virtue of his office directed many public undertakings and supervised the expenditure of large sums of money during the four year period. During his term as judge he was a member of the commissioners court that expended the first road bond issued and laid out and established the cardinal and intermediate roads of Dallas County. At the expiration of his second term of office the judge resumed his private practice. In 1915 he formed a partnership with J. L. Goggan and remained with it until 1918. In 1918 he again opened his offices alone and in February, 1921, he formed a partnership with Edward P. Dougherty.

In August, 1906, Judge Lively married Miss Trixie Green, a daughter of A. P. Green, of Thorpe Springs. Judge and Mrs. Lively have one son, Hiram A. Lively. Their residence is at 5105 Reiger Avenue, Dallas. Mr. and Mrs. Lively are both prominent in the circles of the McKinney Avenue Baptist Church, he being president of the board of directors of the church.

Judge Lively is one of the prominent Masons of North Texas, being Past Master of the Dallas Lodge No. 760, A. F. and A. M., having completed his years as Master in 1912; is a member of the Dallas Chapter, No. 47, A. A. M., is a thirty-third degree of Scottish Rite Mason, being also a member of Hella Temple Shrine. He also has a membership in Dallas Lodge No. 44, I. O. O. F., in Francis J. Bell Lodge No. 108, Knights of Pythias, in Dallas Tent No. 23 of the Maccabees, in the Modern Order of Praetorians. He is a member of the Dallas County and State Bar Associations. He lives a life not only of continuous activity but also of lasting service to his city, county and state.



EORGE A. HARMON, senior member of the law firm of Harmon and Harmon, 320 North Texas Building, Dallas, has, since 1909, served the people of this county in

both public and private capacities. As a member of the state legislature in 1911 he was instrumental in the passage of a number of important laws and since that time, up until recently, has been very active in public life.

The firm, Harmon and Harmon, is composed of George A. Harmon and his son, Francis G., who was elected County Judge in the recent election. The firm carries on civil practice exclusively and has established a large clientele spreading throughout the state.

Born at Mentor, Ohio, September 4, 1863, George A. Harmon is a son of D. W. and Harriet D. (Martin) Harmon, the former being a school teacher and farmer. He was educated in the country schools of his native state and afterward attended the Northwestern Normal at Fayette, Ohio, where he graduated in 1887. After his graduation he began teaching and continued this profession for a period of three years. In 1888 he moved to Ft. Worth, Texas, and accepted a pedigogic position with the Ft. Worth Business College and after remaining there for two years he moved to Dallas, where he resumed the teaching of business courses. In 1902 he established the Dallas Commercial College and two years later built for its home the first brick building ever constructed in the block upon which the Municipal Building is now located. Three years later he sold his interest in the college and during the following two years was the managing director of the one hundred and fifty thousand club of Dallas. In 1909 he was admitted to the bar and since that time has been engaged in the practice of law, with the exception of the time devoted to public office. In 1911 Mr. Harmon was elected to the legislature and served one term, following which he became the secretary of the National Presidential Campaign Committee of Judson Harmon, his cousin, who was governor of Ohio. In the same year he was a candidate for United States Congressman from Texas and although he made no campaign carried Dallas County with a healthy plurality. Ever since that time Mr. Harmon has devoted all of his time to his practice and has been very successful in its establishment.

The marriage of Mr. Harmon to Miss Elizabeth W. Gilmer, of Illinois, was solemnized in 1892 and they are the parents of one child, Francis G. Harmon, County Judge of County Court of Dallas County No. 2. Mr. Harmon is a member of the Dallas Bar Association, the Chamber of Commerce, the Woodmen of the World and the Moose Lodge. He has always been a booster for Dallas.



ENRI L. BROMBERG, member of the firm of Etheridge, McCormick and Bromberg, has since his admittance to the firm contributed a large part in making it one of

the most prominent law firms of Texas. Before the formation of the present firm, in 1914, Mr. Bromberg had been associated with the firm of Etheridge and McCormick since 1907. Etheridge, McCormick and Bromberg, as attorneys for some of the largest corporations of Texas and of the United States, are known as one of the strongest firms of the Southwest. Among the companies that they are the counsel for are The American Indemnity Company of Galveston; Brown Cracker and Candy Company; the



Arram F. Lively



Brunswick, Bolke, Collender Company, the John Deere Plow Company, William J. Lemp of St. Louis; the Pullman Company; Texas Ice and Cold Storage Company and the White Company.

Born in Mineola, Wood County, Texas, the 17th of August, 1883, Henri L. Bromberg is a son of Isaac G. and Belle (Mayer) Bromberg. The Brombergs were among the first Texas settlers, Mrs. Bromberg having been born in Texas in the early pioneer days. There were five children in the family, three boys and two girls, Henri L. being the eldest. Mr. Bromberg received his elementary education in the Mineola public and high school, which training was supplemented at the University of Texas, where he received a B. A. degree in 1902 and an L.L.B. in 1904. He came to Dallas on October 4th, 1904, and began his practice alone in the office of Mr. Etheridge. On March 1st, 1907, he became associated with the firm of Etheridge and McCormick and was admitted to membership in the firm seven years later. He has been a member of the firm since that time and has contributed to the phenomenal success that it has attained.

The marriage of Mr. Bromberg to Miss Felice Fechenbach, of Dallas, was solemnized at that city in 1909. Mr. and Mrs. Bromberg are the parents of two children, Henri L., Jr., and Edward Samuel Bromberg. Their home is located at 2625 South Boulevard, Dallas.

In fraternal orders Mr. Bromberg has membership in the Scottish Bodies of Masonry and the Columbian Club. He is also a member of the Dallas Bar Association, the Texas Bar Association and the American Bar Association. Still a young man Mr. Bromberg has an unusual opportunity to perform service for his fellow citizens, and judging from his past record, the future will not only be one of that kind but it will consist of a continuous series of suc-



HOMAS D. GRESHAM, of the firm of Gresham and Willis, Dallas County Bank Building, is a well known member of the Dallas bar. Gresham and Willis devote

their attention to civil law, representing many large corporations, such as the Texas and Pacific Railway, the Illinois and Great Northern Railway, the Mallory Steamship Company, the Woodmen of the World and the Southern Surety Company.

A native born Texan, Thomas D. Gresham was born at Galveston, February 12, 1879. He is a son of Walter and Josephine C. (Mann) Gresham, both of Galveston. The Galveston public and high schools furnished him his early education, which was effectively supplemented at the law school of the University of Texas, from which institution he received the degree of bachelor of laws in 1901. Upon his graduation he came to Dallas and began to practise alone, but one year later was selected as assistant general counsel for the Missouri, Kansas and Texas Railway. He retained this position for three years at which time he began his private practise again, forming a partnership of Alexander, Hoggdry and Gresham. In 1908 he withdrew from the firm and became a member of the firm of Flippen, McCormick and Gresham. In 1909 this firm became Flippen, Gresham and Freeman and continued as such until 1920 at which time Mr. Gresham withdrew and his present affiliation with Senator J. Hart Willis was made.

In 1916 the marriage of Mr. Gresham to Miss Lorraine V. Milliken, of Pittsburgh, Pennsylvania, was solemnized. Mr. and Mrs. Gresham reside at 2523 Cedar Springs.

The following fraternal orders have Mr. Gresham on their rolls: Woodmen of the World, Masons, thirty-second degree, Scottish Rite, the University Club and the Dallas Country Club.



ALTER G. MILLER, member of the well known law firm of Flippen & Miller, since his admission to the bar eight years ago, has acquired a successful practice and is well

known among the younger set of Dallas lawyers. The practice of the firm consists principally of corporate law, but extends over the entire civil field. Representing a large number of Texas corporations and having among its clientele some of the largest companies in the United States, Flippen and Miller are especially well known as corporation lawyers. Some of the companies that they are counsellors for are the Western Union, Armstrong Packing Co., Washington Cotton Oil Company, International Oil Mills, Dallas Transfer Company, Linz Bros., Oriental Hotel, Oriental Laundry, and the C. C. Slaughter Cattle Company.

Born in McKinney, Texas, May 22, 1888, Walter G. Miller is a son of Julian W. and Effic (London) Miller. The father was a native Ohioan, while the mother was born and reared in Texas. They are the parents of three children, Walter G. being the oldest. He received his early and high school education in the public schools of McKinney and in 1908 entered the University of Texas, receiving a degree of LL.B. in 1912. While at the University Mr. Miller took an active interest in debating and oratory, being a member of the Athenaenum Literary Society. He acquired some skill in the art of public speaking and is well known in college circles as a debater of marked ability. He was admitted to the bar in 1912 and came to Dallas in that year. He began the practice of his profession in the firm of Robert B. Allen and A. B. Flanary. A short time later he became associated with the firm of Flippen, Gresham and Freeman. When that firm was dissolved in 1919 he became the partner of William H. Flippen, in the firm of Flippen and Miller.

In 1915, at Dallas, Mr. Miller married Miss Eleanor Daniel. The Miller residence is located in Dallas at 4807 Crutcher street. In fraternal affiliation Mr. Miller is a member of the Delta Chi College Fraternity, the Shriners, (Hella Temple), and the University Club of Dallas. He is also an active member of the Texas State Bar Association. A young man in his profession, Mr. Miller has accomplished much in the eight years he has been practicing before the Dallas bar. His future success as a lawyer and citizen of the highest type is assured.



DRUMMOND HUNT, attorney at law, 706-708 Linz Building, has been actively identified with the legal profession of the city. Mr. Hunt began the practice of law in Dal-

las in 1905, conducting a general civil practice, and becoming known at once as a young man of great promise who possessed the courage of his convic-Under Major Lawther's administration he was appointed first City Attorney and was connected with many important municipal measures. Hunt has always practiced alone.

During the war with Germany he was commissioned a major in the Judge Advocate General's Department and assigned to Washington, D. C., and Camp Devens, Massachusetts. He received his discharge on August 15, 1919, and returned to Dallas to resume his practice.

Mr. Hunt was born in Louisville, Kentucky, on the 30th of December, 1881. His father, P. Burgess Hunt, moved to Texas in 1885. His father was appointed in 1887 as collector of internal revenue at Dallas, serving in that capacity for many years. Mr. Hunt attained his early education in private and public schools of Dallas, later attending the University of Texas where he received his A. B. degree in 1903, and in 1905 his LL. B. degree. Returning to Dallas after his graduation, he opened an office and began the practice of law.

His marriage to Miss Katharine Lyons, of Washington, D. C., took place after Mr. Hunt's discharge from the army, September 20th, 1919. Mrs. Hunt was the daughter of Robert Lyons, now deceased, well known banker and National Bank Examiner. The Hunt home is at 4506 Munger Avenue.

Mr. Hunt is a member of the Phi Delta Theta Fraternity, the Dallas Country Club, University Club, City Club, Dallas Bar Association, having formerly been treasurer of the latter organization. Mr. Hunt is an enthusiastic booster for Dallas and Texas, and it is through the efforts of such men as himself that the greatest possibilities of a city are realized.

THARLES CATESWORTH COBB was born in Caswell County, North Carolina, his father being Bartlett Yancey Cobb and his mother Barbara M. (Henderson) Cobb. He was educated in the private schools of his native

state and graduated at the University of North Carolina in 1880, taking the degree of Ph. B. He studied law at the Dick and Dillard Law School at Greensboro, North Carolina, graduating from that institution in the class of 1882. In the year 1884 he came to Dallas, Texas, with John Morehead Avery, another North Carolinian, and also a graduate of the University of North Carolina and of the Dick and Dillard Law School, and upon their arrival they formed a partnership under the firm name of Cobb and Avery for the practice of law which partnership continued for many years and did a very successful and lucrative civil practice in the State and Federal Courts. It was engaged as counsel in many noted legal controversies in North Texas and it bore the reputation of being among the very best and most skillful civil practitioners in the state. Mr. Cobb is particularly well known for his knowledge of the land laws of the state and his skill in land litigation, and in controversies of that kind his counsel is frequently sought. For years he represented foreign capitalists and corporations in lending money on the farm lands of this state. Being a man of affairs as well as a lawyer he at once saw the great future of farm lands in Texas and began purchasing them when he had the money. He became interested in the reclamation of Trinity River Valley lands, and is now active in the construction of a levee district which is reclaiming about sixteen thousand acres of the finest valley land. He is a large land owner, having many acres of farm lands as well as large holdings of city property. Mr. Cobb's college fraternity is Phi Kappa Sigma. He is also a member of the Dallas Club, the Idlewild Club, the Dallas Country Club, the Chamber of Commerce and the Dallas Bar Association. He is an affable and pleasant gentleman, patriotic and progressive, full of civic pride and always willing to give of his time and means for the development of his city and country.



UDGE ROBERT LEE STENNIS, member of the firm of Rasbury, Adams, Stennis & Harrell, attorneys at law, upon coming to Dallas in 1914 brought with him the legal

experience of twenty years' practice. As judge of Parker County in 1904 to 1908 he made a splendid record. The firm of Adams and Stennis was organized in 1914 and since that time has had the patronage of a large clientele. In 1920 the present firm was organized by the addition of Chas. A. Rasbury, W. B. Harrell and Grover C. Adams.

Born near Meridian, Mississippi, July 10, 1870, Robert L. Stennis was the son of A. T. and Julia (Edwards) Stennis. His father was a Mississippi planter of Scotch-Irish lineage who, during the Civil War, was an officer in the Confederate army, having raised a company in Kemper County, Mississippi, serving as its captain, later promoted to major and still later to lieutenant colonel. His death occurred in Mississippi in 1878. On his mother's side Judge Stennis is connected with a prominent Edwards family, who came from Holland in the early days and settled in the Middle Atlantic and Southern states. Colonel and Mrs. Stennis were the parents of seven children, Robert L. next to the youngest. His boyhood days were spent on his father's Mississippi plantation, attending the local common schools, which study was supplemented by five years of work in the A. & M. College of Mississippi, from which he graduated in 1892 with a B. S. degree. The next three years of his life were spent as a pedagog in the schools of Mississippi and Texas, his residence in the latter state beginning in 1893. While teaching he took up the study of law, and in May, 1895, was admitted to the bar at Weatherford. He then formed a partnership with Major B. G. Bidwell of that place. Sometime later that partnership was dissolved and later he entered a partnership with Hon. James C. Wilson, now U. S. Judge for the northern district of Texas. In 1904 he was elected county judge of Parker County and served two terms. He also served as president of the Weatherford School Board. While on the bench he refused to accept passes from the railroads and in conventions made an appeal against such acceptance by state officials. He represented his county as a delegate at the state convention many times and has always been prominent in these gatherings. In 1914 he came to Dallas and with Hon. Jed C. Adams formed the partnership of Adams and Stennis. This partnership continued until the formation of the present firm.

On December 12, 1900, at Waxahachie, Texas, Judge Stennis married Miss Lu Rainey Nash, a daughter of John and Lu Rainey Nash, who came to Texas from Louisiana in the early days. Judge and Mrs. Stennis are the parents of two children, Rainey Lee and Robert Nash Stennis. The Stennis home is at 3601 Dickason Avenue, Dallas.

Fraternally Judge Stennis is a member of the Masonic Order, the Mystic Shrine, the Knights of Pythias and the Woodmen of the World. His church is the Presbyterian, in which he has served as elder since 1894.



W. STARLING, member of the well known law firm of Carden, Starling, Hemphill and Wallace, Western Indemnity Building, has been a member of the Dallas bar for the

past twenty-six years. He is a native of Wisconsin, son of Francis and Mary (Winsor) Starling. His education was received in the high schools of Wisconsin and the University of Nebraska, from which he graduated in 1892 with the degree of LL. B.

On August 23, 1892, he was united in marriage at Hammond, Wisconsin, with Miss Josie M. Irish. They have two children, Lee I., lawyer of Dallas and Mrs. Herman H. Webster, also of that city.

Mr. C. W. Starling is a York and Scottish Rite Mason and Past Master of Dallas Lodge No. 760, and a member of the Hella Temple Shrine as well as Lakewood Country Club and the Dallas Chamber of Commerce. His church affiliation is the First Methodist Church, South, of which he is an official member.



EE I. STARLING, attorney and counselor at law, is one of the well known members of the Dallas bar and has been engaged in the practise of his profession here since 1913, at

which time he was admitted to the bar. Prior to engaging in the active practise of his profession, Mr. Starling prepared for his life work by an intensive course of study which coupled with a natural tendency to legal work inherited from his father, made him admirably fitted for the legal profession.

The preliminary education of Mr. Starling was secured in the public and high schools of Dallas, after which he attended Southwestern University, the University of Texas and the University of Chicago. After being admitted to the bar he practised for several years in the office with his father and when the United States became engaged in the world war he enlisted in the army and after returning to Dallas opened his own office. He devotes his entire time to civil practise.

Mr. Starling was born in Lincoln, Nebraska, on December 19, 1891, and is a son of C. W. and Jessie M. (Irish) Starling. He removed with his parents to Dallas in 1894 and with the exception of the time spent in school and the army has been a resident of Dallas constantly since that time.

On June 15, 1918, Mr. Starling was married in Dallas to Miss Lillie Mae Parker, daughter of A. K. Parker of Dallas.

Mr. Starling has been admitted to practise in all the courts, both state and federal, of Texas, and has also been licensed to practise before the Supreme Court of the United States. He is a Mason, a member of Dallas Blue Lodge No. 760. His church affiliation is with the First Methodist, of which his father has been an officer for many years.



ILLIAM C. THOMPSON, associate attorney with the law firm of Thompson, Knight, Baker and Harris, of Dallas, has been engaged in practice with his father since 1911

and has specialized in the practice of insurance law. He and his father, William Thompson, possibly the best known insurance lawyers in the United States, are the local representatives of all of the insurance companies operating in Texas. The younger Mr. Thompson personally sues, answers and tries cases involving insurance law in the courts of Texas. Oklahoma, Louisiana, Arkansas, and New Mexico. Thompson, Knight, Barker and Harris is one of the largest legal firms in Texas and the older Mr Thompson has established for it the reputation of one of the best insurance law firms in the South.

Born at Dallas, Texas, May 8th, 1889, William C. Thompson is a son of William and Fannie (Carothers) Thompson. The father established for himself a national reputation of a fire insurance lawyer during the earthquake at San Francisco in 1907. The younger Mr. Thompson received his early education at the public and high schools of Dallas, where he graduated in 1904. He then attended the University of Texas and in 1909 received the degree of Bachelor of Arts, in the following year the Master of Arts degree and in 1911 was awarded his LL. B. In the same year he returned to Dallas and since that time has been engaged in practice with his father.

The marriage of Mr. Thompson to Miss Banks Neely, formerly of Arkansas, and a daughter of J. N. Neely, an Amarillo cattleman and rancher, was solemnized on September 8th, 1914. They are the parents of one child, Cornelia. The Thompson residence is located at 3611 Harvard Street, Highland

In fraternal association Mr. Thompson is a member of the Sigma Nu College Fraternity. He is also a member of the Dallas and Texas Bar Associations. It is his firm belief that Dallas is the best city in the United States not only for the young man but for all men. The progress that he has made in the law indicates that he has inherited the great legal mind of his father and will at a future date be just as accomplished in insurance law.



THOMAS A. KNIGHT, of the law firm of Thompson, Knight, Baker and Harris, of Dallas, has, since his admittance to the bar, specialized in the law of oil and gas and

the law of real property. A son of the illustrious R. E. L. Knight, he gives promise of even outstripping the achievements of his father and at the present time is one of the most popular of the younger members of the Dallas bar. Thompson, Knight, Baker and Harris is recognized as one of the leading firms of attorneys in Texas and have ever since their organization enjoyed the confidence of a host of clients, including many large corporations, among which may be mentioned the Simms Oil Company, Brazos River Oil Corporation, Anchor Oil Company, Proctor and Gamble Company, City National Bank of Dallas, Packard Automobile Co., Dallas Building and Loan Association, State Fair of Texas, and the National Bank of Commerce of Dallas.

A native son of the city of Dallas, Thomas A. Knight was born June 11th, 1891, the first son of Robert E. Lee and Annie (Armstrong) Knight. The father has been a practicing attorney in this city for the past thirty years and was at one time the president of the State Fair of Texas. The younger Mr. Knight received his early education in the public schools of Dallas, from which he graduated in 1908, afterwards attending the University of Texas, from which he received his Bachelor of Arts degree in 1912. He then went to Harvard for his legal education and received his Bachelor of Laws degree there in 1915. While in college Mr. Knight was an honor student, being elected to membership in the Phi Beta Kappa Society, which is an honorary academic order. During the summer months while in college he was employed by the Bureau of University Travel and during six seasons conducted parties over Europe. After his graduation Mr. Knight returned to Dallas and became associated with his father in the firm of Thompson, Knight, Baker and Harris. In 1917 he volunteered for the first officers' training camp at Leon Springs, was made a first lieutenant, sailed for France with the 5th Division and continued there with that organization one year. He was discharged from the service as a captain on February 2, 1919, and then resumed his practice.

Mr. Knight is a Mason, a member of the Beta Theta Pi college fraternity, a former president of the Idlewild Club, and the Hesitation Club, a member of the City Club of Dallas and in the spring of 1921 married Miss Marion Ralston. His residence is at

2402 Cedar Springs Road, Dallas.



ILLIAM H. CLARK, senior member of the law firm of Clark & Clark, Dallas, Texas, through a career of thirty-six years as a Texas lawyer and in which profession he is

still active and successful, long ago won a place of leadership that is state-wide because of his legal talent, untiring work and devotion to his calling. Born of a family that has furnished leaders in various realms for several generations, William H. Clark was but keeping pace with his forebears when, in 1897, he was elected to the presidency of the Texas State Bar Association, the youngest incumbent the office ever had. Since then his influence has projected itself in many of the best laws of the Lone Star State and in attempts at civil betterment.

Judge Clark was born near Brandon, Rankin County, Miss., on May 2nd, 1861, of Scotch-Irish descent. His father, Judge Wm. H. Clark, was circuit judge when the Civil War began and as Colonel of the Forty-Sixth Mississippi Regiment in the Confederate Army lost his life on the battlefield of Altoona, Ga., in October of 1864. His mother, Mary (McDowell) Clark, was a woman of rare personal charm and intellectual ability; her sister, Mrs. Elizabeth McDowell Welch, was president of the Texas Colonial Dames and of the Daughters of the American Revolution. One of Judge Clark's kinsmen, James McDowell, was the twenty-fifth governor of Virginia and ably represented his state in Congress until 1851, while his great grandfather, Judge Samuel McDowell, was the president of the First Constitutional Convention of Kentucky, held in April of 1792, and was the first United States Judge of Kentucky, appointed by Washington. Dr. Ephraim McDowell and Dr. Nash McDowell, both near kinsmen, are famed in the medical world, the first for discovering and giving to the surgical profession the operation of ovariotomy, which has saved countless women, and the second as founder of the famous McDowell Medical College of St. Louis. Other distinguished kinsmen are ex-Congressman Judge Patrick Henry and Congressman Thomas Upton Sisson, both of Mississippi, and Sidney Lanier, the nationally beloved Georgia poet. Thus it is seen that thoroughness and efficiency are notable traits in his family for generations back.

After his education in Brandon Academy, the University of Mississippi and "Lebanon Law School," Cumberland University of Tennessee, Mr. Clark came to Texas in 1885 and began the practice of law. Some of his partners in these years of practice were W. M. Alexander, W. L. Hall, Wm. Thompson, Judge John L. Henry and Judge Chas. F. Clint. The present partnership is with his son, William H. Clark, Jr. By committee work, Judge Clark has been a potent factor in the support of some of the

best laws of the state, among which are the railroad commission, stock and bond laws, anti-trust and intangible tax laws, the anti-lobby law, state bank and insurance laws, guaranty of bank deposits, a prohibiting of divorced parties from ever marrying any one else, when he urged that the rapid increase in divorces is more dangerous to our country than the question of race suicide or foreign armies.

On June 9th, 1886, he was married to Miss Virginia Maxey Falls, of Brandon, Miss., daughter of Capt. A. T. Falls and wife, Bettie Maxey Falls, a sister of Judge T. S. Maxey, of Austin, Texas, the United States judge of the Austin district. They have ten children, seven of whom are now living: Sam W., Virginia (now Mrs. W. F. Jacoby, of Dallas), Wm. H., Jr., Elizabeth (now Mrs. Julian Capers, of Dallas), Thomas C, now a senior law student at the University of Texas, Robert L. and Mary Clark.

Judge Clark has been successfully engaged in many important civil cases in the nisi prius and appellate courts of Texas and the Supreme Court of the United States. His speeches in various conventions, mass meetings and in the argument of many cases have won for him a sure place among Texas' effective and brilliant orators, and Texas rejoices that one who has so effectually served her for many years is still active among her people as an able counsellor.



M. HARRIS, 815-6-7 Great Southern Life Building, Dallas, before locating in that city in 1917, was an assistant attorney general of Texas, handling all bond work for the

Since his return to private practice he has devoted his time to specialization in corporation and municipal law. Mr. Harris has been very successful in the establishment of a large clientele, including many large corporations and practically all of the municipal bond houses doing any business of conse-

quence in the state.

Born in Wood County, Texas, April 10th, 1875, he was educated in the public schools of his home county, graduated from the Ivanhoe high school in 1891 and later attending the Omen College of Smith County, where he graduated in 1893, later taking special courses in the University of Texas. He then began the study of law with his brother's firm, Giles, Stafford and Harris, of Mineola. In 1902 he was admitted to the bar by examination and for the next two years was associated with his brother's firm, and was elected city attorney of Mineola. In the year 1904 he was appointed chief clerk in the attorney general's office, and in the next thirteen years worked up from that position to assistant attorney general. In 1917 he began the practice alone at Dallas and at this time is alone and enjoying a lucrative practice.

On January 24th, 1899, Mr. Harris married Miss Dora Jackson, of Alabama, and they are the parents of three children, Roger, a son, age nineteen, attending Dartmouth College, Hanover, New Hampshire, and Marie and Helen Harris, daughters aged thirteen and eleven respectively, each of whom attend the public schools of Dallas. The Harris residence is

situated at 1003 Grigsby Street, Dallas.

Mr. Harris is a member of the Metropolitan Development Association of Dallas, the purpose of which organization is the development of this city. He is a member of the Dallas Bar Association, the Koon Kreek Klub, and a member of other local organizations.



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ALTER F. SEAY, senior member of the firm of Seay, Seay, Malone and Lipscomb, 411-16 Southland Life Building, Dallas, has been engaged in the practice of general civil law since he was nineteen years of age. As the at-

torney for the State of Texas in a number of important cases involving the constitutionality of state laws he has won a substantial reputation as a lawyer and counsellor. Seay, Seay, Malone and Lipscomb is composed of Harry Seay, Ralph Malone, H. Blake Seay, Will Lipscomb and Walter F. Seay. As the attorneys for a number of large insurance companies the firm is well known in insurance circles and among many companies enjoys the patronage of the following firms: Southland Life Insurance Company, International Travelers Association, Manhattan Life Insurance Company, of New York, United States Fidelity and Guaranty Company, of Maryland, Kansas City Casualty Exchange, Indiana State

Life Insurance Company.

Born at Dallas on October 2, 1881, Walter F. Seay is a member of a distinguished Texas family, which settled here in the early days. He received his early education in the public schools of his native city and when a very young man started work in his father's office. Here he worked up a business knowledge as well as a technical knowledge of the law and was admitted to the bar in 1901 at the age of nineteen years. After his admittance to the bar he became assistant county attorney and continued in that office for two years, after which he became a member of the firm of Crane, Seay and Crane. A year or so later, that partnership having been dissolved, he became a partner of W. L. Holland and when the latter became mayor of Dallas Mr. Seay combined the firm with that of his Cousin, Harry Seay. As the attorney for the state in the race track case Mr. Seay was successful in upholding the cause that the law passed by the legislature against betting at horse races was constitutional and hence valid. In a like manner he was successful in the case involving the constitutionality of the state law prohibiting saloons in residence districts. These two cases gained statewide recognition for Mr. Seay and his able prosecution of his cause clearly showed his legal ability.

In 1919 Mr. Seay married Miss Ruby Andrews and they now have their home at 3723 Gilbert Avenue, Dallas. Mr. Seay is a member of the City Club, the Fin and Feather Club and the Dallas and State Bar Associations and American Bar Association.



B. SEAY, member of the well known law firm of Seay, Seay, Malone and Lipscomb, 411-16 Southland Life Insurance Building, Dallas, through his connection with many

important cases has become a familiar figure in the courts of his county, as well as the state. Ever since the commencement of his practice Mr. Seay has been connected with the firm mentioned aforesaid and has in those ten years been largely instrumental in obtaining the successful practice and reputation that the firm now enjoys. As the attorneys and counsellors for many of the large insurance companies of the United States the firm has gained substantial recognition in insurance law. Among their clientele are the following large companies: Southland Life Insurance Company, International Travelers Association, the Manhattan Life Insurance Company of New York and the United States Fidelity and Guaranty Company of Baltimore. The firm also has

among its many local clients some of the large automobile and insurance companies of Dallas.

A native Texan, born in Collin County, June 9, 1887, H. B. Seay is a son of Herbert S. and Nerinda (Bass) Seay. When at the tender age of three years Mr. Seay's father died and he came to live with his uncle, Bob Seay. The public schools of Plano furnished him his early education, while his higher training was received at the University of Texas from which institution he received the degree of Bachelor of Arts in 1909 and the degree of Bachelor of Laws in 1911. After his graduation he came to Dallas and joined the firm of Seay, Seay, Malone and Lipscomb and has continued as one of the partners of it ever since that time.

Mr. Seay is not married and at the present time is living at the Jefferson Hotel at Dallas. He is one of the most active members of the City Club and also holds membership in the Lakewood Country Club.

Having won substantial recognition of his fine legal attainments, his devotion to professional duties and his profound business ability, Mr. Seay is well known to the bar as a careful, painstaking and conscientious lawyer.

ALPH W. MALONE, member of the firm of Seay, Seay, Malone and Lipscomb, attorneys at law, has been engaged in the practice of law before the Dallas bar for the past

eight years. Seay, Seay, Malone and Lipscomb have always been engaged in the civil practice of the law, exclusively, and enjoy the confidence of a large clientele, including many large companies, among which are the following: The Southland Life Insurance Company, the Manhattan Life Insurance Company, the Casualty Reciprocal Exchange, of Kansas City, the United States Fidelity and Guaranty Company, of Baltimore, the International Travellers Association, the S. G. Davis Motor Car Company, the S. G. Davis Hat Company, the Vitrolithic Construction Company, Austin Brothers and the Wyatt Metal Works.

Born in McLouisboro, Illinois, March 22, 1892. Ralph W. Malone is a son of Emory Duncan and Mary Marguerite Malone, the former being an implement dealer. Ralph W. is one of seven children. three being brothers and three sisters. The year after his birth the family moved to Sherman, Texas, where they remained for the succeeding seven years, after which time they took up their abode in Dallas.

Mr. Malone received his early educational training in the public schools of Dallas and Sherman, after which he became a student of Law at the University of Texas. In 1914 he received the degree of Bachelor of Laws from that institution and immediately thereafter became identified with the firm that he is now a member of. In 1917 Mr. Malone entered the second Leon Springs Training Camp for officers and at the completion of the course was appointed a first lieutenant in field artillery. From Leon Springs he was stationed at Camp Travis and then to Fort Sill. Oklahoma. After a ten weeks course in the schools of fire he was then transferred to Camp Jackson after which he was assigned to Camp Meade, Maryland. While at Camp Meade he was placed in command of the 31st Regiment, while he held the rank as first lieutenant, and later was promoted to captain. He was later promoted to major of field artillery, which rank he held when discharged.

In fraternal orders Mr. Malone is a member of the Delta Chi College Fraternity. He is a 32nd Degree Mason, and Shriner. He also has membership in the Idlewild Club, the Officers Club, of Dallas, the State and Dallas Bar Associations, the Chamber of Commerce, and the Junior Dinner Dance Club.



HARLES F. GREENWOOD, of Dallas, Texas, is a native Texan. He was born April 7th, 1869, in Lampasas County. He is the son of Joseph J. and Georgiana Connell

Greenwood. The elder Greenwood, together with his parents, having removed to Texas in the year 1833, when it was a wild frontier. They resided in Texas when it was under Mexican rule, and later when it was an independent republic, with a president of its own. As pioneers, the Greenwoods—several brothers—aided in civilizing the state, and went through all the varied hardships incident to a rugged frontier life. In those days the wild Indians were a constant terror to the white population, making frequent raids into the white settlements. Mr. Greenwood's father was the first district clerk of Lampases County, and lived to be nearly seventy-six years of age. His wife survives him, and still lives in that county.

The subject of this sketch had very meagre educational advantages, having attended the public schools and spent two years in a local college of Lampasas. He is the eldest of five children-two boys and three girls. He read law in Lampasas under the law firm of Smith and Walker. The year he reached his majority he was admitted to the bar. For three years he practiced law in Lampasas and adjoining counties. He was married in June, 1894, to Miss Willie Dyer, daughter of Judge and Mrs. John L. Dyer, of Waco. Mr. Greenwood located at Hillsboro the year of his marriage, and practiced law there during the period of eighteen years. In November, 1900, he was elected prosecuting attorney, and served in that capacity for four years. In the November election of 1904 he was elected to the legislature, and served through one regular and three special sessions, frequently serving as Speaker Pro. Tem.

At the Democratic State Convention in 1908 he was elected its chairman. During his residence at Hillsboro he was engaged in the practice of criminal law almost exclusively, appearing in many important cases there and in different counties, sometimes for the state but more frequently for the defense. He established a reputation as an advocate before juries.

In 1911 Mr. Greenwood removed to the city of Dallas, where he has been actively engaged in the practice of civil law. It has been his good fortune to appear in some large cases in which important constitutional questions were involved—cases that afforded opportunities of exceptional nature to argue and present matters of much moment. In recognition of his ability, different governors have employed him to defend the constitutionality of certain laws when attacked in the courts.

In 1918 the Mayor of Dallas appointed him a member of the City Arbitration Board, resigning that position a year later.

He is an active member of the State Bar Association and on different occasions has addressed that body.

In 1919 he was elected chairman of a state-wide mass meeting of Democrats in Fort Worth—the meeting being called for the purpose of restoring what is known as the "old time Democratic Doc-

Mr. and Mrs. Greenwood have six children, Roberta, Connell, Willie May, Charles, Robert and Gracie Elaine—four daughters and two sons.

Judge Greenwood was deprived of a university and college education, and realizing this, he has tried to educate himself. He has been a constant student of both law and literature. For years he has made it a fixed practice to read several hours each night, and in his "den" at home, 5111 Worth Street, may be found a large collection of the most noted authors, historians and novelists. He is fond of dramatic art and delights in reading and studying the biographies and sketches of the old-time masters of the stage.



OHN D. FOURAKER, attorney at law, 404 Scollard Building, Dallas, has been active in the practice of law since 1886 and since that time has become identified with some

of the most progressive business undertakings, among which stands out notably the Kidd-Springs bathing resort, located in Oak Cliff. Judge Fouraker has been the guiding spirit of that organization for a number of years and to him it owes the credit for its phenomenal growth.

Born at Marietta, Illinois, May 11, 1861, Judge Fouraker was a son of Levi and Lydia (Andrews) Fouraker. He received his early educational training in the public schools of his native state and at a later date attended the Valparaiso Normal School, Valparaiso, Indiana. In 1884 he moved to Texas and began his business career in the teaching profession, being employed at Grand Prairie. While teaching he devoted his spare time to the study of law and in 1886 was admitted to the bar by examination. He began practice with S. H. Grantham as his partner and later became the partner of Barry Miller, the latter continuing for a period of five years. The Judge then began an independent practice, which he has continued ever since that time. In 1892 he was elected city attorney of Oak Cliff, which at that time was a separate municipality. In 1888 he became assistant county attorney of Dallas County. He served two terms as alderman for the city of Oak Cliff, and later was a member of the school board. Judge Fouraker was one of the organizers of the Kidd-Springs Boating and Fishing Club and has served as secretary of that organization ever since it was formed, which was some twenty-five years ago. In addition to being secretary he is also one of the directors and is manager of the lake which the club now owns.

In 1884 Judge Fouraker married Miss Jessie Powers of Manhattan, Kansas, and they are the parents of thirteen children, twelve of whom are living: Mary, Florence, John, Winifred, Frances, Leroy L. and Raymond S., who are twins, Harvey (deceased), Harold, William, Robert, Dorothy and Philip.

The Fourakers have their home at 733 Van Buren Street, Oak Cliff. Judge Fouraker is a member of the Knights of Pythias and the I. O. O. F.



T. HENDERSON, attorney at law, 702 American Exchange National Bank Building, Dallas, has been a citizen of Dallas for the past twenty-five years and during the

last decade has been engaged in the practice of law. He has served Dallas not only in the capacity of a loyal and active private citizen but also as a public



Charles of Freenwood



servant, having served as Finance Commissioner of this city for two consecutive terms.

Born at La Grange, Georgia, January 16th, 1869, W. T. Henderson is a son of John Henderson, who was a physician. He came to this state from Georgia in 1873, locating at Sherman and moving to Honey Grove in 1875. The younger Mr. Henderson received his primary education in the public schools of Honey Grove, which was effectively supplemented by a course in business administration at the Eastman Business College, of Poughkeepsie, New York. After finishing there he went to New York City where he was employed in the office of a public accountant. He remained there for a short period and then returned to Honey Grove. There he accepted a position as accountant for a cotton concern but a few months later moved to Dallas. For the next succeeding five years he was the bookkeeper for a number of mercantile houses of this city but in 1900 accepted a position with the Gaston National Bank as bookkeeper. He remained with this concern for the next eight years and while there advanced from the position of bookkeeper to assistant cashier. In April, 1908, he was appointed City Auditor by the commissioners and was the first incumbent of that office. He remained there until May, 1911, at which time he was elected Commissioner of Finance and Revenue for the City of Dallas, which office he held for two consecutive terms. In 1912 he was admitted to the bar by examination but did not begin his practice until the expiration of his second term of office, which was in 1915. Ever since that time he has practiced the civil law exclusively and has built up a large clientele.

On May 24th, 1894, Mr. Henderson married Miss Ware, of Honey Grove, Texas, and the daughter of a prominent business man of that city. Mr. and Mrs. Henderson are the parents of one child, Walter T. Henderson, Jr. Mr. and Mrs. Henderson are both active in the Methodist Church, having been members for many years.



ON. WALTER L. THORNTON, Judge of Dallas County Court at Law No. Two, has the distinction of being the youngest judge of any court of record in the State of Texas.

He was appointed to this position by the Commissioners Court when the additional court for Dallas County was established in 1917 and 1918 he was elected to the place. Another distinction of which Judge Thornton is pardonably proud, is that at the age of 22 years he was appointed special judge of the Corporation Court, being at the time the youngest corporation judge in the United States.

Judge Thornton is a native Texan and was born near Hico in Hamilton County October 22, 1885. He is a son of Wm. T. and Polly Ann (Weatherbee) Thornton, pioneer residents of that part of the state. His mother likewise was a native Texan and his father emigrated to this state from Georgia with his parents in 1851. The grandfather of Judge Thornton took an active part in the War between the states, serving in the Confederate Army from 1861 to 1865.

Judge Thornton received his preliminary education in the school at Bristol in Ellis County where he was reared, and later attended the Metropolitan Business College at Dallas. After completing his business course he studied law in the University of Texas and was admitted to the bar in 1908, a year and a half before leaving the University. He left the University in January, 1910, and came to Dallas and began

the active practice of his profession. He has made a splendid record as an attorney and as Judge of Dallas County Court at Law.

Judge Thornton is a Thirty-second degree Mason, a member of the Scottish Rite, Royal Arch and Shrine Bodies. He is also a member of the Odd Fellows, being Past Noble Grand of Oak Cliff Lodge, and is a member of the Knights of Pythias, Maccabees, Rotary Club, Unversity, Cedar Crest Country, Automobile and Bonehead Clubs. He is deeply interested in the development of the wonderful resources of Texas and especially interested in the election of good and capable men to state and municipal offices. The strategic location of Dallas means that this city will always be the commercial center of the Southwest, Judge Thornton, believes.



AURY HUDSON HUGHES, Dallas County District Attorney, with offices at the county courthouse, is one of the foremost young lawyers of the state, and his achievements

since his admission to the bar have been characterized by one success upon another. As an attorney he has had a successful career as a prosecutor, leading to his election to the office of district attorney for the county in 1920. Prior to that time he had served as assistant district attorney and advisor for the Commissioners' Court. His work as assistant district attorney took him into two district courts. two county courts, the probate courts and eight justice courts, and in all of these he built for himself a reputation as a relentless prosecutor of those charged with crimes against the peace and dignity of the state, as he is continuing to do since his election as district attorney.

Mr. Hughes is a veteran of the late war, and his record as a soldier in that great conflict, reflects the kind of material he is made of. Entering the army as a private, he was made a second lieutenant September, 1917, promoted to first lieutenant in January, 1918, and to captaincy in October, 1918, heading Company E, 144th Infantry, 36th Division. He sailed for France in June, 1918, landing at Brest, and it was during the Champagne offensive that he was promoted to the captaincy of his company and later received the Croix de Guerre for distinguished service. His company lost many men in that engagement. He returned to the United States and was discharged from the service in June 1919, when he opened an office in Dallas and began the practice of his profession here.

Mr. Hughes was born in San Diego, Calif., in 1893, but was reared and educated in Texas, attending the public schools of Gainsville, Austin College at Sherman, Texas, and the University of Virginia. He was admitted to the bar by examination at Texarkana in 1914. His parents were J. W. and Oliva (Hudson) Hughes. The Hughes family formerly lived at Gainsville, Texas, where Mr. Hughes father practiced law, and on account of the elder Hughes' health the family moved to San Diego, Calif. where he practiced law and was later elected judge of the Superior Court. It was while living in California that the subject of this sketch was born. Shortly after his birth his father died and the family returned to Gainsville.

Mr. Hughes is a thirty-second degree Scottish Rite Mason and member of Hella Temple Shrine. He is also identified with the Automobile Club, the University Club, the Dallas Bar Association and the Chamber of Commerce.

REDERICK HALL ALEXANDER, justice of the peace, Precinct No. 1, Place No. 1, Dallas County, was born at Palestine, Texas, September 7, 1884, son of C. L. and Alice (Hall) Alexander, his father a native of Texas and his mother a native of Mississippi. After attending the rural school and high schools and the North Texas State Normal School, he studied law at the University of Texas and was admitted to the bar in June, 1914. Following in his father's footsteps, he taught school from 1908 to 1918, even while studying law, and in 1918 he was elected justice of the peace for the two-year term and reelected in 1920.

Mr. Alexander was married to Miss Annie L. Clark November 26, 1919, and they live at 5604 Columbia Ave. He is a 32 degree Scottish Rite Mason, Knight Templar and a Shriner; member of Hella Temple; past master of Tannerhill Lodge No. 52 A. F. & A. M.; member of the Odd Fellows, the Maccabees, Fraternal Aid Union, Praetorians, Kiwanis Club, Chamber of Commerce, Dallas Bar Association and Methodist Episcopal Church, South.

He is a man of engaging personality and has drawn to himself a large number of staunch friends who admire him for his many sterling qualities. In his administration of the law he exercises careful judgment, being always anxious to render fair and impartial decisions in all matters coming before him for adjudication.

Politically he is a democrat, wedded to the ideals and tenets of his party and always ready to render it any service within his power, and his re-election to his present post in 1920 is but an evidence of the confidence reposed in him by his friends and his party.

As a citizen of Dallas, Dallas County and Texas, neither the city, the county nor the State has a more ardent booster or a man who will do more to further the growth and development of either. He is proud of Texas and her marvelous institutions and resources, of Dallas and her flattering future, and predicts that within the next ten years it will be the leading metropolis of the Great Southwest.

FRANCIS GILMER HARMON, Judge of County Court of Dallas County at Law No. 2, has been a practitioner before the Dallas bar for the past eight years. Before being elected County Judge, which was in July, 1920, he was a member of the firm of Harmon

and Harmon, attorneys at law. A native son of Dallas, Judge Harmon was born in 1893 and is a son of George A. and Elizabeth (Gilmer) Harmon, the former being an attorney of this city. The public and high schools of Dallas afforded Judge Harmon his early education which was supplemented by a course of training at Colonel Cole's Military Academy. After graduation there he attended the University of Texas, where he received his Bachelor of Laws degree in 1913. Immediately thereafter he returned to Dallas and was made assistant county attorney of Dallas County, under Currie McCutcheon. In 1915 he began his private practice with his father, under the firm name of Harmon and Harmon. Before the outbreak of the war Judge Harmon was a member of the Texas National Guard and in 1916 served on the border, when the United States Troops were called out to protect lives of Texans. After the outbreak of the European war and the entrance of the United States therein he was transferred to the regular army and was made a second lieutenant of the 13th Field Artillery. He was sent to France with the Fourth Division troops and landed there in 1918. In October he was made an instructor in artillery firing behind the lines and after the signing of the armistice was sent into Germany with the 13th Field Artillery and was placed in charge of civil affairs in the regimental area. He returned to the United States in August of 1919 and was mustered out of the service in the following September. He then returned to Dallas and resumed his practice. In the summer of 1919 he was a candidate for Judge of the County Court of Dallas County at Law No. 2, and was elected by a large vote to serve on that bench.

In fraternal affiliations Judge Harmon has membership in the Masons. He is also a member of the Cedar Crest Country Club and the Dallas Bar Association. He has his home with his father at 2918 Greenwood Street, Dallas.



ARL B. CALLAWAY, assistant city attorney for the City of Dallas, whose office is in the Municipal Building, Dallas, is rapidly coming to the front in the legal pro-

fession and in local politics. He has been engaged at his present position since July, 1920, when the appointment came, shortly following his graduation from the law department of the University of Texas.

Prior to this the world war emergency came as an interruption to his training for the legal profession and he left his studies at the time of the departure of the 90th Division, as a first lieutenant, for overseas duty. While in Europe he participated in the Saint Mihiel and Meuse-Argonne campaigns and at the end of the fighting was stationed at Berncastle, Germany, with the Army of Occupation. Upon his return to America he resumed his studies at Austin and graduated in the Class of 1920 with the degree of Bachelor of Laws.

Mr. Callaway is a native Texan and at the time of his birth, October 7, 1895, his parents, L. R. Callaway, now an attorney in Dallas, and Ida Mc-Comico Callaway were living in Corsicana. He received his earlier education in the public and high schools of Dallas. Later, when he entered the University of Texas, he became active in all affairs of the student body. He was elected to membership in the Phi Kappa Psi, Delta Sigma Rho and Phi Alpha Tau fraternities during his college years and since his admittance to the bar has become affiliated with the Dallas Junior Chamber of Commerce, the County and State Bar Associations, and the Young Lawyers' Club of Dallas.

He is recognized by his associates in all these organizations as a potential leader and by business men generally as a young "man of parts." He is unmarried and makes his home with his parents at 4946 Victor Street, Dallas.



WILLIS PIERSON, former district attorney of Dallas county, came to the city in 1296 and did private practice until June, 1907, when he became assistant district attorney of Dallas county. In 1916 he became first assistant

district attorney, and in 1918 he was elected district attorney, which position he held for the two year term. He was a very capable prosecuting officer and during his connection with the office handled some very noted cases in a manner that reflected



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credit upon himself and the courts in which he practiced. For the past few years, Mr. Pierson has resided in New Orleans where he is serving as a national officer of the Loyal Order of Moose. Prior to coming to Dallas Mr. Pierson was district attorney of Rains County for four years, and county judge for one term.

Mr. Pierson was born at Emory, Rains County, Texas, January 22 1879, son of John F. and Elmira (Turner) Pierson. His father was a native of Texas and taught school in the State for many years, later engaging in the mercantile business at Emory. He was city clerk of Dallas for twelve years, first appointed by Mayor Hays and reappointed by successive mayors, and at the time of his death, July, 1890, was 70 years old. His mother was a native of Alabama.

The public and high schools of Emory furnished Mr. Pierson with the foundation for his education, which was completed at Baylor University at Waco. He studied law at the State University. At the age of 19 he had the disability for admission to the bar removed before Hon. Howard Templeton and was granted law license by him. He then entered upon the practice of his profession, which he has followed continuously.

He was married to Miss Birdie Cooper September 12, 1899. He is a 32 Degree Mason and member of Hella Temple Shrine; a Knight of Pythias, Odd Fellow and a national officer of the Loyal Order of Moose; Kiwanis Club. He is an active member of the Central Baptist Church of Oak Cliff and president of the Men's Brotherhood of that church.



UDGE WALTER L. MATHIS, attorney at law, Dallas, has for the past quarter of a century devoted a great part of his time to political activity and is well known through-

out the state as one of the staunchest defenders of Jeffersonian democracy. However, he has not neglected his profession for at the present time he enjoys the confidence of a large clientele and has well established himself in the legal fraternity. His efforts have not been entirely along the legal practice for in business he is known as a man of acumen and foresight and is at the present time the directing head of several large concerns.

Born in Ellijoy, Georgia, July 29, 1878, Judge Mathis is a son of Larkin T. and Margaret (Harkins) Mathis, who originally settled there from Ireland. His early education was acquired in his native state and in 1898 he was admitted to the bar. In 1907 he was elected City Judge of Dallas and occupied the bench for two and one-half terms of four years. Later the Judge became the law partner of Judge Callaway, under the name of Calloway and Mathis, which firm continued until 1916 at which time Judge Mathis resumed his independent practice, which he has continued ever since that time. Judge Mathis is president of the Pocahontas Leasing and Royalty Company, an oil company of great magnitude, which owns several thousands of acres of oil land in the best known oil fields of Texas, Louisiana and New Mexico. He is chairman of the board of directors of the Citizens Tire and Rubber Company of this city and was formerly president of the Security Production Company, which he organized some years back.

As secretary of the democratic executive commit-

tee some years ago when Dudley M. Wooten was nominated to Congress, Judge Mathis was very influential in bringing about a change to the old democracy and has always fought valiantly against those who wear the skin of a democrat but the heart of a republican. Judge Mathis served as president of the Young Men's Democratic Club of Dallas.

In 1918 the marriage of Judge Mathis to Miss Cecelia Mahoney was solemnized in St. Louis and they now have their home at 825 Second Avenue, Dallas.



OBERT TAP MEADOR, attorney at law. Great Southern Life Insurance Building, has, in the past fifteen years, not only built up an extensive civil law practice but has

devoted a great part of his time to the rearing of young Dallas lawyers, of whom practically half a hundred have received their legal education and admittance to the bar through study and practice in his offices. His profound interest in the advancement of young legal aspirants was engendered by the fact that he, himself, faced specially exigent problems while preparing himself for his chosen profession and while making his initial efforts to secure a steadfast footing in the same.

Born at Houston, Texas County, Missouri, on the third of September, 1874, Robert T. Meador is a son of Judge Robert B. and Louise (Canaday) Meador, both respective families having been founded in the Old Dominion commonwealth in the colonial era of our national history. Judge Meador was a soldier in the Confederate Army and was in the command of General Stonewall Jackson at the time when that distinguished officer was shot, and it was he who raised that great commander after he had fallen from his horse. He was with his regiment in the Army of Northern Virginia at the time of the surrender of General Lee at Appomattox, and his record as a soldier is such as to reflect lasting honor upon his name. After the war he moved to Houston, Missouri, where he served for sixteen years as county judge of Texas County. In the schools of that city and in the Springfield Normal, at Springfield, Robert T. Meador received his elementary education, and while attending the latter institution he studied law and was admitted to the bar at Houston in 1899. He was but sixteen years of age when he began teaching school, and he continued intermittently at that work while in Missouri and after coming to Dallas in 1902. At the outbreak of the Spanish war he joined Company M, Second Volunteer Missouri Infantry and continued in the service until December 24, 1898. Coming to Dallas in 1902, he opened his law offices in 1904, after teaching school for two years. In 1907 he became associated in partnership with John Davis, the same continuing until 1914. He then began practice independently and has done so since. Mr. Meador has a very extensive practice here, having organized some two hundred oil companies and corporations in the past two years.

On March 6, 1907, the marriage of Mr. Meador to Miss Lilian Bell, of Dallas, was solemnized. Mr. and Mrs. Meador are the parents of three children, Robert, Virginia and Marguerite Meador. home is on St. Johns Drive, Highland Park.

In fraternal affiliations Mr. Meador is a 32d degree Mason and Shriner, a Knight Templar, a Knight of Pythias, a member of the I.O.O.F., the Commercial Law League, the Dallas and Texas Bar Associations and the Dallas Automobile Country Club.

ING S. WILLIAMSON, member of the law firm of Crawford, Crawford and Williamson, Dallas, as counsel for many large Dallas business houses has become well

known among the younger attorneys at the Dallas bar. Since his admittance to the bar in 1913 he has specialized in corporate and land law and is now recognized as an authority in these lines. Crawford, Crawford and Williamson are engaged in the general practice of law representing many of the large interests of Texas. Mr. Williamson devotes his time to the civil branch of the law, giving special attention to corporations, contracts and real estate.

tion to corporations, contracts and real estate.

Born in Lebanon, Tennessee, August 14th, 1889, King S. Williamson is a son of Porter and Molly Williamson. His education was secured at the public schools of Lebanon, Castle Heights School and Cumberland University at Lebanon, Tennessee. His law training was secured at the Cumberland University Law School, known as the Lebanon Law School, from which he received his Bachelor of Laws degree in 1913. While there he was exceptionally fortunate in being under the instruction of the Hon. Nathan Greene, one of the foremost law professors of the country. After his graduation he came to Dallas and began his practice with George Sargeant, which was continued until October, 1913. Mr. Williamson then began practicing independently, which he continued until October, of 1915, when he formed connections with Judge M. L. Morris. This partnership was dissolved and March 1, 1921, his present partnership formed.

On December 22, 1915, Mr. Williamson married Miss Wanda Margaret Barnes, of Dallas. Mr. and Mrs. Williamson are the parents of one child, Wanda Jean Williamson. Their home is at 122 Montreal street, Oak Cliff. Mr. Williamson is a member of the Masons and of the Dallas Bar Association. A native Tennessean, educated in one of the foremost law schools of the country, Mr. Williamson possesses all of the requisites of an excellent lawyer a shrewd business man and a patriotic citizen.



OWNE YOUNG, member of the law firm of Pope and Young, Slaughter Building, Dallas, has been engaged in the general civil practice of law, especially corporation work,

for the past eleven years. In that time he has built up a large clientele. Pope and Young was organized in the year 1919 and since that time have become the attorneys for some of the heirs of the Slaughter estate, several large oil companies and a number of large local business houses.

Born in Dawson County, Montana, November 28, 1884, Towne Young is a son of N. E. Young, a lawyer and the first county attorney of Dawson County. At a later date he became superintendent of the county schools of Lipscomb County. The younger Mr. Young was educated in the common schools and high schools of Clarendon, Texas, where he graduated in 1902. He then attended the summer normals and taught in the public schools of Texas for three years. In 1906 he entered the University of Texas where he took graduate work for one year and served as quizmaster in the law school. While there he became a member of the Delta Sigma Rho, honorary public speaking fraternity, and was the winner of the Skinner prize for debate. He was graduated in 1909 with the degree of Bachelor of Laws. He then came to Dallas and started practice. Since that time he has gained admittance to practice in the Supreme Court of the United States, having

been given such license through the introduction of Senator J. W. Bailey. In 1919 Mr. Young formed his present connections with Mr. Pope and has continued in the partnership since that time.

During the war Mr. Young was a captain in the Judge Advocate General's Department and was sailing for France when the armistice was signed. He performed many services on this side of the water, however, as he took part in the naturalization of a great number of foreigners.

In fraternal associations Mr. Young is a member of the Hella Shrine, a thirty-second degree Scottish Rite, a Knight Templar and holds a certificate to the Blue Lodge of Masonry. He is a member of the First Methodist Church and at the present time serves as a member of the board of stewards.

DWARD CRANE, member of the well known

law firm of Crane and Crane, Western Indemnity Building, Dallas, has been engaged in the general civil practice of law with his father, General M. M. Crane since 1906. The firm is composed of Martin M. Crane, Sr., Martin M. Jr., Edward Crane and Michael Emmett Crane and has a very extensive practice throughout the state. They enjoy the patronage of a large clientele, among which there are a number of large companies, some of these being: The Pittsburgh Plate Glass Company, The Southwest General Electric, The Shippers Compress and Warehouse Company, the Coca Cola Company and the National Cash Register

A native of Texas, born at Cleburne, December 11. 1883, Edward Crane is a son of Martin M. and Eula (Taylor) Crane. His father was born in West Virginia and came to Texas in 1870 settling at Cleburne. He is one of the prominent citizens of this state, having served the people in the State Senate, as Lieutenant Governor and as Attorney General. He was twice elected Attorney General and at the expiration of his second term, moved to Dallas, where he began his private practice. He was the attorney for the legislature in the impeachment of James E. Ferguson and has been prominent in court trial for a quarter of a century. Young Mr. Crane was educated at the University of Texas and while there was on the football squad for three years, playing the position of halfback and fullback. He was twice elected president of the Student's Association and was the literary editor of the Cactus, the college annual. He graduated from the University in 1906 with the degree of A. B. and L. L. B. He then returned to Dallas and was admitted to his fathers firm, Crane and Crane. He continued the practice of his profession until the United States entered the war, at which time he enlisted in the first officer's training camp at Leon Springs, Texas. In August 1917, he was commissioned first Lieutenant of Field Artillery, and assigned to the 165th Field Artillery Brigade, of the ninetieth division. He was sent overseas in June, 1918, and was stationed with the Army of Occupation at Berncastle from January until May 1919. On January 1, 1918 he was promoted to Captain, Field Artillery. While serving in the Army of Occupation he was the Officer in charge of Civil Affairs, at Kreis Berncastle, Germany. He returned to America in June 1919 and was discharged from the service, after serving practically two years.

Fraternally his associations are with the Sigma Chi College Fraternity, the Masons and the Trinity Valley Lodge.



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RED H. LOWRANCE, member of the firm of Read, Lowrance and Bates, attorneys and counsellors at law, with offices at 1010-12 Great Southern Life Building, has attained

a position of distinctive ability in his profession, is identified with large business affairs, and has a high place in social and civic circles of his home city. He became identified with the firm of Read and Lowrance in 1899, since that time Mr. Bates entered the partnership, which then became Read, Lowrance and Bates. The firm has a large civil and corporate practice and is well known in Dallas.

Born in Tupelo, Lee County, Mississippi, January 8, 1872 Fred H. Lowrance is the son of William L. and Cordie (Stewart) Lowrance, the father formerly of North Carolina and his mother from Mississippi. The father was by profession a Presbyterian minister, and for many years was a loyal worker in behalf of that denomination. During the Civil War he was colonel of the Thirty-fourth North Carolina Regiment, and made a notable record as a Confederate officer. He commanded General Scales Brigade at the battle of Gettysburg. In 1868 he moved to Mississippi, where he was elected a member of the State Senate in 1876. He came to Texas in 1881 and was instrumental in the organization and building of several churches throughout the state. The young Mr. Lowrance attended the public school of the town where he was reared, and was also a student in the Austin College at Sherman, Texas, where he was graduated with the degree of A. B. in 1893. Then entering the University of Texas he was graduated in 1896 with the degree of LL. B., and in the year 1897 was awarded the degree of Master of Laws.

While in the university he was employed in the State Land Office during the day and studied law in the evenings. After finishing school he was the chief clerk of the school land department. In 1899 he came to Dallas and began the practice of his profession with Mr. Read, under the firm name of Read and Lowrance. He was elected city attorney of Oak Cliff in 1901 and was city attorney when Oak Cliff was annexed to Dallas, he was in favor of the annexation, and advised the city council that the law annexing Dallas was constitutional. The law was contested in the courts and the Supreme Court of Texas upheld the law as being constitutional.

Mr. Lowrance was one of the ten who first met to organize the Citizens Association of Dallas at the time the city of Dallas amended it's charter and adopted the commission form of government, and since that time the Citizens Association, with few exceptions, has elected the mayor and commissioners of Dallas. The association has been a great factor for the political good of Dallas.

A few years ago Mr. Bates entered the firm. Read, Lowrance and Bates are the attorneys for many large companies, among which are: the Deming Investment Company, Higginbotham, Bailey and Logan Company, the Capital Life Insurance Company, the Central Life Insurance Company and the Cold Storage Company.

On the 26th of October, 1910, Mr. Lowrance married Miss Christine Young, a daughter of Thos. P. and Catherine Young, both of Marshall, Texas. Mrs. Lowrance belongs to one of the oldest and most prominent families of East Texas. Mr. and Mrs. Lowrance are the parents of one child, Mistress Cordelia Lowrance age four years. Mr. Lowrance is a member of the Dallas Chamber of Commerce and the Dallas Bar Association. His popularity in Dallas social circles is unquestioned but his devotion to his profession has been the main reason for the success that he has attained.



L. DREEBEN, attorney at law, with offices in the Praetorian Building, is a native Texan and has for nearly twenty years been an active member of the Texas bar, all of

which time has been spent in Dallas. During these years he has established an enviable reputation as a civil lawyer and has enjoyed a lucrative practise.

Having completed his legal preparation on the broadest possible basis, Mr. Dreeben has specialized in that branch of law which pertains to land, insurance, corporations, joint stock associations and trust estates. He draws charters of every state in the Union. A partnership has recently been formed with Mr. Theodore P. Hansen, 20 Broad Street, New York, a well known lawyer of that city with excellent legal connections. It is the plan of the firm, which is known as Hansen & Dreeben, to confine themselves largely to handling Texas legal matters which are being transacted in New York. In addition to his legal interests, Mr. Dreeben is interested in the Standard Loan & Investment Company, the Federal Life Insurance Company, the Power Petroleum Trust of Texas, and the Registrar Bond Company. He also owns a number of small farms and gives considerable attention to their supervision. For the last three years most of his legal work has been in connection with the oil and gas business and the handling of insurance and organization matters.

Mr. Dreeben is able to trace his ancestry back to Isaac of Abarbanel who was Farmer General of Spain during the reign of Ferdinand and Isabella. He was born at Center, Shelby County, Texas, November 27, 1870, his parents being Mera B. and Yetta Dreeben. He began his education in the public schools of Henderson, Texas, and went from these to the Alexander Institute at Kilgore, Texas. He next attended Center College at Sulphur Springs, Texas, and was graduated from the Woodward high school, Cincinnati, Ohio, in 1893. Two years later he was graduated from Cincinnati University and in 1896 he received the LL. B. degree with honors, from New York University. His ability as a thinker and writer had already been shown when he took the first prize in 1888 for a legal thesis on "Internationalism" offered by the Rusk County News. In 1903 he was admitted to the Texas bar and since that time he has been in the active practise of his profession in Dallas.

In 1904 Mr. Dreeben was married to Miss Octavine Lopez, daughter of David Lopez of Dallas. Their residence is at 4002 Swiss Avenue.

In spite of his heavy practise, Mr. Dreeben has shown great interest in the social and fraternal organizations of the city. He is a member of the Lakewood Country Club, the Columbia Club, the Old Colony Club of New York, and the Dallas Auto Club. Through his connection with the local and National Bar Associations he has done much for the advancement of his profession. He is a Mason, an Odd Fellow and a member of the Knights of Pythias Lodge. He was the first state counsel for the Modern Woodmen of America and has been Chancellor Commander for two terms. Few lawyers of Dallas are more widely known and none are more highly esteemed by their professional associates.

SCAR O'NEILL TOUCHSTONE, member of the firm of Thomas, Milam and Touchstone, has for two years served as secretary of the Dallas Bar Association and in his thirteen

years of practice has always taken an active interest in the affairs of that organization. Mr. Touchstone has been with Thomas, Milam and Touchstone ever since its organization in 1913 and been a substantial factor in its advancement in the casualty and surety branch of the law, not to mention the large clientele it has in the general practice. They serve as the attorneys for a number of large companies, among which are: Lion Bonding and Surety Company, Southwestern National Bank, Midland and Northwestern Railway, Southern Surety Company, American Bonding and Casualty Company, California Insurance Company, Columbia Fire Insurance Company, American Bankers Insurance Company, Waddell Investment Company, Commerce Trust Company, Clem Lumber Company, Home Investment Company, Prudential Loan & Building Association, The Southwestern Telegraph & Telephone Company, The Bankers Reserve Life Insurance Company, M. H. Wolfe Company and Geo. W. Owens and Sons, Columbia National Insurance Company, Washington-Maine Insurance Company, Georgia Casualty Company, Automobile Underwriters of America, Relief and Annuity Board, Hughes O'Rourke Construction Company, Southern State Steel Company, Globe Press Brick Company, Texas Press Brick Company, Lone Star Press Brick Company.

Born in Grayson County, Texas, December 4, 1885, Oscar O. Touchstone is a son of James Nathaniel and Mary (Smith) Touchstone. He was the eldest of seven boys and received his early education in the schools of his native county and then attended the preparatory school of Austin College and later Austin College, receiving a degree of A. B. from that institution in 1907, and two years later was awarded his LL. B. at the University of Texas. On October 1, 1909, he came to Dallas and began practice alone in the office of William Thompson. On March 1, 1910, he formed a partnership with L. B. Milam, under the firm name of Milam and Touchstone. In 1913 Mr. Thomas was admitted to the firm, which then became known as Thomas, Milam and Touchstone. Since that time he has continued his connections with that firm until April 1, 1921, when Mrs. D. A. Frank came into the firm and the firm became Thomas, Frank, Milam and Touchstone. Mr. Touchstone has been counsel in a number of important cases that have cleared up some of the muddled laws of Texas. Among the most important of these is the case of The Lyon Bonding and Surety Company vs. The First State Bank of Paris; J. H. McHaney, County Judge vs. The Peoples State Bank and Trust Company; and Cameron Company vs. W. B. Walton and Others.

The marriage of Mr. Touchstone to Miss Ellie Mills, of Sherman, was solemnized on August 3, 1911. Mr. and Mrs. Touchstone are the parents of two children: Justin Thompson and Mary Anne Touchstone. Their home is at 3840 Maplewood Ave-

As a member of the Shriners, Alpha Tau Omega and a charter member of the legal fraternity Phi Delta Phi, the University Club, the City Club, the Dallas Country Club, the Rotary Club, and as secretary of the Dallas Bar Association, Mr. Touchstone is one of the best known lawyers of Dallas.



G. GOGGANS, member of the law firm of Dabney, Goggans and Ritchie, 1107 Praetorial building, Dallas, has established quite a large practice for himself and firm, es-

pecially in municipal matters, such as street paving. As the counsellors for the Texas Bitulithic Company and others, Dabney, Goggans and Ritchie have been identified with the greater portion of paving work done in Texas. Before the organization of the present firm Mr. Goggans was associated with Mr. Dabney in the firm or Dabney and Goggans. Dabney, Goggans and Ritchie were organized in 1919 and since that time have specialized in real estate, trust and land law. The firm enjoys the patronage of a large clientele, among which are the following large companies; Texas Bitulithic Company, Realty Trust Company, Fidelity Trust and Savings Company, Maxwell Investment Company and the Breg-Garrett Company.

Born in Newberry, South Carolina, February 21, 1890, H. G. Goggans is a son of J. C. Goggans, a planter and later Clerk of the Court of Common Pleas. The young Mr. Goggans was educated in the Newberry College Preparatory School, from which he graduated in 1904. He then attended the Newberry College, graduating in 1908 with the degree of Bachelor of Arts. Later he entered the University of South Carolina, at Columbia, South Carolina and was graduated in 1912 with the degree of Bachelor of Laws. In November of the same year he moved to Dallas and began practice with his brother, J. L. Goggans, and later accepted employment with Hann and Hendell, real estate agents. On February 1, 1914 he became associated with the firm of Dabney and Townsend and worked with them until the dissolution of the firm in 1917. He then joined partnership with Mr. Dabney, under the firm name of Dabney and Goggans. This firm continued until 1919 at which time Mr. Ritchie was admitted to the firm, and it then became Dabney, Goggans and Ritchie.

During the recent war Mr. Goggans was a first lieutenant when sent overseas with the 345th Field Artillery and returned a captain, after practically two years of service. He served for five months in the Army of Occupation, returning to the United States June 7th, 1919 and being discharged eighteen days later.

A member of the Dallas Country Club, the Idlewild Club, the Chamber of Commerce and the Sigma Alpha Epsilon College Fraternity. He has always been active in the civic improvement of the city and has great confidence in its future progress.



OHN C. READ, attorney-at-law, Linz Building, Dallas, although one of the youngest members of the Dallas County Bar has the enjoyment of a growing and successful

practice. The term self-made, hackneyed though it is, is yet sufficiently expressive to permit its application to men who have accomplished worthily in the face of heavy odds. It is no mis-application in the case of Mr. Read, who has reached his present position in life as a result in his own efforts, unaided and unsupported by others. Mr. Read has always practiced civil law exclusively, never having attempted to deal in the criminal field.

Born in the city of Fort Davis, Texas, John C. Read is a son of William O. and Lucy (Mallock) Read, both pioneers of this state. There were six children in the Read family, three boys, Louis P., Ben



O Sanchelone



Robt. M. Rowland

H. and John C., and three girls, Lucy, Willie and After securing the best education that the schools of his day afforded he came to Dallas and began the study of law in the law offices of W. A. Bonner, working during the day, he studied at night and in 1912 was admitted to the bar. He began practice alone immediately thereafter and has continued independently until recently he formed a partner-ship with W. F. Whitehurst, former District Judge of the 68th Judicial District Court of Dallas County, under the firm name of Whitehurst & Read.

The marriage of Mr. Read to Miss Cora Whitehurst was solemnized in 1915. Mr. and Mrs. Read are the parents of one child, John C. Read, Jr. Their home is at 4325 Bowser Avenue, Dallas. Mr. Read is a member of the Dallas Bar Association, the Young Lawyer's Club and the Westminister Presby-

terian Church.



UDGE ROBERT M. ROWLAND, W. T. Waggoner Building, Fort Worth, is legal representative in said city for the Humble Oil and Refining Company and is also

counsel for several other corporations. His is general civil practise in which he has been a leader for

more than twenty years.

Mr. Rowland was born near Fort Worth at Azle, Texas, on January 19, 1872. His father, Wm. H. Rowland, was a well known Baptist minister of Tarrant County, and his mother was Martha C. Fowler Rowland. After finishing in the county schools, Robert M. Rowland attended Baylor University at Waco, Texas. His law studying was done in Fort Worth under the direction of Judge N. A. Stedman, later State Railroad Commissioner, and other leading attorneys of Fort Worth of that day. He was admitted to the bar in the summer of 1894. In the following October he began his practice in Fort Worth but in May of 1896 he located at Ladonia, in Fannin County, Texas. He practiced for nine years. In 1905 he returned to Fort Worth where he has remained since. His affiliations have been with the firms of Rowland Myers, for one year, later with Williams, Rowland and Crenshaw, then with Rowland & Crenshaw until January of 1910. In 1910 he was appointed assistant attorney general by Attorney General Lightfoot. He remained in Austin in that capacity for one year. In January, 1911, he resigned and returned to Fort Worth and entered the partnership of Lassiter, Harrison & Rowland.

Mr. Rowland has done extensive service in railroad practice. He has served as an attorney for both the Rock Island and the Trinity and Brazos Valley Railroad Company for many years. In 1917, Mr. Rowland began his practice alone and has continued in this fashion since. In 1918 he became the legal representative for the Humble Oil & Refining Company. He has been appointed on several occasions as special judge to serve on the bench for brief periods, hence the appellation of the title Judge, which has always moved with him.

Mr. Rowland married Miss Katherine Myers, a sister of his first law partner, in 1895, at Fort Worth, Texas. They have four daughters: Irene, now Mfs. Gerald B. Whitney, Katherine, now Mrs. Paul Bryant, Maud and Mary Elizabeth. Mr. Rowland is a member of the Knights of Pythias, the M W. A., the Fort Worth Club, the Rivercrest Country Club, and of the State Bar Association. Among the practitioners of civil law he is one of the ablest in the Fort Worth bar.



ILLIAM BRECHEEN HAMILTON, Assistant general attorney for the St. Louis Southern Railway Company, of Texas, with offices at 1102-4 Great Southern Life Build-

ing, Dallas, has been engaged in a general civil practice of law for the past twenty-five years but has made a specialty of corporation work and is well known for his achievement in that branch of the law. He has been especially active in the past few years in the organization and continuation of a large number of strong Texas oil companies, among which might be named the following: The Texahoma Oil and Refining Company, of Wichita Falls; the Walker Consolidated Petroleum Company, of Dallas, and the Walker-Caldwell Producing Company, of Breckenridge.

A native Texan, William Brecheen Hamilton was born at Ladonia, Fannin County, August 23, 1873. He is a son of Robert Hamilton and Mary Jane Brecheen, who were early settlers of this state. His early education was acquired in the public schools of this state and was well supplemented at Add-Ran College of Thorp Springs. He then began the study of law at a law office in Commerce, Texas, and was admitted to the bar in 1895. From that time until 1909 he carried on his practice at Commerce and in that year moved to Greenville, where he remained until 1916. While there he represented Hunt County in the twenty-ninth and thirtieth legislatures and was the author of many bills that were enacted into law. He was chairman of the Committee on Rules and Parliamentarian in the House.

On February 14, 1899, Mr. Hamilton married Miss Mary Lou Mitchell, of Commerce, who is a daughter of John W. Mitchell, a prominent merchant of that place. Mr. and Mrs. Hamilton are the parents of one child, Norman, who is a graduate of Columbia Military Academy and is now a student of law in his father's office.

In fraternal affiliations Mr. Hamilton is a member of the Woodmen of the World, Knights of Pythias, A. F. and A. M., the Dallas Country Club, and the American and Dallas Bar Association.



LOYD H. READ, senior member of the firm Read, Lawrance and Bates, 1010-12 Busch Building, Dallas, has been actively identified with the legal fraternity of

Dallas County for the past twenty years and has in that time become well-known in corporate and probate law. Read, Lawrence and Bates was organized in 1918, when W. M. Bates admitted to the firm which had for twenty years been Read and Lawrence. The firm is engaged in the general civil practice and enjoys the patronage of a large clientele among which are a number of large corporations, some of these being the following: Higginbotham, Bailey, Logan Co., the Central Ice and Cold Storage Company, Capital Life Insurance Company of Colorado and the Southwestern National Bank and the Northwestern National Life Insurance Co.

Born at Brownsville, Haywood County, Tennessee, Nov. 21, 1874, Cloyd H. Read is a son of John Calvin and Kate (French) Read. The father was a distinguished Confederate soldier who served as a member of the Seventh Tennessee Cavalry. The younger Mr. Read received his early education in the public schools of his native city and then attended the University of Tennessee from which he graduated with the degree of A. B. in 1896. Two years later he

graduated from the University of Texas with the degree of LL.B. In 1898 he moved to Dallas and began the practice of his profession with a member of the present firm, Mr. Lawrence. The partnership has continued up to the present time and was enlarged by the entrance of Mr. Bates into the firm in 1918.

Since then the firm has continued under the style of Read, Lawrence and Bates. In the preparation of the new city charter of Dallas, under which it now has the commission form of government, Mr. Read was honored by being selected by the committee on cities and towns in the Thirtieth Texas Legislature, in which the charter was prepared, to render services in the preparation of this charter, receiving this appointment on the recommendation of citizens of Dallas. The charter is considered a model of its kind and is studied closely by citizens of towns desiring to obtain one for their home city.

In 1917 Mr. Read married Mrs. Laura West Casey. Their home is at 4927 Junius Street, Dallas. Mr. and Mrs. Read are both devout Presbyterians, he being Superintendent of the Sunday School of the East Dallas Presbyterian Church. Mr. Read is a Mason, a Scottish Rite, a Shriner, a Knights Templar, a member of the Knights of Pythias and Commander of the Trans-Mississippi Dept., Sons of Confederate Veterans. He is also a member of the University Club of Dallas, the Dallas Country Club and the Dallas Athletic Club.



A. COCKE, senior member of the law firm of Cocke and Cocke, Andrews Building, Dallas, has since his admittance to the bar in 1906 specialized in legal work for associa-

tions organized under declarations of trust. He has accomplished much in that field of the law and is considered as an able authority on that subject. Cocke and Cocke was organized in 1909 when Mr. Cocke took as his partner his brother, C. M. Cocke. Since that time the firm has built up a good legal practice and is now the legal representative of a number of large trust associations, some of the larger ones being: The Massey Company, of Chicago; the Great Western Petroleum Company and the United Home Builders of America. He was one of the organizers and was secretary and treasurer of the Home Builders' Association which was the pioneer of the loan association and one of the most successful.

A native Texan, born in Gonzales County, December 2nd, 1872, A. A. Cocke is a son of James R. and Grace E (Bartlett) Cocke. There were eight children in the family, A. A. being the third in years. Educated in the elementary schools of Gonzales County, his higher education was secured at the Southwestern University, at Georgetown, Texas. He was graduated from the former institution with the class of 1897, with the degree of Bachelor of Science. His law education and additional literary training was secured at the University of Chicago, from which he received the A. M. degree in 1904 and the J. D. degree in 1905. In 1906 he came to Dallas and began the practice of his profession. He practiced independently until 1909, at which time his brother, C. M., became associated with him. Ever since that time Cocke and Cocke have been actively engaged in the practice and today have a large

In 1906 Mr. Cocke married Miss Daisy A. Dixon

and they are the parents of one child, Estelle Lorraine. They have their home at 727 Zangs Boulevard, Oak Cliff.

In fraternal orders Mr. Cocke is a member of the Kappa Sigma College Fraternity. He has membership in the Dallas Bar Association and the M. W. A. He is a devout member of the Methodist Church and in politics is a Democrat. Mr. Cocke is an expert at the fascinating sport of tennis and handball and is well known for his proficiency in those pastimes.



ILLIAM LIPSCOMB, member of the firm of Seay, Seay, Malone and Lipscomb, 411-415 Southland Life Building, has since beginning the practice of law specialized in the prac-

tice of insurance and real estate law. Since his graduation from college in 1916, although he was engaged in active service with the armies of the United States for two years, has become well known among the younger attorneys of the city. Mr. Lipscomb became associated with Seay, Seay, Malone and Lipscomb in 1917 and was admitted to membership in the firm in 1919. The firm does special work in insurance and land law and has considerable legal work regarding loans. The firm acts as counsel for a number of large companies, among which are: The Southland Life Insurance Company, The International Travelers Association, the Manhattan Life Insurance Company, The United States Fidelity and Guaranty Company and the Southern Products Company.

A native son of Dallas born January 25, 1896, William Lipscomb is a son of William Lipscomb, Sr., who for seven years was the superintendent of the Dallas Public Schools and who left this life some twenty years ago. The younger Mr. Lipscomb received his primary education in the public schools of Dallas and was graduated from the Dallas High School in 1912. He then attended the University of Texas from which institution he received the degree of Bachelor of Laws in 1916. While at the University he represented it in the state oratorical contest, was a member of Delta Sigma Rho, honorary public speaking fraternity and of the Delta Chi social fraternity. He was a member of the Cactus staff for four years, being a contributor to the editorial department. Upon graduation he returned to Dallas and became associated with the firm that he is now a member of. In June of 1917 he attended the Leon Springs Training Camp and in August of the same year was commissioned a second lieutenant in the United States Army. Immediately thereafter he was sent to France and was among the first thirty thousand United States troops that landed in that country. He was assigned to the Machine Gun Company of the 163rd Infantry and was later transfered to the 301st Heavy Batallion Tank Corps and was engaged in the second British offensive at the Somme. The tank in which Lieut. Lipscomb was fighting was destroyed and by some miraculous accident he escaped, with only slight injuries. He was also Judge Advocate of the 301st Batallion and naturalized many foreigners while in the service. He returned to America in March 1919 and was discharged April 11th, of the same year.

Mr. Lipscomb is a member of the University Club, the Dallas Bar Association and the Young Lawyers Club. He has always taken an active interest in the civic affairs of his native city and is a firm believer in its future prosperity.



Molake



E.E. Hunt



ARL E. HURT, attorney at law, 1012-1013 Dallas County State Bank Building, Dallas, has, since his admittance to the bar in 1911, specialized in the organization of levee,

drainage and irrigation districts, and the legal business pertaining thereto. Mr. Hurt is especially well versed in the incorporation and bonding of levee, irrigation and drainage districts and is largely responsible for the present laws upon this subject.

A native of Dallas County, Earl E. Hurt is a son of Robert M. and Elizabeth McKee (Evans) Hurt. The father is a son of J. M. Hurt, who was the presiding judge of the Court of Criminal Appeals and served as a member of that court for twentytwo years. Earl E. is the oldest of five children and received his academic education in the Dallas public schools, afterwards attending the University of Texas where he graduated in 1911 with the degree of Bachelor of Laws. Immediately thereafter he returned to Dallas and began the practice of his profession alone and has continued so ever since. His practice has largely been concerned with land titles and corporation law. For the past few years he has been the attorney for a number of levee improvement districts of North Texas and is largely responsible for the rapid development that has taken place by reclamation projects in this vicinity. At the present time he enjoys the patronage of a large clientele, including many large companies, among which are the Harlon Construction Company, The Texas Road Co., Texas Home Builders, Inc., Guaranty Title and Trust Company and the Keystone Lease and Royalty Syndicate.

In 1918, Mr. Hurt was a candidate for county judge, being defeated by only one hundred and forty votes out of total of twenty-seven thousand two hundred and eighty-three ballots cast. He has always been a staunch Democrat and has taken the stump many times in behalf of the candidates of the Texas Democracy.

The marriage of Mr. Hurt to Miss Isadora Bright was solemnized in April, 1912. Mr. and Mrs. Hurt are the parents of four children, James Mann, Dorothy Ellen, Earl E., Jr., and Robert M. Hurt. Their home is located at 714 Woodlawn Avenue, Oak Cliff. Mr. Hurt is a member of the Cedar Crest Country Club, Dallas Athletic Club, Dallas Bar and Texas Bar Associations and has been an active Mason for several years.



B. FREEMAN, attorney at law, 1001 Dallas County Bank Building, Dallas, is one of the younger and ambitious members of the bar of Texas and since his admission to

practise has been coming rapidly forward as one of the men of influence and ability in his community. During the eleven years of his practise he has won favorable comment for the way in which he has handled his cases, and his attractive personality has won for him a large circle of friends.

A native son of Dallas, O. B. Freeman was born on the 17th of March, 1888. He is the only son of Thomas J. and Sallie Belle (Mathews) Freeman, both Texans, the former being an attorney of Dallas until 1909 at which time he accepted the general attorneyship of the Texas and Pacific Railway. O. B. Freeman secured his early educational training in the public schools of Dallas, from which he went to the New Mexico Military Institute, of Roswell, New Mexico. He then attended the law school of

the Cumberland University, at Lebanon, Tennessee from which institution he received the degree of LL. B. in 1909. Upon his graduation he returned to Dallas and on January 1, 1910, became associated with the law firm of Flippen and McCormick, which later became Flippen, McCormick, Gresham and Freeman. Mr. Freeman was a member of this firm until January of 1920, and since that time has practised independently.

On June 4, 1917, O. B. Freeman was given his commission in the Field Artillery branch of the Texas National Guard, and was the organizer of the Headquarters Company of the One Hundred and Thirty-third Field Artillery. He was landed in France on August 12, 1918, and was later detached from the American Expeditionary Forces and sent with the French army, September 2, 1918. He served with the French army until October 6th, at which time he was returned to the American lines as an instructor. The signing of the armistice found him fulfilling the duties of an officer instructor. He was discharged from the service in April, 1919, after serving for over two years.

In 1913, O. B. Freeman married Miss Elsie Lang, daughter of Mr. Otto H. Lang, of Dallas. They are the parents of one child, O. B. Freeman, Jr. Mr. Freeman is a member of several lodges and clubs, among which are: The American Legion, Veterans of Foreign Wars, Hella Temple Shrine, Scottish Rite Mason, Sigma Alpha Epsilon College Fraternity and the National Rifle Association.



OSEPH E. COCKRELL, Attorney at law, 1402 Southwestern Life Building, has for the past twenty five years been actively identified with the legal practice before the

Dallas Bar and in that time has well established himself in that community. As the director and attorney for a number of large Dallas and Texas companies he has become well known in business circles as a man of business sagacity and unerring judgment.

Born in Warrensburgh, Missouri, December 27th, 1859, Joseph E. Cockrell, is a son of Judge J. B. and Jane (Douglas) Cockrell, who located at Sherman, Texas in 1864, and who removed thence to Abilene in 1883. The father was for many years judge of the large district lying north of Abilene and was Congressman from the "big 13th," more familiarly known as the Jumbo district. The younger Mr. Cockrell received his early educational training in the public schools of Sherman, Texas, and under the private tutorship of Captain Letellier. Subsequently he entered Washington and Lee University, Lexington, Virginia, in which institution he was graduated as a member of the class of 1881, with the degree of Master of Arts. In the following year he took the degree of Bachelor of Laws and the next year taught latin and greek at Sherman College, Sherman, Texas. In 1883 he located at Abilene, where he was engaged in the active practice of his profession for the ensuing twelve years, at the end of which, in 1895, he came to Dallas. For a time he was associated in practice with Judge E. B. Muse and subsequently he had as a law partner the late Judge T. F. Nash. From 1900 to 1914 he was a member of the firm of Cockrell, Gray, Thomas and McBride, his associates being Judge Edward Gray, now president of the Dallas Trust and Savings Bank, Cullen F. Thomas and Lawrence C. McBride.

1914 he withdrew from the partnership and began private practice. He now controls a large general practice having among his clientele the following large concerns: The Southwestern Life Insurance Company, the Dallas Trust and Savings Bank and the Bridgeport Coal Company. He is also a director of all three of those concerns and at the present time is chairman of the Board of Trustees of the Southern Methodist University.

In 1885 Mr. Cockrell married Miss Emma Lee Meadors, a daughter of Dr. J. E. Meadors, of Louisiana. They are the parents of four children: Mary, Jane, Josephine and Annie Cockrell. The Cockrell home is located at 4107 Gaston Avenue,

Dallas.

In Masonic Circles Mr. Cockrell has reached the Thirty-second Degree of the Scottish Rite branch; is a member of the Hella Temple, Ancient Arabic Order of Nobles of the Mystic Shrine; is a past Master of Dallas Lodge No. 760, and Trinity Valley Lodge No. 1048, Ancient Free and Accepted Masons.

MILLIAM B. MILLER, attorney-at-law, 810-17 Dallas County Bank Building, has been well known at the bar of Dallas and as City Prosecuting Attorney for the past eight years.

As city prosecutor of this city for about three years he gained for himself a reputation for fairness and square dealing, besides that of being a prosecuting

attorney of ability and foresight.

A native son of Dallas, born on March 25th, 1889, William B. Miller is a son of Judge P. Barry Miller, who gained a substantial reputation throughout the state for his great work in the state legislature. For the past thirty years the judge has taken an active part in politics and his has not been the second role of playing. At the present time he is a member of the law firm of Lewis and Miller, who have their offices at the above address. The younger Mr. Miller received his elementary training in the public schools of his native city and is a graduate of its Main high Immediately after his graduation he began the study of law at the University of Texas. After having secured enough information to justify his beginning the legal practice he took the bar examination held in Dallas, and was admitted to the bar in 1913. He became city prosecutor in the city attorney's office immediately after securing his license and remained there for thirteen months. He then resigned and began private practice under Reid Williams, which association continued for one year, after which time Mr. Miller engaged in independent practice. In 1916 he entered his father's office and remained with him until June 4th, 1917. On that date he received a commission as second Lieutenant in the First Texas Field Artillery, National Guard, and was taken into the Federal Service on August 4th, 1917. On June 23rd, 1918 he was appointed first Lieutenant and in the following month sailed for France. He returned to Dallas in April, 1919, after nearly a year of foreign service, and was discharged at Camp Bowie, Texas, April 23, 1919. On the first of the following month he was appointed assistant city attorney and held that position until June 1, 1921.

Since entering his private practice again, Mr. Miller has gathered a considerable clientele in civil and criminal work, having met with special success in the latter branch of the profession.

On December 12th, 1917, Mr. Miller married Miss Hellen A. Gilbough, a daughter of Fred M. Gilbough, land and tax commissioner for the Missouri, Kansas & Texas Railway. Mr. and Mrs. Miller, are the parents of two children, Hellen G. Miller, age three years, and Wm. B. Jr. 2 years old. Mr. Miller is a member of the Knights of Columbus, K. O. T. M., Sigma Nai Fraternity, Junior Dinner Dance Club. the American Legion, the Dallas Auto Club and in religion is a Catholic.



C. ENGLISH attorney for the Southwestern Telegraph and Telephone Company, with offices at 620 Western Indemnity Building, Dallas, has, with his associates, handled

all of the litigation of the telephone company in this state for the past four years. Mr. English has been engaged in the practise of law since 1914 and in eight years time has become well known in this community for his connection with various litigation involving his company and by his ability in corporate and intra-state law has gained recognition.

Born in New Orleans, September 12, 1892, C. C. English is a son of S. M. English, who died on January 6, 1920. The elder Mr. English was an old citizen of Dallas having lived there for twenty-five years and was at the time of his death general manager of the Western Union Telegraph Company for the Gulf Division. He always took an active part in civic affairs during his life time and had a host of friends in this city. The younger Mr. English was educated in the public schools of Dallas and was graduated from the high school of that city in 1911. He then went to the University of Texas, where he graduated in 1915 with the degree of bachelor of laws. While in college he took an active interest in the various university affairs such as athletics, debating and college publications. After his graduation he returned to Dallas and began the practise of his profession. In 1917 he enlisted in the signal corps of the United States army and was sent to the officers' training camp at Camp Meade, Maryland. When the armistice was signed he lacked two weeks of finishing his course and receiving his commission. After being discharged on November 25, 1918, he went to Saint Louis and there represented the Bell Telephone Company. Upon the death of his brother, Shirley P. English, who was general attorney for the Southwestern Telegraph and Telephone Company, he returned to Dallas and in March, 1919, became attorney for that company.

In fraternal affiliations Mr. English is a member of the Sigma Chi College Fraternity, the Idlewild Club and the Terpsichorian Club, of Dallas.



OBERT ALLAN RITCHIE, member of the law firm of Dabney, Goggans and Ritchie, Praetorian Building, Dallas, although known as a general practitioner, has, since

his admittance to the bar in 1911 become an authority on cases involving land titles. The firm of which he is a member is especially well known in North Texas for their accomplishments in realty cases and are the attorneys for some of the strongest realty companies of Texas. Among the clientele of the firm are the following large companies: The Texas Bitulithic Company, the Realty Trust Company, Mazwell Investment Company, Fidelity Savings & Trust Company, Breg Garret and Company, Commerce Farm Credit Company and Forrest C. Coch-

A son of Charles L. and Lena (Caruthers) Ritchie, Robert Allan Ritchie was born at Kopperl, Texas, September 20, 1889. When he was five years of



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age his family moved to Dallas and it was there that he received his early education and training. After his graduation from the Dallas high school he attended the law school of the University of Texas, from which he received the degree of Bachelor of Laws in 1911. After his graduation he returned to Dallas to begin the practice of his profession and became the attorney for the Dallas Trust and Savings Bank, which office he held for four and one-half years. In 1916 he became a member of the firm that he is now associated with and has continued in that capacity since that time.

In 1912 Mr. Ritchie married Miss Sallie Bowen Field, of Lockhart. They are the parents of one child, a boy, Robert Field Ritchie. The Ritchie home is located at 631 North Clinton Avenue, Oak Cliff. Mr. and Mrs. Ritchie are both prominent in the circles of the East Dallas Christian Church.

In fraternal orders Mr. Ritchie is on the rolls of the City Club, the Dallas Bar Association, the Dallas Lawn Tennis Club and the Dallas Automobile Club. He has always taken an active interest in his clubs and has rendered them service at various times.

The law is a profession peculiarly fitted for service to the public—Mr. Ritchie has realized this in his career and has rendered great service to his friends and fellow citizens along legal lines. Still a young man, his future will inevitably be one of service to his city and state.



EORGE O. WILSON, of the firm of Wilson & Biggers, Western Indemnity Building, Dallas, although he has only been in the practice of his profession for three years

time has become well known among the lawyers of the Dallas bar. As a past president of the Dallas Junior Chamber of Commerce and now president of the United States Junior Chamber of Commerce he has become well known in this city and state and promises to be one of its most valuable citizens. The success that he has achieved thus far in life has been accomplished under the greatest difficulties and to him may be truely and justly applied the phrase of "self-made man."

Born in Paris, Texas, November 9, 1898, George O. Wilson is a son of Mrs. M. E. Wilson, of Dallas. When he was five years of age his mother moved to Dallas and here he received his education in the Dallas public schools. After leaving school he worked in a local grocery store for a short while after which he accepted employment with the Sears-Roebuck Company. He worked for this concern for approximately one and one-half years and while there became assistant buyer for one of the large departments. While working Mr. Wilson devoted his nights to the study of the law, having selected this profession in his early youth as the goal of his ambitions. He borrowed the necessary books from willing friends and in 1917 became associated with the firm of Carden, Starling, Carden, Hemphill & Wallace. Under their careful guidance he stood the bar examination in October, 1918, and was admitted to practice, after having had his minority disabilities removed by order of court and practiced with that firm until March, 1921. At the time of his entrance to practice he was nineteen years of age and was probably the youngest practitioner before the Dallas bar. Mr. Wilson has taken an active interest in the civic affairs of Dallas and has been instrumental, through his affiliation with the Junior Chamber of Commerce, in bringing about many needed improvements.

Mr. Wilson was married on June 23, 1921, to Miss Evelyn B. Frank, daughter of Dr. Graham Frank, pastor of Central Christian Church. He is prominent in the younger social set of the city. The family reside at 5019 Bryan Street, Dallas. He is a deacon of the Central Christian Church, a 32d degree Scottish Rite Mason and a member of Hella Temple Shrine.



ILLIAM H. DULS, assistant general attorney for the Southwestern Telegraph and Telephone Company, has, since his appointment to that position handled the public

utilities regulation branch of its legal business. Before forming his connection with the present firm he was employed by a number of large telephone companies of the East and there gained much experience in telephone litigation. His connection with a number of important cases involving the rights of his company has gained for him a substantial reputation, the most important of these cases being one styled William A. Reed and Company vs. Central Union Telephone Company, the American Telegraph and Telephone Company, which involved from four to five millions of dollars. In that case Mr. Duls was the attorney for the American Telegraph and Telephone Company and he ably acquitted his trust.

Born in Wilmington, North Carolina, August 11, 1887, William H. Duls is a son of John W. and Catherine Duls, the former being a prominent merchant. The younger Mr. Duls received his early education in the public schools of his native city and then attended the University of North Carolina, where he received his bachelor of arts degree in 1907. While in college he was elected a member of the honorary academic fraternity, Phi Beta Kappa, for excellent scholarship work. During the next year he became an instructor in mathematics at the University of North Carolina. He then began his legal education at the Harvard University, where he was graduated in 1911 with the degree of bachelor of laws. In 1912 he began a course of research work at Harvard under Dean Roscoe Pound and in October of the same year began his business career as counsellor for the American Telegraph and Telephone Company. In 1916 he went to St. Louis as the attorney for the Southwestern Bell Telephone System. A year later he came to Texas and was employed by the Southwestern Telegraph and Telephone Company in their legal department and has since that time become the assistant general counsel for the company. In August, 1918, Mr. Duls entered the artillery camp of the United States army, at Zachery Taylor, Kentucky, and was commissioned second lieutenant. Upon receipt of his discharge on December 11, 1918, he returned to Dallas and resumed his former position. He has handled a number of the recent rate cases that have come up in this state and has been very successful in sustaining the rights of his company.

In 1919 Mr. Duls married Miss Tressie Marshall, a daughter of Schuyler Marshal, well known Dallas County farmer. Mr. and Mrs. Duls have their home at 3809 Cole Avenue. Mr. Duls is a member of the University Club, the Harvard Club of New York and the Dallas, Texas, and American Bar Associations.

AMES L. McNEES, attorney at law, Dallas, has, since his admittance to the practice, specialized for the most part in corporation law. Although his practice extends over

the entire field of civil practice, he is especially well qualified in corporation practice, and has been unusually successful both in that and other lines of civil law. His clientele includes many of the larger firms of this city and several foreign cor-

porations doing business in Texas.

Born in Panola County, Texas, August 9, 1885, James L. McNees is a son of Christopher L. and Emma (Simpson) McNees. He is the second child of nine children in the McNees family, four boys and five girls. His brother, R. A. McNees, formerly an instructor in chemistry at the University of Texas, now engineer of chemistry for the Public Service Corporation of San Antonio, is well known in science circles. Mr. McNees, subject of this sketch, received his early training in the public schools of Merkel, Texas. His legal training was partly obtained by work in the Sprague Correspondence School of Law, after which he attended the Dallas Law School. Before securing his law license he was credit manager for Baker, Harris and Blake, of Oklahoma City, Oklahoma, who are wholesale dry goods merchants. In 1912 he moved to Dallas and was employed by the Harris Lipsitz Company, of this city. He was admitted to the bar in 1913 by examination. In the trial of a number of important cases Mr. McNees has distinguished himself as an able attorney and dependable counsellor. One which might be mentioned is the case of Hammer vs. Foster, and which involved the guardianship of a valuable estate. He was employed by Mrs. Foster to recover land left her by her fathers will and which she had been dispossessed of a number of years and was successful in securing a judgment for the land. In this case Mr. McNees aided in clearing up seven points of law involved in the case. Another case of importance won for his clients was the case of Hickey vs. Perkins Dry Goods Co., the case involved a question of great interest to wholesalers and jobbers.

Mr. McNees is the president of the McNees Lumber Company and vice-president of the Reserve Loan & Investment Company. Mr. McNess has always been active in public works for the city and public at large. He was secretary at one time of the committee of the Chamber of Commerce of Dallas in raising funds to build the Southern Methodist University. He was also active in the War Saving Campaign, he was delegated to twelve counties in the state of Texas to help in raising their quota, and where he did active and effective work.

In 1911 Mr. McNees married Miss Elsie Mae Holbert and they have one child, James L. McNees, Junior. The McNees home is located at 1206 Kings Highway, Oak Cliff. In fraternal orders Mr. Mc-Nees has membership in the Knights of Pythias and the D. O. K. K., the Cedar Crest Country Club, Dallas Bar Association and the Commercial Law League of America. In religious inclination he is a Methodist and has always been active in the affairs of the church.

D B. FREEMAN, attorney at law, 406 North Texas Building, Dallas, as Special Prosecutor of the Bureau of Agriculture of the United States Government from 1909 to

1914 gained wide recognition as the author of the agricultural laws for the Philippine Islands. Since his return to Dallas, which was in 1914, he has been engaged in the general civil law practice and has secured a large interest in farming lands of this

A native son of Dallas County, Ed B. Freeman was born near the city of Mesquite May 15, 1878. He is a son of W. S. and Susan (Coates) Freeman, the former coming to Dallas from Illinois in 1845 and served as Justice of the Peace for seventeen years. His wife was a native of Tennessee, whose family settled in the eastern part of the county in the early fifties. Ed B. Freeman received his academic education in the public schools of this county and after his graduation took up his legal studies in the offices of Judge John L. Henry, who had served as a member of the Supreme Court of Texas. After three years of study he was admitted to the bar and in 1898 became assistant district attorney, which position he held for four years. In 1909 he became the special prosecutor for the Bureau of Agriculture and was assigned to duty in foreign countries.

His work gave especial attention to the Philippine Islands and while there he drew up a set of agricultural laws and regulations which were later accepted by the Philippine Government and approved by the United States. He also did work in other island possessions of the United States and in foreign countries such as China and Japan. Returning to Dallas in 1914 Mr. Freeman resumed his private practice and ever since that time has been engaged so independently.

On February 2, 1914 Mr. Freeman married Miss Gross, of St. Louis and they have their home at 5525 Willis Ave. Mr. Freeman has always taken an active interest in the business development of Dallas and at the present time owns and cultivates several farms near the city. He has also taken an active interest in oil development and has an interest in many Texas leases.

UDGE WILLIAM M. CROW, attorney at law, 704 Southwestern Life Building of Dallas, has for the past forty-five years been a member of the legal fraternity of this state and during that time has made a specialty of the practice of land law. Before coming to Dallas, which was in 1887, Mr. Crow practiced law at Henderson. For four years he served as superintendent of the public schools in Galveston prior to coming to Dallas.

Born at Henderson, Rusk County, Texas, June 23rd, 1852, William M. Crow is a son of Able R. and Catherine (Diamond) Crow, the former having come to this state in 1839. Mr. Crow was the second in age of five children in the family, one of whom was a brother and three sisters. He received his primary education in the Henderson public schools and afterward attended Emory College, of Oxford, Georgia, where he received his Bachelor of Arts degree in 1874 and his Master of Arts in 1877. He returned to Texas in 1877 and began to teach school at Galveston, where he served as superintendent of the public schools. In 1887 he resigned and began to practice law in Dallas, being a member of the firm of Morris and Crow. Under an appointment by Gov. Hogg as District Judge he served for a short time. He served as president of the Board of Education of Oak Cliff for a number of years when that community was a separate entity from the city of Dal-



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las, and he was twice elected to the Board of Education of the city of Dallas. As has been said, Mr. Crow has specialized in the practice of land law for the past quarter of a century and is recognized as

an authority on that phase of law.

In 1877 he married Miss Fannie Caswell, of Tyler, Texas, and they are the parents of five children, four being boys and one girl. Walter C. was formerly a Judge of the Supreme Court Commission and Judge of the 19th Judicial District of Oklahoma; Lucile, now Mrs. Dr. Horace Beachum, lives in this city. Mr. and Mrs. Crow have their home in the suburban district where they own four acres of land. For the past forty years Mr. Crow has been on the Board of Stewards of the Methodist Church.



EORGE M. FEILD member of the law firm of Short & Feild, Sumpter Building, Dallas, has specialized in the practice of municipal law, concerning municipal securities, bonds,

assessments and improvements. He has been active before the Dallas bar for twelve years and has been a member of the present firm since 1910. Short & Feild have had for a number of years a large clientele, including a number of local and foreign companies, among which are the Feild Lippman Piano Stores, Webster Grocery Company, Uvalde Paving Company and the Hanchett Bond Company of Chicago.

Born at Fort Worth, Texas, June 9, 1887, George M. Feild is a son of Captain Julian and Ida (Major) Feild, the former having been a captain in the Confederate army. He served as the first postmaster of Fort Worth. He died in 1897 at the age of seventy-two years. In 1892, the family moved to California where they remained for ten years, returnturning to Texas in 1902. Young Mr. Feild received his education in the San Diego public schools and afterwards attended the University of the South at Seewanee, Tennessee, from which institution he received the degree of Bachelor of Laws in 1909. A short time afterwards he returned to Dallas and began his practice alone, forming a partnership with Judge U. F. Short in 1910. Judge Short has been an active practitioner before the Dallas bar for over a quarter of a century and has become a familiar figure, not only in the courts of this county but in the courts throughout the state. Mr. Feild's association in the practice of law with Judge Short in the second year of the former's practice is the best possible evidence of his qualifications and ability as a lawyer.

In September, 1914, Mr. Feild married Miss Hallie Webster. They are the parents of two children, Floellen Hallie and Sarah May Feild. The Feild home is situated at 121 South Seevers Street, Oak Cliff.

In fraternal orders Mr. Feild is a member of all the Masonic bodies, the University Club, the Cedar Crest Country Club and the Dallas Bar Association.



LBERT S. JACKSON, attorney at law, Dallas, has for the past twenty-five years specialized in the practice of land law but in conjunction with it has also carried on

an extensive general civil practice, including probate matters. During his residence in this city he has become interested in and owns a large amount of business and residence property in this city and has always taken an active interest in its civic improvement and business advancement. Mr. Jackson

enjoys the patronage of an extensive clientele, including many large concerns, among which might be mentioned the Gray, Reardon, Newland Company, dealers in Pierce Arrow cars; The Houghton-Reardon Company and the Home Builders Company, of Garland.

A native son of Dallas County, Albert S. Jackson was born near the town of Garland. He is a son of Thomas J. and Mary (Nash) Jackson, the former having come to this state with his parents when he was three years of age, in the year 1846. The younger Mr. Jackson is indebted to the public schools of Dallas County for his early educational training, which was fittingly supplemented at the State Normal School, at Huntsville, Texas, from which he graduated in 1888. He then read law under the direction of Judge I. R. Oeland, who was a prominent Dallas attorney who later moved to New York, where he gained national prominence as a lawyer. Mr. Jackson was admitted to the bar in 1895 and in the following year was elected clerk of the County Court, which position he held for the succeeding six years. In 1902 he began his private practice, opening up his offices in the Slaughter Building and he has continued to occupy those offices ever since that time.

In 1898 Mr. Jackson married Miss Fredna Bryan, a native of Mississippi, and they are the parents of one child, Miss Fredna Jackson, who is a graduate of Wellesley College. The Jackson home is situated at 4909 Drexel Drive, Highland Park.

Mr. Jackson is a member of the Dallas Country Club, the Lakewood Country Club, the old Dallas Club and the Dallas Bar Association. He is an active member of the Methodist Church. A Democrat in politics, a lawyer by profession and a business man of integrity and judgment, Mr. Jackson presents the ideal type of citizen, who is always anxious to serve his city, state and nation to the best of his ability.

Mr. Jackson has taken a very active interest in educational matters and served as president of the Board of Education of the city of Dallas from 1908 until 1910.



ULIUS H. RUNGE, attorney at law, American Exchange National Bank Building, Dallas, was admitted to the bar of Texas in 1914 and since 1915 has been active before

the courts of this county and state. Ever since the inauguration of his practice he has been exclusively

engaged in the general civil practice.

A native Texan, Julius H. Runge was born at Galveston on the 12th day of October, 1890. He is a son of the late Julius Runge, who was for several years president of the Galveston Cotton Exchange, and Jolianna Runge. His grandfather, Henry Runge, was the founder of the firm of H. Runge & Co., private bankers and merchants at Cuero, Texas, established in 1845. The younger Mr. Runge received the advantages of the public schools of his native city and in 1900 moved to Austin. After graduation from the Austin high school he entered the Yale University and received his Bachelor of Arts degree from that institution in 1913. He then returned to Texas, entered the University of Texas and was graduated there in 1915 with the degrees of Master of Arts and of Law. During the previous year he took the entrance examination for the Texas bar and was admitted to the bar soon thereafter.

In June of 1915 he came to Dallas and began the practice of his profession. Since that time he has engaged in the practice of the civil law, except during the world war when he served in the U.S. Marine Corps.

Mr. Runge is a member of the Sigma Alpha Epsilon College Fraternity, Phi Delta Phi honorary college law fraternity, the Texas Bar Association, Dallas Bar Association and the University Club of

A man of excellent education, of legal ability and interest in civic affairs, Julius H. Runge is an enthusiastic citizen of Dallas with great faith in its future growth.



OBERT H. VOGEL, lawyer with offices at 107 Gaston Building, Dallas, while engaged in general civil practice, has turned his attention particularly to the legal aspect of

insurance matters and is generally recognized as an able specialist in insurance law. The care and ability that he has shown in handling insurance cases has won him the patronage of such companies as the London Guaranty and Accident Company, Ltd., of London, England; the American Indemnity Company of Galveston, Texas; the Marine and Motor Insurance Company of America and the Bankers Auto Insurance Company of Lincoln, Nebraska; the Standard Accident Insurance Company, as well as many others.

Mr. Vogel is a native of Texas, born in Dallas, January 31st, 1890, the son of R. C. Vogel, a jeweler, and Mary Elizabeth (Venner) Vogel. After completing his studies at the graded and high schools in Dallas, he attended Dallas University where he was graduated with the degree of Bachelor of Science in 1907. Following this course he attended law school at Cumberland University in Lebanon, Tennessee, where he was graduated with the degree of bachelor of laws in 1910. He returned to Dallas and took the Bar Examination, becoming admitted in August, 1910, and immediately began the practice of law in this city.

Since that time he has carried on his practice in Dallas where he was married in 1914 to Miss Gladys Williams, daughter of H. H. Williams also of Dallas. They have one child, a daughter, Miss Catherine, and reside at 211 Cumberland Avenue.



P. ALLEN, of the firm of Allen and Allen, attorneys at law, 327 Western Indemnity Building, Dallas, has been engaged in the practice of civil law in this city since 1917.

As member of the local camp of the American Legion he has become well known, not only among the ex-soldiers but among the members of the legal fraternity, and has always taken an active part in the development and beautification of his adopted city.

Born at the city of Terrell, Kaufman County, Texas, June 16th, 1894, G. P. Allen is a son of William H. Allen who until 1906 was one of the most prominent lawyers of Kaufman county, and who moved to Dallas at that time. The younger Mr. Allen was educated in the public schools of Dallas and in 1912 travelled East, accepting a position with the Peerless Motor Car Company of St. Louis. While with that concern he was the foreman of the service and garage department, but after three years of service he returned to Texas and enrolled in the law department of the University of Texas, where he remained practically three years. At the out-

break of the war Mr. Allen took the examination for entrance into the Texas bar and was admitted by the order of the Board of Examiners. On August 4th, 1917, he enlisted as a private in Battery D, of the 133rd Field Artillery, and was stationed at Camp Bowie, Fort Worth, Texas. On December 4th 1917, ne was commissioned second lieutenant of Artillery and six months later was promoted to first lieutenant. He landed at Brest, France, August 12th, 1918, and on October 22 was assigned to the First French Army Corps, which was at the front in Alsace-Lorraine. He was there until the signing of the Armistice and was then assigned to Camp Eliquidan, where he served as Judge Advocate until February 28th, 1919. He returned to the United States March 20th and was discharged on April 5th. He then resumed the practice of his profession at Dallas with his father, the late Wm. H. Allen under the firm name of Allen & Allen. Upon the death of the latter June 30, 1921, he has continued to practice under the firm name.

In fraternal affiliations Mr. Allen is a thirty second degree Mason, a Scottish Rite, member of the Blue Lodge, 760 and of the Hella Temple. He is a member of the Phi Gamma Delta College Fraternity and the American Legion.

Having been a citizen of Dallas since 1906. Mr. Allen considers it as his true home city and is one of its most enthusiastic boosters. The future of the city depends, to a large extent, upon its young men and well can it depend on this one, who is a true patriot, a learned lawyer and an active citizen.



UDGE HARRY EVANS SPAFFORD, attorney at law, Dallas, has, during his twentythree years of practice, specialized in mechanics' lien law and is well known in Texas

as the author of the present mechanic lien law that went into effect in this state in 1915. He came to Texas in 1914 and before that time was an attorney and judge at Beatrice, Nebraska. Judge Spafford has successfully established a large clientele since locating in Dallas. He has represented a number of the largest concerns of this city.

Born in Akron, Ohio, June 11, 1786, Harry Evans Spafford is a son of I. J. and Elizabeth (Evans) Spafford, his father being a retired contractor. He was educated in the public schools of Grant City, Missouri, from which he graduated in 1894. He then began the study of law in the offices of Kelso and Schooler of that city, where he remained for two years. He passed the bar examination before the Circuit Court of Missouri and was admitted to practice in 1897. For the next three succeeding years he was a member of the form of Kelso, Schooler and Spafford, after which he moved to Beatrice, Nebraska, forming the partnership of Babcock, Sackett and Spafford, which continued for four years. In 1906 he was elected county judge of Gage County, Nebraska, and served for two terms of two years each, after which he refused to run for re-election. In 1911 he became a member of the firm of Sackett and Spafford and continued that connection until he moved to Dallas in 1914. While in Nebraska he was the attorney for the State Board of Pharmacy and a number of banks and other mercantile establishments. In 1914 he opened his offices in this city and has continued his practice here since that time.

In 1921 he became secretary of the Fidelity Loan & Savings Corporation and is now devoting his





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entire time to the legal department of that institu-

Judge Spafford married Miss Elizabeth B. Jackson, a sister of T. E. Jackson of Dallas and a daughter of Milton W. Jackson, of Illinois. Mr. and Mrs. Spafford are the parents of two children, Franklin E. and Thomas E. Spafford. The Spaffords have their home at 3528 Dartmouth Avenue, Highland Park.

In fraternal orders Mr. Spafford is a member of the Masons and Elks and is very active in the local Chamber of Commerce and the Dallas Automobile Country Club.



G. PIERSON, attorney at law, Dallas has been a member of the legal fraternity of this state for the past twenty-three years. His practice before the local bar began in

1908, at which time he came to this city from Waxahachie. Until 1918 he was a member of the firm of Pierson, O'Donnell and Pierson, when at that time his brother, J. W. Pierson, became district attorney and Mr. O'Donnell became the attorney for the city of Dallas. Since the disorganization of the firm Mr. Pierson has practiced alone and has always confined his efforts to the civil branch of the law.

Born at Emory, Rains County, Texas, May 26, 1875, G. G. Pierson is a son of J. F. and Elmina (Turner) Pierson. The father was a native Texan and came to Dallas in 1905. Soon thereafter he was appointed city clerk by the mayor and he held that position continuously until his death in July of 1919. Mrs. Pierson was the daughter of William Turner, a farmer, who came to Texas from Albama in the days of early settlement. G. G. Pierson received his primary education in the public schools of Emory, Texas, having graduated from its high school in 1891. In 1892 he taught school and in the following year entered Baylor University, at Waco. He received his Bachelor of Laws degree from that institution in 1895 and then returned to Emory, where he studied under Judge Clendennin and Congressman Yoakum. Later he moved to Greenville where he studied in the law office of Yoakum and Looney and was admitted to the bar in 1896. In the same year he moved to Waxahachie and served as assistant county attorney of Ellis County for four years. In 1908 he came to Dallas and entered the firm with his brother and Mr. O'Donnell, which continued until 1918.

On November 11, 1896, Mr. Pierson was united in marriage to Miss Laura Harrison, daughter of W. O. Harrison, one of the pioneers of Dallas County. Mr. and Mrs. Pierson have one son, J. W. Pierson, Jr. Mrs. Pierson has always taken a keen interest in civic and social activities of Dallas and her name is found on many of the welfare organizations. She is a charter member of the Sunshine Society, serving as its president at this time and is a charter member of the Woman's Good Government Association. Mrs. Pierson served as second vice-president of the Dallas Woman's Forum, one of the largest woman's organizations in the state.

In fraternal orders he is a member of the Masons, the Knights of Pythias, the Maccabees, the Praetorians, and the Woodmen of the World. He has his residence at 4627 Columbia Avenue, Dallas. Mr. Pierson has always been a loyal booster for Dallas and has confidence that it will eventually be the largest and best city of the Southwest; such a belief forms the foundation for loyal and beneficent service to his city and state.



OSEPH D. FRANK, of the law firm of Wozencraft and Frank, with offices in the Dallas County State Bank Building, is numbered among the leading lawyers of the

younger generation of Dallas.

Born in Montgomery County, Texas, March 24, 1888, Joseph P. Frank is a son of A. Frank, who settled in this state in 1854. The younger Mr. Frank secured his early training in the public schools of Willis and Conroe, Texas, and during the years 1907-1908 was a student at the St. Matthews Military Schools, at Dallas. In 1908 he returned to Willis and graduated from its public high schools in the following year. The two succeeding years he devoted to the teaching profession, being engaged in a country school in the western part of the state. In 1911 he entered the University of Texas, received his admittance to the bar in 1913 by examination and was awarded his bachelor of laws degree from the University in the following year. In September of 1914 he entered the legal department of the Southwestern Telegraph and Telephone Company as assistant attorney and at a somewhat later date was sent to New York with the American Telegraph and Telephone Company, where he remained for two months. Afterwards he located at Little Rock, Arkansas and became the general attorney for the Southwestern Bell Telephone Company for the state of Arkansas, which position he held until September 1, 1918, at which time he returned to Dallas as assistant general attorney for the company here. On April 1, 1919, he became the general attorney for the company and held that position until a short time ago when he formed a law partnership with ex-Mayor Wozencraft.

On October 12, 1916, Mr. Frank married Miss Sadler, of Coryell County, Texas, and a daughter of John K. Sadler, a retired farmer. Mrs. Frank died in November of 1918, leaving one child, Floy Edna Frank. On December 4, 1919, he married Miss Lois Sadler, a sister of his former wife. Mr. Frank is a member of the City Club, the Chamber of Commerce and is on the Board of Stewards of the First Methodist Church, South, of Dallas.



RACE N. FITZGERALD, attorney at law, 616 Praetorian Building, Dallas. Miss Fitzgerald specializes in bankruptcy and land law.

She was born in Jackson, Mississippi, on December 30th, 1895. Her father, Joseph Fitzgerald, was a native of Mississippi as was also her mother, whose maiden name was Mary Hendricks. She attended the public schools and the Academy of Jackson, Mississippi. In 1911 Miss Fitzgerald came to Dallas and here studied English in one of the private schools and attended business college. After graduating from business college, she went into the office of Eugene Marshall as clerk of the bankruptcy court and during her spare time read law. With the assistance of several local lawyers who guided her studying she was admitted to the bar in three and a half years. Immediately after she was admitted to the bar in 1918 she began practicing in Dallas.

Miss Fitzgerald is a member of the Dallas Bar Association and the Catholic Church.

Miss Fitzgerald, one of the first of her sex to enter the legal profession, is a good argument for admitting women to all professions on the same plane with men. She is a good lawyer and is well known and well thought of in the business world.



UDGE MAYNARD B. HARRIS, is a native of Murray County, Georgia. He was reared on his father's plantation near Spring Place, Georgia, along with eight brothers and two

sisters. M. W. Harris and Matilda (Holland) Harris were his parents. His father was of Welsh-Scotch descent. His ancestors were from Virginia to North Carolina and originated from New Jersey. They came over from Wales prior to the Revolutionary War and took an active part in the Revolution that gained independence for the colonies. He was an ex-Confederate soldier.

The Harris generations multiplied rapidly and migrated south and west and are now to be found in nearly every state from New Jersey to Florida and westward to the Pacific Ocean.

Judge Harris' mother was of Scotch-Irish descent, and a native of South Carolina. Both of his sisters are now deceased.

Eight brothers grew to manhood. They were all taught farming and stock raising but all took to other vocations. Three, including Judge M. B. Harris, his brother, Judge W. D. Harris (formerly of Fort Worth), and Col. T. J. Harris of Chattanooga, Tennessee, attained prominence and success as lawyers. Judge Harris and his brother, Judge W. D. Harris, occupied judicial positions for several years in Texas. Judge W. D. Harris is now deceased. Judge M. B. is now engaged in the practice of law at Fort Worth, Texas, and is interested in ranch lands, ranching, and oil and coal mining.

Three of his brothers studied medicine and made successful and prominent physicians and surgeons. One, Dr. D. H. Harris of Fort Worth, Texas, is a prominent and successful dentist, and one, Professor Geo. W. Harris, has a chair as teacher of science in Baylor University at Waco, Texas.

Judge Harris and his brother, W. D. Harris, composed the law firm of Harris & Harris at Fort Worth, Texas, for many years and enjoyed an extensive practice and wide acquaintance over the state.

Judge Harris married Tennie V. King, a native of Tennessee, reared in Murray County, Georgia (now deceased). Of his marriage there are three children, Mrs. Sibyl Harris Goldthwaite, wife of Mr. H. B. Goldthwaite, of Abilene, Texas; she was educated in Fort Worth schools, at Fort Worth University and Baylor University at Waco, Texas. Miss Maedell Harris, educated in Fort Worth schools, at Denton Normal and the University of Texas, is now a teacher. Maynard B. Harris, Jr., is now a junior law student in Texas State University.

Judge Harris and his brothers all belong to the Baptist Church, are Democratic in politics and believe in state rights, local self-government and individual liberty.



AWRENCE B. BRADY, well known attorney and general counsel for the G. M. Church oil interests, 704 W. T. Waggoner building, came to Fort Worth in November, 1917,

being at that time a Lieutenant in the flying service and stationed at Taliaferro and Barron fields as instructor and assistant executive officer. After his discharge from the army in February, 1919, he took up his work with the Church interests and has been here since, devoting most of his time to the legal affairs of this company.

The Church interests are large independent pro-

ducers of oil and have extensive holdings throughout various parts of North and West Texas.

Mr. Brady is a native of Louisiana and was born at Franklin July 25, 1895. He is a son of W. G. and Caroline (Tarlton) Brady. His father was a well known Louisiana sugar planter and owned one of the largest plantations in the state.

After attending the public and high schools at San Antonio, Mr. Brady attended Saint Mary's College and in 1911 began the study of law in the offices of Boyle, Ezell and Graver of San Antonio. He continued with this firm and was admitted to the bar in January, 1916.

In June, 1917, he joined the air service and in August was commissioned first lieutenant, sent to Canada and attached to the Royal Flying Corps. After four months in Canada he was transferred to Texas and assigned as instructor at Taliaferro and Barron fields. He was discharged in February, 1919, and immediately took up his duties with the Church interests.

Mr. Brady is an enthusiastic booster for Fort Worth and believes it will become one of the largest cities in the Southwest. He is a member of the River Crest Country Club, Ancient Order of Hibernians and the Knights of Columbus. He also is a member of the San Antonio Bar Association and the Travis Club of San Antonio.



EORGE K. HOLLAND, attorney at law, 224 Western Indemnity Building, Dallas, has been engaged in the general civil practice of the law before the Dallas bar since 1913.

He came to Dallas twenty-three years ago and since that time has always been an active booster of the "City of the Hour" and has been active not only in its religious affairs but in its civic improvement and high development as the center of the South-

Born near Hillsboro, Limestone County, Alabama, January 20, 1886, George K. Holland is a son of W. F. Holland, a physician and landowner of Alabama. When George K. was seven years of age his father died and his mother and the remaining members of the family moved to Texas, locating in Hill County, near the town of Itasca. Mr. Holland's early education was secured at the public schools of Itasca, after which he attended the Cleburne high schools. After his graduation there he came to Dallas and began the study of his chosen profession in the Dallas Law School. He attended this school at night and during the day was shipping clerk at a local wholesale implement house. Having very little time to put on his studies Mr. Holland did not feel that he could stand the examination until 1913 at which time he took the same before the Board of Examiners and passed with a high average. He began his practice immediately thereafter and continued the same until January, 1918, at which time he accepted a position in the Bureau of War Risk Insurance, Washington, D. C. While there he was one of the examiners that carefully examined insurance claims of soldiers and their relatives or heirs. He continued this work until May, 1919, at which time he returned to Dallas and resumed his private law practice.

On October 2nd, 1919, Mr. Holland married Miss Hattie L. Sandel, a native of Texas and citizen of Dallas, and they now have their home at 5327 Columbia Avenue, Dallas. Mr. Holland is a mem-



M.B. Harris



J. C. Fallon

ber of the Grace Methodist Church and is a member of the Board of Stewards of that institution.

Before going to Washington Mr. Holland was a member of the Free Legal Aid Bureau which aided the soldiers and prospective drafted men with their legal difficulties. He has always been a booster for Dallas and may well be classed among those who are her most ardent admirers and loyal supporters.



UDGE J. C. PATTON, attorney at law, 505-6 North Texas Building, Dallas, has devoted his entire professional career to the practice of law before the Dallas bar. In that time

he has been connected with a number of important Texas and Federal cases and is a familiar figure in the legal circles of this county. For thirty years he has practiced general civil law in both Federal and State Courts and has built up a large practice, especially in the handling of large estates in contests of wills.

Born in Cass County, Texas, J. C. Patton is the son of the Reverend J. C. G. R. and Sarah E. Patton. who came to Texas in 1850 from Alabama. His father, when not actively following his profession, served as the president of a number of schools. The younger Mr. Patton received his early education in the public schools of Cass and Johnson counties, later attending the Masonic institute at Alvaredo, Texas. When the Texas State Normal, at Huntsville, was established, he, after competitive examination before examiners appointed by Governor Ross, received the appointment from the senatorial district for a scholarship and graduated with the first class in the school. After teaching for several years he had saved sufficient money to take a course at Vanderbilt University, after which he studied law in Nashville, Tennessee, later becoming a reporter on the Nashville Daily American. In the early eighties he returned to Dallas. In 1896 he entered politics running for the United States Congress in the sixth congressional district being defeated by only one hundred votes by his opponent, Judge R. E. Burke. Judge Edward Gray and Bryant T. Barry, then mayor of Dallas, were also candidates at that time and Mr. Patton ran second in the race.

At the present time Mr. Patton is drawing to completion a legal work to be known as the Texas Corporation Manual, which will be of great service not only to lawyers but to business men organizing corporations and trusts.

On April 4, 1918, the marriage of Mr. Patton to Miss Mary Hunt was solemnized at Dallas. Mr. and Mrs. Patton have their home at 1320 Second Avenue, Dallas.



C. HUFF, general attorney for the Missouri, Kansas & Texas Railway Company, with offices in Dallas, has been the representative of that company since 1914. Mr. Huff

handles through his office, all of the litigation of the company that comes to Texas and Louisiana and has by his legal ability become well established as a corporation attorney. Besides being the attorney for the Katy, Mr. Huff also represents the Wichita Falls and Northwestern Railway and is the attorney of the Federal Reserve Bank of this district.

Born in Bell County, Tennessee, July 29th, 1875, C. C. Huff is a son of William and Martha (Johnson) Huff. The elder Mr. Huff was a native of Virginia and was a prominent Baptist minister, while his wife was a native of East Tennessee and a descendant of one of the old Tennessee families. The

younger Mr. Huff was educated in the Webb Brothers' Schools, of Ball Buckle, Tennessee. He graduated there in 1894 and came to Texas immediately thereafter, locating in Taylor. Two years later he moved to Wichita Falls and began the study of law, with his brother, R. E. Huff. In 1898 he was admitted to the bar and in the fall of that year was elected County Attorney, which position he held until 1903, at which time he resigned because his private practice was becoming too large. After resuming his private practice he entered a partnership with his brother and J. H. Barwise Jr., under the firm name of Huff, Barwise and Huff, which later became Huff, Barwise and Bullington. A year or so later Mr. Barwise withdrew from the firm, which then became Huff and Bullington. In 1907 Mr. Huff became the attorney for the Wichita Falls and Northwestern Railway. Through this position he represented all of the railways in Wichita county for a period of seven years, at the duration of which time he became the attorney for the Kemp and Kell interests, of Wichita Falls. In 1914 he was appointed general attorney for the Missouri, Kansas and Texas Railway, which position he holds at the present time.

The marriage of Mr. Huff to Miss Mary Mendel, of Taylor, Texas, was solemnized on November 21st, 1900. Mr. and Mrs. Huff are the parents of one daughter, Miss Pinta Huff, who is a student at Pine Manor School of Wellesley, Mass.

In local organizations Mr. Huff has membership in the Dallas Country Club, the Automobile Club, the City Club, the Idelwild Club and the Dallas Chamber of Commerce. He serves as a director of the old Dallas Bar Association and now has membership in the new association. He is also affiliated with the Texas and American Bar Association and has a license to practice in the Supreme Court of the United States. Mr. Huff is also a director of the Missouri, Kansas and Texas Railway of Texas, the Wichita Falls and Northwestern Railway and a number of subsidary companies.



OL. JOE UTAY, attorney at law, American Exchange National Bank Building, Dallas, has in nine years' time established for himself a large clientele and as a general prac-

titioner has become a familiar figure in the courts of Dallas County. However, he is best known as an able authority on the great game of football and is possibly one of the most favored game officials in the entire South. As player, coach and referee he has seen all angles of the game and is thoroughly versed in all of its phases. As a lieutenant-colonel in the Texas National Guard he is known throughout the state in military circles and is considered as one of the most efficient officers of the division.

Born in St. Louis, Missouri, May 2, 1887, Col. Utay is a son of W. Utay, who is at the present time with Linz Brothers, jewelers, of Dallas. He moved to Texas in 1895, when his son, Joe, was eight years of age. The son was educated in the public schools of Dallas and then took an agricultural course in the Agricultural and Mechanical College of Texas. While there he was a member of the football team for three years, being captain of the team in 1907. Leaving the college at the beginning of his senior year he then attended the Cumberland University, of Tennessee where he studied law. From there he went to the University of Michigan where he took one summer course. Upon returning to Dallas he accepted a position as head coach at the

University of Dallas, where he remained for three years. In 1912 he returned to the A. & M. where he became football coach with Charlie Moran, and their team was declared the champion of the South. For the past six years he has officiated at many of the principal games held in the Southwest and was the publisher of the Texas division of the Spaulding Football Guide. Since 1912 he has been devoting his time to the practice of his profession. In 1917 he served as special county judge in the absence of Judge Quentin D. Corley. He was appointed a member of the City Board of Health during the administration of Mayor Lawther and has held his position since that time. In 1919 he served as secretary for the organization that advocated the adoption of an amendment to the constitution affecting the state educational system. The amendment was defeated by a small vote. During the war, in 1918, Col. Utay served as a major in the Tenth Infantry, National Guard of Texas. He is now Lieutenant-Colonel of the National Guard Reserve.

During September, October and November, Col. Utay was in Washington, D. C., in the interests of the National Guard of Texas, urging the Federal recognition of that organization for draft into the U. S. Army. He was successful in this regard and the National Guard of Texas was designated for draft.

On October 6, 1914, Col. Utay married Miss Gussie Kahn, a daughter of the late Solomon Kahn, well known merchant of Dallas. Mr. Utay is a member of the Chamber of Commerce, the Texas Bar Association and the Kappa Sigma College

OEL HUGHES SYNNOTT, attorney at law, Dallas, has, for the past twenty years, been a member of the legal fraternity of this state and since 1914 has practiced his pro-

fession before the courts of Dallas. Before coming to Dallas Mr. Synnott practiced at Amarillo, where he is well known in his profession. Mr. Synnott enjoys the confidence of a large clientele, among which are the following: Sanger Brothers, Ranger Consumers' Oil Company, Kinsella Hat Company and the Tucker Hat and Cap Company.

A native son of Mississippi, Joel Hughes Synnott was born in Webster County on the 12th of July, 1872. He is a son of Francis Morris and Unity (McQuire) Synnott, the former being a citizen of Dallas at the present time. He is the second child of the seven children in the family and received his education in the public schools of Lebanon, Ohio, and at the Ohio Normal University, where he received his Bachelor of Science degree in 1894. In the next year he was given the degree of Bachelor of Oratory and was made principal of the Reidsville, N. C., high school. After serving in that capacity for two years he resigned and came to Texas and was made president of the South East Texas College, at Jasper, where he remained until 1901. During this time he studied law and in 1900 was admitted to the bar by examination. In 1901 he began his practice at Hemphill, Sabine County, Texas, where he remained for seven years and became well known as a most successful lawyer. 1909 he moved to Amarillo where he remained for the next succeeding five years. In 1914 he moved

In 1900 Mr. Synnott married Miss Ura Wrinkle and they are the parents of two girls, Helen and Ruth Synnott, the former being seventeen years of

to Dallas and has remained here since that time.

age and the latter thirteen. The Synnott home is located at 3806 Cole Avenue, Dallas.

In fraternal affiliations Mr. Synnott is a member of the I. O. O. F. and the Knights of Pythias. He also holds membership in the Dallas and the American Bar Associations. Since coming to Dallas Mr. Synnott has become thoroughly imbued with the Dallas spirit and during the past six years has wielded his influence for a greater and better Dallas.



EORGE G. SHAW, attorney at law, Great Southern Life Building, Dallas, in coming to Dallas in 1918 added an element of strength and purpose ,of fine capacity, and

of judicial ability to the upbuilding legal forces of this city. Bringing with him experience gained as mayor and city judge of Kaufman for fourteen years, he at once took his rightful place among the men whose activities are advancing the city's importance and since that time has found time and inclination to interest himself in matters pertaining to the civic welfare. Before coming to Dallas Mr. Shaw was a citizen and lawyer of Kaufman and was one of her best known inhabitants.

Born in Louisiana, July 29, 1886, George G. Shaw is a son of Alex and Sarah A. Shaw. His father died when the son was only 2 months old. He attended the public schools in Louisiana and Texas. He came to Texas in 1884 and located in Kaufman. He farmed for a number of years but in 1891 entered the law office of Woods and Gossitt for the prime purpose of learning the law. This he did quickly for he was admitted to the bar the same year and began his practice under the tutorship of Anson Rainey, who was judge of the District Court of that district. He soon became interested in politics and was elected mayor of Kaufman, which office he held for twelve successive years and after a vacation of two years was elected for another two year term. While mayor it was his duty to act as city judge and as such he administered the laws of the city with unbiased justice. In 1918, realizing that Dallas would offer him a greater opportunity he moved to Dallas and since that time has been engaged in general civil practice. In the period that he has been in Dallas he has established a large clientele including many leading companies and corporations of Dallas. Mr. Shaw while in Kaufman took an active interest in the First National Bank of that place and is vicepresident and a director of that institution.

He is vice-president and general attorney for the Dallas Bond and Mortgage Corporation.

In 1895 Mr. Shaw was married to Miss Ethel Ellis of Indianapolis, Ind, who died in 1902. In 1918 he was married to Mrs. Mary Helen Garwood, of Dallas.

In fraternal affiliations Mr. Shaw is a thirty-second degree Mason, a Shriner, Hella Temple, and past Grand Chancellor of the Knights of Pythias, and a member of the Kiwanis Club. In religious inclination he is a Christian and is a member of the Board of Deacons of the East Dallas Christian Church.



OL. JOHN D. McCALL, attorney at law, 805 Great Southern Life Building, Dallas, has, during the past several years, made a specialty in litigation pertaining to municipal

bonds and public securities. Along with this specialization he has also carried a general corporate practice and is considered highly in that branch of the law.

A native Texan, born at Willis, Montgomery



ASymoll



County, January 4, 1892, Colonel McCall is a son of Screven A. and Florence (Dean) McCall, the former being an active law practitioner of Montgomery County, this state. The younger Mr. McCall received his early education in the public schools of his native city, from which he attended the Howard Payne College, graduating there in 1909. He then went to Baylor University, where he received his Bachelor of Arts degree in 1911. His legal education was secured at the University of Texas, where he graduated in 1914 with the degree of Bachelor of Laws. He began practice with his father, under the firm name of McCall, Crawford and McCall. In 1913 he served as assistant secretary of the Texas Senate and continued in that position until 1917, when he was elected secretary of that body. In October of 1917 he was appointed secretary to Governor Hobby, which official position he resigned from in 1919 when he came to Dallas. Upon his arrival here he formed the partnership with W. M. Harris and W. H. Graham, which partnership was dissolved in 1920.

In 1915 Colonel McCall married Miss Rebecca Randolph and they are the parents of three children, Hobby, Randolph Dean and Rebecca Ann McCall The McCall home is situated at 3617 Euclid Avenue, Dallas.

Colonel McCall served as lieutenant-colonel on the governor's staff and ranked as a major of the Tenth Infantry of the National Guard of Texas during the war. His regiment was drafted into Federal Service but the armistice prevented it being sent to a training camp.

ACK RATTIKIN, attorney at law and junior member of the well known law firm of Stuart & Rattikin, came to Fort Worth upon his discharge from the naval aviation

forces in January, 1919, and resumed the practice of his profession which had been interrupted by the entrance of America into the world war and his consequent enlistment in the armed forces of his country. The firm of Stuart and Rattikin, composed of Jack Rattikin and R. A. Stuart, does a general civil practice and has offices at Burkburnett Building.

Mr. Rattikin is a native of Arkansas and was born at Prescott, November 27, 1891. He is a son of J. W. and Annie (Bradley) Rattikin who came to Texas the year following his birth and settled at Cleburne. Young Rattikin was educated in the public schools at Roscoe, Texas, had two years in the State Normal School at Canyon and then entered the law department of the University of Texas where he studied for four years, graduating with the class of 1916 with the degree of bachelor of laws.

He was admitted to the bar in June, 1916, following his graduation from the University, and immediately began practice at Anson, the couny seat of Jones County. In the latter part of 1916 he was elected county attorney of Jones County and served for two years until be enlisted in the naval aviation corps. He trained at the ground school of the University of Washington, at Seattle, and received his flying instruction at Key West, Florida. He returned to Texas in January, 1919, and concluded to locate in Fort Worth, a decision he has never had occasion to regret. A partnership was formed with R. A. Stuart and the firm has built up a splendid practice.

Mr. Rattikin is a young man of splendid natural ability and gives much promise of a brilliant future. He is intensely devoted to his profession and has the skill and determination that usually brings

Mr. Rattikin was married November 3, 1920, to Miss Annie Lea Sandel, of Mansfield, Texas, a graduate of Texas Women's College of Fort Worth in the class of 1918, and the family residence is 2616 Hemphill Street, Fort Worth.

He is a member of the Knights of Pythias, Masonic Lodge, University of Texas Club and the American Legion.



MMETT THURMON, attorney at law, Dallas as an ex-president of the Young Lawyers Club and as its present secretary, is well known in this city, especially in the younger

set. He has been engaged in the practice since 1916, at which time he was admitted to the bar and has always been active in the civic affairs of the city, both as a lawyer and business man. Thurman, Nicholson & Saxon was organized in 1919 and was dissolved recently, since which time Mr. Thurmon has continued his practice alone. He represents many of the local as well as foreign business concerns.

Born in Jackson Parish, Louisiana, May 27, 1892, Emmett Thurmon is a son of Jerry W. and Florence (Broadwell) Thurmon, the former being a Louisiana lawyer. He received his primary educational training in the public schools of Louisiana and in the Dallas High School. After his graduation from the latter institution he began work in this city and studied law at nights, alone. In 1916 he was admitted to the bar by examination before the local board of examiners and began his practice immediately thereafter. During the latter part of that year he was appointed special judge of the Corporation Court and served in that capacity for four months. In 1918 he wrote a series of articles covering chattel mortgages, which were printed in the "Music Trades Magazine" during 1918 and 1919. For the past few years he has taken an active interest in the affairs of the Federal Crush Stone Company and at the present time is a director of that company

In 1917 Mr. Thurmon married Miss Alma Coen and they have their home at 5614 Victor Street, Dallas. Besides being a former president of the Young Lawyers Club of Dallas, Mr. Thurmon is also one of the organizers of that society. He is also treasurer of the Mutual Club and has membership in the Advertising League and the Chamber of Commerce.



SCAR H. CALVERT, attorney at law, with offices in the Republic Bank Building, has been a resident of Dallas for more than twenty years, more than half of which has

been spent in the practice of his profession. He has confined himself largely to criminal cases and has represented the defendant in some of the most notable cases that have been before the Dallas courts

in recent years.

Mr. Calvert comes of one of the earliest of the families of Texas. His grandfather came to Texas in 1831 and served throughout the Mexican war. He participated in the memorable capture of Santa Anna. The father of the present Mr. Calvert served during the entire period of the Civil War in the Confederate army with a Texas regiment. The younger Calvert was born on a farm in Williamson County, Texas, September 4, 1877. At the early age of fourteen he was left an orphan with two baby brothers to care for. All day he would work on the farm and at night he would study the books which he had borrowed from men in the city. Gradually he climbed upward and little by little he secured a legal education and in 1911 he was admitted to the bar of Texas. Since that time he has practiced in Dallas and has represented a constantly enlarging clientele. Although most of his work is in the higher courts, and he has never been known to fail to hold his own in the joint discussions, he does not hesitate to go into the Justice Court to represent a client.

On May 9, 1917, Mr. Calvert was married to Miss Lillian S. Johnson, a member of one of the older families of Kaufman County, Texas. Their only child is a boy, Oscar H., Jr. The Calvert residence is at 1412 Beaumont Street.

Few men have shown a more liberal disposition or a more genuinely courteous spirit than has Mr. Calvert. He has always been a generous supporter of charitable institutions and a friend of the unfortunate. He has always believed that fair dealing with one's fellow-man is the only ladder to success and to the practice of this policy he attributes the fact that he has never needed a physician. He has been active in politics and has consistently supported the man of most intelligence rather than honesty coupled with wisdom. He has taken a prominent part in fraternal organizations and holds membership in the W. O. W., the F. O. E., the L. O. M., the L. A. and the N. P. L. He is a member of the Christian Church His legal activities have brought him into contact with some of the most prominent people of Texas and among members of his profassion he is thoroughly respected.



ERN WILSON, member of the law firm of House and Wilson, North Texas Building, Dallas, has been an attorney and counsellar at law before the Dallas bar for the past

thirteen years. In the twenty years of his practice he has always been engaged in the civil branch of the law and before coming to Dallas in 1908 was engaged in the practice of his profession at Plain, view, Texas. House and Wilson was organized in 1919 and since that time have engaged in civil practice exclusively.

Born at Capageridean, Missouri, March 9th, 1881, Bern Wilson is a son of Sandy H. Wilson, deceased, The young Mr. Wilson was who was a farmer. reared on the farm and attended the public schools of Oak Ridge, Missouri, for his early education. When the Wilson family moved to Texas he was afforded better educational advantage in the high school of Canon City. After finishing the high school he began to study law with his brother, L. G. Wilson, who at that time was practicing law at that city, but at the present time has his offices at Plainview. He was one of the first lawyers at that bar and has attained quite a reputation as an able practitioner. In 1901 Mr. Bern Wilson, the subject of this sketch, was admitted to the bar and began to practice at Canon City, where he remained four years.

In 1907 he moved to Plainview and after three years of practice there came to Dallas. Upon coming to Dallas he formed a partnership with J. G. Wilson, of Dallas but who is of no relation to the Mr. Wilson of this sketch. In 1912 he began to practice independently and remained so for two years after which time he became the senior member of the firm Wilson, Young and Alvod. In 1919

the partnership was dissolved and he formed his present connections with Mr. House.

On October 10, 1912, Mr. Wilson married Miss Crum of Ellis County, and a daughter of C. H. Crum an early Texas settler and Ellis County farmer. Mr. and Mrs. Wilson are the parents of one child, Mary Frances.

In fraternal affiliations Mr. Wilson is a member of the Knights of Pythias. He has always been interested in the civic development of his adopted city and has given his services willingly for the public welfare.



YLE SAXON, attorney at law, American Exchange Bank Building, Dallas, has for several years been a member of the legal fraternity of this state, and since 1900 has

been engaged in practice of the legal profession. Before coming to Dallas he was an attorney of New Orleans, Louisiana, and was acquainted throughout that state because of the prominent part he took in politics there. He has seen service in two wars, having served as captain in the Spanish-American War and having been recommended for commission in the U. S. Army during the late world war.

Born in the city of New Orleans, Lyle Saxon is the son of Lydell Allin and Elizabeth (Lyle) Saxon, the former having been a wholesale grocer of that city. The mother was one of the pioneer suffragettes of this country and was known as one of the best women speakers of the United States. She had the honor of speaking before the Louisiana Constitutional Convention, which met in New Orleans in 1870, and was nearly successful in having that body adopt suffrage for the state. Her name was recently mentioned to be placed on the tablet in the Hall of Fame in Washington, D. C., which tablet is to represent the suffragettes of Louisiana.

Mr. Saxon received his early training in the public schools of his native state, which was adequately supplemented at the Tulane University, where he received his Bachelor of Laws in 1900. In 1909 he began the practice of his profession at New Orleans, where he remained until 1916. In 1912 he was appointed by Governor Hall, of Louisiana, as custodian of records of New Orleans, which position he held until 1918. At that time he was appointed chairman of the speaker's committee for John M. Parker, who was a candidate for governor. While serving in that capacity he spoke in practically every county of the state and became well acquainted with a large portion of the citizens. In 1915 he returned to his practice, which he continued until the outbreak of the war in this country, at which time he volunteered in the first officers' training camp, at Fort Logan, Little Rock, Arkansas. He was compelled to resign soon after being recommended for a commission of captain because of ill health, and in 1917 he moved to Dallas. In August of that year he was admitted to the Texas bar and became affiliated with the firm of Locke and Locke. In 1919 he resigned from the firm and began to practice independently, specializing in land law in this state, representing several large insurance companies after their land titles. While in Louisiana he was considered as an excellent authority on land law and his reputation in that state has also been established here.

In 1918 Mr. Saxon married Miss Mayme Beard and they have their home at 432½ Gaston Avenue, Dallas.





Hetcheed Jones



LETCHER S. JONES, prominent lawyer and now district attorney for the Thirtieth Judicial District of Texas, composed of Clay, Archer, Young and Wichita courties, has

been actively identified with the legal profession in Wichita Falls since 1913 at which time he removed here from San Antonio where he had formerly been engaged in the practise of law. He also practised for a time at El Paso before coming to Wichita Falls Mr. Jones was elected district attorney in 1918 and much credit is given him for breaking up the wave of crime which swept over the oil fields of his district following the influx of transient, professional criminals after the discovery of oil here in 1917.

Mr. Jones, while still a young man, has had a most varied and interesting career. His decision to engage in the practise of law came after his injury in a railroad wreck on the Galveston, Harrisburg and San Antonio Railroad on May 19, 1908. Prior to his injury he was a locomotive fireman and it was in the discharge of his duty that he suffered the accident that resulted in his becoming one of the successful lawyers of Texas.

After recovering from his injury Mr. Jones studied shorthand and was employed as stenographer in a law office from 1909 until 1913. During a portion of this time, from 1909 until 1911, he was secretary to the general counsel for the Brotherhood of Locomotive Firemen and Enginemen at Peoria, Illinois.

Mr. Jones was born at Victoria, Texas, August 27, 1883, a son of James J. and Annie Laurie (Thurmond) Jones, both members of prominent Texas families. James Fielding Jones, grandfather of Fletcher S. Jones, removed to Texas from Kentucky in 1835 and settled in Goliad County, Texas. He was one of the first district judges after Texas won her independence from Mexico and became a Republic. He was a brother of Levi Jones who had a prominent part in laying out the city of Galveston. His maternal grandfather, C. L. Thurmond, came to Texas from Tennessee in the early days of statehood following the admission of Texas into the Union, and served Victoria County as sheriff and tax collector for a number of years.

On March 6, 1911, Mr. Jones was married at Peoria, Illinois, to Miss Caroline Onken. They have

one son, William Henry Jones.

Mr. Jones is a Mason and also a member of the Elks, Modern Woodmen, Woodmen of the World, the Brotherhood of Locomotive Firemen and Enginemen, the Wichita Club and Chamber of Commerce, Wichita Falls Bar Association and the Texas Bar Association.



OHN T. GANO, member of the firm of Gano, Gano and Scurry, 522-23 North Texas Building, Dallas, has been engaged in the civil practice of the law before the Dallas bar for

the past seven years. He became a member of the firm of Gano and Gano in 1914, at which time he graduated from the University of Texas. In 1919 the firm became Gano, Gano and Scurry by the admittance of Mr. Tom Scurry to the firm. Gano, Gano and Scurry enjoy the confidence of a large clientele, including a number of large local and foreign companies, among which are: The American Freehold Land Company, The Scottish-American Mortgage Company, The Investors Mortgage Security Company, The Robert Ralston Companies, and several others.

The descendent of an illustrious Southern family,

John T. Gano was born on January 16th, 1892, at Dallas, Texas. His father was John T. Gano, a civil engineer, who located in Dallas. He was a member of the Dallas Guard and at one time served as president of the State Fire Association. His wife was Miss Clara Helm, of Kentucky, who was a relative of Governor Helm, of that state. The grandfather of Jno. T. Gano, Jr., was General R. M. Gano who served as a general in the Confederate armies and who located in Dallas soon after the Civil War. He was active in the business and social life of Dallas and Texas during his life time. The younger Mr. Gano was educated in the Dallas public schools and graduated from the White's Preparatory School at Austin in 1910. He then entered the University of Texas and after a four year course there returned to Dallas and became the partner of his uncle, M. D. Gano, in the firm of Gano and Gano. He continued his practice until December of 1917 at which time he joined the aviation corps of the United States Army and was stationed at the School of Military Aeronautics at Austin, Texas. He graduated there in the summer of 1918 and was then sent to the concentration camp at Camp Dick, Dallas. A short time thereafter he was transferred to Baron Field, at Fort Worth, and was stationed there when the armistice was signed. After his discharge he returned to Dallas and resumed his practice with his uncle.

In fraternal orders Mr. Gano is a member of the Phi Kappa Psi college fraternity. He also holds membership in the Terpsichorean Club and the Chamber of Commerce of Dallas. At the present time Mr. Gano has his residence at 1903 Bennett Avenue, Dallas.



AMES MONROE TERRELL, attorney-at-law Dallas, has in his public and private capacities served the people of Texas for the past quarter of a century. As an attorney

at Daingerfield, Texas, for fifteen years, and as a state Senator from that district for six years, he was one of the best known lawyers at that bar when he decided to remove his practice to the Dallas bar, which presented a larger and more promising field. Since opening his offices there in 1911 Mr. Terrell has built up a large and well established practice,

both in civil and criminal law.

A native Texan, born in Daingerfield in the month of October 1870, James M. Terrelll is a son of John Dabney and Lucy (Gillin) Terrell. He is the oldest of seven children four of whom were brothers and two sisters. His early education was received in the public schools of his native city, while his law training was gotten by study in the office of a friend. Admitted to the bar in 1896, his reward was immediately forthcoming for he was elected county attorney of his home county, which office he held for four years. In 1905 he was elected to the State Senate as a reward for his faithful services while county attorney. He retained his seat in the senate for six years, retiring therefrom in 1911. In 1909 he served as President pro-tem of the Senate for the regular session, being elected by that body to serve in the absence of the Lieutenant Governor. While a senator he was instrumental in the passage of a number of very important bills which later became Texas Law, among which is the bill putting out of business a number of ill-famed cold storage plants, for which Mr. Terrell deserves special credit as the same result had been attempted by bills three times

before and each time the bills were declared unconstitutional. His amendment to the Anti-trust Law, which added the criminal feature, was also passed by the legislature and proclaimed law. He was responsible in a large part for the creation and establishment of the 5th Court of Criminal Appeals at Texarkana and had the Legislature pass a series of bills regulating the Texas Banking law. In 1911 Mr. Terrell returned to private life and since that time has been engaged in practice of law at Dallas.

In 1900 Mr. Terrell married Miss Daisy Conner,

who left this life on the 24th day of December, 1918, leaving one child. Mr. Terrell and his daughter have their home at 3835 Cedar Springs Ave. He is a member of the B. P. O. Elks, the Woodmen of the World, the Knights of Honor, the Knights and

Ladies of Honor and the Eagles.



UGENE S. ALLEN, attorney at law and junior member of the well known law firm of Black and Allen, F. & M. Bank Buildor Black and Allen, the practice of his ing, has been engaged in the practice of his

profession in Fort Worth since 1917 and has attained an enviable reputation as a lawyer and pleader. The firm does a general practice in all the courts, both state and federal.

A native of Tarrant County, Mr. Allen was born at Keller, March 6, 1882. He is a son of W. V. S. and Mary (Mosley) Allen, well known residents of that community who came to Tarrant County in 1878. For more than forty years the Allen family has been actively identified with the progress and development of this section.

Reared on a farm Mr. Allen attended the public schools and then entered the North Texas Normal School at Denton, attending this institution from 1902 until 1904. Upon the completion of his studies he taught school and followed agricultural pursuits until 1917 when he was admitted to the bar and took up the active practice of law. Mr. Allen has built up a substantial practice and has recently become attorney for Automobile Publishing Co., of Fort Worth.

In 1908 Mr. Allen was married to Miss Una Morgan of Roanoke, Texas, member of a well known family there. They have one daughter, Mary.

Mr. Allen is a member of the Modern Woodmen of America, and the Fort Worth Chamber of Commerce, and the Bar Association. He takes an active interest in all civic matters and is a consistent and energetic booster for Fort Worth.

By reason of its strategic location and splendid railroad facilities Mr. Allen believes this city is destined to be a great commercial and industrial center. The steady development of the last few years he expects to continue indefinitely.



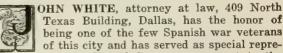
LBERT SIDNEY BROADFOOT, Broadfoot, Muse, Taylor attorneys at law with offices opened offices in Dallas for the practice in the Andrews Building, has recently

of law. He has associated with him H. M. Muse and C. O. Taylor, son of U. S. District Attorney R. E. Taylor. The firm also maintains offices at Henrietta, Texas.

Mr. Broadfoot was born at Honey Grove, Texas, May 18, 1885. His parents, W. A. and Emma Pitts Broadfoot came to that section during the Civil War and grew up with that part of North Texas. They belong to the substantial farming class of Fannin County. Having received his early education in the country schools of Fannin County, Mr. Broadfoot attended the East Texas Normal College from which he received the B. S. and B. L. degrees in 1910 and the A. B. degree in 1912. He took his law course at the University of Texas and at the University of Chicago. In 1912 he was admitted to the bar of Texas by examination at Texarkana and the following year he began the practice of law at Bonham. From 1914 to 1918 he was county attorney at Bonham and in the latter year he resigned to enter the army. He raised a troop of cavalry in Fannin County in the spring of 1918 and went to Camp Stanley for training where his troop was attached to the 2nd Brigade of Texas Cavalry and he was made a First Lieutenant. In the fall of 1918 he was promoted to the rank of captain and was in training when the armistice was signed. He was discharged in March, 1918, and entered the oil business at once with Dallas as his headquarters.

Mr. Broadfoot is unmarried and lives at 4025 Gaston Avenue. He is a member of the B. P. O. E. and the Masons. He is also a member of the Christian Church. Among the younger professional men of Dallas who have sought their fortune in this city there are none to whom the future seems more full

of promise and prosperity.



sentative of the United States government to the Republic of Mexico. For the past decade he has been actively engaged in the practise of the legal profession before the Dallas bar and has been unusually successful in his extensive practise.

Born in Bell County, Texas, in the month of September, 1877, John White is a son of John and Martha White, formerly of Texas, but later of Mississippi. He worked his way through not only the elementary schools but others, in fact his education was obtained almost entirely through the night schools in Washington, D. C. He was born poor and strived hard to obtain the success which today he merits. At the age of nineteen he volunteered to serve in the Spanish war and spent one year in Cuba in active service, after which he was sent to the Philippines to aid in quelling the raids of Aguinaldo and his bandits. After serving there for a short while, he was then sent to China and later to Honolulu, and after serving his four year enlistment period, returned to private life. He accepted a position with the government in the clerical department, where he remained for four years, after which he became identified with the department of Commerce and Labor as the special agent of the government.

While holding this position he was twice honored by being appointed the special agent of the government to the Republic of Mexico. In 1908 he resigned his place with the government and moved to Dallas, where he became engaged in the banking and brokerage business, dealing especially in com-mercial paper. Having been admitted to the bar while in Texas, Mr. White began his practise in this state in 1913 and since that time has been exclusively engaged in handling the affairs of his

Mr. White married several years ago and he and Mrs. White are the parents of one child, Miss Jackie White. They have their home at 1522 North Carroll Avenue, Dallas. In fraternal orders Mr.



E. S. ALLEN



CARL SMITH

White is a member of the International Order of Odd Fellows, the Woodmen of the World, the Loyal American Order of Spanish War Veterans and a number of other smaller orders.



ARL SMITH, office in the Criminal Court Building, Fort Worth, is the youngest sheriff Tarrant County ever had. Nineteen deputies, headed by ex-Sheriff M. M. Rea

and Jim S. Hardcastle as chief deputies, are under his direction, and this force of twenty maintain one of the best peace systems in the state today. Dispatch, thoroughness and efficiency characterize the entire workings under Mr. Smith. In July, 1920, he was elected to his office and in December, 1920, he took charge of the force. Having a part equal in importance with law-makers and jurists, the men who enforce the law and serve as the pages of justice, going everywhere to fulfill her commands and requests, are prominent in all municipal welfare. They should know no passion but loyalty to law and such is the Tarrant County force lead by Sheriff Smith.

Carl Smith is a native of Tarrant County, Texas, where he was born on March 23, 1888. His father, C. L. Smith, was a Virginian and emigrated to the Lone Star State in 1875, locating then in Tarrant County which has ever since been their place of residence. His mother, Selia F. Riggle Smith, was also a native of Texas. Carl attended the schools provided for all youthful Texans and after completing his public school course he took thorough training in the Fort Worth Business College. His business career began with the hardware industry. For five years, from 1904 until 1909, he was in that business. His career as peace officer started in 1913 when, under the administration of N. C. Mann, he was chosen deputy constable; later, under Mr. Mann, he was made deputy sheriff and in this capacity served through 1915, 1916, 1917 and 1918. In 1920 he was elected sheriff of Tarrant County by the people.

Mr. Smith is a "bachelor" and resides at 3029 Hemphill Street. As public men usually are, he is congenial and has added to that an optimism that is his own. He is a member of the Elk Lodge and of the I. T. A. He has been identified with public service for eight years which record has been so favorable that in this time he has been promoted through the various offices from deputy constable to the sheriffship. A popular favorite, as indicated by his being the youngest sheriff ever elected by his county, Mr. Smith will be identified with the public life of his people in varying capacities, perhaps, through many years to come. His present administration is characterized by efficiency and loyalty to law.



GREGORY HATCHER, member of the firm of Hatcher and Zumwalt, attorneys at law, of Dallas, has gained a state-wide acquaintance as an ardent supporter of Southern

ideals. During the war he served as the Special Representative of the government on the local draft board and was also chairman of Draft Board Number Two, of this city, which was the largest draft board of Northern Texas. For the past seven years Mr. Hatcher has been engaged in the practice of law before the courts of this county and has been very successful in the prosecution of all of his causes.

A son of John H. and Lucy (Gregory) Hatcher, W. Gregory Hatcher was born in Cumberland, Virginia,

September 7th, 1876. His primary education was secured in the Virginia Public Schools and was supplemented by a course at a Commercial College, of Philadelphia. In 1903 he came to Texas, locating at Dallas and became engaged in the advertising business. In his spare moments he studied law and in 1913 was admitted to the bar and began his practice in Dallas. At the outbreak of the war he was refused admittance to a training camp and so he engaged in a special study of the draft law, as passed by Congress. Soon thereafter he was made a special member of the district draft board and was the representative of the Adjutants Department, at Austin. On November 17th he was made chairman of local board, number two, for the City of Dallas, which was the largest draft board in this part of the state. During the first part of the war he edited a questionnaire on the draft law that was published daily by the Dallas Evening Journal. After the signing of the armistice Mr. Hatcher resumed his private practice and soon thereafter entered into a partnership with Mr. Zumwalt.

In 1900 Mr. Hatcher married Miss Ellin Coleman and they are the parents of one child, a daughter, Ellen Frances Hatcher.

For the year 1918 Mr. Hatcher was the Commander in Chief of the Sons of Confederate Veterans for the State of Texas and during the same year served for a time as special judge of the Coroporation Court of Dallas. In fraternal orders he is a Shriner, Hella Temple, a Knight Templar and a member of the Dallas Automobile Country Club.



LBERT WALKER, attorney at law, American Exchange National Bank Building, Dallas, has, during his sixteen years of practice plead and successfully handled a number

of noted criminal and civil cases which have secured a place for him among the members of the legal fraternity in this county. Having been identified with the Dallas bar since 1904, at which time he came to that city from Decatur, where he had made a name for himself, not only as a lawyer but as a public spirited citizen. Mr. Walker is now engaged exclusively in the civil practice.

The son of E. L. and Nancy (Sewell)) Walker, Albert Walker was born in Jackson, Madison County, Tennessee, on January 7, 1870. He came to Texas with his parents in 1880 and located with them in Wise County, where he remained until the year 1904. He attended the public school, completing his education in Baylor University, and taught in public schools for three years. He later took up the study of law and was admitted to the bar in 1878.

Shortly after taking up the practice of his profession at Decatur, he was made city attorney and shortly thereafter became assistant county attorney. After the expiration of his term of public office he came to Dallas and there established himself in private practice. In 1907 the firm of Walker and Williams was established. For some years they successfully handled a large civil, criminal and corporate practice. In 1914 the partnership was dissolved and since that time Mr. Walker has been engaged in independent practice. One of the most noted cases that he has been engaged in recently is the one brought by the Dallas theatres against the Sunday closing ordinance. He was the counsel for the theatres and in this capacity was successful in securing for them a verdict.

In 1907 Mr. Walker married Miss Pearl Bennett, of Decatur. Mr. and Mrs. Walker are the parents of three children, Marie, Louise and Albert Walker, Jr. Their residence is at 1614 Lindenwood, Highland

A champion of the unfortunate and downtrodden members of society, Mr. Walker has faithfully served those who have needed his services, regardless of consideration.



C. LORD, Water Commissioner for the City of Fort Worth, not only comes of a parentage given to municipal service, but has devoted his life history to the same service

and by his city is held in high esteem for his work of thirty-one years. His name is inseparably interwoven with the Gas business of his city, with its Electric Light and Power Service, with the construction of Lake Worth and with its water utilities today, so that he has projected his service into every home of a city in a threefold needed capacity,-gas, water and lights. He has forty employees in his present departmental work to the superintendency of which he was elected in 1917, re-elected in 1919, and

Mr. Lord was born in Oldham, England, in 1855. His father, Chas. Andrew Lord, came to the United States in 1871, locating at Washington, Indiana, and was a gas, water and mechanical engineer of unusual ability. He has been deceased since 1874. J. C. Lord was trained from childhood for the public utility business, both in his technical training at Redhill Academy in England and by his father's own profession. He took courses in gas engineering, water engineering and mechanical engineering and from the day of his graduation has served in one or the other of these capacities. In 1890 he came to Fort Worth when he built the first artificial gas plant of that city for a firm in St. Louis, Mo. Later he took charge of the first electric light plant of Fort Worth, the Fort Worth Light and Power Company. Of this organization he was manager for twenty-seven years. At that time he was chosen as superintendent of construction of Lake Worth, one of the large reservoir engineering works of the South. He was then elected to the position to which he has again been re-elected, water commissioner for the city of Fort Worth.

In 1876, at Anderson, Indiana, Miss Esther Allen and Mr. Lord were united in marriage. Mrs. Esther Newman, wife of Fred W. Newman, a journalist in Chicago, is their only child. Mr. Lord resides at 1209 Jennings Avenue. Mr. Lord is a Mason.

As one trained from childhood for public utility service from association with a father schooled and skilled to the business, and as one who has devoted his entire life career to service of the public, Mr. Lord is among the most efficient in his work and has rendered and is now rendering an invaluable service to his municipality.



L J. GIBSON, attorney at law, Dallas and Corsicana, was admitted to the Texas bar twenty-three years ago and for the past ten years has been active before the courts of

this county and district. Before coming to Dallas Mr. Gibson was a practitioner at Corsicana and while there held various public offices. In the ten years of his practise before the Dallas bar he has become well established in the legal fraternity of this city and has always taken an active part in local and state affairs.

A native son of Texas, Mr. Gibson was born at Corsicana on the 26th of February, 1872. He is a son of John S. Gibson, who came to Texas and settled at Corsicana in 1854. Edward J. was the seventh child of nine children in the Gibson family and received his early education in the public schools of his native city. He then attended the Staunton Military Academy, of Staunton, Virginia, where he graduated with the class of 1892. After his graduation he returned to Corsicana and began to read law in the offices of a local attorney. In 1897 he took the examination for entrance into the bar and was admitted with an excellent average. He began his practise in the same year and remained as a practitioner at Corsicana until 1910. While there he served as prosecuting attorney for his county and for six years was city attorney for the city of Corsicana. In 1910 he moved to Dallas and opened his offices in this city. He has always practised the civil law and since coming to this city has become well known to the local bar. When the Corsicana-Mexia oil fields were discovered Mr. Gibson reopened his Corsicana offices.

Mr. Gibson married Miss Harriet B. Dickson, a native Texan and the daughter of John Dickson, a merchant and farmer of Milford, Texas. Mr. and Mrs. Gibson are the parents of one child, Miss Mary Allen Gibson, who was educated at Wellesly College. The Gibson Dallas residence is located at 4938 Crutcher Street.

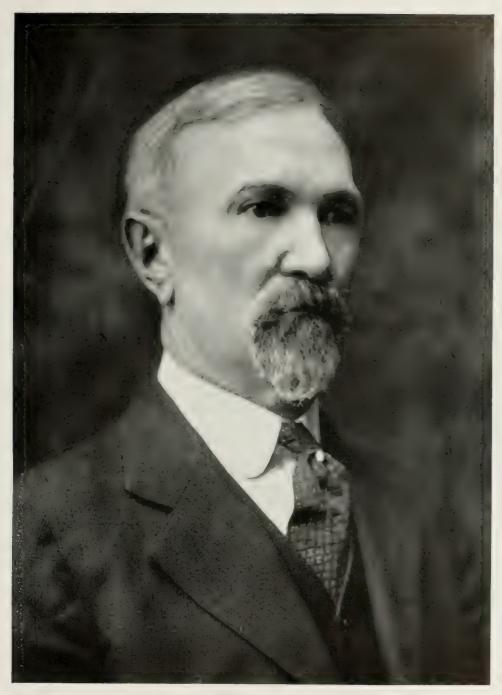
A member of an illustrious, pioneer Texas family, a learned lawyer, a public servant and a loyal citizen, Edward J. Gibson has been an uplifting influence for good in his city and his state.

OAH ROARK, attorney at law, Dallas County Bank Building, Dallas, has, by his jury generalship, firmly established himself as a jury lawyer of the successful type. In

his twenty years of practice in Dallas he has been identified with many noted criminal cases and in his capacity as a public servant has rendered Dallas County a great service. Ever since his admittance to the bar in 1902 he has been engaged in general civil and criminal practice.

A son of Lafayette and Lucy (Henderson) Roark, Noah Roark was born in Denton, Texas, April 6, 1879. After securing an elementary education at the Denton public schools he studied law in the offices of Smith and Sullivan, of Denton. In 1902 he was admitted to the bar and began an independent practice at Denton, which he continued for eight years. In 1910 he came to Dallas and began practice with S. C. Lewis. After one year this firm was dissolved and Mr. Roark resumed his private practice, which he has continued ever since. In 1912 he was appointed assistant county attorney under R. M. Clark and t a later date was the chief deputy of the department under Currie McCutcheon. He remained in the county attorney's office until 1914 when he resumed his private practice. With the exception of the time that he served in the army, Mr. Roark has continued his private practice and has become well known as a trial lawyer.

In 1917 Mr. Roark was appointed a captain in the National Guard of Texas and recruited M Company of the 142nd Infantry, which originally was M Company of the Seventh Texas Infantry. After recruiting his company the entire brigade, of which it was a part, was sent to Camp Bowie, Ft. Worth, Texas, where they were encamped until their training period was finished. The signing of the armistice found



J.E. Gord



THark

Captain Roark at Camp Bowie, where he was dis-

charged in May, 1919.

The marriage of Mr. Roark to Miss Lillian Wheeler was solemnized in 1902. The Roark residence is at 105 North Edgefield, Oak Cliff. In fraternal orders Mr. Roark is a member of the Maccabees, Ben Hur Temple. He also has a membership in the Cedar Crest Country Club.

AWRENCE A. HART, of the Hart Furniture Company at 1933-35 Elm Street and the Home Furniture Company, represents one of the most progressive business institu-

tions in this city. The other officers of the Company are Thomas F. Hart, President and B. F. Mc-Lain, Secretary. At present they occupy two, three story buildings, each floor having a space of 85x185 and for additional space there is a large balcony. In this building they carry a complete stock of household goods of the value of \$300,000.00. Their annual sales amount to over a million and a quarter dollars. The business was established in 1915, but they recently erected their new building of five stories and a basement situated at the corner of Elm and Preston Streets, which is a branch of the parent house and officered by the same men and with them are also a corps of able salesmen. The branch is known as The Home Furniture Company. This nomenclature seems to have been an inspiration as Dallas is fast becoming the City-of-Homes.

Lawrence A. Hart was born in Bellaire, Ohio, August 28th, 1887 of T. E. Hart and Alfaretta M. (Poorman) Hart. He attended the Prep. Department of the Notre Dame University in 1906 and went to Yale University where he received the degree LLB with the class of 1907. Having finished his University course, the same year found him filling a position with the Interstate Auto Company at Muncie, Indiana, and he remained with them three years. From 1913 to 1915 he lived in Kansas City managing the Hart Motor Car Company as retail distributors for the Interstate Auto Company. In 1915 he moved from Kansas City to Dallas and organized the present business of the Hart Furni-

ture Company.

In 1910 he married a native of New Jersey, Miss Grace McLain daughter of Bernard McLain. Mr. and Mrs. Hart have one child, a son, Lawrence Jr.

When the world was at war, Lawrence Hart enlisted for service April 1918 by joining the Texas Cavalry and went into the Officers Training Camp at San Antonio. There he received a Second-Lieutenant's Commission in June of the same year. In June 1920, Mr. Hart took leave of his business affairs in Dallas and spent nearly two years abroad studying the business conditions in Europe and Africa, returning in April 1922.

Mr. Hart holds membership in the Chamber of Commerce, the Dallas Country Club and the Brook

Hollow Golf Club.



D. BELL, assistant district attorney of Dallas, specializes in the interpretation, examination and construction of land titles. Before associating with the aforesaid firm,

which was in October 1919, he was the attorney for the Municipal Bonding Company, which handles the bonds of the city and county of Dallas. He was admitted to the bar in 1916 and since that time has established for himself a substantial legal practice.

A native son of Dallas County, C. D. Bell was born December 8th, 1890, near Lancaster. He is a son of

R. E. Bell, who was born in this county and who was well known in the southern portion of the county as a successful planter. The son, C. D. Bell, received his early education in the Lancaster High Schools, from which he graduated in 1908, after having completed two years of junior college work. He then took a correspondence course at the University of Texas, taking legal studies exclusively. He studied at nights in the Auditor's Office of the Texas and Pacific Railroad and later with the Western Electric Manufacturing Company. While working and studying with the Western Electric he secured the position of assistant Treasurer but in 1917, after having been admitted to the bar the year previous, he resigned and began the practice of his profession with S. C. Lewis. He remained with Mr. Lewis until 1919 at which time he was appointed attorney of the Municipal Bond Company, of Dallas. In October of the same year he became associated with Dabney, Goggans and Ritchie and through the firm has become the attorney for a number of large loan companies. Mr. Bell has seen considerable court practice since his admittance to the bar, having handled practically all of the court work when he was associated with Mr. Lewis.

On May 18th, 1913 Mr. Bell married Miss Inez Byrum of Tennessee, and they are the parents of one child, C. D., Jr. The Bell residence is located at

1110 Cedar Hill Avenue, Oak Cliff.

Having always taken an active interest in any movement for the public advancement, Mr. Bell is a member of several local clubs. He has membership in the Jefferson Club, the Chamber of Commerce and the Young Lawyers Club of Dallas. Being an unusual speaker and debater he has always been active in that line of work and while in college was the recipient of many oratorical medals. He has made many speeches advocating various public enterprises and it is a well known fact that his eloquence is very influential and always desired by those advancing the public welfare.



S. BRAMLETT, attorney at law, 525 Slaughter building, is well known at the bar in Texas. Mr. Bramlett specializes in civic, commercial corporation and public utility

law, and his skillful handling of important cases has attracted wide attention. For twenty-two years he has represented the Bell Telephone Company and now represents other large corporations such as the

Connor Investment Company.

His most important litigation was in the controversy involving rate regulations of the telephone company, the question being whether or not the people had the right to fix rates. Mr. Bramlett fought this and won his case, the law which allowed the people, by direct action, to regulate rates, being declared unconstitutional by the Supreme Court.

Mr. Bramlett handles securities and investments for the Connor Investment Company and is director and secretary of that corporation. In September of 1919 his ability received recognition by his appointment as Assistant City Attorney of Dallas. In October 1920 he returned to private practice and soon thereafter was retained as special counsel for the City in the public utility rate cases.

Born near Rome Georgia, on October 18, 1872, Mr. Bramlett while yet a small boy moved to Texas with his parents, J. M. and Laura Richardson Bramlett, settling in Weatherford and later in Dallas. Mr. Bramlett attended the public schools of Dallas, graduating from the High School in 1891 as valedictorian of his class. He followed this by an academic course at the University of Texas, and returning to Dallas began the study of law in the office of A. M. Thomason and Lanch McLaurin. In 1895 he was admitted to the bar and began the practice of law in Dallas.

His marriage to Miss Freda Tittle of Wisconsin was celebrated in Wilwaukee in 1907. Mr. and Mrs. Bramlett make their home at 4005 Bryan Street.

Mr. Bramlett is a member of the Dallas Bar Association, Phi Delta Theta College Fraternity, the Elks, Lions' Club and Dallas Automobile Club. It is Mr. Bramlett's belief that Texas is just beginning to develop her resources and that Dallas is the financial, manufacturing and jobbing center of the



A. FRETZ, secretary-treasurer and manager of the C. E. Hoffman Company, wholesale and retail dealers in barber supplies, 1711 Live Oak Street, is a Dallas product, born

and bred, who, for the last decade, has been connected with a firm, which under his efficient management has grown from a comparatively small beginning to one of the most flourishing enterprises of the Southwest.

The C. E. Hoffman Company was organized in 1909 by Mr. Fretz, C. E. Hoffman, Emil Fretz, father of E. A. Fretz, and Raymond Thomas. The first store was in one small room on South Akard Street. The location was later moved to Main Street and finally to its present location. During these years it has grown from a rather unimportant establishment to one of the foremost of Texas. The company deals in all kinds of barber supplies and fixtures and are extensive importers of cutlery. Laboratory products are made in their own establishment under the supervision of an expert chemist. They are distributors of the Theo. A. Kochs Company for barber chairs and mirrors. The company now does an annual business of approximately \$250,000 and the continued extension of its patronage is due to the wide-spread and skillful advertising. Territory covered includes East, West and North Texas, and Southern Oklahoma, where the Ehoffco brand laboratory products are popular. The company carries \$30,000 stock and has fifteen people in the organization, five of whom are traveling salesmen.

Mr. Fretz was born in Dallas, December 23, 1884. His parents are Emil and Mrs. Frances Fretz, the former came to Dallas from Switzerland and in 1871, the later is a native of Texas. The elder Mr. Fretz has been very active in the advancement of civic enterprises in his adopted city. He has been a member of the Park Board since its organization. The younger Mr. Fretz was educated in the public schools of Dallas and his first regular employment was with the Oliver Chilled Plow Works, with whom he remained for eight years. In 1909 he left the implement business to help with the organization of the C. E. Hoffman Company and he has since been manager of the firm.

In 1907 Mr. Fretz was married to Miss Minnie Robinson, daughter of B. T. Robinson of Dallas. Their two children are Mary Frances and Emil. The

family lives at 715 Liberty Street.
Mr. Fretz is a Knight Templar, member Dallas Commandery No. 6, and holds Blue Lodge membership in the Tannehill Lodge No. 52. He is also a Shriner member of Hella Temple, Dallas, and a member of the Kiwanis Club and the Chamber of Commerce. In his church relationship he is a Congregationalist. The success of the business of which he is the manager speaks eloquently for his ability and the number of friends which he has drawn to himself indicates that he is a congenial companion.



P. MARTIN, attorney at law, Dallas, has been a member of the legal fraternity since 1885 and is rendering especially valuable service to Dallas as an attorney for citizens

of Mexican nationality exclusively. He is the legal representative of the Mexican consul of this city and has a clientele extending throughout the entire state. Mr. Martin practices both criminal and civil law and is thoroughly versed in both branches, thus enabling him to handle cases of all styles. A Mexican and Spanish linguist he is able to secure first hand information from the original source and handles the majority of the litigation involving the Mexicans of this city.

A native son of this city, W. P. Martin was born November 17, 1864, and is a son of William P. and Elizabeth J. (Brown) Martin. Mrs. Martin is the daughter of General Brown, who during one of the United States wars saved General Stonewall Jackson from a crushing defeat in Florida. The Dallas public schools furnished Mr. Martin his early academic education after which he attended the Sam Houston Normal, at Huntsville, Texas, from which institution he graduated with the class of 1880. He gained his legal education at the University of Michigan and was admitted to the bar in the year 1885. Before going to Michigan Mr. Martin studied law in the offices of Crawford and Crawford, of this city and there laid the foundation for his future professional training. After his admittance to the bar he began practice in Dallas and has practiced independently ever since that time. He has been identified with a number of important Mexican cases in Texas courts, one of the most recent and important being the case of the Hawpe Heirs vs. W. H. Thomas, Administrator, which involved a fortune left by Mr. Hawpe to his relatives. Mr. Martin was successful in upholding the cause of the heirs and recovered for them a large amount of capital. In most cases be generally tries to arbitrate the case before it reaches the courts, as it is sometimes very difficult to establish claims in the courts without much litigation.

Mr. Martin married Miss May Fisher, of Grand Rapids, Machigan, and they now have their home at 930 Mount Auburn, Dallas. Mr. Martin is a member of the Dallas Bar Association and has always been very active in its affairs.



MUDGE JOE WALLACE WATSON, Manager of the Texas Law Company, Wilson Building, Dallas, has in the short time he has lived in Dallas formed a large circle of

friends and at the present time is the directing head of the largest collection business in the entire South. He came to Dallas from Oklahoma, rich in the experience of many legal, judicial and military offices held by him in that state. The Texas Law Company has in its employ a total of twenty five men, twenty of which handle the outside business of the firm and the remaining five caring for the office.

A Texan of native birth, Judge Watson was born at the City of Barlett, December 17, 1888. He is a son of A. W. and Susie J. (Brookshire) Watson. The father was a Texas farmer, but moved to Oklahoma some years ago and now cultivates a large acreage



M. a. Bret L



in that state. The younger Mr. Watson was educated in the public schools of Hollis, Oklahoma, and studied law in the offices of Judge A. M. Stewart in 1914, who was a member of the Supreme Court Commission of Oklahoma. Judge Watson has been in law offices ever since he began his business career and was admitted to the Oklahoma bar in 1919 by a motion of the Supreme Court of that state which suspended the rule concerning examinations in his case. This unusual procedure was done as a mark of courtesy and also because of the fact that he was at the time in the service of the United States Army. Judge Watson enlisted in the Quartermaster's Corp in 1917 and was stationed with the Department of Remounts at Camp Bowie, Ft. Worth, Texas. He remained here for two years, being discharged in May, 1919. He then came to Dallas and accepted his present position with the Texas Law Company.

On December 18, 1918 Judge Watson married Miss Alta White, a daughter of Z. White, a rancher of New Mexico. Judge and Mrs. Watson are the parents of one child, Joe Wallace Watson, Junior.

OYD B. SMITH, member of the firm of Hutchinson & Smith, certified public accountants, 601 Praetorian Building, came to Dallas with his parents in 1877, shortly after his birth at Bonham, Texas, in April of the same year, hence he may almost be considered a native of the city. He was educated in a private school of the city and has been engaged in various lines of business since 1894, when he was connected with the New York Life Insurance Company and in their employ for about five years. In 1899 he went with the National Exchange Bank and remained with that institution until 1904, then going into the fire insurance business, which he followed until 1906, when he became a public accountant. After three years he gave up accounting to become secretary of the Southland Life Insurance Company and held this post until 1913, when the present firm was established, J. E. Hutchinson being his associate. Mr. Smith was one of the first accountants in the state to become a certified public accountant after the certified public accountancy law was passed in 1915, the number of his certificate being nine.

As stated already, Mr. Smith was born at Bonham, Texas, in April, 1877, his parents being Henry H. and Ellen (Bond) Smith, the former a native of Kentucky and the latter a native of Virginia, both coming to Texas in 1860.

Mr. Smith was married at Waxahachie, Texas, November 5, 1902, to Miss Elizabeth Nash, whose parents, John and Lucretia Nash, were early settlers in Texas. They have three children, Henry, Loyd and Elizabeth, and live at 3431 Cedar Springs Road. He is a 32d degree Scottish Rite Mason and a member of Hella Temple Shrine. He is also a member of Dallas Athletic Club and the City Club.

In the councils of his profession he occupies a prominent place and is considered one of the best posted men on all matters of interest to the profession. He is ex-president of the Texas Society of Certified Public Accountants: chairman of the State Board of Public Accountants, and a member of the American Institute of Accountants and the National Association of Cost Accountants.

He is thoroughly progressive and full of the Texas and Dallas spirit; believes his state and the city of Dallas are far ahead of any other state or city, and is always ready to do his part in promoting the growth and welfare of both.



OHN A. BALLOWE, attorney at law, 520 Dallas County Bank bldg., Dallas, has been engaged in the general practice of the law since 1911 and at the present time is spec-

ializing in litigation involving insurance law and damage matters. Before coming to Dallas Mr. Ballowe served as private secretary to Congressman J. M. Moore and while in that capacity became well acquainted with the members of legal fraternities. Mr. Ballowe enjoys the confidence of a large clientele and is especially well known for his accomplishments in damage suits.

Born in Brazoria County, Texas, November 29, 1889, John A. Ballowe is a son of Judge John A. Ballowe now deceased, who was County Judge of Brazoria and Fort Bend counties for eight years and at one time was a member of the Texas Legislature. Mr. Ballowe received his early education in the public schools of Richmond, Texas, graduating from its high school in 1905. Three years later he entered the University of Texas, where he graduated in 1911 with the degree of Bachelor of Laws. He then returned to his native home and began his practice in Richmond with his brother, L. M. Ballowe, as his associate. Later they published the Richmond Hornet, a weekly newspaper, and in the latter part of 1911 he became the private secretary of Congressman J. M. Moore, who represented the Eighth Texas Congressional District. Mr. Ballowe accompanied him to Washington, where he remained for three years, during which time he was able to take a course of study in International Law and a number of other law subjects at the Georgetown University, of Washington, D. C. In 1914 he returned to Texas, locating at Houston and becoming associated with the firm of Burns and Williamson, attorneys at law of that city. In 1916 he came to Dallas and became identified with the Mc-George Loan Company, in the capacity of abstract examiner and about a year later again resumed his private practice which he has continued.

A firm believer in the "City of the Hcur" Mr. Ballowe believes that Dallas has the best outlook of any city in the Southwest and is of the opinion that the business district of that city will extend at least double within the next few years.



ARRY EDWARD KENNY, attorney at law and member of the firm of Kenny and Clark, real estate dealers, 1328 Great Southern Life Building, has been engaged in the real

estate business in this city for the past fifteen years and has been identified with many of the largest real estate transfers of his section of the state. Being well informed in the law Mr. Kenny was especially valuable in the real estate business as he is able to ascertain the legal as well as the business side of the business. Kenny and Clark was established on September 1, 1919, and since that time has been engaged in the sale and transfer of industrial property especially. It has been through that firm that a large number of local companies have been enabled to secure building locations and their activities have aided in the rapid business development of this city for the past few years.

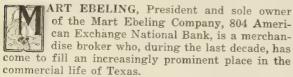
A native son of Dallas, Harry Edward Kenny was born on May 24th, 1889, and is a son of J. A. and Anna (Duncan) Kenny, both of whom came to this state in the early days. The father is claim agent

for the Southwestern Telephone Company and for the past fifteen years has been assistant sergeantat-arms of the Texas Senate. The younger Mr. Kenny received his early education in the public schools of Dallas and was graduated from the high schools of that city. In 1906 he began work in the real estate firm of Hann and Kendall, where he remained until 1917. In 1912 he began to study law in a local law office and was admitted to the bar in When he resigned from his position with Hann and Kendall Mr. Kenny was assistant manager of that concern and was considered as well posted in that line of business activity. In 1918 he began the practice of law and in the following year formed his present association with Mr. Clark.

On February 11, 1911, the marriage of Mr. Kenny to Miss Mary Scatiola was solemnized at Dallas. Miss Scatiola was a native of Brownsville, Texas, and was well known in the social circles of that city. Mr. and Mrs. Kenny are the parents of one child, Harry E. Kenny, Junior, and their home is

located at 5301 Ramona Street, Dallas.

In fraternal affiliations Mr. Kenny is a member of the Hella Temple Shrine and is also a Knight Templar. He has been especially active in the business activity of his native city and is one of its most enthusiastic and consistent boosters.



In addition to the Dallas office, the enterprise of which Mr. Ebeling is the head has offices in Houston and San Antonio. Grocery merchandise in car load lots is handled and there are few towns in Texas

in which Ebeling Company is not known.

Mr. Ebeling was born in St. Louis, in 1879. His parents, Mr. and Mrs. A. W. Ebeling were both of St. Louis. As a boy Mr. Ebeling attended the public schools of his home city. Various enterprises were engaged in during his early years, but it was not until he came to Texas in 1909 that he found the place for which he seemed best fitted. Prior to his entering the brokerage business he had for sixteen years represented the Carnation Milk people during which time he had excellent oppportunity to study the grocery market as a whole and it is no doubt to these years of experience that we may attribute much of his later success.

In 1912 Mr. Ebeling was married to Miss Mary Temple Collier of Beaumont, Texas. Her father, J. N. Collier, fills the three-fold capacity of banker, ranchman and merchant. A daughter, Joanne Estelle is the only child. The Ebeling home is at

Gaston and Russell Avenues.

As an exponent of the brokerage business, Mr. Ebeling is widely known throughout eastern and central Texas. While his business demands careful supervision he has made no attempt to shift to others the responsibilities of citizenship. During his residence in Dallas he has been actively associated with the Chamber of Commerce, and is a member of the Lions Club, the Ad League, the Dallas Athletic Club, B. P. O. Elks and the T. P. A. In 1919 at Cleveland, Ohio, he was elected Texas director of the National Brokers Association and succeeded himself in 1920. In his church relations he is a Presbyterian.



B. HUMPHREY, attorney at law, 418 Slaughter Building, Dallas, won general recognition of his high legal ability in the famous Texas case of Maud, tax collector

vs. Terrell, comptroller. In that case he was successful in his contention that the Inheritance Tax Law as passed by the Texas legislature was constitutional and by this victory secured for the state over a million dollars in inheritance taxes past due. Before coming to Dallas in 1919 he was county attorney of Throckmorton County, having been elected in that year.

Born at Lovelady, Houston County, Texas, March 5th, 1881, R. B. Humphrey is a son of R. M. and Lizzie (Arthur) Humphrey. The father was a Baptist preacher, served in the Confederate army as a colonel and after the close of the war came to Texas. His wife was a native Texan and a daughter of G. S. Arthur, who came to this state in 1840 and who lost his life fighting for the Confederate cause at Gettysburg. The younger Mr. Humphrey attended the public schools of Houston, Texas, for three years and later became a pupil in the schools of Mertens, Hill County, Texas. After finishing the grade schools he began to edit a small country newspaper and dealt in real estate as a side line. In 1906 he began to study law in the office of W.T. Andrews, of Throckmorton and in 1907 attended the spring term of the scholastic year at the University of Texas. Immediately thereafter he took the bar examination before the Supreme Court of Texas, at Austin, and was admitted to practice. He began his practice at Throckmorton and in the following year was elected County Attorney. Resigning two years later he was elected to the legislature and served as a representative in the 31st, 32nd and 33rd legislatures. While in the legislature he aided in the passage of a number of measures, some of which are: The Confederate Pension Law, the wolf scalp bounty law, reorganization of the penitentiary system, and two important legal procedure changes, one of which had reference to the manner in which the court should make the charge to the jury and the other relating to the submission of causes on special issues. In 1913 his third term expired and he refused to run for re-election. In 1915 he moved to Austin and took charge of liquor law enforcement under the State Comptroller. In 1917 he resumed his private practice but closed his offices in 1918 to enter the army. He enlisted as a private in the infantry and was demobilized December, 1918, from the officers training camp at Camp Pike, Ark. In May, 1919, he moved to Dallas and since that time has been active in the practice of his profession.

On February 16, 1913, Mr. Humphrey married Miss Aileen Rogers and they are the parents of three children, R. B., Jr., Reagan Terrell and Margaret Humphrey. Mr. Humphrey is a member of the Woodmen of the World and is active in the Masonic Lodge.



S. TERRELL, attorney at law of the firm of Terrell & Seay, Dallas, has been engaged in the general civil practice of the law before the Dallas bar for the past sixteen

years and in that time has been connected with a great amount of the important litigation before the courts of this state. Mr. Terrell has made a specialty of land law and at the present time has a large



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number of cases involving real estate and its cor-

A native son of Mississippi, W. S. Terrell was born at the city of Utica on February 21, 1870. He is a son of Dr. J. C. Terrell, who was a well known physician of Utica and later became a member of the medical fraternity of Oklahoma. Mr. Terrell was educated in the public schools of his native state, graduated from the University of Mississippi in 1892 and in 1893 came to Texas, locating at McKinney. The following year he was admitted to the bar by an oral examination and began the practice of his profession at McKinney, becoming a member of the firm with which he had studied the law, Smith, Evans and Terrell. He remained a member of this firm until 1905 at which time he came to Dallas. There he formed a partnership with Judge John L. Terrell, who is ex-assistant Attorney General of the State, which lasted for a short while. Ever since his arrival in Dallas Mr. Terrell has always had his offices in the Wilson Building and is possibly one of the most constant renters that the building has had. On September 26th, 1921, Mr. Terrell formed a partnership with B. P. Seay who recently graduated from the law department of the University of Texas.

On February 21, 1909 Mr. Terrell married Mrs. Franklin, a native of Rockwall County, Texas, and they now have their home at 201 South Willomet

Street, Oak Cliff.

A native son of the grand old state of Mississippi; a lawyer of twenty-five years of experience; a consistent and fervent booster of the City of the Hour. W. S. Terrell is one of those Texans of the "tried and found true" type.

LOYD DOOLITTLE, of Doolittle Bros., representatives with E. W. Doolittle of the Hoover Suction Sweeper Co., 1211 Elm Street, conducts a business the success of

which is little short of spectacular. This prosperity is attributed to the fact that Mr. Doolittle handles a commodity for which there is a growing demand as its possibilities and advantages are grasped by the housekeepers of the nation. Mr. Doolittle is a live-wire salesman with the faculty of presenting an attractive article in an attractive manner.

The firm of Doolittle Bros. was established in Dallas in 1917 in the Southwestern Life Building. The territory of the company includes all of Texas and New Mexico and Mr. Doolittle keeps seven men on the road constantly. He is a wholesale dealer, selling to merchants only. Sanger Bros. are the Dallas agent for the concern. In 1920 28,000 Hoover sweepers were ordered by the three cities of Houston, San Antonio and El Paso, netting a combined sum of \$800,000. The sales in the city of Dallas alone amounted to \$337,000 for the past year, making the total sales in these four Texas cities reach well over the million mark. The demand has increased so rapidly that Mr. Doolittle expects sales in 1921 to reach two million or more, and is planning to put six more men on this same territory.

Mr. Doolittle is a native of the city of Dallas. He was born on December 20, 1887. His father, E. W. Doolittle, came to Dallas from New York City forty years ago. Mr. Doolittle was educated in the Dallas public schools and upon graduating went to work

for an oil company.

His marriage to Miss Ella May Wade, of Nacagdoches, Texas, was solemnized in that city in 1909. They have two children, a boy two years old and a daughter of six. Mr. and Mrs. Doolittle reside atmake up the successful lawyer, and he is building up

3612 Lindenwood Avenue.

Mr. Doolittle is a Mason, Scottish Rite, Hella Temple Shrine, and a member of the Rotary Club and the Jovian League. He is energetic and ambitious and is quick to become a leader in whatever he undertakes.



OHN C. BIRD, senior member of the law firm of Bird and Bird, attorneys and counsellors at law, North Texas Building, Dallas, has for the past ten years been identified

as a practitioner with the bench and bar of Dallas County. Being long delayed in starting his professional career, Mr. Bird with great perseverance quickly overcame the handicaps of the young lawyer and is now secure in his place at the bar. In 1912 he formed a partnership with his brother, D. D. Bird, of Dallas, under the firm name of Bird and Bird.

Born in Dallas County, Arkansas, August 24, 1873, John Calhoun Bird is a son of W. L. and Vesta P. (Samuels) Bird. His father and mother were the parents of six children, of which he was the fourth, and the comradeship of his brothers and sister afforded him many advantages in his early environment. The Bird family removed to Texas, settling in Blanco County, in South Texas, when he was eleven years of age. After graduation from the public schools of Southern Texas Mr. Bird taught school for four years. In 1902 he became the traveling salesman for a large Southern Corporation, which work he continued until 1907, at which time he entered the law department of the University of Texas. He graduated in 1910 with the degree of L. L. B., and came to Dallas to practice his profession. For two years he was engaged in private practice, after which time he formed a partnership with his brother, D. D. Bird, in which he is now the senior member, the firm being engaged in the general civil practice.

In January, 1916, Mr. Bird married Miss Maud Rousseau, of Dallas. Mr. and Mrs. Bird have their home at 1408 Corsicana Street, Dallas. He is a member of the Dallas Bar Association and in his political convictions is a Democrat.

Ever a champion of the unfortunate Mr. Bird often administers his legal advice and opinions without compensation or charge, and has won substantial recognition of his fine legal attainments, his fidelity to professional duties, and his careful conversation of all interests entrusted to his care.



TUY NORWOOD WILLIAMS, attorney at law, Dallas County Bank Building, came to Dallas in 1910 and began the practice of his profession in the office of Hill & Webb. He was assistant district attorney under both Dwight Llewellyn and R. M. Clark, and in 1918 began private practice on his own account.

His military record shows that he was sent to Central Infantry Officers Training Corps, Co. D., at Camp McArthur, Waco, Texas and remained there until the armistice was signed.

Mr. Williams is a native of Farmersville, Collin County, Texas, horn September 4, 1889. His parents were Dr. James and May (Norwood) Williams. He attended the public and high schools of Farmersville and then spent two years at Baylor University and two years at the University of Texas. He married Miss Edith Heckman, of Dallas, Texas, and they live at 3010 Cole avenue.

Mr. Williams has all these qualities which go to

for himself a civil practice which includes the handling of probate work, real property, commercial and corporation practice. He is young, ambitious and studious, keeping in close touch with all matters pertaining to his profession, court reports, ruling, supreme court decisions, etc. He is, however, a booster for Dallas, and is always ready and willing to lend his best efforts to the furtherance of any movement or enterprise that will make Dallas a greater city.

M. E. ROBINSON, president of the Robinson Manufacturing Company, machine and forge works, 1910-16 Magnolia Street, came to Dallas in 1907, having formed a partner-

ship the year previous with his brother, J. H. Robinson, vice-president of the company, and E. P. West, under the firm name of West & Company. In 1915 the brothers took over the business changing the name to Robinson Manufacturing Company. Their headquarters on Griffin Street, only covered a space of 800 square feet at that time and some idea of the rapid growth of their business may be had when it is known that they now occupy 9,500 square feet of floor space and employ a force of twenty-five men in their shops, where expert machinists turn out general machine shop work, cotton gin and cotton seed oil machinery, catering to a large and increasing demand throughout the state. In 1920 the company did a \$70,000 business.

The machine shops of the Wabash Railroad at Moberly, Missouri afforded his early experience in this line and from there he followed his trade in various states, coming to Texas in 1907 on the advice of his brother, J. H. Robinson, for the purpose of establishing a partnership, of which the present

company is the result.

Born in Manchester, England, in 1868, the son of John R. and Matilda Whitaker Robinson, he came with his parents to the United States about five years later, the family first locating in Allegheny, Pennsylvania, and later coming to Texas where they invested in land in and around Ft. Worth. Some years later the family took up their residence in Missouri and it was in the public schools of this state that Mr. Robinson completed his education. In 1898 he married Miss Edna West, of Peoria, Illinois.

Mr. Robinson devotes the greater part of his time to his business and is a member of the Masonic and Modern Woodmen Lodges and the Chamber of Com-

merce.

Both Wm. E. and J. H. Robinson are enthusiastic in their praise of Dallas and believe the city has a wonderful future.



LBERT SIDNEY BASKETT, 214 Boger Bldg., is one of Dallas' foremost lawyers of today. He has a host of clients who have found him a valued legal counsellor and

champion.

Mr. Baskett was born in Smith County, June 18, 1871, twenty miles east of Tyler. He began his education in the Smith County public schools which he completed, continued it in the Summer Hill Select School from which he graduated in June 1890, added to this that cultural and thorough training that comes from handling life and knowledge in the school room as a teacher, and as a business man gave to his training the practical and through it all studied law under his own tutorage until the outcome is a legal success in one of the most thriving cities of the Southwest. Mr. Baskett's first two years of teaching experience was in Rusk County;

he then, in 1892, went to Hill County where he was in the Drug business for two years at Hubbard City, here he got a license to practice law and practiced there seven years before going to Hillsboro. where he also took up the practice of law. After three years of success, in July of 1902 he located in Dallas where his legal practice has been continuous ever since.

Mr. Baskett married Miss Fannie Allen of Monroe, La., they have three children—Martha Elizabeth, now Mrs. Graham, John Lewis, and Everett Allen Baskett. The family resides at 2917 Douglas street and holds membership in the McKinney Ave. Baptist church.

Among the valiant group of men gifted in championing the cause of civic Righteousness, righting wrongs and seeing that right prevails, Dallas places Albert Sidney Baskett in the rank of those at the forefront.

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ARKER V. LUCAS, attorney at law, manager of the Automobile Underwriters Theft
Bureau and secretary of the Texas Law En-

forcement Association, was discharged from the army February 27, 1919, and a few days later he located in Dallas. His former home was at Boise, Idaho, where he practiced law from 1913 until he joined the army in August, 1917. He is a native of South Dakota, born at Castalia, March 28, 1888, His father, A. B. Lucas, is editor of the Eden Eagle, Eden, Idaho. His mother was Ella Mayne, of Mason City, Iowa. Mr. Lucas attended the public schools of Santa Cruz, Calif., and graduated from the high school there in 1906. He took the law course in the University of Idaho and graduated in 1913 with the degree of LL. B. His marriage to Miss Etta J. Dunagan, of Atlanta, Ga., was consummated at New Meadows, Idaho, on Christmas Day in the year 1908, and the couple have two lovely daughters, Elinor and Elizabeth. The family home is at 828 North Ewing Street, Oak Cliff.

Mr. Lucas is a K. of P. and an I. O. O. F., and enjoys membership in the University Club, the Automobile Club and the American Legion Club. He is also a member of the Junior Chamber of Commerce.

After enlisting in the army in 1917 Mr. Lucas went into the officers' training camp at San Francisco, where he graduated November 25, 1917. He was commissioned a second lieutenant in the air service and stationed in San Antonio and Fort Worth as aerial gunner, being an instructor in this line.

Locating in Dallas after his discharge from the service, he assisted in the organization of the Automobile Underwriters' Theft Bureau and the Texas Law Enforcement Association, becoming the manager of the first and secretary of the latter, which is made up of peace officers, auto clubs and autotrades associations throughout the state, and manager and attorney for the Automobile Underwriters' Theft Bureau. Mr. Lucas has been very successful in the prosecution of automobile thieves. He goes all over the state and in 1920 recovered \$79,146 in cars and secured the conviction of a number of autothieves.

Mr. Lucas does a great deal of press work, urging owners of automobiles to take more interest in looking after their cars and to have auto thieves properly prosecuted when caught.

There is a big future for Dallas in all lines of business, Mr. Lucas says, and the state, he declares, is the greatest in the Union for young men.



WERobinson



H. A. MERRILL



AROLD A. MERRILL is Fort Worth manager of the J. Rosenbaum Grain Company, extensive dealers in grain, Fort Worth office in the Neil P. Anderson Building. The

home office of this company is Chicago, E. F. Rosenbaum of Chicago being president. The J. Rosenbaum Grain Company has about 12 branches throughout the country. The Fort Worth branch was opened in 1900 and was successful from the start. Their grain elevator in North Fort Worth is modern, has a capacity of 300,000 bushels and requires the employment of about thirty people. The company does both export and import business. Their exports run into high figures each year and their domestic business is also quite large. Mr. Merrill took up his work with the Fort Worth branch in 1917, prior to which time he was for three years associated with the same company in Kansas City, Mo. Altogether Mr. Merrill has been in the grain business about fourteen years. Previous to going with the J. Rosenbaum Grain Company he was connected with the B. C. Christopher Company, of Kansas City, for about six years.

Mr. Merrill is a Missourian by birth. He was born in Kansas City on October 13, 1894. His father, a native of Maine, was L. C. Merrill, now deceased. Kansas City considers her schools second to none in the United States, and in them Mr. Merrill obtained his education. When just a year past his majority he was united in marriage to Miss Ellen Herriott and they have one child, a son, Bill Merrill. They make their home at 1900 Washington Avenue.

Mr. Merrill's business, social and fraternal associations include the Masonic Blue Lodge No. 148, Fort Worth Club and Fort Worth Grain & Cotton Exchange. He is a member of the Presbyterian Church.



ILLIAM H. GRAHAM, formerly member of the firm of Harris, McCall and Graham, attorneys at law, Great Southern Life Building, Dallas, has devoted the greater part of

his business career to the public service. As a public stenographer, court reporter, former county attorney and as a legal practitioner he has served his constituents and clients with unswerving fidelity. Harris, McCall and Graham handle municipal securities especially, passing on the legality of bonds and warrant issues and trying litigation involving the same. In corporation work and criminal law and procedure the firm is well known, Mr. Graham serves as the trial lawyer for the firm and has gained quite a reputation about the court house for his ability in this line.

Born in Holly Springs, Arkansas, October 10th, 1880, William H. Graham is a son of John Henry and Amy Susan (Yeager) Graham. He is the oldest of seven children, three of whom are brothers and three sisters. In 1884 the Grahams moved to Hunt County, Texas, locating at the city of Greenville. Having received his education at the Caddo Mills public schools, in 1899 Mr. Graham came to Dallas in order to obtain a business course that would fit him for commercial work. Upon the completion of this course he became a stenographer in commercial lines. In 1906 he went to El Paso, where for eleven and one-half years he was a public stenographer and court reporter for the district court, first of the Colorado District and then the Abilene. While not employed by his official duties he studied law and in 1914 was admitted to the bar and practiced for

two years at Abilene. In 1916 he was elected county attorney of Taylor County, served for two years, when he resigned and came to Dallas entering the law firm of Brooks and Worsham. In the following year he was admitted to membership in the firm, which then became Brooks, Worsham and Graham. On October 20th of the same year that relation was terminated when Mr. Graham formed a partnership with Harris and McCall, which firm then took on the legal identity of Harris, McCall and Graham. He has continued in the firm since that time and is one of its well known members.

In 1901 Mr. Graham married Miss Camilla May Walson, of Abilene. Mr. and Mrs. Graham have their home at 5306 Tremont Street. Mr. Graham is a member of the Young Lawyers Club of Dallas and has always taken an active interest in its activi-

Possessing a passion for knowledge and action. Mr. Graham is thoroughly versed in the technics of law, and is an ardent student, who goes into every case with energy and enthusiasm.



LEX. F. WEISBERG, member of the firm of Thompson, Knight, Baker and Harris, attorneys at law, American Exchange Bank Building, of Dallas, has been a figure before

the courts of Dallas County since 1907 and is especially well known for his connection with the Lomax case, involving the removal of several of the officers of administration of the University of Texas, during the administration of James E. Ferguson, as governor. Mr. Weisberg was successful in causing the governor to allow the officers in question to remain at the university and by his success in the case gained state wide recognition.

Born at Waco, Texas, July 16, 1883, Alex. F. Weisberg is a son of L. Weisberg, merchant of Waco, who came to this state in 1885. The younger Mr. Weisberg received his primary education in the public schools of his native city, graduating from its high school in 1900. He then attended the University of Texas, where he received his Bachelor of Arts degree in 1904. After his graduation he attended the Harvard University for his legal training and received his Bachelor of Laws degree from that institution in 1907. Returning to Texas in the same year he took the bar examination and was admitted to the practice. After his admittance he became associated with Rhodes S. Baker in the firm of Spence and Baker, which later became Spence, Knight, Baker and Harris and which is now Thompson, Knight, Baker and Harris. Mr. Weisberg was admitted to the firm in 1913 and since that time has covered the general civil work of the firm, both in and out of court. One of the important cases in which he has been connected is one involving some proceedings in Arkansas to force the United Mine Workers of America to pay damages done to mines by coal miners during a recent strike. In the trial court damages were recovered but the case was appealed and has not yet been finally terminated. Among the large clientele of Thompson, Knight, Baker and Harris representative are: Butler Brothers, Sears-Roebuck, Titche-Goettinger, Neiman-Marcus, A. Harris and Company, the City National Bank and the National Bank of Commerce.

In fraternal affiliations Mr. Weisberg is a member of the Columbian Club. He also holds membership in the City Club, the Dallas Bar Association, the Chamber of Commerce and the Lakewood Country Club. He is a member of the City Plan Commission, appointed by Mayor Wozencraft, of Dallas, and has always taken an active part in the improvement and civic development of the city. Mr. Weisberg has his home at 4719 Live Oak Street, Dallas.

OHN N. TOUCHSTONE, member of the law firm of Thomas, Frank, Milam and Touchstone, Praetorian Building, Dallas, as the assistant general attorney for the Midland

and Northwestern Railroad and as counsellor for a number of local corporations has for a number of years been considered as an able corporation lawyer. He is also well-known in Dallas business circles and is a director and stockholder in a number of local business houses. Thomas, Frank, Milam and Touchstone are engaged in the general civil practice.

Born in Grayson County, Texas, May 6, 1895, John N. Touchstone is a son of J. N. Touchstone, a Grayson County farmer who came to this state in 1873. The young Mr. Touchstone was educated in the Sherman grammar school, from which he went to the Austin Preparatory School at Sherman, Texas. He was graduated there in 1910 and then attended the Austin College at Sherman for one year, after which he went to the University of Texas. He received his legal training at Washington University, St. Louis, Missouri, from which he graduated in 1915 with the degree of Bachelor of Laws. In the following year he came to Dallas and became associated with the firm that he now holds membership in.

The marriage of Mr. Touchstone to Miss Nancy Barnes, of Dallas, Texas, was solemnized in 1917. Mrs. Touchstone is a daughter of H. F. Barnes, vice-president of the Cullum-Boren Company of Dallas. Mr. and Mrs. Touchstone are the parents of one child, Mary Virginia. The Touchstone home is lo-

cated at 3914 Bowser Avenue, Dallas.

Mr. Touchstone is a member of the Ramblers Club and the University Club of Dallas, and the Masonic Order. In his five years of residence in Dallas he has found the time to devote to the civic improvement and welfare of his adopted city and in that short time has made a large circle of admiring friends. His future will inevitably prove beneficial to his fellow citizens and his native state.



OUIS O. HARVEY, Great Record Keeper of Tent No. 23, of The Maccabees, keeps the records for the fourteen thousand members of that organization in the state of Texas.

The Dallas headquarters of the fraternity are at 1808½ Main Street.

The order had its beginning in 1883, and since has enjoyed a steady growth until its membership at the present time is three hundred thousand. The Maccabees offer policies for life, sick and accident benefits, and maintain at the same time a social and fraternal order of a secret nature. The supreme tent is at Detroit, Mich., and beneath this governing body are eleven great camps, with more than 5,000 subordinate tents and hives. The Dallas tent is the largest tent in the world, having a membership of 2,150. Mr. Harvey has been closely allied with the order for twenty-eight years, having been a state official since July, 1892. He has had no small part in building up the Texas division of the organization from a small beginning to its present mammoth membership of fourteen thousand.

A son of George A. Harvey, a school teacher, and Cornelia (Jacques) Harvey, Louis O. Harvey was born in Limens County, Mo., Sept. 26, 1869. Not long after this event the family came to Texas, where young Harvey availed himself of what educational advantages the rural schools of the state offered an ambitious youth. He later attended Texas Christian University and was the first graduate of the business department of that institution.

Thus fortified, and spurred on possibly by the new responsibility imposed upon him by his marriage to Miss Anna Eames, on Jan. 2, 1892, he took a position as bookkeeper and later engaged in the book business upon his own responsibility. Meanwhile he was advancing rapidly in the esteem and confidence of the Maccabees, and on Oct. 25, 1916, he was vested with the power of Great Record Keeper for the State of Texas, relinquishing his other business interests to devote all his time to the office with which the organization so signally honored him.

Mr. Harvey's residence is in Oak Cliff, 439 West Eighth Street. He lost his wife by death in the year 1902, just ten years after their marriage.

The Great Keeper of the Records, however, does not confine his efforts wholly to the tents and hives of the Maccabees. He has already passed several milestones on the highway of free masonry, and is a 30th degree Mason, Scottish Rite Consistory No. 2. Then, too, he considers the work of the church of paramount importance, being an active member of the Central Christian Church, one of the oldest and most firmly established religious organizations in the city.



REDERICK W. BARTLETT, member of the firm of Holland and Bartlett, attorneys at law, 506 Sumpter Building, Dallas, has for the past quarter of a century been closely

associated with the business and civic activities of the city of Dallas. As a former police and Fire Commissioner of the city and as a citizen and lawyer since 1894 he has become well established, not only in the legal fraternity but as a public spirited citizen. His partner in the firm, W. M. Holland, is a former mayor of Dallas and has practiced his profession in that city for a number of years. Holland and Bartlett enjoy a large practice and number among their clients the United Savings Bank of Detroit, The Bankers Life Insurance Company, the Dallas County State Bank and a number of local mercantile houses.

A native of Iowa, Frederick W. Bartlett was born at Winterset, November 27th, 1870. A son of Joseph W. and Josephine (Philbrick) Bartlett, he was the eldest of four children, two of whom were boys and two girls. His primary and academic education was received in the Iowa public schools while his legal education was obtained at the New York Law school, from which he graduated in 1894 with the degree of Bachelor of Laws. While attending school in New York his parents had moved o Dallas and after his graduation, he joined them, opening his practice there in 1894, in a partnership with Emmett Chambers, and later began an independent practice for himself, which he continued until the formation of his present connections with Mr. Holland, in 1916. As has been stated Mr. Bartlett served as Police and Fire Commissioner of Dallas from 1911 until January 1st, 1913, at which time he resigned.

The marriage of Mr. Bartlett to Miss Gertrude E. Clarke was performed in 1896. Mrs. Bartlett is the eldest daughter of Geo. E. Clarke, a prominent



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lawyer well known in the State of Iowa and resided at Algona. Mr. and Mrs. Bartlett have seven children: George C., Helen L., Carolyn, Frederick W., Jr. Joseph W., Robert W., and Mary Bartlett. The Bartletts have their home at 737 Elsbeth street, Dallas.

Mr. Bartlett has always served his clients well. His has been a continuous service not only to his professional duties but to his fellow-citizens of Dallas.



ULIUS ERNEST BURMEISTER, Oil Operator and President of E. M. F. Oil and Refining Company, W. T. Waggoner Building, came to Fort Worth in April 1919 from

Davenport, Iowa, and organized the Company of which he is the executive head. It has been one of the successful oil companies, organized during the boom days in the West Texas oil development and has continued its success in activities in the various oil fields. The Company is principally interested in Wichita County, bringing in its first well in January, 1920. It has valuable properties in various fields, among which is the Texhoma, owning valuable leases in other counties of West Texas.

Mr. Burmeister has come to be looked upon as a financial expert concerning oil matters and is called upon for valuable advice concerning same by many

of the Mid-Continent oil men.

A native of Iowa, Mr. Burmeister was born at Davenport January 17, 1877, a son of Ernest and Mary (Faster) Burmeister. His father was one of the early settlers of Davenport and a prominent business man there for many years. After attending the public schools and a business college, Mr. Burmeister entered the commercial world. In 1893 he was employed by the Iowa National Bank of Davenport as office boy and worked his way by successive stages to the position of president of the institution, retiring from active connection with the bank in 1911 on account of his health. He then went into the investment banking business in Davenport and continued in this line until he came to Fort Worth.

On June 18, 1902, he was married at Davenport to Miss Emma Behrens, daughter of P. M. Behrens, a well known cattleman of Davenport. They have three children, Richard E., now attending St. Johns Military Academy, Bernice, a student in the Fort Worth High School and Marian, who is attending the public school in Fort Worth.

Mr. Burmeister is a Mason and a member of the Spanish American War Veterans Association. He was with the 50th Iowa Regiment of Infantry during the Spanish-American war. He also is a member of the Glen Garden and Meadow Meer Country Clubs. He is a consistant booster for Fort Worth and believes the city has a great future.



M. KISTEN, attorney at law, Dallas County Bank Building, Dallas, has, since his admittance to the bar in 1915, specialized in the practice of corporate law and personal

injury cases. A former commercial stenographer he studied law at night both by correspondence and with the firm of Cocke and Cocke, of Dallas, was admitted to the University of Texas with senior standing in the law department and passed the bar examination soon thereafter, making an unusually high grade. In five years time he has established a comfortable practice and enjoys the confidence of a large clientele.

A native son of Texas, H. M. Kisten was born at the city of Jefferson, October 20th, 1889. He is a son of George Kisten who came to Texas in the early sixties. The public and high schools of his native city furnished him his early education and after graduating there in 1908 he attended and graduated at a local business school. In 1909 he moved to Dallas and for five years was a commercial stenographer in this city. While working here he became interested in the law and began a correspondence course with the University of Texas. In 1914 he also studied law with the classes then conducted by the law firm of Cocke and Cocke and in the same year was admitted to the law school at the University of Texas with senior standing. Soon thereafter he stood the bar examination given by the state examining board and was admitted to the bar. He then came to Dallas and became associated with the firm of Lawther, Pope and Mays and later began practicing independently. At the present time he is secretary and treasurer of the Michell Lime Company and is their attorney with Mr. L. C. Lewis.

On May 20th, 1919, Mr. Kisten married Miss Helen Terry, of Dallas. They have their home at 215 South Marsalis Avenue, Oak Cliff.

Mr. Kisten is of the opinion that Dallas is still in its early stages of development and has always taken an active interest in its welfare. As the greatest city of Texas, with possible one exception, it has the best opportunity for quick development of any city of the South. It has ever been his ambition to help in the development of his adopted city as best he could and his whole career has been one of civic activity and commercial development.



ROSCOE GOLDEN, attorney at law, 309 Linz Building, Dallas, has in his ten years of practice before the Dallas bar steadily advanced his professional position and has

taken no small part in the realization of those civic projects which have proven most beneficial to his home city. He is engaged in the practice of the civil law exclusively and enjoys the patronage of a large clientele.

A Texan of native birth, J. Roscoe Golden was born near Van Alstyne, Grayson County, on the 12th day of August, 1882. A son of John T. L. and Catherine (Thompson) Golden, he is the oldest of five children, one of whom is a brother and three sisters. His brother, Lewis Golden, is at the present time associated with the Aetna Insurance Company of Dallas. Mr. Golden was reared at Van Alstyne and received his early education from the public and high schools of that place. He then attended the University of Texas, from which institution he received a Bachelor of Arts degree in 1904. Returning to his native city he was made principal of the Van Alstyne High School, which position he held for two years. In 1907 he returned to the University of Texas in order to obtain his legal education. In 1910 he graduated from the law school with the degree of Bachelor of Laws and then came to Dallas to practice his profession. For the first few years of his practice he was associated with the law firm of Davis and Johnson, but upon the entrance of the United States into the war he became the chairman of the Oak Cliff local exemption board, which position he held until the termination of the war, although it forced him to abandon for the time being the practice of his profession. After the signing

of the armistice he resumed his practice independently and has continued the same ever since.

The marriage of Mr. Golden to Miss Elise Hay, a daughter of former Mayor Hay of Dallas, was solemnized in 1915. Mr. and Mrs. Golden now have their residence at 3920 Gillon Avenue, Highland Park. In fraternal affiliations Mr. Golden is a member of Hella Temple Shriners, the Phi Gamma Delta College Fraternity and thirty-second degree Scottish Rite. He is also affiliated with the University Club, the Dallas Bar Association and is secretary of the Board of Stewards of the First Methodist Church of Dallas.

In the law, in public affairs, in education and in business Mr. Golden has been a factor in the affairs of his home city for many years. His abilities and attainments are of the type that make leaders of men, and it is in that position that he has worked for the past few years.



FREEMAN DUGGAN, president and general manager of the Hughes Oil Company, with offices at 515 Praetorian Building, Dallas, before forming his present connections

in business was well established in the farm implement and hardware trade. At the present time he is president of the Duggan-Brown Overland Company, of Abilene, besides owning a large interest in a number of other business concerns.

A Texan by birth, R. Freeman Duggan was born at the city of Sequin on the 16th of October, 1881. He comes from an old Texas family, his father and grandfather having both been Texans and residents of Sequin and Austin. He received his primary education in the public schools of San Saba and left the high school of that place in order to volunteer for service in the Spanish-American War. He served in Havana, Cuba seeing actual service. After being mustered from the service he attended the Southwestern University, at Georgetown, but being unable to complete his higher education because of financial difficulties he was forced to withdraw and enter the business world. In 1900 he went to Stamford, Texas, where he became associated with his brother-in-law in the implement business. In 1901 he moved to Dallas and began work with the B. F. Avery and Company, implement dealers, and it was there that he learned the intricacies of the business. In 1902 he went to Cleburne and there established a branch for the Avery Company and for the next year acted as an expert in the implement line. In 1903 he became associated with the Parlin-Orindorff Company, at Denton, and two years later was appointed manager of the Denton agency of the company. In 1905 he resigned his position and entered the farm mortgage business at Denton and Stamford, being the representative of the United States Bond and Mortgage Company of Dallas and of the Texas Securities Company of Fort Worth. In 1915 he organized the Duggan-Brown Overland Company, wholesale distributors of automobiles and trucks, and is at the present time president of that company. A few years after organizing this company he became interested in the oil business and returned to Dallas, associating himself with the organizations that he is now connected with.

On August 3rd, 1901, Mr. Duggan married Miss Tabitha Wilkinson, of Johnson County, and they are the parents of three children, Maxine, Randolph and Julia Duggan. In fraternal organizations Mr. Duggan has membership in the Masons, Dallas Consistory No. 2 and Hella Temple Shrine, and the Knights of Pythias, while in civic clubs he is associated with the Chamber of Commerce and a number of other local organizations. In religion he is a Methodist, being a member of the Methodist-Episcopal Church, South, of Dallas.



J. HEMPHILL, 409 Western Indemnity Building, since 1906 has been a well known corporation lawyer in Dallas. Intricate are the complex relations of our modern life,

and, as civilization grows, these relationships are becoming more complex A mind highly analytical, logical and clear, is required to pilot big business concerns through this maze of civil laws. Such is P. J. Hemphill's talent and service.

Mr. Hemphill is a Texan—a native of Ellis County. He was born January 31, 1886. His early days were spent on the farm where honesty, straightforwardness and simple living are the deep-down virtues. This was the training that was destined to take a boy from between the rows of cotton stalks and place him in a thriving metropolis in the midst of towering sky-scrapers to help steer commercial complexities.

Mr. Hemphill's first four years of legal practice were in Ennis. Here he for four years employed his time zealously, strengthened himself, tried his talents, and discovered that his strength and ability called for larger opportunities. Accordingly, in 1906, he came to Dallas. That his decision was founded on wisdom is well demonstrated by the fact that for the fifteen years since his arrival here, his practice has been increasing yearly, and today he is a leader. At present he is associated with three different oil concerns-The Burk-Dallas, The Burk-Best and The Burk-Venus. He directs all leases made by these aggressive firms.

Mr. Hemphill is not married. He resides at 3227 Lemmon Avenue. He has other interests than business, being a leading member in the Knights of Pythias, the Elks, and the Automobile Country Club. Successful and congenial, Mr. Hemphill is socially attractive.

The old truth that talent will find its expression has been demonstrated again in this young man. Beginning his career as a country boy, later practicing law in a small town, his unusual endowment as a constructive guide has brought him to the bigger sphere of usefulness and success which he fills today.

YVLIE W. GIBBARD, attorney at law and head of the Gibbard Investment Company, Sumpter Building, is regarded as one of the best posted men in Dallas on real estate

values and especially on the valuation of East Texas lands in which his company has specialized for many years. The company sub-divides and handles large acreage tracts and is doing an annual business of approximately one million dollars. Offices are maintained at Dallas and also at Wills Point, with expert attorneys and title men in each office.

Besides the real estate feature of the business, the company handles farm loans and places each year thousands of dollars of East Texas mortgages with eastern investors. In addition to this large farms are operated, growing cotton, corn and other staple crops. Approximately two thousand acres are planted each year in cotton.

Mr. Gibbard is a native Texan and was born at



R. Freeman Duggan,



Wills Point, March 23, 1883. He is a son of John J. and Amelia (Love) Gibbard, well known residents of Wills Point for nearly a half century. His father came to Texas with the building of the Texas & Pacific Railway in 1878 and is the second oldest business man in Wills Point.

The preliminary education of Mr. Gibbard was received in the public and high schools at Wills Point and later he attended Cowles Academy. He attended the law department of the University of Texas and in 1913 was admitted to the bar. He has been engaged in the practise of law since that time, specializing in land law and title work. He removed to Dallas in 1914 and has been in business here since.

Besides the Gibbard Investment Company, Mr. Gibbard is interested in several banks and is a director of the First State Bank at Wills Point.

In 1914 Mr. Gibbard was married to Miss Julia Lynn Ashbrook, of Kansas City. They have one son, Wylie Lorimore. The family home is at the corner of Lowell and Gaston Avenue.

An active and aggressive business man, Mr. Gibbard is keenly interested in civic matters and the development of Dallas generally. He is a Mason and a member of the Dallas Automobile Club. His church affiliation is with the East Dallas Christian Church.



TEORGE M. GIBSON, JR., is prominent among the younger set of Dallas business men and interested in every project of a civic or commercial nature that is ad-

vantageous to his city and state.

Mr. Gibson was born in the city of Macon, Missouri, January 1, 1896. He is the son of Rev. George M. and Florence (Allen) Gibson. The younger Mr. Gibson was indebted to the Wentworth Military Academy for his early educational training, which was effectively supplemented at the Southwestern Military School of Dallas, the Southwestern University of Georgetown, Texas, and the Southern Methodist University of Dallas. He was awarded the degree of bachelor of arts from the latter institution in 1917. He then attended the Columbia University of New York at which institution he was engaged in the study of post graduate work and literature. In the year of 1919 he returned to Dallas and at the beginning of the year 1920 began work for the Southwestern Advertising Company of this city, later being identified with the American Extension University, the Security Savings and Loan Association and the Dallas Dispatch.

In March, 1917, Mr. Gibson volunteered his services to Uncle Sam, going to the first officers' training camp at Leon Springs, graduating three months later as second lieutenant. He was then stationed with the 358th Infantry at Camp Travis, and remained there until June, 1918, when he was sent to England and later to France. Returning in August, 1918, promoted to first lieutenant and consigned to Central Infantry Officers' Training Camp at Mc-Arthur as instructor. He was discharged in December, 1918.

In his fraternal relationship he is a member of the Beta Theta Pi, which has been greatly aided by his loyalty and unswerving interest. He is also a member of the Junior Chamber of Commerce of Dallas, which he served as president.



TLAUD C. WESTERFELD, attorney at law. Dallas, has for the past ten years been an active member of the legal fraternity of the Dallas bar and has in that time devoted

the greater part of his time to corporation work. He well established himself in this city by his work in the county attorney's office some eight years ago and since that time has conducted an independent general civil practice with substantial success. Besides his large general practice Mr. Westerfeld is interested in many oil and gas concerns and at the present time is the attorney and stockholder of several large companies, among which are the Harper Drilling Company, the Dallas County Gas and Fuel Company and the Texas Gas Company.

Born near San Marcos, Caldwell County, Texas, June 10, 1882, Claud C. Westerfeld is a son of J. G. Westerfeld, who was a merchant and came to Texas in the early days of the "forty-niners." The younger Mr. Westerfeld received his primary education in the public schools of Roby, Texas, and for five years was with the engineering, transportation and maintenance department of the Rock Island Railway and later was connected with the Santa Fe, first on the Fort Worth and Denver line and then with railways in Northern Mexico. In 1908 he entered the University of Texas and in the following two years completed an equivalent of a six years course. In 1910 he came to Dallas and in the following year became assistant county attorney, which position he held until 1912 at which time he began an independent practice which he has continued ever since.

In November of 1917, Mr. Westerfeld married Miss Nell Bolick, a native of Dallas and a daughter of John Bolick, also of this city. Mr. and Mrs. Westerfeld have their home at 906 Fourth Avenue, Dallas.

In fraternal associations Mr. Westerfeld is a thirty-second degree Mason and a member of the Hella Temple Shrine. A dependable, energetic and able lawyer he has ever championed the rights of those who have in some way been defrauded of their just claims and many are the causes he has upheld, not for the compensation he received, but for the principle that justice be done.



EORGE Q. YOUNGBLOOD, attorney at law. came to Dallas in 1910, establishing an office and doing a general law practice, specializing in civil cases, probate work,

real property, corporation and trust company prac-He is now general attorney for the Southern Building and Loan Association, a new corporation recently formed. On August 8, 1921, the directors of this company elected Mr. Youngblood president of the company.

Mr. Youngblood was admitted to the bar by examination in 1910, and began the practice of his profession in Dallas that year, gathering a substantial clientele.

He is a native of Glenn Fawn, Rusk County, Texas, born September 2, 1883, attended the public and high schools of Tyler, Texas, the University of Texas, 1904-05 term, and the Cocke Law School for two years. His examination for admission to practice was conducted by Judge Murrell of Houston. His parents were John W. and Mildred (Carmichael) Youngblood, and his father was a farmer and

pioneer citizen of Rusk County. His marriage to Miss Leila Pearl Brownlee, daughter of John E. Brownlee, a pioneer citizen of Alvarado, was celebrated in Alvarado, June 19, 1911, and two children, Geo. Edward and Sara Mildred, complete the family circle at their home, 5506 Junius Street.

Mr. Youngblood is a typical Texan, in that he is proud of his state and her institutions, her people and her history. He is young, studious and ambitious, imbued with that determination that helps men to overcome obstacles and make them great. He is a member of the Young Lawyers' Club and takes an active interest in all matters pertaining to the advancement of his profession.

He is likewise a booster for Dallas and expects to see the city double its population within the next ten years.

AMES KING WILSON, president and general manager of the Victory-Wilson Clothing Company, Inc., has built up a chain of stores carrying merchandise of quality at

popular prices. There is one branch of this concern in Dallas, 1613½ Main Street, where Mr. Wilson makes his headquarters. The store has a floor space of 50 by 95 feet. Besides this store Mr. Wilson operates another branch store at 810 Main Street, Fort Worth, another at 312½ East Houston Street, San Antonio.

The Victory-Wilson Company was established in 1916 in Dallas, Texas. Mr. Wilson's idea was to create, in this time of soaring prices, a business that could offer to the public reliable, first class merchandise at a sharp reduction from what was being asked throughout the country. To facilitate this, running expenses were lowered. Upstairs stores were secured, thus reducing rent; business is conducted on a strictly cash basis, eliminating the expense of bookkeepers, credit men, etc. With three stores to supply, Mr. Wilson was able to buy in immense quantities, bringing about a great saving. This saving is passed along to the customers of the stores, making it possible for Mr. Wilson to offer standard makes at considerably less than other stores are able to price them, and to live up to his slogan, "A short flight to economy." Men's clothing exclusively is carried. He employs 12 persons in Dallas and approximately 35 in the state, and enjoys a whirl of business that prophesies greater things for the future. In fact the volume of business amounts to \$500,000 per year.

A Missourian by birth, Mr. Wilson received his education in the public schools of Kansas City, where his parents had moved during his early childhood. His father, Geo. W. Wilson, was chief dispatcher on the C. & N. Railway. His mother's maiden name was Cornelia Ethel Gallaher, and she and his father were both native Missourians. When Mr. Wilson was seventeen he came to Temple, Texas, and worked in a clothing store. His keen business insight and knowledge of the public demands made promotion inevitable. He was a success from the beginning. In 1914 he decided that Dallas, as the trading center of the Southwest, was the city in which to establish a future for himself, and severed his connection with the Temple concern. Upon arriving in Dallas he was employed by Mathews Brothers. At the end of two years he found that the time was ripe to launch his business project, and opened up the Victory-Wilson Clothing Stores.

He was married on December 5, 1916, to Miss

Edna Florene Jackson, a native Texas girl, the ceremony being performed at Coleman, Texas. They have two boys, James King, Jr., and Crawford Jackson, and reside at 5212 Worth Street.

Mr. Wilson carries membership in the Ad League, the Cedar Crest Country Club, Dallas Auto Club and Hella Temple Shrine; is a charter member of the Mutual Club, a 32d degree Scottish Rite and York Rite Mason, a B. P. O. E. and attends the Christian Science Church.



ATHANIEL (Nat) JACKS, attorney at law, president and former secretary and treasurer of the Young Lawyers Club of this city and has in his three years of prac-

tice specialized in land and corporation law. Mr. Jacks is a recent graduate of the law school of the University of Texas and while there was well known in student circles. Since beginning his practice he has devoted his time to civil law exclusively, at first being a member of the firm of Jacks and Cornbleth but later becoming an independent practitioner.

Born in Augusta, Georgia, April 8th, 1898, Nathaniel Jacks is a son of N. G. and Tennie (Womack) Jacks. The elder Mr. Jacks was a minister and evangelist of the Christian denomination, who came to Texas in 1902, settling at Cooper. For the succeeding seven years he traveled all over the Southwest portion of the United States preaching the gospel and in 1909 came to Dallas, making this city his home. The younger Mr. Jacks was educated in the public and high schools of Dallas, from which he graduated in 1915. He then began his legal education at the law school of the University of Texas, where he received a Bachelor of Laws degree in 1919. While in the university he took a wholesome interest in student activities and at the same time paid all of his expenses by doing outside work. He was a member of the Cofer Law Society and the Speakers Club, two of the largest literary clubs of the school. After his graduation Mr. Jacks returned to Dallas and began the practice of his profession, forming a partnership with his classmate, Emil Cornbleth, under the firm name of Jacks and Cornbleth. A short time thereafter this firm was dissolved and he began his practice alone. Later with Love and Rutledge and now connected with Judge E. E. Hurt.

In the spring of 1918 Mr. Jacks volunteered in the United States Naval Reserve Flying Corps and was a student flying officer. He was discharged in 1919 and immediately thereafter resumed his studies at the University.

Mr. Jacks is a member of the Alpha Tau Omega Fraternity, Junior Chamber of Commerce, Dallas Automobile Club and The Dallas Bar Association.

NDREW J. PRIEST, member of the firm of Priest, Rosenfield & Herndon, 405 Dallas County State Bank Building, Dallas, has, for the past three years, been engaged in

the general practice of law. Priest, Rosenfield & Herndon was organized in 1919 and since that time has been successful in the establishment of a large clientele, including many large corporations and business concerns.

A native son of San Antonio, Texas, Andrew J. Priest was born September 11, 1894. He is a son of H. F. Priest, who is an ex-Confederate soldier, new living at Dallas. The younger Mr. Priest received his early education in the public schools of



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Cleburne, Texas, and for two years attended the high school of that city. At the age of fifteen he began work for the Green Dry Goods Store for three dollars per week, but after a short time with them he became engaged in engineering work in Oklahoma, with the O'Neal Engineering Company, of Oklahoma and Texas. Later he came to Dallas for the company and while here attended night school, studying draughting. In 1915 he began to study law, being in Judge C. F. Greenwood's office for about a year and was admitted to the bar in Februrary of 1919. In the case of The State v. James Anderson in which the latter was indicted for the murder of Clarence Potter, Mr. Priest was appointed by the court to represent the defendant. Anderson, a negro, claimed self-defense but in the trial court was given the death penalty. In the appeal to the Court of Criminal Appeals the case was reversed and remanded. At the second trial in July of 1919, the brother of the deceased, O. C. Potter, shot at the prisoner, while the trial was on, the trial was suspended but six months later the prisoner was given the death penalty again and upon the fourth trial the defendant was given a life sentence.

On August 9, 1917, Mr. Priest married Miss Ruby Nethery, of Tennessee and they are the parents of one child, Andrew J. Priest, Junior. The Priest home is located at Richard and McMillan. Mr. Priest is a member of the Hella Temple Shrine, Scottish Rite Bodies, the Oak Cliff Blue Lodge, 705, and is very active in the Young Lawyers Club, having served in the past as its secretary, vice-president and president. He is also a director of the Junior Chamber of Commerce, serving this organization as in-

structor in its night school.

OSEPH EFFINGHAM WAGNER, president of J. E. Wagner & Company, real estate, loans and investments, office 202 Texas State Bank Building, has been a resident

of Fort Worth for thrice a decade of years, having moved to that city in 1890. Mr. Wagner could have chosen no more efficacious tools with which to build his fortune than the magic three, real estate, loans and investments. The earth, from which all that man has of material things must come; loans, which fill another's need legitimately and yet bring satisfactory monetary returns for the lender, and investments, without which no fortune is ever accumulated. Mr. Wagner established his present business in 1908, prior to which time he was connected with the Frisco Railroad.

The names of Mr. Wagner's natal county and town take us back to the pioneer days of Texas, the days that saw the famous battle of the Alamo, for the subject of this sketch was born in Crockett, Houston County, Texas, January 21, 1876. His father, Dr. F. H. Wagner, emigrated to Texas from Carolina when the Lone Star State was comparatively young. His mother was Cynthia (Prichard) Wagner, also of the old south. Mr. Wagner's education ran the gamut of learning to be had in country and village schools and we know that some of our most brilliant men have had their "young ideas taught how to shoot" in the little red school house on the hill. In 1898 Mr. Wagner was married to Miss Estell Duer. He has two sons and one daughter, Edwin and Joseph Wagner and Ruth, now Mrs. A. B. Lattimore, of Desdemona. Mr. Wagner's home address is 2220 Sixth Avenue.

Most successful men are sociable and like to "club" with their fellows. Aside from being a popular member of the Lions Club, Mr. Wagner is a Knight of Pythias an Elk and a member of the Woodmen of the World.



LBERT B. HALL, Attorney at law, 1112-13 Dallas County State Bank Building, Dallas. Born at Kingsville in Baltimore County, Maryland, August 18th, 1882. Eldest son of

Charles Washington (deceased) and Ellen Brown Hall of Baltimore County, Maryland. Attended several schools and graduated from Law Department of the University of Maryland in 1908. Admitted to practice law in Maryland in 1907. In legal department of American Bonding Company of Baltimore from 1908 to about 1913, when it was consolidated with Fidelity and Deposit Company of Maryland, with which he was connected at Baltimore until he moved to Dallas in 1915. Admitted to practice law in Texas in 1915. Specializes in Surety and Insurance law.

Married Eleanor Pauline Hopkins of Baltimore September 17th, 1917. Has three children, Albert Brown, Eleanor Hopkins and Katherine Norris. Home 2813 Routh Street, Dallas.



MIL CORENBLETH, attorney at law, 620-23 Linz Building, Dallas, has been engaged in the practice of the legal profession before the local bar since his graduation from the

University of Texas in 1919, and since that time he has become well known among the younger attorneys of the city. As the travelling representative of the Government in the Liberty Loan campaigns he spoke in practically every county of this state and established an acquaintanceship throughout its boundaries. 9

Born at Bunceton, Missouri, November 20th, 1897, Emil Corenbleth is a son of Sam and Sarah (Levi) Corenbleth, who came to Texas in 1903. The youngest of the three children of the family he received his early education in the public schools of Dallas, hisparents having moved here in 1910. He graduated from the Dallas high school in 1915 and then attended the University of Texas. He remained there until 1918 when he enlisted in the United States Army in one of the officer's training schools. At the time of the signing of the armistice he lacked three weeks training of receiving his commission. Before entering the service he was appointed by the government as its representative in this state to further the interests of the Liberty Loan Campaigns and while in that capacity he traveled throughout the state speaking on behalf of that cause. In 1919 Mr. Corenbleth returned to the University and received his Bachelor of Laws degree in June of that year. While at the university he was president of the Delta Sigma Rho fraternity, which is an honorary order whose members have distinguished themselves in the art of public speaking. He also represented the university on the Tulane debate, was a member of the Assembly of the Student's Association and srved as assistant instructor in public speaking. He was president of the Atheneam Literary Society, vice president of the State Oratorical Association and is a member of the Chancellors, which is an honorary law fraternity. After his graduation he returned to Dallas and began to prac, tice his profession, and has built up a lucrative and growing clientele.

In clubs and societies Mr. Corenbleth has membership in the University Club, the Young Lawyers Club, the Commercial Law League of America and is a thirty second degree Scottish Rite Mason and a member of Hella Temple Shrine, Bnai Braith Lodge and Columbian Club, is an honorary member of the Menorah Society. He has his residence at 1818 Park Avenue, Dallas.



CURRIN, former well known banker and state bank examiner and popular business man of Dallas, has been a resident of this city since 1917, when he came from East

Texas to become identified with the First State Bank. He remained with this institution until 1919, when he resigned to form the oil firm of Currin and Keans. He has been identified with various successful business enterprises and is at present devoting his attention to the Central Securities Company.

Mr. O. Currin was born in Hopkins County, December 17, 1885, his father, F. M. Currin, being a pioneer merchant and farmer of East Texas. He was educated in the public schools of Hopkins County and working as a telegraph operator for two years, entered the First National Bank of Cumby. He was with the bank from 1904 to 1914, and resigned the cashiership to accept a position as state bank examiner, which he filled until 1917, resigning to become connected with the First State Bank of Dallas, where he continued until the early part of 1919.

On June 26, 1904, Mr. Currin was married to Miss Mary E. Branom, daughter of Milton Branom, well known East Texas land owner. They have two children, O., Jr., and Evelyn. Mr. and Mrs. Currin reside at 5826 Velasco Street, Belmont.

In addition to his personal business interests, Mr. Currin is interested in the Edwards Gasoline and Service Station at Main and Saint Paul Streets. He is a great booster for Dallas and predicts that it will become one of the largest if not the largest city in all the Southwest. Resources of Texas, he says, have been scarcely touched. Mr. Currin is a member of the Chamber of Commerce, Retail Merchants Association, the City Club and the Automobile Club and the City Temple Church.



LARENCE C. CARPENTER, senior member of the firm of Carpenter, Priest and Rosenfield, attorneys at law, 206 Sumpter Building, Dallas, has been an active practi-

tioner before the Dallas bar for the past four years and is regarded among the legal fraternity as an able authority on contract law. Carpenter, Priest and Rosenfield was organized in 1919 and since that time has been unusually successful in the establishment of a large clientele.

A native son of Texas, Clarence C. Carpenter was born at Stephenville, Erath County, Texas, on the 20th day of September, 1891. He is a son of F. M. and Malinda (Danley) Carpenter, the father having died when Clarence C. was two years of age and the mother when he was seven. He received his early educational training in the public schools of his native city and then attended the John Tarlton College. While a student there he lived eight miles from the school and had to drive there each day during his first year; during his second and third year he was a janitor of the college and in his last year there served as college librarian. He paid his own way through college with money

earned in the manner stated above and was forced to overcame many difficulties in order that he might secure an education. In 1912 he attended the University of Texas and received a Bachelor of Arts and Bachelor of Laws degree there in 1916. While there he was a member of the Varsity Track Team and established a record of "ten flat" in the hundred yard race. In 1917 he came to Dallas and began the practice of his profession but in the following year volunteered in the United States Army, aviation section, and was stationed at Camp Dick, Dallas, Texas. While there he drew up all the contracts made by the camp on behalf of the government and also was an adviser on other legal matters. After his discharge he resumed his practice and became the senior member of the firm of Carpenter, Priest and Rosenfield.

On July 14th, 1918, the marriage of Mr. Carpenter to Miss Foy Wood, of Dallas, was solemnized at that city and they now live at 114 South Waverly Drive,

It seems only fitting that the name of "self made man" should be attached to that of Mr. Carpenter for ever since his seventh year of life he has had to fight the entire world with a single hand, having lost his parents at that time. To him should be given the credit of facing the world with a de-termination to succeed and by that fact alone has his success in life been attained.



ORACE G. CORBIN, attorney at law, 406 Southland Life Insurance Building, Dallas, has been connected with the legal fraternity of this city since 1905 and for the

past year has been a member of the firm of the Texas Realty and Mortgage Company. This company was organized in 1919 and is engaged in the loaning of money on farm property. Since its organization it has been very successful and the prospects for its future are exceedingly bright.

A native Texan, Horace G. Corbin was born at Tyler on the 27th day of May, 1893. He is a son of Charles Edward and Annie (Carroll) Corbin, both of Tyler. The public and high schools of his native city furnished him his early educational training and after his graduation there he removed to Dallas and began the study of law in the Old Dallas Law School. Most of his studying was done at night, for during the day he was earning his living, and after three years of conscientious work he was admitted to the bar and began his practice. He was appointed attorney for the Bonner Loan and Investment Company in 1915 and he retained that position until the United States entered the world war. At that time he volunteered in the infantry branch of the service and was assigned to the 19th infantry, which was stationed at Camp Travis, Texas. He remained there until after the signing of the armistice and was discharged from the service in April of 1919. At the time of the signing of the Armistice he had been issued orders to proceed to the Presidio Training Camp in California, for officer's training but when the armistice was signed the orders were revoked and he retained his rank as First Sergeant. After his discharge he returned to Dallas and resumed his private practice and in 1919, in company with Mr. J. W. Wellman, organized the Texas Realty Mortgage Company.

In fraternal orders Mr. Corbin is a member of the Masons and also of the Mutual Club of Dallas, the



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Dallas Automobile Country Club and the Junior Chamber of Commerce. He has his home at 5110 Bryan street.



OWARD F. HIGBY, manager of the Oak Lawn Inn, an exclusive family hotel situated at 3702 Cedar Springs Road, is nationally known among hotel men, and trav-

elers through the South, having been prominently connected with most of the famous hotels of Texas. Mr. Higby assumed management of the Inn, which is owned by C. T. Jackson Estate, on June 1, 1920.

The Oak Lawn Inn is in reality an immense, luxurious home of one hundred rooms. Its locality in beautiful Oak Lawn is its first attraction, aside from this every convenience is added. All sleeping rooms are fitted with either private or connecting bath. The large, well ventilated living apartments, the wide sweep of porch, and homelike atmosphere that surrounds the Inn convert it into an ideal home. There are parlors, a lobby, dining room, and garage in connection, everything, in fact, to insure comfort. It has recently been found necessary to add an annex of twelve rooms.

Mr. Higby was born in Nebraska City, Nebraska, on July 22, 1892. His father, Ira P. Higby, was a prominent hotel man and widely known in the north. His mother was Miss Ina Tapps, of Omaha. When he was two years old the family moved to Omaha where his father was connected with one of the largest hotels in that city. Mr. Higby was educated in the public schools of Omaha. When he was eighteen years of age the family moved to Hillsboro, Texas, and he assisted his father in running the Wear Hotel. In 1911 he went to Fort Worth and secured the position of chief clerk in the Westbrook Hotel. It was not long before his real worth was recognized and he was made assistant manager of the Westbrook, which position he maintained for seven years. In 1917 he was offered the assistant management of the Adolphus and came to Dallas in that capacity. After two years he left the Adolphus to assume management of the Bender Hotel in Houston. He resigned the Bender management to accept his present position with the Oak Lawn Inn, where he makes his home.

Mr. Higby's long connection with these famous hotels and his steady advancement are eloquent proof of his ability in hotel management, and the eagerness with which his services are sought. The Oak Lawn Inn under the new regime offers attractive accommodations for a discriminating clientele.

Mr. Higby is a member of the Kiwanis Club, the Masonic Order, Dallas Hotel Men's Association, Texas Hotel Clerk's Association, Greters of America, Chamber of Commerce, H. M. M. B. A. and attends the Episcopal Church. Since this sketch was written Mr. Higby has become assistant manager of the Texas Hotel of Fort Worth.



B. EADES, member of the law firm of Clint, Chilton and Eades, 200-04 Marvin Building, Dallas, has specialized in land and probate law. He gained admittance to the bar by

examination in 1908, through the medium of individual earnestness and hard study and since that time has become a known figure in the courts of this county. The partnership was formed in August, 1919, and has always enjoyed the patronage of a substantial clientele.

Born in Attalla County, Mississippi, November 6,

1876, D. B. Eades is a son of J. T. Eades, who was a farmer, school teacher and later in life a justice of the peace. The younger Mr. Eades began his education in the public schools of his native state and completed it in Texas, where his parents had moved in 1899. He attended college at the Granbury College of Hood County and in 1901 began to teach school, which profession he continued for three years. In 1904 he came to Dallas and began a course of study at the Metropolitan Business College, from which he graduated in 1905, after which he became a stenographer and in 1906 he accepted a stenographic position with Judge Charles F. Clint and took up the study of law in his office. He has been associated with the judge ever since that time and in 1919 was admitted to partnership with him. Mr. Eades studied law while engaged as a stenographer and in 1908 was successful in passing the bar examination before the Dallas Board of Examiners. He has always been engaged in the general civil practice and has especially prepared himself in land law and probate matters.

In 1905 Mr. Eades married Miss Emma Baldwin, of Johnson County, and a daughter of J. L. Baldwin, a farmer. They are the parents of two children, Merle and Jack Eades. The home of the family is located at 5624 East Side Avenue.

In fraternal affiliations Mr. Eades is a member of the Odd Fellows and of the Woodmen of the World. In religion he is a member of St. John's Church, of East Dallas.



RANCES HEXAMER. The distinction of being the first woman to be admitted to the bar in the city of Dallas is held by Frances Hexamer, a practising lawyer who has

offices at 811 Great Southern Life Building. Miss Hexamer is one of the trail blazers, and has made her way, unassisted, in a difficult profession and her experience ought to be of value to women who follow after her.

To be independent and to study law were two ambitions which Miss Hexamer cherished since she was a small child. When she finished the Dallas Public Schools she began to study law. After three years of study she began practicing by special permits, being under twenty-one and therefore not eligible for admittance to the bar. At twenty years of age, Miss Hexamer was engaged in a general practice of law and was the legal representative of six companies. In 1918 when she became of age, Miss Hexamer was formally admitted to the Dallas bar. Miss Hexamer has also attained her childhood dream of independence, having always practiced alone.

Canton, Ohio, has the distinction of being Miss Hexamer's birthplace. Her father and mother, Mr. and Mrs. C. F. Hexamer brought her to Dallas in 1897 when she was a small child, and since that time have made Dallas their home. They now reside at 3015 South Boulevard.

Miss Hexamer is an active worker of the business women's organizations of the city, being secretary of the Professional Women's Club and chairman of the legislative committee of the State Federation of Business and Professional Women. She is also a member of the Dallas Bar Association and the Young Lawyers Club.

Miss Hexamer is a refutation of man's old contention that a woman would lose her feminine charm by mingling in the affairs of men.



H. S. BONNER, president and general manager of the well known oil firm of Bonner, Chamberlin and Sill, 211 Morgan Building, is one of the best known of the

younger oil men operating in the Wichita Falls section and has been successful in his operations since coming to Wichita Falls in September, 1919.

He organized his own company in the summer of 1921 and since that time has been steadily expand-

ing his operations.

Then Bonner, Chamberlin and Sill Company is a Trust Estate and does a general drilling and developing business and buys and sells oil properties. The company has some excellent production in the famous Northwest Extension of the Burkburnett pool and also some valuable holdings in the South Burkburnett field.

Mr. Bonner is a native Texan and was born at Tyler in 1894. He is a son of John T. Bonner, well known insurance man and now prominently identified

with a large agency at Houston.

After attending the public schools at Tyler, young Bonner had a course in a well known preparatory school at Alexandria, Virginia, and began his business career as assistant to the president of the Texas Telephone Company at Waco in 1914. He remained in this position until the outbreak of the war. On May 8, 1917, he enlisted and was sent to Camp Funston where after three months training he was commissioned a captain. He was then assigned to duty at Camp Travis and later sent to Camp Grant, Illinois, where he was discharged February 28, 1919.

Mr. Bonner is a very active, progressive business man and a consistent booster for Wichita Falls and a strong believer in the future of West Texas. He is unmarried and is a member of the Wichita Falls

Country Club.



AVID E. COFFMAN, Assistant District Attorney, Court House, Dallas, has for the past seven years practiced both the civil and criminal branches of the law before the

courts of this county and in that time has not only become a familiar court room figure but has also established a large clientele. Before coming to Dallas he practiced before the courts at McKinney, Texas, and was well known throughout Collin County.

Born at Annona, Red River County, Texas, April 17th, 1894. David E. Coffman is a son of David G. and Othella (Ray) Coffman. He is the eldest child in a family of eight children and thus enjoyed the benefits of the companionship of brothers and sisters. The public and high school of Collin County afforded him his early education which was effectively supplemented at the Burleson College, of Greenville, and Baylor University of Waco, Texas, which he attended in 1910. After leaving college he began to study law in the offices of Judge F. E. Wilcox, of McKinney, and soon thereafter attended the Law School of the Cumberland University, of Lebanon, Tennessee, where he received his Bachelor of Laws degree in 1914. While there he took an active part in athletics, being exceptionally well fitted for football. His reputation as a fullback was well known among the universities of the middle East and he also filled the position of halfback with speed and ability.

After receiving his degree Mr. Coffman returned to Texas and located at McKinney, Texas, and shortly thereafter moved to Dallas. He is especially well known for the way he handled several important local cases, among which may be mentioned the State of Texas vs. Lola Loyd, and the State of Texas vs. James Anderson in which he was appointed by the court to defend the prisoner and in which he was successful in gaining three reversals of a death penalty and finally getting the sentences reduced to life imprisonment, hanging the jury and thus averting a verdict. At the present time he is representing the criminal cases in Judge R. B. Seay's Court.

In 1920 Mr. Coffman was appointed Assistant District Attorney by J. Willis Pierson and was appointed First Assistant District Attorney by Maury Hughes, Dec. 15th, 1920.

In 1917 Mr. Coffman married Miss Dorothy Hammond Hopkins and they are the parents of one child, Eric Hammond Coffman. The Coffman residence is located at 4025 Worth Street, Dallas.

In fraternal affiliations Mr. Coffman is a member of the Knights of Pythias, the Masons and the Dallas Bar Association. He has always been active in the Baptist Church and regularly attends the services of the same.



LFRED A. NOWAKOWSKY, attorney at law, Dallas, has become well-known among the members of the legal fraternity as the claims attorney for the Southern Surety

Company of Des Moines, Iowa. He established the claims department of that company in Texas in 1919 and since that time has taken care of all surety, bonding, automobile and compensation claims registered against that company in this district.

Born in Saint Louis, Missouri, June 7, 1888, Alfred A. Nowakowsky is a son of Alfred P. Nowakowsky, resident of St. Louis. The younger Mr. Nowakowsky received his early education in the public and high schools of his native city and then attended the Benton College of Law in the evenings after work. After completing his preparatory work at that school he then entered the law school and was graduated in June, 1914, with the degree of Bachelor of Laws. In January, 1915, he tok the bar examination and was admitted to practice. Mr. Nowakowsky enlisted in the United States army at Camp Funston, Texas, and became an army field clerk. He was assigned to the 92nd Division, sailed to foreign soil and arrived there June 19, 1918. He spent six weeks in a training camp and then was assigned to duty at the front, near Vosges, where he remained for three weeks, then taking part in the first Argonne offensive of September, 1918, and in the following month fought in the second Argonne offensive, which included in frontal attack on Metz, which occurred during the three days prior to the signing of the armistice. After the signing of the armistice he was sent back to the United States, arriving there February 18, 1919. For the following four months he was on duty at Camp Meade, being the field clerk to Major General B. B. Buck. He was discharged from the service in May and upon receiving the appointment that he now occupies he immediately came to Dallas.

Mr. Nowakowsky is a member of the Dallas Scottish Rite bodies and is a Shriner of Hella Temple, Dallas.

Mr. Nowakowsky regards Dallas the second gateway to the South and in this respect thinks that it presents to the young man the greatest of possibilities. A booster for both Texas and Dallas, a soldier of three major engagements, a lawyer of known ability and a loyal and patriotic citizen, Dallas is fortunate in having such a man on its rolls.



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Mareus M. Parks



ARCUS M. PARKS, senior member of the firm of Parks and Hall, attorneys at law, has as a trial lawyer in civil and criminal practice probably tried as many if not more

cases in the trial courts of Dallas county than any other representative of the bar. After thirty years of continuous practice in this community, he has a well established reputation as a criminal lawyer and as a general practitioner in civil proceedings, especially damage suits. Parks and Hall practice general civil law and enjoy a large practice before the Dallas bar.

Born in Wilkes County, North Carolina, September 23, 1863, Marcus M. Parks is a son of John Andrew and Emma (Connelly) Parks. He was the youngest of seven children, four of whom were brothers and two sisters. After finishing his early education in the public schools of his native state, he studied law at the Folks Law School, a private institution located on the banks of the Yadkin River. In February of 1888 he was admitted to the bar and started his practice at Jefferson, Ash County, North Carolina. One year later he moved to Texas settling in Palo Pinto County, where he resumed his practice. In 1891, desiring to affiliate with the bar of a larger field, he came to Dallas and started his practice, with the firm of McDonald and Parks. One year later this firm was succeeded by the firm of Parks and Irvine, which continued for a one year period. Since that time Mr. Parks has been associated with a number of firms, in most cases being the senior member, among which are: Parks and Harrow, Parks and Carden, Parks and Crawford, Parks and Peck, Parks and Patton and Parks and Hall.

In his long period of practice before the Texas bar he has appeared in many cases of just importance and still continues to be one of the busiest lawyers of Dallas.

Mr. Parks is a bachelor and has his home at 5412 Swiss Avenue, Dallas. In religious affiliation he is a Methodist; in politics, a Democrat.



L. DYE, attorney at law, 305 Gaston Building, Dallas, has been a member of the legal fraternity of this city for the past thirty-

five years. He came to Dallas in 1880 and since that time has been very active in the courts throughout the state, especially those of his adopted county. As a linguist he is known throughout the community and is possibly one of the most accomplished men of that line, being conversant with Greek, French, German, Anglo-Spanish and English and besides being a lawyer of distinction is a journalist of marked ability.

Born in Amite County, Mississippi, near the present town of Gloster, on June 26th, 1850, M. L. Dye is a son of John M. and Mary (Blake) Dye, both of whom were early settlers of that state. His primary education was obtained by attendance at a local private school and after graduation there he attended the University of Mississippi. While at the University of Mississippi he was active in all student affairs and graduated with highest honors in the class of 1874. He then attended the University of Virginia for his legal training, and after remaining there for one year he returned to his native state and was admitted to the bar at Natchez in 1875. In 1876 he came to Texas and located at Weatherford. - He first taught modern languages and law and also engaged in a law practice. In

1880 he moved to Dallas, where he continued the practice of his profession. Ever since that time he has been engaged in practice before the local bar.

On November 17th, 1884, Mr. Dye married Miss Mary E. Thompson and they are the parents of three children, Alex White Dye, who is now the district manager of the Telephone Company at San Antonio; Mrs. Marion E. Hunter and Marion Lamar Dye, who is now engaged in the automobile business at Wichita Falls, Texas.

In fraternal associations Mr. Dye is a member of the Sigma Chi college fraternity, of the University of Mississippi.



WILLIAM S. PAYNE, well known attorney with offices in the Deere Building, came to Dallas in 1913 and for eight years has been an active figure in legal circles of Dallas

and vicinity. He does a general practice in all the courts, both state and federal, and has achieved splendid success. Mr. Payne has always practiced alone and in more than 22 years of active law work has never had but one partner. He is known as an aggressive but a fair-minded, conscientious lawyer and who has never stooped to take an unfair advantage of an opponent.

A native of Texas Mr. Payne was born at Terrell, July 7, 1873. He is a son of Gordon and Fannie (Richardson) Payne, pioneer residents of Texas. His father settled in Texas in 1841 and served in the Confederate army for four years during the war between the states.

Mr. Payne was educated in the public schools and the high school at Terrell and studied law under Judge W. H. Allen. He was admitted to the bar in 1898 and practiced at Dublin, in Erath County, for eight years. He then removed to Snyder where he remained for five years before coming to Dallas.

On October 20, 1898, Mr. Payne was married to Miss Mattie Gwynne Bass. They have five children, Gordon, who served with the United States army during the world war, Howard, Maurine, Larmon and William S., Jr.

Mr. Payne is a member of the Knights of Pythias, Independent Order of Odd Fellows and Woodmen of the World. He has been active in fraternal work and served in all the chairs of the Knights of Pythias Lodge. He is an enthusiastic booster for Dallas and believes the city has a great future.



OHN THOMAS KELLY, attorney at law, North Texas Building, Dallas, has for the past five years been engaged in the general practice of both the civil and criminal law.

As a practitioner he has made an excellent record in both branches of jurisprudence and is well known among the younger lawyers of the legal fraternity. A native citizen of Dallas he has always been its booster and has taken an active interest in all public

Born in the City of Dallas, Texas, February 6th, 1886, John Thomas Kelly is a son of William and Annie Kelly, both of this city. The father established the first furniture store ever conducted here and has been engaged in that business for the past forty six years. Of the five children in the family John Thomas was the second in point of age. He received his early education in the public schools of his native city and later attended the Saint Edwards College, at Austin, where he graduated in 1903. He then

returned to Dallas and engaged in the furniture business with his brother. He continued with this business until 1910 he answered the call of the law and began its study in a local law office where he reaped the benefits of actual experience. In 1916 he took the bar examination before the local board and easily passed and began to practice soon thereafter. He has always carried on an independent practice and in five years time has been successful in the establishment of a large clientele. Mr. Kelly has been engaged, for the most part, in the trial of civil actions but has also been connected with a number of important criminal cases.

On February 14th, 1907, Mr. Kelly married Miss Cora Wood, of Manhattan, Kansas. Mr. and Mrs. Kelly are the parents of one child, Dorothy Maxine Kelly. Their home is located at 2919 Pennsylvania Avenue, Dallas.

A man who by perseverance and continuous endeavor has become learned in the law, John Thomas Kelly well deserves to be called "a self-made man," for his has been a life of unending activity, not for his own advancement but for the good of his community and fellow-citizens.



H. (Dick) DELANEY, president and general manager of the Finley Drilling Company of Texas, 1711 Tenth Street, is one of the oldest and most experienced oil

operators in the North and Central West Texas fields, having come to this section when oil was first discovered at Electra in 1911. His drilling activities have covered all the fields of this territory, including Electra, Burkburnett, Breckenridge and Amarillo. Most of his operations have been near Electra and he has drilled a total of over four hundred wells. Wells have been put down for both large and small companies and during the past year Mr. Delaney has done a great deal of drilling on his own account. Other officers of the Finley Drilling Company are W. J. Hildebrand, vice-president, and T. F. Delaney, secretary and treasurer. The company was organized in 1917 and has been very successful, now owning besides a number of drilling rigs considerable valuable acreage in the various fields.

Mr. Delaney, a native of New York, was born in 1865 and lived on a farm in New York state until 1887. He attended the public schools and after leaving New York removed to Ohio and entered the oil business in which he has been engaged ever since. He has been actively engaged in the oil business in Ohio, Indiana, Illinois, Michigan and Oklahoma before coming to Texas. When oil was discovered in the western part of Texas he came to Wichita Falls and identified himself actively with the development of the various fields surrounding this city.

Mr. Delaney is very optimistic regarding the future of the oil industry and believes there is as much or more oil still left in the ground as has been taken from it.

In 1908 Mr. Delaney was married at Buffalo, New York, to Miss Mary Gourley. They have two children, a girl, Mary, and a boy, Richard, and by a former marriage, Thomas F. The family resides at 1711 Tenth Street where the Finley Drilling Company also maintains its offices.

Mr. Delaney is a progressive, enterprising type of man and a great believer in the future of Wichita Falls, predicting the city will have a population of 60,000 by the end of the present decade.



OBERT BERESFORD HINCKS, lawyer, 725 Interurban Building, and associate partner with Templeton, Beall, Williams and Calloway, is connected with one of the most

powerful legal firms in Texas. Mr. Hincks entered the partnership in January of 1920.

This firm makes a specialty of public utility law. They represent the Dallas Railway Company, Dallas Power and Light Company, Texas Power and Light Company, Texas Electric Railway and other similar corporations of which there are seventeen in all. Mr. Hincks personally looks after the corporation end of the business, attending to franchises and incorporations and such, and conducts a general corporate practice outside of the courts.

Born in Montreal, Canada, on February 7, 1880, Mr. Hincks came from distinguished lineage. His father was Captain Francis Hincks, conspicuous for his valued service in the English army. His grandfather was Sir Francis Hincks, Premier of Canada, and also Finance Minister of Canada. Mr. Hinck's mother was a famous beauty of her day, Miss Cecelia Roche, and of a celebrated family. Upon his graduation from Trinity School, New York City, in 1898, he entered Columbia College, receiving his A. B. degree from this institution in 1902. He went on to Columbia University for a course in law, and in 1906 received his LL. B. degree.

For eight years following he conducted a private practice in New York City, coming to Dallas in 1916 to be associated with his present firm, and later being taken into the partnership. Mr. Hincks is also a director of the Oil Cities Electric Company, which operates in oil fields.

His marriage to Miss Marguerite Bothgate, daughter of James Bothgate, financier and banker of New York City, was solemnized in New Orleans in June, 1917. Mr. and Mrs. Hincks make their home at 1007 North Fitzhugh Avenue.

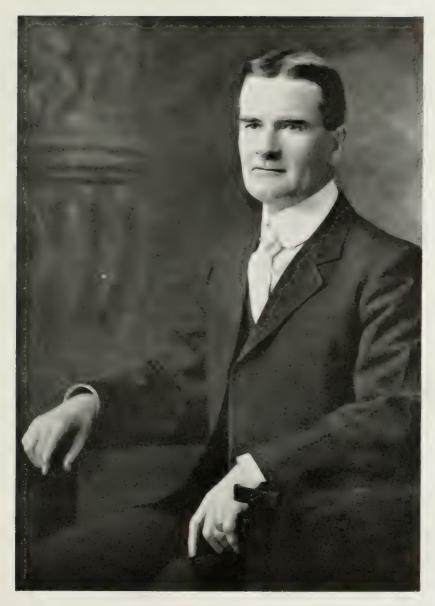
Mr. Hincks is a member of the Dallas Electric Club. He stands at the top in his profession, and is popular in both social and financial circles.



E. PINKSTON, attorney at law, Slaughter Building, Dallas, is one of those loyal Dallasites who believe that Dallas has the greatest future of any southern city and he

couples that with the prediction that Texas will soon be the greatest state of the Union. Mr. Pinkston has been engaged in the practice of his profession for the past two years and has been successful in the establishment of a comfortable civil practice. As the attorney for a number of local cotton companies he has attracted wide attention and enjoys the patronage of a large number of cotton concerns. Among his clientele are the following firms: King Finley Cotton Company, Mohawk Rubber Company, the E-Zy Manufacturing Company, of Grand Prairie, and a number of gold mining concerns who are operating in New Mexico.

Born at Tyler, Texas, June 17, 1884, W. E. Pinkston is a son of L. A. Pinkston, an engineer for the Cotton Belt Railroad for thirty years. He received his primary education in the public schools of Corsicana, Texas, and then took a course in mechanical engineering at the Agricultural and Mechanical College of Texas. In 1904 he accepted employment with the Cotton Belt at the local office in Corsicana, later being transferred to Waco and finally resigned and began work for the general offices of the Katy at



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Dallas. In 1916 he entered the real estate business in Dallas and studied law during his spare moments. In 1918 he took the bar examination and was admitted to practice on March 21, 1918. He opened his offices soon thereafter and is now well established before the bar.

On October 27, 1913, Mr. Pinkston married Miss Mary Florence Bass, a daughter of G. K. Bass, who is an employee of the Cotton Belt Railway, at Waco. Mr. and Mrs. Pinkston are the parents of one child, Nat Allen, who is five years of age. They have their home at 330 West Brooklyn, Dallas.

While living in Waco Mr. Pinkston became affiliated with the Masons, Blue Lodge No. 99. He also has membership in the B. P. O. Elks, at Dallas.

> LONZO LEE BAKER, vice-president of the Texas State Bank, is a self-made man, and his friends agree that he has "made a good job of it."

was born in Fort Worth, March 9, 1892, and ever since he learned all he could in the public schools of his home town he has been engaged in the banking business, beginning with his present bank at the age of 19 years as runner. From this position he has gone up, step by step, to his present position with the bank. He has handled the pass books, did transit work, kept individual and general ledgers, been receiving teller, then paying teller, assistant cashier and cashier, holding the latter post for two years before he was promoted to the vicepresidency.

He is young, progressive and ambitious, and his friends, and he has many of them, predict for him a bright future in the financial circles of the

His father, Wm. Baker, has been a successful nurseryman in Fort Worth for a number of years.

Mr. Baker was married at Garland, Texas, June 20, 1918, to Miss Lena Wyatt, daughter of R. C. Wyatt, retired business man, and to the union there has been added one fine boy, Alonzo Wyatt Baker. The family home is at 2132 Pembroke Drive, Cheltenham Addition.

He is a Mason and a Shriner, is treasurer of South Side Chapel and a member of the South Side Blue Lodge No. 1114, and Moslah Temple Shrine.

In the civic and social life of the city he is also prominently identified, being a director and treasurer of the Lyons Club, and treasurer of the Wholesale Credit Men's Association. He is also junior director of the Chamber of Commerce.

The family is identified with the Methodist Church. **EE JACKSON TAYLOR,** member of the firm of Taylor and Irwin, attorneys-at-law, 611 Southwestern Life building, Dallas, has become a prominent figure before the criminal

courts of this county and is considered one of the best criminal lawyers of the Dallas bar. Mr. Taylor came to Dallas in 1916 and since that time has been engaged in the criminal practice for the most part. Taylor and Irwin was established in 1916 and in four years time has built up a substantial practice, consisting largely of criminal litigation.

Born at Mount Vernon, Kentucky, February 4, 1886, Lee Jackson Taylor is a son of T. G. and Sarah (Rayburn) Taylor. The younger Mr. Taylor was educated in the public and high schools of his native state; he then attended the Washington University of St. Louis, where he received his Bachelor of Arts degree in 1912. In the following year he came to

Texas, locating at Cleburne, where he began work in the law offices of Walker and Barker. In 1914 he attended the law school of the University of Texas and in the following year was a student of the law school of Chicago University. He then returned to Washington University, where he had previously received his academic degree and after a year of study received his Bachelor of Laws degree. In the fall of 1916 he came to Dallas and formed the present partnership with Mr. Irwin, which has continued since that time. Since the organization of the firm approximately ninety per cent of its practice has consisted of criminal cases and its unsual success in this line of work insures its continued prosperity.

At the present time Mr. Taylor has his residence at the Park Hotel, of Dallas. He has always taken an active interest in the activities of the Dallas Bar Association and holds membership in that body. In

religious proclivities he is a Methodist.

K. IRWIN, member of the law firm Taylor and Irwin, 611 Southwestern Life Building. Dallas, has been a familiar figure in the criminal courts of Dallas County for the

past five years. Since the organization of the present firm he has devoted his time to criminal practice and handles the major part of the court work of the firm. Being an able speaker and excellent court room lawyer he has been very successful in the various cases he has tried and now enjoys the confidence of a substantial clientele.

Born at Salina, Kansas, July 1st, 1887, T. K. Irwin is a son of J. L. Irwin, a Kansas farmer. He received his early education in the common schools of his native state and then took a course of study at the Weslyan Business College, from which he graduated in 1904. He then attended the Kansas Weslyan University, from which he graduated in 1906. After his graduation he accepted employment with the Graham County State Bank and one year later was elected cashier of the Citizens State Bank of Moreland, Kansas, for eleven years he served as cashier of the institution and then became president of the Bogue State Bank, of Bogue, Kansas. While in college, Mr. Irwin became interested in the law and had studied it to some extent since that time. While in the named bank he studied diligently and applied the knowledge that he had attained while under the tutorship of Judge Wilcox, of Kell City, Kansas, to great advantage.

In 1916 he was admitted to the bar and soon thereafter formed the present partnership with Mr. Taylor. During the last campaign of Governor Hobby, Mr. Irwin made a six weeks' campaign for his candidacy and by his eloquent appeals won many votes to the cause of Democracy. One of the most important cases that he has been an attorney in recently is the Kate Ahlers murder case in which he successfully upheld the cause of his client.

On August 30th, 1908, Mr. Irwin married Miss Gibson, a daughter of G. W. Gibson, a rancher and farmer of Eastern Kansas. Mr. and Mrs. Irwin are the parents of two children, Kendall and Ivan Irwin.

In fraternal orders Mr. Irwin is a member of the Elks lodge and the Maccabees. His has been a career of never ending service to his fellow man. Many are the difficult cases he has fought without hope of compensation but with the sole desire that justice and right prevail and many are the poor downtrodden, unfortunates that he has saved from the dreary life of cement walls and iron bars.



R. JAMES J. TERRILL, professer of mental and nervous diseases in the medical department of Baylor University, and a specialist in the treatment of these diseases,

came to Dallas from Temple, Texas, in April, 1917, and for four years has been an active figure in the medical circles of Dallas. He is the president of Timberlawn Sanitarium, five miles east of Dallas on the Buckner Orphans Home Road and has accomodations for Twenty patients. Competent nurses are in charge of the sanitarium which has splendid facilities for the treatment of mental diseases. Plans are under way for a considerable enlargement of the institution in the near future.

A native of Missouri, Dr. Terrill was born in Randolph, County February 21, 1877. He is a son of Reuben W. and Anne Eliza Terrill and with his parents removed to Texas in 1878 when he was only one year of age. His parents settled at Denton and his father was engaged in the real estate business there

for many years.

The preliminary education of Dr. Terrill was received in the public schools and he graduated at the Denton High School in 1894. He then continued his studies at Terrill College at Dechard, Tennessee, graduating in 1896, and then entered the Medical department of the University of Texas. He completed his medical course in 1902, receiving the degree of Doctor of Medicine. After serving an internship in the John Sealy Hospital at Galveston he was appointed instructor in Pathology in the medical department of the State University, continuing as instructor until 1907 when he was made professor of Pathology, which position he held until 1913. From 1913 until 1917 he was director of laboratories at the Temple Sanitarium at Temple and then came to Dallas. On July 1, 1917, he opened the Timberlawn Sanitarium and since its opening has handled 800 patients.

On June 7, 1905, Dr. Terrill was married at Galveston to Miss Laura Dodge, native of Tyler and a member of a well known Texas family. They have three children, James E., Allen J., and Robert.

Dr. Terrill is a member of the American Medical Association, Southern Medical Association, State, County and North Texas Medical Societies. He also is a member of the Chamber of Commerce and Kiwanis Club and takes an active interest in all civic affairs. Dr. Terrell served as president of the Dallas County Medical Society in 1921 and President of the North Texas Medical Society in 1922.

He is deeply interested in the Y. M. C. A. work and a member of the state Committee. He believes that no city in the Southwest has a better future as a medical center than Dallas.

R. IVAN ALBERT ESTES, formerly assistant professor in diagnosis at the medical department of Baylor University, now a department of Bayan department of Bayan department of Bayan medical firm of

Estes, Jarman & Michie, 717-18 Wilson Building, came to Dallas first in 1907 from Stephensville in Erath County, Texas, and on January 1, 1913, returned here and has been actively engaged in the practise of his profession here since that time.

A native of Mississippi, Dr. Estes was born at Walnut Grove, in Lee County, March 10, 1888. He is a son of Dr. B. H. and Vinnie (Oxner) Estes. The elder Dr. Estes removed to Texas with his family thirty years ago and has practised at San Antonio, Stephensville and is now located at Comfort, Texas.

Young Dr. Estes was educated in the public schools and graduated at the Stephensville high school in 1904. He then attended McIlheney Academy and John Tarlton College, graduating from the latter institution in 1905.

Entering the medical department of Baylor University, Dr. Estes graduated with the degree of doctor of medicine in 1912. Prior to his graduation Dr. Estes served for two years as assistant house surgeon at the Baptist Memorial Sanitarium. In June, 1912, Dr. Estes began private practise at Christine, Texas, remaining there until January 1, 1913, when he returned to Dallas and permanently located here.

On November 20, 1912, he was married in Dallas to Miss Bettie Cameron, daughter of R. L. Cameron, for many years one of the leading automobile dealers of Dallas. They reside at 5419 Bryan Street.

Dr. Estes expects Dallas to ultimately become a great medical center. He is a member of the American Medical Association, Southern Medical Association, State, North Texas and Dallas County Medical Societies. He is also a member of the Dallas Athletic Club.



R. BERT EDWARD GREER, 1011/2 North Lancaster, specialist in pediatrics and former professor of children's diseases at Southwestern Medical College, came to former professor of children's diseases at

Dallas in 1903 from Rushville, Illinois, and has been engaged in the practise of his profession here actively for the past eighteen years. Dr. Greer takes a special interest in the improvement of general health conditions and has been of great assistance in the work of the health department of the Chamber of Commerce, Mother's Council and other civic organi-

A native of Illinois, Dr. Greer was born at Rushville September 6, 1876, a son of Robert L. and Annie E. (Griftner) Greer. His father was a well known business man of Rushville for many years.

He was educated in the public schools and graduated at the Rushville High School in 1896. He then entered the medical department of Washington University at Saint Louis and in 1900 graduated with the degree of Doctor of Medicine. Following his graduation Dr. Greer served an interneship at the Missouri Baptist Sanitarium and in 1901 began the active practise of his profession in his native town, Rushville. Continuing there until 1903, Dr. Greer removed to Dallas and has been an active figure in medical circles here since that time.

In 1905 and 1906 Dr. Greer held the chair of infectious diseases in the College of Physicians and Surgeons and in 1907 taught the same subject in the medical department of Baylor University. In 1914 Dr. Greer was professor of children's diseases in Southwestern University.

On June 24, 1915, Dr. Greer was married in Dallas to Miss Jeannette Farmer, a daughter of Dr. J. F. Farmer, well known physician of Bowling Green, Kentucky. They have one son, James Edward.

Dr. Greer has done a great deal of post graduate work in New York, Chicago and Boston clinics and for the past five years has been connected with the infant's welfare work in Dallas, supervising the feeding stations and doing a great amount of clinical work for the Mothers' Council. He is a member of the health department of the Chamber of Commerce and the health improvement committee in Oak



James J. Trice M.D.



Cliff where he resides. During this time the Dallas (Methodist) Sanitarium was promulgated.

Dr. Greer is a member of the American Medical Association, Southern Medical Association, North Texas and Dallas County Medical Societies of which he was secretary-treasurer for three years. He also is a member of the Independent Order of Odd Fellows, Chamber of Commerce and Oak Cliff Improvement League. He is a consistent booster for Dallas and a firm believer in and supporter of the movement to make the city a great medical center.

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R. MARVIN P. STONE, Southwestern Life Building, specialist in surgery and house surgeon for the Adolphus Hotel, came to Dallas in 1908 from Philadelphia and has

been actively engaged in surgical practise ever since. He is a member of the active staff of Saint Paul's Sanitarium and a member of the associate staff of

Baptist Memorial Hospital.

A native of Tennessee, Dr. Stone was born at Columbia, Maury County, September 12, 1878. His father was Rev. B. F. Stone, a well known minister of the U. S. A. Presbyterian Church, a native of Kentucky. His mother was formerly Miss Henrietta Elizabeth Dobbin of Holly Springs, Miss. His parents came to Texas in 1879 and settled at Brownwood.

The early education of Dr. Stone was received in the public schools and the Brownwood high school where he graduated in 1895. He attended Daniel Baker College at Brownwood for three years and then matriculated in the medical department of the University of Texas. Later Dr. Stone attended the medical department of the University of Pennsylvania at Philadelphia and graduated there with the degree of doctor of medicine in 1905.

From 1905 to 1907 Dr. Stone was resident physician of the German Hospital at Philadelphia under Dr. John B. Deaver, a surgeon of world-wide renown. In 1908 he came to Dallas and has practised

here constantly since that time.

Dr. Stone was married September 19, 1912, to Miss Natalie Feltz, of Nashville, Tennessee.

Dr. Stone for many years has been a member of the Americation Medical Association, Southern Medical Society and of the State, County and North Texas Medical Societies, also of the Dallas City and Country Clubs, Athletic Club, Chamber of Commerce and of the Bimini Bay Rod and Gun Club of Miami, Florida.

With the improvement and extension of its hospital facilities, Dr. Stone expects Dallas to become a great medical center and believes this is the logical location for centralizing the medical activities of the Southwest. He is a consistent booster for Dallas and ever ready to give aid and encouragement to any movement for the upbuilding of his adopted city.

R. GEORGE CYRUS KINDLEY, M. D., Instructor of Medicine in the Medical Department of Baylor University and a member of the junior medical staff of the Baylor

Hospital, is a man of wide experience in medicine and has devoted special study to this branch of the profession for several years. He has been a resident of Dallas since 1915, coming here at that time from Galveston. He was connected with Drs. Baird and Doolittle until 1917, doing X-ray and laboratory work until 1917 when he engaged in general practise.

Dr. Kindley is a native of Texas and was born at Graham in Young County November 7, 1881. He is a son of T. F. and Mary Belle (Dickson) Kindley, pioneer residents of Young County who came to Texas in 1878 from Arkansas. His father is a well known stockman and farmer of Young County. Educated in the public schools and the Graham High School, Dr. Kindley entered the academic department of the University of Texas and graduated with the class of 1905 with the degree of Bachelor of Science. He continued his studies in the medical department of the University of Texas at Galveston and graduated with the degree of Doctor of Medicine in 1911.

Following his graduation Dr. Kindley taught in the department of pathology in the University Medical Department until 1914 and then was house surgeon in the Santa Fe Railroad Hospital at Temple until 1915 when he removed to Dallas.

On May 18, 1915, Dr. Kindley was married at Galveston to Miss Florence May Goodman, daughter of H. B. Goodman, well known Galveston lumberman.

They have one daughter, Jane Margaret.

In July, 1918, Dr. Kindley was commissioned First Lieutenant in the Medical Corps and later promoted to Captain. He was stationed at the Yale Army Laboratory School for training and on October 31 sailed for France. He was stationed at Base Hospital No. 9 at Chatereaux, France, until July 18, 1919, when he returned to the United States and received his discharge in August.

Dr. Kindley is a member of the American Medical Association, State, County, North Texas and Southern Medical Societies. He is a Thirty-Second Degree Mason, a member of the Scottish Rite bodies and of El Mina Temple Shrine, and is a member of the American Legion. He believes that Dallas has a great opportunity to become a splendid medical center.



R. JACK FURMON PERKINS, associate professor in pediatrics in the medical department of Baylor University and chairman of the pediatric section of the Dallas

County Medical Society, Dallas County Bank Building, has been a resident of Dallas since June, 1919, coming here direct from the medical department of

Washington University at Saint Louis.

A native of Texas, Dr. Perkins was born at Mc-Kinney, July 27, 1890. He is a son of W. B. and Martha (Mooney) Perkins, for many years well known residents of McKinney. Mr. Perkins, the grandfather of Dr. Perkins, came to Texas and settled at McKinney in 1853.

His preliminary education was received in the public schools and the high school at McKinney where he graduated in 1908. He then attended the North Texas Normal College and matriculated in the medical department of Vanderbilt University. He completed his medical course and graduated at Vanderbilt with the class of 1914, receiving the

degree of doctor of medicine.

Following his graduation Dr. Perkins began general practise and was located at Pikeville, Tennessee. In 1915 he went to New York City and did post graduate work in Gouverneur Hospital in 1915 and 1916. He then became resident physician of the children's medical division of Bellevue Hospital and continued there until 1918. In the latter year he went to Saint Louis as resident physician of the Children's Hospital and at the same time was made instructor in pediatrics in the medical department of Washington University, continuing in this work until June, 1919, when he came to Dallas.

On June 20, 1914, Dr. Perkins was married at Pikeville, Tennessee, to Miss Minnie Davis Myers, daughter of John C. Myers, well known Tennessee lawyer. They have two children, Jack F., Jr., and Robert Browning Perkins.

Dr. Perkins believes that Dallas is the logical location for a great medical school and that it will continue to develop rapidly as a medical center. When facilities are provided some of the best trained men of the country will be brought here as teachers and this will be a great boost for Dallas and materially advance the city's claims as the medical center of the Southwest.

Dr. Perkins is a member of the American Medical Association, Southern Medical Association, Texas, North Texas and Dallas County Medical Societies. He is a member of the Chamber of Commerce and the Masons. His college fraternity is the Chi Zeta Chi.



R. DAVID L. BETTISON, 502-3-4 Wilson Building, specialist in diseases of the Eye, Ear, Nose and Throat, came to Dallas in 1903, from Louisiana and has built up a

splendid practice in his line of medical work. For several years he was associated with Dr. E. H. Cary.

For nine years Dr. Bettison has been associate professor of eye, ear, nose and throat diseases in the medical department of Baylor University and has attained considerable prominence as an instructor as well as more than a local reputation as a practitioner. He is a member of the visiting staff of Baptist Sanitarium and is also a member of the staff of Parkland Hospital. Early in 1922 Dr. Bettison was elected a member of the Board of Directors of the Great Southern Life Insurance Co.

Dr. Bettison was born at Bunkie, Louisiana, June 13, 1880, his parents being David R. and Martha Ada (Keller) Bettison. Both of his parents were members of old Louisiana families, his father being one of the early business men of Bunkie. Early education of Dr. Bettison was received in the Bunkie High School and at the Ouachita Baptist College, at Arkadelphia, Ark. He later attended the Louisville Medical College at Louisville, Kentucky, and graduated from the medical department of Baylor University in 1906, later taking special courses in eye, ear, nose and throat work in well known clinics of Chicago, New York and other places.

Following his graduation he became associated with Dr. Cary and practised with him during 1906 and 1907, removing then to Cleburne where he remained until 1909 when he returned to Dallas.

During the world war Dr. Battison was made a lieutenant in the Medical Corps and was chief of the Eye, Ear, Nose and Throat department of the army hospital at Camp McArthur at Waco. Soon after arriving at Camp Dr. Bettison was recommended for a Captaincy but the armistice was signed before the promotion was made. He is still a member of the Medical Reserve Corps.

Dr. Bettison is a member of the American Academy of Opthalmology and Laryngology, American Medical Association, the State Medical Society, North Texas Medical Society and the Dallas County Medical Society. He served as president of the last named society in 1919 and for three years was secretary of the North Texas Society. During his term as President of the County Medical Society. Dr. Bettison appointed Dr. Rosser as Chairman of a committee to look into the advisability of erecting a

medical building in Dallas, which activity has resulted in definite plans for such a building. He is also a member of the Dallas Athletic Club, the Dallas City and Country Clubs and the University Club. He is a thirty-second degree Mason, a member of Hella Temple.

Dr. Bettison was married to Miss Ninna Lee Crowell, of Greenville, Miss., on May 27, 1907. They have one child, David L., Jr. Dr. and Mrs. Bettison have a lovely home in Munger place and are prominent in the social and club life of Dallas.



R. WILLIAM DELANEY JONES, 701 Wilson Building, specialist in diseases of the eye, ear, nose and throat, has been a resident of Dallas for the past fourteen years,

coming here from East Texas on April 1, 1907. Dr. Jones is a member of the Staff of Parkland Hospital and for several years has been an active contributor to various medical journals.

A native of Texas, Dr. Jones was born in Harrison County near Marshall November 29, 1876. He is a son of J. T. and Mahala (Naremore) Jones, well known residents of East Texas for many years. He received his preliminary education in the public schools and the Marshall High School and then entered the medical department of the University of Texas, graduating with the class of 1901 with the degree of Doctor of Medicine.

Returning to Marshall Dr. Jones did general practice until 1904 when he went East for two years special post graduate work in New York and Chicago. He served as house physician at the Manhattan Eye, Ear, Nose and Throat Hospital in New York City during 1906 and in 1907 began specializing in Dallas.

On October 21, 1908, Dr. Jones was married in Dallas to Miss Carrie I. Blaylock, daughter of Louis Blaylock, pioneer publisher and business man and Finance Commissioner of the City during the past several years. They reside at 4117 Junius Street.

Dallas is the logical place for a great medical center and will become such, he believes, when the proper clinical facilities have been provided.

Dr. Jones is a member of the American Medical Association, Southern Medical Association, State and County Medical Societies and has been chairman of the Medical Defense Committee of the State Society for the past nine years. In 1918 Dr. Jones joined the Medical Corp and served at Base Hospital, Camp Fremont, Col. He is a Thirty-Second Degree Mason, a member of the Scottish Rite bodies and of Hella Temple Shrine.



R. ELBERT DUNLAP, 304 Southwestern Life Building, professor of gynecology in Baylor University Medical Department, has Baylor University medical Department, been identified with this institution since

its establishment in 1903, came to Dallas from Missouri in 1908. He has also been a member of the staff of the Baptist Memorial Sanitarium since its organization in 1909.

The subject of this article was born at Miami, Missouri, October 2, 1872, his parents being Dr. J. N. and Maria (Mitchell) Dunlap. His father was one of the best known surgeons of Miami and served with distinction as a surgeon in the United States Army during the war with Mexico.

His early education was secured in the public schools of Miami and in the Miami high school where he graduated in 1889. His medical studies were begun with a course in the St. Louis College of



D.L. Bettisan, M.D.



Pharmacy from which he was graduated in 1892. Continuing his medical studies, he graduated from the Beaumont Hospital Medical School in 1896. On June 6, 1901, Dr. Dunlap was married to Miss Hallie Hudson of Booneville, Missouri. They have one daughter, Hallie, and two sons, John and James.

From 1896 to 1898 Dr. Dunlap was connected with a railroad hospital at Sedalia, Missouri, and now is division surgeon in Dallas for the Southern Pacific Lines and consulting surgeon for the Santa Fe, Cotton Belt and Katy Railroads. He is very optimistic over the growth of Dallas both as a commercial and railroad center and is intensely interested in the development of the city from every standpoint.

During all his medical career Dr. Dunlap has been consistent in his belief that great benefit is to be derived from the association of ethical members of the profession and he is a member of the various local, state and national medical societies and associations and is also a Fellow of the American College of Surgeons. Dr. Dunlap is a member of the Dallas Country Club, the Chamber of Commerce and the Fishing Club. His church affiliation is with the First Methodist Episcopal Church, South.



R. CHARLES WILLIAM SIMPSON, medical director of the American Life Re-Insurance Company and the United Fidelity Life Insurance Company, organized in Dallas in

1920 by D. E. Waggoner and associates, came to Dallas in January in 1919 from Waxahachie, Texas. Besides his work with these institutions, Dr. Simpson is doing a great deal of examining for insurance and industrial concerns and is a recognized expert in this line of work.

A native of Tennessee, Dr. Simpson was born at Sparta, in White County, January 7, 1866, a son of W. M. and Lee (Metcalfe) Simpson. His father was a Confederate soldier and well known attorney of Sparta and was a prominent figure in many of the stirring and historic events of the reconstruction period following the Civil War.

His preliminary education obtained in the public schools of Sparta, Dr. Simpson continued his academic studies at Burritt College at Spencer, Tenn., and later entered the medical department of the University of Tennessee, graduating in 1889 with the degree of Doctor of Medicine. Following his graduation he came to Waxahachie and established his practise there, remaining until 1919 when he removed to Dallas to take up his insurance work.

In 1893 Dr. Simpson was married at Waxahachie to Miss Fannie Moffett, a native Texan and member of a well known Waxahachie family. They have one son, Dr. Chas. M. Simpson, graduate of Harvard and holding the degrees of Master of Arts and Doctor of Medicine. He is now serving a four years internship at the Massachusetts General Hospital and expects to come to Dallas upon the completion of his work there.

Dr. Simpson is a former president and was for fifteen years secretary of the Ellis County Medical Society. He also served as president of the North Texas Medical Society. He was for many years vice president and is still a director of the Waxahachie National Bank; he also is president and director of the company publishing the Waxahachie Daily Light and is president and one of the principal stockholders of the Rogers Hotel Association, owners of the Rogers Hotel at Waxahachie, and is a director of the Waxahachie Cotton Mills. Dr. Simpson served as health officer of Ellis County for over ten

Keenly interested in medical affairs, Dr. Simpson is a member of the American Medical Association, the Texas, North Texas and Dallas and Ellis County Medical Societies. He is a member of the City Club of Dallas.

Declaring that Dallas is fast becoming one of the leading cities of the Southwest in medical lines, Dr. Simpson says there is a great future for well equipped medical men.



AMES SQUIRE CALHOUN, M. D., engaged in the general practice of medicine and surgery, 841 Wilson Building, came to Dallas from Henrietta, Texas, in January,

1918, and for the past three years has been an active figure in medical circles of Dallas.

A native of Texas, Dr. Calhoun was born near Gatesville in Coryell County March 19, 1882. He is a son of J. M. and Amy (Bowie) Calhoun, pioneer Texans and well known residents of that section of the state for many years. His father came to Texas from South Carolina about ten years before the outbreak of the Civil War and settled in Houston

Spending his early days on a farm, Dr. Calhoun attended the country schools of his native county and also attended high school at Hamilton and Lampasas. He then entered the medical department of Southwestern University and in 1905 graduated in the pharmaceutical department with the degree of Ph. G. Continuing his studies he completed his medical course and received the degree of Doctor of Medicine in 1907. After serving an interneship at Saint Paul's Sanitarium, he began active practice at Newport, Texas, remaining there until 1910 when he went to New Orleans to take a post graduate course in the New Orleans Polyclinic. He then began practicing at Henrietta and remained there until his removal to Dallas in January, 1918.

Dr. Calhoun was married on December 26, 1915, at Hamilton, Texas, to Miss Maggie Pierson, daughter of Tom C. Pierson, tax assessor and well known citizen of Hamilton County. They have one daughter, Awanda Marie.

During the war Dr. Calhoun entered the medical corps of the Army and was commissioned First Lieutenant. He was assigned to duty at the base hospital at Camp McArthur, remaining there until discharged in December, 1918.

Dr. Calhoun is a member of the American and Southern Medical Associations, Texas, North Texas and Dallas County Medical Societies. He is a booster for Dallas and says this city is already the logical medical center of Texas.



R. WILLIAM CONWELL SWAIN, eminent urologist and general practitioner, came to Dallas from Cuero, Texas, where he had Dallas from Cuero, Texas, was been engaged in general practice, on March

1905. He was a member of the Hospital Board of the city of Dallas and of the visiting staff of Parkland Hospital. He was also a member of the State Board of Medical Examiners, having been first appointed by Governor Ferguson in 1915 and later reappointed by Governor Hobby in 1917.

A native of New Orleans, Dr. Swain was born in that city April 28, 1872. His father, R. D. Swain, was a prominent cotton man who later established a His mother was large business at Galveston. formerly Miss Anna M. Conwell.

The early education of Dr. Swain was received

in the Galveston public schools and the Galveston high school where he graduated in 1890. He then attended the University of Texas, literary department, for one year and entered the medical school of the university, completing his course with the degree of M. D. there in 1897. Following his graduation Dr. Swain was an interne of the John Sealy Hospital at Galveston and in 1898 began general practise at Victoria, Texas. In 1900 and 1901 he attended the Polyclinic and Bellevue clinic in New York City and resumed practise at Cuero in 1901, continuing there until 1905 when he removed to

Dr. Swain was married to Miss Mary C. Simmons at Dallas on January 17, 1917. They have three children, Mary Elizabeth, Hibernia Ann and William Conwell, Jr. The last one was born shortly after Dr. Swain's death.

Dr. Swain was a great believer in the future of Dallas as a medical center and predicts that with the development of Baylor Medical College the city will become in time not only the medical center of Texas but of the entire Southwest. He was a member of the American Medical Association. Southern, Texas, North Texas and Dallas County Medical Societies and of the Knights of Columbus.

Note: Dr. Swain died in Dallas, September 20, 1920.



R. HARRY G. WALCOTT, physician and surgeon, member of the medical firm of Walcott, Grigsby, Webb and Lott, is one of the best known physicians in Dallas and

a man of wide experience in his specialty, diseases of the stomach and intestines. Dr. Walcott was for ten years professor of gastro-enterology in the medical department of Southwestern University and has done a great deal of original research work and written many valuable and interesting articles on this branch of the medical profession.

Beginning his medical career in Honey Grove, Dr. Walcott did general practice there for one year before coming to Dallas and taking up the work of his specialty. He has been a professor of the Baylor University Medical Department from 1915 to 1921, holding the chair of gastro-enterology.

A native of Texas, Dr. Walcott was born at Honey Grove, November 12, 1878, a son of Ben O. and Mattie (Wilson) Walcott, both natives of Honey Grove and prominently identified with the early development of that portion of Texas. After attending the public schools, Dr. Walcott entered Staunton Military Academy at Staunton, Virginia, and later continued his academic studies at Austin College, Sherman. He then attended Holbrook Normal College at Knoxville, Tenn., before commencing his medical studies in Baltimore Medical College where he graduated with honors in 1901, receiving his degree of Doctor of Medicine. He did two years of interne work before graduating and was associate professor of physiological chemistry in this college for one year, and in 1903-04 did special post graduate work in the Medical College, Chicago, under Dr. Fenton B. Turck.

On October 18, 1905, Dr. Walcott was married at Gainesville, Texas, to Miss Wayne Howeth, native Texan, and member of a well known Gainesville family. They have two children, Martha and Harry G., Jr.

In September, 1918, Dr. Walcott entered the service of the United States Army Medical Corps and was assigned for service in the base hospital at Camp Travis in charge of the officers' ward. He was discharged February 28, 1919.

Dr. Walcott is a thirty-second degree Mason, a member of Hella Temple Shrine, the Knights of Pythias and Modern Order of Praetorians. He is a member of the American, Southwestern Medical, Southern and Texas Associations and North Texas District and Dallas County Medical Societies.

Dr. Walcott is deeply interested in the movement to make Dallas the medical center of the Southwest and believes with the additional hospital facilities already projected the city will take its rightful place among the foremost medical centers of the country.



ILLIAM BEALL CARROLL, M. D., associate professor of fractures and orthopedic surgery of the medical departs. surgery of the medical department of Bay-

lor University, specialist in orthopedics and reconstruction surgery, Wilson Building, was reared in Dallas County and began the active principle of his profession here in 1909. He is associated with Dr. J. B. Smoot, with whom he has practised since the completion of his interneship in 1909.

Dr. Carroll is a native of Lawrenceburg, Tennessee, and was born there December 21, 1883. He is a son of Dr. C. A. and Jennie L. (Herrin) Carroll, both natives of Tennessee but who removed to Texas and located in Dallas County when he was quite young. The elder Dr. Carroll is a well known physician at Cedar Hill in Dallas County.

After studying in the public schools of Dallas and the University Training School at Midlothian, Dr. Carroll entered the Southwestern University for his pre-medical academic training and graduated with the degree of bachelor of science in 1905. He then entered the medical department of Southwestern and completed his medical course with the degree of doctor of medicine in 1908. After serving an interneship at Saint Paul's Sanitarium in 1908 and 1909, Dr. Carroll entered active practice in association with Dr. Smoot. He has done post-graduate work in well known clinics of Boston, New York, Chicago and New Orleans.

Dr. Carroll enlisted in the medical corps of the United States Army in December, 1917. He was commissioned with the rank of captain and assigned to Oklahoma City for instruction in orthopedics and then sent to Houston as orthopedic surgeon in the base hospital there. Later he was sent to New Orleans for instruction in fractures and also to Washington, D. C., for the same purpose. In July, 1918, he was assigned to the Adler Hey Hospital at Liverpool, England, and while there took special work in orthopedic surgery. In October of that year he was transferred to France and assigned to the fracture service. Returning to the United States in March, 1919, he was assigned to special teaching service in osteomyelitis in New York City, remaining there until his discharge from the army in August. Dr. Carroll left the medical service with the rank of major, having been promoted to this rank in February, 1919.

On September 20, 1905, Dr. Carroll was married at Cedar Hill to Miss Beulah Stewart, of Dallas, daughter of J. H. Stewart, for many years district clerk of Dallas County. They have two children, Brandon and Mary Stewart Carroll. The family resides at 4123 Cedar Springs Road.

Dr. Carroll is a member of the American Medical Association, Southern Medical Association, Texas,



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North Texas and Dallas County Medical Societies. He is a thirty-second degree Mason, a member of the Scottish Rite bodies and of Hella Temple Shrine. His college fraternities are Phi Delta Theta and Kappa Psi. Dr. Carroll also is a member of the Dallas Athletic Club, Dallas Country Club and the Dallas Automobile Country Club. He is a communicant of the Methodist Episcopal Church, South.



ILLIAM MOOD KNOWLES, M. D., specialist in diseases of the eye, ear, nose and throat, Wilson Building, came to Dallas in 1910 from Kaufman, Texas, and after the com-

pletion of his university course at Southwestern University began the active practice of his profession here. He is associated with Dr. D. L. Bettison.

A native of Texas, Dr. Knowles was born at Kaufman January 4, 1887. He is a son of W. B. and Sarah (Williams) Knowles, well known residents of Kaufman for many years. His father was a well known farmer and business man of Kaufman who came to Texas from Missouri in 1870. His mother also was a native of Missouri.

After studying in the public schools of Kaufman and the High School at Kemp, Dr. Knowles entered the North Texas University School, graduating in 1904. He then entered the academic department of Southwestern University, graduating with the degree of Bachelor of Arts in 1910. Continuing his studies in the medical department of Southwestern, he graduated in 1914 with the degree of M. D.

Following his graduation Dr. Knowles served for a time as interne in Saint Paul's Sanitarium and then for three years was associated with Dr. D. T. Atkinson in eye, ear, nose, and throat work. On January 1, 1919, he became associated with Dr. Bettison.

Dr. Knowles was married June 3, 1915 to Miss Grace Covell, daughter of E. A. Covell, well known business man of Portland, Oregon. They reside at 5334 Richards Avenue.

Dr. Knowles is a member of the American, Southern and State Medical Associations, the North Texas and Dallas County Medical Societies, the University Club, the Dallas Athletic Club, the Trinity Valley Lodge of Masons and Hella Temple Shrine. His college fraternities are Kappa Alpha and Delta Omicron.



R. EDGAR SMITH, member of the staff of Saint Paul's Sanitarium, junior member of the medical firm of Pierce and Smith, Wilson Building, came to Dallas in 1910

from Bynum, Texas, and for several years has been an active figure in medical circles of Dallas. He is now engaged in the general practise of medicine and surgery but expects later to devote his entire time to the surgical field, to which he is now devoting special study.

A native of Alabama, Dr. Smith was born near Attala, May 21, 1891. He is a son of J. M. and Martha (Watson) Smith, both members of well known Alabama families. His father was a ginner and business man formerly located in Georgia, but who lived in Alabama for many years.

Dr. Smith attended the public schools of Attala and after removing to Texas attended high school at Bynum, graduating in 1908. He then entered the medical department of Southern Methodist University and graduated in the class of 1914, receiving the degree of doctor of medicine.

For over three years after his graduation Dr.

Smith was connected with Saint Paul's Sanitarium, first as interne for six months and then as house surgeon. On January 21, 1917, he entered the medical reserve corps of the United States army and was commissioned first lieutenant. He was first assigned to active duty at Bellevue Hospital, New York, and later was stationed at Camp Meade, Maryland, and then at the University of Virginia. He received his discharge February 11, 1919.

On June 11, 1917, Dr. Smith was married at Ennis, Texas, to Miss Frances Hickey, a native Texan and a daughter of T. J. Hickey, of Corsicana. They have two children, Edgar, Jr., and Mary Ann.

Dr. Smith is a member of the American Medical Association, Texas Medical Society, North Texas Medical Society and Dallas County Medical Society. He also is a member of the Dallas Athletic Club and the Knights of Columbus. He believes that Dallas will become a great medical center and is a consistent booster for this movement.



R. BENJAMIN KINSELL, urologist and proctologist, Wilson Building, has been a member of the medical fraternity in Dallas about nineteen years, and up till 1910 was general practitioner, beginning to specialize in urology and proctology in that year. At one time he was a teacher of clinical diagnosis in the Southwestern Medical College and served on the staff of Parkland Hospital for one year, and he is well known among the members of his profession. Dr. Kinsell acquired his medical education in the medical department of the University of Texas and the Rush Medical College, graduating from the latter institution in 1901 with the degree of M. D. In 1906 he did post graduate work for about eight months in New York and London. Following his graduation in 1901 he served about one year in the United States Marine Hospital Service on the Rio Grande in Texas. He spent several months in Illinois in 1902, returning to Dallas in the fall of that year, and has remained here since that time.

Dr. Kinsell is a Californian by birth, born at Oakland. His parents were George and Mary (Searing) Kinsell. His father located in California in 1852, and his mother was a native of New Jersey. He attended school at Alameda and graduated from the high school there in 1881. On April 25, 1907, at St. Louis, Mo., he was married to Miss Jessie Newton, of Oakland, Calif., and they have one daughter, Mary Jane. The family home is at 3901 Cedar Springs. Dr. Kinsell is a member of the American Medical Association, the Southern Medical Society, the North Texas Medical Society and the State and County Medical Societies. He worships at the Episcopal Church.

Dallas is now the medical center of Texas, he says, and is growing more important all the time. As the state and city continues to develop, Dallas will naturally become the great medical center of the whole Southwest.



R. DE WITT SMITH, who has offices in the Southwestern Life Building, and specializes in surgery and internal medicine, has had a great deal of experience since he qualified

for the practise of his profession in 1914, filling important posts that fall to the lot of very few young physicians, and then only to those specially qualified. At the present time he is assistant to Dr. Whitfield Harrell, medical director of the Southwestern Life Insurance Company, formerly clinical assistant in obstetrics at Baylor Medical College and demonstrator of anatomy in surgery study at Baylor. Now member and secretary of staff at St. Paul's Sanitarium. His military record during the war is specially creditable, showing that he served at Mayo Bros. base hospital No. 26; was at Allery, France, in 1918 and 1919, and ranked as captain; and that he served eighteen hours a day at Juoy Sur Morin, back of the lines at Chateau Thierry. He was honorably discharged from the service April 22, 1919. He has also taken an active interest in the Dallas Baby Camp, and has given freely of his services and counsel to that worthy institution.

In the years 1915 and 1916, Dr. Smith served as an interne in the German Hospital in New York, and during the last eight months spent there was house physician. In 1914 he located at Trenton, Tenn., where he was born July 2, 1888, and practised there until 1917, when he came to Dallas. His parents were J. W. and Emily E. (Combs) Smith, and both were natives of Tennessee, his father a business man at Eaton, that state. The public schools of Eaton supplied the foundation for his education, which was completed at a preparatory school at Trenton, Tenn., in 1902. He then spent seven years at Vanderbilt University and graduated from that institution in 1914 with his medical degree.

Dr. Smith was married at Little Rock, Ark., May 1, 1917, to Miss Hazel Dean, daughter of J. J. Dean, well known Arkansas planter, and they have two sons, DeWitt, Jr., and John Dean, and live at 5626 Junius Street. He is an Alpha Kappa Kappa in the medical fraternity and a Delta Kappa Epsilon in the college fraternity, a Mason and an Elk and identified with the Lions Club, the University Club, the American Medical Association, the Southern Medical Association, and the State and County Medical Societies.

ENRY CLAY, M. D., specialist in gynecology and obstetrics, 523-24 Wilson Building, and a member of the clinical staff in gynecology at the Baylor Hospital came to Dal-

las in 1910 from Tyler, Texas, and for twelve years has been an active figure in medical circles of Dal-The year following his removal to Dallas Dr. Clay was appointed assistant professor of the principles of surgery in the medical department of Baylor University and continued in this position until 1918 when he entered the medical corps of the United States army.

Dr. Clay is a native of Texas and was born at Moody, April 11, 1881. He is a son of Dr. C. L. and Nannie (Peebles) Clay. His father is a native of North Carolina but came to Texas in the early days and became one of the best known physicians of Central Texas.

Dr. Clay received his preliminary education in the public and high schools and Jefferson Academy, graduating from this institution in 1900, then taking a four-year pre-medical course at Baylor University. He entered the medical department of Baylor University and graduated in 1909 with the degree of doctor of medicine. Following his graduation Dr. Clay began active practice at Tyler, remaining there until 1912 when he came to Dallas and accepted an interneship at the Baptist Memorial Sanitarium which he held until 1913 when he reentered private practice.

On May 17, 1903, Dr. Clay was married at Tyler to Miss Lottie Ray, daughter of Dennis Ray, pioneer Texan and well known fruit and truck grower of Tyler. They have one daughter, Evelyn.

In June, 1918, Dr. Clay entered the medical corps of the United States army and was commissioned first lieutenant. Following a competitive examination he was assigned to the post of assistant instructor in orthopedic surgery at the Harvard University Military School, remaining there until his discharge in December, 1918. Dr. Clay was discharged with the rank of captain in the Medical Reserve Corps.

A booster for Dallas, Dr. Clay declares the city is sure to be a great medical center and expects facilities to be provided that will enable the profession to take advantage of the splendid clinical material here. He is a member of the American Medical Association, Southern, State, North Texas and Dallas County Medical Societies.

ELVIN O. REA, member of the medical firm of Millwee & Rea, physicians, Wilson Building, makes a specialty of X-Ray laboratory work and radium therapy. They have a

fine Roentgen laboratory and have recently added a radium department, and are prepared to treat diseases with radium in addition to Roentgen ray and diagnosis. Dr. Rea has specially equipped himself for this class of medical work, having spent nine months in the hospital and laboratory at the Temple Medical Laboratory, Temple, Texas, and at King's Daughters Hospital, Temple, Texas. While in the army he was affiliated with the X-Ray department in base hospitals at Fort Sam Houston, San Antonio, Texas, and at Fort Riley, Kansas, and at the Military Roentgen Ray School at Kansas City under Dr. E. H. Skinner, and at Camp Bevens. He had charge of the X-Ray department at General Hospital No. 32, at Chicago. He was also head of X-Ray department at Base Hospital No. 102, in Italy, for ten months. Was a first lieutenant in the Medical Reserve Corps, and was discharged from the army October 21, 1919, and during that month formed the present partnership with Dr. Millwee to take up this line of work He is a graduate in medicine from the medical department of the University of Texas, awarded the degree of M. D. in 1917.

Dr. Rea was born at Hamilton, Texas, June 5, 1888, attended the public schools there and graduated from Daniel Baker College in 1913 with the degree of B. Lit. His parents were T. K. and Helen (Mattson) Rea, both natives of Wisconsin. His father was a stockman and rancher and came to Texas in 1884, being a pioneer in that section of the state.

Dr. Rea is identified with the American Medical Association and the Southern, North Texas, State and County Medical Societies, and takes a deep interest in all matters pertaining to his profession, and especially to that branch of the science in which he is especially engaged. He is a member of the Dallas University Club. Dallas has need of more hospitals, he says, and he believes the chances for the city becoming a great medical center are exceptionally encouraging at this time.

R. JOHN SAUNDERS CARTER, eye, ear, nose and throat specialist, Southwestern Life Building, has been identified with the medical fraternity of Dallas since 1912,

when he came to the city from Oklahoma City, Okla., and for the past fifteen years he has devoted his practice to the treatment of the eye, ear, nose and throat.

Dr. Carter studied medicine at the University of



Heury Clay MD



Tennessee and the University of the South, graduating from the latter institution in 1900 with the degree of M. D. He then began general practice at Denison, Texas and practiced there until 1906, when he went to the New York Polyclinic and the Manhattan Eye and Ear Hospital, where he took a post graduate course in the study of the treatment of diseases of the eye, ear, nose and throat. Returning to Denison in October, 1906, he gave up his general practice and began to specialize. In 1907 he went to Oklahoma City and was there until he came to Dallas in 1912. At one time since coming to Dallas he was a teacher in oral surgery in the State Dental College. He attends clinics in the leading medical centers of the country every year and keeps in thorough touch with his profession.

Dr. Carter is a native of Lenoir City, Tenn., born September 17, 1873. His father, Rev. C. B. Carter, was a well known Baptist minister of that State, and his mother, Almira (Saunders) Carter, was a native of Kentucky. He attended the schools of Lenoir City and graduated from Grant University at Chattanooga, in 1896, with the degree of B. S. His marriage to Miss Aurora Cutler, daughter of Judge W. T. Cutler, prominent attorney and jurist of Denison, now deceased was consummated at Denison, October 26, 1906, and to the union one daughter, Allene, has been born. The family home is located at 120 Win-

netka avenue, Oak Cliff.

Dr. Carter is a Mason and is identified with the American Medical Association, the State and County Medical Societies and the North Texas Medical Society. His religious affiliation is with the First Presbyterian Church.

Like other members of his profession, Dr. Carter is firm in the belief that Dallas will become the great

OHN D. CARROLL, physician, 716 Linz

Building, devotes himself entirely to the

medical center of the South.

treatment of diseases of the eye, ear, nose and throat, and, although a new-comer to Dallas, he is meeting with splended success in getting himself established here, and is well liked and esteemed by his fellow members. He is interested in his work, and particularly in that branch in which he is specializing and is building up a satisfactory and lucrative practice. The medical department of the University of Nashville, which he attended three years, and the University of Louisville, which he attended one year, and from which he graduated in 1909 with the degree of M. D., provided him with his medical education. He began practicing at Louisburg, Tenn., after his graduation and remained there until 1915, when he went to New York and spent one year doing post-graduate work in the New York Polyclinic, and special work in eye, ear, nose and throat study. He came to Texas in 1916, remaining there until the beginning of the war in 1917, when he entered the army as a member of the Reserve Medical Corps and was commissioned a first lieutenant at Corpus Christi General Hospital No. 15, where he was chief in the eye, ear, nose and throat department. He was dis-

charged from the service in December, 1918. Dr. Carroll is a native of Tennessee, born at Fayetteville, April 8, 1887, and attended the public schools there, finishing his education at the University of Kentucky, which he attended three years. His parents were R. and Mary (Martin) Carroll, both natives of Tennessee, and his father was a physician at Fayetteville. He is well pleased with Dallas, believes it to be a city of great possibilities and is confident that it will be a great medical center, with great medical institutions, hospitals and sanitariums. He is a member of the Dallas County Medical Society and the East Dallas Christian Church and resides at a down-town hotel.



AY LESTER TOUCHSTONE, physician, 520 Wilson Bldg. doing a general medical practise, and a member of the surgical staff of the medical department of Baylor Uni-

versity, is among the younger members of the medical profession who have located in Dallas within the past few years, and is already becoming a prominent factor in the medical life of the city. He spent four years in the study of medicine, one year in the medical department of the University of Texas, and three years in the medical department of Baylor University, graduating from the latter institution with the degree of M. D. in 1917. He then became an interne in New York City General Hospital, and August 21, 1917, was commissioned a first lieutenant and entered the army December, 1917, a member of the Reserve Medical Corps, and stationed at Camp Greenleaf, Ga., and Camp Devens, Mass. He went overseas July 13, 1918, and was stationed at Saint Amond one month; then went into the St. Mihiel drive where he spent two months under fire. He marched into Germany with the Army of Occupation and left that country May 27, 1919, arriving at Boston, June 13, 1919, and was honorably discharged from the service at Fort Worth, Texas, July 8, 1919.

Dr. Touchstone is a native of Ballinger, Texas, born March 25, 1892. His parents were James N. and Mary Lucy (Smith) Touchstone. His father, now a retired farmer and business man, residing at Sherman, Texas, came to Texas from Arkansas in 1875. He attended the public schools of Sherman and completed his education at Austin College, which he attended three years. He was married at Harvard, Mass., August 16, 1919, to Miss Beatrice Warren Egerton, of Boston, Mass., daughter of C. E. Egerton, retired wholesale tobacco importer. He is identified with the American Medical Association and the State, County, North Texas and Southern Medical Societies; is a Mason and a member of the medical college fraternity, Alpha Mu Pi Omega, and the University Club. His religious affiliation is

with the Baptist Church.

Dr. Touchstone says that because of the great territory to draw from Dallas will become the great medical center of the South and Southwest, and that there will be plenty of money to make it such.

HEODORE L. E. ARNOLD, physician, Wilson Building, is a specialist in eye diseases, and is well known and highly esteemed member of the medical profession in Dallas,

his identity with the profession in this city dating from 1891. He came to Dallas direct from Zurich, Switzerland, where he was first assistant in the University Eye Clinic under Prof. Dr. Otto Haab from 1886 to 1891, and in point of service he is the oldest eye specialist in the city. Since locating in Dallas he has been connected with two of the first medical schools here, and is generally considered as a practitioner of the highest ethical standards, learned in the science of medicine and an efficient and capable practitioner. His medical education was acquired in his native country at Berne Medical College, from which institution he graduated with the degree of M. D. in 1875, and was further augmented by post graduate courses in the University Medical School at Zurich in 1884 and 1885.

Dr. Arnold was born at Solothurn, Switzerland, September 8, 1848, and was educated in the public schools of that town, graduating from the high school in the year 1868. His parents were Dr. Gustave and Babette (Hugy) Arnold, and his father was a well known medical practitioner of Solothurn. He was married at Zurich, April 15, 1880, to Miss Susanna Punter, deceased, who bore him one son, Erwin, a photographer.

Dr. Arnold has witnessed many changes as well as great advancement in the medical life of Dallas since he has resided here, and expresses the opinion that the city should be and will become the leading medical center of the Southwest, the home of great medical schools devoted to the study of all branches of the science, and that greater hospitals and sanitariums will be among the many big things sure to come to the city as the resources of the State are developed and the population increased.



OBERT HUGHES MILLWEE, M.D., came to Dallas from Bell County, Texas, in 1901, and since 1914 has been one of the best known physicians of the city, specializing

in X-ray work, radium treatments, radium therapy and diagnosis. His equipment for handling work of this kind is said to be one of the most complete and expensive in the Southwest and was installed at a cost of approximately \$20,000. Since commencing active practice Dr. Millwee has taught X-ray work in various educational and medical institutions of Dallas and has come to be regarded by other members of the profession as one of the state's foremost experts in this line.

A native Texan, Dr. Millwee was born at Belton, May 29, 1884. He is a son of S. H. and Aletha (George) Millwee, members of two of the oldest families of Texas. The maternal grandmother of Dr. Millwee was a first cousin of the famous General Sam Houston.

Educated in the public schols of Belton and in the high school at Norfolk, Virginia, Dr. Millwee early evinced an interest in medicine and entered Southwestern University at Dallas where he graduated in 1913 with the degree of Doctor of Medicine. He then studied in Chicago at Northwestern Hospital and at Mercy Hospital, Baltimore. He specialized in X-ray and kindred subjects and had special courses at the Massachusetts General Hospital at Boston and Vanderbilt Hospital in New York City.

On September 2, 1914, Dr. Millwee was married to Miss Alma D. Rea, daughter of Mr. and Mrs. T. K. Rea, of Hamilton County, Texas. They have two children, Robert H., Jr., and Helen Aletha.

Dr. Millwee was a member of the medical corps of the United States Navy from 1905 to 1909 and saw service in nearly every portion of the world but principally in China and Japan. Following the outbreak of the war with Germany in 1918 he again entered the medical service of the navy and was soon promoted from lieutenant of the junior grade to lieutenant and servide until the close of the war at New Orleans, having charge of the X-ray Hospital and was also personal officer of the hospital. Dr. Millwee is a member of the Texas Roentgen Ray

Society, American Radium Society and the Radiological Society of North America. He is also identified with all the recognized National, State and Local Medical Associations and Societies, the Lions Club, Chamber of Commerce, Auto Club, Dallas Country Club and University Club of Dallas. He believes Dallas to be one of the best locations in the United States for a great medical center.



R. CHAS. FRANKLIN CARTER, manager and director of the Terrell Biological and Chemical Laboratories and the North Texas Pasteur Institute, 1608½ Main

Street, is an expert in biological and laboratory work, having devoted his entire time since entering the medical profession to these particular lines. His company does laboratory work for the medical profession and gives treatment in hydrophobia cases or furnishes the clinical material for the treatment to physicians in charge of persons affected with rabies.

The Dallas laboratory, located at 1608½ Main Street, is one of the most complete and modernly equipped plants of its kind in the South, having more than five thousand dollars' worth of laboratory equipment. Laboratories are equipped for doing both biological and chemical research work and three experts are kept busy making the various tests and cultures. The products of other laboratories are distributed throughout this section by the Terrell organization.

Dr. Carter is a native of Texas and was born near Gilmer in Upshur County, November 7, 1890, a son of J. F. and Maggie (Jones) Carter. His parents are pioneer residents of East Texas, his father having come to this state from Tennessee prior to the outbreak of the Civil War

The preliminary education of Dr. Carter was received in the public schools and the Gilmer high school and he then attended the East Texas Normal College, graduating in 1909 with the degree of Bachelor of Science. Beginning his medical studies he attended the Fort Worth School of Medicine and finished with the class of 1913, receiving the degree of doctor of medicine. He did post-graduate work in physiological chemistry at the University of Michigan.

In 1914 Dr. Carter began his present work with the Terrell Laboratories in Fort Worth and from 1917 until 1919 was director of laboratories at United States Naval Base Hospital at New Orleans. He was commissioned a lieutenant of the senior grade and received his discharge in August, 1919. He enjoys the distinction of being the second doctor to leave Texas in the service of the United States after the war with Germany was declared. Dr. Carter came to Dallas from Fort Worth on February 12, 1920.

While stationed at New Orleans Dr. Carter was married on June 15, 1918, to Miss Annie M. Taber, daughter of J. F. Taber, well known citizen of Brown County, Texas. They reside at 4722 Columbia Avenue.

Besides membership in the various national, southern, state and local medical societies, Dr. Carter is a member of the American Public Health Association, American Society of Bacteriologists, the State Pathological Society and is deeply interested in the development of Dallas as a great medical center.



R. LEONARD F. BLAND, Eye, Ear, Nose and Throat Specialist, 412-413 Southwestern Life Building, is one of the best known physicians in this section of the state, hav-

ing for five years taught clinical medicine at Baylor Medical College. Graduating from the medical department of the University of Tennessee in 1904, with the degree of M. D., after a two years course in the medical department of the University of Texas he has since further qualified himself as a doctor of medicine by taking post graduate courses at the New York Polyclinic (1908), Harvard Medical College (1910), and Vienna, Austria in 1911, besides attending clinics in London, Paris, Berlin and Edinborough. In 1918 and 1919 he served in the United States Army as a first lieutenant in the Medical Corps, located at hospital in New York, and was discharged from the service June 20, 1919. In 1920 Dr. Bland attended the Chicago Eye, Ear, Nose and Throat College.

Previous to coming to Dallas in 1912, Dr. Bland practiced medicine in South Texas, beginning at Willis, Texas, in 1904, directly after he graduated from the University of Tennessee. After two years at Willis, he went to Port Arthur, Texas, and practiced there from 1906 until he located in Dallas.

Dr. Bland was born at Salado, Bell County, Texas, December 24, 1877; attended the public and high schools of Port Arthur and graduated from the A. & M. College in 1899 with the degree of B. S. His father and mother, J. A. and Eugenia (Fort) Bland, were both natives of Arkansas. His father, now deceased, came to Texas in 1876, and was a planter in Bell county. Dr. Bland's wife was Miss Cora Belle Pace, a native of Texas and daughter of J. B. Pace, deceased, of Sabine Pass, one of the pioneer families of Texas. Mrs. Bland's grandmother is said to have been the first white child born in that part of Texas. Dr. and Mrs Bland live at 4530 Bryan street. The Doctor is a 32d degree Mason, a Knight Templar and member of Hella Temple Shrine. He is affiliated with the American Medical Association, The Dallas County Medical Society, The State Medical Society, The North Texas Medical Society and the Southern Medical Society. His religious affiliations are with the Methodist church.

Dallas should, and unquestionably will, become the medical center of the whole south, is the opinion of Dr. Bland.



R. MARCUS STUART SEELY, surgery and general practice, with offices in the Wilson Building, has been engaged in the practice of his profession since his graduation in

1913. He located in Dallas on May 25, 1920, following his discharge from the Medical Corps of the United States Army. Dr. Seely is an instructor in gynecology at the medical department of Baylor University.

A native of the Lone Star State, Dr. Seely was born at Wortham on May 15, 1889. He is a son of W. M. and Annie (Whitaker) Seely, well known pioneer residents of Wortham. His father has been in the retail drug business for a number of years and came to Texas in 1864 from Mississippi. His mother is a native of Texas and a member of a well known family which played an important part in the history of the state in the early days, her father having emigrated to Texas before it became a state.

Dr. Seely was educated in the public schools and graduated at the Wortham high school in 1906. He then entered the Baylor University School of Pharmacy, graduating in 1910 with the degree of Ph. G. Continuing his studies in the Baylor College of Medicine, Dr. Seely finished with the class of 1913, receiving his degree of Doctor of Medicine.

Following his graduation Dr. Seely served an interneship at the Baptist Memorial Sanitarium until 1914 when he went to Mercy Hospital in Chicago, remaining there until 1916 when he began the prac-

tice of surgery in Iron River, Michigan.

On March 24, 1918, he entered the Medical Reserve Corps and was called for active duty and commissioned as first Lieutenant February 14, 1919. In August he was promoted to a captaincy. Dr. Seely was stationed first at Camp Sherman, Ohio, then at the Rockefeller Institute in New York City, and at the Base Hospital at Fort Sam Houston where he was chief of the bone and joint section of the surgical service. He received his discharge on April 23, 1920.

On March 12, 1917, Dr. Seely was married in Dallas to Miss Louise Berwick, member of a well known Illinois family. They have one daughter, Phoebe Jane.

Dr. Seeley is a member of the American Medical Association, State, County, North Texas and Southern Medical Societies and the American Legion.



R. VAN COOKERLY, who has offices in the Dallas County State Bank Building, has been prominently identified with the profession in Dallas for several years and is a

young man of the highest ideals. He makes a specialty of the treatment of genito-urinary diseases. He is a member of the United State Health Service and adjutant with the Federal Board of Vocational Education, being a member of the medical staff. He graduated with the degree of M. D. from the Southern Medical University in 1915, and was an interne in the City Hospital for sixteen months, and in 1916 he began to practice in Dallas with Dr. John H. Dean. He joined the army June 1, 1917, was made first lieutenant in the medical corps, 36th Division, and stationed at Camp Bowie. He spent eleven months overseas and was in the Meuse-Argonne drive, in which he won a citation for distinguished service. He was made a captain in August 1918, and later promoted to Major in the Medical Reserve Corps.

Dr. Cookerly came to Dallas in 1910, from Groesbeck, Limestone County, where he was born January 2, 1894, the son of C. S. and Alma (Hart) Cookerly. His father was a pioneer citizen of the State and a prominent business man at Groesbeck. He was educated in the public schools of his home town, graduating from the high school in 1911. His marriage to Miss Geraldine Hoggard of Oklahoma, daughter of C. P. Hoggard, a well known rancher of Oklahoma was consummated at Sherman, Texas, July 3, 1920, and they live at 701 Woodlawn Avenue. The doctor is identified with the American Medical Association, the State, County, Southern and North Texas Medical Societies and the Association of Military Surgeons. He is a 32nd degree Mason and member of Hella Temple Shrine and the Dallas Athletic Club.

Dr. Cookerly is a booster for Dallas, and says the city has plenty of clinical material to make it the leading medical center of the Southwest.

EN NEAL ARD, M. D., Dallas County Bank Bldg., came to Dallas in 1915, and makes a specialty of gynecology, that branch of medical science which treats of the func-

tions and diseases of women, and that he is considered an authority on this subject is reflected by his selection as a lecturer in the Baylor University lecture course. Upon coming to Dallas he established an office in the Wilson building, where he remained until May 18, 1919, when he moved to his present address in Dallas County Bank Bldg.

During the war with Germany, Dr. Ard was a member of the United States Medical Reserve Corps, and was commissioned a first lieutenant October 4, 1918, while on duty at the Base Hospital at Camp Travis. He was discharged from the service May 18, 1919, when he returned to the city.

Dr. Ard is a native of Pickton, Hopkins county, Texas, born September 7, 1884. His parents were N. and Elizabeth (May) Ard, and his father was a pioneer groceryman, of Pickton. His mother was a native of Texas. He was educated at the East Texas Normal School, receiving two degrees, B. S. and B. L., and received his medical degree at Baylor University in 1915. November 18, 1916, he was married to Miss Maudie Lew Yattes at Josephine, Texas, daughter of G. B. Yattes of that place, and they have one little daughter, Mary Louise, to gladden their hearts and bring sunshine into the family home at 900 N. Bishop street.

The doctor is a Mason and a member of the I. O. O. F. and takes an active interest in all matters pertaining to his profession. He is deeply interested in the upbuilding of Dallas and is confident the city will become the chief medical center of the Southwest. He declares that Texas is the greatest State in the Union as well as the largest, and that Dallas is the brightest spot in the constellation of States. In other words, he is full of the Texas and Dallas spirit, the thing it takes to make States and cities great.



O C. ALEXANDER, physician, Municipal Building, in charge of the city and county Venereal Clinic, maintained by the city, county and Federal governments, special-

izes in genito-urinary diseases and in addition to his connection with the venereal clinic at the city hall, does private practice. His offices are located in the Dallas County State Bank Building, rooms 901-2-3. He was appointed to his present position by Mayor Frank Wozencraft in November, 1919, and has given a service that was highly satisfactory to Federal, county and city governments. Dr. Alexander is a graduate of the medical department of the University of Tennessee, receiving his M. D. degree in 1915. He then went to New York and spent one year as an interne in the Nursery and Child's Hospital, and in August, 1916, joined the British Navy as lieutenant in the medical corps. In February, 1917, he became attached to the American Medical Corps, was made a captain and in October, 1917, was promoted to major. He spent one year in Honolulu, and in the United States was stationed at Camp Lewis and Camp Pike. He was discharged from the service June 4, 1919, and immediately located in Dallas.

Dr. Alexander is a native of Garland, Texas, born March 8, 1893, and educated in the public schools there, graduating from the high school in 1911. His parents were J. D. and Nannie E. (Arnold) Alexander. His father, deceased, was a business man at Garland and State Field Man for the Woodmen of the World. Both parents were natives of Alabama. He was married in Honolulu, February 23, 1918, to Miss Florence Hastings, of London, England, daughter of D. Hastings, a business man of London. They have their home at 917 North Haskell Avenue. The doctor is a member of the American Medical Association, the North Texas, State and County Medical Societies, the Masonic Order, the Dallas Athletic Club and the University Club, Lakewood Country Club. His religious affiliation is with the Baptist church. He is an enthusiastic booster for Dallas and believes the city will became the great medical center of the Southwest.



R. JOHN R. BEALL, 15191/2 Main Street, came to Dallas in April, 1918, from New York City and has been actively engaged in the practice of his profession here for the

past three years. He has been one of the leading spirits in the movement for a new hospital in Dallas and has given a great deal of time to the task of arousing interest in the proposed million dollar institution.

A native of Texas, Dr. Beall was born at Decatur, August 28, 1888. He is a son of R. H. and Hattie (Renshaw) Beall, well known residents of Decatur. His father came to Texas from Mississippi in 1853 and for many years was one of the leading attorneys of Decatur. His mother is a native of Tennessee.

After receiving his preliminary education in the public schools and the high schools of his home town, Dr. Beall matriculated by examination in the University of Texas and in 1910 graduated with the degree of Bachelor of Arts. He then entered the medical department of the University, graduating in 1914 with the degree of Doctor of Medicine. He then went to New York and did interne work in the New York City Hospitals and was with the department of health in New York for six months. He then went to the Manhattan Hospital for the Insane where he did special work for a year and then for a year and a half was with the New York Hospital, Hudson Street Branch, before coming to Dallas and engaging in private practice.

On September 6, 1916, Dr. Beall was married in New York City to Miss Gabriella Baldwin, member of a well known Texas family. They reside at 5540 Victor Street.

Dr. Beall is a member of the Texas Medical Society and the Dallas County Medical Society and takes an active interest in all matters pertaining to the profession. He is a firm believer in the future of Dallas and predicts that the city will become a great medical center. He also is a Mason and a member of the Knights Templar bodies and the Junior Chamber of Commerce.

ILLIAM CLAIBORNE BROWNE, physician. 312 Southwestern Life building, who has been practicing in Texas since he graduated from the University of Nashville, Tenn., in

1906 with the degree of M. D., is a veteran of two wars, and in the last one the record shows that he went into the army July 28, 1917, as first lieutenant, and came out May 28, 1919, as captain. He went to France September 15, 1918, and was with the engineers at Abainville Muse and all over the American front, including the Argonne. He was in the field fourteen months. He served in the Spanish-American War from 1897 to 1900, one year in the cavalry and two years in the medical corps.

Dr. Browne began the practice of his profession at Britton, Ellis county, and remained there until 1908, when he moved to Midlothian, where he practiced until he came to Dallas in 1919. In 1913 he took post graduate work at Rush Medical College in Chicago, and in 1916 he took a post graduate course at Tulane University, New Orleans. He was born at Gatesville, Texas, January 15, 1874, and attended the high school at Brownwood. His parents were both natives of the State, his father, C. M. Browne, rancher and cattleman, being a native of Galveston, and his mother, Margie (Key) Browne, being a native of Palestine.

On December 21, 1905, at Midlothian, Texas, Dr. Browne was married to Miss Delle Evyline Lawrence, daughter of J. E. Lawrence, and they have one daughter, Margie E. Evyline, and the trio live at 5210 Victor St. The doctor is identified with the leading medical associations and societies, including the American Medical Association, the North Texas Medical Society and State and County Medical So-

He expresses the belief that Dallas will be the greatest medical center in the entire Southwest, holding that the city is the logical location for it. Although a citizen of Dallas only a short time, he is identified with all the agencies devoted to the task of making it a greater and a better city, and he believes it is destined to become the most important city in the great Southwest.



ANE BUTLER COOKE, M. D., health officer of the city of Dallas with offices at the Municipal Building, has been a resident of Dallas since December, 1918, coming here

upon his discharge from the medical corps of the United States army. Dr. Cooke was appointed city health officer July 1, 1919, and has entire charge of city health matters, including the department of communicable diseases, the disposition and quarantine of people who have come in contact with these cases, the detention, internment and treatment of persons afflicted with venereal diseases.

Dr. Cooke is a native of Tennessee and was born in Carroll County, October 31, 1886. His parents were George M. and Sophie (Blair) Cooke, well known residents of Tennessee for many years. He received his preliminary education in the public schools of Tennessee and after coming to Texas attended Trinity University at Waxahachie and later was a student in the State Normal School at Huntsville. Completing his academic courses, he matriculated in the medical department of the State University at Galveston and graduated with the degree of doctor of medicine in 1913.

Following his graduation Dr. Cooke served an interneship at John Sealey Hospital at Galveston, remaining there until 1914 when he was appointed assistant state quarantine officer at Galveston. He remained in the service of the state quarantine department until 1916 when he went with the United States public health service and was stationed at the port of Vera Cruz, Mexico, until November, 1917. He then came back to the United States and served as acting assistant surgeon in the United States public health service and was stationed at Camp Bowie. In April, 1918, he was commissioned a major in the medical corps and stationed at Dallas until September, 1918, and then assigned to duty at Leon Springs and Fort Oglethorpe, Georgia, until his discharge on December 12. Dr. Cooke then

took up private practise in Dallas until his appointment as city health officer the following July.

Dr. Cooke is unmarried and his principal interest is the promotion of better health and better living conditions for the people of Dallas. He is intensely devoted to his work and takes a great deal of pride in the fact that Dallas is one of the healthiest cities in the United States. He predicts that the city will become one of the really great medical centers of the country in the next few years.

Dr. Cooke is a member of the American Legion, the American Medical Association, State, County and North Texas Medical Societies, the American Public Health Association and the Association of Military Surgeons. He is a thirty-second degree Mason, a member of the Scottish Rite bodies and of Hella Temple Shrine. He also is a member of the Officers' Club of Dallas.



R. GATES COLLIER, 513 Southwestern Life Building, engaged in the general practise of medicine and surgery, is one of the medicine and surgery, is one of the policy in Dallas. known of the younger physicians in Dallas.

He is practising with his father, Dr. W. W. Collier, and has been in Dallas for seven years, coming here in 1914 from Italy, Texas.

Dr. Collier is a native of Texas and was born at Italy August 4, 1896. His parents are Dr. W. W. and Hattie (Gates) Collier.

After receiving his preliminary academic education in the public schools and the Italy High School where he graduated in 1913, Dr. Collier attended High School in Dallas for a year, graduating here in 1914, and then took up his medical course in the medical department of the University of Tennessee. Dr. Collier was one of the honor men in the graduating class of 1918 when he received his degree of Doctor of Medicine. During his senior year Dr. Collier served as interne in the Memphis General Hospital and after receiving his degree was for a short time connected with Roosevelt Hospital in New York City. On September 1, 1918, he entered the medical department of the United States Navy and was commissioned a Lieutenant of the junior grade. He was in the Naval Medical School at Washington, D. C., for a while and then stationed at Quantico, Virginia, in the Base Hospital of the Marine Corps. He then went to Santo Domingo with the Fifteenth Regiment of Marines and remained there until June, 1919.

Dr. Collier is unmarried and is a popular member of the younger social set in Dallas.

Deeply interested in the movement to make Dallas a great medical center, Dr. Collier declares the city should provide additional hospital and clinical facilities and when these are provided he believes the success of the greater medical center movement will be assured. He is a member of Texas Medical Society and the Dallas County Medical Society.



R. EARL LOVE CARTER, now engaged in the general practice of medicine and surgery, 523-4 Wilson Building, is making

plans to devote the major portion of his time to obstetrics and gynecology. He is associated with Dr. Henry Clay who has specialized in gynecological and obstetric work for several years.

Dr. Carter is a native of Texas and was born at Abbott in Hill County, March 10, 1895. He is a son of Dr. C. C. and Emma (Love) Carter. His father is a well known physician now practising in Oakwood, Texas, and who came to the Lone Star State in the year of 1885 from the city of Lousville, Ky. The preliminary education of Dr. Carter was received in the public schools and the high school at Oakwood where he graduated in 1910. He then attended the Marshall Training School in San Antonio, graduating in 1911, and then entered the academic department of Southern Methodist University, studying for a year, and then matriculating in the medical department of S. M. U. When the medical department of Southern Methodist University was merged with the Baylor University School of Medicine, he continued his studies and graduated at Baylor in the class of 1918, receiving the degree of Doctor of Medicine. Following his graduation he accepted an interneship at the Baptist Memorial Sanitarium and was stationed there during the war as a member of the Medical Reserve Corps. In 1918 he went to Van Alstyne, Texas, and began practising

Clay and returned to Dallas. Dr. Carter is a member of the American Medical Association, Southern Medical Association and the State, County and North Texas Medical Societies. He also is a Mason and a member of Trinity Valley Lodge No. 1048 and Hella Temple Shrine, Dallas. He is unmarried and resides at 5128 Reiger.

with Dr. S. D. Moore, continuing there until May 1,

1920, when he formed a partnership with Dr. Henry

An enthusiastic booster of the movement to make Dallas a great medical center, Dr. Carter believes the city will became a real center of medical education in the South.

D. DONNELL, editor of the Wichita Daily Times, at Wichita Falls, is one of the best known newspaper men in West Texas and has been with the Times since

its organization in 1907. He is president of the Times Publishing Company, publishers of the paper, which has an average daily circulation of about ten thousand. Other officers of the publishing company are R. E. Huff, vice-president, and Rhea Howard, secretary-treasurer. The Times has fifty employees and occupies approximately six thousand square feet of floor space. Besides a comprehensive and ably edited editorial department and local news service, the Times is supplied with domestic and foreign news over the leased wire service of the Associated Press and United Press and besides has the service of the New York Post and other nationally known news gathering organizations.

Mr. Donnell is a native of Indiana and was born in the southeastern portion of the state in 1881. He attended the public and high schools of that section and then matriculated at Indiana University. He began his newspaper career in Indiana and in 1902 came to Texas. He removed to Wichita Falls in 1907 and the Times Publishing Company was organized in that year. He became president of the company in 1915 and for the past seven years has been actively in charge of its policies.

Mr. Donnell was married in Wichita Falls in 1909 to Miss Mathilde Christensen, daughter of J. V. C. T. Christensen, president of the Wichita Foundry and Machine Company. They have five children, Mary Elizabeth, Mathilde, William Luther, Ben and Jennie June. The family home is at 2307

In spite of the activity incident to the publication of a daily newspaper Mr. Donnell finds time to devote a great deal of attention to civic matters in which he is interested. He is a Mason, Master of

the Royal Arch Chapter, and a member of the Knights Templar and the Elks. He is an enthusiastic booster for Wichita Falls and predicts a great future for this enterprising and progressive city.



R. QUINCY BROWN LEE came to Wichita president and past secretary of the within County Medical Society. He has been an president and past secretary of the Wichita

interne in the John Sealy Hospital, Southwestern Casual Hospital of San Antonio, and the Providence Hospital at Washington, D. C. He practised three years at San Antonio and was with the state health department for two years. During the war with Germany he was in the service eighteen months, serving as major in the medical corps. He was ten months in France.

Dr. Lee was born at Weatherford, Texas, March 18, 1888, son of Dr. J. J. Lee, who has been practising at Munday, Texas, for the past twenty years. His mother was Sadie Saule. He was educated at Polytechnic College at Fort Worth and received his M. D. degree at the University of Texas, where he took the medical course.

He was married at San Antonio in 1912 to Miss Genevieve Thompson, daughter of J. A. Thompson, a ranchman of Fort Davis, Texas, and a 33d degree Honorary Mason. Their union has been blessed by three children: Mary Elizabeth, James and Frank.

Dr. Lee is a Scottish Rite and York Rite Mason, and a Shriner, belonging to Wichita Blue Lodge No. 636, and Moslah Temple. He is a member and past president of the Rotary Club, the Golf Club and president of the Wichita County Medical Society. He is also a member of the board of managers of the Methodist Hospital.

His church affiliation is with the Methodist denomination.



R. THOMAS JEFFERSON STRONG, American National Bank Building, was honorably discharged from the army on March 30, 1919, and located at Wichita Falls. He has

been a practicing physician for twenty-two years, seven years of the time in the government service. He graduated from the University of Vermont in 1899, and joining the army the following year was sent to the Philippines for two years as first lieutenant A. A. Surgeon in the Medical Corps. Later he was stationed at San Francisco for two years, and then at various other points for a period marks a total service of about five years. He then withdrew from the army (1905) and went back to Vermont, remaining there one year. In 1907 he went to Canada and in 1908 he was assigned as first lieutenant in the United States Public Health Service in North Dakota, as Acting Assistant Surgeon. He left this service and located at Enderlin, N. D., and practiced there for several years. During his stay at Enderlin he was surgeon for the "Soo Line" Railroad. In 1917 he again went into the army service, being commissioned first lieutenant, then captain, then major. He went to France with the 90th Division and helped to organize same. He was in France and Germany about one year, and was commanding officer of Field Hospital No. 359 on the Western front. He spent seventy-four days on the front and was in the St. Mihiel and Argonne drives. He is a specialist in surgery and gynecology.

Dr. Strong is a native of Hudson Falls, N. Y.,



Borrell



born May 22, 1877. His father, Thomas J. Strong, was former Pvt. Brig. General in the Civil War and his mother, Mary Margaret Schaeffer Strong, was a native of New York.

He was married at Enderlin, N. D., to Miss Charlotte Dalton Burgess, of Virginia, member of the old Virginia family of Daltons. Her father, Capt. J. H. Burgess, was a captain in the Civil War and very prominent in Henry County, Va. The Burgess and Dalton families were among the most prominent

in the state. Dr. and Mrs. Strong reside at 1663 Elizabeth Street.

Dr. Strong is a Scottish Rite Mason and a Shriner, belongs to the Elks and the University Club. He is a member of the Baptist Church.

> LBERT DICKSON PATTILLO, M. D., of the medical firm of Pattillo & Collard, and president of the Wichita County Medical Society, City National Bank Building, came

to Wichita Falls from Electra in 1916. He has been practicing his profession in Texas since 1907, and has been secretary of the Wichita County Medical Society for three years. In 1915 he did post graduate work at the New Orleans Polyclinic, and in 1916 he served as interne in the Baptist Sanitarium at Dallas, Texas. He was in the volunteer medical service corps during the war, but was never called

into active duty.

Dr. Pattillo is a native of Mt. Vernon, Texas, born June 4, 1881. His father, A. D. Pattillo, is a native of Texas and a stock farmer. His mother was Elizabeth Lecretia Arrington, also a native of Texas. He attended the Mt. Vernon public schools and graduated from the medical department of Baylor University at Dallas, in 1911, with the degree of M. D. He was married at Mt. Vernon, Texas, in 1904, to Miss Berta Hortense Russell, of Winnsboro, daughter of I. Russell, a pioneer citizen of that section of the state and for fifteen years postmaster at Winnsboro. They have three children, Albert, Dunlap and Lourie Glenn, and the family home is located at 1662 Elizabeth Street.

The doctor is among the prominent men in his profession at Wichita Falls, and is a progressive citizen. He is identified with the Knights of Pythias, the Elks, the University Club, the Wichita Club and the American Medical Association, the State, Northwest Texas and County Medical Societies, and takes an active interest in each organization. His religious faith is with the Disciples of Christ (Chris-

tian Church)

R. M. H. GLOVER, whose offices are in the Bob Waggoner Building, came to Wichita Falls in 1916, from Paducah, Texas. Prior to coming to the city he had been an interne in the Mercy Hospital at Pittsburgh, Pa., for one

year. He has been practicing since 1916 and makes a specialty of X-Ray work.

For a young man just qualifying for the medical profession, Dr. Glover received some very important assignments in the government service during the late war. He was in the army a little more than one year, first at Fort Oglethorpe, Ca., in General Hospital No. 14. He was one of seven men selected out of more than one thousand to be sent to John Hopkins Hospital for advance work in X-Ray to take charge of same in United States hospitals, and after completing the course he was sent to take charge of General Hospital No. 9.

He is a young man, prominent in his profession

and enjoys the esteem of all who know him. He was born at McKenzie, Tenn., October 15, 1888. His father, A. J. Glover, was a Tennessee stock farmer.

Dr. Glover graduated from the Paducah, Texas, high school, attended Baylor University at Waco, and graduated from the University of Texas, Medical Department, receiving his M. D. degree in 1915. He was married at Chattanooga, Tenn., in 1918, to Miss Inez M. Cates, and they reside at 1828 Huff Street.

Dr. Glover of Phi Beta Pi Medical Fraternity and T. N. E. at the University of Texas; the Wichita Falls Golf and Country Club, the Rotary Club and the National. State and County Medical Societies.

R. MICHAEL M. WALKER, of the medical firm of Walker & Fletcher, Bob Waggoner Building, came to Wichita Falls from South Texas in 1890. He began practicing medi-

cine in 1908, and now makes a specialty of surgery. He was county health officer about five years and served about one year as city health officer. He has taken post graduate courses in various hospitals throughout the country and has attended the clinics in the Charity Hospital at New Orleans, is acting assistant surgeon United States Public Health Serv-

During the war Dr. Walker served six months with the Hoover commission in Northern Austria, Bohemia and Russia. He spent one year in the medical corps of the English army, and worked in British hospitals in London for a while. He was major in the medical corps in Belgium, and spent several

months in hospitals in France.

Dr. Walker was born in LaVaca County, Texas, September 20, 1883. His parents were S. W. and Mary Muckelroy Walker, both natives of LaVaca County. His father was a farmer. He attended the high school at Wichita Falls and graduated in medicine at the St. Louis College of Physicians and Surgeons, securing his M. D. degree there.

Dr. and Mrs. Walker, who was Miss Vella Rainey, were married in Wichita Falls and they reside at 1310 Broad Street. The doctor is a Mason and a Shriner, York Route, Wichita Blue Lodge No. 635, Maskat Temple. He is also a member of the Coun-

try Club and the Chamber of Commerce.

He stands very high as a citizen and as a physician and is a great booster for his city, believing it to be one of the best in the state and with a future that indicates that it will become the leading metropolis of West Texas.



R. JERRY C. FALVEY, of the firm of Mc-Nees, & Falvey, came to Wichita Falls from Humble, Texas, in 1920. He comes from a family of physicians, his father and three

brothers being practitioners and one brother studying for the profession. After graduating from the University of Tennessee with the degree of M. D., he began practising at Graybury, Texas. He did saw mill practise in South Texas about two years and then went to Henderson, Texas, where he remained three years. He then moved to Humble, Texas, where he remained for five years and where he operated a hospital under the firm name of Falvey Brothers. It had about twenty-five rooms. Dr. Falvey was engaged in looking after surgery work for the oil companies operating in the Humble field. In 1918 he was captain in the medical corps at Camp McArthur, Waco, Texas; Hattiesburg, Miss., and Key West Barracks in Florida. He also did service in the base hospitals. He was in the service sixteen months and still holds a commission

on the reserves. After the war he returned to Humble, sold out his hospital there and moved to Wichita Falls. He is still interested in leases and production in the Humble field.

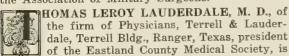
Dr. Falvey is a native of Wells, Texas, born September 26, 1886. His parents, Dr. J. C. Falvey and Matildy White, were natives of Texas. His

grandparents came from Ireland.

He was educated at Sewanee University, graduating from that institution with the Ph. D. degree; Vanderbilt University and the University of Tennessee, getting his M. D. degree at the latter. He has done interne work in the New York Polyclinic Hospital, and post graduate work at Tulane University, New Orleans.

Dr. Falvey is a 32d degree Scottish Rite Mason and a Shriner, belonging to Egypt Temple, Florida, Wells Blue Lodge; Beaumont B. P. O. E.; Wichita Club, State and County Medical Associations and

the Association of Military Surgeons.



one of the younger active surgeons of the Lone Star State and with his education in America's leading Universities, hospitals and surgical firms, together with his practical experience, is rendering an invaluable service to his city and the territory of the Northwest. Since 1919, Dr. Lauderdale has resided at Ranger and has been one of the most active in his profession. He is a practicing surgeon and his firm, Terrell & Lauderdale, has a hospital in the Guaranty

State Bank Bldg., of twenty-six beds.

Dr. Lauderdale is a native of Kansas. He was born at Oswego of that state on June 6, 1889. His mother is Martha (Elliott) Lauderdale who now resides in Washington. His father, R. J. Lauderdale, now deceased, was a pioneer in the state of Kansas in the retail grocery business. His brother, William Lauderdale, is president of the First National Bank of Yale, Oklahoma. In the University of Oklahoma, Dr. Lauderdale began his technical education and from that institution received the degree of M. D. in 1913. He continued his work in the University of Chicago and did interne work in the Bellview Hospital of the city of New York, one of the largest hospitals in America. In various other institutions, Dr. Lauderdale has practiced as physician and surgeon.

He was associated with Dr. Watson of Chicago for two years previous to locating in Oklahoma City from which center he came to Ranger, Texas, in 1919.

In 1913, at Oklahoma City, Miss Jane Pulley and Dr. Lauderdale were united in marriage. Thomas LeRoy Lauderdale Jr., is their one son and the family reside at 1400 Folk Street. Dr. Lauderdale served as first lieutenant in the medical corps in the late war, being in the Army work for fourteen months. On return from Army service, he chose the rapidly developing West for his territory and it was then that he located at Ranger. There he is active among social circles as well as in professional life. He is an enthusiastic Mason and a member of the Ranger Medical Society and is president of the Eastland County Medical Society and the State Medical Association and has been recommended for a fellowship in the American College of Surgeons. With his training and ability, he is destined to be a leader among the surgeons of the West.



ALLACE P. MARTIN, M. D., at the First National Bank Building, Burkburnett, Texas, as founder, manager and owner of the Martin Hospital of Burkburnett, is one

of the greatest benefactors of northwest Texas and is a physician of ability both from the medical college he is a graduate of, the large and noted hospitals he has served with along the Pacific Coast, and in his service and usefulness in army work during the late war. A leading physician in his part of the state, in August, 1920, Dr. Martin established, in order to care better for his patronage, the hospital which contains twenty beds and retains the constant service of six trained nurses and other helpers, and it is an establishment of the general

hospital army type.

Dr. Martin was born at Evansville, Ind., in 1886. His father, Robert Perry Martin, deceased since his son was one year old, was a farmer in Vanderburg County; his mother, a native of Indiana, is Daphne (Allen) Martin. His schooling began in Farmersville, Indiana, was continued in the high school at Fowler, California, then through the first year of medical work at Cooper Medical College, then in the medical department of Leland Stamford University and completed in the medical department of the University of Southern California. He served his interneship at the Sacramento Hospital and then started his practise at Pino Grande, Cal., where he continued for eight months and then located at Fresno, California, where he had practised for a year and a half when he entered the army in the late war as first lieutenant in the Eighteenth Division at Camp Travis, San Antonio, Texas, in September, 1918. He was discharged in April, 1919. He then came to Burkburnett where he practised for a year before establishing the Martin Hospital.

At Los Angeles, California, on June 8, 1915, Miss Camille Tripp became the bride of Dr. Martin; they have one child, Marcella Francis, age four. Dr. Martin is a Scottish Rite Mason and is a Shriner at the Maskat Temple. Since coming to Burkburnett he has served his city as councilman and is active in the Chamber of Commerce. As one of the best trained and experienced physicians in his part of the state, Dr. Martin and the Martin Hospital are

rendering a great service to the public.

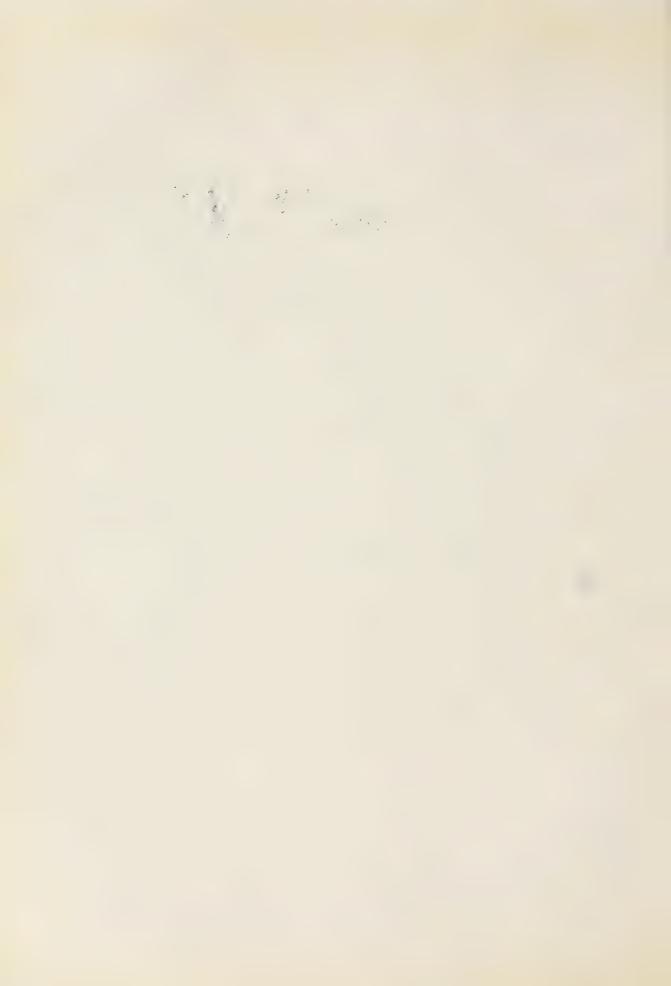
AYLOR CLYDE GILBERT, physician and surgeon, 603 Wilson Building, former instructor of diagnosis and minor surgery in the medical department of the Southern

Methodist University, has been prominently identified with the medical profession in Dallas since 1911, and is held in high esteem by fellow members of the profession. He devotes himself to the general practice of medicine and surgery and is very generally recognized as a very capable and efficient practitioner. He is a graduate of the medical department of the University of Texas, receiving his M. D. degree in 1910, and in the same year and 1912, he did post-graduate work in the General Hospital at Kansas City, Mo. The years 1918 and 1919 were spent in the army as a member of the Medical Reserve Corps, and nine months of this time were spent in France at Evacuation Hospital No. 36, at Nantes. He was commissioned a first lieutenant during his connection with the army and was discharged from the service August 16, 1919.

Dr. Gilbert is a native of Texas, born at Grapevine, Tarrant County, June 20, 1883, but reared in



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Dallas County. His father, D. W. Gilbert, came to Texas from Mississippi in 1870, and was a practicing physician at Irving, Dallas County. His mother, who, before her marriage, was Mary Etta Boardman, was a native of Dallas County, born at Garland. He attended the schools at Grapevine and Irving and graduated from the North Texas Normal School in 1904. He is a 32d Scottish Rite Mason and a member of Hella Temple Shrine, belongs to the Dallas Auto Country Club and is identified with the American Medical Association and the State and County Medical Societies. He lives at the Park Hotel.

The building up of clinics in Dallas will go very far toward making the city the leading medical center of the South and Southwest, Dr. Gilbert says, and he is confident this will be done, even though it will take a considerable amount of money. He believes there is no city in the country with a more promising future than Dallas, and he is quite confident that Dallas can do anything it sets itself to do.

EWEL DAUGHETY, M. D., 405 Main Ave., Brownwood, Texas, limited to general surgery, is general surgeon for an insurance company. He has made a study of pathology and bacteriology and was associate pro-

fessor of these subjects in the medical department of Southern Methodist University in 1915-16.

Dr. Daughety began his medical career in Dallas six years ago following his graduation from the medical department of the Southern Methodist University in 1914 when he received his degree of doctor of medicine. He taught in the school for a year and then began private practice. He practiced general medicine and surgery in the city of Dallas from that time until he came to Brownwood in March 1921 and bought the Physicians & Surgeons Sanitarium at 405 Main Ave., of which he is the sole owner and controller. On coming to Brownwood he limited his work to surgery. On the morning of December the 18th, the sanitarium was completely destroyed by fire, but plans are already being laid for immediate construction of a modern, up to date, fire proof structure, to the capacity of 50 beds.

A native of Tennessee, Dr. Daughety was born at Saulsbury, Tenn., July 4, 1887. His parents were Reuben Daughety and Elizabeth (Bryant) Daughety, both natives of Tennessee, who came to Texas in 1901. Dr. Daughety was educated in the public schools and high school of Saulsbury and graduated at the Hughes Springs High School in 1903.

After his graduation from high school he worked on a farm in East Texas until 1906 and then attended a commercial school until 1907. He went to Marshall in that year and was employed as a nurse in the Texas and Pacific Hospital until 1910 when he came to Dallas and entered the medical department of the Southern Methodist University.

On April 29th, 1910, Dr. Daughety was married to Miss Marie Oswald, a native of Gottschee Austria, at Marshall. They have two children, Reuben Oswald and Jewel Donald.

Dr. Daughety is a member of the American Medical Association, Southern Medical Society and the Fourth District Medical Society, also the Brown County Medical Societies, also the State Medical Society. He also is a member of the Masons, Knights of Pythias and Maccabees and a director of the Chamber of Commerce and is a director of the Boy Scout work in Brownwood.



R. THOMAS CLEVELAND BREWER, 812 Wilson building has been a resident of Dallas since 1908, coming here in that year from Georgetown, Texas, to begin his med-

ical studies in the medical department of the Southern Methodist University. He is doing general practice and surgery.

Dr. Brewer is a native of Texas and was born in Nacogdoches County October 1, 1887. He is a son of H. E. and Emma (Mosley) Brewer, well known residents of Texas for many years. His father came to Texas from Arkansas shortly after the close of the Civil War and was in business at Linn Flat, Texas, for a number of years prior to his death. His mother was a native of Georgia.

After receiving his preliminary education in the public schools and high school at Georgetown, Dr. Brewer continued his academic studies in Southwestern University and then entered the medical department of Southern Methodist University for his medical training. He graduated from S. M. U., with the class of 1912, receiving the degree of Doctor of Medicine.

After serving as an interne at Saint Paul's Sanitarium during 1912 and 1913, he began general practice in Dallas.

During the war Dr. Brewer enlisted in the Medical Corps of the United States Army and was commissioned first Lieutenant. He was assigned to duty with the base hospital at Camp Travis, serving during a part of 1918 and 1919. Upon receiving his discharge he resumed practice in Dallas.

Dr. Brewer was married at Dallas in 1914 to Miss Affie Mae Baxter, member of a well known Texas family. They have one daughter, Geraldine.

Dr. Brewer is an enthusiastic booster for Dallas and a strong believer in the city's future as a medical center. He is a member of the American Medical Association, Texas, North Texas and Dallas County Medical Societies and the Dallas Automobile Club. He is a communicant of the First Methodist Church.



R. J. SPENCER DAVIS, surgeon and office consultant, came to Dallas in 1909, coming here directly from the Massachusetts General Hospital and Children's Hospital where

he had served as interne for one year following his graduation in 1908. Dr. Davis is an active member of the general staff at Saint Paul's Sanitarium and is on the visiting staff of other hospitals in the city.

A native Texan, Dr. Davis is essentially loyal to the customs and traditions of the Lone Star State. He was born at Blooming Grove in Navarro County, April 8, 1881. His parents were Dr. J. M. and Sarah (Simpson) Davis, natives respectively of North and South Carolina and who emigrated to Texas shortly after the close of the Civil War. The public schools and the high school of Blooming Grove supplied the medium for the early education of Dr. Davis and later he pursued an academic course at the Kansas City University. He entered the medical department of Tulane University and graduated there with the degree of M. D. and M. Ph. in 1908, being an honor man in both classes.

Diagnostical medical and surgical center is maintained at 2701 Live Oak Street, where all modern methods for diagnosis and treatment of medical and surgical conditions are maintained.

Dr. Davis is vice-chairman of the commission elected by the Methodist denomination for the erection and maintenance of the Dallas Sanitarium, a million dollar institution, erection of which will begin June 15, 1922. This will give to Dallas its most modern hospital and will make Dallas the leading hospital center of the Southwest.

On September 11, 1901, Dr. Davis was married to Miss Gertrude Greene, daughter of Dr. J. A. Greene, of Blooming Grove. They have one child, Lidell

Spencer.

For seven years Dr. Davis held the chair of orthopedic surgery and children's diseases at Southern Methodist University. He maintains one of the few laboratories in the United States doing blood chemistry for general private and professional purposes. Three assistants are retained in this department. During the epidemic of meningitis in Dallas in 1911 Dr. Davis was appointed diagnostician for the city.

In July, 1918, he became first assistant chief surgeon of United States General Hospital No. Three and rose soon from the rank of captain to that of major. He was discharged in May, 1919. Dr. Davis is a charter member of the Association for the Study of Internal Secretions and maintains membership in all the recognized medical associations and societies, national, state and local. He is a Past Master of the Masonic Lodge, Past High Priest and Past Grand Pursuivant of the Grand Lodge, a Knight Templar, member of Hella Temple Shrine. He is a charter member of the Dallas City Club and a member of the Chamber of Commerce.



HARLES BELL GILLESPIE, of the firm of Gillespie and Gillespie, mortgages, loans and investments, and vice-president of the Central State Bank, is one of the pioneer business men of Dallas. He came here in 1867 from

Columbus, Arkansas, and has watched Dallas grow from a small town to a great metropolis. From 1875 to 1876 Mr. Gillespie held the position of assistant county treasurer, and from 1876 to 1892 he was assistant county tax collector, and country tax collector from 1882 to 1890.

The firm of Gillespie and Cullum, real estate, mortgages and loans was established in 1891, then in 1907 Mr. Gillespie was appointed finance commissioner of the city, when the city changed to commission form of government, which position he held until 1911, then the firm became Gillespie and Rucker. Mr. Gillespie's son, Virgil C., also being associated with the business. In 1914 Mr. Rucker left the firm, which is now Gillespie and Gillespie. From 1914 to 1915 Mr. Gillespie had charge of the mortgage and loan department of the Central State Bank, he being vice-president and one of the organizers of the bank. In 1915 he took over the mortgages and loan department of the bank and maintained offices in the bank until October, 1919, when his business was transferred to the Praetorian building. The firm now composes, in addition to Mr. Gillespie, his two sons, V. C. and W. F. Gillespie. He has watched the rise in value of Dallas real estate and has watched the city grow and spread in all directions, therefore, he is an authority on real estate valuation. Mr. Gillespie has been secretary of the Mutual Building Association since 1894 and has represented the United States Mortgage and Trust Company of New York in Dallas and Fort Worth for many years.

Mr. Gillespie was born in Drew County, Arkansas, December 7th, 1854, and is the son of Dr. C. C. Gillespie who was a practicing physician in Dallas from 1867 until his death in 1887. His mother was Miss Zillah Haynes, born in Tennessee. Mr. Gillespie was educated in the Dallas Public Schools, and Trinity University. He was married to Miss Emma Cullum in Dallas in 1882, who is the daughter of M. H. Cullum, a Methodist Minister. They reside at 3203 Douglas Street, and have four children, Virgil Cullum, William F., Mrs. Gean Lankford and Mrs. Maud Rucker wife of Mr. J. B. Rucker, of the firm of Rucker, Heartsill & Jones. He has one grand child, daughter of his son Virgil, Mary Bell Black Gillespie. Mr. Gillespie is a member of the Praetorian order and of the Methodist Church.

Although quiet and unassuming in manner, Mr. Gillespie occupies a position of dignity among business men. Having been identified for so many years with various important transactions he is in a position to speak authoritatively on matters of political and financial significance. He is interested in all movements for the betterment of Dallas civicly and financially. He meets all his friends and patrons with that pleasant courtesy that proclaims him a gentlemen of the old school.



R. CHAS. H. WARREN, physician and surgeon, Wilson Building, is one of the best known of the younger physicians in Dallas who were attracted to this city by reason of

its many superior advantages and the splendid field offered to the young professional man in any line. Dr. Warren came to Dallas and began practise after his discharge from the medical corps of the United States Army, in the summer of 1919.

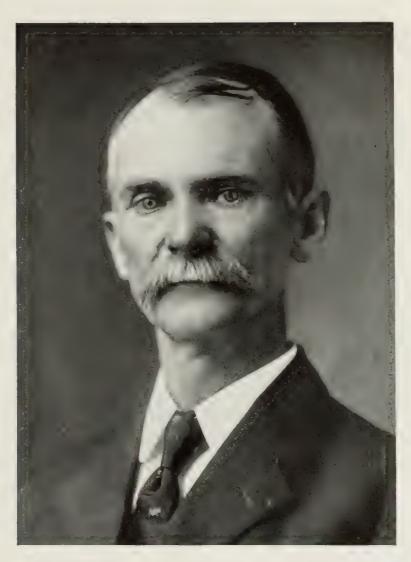
A native Texan, Dr. Warren was born at Gaines-ville August 29, 1890. He is a son of Wade B. (deceased) and Lucy (Melton) Warren, pioneer residents of Texas. His father is a well known business man of Gainesville and came to Texas from Tennessee in 1880.

After receiving his academic training in the public schools and the high school at Gainesville, Dr. Warren entered the medical department of Vanderbilt University. He completed a course in pharmacy in 1912 but continued his medical studies and in 1914 graduated with the degree of Doctor of Medicine.

Going to New York City Dr. Warren was connected with Bellevue Hospital, being a member of the House Staff until 1916. He then went with Roosevelt Hospital in New York, remaining there until he entered the medical corps of the United States Army in January, 1918. He was commissioned First Lieutenant and after training at Fort Oglethorpe and Camp Shelby in Georgia, was mobilized at Allentown, Pa., and sailed for France on July 5th. He saw active service at Chateau Thierry, Soissons, San Mihiel and the Argonne Forest. He was stationed at Argonne when the Armistice was signed and later assigned to duty with the surgical unit of the evacuation hospital. He was detailed for special duty at the University of Aix-Marseilles and had four months work there. He received his discharge on July 28, 1919.

Dr. Warren is a member of the Officers Club of Dallas and of the Texas Medical Society and the Dallas County Medical Society. He is unmarried and resides at the Young Mens Christian Association Building. He is an enthusiastic booster for Dallas and with the coming of enlarged hospital facilities now under way, expects the city to become the lead-

ing medical center of the South.



CB Lice espie



OHN FALKNER FORD, physician, doing a general practice, with offices at 205 and 210 Andrews Building, is numbered among the popular young physicians of Dallas who are

reflecting credit upon the profession by their observance of the high standards set for members of the medical fraternity. Equipped with the degrees of B. S. and B. L., conferred upon him by the East Texas State Normal College in 1913, after he had graduated from the High School at Garland, Texas, where the foundation for his scholastic education was laid in the public schools, he entered the medical department of the University of Texas and graduated from that institution in 1917 with the degree of M. D., and in the same year he was for four months an interne in St. Paul's Sanitarium, Dallas. From April, 1919, to March, 1920, he was house physician for the M. K. & T. railroad at St. Paul's Sanitarium, an appointment which reflected credit upon his ability and high standing in the profession. His war record was distinctly creditable, entering the army in September, 1917, as first lieutenant and advancing to captain and commanding officer with the pay of a major, during his term of service. He was connected to Medical Detachment of the 133d Field Artillery, 36th Division, and spent nine months in France, most of the time at Camp de Coquitdon, Department of Morbihau, France.

Dr. Ford is a native of Garland, Dallas county, Texas, born October 14, 1893, the son of M. J. and Mary Ella (Falkner) Ford. His father came to the country in 1870, and was engaged in farming here until he moved to Texarkana, Ark., where he now resides. He was married to Miss Ethel Morgan, a native of Houston, Texas, and daughter of Geo. C. Morgan, connected with the Mackay Telegraph Company of that city. He is identified with the American Medical Association and the County, State and Southern Medical Societies, is a 32nd degree Scottish Rite Mason and a member of Hella Temple Shrine and the American Legion. His church affiliation is with the First Baptist. He is an enthusiastic booster for Dallas and believes the city will become the leading medical center of the South and Southwest.



R. JOHN M. NEEL. To write the history of the life of the late Dr. John M. Neel, would be in effect a story of the growth and development of science of medicine and

surgery, for during his life time he was ever abreast of advanced thought in his field and aided in every way within his power, the profession to which he dedicated his life.

A native of Kentucky, Dr. Neel was born at Morgantown, in Butler County, December 20th, 1863. His parents were James F. and Margaret (Brown)

Preparatory education of Dr. Neel was received in the public schools of Henderson County, Kentucky. He also studied in the private schools of Dr. Clark in Union County and later attended the medical department of the University of Tennessee, where he graduated with the degree of Doctor of Medicine in 1888.

On September 9, 1888, Dr. Neel was married at Windom, Texas, to Miss Florence Wood, a native Texan and daughter of Mr. and Mrs. Chas. Wood, well known residents of Fannin County, Texas. They have no children.

Following his graduation in 1888, Dr. Neel was private assistant to Dr. W. B. Rogers in the New

York Surgical Hospital and did post-graduate work under Dr. W. R. Pryor at the New York Polyclinic Hospital, and for fourteen years was surgeon in charge of the Allen Memorial Hospital at Bonham. Later he went to England for further post-graduate work in surgery under the famous Sir. Berkeley Moynihan at Leeds, England. Returning to the United States, Dr. Neel began active practice in Dallas and devoted his efforts to surgery and general practice.

Dr. Neel was a strong believer in the principles of medical ethics and during his life time was a constant member and supporter of the various recognized medical and surgical organizations for thirty-three years. He was president of the Dallas Medical and Surgical Society and held membership in the American Medical Association, the Southern Medical Society, North Texas, Texas and Dallas County Medical Societies. He was the organizer and past president of the Alumni Association of the University of Tennessee. He was a thirty-second degree Mason, a member of Hella Temple Shrine and of the Knights Templar of Dallas. In 1914, he was chairman of the Texas delegation to the Congress of Surgeons at London. Dr. Neel was earnest, kind hearted and true, admired by a host of friends and was ranked among the leading physicians and surgeons of Texas.



OBERT DELBERT LINDLEY, M.D., specialist in genito-urinary diseases, 409-410 Southwestern Life Insurance Building, has been an active figure in medical circles of

Dallas since 1896, coming here in that year from Sulphur Springs, Texas, and beginning the active practise of his profession. For two years, Dr. Lindley held the chair of genito-urinary diseases in the old Dallas Medical College.

A native of Texas, Dr. Lindley was born at Sulphur Springs, December 8, 1873. He is a son of R. and Frances N. (Sayle) Lindley, well known residents of East Texas for many years. His father was a farmer and stockman who came to Texas from Missouri in 1849.

Dr. Lindley attended the public schools at Sulphur Springs and graduated from the high school in 1889. He continued his academic education at the State Normal School at Huntsville and then entered the medical department of the University of Louisville, graduating with the degree of doctor of medicine in 1894. Following his graduation Dr. Lindley entered the medical department of the Columbia University and did post graduate work for two years. He returned to New York in 1898 and for two more years did special work in the New York Polyclinic, New York Post Graduate School, Bellevue and the Good Samaritan Hospitals. During this period he made a special study of genito-urinary diseases and has been devoting his time to the special treatment of these diseases for more than twenty years.

On October 1, 1901, Dr. Lindley was married in Dallas to Miss Lella McGaffey, a daughter of Chas. N. McGaffey, well known pioneer Texan. They have three children, W. R., Robert D., and Lucius R.

Dr. Lindley predicts a great future for Dallas, both as a medical and commercial center. He is a member of the Chamber of Commerce, the American Medical Association, State and County Medical Societies.



R. WILLIAM LEE HUDSON, physician and surgeon, 903 Dallas County State Bank Building, former superintendent of the Emergency Hospital of the City of Dallas,

came to Dallas from New York City in April, 1919. In July, 1919, Dr. Hudson was appointed superintendent of the Emergency Hospital, continuing in that capacity until he resigned to enter private prac-

tice in September, 1920.

Dr. Hudson is a native of Texas and was born at Belton, in Bell County, October 13, 1892. He is a son of Dr. Taylor and Elizabeth (Long) Hudson, both natives of the Lone Star State and well known residents of Belton for many years. The elder Dr. Hudson is a prominent Belton physician and was president of the State Medical Society in 1902.

After attending the public schools and graduating at the Belden high school in 1910, Dr. Hudson entered the University of Texas for his pre-medical and academic training. In 1912 he entered the medical department of the University of Texas at Galveston and graduated with the degree of Doctor of Medicine in 1916.

In July, 1916, following his graduation Dr. Hudson entered the Presbyterian Hospital in New York City and later was made house surgeon and house physician for Saint Mary's Hospital for children in New York. Enlisting in the medical reserve corps of the United States Army, he served at Saint Luke's Hospital in New York City and remained there as house surgeon until February, 1919. Dr. Hudson held the rank of first lieutenant during his cnnection with the Medical Reserve Corps.

Dr. Hudson is unmarried and is a popular member of the younger social set of Dallas. He is a member of the American Medical Association, Texas, North Texas and Dallas County Medical Societies. His college fraternities are the Sigma Chi, academic, and Alpha Mu Pi Omega, medical. Dr. Hudson also is a member of the Lion's Club, University Club and the Dallas Athletic Club. He is devoting his entire time now to surgery.



B. MOSES, president of the Slaughter-Mayfield Co., 1528 Main Street, Dallas, Texas, heads an organization that employs artist

tailors who turn out made-to-order clothing to exclusive clientele. J. T. Mayfield is treasurer of the company. This firm maintains elaborate and spacious quarters and while it is one of the few of the remaining home tailoring establishments to survive the inroads of ready-to-wear stores and "agency" tailors is prospering, nevertheless.

His father, Bernhard Moses, was a pioneer clothing manufacturer in Baltimore where he and his mother were living at the time of J. B. Moses' birth. Mr. Moses received his education in the Baltimore public schools and the Baltimore city college, where he completed his studies in 1889. Before coming to Dallas Mr. Moses worked at Norfolk and Richmond in Virginia. In 1889 he came to Dallas as manager of Burk & Company. He was associated with this firm until 1914 when he became president of Slaughter-Mayfield Company, tailoring establishment, which has been in existence since 1896.

On November 22, 1911, Mr. Moses was married to Miss Mina Ray Levi, daughter of C. G. Levi, of Victoria, Texas. They now reside at 2433 Forrest Avenue and have two children, Constance Amelia and Bernhard Charles.

Mr. Moses is well known socially as well as com mercially in Dallas and other cities of Texas. He has progressed in masonry and is a Shriner with membership at Hella Temple. He may often be found at the social gatherings of the Columbian Club. He was one of the first to join the movement for the new Dallas Athletic Club.



R. ROBERT CARL MAGEE, M. D., specialist in internal medicine, Southwestern Life Building, was formerly instructor for three years at Saint Paul's Sanitarium and is now

member of the medical staff of that institution. Dr. Magee is a native of Texas and was born at Mount Sylvan November 18, 1888. He is a son of Dr. J. D. and Annie (Wilbanks) Magee, pioneer residents of Texas. The elder Dr. Magee came to Texas from Pike County, Mississippi in 1864 and was a prominent figure in Texas during the re-construction period following the close of the Civil War.

The preliminary education of Dr. Magee was received in the public schools and the High School at Abilene. He continued his academic studies in Simmons College and then had three years in Baylor University at Waco. After completing his academic studies he entered the medical department of Vanderbilt University, graduating with the class of 1915 and receiving his degree of Doctor of Medicine.

After serving a year as interne in the Vanderbilt Hospital Clinic, Dr. Magee came to Dallas and was connected with the Baptist Memorial Sanitarium as interne until 1916 when he began active practise. In January 1917 he became associated with Dr. Stone.

During the war Dr. Magee served as medical examiner for the East Dallas Exemption Board and was a member of the medical staff of Parkland Hospital from 1916 until 1918.

On October 15, 1916 he was married at Wills Point to Miss Laura Hendrickson, daughter of J. Hendrickson well known contractor and business man at Wills Point. They have two sons, Robert Carl Jr. and Charles.

Dr. Magee is a member of the American Medical Association, Southern, State and County and North Texas Medical Societies. He is a Mason and a member of the Pentagon Lodge, Dallas. Dr. Magee believes that Dallas soon will become one of the greatest medical centers of the South and he is a strong booster for this movement.



7R. ROY JUDGSON GLASS, assistant professor of clinical surgery in the medical department of Baylor University, member of the well known medical firm of Walcott,

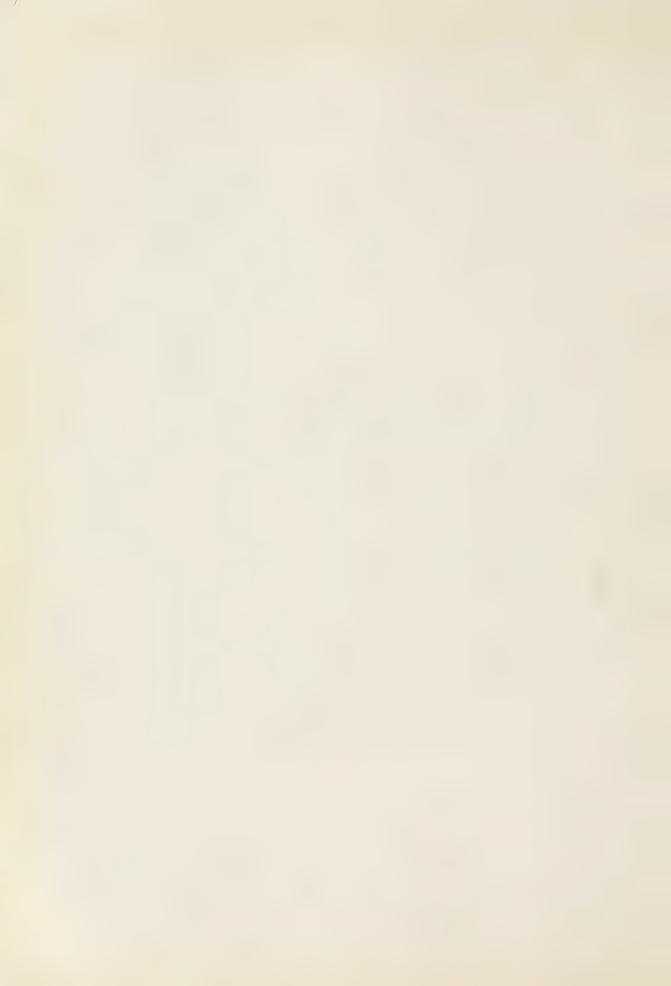
Grigsby, Webb, Lott, Estes and Glass, 408-412 Wilson Building, came to Dallas from Amarillo, Texas, in 1910 and after completing his studies and an interneship in the Baptist Memorial Sanitarium, formed his present connection and began the active practise of his profession in July, 1916. He is doing general practise and special work in surgery, assisting Drs. Webb and Lott in their surgical work.

Dr. Glass is a native of Texas and was born at Farmersville in Collin County November 12, 1884. He is a son of J. T. and Fannie (Bunkley) Glass, both native Texans and well known residents of the state for many years. His father has extensive cattle and ranch interests in Donley and Gray coun-

Dr. Glass received his preliminary education in the public and high school of McLean and continued his academic studies in Baylor University at Waco.



Discoses)



In 1910 he entered the Medical Department of Baylor University and graduated with the class of 1914, receiving the degree of Doctor of Medicine.

From his graduation until July, 1916, Dr. Glass was a member of the interne staff at the Baptist

Memorial Sanitarium.

During the war Dr. Glass tendered his services to the medical department of the army but was rejected for active service on account of his eyes. He was finally accepted in November, just before the signing of the armistice, but was never called for active duty.

Dr. Glass is a member of the American Medical Association, Southern Medical Society, State, County and North Texas Medical Societies and the Dallas Athletic Club. He is intensely interested in Dallas and believes that it will become one of the leading medical centers of the country.



R. JOSEPH HAROLD DORMAN, 304 Southwestern Life Insurance Building, is a specialist in surgery and formerly was assistant professor of operative surgery in

the medical department of Baylor University, holding this position from 1914 until 1916. Dr. Dorman has been a resident of Dallas since 1890, coming here at that time from Bruceville, Texas.

Although born at Bruceville, August 19, 1888, Dr. Dorman can well nigh lay claim to being a native of Dallas, having removed here with his parents when only one year of age. He is a son of G. I. and Lizzie Ruth (Coffey) Dorman, natives respectively of Mississippi and Illinois. His father is a well known business man of Dallas.

The preliminary education of Dr. Dorman was received in the public schools of Dallas and he graduated from high school in 1906. He then entered the pharmaceutical department of Baylor University, graduating in 1910 with the degree of Ph. G. Continuing his studies in the medical department of Baylor, he graduated in 1912, receiving

the degree of Doctor of Medicine. After an interneship of sixteen months in the

Baptist Memorial Sanitarium and six months at Parkland Hospital, Dr. Dorman was appointed assistant pathologist in the medical department of Baylor University and held this position until 1915 when he resigned to engage in general practice and surgery in Dallas. In December, 1917, he went to Europe as surgeon for one of the base hospitals in England, ranking as lieutenant and remaining there until 1917. He then joined the United States Army Medical Reserve Corps and on January 31, 1918, was called into active service as first lieutenant. Twelve days later he was promoted to a captaincy and assigned to duty with the British army in Italy. Dr. Dorman was recommended for a major commission in June, 1918, which he received in February, 1919. He was acting Chief Surgeon of the 51st Stationary Hospital, British Expeditionary Forces, and in June, 1918, volunteered and was accepted for front line service. He arrived at the front just in time to get into the battle of the Alpson, June 15th. He served in the regimental field hospital and ambulance service until the battle of Piave when he was assigned as surgeon to the advanced operating center. After the armistice he did field ambulance duty until receiving an appointment to the University of Edinborough where he obtained four months post-graduate work in surgery. He returned to the United States and was discharged September 2, 1919, and

has been doing surgery in Dallas since his return.

While on duty overseas Dr. Dorman was married at Norwich, England, on February 13, 1918, to Miss Jessie Thomson Burton Rodger, of Scotland. They have one daughter, Dorothy.

Dr. Dorman is a member of the American Medical Association, Southern Texas, North Texas and Dallas County Medical Societies. He is a Mason and a member of the Scottish Rite bodies to the eighteenth degree. He is an enthusiastic Dallas booster and believes the city eventually will become the medical center of the Southwest as it is already of Texas.



R. CHARLES CLIFFORD HOLDER, general practise of medicine, Southwestern Life Building, came to Dallas in 1909 from Terrell, Texas, and since 1919 has been engaged in the general practise of his profession.

Before entering private practise, Dr. Holder served the City of Dallas in various capacities, first as interne at the Emergency Hospital, then as an interne at Parkland Hospital and as ambulance surgeon for the Emergency Hospital.

A native of Texas, Dr. Holder was born at Wolfe City August 12, 1888, a son of H. H. and Emma (Bell) Holder. His father was a native of Tennessee but emigrated to Texas in the pioneer days and for thirty years has been engaged in the oil business. He resided at Abilene until his death 1921.

After attending the public and high schools at Terrell, Dr. Holder continued his academic training at Toons University and the North Texas University at Terrell and then entered the Medical Department of Southwestern University. He also was a student in the medical department of Texas Christian University and completed his medical training at Baylor Medical University, graduating with the degree of Doctor of Medicine in 1919.

On June 17, 1920, Dr. Holder was married at Dallas to Miss Evangeline Rorex, daughter of J. M. Rorex, well known Dallas business man. They reside at 1113 Canton Street.

Dr. Holder is a member of the American Medical Association, Texas, North Texas and Dallas County Medical Societies and the Kappa Psi Medical Fraternity. He is an enthusiastic booster for Dallas and believes this city is the logical location for a great Medical Center. Dr. Holder is a communicant of the First Baptist Church.



R. LAWRENCE LARRY KELLER, M. D. was connected with the health department of the City of Dallas as a member of the staff of the Emergency Hospital after his

discharge from the Medical Corps of the United States Army in December, 1919. Recently he reentered private practice and has temporary offices in the Dallas County Bank Building.

Dr. Keller, who is a native of New York City, was born June 4, 1886. He is a son of L. and Jennie (Leaprodson) Keller. His father was engaged in business in New York City many years.

After receiving his preliminary education in the public and high schools of New York City, Dr. Keller entered the medical department of the University of Tennessee and graduated in 1913 with the degree of Doctor of Medicine. He served as an interne in the Memphis General Hospital until 1914 when he went to Proctor, Arkansas, as chief surgeon for the George C. Brown Lumber Company and J. H.

Bonner Lumber Company. He was also local surgeon while there for the Rock Island Railway Company and remained there until June 1, 1915, when he returned to Memphis and began private practice. He was appointed assistant pathologist and bacteriologist of the medical department of the University of Tennessee and remained there until August 4, 1917, when he entered the Medical Reserve Corps of the United States Army as first lieutenant. He was assigned to duty with the 79th Division at Camp Meade, Maryland, and went with this division to France, arriving July 19, 1918. He went to the front with his division and was wounded in the Argonne drive while running an advanced dressing station. During April, May and June, 1919, he took a post graduate course under a scholarship awarded him at the University of Dijon, at Dijon, France. He returned to America and received his discharge on August 5, 1919, having been in the service for two years and one day.

Dr. Keller was married at McMinnville, Tennessee, August 15, 1915, to Miss Irene Meadows, daughter of J. J. Meadows. They have one son, Lawrence

L., Jr.

Dr. Keller is a member of the American Medical Association, Southern, State, North Texas and Dallas County Medical Societies and the American Legion. His college fraternity is the Alpha Kappa Kappa. He is an enthusiastic booster for Dallas and believes the city will become a great medical center

ICHAEL COERVER, president of the Dallas Show Case and Manufacturing Company, Incorporated, has been for thirty-six years one of the leading manufacturers of

Dallas, building up a business that supplies equipment for the majority of the important mercantile establishments of the city and all of the banking institutions. It is doubtful if there is in the South today a factory of similar character that carries on as extensive a business as the Dallas Show Case

and Manufacturing Company.

This business, which is situated at 329-37 Exposition Avenue, was incorporated in 1906 with a capital stock of \$30,000, the factory building recently built at a cost of \$60,000, has a floor space of 34,000 feet, besides extension lumber sheds adjacent. Complete equipments for banks, department stores and offices are manufactured, while a specialty is made of interior residence work and special household furniture that has to be made to order, any kind of wood being used that is desired. An average of fifty men are employed in the plant but twice that many could be used if they could be obtained. Mr. Coerver manufactured and furnished show cases for Sanger Brothers, Titche-Goettinger, A. Harris, and for part of the Neiman-Marcus Company, and for every bank in Dallas. He conducts an annual business amounting to about a quarter of a million dollars.

Born in Waterloo, Illinois, on February 9, 1859, he received his education in the public schools of that place. His parents were Jacob and Frederica Coerver, natives of Germany, who came to Illinois in their youth. For about six years after finishing school he worked as cabinet maker in various concerns in Chicago and St. Louis, acquiring experience and skill, and showing himself unusually proficient at that art. In 1883 he came to Dallas and began work for a local manufacturing company. A year later he bought out the business, conducting it so

successfully that it has grown to its present enormous proportions, and has brought him great financial Success.

He was married on November 16, 1886, to Miss Francis M. Martin, of this city. Mr. and Mrs. Coerver are the parents of nine children, Richard, Leo, Helen, Gertrude, Otto, Alice, Valentine, John and Sophia. Richard, Leo and Otto are in the business with their father, the two elder boys being executives of the firm. Their home is at 5729 Palo Pinto Street.

Mr. Coerver is a Knight of Columbus, Catholic Knight of America, member of the Texas Chamber of Commerce and Catholic Church.

EORGE W. HOWARD, doctor of medicine, 634 Wilson Building, has been very actively identified with his profession since coming to Dallas in 1907, serving as an interne in

the Baptist Sanitarium in 1911, superintendent of the Parkland Hospital from 1912 to 1914, and assistant health officer in 1914 and 1915. He began general practice in 1915 and in 1917 entered the army as medical officer and first lieutenant at Fort Riley, Kan. After being discharged from the army he returned to Dallas and resumed his practice. He is an ambitious and progressive member of his profession, keeping in close touch with the advancement being made in medicine and surgery, and ranks as a successful practitioner in Dallas.

After attending Baylor University at Waco, Dr. Howard entered the medical department of the university and graduated with the degree of M. D. in 1911. He was educated in the public schools of Dayton, Tenn., in which town he was born, May 13, 1887, and came with his parents, J. T. and Perry (Darwin) Howard, to Texas in 1903, locating at Merkel, where his father is in business.

Dr. Howard was married in Dallas, February 15, 1914, to Miss Elizabeth Topping, a native of Louisiana, and they have one son, John, who completes the trinity in their home at 3244 Carlisle Street. He is a member of the North Texas Medical Society and the State and County Medical Societies, belongs to that element of Dallas citizenship that is always boosting for Dallas and believes that it has greater opportunities and advantages than any other city in the country. As a medical center it is already ahead of any other Texas city, he asserts, and in time will become the most important city and the greatest medical center in the entire Southwest.



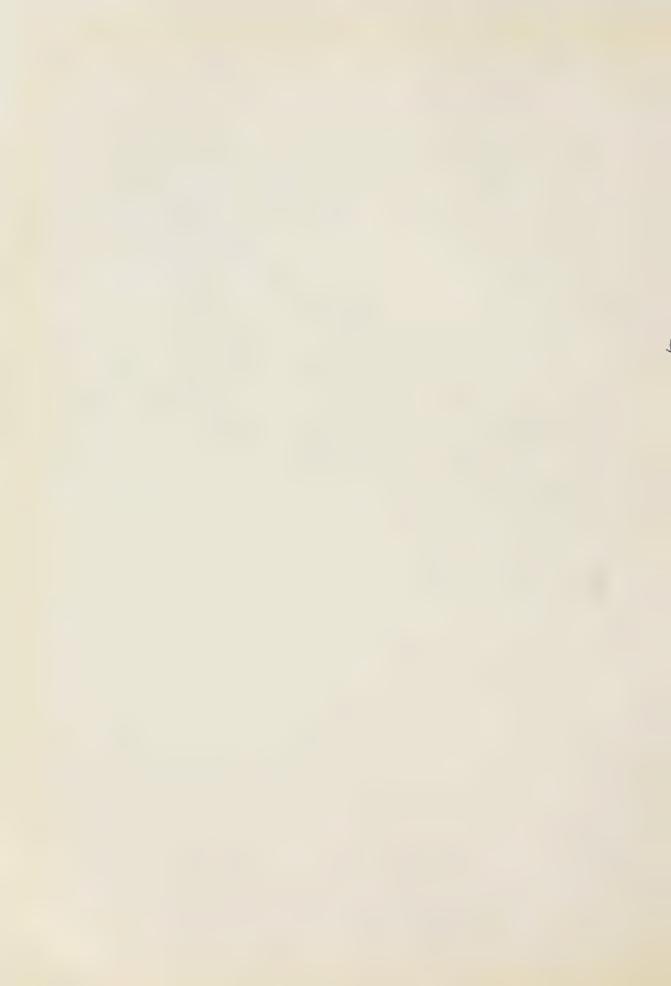
THARLES HERBERT STANDIFER, M. D., Southwestern Life Insurance Building, is a neurologist and specialist in the treatment of mental and nervous diseases.

In 1919 he was appointed assistant professor of mental and nervous diseases in the medical department of Baylor University and is a member of the medical staff of the Baptist Memorial Sanitarium and of Parkland Hospital. On June 1, 1920, he was appointed neuropsychiatrist for the Fourteenth District Federal Board for Vocational Education. With the exception of time spent doing post graduate medical work and in the army medical corps, Dr. Standifer has been a resident of Dallas since 1909, coming here from Georgetown, Texas.

A native of Texas, Dr. Standifer was born at Elgin in Bastrop County, October 15, 1882. He is a son of R. V. and Texas Anna (Gatlin) Standifer, both natives of Bastrop County. He attended the public schools and the high school at Georgetown. Enter-



M. Coerver



ing the medical department of the University of Louisville, he graduated in 1909 with the degree of Doctor of Medicine.

After an interneship in the United States Public Health Hospital at Louisville, Kentucky, he began private practise and continued until 1916 when he was made assistant physician at the North Texas Asylum for the Insane at Terrell. In February 1918 he entered the United States Medical Corps as First Lieutenant and was later promoted to a captaincy. He was stationed at Fort McPherson, Georgia, for three months and then went overseas, being assigned to duty with Base Hospital No. 26 at Allerey, France. He was discharged April 19, 1919.

Dr. Standifer is a member of the American Medical Association, Southern, State, North Texas and Dallas County Medical Societies. He is a Thirty-Second Degree Mason, a member of the Scottish Rite bodies and Hella Temple Shrine. Dr. Standifer believes Dallas is the logical location for a great medical center.



R. EDWARD FRANK STROUD, specialist in diseases of the eye, ear, nose and throat, Wilson Building, came to Dallas on August 5, 1919, following his discharge from the

army. Prior to his service with the medical corps, Dr. Stroud was engaged in private practise at Tulsa, Oklahoma, and was a member of the staff of one of the hospitals there.

A native of Texas, Dr. Stroud was born in Ellis County near Waxahachie, May 25, 1884. He is a son of W. M. and Mathilda (Whitefield) Stroud, well known residents of Ellis County. His parents are both natives of Tennessee and came to Texas in 1874.

After attending the public schools of Ellis County, Dr. Stroud studied for four years at Whitten Institute at Midlothian and also attended Weatherford College and Trinity University for two years each. He entered the medical department of Tulane University and graduated with the class of 1908, receiving the degree of doctor of medicine.

From 1912 to 1915 Dr. Stroud was with the New York Post-Graduate Hospital, the last two years as assistant surgeon and house surgeon in the eye, ear, nose and throat department. During the summer of 1915 he was associated with Dr. C. C. Rice in New York City. From September, 1915, to June, 1918, he did private practise, specializing in eye, ear, nose and throat work in Tulsa.

Enlisting in the medical corps of the army, Dr. Stroud was commissioned as first lieutenant and later promoted to a captaincy. He was chief of the eye, ear, nose and throat service in Camp Hospital No. 52 at Le Mons, France, and saw nine months' service overseas. He was discharged on June 10, 1919.

On December 16, 1917, Dr. Stroud was married at Joplin, Missouri, to Miss Ethel Adriene Dickinson, daughter of J. B. Dickinson, secretary-treasurer of the National Oil Well Reamer Company of Kansas City. They have one daughter, June.

Dr. Stroud is a member of the American Medical Association, State, County and North Texas Medical Societies and believes that Dallas has a wonderful opportunity to become a great medical center. Dr. Stroud also is a 32d degree Mason, Shriner and member of the Knights of Pythias and the Elks.



ALL SHANNON, M. D., member of the medical firm of Shortall, Shannon and Bruton, Linz Building, specialists in surgery and internal medicine, returned to Dallas and

resumed his practise here following his discharge from the medical corps of the United States Army in October, 1919. He began practising in Dallas in 1917 following the completion of his medical studies.

A native Texan, Dr. Shannon was born at Burleson in Johnson County, December 26, 1890. He is a son of John C. and Rhoda (Jackson) Shannon, pioneer residents of Texas who came to this state from Mississippi in the early eighties.

The preliminary academic education of Dr. Shannon was received in the public schools of Johnson County and the Burleson high school. He later attended the Baptist College at Decatur and continued his academic studies in Baylor University at Waco. He then entered the medical department of Baylor and graduated with the class of 1917, receiving the degree of doctor of medicine.

Dr. Shannon served an interneship in the Baptist Memorial Sanitarium and in December, 1917, entered the Army Medical Corps as first lieutenant and was stationed at San Antonio for three months. He then went to Fort Oglethorpe, Georgia, and was later stationed in the Army Medical School at Georgetown University, Washington, D. C. Dr. Shannon then went to the Harvard Graduate School of Boston for a course of instructions in orthopedic surgery, then to Camp Devins, Mass., and before receiving his discharge was in the surgical service at the Walter Reed Hospital in Washington for ten months. He received his discharge in October, 1919.

Dr. Shannon was married at Forney, Texas, in 1917 to Miss Lucile Jordan, member of a well known Texas family. They reside at 5014 Worth Street. Dr. Shannon is a thirty-second degree Mason, a Shriner and a member of the American Medical Association, Texas State and Dallas County Medical Societies. He is an enthusiastic Dallas booster and believes the city will become a great medical center.



R. THOMAS SPAULDING WILLIAMS, inherited both taste and talent for medicine and surgery, his father and maternal grandfather both being physicians. He has been

practising in Dallas since 1913.

A native of Texas, Dr. Williams, was born at Kingston, in Hunt County, October 9, 1890. He is a son of Dr. Eugene and Annie (Spaulding) Williams. For many years his father has been one of the leading physicians of Hunt County, practising at Kingston and other points. His mother is a daughter of the well-known Dr. T. B. Spaulding, of Greenville.

After studying in the public schools and the high school of Celeste, Dr. Williams came to Dallas and entered the medical department of Southern Methodist University where he graduated in 1912, receiving the degree of Doctor of Medicine. After serving a year as interne at Saint Paul's Sanitarium, Dr. Williams began private practice. He at present on the staff of that institution.

During May, June and July, of 1920, Dr. Williams took a special post-graduate course in surgery, geneology and general diagnosis at the New York Post Graduate Hospital.

On December 31, 1913, Dr. Williams was married in Dallas to Miss Frances Dale, member of a well known Tennessee family. They reside at 1318 North Beckley Avenue.

Dr. Williams enlisted in the medical corps of the United States Army and on July 12, 1917, was commissioned First Lieutenant. After two weeks in the army Medical school at Washington, D. C., he sailed for England where he landed on September 18, and was attached to the R. A. M. C. of the British army. He was stationed at the British Army Hospital at Carlisle, England, until November, when he was made Regimental Surgeon and assigned to duty with the 61st Division, British Expeditionary Forces. served with three ambulance divisions and was with four different regiments in action. He was in some of the most important engagements of the war and was wounded in action near San Quentin, France. He returned to America and received his discharge in March, 1919.

Dr. Williams is a member of the American Legion and the American Medical Association, Texas, North Texas and Dallas County Medical Societies.



R. L. C. TITTLE, 4105 Live Oak, although in Dallas only about two years, is quite prominently identified with the profession, prominently identified with an a doctor of and since his graduation as a doctor of

medicine in 1918, he has had that experience that qualifies him as a very capable and competent practitioner. He is now actively identified with the Baptist Sanitarium and spends a great deal of his time at the institution. For a period of one year he was house surgeon. He is also assistant instructor of therapeutics in Baylor Medical College. Being a student during the war, he did not get into the army service. Belonging to that class of young physicians who are ambitious and progressive, and not afraid of hard work and intensive study, Dr Tittle faces a future bright with great possibilities, and his closest friends in the profession expect to see him rank high as a practitioner.

Born at Mount Vernon, Texas, February 16, 1891, he attended the public schools of the town and graduated from the high school in 1908. He then entered A. & M. College, spent one year there and then went to the Southern Methodist University for one year. Four years were spent at Baylor Medical College, where he won his M. D. degree in 1918. His parents, H. W. and A. J. (Brock) Tittle, were natives of Texas, and his father is a business man

at Mount Vernon.

Dr. Tittle married Miss Myrtle Seay, daughter of J. H. Seay, and they live at 5711 Palo Pinto. He is a member of the American Medical Association, the North Texas Medical Society and the State and County Medical and South Medical Societies, and is identified with the Christian Church. Since coming to the city he has absorbed the Dallas spirit and is among the city's most ardent and sincere boosters. He is confident that the city will become the great medical center of the Southwest; that larger and greater hospitals will be erected here, and the medical profession advanced in every way.

R. REUBEN WRIGHT JACKSON, Southwestern Life Insurance Company Building, is engaged in the general practise of medicine and surgery in Dallas and also is acting assistant surgeon of the United States Public Health

Service Veteran Bureau. Dr. Jackson received this

appointment on November 1, 1919.

A native of Texas, Dr. Jackson was born at Mexia in Limestone County, September 3, 1889. He is a son of Dr. R. B. and Nora (Wright) Jackson, well known residents of Mexia for many years. The elder

Dr. Jackson is a pioneer physician and came to Texas about 1860.

After receiving his preliminary education in the public schools and the Mexia High School, where he graduated in 1908, Dr. Jackson entered the medical department of the University of Texas which he attended for two years. He then went to the medical department of Tulane University, completing his medical course and graduating in 1912 with the degree of Doctor of Medicine. He began practising at Tehaucana, Texas, remaining there until 1915 when he came to Dallas.

On December 19, 1912 Dr. Jackson was married at Frost, Texas, to Miss Leila Mae McCollugh, a native of Tennessee. They have two daughters,

Margaret and Eleanor.

In May, 1918, Dr. Jackson entered the medical corps of the United States Army and was commissioned First Lieutenant at Fort Riley, Kansas. After two months at the medical officers' training camp, he sailed for France and had ten months service overseas, most of the time being spent in one of the Camp Hospitals. He returned to the United States and was discharged on June 20, 1919.

Dr. Jackson believes that Dallas will become a great medical center and that every effort will be put forth by those interested to make the movement a success. He is a member of the American Medical Association, State, County and Southern Medical Societies. He is a member of the Board of Stewards of the Ervay Street Methodist Church and a member of the Y. M. C. A.



ARL METZGER, proprietor of Metzger Brothers Sanitary Jersey Dairy, R. F. D. No. 11, together with his brother, David Metzger, bought the dairy that bears their

name from their father in 1909. The Metzger Brothers Sanitary Jersey Dairy has grown to be not only one of the largest and most modern in the city, but also in the state. The many immaculate white wagons to be seen about the city daily, proclaim it to be one of the most popular and most extensively patronized dairies in the city. Its name has come to be synonymous with purity and quality in milk and butter. The business has increased so rapidly in the past that based upon this experience the Metzger Brothers and their present daily increase from 1915 to 1921 has doubled each year, their business for the year 1920 amounted to a million dollars. Mr. Carl Metzger devotes his entire time to the improvement of the dairy business in Texas. He travels exclusively throughout Texas in the interest of the dairy development, encouraging better dairies and more dairy products and has been a potent factor in the advancement of the standards of the dairy business throughout Texas.

He has installed all the latest devices for producing the highest grade sanitary milk and butter, to be obtained, making his dairy one of the most complete in modern equipment in the state.

Mr. Metzger was born in Dallas in 1889, and is the son of Joseph Metzger, founder of the dairy. He was educated in the Dallas public schools, and Dodson's Military Academy. He was married in 1910 to Miss Rebecca Shepps, daughter of Joe Shepps, who for fifteen years has been in the bakery business in Dallas. They have two daughters, Mildred Dolores and Beatrice Winifred. The family reside adjacent to the dairy in the suburbs of the city.

Mr. Metzger is a member of the Masonic Order



Carl Mezzer



and a Shriner of Hella Temple, Trinity Valley Lodge No. 1048, a member of the Dallas Automobile Club, the Lions Club, the Chamber of Commerce and the Men's Advertising League. The family attend the Presbyterian Church.

He is not only a successful business man at the head of a thriving industry, but also a progressive and an estimable citizen of Dallas, and one who commands the admiration and respect of his fellow

townsmen.

R. GERALD BAIRD THAXTON, 309 Wilson Building, specialist in obstetrics and medical and surgical diseases of women, came to Dallas on September 1, 1919, fol-

lowing his discharge from the army.

A native of Texas, Dr. Thaxton was born at Henrietta in Clay County, February 12, 1892. He is a son of T. J. and Lilla (Rogers) Thaxton, former residents of Albama who came to Texas in 1866, settling in Hamilton County which was at that time a part of Clay County. His father has been a well known business man of Henrietta for many years, handling hardware, implements and grain and also dealing extensively in cattle.

His preliminary education was received in the public schools of Henrietta and in 1910 he graduated at the Henrietta high school. He then attended Baylor University at Waco for one year and matriculated in the medical department of Vanderbilt University. He was at Vanderbilt for five years, graduating in 1916 with the degree of

doctor of medicine.

Following his graduation Dr. Thaxton served an interneship in Bellevue Hospital, the Nursery and Children's Hospital and Woman's Hospital in New York City, continuing with these institutions until June, 1918, when he entered the medical corps of

the army.

He was commissioned a first lieutenant at Fort Oglethorpe, Georgia, and in August, 1918, went to France with Base Hospital No. 64. He was detached and sent to the front with Mobile Hospital No. 39 and was with the American troops in the Meuse, Argonne drive. After the signing of the armistice he was stationed at Base Hospital No. 1 at Saint Nazaire, France, as diagnostician. In May, 1919, he received his promotion to a captaincy and in July returned to the United States and received his discharge, coming to Dallas in September to take up private practise.

That Dallas is ideally located and destined to become the medical center of a great portion of the Southwest is the belief of Dr. Thaxton. He is a member of the American Medical Association, State, County and North Texas Medical Societies, the American Legion and the Officers' Club of Dallas. He is unmarried and resides at 4025 Gaston Avenue.



R. GUY FERGUSON WITT, 301 Southwestern Life Building, associate professor in mental and nervous diseases in the medical department of Baylor University, is a

recognized expert in the treatment of these diseases and owns and operates Timberlawn Sanitarium in conjunction with Dr. J. J. Terrill. The Sanitarium now has 22 beds and is to be enlarged as the demand for its facilities increases.

Dr. Witt was born at Eddy, in McLennan County, January 24, 1883, and is a son of Dr. J. M. and Mattie (Ferguson) Witt. His father is a well known physician at Waco and former president of the

McLennan County Medical Society. He came to Texas from Alabama in 1878.

After attending the public schools at Salado and the Bartlett high school, Dr. Witt entered Austin Academy where he graduated in 1899. He continued his academic studies at the University of Texas and graduated with the degree of bachelor of science in 1904. He then entered the medical department of the University of Texas and graduated with the degree of doctor of medicine in 1911. From 1904 until 1908 Dr. Witt was professor of physiology in the Ball high school at Galveston.

After completing his medical studies, Dr. Witt served as an interne in John Sealey Hospital at Galveston until 1912 when he accepted the position of assistant physician and pathologist at the Southwestern Insane Asylum. In January, 1913, he removed to Waco and engaged in general practise there until December 1, 1915, when he returned to the asylum as assistant superintendent, remaining in this position until August, 1918, when he entered the medical corps of the United States Navy as Senior Lieutenant and was assigned to active duty at Brest, France, in charge of the department of mental and nervous diseases in Base Hospital No. 5. He returned to the United States and was discharged in April, 1919, and in May began his work in Dallas. He is still a member of the Naval Reserve.

On June 25, 1915, Dr. Witt was married at Waco to Miss Stella E. Lacy, daughter of W. D. Lacy, president of the Citizens National Bank of Waco. They have two sons, William Lacy and Guy F., Jr.

Dr. Witt is a member of the American Medical Association, Southern, Texas, North Texas and Dallas County Medical Societies. His college fraternities are Phi Delta Theta, academic, and Alpha Mu Pi Omega, medical. He is a member of the Dallas Athletic Club, University Club, Kiwanis Club and a communicant of the Baptist Church.

Dr. Witt is an enthusiastic booster for Dallas and predicts that this city will soon become the med-

ical center of the Southwest.

R. MARTIN EMERALD TABER, well known specialist in diseases of the eye, ear, nose and throat, senior member of the medical firm of Taber, Arnold and Harrington, with

offices at 601-602 Wilson Building, came to Dallas with his parents from Saint Louis in 1884 and, with the exception of periods of study in various medical colleges and travel and study abroad, has resided here constantly since that time. In addition to his private practise, Dr. Taber is consulting oculist at the Masonic Hospital at Arlington, consulting eye, ear, nose and throat surgeon at Saint Paul's Sanitarium, the Ursuline Convent and University of Dallas. He also is medical director in Texas for the Southwestern Bell Telephone Company, the Western Union Telegraph Company and Western Electric Company.

Dr. Taber was born at Cairo, Illinois, January 14, 1875. His parents were J. C. B. and Julia M. (Leary) Taber. His father was the first manufacturing jeweler in Texas. His paternal grandfather was a physician. Receiving his elementary education in the public schools of Saint Louis and the Dallas high school, Dr. Taber entered Marion-Simmons College, now the University of Saint Louis, where he graduated with the degree of doctor of medicine in 1898. During the remainder of 1898 and until 1900 he was interne at the New York Polyclinic

and the New York Eye and Ear Infirmary and at the City Hospital of Dallas. In 1901 he went to Europe for special study in the clinics of Berlin and other medical centers of the old world and in 1901 began active practise in Dallas. During 1909 and 1910 he again studied at Vienna and was elected vice-president of the American Medical Association of Vienna.

In 1907 Dr. Taber was married to Miss Clara Ione Schimpelfenig, of Plano, a native Texan and daughter of Mr. and Mrs. Fred Schimpelfenig of Plano. Her mother was for many years prominent in prohibition work in Texas. Dr. and Mrs. Taber have two daughters, Louise Ione and Margaret Claire.

In 1915 Dr. Taber was elected president of the North Texas Medical Society and was vice-president of the Texas Medical Society in 1919. He is a member of the American Medical Association and of the various recognized state and local medical societies. He is also a member of the Dallas City and Country Clubs, the Chamber of Commerce and of Hella Temple Shrine at Dallas. Dr. Taber organized the North Texas Eye, Ear, Nose and Throat Charity Clinic, the first clinic of its kind in the state. Dallas is already a great medical center, according to Dr. Taber, but its activities need co-ordinating and its facilities should be enlarged.



ARSHALL L. WHITNEY, engineer, member of the firm of Smith & Whitney, Southwestern Life Building, came to Dallas in 1909, and in 1910 the firm of Smith &

Whitney was formed and the business of H. W. Graber Machinery Co. purchased August 1, 1910. The company designs and builds electric power equipment, waterworks plants, etc., in Kansas, Oklahoma, Texas, Arkansas, Arizona and Louisiana. Some of the principal jobs constructed by the firm since its organization include the municipal light plant at Talequah, Okla.; municipal light plant at Salisaw, Okla.; complete new boiler plant for the Adolphus Hotel, Dallas; municipal lighting plant at Afton, Okla.; municipal waterworks at Atoka, Okla.; boiler plant for public service commission, San Antonio; boiler plant for Trinity Cotton Company, of Dallas. The business is the largest of the kind in the Southwest.

Mr. Whitney has had an extensive experience as an engineer, having been connected with some of the largest concerns in the country. From 1893 to 1896 he was connected with the D. M. Nichols Boiler Works, leaving them to go with the Davidson Pump Works, Brooklyn, as draftsman. He held this position until 1898 and was then made chief draftsman for the company and remained with them until 1902, when he went with the Wheeler Condenser and Engineering Company, Cartent, N. J. The years 1905 and 1906 found him with the A. S. Cameron Co., of New York, engaged in designing the pump equipment for the Battleship Connecticut. In 1906 and 1908 he traveled throughout Arizona representing several concerns manufacturing mining machinery, and in January, 1909, he came to Dallas and went with the H. W. Graber Machinery Co., which he bought out August 1, 1910, after forming the present partnership with Percy H. Smith. Mr. Whitney was one of the organizers of the Texas Mutual Life Insurance Co., the first mutual life insurance company in the state.

Mr. Whitney was born in 1876 in New York City,

the son of Edward M. and Florence (Long) Whitney. His father is a business man in New York, handling coal, brick, lime, lath, etc. He was educated in the New York schools and at the College of the City of New York.

While traveling in Arizona he met and married Miss Elizabeth Heard, whose father, Bryan Heard, a native of Texas, now owns a vineyard at Fresno, Calif. They were married at Tucson, January 1, 1908, and have two children, Jack and Margery. The family home is at 4712 St. John Street, Highland

He holds membership in the Chamber of Commerce, Technical Club of Dallas, Dallas Electric Club and the Dallas Athletic Club, and is an enthusiastic booster for the city.



EORGE ISHAM BALDWIN the late president of the Western Engineering Company, 603 Dallas County State
founder and organizer of this large concern 603 Dallas County State Bank Building,

claimed the world as his territory. The fact that Mr. Baldwin built up a business of such magnitude proclaimed him as one of the expert financiers and business men of the country and accounted for the eminent position he held among industrial and commercial leaders.

The Western Engineering Company was organized by Mr. Baldwin in 1900 for the purpose of erecting Cold Press Expeller Cottonseed Oil Mills. One hundred and ten of these mills have been erected by this company in Texas, California, Arizona, and other Southern States. Mr. Baldwin recently constructed a mill in Mexico City and another one in Hong Kong, China. Mr. Baldwin's son-in-law, H. E. Mery, Vice President of the Company is now manager of the business.

Mr. Baldwin was born in Cuthbert, Georgia, on August 9, 1863. His father, B. J. Baldwin, a Virginian by birth, had received his degree from a medical college and was also a minister, having taken a Doctor of Divinity degree from a Virginia college. Most of his life was spent in Georgia where he was known throughout the state. Mr. Baldwin's mother was Willie K. Saunders, from an aristocratic Virginian family.

He attended the Cuthbert schools, and the schools of Paris, Texas, where the family had moved in 1874. He began the study of civil and mechanical engineering in Chicago where he was graduated. His first position was with the Munger Cotton Gin Company of Dallas. For fourteen years he worked for this firm in the Dallas office and the branch office at Monroe, Louisiana, serving as travelling salesman and later as manager of the Louisiana branch. In 1900 he left the concern to organize his own company.

His marriage to Miss Sammie Virginia Moss of well known Virginia family was celebrated in Winona, Mississippi, in December, 1898. Mr. Baldwin died August 1, 1921. Mrs. Baldwin and one daughter, Mrs. Frances Christine Baldwin Emery survive him. The Baldwin Home is in Munger Place, 5006 Junius street.

Mr. Baldwin was a member of the Lakewood Country Club, Chamber of Commerce, First Presbyterian Church, and Past Chancellor Commander of the Knights of Pythias. He was progressive and enthusiastic about the future of his city and state. His loss to the community will indeed be felt, but the work he initiated will be carried on by the coming generation.



M. L. Whitery





ROSS CHAMBLIN, civil and structural engineer, 515 Southwestern Life Building, has attained the highest possible rank in his profession. Mr. Chamblin is a man of

great activity and the many imposing structures designed and built by him in Dallas and Texas are monuments to his ability.

Mr. Chamblin's work brought him to Dallas in 1911, but his present private practice was not established until February, 1920. The services of the firm consist of appraisements, estimates, repairs, financial engineering, in fact, every feature of general architectural and engineering practice. He also furnishes steel and concrete designs for every kind of work. Mr. Chamblin was chief structural engineer for C. D. Hill & Company, architects, on the Municipal Building, Sumpter Building, Cadillac Hotel, all of Dallas, and the Rogers Hotel, Drake Hall, Trinity University, of Waxahachie, and the Nueses Hotel, of Corpus Christi, a \$500,000 structure that stood the recent terrible storm. Among notable buildings in other Texas cities for which he prepared structural designs are the Cook-Boyd, Motor Company Building, Magnolia Petroleum Company office building, and Warehouse of Fort Worth, Clarkson and Gaines, architects, and Magnolia Petroleum buildings at Beaumont and Amarillo, with the same architects. At Fort Worth, working with Jno. J. Pollard, architect, he designed the Vincent building. He was structural engineer for the Methodist Church at Paris, Van Slyke and Woodruff architects. Mr. Chamblin was consulting structural engineer for the Department of Architecture, for the mechanical engineering building and physics building at A. & M. Collge, College Station, Texas; for the John Tarleton, Jr., Agricultural College at Stephensville, the Grubbs Vocational College at Arlington. Mr. Chamblin was consulting structural engineer and designer for Fayette county reinforced concrete bridge approach over the Colorado River at La Grange, Texas. The bridge is 490 feet long.

These undertakings speak eloquently of the quality of his work and the responsibility entrusted to him.

Born at Mastodon, Panola County, Mississippi, on July 11, 1879, Mr. Chamblin was the son of D. A. Chamblin, a contractor, civil engineer and lumberman of that place, and Annie Holmes Chamblin, daughter of Judge Holmes of Chesterville, Mississippi. Having graduated from the high school at Sardis in 1896 he took up the study of architecture with the I. C. S. Schools, graduating in that branch in 1904 and in structural engineering in 1908. During this time he was employed by various architects in St. Louis, until in 1907 when he decided to practice independently. Among the buildings designed by and erected under his supervision in the next three years were the Printers' Syndicate Building, Warner-Jenkenson factory building, Art Neuveau Studio, the Washington Terrace Apartments and many others. By 1911 his work had attracted such favorable attention that he received an attractive offer from C. D. Hill and Company, of Dallas, and came to this city in the capacity of chief structural engineer for them. His services were found to be invaluable along this and associated lines, and two years after joining the Hill Company he severed connections with them to become special representative for the Dallas Trust and Savings Bank, U. S. Bonds and Mortgage Company, Central Realty Company and Henry D. Lindsey Company. His duties

were as special investigator and adviser as to purchase values, sales values, loan values and the best methods of improving real estate to produce the maximum net income. He continued with these firms until 1914 when he again established a private practice of consulting engineer at the same time being employed in this capacity by the Trinity Portland Cement Company on a retainer fee and during 1917 and 1918 represented the Portland Cement Association as engineer on a retainer. In February of 1919 he consented to a partnership with Bartlett and Ramsey, consulting engineers of Dallas and San Antonio, remaining with them one year and again taking up his private practice.

Mr. Chamblin was married to Miss Bertha Elizabeth Minderman, of St. Louis, in 1905, the wedding being celebrated in that city. Mr. Chamblin is a man of extensive technical knowledge as well as literary attainments and is the author of a treatise on Reinforced Concrete which has attracted favorable comment. The Chamblin home is at 1420 North Carroll Avenue.

Mr. Chamblin is a member of the American Society of Civil Engineers, American Society for Testing Materials, Dallas Technical Club and is a thirtysecond degree Scottish Rite Mason, Dallas Consistory No. 2 and Hella Temple Shriner. He not only holds the highest place in his profession, but is popular in all circles and numbers among his friends those citizens who have taken the leading parts in the upbuilding of Dallas.



ENRY A. KINNISON, senior member and manager of the well known firm of Kinnison Brothers, heating engineers, came to Dallas from Louisville, Kentucky, in 1901, and for

nearly twenty years has been closely identified with the industrial and commercial life of the city. His firm specializes in heating and ventilating appliances and equipment and has achieved an enviable reputation in this line of work. Among the more important local buildings in which the heating and ventilating contract has been awarded to Kinnison Brothers is the American Exchange National Bank Building, completed in 1918, and the twenty-six story office building of the Magnolia Petroleum Company now under construction at the corner of Commerce and Akard Streets. The firm has also installed the heating and ventilating systems for many other important buildings in various cities of the South.

A native of Kentucky, Mr. Kinnison was born in Bullitt County, July 8, 1871, a son of William Henry Kinnison, retired business man of Louisville. He was educated in the public schools of Hardin County and early in life entered the business world, being connected with Joe McWilliams and Company of Louisville before coming to Dallas in 1901.

On February 22, 1898, Mr. Kinnison was married at Louisville to Miss Roberta Bleakley, daughter of Samuel Bleakley.

Mr. Kinnison devotes his entire time to the business of the firm and is regarded as one of the most expert heating engineers in Texas. His brother, A. C. Kinnison, is now operating a large ranch near Tucson, Arizona, raising cattle and alfalfa.

Keenly interested in the upbuilding of Dallas, Mr. Kinnison is a member of the Rotary Club, Chamber of Commerce, City Club, Lakewood Country Club, Dallas Caddo Hunting and Fishing Club, Dallas Automobile Club, Athletic Club and the Knights of Columbus.



LIFFORD C. CARSON, 303 North Texas Building, Dallas, consulting, heating and ventilating engineer and representative of the Illinois Engineering Company of Chi-

This organization gives special service to manufacturers and as an engineer with experience with various large companies, Mr. Carson is an able representative. The Illinois Engineering Company furnished the principle part of the heating and ventilating system of the Federal Reserve Bank of Dallas and Mr. Carson made the performance tests. Another job in which Mr. Carson and his company have been interested in is the Jefferson Hotel. Today and the Southwest are a golden combination in the construction business. Villages of a few years ago are already approaching cities in size and problems, cities of yesterday are ranking as large municipalities with greater engineering activity and demands. These demands take the form of the building or extension of street railways, telephones and various public utilities, as well as building propositions. In the midst of such activity, Mr. Carson is located.

Clifford C. Carson is a son of Texas, he was born at the city of Denton in 1890. His father, Dr. W. C. Carson, was one of the pioneers in the reclamation of the Pecos Valley and active in the civic affairs of West Texas. He died in 1904. His mother was Dorcas E. Kimbrough Carson. After a thorough course in the Texas public school system Mr. Carson completed the engineer's course in the Georgia School of Technology, graduating in 1912 with the degree of mechanical engineer. In 1912, the year of completing his professional training, Mr. Carson began work in Wisconsin, later to become actively engaged in work in Chicago. He has served with the Fairbanks-Morse Company, the Hale Company and in 1913 with the Pearson Engineering Company of London in reclamation work. In 1914 he became affiliated with the Herr Engine Company of Portsmouth. In 1914 he accepted employment with the Dallas Railway Company, employment department, and remained with this Dallas organization until 1918. In that year Mr. Carson entered the Masschusetts Institute of Technology for United States Naval Training. In June, 1918, he was commissioned ensign. He was in the naval air service, given detailed engineering duties. He was engaged as one of ninety-three men detailed for design and testing naval aircraft for the Bureau of Construction and Repair. He was discharged from this service in May, 1919, but still holds a commission of Ensign in the Naval Reserves Flying Corps.

In May, 1917, at Dallas, Texas, Miss Bell Walker and Mr. Carson were married. Mr. Carson, in his lodge and club life, is a Scottish Rite Mason, a member of the Technical Club of Dallas and the Georgia Tech Club of Texas. He is one of the younger engineers who is rendering efficient service to Southwestern development.



REDERICK W. YENSEN, state engineer for the Southwestern Bell Telephone Company, has devoted his entire professional career to the service of the telephone com-

panies of the United States. For thirty years he has studied the intricacies of the science of engineering and at the present writing is regarded as a man who thoroughly understands all the phases of his profession. Since 1903 he has been at the head of the engineering department of the Southwestern Bell Telephone Company and his field extends

throughout the entire state of Texas. It is Mr-Yensen's duty to oversee all of the engineering work done by the telephone company in Texas. In order to do this efficiently he has to have special knowledge of cables, telephones and plant work not to speak of the more important work of superintending the engineering of all telephone buildings in his territory. Upon him falls the great responsibility of securing for the entire state efficient telephone service for the entire system is dependent entirely on the construction of the lines, buildings and plants. The success that he has met with is amply shown by the fact that he has held his position with the telephone company for the past seventeen years.

Gypsum, Ohio, is the native city of Mr. Yensen. He was born there on August 30, 1871, and is the son of Mr. C. F. and Rose (Werner) Yensen. Mr. Yensen, senior, was a pioneer Ohio farmer coming to that state in the early days long before the Civil War. He filed on lands and became one of the most prosperous farmers of his community. The younger Mr. Yensen attended the public schools of Gypsum and there received his early education. He then attended the high school of Fort Clinton, Ohio, from which he graduated in 1884. After graduation from the high school Mr. Yensen attended a private school in order to get the special training that he desired. He graduated from this school in the year 1888. In 1891 he began work for the Bell Telephone Company of Cleveland, Ohio. He continued with that company until 1902 at which time he was attracted by vast opportunities offered him in Texas. He came to Texas in 1903 and located at Dallas, accepting a position with the Southwestern Telegraph and Telephone Company of this city. He has remained with this company ever since, although the company has changed its name to that of the Southwestern Bell Telephone Company.

Mr. Yensen married Miss B. A. Ferrell, of Cleveland, Ohio, in 1897. Mr. and Mrs. Yensen have their home at 3815 Rawlins Street, Dallas. Mr. Yensen is a member of the Chamber of Commerce, Dallas Electric Club, and Dallas Athletic Club.

To the young man the career of Mr. Yensen furnishes an excellent example of what one can accomplish by constant effort and untiring devotion to his work. Starting with the telephone company when it was a young enterprise itself, Mr. Yensen has advanced along with it until today he has attained the goal that he so earnestly strove for.



EE E. ADLER, Equipment Engineer for the Southwestern Bell Telephone Company, Western Indemnity Building, Dallas, has successfully followed a profession which is

perhaps less crowded with contemporary talent than any technical vocation in the state. After nearly twenty years of service with the Bell System he has carried the study of telephony to such an advanced degree that he has gained for himself such appellations as "expert", "genius" and "final authority" particularly in matters pertaining to switchboard engineering.

He was born in Ottumwa, Iowa, April 12th, 1883, where his father, S. E. Adler, now deceased, was a lawyer for forty years. Here he received most of his education in the public schools. He entered the electrical contracting business for himself at the age of seventeen and spent two years in the installation of isolated power and lighting plants, building, wir-



Alarson



ing and other general contracting in Ottumwa and adjacent towns. Later when he had secured employment with the Chicago Telephone Company he completed a correspondence course in telephone engineering from 1903 to 1905 doing his studying during spare time. He made his start with the telephone company in Chicago in 1902 where he worked as switchboard repairman for The Chicago Telephone Company for four years. From that time until 1911, he served as wire chief inspector and equipment inspector. In 1911 he came to Dallas as specification engineer in the Engineering Department of the Southwestern Telegraph and Telephone Company, and within six months was appointed equipment engineer. In July 1912 he was transferred to the St. Louis Co., and remained until 1914 and then returned to Dallas where he has remained ever since in charge of the equipment engineering department.

He was married in Wheaton, Ill., in 1904 to Miss Mary Fuqua, daughter of James Fuqua of Cedar Hill, Tenn. They have two children, both boys, Louis H., age 13, and L. E., age 7, and reside at 3513 Cleve-

land street, Dallas.

Although Mr. Adler's work is of a highly specialized character, he is a man of many interests. He is regarded as a musician of better than average ability and he has a reputation for unusual originality in. planning and carrying out entertainments. He has made his talents of much service to the organiza tions with which he is affiliated. Among these are the Telephone Society of Texas, the Dallas Jovian League and the Masons. Since he came to Texas, Mr. Adler has made many friends throughout Texas and particularly in Dallas where he hopes to continue to make his home.

YREE L. BELL, Jr., district manager of the Southwestern Texas branch of the Lakewood Engineering Company of Cleveland, Ohio, 711 Sumpter Building, although

not a native of Dallas has spent nearly his entire life time in the city and has never regarded any

other place as home.

The Lakewood Engineering Company are manufacturers of construction and industrial haulage equipment, being one of the largest concerns of this kind in the United States. Their activities combined with the manufacture and sale of equipment, the development of methods for its efficient operation. Surveys and investigations are made following which reports and estimates are presented without obligation to the client. The company's particular activity in Texas has been the installation of several complete concrete road building plants, narrow gauge railway transportation systems, and storage battery, cotton transportation in compresses, wharves and warehouses, and the installation of equipment on general building construction.

A native of Kentucky, Mr. Bell was born at Horse Cave, March 26, 1891. His parents were T. L. and Martha (Hardy) Bell with whom he removed to Dallas while still an infant. For a number of years his father was engaged in the implement, vehicle and

machinery business in Dallas.

In 1909 Mr. Bell graduated from the Dallas High School and entered A. and M. College, graduating there in 1913 with the degree of Bachelor of Science in Civil Engineering. He returned to A. and M. College for special post-graduate work in 1915 and prior to his discharge from the army on August 15, 1919, was assigned to special study in engineering in the University of Glascow, Scotland, where he studied until July, 1919.

During his college career Mr. Bell took an active part in athletics, being known throughout the South as captain of the 1912 Southern Champion Foot Ball Team of A. & M. College, 1914, and with which he played half-back 1909-1914. In 1912 he was selected as all Southwestern half-back. He was also a member of the Varsity track and baseball teams.

From 1913 to 1917 Mr. Bell was connected with the United States Engineer's office at Vicksburg, Miss., being superintendent in charge of construction doing flood prevention and control work on the lower Mississippi river. At the outbreak of the war he entered the army and was commissioned captain June 15, 1917. He was sent to France in July, 1918,

On January 18, 1921, Mr. Bell was united in marriage with Miss Alta Harrison, daughter of Mr. and Mrs. J. S. Harrison, of Waco. Mr. Harrison is a leading building contractor of Waco and known

throughout Texas.

Mr. Bell is a member of the Associate Members of American Society of Civil Engineers, the Society of Military Engineers, American Association of Engineers, Traveler's Protective Association, the Technical, University and Athletic Clubs of Dallas, and the American Legion.



ICHARD NICOLDS, manager of the Southwestern Engineering & Construction Co., Cotton Exchange Building, Fort Worth, has been identified with the business life of

that city for the past three years.

He landed in Fort Worth in January, 1919, fresh from the army, where he had given almost two years of his time to Uncle Sam helping to break the backbone of the German autocracy. Being a man of vision he saw the possibilities of a big success in the sale of oil well supplies, mill supplies and machinery, and his associates, having confidence in his business integrity, made it easy for him to organize the Federal Supply Company, this he conducted until May, 1921, when he made his present connections.

Previous to the organization of the supply company, which was effected in September, 1919, Mr. Nicolds was connected with the Southern Securities and Loan Company and the firm of Alexander, Lively and Nicolds, the latter firm being brokers and

handling high grade food products.

Mr. Nicolds was born at McKinney, Texas, May 24, 1888, and his education was acquired under a private tutor. His father, E. F. Nicolds, was a Texas pioneer and a prominent attorney at McKinney for a number of years, later moving to Caddo, Okla., where young Nicolds studied law in his father's office and was admitted to the Oklahoma bar in 1911. He practiced with his father until 1913 and then became deputy clerk of the district court of Bryan County, Oklahoma, serving in that office until 1915, when he went back into the law office of his father.

When the tocsin of war with Germany was sounded, Mr. Nicolds presented himself for service on April 16, 1917, and was sent to the officers' training camp at Fort Root, Little Rock, Ark. Here he was commissioned as a second lieutenant, and his service took him into the various training camps in the United States. He was promoted to a first lieutenancy in October, 1918, and discharged from the service with an honorable record, January 13, 1919, coming immediately to Fort Worth.

On September 18, 1920, he was united in marriage with Miss Mary Louise Calvin, of Abilene, Texas, whose father, John J. Calvin, was a prominent Kentuckian. Mr. and Mrs. Nicolds live at the Lucerne Apartments.

Mr. Nicolds is an Elk, a member of the Fort Worth Chamber of Commerce and worships at the Episcopal Church.

He is a booster for Fort Worth and declares it is destined to become one of the greatest cities in the Southwest.



ANDON C. MOORE, general analytical and consulting chemist and bacteriologist, with offices in connection with the Landon C. Moore Laboratory at 1713 Young Street, is

one of America's most eminent scientists and has not only made for himself a far-reaching reputation but through his discoveries in the field of chemistry he has been of great value to a number of the South's most essential industries.

Mr. Moore came to Dallas from Greenville, Texas, in 1907 and his business increased so rapidly that he found it necesary in 1916 to build the Landon C. Moore Laboratory Building, a brick structure, 25 by 150 feet, the entire second floor of which is occupied by the laboratory. Mr. Moore specializes in the analysis of water, cement, road paving materials, fuels, soils, food products, under municipal and factory control. Nine people are employed in the laboratory and in addition to this a branch labcratory doing similar work is maintained at Shreveport, Louisiana, employing two men. In the Dallas laboratory research work is constantly being done in the chemical departments of various industries. In 1907 a discovery was made with reference to cotton seed hulls which has meant an annual saving to the South of more than \$5,000,000. A number of patents based on Mr. Moore's discoveries are pending. Besides the duties mentioned, Mr. Moore is chief chemist for the T. P. Railway system and is vice-president of the National News Boys Association of Dallas.

Mr. Moore was born in Cincinnati, Ohio, March 10, 1875. His parents are William T. and Mary (Bishop) Moore and his grandfather was one of the few Democratic governors of Ohio. Having completed his preparatory work, Mr. Moore went to London for his university training and entered the University College of that city in 1892. From 1892 to 1898 he was assistant general manager of the Christian Commonwealth Publishing Company. In 1900 he took a course in the evening department of the Burbeck Institute of the University of London. In 1902 he continued this work in Harvard University. This same year he took a position as assistant chemist for the Proctor & Gamble Company of Ivardale, Ohio. The following year he came to Texas and was for four years chief chemist and general superintendent of the Texas Refining Company of Greenville. In 1907 he came to Dallas and began the enterprise in which he has since remained. He has served as city chemist for Dallas and as a professor of chemistry in the Southwestern Medical College.

On April 24, 1907, Mr. Moore was married to Miss Effie Sears, of Whitewright, Texas, and to them one daughter, Mary, was born. Their home is at Armstrong and Byron Streets, Highland Park.

Few men in the South have done more for the industrial development than has Mr. Moore through his chemical discoveries. He is a member of the American Chemical Society, the Society of Chemical Industry in England, the Association of Harvard Chemists, the Inter-State Cotton Crushers Association, the American Oil Chemists Society, the American Water Works Association and is a Fellow of the English Chemical Society. The mere mention of these affiliations is sufficient to show his wide recognition on both sides of the Atlantic. He has also shown a hearty interest in local clubs and is a member of the Kiwanis Club, the Dallas Country Club, the Elks and is a Mason. He has been active in the local and state Chambers of Commerce. He is a member of the Christian Church and a supporter of the Democratic party. It would be difficult to find a man who has greater versatility or a wider variety of talents than Landon C. Moore and the discoveries resulting from his industrial research work are almost invaluable.



A. THOMPSON, 1003 American National Bank Building, chief engineer of the irrigation project, came to Wichita Falls to take charge of this work on November 1, 1921,

and has been very successful in getting this immense project under way. His past record of engineering achievements presages the complete success of the irrigation project and those in charge of the plan to irrigate thousands of acres of fertile Wichita County lands consider they have been exceptionally fortunate in securing him to take complete charge of all construction details.

A native of Texas Mr. Thompson was born in Walker County in July, 1869, a son of A. J. and Mary (Gillespie) Thompson. His father was a native of South Carolina and came to Texas in 1853, settling in Walker County where he engaged in

After attending the public schools of Walker County, Mr. Thompson matriculated at the University of Texas where he specialized in engineering and received the degree of bachelor of science in civil engineering in 1892 and the degree of master of arts in 1893. The degree of civil engineer he received in 1900. After leaving the University he began work with the Kansas City Southern Railway in the construction department and later returned to the University of Texas where he was an instructor in engineering in 1897 and 1898. He then was made chief engineer for the railroad commission of Texas and served in this capacity for nine years, resigning to become chief engineer for the Wichita Falls and Northwestern Railroad while it was being built from Frederick to Forgan, Oklahoma. then was engineer in charge of the construction of the Wichita Falls street railway system. He then went to California where he was chief engineer for the railroad commission for a year and a half and then went with the Interstate Commerce Commission as member of valuation board of engineers and was placed in direct charge of the Pacific District with headquarters at San Francisco. He remained with the Interstate Commerce Commission for eight and a half years and completed the valuation work for 57,000 miles of roadway.

Mr. Thompson was married at Cleburne, Texas, in 1898, to Miss Evelyn Dickson. They have seven children, Frances, now Mrs. Platt K. Wiggins of



Landon O. Moore



New York; R. A., Jr., a student at the University of Texas; Elizabeth, also a student at the university; Evelyn and Eleanor in high school at Wichita Falls; Frederick, attending public school and Lucy, six years of age. The family home is at 1717 Eleventh Street.

Mr. Thompson is a member of the Elks, Rotary and University Clubs and of the American Society of Civil Engineers.



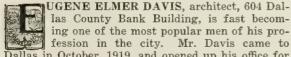
OHN GEORGE BUETTNER, president, general manager and owner of the Dallas Architectural Decorating Company, 2500 Latimer Street, Dallas, has, during the past

two years, built up a prosperous business in the production of architectural decorations for the building trade all over Texas and Oklahoma. His dealings have been chiefly with architects and contractors in this territory, supplying them with ornamental work in art, stone, and plaster relief and his success has been due to the development of native talent and the skillful application of knowledge gained in European schools of art which he attended before coming to America.

Mr. Buettner was born in Fuerth, Germany, in 1870, the son of J. G. Buettner, a business man of that city. He received the usual fundamental German school education followed by special studies in art, preparatory to the commercial work in which he is now engaged. After coming to America in 1902, he secured employment in ornamental wood and plaster work at Dayton, Ohio, but in the same year went to St. Louis where he secured similar employment and in addition, attended night school for further art instruction. He remained in St. Louis for three years and in 1905 came to Dallas. Here he continued to work at his trade, being associated for a time with Mr. Bianchi, also with Mr. F. G. Johnson. After fourteen years he decided to go into business for himself and on February 1, 1919, established the present business of which he is entire owner.

On May 17th, 1919, he was married in Dallas to Miss Minnie Bosse, native of Navasota, Texas, father, Wm. G., Washington County, and they now reside at 1915 Johnson Avenue, having one child by former wife, now deceased, Curtis Edgar, 27 years of age, of Denison, Texas.

Mr. Buettner has come to like Dallas immensely and, while his time is largely taken up with his business, he has shown a great deal of interest in the work of the Dallas Chamber of Commerce of which he is a member. For that matter he is ready at all times to endorse any cause which is conceived for the good of his city or state, and give it any necessary personal support.



ing one of the most popular men of his profession in the city. Mr. Davis came to Dallas in October, 1919, and opened up his office for business following his graduation from the University of Texas with the degree of B. S. in architecture. Although he is just getting started his work has already attracted attention by its marked indi-

viduality and distinction.

While he has lived in Texas most of his life, Mr. Davis was born in Newton, Illinois, on January 1, 1887. His father, C. M. Davis, was a well known newspaper man of Newton, Kansas, and Port Arthur, Texas, having owned the Port Arthur Herald. His

mother, before her marriage, was Miss Belle Brewer. He was educated in the public schools of Port Arthur, and graduated from the high school of that place. After leaving school he was engaged in various activities and just prior to his entering college, was employed in the accounting department of the Gulf Refining Company in Port Arthur. His inclinations were toward architectural construction and designing, and he left work and entered the University of Texas for a four years' course in this line. Upon receiving his degree from the University he looked about for prolific fields and decided that Dallas, as a steadily growing city, was unequaled by any in the country, and possessed immense opportunities for architects. After a year in the city Mr. Davis is more enthusiastic than ever about the advantages offered here and is looking forward to an era of wonderful prosperity.

His marriage to Miss Mable Fisher occurred in Port Arthur on November 20, 1912. Mrs. Davis, while making her home in Texas at this time, was a native of Kansas and the daughter of James Fisher, well known plantation owner of that state. The Davis home is at 2001 West Tenth Street, Oak Cliff.

Mr. Davis is a member of the Tau Beta Pi Fraternity, an Honorary Engineering Fraternity, and a member, in College, of the Student's Assembly, the University Art Club, Architectural Association, University Club, Dallas Society of Architects and the American Institute of Architects. He is the type of man that Dallas welcomes, being progressive and public spirited.



RTHUR ALBERT BROWN, architect, 302 Gaston Building, Dallas, has for twelve years practiced his profession in Northeast Texas, and has gained publicity throughout

his community by his work as a designer of many prominent buildings. Mr. Brown began business for himself in 1920 and has been the consulting architect for many concerns since that time. A fair judgment of his ability as an architect may be obtained by an inspection of the buildings that he has been the architect of.

Mr. Brown was born at Saint Louis, Missouri, June 3rd, 1885, a son of William and Alvin (Walter) Brown. Mr. Brown, senior, was a well known artist and sculptor of Saint Louis and has done some beautiful work in that line during his lifetime. It seems that his son, of whom this sketch is written, inherited from his father the artistic eye and architectural skill that he now possesses. Arthur Albert Brown graduated from the Saint Louis public schools in 1903. The following year he came to Texas and began his higher education at the Texas Christian University, of Fort Worth, Texas. He graduated from that University in 1907 with the degree of Bachelor of Arts. He began his professional career as an architect in the offices of Walter, Field & Shaw, of Fort Worth and after removing to Dallas continued his career with C. D. Hill Company in 1910. He remained with that concern until 1912, at which time he resigned to accept a position with the architect firm of Lang and Witchell. In 1919 Mr. Brown gave up his position with that firm in order to join the Construction Quarter Master Corps at Camp Cody as architect. He aided in the construction and designing of the Camp Cody and Camp Pike army cantonments. After receiving his discharge from the service of the United States Mr. Brown entered upon the practice of his profession.

The marriage of Mr. Brown to Miss Myrtle Hall was celebrated at Dallas, on June 17, 1911. Miss Hall was the daughter of John Hall, a well known preacher of Dallas. Mr. and Mrs. Brown are the parents of two children, Arthur Fredrick and Frances May Brown. The Brown home is situated at 1131 Oak Cliff Boulevard.

Fraternally he is a member of the Chamber of Commerce, I. O. O. F. and of the Oak Cliff Commercial Association. Ever since his arrival in Dallas, which was in 1910, he has been active in the improvement and advancement of Oak Cliff, in which community he lives. Mr. Brown is a practical advocate of every movement and enterprise for the development and upbuilding of his community, and is a loyal friend of both Dallas and Texas.



ED. OVERBECK, architect, 1209½ Main St. has won a name in the Southwest through the beauty of his architectural designing and the advantages and endurance of his

structures. While his special work has been such buildings as sanitariums and cathedrals, he has built many business structures and is responsible for some of the handsomest and most artistic private homes and residences in the city.

Mr. Overbeck came to Dallas in 1902 to take charge of his brothers office and remained with him for five years. In 1907 he formed a partnership with Geo. Willis. All of the Automatic Telephone Exchange buildings were erected by Mr. Overbeck, and among the many homes of distinction which he has constructed in the city, is that of Col. J. T. Trezevant. In 1911 the partnership was dissolved and Mr. Willis went to San Antonio. He then became associated with Sanguinet & Staats and built the Wilson Building Annex, Southwestern Edgewood Telephone Exchange and various other buildings. Since 1913 Mr. Overbeck has been by himself, and since which time he has designed and built additions to St. Paul's Sanitarium of Dallas, the Providence Sanitarium of Waco and St. Joseph's Infirmary in Houston. Building the St. Patrick's Sanitarium at Lake Charles, Louisiana ,and the Holy Name Church and School at Houston. He has completed plans for a sanitarium at Alexandria, Louisiana and the Sacred Heart Cathedral and rectory is now being built in Dallas as well as the nurses' home for St. Paul's Sanitarium, in Dallas.

Born in Cincinnati, Ohio, on December 25, 1870, Mr. Overbeck attended the public schools of Cincinnati and graduated from the Woodward High School of that city. His father, J. H. Overbeck had been for many years a prominent contractor of Cincinnati, and Mr. Overbeck having a natural interest in the work, entered the firm of Belmont and Overbeck to study building. At the same time he took up drawing, and elementary designing in the Ohio Mechanical Institute in Cincinnati, attending this school for four years and becoming proficient in every phase of architectural drafting. Upon completing his work as a student he went into the building business and was engaged in this for ten years. About 1900 Mr. Overbeck began devoting his entire time to architectural work, which took him to St. Louis for a year, before his move to Dallas.

He was married on June 5, 1895 to Miss Gertrude Hamelrath. Mr. and Mrs. Overbeck, whose home is at 2603 Harrison Avenue have two sons, Clarence E. Overbeck, who is associated in business with his father, and Harold W. Overbeck, with Walter Whitley, contractor.

Mr. Overbeck is a member of the Dallas Society of Architects, Technical Men's Club of Dallas, Knights of Columbus, St. Patrick's Catholic Church and expresident of the Texas State Association of Architects. His work is known throughout the South and his buildings are an ornament to the cities in which they are constructed.



ONZIE E. ROBERTSON, of the firm Robertson & Griesenbeck, architects, Southwestern Life Building, is one of the young architects of Dallas who, in a remarkably short

time, has shown himself to be fully equipped for the work he has undertaken and able to cope with the big propositions in the field of construction. In the firm he is associated with Mr. C. H. Griesenbeck who is also well known through his satisfactory work.

Mr. Robertson was born in Marlin, Texas, Decem√ ber 16, 1890. His father is Dr. Luther P. Robertson. Having completed his preparatory work in the schools of Marlin, Mr. Robertson attended the Texas A. & M. College. The same year he came to Dallas and took a position with the Southern Engineering and Construction Company with whom he remained for one year. In 1913 he went into business with Ernest E. McAnelly & Company as a junior partner. Two years later Mr. McAnelly died and Mr. Robertson carried the business alone until May, 1917. At this time his professional career was interrupted by the declaration of war. He enlisted in the Second Officers Training Camp at Leon Spring, at the end of which he was commissioned as a second lieutenant in the field artillery. He was later transferred to the air service as pilot and stationed at Barron Field, Fort Worth. remained for eight months in charge of the aerial gunnery school. A second transfer was to Kelly Field where he remained until discharged, February 1, 1919. He then resumed his profession alone but in August of the same year he organized the present firm with Mr. Griesenbeck as a partner.

Among the larger buildings for which Mr. Robertson has been the architect are the State Girl's Training School, the College of Industrial Arts, the State Tuberculosis Sanitarium, the State Orphans Home and the Marlin high school building and M. K. & T. hospital. His work thus far has been largely with school buildings, hotels and business buildings and he has given special attention to hospitals and sanitariums.

In 1917 Mr. Robertson was married to Miss Mary Nell Cook. Their home is at 3308 Dartmouth Street.

Mr. Robertson has shown himself active in advancing the interests and proficiency of his profession. He is a member of the Dallas Society of Architects and an associate member of the American Society of Civil Engineers, member of American Institute of Architects. He also has a hearty interest in fraternal and social organizations, being a Shriner of the Hella Temple and a member of the University Club.



H. GRIESENBECK, of the firm of Robertson and Griesenbeck, Architects, 705 South western Life Building, is a representative architect of Dallas. Mr. Griesenbeck, al-

though a young man, has been singularly active and has already established a reputation as an architect of very exceptional ability.



S.Ed. Overbruk



The firm of Robertson and Griesenbeck was formed in July 1919. They make a specialty of school buildings, having built schools at Perry and Otto, a laundry for girls' training school at Gainesville, Texas. and are remodelling the dormitory for the same school. Other buildings in course of erection by them are at Marlin, a fire station, four residences, averaging \$15,000 each, First State Bank Bldg. and a Sanitarium. They are also putting up a garage for the Dallas Terminal Association in Dallas.

Before forming the partnership, both men had many important accomplishments to their credit. Mr. Griesenbeck had been associated with the Katy Railway Company since 1913 as special architect. While with them he built 5000 miles of track, \$150,-000 station at Houston Pass, \$75,000 freight station at San Antonio, a cotton warehouse in Houston, shops and roundhouse at Muskogee, Oklahoma, a reclamation plant at Parsons, Kansas, and depots at Temple, Taylor, Sealy, Lockhart, and a round house at Denison. Mr. Robertson had devoted his time mostly to schools. He erected the Marlin High School, a \$300,000 building for the College of Industrial Arts at Denton, all the buildings for the girls' training school at Gainsville, amounting to about \$500,000, and has done much state work at Corsicana and Carlsbad, Texas.

Born in San Antonio on August 16, 1892, Mr. Griesenbeck was the son of Hugo Griesenbeck, prominent cotton man of San Antonio, and Lula Mc-Allister Griesenbeck, a native Texas girl. He was educated in the public and high schools of San Antonio, and studied architecture at A. & M. College, graduating in 1912 with a B. S. degree. The year following his graduation he worked in San Antonio and Corpus Christi, and the next year was put in charge of architectural work for the Katy Railway Company.

In May of that year he was united in marriage to Miss Mary Gray, daughter of C. A. Gray of Cisco, Texas. Mr. and Mrs. Griesenbeck have three children, Clyde, Mary Louise, and Lucy Gray, and make their home at 3625 Darmouth Avenue.

Mr. Griesenbeck is a Mason, thirty-second degree Scottish Rite, and a Hella Temple. He had ability and energy and is fully capable of coping with the highly competitive conditions of the time.



OSCOE P. DEWITT was born and reared in Dallas. His father, F. A. Dewitt, was a native of Massachusetts, who came to Texas in 1883, and since that time has been man-

ager for Ginn and Company, school book publishers. His mother, Imogene Wacke De Witt was born in

Mr. Dewitt was educated in Dallas at the public schools and at the Terrill school. Upon graduation from Terrill school in 1910 he went to Dartmouth, receiving his A. B. degree in 1914. His architectural training was received in Harvard School of Architecture from 1914 to 1917. During the latter of 1916 and the early part of 1917 he was engaged in the practice of architecture in the firm of Thomas and Dewitt with offices at 101 Tremont Street, Boston.

In May, 1917, Mr. Dewitt entered the first Officers Training Camp at Leon Springs. He was transferred to the C. A. C., where he received a second Lieutenancy in the Regular Army. He sailed for France in May 1918 and returned in May 1919. His resignation as Captain C. A. C., took effect on November 22, 1919.

His office in the Scollard building was then opened and business developed which has led to constant expansion. On January 1st, 1921 he formed a partnership with Mr. Mack Lemmon, a graduate of the Massachusetts Institute of Technology. Their offices are now at 806 Southwestern Life building.

Their work comprises a number of schools, residences and business buildings which rank high in a city where good architecture is expected and found.

Mr. DeWitt married Miss Evelyn Chandler of Whitman, Mass., in August 1917. They now have two daughters, Miss Sylvia DeWitt and Miss Elizabeth Frances DeWitt.



J. GALBRAITH was born in Canada, in 1878. Has been connected with some branch of the building business the greater part of his life, being thoroughly versed in

all of its branches. Began the practice of architecture in 1904 and has won distinction through the designing of schools and church buildings throughout the South. His work exemplifies the latest developments in ventilation and scientific construction, and his buildings are a model of convenience and artistic arrangement, among which are the Methodist Church, Cisco, Texas; M. E. Church, Strawn, Texas; Presbyterian Church, Coleman, Texas; Presbyterian Church, Lewisville, Texas; Robins Hall, Texas Presbyterian College, Milford, Texas. School buildings at Hillsboro, Texas, Vernon, Texas, Bynum, Texas, Carrollton, Texas, Royse City, Texas, Custer City, Oklahoma, and Stine Building, Chickasha, Oklahoma.

Mr. J. P. Hubbell, born at Davenport, Iowa, 1866, studied architecture at University of Illinois. Began practice of architecture at Chicago in 1893, and later at Rock Island, Ill. Began business in Dallas, Texas. in 1890, as senior member of the firm of Hubbell & Greene, architects, which firm designed many public and private works, a few worthy of mention being: The Scottish Rite Cathedral, Parkland Hospital, Fire Stations, former building for Federal Reserve Bank, Dallas Trust and Savings Bank, addition to the City National Bank, Crowdus Drug Company building, Kingman, Emerson and Keating warehouse, Neiman-Marcus building, also designed the Nelson Pharmacy, located in the Neiman-Marcus building, as well as many large and expensive residences in the city of Dallas.

The Hubbell & Green partnership was continued until 1918, and in 1919 he became associated with T. J. Galbraith, under the firm name of T. J. Galbraith and J. P. Hubbell, Associated Architects, and are enjoying a very lucrative practice and many of the best designed buildings throughout the country have been produced by members of this firm, and they now have in the course of construction: Methodist Church, Graham, Texas; Hotel Thomas, Strawn, Texas; High School Building, Grandview, Texas; Presbyterian Church, Milford, Texas, and High School, Strawn and Graham, Texas.



THARLES L. KRIBS, JR., 811 Southwestern Life Building, Dallas, specializing in architectural designing of residences, is one of the younger business men of Dallas and has

been engaged in his profession for the past year. Prior to that time he was well known among the younger set of the city.

Mr. Kribs was born, reared and, with the exception of his college work, educated in Dallas. He was born September 17th, 1898, and his parents, Charles L., Sr., and Mrs. Louise (Lee) Kribs, now reside at 4001 Gillon Avenue, Dallas. He received his college preparatory training at the Terrell School, Dallas, and then attended Cornell University at Ithaca, New York, and the University of Texas.

Prior to engaging in his present business, Mr. Kribs was employed by the Katy Railroad and the Southwestern Bell Telephone Company, in their engineering departments. While thus employed he was enabled to secure valuable practical experience which, with his technical knowledge gained at college, followed by nearly a year as manager of the Southwestern Blue Print Co.

Mr. Kribs was married January 1, 1921, to Miss Ellen Clare Gillespie, daughter of Mr. and Mrs. James E. Gillespie, a prominent family of Dallas.

They reside at 4005 Gillon Avenue.

Mr. Kribs has always been active socially in Dallas and while at Cornell, was made a member of the Sigma Phi fraternity. He continues to be an active social factor at home and in addition is taking an active part in Chamber of Commerce work. He is the type of young man who remains loyal to his home city in spite of frequent inducements which would attract one elsewhere, steadfast in his conviction that Dallas is the one best gamble.



HESTER A. HAMMILL, geologist, 1417 American Exchange National Bank Building, came to Dallas in May, 1919, from Tulsa, Oklahoma, and since then has been

doing extensive geological surveys in the Texas oil fields and in Mexico. Prior to coming to Dallas and establishing his office, Mr. Hammill was geologist for one of the largest oil companies operating in the mid-continent field.

The geological work now being conducted by Mr. Hammill consists of preliminary surveys, practical and economic development along scientific lines of natural resources in oil, gas, mining, agriculture and water power projects. He is regarded as an authority on geological matters and his advice is eagerly sought by men planning to develop large enterprises in which a thorough knowledge of geological indications is essential to successful operation.

Mr. Hammill was born at Chicago, November 22, 1889. His parents were James H. and Helen (Armstrong) Hammill, his father being one of Chicago's well known business men. After completing his academic studies, Mr. Hammill did two years work in mechanical engineering in the University of Illinois and then five years at the University of Chicago, three years as a graduate student University of Chicago specializing in geology, chemistry and palaeontology, graduating with the degree of Bachelor of Science in 1912.

During his course at the University of Chicago Mr. Hammill was engaged in various miscellaneous surveys during the summer months, thus gaining practical experience which he combined to good advantage with his theoretical knowledge. In 1915 he was connected with the Wisconsin Geological Survey and from 1915 to 1919 was geologist for the Rexana Petroleum Company of Tulsa, Okla. He was married in Chicago, September 3, 1915, to Miss Rhoda Pfeiffer. They have one child, Rhoda Elizabeth.

Mr. Hammill is a thirty-second degree Scottish Rite Mason and a member of various Masonic organizations, a member of the Dallas University Club, American Institute of Mining Engineers, American Association of Petroleum Geologists, Southwestern Geological Society and several other technical organizations. He is also a member of Alpha Sigma Phi Fraternity and the Phi Eta Honorary Graduate Society.

He is a great booster for Texas and a strong believer in the development of its wonderful natural

resources.

for income tax purposes.



EON J. PEPPERBERG, petroleum geologist and engineer, Great Southern Life Building, is considered one of the most competent of his profession in the United States.

He has had a great deal to do with the successful development of oil in various sections of the country. For the past fifteen years he has been engaged in this work in oil fields of the Pacific Coast, Rocky Mountains, Mid-Continent, Canada and Mexico.

Mr. Pepperberg specializes in examination, appraisement and management of petroleum properties. As valuation engineer he has rendered service to some of the largest oil operators in the country, assisting in the purchase of properties, also estimating oil reserves and determining depletion schedules

Mr. Pepperberg was born at Plattsmouth, Nebraska, on January 20, 1883. His father, Julius Pepperberg, has been a prominent manufacturer of cigars in Lincoln, Nebraska, since 1869. Upon graduating from the high school of his home town in 1901, he entered the University of Nebraska, receiving an A. B. degree from this institution in 1905 and his M. A. degree in 1906. The four following years were engaged with United States Geological Survey through the states of Colorado, Utah and Montana, making reports on coal fields, cement materials and mineral deposits. In 1910 he joined the geologic staff of the Southern Pacific Company, under Prof. E. T. Dumble, with headquarters at San Francisco, and conducted geological investigations in the coast country for this concern. His work taking him to Oklahoma, Wyoming and Mexico, aside from his general work in California. In 1913 he opened offices as a consultant geologist in San Francisco. The next year he conducted investigations for large interests in Canada, taking over the geological surveys for the Texas Pacific Land Trust in Texas, which kept him busy through 1915. Later Mr. Pepperberg was made manager and geologist of C. J. Wrightsman of Tulsa, helping to develop the fields of Oklahoma, Kansas and Texas. He came to this state in 1917, working first from Mineral Wells and later establishing the offices in Dallas.

His marriage to Miss Rachel F. Carnes, daughter of Edmond Carnes, former Lieutenant Governor of Nebraska, was solemnized at the capitol of that state on October 16, 1909. Mr. and Mrs. Pepperberg have one son, Leon E. Their home is at 1731 North Henderson Avenue.

Mr. Pepperberg is a Kappa Sigma, a Mason and an Acacia Fraternity man. He is a member of the following scientific societies: the Geological Society of Washington, D. C., Southwestern Geological Society, American Association of Petroleum Geologists and the American Institute of Mining and Metathergical Engineers. Since coming to Dallas he has taken an active interest in civic and charitable undertakings. The history of his activities is synonymous with the history of mineral developments in this country during the past fifteen years.





Stong



OHN L. LONG, prominent educator and president of the Practical Drawing Company, publishers of school drawing books, 1911 Bryan street came to Dallas in 1893 and

from that time until 1908 was superintendent of the Dallas Public Schools, resigning to become manager of the Southern Publishing Company. During the time he was superintendent of the Dallas schools Mr. Long became known as one of the leading educators of Texas. He took an active interest in every movement for the betterment of educational conditions, in fact he was identified with the educational progress of Texas for a period of twenty years or more. He remained with the Southern Publishing Company until 1914, when he sold his interest in the Practical Drawing Company, becoming president two years later, which position he has since retained.

Besides the publication of school drawing books, the Practical Drawing Company is the largest distributer of school art material in the United States, maintaining offices at Chicago, Atlanta and Dallas. A competant corps of traveling salesmen are constantly employed presenting the advantages of the company's books and materials all over the South and the middle west and enlarging the fields of operations every year. The practical drawing series is the only set of school books on any subject originating and published in the South that is received with equal favor north of the Mason and Dixon line.

Mr. Long was born in Newbury, South Carolina, October 26, 1859, a son of G. F. Long, who for many years was one of the leading farmers of Newbury. After attending the public schools and later Newbury College, he entered the George Peabody College for Teachers at Nashville, Tennessee, from which he graduated in 1882. He is now a member of the Board of Trustees of George Peabody College for Teachers. This institution is the leading school for teachers in the South and one of the most noted in the United States.

Entering upon the profession of teaching, Mr. Long became principal of the Rosenberg School at Galveston and was there for a number of years before coming to Dallas as Superintendent of public school system here. He was connected with the Dallas schools for fifteen years and brought them to a high state of efficiency before leaving the teaching profession to engage in commercial pursuits, which however, still continues to be along educational lines. Mr. Long was married in 1887 to Miss Laura Mathews, daughter of Dr. Geo. W. Mathews, well known physician of Smith County where he practiced medicine for over fifty years. They have two children, Hazel Kirk, now Mrs. Rosser J Coke, wife of Attorney Rosser J. Coke and George Lawson Long, treasurer of the Practical Drawing Company. Mr. Long is a member of the Knights of Pythias, the Kiwanis Club and Cedar Crest Country Club, and the Methodist Church.



ARVIN CARL HUDSON, member of the firm of Connor-Hudson Contracting Engineers, 1415 Southwestern Life Building, has been a resident of Dallas since 1903 and is

well known in engineering circles of Dallas. Connor-Hudson Company was organized in May, 1921, and erect power plants and power plant equipment in Texas, Oklahoma, and Arkansas. They are now doing a considerable amount of work in Texas and Oklahoma. Associated with Mr. Hudson is Mr. T. B. Connor. Mr. Connor is a native Texan, born in Ft Bend County, March 4th, 1887, educated in the schools of Houston, and has spent all of his time since leaving school in the line in which he is now engaged. Connor-Hudson Company have to their credit, plans for the following: The First National Bank of Houston, Texas, North Texas Asylum for the Insane for the State of Texas, located at Terrell, Texas, Palestine Salt and Coal Company, Palestine, Texas; Yellow Pine Paper Mills, of Orange, Texas, a City of Cherokee, Oklahoma.

A native of Georgia, Mr. Hudson was born at Clarkston in 1880, a son of T. P. and Elizabeth (Egbert) Hudson. He received his education in the public schools and the high school of Atlanta and removed to Texas in 1900. He was engaged in the automobile business in Birmingham, Alabama, for a while and was foreman of a manufacturing plant there for three years. After removing to Dallas he was connected with various machine and automobile shops from 1912 until 1916 when he began business for himself and established the North Loop Garage on October 1, 1920, he sold out this business.

Mr. Hudson has traveled over most of the United States and a large part of Mexico, many of his trips being in an automobile, and he considers Dallas by far the best city in the entire country. From a commercial and industrial standpoint he considers Dallas easily the leader of all the cities in the Southwest and believes in the next ten years it will become the leading city west of Chicago.

Mr. Hudson is intensely devoted to his business, although interested in various oil companies and leases and other enterprises. He is a member of the Masonic Lodge.



RTHUR C. SCOTT, Ph. D., specialist in electrical, steam and gas engineering and petroleum geologist, has, since his coming to Dallas nine years ago, been considered of the most learned and accomplished con-

as one of the most learned and accomplished consulting engineers of this city. His experience has been gained through actual work in various states of the Union and for eight years he was a professor of electrical engineering at the University of Texas.

Born at the city of Belmont, New York, in 1873, Arthur C. Scott is a son of John Harrison Scott, a Rhode Island paint manufacturer, who came to that state in the early days and at his death was well known throughout its boundaries. Dr. Scott received his early educational training at the public schools of his native city, after which he attended the Rhode Island State College, where he received his Bachelor of Science degree in 1895. In 1902 he was made a doctor of philosophy by the University of Wisconsin, having pursued his engineering education at that school. For the next succeeding two years he was instructor in chemistry and physics at the Rhode Island State College, after which time he was made professor of engineering at that college. In 1903 he was made professor of electrical engineering at the University of Texas and while there he superintended numerous engineering undertakings by the university. In 1911 he resigned his professional chair and moved to this city where he opened his offices as a mechanical, electrical and hydraulic engineer and petroleum geologist and since that time has developed one of the largest and most responsible firms of this city. Dr. Scott is especially well known as a consulting engineer and for the past two years has devoted the major portion of his time to valuation work, particularly industrial and utilities properties. His valuation knowledge has been used to advantage by the Southwestern Telegraph and Telephone Company, the Dallas Automatic Telephone Company, the Gulf States Telephone Company, the Wichita Valley Refining Company, the Burk Burnett Refining Company, the Elgin-Butler Brick and Tile Company of Austin, the Corsicana Brick and Lumber Company, the Oriental Textile Mills of Houston, the Waco City Waterworks, the San Antonio Railway System, the Citizens Light and Power Company, of Taylor, the engineering service at the Agricultural and Mechanical College of Texas, the Waterworks of Hillsboro. At the present time Dr. Scott is the consulting engineer for the city of Austin, the Cameron Water and Light Company, the Dallas News, the City of Dallas and various other public and private corporations. He is well known throughout the United States for a number of papers and articles written for leading engineering magazines on engineering problems and their solution.

In June, 1901, Dr. Scott married Miss Alice Elizabeth Clarke and they are the parents of three children: John, George and Arthur Scott. In fraternal orders Dr. Scott has membership in the Hella Temple Mystic Shrine, the American Society of Mechanical Engineers, the American Institute of Electrical Engineers, the University Club, the Kiwanis Club, the Chamber of Commerce and is an honorary member of both the Southwestern Electrical and Gas Association and the Association of Practical Refrigeration Engineers.

Dallas should, indeed, be proud to number among her citizenship such a learned and accomplished member of the engineering profession for his services to both the city and the state are immeasurable.

ALPH A. BEATON, secretary-treasurer and general manager of the Continental Savings and Building Association, 1103 Main Street, has been identified with this com-

pany since its organization and by his untiring efforts has built up one of the largest and strongest building and loan associations in Texas.

The Continental Savings and Building Association was organized in April of 1916 with an authorized capital stock of one million dollars, it being the first mutual building and loan association organized in Dallas going actively in the field for business. Directors of the association are J. K. Hexter, Edward Titche, Ralph Beaton of Corsicana, Frank E. Austin, T. W. Griffiths, L. C. McBride and Ralph A. Beaton.

Its growth has been remarkable notwithstanding the fact that the policy of the association from its inception has been to operate along very conservative lines, the sale of its shares of stock being limited each year to the figure that would give the desired increase in business for the year and at the same time result in the proper volume for the payment of maturities.

The collection of a membership fee or premium for defraying every expense of management was originated by the Continental, and practically all other mutual building and loan associations later organized at Dallas and at other points in the state have followed this plan of operation. The association has earned and distributed ten per cent interest per annum, compounded semi-annually, since organization on every dollar for every day invested with it.

The authorized capital of the Continental was ordered increased at the annual meeting of its shareholders in January of 1922 to twenty million dollars to provide for the increased business of the association and at the same time a plan was worked out whereby the association might offer life insurance to its members for immediately maturing their investment or paying off their loans in case of the death of the member. The new loans during the year 1922 will approximate three-quarters of a million dollars and it is expected the association will finish the year with close to two million dollars of assets, consisting almost wholly of first mortgage liens on improved Dallas property.

Ralph A. Beaton is a native Texan and was born at Corsicana, February 13, 1879. He is a son of Ralph and Cusseta (McLendon) Beaton and a grandson of Major Alexander Beaton who came to Corsicana in 1852. The following year the father of Ralph A. Beaton was born and has remained in Corsicana and accumulated a comfortable fortune. The principal street and the leading hotel of the city is named for him.

After finishing high school and attending a business college, Mr. Beaton began work in the summer of 1899 for one of the Corsicana banks for the purpose of obtaining experience that would prove of value to him when he engaged in business on his own responsibility. In September of the following year he engaged in the insurance business, establishing first a local office at Corsicana and handling general lines of insurance. He later decided to devote his entire attention to life insurance and followed this line of effort until the organization of the Continental Savings and Building Association except for a period of two years, in 1906 and 1907 when he engaged in the contracting and drilling of deep wells in the Navarro County oil fields. Mr. Beaton has stated that he considers these two years spent in the oil business among the most valuable experiences he had prior to establishing his present

In 1909 he removed to Oklahoma City where he opened a general life insurance office for the state of Oklahoma and then in 1913 came to Dallas as supervisor of agents for the states of Texas and Oklahoma for a large Pennsylvania company.

On December 5, 1900, Mr. Beaton was married at Corsicana to Miss Hettie Witherspoon, youngest daughter of Dr. and Mrs. A. N. Witherspoon. Dr. Witherspoon was one of the prominent Navarro County physicians of the old school. Mr. and Mrs. Beaton have two children, a daughter, Cusseta, who has recently finished school, and a son, Ralph A., Jr., seventeen years of age who is now in his junior year at Kemper Military School, Booneville, Missouri.

Besides the Continental Building and Savings Association Mr. Beaton is interested in the Residence Realty Company of Dallas which was recently organized by Ray McDowell, Harold J. Abrams, Arthur P. Stephens and himself. He is a member of the Dallas Country Club, Dallas Athletic Club and the Dallas Rotary Club. His church affiliation is with the East Dallas Presbyterian Church and he is a member of the board of deacons of this church and active in various lines of church work.



Pacpla Beaton





OHN C. VAN ARSDELL, Dallas engineer and southern manager for the H. W. Caldwell and Son Company of Chicago, has devoted his life to the profession in which he

has won such marked success. Mr. Van Arsdell began his work with this company when he was sixteen years old, gradually working his way up until at present he is in charge of the business for the entire South, and his services are held invaluable by officials of the firm.

The H. W. Caldwell and Son Company was established in 1875. In 1899 Mr. Van Arsdell came to Dallas as their representative and opened the Dallas office which was a nucleus for all work undertaken in the southern states. The company manufactures elevating, conveying and power transmitting machinery, and has furnished machinery to most of the cotton oil mills, grain elevators and cement plants in the South. Supplies for crude oil refineries are also manufactured by them, and Mr. Van Arsdell has fitted out many refineries with machinery, conspicuous among which is the Humble Oil and Refining Company of Baytown, Texas, the second largest refinery in the United States.

A native of Kentucky, Mr. Van Arsdell was born in the town of Sharpsburg, on May 9, 1874. His parents were Jonathan and Harriet Whaley Van Arsdell. He was educated in the Sharpsburg public schools, and at the age of sixteen years went to work for the Caldwell people in Chicago. As traveling salesman, he covered the entire Northwest, prior to which he served as buyer for the company for five years. In 1899 he was put in charge of the southern end of the business and moved to Dallas. After six years he accepted a flattering offer from the firm of Woodward Wight and Company, Limited, and went to New Orleans to take charge of the machinery department of the company. Three years later, however, he returned to Dallas and went into business for himself, establishing J. C. Van Arsdell & Company, and handling goods for the Weller Manufacturing Company. The Caldwell people had never been satisfied with his resignation from their firm, and in 1916 finally persuaded him to return to the company. He re-established his relationship with them and has remained in that company since.

Mr. Van Arsdell was married to Miss Grace E. Mullin of Chicago in 1900. Their home is at 4719 Swiss Avenue.

He is a thirty-second degree Scottish Rite Mason, a Shriner of Hella Temple. His life has been given over to hard work and honest achievement. His best friends are the officials of his company who hold him in very high esteem.



FREDERICK TAYLOR, member of the firm of Taylor and Downes, consulting engineers located permanently in Dallas upon his discharge from the United States Army in May

1919. For a year prior to that time he had been with the Expeditionary Forces in France, being attached to the 110th Engineers of the 35th Division.

Upon receiving his discharge, Mr. Taylor formed a partnership with Nate W. Downes, specializing in refrigeration, heating, ventilating electrical system plants and sanitary engineering work for hotels and office buildings and mechanical engineering. They also maintain a consulting practice and do general engineering work. One of the more recent important jobs on which the firm was assigned was

laying out the sanitary work for the New Texas Hotel in Fort Worth, and the heating and ventilation plant for the Baylor Hospital at Fort Worth.

Mr. Taylor is a native of Canada and was born at Toronto July 26th, 1885, a son of F. Taylor, prominent building contractor and construction man of Canada. From 1902 to 1907 Mr. Taylor was in the Province of Natal in South Africa and while there studied at Pietermaritzburg College. He also studied at Toronto University, specializing in engineering.

Mr. Taylor removed from Toronto to Fort Worth and was located there in 1907 and 1908. He was mechanical engineer for Lang and Witchell of Dallas for a time and in 1914 established an engineering office in Kansas City. At the outbreak of the World War he enlisted in the Army and sailed for France in May 1918, returning and receiving his discharge a year later.

On September 3, 1919, Mr. Taylor was married at Dallas, Texas, to Miss Katherine Duer. They reside at 5742 Richmond Avenue.

A great booster for Dallas, Mr. Taylor looks forward to the city becoming one of the great commercial centers of the Southwest and is expecting a great era of commercial and industrial development in the next few years. He is a member of the American Society of Heating and ventilating Engineers, the Rotary Club, Dallas Athletic Club and is a thirty-second degree Mason.



S. DOERR, associated with A. D. Rogers, in the firm of Rogers and Doerr, Managers of the San Antonio branch of the Southland Life Insurance Company, whose

home office is located in the Southland Life Building, Dallas, Texas, has been identified with the insurance business of Texas for a period of over twelve years. The San Antonio office is located at 404 Russell Building. Prior to going to San Antonio in Feb. 1921, Mr. Doerr was a member of the firm of Doerr & Wittliff, district agents for the Southland Life Insurance Company. In 1909 Mr. Doerr became associated with the old Sam Houston Life Insurance Company of Dallas, four years later he was elected president, which position he held for two years. When this company was merged with the Southland Life Mr. Doerr accepted the position of Vice-President of the company which office he held until 1919 at which time he became district manager.

Mr. Doerr was born in Galveston, October 24th, 1877, his parents were A. A. and Agnes C. Blaney Doerr, his father being a business man of that city, and his mother a native of California. The family moved to Dallas in 1884 where Mr. Doerr received his education, and began his business life in the office of the Continental Gin Company, with whom he was associated up to the time of his entrance in the Insurance field in 1909.

Mr. Doerr was married to Miss Emma Lee Storey a native of Texas, whose father was in the general merchandise and cotton gin business for many years. They have two daughters, Dorothy, a student at National Park Seminary, and Emma Lee, a student at Kidd Key College, Sherman, Texas.

While in Dallas Mr. Doerr's name was found on the roll of the City Club, Dallas Automobile Club, Lakewood Country Club, Salesmanship Club, Knights of Pythias, The Dallas Chamber of Commerce and was president of the Life Underwriters Association.

D. SLATON, of the firm of W. D. Slaton Co., insurance experts and adjusters for assured, came to Texas in 1872 from Dadeville, Ala., where he was born February 21,

1864. His father, D. H. Slaton, was a farmer and merchant in Alabama, and after coming to Texas in 1871 farmed one year then went into the cotton and merchandising business at Dallas, Decatur and Arilngton. His mother was Mary J. Cook, member of a Florida family.

Mr. Slaton attended the public schools in Alabama and Dallas and from 1882 to 1887 was a bookkeeper for cattlemen in West Texas. In 1887 he entered the insurance business at Henrietta, Texas, where he remained until his return to Dallas in 1898. Five years of the time he spent in Henrietta he was tax assessor for Clay County. After he returned to Dallas in 1898, he became an insurance adjuster for insurance companies and continued this line of work until January 1, 1915, when he became an adjuster

After the San Francisco Earthquake and fire in 1906, Mr. Slaton went to that city and spent six months adjusting for the Great American Insurance Company and the American Alliance Insurance Company. He is the only man this side of St. Louis doing adjusting for the assured.

Mr. Slaton was married to Miss Zula F. Johnson, daughter of a West Texas cattleman, April 27, 1887, and three children were born to the Union, Mrs. Evans B. Keeling, Frank W., and Fred D. Frank. The eldest son was among the first American soldiers to reach France during thhe late war, and was killed in battle at Soissons July 20, 1918, in machine gun service. He was a first lieutenant in Co. B, 2nd Machine Gun Batallion, First Brigade, First Division, and went to France September 12, 1917. He attended the first training camp at Leon Springs, was commissioned August 15th, 1917, and immediately ordered to Hoboken, N. J. The youngest son, Fred, is President of the Packard Dallas Motor Co.

Mr. Slaton is a thirty-second degree Scottish Rite Mason with membership in Hella Temple Shrine, is a member of the Dallas Country Club. He has a beautiful home in Highland Park, corner of St. Johns and Auburndale.

He believes Dallas and Texas to be the city and state of great opportunities. Dallas he thinks, has the greatest future of any city in the Southwest and he expects to see it the greatest metropolis in the South within the next ten years.



E. LETT, general insurance agent, Sumpter Building, is a prominent figure in the commercial life of the city, having been identified with its leading interests for almost

twenty-six years.

Mr. Lett handles all lines of casualty insurance, including liability, accident and automobile insurance. He represents the Royal Indemnity Company of New York, and the General Accident Assurance Corporation of Philadelphia. The bulk of the business carried on by this office is solicited through agents in Northern Texas territory, and there are also local agents in the field who have been appointed by this office. The business was organized by Mr. Lett in 1907 and has experienced remarkable growth and prosperity.

Born in Monroe County, Alabama, June 11, 1859, Mr. Lett was the son of J. E. Lett, Alabama plantation owner, who also took an active interest in poli-

tics, being a member of the state legislature at the time of his death. His mother was Miss Elizabeth Hunter, of a prominent Alabama family. He was educated in Monroe County, and when he was fifteen years old, left the plantation and entered a wholesale grocery house in Mobile, leaving this to become a bookkeeper in a cotton factory. In 1881 he came out to Texas settling in Gainsville where he was associated with a wholesale grain concern and also engaged in the live stock business. Four years after coming to Texas he moved to Dallas and entered the implement business of H. W. Graber and Company (now the Chas. B. Brown Company) as bookkeeper but was soon promoted to office manager. In 1888 he established a private banking business, which was absorbed the following year by the Central National Bank, and Mr. Lett made assistant cashier and later cashier of this institution. He resigned from the bank in 1892 to engage in local fire insurance business with Thomas Scurry. The venture proved a lucrative one and for fifteen years he devoted his energies to increasing its activities. He severed his connection with the concern in 1907 and established his present business.

His marriage to Miss Q. M. Archinard, of an old New Orleans family, took place in that city on February 9, 1888. Mr. and Mrs. Lett are the parents of five children, Marguerite, J. E., Jr., who is in business with his father, Louise E., Estelle and Richmond H. The Lett home is at 4016 Gaston Avenue.

Mr. Lett is a Scottish Rite Mason and a member of Tannhill Lodge No. 52. He has watched the growth of the city from a small town to its present imposing proportions.

ARION W. HULSEY, general State agent for the Illinois Bankers Life Insurance Association, First State Bank Building, established the Dallas office of the Association here in

1911, and has made it one of the popular life insurance associations operating in this State. There are over two hundred agents throughout the State writing business for the company, and doing about \$4,-000,000 worth of business during the year 1920. Mr. Hulsey has assisted in placing most of the offices of the company west of the Mississippi river, and is well known to the insurance fraternity. He has about twenty agents working out of his Dallas office covering the city and nearby counties.

The policies under this association's plan provide the applicant with full protection from the time the policy is delivered and eliminates the so-called investment features found in investment insurance, old line or legal reserve insurance. The rates are based upon 4 per cent reserve in accordance with the American Table of Mortality, and only 20 per cent. of annual collections by the company are used for expenses. The business is managed so as to save money for the policyholders.

Mr. Hulsey was born at Honey Grove, Texas, December 15, 1871, and is a member of a family that has long been identified with the history of Texas, his grandfather, Wiley Hulsey, coming to the State about the year 1819, and locating near Honey Grove. where people on their way to Jefferson, Texas, then a leading river point, with cotton, often stopped for the night. Mr. Hulsey's father, N. W. Hulsey, was a native of the State and also a pioneer. Under Prof. J. W. Clark of Honey Grove, the subject of this sketch acquired his education, and he farmed on the old homestead until he was 17 years old. He then



el D Slaton



Heur Comp Harris

engaged in the furniture business with John W. Reed, and after seven years he and a son of Mr. Reed bought the business and conducted it one year. He then went to Oklahoma and engaged in the stock raising business, and after two years returned to the furniture business as manager of the wholesale department of the Hall Furniture Company at Sherman, Texas. After two years at this post he went to St. Louis with the Jennings-Amos Manufacturing Company, furniture, supplies and undertakers goods, and was Southern representative for the company three years, travelling over Arkansas, Oklahoma and Texas. He then came back to the Hall Furniture Company at Sherman and remained with this company until he accepted the general agency of the Homesteaders Insurance Company of Des Moines, Iowa, spending one year in their employ and then making his present connection.

Mr. Hulsey was married in 1894 to Miss Bettie Robinson, daughter of Clingman Robinson of North Carolina. He has been a member of the U. C. T. for twenty years, and is a member of the City Temple Presbyterian Church and is a member of Judge Seay's Bible class. He believes that Texas is the greatest country in the world, and he expects to see it become the great store house for the greater part of the country, an empire within itself, producing everything necessary for the comfort and happi-

ness of mankind.



ENRY CAMP HARRIS, Texas manager for the Reliance Life Insurance Company of Pittsburgh, 815 Praetorian Building, has been with this company since 1914, and has

demonstrated his ability to manage a large business successfully, and to keep it on a constantly increas-

ing scale of production.

The Reliance Life Insurance Company of Pittsburgh maintains branch offices at Houston, Dallas and San Antonio. Seventy-five expert insurance writers are kept in the field, and the company has in force in Texas at this time \$15,000,000 of insurance. In 1919, \$5,000,000 worth of insurance was written in the state, a 100 per cent increase over the previous year, and in 1920, \$7,000,000 was written.

Mr. Harris was born in Henderson, Rusk County, Texas, on January 10, 1885. His mother was Virginia Camp from a famous old Virginia family, and his father was Senator E. W. Harris, prominent in political and newspaper circles of the state. A native Texan, the Senator Harris served several terms in the State Senate, and was at one time president of the State Press Association. He also owned the Greenville Herald. Mr. Harris graduated from the Greenville high school in 1902, and then entered the State University. He stood high in his college work as well as in student organizations and was one of the founders of the Phi Kappa Psi Fraternity there.

Upon leaving college he went into the newspaper business with his father in Greenville, and was manager of the paper when he came to Dallas in 1910 to enter the insurance business, having been offered the position of secretary and manager of the National Temperance Life Insurance Company. Two years after accepting this place he became the Dallas manager of the Great Southern Life Insurance Company, remaining with this corporation until 1914, when he was made state manager for the Reliance Company.

He was married to Miss George Roberts Brown, of Kentucky, daughter of one of the pioneer physicians of the state, Dr. S. W. Brown, who later moved to Texas. Mr. and Mrs. Harris have two children, Henry Camp, Jr., and Sue Margaret. Their home is in Munger Place, 4920 Worth Street.

Mr. Harris is a member of the Dallas Country Club, the Chamber of Commerce, Salesmanship Club, Automobile Club, and served as president of the Texas Association of Life Underwriters. As one of the organizers and vice-president of the Salesmanship Club he presented the plan for the building of the Recreational Camp for Orphans at Bachman's Dam where orphans, regardless of creed, are given summer outing.

As chairman of Lake Dallas Finance Committee he made a contract with General George W. Goethals to come to Dallas on investigation and decision of this big project.

He organized and directed the life insurance course in the southwest for the Southern Methodist University, and in 1921 was appointed chairman of Thanksgiving Week Committee for Dallas Chamber of Commerce that gave to Dallas new spirit for a greater future.

Mr. Harris believes that Dallas is as yet in her infancy, and that Texas still has much pioneering to do. With so many undeveloped resources, Mr. Harris declares that Texas is the state of opportunity for the young men of the nation.



OSCOE ROY CLARK, manager for the Aetna Companies, with offices at 1016-1027 Great Southern Life Building, Dallas, has been engaged in the insurance business for

the past fifteen years. As manager of the Dallas branch of the Aetna Life Insurance Company, accident and liability department, Aetna Casualty and Surety Company and the Aetna Automobile Insurance Company, all of Hartford, Conn. He represents the largest insurance company in the world and one which has been one of the leading insurance companies in this country for the past half century. The Dallas office employs twenty-one people in its office and over two hundred agents in its territory extending over Northeast Texas. Its premium income for the past year amounted to nearly a halfmillion dollars.

Mr. Clark was born at Ashville, North Carolina, on July 2, 1875, he is the son of William H. and Phoebe (Connor) Clark, the former engaged in the general merchandise business in Indiana. younger Mr. Clark received his primary education in the public schools of Richmond, Indiana, having graduated from the high school there in 1892. He then attended the Earlham College, at Richmond, where he graduated in 1895. In that year he became a traveling salesman for a shoe manufacturer of Louisville, Kentucky, which position he retained for the next two years. In 1897 he became the cashier of the Chicago and West Michigan Railroad and in 1900 became the assistant general freight agent for the Barry Brothers Steamship Company at Milwaukee, Wisconsin. After devoting six years to the transportation business he became interested in the insurance line and accepted a position as payroll auditor for the Travelers' Insurance Company. Soon thereafter he was made a special agent for that company, later becoming assistant manager and finally manager. As manager his work was not confined to one city but was extended to a number of the larger eastern cities, such as New York, St. Louis, Nashville, Louisville, Omaha, Detroit, Kansas City, Buffalo and Cleveland. In 1917 he accepted a position with the affiliated Aetna Companies and came to Dallas soon thereafter to open up the Dallas branch, and since that time he has devoted all of his energies to the development of the company's business in this field.

While in St. Louis Mr. Clark married Miss Hazel Christensen, daughter of Charles and Harriet Christensen, the former being a large shoe merchant of St. Louis. Mr. and Mrs. Clark have their home at 4505 Swiss Avenue.

Fraternally Mr. Clark has taken both Scottish and York Rite degrees in Masonry. He is a Knight Templar in Racine Commandery No. 7 at Racine, Wisconsin, Consistory at Milwaukee and also Kasair Temple Shrine, Louisville, Kentucky. He also holds membership in the B. P. O. E. No. 71, Dallas, Texas, and his name is found on the roll of all the leading civic and social organizations of Dallas, including the Dallas Automobile Country Club, the Dallas Chamber of Commerce, Dallas Aero Club, and the Dallas Insurance Exchange.

ARR P. COLLINS, member of the firm of Bailey and Collins, General Fire and Casualty Insurance, with offices at the corner of Browder and Royal streets, Dallas, has devoted the major portion of his business career to

insurance. Since coming to Dallas five years ago he has become well known here in insurance circles and his firm is one of the largest in this territory. Bailey and Collins was organized on June 1st, 1915 at Paris, Texas. On March 22, 1916 the firm opened up offices in Dallas and since that time has spread throughout the Southern States. At the present time it is the agent for the following companies: Millers Indemnity Underwriters, of Dallas; Equity Mutual Fire Insurance Company, of Dallas; American Lloyds, of Dallas; the Fidelity Union Fire Insurance Company and the Fidelity Union Casualty Co. of Dallas. The territory of the concern extends over ten states including Texas, Oklahoma, Arkansas, Louisiana, Tennessee, Mississippi, Alabama, Georgia, North and South Carolina and a number of other cotton states. Associated with Mr. Collins in the firm is Mr. B. P. Bailey. At the present time the company has branch offices in the following cities: Oklahoma City, New York, Shreveport, Jackson Miss., Birmingham, Atlanta and Greenville, S. Carolina, Ft. Worth, Houston, San Antonio and Austin, Texas. The firm has made a specialty of the workmens compensation insurance and has also dealt with cotton insurance, such as gins, oil mills, compresses and cotton mills. In the year 1919 the company wrote one and a half millions of dollars in premiums and in 1920 wrote over \$2,500,000.00 in busi-

Born at the city of Chester, Tyler County, Texas, on May 12th, 1892, Carr P. Collins is a son of V. A. and Elizabeth (Hopkins) Collins. The elder Mr. Collins was at one time a state senator and was very active in the prohibition movement in this State; he is a lawyer by profession and at the present time is in the real estate and mortgage business in Dallas. The younger Mr. Collins received his educational training in the public schools of Beaumont, Texas and after his graduation from the high school of that city he became the assistant to the General Manager of the Beaumont Iron Works.

In 1913 he was appointed secretary of the Industrial Accident Board of the State of Texas and came to Austin to fill that position. During the next year he was made secretary of the Texas Employer's Insurance Association, of Dallas, where he remained for the next succeeding two years.

The marriage of Mr. Collins to Miss Ruth Woodall was solemnized on November 21st, 1914. Mr. and Mrs. Collins are the parents of two children, James Mitchell and Carr P. Collins, Junior. The Collins have their residence at 4720 Gaston Avenue, Dallas. In fraternal orders Mr. Collins is a thirty second degree Mason, Shriner, member of Hella Temple and also has membership in the City and Dallas Country Clubs and the Chamber of Commerce.



AMES BLAIR HARRIS, member of the insurance firm of C. L. Smith & Co., came to Dallas in 1916 from Beaumont, where he had worked for one year as advertising

manager of the Beaumont Journal. He is manager of the Life Department of C. L. Smith & Co., 1312 Commerce Street, general agent for the Two Republics Life Insurance Co. of El Paso and Northwestern National Life Insurance Company of Minneapolis. The company with the slogan "Your Insurance Department Store," which carries a full line of insurance of all kinds and deals extensively in real estate.

After coming to Dallas he worked in the advertising departments of both the Dallas News and the Evening Journal. He began his newspaper career in 1905 as managing editor of the Ballinger (Texas) Ledger, remaining with the paper until 1907, when he became staff correspondent for the San Angelo Standard. In 1909 he became staff writer for the Texas Magazine of Houston and did literary and descriptive work in Texas and Old Mexico. He then went with the Galveston News as advertising manager and was with that newspaper for two years.

Mr. Harris is a Mississippian, born at Marietta, December 16, 1886. His father, J. N. Harris, was a prominent business man there and in the saw mill business. He is now retired and lives at Ballinger, Texas. Mr. Harris' mother was Miss Tibitha Blair, of Mississippi. He attended the Marietta Academy and the East Texas Normal College at Commerce, Texas. February 25, 1917, he was married in Beaumont to Miss Myrtle Etheredge, of that city, her father, A. J. Etheredge, being a retired business man there. Her brother is night editor of the Beaumont Enterprise. Mr. and Mrs. Harris have two children, James B., Jr., and Marilyn, and the family resides at 1107 Parkview Avenue.

The firm of C. L. Smith & Co. has many employees in various departments writing insurance and do about \$2,000,000 a year, and has one of the best equipped insurance and real estate offices in the Southwest. The firm makes a specialty of corporation insurance and writes a great deal of it.

Mr. Harris is secretary-treasurer of the North Texas Association of Life Underwriters, member of the Dallas Advertising League, the Dallas Athletic Club and the K. of P. He is also a member of the Board of Education of the Y. M. C. A. Religiously his affiliation is with the Baptist Church.

Dallas has a great future as an insurance center, he says, and is the best city in the Southwest.



Carro Cuins



1. Khickenson

THO K. DICKINSON, Vice President and General Manager of the First Trust Joint Stock Land Bank of Dallas, is the Dallas Executive of an organization through which \$15,000,000.00 is available to the farmers of Texas and Oklahoma at a total interest rate of six per cent per annum. M. A. Traylor, president of the First Trust and Savings Bank of Chicago and formerly of Hill County, Texas, is president of the organization. Other officers are, J. B. Forgan, chairman of the board: F. O. Wetmore and L. K.

Mr. Dickinson came to Dallas from Muskogee, Oklahoma, in April of 1909, for the purpose of organizing the Dickinson Mortgage Company, a concern that grants farm and city loans. Three assis-

tants are employed in the office.

Boysen, vice president, all of Chicago.

Otho K. Dickinson was born in Richmond Indiana April 23, 1874. His father, a noted banker before him, was Samuel Dickinson, president and organizer of the Dickinson Trust Company of Richmond. He is now deceased. Mr. Dickinson's mother was Laura F. Ulrich, also deceased, who made her home in Richmond for forty years. He received his education at Earham College of Richmond and Purdue University, Lafayette, Indiana. Desiring to follow the business in which his father had been so successful, he entered a bank upon leaving school, gradually working his way up until at a very early age he was made cashier of the Farmer's Banking Company of Paulding, Ohio. He continued in this capacity for ten years prior to his moving to Oklahoma and Texas.

On December 11, 1895 he was united in marriage to Miss Wylie W. Barnes, daughter of E. E. Barnes, an Ohio Planter. Mr. and Mrs. Dickinson have two children, Sam B. Dickinson, and Otho K. Dickinson, Jr., and reside at 4509 Highland Drive, High-

land Park.

Mr. Dickinson is a Mason, a member of Trinity Valley Blue Lodge No. 1048, Automobile Country Club, City Club and the First Methodist Church.

His son and associate in business, Sam B. Dickinson, was born in Pauling, Ohio, in 1896. He graduated from Dallas High School in 1915, after which he entered Southern Methodist University. The war cut short his University education, he enlisted in the 315th Service Motor Transport Unit, which was sent to El Paso for duty. For six months he was associated with the Southwestern Paper Company before becoming actively connected with the Dickinson Mortgage Company.

EWTON M. SMITH, the late state agent for the Northern Assurance Company of London, 1205 American Exchange National Bank Building, had been in the insur-

ance business for thirty-three years and held his last position for twenty-three years. One of the pioneer insurance men of the state, he stood at the top of his profession and held an honored place in insurance

circles of the Southwest.

Born in Magnolia, Columbia County, Arkansas, December 20, 1854, Mr. Smith was the son of John A. Smith, a farmer of Arkansas who gave his life for the Southern cause in 1862. His mother, Ellen Trammell Smith, was originally from Georgia. Her father, Lee Trammell, fought for Texas independence in Sam Houston's army, and her first husband, Dr. J. W. Simmons, was a physician in Houston's army. Mr. Smith was also related to Deaf Smith, distinguished patriot and beloved by all readers of Texas history.

He was educated in private schools of Magnolia and Carthage, Texas, where his mother had moved when he was still a boy. Mr. Smith engaged in farming after finishing school, and later went to Shreveport, Louisiana and established a dry goods and grocery business. In 1880 he returned to Texas, making San Antonio his home and remaining there until he came to Dallas in 1899. Mr. Smith was first engaged in the commission business in this city, but when he was offered the local agency for the Northern Assurance Company of London he accepted. For ten years he was local representative for the company, then received the honor of being appointed state manager, which position he retained at the time of his death, November, 1920.

He was married to Miss Alice Young in 1888. Their children are Mrs. R. McIlwaine, of Houston, and Mrs. L. A. Smith, of Chicago.

Mr. Smith was a member of the advisory committee of the inspection bureau of Texas, and attended the Methodist Church. He always took a live interest in everything pertaining to the welfare and development of Dallas, and Texas. He will always he remembered as one of the pioneer insurance men of Texas who stood for all that was good in his profession.

EORGE M. EASLEY, of Geo. M. Easley and Company, general insurance agents, 401-7 Insurance Building, has devoted his entire business career to the insurance business.

His executive ability and his thorough knowledge of insurance matters are responsible for the high positions he holds in state organizations of interest to underwriters, and the precedence that is given his opinions.

George M. Easley and Company handle fire, casualty and life insurance. The fire companies which it represents are: Boston Insurance Company of Boston, Old Colony Insurance Company of Boston and the Fire and Marine Underwriters of the Automobile Insurance Company of Hartford, Federal Insurance Company of New York, Sterling Fire Insurance Company of Indianapolis. The company also represents the following casualty and bonding cor-Employers Liability Assurance Corporations: poration of London (for North Texas), and the Fidelity and Deposit Company of Maryland, also for North Texas. The life insurance company represented by Mr. Easley is the Continental Assurance Company of Chicago, with North Texas as its territory. During 1919 the firm doubled the amount of insurance written the preceding year, and in 1920 will make a 50 per cent increase over this. There are twenty-seven people in the organization, with two special agents working out of the Dallas office for casualty department, and three special agents for fire insurance. The fire insurance department has agencies in all of the principal cities of Texas.

Born in Adams County, Illinois, on June 17, 1875, Mr. Easley was the son of William Easley, a dentist, and Phoebe Teter Easley, early settlers of Illinois. When he was four months old his parents moved to Texas, settling at Thorp Springs, where he later received his education and spent his vacations on the farm. Upon completing his schooling he went to Waco and entered the insurance business, being connected with Hays Bros., until 1905 when he came to Dallas in 1907 as special agent for Gross R. Scruggs. A year later he became special agent for the Smith and Cochran firm and his present company is an outgrowth of that organization.

His marriage to Miss Bertha Hunter, daughter of Gilbert Hunter of Texas, was celebrated on October 18, 1902. Mr. and Mrs. Easley have two children, Gilbert and Bertha, both attending school in Dallas.

Mr. Easley is a member of the executive commitof Texas Inspection Bureau, Chairman of the Advisory Committee on Automobile Business in Texas, and the Executive Committee of the Oil Insurance Association. He holds membership in the Elks Lodge, the Metropolitan Development Assn., and is a charter member of the Lakewood Country Club.

He is planning the erection of a ten-story fire proof Insurance Exchange Building at Bryan and Bullington, where he has bought a fifty by one hundred and thirty-seven foot corner. The building will have garage storage space for tenants, and will be to Dallas what the famous Insurance Exchange is to Chicago.

OHN B. STEPHENSON. Very few men in the insurance business in Texas have had a wider range of experience than John B. Stephenson, state manager of the Century Life Insurance Company of Indiana, with offices at 805, 808 Praetorian Building The company has 25

agents in different sections of the state waiting business and handled over \$2,000,000 worth of business

during 1920.

Mr. Stephenson is a native of Lawrence County, Alabama, born July 30, 1870. He came to Texas with his father when he was five years old and settled on a farm near Waxahachie. His mother was Henrietta Bridges, a native of Georgia. His education was secured in the public schools at Waxahachie, and as soon as he was grown he left the farm.

He started out in the life insurance business in 1895, in Ellis and Hunt Counties, and in 1908 came to Dallas from Commerce, representing the American Central Life. Previously he had been with the Providence Savings Life Assurance Association. In 1908 he was associated with his brother, who was a member of Boone-Stephenson & Co., in the organization of the Southland Life Insurance Company, and in 1909 he was a member of the firm of Carlton Lyon & Co., and assisted in the organization of the Great Southern Life Insurance Company of

In 1912 Mr. Stephenson, with others, organized the General Bonding and Casualty Insurance Company of Dallas, and was president of the company for four years, during which time he was out of the life insurance business altogether. In 1917, however, he went back to life insurance, forming his present connection.

In 1919 Mr. Stephenson organized the American Art Needle Company under the laws of Delaware, and is now president of the company, with W. E. Weatherford as secretary-treasurer. This company has a factory at 2310 Live Oak Street, working 20 people, manufacturing a needle for hand embroidery work which is a great improvement over any other kind of embroidery needle. The company expects to enlarge the plant here.

Mr. Stephenson was married in August, 1904, to Miss Fay Boyce, whose father, Capt. W. A. Boyce, was a pioneer of Ellis County. They have two children, James and Marjorie, and live at 5010 Live

Oak Street, Munger Place.

He is a member of the Lakewood Country Club, the Chamber of Commerce and is a Mason.



LVIN C. THOMPSON, special agent for the American National Life Insurance Company of Galveston, Wilson Building, is among the leading insurance writers of the state.

He has had the satisfaction of seeing his business increase each year, and from June 1919 to March 1920 held the distinction of standing second among insurance writers of his company.

The American National Life Insurance Company is a powerful organization, conducting a growing business in sixteen states and having in force \$100,-000,000 in insurance. The home offices of this company are in Galveston. Mr. Thompson's duties are to settle claims, make collections and renewals and sell insurance. He has spent seven years with the

Mr. Thompson was born in Cleveland, Tennessee, on March 21, 1877. He is the son of J. C. and Mary Octavo Carson Thompson. His father owned a large farm and was also a miller and engaged in mercantile business, being one of the prominent citizens of that section. Mr. Thompson was educated in Cleveland, and worked on the farm until he was twenty-three years old.

In 1901 he came to Texas, settling in Dallas, and two years later taking a position in the Dallas Post office. He remained in the government service for nine years, resigning in 1913 to begin his present work.

His marriage to Miss Fannie Meyers, a native of Tennessee, whose family had come to Texas when she was very young, was celebrated in this city. Mrs. Thompson is a sister of Fire Chief Tom Myers. The Thompson home is at 4305 Worth Street.

Mr. Thompson is a Scottish and York Rite Mason, and has been an I. O. O. F. for sixteen years. He is also a member of the Anico Club, an organization which is an outgrowth of his insurance company, and made up of the leading insurance writers of the firm. Membership in this society is a testimonial of ability. Mr. Thompson is an enthusiastic citizen who believes his city is the best in the United States, and is doing everything in his power for its further advancement and progress.



TENNY D. McLARRY. Coming to Dallas from Leonard, Texas, in 1906, no man in the fire insurance business in Dallas has made a greater success than D. D. McLarry,

member of the firm of Dargan & McLarry, general agents for the Home Insurance Company of New York, The Franklin Fire Insurance Company of Philadelphia and the City of New York Insurance Company.

Mr. McLarry is a Kentuckian, born in Hopkins County, November 23, 1879. His father, Edw. T. McLarry, was a farmer and moved to Texas in 1882. His mother was also a Kentuckian, and before her marriage was Miss Mattie Burton. After leaving Grayson College at Whitewright, Texas, Mr. Mc-Larry went to Leonard, Texas, and engaged in the insurance business, remaining there until 1906, when he came to Dallas as special agent for an English firm. He went with the Home Insurance Company as special agent in 1909, and in 1917 was made general agent.

He has general supervision over a large number of agents throughout the state, probably 700 alto-





Sam RWeens

gether, and has built up a large and growing business for the companies he represents.

Mr. McLarry was married to Miss Ethel Hopkins, a native of Texas, May 27, 1903, and they have three interesting children, Mary, Dick and Peggy. The family home is at 130 North Mont Clair Avenue.

Like all other Dallas men, Mr. McLarry is full of the Dallas and Texas spirit, and believes there is no better city or state. He predicts a great future for both.

TOT BOULT

AM R. WEEMS, one of the best known life insurance men in Texas, and acknowledged as one of the largest personal insurance writers in the South, is general agent for

Texas for the Minnesota Mutual Life Insurance Company of St. Paul, Minn. The growth of his agency has been along clean, aggressive lines and has attracted to it a corps of high-grade associate agents. On Jan. 1, 1922, he associated with him under the firm name of Weems & Albritton, Elmer S. Albritton who for many years has been a home office executive of his company, being vice-president in charge of agency development of the entire business of the company, which in the words of the company, makes, "A combination of a successful State Manager and a successful vice-president which is valued highly by us."

Mr. Weems is a native of Georgia, a son of Judge Sam C. and Lynn Murray Weems. Was educated in the public and high schools of Griffin and Atlanta, Ga. and graduated at the Sam Bailey Institute. His wife was formerly Miss Eva Alexander McGaughey. They have one daughter, Eva Lynn. The family home is at 3658 Stratford Ave., Highland Park. Mr. Weems is a 32nd Degree, Scottish Rite Mason, a member of Hella Temple, all the leading clubs of Dallas and has always been very active in civic affairs in the development of the city's interests.



H. VAN WART, special agent for the Queen Insurance Company of America, of New York, with offices in the Great Southern Life Building, has been identified with the

insurance business in Texas since 1891, when he came to Dallas from New York City to have charge of the local offices of the North British and Mercantile Insurance Company, with which company he became identified in 1887, working in the New York office, after completing his education in the public schools of New York City and the College of the City of New York.

In 1893 Mr. Van Wart severed his connection with the North British Company and went into the office of Geo. A. Dexter, and in 1895 he left the Dexter agency and went with Trezevant & Cochran, with whom he remained until 1902, when he formed his present connection.

Mr. Van Wart is a native of New York born in New York City, January 20, 1872, and comes from a family whose ancestry reaches back to the revolutionary period in the history of that state. His father, C. E. Van Wart, was engaged in the manufacturing business in New York City. His great grandfather, Isaac Van Wart, fought in the Revolutionary War and aided in the capture of Major Andre, who was connected with Benedict Arnold in his treasonable acts.

The Queen Insurance Company of America, which Mr. Van Wart represents as special agent, is one of the largest and strongest in America. The losses sustained by the company in the San Francisco earthquake several years ago, were paid without discount, a record which was achieved by but few other companies in the United States.

Mr. Van Wart was married at Dallas, Texas, September 1, 1899, to Miss Belle Bright, who was reared at Galveston, and whose father, John Bright (deceased), was a prominent cotton man of that city. Four children have been born to the union, Walter B., Fergus M., John W., and Chas. E. The first named served in the army during the late war and was commissioned a second lieutenant at Camp Taylor at the close of the conflict. He is now connected with the Wyatt Metal and Boiler Works. The other three children are attending school in Dallas. The family home is at 3803 McKinney Avenue.

Mr. Van Wart is a 32d degree Scottish Rite Mason, with membership in Dallas Hella Temple and Pentagon Blue Lodge. He is also a member of the Dallas Insurance Club and the Chamber of Commerce.

Dallas has a greater future than any city in the Southwest, Mr. Van Wart believes, and the state of Texas, he declares, has everything to make it one of the most prosperous in the Union.

D. KINNEY, state agent for the Phoenix Assurance Company, Ltd., of London, the Imperial Assurance Company of New York, and the Columbia Insurance Company of

New Jersey, handling a general line of fire, tornado and automobile insurance, suite 1305, American Exchange National Bank Building, is well known among insurance men of Texas. He entered the insurance business in 1908, when he came to Dallas and went with the Hartford Fire Insurance Company, working in all departments of the office here until the general agency was transferred to Atlanta, Ga., where he went and remained with the company for a period of eighteen months. Prior to leaving Dallas he was examiner for the company in Texas and had supervision of all Texas agencies of the company.

Coming back to Dallas May 1, 1918, Mr. Kinney became state agent for the National Union Fire Insurance Company of Pittsburg, having supervision of Texas and Louisiana agencies, and remained with that company until September 1, 1919, when he made his present connection.

The companies now represented by Mr. Kinney have assets of over \$30,000,000, are safe and conservative and contemplate the early enlargement of their scope of business, agencies and acceptances throughout the state. There are over 200 agents in Texas and through their activities an increase of over 50 per cent in 1919 was registered over 1918.

Mr. Kinney was born at Austin, Texas, April 21, 1888, and was educated in the public and private schools of that city, finishing at Bickler's School. His father, D. P. Kinney, was an Englishman and came to the United States when he was 14 years old. Prior to his death he was an investment broker and was well known in Texas. Mr. Kinney's mother was Miss Beular Eames, and came from a Texas family.

When he was 17 years old Mr. Kinney enlisted in the navy and served three years. He was married October 14, 1909, to Miss Gladys Jones, whose father is a well known cotton man. Two children, Myron D., Jr., and Dorothy Elizabeth, bring sunsnine into the family home at 4806 Bryan Street.

Mr. Kinney is a member of the Dallas Fire Insurance Club and believes that Dallas has a greater future than any other city in the South.



LMER S. ALBRITTON is Texas State manager for the Minnesota Mutual Life Insurance Company, a member of the partnership of Weems & Albritton, with o.fices

on the fourth floor of the Magnolia Building. Mr. Albritton lived in Dallas twelve years ago, at which time he was associated with Orville Thorp as assistant state manager for Texas. He returned to Dallas January 1, 1922, from St. Paul, Minnesota, where he has been one of the executives of the Minnesota Mutual Life for the past eleven years, his last position being that of vice-president in charge of agencies.

Mr. Weems and Mr. Albritton have been close personal and business friends for fifteen years and the formation of their partnership is generally regarded in insurance circles as bringing together two of the strongest men in the business. The combination is exceptionally happy as Mr. Albritton is an agency organizer of rare ability, while Mr. Weems is a very large personal producer.

E. S. Albritton was born at Toledo, Ohio, April 10, 1884, a son of Rev. J. L. and Lydia Jane Albritton. His father was formerly pastor of the First Methodist Episcopal Church in Dallas, but is

now located in Chicago.

After receiving his diploma from Northwestern Academy in 1903, Mr. Albritton entered Northwestern University at Evanston, Illinois, where he graduated with the degree of bachelor of science in June, 1907. He is a member of the University Council of Alumnae and was Minnesota vice-president in 1921. His college fraternity is Phi Delta Theta.

On February 15, 1909, Mr. Albritton was married at Hiawatha, Kansas, to Mary E. Bierer. They have two children, Robert S. and Mary Jane. Their home residence is located at 3632 Stratford Avenue,

Highland Park.

Mr. Albritton is a close student of life insurance salesmanship and appreciates the opportunities of field work. He has prepared many papers which he has given before various life insurance organiza-His address delivered before the Internations. tional Association of Life Agency Officers at their annual meeting in Chicago during November, 1921, on the subject, "The Proper Training for Field Men," attracted wide attention.

Always closely identified with St. Paul civic affairs, Mr. Albritton is thoroughly imbued with the Dallas spirit. He is a member of the leading clubs of the city, the Chamber of Commerce and actively interested in the civic progress of Dallas. He is a communicant of the Saint Matthews (Episcopal)

Cathedral

OBERT B. PRICE, of Scruggs, Price & Company, a local insurance agency with offices in the Insurance Building, came to Dallas in 1880 from Nicholasville, Ky., where he

was born May 6, 1874. His father, Robert S. Price, was in the fire insurance business, and his mother was Margaret Butler, member of a Kentucky family. The family first settled at Sherman, Texas, in 1878,

and moved to Dallas two years later.

Mr. Price was educated in the public schools of Sherman and Dallas, and in 1887 he went into the real estate and insurance business in Dallas. In the year of 1901 he formed a connection as special agent for the Commercial Union Assurance Company of London and the Hamburg-Bremen Insurance Company of Germany. From 1904 to 1912 he represented the Hartford Fire Insurance Company of Connecticut, then going with the Liverpool, London and Globe Insurance Company of London, whom he represented until February 1, 1919, when he became associated with the Great American Insurance Company of New York.

January 1, 1920, Mr. Price aided in the consolidation of the Gross R. Scruggs & Co., local department, and the Slaton Insurance Agency, forming a new company under the name of Scruggs-Slaton Insurance Agency, and became manager and member of the latter firm, which, on February 1, 1921, was succeeded by Scruggs, Price & Co., composed of Gross R. Scruggs, Robt. E. Price and Evans B. Keeling. The business of the new concern covering Dallas and vicinity. The agency represents the largest number of fire and casualty insurance companies of any local agent in Dallas.

Mr. Price is married and lives at 3117 Knight Street. His wife, who was Miss Susie T. Coffey, was a member of a prominent Texas family, her father is T. J. Coffey, of Dallas. They have one daughter, Marian Allen. He is a 32d degree Mason, with membership in the Scottish Rite bodies and Hella Temple Shrine. He is also a member of the Chamber of Commerce and the Dallas Ad League.

Like other Dallas citizens, Mr. Price is a Dallas booster, and expects to see the city become the business center for all the Southwest. Both city and state, he says, have a great future.



OHN RANDOLPH RAILEY, manager of the Southwestern Department of the Great Republic Life Insurance Company, of Los Angeles, Dallas County State Bank Building,

is a native of Texas, being born in Bastrop County, October 31, 1867. His father, J. D. Railey, was tax assessor of Hill county for many years. His mother was Ellen Miller, a native of Pennsylvania. His education was obtained in the schools of Waco and Hillsboro.

Mr. Railey's connection with the insurance business began at Waco in 1897, when he became district manager for the National Life Insurance Company of Chicago, and was later advanced to State manager for Texas. He was with this company for eleven years. In 1911 he was elected vice-president of the Southland Life Insurance Company and remained with that company until 1915. His connection with the Great Republic Life Insurance Company was formed in 1919, and he has built up a large organization and enjoys a splendid business. His territory covers Texas, Oklahoma and New Mexico, and he has over one hundred men selling life insurance in his territory, writing about \$5,000,000 a year. He has several branch offices in the territory covered by his agency.

Mr. Railey was married at Albany, Texas, October 15th, 1890, to Miss Minnie Collins of Tennessee. Her father, J. F. Collins, now deceased, was in the cattle business at San Angelo. They have one son, Collins Daniel Railey, who is a merchandise broker and resides in Los Angeles, California. The family resides in Dallas.

Mr. Railey is a member of the First Presbyterian Church.

Mr. Railey's remarkable success in the insurance business has been recognized throughout the southwest and his ability as a manager is attested to not only by the splendid record he has made but by the high esteem he holds in the insurance circle.



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EORGE L. PACE, President and the controlling spirit of the Pace Oil and Refining Company, an organization that by enterprise and conservative building is rapidly

forging to the front as one of the most successful

independent oil corporations.

Mr. Pace calls his home the "Southwest" but his residence and main headquarters are in Dallas, from where he controls and operates his personal interest and the various interests of his corporation located throughout the West and Southwest, including holdings in the Republic of Mexico, and some South American Countries.

Mr. Pace is chiefly interested in studying and appraising realty investment securities and acquiring same for Eastern Associates and himself and developing the natural resources of the Southwest, especially oil, gas and mineral properties. His work in this field of endeavor has been quite successful and with the study and experiments that he is continually making, large success is destined to attend his unconquerable energy and untiring efforts.

Mr. Pace was born in Newton County, Mississippi, in 1883, being a descendent of a family that settled and lived in Virginia, from where they migrated Southward and Westward. His father James P. Pace lives at Hattiesburg, Forrest County, Mississippi, where he is one of the County Officers and where he has served in county official capacities for more than forty years.

Mr. Pace is a Mason, an Elk and a member of the Baptist Church and takes interest and pride in the

work of each.



TLARENCE B. O'BEIRNE, president of the firm C. B. O'Beirne & Company, General Insurance Agents, with offices in the Sumpter building, has been identified with the

insurance business in Texas for more than fifteen years and has steadily risen in prominence until he is now one of the best known insurance dealers in the state.

The firm C. B. O'Beirne & Company represent some of the strongest insurance ocmpanies in America including the Royal Fire Insurance Company, The National Life Insurance Company, the London Guaranty & Accident Company for Automobile insurance and the Massachusetts Bonding and Accident Company for personal accidents. Although a great deal of life insurance is handled, special attention is given to fire, auto and personal accident insurance. The firm was established in 1914 and each succeeding year has witnessed a substantial increase in the volume of business.

Mr. O'Beirne was born at Atoka, Oklahoma, July 21, 1885. His father, Edward S. O'Beirne, was a native of Dublin Ireland, and came to Dallas direct from England in 1871. He hunted buffalo on the western plains and wrote a history of the three Indian tribes represented in Atoka. He afterwards became a traveling salesman from which he is now retired.

Mrs. O'Beirne was formerly Miss Annie Brocom. She was born in Liverpool, England, and came to America in 1873.

Having been graduated from a Dallas High School in 1904 Mr. O'Beirne went at once into the insurance business with M. A. Shumard & Company, of Dallas, and remained with them for three years. In 1907 he entered the local agency business with the Miller-Stemmons Company and has been with it ever since. He was later with the Slaughter-Ver-

schoyle Agency and with J. E. Lett & Co. In 1914 he began business for himself and has put to its most profitable use the ten years of previous ex-

On June 21, 1909, Mr. O'Beirne was married in Dallas to Miss Mamie B. Wilkinson, daughter of J. H. Wilkinson, a well known general contractor of Houston. The five children are: Elizabeth Ann, Mamie Clare, Clarence B. Jr., and the twins, James Edward and Marion. Their home is on Vickery Boulevard.

Having spent practically his entire life in Dallas, it is not strange that Mr. O'Beirne has a large acquaintance. His congenial disposition has been of great value as a business asset and has been the means of building up many warm friendships. He is a member of the Chamber of Commerce and in his church relation he is a Presbyterian. In proportion to the growth of his business his prominence will increase.



S. OSBORN, special agent for the Reliance Life Insurance Company of Pittsburg, in Dallas, has built his success upon twenty-six years of experience in the insurance busi-

During this time he has been associated with the largest and most substantial insurance companies of America, and his name is well and favorably known in insurance circles of the country.

Mr. Osborn formed his connection with the Reliance Life Insurance Company on January 1, 1920. That he took over the agency speaks volumes for the attractive contracts which the company offers. For instance, Mr. Osborn has a policy which pays double indemnity in case of death by accident. Permanent disability entitles the policy holder to one per cent of policy per month paid during life, and premium waived, and at death the full amount is paid. He also handles weekly accident benefit policies, and weekly health benefit policies.

Mr. Osborn was born in Burlington, Michigan, on March 15, 1867. His father, Charles W. Osborn, contractor and builder, died when he was three years old. His mother was Emily S. Hungerford, whose father was conspicious in his work on the Erie Canal project. He attended the Burlington public schools, and the Seminary at Allegan, Mich., following this by a commercial course in a business college in Battle Creek. His first position was with the Metropolitan Insurance Company of Grand Rapids. After five years he left this firm to become agent for an accident insurance company. Mr. Osborn was agent for the National Protective Legion for only five years, when he was sent to Dallas and made a district manager. He held this office for twelve years, resigning to form an association with the Reliance Company While with the Protective Legion he also wrote for Old Line insurance companies.

His marriage to Miss E. Mabel Brindley, daughter of William Brindley, a farmer of Michigan and well known, was celebrated on March 27, 1890. They have one son, Virgil H. Osborn, who is West Texas manager of the Northern Assurance Company. The Osborn home is at 1314 Royal Street.

Mr. Osborn is a member of the Knights of Pythias and D.O. K. K. and Salesmanship Club. In his discussion as to the future developments of Dallas he points out that every manufacturing enterprise in the north has this as a shipping center, and that the next ten years is going to mean big things for Dallas and the state.



J. McKNIGHT, 716 City National Bank Building, independent oil operator and secretary of the Omar Gasoline Company has been a resident of Wichita Falls since

March, 1919, coming here during the boom period to engage in the oil business. Mr. McKnight has been successful and besides his interest in the Omar Gasoline Company, has lease holdings and has been active in the leasing and developing end of the oil business. The Omar Gasoline Company operates a compressing gasoline plant, making gasoline from casing head gas, in the Northwest Extension of the Burkburnett field. This plant has fifteen employees and a daily capacity of ten thousand gallons of gasoline.

Mr. McKnight is a native of Tennessee and was born in August, 1882. He is a son of Dr. W. T. McKnight who came to Texas in 1894 and practised medicine in this state continuously until his death.

After attending the public schools Mr. McKnight entered the Texas Agricultural and Mechanical College where he graduated with the degree of bachelor of science in 1903. His major study was civil engineering and after leaving college he worked for various railroads and was in charge of some important construction work at Stamford, Texas. He later went in the banking and cattle business at Dallas, Texas. He served as a member of the city council at Dalhart for two terms and was always active in every civic movement at Dalhart. Since coming to Wichita Falls Mr. McKnight has continued his interest in civic affairs and has won an enviable place in the estimation of his fellow townsmen by his public-spirited devotion to any cause that makes for the betterment of the city.

In 1910 Mr. McKnight was married at Lima, Ohio, to Miss Ruth Wheeler, daughter of a well known Ohio family. They reside at 2408 Tenth Street.

Mr. McKnight is a thirty-second degree Mason, a member of Maskat Temple Shrine, and of the Blue Lodge at Dalhart. He also holds membership in the Wichita Club and the Wichita Falls Golf Club.

JAM L. PARHAM, manager Volunteer State Life Insurance Company of Chattanooga Tennessee, 202 Sumpter Building, came to Dallas in 1907 from Georgia, the state of his nativity, his birth being recorded at Benevolence, April 4, 1880. His father, S. S. Parham, is a Georgian and a retired merchant. His mother was Fannie Reid-Ward, also a native of Georgia. His education was obtained in the public schools of the town of Benevolence.

Mr. Parham entered into the insurance business when he was 17 years of age, working in Georgia, Alabama, Mississippi and Florida. He joined the Central Life Association in October, 1921, as state manager, and gradually built up a large and profitable business. He first located at Corsicana and remained there until 1917, when he came back to Dallas. In 1920 he had seventy-three agents writing insurance in Texas, writing about \$5,000,000 a year. In February, 1921, he accepted his present position as manager for the Volunteer State Life Insurance Company for the northern part of Texas and has a force of 60 men widening annually a volume of over \$3,000,000.

Mr. Parham is married and lives at 1119 North Haskell. His wife was Miss Claud Poindexter of Kosse, Texas, whose father was a prominent physician there.

Mr. Parham is a member of the Cedar Crest Country Club and the Dallas Athletic Club. He is also a B. P. O. Elk, Corsicana No. 172.

He believes in the future greatness of Dallas and says it is already one of the greatest insurance centers in the South.



OHN SMALLMAN, prominent in the financial and insurance circles of Texas, was born in Smithville, Tennessee, on March 14, 1879. His father, M. D. Smallman was a lawyer

and for sixteen years Circuit Judge at McMinnville, Tennessee, now voluntarily retired. He was also Past Grand Master of Masons in Tennessee. His mother, Cordelia A. Magness, was the daughter of W. H. Magness, banker and financier of that state. Mr. Smallman attended the public schools of Mc-Minnville, graduating from the high school in 1896. He then entered Cumberland University at Lebanon, Tennessee, receiving an A. B. degree in 1898.

He began the practise of law in Chattanooga the following year. In 1902 he went back to McMinnville and formed with his father the partnership of Smallman and Smallman, Attorneys at Law. Four years later he went into the legal department of the Seaboard Airline Railroad Company at Norfolk, Virginia, remaining there until 1911 when he resigned his place to form an association with the United States Fidelity and Guaranty Company of Dallas, Texas. His first duties were as special agent traveling out of New Orleans. At the end of a year he was made special agent for Texas territory, and in 1915 sent to Kansas City as resident secretary for the Company and later promoted to resident vice-president of the company. He retained this rank until 1918 when he was made manager of the Dallas office and the entire state of Texas.

His marriage to Miss Nelle Crowley was celebrated on April 25, 1916. Mr. and Mrs. Smallman live at 712 Lowell Street.

Mr. Smallman is a thirty-two degree Mason, member of Hella Temple Shrine and his name is on the rolls of the City Club, and the Little Sandy Hunting and Fishing Club of Dallas.



OMER R. MITCHELL, secretary and general manager of the Texas Employers' Insurance Association, Interurban Building, is a Missourian by birth, born in Jackson County, October 22, 1871. His father, D. T. Mitchell,

was a farmer, and both parents were natives of Indiana, his mother, who was Miss Susan Rawlins, coming from a prominent family. When a boy Mr. Mitchell attended the public schools in Missouri and Kansas. He spent seven years at the University of Missouri and in 1895 graduated with the degree of LL. B. He then located at Houston, Texas, and practiced in the courts there from 1895 until 1903, when he came to Dallas as general agent for the Travelers Insurance Company of Hartford, with which company he remained until 1907.

In 1907 Mr. Mitchell became general agent for the Maryland Casualty Company, and after serving that company for three years he left them in 1910 and became general manager for the Western Casualty and Guaranty Insurance Company, now the Western Indemnity Co. After leaving this company in 1913 he was for a short time general manager of the Fort Worth Life Insurance Company at Fort Worth.

Mr. Mitchell's present connection was made in 1914, when he was engaged by the initial board of directors of the Texas Employers Insurance Asso-



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ciation as secretary and general manager. The organization of the company took place in 1913, but actual operations did not begin until 1914.

The company writes workmen's compensation insurance only, and does a larger business in this line than any other company in the state, writing about 50 per cent of all the insurance of this class written in the state. For the year 1920 a business of about \$2,500,000 in premiums was secured, and the company is looking forward to a still larger business in 1921. The company was created by name as an agency of the state in the administration of the workmen's compensation law.

Mr. Mitchell was married October 17, 1900, to Miss Henrietta Price, member of a South Carolina family, and two children have been born to the union, Ben H. and James P. He is a member of the Chamber of Commerce, the University Club, Auto Club, Sigma Alpha Epsilon (University of Missouri), and Phi Delta Phi also of the University of Missouri.

He believes in Texas and in Dallas, and is a live wire booster for both state and city.

OLING A. WILLIAMS, manager of the Russell Grader Company of Texas, 2003 South Akard Street, Dallas, is a capable business man and educated engineer of that city.

Many roads throughout Texas and Oklahoma have been placed in the "good roads" column by the excellent work of road machines furnished and manufactured by the company of which Mr. Williams is the Texas manager.

The Russell Grader Company of Texas has its factory at Minneapolis, Minnesota. This factory is one of the largest of its kind in the United States and has agencies in most every large city of the country. The Texas branch is located at 2003 South Akard street, Dallas, and has fifteen employees in its service. It supplies territory extending from the Southern portion of Texas to Northern Oklahoma with road scrapers, graders, scarifiers, gravel screening plants, rock crushers, rock bins, gravel washers and machines for handling earth and stone. The company deals with contractors, but caters especially to the needs of counties and other large territorial

Born in Mansfield, Louisiana, January 6th, 1872 Boling A. Williams is the son of Boling and Margaret F. Williams. The elder Mr. Williams was a Louisiana pioneer and was well known in that state as a farmer and banker. The younger Mr. Williams is indebted to a private institution for his early education, which was effectively supplemented at the Keachie Baptist Cellege and the Shortlidge Academy. He then attended the Soule Commercial College of New Orleans where he acquired valuable business and technical training. In 1895 he entered upon his career in the mercantile business with his father. Three years later he moved to Pelican, Louisiana, where he became engaged in the lumber business. In 1902 he returned to the city of his birth and began farming. 1908 he moved to Dallas and became a traveling salesman for the Russell Grader Company. After four years of faithful service he was promoted to the position that he now holds.

The marriage of Mr. Williams to Miss Susan E. Elam was held at Mansfield, La., in 1898. Mrs. Williams was the daughter of Congressman Joseph B. Elam, deceased, of Louisiana. Mr. and Mrs. Williams are the parents of three children, Mrs. Margaret Gilbert, Mrs. Mary J. Hopper and Elizabeth B.

Williams. The Williams residence is at 5450 Vickery Boulevard. Mr. Williams is a member of the Kiwanis Club, the Chamber of Commerce, the Dallas Automobile Club, and is a Knight Templar and a member of Hella Temple Shrine.

By increasing the sales of the products of his company Mr. Williams is rendering the citizens of Texas a great service for such sales are the antitheses of bad roads. By his business foresight and unerring judgment his will even be a greater service to his fellow citizens in the future.



B. LOCKYER, who came to Dallas as manager of the Texas State agency of the Reserve Loan Life Insurance Company, has been identified with the insurance business

in this State for a number of years, and is well known in this field. He came to Dallas to take charge of the office of the company here and while here had supervision over fifty district offices located in different towns and cities of the State. His company is one of the few that met the conditions of the State insurance laws and remained in the State when those laws became effective, and it lends from one to three million dollars a year on farm property in the State.

Mr. Lockyer has spent twenty-seven years in the life insurance business, beginning with the Illinois Life of Chicago as State manager for Pennsylvania. He spent one year in the Eastern office of the Reserve Loan Life Ins. Co. He was born at Plymouth, Penn., October 4, 1872, and was educated in the schools there.

Mr. Lockyer has always been enthusiastic about Texas. He has travelled pretty much all over the State and knows from observation something about the State's wonderful resources and the great future that is before it. Dallas as an insurance center, he says, will become more and more popular as the development of the State causes it to grow, and within the next ten years many of the great insurance companies of the United States will have fine buildings here.



G. HARRIS is manager of the Aetna Life Insurance Company, Life Department, with offices at 1002 American Exchange National Bank Building. He formed his association

with this company in 1902. The Aetna Life Insurance Company is one of the oldest insurance companies in America, having been chartered in 1820, and is the largest company operating in Texas, and writes all leading life contracts including group plan insurance.



LAGDEN MANNING, junior member of the firm of T. A. Manning & Son, general insurance agents, Dallas, is a native of Dallas and has been identified with the insur-

ance business since 1913, beginning in his fathers' office in that year. He was born October 15, 1893, attended the public schools of Dallas in his boyhood days, graduated from Terrell school in 1910, did post-graduate work in Phillips-Andover College and completed his education at the University of Texas.

His father, T. A. Manning, came to Dallas forty years ago from Kentucky, and has been actively engaged in the insurance business for forty-two years, being one of the pioneers in that line of business in Dallas. Mr. Manning's mother was a Miss Mamie Jones, of Tennessee.

Among the companies represented by the Manning

agency are the London Guarantee and Accident Insurance Company of London; Security Insurance Company of New Haven; Western Insurance Company of Toronto; Svea Fire and Life Insurance Company of Gothenberg, Sweden; Century Insurance Company of Scotland; Hudson Insurance Company of New York; The Insurance Company of the State of Pennsylvania; The New Haven Underwriters of New Haven; the Merchants Insurance Company of Denver; the American Underwriters of Philadelphia; the New York Plate Glass Insurance Company of New York. Three special agents are kept on the road and the territory of the company covers the entire state. There are twenty-nine people in the organization, and the agency has a net premium income of \$1,000,000 a year. Mr. Manning personally covers the large cities of the state in the interest of the company.

Mr. Manning is active in the fraternal, civic and social affairs of the city, being a 32d degree Mason, member of Dallas Consistory No. 2, Hella Temple Shrine, Phi Delta Theta, Chamber of Commerce, Dallas Country Club, Lakewood Country Club, Dallas Athletic Club and the University Club.

Dallas, according to the opinion of Mr. Manning, is already one of the great insurance centers of the United States and it is his prediction that the city will become one of the largest in the country. The continued development of the state will naturally tend to increase Dallas' importance as the leading center of the Southwest, he says, and within another decade he expects to see the population grow to half a million.

ARNARD K. DOSTERSCHILL, proprietor of the Southwestern Show Case Works, 2016 South Akard Street, holds a remarkable business record, having built up from a

very modest beginning, one of the largest and most prosperous manufacturing concerns that exists in Dallas today. His success is due to his rare ability in his special line, coupled with sound business judgment and foresight.

The Southwestern Show Case Works specializes in the manufacture of show cases, store fixtures of all kinds, and equipment for banks and offices. From twenty-five to thirty men are employed in the plant throughout the year, disposing of orders which amount to \$100,000 to \$150,000 annually.

Situated at Akard, Corinth and Seegar Streets, the plant occupies fully three-fourths of a block and has recently remodeled at a cost of nearly \$10,000, making it one of the most modern and complete plants. The superior class of workmanship turned out in the Southwest by this firm is evident when it is known that they have furnished office equipments for such establishments as the Dallas News, The Perkins Dry Goods Company, Lang Bros. Jewelry Store, The Hudson Bay Fur Co., all of the Thomas Confectionery Stores, the Collins Drug Stores, the War Loan Department of the Federal Reserve Bank and many, many other institutions of like importance.

A native of Germany, Mr. Dosterschill was born on March 19,1880, and emigrated to this country at three years of age with his parents. His father was Joseph Carl Dosterschill, and followed the picturesque profession of mining engineer. His mother was Helen Bowman Dosterschill. After finishing the public and high schools of Laredo Mr. Dosterschill entered the shops of the Mexican National Railway

at Laredo. After finishing his apprenticeship he worked at his trade in western and middle western cities for several years. In 1900 he had acquired such proficiency that he came to Dallas and located here as his permanent home. For a time he superintended the making of cabinets in various manufacturing plants in Dallas. In 1909, with a capital of \$200, he established his own business. His work leaped into instant popularity, winning him a reputation that brought sufficient work to warrant enlargement of operating space and an increased number of helpers. The growth of the concern has continued steadily until now his plant is valued at over \$50,000, and he turns out \$100,000 to \$150,000 worth of work a year.

Mr. Dosterschill was married in 1893 to Mrs. Mary E. Rylander, of Dallas. They have five children, Barnard K., Jr., Helen, Walter, Madeline and Mary Catherine. The Dosterschill home is at 4632 Sycamore Street.

Mr. Dosterschill is a member of the B. P. O. Elks of Dallas, The Chamber of Commerce, Ad League, St. Joseph Catholic Church and is a valued citizen in the community.

NASON LOUIS COX has taken an active part

in the insurance activities of Dallas, representing here eastern companies. Prior to coming to Dallas in 1920 he had been district manager of the state of Nebraska for the same company he represented here. He entered the insurance business in 1915, after traveling as a salesman for eastern houses for about four years. His first connection was with the Home Casualty Company of Omaha, which was later consolidated with the Lion Bonding Company, he being made district manager of the state after the consolidation.

Mr. Cox is a native of Evansville, Indiana, born August 15, 1891. His father, David C. Cox, is engaged in business there, and his mother, who was a Miss Ester M. Cornick, was a native of Indiana. Mr. Cox was educated in the Evansville public and high schools.

April 5, 1917, he was married at Littleton, Col., to Miss Wanda E. Barrett, whose father, Geo. E. Barrett, is owner of the Barrett Printing Company of Denver. Mr. Cox has been interested in Texas and believes it offers many opportunities for a young man.

OBERT G. CHAPMAN, district manager of the State Life Insurance Company of Indianapolis, Indiana, 601 American Exchange Bank Building, holds a prominent place

among insurance men of the Southwest. Mr. Chapman has also proved his ability in the commercial world, having successfully operated an extensive drug business in this city and elsewhere.

Mr. Chapman sells insurance throughout the state. He has twelve men in the field, who cover every part of Texas, and also has agents in this city. In 1919 this company wrote about \$14,000,000 worth of insurance, and in 1920 saw a fifty per cent improvement over that amount.

Born in Mesquite, Dallas County, on March 2, 1872, Mr. Chapman was educated in the public schools of that place. His father and mother, D. G. and Nancy Coats Chapman, were both natives of Tennessee, moving to Texas early where they owned an extensive farm. His father died in 1881. Upon finishing public school work he entered Trinity University, now situated at Waxahachie. After leaving



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college he went back to Mesquite and learned the drug business in his brother-in-law's establishment. Three years later he bought out the business from his brother-in-law, G. B. Gross, and from 1896 to 1907 operated the business for himself. At this time he decided to move to Dallas and open up a drug concern here. He leased two sites, one at Forrest and Colonial, the other at Grand and Ervay. Mr. Chapman maintained these stores for six years, having the satisfaction of seeing them expand and enjoy a constantly increasing number of patrons. In 1913 the position of district manager for the State Life Insurance Company was offered him. He accepted, dividing his time between this and his drug business. But by 1919 the insurance business had grown to such surprising proportions, that he was compelled to sell his drug stores and devote all his time to the former enterprise.

His marriage to Miss Ruth L. Crawford, daughter of J. A. Crawford, successful business man and farmer of Cedarville, Texas, was celebrated on the 28th of August, 1895. Their oldest daughter is Mrs. W. Hoy Wray, whose husband is with the Fakes Furniture Company. They also have three children in school, Fay, Lola and R. G., Jr. The Chapman home is at 3409 Wendelken Street.

Mr. Chapman is a member of the Automobile Club, and the City Temple. In speaking of Texas he is lavish in his praise, believing the valley of the Rio Grande to be a second Southern California, and the opportunities of the entire state greater than those of any other section of the country. Dallas, he predicts, will have a population of 250,000 in the next few years and 500,000 by 1930.

ARRY F. HIEGEL, of the firm of Theo. F. Hiegel & Co., 605 Slaughter Building, general insurance agents, representing the Georgia Casualty Company of Macon, Ga., and the International Indemnity Co. of Los Angeles, came to Dallas in 1917 from Galveston, where he had lived about thirty-one years. His entry into the insurance business was effected in 1913, when he entered the business with his brother, Theo. F., who is conducting the Galveston office and handling the South Texas business. In 1917 the Dallas office was established, Mr. Harry F. taking charge. The firm writes all kinds of casualty insurance except accident and health, and has about thirty agents in North Texas. The business has grown steadily and shows an increase at the rate of about 30 per cent a year.

Mr. Hiegel is a native of Galveston, born August 19, 1884, and was educated at St. Mary's University in that city. His father, Ferdinand Francis Hiegel, was a native of France, and at the time of his death had lived in Texas 64 years. He was in business at Galveston a number of years. His mother was Miss Sophie A. Anderson, of New Orleans.

The Galveston storm terminated Mr. Hiegel's school career and he went to work in the treasurer's office of the Santa Fe Railroad. After serving in this department for three years he was transferred to the transportation department where he remained for eight years. Two years in the general manager's office gave him a total of thirteen years in the railroad business.

He is a member of the Knights of Columbus at Galveston, and the Dallas Chamber of Commerce.



UY R. HOLCOMB, owner of the Bonded Abstract Company, American National Bank Building, came to Wichita Falls in 1918 from Fort Worth, and established this busi-

ness the same year. He does a general abstract business, preparing abstracts and titles, examining titles, etc. He has four employes in his office and has built up a remarkable business in the past two years. His business is confined to Wichita County and his clients are largely composed of oil men.

Mr. Holcomb has spent fourteen years in the abstract business and formerly practiced law at Fort Worth, Texas, where he was land title law reporter for five big oil companies, examining all their titles and abstracts. He is interested in various abstract companies in Texas, owning a half interest in three big concerns and holding stock in others.

He is a native of Fannin County, Texas, born December 29, 1890. His father, G. W. Holcomb, is in the grocery business in Clay County. His mother was Hortense E. Howard, now deceased. His education was acquired at high school and Decatur Baptist College.

Mr. Holcomb married Miss Ruth Cleveland at Gainesville, Texas, in 1913, and they have two children, Guy R., Jr., and Ruth, and the family home is at 1512 Monroe Street. Mrs. Holcomb's father was D. E. Cleveland, of Gainesville, for many years county clerk there.

Very few concerns exceed the substantial progress that has characterized Mr. Holcomb's business. He is young, progressive and popular and enjoys a large circle of friends.



AMES HAROLD SNELL, general agent for the Fireman's Fund Insurance Company of San Francisco, Cal., and the Home Fire and Marine Insurance Company of San

Francisco, and the Occidental Underwriters, also of San Francisco, Cal., writing fire automobile, marine and tornado insurance, is located in Suite 711, American Exchange National Bank Building, employing an office force of twenty-five people and eight special representatives. His territory embraces the whole of Texas, and agents throughout the state are engaged actively writing business for the three companies represented. The annual net premium income of the agency in Texas is over \$600,000.

Mr. Snell is an experienced insurance man, having been in the profession since 1906, when he began work with L. D. Hammond & Co., fire insurance firm of Chicago. In 1907 he left the Hammond company and went with the Hamburg-Bremen Insurance Company as examiner, remaining with them until 1908, when he formed a connection with the Rollo-Webster & Co., a leading Chicago insurance firm. In 1909 Mr. Snell came to Dallas with C. B. Roulet, actuary of the inspection and rating bureau located in Dallas. In 1911 he went with the Firemans Fund Insurance Company as special agent and in 1917 he was promoted to state agent and in 1920 was promoted to the position of general agent.

Mr. Snell was born in St. Joseph, Mo., October 14, 1886, but was reared in Virginia and Chicago. He graduated from the West Division high school of Chicago in 1902, and later took a special course in the Chicago University in fire insurance and engineering. His father, R. Z. Snell, is a retired business

man and resides in Virginia. His mother, who was Ida Baker, came from an English family.

Mr. Snell was married in Dallas to Miss Grace R. Munro of Maryland, June 17, 1911, Mrs. Snell's family being well known and prominent in her home state. They have two children, J. H., Jr., and D. M., and the family home is at 3819 Holland Avenue.

The fam'sy is prominent in fraternal, civic and social circles, Mr. Snell being identified with the City Club, Dallas Country Club, Brook Hollow Courtry Club, Auto Club and Ad League. He is a 32d degree Mason and a member of Hella Temple Shrine. The family church affiliation is with the Episcopal faith.

Mr. Snell is an enthusiastic Dallas booster and predicts that the city will become the insurance center of the Southwest. Within the next ten years he believes that many of the largest companies in the country will have branch offices in Dallas.

LFRED WILDER BURNSIDE, general agent State Life Insurance Company of Indianapolis, American National Bank Building, came to Wichita Falls in 1916 from

Westerville, Ohio, where he was born April 29, 1897. He began with the company at Houston, Texas, in 1917, leaving Rice Institute in the fall of that year he entered the naval service. He took charge of the Wichita Falls office of the company in 1919, and has the exclusive control of seven counties. His company is the only big mutual company operating in Texas. The company has \$23,700,000 in assets, and \$46,000,000 insurance in force, with a surplus of \$2,800,000. The company paid back to depositor holders last year \$744,000 in dividends. Last year in Wichita County alone over \$1,500,000 worth of business was written by Mr. Burnside and his brother, R. D. Burnside. On July 2, 1918, he joined the naval aviation at Houston and was discharged November 29, 1918.

Mr. Burnside is a young man of the progressive type, clever and ambitious and is making a success for himself and the company he represents. His parents, T. E. and Nina Linnabarg Burnside, live at Westerville, Ohio, the town of his birth. Before graduating at Rice Institute, Houston, Texas, Mr. Burnside also graduated from the Wichita Falls high school in 1917.

He was married at Navasota, Texas, in 1919, to Miss Frances Katherine Wood, and they have one son, Wood Wilder Burnside.

Mr. Burnside is a Scottish Rite and York Rite Mason and a Shriner, belonging to Holland Blue Lodge No. 1 at Houston, Texas. He is also a member of the Wichita Club, the Rotary Club, Golf Club and the Business Council of the Chamber of Commerce.



AMES A. RHODES. In point of service, James A. Rhodes is one of the oldest insurance men in Dallas, having entered the field here in 1888 as local representative of the

Travelers Insurance Company of Hartford. Mr. Rhodes came to Dallas in 1880 from Rusk County, Texas, where he was born December 7, 1859. His father, James F. Rhodes, was an early settler in the state, coming from Georgia, and was killed in the Indian wars in 1860. His mother, who was Elizabeth Whitfield, was the daughter of a well known Georgia family.

After Mr. Rhodes' school career was ended in a private school at Henderson, Texas, he became a ranchman in West Texas in the early days and continued that vocation until he came to Dallas in 1888.

In 1898 Mr. Rhodes formed his present connection with the North American Accident Insurance Company, and has been with them continuously, now serving as southwestern manager. Mr. Rhodes, from his office, writes all kinds of insurance. Mr. Rhodes has agents throughout the state.

Mr. Rhodes was married February 20, 1884, to Miss Mattie Tucker, member of a prominent Kentucky family, and to the union two children were born, one dying in infancy, and the other, James A., Jr., who was city salesman for Butler Bros., dying November 16, 1918, leaving a widow and one child, James A., III, who make their home with Mr. Rhodes at 4420 Bryan Street.

Mr. Rhodes is strictly a home man, belonging to no clubs. He is a booster for Dallas and has been identified with the city's growth for a number of years, watching it grow from a small municipality to one of the best cities in the South. And the city, he declares, has a better future than at any time in its history. Continued development of the state's matchless resources will make Texas the greatest state in the Union, he says.



F. PAIGE, formerly senior member of Paige, Scales & Harris, city agents for the Southland Life Insurance Company, now associated with C. L. Smith & Company, general

agents, was born in England, March 2, 1876, and came to Texas from his native country when he was nine years old, locating in Bell County, Texas, where he attended the public schools. His father, W. F. Paige, was a public stenographer, and his mother was a Miss Fannie Geer; both parents were natives of England.

In 1894 Mr. Paige moved to Kemp, Kaufman County, Texas, and entered the Kemp bank where he remained until 1902, serving the last three years as assistant cashier. In 1902 he was elected secretary of the state prohibition committee and later was made chairman of the committee, giving his full time to this work until 1913, when he entered the life insurance business as agent for the Gibraltar Life Insurance Company at Paris, Texas. This connection was continued until 1917, when he accepted the city agency of the Southland Life Insurance Company, and a year later (1918) the partnership with Messrs. Scales and Harris was formed. This partnership was merged October 5, 1920, with C. L. Smith & Co., the combined firm handling all forms of life, accidental, casualty and bonding insurance.

C. L. Smith & Co. is located at 1312 Commerce Street, is incorporated with authorized capital of \$150,000. The promoters include Mr. C. L. Smith, president; W. B. Davenport, secretary; J. M. Scales, cashier, and J. B. Harris, vice-president, P. F. Paige, member of the board of directors. The firm handles the North Texas agency of the National Life Insurance Company of Minneapolis, North Texas, Oklahoma, Louisiana and Arkansas for the Two Republics of El Paso.

Mr. Paige was married April 5, 1898, to Miss Mamie West, a native of Texas, and three sturdy boys have been born to the union, Eugene C., the oldest (21), is a student at A. & M. College, taking the mechanical engineering course; Earl M., age 19, assisting his father in the insurance business. William O., the youngest, 7 years of age. The family reside at 3304 Colonial Place.



affud W. Burnside



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Mr. Paige was a member of the Ervay Street Baptist Church, served as a deacon and is treasurer of the church board.

The next five years will be the best in the history of life insurance of Texas, Mr. Paige says, because the last two years have shown the tremendous value of life insurance and its adaptability to every human need. He expects to see wonderful development of the state resources and believes Dallas will become the leading metropolis of the Southwest within a few years.

Mr. Paige has recently accepted the district agency for the Northwestern National Life Insurance Company at Seattle, Washington, where he will take up his work about the first of March. The firm handling the Seattle business will be known as Paige & Son. His son, Earl M. Paige, being junior member. Mr. Paige is retaining his financial interest with the agency in Dallas and expects to keep in close touch with the situation here.

HARLES L. FOORD, president and general manager of the Dallas Tent and Awning Company, 2620 Main Street, of which J. A. Sommerville is vice-president, estab-

lished this business in 1912. Starting with a floor space of 3,000 square feet. Increasing business caused them to double this two years later and the year following, 1915, being compelled to enlarge their quarters they moved to their present location where they occupy 10,000 square feet. They have thirty employees, all experts in their line, and keep two representatives on the road to look after their interests in North Texas and Southern Oklahoma. In October, 1920, Mr. Foord purchased a lot 100x100 on the corner of Commerce and Race Streets, facing Commerce and another lot 27x150 facing Race Street, a warehouse has been built on the Race Street property and Mr. Foord expects soon to erect a three-story brick building on the Commerce Street property, which will give them 30,000 square feet of floor space. The company is doing over \$160,000 in business and needs more space for an increasing volume. The Dallas Tent and Awning Company now has the distinction of being the largest awning manufacturers in the South.

Since leaving school Mr. Foord has devoted all his time to this line of work, being employed in Kansas City, Missouri for a number of years before coming to Dallas to organize his own business.

Mr. Foord was born in Illinois in 1872, the son of J. F. Foord, now deceased, and Elsie Cooper Foord, who at present lives in Denver, Colorado. Mr. Foord was educated in the public schools of his native state and early began his training in the tent and awning business. In 1907 he was married to Mrs. Jean Bender, a widow with one child. They have four children: Leo L., James, Marjorie and Robert Foord. Mr. Foord also having a child by a former marriage. Leo L. Foord during the late war was chief gunner on the U. S. Steamship Albany, making 11 trips across the Atlantic, later going to China, Japan and other places on the Pacific. The family reside at 2918 Forest Avenue.

Being a very public-spirited man Mr. Foord holds membership in the Dallas Country Club, Lions Club and Dallas Chamber of Commerce and as the head of a necessary and successful industry believes in a great commercial future for Dallas.



B. BLACK, manager and claim adjuster in the accident department of the American National Insurance Company of Galveston, is one of the best known insurance men of

Dallas. He was born at Madisonville, Texas, April 9, 1876. His father, F. M. Black, was a native Texan and for twenty years was sheriff of Madison county, having been elected ten different times and died while in office. His mother, who was Lucile Holy, was also a native of Texas.

After attending the public schools at Madisonville, Mr. Black attended Baylor University at Waco and Trinity University at Tehuacana. He practically grew up in the courthouse at Madisonville and studied law there under M. H. Randolph, being admitted to the bar by examination in 1896, afterwards doing private practice at Madisonville and Ballinger until 1903. In 1906 he entered the insurance business with his present company and was in the home office at Galveston as claim adjuster from 1906 until 1913, when he went to Atlanta, Ga., as division claim adjuster for the company there. From November, 1918, he travelled for the company until he came to Dallas in January, 1919, to take charge of the Dallas office, which has jurisdiction over North Texas and the entire State of Oklahoma. There are twentyfour agencies in the territory and the business has more than tripled since Mr. Black took charge of the local office.

Mr. Black was married at Galveston October 17, 1908, to Miss Phoebe Hawley, whose father is now probation officer in that city. Four children have been born to the union, Regina, Margaret, Nell and Carey, Jr., and the family home is located at 801 North Beckley, Oak Cliff.



OE T. BURGHER, general agent for the Illinois Bankers' Life Insurance Company of Monmouth, Ill., Great Southern Life Building, has for nearly ten years been

identified with the insurance business of Texas, during which time he has built up an enterprising general agency with over a hundred agencies throughout Texas doing business through his office. Under his supervision, from the standpoint of volume of business, one of the largest agencies in Texas is conducted. The rapid progress of this company may be contributed largely to the energy, efficiency and personality of Mr. Burgher who has brought the agency the success which it has attained.

Mr. Burgher was born on a farm in Lamar County, Texas, May 11th, 1862, during the stress of the war between the states. His parents, Young Burgher and Mary Ann (Bell) Burgher, both Tennesseans, came to Texas in 1841 and 1839, respectively, and in Paris, Texas, in 1844 they were married. Both have passed away but left the influence of their noble lives and the imprint of their good example on the communities in which they lived. Joe Burgher's father served as a colonel in the Confederate Army, his mother was a "Woman of the Old Regime," beloved for her many virtues. This couple were pioneers in Texas which meant social isolation in those days of ox carts and slow horses, but they were always leading spirits in civic and religious affairs in the communities in which they lived.

Joe Burgher graduated at Honey-Grove College M. E., and subsequently took business training at Eastman's Business College, Poughkeepsie, N. Y., from where, in 1880, he graduated with high credits.

In 1882 he returned to Honey Grove, entered the mercantile business and remained until 1889. He then moved to Whitewright and was in business for six years. From Whitewright he went to Fort Worth and turned his attention to the wholesale and retail hardware business until 1911 when he sold his interests, came to Dallas, entered the insurance field and was made general manager of the Illinois Bankers Life Insurance Company.

On April 24th, 1901, he married Miss Dove Rone and they have a handsome brick residence in High-

land Park at 3916 Miramar Avenue.

Mr. Burgher is a Democrat and has always voted the straight Democratic ticket. He has attained distinction in Masonic circles being a Knights Templar and Shriner, therefore eligible to wear both the Rose Croix and the Red Fez. He is a member of the Dallas Automobile Club, Country Club and the Dallas Athletic Club, a consistent member of the Methodist Church, a strong booster and vastly proud of being a native Texan. He declares Texas to be the greatest state in the Union; Dallas the city with the greatest future as it is the best manufacturing center and surrounded by the finest farm lands to be found. With his intimate knowledge of business and his acumen he is assuredly a judge par excellence.

HAS. F. THOMAS, state agent for the Royal Insurance Company, Ltd., of Liverpool, and the Newark Fire Insurance Company of Newark, N. J., has entire state jurisdiction.

Mr. Thomas was born in Oxford, Ind., August 22, 1872. His father, Mr. John J. Thomas, was a merchant of Oxford for a number of years. In 1893 Mr. Thomas went to Topeka, Kansas, and the following year entered the business of fire insurance to which he has ever since devoted his entire time.

Mr. Thomas came to Dallas in 1909 as state agent for a fire insurance company, covering both Texas and Arkansas, and in 1911 his connection with the Royal Insurance Company, Ltd., of Liverpool was effected.

Mr. Thomas married Miss Mabelle Cafferty, of Kansas, June 5th, 1900. They have one child, Mary Elizabeth. The family home is located in Oak Lawn.

AMES A. SOMMERVILLE, interested in the ownership of the Wichita Falls Tent and Awning Company, associated with the Dallas Tent and Awning Company, and manager of the Wichita Falls plant, has built up an extensive business in his line since it was established here in November, 1919. The firm employs five people and most of the work turned out is by contract, and some of the largest and most important buildings and homes in the city have been equipped with awnings by Mr. Sommerville's company, among these being the Bob Waggoner Building, the Kruger Jewelry Company Building, the

Sander-Haig Auto Company Building, the Argonne Hotel, the W. S. Curlee home, the Clint Wood home, and many other buildings within a radius

of fifty miles of Wichita Falls.

Before coming to Texas in 1913, Mr. Sommerville worked in the coal mines of Iowa. He engaged in his present line of business with C. L. Foord of Dallas, operating the Dallas Tent and Awning Company, and came to Wichita Falls in the interest of the Dallas plant. After a short time here it was decided to open this plant to more efficiently take care of the business offered the company, and the venture has been very successful, coming to be one of the substantial industries of the city.

Mr. Sommerville is a native of Scotland, born in 1879, and came to the United States with his parents in 1881. His father, William Sommerville, was a coal miner in Illinois and Iowa. His mother was Isabelle (Anderson) Sommerville, and both parents were natives of Scotland. He was married at Albia, Iowa, in May, 1902, to Miss Sarah Hupton, a native of that state, and they have six children, James, Jr., aged 17; Bertha, aged 15; Walter, aged 12; Eunice, aged 8; Dorothy, aged 6, and Norman, aged one year, and the family resides at 1410 Sibley Street. He is an enthusiast about Wichita Falls and predicts it will have a great future and become one of the most important commercial and industrial centers in the state.



R. BRACKETT is a native of Coldwater, Mich., born in 1878, and educated in the public schools of that State and at Philips-Exeter Preparatory School, New Hampshire.

His father, A. E. Brackett, is in the insurance business at Findley, Ohio. Mr. Brackett has twice been married, his first wife being Miss Marie Hassford of New York City, to whom he was married in New York City, in 1899. From this union three children were born, and were educated in an Eastern school. His second wife was Miss Gates of St. Paul, Minn., and they have one child.

After leaving school Mr. Brackett engaged in the life insurance business, and when he was 18 years of age, he was State manager for one of the large life insurance companies. Quitting the insurance business after two years, he came South for his health and located at Jacksonville, Fla., where he organized the Atlantic Beach Corporation, being its president and general manager for four years, and with which he is still connected as a director and stockholder. He then went to Los Angeles, Calif., and organizd what is known as the "Brackshop," a shopping center for women containing eighty-eight shops. He was owner and general manager of this business for four years and is still financially interested in it. While in Los Angeles he organized the Red Cross Salvage Corps in 1917, and remained with it during the entire period of the war. While thus engaged he travelled over most of the United States in the interest of the Red Cross organization. In Dallas Mr. Brackett was director and manager of the Sunlite Co. manufacturers of Sunlite Lenses.

During his stay in Dallas he was a member of the Dallas Auto Club and the Dallas Country Club, and while living in California belonged to a number of clubs there.



AM T. KAUFMAN, of the Kaufman Insurance Agency, successors to the Sidney H. Tillman Agency, Dallas, Texas, has been a well known business man in Dallas for the past ten years, coming from New York City in 1900.

The Kaufman Insurance Agency is one of the leaders in its line, handling the various departments of insurance, including auto, life, accident, health and fire, representing sixteen strong companies and having eight people in its organization. On April 28, 1919, Mr. Kaufman took over the Tillman Agency, and since that time has increased the business 500 per cent and is now writing more auto insurance than any other agency in the city of Dallas.

Sam T. Kaufman was a native of New York City. Born May 3, 1892, the son of Chas. and Molly Fish-



Jas G. Sommwille.



bein Kaufman. Was educated in the schools of New York and Dallas, and began his career in 1911, being associated with his father in the grocery business and the Crown Bottling Company of Dallas. Later Mr. Kaufman became distributing agent for Automatic Pianos and in 1919 took over the Kosher Cafe on Commerce street, which is now conducted by his brother, I. M. Kaufman, lately of the U. S. Aviation Service.

Sam T. Kaufman has many other business inter-

ests, among which is the Troy Laundry.

On March 13, 1915 Mr. Kaufman was united in marriage with Miss Dora Kaufman, daughter of Max Kaufman, a well known business man of Dallas. Mr. Kaufman has two children, Harold and Stanley, and resides at 2806 Cleveland street. There is probably no better booster for the city of Dallas than Mr. Kaufman, who believes this city has the best commercial outlook of any city in the United States and is destined to become one of the great centers for the manufacture and distribution of clothing. He is a member of various clubs and his name is found on the rolls of the Chamber of Commerce.

R. COCHRAN, of the firm of Julian, Cochran & Carter, general insurance agents with offices in the Praetorian Building, is one of the young men of Dallas who is rapidly

rising to a place of prominence in commercial circles

of his home city.

The Julian, Cochran & Carter firm write general insurance lines and are representing the following companies: The North British & Mercantile Company, the Alliance Insurance Co. of Philadelphia, the Mechanics and Traders Ocean Corporation, the Hartford and the Niagara Fidelity & Deposit Company of Maryland. All these firms are well known throughout the South and have established a record for prompt, satisfactory service.

Mr. Cochran is a product of Dallas County, being born on a farm in that county. He was educated in the Dallas public and high schools and took the engineering course in the University of Texas. In 1912 he returned to Dallas and entered the insurance business to which he at once became strongly attached. Two years later he joined the firm of which

he is now a member.

In 1915 Mr. Cochran was married to Miss Charleen Shaw, daughter of the late F. L. Shaw. Their little daughter, Bettie Lee, is the only child. Their residence is at 2914 Sole Street, Oak Lawn.

Mr. Cochran is a member of the University Club, Athletic Club and is a Shriner, and in his church affiliations he is a Methodist. The prominence which he has already attained in his chosen field bespeaks for him a promising future.



A. BELKNAP, manager of the Merchants Reciprocal Underwriters, 906 Jackson St., has had a varied business career during the past twenty years, having been engaged in

many lines of business. He is a native of San Antonio, born March 4, 1880, and was educated in private schools in New York City, where his family moved when he was 9 years old. His father, Augustus Belknap, was a rapid transit builder and owner and built the first electric street railway line in San Antonio. He was quite prominent in San Antonio, the Belknap Rifles being named after him. The family came to Texas in 1878. Mr. Belknap's mother was Julia Pickard, of New York.

After finishing school in New York City Mr. Bel-

knap returned to San Antonio in 1901 and worked in a wholesale merchandise house there until 1905, when he went with a New York coffee importing house. From 1907 to 1910 he was a stock broker in New York city, and during 1911 and 1912 he was in the mining business in South America. In 1913 he was with the Stenotype Company of Indianapolis. His entry into the fire insurance business began at St. Louis in 1914, with a Reciprocal Life Insurance Company, and in 1916 he came to Dallas as manager of the present company, which was organized in March, 1916, to handle high class merchants with high class risks. The company writes business in Texas, Oklahoma, Arkansas, Illinois, Mississippi, Florida, Colorado, Kansas, Missouri, Alabama and Louisiana, and expects to enter other States at an early date. The company has maintained a steady and consistent increase in business from year to year and now has over three thousand policy holders for whom a saving of over 20 per cent in the cost of insurance has been effected.

Mr. Belknap is married and lives at 4930 Worth St., Munger Place. His wife is a native of St. Louis, and was a Miss Virginia Barker, member of a well known family. They have one child, Barbara, 4 years old.

He is a 32nd degree Scottish Rite Mason with membership in Dallas Hella Temple Shrine. He belongs to the Lakewood Country Club and the Dallas Athletic Club.

Dallas, according to Mr. Belknap, has greater possibilities than any other city in the South, and Texas is the greatest State in the Union. The towns in Texas, Mr. Belknap says, are better built and enjoy less danger of conflagrations than the towns of any other state.



OY McCUTCHAN, of the McCutchan-Lipscomb Company, cotton seed products brokers, is well known among the cotton oil mill men of the South and has established a

reputation as a man of ability and promise. He has been actively associated with the cotton seed products industry for eight years, and there are few men who have a better knowledge of market conditions.

Mr. McCutchan came to Dallas in 1917 from Austin, where he had been a cotton seed products broker for a number of years, and established the firm of Roy McCutchan, which he managed success+ fully for three years. In June of 1920 his office was consolidated with that of W. C. Lipscomb, under the name of the McCutchan-Lipscomb Company, thus forming a partnership strengthened through cooperation. This firm specializes in cotton seed products and oils which they handle as broker only. Though the firm itself is new both men have been ir the cotton seed products business long enough to know the business thoroughly, and have formed strong friendships among the leading men in this industry of the South.

A native of Texas, Mr. McCutchan has always made his home and had his business interests in this state. He was born at Fentress, Texas, in 1888. His father, J. Q. McCutchan, was a planter, and Mr. McCutchan early acquired an interest in the cotton industry. He was educated in the public schools of Fentress and later entered the State University at Austin. He found circumstances favorable for the establishment in Austin of the sort of business he had in mind. He remained in that city, opening

up an office as cotton seed products broker. His undertaking was a success from the beginning.

In 1915 he was married to Miss Elsie Hancock, of Austin, the wedding being celebrated at the bride's home in that city. They have one child, Roy, Jr. Two years after his marriage, Dallas being the logical center of the cotton area, he moved his family to this city. Mr. and Mrs. McCutchan reside at 3911 Hall Street.

Mr. McCutchan retains membership in the Austin Country Club, and is an Episcopalian. He is looked upon as a keen business executive and deserves the success that he has gained. He possesses the unique record of never having worked for any firm, but has always been in business for himself.

UGENE B. GUTHRIE, cotton merchant and exporter, senior member of the firm of E. B. Guthrie and Company, corner Lacey and Young Streets, came to Dallas in 1907, from

Hillsboro as assistant manager of Alexander Eccles Co., of England, and served in that capacity until June, 1915, at which time he established his present company here, buying and selling cotton for both domestic and foreign trade. Other members of his firm are Stuart Delgado and Roger W. Guthrie.

Since its establishment in 1915 the business of the Guthrie Company has increased until now they have agencies in Texas and are exporting to all the principal foreign countries. Special attention is paid to the export trade but a large business is also being done in sales to domestic mills. Mr. Guthrie has spent a life time in the cotton business and close and persistent attention to detail and an absorbing interest in everything pertaining to the growing, producing, sale and manufacture of the South's principal staple has made him a recognized authority on the subject.

A native of Tennessee, Mr. Guthrie was born at Galatin, December 21, 1873, a son of Isaac T. and Martha Cage Guthrie. He was educated in Franklin, Tenn., at the Wall and Mooney Preparatory School. He removed to Texas and was engaged in the cotton business at Hillsboro for several years before coming to Dallas.

On December 5, 1895, Mr. Guthrie was married at Hillsboro, to Miss Fannie Williams, daughter of Captain Roger Williams, for many years a well known citizen of Hillsboro, and during the Civil War a captain in the Confederate Army. They have three sons, Roger W., Eugene B., Jr., and Donald. The family resides at 3824 Potomac Street, Highland Park.

He is deeply interested in the civic and commercial life of Dallas, a great booster for the city and a firm believer in the agricultural development of Texas, declaring that in the wealth of its great natural resources lies the state's most wonderful opportunity for commercial and industrial supremacy.

Mr. Guthrie is a member of the Dallas Country Club, City Club, Brook Hollow Golf Club and the Athletic Club. His church affiliation is with the First Methodist Episcopal Church, South.

JILLIAM C. DENTON is a native of England. He was born in Liverpool, July 6, 1882. His father, John Denton, was a prominent banker of Liverpool. His mother,

before her marriage, was a Miss Ensor, of Liverpool. He was educated at the Merchant's-Tailor's School of Crosby, Liverpool, and upon graduating entered the cotton business and from that time to this has devoted his life to the study of the cotton industry. After coming to the States and before establishing his Dallas firm, he was associated with cotton concerns of Cleburne and Houston, having been with the firm of Reed and McCullough for over four

His marriage to Miss Eva Lomax, of Meridian, Texas, daughter of E. Lomax, prominent ranchman, was celebrated at Cleburne, Texas, in 1913. Mr. and Mrs. Denton have one child, William E. Denton, and reside at 2920 Welborn Street.

Edw. V. Denton, brother of Wm. C. Denton, and manager of the firm, was born in Liverpool, England, on December 3, 1884. He also was educated at the Merchant's-Tailor's School, coming to the United States with his brother and assisting him in the cotton business at Cleburne and elsewhere. He was married at Cleburne, to Miss Harriett Poindexter, daughter of Judge Wm. Poindexter, capitalist of Cleburne. They have two children, Edward Poindexter Bell, and John Ensor Bell, and own a home at 3501 Princeton Avenue. Mr. Denton is a member of the Dallas Country Club.



LMER C. HUNLEY, manager of the firm L. B. Lovitt & Company, dealers in cotton seed products, with offices at 1110 Dallas County State Bank Building, is a Dallas

product, born and bred, and has never found a place which offers superior attractions. As manager of the Lovitt Company he has come to a place for which he has been fitted by a long experience marked by close application.

The firm L. B. Lovitt & Company was organized in Memphis, Tennessee, in 1912 and in 1919 it was attracted to Dallas by the wider outlook which that city offers. In spite of the reduced cotton crops the firm has prospered and has the promise of a much wider field of influence.

Mr. Hunley was born in Dallas in 1889. His father, J. W. Hunley, was a well known citizen of Dallas and was for a long while associated with the Dallas Coffin Company. The younger Mr. Hunley was educated in the public schools of Dallas. His first regular employment was with the Santa Fe Railroad in which position he remained for five years. Following this he worked for three years for the Texas Cake & Linter Company. He then took a position with the L. B. Lovitt Company of Memphis and remained in that city until 1919 when the branch office was opened in Dallas. His present position as manager of the company was reached only by showing a high degree of efficiency and business foresight.

In 1912 Mr. Hunley was married to Miss Jessie Lou Parham of Dallas, and to them two daughters have been born, Gertrude and Elmerita. Their home is at 1027 Mt. Auburn Avenue.

Mr. Hunley has given much attention to the advancement of the industry with which he is connected and is a member of the Interstate and Texas Cotton Seed Crushers' Association, the Merchants' Exchange, The Dallas Chamber of Commerce, the American Feed Manufacturers' Association and the Cotton Seed Crushers' Associations of Arkansas, Tennessee and Mississippi. If not extremely active in affairs of a public nature he has shown an interest in the enterprises for community advancement. He is perhaps best characterized by saying that he is a competent business man and a highly respected citizen.



E. B. Gullin





ATTHEW GILL, partner of the firm of Gill, Nelson and Caine, cotton exporters, 212 Cotton Exchange Building, came to Dallas in 1908 from Liverpool, England, and for

twelve years has been actively identified with the cotton business in Dallas and the South, handling as high as fifty thousand bales of cotton for export in a single season. Shipments of this firm go to all parts of the world, but most of it is routed directly to their own warehouse in Liverpool from where it is sold to the spinners of Manchester, Liverpool and other cotton centers of England.

Mr. Gill came to America and established in Dallas the office of Baker-Paton Co., taking over the business himself in 1917 and entering into partnership with H. M. Nelson. In 1920 F. P. Caine was admitted to the firm which has since been known as

Gill, Nelson and Caine.

Mr. Gill was born in Liverpool, August 6th, 1870, a son of Matthew and Mary (Sharpe) Gill. His father was for many years engaged in the cooperage business in Liverpool. Mr. Gill was educated in the Harrington School and at Liverpool Institute. In 1890 he joined the English Volunteer Forces and served until 1899 when he sailed for South Africa. He saw active service in South Africa during the Boer War, as instructor of machine guns, and at the close of that struggle remained in Africa for a number of years, being interested in an irrigation project. He resumed his connection with the cotton business in 1908 when he opened the Dallas office for Baker-Paton.

Close study and attention to every detail has given Mr. Gill a splendid insight into the intricacies of the cotton business and he has come to be rated as an expert on matters pertaining to the foreign trade. His years of residence in England have made him especially familiar with conditions affecting the demand for cotton in that country and Europe.

Mr. Gill is unmarried and maintains his residence at the Dallas Country Club. He is a Mason under the Scottish Constitution and is also a member of the

Brook Hollow Golf Club.

ESLIE JENISON for the past ten years has made a study of market conditions, learning the seed and grain business from the ground up. For a number of years he has

been connected with the Sigmond Rothchild Company, which was established in Houston in 1908 by Mr. Rothchild who is president of the concern. They are dealers of grain, cotton seed by-products, and rice products.

The geographical position of Dallas and other advantages that the city possesses seemed to warrant a branch office here, so in 1919 Mr. Jenison, who was with the Houston office, was sent to Dallas to organ-

ize a branch office.

Mr. Jenison was born in Colorado Springs, Colorado, July 31, 1886. He received his early education in the public schools of that city. After finishing high school he attended Colorado College. His father, J. G. Jenison, is a newspaper man of Hotchkiss, Colorado. His mother, now deceased, was Miss Emma Lewis, a Colorado girl. After leaving school Mr. Jenison worked for various concerns in an effort to discover what line he should adopt as his chosen profession. For a long while he held a responsible position with the Texas company in their Denver office, and it was while there that he was given the opportunity to go into the Houston office

of the Rothchild's Company. The enterprise was then three years old. It appeared the chance he had been waiting for to get into a concern with a future, and Mr. Jenison was quick to take it.

He has proved himself a valuable man, adding much to the success of the company. The prosnerity of the Dallas office is due solely to his business judgment and stimulating personality.



LBERT H. RICHARDSON, cotton merchant, with offices at 1418½ Wood Street, has devoted his life to the cotton business to which he has given careful thought and is

recognized as an expert in this line.

He came to Dallas in February, 1919, from Brownwood, having come to the conclusion that Dallas was the logical center of the cotton trade in the South. He established himself as a cotton merchant and exporter, shipping annually from fifty to seventy-five thousand bales of cotton, most of which goes to the continental countries. He maintains branch offices in Brownwood, Brady, Ballinger, Dublin and Austin, Texas, and Bremen, Germany.

Born at Austin, Texas, April 15, 1885, Mr. Richardson received his education in the public schools of that city, graduating from the Austin high school in 1903. His family were old residents of Austin, his mother, whose maiden name was Elizabeth Longley, having been born in Austin and his father, Thomas E. Richardson, being one of the earliest citizens. Upon completing his schooling, Mr. Richardson entered the cotton firm of Crawford-Gosho and Company of Austin, remaining with them for sixteen years and learning the business from every angle. Later business took him to Brownwood and it was here that his marriage to Miss Monte Tanner, daughter of Frank Tanner, prominent stock and ranchman, took place in 1913. Mr. and Mrs. Richardson have one son, A. H., Jr., and own a home at 3812 Euclid Avenue, Highland Park.

Mr. Richardson is an Elk, a Knight of Pythias, a member of the Dallas Country Club, the Cotton Exchange, Chamber of Commerce and the Christian

Church.



HAS. G. BAGBY is a native of Georgia, and spent practically all of his life in that state. He was born on July 13, 1892 at Covington, Georgia. His father was John M. Bag-

by, now deceased and his mother before her marriage was Miss Sarah Haynie a Georgia girl. Both were connected with old and important families of that state. Mr. Bagby was educated in the public schools of Atlanta where his family moved when he was a boy. Upon finishing school he entered a railroad office. Promotion was rapid and he was soon placed in a responsible position in the executive office, which place he held for many years. When war with Germany was declared, Mr. Bagby offered his services to his country. His thirteen years of railroad experience and his ability as an executive made him invaluable at this time when the government was scouring the country for men to take over the management of the railroads. Mr. Bagby was made Regional Director of the office of Railroad Administration at Atlanta. At the close of the war he came to Dallas to engage in the cotton business. He was connected with the Bagby Brothers Cotton Linters and waste of that city, handling cotton and cotton seed products. Mr. Bagby is a member of the Episcopal church.

NOSEPH MORROW, of the Joseph Morrow Company, cotton brokers, Oriental Hotel Building, is the man who first gave the public of Dallas access to the Liverpool, New York and New Orleans market quotations. Previous

to March 1, 1919, when this firm began its operation in Dallas, there was no place from which the public in Dallas could get the quotations as the Cotton Exchange received quotations for its members only. The firm deals in cotton, grains, cotton seed oil and stock.

Mr. Morrow was born at Georgetown, Texas, in 1869. He is a brother of J. S. Morrow, who married Miss Mollie Houston, daughter of Texas' most historic son, Sam Houston. He was educated in his home town high school and then in Southwestern University. For nine years he was cotton broker in San Antonio. In 1919 the company moved its headquarters to North Texas, locating in Dallas on March 1st.

At Houston, in 1889, Mr. Morrow was married to Miss Katherine Keyworth, of Houston. There is one son, J. Marion Morrow, and two grandsons, J. Marion Jr., and William G. The Morrow family reside at the Oriental Hotel and are members of the Episcopal Church.

Mr. Morrow's aggressiveness, as shown in his open methods and his success of years, make him a welcome factor in the brokerage business that centers about Dallas.

OUIS TOBIAN, owner of Louis Tobian & Company, cottonseed products merchant, Interurban building has established a flourishing business that speaks volumes for his

commercial ability and knowledge of the cotton industry. This concern was established in July of 1919 upon Mr. Tobians discharge from the United States Army. Previously he was interested in a cotton seed business products of his own in Dallas and the success of the former undertaking was the determining factor in persuading him to continue in this line when he was again free to devote his time to personal interests.

The Louis Tobian Company handles, as dealer and jobber, everything in the nature of cottonseed products including cottonseed cake, meal hulls, peanut and cottonseed feed stuffs. These commodities are sold to every part of the United States. Business has shown a marked increase month by month and Mr. Tobian predicts even greater things for the coming year than he has been able to accomplish

during the latter.

Mr. Tobian was born in Dallas in 1888, his parents being early settlers of this city. He was educated in the Dallas Public Schools and upon finishing the High School course, went into business for himself. The Cottonseed Cake and Meal Company of Texas was organized by Mr. Tobian and he served the firm as manager and treasurer. Declaration of war with Germany interrupted his business career for a time. He enlisted and was trained at Camp Lewis, Washington, and was assigned to the 213th Field Signal Battalion of the Thirteenth Division.

In 1917 he was married to Miss Isabelle Franklin, the ceremony being celebrated in Los Angeles, California. After the war Mr. Tobian returned to Dallas and again established his own business but on a larger scale than formerly. Mr. and Mrs. Tobian have one son, Louis Jr., and reside at 2310 South

He is a Mason, Shriner, Hella Temple, a member of

Pentegan No. 1980 Blue Lodge, the American Legion, B'nai Brith, Columbian Club, and Temple Emanu-el. He is also found on the rolls of the Chamber of Commerce, Traffic Club, and the Lakewood Country Club.

AMES WILLIAM SIMMONS, JR., general manager of the Quanah Cotton Oil Company, American Exchange National Bank Building has spent practically a life time in this busi-

ness and today is at the head of one of the largest cotton seed oil mills in West Texas. The Quanah Cotton Oil Company was established at Quanah in 1907 and 1918 an office for the company was opened in Dallas and much of the buying of seed and marketing of the finished product is done from the Dallas office. Mr. Simmons came to Dallas when

the local offices were opened.

An eight press cotton oil mill is owned by the company at Quanah and modern machinery and equipment afford facilities for the manufacture of the highest grade cotton seed oil, meal and other byproducts. Before organizing the Quanah Cotton Oil Company Mr. Simmons was engaged in the same line of business and connected with a large mill at Hobart, Oklahoma, successfully for several years. Practically his entire besiness career has been spent in the manufacture of cotton seed oil and kindred products.

A native of Dallas, Mr. Simmons was born here August 11, 1885, a son of J. W. and Mary (Barry) Simmons who were formerly residents of Virginia. His father was a well known citizen of Dallas for some 35 or 40 years. He was educated in the Decatur public schools and at the Saint Edwards College at Austin. He entered the business world soon after leaving school and has advanced rapidly in the business world.

In April, 1910, Mr. Simmons was married at Quanah to Miss Rebe Baggett, member of a well known San Angelo family. They have one son, James William III. Mr. and Mrs. Simmons reside at 3821 Gillon Avenue.

A progressive energetic business man, Mr. Simmons is frankly optimistic concerning the future growth and development of Dallas, believing the city will continue to expand and develope along safe, conservative lines. He -is also deeply interested in the agricultural resources of Texas and encourages any movement looking to the betterment of conditions in rural communities.

Mr. Simmons is a member of the Knights of Columbus, Benevolent and Protective Order of Elks, the

City Club and Dallas Athletic Club.

P. STEWART, manager of the Texas Cotton Seed Products Company the Western Indemnity Building, has deton Seed Products Company with offices in the western Indemnity Building, has devoted his entire business career to the cot-

ton seed industry and it is not surprising that his knowledge of the business is far-reaching and alto-

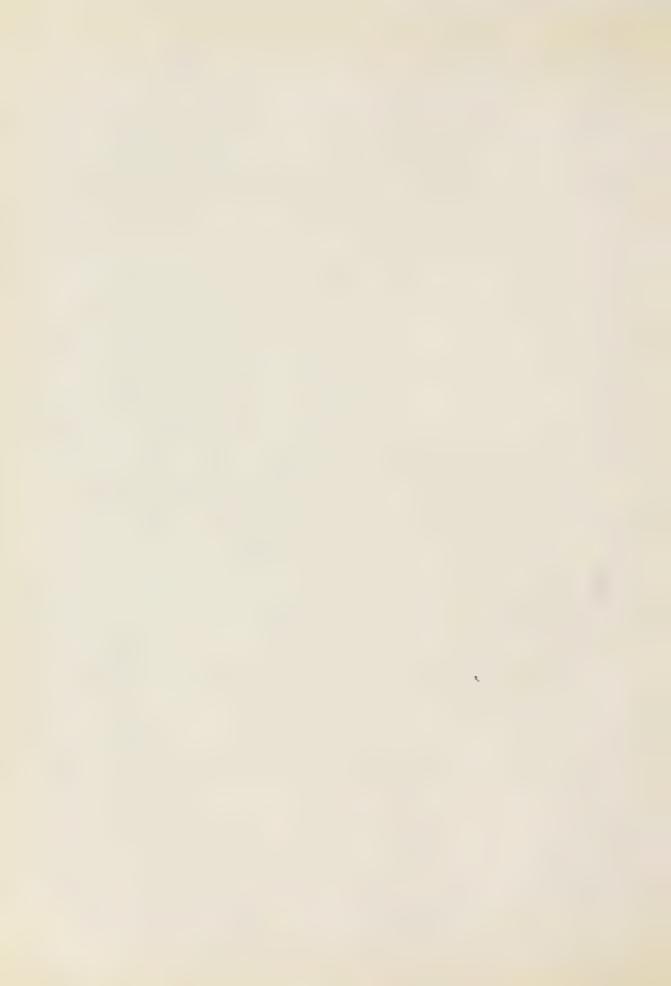
gether thorough.

The Texas Cotton Seed Products Company was established in 1917 and it already enjoys an extensive patronage. They deal in all kinds of cotton seed products and also in bagging and ties. Both buying and selling are carried on directly with the producer and consumer.

Mr. Stewart was born in Richmond County, North Carolina, and is a son of Alex Stewart, of Rockingham, North Carolina who was widely known through his connection with the mercantile business. The younger Stewart was educated in the schools of his



Jollonow



native state and his first regular employment was with the people with whom he is still associated. For a number of years they dealt exclusively in bagging and ties and when they went into the cotton seed business in Dallas in 1917. Mr. Stewart was the logical man for the place of manager. Under his direction the business has experienced a remarkable growth.

In 1898 Mr. Stewart was married to Miss Lila Covington, daughter of H. B. Covington of Rockingham, North Carolina. To them two children were born, Henry Bascom and Lila Steele. The Stewart home is at 4704 St. John's Drive, Highland Park.

Mr. Stewart has done much to advance the cotton seed industry in Texas and is an active member of the Interstate and Texas Cotton Seed Crushers' Association. He is also a member of the local Chamber of Commerce. During his residence in Dallas for more than fifteen years he has formed a broad acquaintance among which he numbers a large group of close friends. He gives promise of entering into a larger sphere of influence and commercial prominence.



OHN B. BUSTIN, manager of the branch house and factory of the Hamilton Carhartt Cotton Mills, 3028 Commerce Street, manufacturers of the world famous Carhartt

overalls and work clothes, came to Dallas and took charge of the local plant in 1915, removing here from Atlanta, Georgia. He has been identified with the Carhartt Mills for seven years and prior to that time was engaged in the manufacture of overalls on his own responsibility, having spent practically his entire business career in this line of work.

The Dallas branch has grown under the direction of Mr. Bustin until it occupies all of the two-story brick building at 3028 Commerce Street with a large force of operators and eight salesmen who call on the retail trade in the territory served by the Dallas house, which comprises all of Texas, Oklahoma, Arkansas, Louisiana and New Mexico.

The Hamilton Carhartt Cotton Mills and allied industries include the cotton mills in South Carolina, where the master cloth for manufacture of the overalls is produced, the main factory at Detroit, Michigan, and eleven subsidiary factories in various parts of the United States, Canada and Liverpool, England. The company is capitalized at two million dollars, the annual output of overalls and work clothes aggregates almost ten millions and the annual payroll is in excess of one million dollars. During the past year as a direct advertising campaign and in appreciation of long continued patronage, ten thousand dollars in eight per cent preferred stock of the company was distributed free to the thousand oldest continuous wearers of Carhartt overalls.

Mr. Bustin, manager of the local branch, was born at Enfield, North Carolina, May 22, 1882, a son of W. D. Bustin, well known North Carolina farmer. His education was received in the public schools and the high school at Enfield and after a brief experience in other lines began the manufacture of overalls, continuing his company until seven years ago when he sold out and became connected with the Carhartt industries.

Although intensely devoted to his business, Mr. Bustin finds time for social recreation and is keenly interested in the civic and commercial affairs of Dallas. He is an active member of the Chamber of

Commerce, the Lakewood Country Club, Athletic Club and Ad League. Mr. Bustin has never married and is very popular in Dallas social circles. He is an enthusiastic Dallas booster and is ambitious to make the Dallas branch the largest of the subsidiary organizations of the Carhartt industries.



M. WILLIS, president of the J. M. Willis Cotton Products Company, dealers in cotton seed products of all kinds, with offices in the Interurban Building, has devoted more than

a quarter of a century to the cotton seed industry which has resulted in a thorough mastery of every detail of the business.

The J. M. Willis Cotton Products Company was organized in 1911 and has enjoyed a continuous growth. The experience which Mr. Willis brought to the enterprise has been one of its most valuable assets and has been the means of avoiding a great many false steps which often hinder the development of a new organization.

Mr. Willis was born in Marshall, Texas, in 1865, but not long afterwards he went with his parents to Louisiana. His father, John W. Willis, was a planter on an extensive scale and was well-known throughout his section of the state. He served during the entire period of the Civil War in the Quartermasters Corps of the Confederate Army. He afterwards became the first Sheriff of Franklin Parish and was later sent to the Legislature. The younger Willis was educated in the Public Schools of Louisiana and after engaging in various kinds of work he entered the cotton seed products industry where he has since remained. Prior to his coming to Dallas he had been with the Plano Cotton Oil Company for nine years.

Mr. Willis was married in 1892 to Miss Lillie Lawson, daughter of I. M. Lawson, prominent planter of Red River County, Texas. To them seven children were born, James M., Jr., Mrs. Jewel Willis Dargan, of Dallas, Rosa Lee, Margurite, Christine, Theresa and John. The Willis home is at 607 Woodlawn Avenue.

Mr. Willis is a Mason and a member of the Kiwanis Club. In his church relations he is a Methodist. Dallas has a no more trustworthy citizen nor one who is more deeply interested in every phase of her progress.



LBERT STANTON BARNETT, secretary of A. H. Cleaver and Company, cotton merchants, 504 Cotton Exchange Building, is a prominent business man of Dallas and an

authority in the cotton industry. A. H. Cleaver of Dallas is the president of this firm and T. G. Snowden is its treasurer.

This company was established in 1903 as cotton merchants and exporters, and incorporated in 1915. The firm buys American raw cotton from every part of the South and ships it to many foreign ports. Besides the Dallas office, which is headquarters for the corporation, a branch office is situated in Birmingham, Alabama.

Although a native of Georgia, having been born in Dalton on March 17, 1886, Mr. Barnett was brought to Texas by his parents when he was two years of age, and has lived in this state since. The family settled in Dallas and Mr. Barnett was sent to the Dallas public schools, graduating from the Dallas High School in 1906. Upon finishing his education he went to work in the clerical capacity for the Cleaver Company. Mr. Barnett nas been with the Cleaver Company for fourteen years.



HARLES MILTON REID, manager of W. F. Hull and Company, retail cotton and grain brokers and real estate, Dallas County State Bank Building is one of the founders of this

substantial and growing concern of which M. C. Hull with Mr. Reid are joint owners.

W. F. Hull and Company was established July 10, 1919 by W. F. Hull, M. C. Hull and Mr. Reid. (W. F. Hull died during the winter of 1920.) The Hull company are brokers for grain and F. O. B. cotton, extending their operations to all sections of the state. Five employees are kept in the Dallas office. They handle from 6,000 to 10,000 bales of cotton a year, and ship about 30 cars of grain annually. The business has maintained a steady increase and profits from the past year far exceeding every expectation.

Mr. Reid was born in Fannin County, Texas, April 21, 1886. His father is J. S. Reid, a native of Arkansas, and his mother, Sallie Harrison, was a Mr. Reid attended Grayson College Missourian. and later entered Emerson College. After his graduation in 1908 he went into business with his father who, for twelve years had conducted a general merchandise establishment at Campbell, Texas. In 1915 Mr. Reid bought a drug store in Campbell known as the Reid Drug Company and launched into business for himself. At the end of two years he had an opportunity to sell out at a splendid profit and did so, investing in the cotton and grain business at Campbell. Two years later he came to Dallas to participate in the organization of the larger concern of W. F. Hull and Company, and to assume management of it.

His marriage to Miss Myrtle Moncrief niece of J. T. White of Sulphur Springs was celebrated in Sulphur Springs in 1909. Mr. and Mrs. Reid have one child, Ruth Nell, and own a home in Munger Place, 5441 Gaston Avenue.

Mr. Reid is a Mason, Hella Temple Shriner, Scottish Rite, Knights Templar, a member of Cross Timber No. 557, Blue Lodge Consistory No. 2, and Grace Methodist Church. He is a recognized leader in the cotton business, and by virtue of his straightforward methods, sincerity and compelling personality, numbers his friends by the hundreds.



EORGE S. WILLIAMS, resident member of the firm of W. M. Hannay and Company, cotton merchants, Southland Life Building, has built his success upon the experience of

twelve years in the cotton business combined with an unusual degree of operative skill. It is largely through his industry and initiative that the Hannay Company has attained its present high position in the industrial world. The other member of the firm is W. M. Hannay, of London, England. James C. Cammack, of Dallas, is the manager of the Dallas office.

The W. M. Hannay Company was established in Dallas in 1915. They are buyers and exporters of American raw cotton which they ship to every corner of the world. Much of this goes to Liverpool, England, but numerous foreign markets are also established. The firm has been growing steadily since its organization, and the output for the past year outstripped materially that of any previous year.

Mr. Williams came to Dallas from Memphis in 1915 for the purpose of opening this office. He has spent his entire business career in the cotton trade, and knows every phase of the business as few men know it. His association with the W. M. Hannay Company has extended over twelve years.

Mr. Williams was married in Texas, and has one daughter, Florence Margaret. The Williams home is at 3828 Beverly Drive, Highland Park.

Prominent in fraternal circles of the city and state, Mr. Williams is a Mason, Shriner, Hella Temple, and a member of the Trinity Valley Blue Lodge Number 1080. He holds membership in the City Club, Dallas Country Club, and the Athletic Club. He is recognized as a business authority and is a substantial and progressive citizen.



LAN J. KUTTNER, well known cotton and business man of Dallas, has been a resident of this city since 1902 and most of the time has been active in some depart-

ment of the cotton industry. Mr. Kuttner was born in Louisville, Ky., October 16, 1885, son of A. J. Kuttner, now of Lake Charles, Louisiana, and at present abstractor of that city. He received the best of high school education. The cotton business claimed him while a youth and in it has been most of his career. In 1902 he came from Houston to Dallas. He has had service as a broker operator in the New York and New Orleans Exchanges and has been identified with some of the leading cotton firms of Dallas.

On June 27, 1905, Miss Ima Shelby, daughter of Mrs. E. B. Shelby, of Dallas, Texas, became his bride. They have three children: Athamae, Alan Jack, Jr., and William Harold. The family resides at 4508 Junius Street.

A thirty second degree Mason, a Shriner of Hella Temple, a Knight Templar, a member of the Dallas Automobile and Country Club, as well as of the Dallas Athletic Club, Mr. Kuttner is a factor in Dallas social and club life and is enriched by a host of friendships.



OHN P. STEELE, manager of the Steele By-Products Company of Dallas, Slaughter Building, is a comparatively recent addition to Dallas commercial life but is with a firm which was already well established in other parts

of the South.

The Steele By-Products Company has its head office in Birmingham, Alabama, and deals extensively in cotton, linters, waste, bagging and ties, fertilizer materials and cotton seed products. The officers of the firm are L. C. Steele, president; P. V. Kolb, vice-president and treasurer, and W. D. Nesbitt, secretary. The Dallas branch of the concerna was opened in 1919 and under the efficient management of Mr. Steele has had a very promising be-The firm also maintains a branch office in-Chicago, New York and Los Angeles.

Mr. Steele was born in Atlanta, Georgia, in 1888. His father, W. P. Steele, was in the cotton business: in Atlanta for ten years and afterwards moved to-Anniston, Alabama. The younger Mr. Steele was educated in the public schools of Anniston and at an early age was attracted into the cotton business where he has since remained. During the recent war he was with the Fifty-fourth Division and served in France for six months with the Coast Artillery. When the Dallas branch of the Steele Company was opened he was the logical man to become its manager and results have shown that the choice was not an unwise one.

Mr. Steele is unmarried and lives at 616 Marsalis Avenue. Under his direction the firm with which he is associated promises to reach the same degree of prestige that it enjoys east of the Mississippi.



D. JORDAN, secretary-treasurer of the Lummus Cotton Gin Sales Company, general sales agents for the Lummus Cotton Gin Company of Columbus, Georgia, came to Dallas in 1918 from Pensacola, Florida, and has been very active in the business life of the city during

his three years residence here.

The Lummus Cotton Gin Sales Company is a Texas corporation and a subsidiary of the Lummus Cotton Gin Company which has its principal office and factory at Columbus, Georgia. Officers of the parent company are, T. E. Golden, president; F. Edward Lummus, general manager, J. P. Illges, vice president and Howell Hollis, secretary-treasurer. Each of these men maintain headquarters at Columbus and the management of the Texas corporation which handles the sales for the manufacturing company, is under the direction of Mr. Jordan. In addition to handling the gin business of the Lummus Cotton Gin Company, the Texas company is also sales agent for Bessemer Crude Oil Engines, Bessemer Gas Engines, steam engines and boilers and electric equipment of all kinds. The company has a department also for designing and installing power plants and has built up a considerable business in this line. 1919 the sales of the Bessemer engines amounted to between two and three hundred thousand dollars.

A native of Virginia, Mr. Jordan was born at Smithfield January 8, 1876. He was educated in the public schools and at the Smithville High School and later removed to Columbus, Georgia, where he was married in 1919 to Miss Nannie Golden, daughter of Mr. and Mrs. T. E. Golden, members of a well known Georgia family. They have two children, Hugh and Theodore.

Mr. Jordan has been connected with the various lines of business and for eight years prior to removing to Dallas was assistant secretary and treasurer of the Consolidated Grocery Company at Pensacola, Florida. Since coming to Dallas Mr. Jordan has taken an active interest in civic affairs and is an active member of the Chamber of Commerce. He is optimistic concerning the future growth of Dallas and expects a large increase in business for his company by reasons of more intensive development of the agricultural resources of Texas, which, he declares, have been scarcely touched as yet. Mr. Jordan is a strong believer in better farming methods and intensly interested in anything that tends to promote better living conditions on the farm or result in a larger yield per acre of farm products.

Mr. Jordan resides at 4708 Sycamore Street. He is a member of the Episcopal Church.



AMES T. ROUNTREE has been associated with the cotton industry in Texas during his entire business career and has acquired an unusual mastery of all the details connected with this very necessary, yet as regards its

price, very vacillating commodity.

Mr. Rountree was educated in the Carlisle Military School of Arlington, Texas, and upon the completion of his schooling, he immediately entered the cotton business and became well known in that field. Prior to his coming to Dallas, he was for eight years identified with Bushley Brothers, well known cotton merchants of Texas. He was for four years captain in the State Guard and at the beginning of America's part in the recent war, he was made an intructor in the training camp with the rank of first lieutenant. He was afterwards promoted to the rank

of major and assigned to the 359th Infantry of the 90th Division from which he was later transferred to the Inspector-Generals Department at Camp Travis. After being discharged he came to Dallas and took a position with W. R. Grace & Company as agent and later becoming manager of B. F. Robey & Com-

Mr. Rountree is a York Rite Mason and a member of the Hella Temple Shrine. With his wide and varied experience and knowledge of his profession, there is every reason to believe that his sphere of influence in the cotton industry will be constantly

enlarged.



TILLIAM LESLIE NANCE, owner of W. L. Nance, cotton seed products broker, is at the head of one of the oldest cotton seed brokerage concerns of Dallas. W. L.

Nance's concern is a solidly built business, well known throughout the entire United States. There is not a man in the South with a wider knowledge of the cotton industry, or who has devoted more time to a careful and analytical study of market condi-

tions than Mr. Nance.

Mr. Nance established his business in Dallas in 1910, coming here from Galveston where he had long been connected with cotton seed products export concerns. Cotton seed products of all kinds as well as peanut products are handled by Mr. Nance as broker only. Some estimate of his operations is gained when it is known that from 50,000 to 75,000 tons of produce pass through his office annually. His selling territory is not limited to Texas but extends to all parts of the United States.

A native Texan, Mr. Nance was born in Goliad County, November 7, 1877. His father, Henry Nance, came to Texas from Tennessee in the early days and settled in the productive country of the West. He ran an extensive farm and was also engaged in ranching. When he died he was rated as one of the oldest and wealthiest cattlemen of Southwest Texas. Mr. Nance's mother was a Missouri girl, Amerial Ann Paxton. Both parents are now deceased.

Educated in the schools of Galveston where his family had moved, Mr. Nance, upon completing his schooling, entered a real estate office of that city. Soon he became interested in cotton seed products, and he secured employment where he could learn the business from the ground up. For seven years previous to coming to Dallas he was associated with R. L. Heflin and Company,

Mr. Nance owns a home at 5335 Tremont Street. He has one son, W. L. Jr., and two daughters,

Katherine Leigh and Muriel Ann Nance.

He is a member of the Cedar Crest Country Club, Chamber of Commerce and the Texas Interstate Cottonseed Crushers Association. Mr. Nance is highly honored in business circles, and accorded the deference of a man whose word is recognized as authority.

AMES PENN CRITZ, local manager of S. M. Bulley & Son, cotton merchants, 709 Cotton

Exchange Building, Dallas, was born in Patrick County Virginia, in 1868, the son of Virginian, the late Major James Penn Critz, now

Coming to Dallas in 1914 from Gainesville, Mr. Critz, the subject of our sketch, has become identified with the various activities of the city and responsibilities devolving upon him as the Texas representative of an international organization.

S. M. Bulley & Son are of English origin. They buy and export cotton the world over. Radiating from their home office in Liverpool, they have established and maintain branch locations at Milan Italy, Zurich, Switzerland, Havre, France, Barcelonia, Spain, and Bremen, Germany. In the United States they operate in Boston, Savannah, Memphis and Dallas. Mr. Critz acquired his present connection in 1905. Formerly, he was associated with Ralli Brothers, for many years.

Mr. Critz married Miss Minnie Bell, of Starkville, Miss., the daughter of a Mississippi planter. They have a son, James Benjamin Critz—not forgetting to mention, as Mr. Critz would caution—Little Miss Gretchan Critz, aged three, who occupies a place of enviable distinction as the granddaughter of the household. Mr. Critz is a member of the Dallas Country Club, the City Club, the Brook Hollow Golf Club and the Chamber of Commerce. By religious conviction he is a Presbyterian. He resides at 3816 Gillon Avenue, Highland Park.



RANK A. BELL, vice president and general manager of the Bell-Shaw Company, cotton shippers and exporters, 1208 Young Street, and H. Arundel Bell, secretary and treas-

urer, are the Dallas officials of this large and substantial organization. The president of the firm is W. K. Shaw, president of E. A. Shaw & Co., Inc., cotton merchants of Boston, Massachusetts. The Bell-Shaw Company conducts an extensive international and domestic trade and is owned by men high in the financial world who have had broad experience as cotton shippers and a thorough understanding of market conditions.

This business was established in 1919 for the purpose of buying up American raw cotton and shipping it to Liverpool, England, and to all parts of Europe and to the American mills. From 50,000 to 100,000 bales of cotton are sent through this company to foreign ports and sold annually. The Bell-Shaw Company has branch offices at Houston, Sweetwater, Paris and Oklahoma City. The home office being in Dallas where twenty employees are necessary to conduct the work. The rapid growth of this concern during the past year is evidence of the integrity and business insight of its executives.

The Bell brothers are of English parentage, both having been born in Liverpool, Frank A. Bell on May 27, 1887, and H. Arundell Bell on December 1, 1883. Their father was a public accountant of Liverpool, Samuel Arundel Bell, now deceased, and their mother, before marriage, was Miss Ellen Mary Walmsley Welch, of Lancaster. Both brothers at-H. S. Bell later tended the Liverpool Institute. attending the Liverpool University. Even before coming to America their interest was in cotton, Frank A. Bell having served his apprenticeship with large Liverpool cotton merchants. In fact, it was their knowledge of the cotton market from that side of the water that conduced the opinion that there were unlimited opportunities for exporters of American raw cotton, and lead to their determination to try it. In 1908 Mr. Frank A. Bell came to Texas and was identified with cotton merchants here for four years. In 1912 he organized the Denton-Reid-Bell Co. In 1913 the Denton-Bell was organized. The expansion of the Denton-Bell Company finally brought the Bell brothers to Dallas, and at the end of a year they established the Bell-Shaw Company.

Mr. H. A. Bell was married to Caroline Maud' Marion Evans, daughter of Peter Evans, of Liverpool, England. The ceremony was celebrated at St. Charles, Ill., in May, 1912. They have one daughter, Edith Maud Arundel Bell, and reside at 3715 Dartmouth Avenue, Highland Park.

The wedding of Frank A. Bell and Francis Alice Adams, daughter of Judge Frank E. Adams, of Cleburne, Texas, took place in Halletsville, Texas, in January of 1914. Mr. and Mrs. Bell have two children, Elizabeth Alice Adams Bell and Barbara Arundel Bell, and own a home at 3817 Stratford Avenue, Highland Park.

Frank A. Bell is a member of the Dallas Country Club, Auto Club, Chamber of Commerce and the First Presbyterian Church. H. A. Bell is a member of the Dallas Country and University Clubs and Chamber of Commerce.



HAS. D. WEST, owner of the Chas. D. West Company, Brokers for Cotton Seed Products, with offices in the Slaughter Building,has grown up with the cotton seed in-

dustry in the South and his present place of prominence in the industry has been reached by a long series of upward steps. In the present firm he is associated with his brother, Frank G. West, who is another well known cotton seed man.

The Chas. D. West Company was established July 1, 1919, and under the efficient management of the West brothers it is already doing an extensive business which is steadily being increased. The Company handles, as brokers, all kinds of cotton seed products including linter, hulls and oil. The radius of their patronage is gradually being extended in all directions from Dallas. The business of the second year showed a substantial increase over that of the first year and future is still more encouraging.

Mr. West was born in Nashville, Tenn in 1896 and was educated in the public schools of Tennessee. At an early age he went into the cotton seed business and found it so attractive that he has never left it. For two years prior to his coming to Dallas he had been with John H. Hailey of Houston.

Mr. West is unmarried and lives at 3900 San Jacinto Avenue. Through his association with the Texas and the Interstate Cotton Seed Crushers Associations he has done much for the advancement of the cotton seed industry and after having made a life study of the problems connected with the work he is able to speak with authority on any question that may arise relative to cotton seed. His experience and business ability assure him of a constantly increasing influence.



ASTLEMAN M. ANDREWS, one of the partners of the firm of G. Ferguson and Company, Cotton Merchants, 409 Cotton Exchange Building, had won a home as an

expert international trader before his arrival in Dallas. Formerly Mr. Andrews was in the cotton business in Greenville, Texas, the concern which he owned and managed bearing his name. In August of 1919 he formed a partnership with G. Ferguson and came to Dallas to be actively associated with them.

The G. Ferguson Company of which G. Ferguson of Liverpool England is president, is a large and well established firm of cotton exporters who ship huge consignments annually to merchants in Liverpool, England. The capacity of this concern has in-



Frank A. Self



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creased with each year and Mr. Andrews predicts that next year will be a record breaker. There is a greater demand for cotton now, he believes, than at any time in the past, and if a high grade crop can be produced next year, the exporters of the South will have all they can do to meet foreign orders.

Mr. Andrews is a native Texan. He was born in Galveston in 1883. His father wlll be remembered there as Captain A. W. Andrews, who was one of the foremost lawyers of the Island City for many, many years. Mr. Andrews was educated in the public schools of Terrell where his family had moved while he was quite young. Even as a boy his inclination had led him to the cotton business, and upon finishing school he immediately formed an association with a cotton firm. He has never been in any other business, but has devoted the energies and interests of his life to the study of market conditions and international trade.

In 1915 he was married to Miss Liberta Lewis, daughter of E. B. Lewis, well known lawyer of Nacogdoches, Texas. The ceremony was celebrated at Shrevesport, Louisiana. Mr. and Mrs. Andrews have two children, Ravenel Lewis, and Castleman M. Jr. Their home is at 4022 Cedar Springs Road.

Mr. Andrews belongs to the Elk's Club, and the Dallas Automobile Club. He is a progressive, forward-looking man, and believes in the enactment of Legislation that will raise the quality of produce. He takes an active part in everything related to the betterment of crops and produce methods.



B. HILL, manager of the Texas Cake and Linter Company, dealers in cotton seed cake and meal, with offices at 432-3 Western Indemnity Building, has been with this

firm since shortly after its establishment in 1914, and the fact that he has been promoted from an unimportant place to the position of manager is good evidence as to his business ability.

The Texas Cake and Linter Company was organized in 1914 and has come to be one of the most widely known houses dealing in cotton seed cake and meal in the Southwest. It buys these products directly from the oil mills and sells them to the consumer. Other products of minor importance are handled but the emphasis is put on the cake and

Mr. Hill was born in Taylor, Texas, in 1887. His father, H. L. Hill, was a well known planter of that district. Having completed the high school course in his home town, Mr. Hill came to Dallas in 1906 and was employed for nine years by the Bell Telephone Company as assistant cashier and paymaster. In 1914 he accepted a position with the Texas Cake and Linter Company which had only recently been organized and he was steadily promoted until in August, 1919, he was made manager of the business.

In 1911 Mr. Hill was married to Miss Viola Burgess of Dallas. A son, Theodore B., Jr., is the only child. Their home is at 5932 Bryan Parkway.

As a member of the Interstate and Texas Cotton Seed Crushers' Association and the American Food Manufacturers' Association, Mr. Hill has shown an intense interest in the promotion of the cotton seed industry. He is a member of the Methodist Church. Among the younger business men of Dallas he has taken a foremost place and his prominence will increase in proportion to the development of the industry with which he is connected.



AM R. TURNER, popular young business man, secretary and treasurer and active office manager of M. H. Wolfe and Com-

pany, cotion merchants, came to Dallas from Wolfe City in the summer of 1907, began immediately working for M. H. Wolfe and Company and has been with the company since, rising from telephone boy, his first employment, to the position of secretary, treasurer and office manager. Other officers of the firm are M. H. Wolfe, president; A. H. Jennings, vice-president, and L. G. Wolfe, vice-president, the latter being manager of the Houston

The M. H. Wolfe Company is one of the best known cotton firms in the South, its president and organizer being a recognized authority on cotton and one of the leading men of the state, being prominent in political and church circles for many years. He is past president of the Baptist General Convention of Texas and chairman of many of the boards controlling school, hospital and other activities of the denomination in this state. His family are pioneer Texans and the town of Wolfe City is named for them. His firm handles many thousands of bales of cotton every year and the big concentration warehouse located on the ship channel at Houston has a storage capacity of ten thousand

Mr. Turner was born at Wolfe City, January 8, 1891, a son of W. V. and Sallie (Wolfe) Turner. His father was a native of South Carolina and came to Texas in 1875, settling at Wolfe City and becoming one of its leading merchants and cotton men. His mother was a native of Fannin County and a sister of M. H. Wolfe.

Young Turner was educated in the public schools and the Wolfe City high school where he graduated in 1907. Coming to Dallas immediately after leaving school, he entered the office of his uncle and has been there since.

Mr. Turner is one of the most popular of the younger business men of Dallas and enjoys the absolute confidence of his associates and those who have dealings with him. He is a thirty-second degree Mason, a member of Hella Temple Shrine, a Knight Templar and a member of Washington Blue Lodge No. 1117. He also is a member of the Dallas Country Club, new Athletic Club, Idlewild Club and the Terpsichorean Club. He is secretary of the Sunday school of the First Baptist Church. He is unmarried and resides at 2722 Fairmount Street.



ESSRS. E. W. GEER and J. HOYT GEER, well known business men are members of the firm of Geer and Geer, cotton exporters, 1214½ Main Street, came to Dallas from

Van Alstyne, Texas, in 1908, and for twelve years have been actively identified with the civic and commercial life of the city. J. H. Geer establishing the business here in 1919, after leaving the Alexander Eccles & Co., and the following year his brother leaving Alexander Eccles & Co. also, formed a partnership.

Men of long experience and careful training in the cotton business, the Geer brothers in two years have built up a splendid business in the export trade and are looking forward to a much larger business when conditions in European countries become more settled.

Natives of Alabama, the Geer brothers were born at Piedmont, sons of J. W. and Nola (Knight) Geer.

With their parents they moved to Van Alstyne in Grayson County, in 1891, and remained there until coming to Dallas in 1908. They were educated in the public schools and graduated at the Van Alstyne high school. Mr. E. W. Geer was married at Sherman, Texas, July 15, 1909, to Miss Nell Tayman, member of a well known Sherman family. They have two children, Edward W., Jr., and Tayman. Mr. and Mrs. Geer reside at 6127 Bryan Parkway.

Mr. J. H. Geer was married in Van Alstyne, November 4, 1908, to Miss Lylian Taylor. They have one child, Mary Ann. They reside at 6100 Bryan

Parkway.

After leaving school they were associated with their father in the cotton business and in 1908 came to Dallas and became identified with Alexander Eccles and Company prior to establishing business for themselves.

The closest personal attention is given by the Geer brothers to every detail of their business and their efforts since entering business for themselves have proven highly uccessful. With ample financial backing they have been able to handle their contracts to good advantage.

Each of the partners is a consistent Dallas booster and keenly alive to every movement looking to the growth and upbuilding of the city.



LARENCE P. LANE is at the head of a new and promising concern of Dallas. The company was established August 1, 1920, for the purpose of exporting cotton to Liverpool,

England, and other foreign markets. During Mr. Lane's long experience in the cotton business, he has become thoroughly conversant with every element of the cotton business. He enjoyed participation in the growth of the cotton industry in the South, and for many years has been looked upon as an authority on the subject. Besides his connection with the cotton industry, Mr. Lane is vice-president of the First National Bank of Grandview, Texas, vice-president First State Bank of Royce City, Texas, and a dinector of the Itasca Cotton Mills.

Mr. Lane was born in Siler City, North Carolina. His parents were W. P. and Margaret Pittman Lane. Mr. Lane came to Texas and located in Grandview where he was for 20 years. Coming to Dallas he became associated with T. E. Stavely and Company, cotton exporters, being a member of the firm for four

He was married to Miss Lily Harrell of Grandview, in 1892. She is the daughter of L. H. Harrell, prominent capitalist of Grandview and actively associated with the banking, farming and mercantile business. Mr. and Mrs. Lane have two daughters, Vivian and Julia Margaret, and reside in Munger Place, 4902 Crutcher Street.

He is also a member of the Dallas Country Club, Chamber of Commerce, Dallas Cotton Exchange.



SHIMA, president of the Southern Products Company, cotton merchants, Interurban building, is a business man of wide experience, having been associated for the past

sixteen years with cotton companies in both Japan and America. Mr. Shima is at the head of a nationally known corporation, and it is doubtful if there is in the world a cotton concern that carries on a more extensive business.

The Southern Products Company was established in Dallas in 1911, Mr. Shima coming from New York to open up the office. The company has branch offices in every large city in the United States and in many foreign cities. A warehouse is situated at Galveston and handled by the branch office at that place. One hundred men are employed by Mr. Shima and huge consignments of cotton varying from 300,000 to half a million bales are shipped to foreign ports yearly. About one-third of all this goes to Japan.

Mr. Shima was born in Japan on October 25, 1882. He graduated from the Tokio Commercial College in 1903 and upon leaving school went at once into the cotton business. His first association was with Mitsui and Company of Japan. Mr. Shima worked with this company for six years, his business finally bringing him to New York in 1910. A year later he established his own business and came South to make Dallas the home office of the firm and has lived here since.

His marriage to Fuhiko Senda, daughter of Sigeru Senda, noted surgeon of Tokio, took plance in Japan in 1915, Mr. Shima having returned to his native land for his bride. Mr. and Mrs. Shima reside at 5309 Ross Avenue. They have one daughter, Nine Ko.

He is a member of the City Club, Rotary Club, and the New Athletic Club. A shrewd business man, he has established a reputation on two continents and is one of the foremost financiers of the south.



AKASKI K. TSUTSUMI, popular young Japanese business man, manager of the Dallas office of Marimura Arai and Company, eleventh floor of the Insurance Build-

ing, Browder and Jackson Streets, came to Dallas and assumed charge of the company's business here in September, 1919. Marimura, Arai and Company, a Japanese-American cotton company, was established in 1876 and has its principal office in New York City with branch offices at Seattle, Washington, and Dallas. The Dallas office has eighteen employees and is building up a large business in Texas and other Southwestern states with buying agencies in all the important cotton growing centers.

Before coming to America Mr. Tsutsumi was engaged in the cotton business in his native land and was thoroughly conversant with details of the trade before coming here. Since coming to America he has continued his studies of the cotton situation with special reference to the factors governing production and the elements of cost entering into producing a bale of the Southland's leading crop.

In addition to their cotton business, Marimura, Arai and Company handle large quantities of silk, importing the raw product from Japan and exporting from the New York office to all parts of the world.

Born in Japan, March 26, 1887, Mr. Tsutsumi was educated in the best schools of his native country and graduated from the Tokio Commercial College in 1908. He was married in 1916 to Miss Hana Naakz, member of a prominent Tokio family. They have one child, a daughter, Shinaye.

Now a thorough going American citizen and business man, Mr. Tsutsumi takes a deep interest in the commercial and civic life of Dallas and is a strong booster for the city and for Texas. While loyal to the traditions and aspirations of his native country, he is also thoroughly imbued with American ideals and fails to see why there ever should have been any thought of serious differences between his country and America. He is a member of the Dallas City Club and resides at 3419 Oak Lawn Avenue.



S. Shina



R. GRACE & COMPANY. The firm of W. R. Grace & Company was established in Dallas in 1919 and is a branch office of the largest company of cotton merchants in the world. The main office is in New York, but cotton has been bought extensively in Texas for Japanese and European markets. The company does its own exporting and is among the largest ship owners in America. In addition to cotton they export a number of other American products and do an extensive importing business, especially with the Republics of South America, where they are interested in the large nitrate fields and have done much to finance railroads for the development of that trade. In spite of its recent arrival in the field, the Dallas house is rapidly becoming well established

and gives promise of doing an increasingly large

business.

HARLES FREDERICK NORTON, of the C. F. Norton Co., cotton merchants, 1418 Wood Street, is an expert in the cotton business, and active in financial circles of

the Southwest. Mr. Norton is associated with many of the leading enterprises of Texas and the West, having been a potent influence in the development of southern industries, and the adoption of improved methods of production.

The C. F. Norton Co. was organized in 1920 and handles low and irregular grades of cotton and linters.

Though practically all of his life has been spent in Texas, Missouri is the native state of Mr. Norton. He was born in Brookfield on March 27, 1881. His parents were H. D. Norton, in the railroad business at Ennis, Texas, for many years, and Lidia La Verne of New York. Both are now deceased. Mr. Norton was educated in the public schools of Ennis. His first position in a cotton concern was as secretary and treasurer of the Coleman Linter Company in Fort Worth. After two years with this company he went to Los Angeles and opened a business of his own known as the Pacific Grain and Cottonseed Products Company. He was the active head of this company for two years and a half when he returned to Texas and organized the Willingham Warehouse Company with which he was connected until 1920. He still owns the Los Angeles business and has controlling interest in several large oil mills in Texas.

He was married at McKinney, Texas, to Miss Etta Mae McKinney, daughter of Giles McKinney, one of the oldest and best loved residents of that part of the state and a prominent business man. and Mrs. Norton have one child, Lidia La Verne Norton, and reside at the Dallas Country Club.

Mr. Norton is a member of Julian Field Blue Lodge No. 908, Dallas Consistory No. 2, Fort Worth Commandary No. 6, Hella Temple Shrine, Dallas Country Club, Dallas Automobile Country Club, and the Episcopal Church.



T. KEFFER, senior member of the firm of Keffer and Boulware, cotton exporters, came to Dallas in 1910 from Oklahoma City and in 1915 established his present

cotton firm. The business has grown in five years until now cotton handled by this firm is shipped to nearly every important port in the world and a considerable business is done in domestic cotton as well, shipments being made to the mills in New England and Canada.

Mr. Keffer has spent a life time in the cotton business, having been for fourteen years prior to going into business for himself, connected with the firm of Heneken and Vogelsang. Practically his entire business career has been devoted to the buying and selling of cotton and close attention to even the minutest detail of the business has made Mr. Keffer an expert, and he is regarded as an authority on all matters pertaining to the export trade.

A native of Virginia, Mr. Keffer was born in Smith county November 2, 1876, a son of Dr. W. H. Keffer, prominent Virginia physician. He was educated in the public schools of his native county and in Texas, and early in life entered the commercial world. He was married at Bowie, Texas, November 1, 1900, to Miss Maude C. Patterson, daughter of W. H. Patterson, well known cotton man of Bowie. Mr. and Mrs. Keffer reside at 3652 Stratford Avenue, Highland Park.

Mr. Boulware, junior member of the firm, is a native Texan and was born at Fort Worth where for several years he was associated with the cotton exporting firm of Neil P. Anderson and Company before becoming a partner with Mr. Keffer. Mr. Boulware resides at 3712 Maplewood Street, Highland Park.

Both thorough going business men, this cotton firm is rapidly forging ahead and friends predict a brilliant future for them. Both are very optimistic regarding the future of the cotton business and are enthusiastic boosters for Dallas and for all Texas. They are firm in the belief that Dallas is to become the commercial and industrial center of the Southwest and a city of half a million people in the not far distant future.

Both Mr. Keffer and Mr. Boulware are members of the Dallas Country Club, Brook Hollow and Little Sandy Country Clubs and the Lancaster Country Club.



W. KING, senior member of the firm, King-Finlay & Company, cotton merchants, has devoted practically all of his business life to the cotton industry and has attained to a

ripeness of experience in that field which enables him to speak with authority on matters pertaining to cotton.

The King-Finlay Company began business in Dallas, August 1, 1919, and in spite of the reduced crop of that year it had an auspicious beginning. The company buys, sells and exports cotton in large quantities. In this firm Mr. King is associated with his brother, T. J. King, and L. S. Finlay, who is also an experienced cotton merchant. With the combined ability of these three men the company seems destined to enjoy a place of enlarging prominence.

Mr. King was born at Union Springs, Alabama, in 1879, and, coming to Texas at an early age, he was educated in the public schools of Waxahachie. Not long after leaving school he went into the cotton business and has remained there ever since. For five years he was in partnership with J. J. Russell & Company of Dallas.

Mr. King was married in 1914 in Gotebo, Oklahoma, to Miss Mozelle Sumpter. Their only child is a daughter, Mozelle. The King residence is at 3517 Lexington Avenue, Highland Park.

As a member of the Dallas Cotton Exchange, Mr. King has shown a vital interest in the advancement of the South's greatest industry. He is a member of the Dallas Country Club and the Dallas Athletic Club. In his church connection he is a Methodist.



ALLIE FELTON, senior member of the firm of Felton and Morgan, dealers in rental insurance and sales, with offices at 111 Field Street, Dallas, has been engaged in the in-

surance business since the year 1891. As a member of the Felton and Morgan company he has been instrumental in the development of a number of the recent residence additions to the city of Dallas. He has always manifested great interest in the civic affairs of this city and as president of the South Dallas Improvement League has rendered that portion of the city a distinct service. Felton and Morgan were pioneers in the Winnetka and Sunset Hill additions and many of the homes in these residence sections were under the financial supervision of this company.

Born at Philadelphia, Pennsylvania November 25th, 1860, Wallie Felton is a son of Philip W. Felton of that city. He received his general education in the public schools of his native city and in 1891 began his career in the loan business with the Kansas City Investment Company at Dallas, looking after their interests here. It was then he secured the underlying principles of insurance and loan affairs. In 1893 he organized the Wagner and Felton Company, insurance, loans and real estate, which continued in business until 1904. In that year Mr. Felton organized the Felton and Morgan Company, of which he is now a member. During the days when the city was under the aldermanic form of government, Mr. Felton was an alderman from the Seventh Ward and was a member of the committee that drew the present city charter for the city of Dallas. Mr. Felton has also taken an active part in church affairs and was the chairman of the finance committee that raised funds with which to build the City Temple, one of the finest structures of its kind in the entire South. Although he has always been in the loan business Mr. Felton has the honor of having never foreclosed on a note or lien and in many instances has carried the burdens of others for great lengths of time by extending their notes.

On March 10th, 1891, Mr. Felton married Miss Minnie Wagner, daughter of Jacob Wagner of this city and they are the parents of two children, Wagner G. and Katherine A. Felton. The Felton home is located at 2407 Forest Avenue, Dallas.

In fraternal orders Mr. Felton is a member of the Mystic Circle and the Dallas Chamber of Commerce and is very active in civic matters.



EUBEN USHER, owner and manager of the Oak Cliff Realty Company, the oldest real estate concern in Oak Cliff and one that sells more property in that section than

any other similar concern, established this business in 1917 and has made a record of successes that are a distinct credit to his business ability, judgment and knowledge of property values. He has been a great factor in the development of Oak Cliff, which, he declares, is the logical residential section of Dallas, and through his efforts many families have established themselves in splendid and comfortable homes in that part of the city. He conducts a general brokerage business, specializing in Oak Cliff business, residential and industrial property, improved and unimproved, but gives particular attention to the sale of residence property. Three salesmen are kept employed all the time and the business grows larger and larger every year. There have been more property transfers in this part of town than in any other and the population of Oak Cliff has doubled within the past seven years. Mr. Usher is confident that it will grow as Dallas grows and that there is a great future before it.

Prior to engaging in business for himself in Oak Cliff, Mr. Usher spent several years in the business in Dallas, being a member of the firm of Usher-Eidt Co. from 1913 to 1915, and then spending a year in the office of A. W. Walker. He graduated from the Metropolitan Business College in 1907 and worked for the Dorsey Company three years and for the Arthur A. Everts Company two and a half years. He came to Dallas in 1906 from Alto, Texas where he was born September 3, 1889, the son of Robert Usher, a pioneer Texan and a merchant in Alto for many years, and acquired his education in the schools there. He was married March 26, 1913, to Miss Nan Holland Deming, well known in Dallas, and they have two children, Jack, aged 6 years, and Rexford, aged 3 years. The family is identified with Central Baptist Church, Oak Cliff.

Mr. Usher is one of the live wires in Oak Cliff and is actively connected with every agency which is making that part of Dallas the ideal place to live and do business. It is the home of many of the best citizens of Dallas and Mr. Usher, like everybody else in Oak Cliff, is anxious to fill it up with the best class of people.



HOMAS WILLIAM HOPKINS, of the Hopkins Realty Company, Dallas and Houston, in the eleven years of his business activity has come into possession of an attractive

share of one of the biggest industries of a metropolis—its real estate deals in both business and resident sections. In the development of the future that this leading metropolis of Texas is already entering into, the realty developers will have a large share. Since 1910, Mr. Hopkins has been engaged in this activity in Dallas, handling both business and resident property.

Thomas William Hopkins was born at Galveston, Texas, on November 7, 1879; his parents were James Hopkins, Sr., and Josephine (Crowell) Hopkins. The city school system of Galveston gave the youth his education and then, at his home city, he began his business career. Houston also claimed his energy before coming to Dallas. Mr. Hopkins was one of the men identified with the Irrigation project for Texas City; he was also connected with the City Ferry Service, Galveston, Texas, as President of the Company; a printing house and a confectionery store as well as later a general typewriter and supplies business were the field of his activity and he made good in each one of them. For three years he engaged in real estate business in Galveston and in Houston, and at the expiration of that date, in 1910, he moved to Dallas and first located at 1408 Commerce St. Since then he has been one of the aggressive business men of his adopted city and a booster of it as well as being still interested in Houston.

On April 26, 1910, Miss Amelia L. Kuers and Mr. Hopkins were united in marriage: their children are Allene Marie and Thomas W. Jr.

Mr. Hopkins is a Shriner, an Odd Fellow, a Knight of Pythias, a member of the Kiwanis Club, the Chamber of Commerce, the Auto Club and the Advertising League. He has thus identified himself thoroughly with the commercial, the social and the civic life of his city and is one of the most progressive of her citizens.



Wallie Freeton



Al Rueker



B. RUCKER, of Rucker, Heartsill and Jones, Dallas, dealers in real estate, brought to his work in Dallas a breadth of experience and a fund of information that accounts

for the vigorous growth of his business. He has been connected with some of the largest real estate deals in Dallas.

Rucker, Heartsill and Jones confine themselves largely to dealing in city property and leases. They also maintain a fire insurance department and are property managers on an extensive scale. Twenty people are employed in the organization. As an indication of the growth of the business in Dallas, the annual bank deposits which before the war were \$35,000,000 are now \$118,000,000. During one quarter of 1919 oil lands valued at \$5,500,000 were handled by the firm.

Mr. Rucker was born in Chattanooga, Tennessee in 1880. Not long after his birth his father, W. E. Rucker, moved to Cleveland, Tennessee, and became widely known as a fruit grower. Having finished the Cleveland high school, Mr. Rucker attended the University of Tennessee where he took the civil engineering course. His first position was with the engineering department of the Southern Railroad in which he remained for two years. He was then with the M. K. & T. Railroad in a similar position for three years. Following this he helped in the construction of the Sherman Interurban in the employ of the Fred A. Jones Co., in Dallas. In 1907 he went into the real estate business in company with his father-in-law, C. B. Gillispie, who is now vice-president of the Central State Bank. They consolidated their interests and, in company with Mr. Henderson, formed the Central State Bank. Mr. Rucker became manager of the real estate department for the bank where he remained for one year and resigned in order to form the partnership with Mr. Heartsill which he has since maintained. In addition to his interests in company with Mr. Heartsill, Mr. Rucker is secretary and treasurer of the Highland Park Annex Co., also vice-president of the West Dallas Gravel & Sand Company. Is vicepresident of Dallas Real Estate Board and Regional Director for Texas for the National Association of Real Estate Bonds.

In 1906 Mr. Rucker was married to Miss Maude Gillispie, daughter of C. B. Gillispie, who has been mentioned. They have two children, J. B., Jr. and Emma Jean. Their residence is at 3209 Douglas Street.

Mr. Rucker is a member of the City Club, the Kiwanis Club, Dallas Athletic Club, Chamber of Commerce and is a 32d degree Mason and Shriner. The generous way in which he has invested in Dallas property indicates that he is in no wise doubtful about her future. His ability to forecast property developments and to see things in their true perspective will enable him to keep his place in the front ranks of the real estate dealers of Texas.

ELMER TURNER, general real estate agent, Dallas, has been engaged in the real estate business of this city for the past eighteen years. During that time he has been in-

strumental, in a large part, for the real estate development of this city, especially in the business properties. At the present time he not only acts as a real estate agent but also handles the agencies of a number of fire insurance companies. He is ex-

ceptionally well known for the interest that he has manifested in the civic development of Dallas and he has always been an active booster for a greater and better Dallas.

Born in Butler County, Kentucky, on the 16th day of May, 1872, J. Elmer Turner is a son of G. C. Turner, who was a Kentucky merchant and farmer and who at one time served in the legislature of that state. The younger Mr. Turner received his primary education in the public schools of his native state after which he attended Center College, where he received his Bachelor of Arts degree in 1892 and his Master of Arts in 1895. While at Center he played football for four years and has the honor of never having played with a loosing team. After receiving his Masters degree Mr. Turner began teaching at the college but soon thereafter accepted a similar position at the Morgantown Seminary, where he remained for the next succeeding seven years. In 1902 he moved to Dallas and since that time has been engaged in the real estate business for himself. He has been successful in the establishment of a large and successful business and at the present time enjoys the patronage of a large number of the business houses of this city.

On November 28, 1900, Mr. Turner married Miss Metcalf, daughter of H. S. Metcalf, a veteran of the Civil War and an extensive tobacco raiser of Kentucky. Mr. and Mrs. Turner are the parents of two children: Lovell and Reginald Turner, the former being a student at the University of Texas and the latter of the Terrell Preparatory School of this city. The Turner home is located at 4021 Worth Street, Dallas. Mr. and Mrs. Turner are both well known in church circles of the Presbyterian denomination, he being an officer of the First Presbyterian Church of this city. Mr. Turner is a member of the Chamber of Commerce, the City Club and a number of other civic and development organizations of this and other cities.



ARL ZOLLNER, JR., is a member of the firm of Usry and Zollner, one of the leading real estate firms of Dallas, and identified with large real estate transactions that

have been consummated within the last eight years, and one of the leading investment and brokerage houses of the Southwest. The organization was established in 1912 and handles a good percentage of the real estate business of that city and the surrounding country. Over two thousand homes have been furnished to families in need of dwellings during the last eight years by Usry and Zollner.

The birth place of Carl Zollner, who was born on the first day of June, 1889, is in Rockwall, Texas, which makes him a thoroughbred native of the Lone Star State. His parents are Carl and Emma (Frendiger) Zollner, farmers of Rockwall. He was reared on a farm and received his education in the public schools of Dallas, which was ten miles away. After twenty-three years of farm life he decided to enter the business world, so he located in Dallas and seeing the unlimited possibilities for a real estate house entered that business, which in 1912 was only a seed that has grown to a mature plant in 1920.

It is nothing more than natural that Carl Zollner, Jr., should have the interest in Dallas and Texas as he does because of his being a native Texan—a booster—and a man that takes an active part in community affairs, and realizes that Dallas and Texas are something to be proud of.



VAN MORGAN, partner of the real estate firm of Felton and Morgan, is one of the best posted men in Dallas on realty values and has been actively engaged in handling

Dallas property since 1898. His firm does a large business in real estate, handling city property, making loans on real estate and building of residences. A number of realty deals in Dallas have been handled through this firm and every possible attention is given to all business entrusted to them.

Mr. Morgan is a native of Great Britain and was born in Wales, September 13, 1856, a son of David Morgan. He was educated in private schools and in the National School of the Church of England. He emigrated to America and landed in this country August 21, 1884, going to Emporia, Kansas, where he remained until February, 1890, when he removed to Dallas. He was private secretary to Col. Henry Exall for about a year and a half and with the Mutual Life Insurance Company for about a year when he went with C. F. Freeman, head of the Rapid Transit Railway Company. He remained in this position until 1898 when he engaged in the real estate business, continuing actively in this line until the present time.

Mr. Morgan was married at Wales, England, May 29, 1884, to Miss Hettie G. Griffiths, a daughter of John Griffiths. They reside at 301 South Winnetka in Oak Cliff.

A progressive and public spirited citizen, Mr. Morgan has been actively identified with many of the movements for the building of a greater Dallas. He is optimistic over the future outlook of the city and expects to see Dallas continue her present stride for the commercial supremacy of the Southwest. He is a member of the Chamber of Commerce and is a member of the Praetorians.



RANCIS G. VAN VALKENBURGH, real estate and oil investments, has been identified with the growth of Dallas since 1911, when he came here from Fort Worth, Texas,

to take charge of the work of opening up and placing on the market new residential sections to the city, and that he has been eminently successful is evidenced by the many fine homes and other improvements that grace the additions he has developed. Among the additions developed by him are the Mount Vernon addition of sixteen blocks, and the Walker addition of six blocks and he is now contemplating the opening up of a \$2,000,000 addition. The Mount Vernon and Walker additions are in the neighborhood of the Country Club. He built many of the fine homes in Highland Park. One of the things that has contributed to his success has been ability to select high class buyers for his property, people who would bring their friends, and he will not sell to any person unless that person is acceptable to those who would be his neighbors. He also requires certain specifications in the building of homes in his additions, requiring every lot buyer to build at a price that will put it in a class with other homes in the addition. He employs five salesmen, does every kind of business connected with real estate except rentals, and is always busy.

Mr. Van Valkenburgh was born in Hickory Plains, Arkansas, January 2, 1874, and was educated in the public schools of New Orleans, La., and Centenary College, a Methodist school at Jackson, La. His father, F. D. Van Valkenburgh, was a well known Methodist minister. Prior to entering the real

estate field Mr. Van Valkenburgh was in the life insurance business for fifteen years in various places, including Fort Worth, Texas, where he was with the Metropolitan Life Company for seven years. He also had five years' experience in the newspaper business, and during the Spanish-American war was war correspondent for the Arkansas Democrat. At one time he was editor of the Little Rock Life, and at that time he was said to be the youngest editor in the state. He was married at Houston, Texas, in 1907, to Miss Lee, daughter of Capt. J. M. Lee, manager of the Houston and Texas Central Railroad.



EUGENE COLGIN, president of the Figaro Chemical Company, 904 Western Indemnity Building, by dint of an ingenuius mind, has put upon the market a chemical that has

revolutionized meat curing processes and has enabled the farmers of the land to make a notable saving both in time and money. Mr. Colgin has the distinction of being a pioneer in his line of business. The Figaro Chemical Company manufactures liquid smoke which is used by farmers for curing meats. The process by which smoke is condensed into liquid form is Mr. Colgin's own patent and at present he is the only one using it. The chemical is put up in bottles and sold by the factory to wholesale grocery concerns. The home office is in Dallas, while Savanah, Georgia; Memphis, Tennessee, and Montgomery, Alabama were selected as the three additional shipping points. Liquid smoke is manufactured and distributed in each of these places.

As soon as the farmers of the country began to grasp the possibilities of the chemical, its sales experienced a phenominal leap forward, necessitating the employment of twenty-three travelling salesmen to cover a territory that extends over twenty states. During the last few years the factories have had all they can do to take care of the business.

A Texan by birth, Mr. Colgin was born at Mexia on August 20, 1869. His father, R. E. Colgin, had been a pioneer settler, coming to Mexia in 1852. He is still living at the family homestead, and at the age of eighty years takes a lively interest in his farm and is the active manager of it. Mr. Colgin's mother was Mary Aycock Colgin, a native of Texas. After finishing the public school course, Mr. Colgin entered Vanderbilt University at Nashville. On the completion of his college work, he returned home and for a short time was engaged in the dry goods business at Corsicana, leaving this to follow the banking business at Mexia where he organized a branch of the Western Bank and Trust Company of Dallas and was president of this bank from 1892 to 1895.

Ever since leaving college he had been interested in the process which he later perfected, and after constant experimenting at last secured satisfactory results. He began the manufacture of liquid smoke at Mexia in 1895. In 1909, realizing the tremendous advantages of a city, he moved his plant to Dallas and has since conducted a growing and prosperous business.

Mr. Colgin was married on November 26, 1899, to Miss Emma Katty Long, daughter of Dr. R. L. Long, well known physician and druggist of Mexia. Mr. and Mrs. Colgin are the parents of six children, Mrs. L. T. Bullock, S. E. Colgin, Jr., R. E. Colgin, both of whom are with their father in business, B. Y. Colgin, Billy Sunday and Nancy.



Evan Morgan



Joe R. Blewett



OE L. BLEWETT, well known banker and real estate man, 515 Praetorian Building, has lived in Dallas county and vicinity practically all his life, but became a permanent

resident of the city of Dallas in 1919, removing here from Denton where for more than twenty years he had been engaged in the banking business. Mr. Blewett comes of one of the oldest pioneer families of this section, his grandfather, Rev. G. L. Blewett, well known Presbyterian minister, having come to Dallas in 1849. His father Geo. H. Blewett, located at Richardson and engaged in the stock business before wire fences were known in this section.

Mr. Blewett was born near Richardson, Dallas County, Texas, April 12, 1875 and with his parents removed to Denton when a small child because of better school facilities there. He attended the Public and High Schools and the Denton Norman School. Leaving school he entered the Denton County National Bank as office boy, and rose by successive stages, to the position of active vice-president. He was with the bank for sixteen years and aided materially in building up one of the strongest financial institutions in Denton County. He was chairman of the Fourth Liberty Loan in Denton County and succeeded in raising over one million dollars.

Leaving the bank in 1914 he began handling farm mortgages. Since coming to Dallas he has been actively engaged in selling farm and ranches, making farm loans, and has the record of selling three hundred thousand dollars of farm lands in three weeks. He has agents all over Texas and deals extensively in farms and ranches and large tracts.

On February 12, 1902, Mr. Blewett was married to Miss Minnie Floyd, member of another pioneer family and a daughter of L. Floyd, merchant and farmer of Plains. They have two children, Gladys, age 16, a student of Miss Hockaday's School, and Floyd, age 10. Mr. Blewett has purchased a home at 4714 Swiss Avenue and expects to reside in Dallas permanently.

With an abiding faith in the future of Dallas, Mr. Blewett predicts that before many years have elapsed it will be the largest city west of Chicago.



K. MARTYN, dealer in real estate, Dallas, has been active in the real estate business of this city for the past half a century. Coming to this city in the year 1874 it has

been his privilege to witness its growth from a small country village to the greatest city of its size in the entire country. Mr. Martyn has specialized in the handling of industrial and business property and it was thought his efforts, with the aid of C. F. Bolanz, that the Union Terminal property was secured for railroad purposes.

Born on the 9th day of January, 1856, at the city of Columbia, Tennessee, E. K. Martyn is a son of W. P. Martyn who was a lawyer of Columbia. He received his early educational training in the public schools of his native state. He moved to Texas in November, 1873, and settled at Dallas in 1874, where he has remained since that time. He was one of the early settlers of this city and at the time of his coming the city was a mere village. He began business by opening up a livery establishment, which he continued until the year 1900, at which time he began his real estate activities. Since that year he has been very active in real estate circles and has built several residences in this city besides being instrumental in the development of a number of the outlying districts. He has been very active in civic affairs and during the early days of the city aided largely in its future development. Although rather advanced in age Mr. Martyn still has the exuberance of youth and continues his business activities along with his numerous civic duties.

On the 24th day of April, 1888, the marriage of Mr. Martyn to Miss Mellersh, daughter of George Mellersh of this city, was solemnized and they are the parents of four children: Misses Frances, Elizabeth, Ruth and Marian Martyn. The Martyn residence is located at 3308 Colonial Avenue, Dallas. Mr. Martyn has always manifested great interest in church affairs and is a member of the First Presbyterian Church of this city. He is also active in the Chamber of Commerce and a number of other civic development organizations.

A man who braved the wilds of an unknown state, who overcame the numerous difficulties of the early Texas' days, who has nursed this city from its earliest days to its present greatness, E. K. Martyn is, indeed, a citizen that Dallas may well be proud of.



D. G. STEWART, manager of the firm, Ed. G. Stewart Company, Praetorian Building, Dallas, occupies a position as a real estate operator and represents a select clientele

who are interested particularly in the purchase of business real estate scientifically located. Operating all over Texas and becoming an expert on business property, Mr. Stewart has been successful in deals for large chain store syndicates and has been in business for himself since 1919, although he was active in Dallas real estate for several years previ-

Mr. Stewart was born in Waco, Texas, December 28, 1893, he is the son of W. Preston and Frances (Gradam) Stewart. His father was engaged in the cattle business in west Texas for years. His father is a pioneer settler of Texas and his mother a native of Waco. Mr. Stewart received his earlier education in Jack County schools, but was later sent to the Terrell Schools in Dallas.

Mr. Stewart's first business experience was gained in the employ of Murphy & Bolanz, Dallas, where he worked for two years prior to December, 1916. Following this term of employment, he went with Mc-Neny and McNeny in Dallas and worked for them during the year of 1917. At this point, the war came as an interruption to his business activities and he entered the army. While he was not included with the contingents sent overseas, he was made a second lieutenant and a pilot in the air service at Kelly Field near San Antonio, Texas, and held that rank when he was discharged in December, 1918. Immediately he returned to the firm of McNeny and McNeny where his employment continued until November, 1919, when he opened an office and went into business for himself under the present firm name.

Owing to his widespread operations Mr. Stewart is well known not only in Dallas but all over Texas as well. His business is growing, and in view of this, as well as other favorable indications, he is an optimist on the future of his particular line of endeavor, for the simple reason that he has abundant faith in the future of Texas and all of Texas' cities. He is a member of the Chamber of Commerce, Salesmanship Club and Dallas Country Club and one of the first to subscribe to the movement for a new Dallas Athletic Club.



ONROE CONNOR HUFF, member of the firm of W. F. Hull and Company, cotton, grain and real estate bankers and brokers, 723 Dallas County State Bank Building,

came to Dallas from Cumby, Texas, upon his discharge from the army in 1919 and entered the business established earlier in the year by his father, W. F. Hull. Upon the death of his father on Feb. ruary 27th, 1920, Mr. Hull succeeded to the management of the business, the partnership including besides himself, C. M. Reid and Mrs. W. F. Hull. Although established only two years ago, the firm has already assumed a commanding position in commercial circles and is known as one of the strongest and most progressive institutions of its kind in Dallas.

Prior to removing to Dallas the elder Mr. Hull had been engaged in business at Cumby for more than 25 years, operating there under the name of the Cumby Mercantile and Lumber Company, which came to be recognized as one of the strongest commercial establishments in East Texas.

Monroe Connor Hull was born at Cumby, November 2, 1894, and was educated in the public schools of Cumby and at Austin College at Sherman. Upon completing his studies he engaged in business with his father until the outbreak of the world war when he entered the service of his country and was with the Motor Transport Corps in France for nineteen months, seeing active service at the Argonne Forest, St. Mihiel and other small operations. He was in France from January, 1918, until July, 1919.

On October 16, 1919, Mr. Hull was married at Sherman to Miss Hazel Meadow, daughter of Dr. J. D. Meadow, prominent Sherman physician. They reside at 6043 Bryan Parkway.

Mr. Hull is a Mason, a member of Dallas Blue Lodge No. 760, a member of the Salesmanship Club and one of the leading spirits in the choir of Grace Methodist Church.

It is the ambition and determination of Mr. Hull to carry on the business as it was established and operated by his father, who for a quarter of a century was regarded as one of the most successful business men of East Texas. He is meeting with splendid success and is justly proud of what he has accomplished. Mr. Hull is very optimistic concerning the future of Dallas and expects it to become the largest and best city in the Southwest and a center of industrial and commercial activity.



UGENE ALLISON RANDLE, real estate and building, Andrews building, came to Dallas from Whitewright, Grayson County in 1903 and went into business with the man

he had formerly worked for, the firm name being McMillin & Randle, dealers in dry goods. He was with this firm until 1906, when he went with the W. A. Green Dry Goods Company as manager of the carpet department. He remained with this firm until 1910 and then entered the real estate business, which he has followed continuously ever since. He has several salesmen working out of his office and does a high class business. He has built about forty houses in Dallas and is now building several. Most of his building operations are in East Dallas, where high class residence construction is required, and he expects to keep up his building activities. He buys and sells real estate on his own account and is interested in farm lands. He owns a fine black land farm in Fannin County, which is rented.

Mr. Randle is a native of Marion County, born August 29, 1873. His father, E. P. Randle, was a Tennessean and came to Texas just after the Civil War, in which he was a veteran of the confederacy, running away to enter the war when he was only 14 years of age. Mr. Randle's mother was also a Tennessean and came with her family to Texas after the Civil War. She was a Miss Mary Adeline Harris. In his boyhood Mr. Randle attended the public schools of Whitewright and the Grayson College in Hunt County, at one time one of the leading colleges of Texas. He was married at Whitewright June 30, 1903, to Miss Addie Elizabeth Sears, daughter of Henry Sears, a Grayson County farmer and one of the earliest settlers in Whitewright, locating there directly after the war between the North and the South. They have two boys, Henry Eugene and James Sears, the oldest in the high school and the youngest in the grades school. The family home is at 5727 Richmond Street.

Mr. Randle is a York Rite Mason and a member of the Knights of Pythias.



RTHUR T. BISHOP, 217-18 Slaughter Building, Dallas, is a real estate dealer, broker and investor, specializing on city, business and residence property, who has seen Dallas

develop from a small town to the metropolis of the Southwest, and who, by his business enterprise, has contributed to that development.

When Mr. Bishop came to Dallas from Waxahachie in 1905, he saw an opportunity for a realty broker with vision and confidence in the city's future growth. So he established himself here, opened his offices, and his business success during the succeeding 15 years attests the wisdom of his choice.

Mr. Bishop, like so many other successful business men of the Southwest, is self-made. His father was wounded while a Confederate soldier, in the Civil War, and died when the son was five years of age. Mr. Bishop was born April 28, 1869, the son of Harris and Elizabeth Bishop, nee Buchana, in Blunt County, Alabama. At the age of 14, he left the family home, and set out to make his own way in the world. He first went to Arkansas, where he remained for four years. In 1887, however, the lure of Texas became so strong that he came here. He arrived in Paris with but 10 cents as his total cash capital. He worked in the country, and perfected his education at Lamar College. In 1890 he went to Waxahachie, where he first engaged in the real estate business. Here he successfully conducted his enterprise until 1905, when he came to Dallas, with the exception of one year, which he spent in Hillsboro, studying real estate law, with which he thoroughly familiarized himself.

Mr. Bishop was married early in 1890, to Mrs. Ardinia Marchbanks, and is the father of one child, a daughter, Ruth, (Mrs. Geo. M. Cox), who recently graduated from Dallas High School and who lives at her home, 2708 Carlisle Street.

Motoring is the sport in which Mr. Bishop takes relaxation from business cares. He is an enthusiastic member and one of the organizers of the Dallas Automobile Club.

Mr. Bishop is one of the type of quiet, unassuming business men, who by dint of native ability and business acumen, have wrought a personal success, at the same time contributing thereby to the substantial growth of the city which he chose for his home.



M.C. Houll.



R/ Lloye)



ENE J. LLOYD, proprietor of the Lloyd Realty Company, Dallas County Bank Building, is well known among the business men of Dallas and surrounding counties.

Having resided his entire life time in this section, he is equipped with information as to real estate, its values and possibilities for development. The Lloyd Realty Company deals in farm land and city property and has a corps of experienced salesmen who assist with the handling of the work of the office.

Mr. Lloyd was born in Dallas, September 17, 1886, his father was originally from Louisiana, his mother bears the unique distinction of having been born aboard the steamer "Asia," while her parents were en route to this country from France, she being of French descent.

Rene J. Lloyd may well be designated a Dallas man, since he claims this city his birthplace, the scene of his youth and education and of his eventual successful establishment in a business of his own. He at one time conducted farms in Dallas County. This led to the wider activity of dealings in farm lands which in turn developed into a still larger land dealing business. In 1910 he became interested in automobiles and took the Buick agency, starting in with Ellis County as his initial territory. After two years there he returned to Dallas and later secured the Buick agency in Oak Cliff. Leaving this business, he is now devoting his entire attention to real estate.

Mr. Lloyd's marriage to Miss I. M. Baird took place April 29, 1912. Mr. and Mrs. Lloyd and two sons, Baird and Rene J., Jr., reside at 503 North Windomere Street. Mr. Lloyd is an I. O. O. F. and an attendant at the Presbyterian Church.



AM B. RAITMAN, member of the firm Raitman & Williams, dealers in real estate and loans, 107 Murphy Street, is one of the younger business men of Dallas, who, by the exercise of unusual ability and foresight, has

come into a high degree of prominence.

The firm of Raitman & Williams was organized February 1, 1920, Mr. Wade Williams being the other member. The firm deals in general real estate with particular emphasis on leases on down town property and sales on city real estate. In addition to this it handles loans for the Guaranty Bank & Trust Company. There are ten people in the organization and several salesmen are constantly employed. Besides these interests, Mr. Raitman is connected with the oil business in the producing sections of Texas and expects to establish an oil department in connection with the real estate office.

Mr. Raitman was born in St. Louis, Missouri, and came with his parents to Dallas when he was only seven years old. His father, John Raitman, was in business in Dallas for a number of years. At ten years of age he left school to enter the grocery business in which he remained for ten years. In 1913 he went into the real estate business with Dan Sonnentheil and worked with him for three years. In 1916 he was attracted to the oil region of Oklahoma and was unusually successful in his investments there. In January, 1920, he returned to Dallas and on February 1 of that year he organized the firm of Raitman and Williams.

Mr. Raitman lives with his mother and five sisters at 2311 South Boulevard. He is a 32d degree Mason, and is a Shriner, member of India Temple of Oklahoma City. He is a member of the Chamber of

Commerce and the Auto Country Club. As a clear sighted business man, he is a leader among the younger business men of the city and is slated for a place of outstanding prominence in commercial circles of the Southwest.



ENRY H. JACOBY, senior member of the firm of Jacoby & Ray, dealers in real estate. Dallas, has been identified with the real estate business in Texas for many years.

In the firm with which he is now connected he is associated with Mr. S. W. Ray who is also well known among real estate dealers of Dallas.

The firm of Jacoby & Ray was organized in July, 1919. The previous experience of the men who form the partnership is a valuable asset to the firm.

Mr. Jacoby was born in Paris, Kentucky, April 17, 1864, and came to Texas with his parents when he was fourteen years old. The family located at Lancaster, Texas, and it was there that Mr. Jacoby received his education. He remained on the farm for some time and left it to go into the real estate business. The recognition of his ability as a judge of land led to his appointment to the position of government inspector of lands with the Federal Land Bank of Houston. In this responsible position he remained for some time and resigned in 1919 to return to the real estate business for himself and the partnership of which he is now a member was soon formed.

Mr. Jacoby was married to Miss Laura Harris, daughter of Capt. William Harris of Dallas. Their children are W. F. Jacoby, Mrs. S. B. Allen. Jr., Villa, Henry Jr., and Nell. The Jacoby home is at 3618 Ross Avenue.

Mr. Jacoby has always shown himself to be a public spirited citizen and has served as constable and as tax collector. He is a member of the Odd Fellows Lodge and of the Woodman of the World. In his church relations he is a Methodist and holds his membership at Grace Methodist Church.



UY A. ROBINSON, who served as state manager for the Standard Paint and Lead Works of Cleveland, Ohio, with offices in Dallas is one of the best known salesmen in

this section and has built up a large business for this concern since taking charge of its business in Texas since 1919. Prior to that time he had engaged in the automobile business in San Antonio and was also general sales manager and later district manager at Dallas for the Great Lakes Refinery Company.

Mr. Robinson is a native of Arkansas and was born in Little Rock May 24, 1891. He was educated in the public schools of Little Rock and his first business venture was the sheet metal roofing business with his father, James K. Robinson. He later bought his father's interest in the business and continued under his own management for three and a half years when he went East. After nearly four years in the Eastern states he came to Texas as sales representative for the Standard Motor Sales Company with headquarters at San Antonio. He later represented the Peerless Motor Company at San Antonio until July 14, 1917, when he enlisted in the army. He attended the aviation ground school at Austin and was later sent to Camp Dick at Dallas. He was discharged from the army on November 27, 1918, and returned to San Antonio where he became identified with the Great Lakes Refinery Company, being later transferred to Dallas as district manager.

B

EN NEAL, operating a real estate business under his own name at 416 Bob Waggoner Building, is one of the most active, enterprising and energetic of the younger busi-

ness men of Wichita Falls and is fast making his mark in real estate, commercial and club circles of the city. His business was established in September, 1921, and has shown a steady and consistent growth since that time. He employs four salesmen and specializes in the handling of city property.

Mr. Neal is a native Texan and was born at Coperas Cove, Texas, July 25, 1891. He is a son of Dr. John F. and Clara (Akin) Neal, well known residents of Central West Texas for many years. His father is now 82 years of age and resides at Plainview. His mother is a sister of Judge J. W. Akin of Wichita Falls.

After his preliminary education in the public schools, Mr. Neal attended Coronal Institute and then matriculated at Southwestern University where he graduated in 1912, receiving the degree of Bachelor of Arts.

After leaving school he went with the Aluminum Company of America as correspondent for the Southern states and continued in this capacity until 1915 when he enlisted in the army and was assigned to duty on the Mexican border. He was still in the army when the world war began and shortly after was made supply sergeant of the 39th division. In September, 1917, he was commissioned second lieutenant and assigned to duty at Camp Nichols and Camp Beauregard. He was discharged April 1, 1919.

Coming to Wichita Falls after leaving the army, Mr. Neal became connected with the real estate firm of Stehlik and Baber, remaining with them as salesman until he established his own business in September, 1921.

Mr. Neal was one of the organizers of the Kiwanis Club in Wichita Falls and was the first secretary of the Club and is now president and is also secretary-treasurer of the Texas and Oklahoma division of the Kiwanis Club. The local club was organized March 14, 1921. Other organizations including Mr. Neal in their membership is the Scottish Rite Bodies of the Masonic Lodge, the Chamber of Commerce, University Club and Maskat Shrine. Mr. Neal is unmarried and resides at the Kemp Hotel.

Bond Realty Company, 203-4 Slaughter Building, handling city property mostly, but doing some farm business, is a well known figure in real estate and business circles in Dallas, and is one of the factors contributing to the growth and development of the city investors and homeseekers to this section. He has been in every town in the state of over 500 population and is pretty well acquainted with conditions throughout Texas. and he predicts that within the next five years Dallas will be a city of half a million people. It is in the heart of the best agricultural section of the state, thickly settled and the logical oil and jobbing center. Only 25 per cent of the tilable lands of the state are under cultivation, Mr. Bond states, and there is no reason that Texas should not become the righest agricultural state in the Union. Practically everything, including tropical fruits, can be raised here, and as development advances the state will eventually be an empire within itself. He is a great booster for Texas and for Dallas. He owns an 800 acre farm in Henderson county, a part of which is

under lease, cotton and corn are the principal crops grown.

Mr. Bond established his business in Dallas in 1916. Prior to that time he was engaged in the drug business, spending ten years at Van Alstyne, Texas, where he operated a general retail drug business. He then traveled twelve years for the Blackwell-Wieland Company of St. Louis, selling druggists' sundries, holiday notions, etc., and it was during his connection with this firm that he visited practically every town in the state with over 500 people. He is a native of Carthage, Texas, born April 7, 1873. His father, Roland W. Bond, was an early settler in the state, coming here in the early 60's and locating in Panola county, where the subject of this sketch first attended school, finishing his education in the public school of Kaufman county. He was apprenticed in the drug business, took the state examination and passed. He was married October 19, 1897, to Miss Laura Shirley, daughter of Albert Shirley, a well known Collin county rancher who came to the state from Kentucky. They have two children, Roland, in the oil fields at Burkburnett, and Louise, a student at S. M. U.

ILLIAM H. HAMILTON, manager of the Anderson Store Company and a partner in the organization, as one of the most progressive and leading merchantmen of a city of 10,000 population, is well known in a large territory. At the opening of the business in Burkburnett the concern occupied a plant with floor space twenty-five feet by sixty feet and in less than six months, on August 6, 1920, moved to its present larger and attractive quarters on Main Street at Avenue C. A complete line of dry goods, shoes, ready-to-wear and men's furnishings is carried in daily stock and eleven employees are kept in constant service in the store's work. The volume of business for 1920 reached the \$200,000 mark. In the rapidly expanding life, commercial, social and popular, of his city and its territory, Mr. Hamilton and his merchandise are sharing largely.

Sherman, Texas, in 1898, became the birth place of Mr. Hamilton. His father, deceased, was Walter H. Hamilton, well-known and esteemed in his section of the state. The family soon felt the call of the West and moved to Abilene, Texas, which city with its splendid school system educated William H. Hamilton. With western Texas, accordingly, his entire business career has been connected. The firm of W. W. Anderson, at Wichita Falls, in 1917, engaged the business ability of this young man and with the Anderson interests he remains. For about a year Mr. Hamilton was manager of the Seymour store for Mr. Anderson. From this position he was called into the army. On April 1, 1920, he came to Burkburnett from Wichita Falls to take charge of the Anderson store opened in that city in February, 1920. Under his management the business of the new establishment has approached the quarter of a million mark in slightly less than a year of

In 1919, at Gainesville, Texas, Miss Margarite Rodgers, of Quanah, Texas, became the bride of Mr. Hamilton. Her father is M. P. Rodgers, of Wichita Falls. They reside at the Burkburnett Hotel.

Mr. Hamilton is a Mason of the Blue Lodge and is a director of the Chamber of Commerce of his city.



Den real



J.J. DeBerry



OSEPH J. DE BERRY, real estate dealer, came to Wichita Falls in 1904, from Memphis, Tenn., and has been one of the important factors in the development of the

city's growth. He entered the real estate business in 1913, handling city, farm and ranch properties, and during the oil boom he did quite a lot of business handling leases, etc. He has had about seven years' experience in the business and by close application to his business here he has built it into a successful and profitable enterprise. The gradual growth of the city had furnished him with a large list of buyers of all kinds of property, and the continued development of Wichita Falls and the tributary territory makes the future for his business an exceptionally bright one.

Mr. DeBerry is a native of Humboldt, Tean., born June 10, 1875. His parents were M. J., who died in 1911, and Martha (Turner) DeBerry, who died in 1904. He was educated in the public schools and the school of experience, and is quite a capable and

efficient business man.

He was married in 1913 to Miss Essie Selinger, of Wichita Falls, and they reside at 1718 Tenth Street. He is a member of Elks Lodge No. 1105, M. W. A. and the Chamber of Commerce, and his church affiliation is with the M. E. Church, South.

The very nature of Mr. DeBerry's business makes him actively identified with the growth and development of his city, and he is always connected with every movement promoted for the advancement and futherance of the commercial, industrial, civic and social welfare of his city. He is able to supply prospective home seekers with reliable data relative to the advantages offered by Wichita County and its leading city and will take pleasure in answering all inquiries and showing those interested any properties listed by him.



HARLES G. CLOUD, of Charles G. Cloud Real Estate Company, with offices at 712 Southwestern Life Building, Dallas, Texas, is identified with an organization handling

many important real estate deals in Dallas and remembered by the citizens of that city of several years ago, as the firm that put the 'Cloud Wendelke Addition" of South Dallas, on the market and made it a success through the unceasing efforts of Charles Cloud. His firm is engaged in purchasing and selling residences and farms and does a large business along these lines. It is not just his strict business self that has made him successful-but his policy that by doing the right thing is an investment and not a debit!

Richardson, Texas, about ten miles from Dallas, is the birthplace of Charles G. Cloud, who was born on the twenty-second day of February, 1870. His parents are Benjamin Franklin Cloud and Columbia (Bowling) Cloud, who moved from their farm at Richardson to Dallas in 1904, when their son became engaged in the real estate business. Charles G. Cloud received his education in the public schools of Dallas. Up until 1904 he was reared on the farm of his parents, but decided to enter the real estate business when he observed the opportunity for such an enterprise in the growing city of Dallas.

The marriage of Charles Cloud to Katie Bennet, took place in Dallas, Texas. He is a Shriner, a Scottish Rite, Mason, and a booster for Dallas—a man that has helped the development and growth of this city.



M. LAYDEN, of the firm of Layden & Layden, dealers in real estate, Dallas, is a native of Kaufman County, Texas, born at Forney, December 15, 1884. His father,

Tom Layden, located in Kaufman County in 1880, and engaged in farming. Earlier in life he had been a railroad contractor in Minnesota, Kansas and Texas. He now looks after his interests in farm lands and is president of the Farmers National Bank at Forney, and director in the First National Bank at Terrell and at Crandall. He resides in Dallas. Mr. Layden's mother was a Canadian by birth, and before her marriage was Miss Mary Talty.

The public schools of Forney gave Mr. Layden the foundation for his education. From the Lewis Academy there he went to St. Mary's College at St. Marys, Kans., and after finishing there he took a business college course at Eastman's College, Pough-

keepsie, N. Y.

Mr. Layden came to Dallas in 1907 and was with the National Bank of Commerce for two years. He then went with the Commonwealth National Bank (now known as the Security National Bank) and remained with this organization for six years. In 1911 he entered the real estate business, handling farm lands almost exclusively, and only those located in the black belt. Before the late war Mr. Layden made a specialty of building houses for sale and did a prosperous business in this line.

July 31, 1912, Mr. Layden was married to Miss Burnette Fisher, and the family home is at 3205 Sale Street. Mr. Layden's club activities are confined to membership in the Knights of Columbus and the Athletic Club.

Dallas, Mr. Layden says, is just getting a good start in the way of development. People are coming here from every part of the United States and he believes that by the time of the next census the population of the city will have reached fully 500,000.

In his opinion the state is destined to become almost an empire.



J. PICKNEY, 204 East Jefferson Street, Dallas, is one of the pioneer business men of Oak Cliff and was one of the most active developers of that city which constitutes a

third or more of Dallas. He built the Cliff Hotel which has 100 rooms, a beautiful brick and concrete structure. He has served his city in a third way, having, in 1906, identified himself with the realty business of Oak Cliff and in that capacity he built one hundred and sixty-three of the substantial residences of today, the Pickney Building, at Beckley and Jefferson, is also the result of his enterprise. Thus as builder, as host, and as storage man, he has been the director of three big phases of business that are successful to a very attractive degree.

Mr. Pickney is a native of Tennessee, he was born at Winchester of that state on August 5, 1878. His father, J. P. Pickney, was a builder of fine southern homes. After the schooling of boyhood days in his native state, Mr. Pickney yielded to the call of the Lone Star State and located at Kaufman, Texas, in 1899. There he followed the merchandising business, was a success, and acquired attractive farm and ranch lands about Amarillo. Stock raising also has contributed to his success as well as has farming and merchandising.

Merwin, Rose Mary and Albert are the three children of Mr. and Mrs. Pickney, and the family has

residence at 619 South Beckley.



EAN MILLARD FAULKNER, Southern Sales Agent for the McAlester Fuel Company, with offices in the Wilson Building, has for sixteen years represented in Texas

one of the foremost fuel companies of the South and has secured for them an increasingly large patron-

The McAlester Fuel Company, through a long period of reliable and satisfactory service, has built up a substantial trade throughout the Southwest and has established for itself a rather unusual reputation on account of the promptness with which orders are filled even at times when the output of coal has been seriously interfered with.

Mr. Faulkner was born in St. Louis, Missouri, September 9, 1882. His parents were James D. and Fannie T. Faulkner. His education was secured in the Public Schools of Lebanon and Rolla, Missouri. His first contact with the commercial world was in the position of book-keeper for a store dealing in general merchandise. He remained here for five years. In 1904 he came to Texas as travelling salesman for the McAlester Fuel Company and later became Southern Sales Agent for the company with headquarters in Dallas. In addition to this work he is President of the Checotah Water, Light & Ice Co. of Checotah, Oklahoma.

On March. 30, 1910, Mr. Faulkner was married to Miss Lucile Richey Ginnuth, daughter of William Ginnuth of Temple, Texas. An eight year old daughter is the only child, Matola. Their home

is at 706 Hillcrest Avenue.

Mr. Faulkner is quite optomistic in his outlook with reference to the coal industry in spite of the anxiety of some of his associates. His own statement is, "At no time during the sixteen years that I have been connected with the McAlester Fuel Company in Texas have the prospects for the coal business looked more encouraging. With the greatly increased consumption of fuel and on account of the many manufactories being located in Texas and on account of the fuel oil advancing to such a level that it is not a competitive fuel the coal mines of the Southwest will have all they can do to keep up with the demands for at least several years."

Mr. Faulkner is a member of the Lakewood Country Club and the Dallas Athletic Club. He is a thirty-second degree Mason and a Shriner of Hella Temple. In his church connection he is an Episcopalian. He is alive, aggressive representative of a big industry and is destined to a career of in-

creasing prominence.

AVID C. CONNOR, representative of the

American Steel Wire Association, with offices at 1301 Praetorian Building, Dallas, has devoted his entire business career to the

manufacture and distribution of steel and steel products. His actual experience in the steel line has eminently qualified him for the position that he now fills. Mr. Connor has charge of the sale of the special products of the company, which include electrical wire, concrete re-inforcement, springs, wire rope, etc.

The American Steel Wire Association of Texas is one of the large Texas distributing companies. It acts as the wholesale distributors of all kinds of steel products, dealing directly with electrical jobbers, public service corporations, large oil companies and other business concerns that operate on a large scale. The company handles steel products of all kinds, the more important being rail bonds, nails

and wire, wire fencing, sulphate of iron, springs, wire rope, concrete re-inforcement, electrical wire and wire of special design; in the oil business the company distributes drilling lines, sand and casing lines and other minor steel necessities. The activities of the company extend throughout Texas and have been especially successful in the numerous Texas oil districts.

Born in Wilkesbarre, Pennsylvania, on January 7, 1876, David C. Connor is the son of David C. (senior) and Margaret Kenney Conner. The elder Mr. Conner was engaged in the mining business and was very active in the Pennsylvania coal fields. David C Junior, received his education in the Wilkesbarre public schools. When attaining the age of fourteen thru financial reasons he left school and began work in the steel mills of the Hazard Manufacturing Company. For twenty-three years he served his employers faithfully but resigned in 1913 in order to accept a position with the American-Steel Wire Company. This concern sent Mr. Conner to Dallas as its agent for the sale of special steel products.

Mr. Conner married Miss Beatrice T. McGuiness, of Wilkesbarre, Pa., on June 14th, 1900. She was the daughter of Edward T. McGuiness, a real estate dealer of Wilkesbarre. Six children have been born to Mr. and Mrs. Connor: Edward, David C., Junior, Marjorie, Philip, Mary and Mildred Connor. Mr. Connor is a member of the Dallas Country Club and

of the City Club.

Starting his business career at the age of fourteen he based his knowledge of his business on hard work and earnest endeavor; after serving his apprenticeship in the mills he entered the selling game backed with the experience of twenty-three years. After such a strenuous life he well deserves the halcyon days that he now enjoys.

LBURN SUEL HOBBS is active in the business life of Dallas and North Texas, especially among the younger generation of business men. Experienced in meeting the public he is meeting with success as a member

of the Knights of the Grip.

W. S. Hobb was born in Nashville, Tennessee, in 1894. His father, C. J. Hobb, is a Tennessee farmer interested in raising stock and cultivating fruit. His mother, a native of the state was Miss Willie Branch before her marriage. The younger Hobb received his education from the public schools in Tennessee, but as soon as he was old enough, secured a position with the Louisville and Nashville Railroad as brakeman and held that position for two and one-half years. In 1916 he went to Kansas City and there secured a position with the Atlas Tire Company who started him with a place at their New Orleans branch.

After working in New Orleans for two years, he was claimed by the army for service in the world war. After a few months of preparation with the Transportation Corps encamped between Baltimore and Washington he was sent to France in the summer of 1918 and remained there one year. Upon being mustered out of the army he returned to the employ of the Atlas Tire Company who placed him as branch manager of their Wichita, Kansas, store. He held this position until December 20, 1919, when another transfer took him to Jacksonville, Florida. Within a few months from this time he was sent to Dallas as manager of the local office and business here. More recently he has been traveling out of Waco and Dallas for Dallas houses.



Domanekue



Robert Hoth



OBERT J. ROTH, public spirited and successful business man, is the owner of the Roth Sign Company, 1824 Canton Street. He began this business in a small way and

has developed it into one of the largest sign estab-

lishments in the South.

Mr. Roth came to Dallas in 1906 from San Francisco following the disastrous earthquake and fire which wrought such havoc in the California city and which swept away his entire earthly possessions, leaving him, according to his own expression, absolutely flat broke and with nothing at all. He had gone to San Francisco in 1904 and had charge of the establishment of stores for the United Cigar Company along the Pacific Coast, a work in which he had been engaged for several years. Mr. Roth began his work with the United Cigar Company in New York City and was with this company for ten years. He opened the Flat Iron store for the United Cigar Company in New York and as a boy sold newspapers on Madison Avenue in the metropolis in the days of the old horse drawn street cars.

A native of New York City, Mr. Roth was born November 16, 1880, a son of Mr. and Mrs. L. Roth. His father established a shoe business in New York in 1865 and the business is still being conducted

by his sons who have remained there.

In 1906 Mr. Roth was married to Miss Gertrude Rosenfield, daughter of Morris Rosenfield, of Dallas. They have one son living, Robert Jr., and another, Leo, deceased. Mr. and Mrs. Roth reside at 1817

Peabody Avenue.

During the war Mr. Roth was active in all the Red Cross, Y. M. C. A., Belgian Relief, Liberty Loan, Salvation Army, United War Work and other campaigns fostered by the government and also did much recruiting work for the army, navy and the marines. He had charge of the out door advertising for all these campaigns and his place of business became practically the headquarters of these agencies.

Mr. Roth is a thirty-second degree Mason, a member of Hella Temple Shrine, the Dallas Ad League,

Automobile Club.



J. HOLLIDAY, 408 Deere Building doing a general real estate and loan business, specializing mostly in residential property and his own holdings, has been very closely

identified with the development of this section of the state and Dallas for a number of years, first engaging in the business in Grayson County in 1907, where he was connected with the Russell Realty Company of Sherman as secretary and treasurer. The Company did a general business in farm and city property, West Texas ranches and made farm loans, and while he was connected with it he traveled over thirty-eight states advertising the remarkable resources of Texas, resulting in the bringing of much desirable immigration to the state. Prior to engaging in this business he managed a flour mill, store and farm for five years, then went to Van Alstyne and engaged in the lumber business as secretary and manager of the A. A. Fielder Lumber Company, operating seven yards located respectively at Van Alstyne, Dorchester, Sherman, Gunter, Celina and Whitewright, and did a large amount of contract work. After seven years in the lumber business he went into the real estate business and in 1915 he located in Dallas, where he has built up a splendid business. He is also interested in a 320 acre lease in the Bull Bayou district of the Louisiana oil fields, close to producing territory, and he expects to develop this tract at an early date. His business is operated under the name of the Holli-

day Realty Company.

Mr. Holliday was born at Farmington, Grayson County, Texas, January 8, 1869. His father, H. Holliday, was a Texas pioneer and operated a large flour mill and farm in that county for many years. He attended the public schools at Farmington and married Miss Mary Neill, daughter of J. T. L. Neill, a well known Grayson county farmer, February 12, 1890. They have four sons, Dick, Tom, associated with his father in the real estate business, Harry, in the transit department of the Security National Bank, and F. P., with McLarty Motor Company. He is a great booster for Texas and Dallas, believes the state is the garden spot of the world and that Dallas is the finest city in the country.



Z. BISHOP, engaged in the purchasing and selling of land in Texas for over twenty years and in that time was responsible for the settlement and cultivation of large

tracts of land that heretofore were considered as barren soil and not suitable for any kind of cultivation. He was especially well known in the Rio Grande River Valley district where he sold large tracts of land and took an active and leading part in the reclamation of land that was considered worthless. Mr. Bishop also cultivated large tracts of land in the Rio Grande district and has had in his employ about six hundred people, which he retained throughout the year but which in the Spring was increased to approximately 1600. In connection with his farms he operated a chain of stores for the sale of the farm products, the same being located in Dallas, San Antonio and other Texas cities.

Born in Roy City, Hancock County, Tennessee in 1880, F. Z. Bishop is a son of J. F. Bishop, who was a farmer and cattle raiser of that state. He received his early educational training in the public schools of his native state and after leaving school manifested much interest in the development of land. He came to Texas in 1898 and since that time has been in and out of the state, but has always dealt with Texas land. He has been especially interested in land situated in Nueces County, where he has sold a total of one hundred and forty six thousand acres of land and built the town of "Bishop." He has also been instrumental in the development of land along the Rio Grande, where he has sold a total of sixteen thousand acres and has on sale a total of eleven thousand additional acres. As the organizer and president of the F. Z. Bishop Grape Fruit Company, of Dallas, Mr. Bishop heads one of the largest grape fruit companies in this country. He has a total of six hundred acres cultivated with grape fruit and at the present time is setting out some sixty thousand grape fruit trees.

On June 1st, 1904 Mr. Bishop married Miss Ada Johnson and they are the parents of two children, Ruth and Annell Bishop. Mr. Bishop is a member of the Dallas Country Club and a number of other

local civic organizations.

A builder of cities, developer of lands and extensive owner of lands Mr. Bishop has wielded a strong influence in the development of Texas. To him is due the credit for the development of the Lower Rio Grande Valley lands and for the agricultural aid that section has rendered to this Commonwealth.



R. PEYTON L. CAMPBELL, 415 Wilson Building, general practitioner and family physician, came to Dallas in 1899 from Johnson County, Texas, and has been en-

gaged in the general practise of medicine in the city of Dallas for twenty-three years. During this time it is believed Dr. Campbell has treated possibly as many people as any physician now engaged in the practice of medicine in Dallas.

A native Texan, Dr. Campbell was born at Alvarado in Johnson County, April 25, 1866. His parents were E. C. and Elizabeth (Law) Campbell, pioneer residents of that section who came to Texas in 1849.

The early years of Dr. Campbell's life were spent on his father's farm and he was educated in the public schools and at the Alvarado high school, where he graduated in 1884. From 1884 to 1891 he worked on the farm. Entering the medical department of the University of Louisville, he graduated from that institution with the degree of doctor of medicine in 1894. Immediately following his graduation he began the active practise of medicine at Pleasant Point, in Johnson County, and continued there until 1897. He then removed to Files Valley, in Hill County, and practised there until his removal to Dallas in 1899.

On December 21, 1905, Dr. Campbell was married to Miss Clara Fakes of Dallas, daughter of the late Wm. T. Fakes, well known merchant and founder of the Fakes Furniture and Carpet Company. They have two sons, William Edwin and Peyton L., Jr.

Dr. Campbell is president of the Home Investment Company. He is a great believer in the future of Dallas both as a medical and a commercial and jobbing center. He is extensively interested in real estate and has some very large holdings.



R. GUION ALTON LINDSAY, M. D., Wilson Building, is a specialist in surgery and gynecology and has devoted a great deal of time and intensive study to these

branches of the medical profession. He has been engaged in practise in Dallas since October, 1918, coming here then from New York City.

Dr. Lindsay is a native of Mississippi and was born at Tuscola, August 18, 1878. He is a son of J. R. and Sallie (McBeth) Lindsay, well known residents of Mississippi for many years. He received his preliminary education in the public schools of Mississippi and the Harpersville high school. He began his medical studies in the medical department of the University of Tennessee and also studied in the Sewanee Medical College. He completed his medical training in the Memphis Hospital and Medical College, graduating with the class of 1902 and receiving the degree of doctor of medicine. He began practising at Lena, Mississippi, and remained there until 1916. In December, 1917, he went to New York City for post graduate work in the New York Polyclinic, specializing in surgery and gynecology, and remained there until August, 1918, when he removed to Dallas. On January 10, 1920, he returned to New York for six weeks additional special work in surgery. He is expecting to devote a great deal of his time in the future to surgery.

Dr. Lindsay was married at Harpersville, Mississippi, in December, 1902, to Miss Libie Hendrix, daughter of J. C. Hendrix. They have three children, Smythe, Irene and Dale.

An enthusiastic booster for Dallas, Dr. Lindsay believes the city has a great future in every line and that the opportunities for developing a great medical center are well nigh unlimited. He is deeply interested in obtaining additional hospital facilities for the city and believes the success of this movement will mean much in the promotion of the plans for a greater medical center.

Dr. Lindsay is a member of the American Medical Association, Southern Medical Society, Texas and Dallas County Medical Societies. He resides at 1708 Forest Avenue.



R. STEPHEN D. THRUSTON, Texas and indeed, the South, had one of its most able physicians and surgeons, Dallas, one of her noblest citizens and his generation one

of its best educated men, both cultured and learned. He was a pioneer of Dallas, residing in that city from 1872 to the date of his death, and was one of the earliest in his profession anywhere in the South to raise its standards by receiving an extensive education for his work from several of America's foremost institutions to this day.

Dr. Thruston was a native of Virginia, born in Gloucester County, on November 28, 1833. His parents were Emanuel J. and Catherine P. (Cook) Thruston. He was educated at King and Queen Academy and at the University of Virginia. During these years he read medicine. Later, in 1854, he graduated in medicine from the University of Pennsylvania. In the spring of 1855, he settled at Wilmington, N. C., where he practiced his calling until he entered the Confederate Army in 1861, April 13th. He entered as a private of the Wilmington Light Infantry; after one month he was made Captain of Company B. Third Regiment of the North Carolina State troops which constituted the Third Brigade of Stonewall Jackson's division throughout the war. He took part in all the battles and hardships of that division, through Virginia, Maryland and Pennsylvania. He was wounded and permanently disabled from field service at Winchester, Va., on September 19, 1864, when he was shot through both hips. Later he received three other wounds.

At the close of the war he returned to Wilmington and continued his practice until 1872, the year that marked his arrival in Texas and location at Dallas. From the first, because of his culture and education, his natural ability and his love for his work together with his congenial and lovable disposition, he became a Texas leader. He served as examiner for several insurance companies and the state referee for another company. He was a member of the County and State Medical Associations and was one of the most able writers of his day for medical journals. He remained a masterful student.

His first marriage was in Wilmington, to Miss Annie Everitt, daughter of Dr. Sterling B. Everitt of that city. She died in 1887. Of that union there were two children. His second marriage was in April of 1889, to Mrs. Ellena V. Chappel, daughter of John Wilson of Louisiana. For many years both Dr. and Mrs. Thruston were active in the Methodist Episcopal Church, South. Mrs. Thruston is a graduate of the Female Episcopal Institute of Louisiana.

Dr. Thruston was earnest, kind hearted and true, admired by a host of friends and ranked as one of the most able physicians and surgeons of the South in his generation.



Peyton & Campbell md



a M Gant Mil

D

R. ALBERT MOUZON GANTT, 326 Wilson Building, is another physician that has long been identified with the medical profession of Dallas, coming to the city in 1903, and

doing a general practice until 1913, when he took up the treatment of tuberculosis and diseases of the lungs and throat exclusively. As a general practitioner he was recognized as one of the best in the city and had a large practice, and in his special

work he is recognized as an authority.

Dr. Gantt is a graduate of the Louisville Medical College, finishing there with his medical degree in 1902 after an attendance of three years. Prior to that he attended the College of Physicians and Surgeons in St. Louis for one year. After his graduation he did hospital work in Louisville, and during his senior year he acted as assistant to the professor of pathology in the college and also a member of the surgical and genito-urinary staff and assistant to the professor in minor surgery. In 1902 he located at Lubbock, Texas, and practiced there until June, 1903, going from there to Mineral Wells, where he remained until October of the same year, when he came to Dallas, where he has been permanently located ever since.

Born at Summerville, South Carolina, October 7, 1875, he attended school at Belwood, N. C., and graduated from the high school there in 1892. He then entered Belwood Institute, a branch of Trinity College, and completed work there equal to the sophomore year. His parents were Rev. G. and Emma Catherine (Browning) Gantt. His father was for a number of years a Methodist minister in North and South Carolina, and came to Texas in 1911, retiring from the ministry. His death oc-

curred several years ago.

Dr. Gantt was married at Louisville, Ky., in 1905, to Miss Eula Gee, daughter of Col. Leonard Gee, who saw service in the Civil War, and they have two children, Eula Gee and Alberta Mouzon, live at 5110 Reiger Avenue, and worship at the Methodist Church. The doctor is a member of the American Medical Association, the Southern Medical Association, the North Texas Medical Association, the Texas State Medical Association and County Medical Society. Dr. Gantt is also licensed to practice medicine in South Carolina. He is also affiliated with the Dallas Chamber of Commerce and co-operates with that institution in its effort to make Dallas a greater and better city

R. R. P. HARBEN, North Texas Building, is one of the oldest physicians in Dallas from a standpoint of active service, having been engaged in the practise of his profession for twenty-six years. Dr. Harben has been located in Dallas for seven years, having removed here in 1914 from Richardson.

A native of Georgia, Dr. Harben was born at Marietta March 11, 1860. His parents were C. P. and Sarah (Harper) Harben, both natives of South Carolina. His father was a farmer and stockman.

The premlinary education of Dr. Harben was received in private school and the high school of Nashville, Tennessee. He entered the medical department of the University of Tennessee and graduated in 1895 with the degree of Doctor of Medicine. Dr. Harben removed to Texas following his graduation and practised in Milam County until 1900. He then removed to Richardson in Dallas County, and practised there until his removal to Dallas in 1914.

In October 1877 Dr. Harben was married at Cameron, Texas, to Miss Mattie A. Smith. They have four children, Sam P. and Jess M. Richardson, O. H. of Dallas and Hugh of Dallas. Dr. Harben resides at 2119 N. Haskell.

Dr. Harben has served as vice-president of the Dallas County Medical Society and still takes an active interest in organization work. He is a member of the State and County Medical Societies, a member of the Knights of Pythias and is a communicant of the Cumberland Presbyterian Church.

Despite his twenty-six years in active practise, Dr. Harben is still active and energetic and maintains a general medical practise besides an extensive office practise. He believes in Dallas and thinks the city has a bright future as a medical center.



R. STEPHEN DAVIS BULLINGTON, joined the medical profession in Dallas in 1902, and during his eighteen years in the city had much to do in bringing the practice of

medicine up to its present high standard. He is a Vanderbilt graduate, finishing his medical course and taking his degree in that institution in 1893, and has always kept in touch with the advancement of his profession and advanced along with it. At the present time he specializes in nervous and chronic diseases and does office practice only. He is considered an authority on the nervous system and has made a splendid record in the treatment of nervous and chronic ailments.

Dr. Bullington began the practice of medicine at Nashville, Tenn., in 1893, directly after his graduation from Vanderbilt, and in 1900 he went to Colorado, where he remained for one year. In 1902 he located in Dallas and has been prominent in the

profession here since that time.

During the war he served at the Base Hospital at Fort Sam Houston as casual, and later went to Camp Mabry. He was senior medical officer for the Cavalry Training School at Camp Stanley and ranked as captain from September, 1918, to December 18, 1918. He is a Tenessean by birth, born near Cookville, November 21, 1864, and came to Texas with his parents, J. R. and Milly (Ray) Bullington, in 1884, locating in Parker county. He attended the public schools of both Tennessee and Texas.

His marriage to Miss Maud Gilliland, daughter of M. W. Gilliland, grain and cotton merchant at Tioga, Texas, for many years, was consummated at Tioga, October 17, 1897, and they have two children, John Perry and Martha Louise. The family home was located at 3501 Lindenwood avenue, Highland Park.



HARLES HOWARD BELLAMY, physician, 410 Sumpter Building, specializes in internal medicine and gives particular attention to stomach and intestinal troubles. He has

been identified with the profession in Dallas since 1908, when he came to the city from Toledo, Ohio, where he first began to practice in 1897, following his graduation from the Indiana Physic-Medical College as an M. D. in 1897. He has taken several post graduate courses in New York and Chicago, doing special work and making a study of stomach and intestinal diseases, and is considered an expert in this particular line of practice. During the late war he was a member of the Volunteer Medical Corps.

Dr. Bellamy was born at Toledo, Ohio, August 17, 1876. His father, A. Bellamy, was a business man of that city, and his mother, Mary (Towers) Bellamy, was a native of New York State. His education was acquired in the Toledo schools, including high school and business courses, and he was married in that city in September, 1899, to Miss Elizabeth Morrise of Adrian, Mich. They have two sons, Russell M. and Lloyd M., and live at 1721 Garrett avenue. He is a member of the F. & A. M. lodge of Masons and is identified with the Dallas County and State Medical Societies and the American Medical Association.

Dr. Bellamy is an enthusiastic Dallas booster and says the city has great possibilities for becoming a great medical center and will eventually take the lead away from New Orleans, La., long recognized as the leading medical center of the South. The wonderful resources of the State, which are just now beginning to be developed, will, he believes, greatly increase the wealth and population of the State, thereby adding to the commercial and industrial growth of Dallas and making it the leading city of the South and Southwest. This development, he asserts, will bring along greater hospitals and greater sanitariums and greater advancement in the science of the treatment of diseases of every character. He predicts wonderful progress for the city along all lines within the next five years.

> AMES T. DOWNS, JR., doctor of medicine, 612 Southwestern Life Building, is one of the best known physicians of the younger generation in Dallas, and one whose ability

has brought him into the service of a large number of insurance concerns as special medical examiner, also holding the same post for the Southwestern Telegraph and Telephone Company. Insurance companies served by Dr. Downs as medical examiner include the Union Central Life, State Life of Indiana, Federal Life, California State Life, Northwestern National Life, Manhattan, Praetorians and others. During the war he was one of the examining physicians connected with the Dallas Draft Board No. 1.

Since he graduated in medicine from the medical department of the University of Pennsylvania in 1912, Dr. Downs has had an extensive hospital experience, serving from January, 1913, to April, 1915, as resident physician in the German Hospital at Philadelphia, coming from that institution to St. Paul's Sanitarium, Dallas, where he served about two years as chief pathologist. began the general practise of medicine in Dallas, May 1, 1915.

Dr. Downs is a native of Dallas, born August 16, 1888, and a graduate of the Dallas high school and the University of Texas, taking the A. B. degree at the latter institution. His father, James T. Downs, Sr., is a prominent Dallas attorney and came to the city in 1870 from Mississippi. His mother is a native of Louisiana, and before her marriage was Miss Matilda Collings. Dr. Downs was united in marriage with Miss Elizabeth Erich, daughter of Alfred J. Erich, deceased, the ceremony taking place at Allentown, Pa., December 14, 1915. They have two children, James Tickell, III., and Erich, and live at 3603 Ross Avenue.

Dr. Downs is a Sigma Chi of the University of Texas, and a Phi Alpha Sigma of the University of Pennsylvania. He is also identified with the American Medical Association, the Southern Medical

Society, the North Texas Medical Society and the State and County Medical Societies. He is a member of the University and Auto Clubs.

Dr. Downs believes that Dallas is the logical point for a great medical center and there is great need for more hospital room in Dallas he asserts.



R. F. H. ANTHONY, physician, associated with Dr. A. P. Hubbard, with offices at 635 Wilson building, does a general home-Wilson building, does a general home-opathic practice, and during the sixteen

years he has been in Dallas he has built up a large practice, is well known and deservedly popular.

Graduating from the Hahnemann Medical College, Chicago, in 1893, with the degree of M. D., Dr. Anthony began the practice of his profession at Wapakoneta, Ohio, remaining there until 1902, when he located at Toledo, Ohio, where he practiced until he came to Dallas in 1904. He is a native of Clinton, Ill., and was educated in the public and high schools of Paris, Ill. His parents were both Virginians, and his father, J. H. Anthony, deceased, was a prosperous Illinois agriculturalist. His mother before her marriage was Miss Elizabeth Swink.

Dr. Anthony was married in Dallas July 30, 1918, to Mrs. Angie Locke, and he has one step-daughter, Lula May Locke. The family resides at 2115 North Haskell avenue. He is a member of the American Institute of Homeopathy, the Texas State Homeopathic Society, the Dallas Theosophical Society and the Dallas Auto Country Club.

Since coming to Dallas Dr. Anthony has witnessed the city's wonderful growth and has been actively identified with the men and movements which transformed it from a small town of 50,000 population to a thriving, busy metropolis of more than three times that number. Close contact with the Texas spirit has made him a consistant booster for Texas and for Dallas, and he expects to see the city become the great medical center for the Southwest.



OUIS ERNEST ADIN, 518 Slaughter building, in the capacity of Editor of La Tribuna, Italian Dallas paper, has the distinction of being the chief interpreter

American ideals as well as news-bearer for a Nation-the Italians of Texas and adjoining states. La Tribuna is of no political party, but ministers primarily to Italians who have come from their native land during their own generation, to bring them to the standard of Americanization. This field of activity, already large for there are thousands of Italians in the Lone Star State, will increase as the immense domains of this western continent are settled and developed more intensively.

From early childhood, Mr. Adin has been accustomed to newspaper work. His first experience in the western hemisphere was with La Prensa, a great daily of Buenos Aires, South America, with which he was associated for ten years prior to his coming to Dallas. Upon his arrival in Dallas in 1916, he took up work with the Dallas Times Herald until La Tribuna, which he edits, was launched.

Mr. Adin was married to a Dallas girl, Miss Imogene Sweeney, daughter of Reverend and Mrs. L. W. Sweeney, another proof that the Democracy of America is real in fact as well as attractive in theory. Mr. and Mrs. Adin have one son, Louis Earnest, Jr. The family resides at 507 Center street, Oak Cliff.

What it means to break all home ties and to move to a new land foreign and unknown, no American native-born can appreciate. Yet hundreds of thousands



Jas. 2. Downs Jr. M. D.,



Edward a. Blamt

of America's best blood have come to her in just this way. To those who are out of touch with the old and familiar, because separated by seas, and not yet in touch with the real people to whom they have come because of the newness and strangeness, Mr. Adin is an invaluable aid and America rejoices in such men of his type.

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R. EDWARD A. BLOUNT, specialist in skin diseases, 327 Wilson Building, came to Dallas from Nacogdoches in 1902 and since 1897 has been actively engaged in the prac-

tise of his profession. From 1899 to 1901, he was assistant professor of skin diseases at Tulane University and at the New Orleans Polyclinic at New Orleans. From 1903 until 1910 Dr. Blount held the chair of skin diseases in the medical department of Baylor University and has done a great deal of original research work along this line.

A native of Texas, Dr. Blount was born at San Augustine October 25, 1876. He is a son of E. A. and Itasca (Simms) Blount, both native Texans and members of old pioneer families. S. W. Blount, grandfather of Dr. Blount, was a prominent figure in the early days of the Texas Republic and aided in securing the independence of Texas from Mexico. He was the last surviving signer of the Texas Declaration of Independence and was with the immortal Sam Houston at the Battle of San Jacinto.

Dr. Blount received his preliminary education in the public and high schools of San Augustine and then continued his academic studies for three years at the University of Texas. He matriculated in the medical department of Columbia University and in 1896 graduated with the degree of Doctor of Medicine. He then traveled over Europe and studied in the principal clinics of Paris, Berlin, London. Returning to America he began active practise in Dallas. Dr. Blount is the Author of a book of poems and various medical treatises.

An enthusiastic booster for Dallas, Dr. Blount predicts that the city will become an established medical center, rivaling in importance any of the large cities of the South and West. He is a member of the Dallas Club and the Dallas Athletic Club.

Dr. Blount is unmarried and resides at the Park Hotel. He is a communicant of Saint Matthews Episcopal Church.



R. C. N. McGAFFEY makes a specialty of the treatment of diseases of the genitourinary system, and is a member of the staff of Parkland Hospital. He is a gradu-

ate in medicine from the medical department of the Southwestern University, finishing the course there in 1908, when he began the practice of his profession at Dallas and did a general practice until 1913, when he began to devote himself entirely to the treatment of genito-urinary disease. Before beginning active practice he served as interne in the Parkland Hospital about one year. He keeps in close touch with the affairs of his profession and each summer attends clinics in Chicago, Boston and New York.

Dr. McGaffey was born at Luling, Caldwell County, Texas, May 4, 1886, and graduated from the high school in that town in 1904. His parents were N. N. and Annie B. (Beaufort) McGaffey, his father, an insurance man, born at Sabine Pass, Texas, and his mother a native of Maryland, born in Baltimore. Dr. McGaffey's wife was Miss Lucile D. Watkins, daughter of Will A. Watkins, a pioneer music dealer

of Dallas, and the family home is at 4004 Lemmon Avenue.

Dr. McGaffey is a member of the American Medical Association, the State and County Medical Societies and the North Texas Medical Society, and during the administration of Mayor S. J. Hay, he held the office of assistant health officer of Dallas. In local commercial, civic and social organizations he is identified with the Chamber of Commerce, the Rotary Club and the Athletic Club. Dallas, he says, is already the medical center of Texas and should become the medical center of the Southwest. Both state and city face a great future, he says, and continued development will result in Dallas becoming the most important city south of St. Louis.



R. S. W. JOHNSON. Among the eminent professional men of Texas who have coupled highly specialized professional training with the keenest business acumen, no name

stands out with greater prominence than that of Dr. Samuel Wistar Johnson who died at his home, 3405 Oak Lawn Avenue in Dallas on January 7, 1922. Dr. Johnson had resided in Dallas for a number of years, removing here from Corsicana where he had been actively engaged in the practise of medicine and had also been prominently connected with the city's commercial, civic and political affairs, serving as mayor for several terms and being the active president of the Corsicana National Bank for a long time. Dr. Johnson also played a prominent part in the development of the shallow oil fields of Navarro county and was among the first to realize the vast possibilities of this section as an oil producing center.

Upon coming to Dallas Dr. Johnson organized the Lone Star Life Insurance Company and served as its president until the consolidation of the company with the Great Southern Life at which time he retired from active business life. At this time he purchased a large ranch in Denton County and devoted a great deal of his time to farming.

Dr. Johnson was born in Dawsonville, Georgia, February 11, 1854 and after receiving his preliminary education in the schools of that state, graduated from Atlantic Medical College and at Bellevue Hospital, New York, and removed to Ennis, Texas, where he began the practise of his profession. He was married shortly after to Miss Kate Beaton, member of a prominent Corsicana family, and removed to the Navarro county seat to reside.

Dr. Johnson's first wife died in 1904 and a few years later he was married to Miss Sarah Pace of Dallas, a daughter of Dr. Jesse Pace, pioneer Texas physician who was well known all over the state. Her mother was formerly a Miss Anna Woodland and now resides with Mrs. Johnson. Mrs. Johnson has two sisters, Mrs. Judge Edward Gray, wife of a well known Dallas attorney and banker, and Mrs. Harry Kahler of New York.

Surviving Dr. Johnson are the three daughters by his first wife, Mrs. W. G. Clarkson and Mrs. Emily Pearl Polk of Fort Worth and Mrs. Earle Fortson of Corsicana, and a son by his second wife, Samuel Mercer Johnson, ten years of age. His brothers, Dr. Clay Johnson of Ft. Worth and Hon. Cone Johnson of Tyler are prominent Texans.

Dr. Johnson always took an active interest in civic affairs and was a Mason and a member of the Knights Templar and Shrine.



R. PATTERSON, of the Boyd-Patterson Printing Company, 1323 Wood Street, has been active in business and social circles in Dallas since January, 1912. The Boyd-

Patterson Printing Company was recently established by Mr. Patterson and W. R. Boyd, of Fort Worth. The company is engaged in the general commercial printing business and has been rapidly gaining a large patronage. Mr. Patterson was well known as a member of the automobile firm of Keith-Patterson Company, having been engaged in the automobile business from 1917 until entering his

Before coming to Dallas, Mr. Patterson spent several years in the retail drug business in Oklahoma, was a produce salesman and traveled on the road for one year, then sold drugs on the road for three years, traveling through the Indian Territory. In 1908 he became district sales manager for the Welch Grape Juice Company and for nine years represented that company in southwest territory. He came to Dallas in 1912 as manager for the company. He is a stockholder and director in the Liberty State Bank of Dallas, one of the youngest banks in the city, but one that is having a remarkable growth.

Mr. Patterson was born in Kullychalia (High Spring), Indian Territory, June 5, 1881, and was educated in the public schools of Oklahoma and Texas. His parents were John S. and Catherine (Hunt) Patterson, and they lived for a while in Texas. In 1912 he was married to Miss Mae Martyn, of Oklahoma, and they live at 3822 Lemmon Avenue, Oak Lawn. He is a 32d degree Scottish and York Rite Mason and belongs to Hella Temple Shrine; is associated with the Chamber of Commerce, is ex-president of the Dallas Advertising League, ex-president of the Associated Advertising Clubs of Texas, ex-president of the Republic Truck Distributors Association of the United States, exsecretary of the Dallas Auto Trades Association, member and one of the organizers of the Dallas Athletic Club, member of Cedar Crest Country Club, and takes an active interest in all these organizations. He is filled with the Texas and Dallas spirit and is always among those present when anything to promote the progress and welfare of Dallas is under consideration.



RS. EDALAH CONNOR GLOVER, advertising manager of the Beau Monde Publishing Company, had a meteoric rise to fame that would have turned the head of a woman of

smaller caliber or less exalted ideals. In 1918 Mrs. Glover accepted her first position as advertising solicitor for a newspaper at \$30 a month. Two years later she was advertising manager and publisher of Beau Monde, a publication which she helped to organize and considered the most beautiful paper of its kind in the South. In the short interim of months Mrs. Glover became nationally known as the "star salesman" and her achievements have been the subject of praise in several standard publications. The success of this vivid, enthusiastic woman was due to a remarkable personality and a brilliant and original mind. William P. Murray is business manager of the Beau Monde Publishing Company and Clark Williams is its editor.

Mrs. Glover was a Dallas girl. She was born on June 21, 1892, the daughter of Mr. and Mrs. L. Meyers Connor. From her mother she inherited her irresistable Southern charm, and from her illustrious father the genius which seemed so phenomenal to the admiring public and which Mrs. Glover called her "five per cent of talent." Her father was the first city chemist of Dallas. Brilliant as a youth, he completed several courses at the Louisiana State University in half the time it takes most men to finish one, graduating at the age of 21 in chemistry, pharmacy, medicine and law. For many years he was dean and professor of Baylor Medical University, and was the editor of the first drug journal published in Texas. He received the signal honor of being one of four men in America chosen to the membership of the Royal Chemical Society of England. Aside from his memorable achievements in the medical profession he has won distinction as an artist, having received, at the age of fourteen, a gold medal for a painting which was hung in the art galleries of Vienna, Austria.

Educated in the public schools of Dallas and Baylor Medical University, Mrs. Glover seemed undecided between medicine and art, for many of her drawings had won gold medals at the state fair. However, her charm and wit drew her inevitably into the social whirl of the city, and this and her marriage to Mr. Robert C. Glover, cut short for a time her determination for a career. It was not until several years later when life as a society matron began to pall that she went back to her earlier ambitions to make material use of her talents. Her first position was with the Dallas Dispatch as automobile editor and originator of the famous "Betty articles," on advertising. In 1919, after a year's experience she was offered a position on the editorial staff of the Times Herald as head of the real estate and home building departments. By this time her ability, efficiency and quaint originality had won her a name in the advertising world and she was looked upon as a coming national figure in her profession.

In June of 1919 the Dallas Saturday Night was organized and Mrs. Glover was made advertising manager. In one week she secured \$42,000 worth of advertising on the dummy of the sheet, which spectacular record is characteristic of the way she goes after work. Six months later Mrs. Glover, together with the staff of the Dallas Saturday Night, formed a new paper known as Beau Monde, of which she was to be advertising manager, and Mrs. Glover outdistanced her former achievement by soliciting for this periodical \$47,000 worth of advertising in a week.

The Woman's Advertising League of Dallas was organized by Mrs. Glover and she was its president since its infancy.

She possessed a brilliant mind, a compelling personality, and that illusive, enviable quality which brings unbounded success in whatever one undertakes. The recent death of Mrs. Glover was mourned by a large number of sincere and intimate friends.



ERRY V. ELLZEY, social editor and part owner of the Oil Weekly, attributes the remarkable growth of his paper to the rapid development of the oil industry in the South-

west. However, a great deal of credit for the success of this enterprising journal goes to the personalities back of it. From a small sheet which began publication in Houston in 1916, the Oil Weekly has gradually enlarged its space until it has grown into the present impressive volume.

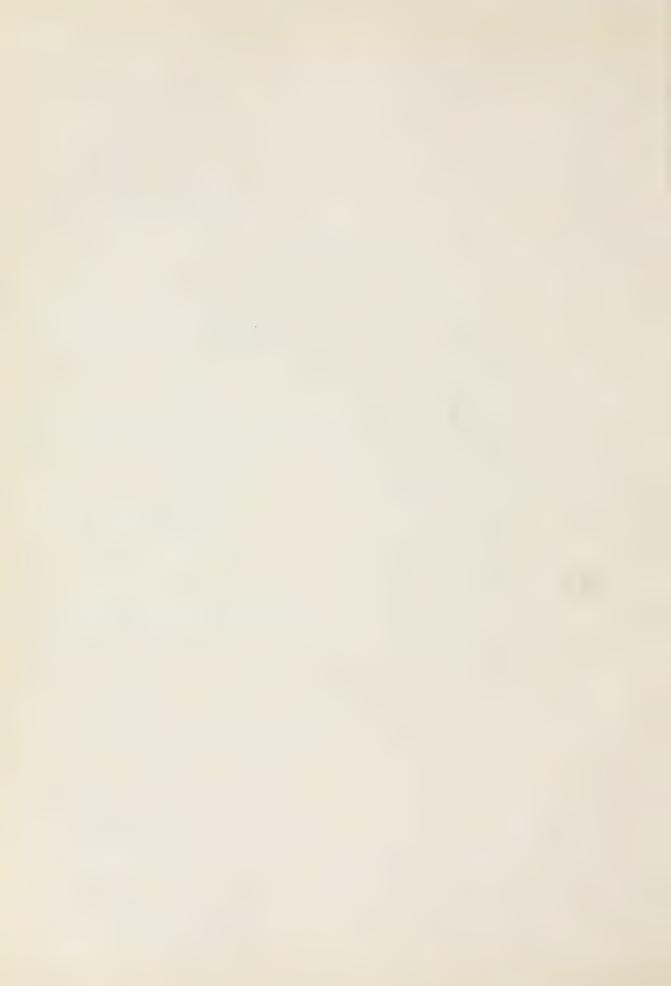


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The Oil Weekly was established five years ago. Although as yet in its infancy, it has a large weekly circulation and is one of the largest trade journals in the country. The paper handles extensive adver-tising matter for industries and corporations throughout the land, and is sold on the news stands of every Eastern and Northern city. The head office is in Chicago, while other offices are maintained in Dallas, Shreveport, Tulsa, Wichita Falls. Mrs. R. L. Dudley of Houston is the associate editor of the paper.

A native son of Texas, Mr. Ellzey was born at Cameron, Milam County, on February 17, 1889. His father was Dr. A. J. Ellzey, well-known physician in that section, and his mother was Georgia Tyson Ellzey. Mr. Ellzey began his education in the public schools of Cameron and upon completing the course, entered the Baylor University at Waco.

On August 24, 1917 he was married to Miss Mariam Webster. Mr. and Mrs. Ellzey have one daughter, Mariam Nancy. The Ellzey family moved to Dallas in March of 1918 and resided here until he was called by the nature of his work to other oil centers including Los Angeles, Cal.

Mr. Ellzey is energetic and optimistic and in every way reflects the spirit of his paper.

OWARD BRUCE MURPHEY, district manager of Chicago Bridge and Iron Works, 817 Praetorian Building, came to Dallas April 1, 1910, from Chicago, and established his of-

fice here for the purpose of handling the distribution of steel plate materials manufactured by his company, throughout the seven states of Texas, Oklahoma, Louisiana, Arkansas, New Mexico, Árizona and Mississippi. His company is the largest manufacturers of elevated steel tanks in the country, and H. E. Horton, who was proprietor up to his death, originated the hemispherical bottom type of elevated tank. Mr. Murphey has been associated with the company for sixteen years, going with the concern when he left the University of Michigan, where he taught for two years. Since the Dallas office of the company was established by Mr. Murphey there has been a very large increase in the business done in this district, with the outlook for its continued growth looking encouraging. The company is widely known as designers, fabricators and erectors of refineries and large storage tanks.

Mr. Murphey was born at Champaign, Ill., in the year 1880, and was educated at the University of Illinois, receiving the degrees of B. S. in Civil Engineering. His father, John T. Murphey, was a farmer and lived at Champaign for many years. Mr. Murphey was married to Miss Bertha Gladden, in 1904, daughter of John A. Gladden, a merchant of Urbana, Ill., who was also a native of that state, and have two children, Kenneth and Mildred, and live at 3632 Beverly Drive. In fraternal, social and religious organizations, Mr. Murphey is identified with the Trinity Valley Lodge No. 1048, of the Masonic Fraternity, the University Club, the Methodist Church and director of Reserve Securities Company and takes an active interest in the organizations.



RANK P. HOLLAND, manager of Holland's Magazine and Farm and Ranch, has, through these two popular farm periodicals had a potent influence in the advancement

of education and progress in the agricultural population of Texas. When it is remembered that Hol-

land's Magazine was launched only a few years ago, and when it is known that this magazine now has a subscription list of 200,000 monthly, the efficiency of the organization and the popularity of their journals can best be realized.

The two periodicals put out by this publishing house both fill indispensible but very different realms. Farm and Ranch, established in 1882 by Frank P. Holland, Sr., at Austin, Texas, and moved to Dallas in 1885, is one of the leading farm journals of the world. It began as a monthly, soon appeared as semi-monthly, and now for the last thirty years it has run as a weekly. Its present subscription list of 100,000, together with its many years of leadership, is proof that farmers of the Southwest find it an indispensible. On the other hand, Holland's Magazine, founded by the same genius, Frank P. Holland, Sr., in 1905, is the leading woman's magazine of vast territory. It has proven an immense success from the first. Over a half million dollars were spent outright in getting ready this popular monthly before the first copy was released. The new \$600,000 home of these two publications is the most modern plant of its kind in the South.

Mr. Holland was born at Waxahachie, Texas, Sept. 27th, 1880. His education was received from Texas schools and from the rich, experience and success of his father. He is a "bachelor," a Shriner, member of the Trinity Valley Lodge and Country Club.

The publication site of most American magazines in the past has been in the North or the East, but the pioneer work of the Holland geniuses is doing much to establish a great magazine center in the Southwest and in Texas, and the hearty response of the public to such efforts is the sincere tribute of an appreciative multitude.



RANK P. HOLLAND, JR. The doors of more than a quarter million homes swing open every month to receive Frank P. Holland, Jr., 2311 Main St., in the capacity

of the two popular publications he manages-Holland's Magazine and Farm and Ranch. When it is remembered that Holland's Magazine was launched only a few years ago, and when it is known that this magazine now has a subscription list of 200,000 monthly, this energetic young man is seen to be a very efficient pass-key in the magazine world. Other members of the firm are Frank P. Holland, Sr., R. V. Holland, and J. P. Holland.

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AWRENCE FINN STUART, formerly city manager of the Southern Enterprise Theatres, 1525 Elm Street, and later managing director of the Palace, Dallas' million

dollar theatre, and still, later manager of the New Hope Theatre, came to Dallas from Kentucky in 1901. He is a native of Bowling Green, Ky., born December 11, 1894. His father was George Stuart, with the Fred A. Jones Contracting Company, and his mother was a Kentucky woman and before her marriage was Miss Nannie Bailey. Mr. Stuart secured his education in the public schools of Dallas.

His entry into the amusement business dates back to his early manhood when he worked evenings at the Dallas Opera House while he was holding a position with the Dorsey Printing Company. In 1910 he went with the opera house exclusively and had charge of the candy concession. When the Queen Theatre was opened by E. H. Hulsey, Mr. Stuart went with him as usher and later became head usher. He continued his studies during the day time at home. When the Old Mill Theatre was acquired by Mr. Hulsey in 1914, Mr. Stuart went there as head usher and six months later became assistant manager. Not long after that he was made manager. He was then 19 years old and the youngest manager of a motion picture theatre in the South. During this time he also did work in the several offices of Mr. Hulsey.

When a state of war with Germany was declared, Mr. Stuart joined the American army in 1917, and went with the 90th Division as sergeant, then as first sergeant. He went to France June 27, 1918, and while there was in the St. Mihiel offensive, also in Meuse and Argonne offensives, and saw some front rank action. After the armistice he went to Germany with the army of occupation. He returned to the United States June 7, 1919.

After being discharged from the army he traveled through the east inspecting theatres, and returning to Dallas became manager of the Old Mill. Later he went to San Antonio as assistant general manager of the San Antonio Amusement Company, part of the Hulsey-Lynch interests. August 15, 1920, he returned to be city manager of the Dallas theatres and had personal charge of the Old Mill, the Queen and the Crystal, movie houses, and the Hippodrome and Jefferson, vaudeville houses.

Upon the opening of the new Palace, Dallas' million dollar theatre, the finest motion picture in the South, with a seating capacity of 3,000, opening June 11, 1921, he took charge of the house and a staff of employees.

In the autumn of 1921 Mr. Stuart severed his connections with the Palace Theatre and went East, spending several months in New York. In the early part of 1922 he returned to Dallas to accept the management of the New Hope Theatre, one of the finest picture houses in the South

Mr. Stuart is a member of the San Antonio Lodge of Elks and the Ninetieth Division Association.



ILLIAM D. NEVILLS, owner of the Washington and Princess Theatres and part owner of the Gaiety Theatre of Dallas, has been identified with the theatrical life of this city since 1890, when he first came here

trom Portland, Oregon.

The Favorite Moving Picture Theatre, built by Mr. Nevills in February, 1907, was one of the first in Dallas. Having given that to the amusement seeking public, Mr. Nevills' fascination bought and remodeled the Candy Theatre and took over the Nicolodian in the latter part of the following year, adding the Palace and Empress theatres to the chain cf play houses under his control in 1909-10. Mr. Nevills owned a partnership interest in the Happy Hour, opened in 1909. Having made a phenomenal success in the management of these theatres, Mr. Nevills, in 1913, built the Washington Theatre, then the finest in Dallas and surpassed by none at the present in the quality of amusements offered. The buildings occupied by the Palace and Candy theatres were combined and this house was known as the Gaiety.

These theatres have supplied a real necessity in Dallas and Mr. Nevills has done much to afford the public a varied and wide range of wholesome entertainment in well equipped and perfectly appointed play houses.

He has not confined his activities to the theatrical business alone. He is director and one of the organizers of the Guaranty Bank & Trust Company of Dallas.

Mr. Nevills was born in Joplin, Missouri, March 29, 1873, and when still a child moved with his parents, Mr. and Mrs. G. W. Nevills, to Kansas from Joplin, Missouri, then to Portland, Oregon, being educated in the public schools of Kansas and Oregon.

He married Mrs. Lillian Croney Reeves. couple have no children.

He is a member of the Dallas Automobile Country Club and the Dallas Automobile Club.

Mr. Nevills is enthusiastic over the ultimate success of the Trinity River project and says that with that completed there is no end to the development of Dallas and the surrounding territory.



E. PASCHALL, director of the non-theatrical department of the Southern Enterprises, with offices at 19241/2 Main Street, provides films for schools, churches, women's clubs,

While this is one of the latest developments etc. of film activity, it is one of the most educational and helpful aspects of the business. It is in this department that such men as Thomas Edison is interested, other men of genius and refinement, laboring to perfect "Visual Instruction" in high schools and public schools and community service, and the most effective lessons in hygiene, sanitation, community improving, are thus taught, as well as geography, history and related subjects. This phase of the film industry has unlimited possibilities and is universally welcomed.

Mr. Paschall received his early education in the public and private schools in Mesquite and Dallas and afterward attended the Southwestern University from which he graduated with the degree of bachelor of arts in 1913. He then entered Yale University and by that institution was awarded the degree of



Laurence F. Stuart



master of arts in 1915. Mr. Paschall was then chosen instructor in the scientific department of Yale University and in the following year was elected superintendent of the public schools of Hearne, Texas. In 1917 he entered the aviation corp, United States Army, and worked up from a private to chief inspector, afterwards being a first lieutenant at the air service school for radio officers, at Columbia University. He was discharged from the service in March, 1919, and after returning to Dallas, became interested in the film business, especially in its educational value. He was chosen director of the Community Picture Bureau which had six distribution offices scattered throughout Texas, but Mr. Paschall's management was over sixteen states in area. It was from this service that Mr. Paschall turned to become director of all the non-theatrical department of the Southern Enterprises, the educational phase, which he holds today.

Being a citizen of the enthusiastic type, Mr. Paschall is thoroughly imbued with the Dallas spirit and has at all times been her most fervent supporter. A man of the highest type of educational training, a soldier during the world war, and a futurist in the matter of educational development of the people of our state, Dallas and indeed Texas, is fortunate in having him on her rolls of native citizenship.

OM N. PARKER, founder and proprietor of the Parker Film Company, Dallas, Texas, is doing much to make Dallas the film distributing center of the Southwest. His or-

ganization handles all State Rights Productions. The film industry, in all its phases of producing, staging, exhibiting, distributing, has become one of the largest business activities, not only in territory covered but in cash transactions, that is afforded today's capital and talent. Beginning but a generation ago, little regarded and but slightly developed, this business today has the hearty patronage of every class for which in turn if furnishes the most wholesome entertainment and at the same time a broad education and news-service. Texas comes in for her share of this activity, and the Parker Film Company owns the state rights.

Mr. Parker was born in Princeton, Kentucky, on November 11, 1867, but at an early age came to Texas with his parents and the family located at Waco where the father, J. E. Parker, attained prominence as a banker. His mother, Mary (Jackson) Parker, was a native of Kentucky. Mr. Parker was educated in private schools of Tennessee and Kentucky and in 1889 graduated from the University of Clarksville, of Clarksville, Tennessee. His first venture into the commercial world was in the buggy and implement business at Waco, in which he remained for four years. He then spent four years in Mexico handling typewriters. Following this, he traveled for seven years in the United States and in South America in the same business. He afterwards handled branch offices for the Oliver Type writer Company in Chicago, Cleveland, New Orleans and Baltimore. In 1917, he entered the motion picture industry and came to Dallas as manager of the World Film Corporation. In October, 1919, he went with the Republic Distributing Corporation and remained with them until he organized the Parker Film Company. The territory of this organization is Texas, Oklahoma and Arkansas. Six people are in the organization, three men as traveling representatives.

Mr. Parker was married to Miss Nona Harris, of Waco, Texas, April 15, 1893. A son, William H., is the only child. The Parker residence is at 1033 North Bishop Avenue.

In spite of his comparatively brief connection with the industry, Mr. Parker has done much to advance the motion picture interests in the Southwest. He is a member of the Knights of Pythias. His confidence in Dallas as a growing city is unbounded and he and his organization are rendering an invaluable service in making Dallas the largest film distributing center in the United States.

ASH WEIL, manager of the Jefferson Theatre, Dallas, is well known in the theatrical and theatre-going circles of Dallas, having been identified with the South-

ern Enterprises since its organization. It is interesting to know that it was in the above named theatre that Mr. Weil began his career as usher. Mr. Weil was born in Dallas, August 17, 1893, and lives with his mother at the family home, 2120 South Ervay Street. His father, Nash Weil, whose death occurred in 1912, was one of the best known traffic men in Dallas and was connected with Sanger Bros, as traffic manager about twenty-five years. His mother came from a Georgia family, and before her marriage was a Miss Jeffie Walker. In his boyhood Mr. Weil attended the public schools of Dallas and graduated from Terrell school, a private institution, in 1910. He spent three years at the Massachusetts Institute of Technology.

Mr. Weil has had experience in all the various phases of theatrical life, having served as manager in moving picture, stock and vaudeville theatres.

Mr. Weil has worked around theatres ever since he was ten years old, filling every position in the business. He worked his way through the Boston Tech, by filling various positions at the St. James Theatre and at the Orpheum. During 1913 and 1914 he worked for Wells-Fargo Express Company in the daytime and at night he worked at the Dallas Opera House. In 1914 he bought a motion picture theatre at San Angelo, Texas, and operated the business for one year, when he came back to Dallas to become assistant manager of the Queen Theatre, where he remained until 1917, when he went to the Old Mill as manager later serving as manager of the Alhamaer Theatre, El Paso, traveling representative and then purchasing agent of his company.

Mr. Weil is a veteran of the world war. While in France he produced "The Arkansas Traveler" and traveled seven months with it, covering all the leave area and the larger cities of France. He was manager of the show.

Texas, Mr. Weil declares, is the greatest country in the world. He turned down three fine positions in Europe to come back to Dallas to live. He owns real estate here and expects to live here always.

RUE T. THOMPSON, manager of the True Film Company, is one of the youngest business men of Dallas, who, in a remarkably short time has come into outstanding promi-

nence in his chosen industry as the result of unusual foresight.

The True Film Company was organized January 1, 1918, and due to the experience and efficiency of its manager it has experienced a phenominal growth. It is the policy of the company to buy independent state rights for Texas, Arkansas and Oklahoma of the really big feature pictures and to book them in these states. It has been found best to buy only the

high class pictures rather than to deal with the ordinary films. Three salesmen are on the road constantly with an additional number during certain seasons. Four employees are required to care for the volume of business in the office.

Mr. Thompson was born in Hastings, Nebraska, February 19, 1895. His father, S. M. Thompson, who is now traveling salesman for the True Company was for a number of years in the shoe business, representing on the road some of the largest shoe houses in America. His mother Hettie (Evans) Thompson, is a native of Illinois. The family moved from Nebraska to Davenport, Iowa, and in 1905 to Dallas. Mr. Thompson was educated in the schools of Davenport and Dallas and having completed high school he took a position in the mailing department of the Dallas Telephone Company. He later went to the engineering department of the telephone business and from there to the engineering department of the M. K. & T. Railroad. In 1915 he entered the motion picture business, taking a position as shipping clerk with the Warner Feature Film Company. He later became booking clerk and when the company was taken over by Mr. E. T. Peter he became his assistant in which place he remained for some time. The opportunity to get a feature film, Walker Whiteside in "The Melting Pot", presented itself and he took the chance. From the first the undertaking was a success and with his brother, Paul E. Thompson, he organized the True Film Company, January 1, 1918.

Mr. Thompson is unmarried and lives with his father at 832 North Ewing avenue, Oak Cliff.

OSEPH EDWARD LUCKETT, sales manager for the United Artists Corporation, Dallas, is a native of Petersburg, Va., born February 13, 1871. His father, C. E.

Luckett, now retired, was with the Adams Express Company for fifty-two years, and was the oldest active man in the express business in the United States when he retired. Mr. Luckett's mother was Sarah Francis Whitlock. His education was secured in the public schools of Washington, D. C.

Mr. Luckett is married and lives at the Southland Hotel. His wife was Miss Florence Balderston, daughter of Geo. W. Balderston, in the government service at Washington. They have one daughter, Mrs. Henry C. Grebe.

Mr. Luckett has had a long career and some rather remarkable experiences in the amusement field, both in the legitimate and in the movies. After leaving school he entered the post office in Washington and carried the first special delivery letter ever carried in the United States, from Frank B. Conger to President Grover Cleveland. He was in the post office for one year. He then entered the music business in Washington by selling tickets for concerts. This led to his entry into the show business, and from 1895 to 1908 he was proprietor and manager of the Columbia Theatre, Washington, D. C. From 1908 to 1915 he was engaged in the legitimate end of the business and was manager for Marguerite Clark, Elinor Robson, Walter Lackaye, Walker Whiteside, Viola Allen and Victor Herbert Opera Company. In 1915 he entered the movie field with D. W. Griffith and was connected with this great producer when the "Birth of a Nation," "Intolerance," "Hearts of the World," "Fall of Babylon" and "Mother and the Law" were filmed.

His connection with the United Artists Corporation was formed in July, 1919, when he was made

manager of the Dallas office of the company.

Mr. Luckett has spent thirty-one years in the show business. He gave the first show ever given in the White House for President Roosevelt and his family. He has seen every president inaugurated from President Hays to Wilson, but not including Wilson. He was the first man to get the newspapers to give a separate section in the paper to dramatic news. He has personally enjoyed the friendship of Presidents McKinley, Roosevelt, and Cleveland and is personally acquainted with ex-President Taft.

He believes Dallas will be a city of 300,000 people within the next ten years. The big picture producing concerns are recognizing its advantages as a distribution center and all of them will have offices here, he says. Texas has shown wonderful development in the past two years and does not have to go East to borrow money. Banks here are making wonderful progress, he asserts.

ERSCHEL STUART, district manager Southern Enterprises, came to Dallas in 1900 from Kentucky, in which state he was born near Franklin, July 17, 1888. His

father, Geo. Stuart, was a Kentucky farmer, and his mother was, before marriage, Miss Nancy Bailey. Six years in the country schools of Simpson County, Kentucky, comprised Mr. Stuart's school attendance.

When he came to Dallas he was only 12 years of age. He went to work for A. Harris & Co., and was with that firm for six years; he then went with Titche-Goettinger & Co., and was in their employ two years. Three years were then spent with Rogers-Myers Co., and then three years with Sanger Bros. During the eleven years Mr. Stuart was connected with the above firms he worked at night at the Dallas opera house as usher and doorman and ticket seller. In January, 1914, he went to work for E. H. Hulsey, at the Queen Theatre as publicity man and held this position until 1916, when Mr. Hulsey made him his assistant to look after ten theatres in different towns in the state. November 1, 1919, he became district manager for the company he is now connected with.

Mr. Stuart has personal supervision over seventy theatres in this district, which comprises towns in Texas, Oklahoma and Arkansas. The interests which he now represents recently erected theatres in Dallas, Little Rock and Bangor. There are over 1,250 people employed in the enterprises, and all are under the personal supervision of Mr. Stuart. In Dallas these theatres comprise the Queen, Old Mill, Hippodrome, Crystal and Palace, besides theatres in Fort Worth, Houston, San Antonio, Waco, Galveston and smaller cities.

Mr. Stuart was married in Dallas, Febuary 28, 1920, to Miss Lorena Fairbanks, a native of Texas, whose father was H. W. Fairbanks, now deceased. He is a member of the Dallas Advertising League, Rotary Club and Chamber of Commerce, and lives at 3501 Colonial Avenue.

Dallas will double its population in the next ten years, is the prediction of Mr. Stuart. It is the best city in the United States, he says, and Texas has the brightest future of any state in the Union.

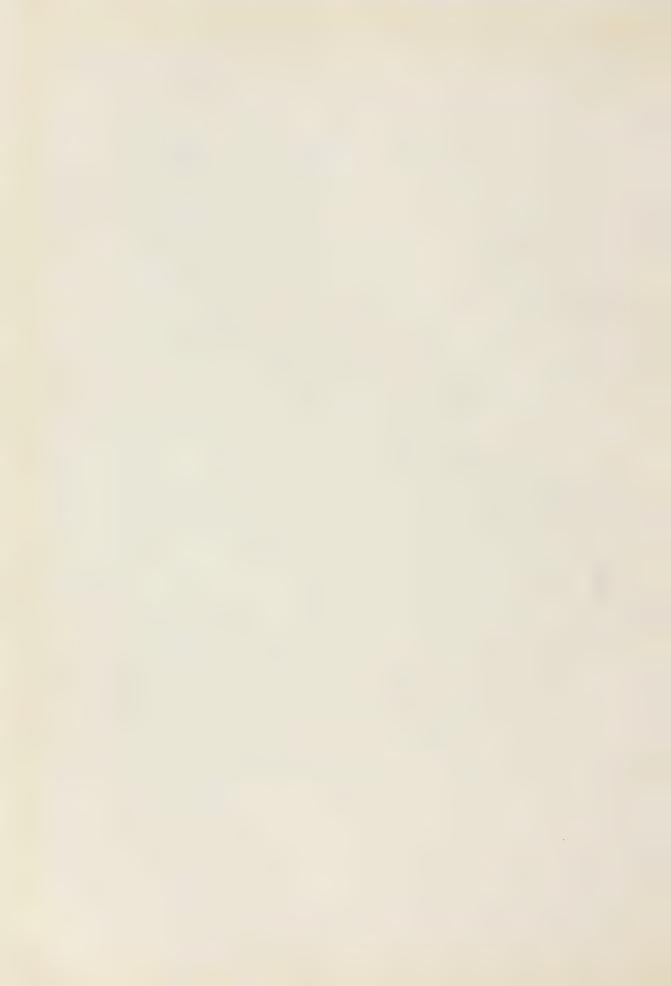


OUIS THEODORE PELLERIN. Helping to make Dallas the film center of the Southwest, Louis Theodore Pellerin, president of the R. D. Lewis Film Company, Inc., may

lay claim to being a pioneer in the industry in this section.



Joseph Eferchett



The R. D. Lewis Film Company is truly a product of the Southwest, maintaining offices in Oklahoma City, Little Rock and Dallas and serving more than cne thousand moving picture theatres in the states of Oklahoma, Arkansas and Texas. They handle films of the Independent Producers.

Mr. Pellerin is a "Son of the South," having been born in New Iberia, Louisiana, September 20, 1874. His father, L. A. Pellerin, now 83 years of age, is a retired lawyer and planter. The family is one of the oldest and most prominent in the state of Louisiana, his great-great-grandfather, Don Louis Pellerin, serving as governor general of the Territory of Louisiana when that section was a French possession.

He predicts a great future for Dallas and Texas and believes that the resources of his adopted state are of such phenomenal proportions that it is hard to grasp their extent.



W. MASTIN, head of the J. W. Mastin Company, came to Fort Worth from Quanah, Texas, in 1908 and since that time has been actively connected with the commercial

life of the city, for ten years conducting a real estate business and entering the oil game in 1918 in which he has been very successful.

Mr. Mastin organized the Fort Worth Oil Exchange and offered the first oil stock for sale in Fort Worth. He was the fiscal agent for a number of successful companies and in eight months handled one million dollars worth of stock.

In 1921 he erected a modern moving picture show building known as the Rialto on a choice location covering fifty by nine-five feet of ground at the southwest corner of Fifth and Main Streets. Mr. Mastin has the active management of the theater. Prior to making the design of the building Mr. Mastin visited many picture houses of the east and incorporated the latest features of the best shows in the Rialto. The building and equipment represents an investment of eighty thousand dollars.

A native Texan, Mr. Mastin was born at Stephenville, in Erath County, May 3, 1876, a son of James and Nannie (Williamson) Mastin, both members of prominent Alabama families and who removed to Texas in 1866 at the close of the Civil War. He was educated in the Stephenville schools and early in life engaged in business for himself. He was in the mercantile business at Santa Barbara, California, for fifteen years and then returned to Stephenville where he had extensive property interests, and entered the real estate and abstract business, continuing until 1907 when he located at Quanah for a year before coming to Fort Worth.

On March 17, 1901, Mr. Mastin was married in Alabama, to Miss Alice Watson. They have two children, James, Jr., and Lucile. They reside at 716 Jennings Avenue.

Because of its substantial financial resources and the spirit of co-operation between its citizens, Mr. Mastin believes that Fort Worth has a great future. He is an active member of the salesmanship club.



LEXANDER WALL and WADE SHEP-HERD, joint owners of the Producers and Exhibitors Picture Company, Dallas, have, in a remarkably short time, built up a

patronage in the film business which has seldom been surpassed.

The Producers and Exhibitors Picture Company has the exclusive distribution in Texas, Oklahoma and Arkansas for seventeen different independent producers, including the largest producers of Los Angeles and New York. The company is not only the largest independent distributors in the Southwest but the producers they represent have some of the best known movie stars in the business, including Charles Richmond, Leah Bair, Mable Juline Scott, Pearl Shepard, Gail Kane, Lottie Tilford, James K. Hackett, Henry King, and the noted western stars, Dakota Lawrence, John Lowell and Edgar Jones. More than 180 exhibitors are served requiring the maintenance of four traveling salesmen and eight local employes. Through dependable service the business is rapidly increasing.

Mr. Wall was born in Floyd County, Georgia, August 18, 1886, and after finishing the schools of Rome, Georgia, and the Peacock School of Atlanta. he was in the lumber business for a short time and from this he went into opera house work. From 1905 to 1910 he was assistant cashier of the Atlanta Journal and in the latter year he opened the first picture house in Atlanta, called the Electric Theatre. From Atlanta he went to Birmingham in 1911 and was in the movie business there until 1918 in which year he came to Dallas.

In June, 1904, Mr. Wall was married to Miss Mildred Burke and they have three children, Lillian, Richard and Alexander, Jr. Their home is at 3318 Swiss Avenue. Mr. Wall is a member of the Elks, Masons and Knights of Pythias, but the greatest enjoyment is from the associations of his own home.

Mr. Shepherd was born in McNeil, Arkansas, June 10, 1893, and was educated in the schools of McNeil and of New Orleans. In 1911 he took a position in the clerical department of the Wells-Fargo Express Company in which he remained for five years. In 1916 he became manager and part owner of the reference bureau in New Orleans which place he left in 1918 to enter the army. He was in training at Camp Martin, New Orleans, Fort Crockett, Galveston, and had a special course in coast artillery at Fort Monroe. On January 2, 1919, he was discharged with the rank of sergeantmajor and soon afterwards entered the partnership with Mr. Wall. He is a member of the Masonic and Elk lodges.

Under the combined direction of Mr. Wall and Mr. Shepherd, the Producers and Exhibitors Picture Company is destined to maintain its place as leader of the film distributors of Dallas and will cover a constantly enlarging territory. Efficient service with films of the highest class of merit is not to them a mere policy but is an accomplished ideal.



K. JOHNSTON is responsible for the pleasurable moments of the thousands who attend the movies daily in Texas, formerly as the manager of the United Picture

Exchange, later of the Robertson-Cole Distributing Company and now as manager of the Fox Film Co., and as manager of the Specialty Film Company, Dallas. Beginning a few years ago as an insignificant move, later becoming of an untamed nature. the moving picture business today is the most universally patronized industry of the world and is a potent factor for culture and education. It is in ushering in this later phase of the business, its cultural and high class of entertainment nature, that Mr. Johnston and the organization he serves are leading.

Mr. Johnston is also secretary-treasurer of the

Oklahoma Specialty Film Co., with general offices in Oklahoma City.

P. K. Johnston was born in Buffalo, N. Y. January 17, 1890. His father, F. G. Johnston was a civil engineer who emmigrated from England and the mother was Elizabeth (Knox) Johnston of Scotland.

The Buffalo school system began the youths education which was finished at Renaesslaer Technical Institute at Troy, N. Y. From college Mr. Johnston went with the engineering department of the New York Central Railway. He severed his connection to enter the automobile industry, with which he was identified from 1911 until 1914. During this time he was with the Oakland Motor Company, at Pontiac, Michigan, and as director of many racing drives, hill climbing contests and endurance runs, he won many records for the Advertising Department of the Oakland Motor Company. In 1914, Mr. Johnston began his affiliation with the picture industry with which, in various organizations he has been prominently identified since. His beginning was with the General Film Company of Buffalo. Later he was made manager of the Rochester office, then later still of the Syracuse business. In 1916, he resigned to open up the Paramount office in Syracuse and was then transferred to Cincinnati. In September, 1917, this affiliation was broken by the Call to Arms as P. K. Johnston enlisted for service and was assigned to the Wilbur Wright Field at Dayton, Ohio. His experience and talent were soon discovered and the Government transferred him to Washington, D. C., to the Liberty Theatre Department. His was the supervision of the Liberty Theatres in six camps in the Southwest Division. In April, 1918, he was commissioned First Lieutenant and promoted to the Captaincy in September of the same year. He wrote many magazine and newspaper articles on what the Liberty Theatres were doing at the camps. In February 1919, he received his discharge and came to Dallas at once with the Triangle Company as assistant manager. In August he was promoted to the managership and from that date has been serving in that capacity with some of the largest companies.

On January 23, 1915, romance prevailed and Miss Una Keach of Buffalo, N. Y., became the bride of Mr. Johnston. Their residence is at 3827 Cedar Springs Road. Mr. Johnston is a York Rite Mason and a member of Hella Temple Shrine and one of the most public-spirited citizen Dallas has. He believes thoroughly in the future of the metropolis of Texas as a leader ranking with St. Louis and he will be prominently identified with the largest moves in the picture industry of tomorrow for the Southwest as he is a leader in this organization today.



ILLIAM R. SPARKMAN, owner of the George W. Loudermilk Company (undertakers), 1937 Main Street, Dallas, although a comparatively recent arrival in Texas, is

at the head of a business concern which had been developed into a well seasoned and prosperous institution a good many years before he assumed ownership. Owing to this fortunate circumstance, he has been able to make an auspicious beginning in Dallas, but if one may judge by the annals of his previous career, the position he occupies at the head of his newly acquired business gives him an appropriate standing among those of our citizens who are accomplishing big things.

At the time of his birth, his parents, William

Newton and Anna (Galloway) Sparkman were living in Saulsbury, Tennessee where they were interested in plantation work. Here the younger Sparkman attended the public schools and prepared for his higher education. Later he attended the West Tennessee Academy at Saulsbury, Tennessee, then Union University at Jackson. From 1893 to 1895 he worked at the local newspaper, the Jackson Dispatch, but for the eleven years following was associated with the local undertaking firm of Umphlett and Griffin. In 1906 he became a partner of Patton, Sparkman, Norwood Company and continued with this organization until 1908. Then he bought out the other interests and continued the business under the name of Sparkman Undertaking Company, until 1920 when, on June 8th, he disposed of his interest and came to Dallas after purchasing the business of the George W. Loudermilk Company.

During his business career in Tennessee he was known as a leader in all matters pertaining to his profession, and he was always active in every movement launched for the protection or advancement of undertakers and embalmers. He was one of the authors of the bill which became a law regulating the state board of examiners in Tennessee in regard to restrictions on embalming and the practice of the profession of embalmer and after the passage of the law, was made president of the board of examiners and held that position for several years.

On January 16, 1900, he was married to Miss Lucile Cotten, daughter of Dr. Hal Cotten, of Jackson, Tennessee. They have two sons, Louis and Hal, and have made their home in Dallas at 1937 Main

Outside of his profession Mr. Sparkman has been unusually active in the work of various organizations. He has been made a Mason and has membership in the Elks and the W.O.W. In the short time that he has been in Dallas he has become associated with the Dallas Chamber of Commerce and has been elected to membership in the Rotary Club. He expresses himself as delighted with all of his new relationships and is especially optimistic for the future of Texas as well as Dallas.



D. THRASH, Theatre Equipment, is a product of Granbury, Hood county, Texas, where he first saw the light of day, January 2, 1886. His father S. J. Thrash, came to

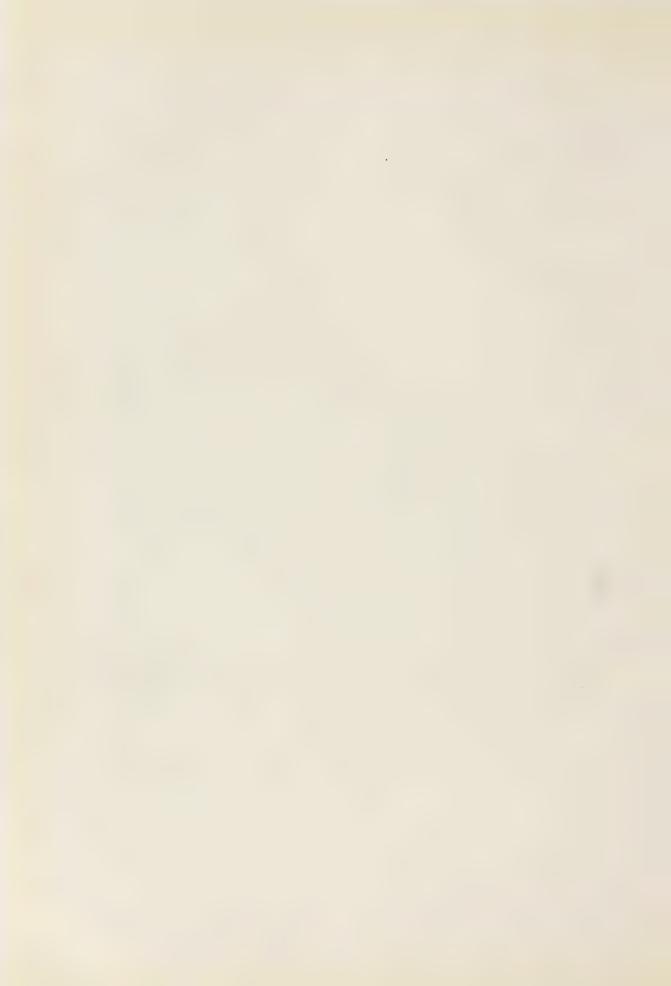
Texas after the Civil War and engaged in the drug business. His grand father, P. H. Thrash, was a Captain of the Confederate Army. His mother, who was Lucy Braus, of Iowa, operated the leading hotel in Granbury from the time Mr. Thrash was fourteen years old. His hotel experiences took him to Houston, Texas, where he was a hotel clerk from 1902 to 1905, when he came to Dallas and accepted a position with the John Deere Plow Company. From 1906 to 1910 he was connected with the Texas Seed and Floral Company, and was order clerk when he left that company in 1910 and went with a film company as bookkeeper.

After one year in Atlanta, Ga., as secretary-treasurer of the Consolidated Film Company, Mr. Thrash returned to Dallas in 1912 and entered business for himself as the R. D. Thrash Film Company, handling theatre supplies. In 1916 he sold the business to the Southern Theatre Equipment Company and became manager of the business.

Mr. Thrash's business covers the territory embraced in the States of Texas, Oklahoma, Arkansas, Louisiana, New Mexico and Arizona, and depends



Will. Reparkmen



almost entirely upon mail orders, of which there is a large volume. Only two representatives are on the road.

His business is confined mostly to motion picture projecting machines, and at this time there is considerable demand for portable machines for churches, civic organizations and schools. He also features the Gardiner Velvet Gold Fibre Screen, which is proving a great success and being used by a great many of the theatres using a metallic surface screen. Mr. Thrash guarantees this screen to be better than any other screen on the market. Lobby display frames and other kind of frames are also handled by the company, and Mr. Thrash is the local representative of the Greenwood Individuality electric

Mr. Thrash married Miss Addie Helen Moses, January 26, 1910, and their home is at 420 West Eighth Street, Oak Cliff.

Mr. Thrash is a member of the Chamber of Commerce, Dallas Auto Club, Dallas Automobile Country Club and the Fin and Feather Hunting and Fishing Ciub.



S. CAMPBELL, associate manager with his brother, R. C. Campbell, of the Campbell House, the five story hotel located at the corner of Elm and Harwood, has as his

object the operation of a hotel that is clean and up-to-date in every respect. He is carrying out the policies and ideals of his late father, A. W. Campbell, who built the hotel and who at all times insisted upon the highest ideals of cleanliness, both physically and morally. The Campbell House enjoys a reputation of being one of the cleanest hotels in Dallas and this reputation is the result of the strict adherence to the policies laid down by the elder Campbell when the hotel was opened to the public in 1911. The hotel is built of brick and concrete, has five floors and basement occupying a plot of ground eighty by ninety feet fronting on Elm Street. The hotel has 110 rooms and is strictly modern and fire proof and is operated on the European plan.

P. S. Campbell is an engineer by profession and following his preliminary education in the Dallas public schools attended the Pennsylvania Military College where he graduated with the degree of civil engineer. He assisted in the construction of the Campbell hotel and was one of the engineers on the Dallas-Oak Cliff viaduct. He also did considerable street and highway construction work in Dallas and vicinity and for several years was engaged in highway construction in Los Angeles County, California. He returned to Dallas from Los Angeles in 1917 and the following year went to Wichita Falls where he established the Campbell Engineering and Construction Company and did a great deal of street and road work in Wichita County. He was also the engineer in charge of some of the levee and water works construction at Burkburnett.

Mr. Campbell is the son of A. W. and Sarah (Clark) Campbell and was born in Dallas, June 22, 1884. He was married in Dallas in 1912, to Miss Georgia Brooks. He is a member of the Dallas Chamber of Commerce and the Masonic Fraternity and takes an active interest in all matters pertaining to the advancement of the city commercially, socially and morally.



AVID JAMES HODGES, Southern representative of Waterson, Berlin and Snyder, New York music publishers, with local headquarters at the Song Shop, Dallas, has been

a resident of Dallas since January 5th, 1916, and has developed a wonderful business in sheet music, featuring popular songs and the best hits of musical comedy and light opera. Waterson, Berlin and Snyder are publishers of some of the most popular music offered the public in the United States and Mr. Hodges is acquainting the people of the territory with their tuneful scores as soon as the music is off the press.

A native of Arkansas, Mr. Hodges was born at Fort Smith on November 14th, 1894, a son of G. J. and Martha A. (Brown) Hodges. After attending the public schools and the high schools of Fort Smith, he began railroading and worked for the Frisco Railroad as fireman. He then went with the Midland Valley and was promoted to be Master Mechanic of the Western Division of this road. After leaving railroad work he was engaged as salesman for the Equitable Trust Company for a year and a half before becoming identified with Waterson, Berlin and Snyder.

An excellent singer, possessing a rich, strong voice, Mr. Hodges is in great demand as a singer and lends his talents freely to charitable movements in Dallas. He is a remarkable entertainer and has a wonderful stage presence, which combined with his happy personality makes him one of the most popular of the young men about town. He numbers his friends by his acquaintances and his jovial good humor makes him easily the center of any company in which he is found.

Mr. Hodges is unmarried and resides at 3608 San Jacinto Street.



HARLES S. PAPA, business manager of La Tribuna Italiana, Dallas, publishes an enterprising paper of special interest to his fellow countrymen but read extensively by

all who are concerned with progressive movements and vivid accounts of the world's happenings. Mr. L. E. Adin is the editor of this publication, and he and Mr. Papa are its owners.

La Tribuna Italiana was organized by Mr. Papa and began publication on June 20, 1914. Now, after six years of continued prosperity and increasing popularity it has attained a circulation of 7,000 and has an enthusiastic following. Much space is devoted to national advertising, and it is read in every state in the Union, mostly in Oklahoma, Louisiana and Texas.

A native of Italy, Mr. Papa was born in the picturesque village of Cefula on June 13, 1888. His parents were Pasquale and Santa Papa, whose families for generations back had lived in this community. Mr. Papa attended the public schools of Italy and upon graduating determined to carry out a long cherished plan to come to the United States. He arrived in this country when he was seventeen years of age. Possessing exceptional business qualifications, he was employed at different business concerns, always with marked success and rising prosperity, until in 1914 he founded La Tribuna Italiana in Dallas.

His marriage to Miss Rosa Reele of this city was celebrated on March 5, 1911. Mr. and Mrs. Papa reside at 1214 South Akard Street.



RS. EUGENIA B. MOORES, principal of the Moores Preparatory School, 4411 Bryan Street, has back of her institution, a remarkable record of growth and success.

Mrs. Moores has built up a school that is accredited by the leading colleges and universities of the country. The thoroughness of her methods and the strength of her faculty is shown by the splendid records made by her students who have gone on to college, and by the fact that no pupil of hers has ever been refused admittance to any college or university at which they have applied. Mrs. Moores' native ability, her determination and zeal, and above all her strong, magnetic personality have enabled her to do big things with the young generation under her care, and to develop a school unexcelled by any in the country.

Upon the death of her husband and in 1904 Mrs. Moores began teaching private classes. In 1910 she established the Moores'Preparatory School, a select private school limited to one hundred pupils. It has run to full capacity each term. Nine instructors are engaged to assist her, and the course of study includes all grades from primary up through high school work. Aside from this a liberal course of fine arts is offered including oratory, expression, piano, violin, and all languages. It is a coeducational institution and said to be the only school in Dallas not assisted by outside instructors. Mrs. Moores is anticipating great work in the next year enlarging her school.

Mrs. Moores was born in New Orleans and is remembered there as Miss Eugenia B. Du Laval. Her mother, Louise S. Tabor was from Tuscolosa, Ala., and her father, John A. Du Laval, was from Lynchburg, Virginia, and prominently connected. Mr. Du Laval upon his death had taken the highest degree of Masonry. Mrs. Moores attended the Loquet Institute of New Orleans and from there continued her studies in Staunton, Virginia, where she received her A. B. degree. She went on to Vassar and received an A. B. degree from that institute also. She has done much special work at Columbia, New York City.

Her marriage to Thomas P. Moores, a Confederate soldier, was celebrated at her New Orleans home. She has four children, Tabor David, Aelian, Claudine, and Alyne, and resides at 4411 Bryan Street.

By reason of her extensive education and personal attributes Mrs. Moores is peculiarly fitted to instill in the youths of the South those qualities of character that develop high minded, noble men and women and raise the standard of citizenship.



ARRIE B. MEAD WOODROW, principal of "The Woodrow School of Expression and Physical Culture," 1205½ Elm Street, has for the past twenty years been a potent

factor in the educational circles of the city of Dallas, during which period a large number of the best citizenship of Dallas have received tutelage under the refining influence of her institution of learning. The Woodrow School of Expression was established by Mrs. Woodrow in 1900, and it is due to her competent management and the influence of her wholesome personality, as well as to her ability and efficiency as instructor that the school has been brought to the position it now occupies, as the leading institution of dramatic and expressional training in the Southwest.

Besides herself three competent instructors are employed and during the 1920-21 term 188 students were enrolled. Advanced training in expression, impersonation, voice building and gesture are offered. The dramatic work is conducted by Mrs. D. E. O'Brien, from the Sargant School of Acting, New York City. Miss Shirley Carr, of Egan School of Los Angeles, institution of art and action. Conceding literature to be an integral part of dramatic art, a liberal range in subject matter is provided from grammar to psychology. A finely equipped gymnasium is one of the advantages, and gymnastics and light implement work, including fencing and dumb bell drills, are given special attention. Free standing, aesthetic dancing, and all branches of the art that develop grace and poise are emphasized, the aim being to give to the American girl an air of quiet culture and refinement.

The school is affiliated with the Leland T. Powers, Emerson and Curry schools. After receiving a diploma from the Woodrow school a student can graduate from any of the above mentioned with one year's work.

Mrs. Woodrow is a native Kentuckian, having been born in Louisville on October 17, 1871. Her mother was Caroline D. Seaman, of Carthoga, Missouri, and her father, Charles W. Mead, of Kentucky. After graduating from the Louisville high school she attended the state normal of Louisville. Later she entered the New England College of Oratory, receiving her B. O. degree in 1894.

In 1891 Mrs. Woodrow came to Texas to accept a position in Baylor College of Belton, Texas. She taught there for three years, leaving Baylor to accept a place on the faculty of Austin and Mary Nash College at Sherman, where she remained until 1900 when she came to Dallas to establish her own school. During the summer months, while teaching in the colleges, she headed the Western Chautauqua at Boulder, Colorado. She was married in 1899 to Otho Dwight Woodrow, of Sherman, Texas.

Mrs. Woodrow is a member of the First Presbyterian Church. Her home is at 1925 South Boulevard. She is a woman of wide experience and education and an asset to the community.



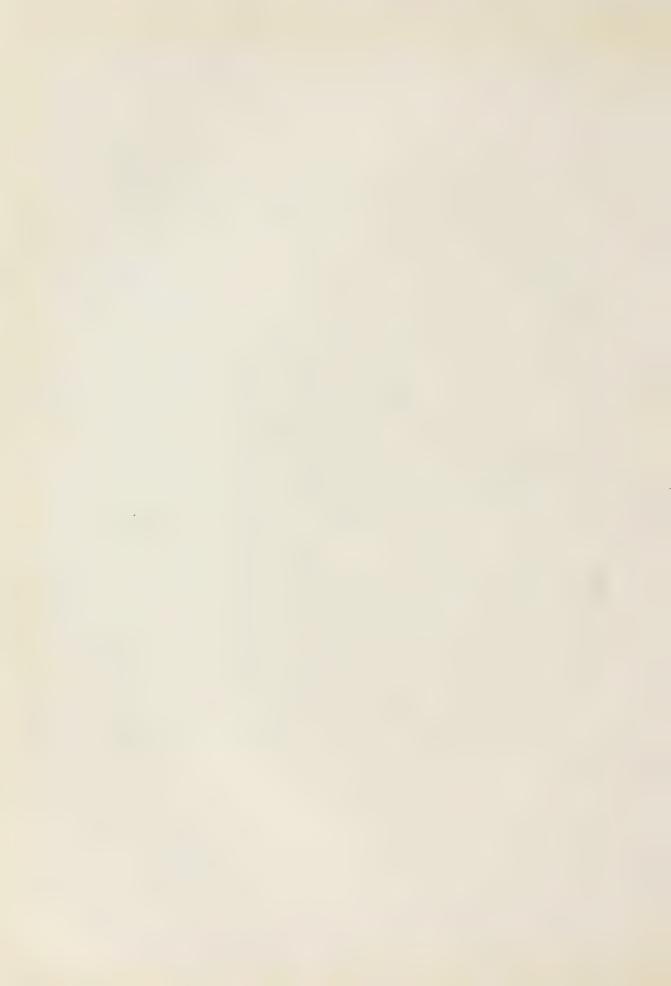
R. HIRAM A. BOAZ, B. S. A. M. D. D., president of the Southern Methodist University has been an important figure in the educational work of the Southwest for over

twenty years. Dr. Boaz is recognized as one of the ahlest pulpit orators in the church. In his pastorial work he achieved quickly a reputation for force and executive ability and the Universities of the Southwest, recognizing his qualities of leadership, hastened to secure his services. He became president of Southern Methodist University February 20, 1920.

The Southern Methodist University combines the highest scholastic standards with strong moral influence. The faculty is composed of seventy-seven professors and instructors, and fourteen hundred students are enrolled. The curriculum offers a wide choice of selective subjects, for which the following degrees are conferred: College of Liberal Arts, B. A.; Department of Science, B. S.; Department of Commerce, Finance and Accounting, B. S.; Theology, B. D.; School of Fine Arts, B. M. The ideal of the University is the development of well poised personality through intellectual, moral, social and physical training.



Mr. E. S. Hoones



Dr. Boaz was born in Murray, Kentucky, December 18, 1866. His father, P. M. Boaz, was a planter. His mother was Louisa Ann Ryan, and both parents were descendants of pioneer Kentucky families. Dr. Boaz received his education at Southwestern University, Georgetown, Texas, taking his B. S. degree in 1893 and his M. A. in 1894. He spent two winters at Columbia University doing special work, and in 1906 received his D. D. degree from Kentucky Wesleyan. From 1893-94 he was pastor of the Methodist Church in Fort Worth. At the expiration of the alloted three years he was sent to Abilene, Texas where he remained two years. He was next pastor of the Dublin Church and in 1902 was elected president of the Polytechnic College at Ft. Worth. In 1911 he left Polytechnic to accept the vice presidency of S. M. U. Two years later he was offered the presidency of Texas Woman's College and served in that capacity for five years, or until 1918 when he was elected secretary of the Board of Church Extension of the Methodist Episcopal Church, South, with headquarters at Louisville, Ky. He was serving on this board when the Southern Methodist University succeeded in securing his services as presi-

Dr. Boaz was married in 1894 to Miss Carrie Browne, of Luling, Texas. They have three children, Ruth, now Mrs. Clarence Pennman; Edith, who is now Mrs. Prentiss M. Terry and living in Vienna, Austria, and Mary Louise. Dr. and Mrs. Boaz make their home at 6000 Hillcrest Avenue.

Dr. Boaz is a Shriner, a member of the City Club, the University Club, Rotary Club, Bonehead Club and the Methodist Episcopal Church, South. He has been largely responsible for the splendid achievements of the colleges and universities with which he has been connected. Few men in the South have done more for educational uplift, or have exerted a better influence in the church and out than Dr. Boaz.

RS. A. A. COCKE, president of the Cocke School of Expression, 727 Zang's Boulevard, is prominent in the literary, educational and social centers of Dallas. She is the wife of

A. A. Cocke, one of the foremost lawyers of Dallas and a recognized power in the legal profession. He is at the head of the law firm of Cocke and Cocke, and also heads the Home Builders' Association. Aside from her school work, which is carried on in a thorough and efficient manner, Mrs. Cocke takes a leading part in the literary clubs of the city, carries on civic improvement and uplift work, and delivers lectures before educational bodies. She has a strong, magnetic personality, as well as a studious mind and a genius for methodical management.

The Cocke School of Expression was established and incorporated by Mrs. Cocke in 1910. Besides herself three competent and carefully selected instructors are employed. The capacity of the school is about one hundred for the year, and high school diplomas are required for matriculation. The school conducts two courses: the teachers' and readers' course can be completed in two years, the professional course requiring four years. The curri-culum offers an interesting and varied assortment of selective subjects. The English course includes psychology, mythology, composition, rhetoric and grammar. Courses in drama, the novel, poetry, story telling, and the staging of plays are under excellent supervision. Special attention is given to voice culture, physical culture, and the psychologi-

cal development of expression. From this liberal range of subjects and the thoroughness with which they are taught, the opportunities of the school are far-reaching. Many graduates of the school are holding high places on the platform and in schools and colleges over the country.

Aside from her school work and civic interests, Mrs. Cocke travels extensively doing reading and lecturing. During the years of 1919 and 1920 she has read at the Chautauqua Association in New York City.

A native of Sheboygan Falls, Wisconsin, Mrs. Cocke began her education in the public schools of that city, where she is lovingly remembered as Miss Daisy Anna Dixon, daughter of A. B. and Anna Burrows Dixon. Upon receiving her high school diploma she entered the Oshkosh Normal, going from there to the University of Chicago. She completed the course of study at Chicago and went on to the Columbia College of Expression where she received her master degrees in oratory. Aside from this she has done much special and extra work. Following her graduation from Columbia she taught in the public schools of Sheboygan Falls for five years, and then went out to Pueblo, California, as instructor of expression in the high school for another five years. In 1906 her marriage to Mr. Cocke took place in her home town of Sheboygan Falls and Mr. and Mrs. Cocke moved to Dallas. She was too much engrossed in her art to give it up entirely and after a time conducted a class in the Landon Conservatory of Music and Expression. In 1910 she was able to carry out plans that she had long cherished of establishing a school of her own. Mr. and Mrs. Cocke have one daughter, Estelle Loraine, nine years old.

Mrs. Cocke is a member of the P. E. O. of America, the leader of the literary department of the Dallas Woman's Forum, leader of Nu Zeta Club, leader of the Friday Afternoon Literary Club, a member of the Dallas Pen Women, past vice-president of the Civic Charities Association, a member of the First Methodist Church, and lectures weekly to the Dallas Kindergarten Association.



IVIAN LOUISE AUNSPAUGH, proprietor and director of the Aunspaugh Art School of Dallas, founded the oldest art school in Texas now in operation.

The Aunspaugh Art School was established by Miss Aunspaugh and Miss Clyde Chandler as a studio for general art work in 1898. The present name was adopted in 1892 when Miss Aunspaugh developed the studio into a school with regular courses of instruction which include painting, drawing, modeling, out door sketching, illustrating, cartooning, commercial art, decoration and designing. Miss Aunspaugh has worked out the curriculum of her school with individual expression as the basic thought. A student is encouraged to follow that line of work for which he shows the greatest aptitude, though special effort is made to give to each student separate cover and attention to develop originality, and to provide a thorough knowledge of the fundamental principles of technique and the science of color.

The general art course requires four years for completion. This course prepares students for college work or individual studio work. The normal course, which may be completed in two years, gives thorough preparation for work in public schools.

Students are under personal supervision of Miss Aunspaugh. The increased number of students enrolled each year makes assistant instruction neces-

Miss Aunspaugh was born in Bedford City, Virginia. Her father, John H. Aunspaugh, was a cotton buyer of Rome, Georgia. Her mother was Miss Virginia Fields Yancey. Both were from old and distinguished Virginian families. Miss Aunspaugh is a graduate of Shorter College at Rome, Georgia. Later she went abroad and was a student at the Carlarossi School and a pupil of Mucha, Paris, France. She also studied in Italy under Weld, and was a pupil of Fritz, New York, and of Cecile Payne (miniaturist) Chicago, and was a member of the New York Art League.

The Aunspaugh family moved to Dallas, Texas, in 1891. During the term of 1891-2 Miss Aunspaugh was instructor of art in a college at McKinney, following this with a year of supervising art instruction in the public schools of Greenville. In 1893-5 she taught in the Masonic Female College, Bonham, Texas. The following term she came to Dallas and accepted a position as decorative art instructor in St. Mary's College, where she continued for several years. She was at one time head of the art department of Patton Seminary.

Miss Aunspaugh attends the Episcopal Church and is leader of the art department of the Woman's Forum. Her home is at 3405 Bryan Street.

RS. FANNIE GALLOUPE, proprietor and manager of the Galloupe Hotel, 2009-11 Main Street, came to Dallas in 1888, and has been in the hotel business since 1904, when

her husband, Benjamin Franklin Galloupe, to whom she was married in Dallas, October 9, 1900, and who is now dead, operated the St. James and the State Hotels for a period of ten years. The Galloupe, under the management of Mrs. Galloupe, is one of the most popular family hotels in Dallas, a reputation gained by giving the owner and manager's close personal attention to the comfort of its guests. There are sixty rooms, all with private baths, and special attention is given to the transient trade, and it is said that when you are a guest at the Galloupe once you will always make it your stopping place when you visit Dallas.

In addition to the hotel, Mrs. Galloupe is also interested in real estate and owns four apartments at the corner of Haskell and Simpson Streets, and two apartments on First Avenue near Fair Park, and one on Pocahontas Street. These she rents to desirable tenants.

Mrs. Galloupe is a native of Galveston, Texas, but came to Dallas before she attained her majority and was educated in the Dallas public and high schools. Her father, Paul Slewvich, was a native of Bohemia, and her mother, Annie Browvinch, was a pioneer resident of Texas.

Mrs. Galloupe is a thorough going and efficient business woman, and has made splendid success in the management of the Galloupe Hotel and her other enterprises. She is just as great a booster for Texas and for Dallas as there is in the state or the city, and is always ready to co-operate in any movement that is inaugurated to advance the interests of either state or city. She is a member of the Dallas Chamber of Commerce and contributes freely to that institution, thereby helping it to function in a way

that will inure to the benefit of the city. She is also identified with the Beacons Building Association.



RS. J. H. MEYER, proprietor of the Meyer Superior School of Artistic Dancing and Aesthetic Culture, 13311/2 North Peak Street, has been influential in inaugurating

dance reform and helping to eliminate whatever has been objectionable in the terpsichorean art. The fact that Mrs. Meyer is a leader socially gives significance to her determination to formulate proper dance standards and regulations. Mrs. Meyer spends her summers at the Astor Hotel in New York, attending the American National Association Masters of Dancing and searching for what is new and beautiful in dancing. Close association with the leading teachers and master dancers of the world, combined with a native grace and culture, have enabled Mrs. Meyer to make of her dancing school a cultural and social force in the southwest. She has four standards: Dignity, correct dancing, good music and modest cos-

The Meyer School of Dancing was established in 1907 in the Phoenix Hall on Jackson Street, where Mrs. Meyer's father, Prof. J. Mook, conducted a dancing school 35 years ago. Mrs. Meyer moved to the present location in 1913. The term begins September 25th and ends May 31st, with several hundred in attendance each term. All ages are taught, beginning with three years. In many cases whole families attend together. Classes are conducted in all branches of dancing from the simplest ball room steps to the most intricate ballet dancing. In 1913 Mrs. Meyer established the tea dan-sants at the Adolphus Hotel and was hostess and official chaperone at the Adolphus for seven years, serving under both managements. When she resigned, her school demanding her full time, she was the last of the original official force.

Mrs. Meyer was born in Memphis, Tennessee. Her mother was Emma Johns, and her father, from whom she inherits her ability, was Prof. J. Mook, pioneer dancing teacher of Texas and the South. Prof. Mook made his home in Memphis and spent short periods each year in Texas towns conducting classes. She attended the Memphis public schools and the Higbee School for Girls. She studied dancing under her father and later went to St. Louis and was a pupil of Clendenen. She also attended the Vesoff Serova School of New York, and the Moscogno School of New York. She has studied under Madam Menzelli, Tarasoff, and Edward de Kuryto. all of New York, and has attended many other schools. She holds many valuable dancing diplomas.

Mrs. Meyer is Dean of the Women, served for years on the Board of Directors of American National Association of Masters of Dancing and at present is supervisor for state of Texas and is a member of the examining board.

Mrs. Meyer came to Dallas in 1902. She has taught in St. Mary's School and the Morgan school and other schools of the city, and has given dancing instruction in all the clubs in Dallas. She was the first teacher in Dallas to inaugurate the residence studio. She has recently attended the A. N. A. Normal, 116th Street and 8th Avenue, New York, and the A. N. A. convention which meets in New York from August 25th to September 1st. Her New York address is the Astor Hotel. After September the 10th she is in Dallas at 13311/2 North Peak Street.



Mir Hanne Salloyse



R. AND MRS. R. L. SHAMBURGER. "The School of Efficiency" is very aptly applied to Shamburger's Select Business College, 5111 Columbia Avenue, of which R. L. Shamburger is president and Mrs. Shamburger is secretary and treasurer. This remarkable school teaches its own system of shorthand, "Select Shorthand," a copyrighted term and actually prepared students to write any word in the English language in from five to seven days. The keynote of the school is "thoroughness," therefore some idea of the value of a course of instruction gained in this institution is reached when it becomes known that the Shamburger School holds the world's record for speed, legibility, and efficiency. Its graduates have won wide reputations and are in ever increasing demand. That Mr. and Mrs. Shamburger have been able to build up in five years a school of such standing speaks volumes for their ability, the close personal attention each pupil obtains, and the usefulness of their methods when applied to actual business.

The Shamburger Select Business College was established in Dallas by Mr. and Mrs. Shamburger in 1915. It has a student capacity of from 400 to 500. The combined bookkeeping and shorthand course runs from seven to ten weeks, new classes starting each week so that entrance may be made at any time.

For the accomodation of those who cannot enroll for day instruction, but desire to broaden their efficiency by commercial training, night classes are conducted. Tuition for the course is \$65.00; for a course that combines bookkeeping, \$130.00 minus 10 per cent. The comptometer course is \$25, and the dictaphone \$5.00. Positions are assured all graduates.

Mrs. Shamburger comes from the old and aristocratic town of Marshall, Texas. Her parents, W. G. and Eliza J. Crover Jackson are pioneer residents and prominently connected in East Texas. She was graduated from the High School of Marshall and took extensive courses in the Tyler Commercial College of Tyler, Texas. Her first work was as teacher in the public schools of Tyler. Later she taught commercial branches in private classes in various Texas towns. This instruction she continued until September 12, 1915, when she and Mr. Shamburger established the Shamburger Select Business College.

Robert Lee Shamburger was born in Wood County, Texas, on the Fourth of July. He was educated in the public schools of Wood County and the Omen select schools, supplementing this by business training in the Tyler Commercial College, from which institution he was graduated. It was here that he became acquainted with his wife, then Miss Julia Jackson, and their marriage was celebrated in 1909 at Harleton, Texas. Mr. Shamburger's father was S. L. Shamburger, a cotton planter, and his mother was Mrs. Mary Morrow Shamburger. Upon leaving college Mr. Shamburger took a position as bookkeeper in a mercantile establishment at Winnsboro, Texas. He soon went into business for himself, carrying a line of shoes and men's furnishings, and successfully conducting this business for several years. Later he moved to Pittsburg, Texas, where he was connected with the banks of that city, and was also cashier of the First State Bank at Avinger. Texas. In 1912 he went to Marshall and taught for the two years preceding the establishment of his Dallas school.



RS. J. A. TABOR and REV. J. A. TABOR. The modern tendency toward vocational training and the growing sentiment regarding the value of productive work, formed

the inspiration for the Tabor idea of a business college, in which Rev. J. A. Tabor and Mrs. J. A. Tabor are the prime movers. Rev. and Mrs. Tabor have put into their schools the result of the highest educational advantages and years of experience.

The Tabor Business College in Dallas was established by the Tabors in June, 1919, it has turned out many graduates who are winning success and rapid promotion in business circles of the city and the state.

While she has spent most of her life in the South, Mrs. Tabor is a native of Ohio, having been born and reared in Chesterfield. Her parents were P. J. Williams and Martha Remy Williams, also of Ohio. They moved south when Mrs. Tabor was a girl and she attended the Arkansas city high school, going from there to the University of Oklahoma, where she received an A. B. degree. After completing her education she taught in the high schools of Ponca City and Watonga, Oklahoma, and for three years was teacher in public schools in Texas. In 1898 she was married to Rev. J. A. Tabor, at that time a minister in the Christian Church, and for sixteen years after their marriage the two were state evangelists of Oklahoma for the Christian Church, conducting revivals throughout the state. Both Mrs. Tabor and her husband are ordained ministers. Believing that there was a need of trained instructors in vocational guidance, the Tabors determined to devote their energies to this end. Business colleges were established by them at Henderson, Carthage, Wills Point and Dallas. The schools were each immediately successful, enrolling over a hundred students apiece which was their full capacity. Before coming to Dallas Rev. and Mrs. Tabor spent six months in Eastland.

Rev. Tabor is a native Texan. He was born in Bogwell, Red River County, Texas, on February 15, 1872. His father, M. B. Tabor, was for twenty years a teacher in the public schools of Texas. His mother, Mary Bogwell, was from an old and prominent family, the town in which their homestead is built bearing the family name. Rev. Tabor attended the public schools of Texas, after which he entered the Polytechnic Institute of Thorp Springs, supplementing this by a thorough course in the Metropolitan Business College of Dallas. While still in college he was admitted to the ministry and began preaching. Upon moving to Oklahoma he acceded to the urgent solicitations of his church that he take up evanglistic work. There is not a corner in Oklahoma where Rev. Tabor is not known and loved through his splendid efforts. It was in 1913 that Rev. and Mrs. Tabor returned to Texas, having given up their evanglistic work to establish business colleges.

They have six children, Mary Rena, Don Clinton, Charles Elmore, John Remy, Lois Pearl and Helen Bernice. Rev. Tabor is a member of the Masonic fraternity, and both he and his wife find time outside of business hours to take a leading part in church work, and are deepy interested in the welfare of the community and the furtherance of better living conditions.

B. LOUCKX. For the beinning of the mighty Dallas of today, one has to go to the heart of France. Seventy years ago there was no Dallas, but, across the seas,

there lived, wrote and influenced the lives of multitudes, a French philosopher whose system of thought was daily expressed in official newspapers in Paris, London and New York. This philosophy-Fourierism-was bold enough, comprehensive enough, consistent enough and sufficiently persuasive to attract the attention of intellectual young men of Europe and America. As a result of this force and the activity of a Franco-Texan Colonization Company with which J. B. Louckx was connected, the latter and some time later Charles Capy and a few other young Frenchmen came to America and located in Texas. The location selected was that occupied now by the environs of Dallas, and, in fifty-six days, a colony of 500 French, Swiss and Belgians, mostly French, reached New Orleans, Galveston in three more days, and in another day and a half Houston and then through twenty-six days made their way to Dallaspurely a French colony then called La Reunion because of the various nationalities represented in its citizenship. Such was the beginning of Dallas; it was not Dallas at all, it was the French La Reunion and had the idea of a colonization been successful as planned, Dallas would have rivalled New Orleans as a French city. The first house on the present site of the city proper was built and owned by these French. And though no more colonists came, yet the industry, the art, the influence of that original group of 500 pioneers is inseparably interwoven with the history of Texas' chief metropolis.

J. B. Louckx was born on February 10, 1829, in the city of Louvain, Belgium. He was educated in the Academy of Fine Arts and also graduated from the School of Architecture in Louvain. In 1855, at the age of twenty-five, he came to Texas as a member and a leader of the small group that chose the site for the French colony as related. From that day until his death, in 1920, Mr. Louckx was not only a leader among his pioneer companions but with the people of Dallas among whom he was a chief citizen. For four terms he was one of the most prominent members of the city council under the administrations of John Henry Brown and W. C. Connor and a member of the school board during the mayorship of J. W. Crowdus and W. L. Cabell. In this capacity he voted to appropriate \$10,000 to erect four school buildings-the beginning of the Dallas public school

On August 4, 1871, Miss Louisa Tenison became the bride of Mr. Louckx. Miss Tenison is the sister of E. O. Tenison, J. R. Tenison, A. P. Tenison and W. H. Tenison, the latter two deceased, prominent leaders in Dallas business and banking history. Mrs. Louckx is a daughter of John R. Tenison, who came to Dallas in 1868 and established the Tenison Bros. Saddlery Co. Mrs. Josephine Terrel is a sister of Mrs. Louckx and resides in Dallas.

His wife and four children, Mmes Matney and Boyer and the Misses Minnie and Marie Louckx, survive him. The Louckx residence is at 3519 Hall Street.

Mr. Louckx was a personal member of a group of men and women of world-wide distinction, some of his companions being literati whose influence was felt throughout civilization. Through him and his associates has come much of the best of the Dallas of today, and some day not in the distant future, it is to be hoped, Dallas will erect a monument of art in honor of her founders, the French Colony of Pioneers.



HARLES A. CAPY. Sixty-six years ago this April, Dallas had her beginning in a French colony of 500 men, women and children who, under the leadership of Charles

A. Capy and his companion, J. B. Louckx, in a journey of twenty-six days made their way from Galveston up Buffalo Bayou to Houston and thence overland to their new home, La Reunion, near what is now known as Cement City, about two miles northwest of Oak Cliff. Like the first and famed group that landed at Plymouth Rock, the pioneers who landed at Galveston in 1855, were highly cultivated men and women. The life history of some of that group may be found in the encyclopedias of today. Artists, literati of renown, statesmen to whom the Republic of France owes much, were in that colony of 500. And if one trace back to its beginning almost any of the noblest moves of the Dallas of today. he will find that it had its start in the blood and culture of those early French. Is it literature and scientific studies one inquires about? Consider Monsieur Reverchon, author of the first "Botany of Texas," noted not only as a scientific treatise but for its passion for natural beauty. Is art called for? Charles A. Capy, subject of this sketch, was educated in the great art academies of France and had to give up his artistic expressions to become a carpenter in a land where there was no culture to demand art, but there were houseless mothers and children of pioneers to demand shelter. But Dallas has much that is beautiful in great buildings today. Have these Frenchmen anything in that? There were noted architects among them, J. B. Louckx was a graduate of the Louvain (Belgium) School of Architecture. The first houses in Dallas were erected by these colonists; all of the early buildings, and they were concrete and brick in many cases, were built largely by M. Emil Remond; while the architect, Vreidag, now a man of wealth in Indianapolis, presented plans for the present Dallas county court house. Of this group, Charles A. Capy was one of the greatest leaders, and his influence has been felt among the citizens of Dallas for a genera-

Mr. Capy was born at the famed city of Meaux, France, in 1829. The best training offered by his cultural native land was his through boyhood and early manhood. He finished his education at Paris, France, as an artist. In 1855 he came to America, and to Texas, in answer to the "Call of the West." Dallas, as such, did not then exist, but there was a French colony called La Reunion, which is the Dallas of today. Here, as the outcome of almost primitive conditions, M. Capy became a carpenter and as a general contractor of ability he was active in his adopted profession until he retired from it in 1900.

On April 29, 1861, Monsieur Capy and Mademoiselle Nativa Charpentier were united in marriage. the ceremony being performed by Major Smith, and they lived in a two-story concrete house at the corner of Wood and Houston streets, where the Jefferson Hotel is now located, a residence which they built and lived in for forty-three years. Only recently was this historic building removed to make way for a larger structure in commercial Dallas.



John a Louckse,



Y.W.London

Mrs. Capy tells of the Choral Society, led by M. Capy, one of the greatest pleasures of earlier days. The first piano in Dallas county belonged to this group.

Mr. Capy died June 2, 1920, at the age of 91 years. Alfred Willis, Mrs. Albertine Capy Sigari and Miss Julia Capy are the three children of Mr. and Mrs. Charles A. Capy. The family residence is at 4811 Junius street.

For the service and fine heritage left us by these early French, Dallas citizenship is appreciative to-day, and much of the success, the beauty, the brotherly love possessed by the city of today has its foundation in French blood and culture. And prominent in present-day leadership are the descendants of that French colony, La Reunion, the mother of Dallas.



EO. W. LOUDON, who died on February 22, 1917, established the first furniture store in Dallas and was for many years a leader in the retail furniture business in this city.

He was the owner of the Geo. W. Loudon Furniture Company and opened his first store in Dallas in 1873. He continued in the furniture business until 1900 when he sold out and retired from active business, but looked after his own properties which consisted of Dallas realty holdings and farm lands. He was an expert judge of values and accumulated a great deal of valuable Dallas property before his death.

Mr. Loudon was born in Peoria, Illinois, in 1853, and was a son of Dr. and Mrs. D. W. Loudon. His father was a well known surgeon during the Civil War. After attending the public schools Mr. Loudon worked on a ranch as a cowboy until he was twenty years of age when he removed to Dallas and engaged in the furniture business.

In 1885 he was married to Miss Josephine Creeden, daughter of Mr. and Mrs. John Creeden, of Louisville, Kentucky. Two children were born to them, Katherine, now Mrs. W. W. Mitchell, and Georgia, now Mrs. Ralph Winn of Dallas.

Mr. Loudon was actively interested in civic affairs and was ever ready to aid in any movement for the betterment of Dallas. He was a member of the Independent Order of Odd Fellows, the Mystic Circle and the Methodist Church. His home was located at 3601 Live Oak Street.



G. W. Earthmans, of Draughon's Practical Business College, 1605½ Commerce Street, has been for thirty years one of the best

known and most highly honored educators of the South. Since 1887 Mr. Darby has devoted his time to preparing young men and women for business careers. Many men of Dallas and Texas who are high in the financial world of today, owe their achievements to his personal interest and careful training. Mr. Darby comes from a distinguished family, he possesses a broad education and a thorough knowledge not only of business methods and financing, but of men. He has made a success of his work and his life because his methods were thorough, practical and of actual value to the young man launching upon a business career.

Draughon's Practical Business College was established in 1903. Mr. Darby became associated with the school as principal of the commercial department in 1916. Perceiving the future of the school to be a bright one, he purchased, in March of 1920, a half

interest and became partner and manager. From 800 to 1,000 students are enrolled in the college each year, making it necessary to employ ten instructors. A business course requires three to five months for completion. All branches of business, bookkeeping, banking, short hand and typewriting are taught. The main building is 50 by 120 feet and comprises the second floor and mezzanine. A second building at 1501½ of the same dimensions is used in connection. Graduate students of Draughon's are in enormous demand, the public having learned their worth.

A native Texan, Mr. Darby hails from Cold Springs, in the historic county of San Jacinto. His father, Willis B. Darby, was born in the same county in '43, the family being among the pioneer settlers. His mother's maiden name was Mary Wood. She was the daughter of Geo. T. Wood who had the distinction of being the second governor of Texas. He was also a colonel in the First Texas Regiment in the war between the United States and Mexico and went with Zachery Taylor into Mexico, Col. Wood. before coming to Texas was Speaker of the House of Representatives of Georgia. Both of Mr. Darby's parents were born in the Republic of Texas. When war between the states was declared his father was a member of the senior class of Baylor University at Independence. He was but 17 years old but he and all his classmates enlisted and fought through the war, being members of Hood's Texas Brigade. When they returned after four years of war they were given their diplomas by Baylor. The senior Mr. Darky engaged in the mercantile business in Cold Springs after the war.

Following his father's steps Mr. Darby entered Baylor University at Waco and received his A. B. degree in 1887. He was immediately offered a position as instructor in Hill's Business College of Waco, and accepted, remaining there for ten years. In 1897 he came to Dallas and bought half interest in the Metropolitan Business College. Here he was singularly successful, exhibiting that capacity for work and enthusiasm that have become associated with his name. And although in 1902 he sold out his interest in the college to Mr. Ragland, he consented to remain as instructor until 1916, when he formed his connection with Draughon's.

Mr. Darby was married to Miss Mittie Quinn, of Plantersville, Grimes County, Texas, on July 21, 1891, the wedding taking place in Waco. Mr. and Mrs. Darby have two children, Anna May (now Mrs. Geo. B. Thielen) and Jack, and reside at 102 North Clinton Avenue. Mr. Darby is a member of the Chamber of Commerce.



W. GRATIGNY, vice-president and general manager of the Bush & Gerts Piano Company of Texas, a \$250,000 corporation, has been prominently identified with the musical

life of Dallas for the past seventeen years, and one of the factors in developing the musical spirit of the city to its present high standard. The company with which he is connected is the largest in the South, occupying Bush Temple on Elm Street, a building especially constructed by the company to meet its needs, consisting of four floors, 55x100 feet. The first and second floors are occupied by the company's salesrooms and offices, and a complete line of Victrolas, pianos, player pianos, phonographs, sheet music, records and small musical merchandise is kept in stock, and a force of thirty-five

people are employed to serve the trade. The third and fourth floors of the building are devoted to studios and a large recital hall, and more than 1,200 students come to the building every week to be instructed in music by the forty-eight teachers who have studios in the building.

Mr. Gratigny came to Dallas in 1905 from Lincoln, Neb., and was road salesman and city sales manager for the company for three years. He was then made assistant manager, later became manager, and then vice-president and general manager. Prior to coming to Dallas he spent a short time with the Crancer Music Company at Lincoln, Neb. He is a great lover of music and is always active in every agency making for the development of the musical life of the city. During the war he took an active part in all the war campaigns, including the Liberty Loan drives, Red Cross, Community and Y. M. C. A. activities. He is a native of Jefferson County, Kansas, born January 5, 1882, and graduated from the Lincoln, Neb., high school in 1900, and later from the University of Nebraska. He spent three years at Midland College, a preparatory school, and attended Atchison College. His father was A. F. Gratigny, a native of Ohio.

Mr. Gratigny was married April 26, 1905,, to Miss Aultman, daughter of O. L. Aultman, a Nebraska business man, and they have one son, Wayne, 14 years old. The family domicile is at 5011 Victor Street, Munger Place. He is secretary and treasurer of the Dallas Music Industries Association, member of the Rotary Club, and a 32d degree Scottish Rite Mason, member of Hella Temple Shrine. Mr. Gratigny is a great booster of Dallas and believes there are greater opportunities here for ambitious young men than can be found in any other city in the country. The state is a veritable empire, in his opinion, and has sufficient resources to enable it to be independent of all the balance of the country if such was necessary.



ILLIAM LATHAM LEEDS, former vicepresident of the Miller-Stemmons Company, and a leading figure in real estate and insurance circles of the city until his death on

March 17, 1922, was one of the best known and highly popular of all Dallas' native sons. He was born in Dallas, educated in the public schools of the city and spent his entire business career here, succumbing to a brief illness when just at the zenith of his business activity.

Mr. Leeds was born on February 16, 1882, and was a son of L. C. Leeds, a native of New York who came to Dallas in the early seventies.

After finishing high school Mr. Leeds, at the age of nineteen, entered the employ of the Miller-Stemmons Company as ice boy and progressed step by step until he reached the commanding position of vice-president and general manager, a position he held until his death. He was essentially of an executive type and possessed a wonderfully keen and discerning mind.

On October 12, 1907, Mr. Leeds was married to Miss Kathleen Francis, a Native Texan and a daughter of H. C. and Mattie (Taylor) Francis. Three children were born to them, William L. Jr., twelve; Martha Francis, nine, and Kathleen, four years of age.

Mr. Leeds was active in commercial and civic affairs and was a member of the Knights of Pythias and the Lions Club.



OHN ALEXANDER HARDIN. In the personage of John Alexander Hardin and James William Jones, owners and directorsof the Southwestern Military School, Engle-

wood and Bishop Avenues, Dallas, the Lone Star State has some of the most expert authorities and successful school men for boys that the Southwest affords. Fifty boarding students are doing the work of this session preparatory for University work and as they enter the higher institutions of learning in various sections of the country, in thoroughness, in deportment, in knowledge and practice of military tactics, these universities will be enriched by an addition to their freshman classes far above the average student. The former military work is directed so efficiently by army and marine corps officers and world war veterans that the Federal Government recognizes the institution as a benefactor and supplies much equipment for students in the Southwestern Military School. The school has grown to be the largest military preparatory school in North Texas.

In 1910 Mr. Hardin began his educational work for boys at Dallas. For seven years the Hardin Military School was located at Main and Haskell, then for two years on the Greenville Road. The present quarters at Englewood and Bishop Avenues, is one of the most beautiful portions of the residence sections, near large parks and Lake Cliff, was acquired about two years ago. At that time the school was incorporated. It owns its own property which approximates an area 175 feet by 225 feet, With attractive and commodius buildings. The faculty maintained by the Southwestern Military School is made up of degree men from America's leading universities.

John Alexander Hardin was born at Sweetwater, Tenn., on June 5th, 1880. His parents were James H. Hardin and Cora Hardin (nee Patterson). After completing the common school system of the state, young Hardin entered the University of Tennessee from which he graduated, after a four year course, with the degree of Bachelor of Arts. His entire energies have been devoted to educational work. He has done post-graduate work in the University of Chicago that has added to his scholarship.

In 1907, at Dallas, Texas, Miss Ave Tugwell and Mr. Hardin were united in marriage. John Alexander Hardin, Jr., is their one son and the family residence is at 118 East Bishop Ave. The church affiliation is Methodist. Mr. Hardin is a member of the Tennessee Club of Dallas.

Major James Williams Jones, was born at Whitesboro, Texas, Oct. 5th, 1894. After high school at Sherman, Texas. Major Jones finished his education at Wentworth Military Academy at Lexington, Mo. After graduating from military school, he took a law course at Washington & Lee University, at Lexington, Va., and later practiced law for four years in Sherman, Texas. In 1917 he entered the 133rd F. A., as first lieutenant, transferred January, 1918, to the air service as an aerial observer. He completed his course for aerial observers and aerial machine gunners, at Post Field, Fort Sill, Okla, after which he was ordered overseas and completed his course in St. Maixant, France. He studied at Tours, and also attended Aerial Photographers School at Charrilon, Surseine, from which he was sent to the front. In 1919, Major Jones was discharged from the service, coming direct to Dallas.







21 Kindsay

On April 2nd, 1915, Major Jones was married to Miss Charlotte Ellen Lemay at her home in Sherman, and they now reside at 3101 Englewood Avenue.

Dallas leads the Southwest in educational advantages, both in university work and school preparatory work for college. The Southwestern Military School is a prominent factor in secondary educational opportunities in Texas and Mr. Hardin and Major Jones are doing an invaluable work.



AVID H. LINDSAY: There is an art in stone; there is a kinship says John Ruskin, between the cathedral and the mountain, and the introduction of stone as a building ma-

terial, represents, roughly speaking, the third and highest period of architecture. First there was the day of the tent, then came the tree giving frame houses, but not until stone began to be utilized as building material was the modern office structure and sky scraper possible—using concrete and steel as attendant developments. The name of David H. Lindsay, deceased since March 10, 1908, is inseperably interwoven in some of Dallas' most beautiful structures both of the earlier period and of buildings of today, as the Scottish Rite Cathedral, for he was the oldest and most extensive of stone cutters in this part of Texas, and a record of the developments of his city or state would not be complete were his name and influence omitted.

David H. Lindsay was a natve of Scotland, born in the city of Edinburg in 1862 of Scottish parentage. After his schooling of boyhood days in that historic and picturesque country—where he learned as much from the grandeur of mountains and hills and stone as he did from the books printed-at the age of twenty he came to America and located in Dallas. He began work at once as a stone cutter. For four years he worked for another ,but then realizing the possibilities of the work and his own ability to direct a business for himself in that realm, in 1886 he went to work for himself. His first establishment was on the T. &. P railroad, near the river. Later he moved to Oak Cliff, and after that to Belleview at the intersection of the Santa Fe railroad where he was active until his death. It was the furnishing of stones for building that Mr. Lindsay was occupied with, not minor jobs. Some of the first permanent buildings of the leading metropolis of Texas were provided by his activity. His work continues to be reflected in present day structures as the Scottish Rite Cathedral, one of the most beautiful structures in the city, and other buildings bear his stamp so that "he being dead, yet speaketh," and will through the coming generations.

In 1888, at Dallas, Texas, Miss Helen Struthers whose parents had come as natives of Scotland to Texas three years earlier, was united in marriage to Mr. Lindsay. They have six children—David. John S., Howard, Robert H., Louise J., now Mrs. W. J. Mitchell and Helen, all of Dallas. The family residence is at 1001 Belleview street. Mr. Lindsay was a thirty-second degree Mason, a Knight of Pythias, and a member of the Scottish Rite bodies of Dallas, and past master of the Tannehill Lodge. He took a keen interest in the civic and political affairs of Dallas, serving as alderman in Mayor Cabell's administration.

His work lives after him and is perpetuated in the four sons who have inherited their father's talent and skill.



EORGE C. MANNER, of Dallas, a city that is a leader in talent in the fine arts, was the oldest musician in the Texas Metropolis until his death, July 7, 1916. He had other

distinctions that were peculiarly his also, he was a composer and even manufacturer of fine pianos in the City of New York under the firm name of "Manner & Son Piano Forte, Manufacturers of Fine Pianos;" he also had the best training of two continents, in Germany where he was born and in America, his beloved adopted land. Artists, genuine, are born, not manufactured. And whenever the Giver of Spirits sends an artist among His people, whether it be in literature, harmony or on canvass, that people is blessed. Such a benediction to Texas was this pioneer musician.

George C. Manner was a native of Germany, city of Stuttgart, where he was born on February 16, 1828. Thirteen years he grew in native land, then came to America with his parents and with them made his abode in New York City. America and Germany gave him his education; after reaching manhood, and having been a student in the best institutions of America, he returned to Germany for two years more of training. Then it was that he returned to America, this time locating in Dallas, his piano manufacturing having been prior to this in New York. His Texas residence began in 1881; he began manufacturing pianos here and the first Texas pianos were made in his private studios in his own home. He was also composer of music. Later he became associated with the Edwards Music Company of Dallas and remained with them until 1900 when, on account of his age, he retired to the ease of his own home where he taught music and harmony. He installed the first pipe organ in Dallas.

Mr. Manner was married at the age of 22 to Miss Louise Gulenrath and they were the parents of seven children, Mrs. Manner died and Mr. Manner was afterward married to Miss Katherine Sensenstine, daughter of John Sensenstine who came to the United States in 1810 and settled in New York City. Several children were born from his second marriage, four of whom survived his death in 1916.

Mr. Manner was a member of the Masonic fraternity and the Sons of Hermann. The Manner residence is at 2727 Routh Street, Dallas.

A useful and cultural service was rendered the Lone Star State and the city of Dallas by this pioneer musician and artist. He gave them the products of the best training of two continents and the skill of his art will be perpetuated in his many Texas students.



AVID E. GROVE, formerly organist and choirmaster of St. Matthew's and the Scottish Rite Cathedrals, is one of the leading figures in the musical life of Texas. He

came to Dallas from Marshall, Texas, in 1887 and made his home here until recently when he removed to New York City. He began his musical career as choirmaster and organist for St. Matthews Episcopal Cathedral, and has continued in that position for seventeen years, at the same time assuming other duties and responsibilities in the musical world. For seven years he was the organist for the Scottish Rite Cathedral and arranged all the programs for their public concerts. For three seasons he was director of the Greenville Harmony Club. He conducted a private studio for organ, boy voices and vocal coaching, also conducted the organ depart-

ment of St. Mary's Episcopal College. He was president of the Dallas Music Teachers' Association, 1919-20, and a member of the Dallas Music Commission. For ten years he was connected with the Hartford Fire Insurance Company, and at one time was professor of history and of music in the Morgan School now known as Highland Park Academy.

In addition to his other pursuits, Mr. Grove is a composer of note, having written many songs and

sacred compositions for the organ.

Mr. Grove was born in Marshall, Texas, in 1879. He is the son of the late Captain D. E. Grove, who was for many years an agent for the Hartford Fire Insurance Company. He is a graduate of the Dallas high school and the State University where he took the A. B. degree. He is a member of the Masonic Lodge, is a Shriner, a member of the American Guild of Organists and the Music Teachers' Association of the city and state. During his residence here he resided with his sister, Miss Bessie Grove, at 1409 Corsicana Street.

Mr. Grove is undoubtedly one of the most distinguished musicians and composers of the state of Texas, and has played a prominent part in the development of the musical taste of Dallas, striving always to inculcate love for the highest class of music, his influence has made itself felt in musical circles throughout the state as well as the

city of Dallas.

HEO BEILHARZ, deceased, has builded in imperishable stone of many of the most beautiful buildings in his city, and his state, lasting monuments to his artistic nature,

his scientific accuracy and his skill as a builder in stone. Three great building eras have been known to men: the primeval age when humanity housed itself in tents of skin, then the civilized age of timber buildings, and lastly the present era, of building with stone, steel and concrete, a development that has made possible the modern skyscrapers and fireproof buildings of the present era which will stand through the ages. A record of the makers of Texas would not be complete if it failed to note the life and influence of Theo. Beilharz, a mighty workman in this newest element used by the builders. St. Matthew's Cathedral, the Linz Building, a creation of beauty, Sanger's, the Imperial Hotel, the Schoelkoff Building, the building of the Brown Candy and Cracker Company, all structures of durability and massiveness-are some of the monuments to this energetic and capable pioneer's works. The Beilharz stone yard is located at Pacific Avenue and Hawkins Street.

Mr. Beilharz was born at Baiers Braun, Wurtemberg, Germany, November 7, 1860. After a boyhood and a thorough education in Europe, at the age of twenty-three, Mr. Beilharz chose America as his permanent abode; his elder brother, Ernest Beilharz, had made the same decision before him. In 1883 Mr. Beilharz located in Dallas, his headquarters from that day though he has done work in many Texas cities as builder of their most attractive, lasting buildings. On March 4, 1888, Miss Laura Frichot, daughter of Christopher Frichot, formerly owner of one of the largest brick yards of Dallas, were united in marriage. Theo. Beilharz, Jr., who now carries on the work and skill of his father, and Carl attended the School of Mines at Golden, Colo., are their sons. The Beilharz residence is at 2723 Swiss Avenue.

Mr. Beilharz was a member of the city council of

Dallas for several times; he was social in his nature; he was a member of the Elks, the Knights of Pythias and a member of other social orders. His church affiliation was Lutheran.

In his son, Theo. Beilharz, Jr., not only is the father's name perpetuated but his art. Theo. Beilharz, Jr., is a stone contractor, constructing larger and permanent buildings of accuracy and beauty as well as stability for the ages as did the father, and in the immense future of the next generation he will have a great part with his skill to perform.



EUBEN DAVIES, young, enthusiastic, thoroughly American, exponent of the eminent Swiss artist, Rudolph Ganz, is acting director of the Davies Studios, Bush Temple.

As a musical artist Mr. Davies stands rather alone in the Southwest, as his talent and training are going far toward revolutionizing the art of piano playing in this part of the musical world, due to the fact that he is so essentially modern in spirit.

Time was when foreign talent undisputedly led America in music. But something—it may have been the war or it may have been the natural aptitude of the American to excel-has changed all this, and today there is a generation of artists in the United States who are recognized as the equal, or even the superior, of foreign artists. Reuben Davies, the young American pianist, occupies one of the foremost places among these younger genii. Of Welsh extraction, he possesses all the natural fire and romance of that race of people, and this, coupled with his dyed-in-the-wool American spirit and his youthful enthusiasm, conspires to place him on the pinnacle of achievement in the universe of pianoforte. The reputation of the studios with which he is connected and the splendid work which it is doing in Dallas and the surrounding country furnish ample testimony to the ability of the director. Mr. Davies makes records exclusively for the Duo Art piano.

Reuben Davies was born at Florence, Kansas. It is no wonder that he turned early in life to music as a profession. His father, Alad Davies, was a music teacher of Florence, and gave his son his first musical instruction on the violin. His further education was received in the public schools of Florence and in the University of Kansas. He received the finishing touches of his musical training in New York City, the recognized musical center of the world today, under the great Ganz. When Mr. Davies made his debut in Aeolian Hall, his remarkable success was heralded as further proof that European experience is no longer necessary to place one in a high place in the musical realm. He has now made a long contract with the well known concert managers, Horner-Witte Concert Bureau, of Kansas City.

In 1915 Mr. Davies was married to Miss Ruth Hendrickson, of Atchison, Kansas, a granddaughter of Capt. John Seaton, the prominent owner of a locomotive foundry. Soon afterward, Mr. Davies became director of the musical department of Texas Woman's College, Fort Worth, Texas, which position he held for two seasons. Going to training camp at Plattsburg, N. Y., in 1918, serving his part in the World War. He then came to Dallas and opened the Davies School of Music. He and his wife live at 3515 Cedar Springs Road and enjoy a well merited popularity.

Although he has been in Dallas for so short a time, Mr. Davies has not been slow to take his place



Theo. Beilharz



C. J. friehot.

among the prominent men who are pushing the city to the front. He is active in the civic affairs of the city, prominent in the affairs of the Dallas Music Teachers' Association, and a member of the Episcopal Church. His influence is keenly felt not only in the life of the city, but also in the musical atmosphere of the entire section of the state.

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HRISTOPHER D. FRICHOT, one of the founders of Dallas, prominently identified with her historic and romantic beginning, not under her present name but then a

French Colony called La Reunion, emerged, as did his little village, from French life and manners into a chief Texas Product that came to be a leader among native Texans. Many of the big businesses of the metropolis of today are traced back, in their beginnings, to the prime of French culture and life that came from Paris to the Lone Star State in her pioneer days. They selected the site of the present-day city; they laid its foundations, on which it is attaining its present immensity; and their descendants are among the leaders of to-day's ceaseless activities. Christopher D. Frichot was one of yesterday's chieftains whose influence is prominently projected into today's life.

The French capitol was the native city of the subject of this sketch, where he was born on November 26, 1821. Paris too, provided his education. He mastered astronomy in the best schools and observatories on the continent. In 1854, at the age of thirty-three, he came to the prairies of Texas with historic French Colony which selected for its site a place on the upper Trinity River, which place has since become known as West Dallas. With his brother, Pierre P. Frichot, he began the manufacture of brick—they had been building contractors in the French capitol. Theirs was the first brick yard in Dallas.

In September 1858, romance prevailed and Miss Susan Ball, a native of Zurich, Switzerland, became the bride of Mr. Frichot. She had come to Texas to join her brother of the French colony. Of this union, there are three children—Laura, now Mrs. Theo. Beilharz; Henrietta, now Mrs. F. P. Wilson, and Bertha, now Mrs. M. H. Peterman.

Until his death, June 2, 1879, Christopher D. Frichot was one of the most active of Dallas business men, one of the most widely known, and one of the most universally loved.



ISMARK HEYER, manager of Thos. Goggan & Bros., music house, has had a very successful career as a business man. Associated with him are: Thos. Goggan, president

dent; L. Sherwood Sabin, vice-president; W. P. Goggan, secretary and treasurer. The firm of Thos. Goggan and Bros. is located at 1407 Elm Street. The building faces both Elm and Pacific and is 50 by 200 feet. Their business has grown so extensively that a new building will be erected which will be three stories high and will be known as the "Goggan Temple of Music." The firm was established in Galveston in 1866, and now the head store is located in San Antonio, with about twenty-five sub agencies operating throughout the state. They handle Steinway pianos, sheet music, player rolls and phonograps, as well as various other musical instruments. One man is kept busy writing letters in the mail order department alone. Eleven piano men are employed to travel Texas.

Mr. Heyer has been associated with this firm for only two years, having come to Dallas in 1918 from Fort Worth, but having been in the piano business for sixteen years and being active in all musical circles, he is well known and has done exceedingly well.

A native son, Mr. Heyer was born at Seguin in 1871. His father, H. Heyer, was an instructor of considerable reputation. Mr. Heyer has the honor and distinction of having been educated by his father.

In 1894 he was married to Miss Ida Little, of Columbus, Texas, daughter of Geo. H. Little, a cattle raiser of great prominence in South Texas.

Mr. Heyer started his career as a jeweler and diamond expert. He was influenced by Elmer Armstrong to enter the musical business and since then he has been employed by the Heyer-Mills Co., of Ft. Worth, and was then general sales manager for the Leyhe Piano Co., of Dallas. He received the appointment of state commissioner by the National Association of Music. He was also the first president of the State Music Dealers' Association. He is an original charter member of the Dallas Municipal Music Commission and was director of the Dallas Music Industries Association.

Mr. Heyer has not devoted all his time and talents to music, however. He is a Mason, Shriner, Knight Templar, Scottish Rite and member of the Dallas Consistory. He is also an enthusiastic member of the Lion's Club and Ad League. In his religious work he is affiliated with the Episcopal Church.

He has the happy faculty of making many warm, personal friends. Being such an enthusiastic worker in whatever he goes into and such a public spirited man he is bound to win every time.



G. COUNCIL, manager sheet music department, Thos. Goggan & Bros., 1407 Elm St., came to Dallas from Cincinnati, June 19, 1910, and for five years was in charge of

the sheet music department of the Bush & Gerts Company. July 1, 1915, he took charge of the sheet music department of Thos. Goggan & Bros., Company, and has increased the yearly volume of business in that department from about \$7,000 a year to \$30,000, or about 450 per cent in four years, and at the present time it is the largest sheet music department operated in the South.

Mr. Council is known in Dallas and throughout Texas for having brought the largest musical attractions of the East to Dallas. He is thoroughly acquainted with all the big organizations and their personal management, having for many years been a teacher of Voice and did concert work, singing all over the North and East. His first trip to Texas was made to Houston, where he appeared as a soloist with the Treble Clef.

During the late war Mr. Council was an important factor in "putting over" the Liberty Loan and other campaigns, having had charge of all the "Sing Songs," as they were called. Wherever a crowd was collected—on the street or any other place—Mr. Council's magnetic personality could always be depended upon to cause the crowd to burst forth in song. He led the great "Sing-Song" on the morning the armistice was signed, led by the Daily Times-Herald Band, an event that will long live in the memories of the Dallas people. He is unquestionably the best posted sheet music man in the country—this is the universal verdict of people who

know, and his knowledge of music has won for him the sobriquet of "the music man," and the "walking encyclopedia of music."

Mr. Council was born near Topeka, Kansas, in 1875 and was educated in the public schools of Topeka and at the University of Nebraska. His father, M. Council is a contractor in Topeka, and, although 80 years old, is still prominent and active there. He was married at Newport, Ky., in 1910 to Miss Katherine Smith of that city, and they have two children, Sarah Jane and Barbara Sue. The family resides at 809 Montreal street. He is actively identified with the musical organizations of the city and the State, being a member of the Texas Music Dealers Association, the National Music Dealers Association, treasurer of the Dallas Municipal Chorus, and a member of the Kiwanis Club. He is confident that Dallas will become a great musical center and is doing his bit to make it so.



A. R. HORTON, deceased since June 15, 1920, was an artist of skill, accuracy and wonderment combined in his profession of watchmaking. As a genuine watchmaker,

he was one of the most delicately cultured souls of the North Texas metropolis, for watchmakers have to use the fractional part of a human hair for a standard of measurement, know the jewels—tiny rubies, sapphires and diamonds—and be lovers of the infinitesimal which combine to make up the mighty. In this rare art of patience the scientific accuracy, H. A. R. Horton was a master. Watchmaking is comparatively modern, though there have been "time-pieces" from the beginning of the world, as the primitives reckoned by so many "moons" or "suns" and later began to divide the day into fractional parts by the drilling of minute holes in hollow nuts and noting the duration of their finally sinking after resting in water containers. In French palaces, 200 years ago, midnight was marked by the lowering from the lofty ceiling of a mysterious "time-ball," and the revelers thrilled to a sudden stop as a tall prophetic figure raised a gleaming scythe and the voice of Father Time called through the halls, "Remove the masks!" Two hundred years ago! What changes of convenience have been wrought in time-keeping by these watchmaking artists! Two hundred years, and yet the same kindly, tireless Father Time stands forth as Shakespeare hailed him, "The king of men!" But today, the period of one day is accurately divided to a second, and there are 86,400 of these each day!

Mr. Horton was born in Georgia, in 1849. His father was Dan Horton of that state. As the family moved to Southern Texas in the boyhood of the subject of this sketch, H. A. R. Horton received his education there. After public school days, he began the acquisition of his technical training which was greatly furthered by his native talent. Dallas, in its early days, was selected by him as his residence.

Aside from his profession Mr. Horton was a writer of renown. He wrote a great many religious hymns which became popularly used in the churches. He was a staunch Cumberland Presbyterian and to him was attributed the honor of serving the Dallas church. By his religious zeal and activity he organized enough support among the membership to perpetuate that denomination in Dallas.

In 1873, at Anderson, Texas, Mr. Horton and Miss Pauline Baumgarten were united in marriage. The parents of the bride, Frederick and Minnie (Bohney) Baumgarten, came to the United States in the early days. The Horton residence is at 4539 Cole Avenue, Dallas.

On June 15, 1920, at the age of seventy-one, Mr. Horton died, a citizen well known and held in high esteem by his city as one of her most painstaking and accurate artists.



ILLIAM LINCOLN BUSH, president of the Bush and Gerts Piano Co., of Chicago, Ill., and president of the Bush and Gerts Piano Co., of Texas, with headquarters at Dallas,

is the pioneer piano manufacturer of Chicago, where his company began the manufacture of pianos in the year 1885, where one of the largest and most complete and best equipped piano factories in the United States has turned out close to one hundred thousand instruments up to the year 1921. These pianos enjoy a splendid reputation throughout the entire country and some parts of Europe and Mexico and South America.

The Bush and Gerts Piano Co. of Texas was founded by Mr. Bush in 1894 and has conducted branches at Houston, Ft. Worth, Austin, Wichita Falls, with general headquarters in the Dallas Bush Temple of Music, a beautiful building complete in all of its details, especially equipped for the sale of everything in music, including six complete departments, pianos, player pianos, player rolls, victrolas, records, orchestral and band instruments, sheet music and publications.

Both the manufacturing company at Chicago and the retail organization in Texas has had phenomenal growth and the store at Dallas in the Bush Temple of Music is the most complete and largest building of its kind in the South devoted exclusively to music and musical activities, and engaged exclusively in the retail business.

The Bush and Gerts Piano Company of Chicago has over three hundred agencies, five of which are located in the city of Chicago in various sections of the city. In addition to a retail department conducted at the factory, which occupies an entire block in the manufacturing district.

Mr. Bush was the builder of the famous Bush Temple building in Chicago and founder of the Bush Temple of Music in Chicago which has a faculty of over seventy-five members and a student body of almost three thousand. Mr. Bush organized the corporation of which he was the original incorporator and still remains as treasurer and financial backer and founder.

Mr. Bush was born in Chicago in the year 1861, was educated in the public schools and high school of Chicago, and from which he graduated. From his early childhood he has evidenced great interest in music and has spent his entire life in the advancement and cultivation of both the artistic and commercial phases of the Divine Art.

In 1896 the marriage of Mr. Bush to Miss Pearl Elizabeth Barrow occurred, and while in Texas Mr. and Mrs. Bush have made their home at the Adolphus Hotel at Dallas and the Rice Hotel at Houston, spending about six months of the year in the Lone Star State. There is every possibility of eventually maintaining a Texas home.

Fraternally Mr. Bush is associated with the Masons, a member of the Covenant Blue Lodge 546, St. Bernard Commandery and Lincoln Park Chapter 777. He is also a member of a large number of clubs, among which are the Hamilton Club of Chi-



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cago, Illinois Athletic Club, Midlothian Country Club and Rotary Club, also the Piano Club of Chicago and the Lincoln Club of Chicago. He is also a member of the Chicago Association of Commerce, the National Association of Piano Manufactures and Dealers. He is also a member of the State Piano Merchants of Texas and the Dallas Music Industries Association. He is also the founder of the Southwestern Conservatory of Music in Dallas, which is now known as the Bush Temple of Music, having a corps of over fifty teachers and a student body of approximately fifteen hundred, which is by far the largest school of music in Texas and is operated on the co-operative basis.

Mr. Bush is greatly interested in the establishment of a great conservatory in the city of Dallas and also the erection of a Temple of Music at the Fair Grounds, for the exclusive purpose of housing musical exhibits of all kinds and providing a suitable auditorium for orchestral, choral and chamber concerts for all of which he sees a brilliant future and a present need.



CAMPBELL BARNARD. The late H. Campbell Barnard was one of the enterprising young men of Dallas who left an imperishable imprint upon the community

in which he lived and although taken away while still on the threshold of an active and useful career, the work that he accomplished lives after him, and his record as a business man and a citizen is worthy of a place among the annals of these who have accomplished things worth while and have not lived in vain.

H. Campbell Barnard, President and one of the organizers of the Oak Cliff State Bank & Trust Compnay, 702 East Jefferson Avenue, was identified with this institution for nearly ten years. In 1911 when the need of a banking institution in Oak Cliff was recognized, he in company with several Oak Cliff Capitalists organized the institution and Mr. Barnard became cashier and manager of the bank, serving in this capacity until 1918 when he became active vice-president. In September 1919 he was elected to the presidency and served in that capacity until his death in 1920 which came suddenly from an attack of Spanish influenza.

The only bank in Oak Cliff, the institution headed by Mr. Barnard served a large and prosperous community and has been an important factor in the development of that portion of Dallas lying West of the Trinity River. Mr. Barnard had a large and important factor in this development not alone in his capacity as a bank official, but as a private citizen as well. The bank prospered under the guiding hands of Mr. Barnard and a representative board of Directors and is regarded as one of the city's most substantial small banking establishments.

Mr. Barnard was born at Bonham, Texas, July 28, 1887, a son of John A. and Henrietta (Pickle) Barnard. When three years of age he removed with his parents to Dallas and received his preliminary education in the public schools and high school of Oak Cliff and Dallas. His college training was received at Texas Christian University where he graduated with the degree of Bachelor of Arts in 1909. He then attended the Eastman Business College at Poughkeepsie, New York, before engaging in business.

He began his business career with his father and continued with him in the loan and brokerage business for a year and a half before entering the bank. He was also vice president of the John A. Barnard Company and president of the Eagle Auto Sales Company.

In 1913 Mr. Barnard was married to Miss Norinne Bandy, daughter of Mr. and Mrs. Geo. B. Bandy, prominent, influential citizens of Dallas. They have

one daughter, Edith Bess.

Upon the death of Mr. Barnard February 16, 1920, Dallas lost one of her most prominent young business men and loyal citizens who was taken away while almost upon the threshold of his career. Mr. Barnard was a Mason, a member of the Cedar Crest Country Club, and the Dallas and Oak Cliff Chamber of Commerce.



EORGE ASHLEY BREWSTER, tenor and singing master, is an artist of wonderful versatility and a remarkably gifted voice.

Mr. Brewster, after a brilliant career that

carried him over every part of the country and brought him before huge throngs in the large cities throughout the country, settled in Dallas in 1919 and opened a studio in the Bush Temple. Mr. Brewster needed no introduction to the Dallas public, many of whom had heard him in the East, and from the moment of his arrival he was placed in charge of as many choruses and Glee Clubs as he could spare the time for. So great has been the demand for his instruction that he has had to limit his classes. Mr. Brewster is not only one of the greatest singers in the United States, but is blessed with exceptional gifts as a leader.

Chicago, the city that has grown famous for the number of artists it produces, was the native city of Mr. Brewster. He was born in 1878. His father, Edward A. Brewster, has followed the printing trade in Joliet, Illinois for a quarter of a century.

Mr. Brewster's musical career began at a very early age. When he was seven years old he took the principal part in an operetta, his voice and dramatic ability attracting wide attention. While he was very young he had two years theatrical experience, playing in the original production of "When Johnny Come Marching Home." He was in Chicago playing with Jerome Sykes in the "Billionaire" at the time of the noted actors death which occured the day before the disastrous Iroquois fire. As he grew up he was put under the care of the best teachers of New York and Chicago. The stage which at first seemed his medium did not appeal to him as he grew older. He turned his attention to the training of young voices, and for fifteen years or more taught in the universities and musical colleges of the middle west. The Rev. Billy Sunday was fortunate enough to secure Mr. Brewster's consent to become a soloist in his great revivals. For four years Mr. Brewster travelled with Mr. Sunday, covering the country from the Gulf to the Great Lakes and from coast to coast.

Since coming to Dallas he has had charge of the Junior Chamber of Commerce Glee Club, the A. Harris & Co., Glee Club and the musical department of the Terrell School, and is a member of the Scottish Right Ochestra and Tenor Soloist in Temple Emanu El. For several months he was in charge of the music at the First Presbyterian Church and was later musical director of the Oak Lawn Methodist Church. He is a charter member of the Municipal Chorus, being a soloist at the initial concert of this organization. Last summer he had charge of the Municipal Sing Songs for five weeks, and his great work in

this capacity will long be remembered and appreciated. He went on the 18th Annual Trade Trip with the Chamber of Commerce and was the first person who had ever been ask to go as soloist with the band.

Mr. Brewster was married in 1906 to Hester Shutts, the ceremony being solemnized in their home town of Joliet, Ill. Mr. and Mrs. Brewster have one child, Alden Harrison Brewster, and reside at 4818 Gaston Avenue.

He is a member of the Masonic fraternity, the Lion's Club and the Presbyterian Church.



HARLES LEICESTER ETTELSON, manager of Sanger Brothers' big department store in Fort Worth and a director of the company, opened the Fort Worth store May

31, 1917, and has made it one of the leading concerns in the city handling dry goods, ready-to-wear, men's furnishings, etc. More than 300 employes are required to handle the large business enjoyed by the firm. He has been connected with the Sanger organization for thirteen years, commencing directly after he finished school, and has held official positions with the organization both at Waco and Dallas. In addition to his interests in this organization, he has interests in other businesses in several Texas towns and in New York.

Mr. Ettelson is a native of Waco, born August 1, 1886, and his father, Ben Ettelson, now deceased, was a prominent business man in that city for a number of years. His mother, before her marriage, was Miss Berta Hiller, and was a native of New York. He is a graduate of the Waco high school, and acquired his further education and commercial training under a private tutor in New York City.

In the conduct of the Fort Worth concern Mr. Ettelson is associated with Joe W. Sanger, also long identified with the Sanger organization, and the two men together form a business team that is hard to beat. In the commercial life of Fort Worth Mr. Ettelson is a prominent figure, being actively identified with the Chamber of Commerce and other commercial organizations. He is a prominent Mason, belonging to Julian Field Lodge. Is a member of the Fort Worth Club and the Rivercrest Country Club.

During the world war Mr. Eettelson served as captain, General Staff, U. S. Army.

Mr. Ettelson is an enthusiastic booster for Fort Worth and gives liberally of his time and money when he can do anything to further the development and growth of his city, which he thinks is the best city in the Southwest.



J. CLEGG, 1925 Main Street, owner of the Dallas Band House, dealing in every type of instrument for band or orchestra use as well as other musical creations, is a pioneer

in this activity who is unsurpassed in his knowledge, experience and salesmanship of musical instruments. While his business is retail only, yet he is a chief supply man for northern, central and eastern Texas. The orchestra is one of the greatest creations of man and perhaps is his noblest; the great musicians rank with the greatest poets—for both are pre-eminent in expressing passions of the soul. Music is a primitive instinct with the race as well as is war, and just as through literature of the ages stories of fighters are handed down, so the legend of Orpheus whose music moved mountains and charmed Hades is known to all. Just as sure as

human hearts know happiness and sing, just as eternal as is this love of music, just so surely does he serve the highest nature who deals with instruments for its expression.

Mr. Clegg is a native of Wisconsin, having been born at Mineral Point, of that state, in 1864. Wisconsin gave him the best she had to offer in education. His business career from the outset has been dedicated to the interests which he so well represents today. For thirty-five years he was associated with the Old Chicago Music Company; then for eight years he traveled in Texas for Buegeleisen & Jacobson, of New York. In 1914 he came from Chicago to Dallas and founded his present-day business or rather began it, for in the seven years since his beginning it has more than doubled time and again.

In 1914, Mr. Clegg married a Dallas girl, Miss Julia Chester, and they reside at 1605½ Corinth Street. The church affiliation is Presbyterian.

Mr. Clegg is a member of the Illinois Commercial Traveling Association. His long association for many years with musical interests of New York City and of Chicago, together with his ripe experience and devotion for his business have made him a leader in his realm.



RS. W. L. CRAWFORD, distinguished artist and art instructor, holds a unique place among artists and art lovers of the South. Possessing a groundwork of genius she has

developed, through years of intensive study under the world's most famous masters, a flawless technique which enables her to put upon canvass an interpretation of life remarkable in its spiritual quality and sincerity. She has been singularly fortunate in opportunities, studying art at its very source in Athens and Rome, and working in Paris, Berlin, St. Petersburg and other old world cities of inspirational value to the impressionist student. Under these conditions her genius found expression in an originality of conception as individually her own as those characteristics which distinguish the work of Whistler and other world famous painters. Texas is proud to possess an artist of such recognized ability.

Mrs. Crawford was born in Oxford, Mississippi. Her father was Dr. J. D. Lester, prominent physician of Oxford, and a native Englishman. Her mother, Josephine Oliver Lester, was of Scotch-Irish extraction. Mrs. Crawford studied at private schools and the Oxford Female College, exhibiting such marked artistic ability that her parents determined to give her every advantage. She was sent abroad and entered the Juliens Art School at Paris. Her work attracted the attention of art circles in Paris and she was accepted as a pupil by Bugureau, the world's greatest drawing artist. For several years she continued her work with him, studying also with Fleury, Chaplain, Durand and Dupam. She traveled extensively in Europe, painting in almost every European city and doing much out-of-door work in Scotland. Mrs. Crawford has studied at the Art League of New York; and was a charter member of the Carcassonne Art School of Washington, D. C.

Returning to Texas she was art instructor at Prof. Jones' Female College of Dallas for two years, after which she accepted a place on the faculty of Kid-Key College at Sherman. In 1895 she came again to Dallas for the purpose of carrying out a long-cherished plan to establish a school of fine arts in this city. After teaching for a year, however, she was married to the late Col. W. L. Craw-



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ford and for a time turned her talents toward homemaking. Mrs. Crawford has one son, W. Lester Crawford, a graduate, at the age of nineteen, of the law department at Lebanon. He also attended Culver Military Academy and was commissioned lieutenant during the war. He is now practising law in Dallas.

Mrs. Crawford has never abandoned her career nor her ambition to establish in Dallas a school that will be the center of interest to all art devotees of

the Southwest.

Possessing an artistic temperament, it is in her immediate surroundings that her superior taste is exemplified. Much of the work that she has done is hung on the walls of her home at 3709 Ross Avenue. The drawing room represents the French school of coloring, the decorative scheme being carried out in softly shaded half-tones. The dining room is distinguished by a forty-two inch tapestry frieze upon which is painted fete scenes of Bacchus, the artistic effect of the room being enhanced by its height which is thirteen feet. In the breakfast room with its paneled walls and ebony woodwork are many scenes in which stirring events of Texas history are vividly portrayed. There are also rural landscapes, in which Mrs. Crawford has caught the spirit of the West, and many fine pieces of statuary of Texas horses and cattle. One of the most beautiful paintings which she has produced hangs in the library and is a six by eight foot canvass called "Queen of the Tribe." In the art gallery are two of special note, an oriental picture that is striking in its originality of conception, and another representing Ariadne awaiting the return of Bacchus which is a masterpiece of ethereal light and color.

Mrs. Crawford's work shows a fine sense of human values, and a peculiar gift of coloring and motion which is responsible for the enthusiastic recognition

accorded her by the ablest critics.

E. PENICK, treasurer and manager of the Wichita Falls branch of the Penick-Hughes Company, wholesale hardware dealers, 500-502 Ohio St. came to Wichita Falls from

Stamford in July, 1919, and in September of that year opened the local house. Headquarters of the Penick-Hughes Company are at Stamford with R. L. Penick, president and general manager; R. L. Haynie, vice-president and manager of the Stamford house, and Ed S. Hughes, secretary. company has a capitalization of three hundred thousand dollars and does an extensive business in North and Central West Texas and Oklahoma. Four traveling men work out of the Stamford house and four out of Wichita Falls. The building occupied by the firm at Wichita Falls is a three story brick, covering a plot of ground 50 by 150 feet.

The business was organized by R. L. Penick in Anson, Jones County, in 1893, operating then as Penick and Company. In December, 1899, Mr. Hughes came into the organization and the company was incorporated as the Penick-Hughes Company. The headquarters were moved to Stamford at that

time.

R. E. Penick was born at Anson, Texas, July 4, 1891, a son of R. L. Penick, president and founder of the business which bears his name, and Dottie (Potts) Penick. He was educated in the public schools at Stamford and at Peabody Normal College at Nashville, Tennessee. In 1916 he was married at Stamford to Miss Irmadene Niece. They have two children, Blanche and Thomas.

After finishing school Mr. Penick engaged in civil engineering work for about three years and then became identified with the Penick-Hughes Company at Stamford some ten years ago. He is thoroughly conversant with every detail of the hardware business and keeps closely in touch with the needs and wants of the customers of his firm.

Mr. Penick is a Knights Templar, a member of Maskat Shrine and of Stamford Blue Lodge No. 853, and Chapter No. 257. He is a member of the Business Council of the Wichita Falls Chamber of Commerce, the Wichita Club, and deeply interested in everything pertaining to the growth and upbuilding of the city.

AWRENCE BOLTON, musical composer, has devoted his life to the study of music and to musical composition. Mr. Bolton inherited his genius from his mother, who

won considerable fame in her native state of Iowa as an organist. He studied with her and also with Dr. Wm. S. Pitts, that famous composer who wrote the world-known melody, "Little Brown Church in The Vale." Mr. Bolton came to Dallas in 1908 and took a studio in the Bush Temple. He possesses wonderful ability as an organist and his musical compositions are characterized by a note of beauty and melody seldom found in musical compositions of the day, and set him apart as a composer of rare ability and marked genius.

Mr. Bolton was born in Fredericksburg, Iowa, in 1888. From infancy his gift had been apparent, and while he was studying in the public schools of his city he was also receiving rigid musical education and astonishing his audiences with his skill in technique and sweetness of expression. Early compositions of his were published and gained wide reputation not only in his city but throughout the country. As he grew up he was put under the best instructors obtainable and at the age when most young aspirants are grasping the first rules of technique, was already a finished musician. For the past twelve years he has made his home in Dallas, winning an enviable reputation among the artists of Texas and the Southwest. He has never been in the business world but has given his whole time to his art.

At the declaration of war with Germany Mr. Bolton enlisted in the 132d Field Artillery of the Thirtysixth Division. This division sailed for France in June of 1918 and saw months of intensive fighting at the front. When the armistice was signed Mr. Bolton received the signal honor of being appointed head of the organ department of the A. E. F. College. At the end of the war he returned to Dallas and resumed his musical work.

Mr. Bolton makes his home at 211 Foster Street, and belongs to the American Guild of Organists and the Episcopal Church.



WESLEY HUBBELL, well known voice teacher and concert singer, 21 Bush Temple, came to Dallas in 1911 from Cincinnati and for ten years has been actively identified

the musical and social life of Dallas. Mr. with Hubbell is the possessor of a wonderful tenor voice of rare brillance and power and has attained an enviable reputation as a concert singer, appearing before large and enthusiastic audiences in various parts of the South and in New York City. A pleasing personality and pleasing stage presence has added to his popularity as a singer.

Mr. Hubbell became interested in music early in life when it was discovered that he was possessed of a remarkably clear, strong voice. As a child he loved music and began his musical studies early in life. He was given the best of advantages and studied under some of the ablest teachers of the United States. He made his debut in concert work in 1918 and has been in demand for return engagements wherever he has appeared.

Mr. Hubbell was born at Cincinnati, Ohio, October 11, 1876 and is a son of W. M. and Martha (Hopkins) Hubbell. His father has for many years been a well known business man of Cincinnati. Young Hubbell studied in the schools of his native city and was sent east to continue his musical education.

In 1905 he was married in Cincinnatti to Miss Ernestine Schonberger, daughter of J. Schonberger, well known Cincinnatti attorney.

Mr. Hubbell is a member of the Sigma Ki Un of Cincinnati and of the Dallas Music Teachers Association. He is a teacher of rare ability as well as a singer and his friends predict for him a brilliant future.



EO. D. FOX, general manager of the Wichita Falls Window Glass Company, established in November, 1911, and located in the factory district of Wichita Falls, first be-

came connected with this institution as a bookkeeper and helper in the glass department; later he was put in charge of the warehouse and shipping department and then in the office and sales department, and his capable management of all these posts finally resulted in his being selected as general manager of the business. It is one of the largest industries in Wichita Falls, occupying a space of ten and a quarter acres, three acres of which are under cover. One hundred and sixty people are employed in the plant and an average of 120,000 boxes, each containing 50 square feet of window glass, are turned out anuually when the plant is running full capacity. Sand is obtained from Roff, Oklahoma, and nothing but window glass is manufactured, the product being shipped all over the United States, Mexico, Canada and Cuba. The larger distribution, however, is in the Southern States, Texas, Colorado and the Pacific Coast, Frank Kell is president of the company and J. C. Mytinger is vice president and secretary-treasurer.

Before engaging in this industry Mr. Fox was a lumberman, beginning his career in that business in his father's saw mill and lumberyard, and since that time he has been connected with the lumber industry at Arlington, Texas, Dallas, Stanton. At Stanton he had charge of the lumber yards of W. Connell, of Fort Worth, and at Wichita Falls for the Mayfield Company.

Mr. Fox is a native of South Carolina, born in 1882, and educated in the public schools of that state. His father, M. W. Fox, for many years a farmer and merchant, is now retired and living in Akin County,

South Carolina, where he was born.

He was married at Arlington, Texas, in 1907 to Miss Dora Yates and they have two children, Margaret, age 12, and Joan, age 6. The family home is at 1909 Tenth street. Mr. Fox is an Odd Fellow, a U. C. T. and a Praetorian, and interested in all agencies working for the furtherance of Wichita Falls, which he thinks is just getting started, has a great future and is sure to become the most important commercial and industrial center in the state.



RS ALBERT SMITH, prominent music and voice teacher, well known soprano soloist whose work at the St. Matthews and Scottish Rite Cathedrals and in concert has been

the subject of much favorable criticism. Mrs. Smith came to Dallas in 1914 from her home town, Paris, Texas, where she had already achieved prominence by reason of her splendid soprano solo work. Through this part of the state Mrs. Smith has a contract with the Steinway Duo-Art to demonstrate, she also made a test record for Aeolian people in New York and same was accepted.

Mrs. Smith started her musical career before her marriage in Paris when she was only sixteen years of age. Coming to Dallas she studied under Clarence B. Ashenden and after her marriage went to Chicago where she studied under Wm. A. Willett of Kimball Hall, later continuing her studies at Carnegie Hall, New York, under the well known musician and teacher, Arthur Phillips. Between seasons of study in New York Mrs. Smith continued teaching in Dallas and her work as a teacher soon attracted as favorable comment as did her singing.

While in New York Mrs. Smith was selected as soloist for the Fifth Avenue Presbyterian Church, winning this coveted position over fifty other soloists. In Chicago Mrs. Smith was soloist for the North Side Methodist Episcopal Church. Many successful concerts have been given by Mrs. Smith, the quality of her voice making her an especial favorite wherever she has appeared. Last year she appeared with Mr. Phillips in New York City in several recitals at Carnegie Hall. Several times Mrs. Smith has appeared in concert, singing with the Vocalian and she has become noted for her work unaccompanied. The pleasing personality and splendid stage presence of Mrs. Smith has added much to her popularity as a concert singer.

Mrs. Smith was born and reared in Paris, her parents being H. J. and Alice (Dolman) White, now deceased. She attended the Paris public schools and in 1902 graduated from the Paris high school. In 1907 she was married to Albert E. Smith of McKinney, a son of H. E. Smith, postmaster there for many years. Her husband is now connected with the United States postoffice department in Dallas. They reside at 2723½ Live Oak Street, where Mrs. Smith also maintains her studio.



RS. WESLEY PORTER MASON, of Bush & Gerts, well known musician and teacher, impressario, choir director and popular club woman, has been a resident of Dallas since

1904, coming here from Logansport, Indiana, and immediately becoming a prominent figure in the musical and social life of Dallas. Not only is Mrs. Mason a musician and teacher of rare ability, she is a woman of charming personality as well and extremely popular among a large circle of friends. She is a normal teacher of the Dunning System of Improved Music Study, her studio being located at 5011 Worth Street, Munger Place.

The musical career of Mrs. Mason began when but a child of twelve years when she was engaged as soloist by one of the principal churches of Logansport. She later took up active work as choir director in which she has been engaged ever since, her work here with the choir of the First Methodist Church attracting attention and much favorable comment from musical critics. Mrs. Mason had several seasons of study in Chicago and then in New York,



I.D.Fx



ImBlack

under Mrs. Minnie McConnell. Coming to Dallas she studied in the Landon Conservatory and then became a member of its faculty.

Mrs. Mason has been instrumental in bringing to Dallas many noted artists, including McCormick, Galli-Curci, Mary Garden and others whose wonderful concerts have made the musical season in Dallas famous. Also Metropolitan Grand Opera Companies and the Chicago Grand Opera Company. She was formerly financial secretary of the Schubert Choral Club and vice-president of the Mozart Club. She is a member of the State and Dallas Music Teachers' Association and secretary of the Dallas Municipal Chorus. Mrs. Harriet Bacon McDonald is identified with Mrs. Mason in her various activities as business associate.

A native of Logansport, Indiana, Mrs. Mason received her academic education in the public schools there and graduated at the Logansport high school in 1902. She was married there in 1908 to Wesley Porter Mason, son of Dallas Jefferson Mason, well known citizen of Grandbury, Texas. They have two sons, Porter and Eugene. Mr. and Mrs. Mason re-side at 5011 Worth Street. Mrs. Mason is a daughter of John H. and Katherine (Hahn) Tudor of Logansport. Her father is a retired business man of Logansport and was prominent in the commercial life of that city for many years.

Although devoted to her art, Mrs. Mason's principal interest is with her family and her home. For recreation she indulges in fishing and swimming

and loves the big out doors.

RBY MORGAN BLACK, co-partner and general manager of the big dry goods department store of Freeman, Black and Com-

pany, 701-3-5 Indiana Avenue, came to Wichita Falls in 1919 from Marietta, Oklahoma, and in conjunction with J. D. Freeman established what has come to be one of Wichita's largest and most popular retail dry goods houses. The building occupied by the store covers seventy-five by seventyfive feet of ground and during normal seasons thirty people are employed in the store.

Mr. Black has been in active charge of the store since its opening in 1919 and has maintained a high standard of service and carried at all times only a line of merchandise that would appeal to a discriminating clientele. Business of the establishment has increased by leaps and bounds and the store is steadily growing in popular favor, due in no small part to the uniform courtesy and consideration with which each individual customer is treated. Not the slightest discourtesy or inattention is permitted at any time.

Before coming to Wichita Falls Mr. Black spent ten years in the mercantile business at Marietta, Oklahoma, where he was employed by Freeman Brothers Mercantile Company. When Mr. Freeman decided to open the Wichita Falls store, Mr. Black was selected as manager and was admitted to the firm, a splendid tribute to his ability from his former

employers.

Born in Marietta, September 13, 1892, a son of H. M. and Betty (Morgan) Black, young Black attended the public schools and in 1910 graduated from the Marietta high school. His father has been postmaster at Marietta for a number of years. After finishing high school Mr. Black became connected with the large dry goods establishment of Freeman Brothers and soon showed evidence of executive ability as well as a natural gift of salesmanship. He progressed rapidly with Freeman Brothers and was occupying a responsible position with the firm when, upon the outbreak of the war, he entered the army and was stationed for a year with the Depot Brigade at Camp Travis. Upon receiving his discharge he came to Wichita Falls and quickly assumed a leading position in retail circles, being looked upon as one of the most progressive and popular young business men of the city.

On February 15, 1920, Mr. Black was married at Marietta to Miss Mamie Alexander, member of a well known Oklahoma family. They reside at

1706 Filmore Street.

Mr. Black is a member of the Knights of Pythias and the Chamber of Commerce and takes a deep interest in all civic affairs.

ALTER J. FRIED, graduate of Michael Press the Russian Violin Master and the German composer, Hugo Kaun, grand-nephew of the founder of the conservatory of Leipsig, Ig-

natz Moscheles, and himself known to America's leading conservatories as he is also in Germany, is the director of Violin for Southern Methodist University and maintains a private studio at 12071/2 Elm Street, Dallas, Texas. He was brought to Dallas from Berlin after two years of study in Germany, by the Southwestern Conservatory of Music in 1908, became the director of the Symphony Orchestra and while serving in that capacity was hailed by southern Methodists to lead their violin department in the university they were then founding.

The golden west is Mr. Fried's birth place-San Francisco-in 1877. Famed for musicians is the family he comes of. A. Fried, his father, was a tenor of note and an amateur musician, while Ignatz Moscheles of Prague, Austria, his mother's uncle, was the founder of the Leipsig Conservatory and was the Paderewski of his day. Mr. Fried began his study of violin at the age of nine, while in the Milwaukee Public Schools, where he was educated. In 1907 he started his work in Germany under Michael Press, the Russian, and later he studied orchestra direction with Hugo Kaun, one of the most noted German composers.

In 1911, at Dallas, Texas, Miss Gladys Wallace of Iowa, a violinist, became his bride and Mr. and Mrs. Fried have since resided at 118 North Winnetka. There are no children. Mrs. Fried is concert master of the Symphony Orchestra and is assistant to Mr. Fried. She is well known throughout the state as a soloist and teacher.

Mr. Fried is a Mason, a member of the Rotary Club and founder of the Dallas Music Teachers' Association. He is loved not only throughout Southern Methodism and by students from many states, but is renowned throughout the state as the founder of the Texas Music Teachers' Association.



AVID L. ORMESHER, teacher of voice Bush Temple, has been an important factor in the musical life of Dallas for ten years, coming to the city in 1910 from Pittsburg,

Pa., where he was a teacher and director of the Pittsburg Male Chorus, New Kensington Male Chorus and Emory Methodist Episcopal Church choir. He was principally engaged in concert work in Pittsburg. In Dallas he directs the City Temple Choir, the Dallas Male Chorus and the Cadman Choral Club, besides teaching regularly.

Mr. Ormesher has been identified with the musical

world ever since he was eighteen years old, and is considered an artist in his profession. At the age of 18 years his musical ambition took him to London, and to Berlin, where he came in touch with the greatest artists in the world, and returning to London from Berlin he joined the London Opera Company. Coming back to America he went to Boston, where he went through the Boston Conservatory and became a member of its teaching staff. He is in love with his work and some of the best singers of Dallas have been instructed by him.

Mr. Ormesher is an Englishman by birth, born at Manchester in 1873, and educated in a boarding school in that city. His father, Wm. Henry Ormesher, was a Methodist minister and served a Manchester church, active in the church until 1920, when coming to America, caught cold on the boat and died in Pittsburg, Pa. His mother is living in America at present but is going back to England. Mr. Ormesher has two brothers and one sister living in New Kemington, Pa., at the present time.

While teaching in Pittsburg, Pa., Mr. Ormesher met and married Miss Tillie May Beane of that city, the marriage taking place in 1900, and they have two children Ralph B. Ormesher, 19 years old, who served with the Aviation Corps of the United States Army in France, and Mildred Lee Ormesher. He is a member of the Knights of Pythias, the Odd Fellows, the Rotary Club, and the Over Seas Club, the Dallas Music Teachers' Association and the Southern Community Bureau, being president of the latter organization. His religious affiliation is with the Presbyterian Church.

Mr. Ormesher believes there is a great musical future ahead of Dallas, and he expects to see the city attract country wide attention by its orchestral, band and chorus organizations.



W. WOOD. That the foot-wear of Wichita Falls be as classy and serviceable as any in the state is the sole business of the Wood

Shoe Company, Indiana Avenue, which is owned and directed by E. W. Wood, an experienced merchant and shoe man. The Wood Shoe Company of Wichita Falls is one of the most fashionable shoe houses in the state of Texas and through the northwest territory is well known and popular for its goods. This establishment keeps its advancing metropolis up to the latest and most durable in an important industry that well deserves being made a specialty of. The establishment has a commodious floor space, twenty-five by eighty-five feet, carries hosiery, etc., as well as high class shoes, and the business for 1920 which rap over \$170,000 of sales has kept the six employees busily engaged. The firm was established in May of 1919.

Mr. Wood was born in 1888, at Caldwell, Texas. His father, A. C. Wood, deceased, was a farmer, native of Alabama. The public schools system of his state gave him the best it has in schooling and after completing that, young Wood for three years was busy on a farm. He entered the commercial life at Temple, Texas, where he was employed in a mercantile establishment, then went to Stamford, Texas, which, after a year's employment, he left for Rogers, Texas, where he was employed for two years. From Rogers he went to Palestine, Texas, where he resided for two and a half years and then, in 1915, located at Wichita Falls where he worked on a salary, as in all his past business affiliations, up until May, 1919, when he established

the exclusive Wood Shoe Company. This business has made rapid progress and is today one of the best commercial enterprises of its city.

In 1913, at Rogers, Texas, Mr. Wood married Miss Rebecca Barron, daughter of A. A. Barron, of Rogers. To them were born three children: Earnest, Jr., age seven, Lawrence George, age four, and Lois Minnie, age two. The family reside at 2311 Eighth Street. Mr. Wood is a member of the Rotary Club; he is progressive in promoting every good interest of his city which he believes is the best little city of the state, as well as active in his own commercial enterprise.



C. NEEL, manager of the Harbour-Longmire Phonograph Company, 1001 Elm Street, has for several years devoted his en-Street, has for several years tire time to the phonograph business as a result of which he is able to speak with authority on

all matters relating to phonographs and phonographic records.

The Harbour-Longmire Company is the chief wholesale and retail distributing center in Texas for Pathe machines and records. It was established in February, 1918, and has experienced a most phenomenal growth. During its second year it more than tripled the business of the first year and the third year will double even that record. The sales for 1920 amounted to approximately a half million dollars. There are five local employes and three traveling salesmen covering the whole of Texas. Three floors and a balcony of a 30 by 200 foot building are used and six booths are maintained. An enormous stock of Pathe goods are kept in hand to supply the ever widening patronage.

Mr. Neel was born in Guadalupe, Texas, in 1885. His parents were Albert E. and Mary (Croskell) Neel. His education was furnished by the public schools of Florida and Texas. When he was twenty-two years old he went into the grain business but remained for only one year, giving it up for the wholesale and retail furniture business in which he was engaged for eight years. In 1918 he took the management of the Harbour-Longmire Company

with whom he has since remained.

In 1915 Mr. Neel was married to Miss Ione O'Neill of Ft. Worth, daughter of J. W. O'Neill. J. C. Jr., a three years old son, is their only child. Their

home is at 623 South Clinton, Dallas

Mr. Neel is intensely interested in his work and has the feeling that it is, to use his own words, "The best business in the world." He says that as people demand more good music unrest will correspondingly diminish. His business is therefore not only an inviting one but is of great value to society as a whole. In his political alignments he is a Democrat and he is a member of the Methodist Church. Although his residence in Dallas has not been long he has already assumed his share of civic responsibilities.



E. WELCH, owner and manager of the W. E. Welch, Concert Management, Dallas County State Bank Building, is responsible for the appearance in the southwest of na-

tionally known artists who give delight to thousands during the musical season of each year. Mr. Welch is a connoissuer, having that trained power of discrimination that has brought him prestige and recognition as a critical judge. He came to Dallas in 1919 from Kansas City in the interest of things musical. Previously he had had wide experience in concert booking for Lyceum Bureaus and Chau-



Ewwwood



Geo. D. Markle

· tauquas, and his knowledge gained, made him ambitious to establish a concern bureau that would bring to the South artists that had never been out of New York and the larger cities of the North and East. Arrangements were soon completed and on the first of January, 1920, Mr. Welch opened his office in Dallas, thereby establishing the only concert bureau south of the Mason and Dixon line.

Famous artists from the Metropolitan Opera Company of New York and the equally celebrated Chicago Opera Company and others of high rank were brought to the southwest by Mr. Welch last season. In addition to the two famous concerns which he has been representing Mr. Welch has in the meanwhile, formed affiliations with the largest musical concerns in New York and is able to promise to the people of the South for next season an even more brilliant array of musical stars than appeared last year. He maintains a representative in New York and handles all interest through the various local organizations in which concerts appear.

Mr. Welch was born in Omaha, Nebraska, in 1887. His father was I. C. Welch, a farmer and a native of the state of Iowa. He attended Parson's College, of Fairfield, Iowa, receiving his A. B., S. B. and M. A. degrees. He became associate professor of biology in his Alma Mater, later being elected to the chair of biology and head professor of science of Kendall College at Tulsa, Oklahoma. In 1913 he became identified with the Redpath Lyceum Bureau and the Redpath Chautauqua.

The marriage of Mr. and Mrs. Welch was celebrated in Redford, Iowa, in 1917. Since coming to Dallas they have a home at 4003 Bowser Avenue.

Mr. Welch belongs to the Kiwanis Club, Mutual Club, The National Federated Music Clubs of America and the Presbyterian Church.



EORGE L. MERKLE, manager and part owner of Merkle-Lunn Undertaking Company, funeral directors and embalmers, 1105 Tenth Street, came to Wichita Falls

in 1914 and was connected with E. G. Hill, undertaker and embalmer, until 1919, when the Merkle-Lunn Company was established. His years of experience in this business make him thoroughly conversant with the duties of a funeral director and the manner in which the obsequies should be conducted.

Before engaging in the undertaking business Mr. Merkle was connected for two years with the Union Razor Company of Tidioute Pa. His entry in his present calling was made at Iola, Kansas, where he was in business for one year, leaving there to go to Oklahoma City, Okla., where he remained four years. He spent one year in the business at Dallas, Texas, and in 1914, came to Wichita Falls, where he associated with E. G. Hall for several years.

Mr. Merkle is a native of Tidioute, Pa., born May 11, 1888, and educated in the public schools of that town. His parents were M. and Mary (Hunter) Merkle, his father being a l'ennsylvania farmer.

His marriage to Miss Fannie Tanner was consummated in Dallas, Texas, September 28, 1915, and he and Mrs. Merkle reside at 1105 Tenth Street. He is a Mason, Knight Templar and Shriner, an Odd Fellow, Knight of Pythias, a Rotarian and a member of the Wichita Falls Chamber of Commerce and the Texas Funeral Directors' Association. He belongs to that substantial element of business men in Wichita Falls who are working to make their city one of the best places in Texas to live and do business, and like all other citizens he is always singing the praises of his city.



ARLE D. BEHRENDS, president and general manager of the Sonora Distributing Company, 1707 Elm Street, has been fitted for the position which he holds by a long series of connections, in which music, either instru-

mental or vocal, was the chief element.

The Sonora Company was incorporated January 1, 1920, and the officers, in addition to Mr. Behrends, are D. Easley Waggoner, vice-president; Cedric Burgher, secretary and treasurer; R. B. Stichter and D. E. Waggoner, directors; G. C. Waggoner, T. H. Painter and Mrs. Cora E. Behrends, stockholders, in addition to the directors. The Sonora Company is the Dallas wholesale distributing center for Sonora phonographs, Okeh records, Ward's moving covers, Universal displayers and other phonograph accessories.

Mr. Behrends was born in Galveston, Texas, on December 23, 1887. His father, Albert Behrends, was in the grain business in Galveston for fifteen years and his mother, Mrs. Cora E. Behrends, was a teacher of piano and voice in that city and in Dallas for twenty-five years. Mr. Behrends was educated in the public schools of Galveston and came to Dallas with his parents when he was fourteen years old. For six years he was with the J. I. Case Threshing Machine Company and was with the Dallas News for the same length of time. For two years he was employed by the Security National Bank. During this time he was local manager for the concert courses. For five years he taught voice and was director of the Mozart Choral Club and Orchestra. He assumed the office which he now holds January 1, 1920, but he still devotes much time to local concert and orchestral work.

On August 17, 1909, Mr. Behrends was married to Miss Daisy Teagarden, daughter of Joseph O. Teagarden, of Greenville, Texas. A ten year old daughter, Marcella Sembrich, and an eight year old son, Albert, complete the family. The Behrends' residence is at 4943 Victor Street.

Mr. Behrends is a member of the Knights of Pythias Lodge and is a Mason of the Trinity Valley Lodge, Dallas Consistory Number Two. He is also a Shriner with Hella Temple. He is a member of the Dallas Ad League, the Lions Club, Salesmanship Club, the Dallas Music Industries Association, the Dallas Municipal Chorus and the Dallas Symphony Orchestra. These connections indicate the large recognition that has been given to his musical talent. He is a member of the First Baptist Church and director of the choir of the Grace Methodist Church, which is one of the best church choirs in the city. During his long residence in the city Mr. Behrends has come to know an unusually large number of the more prominent citizens and he is held in high regard by a host of friends.

ARON GOLDSTEIN, branch manager for the Brunswick-Balke-Collender Company which is located at 609-11 Main Street, has a record of phenomenal business growth. He

came to Dallas as representative of his company in 1880. Now in this district he is at the head of thirty offices which altogether do a tremendous wholesale business in billiard tables, bowling alleys and phonographs.

Born in Wloclaucek, Russian Poland, in 1854, Mr. Goldstein was brought by his parents to this country when he was twelve years of age. He was quick to pick up the ways and the language of the new country and finished his education in the American schools. He made Texas his choice as a land of unlimited business opportunity and started in the mercantile business in Gainesville. In 1880 he assumed his present connection and came to Dallas.

Mr. Goldstein, in 1880, was married in Fort Worth to Miss Rosa Wenar, the daughter of Mr. Dave Wenar, a merchant in that city. Mr. and Mrs. Goldstein have two children, Grace A. Goldstein and Roy A. Goldstein. The Goldstein residence is at 3409 North Pearl Street.

Mr. Goldstein is a member of Temple Emanu-El. He is a wide-awake business man, well known as a man with a keen vision for business opportunity.



EORGE M. HOLT, resident manager of the Kemp Hotel, while only a resident of Wichita Falls for about a year, is already one of the best known of the city's young

business men. He is thoroughly progressive and has given to Wichita Falls a hotel service that is believed to be unexcelled in any city of its size in the United States.

The Kemp Hotel is operated by the Joseph Huckins Estate, operators of hotels in Fort Worth, Oklahoma City and Texarkana, Arkansas, and the high standard of service set by the other Huckins hotels has been more than equalled at the Kemp. Opening for business in October, 1920, the hotel sprang into immediate favor with the traveling public as well as residents of Wichita Falls. It is thoroughly modern, fire proof, eight stories high with 218 rooms, 150 with bath. A staff of one hundred employees is required and from the standpoint of cuisine and room service ranks with the very best hotels in the country. The hotel is operated on the European plan.

Mr. Holt is a native of North Carolina and was born in 1875. He is a son of Henry Holt, deceased.

After attending the public schools Mr. Holt began work as a boy in a grocery store in North Carolina and later, deciding he wanted to see the country went to Atlanta, Georgia, and entered the service of the street railway company in their shops there. He was promoted to conductor at the age of seventeen and after four years' service went to Joplin, Mo., where he was engaged in the wholesale grocery business. A short time later he went with the Keystone Hotel at Joplin and then with the Joplin Hotel where he served as steward for three years. He was then connected with the M. K. & T. eating house at Muskogee, Okla., then went to St. Louis and became identified with the Fred Harvey system. He was sent to Las Vegas, New Mexico as night clerk, was promoted to bookkeeper and left the Harvey System to go with the Columbia Hotel at Trinidad, New Mexico. From there he went with the Lee Hotel at Oklahoma City and when this house was taken over by the Huckins interests remained with the new owners for several years. At different times Mr. Holt was identified with the Copper Queen Hotel, at Bisbee, Arizona; the Gadsden Hotel, at Douglas; the old Robinson Hotel at Tulsa; then for three years was in Miami, Florida. In 1915 he came back with the Huckins interests and was assistant manager of the Huckins Hotel in Oklahoma City. He received his present appointment as resident manager of the Kemp Hotel, coming to Wichita Falls in April, 1921.

Mr. Holt was married at Oklahoma City in March, 1916, to Mrs. Clara Dillon Lindsey. They reside at the Kemp Hotel. Mr. Holt is a progressive and enterprising business man, a member of the Wichita Falls Chamber of Commerce and thoroughly imbued with the spirit that is making this city the leading commercial and industrial center of that portion of the state.



ILLIAM KERR FOUTS, doctor of medicine, 1808 Hickory Street, came to Dallas in 1895, and for many years did a general practice in the city. He now makes a specialty of

chronic diseases and has withdrawn from all medical societies in order that he may advertise the special medicines he compounds for the treatment of various diseases. He travels and delivers lectures and has six hundred patients whom he treats every month in the states of Texas, Oklahoma and Kansas. He was formerly a member of all medical societies of Kentucky and Texas, and is registered in eight states.

Dr. Fouts began practicing in Louisville, Ky., in 1887, where he practiced with his father, and later he moved to Denison, Texas, where he practiced in the sanitarium there with Dr. Nagle. He came to Dallas in 1895 and practiced with Dr. Chapman, whose death occurred in 1915, at which time Dr. Fouts began practicing from his residence.

He was born at Lexington, Ky., May 6, 1868, and graduated from the University of Kentucky, at Louisville, March 4, 1888, with the degree of M. D. His parents were Wm. D. and Ellen (Lachran) Fouts, and his father was a well known physician and

Dr. Fouts was married at Louisville, Ky., March 22, 1893, his wife being Miss Ida Pillion, daughter of James Pillion, a Kentuckian and a well known artist. They have one son, Weber, who is secretary of the Dallas Junior Chamber of Commerce. The doctor has been actively identified with the growth of the city since he came here a quarter of a century ago, and he believes it is destined to become the leading medical center of the Southwest. The development of the marvelous resources of the state is fast adding wealth and population which will seek Dallas as the logical center for investment and trade, thereby making the city the second St. Louis of the Southwest. Dallas has no more consistent or persistent booster than Dr. Fouts.



R. WILLIAM LEE AUSTIN, chiropodist, 414 Southwestern Life Building, established himself in Dallas in 1918, has a modern office equipment and uses X-ray in his

practice. He is the organizer and former secretary of the Pedic Society of Texas, formed for the purpose of putting the practice of chiropody on a higher plane and improving the profession. He is a graduate of the New York School of Chiropody, receiving the degree of M. C. P. in 1917, and in the same year practiced in that city at the Belmont and Ansonia Hotels. He took a special course in X-ray work at the New York School of Chiropdy under M. J. Lewie, former head of the Examining Board of New York State, and also did special work at Bellevue Hospital. His military record shows that he entered the medical department of the army May 15, 1918, and was transferred to the air service, teaching



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hydrogen gas at the balloon school at Camp John Wisc. He was rated as sergeant-major and discharged from the service in March, 1919.

Dr. Austin is a native of Kansas City, Mo., born November 9, 1896, and educated in the public schools of Kansas and the high school of Dallas. His parents were W. L. and Elizabeth (Morrison) Austin, his father a native of Kentucky and his mother a Missourian. He came to Dallas in 1903.

Dr. Austin is prominently identified with the club life of the city, being a member of the Lions Club and editor in chief of its local magazine; the Knights of Columbus and the Dallas Athletic Club. He is also a member of the National Association of Chiropodists and takes an active interest in the affairs of that organization. Like all the other professional men in Dallas he is a booster for the city and is confident that it is destined to become the greatest commercial and industrial center in the Southwest and a medical center that will compare with the larger ones of the country.



M. RHODES, secretary-treasurer and manager of F. A. Hardy and Company, Wholesale manufacturing opticians, with headquarters on the third floor of the Praetorian

building, has put into this business sixteen years of continuous application and intensive study. His ability and efforts are responsible for the splendid growth which the firm has enjoyed and the reputation it bears as an example of manufacturing efficiency and skill.

The F. A. Hardy Company was established in 1912, or rather was the reorganization of the Dallas Optical Company, an old and well-known optical concern which had operated in Dallas many years. At present forty people represent the corps of employees necessary to the amount of business they handle. Besides these five salesmen are kept on the road covering their territory whch includes Texas, Oklahoma, Arkansas, Louisiana and Mississippi. A stock valued at \$125,000 is kept on hand and an annual volume of business amounting to \$500,000 is carried on. Branch offices are situated in Waco, San Antonio, Amarillo and Wichita Falls, and each office reports steady growth from year to year.

Mr. Rhodes was born at Poolville, Parker County, Texas, on December 17, 1879. His parents, L. Rhodes and Talitha Butler Rhodes came to Texas from Georgia in 1870, and settled on a farm in Parker County. He received his education in the public schools of Poolville and Weatherford, graduating from the Weatherford High School in 1898, and going from there to Galveston where he was a student in a business college the following term. Up to the time he was eighteen years old he had spent his spare time and vacations working on the farm, but in 1900 he decided to come to Dallas and enter the business world. Having a solid, substantial education and a comprehensive business training, he found his services eagerly sought. Four years after coming to the city he was employed in the business in which he was destined to make a name for himself. He entered the Dallas Optical Company in 1904, and was soon made secretary of the firm. In 1912 the concern was reorganized and incorporated under the name of F. A. Hardy and Company, and Mr. Rhodes became the secretary, treasurer and manager of the new firm. He is also a director in the John H. Dunn Tire Company, and a director of the Bryan Oil Corporation of Wichita Falls.

He married a girl from his home town in July 1900. Mrs. Rhodes is remembered in Poolville as Miss Bessie Burkholder, a daughter of one of Poolville's pioneer citizens, C. S. Burkholder. Their daughter, Alma, atends the University of Texas.

Mr. Rhodes is a Knight Templar, member of Hella Temple Shrine and a thirty-second degree Mason. He is a member of the Chamber of Commerce, the Dallas Automobile Club, Lion's Club, the Cedar Crest Country Club. He believes firmly in the future of the state and predicts that Dallas will become the commercial center of the Southwest.



ICHOLAS NIGRO, sole owner and manager of the N. Nigro Company, at Camp and Griffin Streets, Dallas, is one of the pioneers in the wholesale fruit and produce business

of the city of Dallas and its surrounding territory. The business was originally started in 1874 by the De Stephano Brothers, uncles of Mr. Nigro, with whom he became associated in 1887 and upon the death of Frank De Stephano, in 1893, Mr. Nigro succeeded him as partner in the concern and for the following eleven years was associated with Mr. A. A. Jackson in the business. In 1904, Mr. Nigro bought the complete interests of Mr. Jackson and from that date has been the sole owner and director of one of the largest fruit and produce establishments in the state of Texas. The first quarters of the business was a small store, 25 feet by 100 feet, at Market and Austin streets, in 1900, the firm built a three-story structure at Commerce and Austin Streets and occupied the lower floor, 50 feet by 200 feet, and the basement, 50 feet by 90 feet. In 1910 the N. Nigro Company moved to its present commodious establishment, at Camp and Grifin Streets, a structure with three stories and a basement, each 100 feet by 135 feet, and has its own cold storage plant.

Nicholas Nigro was born on April 5, 1863, in sunny Italy, Province of Potenza, village of Lourenzena. Here he was reared and educated in the public and private schools of Italy. At the age of 16 he went te France and for four years worked as an apprentice in the jewelry business in Marsailles. At the age of 20 he returned to his native country and served in the Italian army for three years and after his discharge from the army he spent nearly a year in the city of his birth. When he decided to emigrate to America and seek his fortune in the land of promise. In 1887 he came to America and at once located at Dallas where he had relatives, the first six months in his new home he was associated with A. De Stephano but left that uncle to enter the employ of Frank De Stephano who was in the produce business. It was upon the death of Mr. Frank De Stephano, in 1893, that Mr. Nigro succeeded him as partner in the business and then, years later, bought out the interests of A. A. Jackson and became sole owner and director of the N. Nigro Company as the business is known in its present-day form.

In 1894, a romance with his American sweetheart came to a climax in the marriage of Miss Clara Chase to Mr. Nigro. Ashton, Clara Bell and Frank are their three children.

Mr. Nigro has not only found a large place in Dallas business but in Dallas social life, he is a member of the City Club and of the Trinity Rod and Gun Club. It was not his lot to inherit an American business, but Mr. Nigro has been active in creating and building up a big business in his adopted land.

RANK P. NIGRO, general manager for N. Nigro Company, wholesale fruit and produce dealers, Camp and Griffin Streets, came to Dallas nearly thirty years ago and for

twenty-seven years of that time has been connected with the present firm, handling fruit, produce, candies, cigars, tobacco, dried fruits and, in fact, a general commission business. The company also maintains a large factory in Dallas for the manufacture of pickles, condiments, etc., and these products are in wide demand in the trade territory served by the Nigro Company.

From a very small beginning, the business of this concern has grown until its annual sales now total more than one million dollars. They occupy all of the three-story brick building with basement, located at Camp and Griffin Streets and just off the main line of the Texas and Pacific Railway. A switch track furnishes unloading and shipping facilities for

the company.

The territory served by N. Nigro Company comprises approximately one hundred square miles adjacent to the city of Dallas. The trade is served by five outside traveling salesmen, two commission men and four city salesmen.

Mr. Nigro is a native of Italy and a son of Salvador Nigro. He emigrated to America in 1887 and in 1893 came to Texas and became identified with N. Nigro Company at Dallas. He received his education in the best private schools in Italy and in New York City and in 1897 was married in Dallas to Miss Ida May Chase. They have one daughter, Annette. Mr. and Mrs. Nigro reside at 3714 Bowser Street.

A successful business man, Mr. Nigro devotes his entire time to the interests of his firm but has a number of outside investments in various concerns, including commercial, industrial and oil companies. He has watched Dallas grow into a city of prestige and standing in the commercial world and is expecting a much greater future and an era of more intensive development than has ever been known here before.

Mr. Nigro is an active member of the United Commercial Travelers, Chamber of Commerce and of the Travelers' Protective Association.



EORGE B. BANDY, President and General Manager of the George B. Bandy Sales Company, offices 201 Slaughter Building, Dallas, has been actively identified with the

vehicle and implement business of Dallas since 1892. Being a native Texan he has always been interested and was partly instrumental in making Texas the greatest agricultural state of the Union and the City of Dallas the largest implement center of the entire world.

The George B. Bandy Sales Company is the representative of the Huntington Wagon Works of Indiana, the Indiana Wagon Company of La Fayette, Ind., the Brown Carriage Company of Cincinnati, Ohio, and the Martin-Perry Corporation of Indianapolis. The territory of the Company includes the states of Texas, Oklahoma, Arkansas, Louisiana and Mississippi. There are six travelling salesmen on the road for the concern. It deals exclusively in the sale of buggies, wagons and commercial and truck bodies.

The son of Robert T. and A. (Rawlins) Bandy, George B. Bandy was born at Lancaster, Texas, on May 25, 1868. His father was one of the early Texas

pioneers and was a farmer and stockman of good reputation. The younger Mr. Bandy received his early education in the Lancaster Public Schools. He then attended what is now known as the Texas Christian University. After finishing his college education he went to Denton, Texas, and accepted the managership of the branch house of the Parlin-Orendorff Implement Company at that place. Eight years later he became the travelling representative of the Perry Manufacturing Company. He then came to Dallas and at a later date established the Bandy Sales Company. Mr. Bandy is also the vice-president of the Huntington Wagon Works of Huntington, Indiana.

The marriage of Mr. Bandy and Miss Lenore McErven took place at Denton, Texas, on December 10th, 1888. Mrs. Bandy was the daughter of W. J. McErven, a West Texas farmer. Mr. and Mrs. Bandy are the parents of five children: George B. Junior, R. T. and Gladys Bell Bandy, and Mrs. J. F. Roark and Mrs. H. C. Bernard. The Bandy home is at 430 West Tenth Street. The clubs that honor Mr. Bandy as a member are the Chamber of Commerce and the Cedar Crest County Club.

A native Texan, endowed with the advantages of higher education, Mr. Bandy has not only achieved a signal business success but he has also contributed a large share to the greatness that his home city now enjoys.



AM SMITH is vice president and sales manager of the C. E. Hoffman Company, 1711 Live Oak Street, dealers in barber supplies, cutlery and toilet articles, and has been

connected with the company for twelve years, first as a traveling salesman and later as a member of the firm and active sales manager. Mr. Smith came to Dallas on July 18, 1903, and for ten years traveled the trade territory for the Hoffman Company. In 1917 he purchased an interest in the company and retired from the road, devoting his time to the management and direction of the sales force.

The C. E. Hoffman Company acts as state distributors for the well known Theo. A. Koch barber chairs and furniture and carries a large stock of this equipment and the various articles carried in a modern barber shop. The company maintains a grinding department in which edged tools of all kinds are reground and put in condition for use again. A total of sixteen people are employed and the business of the company is each year showing a gratifying increase.

Mr. Smith was born September 24, 1871, at Williamsburg, Kentucky, a son of William and Hannah (Stanhill) Smith. His father was a well known stock farmer and merchant at Williamsburg for many years. He was educated in the public and high schools of Williamsburg and completed a commercial course at Smith's Business College at Lexington, Ky. Coming to Texas in 1889 he worked for four years on a cattle ranch and in 1893 entered the hotel business at Pilot Point, remaining there until his removal to Dallas in 1903.

On June 29, 1897, Mr. Smith was married at Gainesville to Miss Larie Yeaury, daughter of D. N. Yeaury. They have two sons, Erie W. and Roscoe. The family resides at 5122 Reiger Avenue.

Mr. Smith is a Mason and a member of Pilot Point Lodge No. 278. He is keenly interested in civic affairs and is a member of the Lions Club.



Frank & Migro



Geo. L. Schmucker.

EORGE L. SCHMUCKER, 3003 Elm Street, general manager and half-owner of half a hundred Star Cash Stores so universally known to every section of Dallas

and Oak Cliff, feeds more people daily than any other man in Texas. There is not one of the more than 30,000 homes in Dallas, be it ever so humble, which does not know and at some time follow the sign of the "Star." Mr. Schmucker and C. E. Hunt, the other member of the firm, began their present business with seven stores on January 1, 1911. These have multiplied as by the magic of an Aladdin and today there are sixty-eight, forty-seven in Dallas and twenty-one in Houston, using over 150 employes. Each of these stores holds to the same "Cash and Carry" plan, thereby saving the public thousands of dollars that otherwise would be expended for extra help and delivery maintenance.

Mr. Schmucker was born at Fort Wayne, Ind., in 1860. A few days before Christmas of 1877, the family arrived in Dallas. Educational advantages were scant in those days and with what training he had received in Indiana and a little in Dallas, Geo. L. Schmucker entered the University of Experience which today crowns him as one of her noblest graduates. In 1884, he began work in the Live Oak Grocery where he remained for thirteen years. He then opened the "Central Grocery Store" which he operated from 1897 until 1910.

On January 1, 1911, Mr. Schmucker, with C. E. Hunt, began the present business with seven Star Cash Stores.

Mr. Schmucker married a Dallas girl, Miss Anistacia Hartnett, on November 13, 1888. Seven children have been born to them: Walter J., George W., Thomas F., John P., Bessie, Rita and Marie. The family resides at 4931 Live Oak Street, in the heart of the section that was the beginning of Mr. Schmucker's Dallas career. He is a zealous Knight of Columbus and a devoted member of the Sacred Heart Church.

As one who began some years ago as a grocery clerk and today is operating more big stores than any other one man in the Texas metropolis, Mr. Schmucker's career is the romance of a big winner and his genius as an organizer has sixty-eight growing monuments in the stores known and patronized daily by Dallas and Houston citizens.



ARCUS S. CHAPSKY, secretary and treasurer of the Trinity Grocery Company, has been actively engaged in the grocery business for the past twenty-six years. His

experience in this line of business has been gained from actual practice in several states and has earned for him the enviable position that he now holds with one of the largest wholesale grocery concerns in Texas. The Trinity Grocery Company was incorporated on January 19, 1920, with a capital stock of two hundred thousand dollars, since that time being increased to \$300,000. The charter of the company, secured under Texas laws, calls for the operation of a wholesale grocery business dealing in groceries and grocery supplies of all kinds. The new home of the company is now at 3201-15 Worth street at a cost of over two hundred thousand dollars. The building is to be exclusively used for the business of the company, fronts one hundred and seventy-eight feet on Worth street and extends back a distance of one hundred and thirty feet to the Texas and Pacific Railway. The building is two stories in height with a modern basement containing a complete cold storage plant and also an up-todate washing room. This store is the best equipped wholesale grocery in the city of Dallas and aids materially in supplying Dallas homes with food.

Mr. Chapsky was born in Memphis, Tennessee, on January 31, 1876. He is the son of Mr. and Mrs. M. S. Chapsky, of Memphis, one of the old Memphis families. Mr. Chapsky obtained his primary education in the Memphis public schools and his higher education at Christian Brothers College, of Memphis Immediately after leaving college Mr. Chapsky became associated with the grocery firm of Fly and Hobson Co., of Memphis. For fifteen years he acted in the capacity of treasurer of this concern, which was one of the largest of the city. Later Mr. Chapsky was a member of the firm that operated the Bower's Stores, which was a chain of retail grocery stores all of which were located in the city of Memphis. For eight years he was treasurer of this concern and was one of the deciding factors that gave the stores the reputation and business that they earnestly strove for.

Mr. Chapsky was married at Memphis, Tennessee, on October 1, 1901, to Miss Ethel Gardiner. There are no children in the family. Mr. and Mrs. Chapsky have their home at 3529 Dickason Avenue, Dallas.

Mr. Chapsky's interests in social and community activity is manifested by the fact that he is a member of several public spirited organizations, among which are the Memphis and the Dallas Chamber of Commerce. Mr. Chapsky has been a Texas citizen only a year, having moved here from Memphis on October 2, 1919, but in that year's span he has made thousands of friends and acquaintances and has taken much interest in Dallas and in Texas. success as a Texas grocer will be as great as that which he attained in his mother state, Tennessee.



RS. C. P. ADAMS, proprietor of the Adams Fish Market, 802 Main Street, is a woman of remarkably versatile talents, whose achievements in the commercial world have

won her a place among noted financiers of the state. As a young married woman, Mrs. Adams had studied industrial conditions along with her husband who was a promising and prosperous merchant of Dallas. Upon his death she assumed management of the business which he had built up and has since remained the active head of this concern as a tribute to the memory of her husband. As a business executive she has proven her value by successfully organizing and promoting numerous extensive commercial ventures. She is vice-president of the Tarver Oil Company; vice-president of the Liberty National Bank at Waco, Texas; vice-president of the Tarver Ship Building Company, and owner and manager of 2,500 acres of truck farming land on the West Dallas Pike.

Born in Fort Worth, Mrs. Adams was the daughter of William and Cora Spillman, and is remembered in that city as Miss Daisy Spillman. In her early childhood the family moved to Kansas City, and she received her education in the Kansas City schools. In 1895 the Spillmans returned to Texas to make their home in Dallas, and the following year she was married to Charles Pennel Adams, of Grand Rapids, Michigan, and owner of the Adams Fish Market.

Mr. Adams died on the twenty-third day of March, 1910, and Mrs. Adams determined to carry on the business which he had so successfully launched.

Mrs. Adams has one daughter, Jacqueline, now Mrs. Ed Thomas, who resides at 4726 Drexel Drive, Highland Park. Mrs. Adams' home is at 2700 Ross Avenue.

Notwithstanding the fact that her business activities have absorbed much of her time, she has retained a vigorous interest in those things which appeal to women of refinement and culture. She was one of the organizers of the Dallas Woman's Forum as well as one of the founders of the Dallas Art Association, being herself an artist and having painted many pictures and tapestries that have won favorable comment in art circles of the Southwest. She is a member of the Dallas Woman's Business Club, is a member of the executive board of the Y. W. C. A. and auditress of the First Baptist Church. A zealous church worker, her influence has been notable and lasting; and her colossal attainments in commercial and social work denote a wonderful mentality, inexhaustible energy and consecrated devotion to a cause.



LARENCE EDWARD HUNT, half owner and buyer for the chain of Star Cash Stores Co., occupies a position of responsibility. The offices are located at 3001-3 Elm Street

and although his official position is that of buyer yet he also assists in the selling end of the business. The office of the Star Cash Groceries in Houston, Texas, is under the management of W. K. Neighbors where they have twenty-one stores with an annual volume of business of fifty thousand dollars. In Dallas, however, the firm has forty-eight stores with an annual aggregate business of over a million dollars. In the factory here they have a coffee roasting plant of large capacity, operate a peanutbutter factory, a potato chip factory, a model bakery and a large candy factory which daily supplies their forty-eight stores with fresh candy and bread. Associated with Mr. Hunt is George Schmucker, a man also very wide awake. This partnership was formed in 1910 and they opened business with seven stores. The headquarters were originally at Marilla Street, but they soon found it was necessary to seek larger quarters and this they have been compelled to do four times, each time enlarging their space. The number of stores will be increased as conditions warrant in the future. Messrs. Hunt and Schmucker believe in the motto of "live and let live" and they give their store managers the advantage of a salary with additional compensation on the profit-sharing plan on a basis of one-half the net profits. In 1920 the firm organized the Trinity Wholesale Grocery Company, which occupies a large building on Worth and Walton Streets, built at a cost of two hundred thousand dollars. The latter company incorporated at \$200,000 is officered by George Schmucker, president; C. E. Hunt, vice-president; M. S. Chapsky, secretary and treasurer. The Trinity Grocery Company does a large exclusive wholesale grocery business in Dallas and throughout North Texas.

Mr. Hunt's parents, Charles B. Hunt and Mary E. (Maloney) Hunt, came to Texas in the early forties, settled in Bonham where he was a merchant tailor. Their son, Clarence Edward Hunt was born in Bonham, March 3rd, 1869. There in the public schools he gained his education. On leaving school he began working in a grocery store and learned in a practical manner the business from the ground up. He continued in the same line after coming to Dallas,

thoroughly familiarizing himself with the details of the grocery business, production and consumption and the markets and their valuations. Thus he worked and studied the grocery situation for ten years and at the end of that time started in business for himself, and the results noted speak for themselves.

In 1895 he married Miss Arsalie Coffin, daughter of Mr. William Coffin, pioneer druggist of Dallas. Mr. and Mrs. Hunt have three children, Mary Aubyn (Mrs. Rex Townsend), Clarence Edward, Jr., in business with the Star Cash Grocery Company, and Arthur Charles, attending Dartmouth College. Mr. Hunt is a member of the Central Christian Church and the family residence is in East Dallas, 5003 Live Oak Street.



AMES G. WEBSTER, president and general manager of the Webster Grocery Company, is the acting head of one of the oldest and most respected firms in the Texas

wholesale grocery business. The Webster Grocery Company, its warehouse and executive offices, are housed in its own building on Broom and Laws and Carter Streets. Other officers of the firm are G. B. Morgan, vice-president; Mr. D. P. Webster, vice-president; R. M. Goyne, treasurer and M. H. Leech, secretary. The company maintains a branch house in Cleburne.



C. JONES, general manager and secretarytreasurer of the United Grocery Company, has for more than twenty five years been engaged in the grocery business in the city

of Dallas. In 1913 he was instrumental in organizing the United Grocery Company, a corporation organized for the sale of retail groceries. This business began in that year with one store, while today it operates a chain of thirty-two stores. The main office of the company is located at 1112 Pacific avenue and is used primarily as the hub of the great wheel of the industry. Three of the stores are operated for the sole purpose of keeping the remaining twenty-nine supplied with the necessary requisites of a retail grocery store. These three stores consist of a bakery, a candy manufacturing plant and a flour mill all of which are operated on the modern plan and which enables the company to sell to the consumer at much lower prices than do the regular retailers. The company has a list of employees numbering one hundred and twenty-five and its payroll runs into the thousands of dollars each month. success of the business is shown by the fact that it has jumped from the one hundred thousand dollar line in 1913 to approximately two millions of dollars in 1919.

Mr. Jones is the son of J. E. and Amanda Jones, who came to Texas immediately after the Civil War and settled in Dallas county in 1869. The subject of this sketch was born about fifteen miles from the city of Dallas, on the old Jones homestead, in 1881. He was educated in the Paris Public Schools and obtained his higher education in the Southwestern University of Georgetown, Texas. At the age of nineteen he began his business career with the old Bradford Grocery Company, in the capacity of delivery man. After eight years of earnest endeavor and practical application he was admitted to the firm. From that time until the dissolution of the same he acted in the capacity of sales manager. When the Bradford Company sold to the Consumers' Wholesale Company Mr. Jones continued with the business



· C. E. Hunt.



J.K. Pince

and fulfilled the same duties as he had previously filled with the Bradford Company. After being with the Consumers' Company for less than a year, Mr. Jones thought of the idea of organizing a chain of retail grocery stores. The outcome of this idea was the organization of the United Grocery Company in 1913 with O. S. Bogges, president; C. C. Jones, Vicepresident, and S. C. Jones, secretary-treasurer. The firm has continued with the same personalities throughout its entire existence.

In 1901 Mr. Jones married Miss Mozelle Wylie, daughter of J. C. Wylie, of Pittsburg, Texas. Her father was one of the largest hardware dealers of Pittsburg and carried on a very successful business.

Mr. and Mrs. Jones are the proud parents of five children—S. C. Jr., Elizabeth, James, William and George Jones.

Mr. Jones is a mason and has always taken great interest in Masonic activities. He is also a member of the Dallas Rotary Club and the Chamber of Commerce. In religion Mr. Jones is a Methodist.

Operating as it does on a cheap, cash basis, the United Grocery Company, and hence Mr. Jones, has rendered a great service to Dallas housewives by their honest effort to aid in combating the high cost of living.



HOMAS KENNEDY PIERCE, well known merchant, proprietor of the retail grocery establishment at 1608 McKinney Avenue which bears his name, is one of the best

posted men in Dallas on matters pertaining to the problems of retail merchandising especially as it pertains to the grocery trade. For a period of eighteen years he has been engaged in this same line of business in the city of Dallas, carrying a complete line of staple and fancy groceries and such sundries as are usually found in the modern retail grocery establishment. His business has grown to such an extent that his store now occupies a full hundred feet of frontage on McKinney Avenue and approximately ten thousand square feet of floor space is included in the store proper.

Mr. Pierce is a native of Tennessee and was born at Paris, Henry County, November 11, 1881. His parents were James M. and Ellen Porter Pierce, well known residents of that portion of the state. He was educated in the public schools of Tennessee and entered the business world at an early age. Removing to Dallas in 1902, Mr. Pierce has been actively engaged in business here since that time.

On February 11, 1915, Mr. Pierce was married to Miss Kathleen Varga, daughter of L. J. Varga, a native of the Philippines and a well known Dallas business man. They have one child, a boy, L. J. Varga, Jr., less than a year old. Mr. and Mrs. Pierce reside at 1612 McKinney Avenue.

During his eighteen years of business life in Dallas Mr. Pierce has seen the city assume metropolitan proportions and its commercial and industrial interests doubled many times. He is very optimistic concerning the future growth of the city and expects to see Dallas lead all other cities of the Southwest in point of commercial development during the next decade. The center of the finest agricultural section in the South and immediately adjacent to the West Texas oil fields, Dallas occupies a commanding position as a marketing and distributing point, according to Mr. Pierce, and can not fail to continue its steady and substantial growth.

Mr. Pierce is a member of the Knights of Pythias and of the D. O. K. K., a branch organization of the Knights of Pythias, and of the Chamber of Commerce. He was for two years a member of the Citizens Committee in Dallas and took an active interest in local political matters.



AMES A. McNAB, pioneer grocery merchant, proprietor of McNab's Retail Grocery at 2701 McKinney Avenue, in point of continued activity in the same line of busi-

ness probably holds a record for the entire city of Dallas, having been engaged in the retail grocery business, carrying a general line of staple and fancy groceries, for twenty-three consecutive years. Five men besides the delivery force, are employed in his McKinney Avenue establishment.

Mr. McNab is a native of Alabama and was born at Mobile, January 28, 1871, a son of R. and Margaret McKerrell McNab, well known residents of Mobile. His parents removed to Dallas when he was three years of age and he was raised here, attending the private school and entering the office of Sanger Brothers in 1885. He was employed by Sanger Brothers for seven years, leaving their service in 1895 to engage in business for himself. After leaving he was traveling salesman for six years for Carson-Sewall & Co., covering South Texas, leaving Carson -Sewall & Co he devoted his entire time to his own business and has achieved splendid success. He is regarded as one of the most successful retail grocery merchants in Dallas and his long continued service in this line has made him acquainted with every detail of the business, buying, selling and delivery. The problem of turn-over has been one closely studied by Mr. McNab who endeavors to keep on his shelves at all times the things his customers want and never to carry stale or unsalable stock.

On February 18, 1896, Mr. McNab was married to Miss Alma Knight, daughter of G. A. Knight, of a well known Dallas family. They reside at 2119 Mc-Kinney Avenue.

A progressive type of business man, Mr. McNab is a member of the Retail Merchants Association of Dallas and has been a member of the board of directors of that organization for a number of years. He is also one of the directors of Cullum & Bowen Co., and is actively interested in every movement for the promotion of better business ideals and is an enthusiastic booster for Dallas, predicting the city will be the home of half a million people in the not far distant future.



OBERT DONNELL SUDDARTH, well known business man and formerly proprietor of the Suddarth Retail Grocery establishment at 106 West Jefferson Street,

Oak Cliff, came to Dallas in 1910 and for ten years has been engaged in the retail grocery business. For the past three years Mr. Suddarth has been at his present location, occupying the lower floor of a handsome two-story brick building, the upper floor of which is devoted to high class apartments. A general line of staple and fancy groceries, fruits, vegetables and produce is carried by the Suddarth establishment and five men besides the delivery force are employed in the store. Every modern convenience to facilitate the service to customers has been embodied in Mr. Suddarth's store and he is constantly seeking additional methods

that will tend to improve his service. Only the highest quality of merchandise is carried in the store and the place caters to people who appreciate and demand the best in groceries and kindred lines.

A native of Tennessee, Mr. Suddarth is a son of Rev. W. W. Suddarth, for many years a well known Presbyterian minister at Lebannon, Tennessee. He was educated in the public schools and had a preparatory course in the Presbyterian College at Lebannon. He was married in Tennessee, in 1901, to Miss Mary Mohan, member of a well known Tennessee family.

A public spirited business man, Mr. Suddarth is vitally interested in everything pertaining to the up building of Dallas and particularly Oak Cliff. He, is a member of the Dallas Chamber of Commerce and a director in the Oak Cliff Commercial Association and always keenly alive to any proposition that is beneficial to the city at large or the community in which he lives. Mr. Suddarth is also a member of the Cedar Crest Country Club and a director of the Dallas Street Railway Company.

Mr. Suddarth is a consistent type of optimist and not only believes that Dallas is to become the greatest city in the Southwest but is doing all that he can to bring this about. He predicts a great future for the city from a commercial and industrial standpoint.



P. SCHROCK, president and general manager of the Lone Star Mercantile Company (wholesale clothing), established this business in January, 1919, opening stock rooms,

covering two floors at the above location. This business is confined exclusively to rain-coats, mackinaws, overalls, sheep-lined coats, etc., and has succeeeded from the start. Mr. Schrock keeps twenty traveling salesmen busy covering all Texas and bordering states and this company, only in it's second year, has done over half a million dollars' worth of business during the past year, an increase of forty per cent over the first year.

The president of this organization began his career as a school teacher, which occupation he pursued for six years going from various grades of the public schools to instructor in a business college, finally giving up the teaching profession to accept a traveling position with the Star Clothing Manufacturing Company of St. Louis, Missouri, which work took him into every state of the Union except the New England States. For five years he held the position of sales manager for this company until coming to Dallas in 1919, when he established his present business.

Mr. Schrock was born in Linn County, Missouri, in 1890, the son of S. B. and Vina Seaman Schrock, his father being a retired planter. His education was secured in the public schools of Linn County after which he attended the Kirksville State Normal, later graduating from the University of Missouri. In 1913 he was married to Miss Sylvia Nichols, daughter of D. W. Nichols of Linn County, Missouri. They have one child, a son, K. W. Schrock, five years of age.

Having studied the possibilities of practically every state in the Union, Mr. Schrock is firm in the belief that he has chosen the best and thinks that Texas will rank second to none in a few years.



secretary.

ENRY HOUSTON HAWLEY, president of H. H. Hawley, Incorporated, wholesale jewelry supplies, 1109½-1111½ Main Street, is known as one of the most successful financiers in the city of Dallas, having built up in the last fifteen years a business that rivals any in the South in magnitude. Other officials of this firm are J. M. Wilson, vice-president, and H. J. Ritter,

The H. H. Hawley Company was an outgrowth of the Morgan and Hawley jewelry firm of which Mr. Hawley was the organizer. It was established in 1905 and incorporated in 1906 under its present name. The corporation occupies one story of a building fifty by one hundred feet, and employs twenty-seven people with two salesmen on the road. Operations of the company cover all of Texas with parts of Oklahoma, New Mexico, Arkansas and Louisiana. A full and complete line of stock is kept on hand for the convenience of those customers who desire deliveries to be made at once. This firm is one of the three largest wholesale jewelry supplies concerns in the United States and the largest in the Southwest, and at its present rate of growth it bids fair to become the most extensive wholesale jewelry supplies concern in the entire country. During 1919 the sales amounted to fifty per cent more than in 1918 while in 1920 the increase has been even more. Mr. Hawley expects soon to secure a more adequate locality where equipment and accomodations will enable him to expand his business whenever the demand warrants.

Born in Walla Walla, Washington, in 1868, Mr. Hawley grew up in this picturesque state and began his education in the public schools of the community. His father, P. L. Hawley, was a native of Connecticut who had gone to Washington to follow the lumbering industry, and his mother, Sarah Roberts Hawley, was an Ohio girl. Later Mr. Hawley returned to Ohio and finished his schooling in the high school of Coshocton, Ohio. In 1885 when he was but fifteen years of age he entered a jewelry concern in Coshocton to learn the business. He came to Denison, Texas, in 1890 and was employed as watchmaker for five years, at the end of which time he moved to Dallas and organized the firm of Morgan and Hawley, wholesale jewelry supplies. Ten years later he took over the supply end of the business and incorporated it under its present name.

His marriage to Miss Luteola Gibbs, daughter of Sanford Gibbs, well-known banker and merchant of Huntsville, Texas, was celebrated at Huntsville on November 18, 1903. Mr. and Mrs. Hawley have two children, Henry Houston, Jr., who is attending the Terrell School at Dallas, and Sarah Alla. Their home is at 5701 Gaston Avenue.

Mr. Hawley is a 32d degree Mason, member of Hella Temple Shrine, a member of the Chamber of Commerce, the Lakewood Country Club, and First Methodist Church, and is an enthusiastic believer in the future of Texas.



ENRY FLETCHER YEARGAN, well known Dallas business man, president of the Yeargan-Sadler Stationery Company, on Commerce Street, is a native of Dallas and has

seen it grow from a small town to a metropolitan city. Mr. Yeargan was born in Dallas fifty-two years ago and has lived here all his life.

The Yeargan-Sadler Company, successors to the Yeargan Stationery Company, was incorporated Jan-



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uary 1, 1920, and is composed of Mr. Yeargan, president; L. W. Richards, vice-president; Thomas J. Sadler, treasurer, and W. D. Handley, secretary. The company is capitalized at twelve thousand five hundred dollars which it is planned to increase as the demands of the business justify.

It is a matter of pride to Mr. Yeargan to relate that he started in the stationery business with a catalogue, a capital of \$1.50 in real money and one million dollars in nerve. His years of consistent effort have been rewarded, however, and the sales of his company for 1919 exceeded eighty-five thousand dollars. The company was handicapped by a disastrous fire on January 9, 1920, which destroyed the building and most of the stock of goods. For virtually two months the company was out of business pending repairs and securing a new stock of goods.

Mr. Yeargan was educated in the Dallas public schools and in Professor Grove's private school, an institution well known to the older citizens of Dallas. He entered the stationery business with the Dorsey Company, stationers, and rose from city salesman to buyer and manager of stationery department. He was with the company twenty years and left to engage in business on his own responsibility.

Twenty-five years ago Mr. Yeargan was married in Dallas to Miss Lucy Ewing, daughter of Dr. A. J. Ewing, one of the old time physicians of the city. They have two children, a daughter, Katheryn, now married to Lieut. Ross H. Forney, now superintendent of the Texas Power and Light Co., Waco, Texas, and Henry F., Jr., a student in Dallas University.

Mr. Yeargan attributes his success to an unselfish desire to serve his patrons a little better than they can be served elsewhere. He is a firm believer in the motto of the Rotary organization: "He profits most who serves best." He is a member and director of the Dallas Rotary Club, Dallas Athletic Club, member of the Chamber of Commerce, Retail Credit Men's Association, Ad League and Better Business Bureau. In his younger days Mr. Yeargan was a member of the crack Dallas Artillery Company under the late Captain Wozencraft and was also a member of the Hibernian Rifles which participated in the dedication of the State Capitol at Austin.



OBERT W. TROTH, senior member of the firm of Troth Brothers Company, retail grocers, and manager of the store at 3024 Cedar Springs Road, has been engaged in

the grocery business in Dallas for fifteen years, catering to a high class clientele and carrying only the very best grade of staple and fancy groceries, fresh and cured meats, fruits, produce and sundries. The company operates two stores, one at 3024 Cedar Springs Road and the other at 3304 Knox Avenue. Associated with Mr. Troth in the management of the Knox Avenue store is his brother, S. H. Troth.

The Troth Brothers are each practical grocery men of many years experience and thoroughly understand the details of retail merchandising and what is expected of a high class establishment. They have built up a large business through this attention to detail and an intimate understanding of the wants of their customers. The store on Knox Avenue has been operated for nine years and the Highland Park store on Cedar Springs Road for nine years.

A native of Louisiana, Mr. Troth was born at Zachary, March 20, 1881, a son of R. S. and Minnie (Shelmire) Troth, both members of well known Louisiana families. He was educated in the public schools of Louisiana and later attended the Mississippi Agricultural and Mechanical College. He removed to Dallas and engaged in the grocery business in 1905.

Mr. Troth was married in Dallas, October 11, 1911, to Miss Olia Edwards, daughter of T. A. Edwards, well known retired Dallas cotton man now living on one of his farms. They have two children, Elizabeth

A man of progressive business ideals, Mr. Troth devotes his entire time to his grocery business but is interested in a financial way in various other enterprises in Dallas. He is a great believer in the future of the city and state, declaring that Dallas has just begun to grow and that the wonderful natural resources of Texas have scarcely been touched as yet. During his fifteen years residence in the city Mr. Troth has seen a great many changes take place and the commercial and industrial life greatly expanded. He expects the next ten years to place Dallas well in the forefront of the large cities of the Southwest and a real commercial and industrial center.



IR. JOHN HENRY MITCHELL, physician and surgeon, 1802 South Ervay Street, in point of continuous service in his profession may well lay claim to being the dean of the

medical profession in Texas. He was a surgeon in the Confederate Army during the Civil War and was attached to the medical staff of General Price. Dr. Mitchell resigned his commission in the army and came to Texas in the late fall of 1861 and remained here until 1866 when he went to Nashville, Illinois. I'e practised there for several years and in 1871 went to Sweet Springs, Missouri, where he remained for thirteen years. In 1884 he returned to Dallas and has practised here continuously since. He has specialized in diseases of women and children and during all his medical career has practised alone. He has done a strictly private practise and has always preferred to be known as a neighborhood physician. People have come to him, however, from all parts of the city and surrounding country and although he has tried to retire from active practise he still looks after many of his old patients who refuse to take their ills to younger men.

Dr. Mitchell was born in Sumner County, Tennessee, September 6, 1834, a son of Pleasant and Sarah Ann (Hunt) Mitchell. His grand parents came from Scotland and settled in Virginia, later removing to Tennessee. His mother's parents came from England and in 1847 settled in Polk County, Missouri. Dr. Mitchell attended the best schools of that day and studied at Hammonsville Academy and Elimeyer Academy. His medical training was received at the Electric Collegiate Institute at Cincinnati, Ohio, where he graduated with the degree of Doctor of Medicine in 1861. He practised at Hammonsville for several months before entering the army.

In 1864 Dr. Mitchell was married at Rockwall, Texas, to Miss Sarah Dye, a native of Kentucky, and who died in June, 1919. To Dr. and Mrs. Mitchell were born six children, Emma G., now Mrs. Granville Deane, John Britton, Lloyd Benjamin, Joseph Edwin, Orma Rene and Dr. N. V. Mitchell who formerly practised in Dallas and removed to El Paso, dying there January 4, 1920.

Dr. Mitchell is a Mason and is a member of the National and Texas Electric Medical Associations.



NEWTON HUFF, one of the owners of the White House Market and Grocery, 706 Indiana Street, also of the Gate City Grocery, 1920 Tenth Street, is one of the best

known of the younger progressive business men of Wichita Falls and has made a splendid success of the grocery business in which he has been engaged for a number of years, devoting most of his business career to this line.

The two establishments in which Mr. Huff is interested are among the finest grocery stores and markets in Wichita Falls, each carrying a high grade line of staple and fancy groceries and fresh meats and giving a comprehensive delivery service to all parts of the city. The White House market has a floor space of twenty-five by one hundred and fifty feet and has eleven employees. The Gate City Grocery has seven employees and a total of four delivery cars are used by the two establishments.

Mr. Huff is a native of Texas and was born at Overton in Rusk County in 1896. He is a son of J. N. and Martha Frances (Stewart) Huff, formerly

of Virginia.

After receiving his education in the public schools young Huff entered the grocery business at Devol, Oklahoma where he was interested in a store. He later removed to Burkburnett and was interested in a grocery establishment there for two years prior to coming to Wichita Falls, where he purchased a half interest in the White House Market and later in the Gate City Grocery. Mineus Mitcham is interested in the business with him.

Mr. Huff was married at Wichita Falls in 1918 to Miss Leah Taylor, daughter of D. P. Taylor, prominent hotel owner and ranchman. They have two children, John Newton, aged three years, and

Chas. Chester, three months.

Mr. Huff is a Mason, a member of the York Rite bodies and Maskat Shrine and the Chamber of Commerce and a consistent booster for Wichita Falls.

R. JAMES L. HOLLOWAY, Wilson Building, osteopathic physician and former president of the American Osteopathic Association, is one of the best known osteopaths in Texas

and has practised in Dallas continuously for the past seventeen years. He has occupied his present offices in the Wilson Building all this time. Prior to coming to Dallas Dr. Holloway practised in Little Rock, Arkansas, for several months. He is licensed to practise in Missouri, Arkansas and Texas and was president of the first osteopathic board of examiners for Arkansas. He has taken a great deal of interest in the development of his profession and the securing of proper legislation affecting the work of osteopaths. He has served at different times as secretary, president and as chairman of the legislative committee of the State Osteopathic Association. He was president of the association when the present law regulating the practise of osteopathy was enacted. He was president of the American Osteopath Association in 1912 and in 1920 a member of the House of Delegates.

Dr. Holloway is a native of Missouri and was born at Columbia, a son of John T. and Nancy (Patterton) Holloway. He was educated in the public schools of Saline County, Missouri, and graduated at the State Normal School at Kirksville. For seven years he was principal of the High School at Sedalia, Missouri, and was superintendent of City Schools at Fort Smith, Arkansas, for thirteen years.

Taking up the study of osteopathy, Dr. Holloway attended the American School of Osteopathy and graduated in 1903 with the degree of Doctor of Osteopathy. Dr. Holloway was married at Sedalia, Missouri, to Miss Mary G. Leaming. They have three children, Ruth, now Mrs. J. R. Neece Jr., Keith, head of the department of agriculture of the State Normal at Conway, Arkansas, James L. Jr., graduate of Annapolis, lieutenant in the U.S. Navy and during the war third in command of a flotilla of torpedo boat destroyers and now with the Atlantic Fleet.

Dr. Holloway is a Thirty-Second Degree Mason. a Shriner and is past president of the Kiwanis Club.



R. S. L. SCOTHORN, D. O., well known osteopathic physician, and president of the American Osteopathic Association, has been engaged in the practice of his profession in

Dallas for about thirteen years, coming here following his graduation in 1908. He has maintained offices in the Wilson Building all this time.

Dr. Schothorn is a native of Ohio and was born at Ashville, July 27, 1881. He is a son of Harry and Fanny (Mayer) Scothorn, well known residents of Ashville.

After receiving his preliminary education in the public schools and the high school at Ashville, Dr. Scothorn continued his academic studies at the Ohio Northern University at Ada, Ohio. Taking up the study of osteopathy, he entered the American School of Osteopathy at Kirksville, Missouri, and graduated there with the degree of Doctor of Osteopathy in 1908.

Dr. Scothorn was married at Athens, Texas, in 1916 to Miss Olga Farnsworth, a native of Illinois. They have one daughter, Delight, and one deceased son, Lewis. The family reside at 3312 St. John's

Always taking an active interest in organization work, Dr. Scothorn has served as president of both the State and Dallas County Osteopathic Associations. For six years he was a member of the Texas State Board of Medical Examiners, serving as chairman, one year of the reciprocity committee, one year as chairman of the college committee, one year as chairman of the executive committee. He also served one year as president of the board. He has served on numbers of important committees in the various organizations of which he is a member and was chairman of the department of education and trustee and member of the executive committee of the American Association until his election to the presidency.

He is a thirty-second degree Scottish Rite Mason, a Hella Temple Shriner and Hella Temple Patrol. He also is a member of and past director of the Rotary Club, Chamber of Commerce, University Club, Athletic Club and Dallas Automobile Club.



ERMAN HENRY GERARDY, Osteopathic Physician, 627 Wilson Building, is one of the leading Osteopaths in Dallas and has been identified with the medical profession here since 1914, following his graduation that year at the American School of Osteopathy with the degree of D.O. He belongs to that type of professional men who are intellectually fitted to become efficient in any line of endeavor, possesses culture and refinement and reflects credit upon his profession. Prior to taking up the study of Osteopathy, he was

prominently identified with the educational life in



J. Newton Huff.



M Mitcham

Kansas, both as a teacher and superintendent of schools. He taught in high schools in 1897 and 1898 and from 1898 to 1900 was principal of the school at Hewel City, Kansas. From 1900 to 1905 he was superintendent of schools in Smith Center, Kansas, and head of the Norton County High School from 1905 to 1911.

Dr. Gerardy was born at Wathena, Kansas, November 11, 1869, the son of Peter and Carolina (Christel) Gerardy, the former a native of France and the latter a native of Kansas. His father was a farmer. In his boyhood days the Doctor attended the public schools of Kansas and later entered the Agricultural College at Manhattan, then Salina University, where he spent one term and finally the Kansas State Normal, from which he graduated in

He was married August 21, 1898 to Miss Myrtle Belle Howe of Emporia, Kan., whose father J. H. Howe (deceased) was a well known cattle raiser in that state. They have four children, Nelia, Loren, Carl and Herma-Jane and live at 3737 Gilbert Ave. The Doctor is a member of the National Osteopathic Association and the Texas, Northeastern and Dallas Osteopathic Associations, being ex-president of the Northeastern and past secretary and president of the Dallas Association. He is a member of the Kiwanis Club, the Cedarcrest Country Club and affiliated with the Central Congregational Church.

He believes Dallas is the logical place for a great medical center, and that it will eventually become such.



MITCHAM, who with his partner, J. Newton Huff, is owner of the White House Market, at 716 Indiana Street, and the Gate City Grocery, at 1920 Tenth Street, is one of

the most enterprising and progressive of Wichita Falls' retail business men and is operating two of the cleanest food establishments to be found anywhere. It has been the ambition of the partners to make both their stores veritable models of cleanliness and efficiency and only the best of staple and fancy groceries and the choicest lines of meats are handled. Strict adherence to these principles of merchandising and a sincere desire to accomodate and take care of the wants of their customers, has resulted in the development of an especially large trade among the best families of Wichita Falls.

Mr. Mitcham, familiarly known to his friends as "Mitch," was born in Newton County, Georgia, and is a son of C. C. and Maranda (Hooten) Mitcham, native Georgians who removed to Texas and settled at Alvord in Wise County, thirty-five years ago. His father is now dead but his mother still resides at Alvord. After attending the public schools Mr. Mitcham engaged in the dry goods business, first in Fort Worth and later in Alvord and Burkburnett. He was in the automobile business in Wichita Falls for a while and handled the Pierce-Arrow cars before entering the grocery and market business.

In 1906 Mr. Mitcham was married at Alvord to Miss Clara Covington. They have two daughters, Dona and Emily, and the family resides at 1814 Huff

Mr. Mitcham is a man of pleasing personality, a splendid mixer and a man imbued with a large amount of civic pride. He is a staunch booster for Wichita Falls and is ever ready to assist in any movement that will advance the interests of the city commercially or otherwise. He is a thirty-second degree Mason, a member of the Scottish Rite bodies at Dallas, the Maskat Temple Shrine at Wichita Falls, the Blue Lodge at Burkburnett, the Chamber of Commerce and the Golf Club.



R. ELLIOTT KIBLINGER began the practise of medicine in 1897 after a course of study in three schools, two years in the medical department of Tulane University,

New Orleans; the medical department of the University of the South and the Memphis Hospital Medical College, graduating from the last named institution with the degree of M. D., locating in Jackson County, Arkansas. His stay in Arkansas was short, and in 1898 he moved to Plaucheville, La., where he practised ten years (1898-1908). He then spent two years at Alexandria, La., two years at New Orleans, and six years at Marksville, La., where he established and owned the Kiblinger Sanitarium for two years. From July, 1918, to December, 1918, he was captain of the Medical Corps in the Base Hospital at Camp Shelby, Miss. In July, 1920, he came to Dallas, later removing to New Orleans, La.

Dr. Kiblinger's wife is also a member of the medical profession, known as Dr. Ada Kiblinger, and limits her practise to abdominal surgery. She is a graduate of the Illinois Medical College and has specialized in the above line of work. In New Orleans, La., she had charge of the New Orleans Dispensary for women and children two years and was chief surgeon. While there she and Dr. Kiblinger organized the medical department of St. Mark's Hall.

Dr. Kiblinger was born at Jackson, La., November 13, 1873, the son of E. C. and Ann Elizabeth (Weaver) Kiblinger. His father, deceased in 1884, was a native of Ohio, and for thirty years was a business man and postmaster at Jackson. His mother was a native of Virginia. The doctor attended the public schools of Jackson and went through the junior year in Centenary College, a Methodist institution then located in that city. He was married in Memphis, Tenn., March 3, 1897, to Miss Ada Schwing, of Jackson, daughter of S. C. Schwing, a well known druggist there for thirty years and a large land owner. They have two children, Mrs. Dr. Keeble, of Elgin, Texas, and Sam, a student at the University of Chicago, taking special courses.

When Dr. Kiblinger left Louisiana in 1920 he was president of the Avoyelles Parish Medical Society and the Louisiana State Medical Society. He is a member of the American Medical Association. He is a member of the Woodmen of the World and is identified with the Methodist Church.



R. E. MACK PARRISH, specialist in pellagra and skin diseases, 412 Wilson Building, came to Dallas on February 8, 1910, 11011 Games ville, Texas, and for five years was an active

figure in local medical circles. He gave close study to the treatment of pellagra and all skin diseases and did much original research work along this line.

Dr. Parish is a native of Texas and was born at Mineral Wells March 19, 1887. He is a son of J. M. and Mary C. (Short) Parrish, well known residents of West Texas. His father, who is a prominent lawyer of Amarillo and Canyon City, came to Texas from Florida in 1871. His mother is a native of Virginia.

Dr. Parrish received his preliminary education in the public schools and graduated at the Mineral

Wells High School in 1903. He then did special preparatory work under private tutors and entered the medical department of Baylor University, graduating from this institution with the degree of Doctor of Medicine in 1909. During 1910 and 1911 he served an interneship in the German Hospital at Chicago and did post graduate work at the Rush Medical School, New York Polyclinic and the medical department of Tulane University. This last work was special study in pellagra and skin diseases. Before starting his post graduate and interne work, Dr. Parrish was connected with the State Epileptic Colony at Abilene as assistant physician for a year.

Enlisting in the medical corps of the United States Army, Dr. Parrish was commissioned first lieutenant and then promoted to a captaincy. He was with the medical contingent at Brest and La Pallice, France, and with the Third Division at Ondernack, Germany. On September 16, 1919, he was discharged and resumed his practise here.

Dr. Parrish is a member of the American Medical Association, Southern, State, North Texas and Dallas County Medical Societies.



L. YATES, Probation Officer for Wichita County with offices at the county court house, is one of the best known men in Wichita Falls and has achieved a wonderful

success in his work among delinquent boys and girls of this city and county. Mr. Yates assumed his present office on August 1, 1921, and a recent official report of the work accomplished during his administration shows splendid results. Wichita county now has twenty-two boys in the State Training School for boys at Gatesville and thirty-five boys are

1 probation making regular reports to the probation officer. Wichita county has sent during Mr. Yates administration a total of approximately thirtyfive girls to the State school for girls at Gainesville and to the Good Shepherd home at Dallas. Mr. Yates visits each of these schools every month and keeps in close personal contact with the work of the boys and girls sent from his county. In addition to the personal inspection he is also furnished an individual report on each case every month. By reason of his earnest efforts, Mr. Yates has succeeded in increasing the number of students in the public schools of Wichita Falls so far this year by 682.

Mr. Yates is a native of Tennessee and was born in 1875. He attended the public schools of Tennessee and removed to Texas in 1898. For a time he was a salesman for the McCord-Collins Company of Fort Worth and then went with the Fort Worth and Denver City Railway July 6, 1902. He was with the railroad for eighteen years and worked out of Wichita Falls as a conductor. He was well known and very popular with the traveling public and in 1918 retired from railroad work and engaged in the oil business. He drilled a well on the famous Goodnight ranch in 1918 and during the succeeding two years was very active in various fields of Wichita

In 1901 Mr. Yates was married at Ladonia, Texas, to Miss Lella Fultz. They have two children, Gerald Scott, nineteen, now in business in Wichita Falls, and a daughter, Ruth Marie. Gerald Scott graduated in June 1921 from Wentworth Academy, Lexington, Mo. The family resides at 908 Austin Street.

Mr. Yates is a thorough going, public spirited citizen and a conscientuous officer. He is deeply interested in the work of helping boys and girls and

is an earnest booster for Wichita Falls. Mr. Yates still maintains his membership in the Order of Railway Conductors.



LLIAM THOMAS FULLER, physician, Dallas, has been prominently identified with his profession in Dallas since 1904, ILLIAM when he came to the city from Leonard, in

Fannin county, where he practiced about six years. from 1908 to 1914. His first professional work was begun in Collin county, Texas, in 1904, after graduating from the Memphis Hospital Medical College, which he attended one year, with the degree of M. D. Prior to his graduation at Memphis, he attended the St. Louis College of Physicians and Surgeons for two years. His record also shows that he lectured at the Bell Medical College in Dallas two or three years.

Dr. Fuller was born near Hot Springs, Ark., August 6, 1864, and came to Texas with his parents when he was three years old (1867). His father, D. A. Fuller, was a Baptist minister and preached in many parts of the State. His mother was Nancy (Henson) Fuller, a native of Arkansas. He was educated in the public schools of the State.

His marriage to Miss Mary Redman, a native of Missouri, whose father, J. B. Redman, resided in Texas, was consummated August 6, 1882, and they have seven children living, Mrs. Rebecca Watts, Miss Ida, Mrs. Willie Meyers, Mrs. Josephine Fisher, Algernon, Miss Jessie and Dennis, and the family home is located at 5511 Columbia avenue.

Dr. Fuller is a Mason and a member of the Baptist Church. He is a great booster for Dallas as a medical center, and believes that in this respect it will, as in all other respects, become the most important city in the country. Dallas now has the greatest future of any city in the State or any city he knows of, he asserts, and the population, he believes, will double within the next ten years.



R. FINIS JACKSON DICKEY, senior member of the medical firm of Drs. Dickey & Dickey, his son, Ernest Victor Dickey, being the junior member, with offices in the

Wilson Building, is a pioneer among the physicians of Dallas, having come to the city from Illinois in the fall of 1884, and familiar with every phase of the city's progress during the past thirty-six years. His son has been connected with him in his practise for the past twenty-two years, and their work is confined exclusively to the treatment of rectal diseases. They operate their own private sanitarium where patients are operated upon and treated, receiving special and individual care.

Dr. Dickey graduated from the medical department of the Ohio State University in 1879, and began to practise at Booneville, Indiana, in the same year, remaining there until 1894, when he moved to Dallas, and began as a specialist after taking a special post-graduate course in the treatment of rectal diseases in a Chicago clinic. He is a native of Ridgway, Ills., born May 4, 1854, and graduated from the high school of Carmi, Ill. His parents, Finis E. and Lucy Ann (Jackson) Dickey, were both natives of Illinois, and his father was a farmer. He was married at Ridgway, Ill., in 1876, to Miss Amanda Melven, a native of that state and daughter of Orison Melven, an Illinois farmer. Their one son, Ernest Victor, selected the medical profession as his vocation in life. The family home is at 4408 Junius Street.



R. L. YATES AND FAMILY



Thos. & Noble

Dallas is already the medical center of Texas, Dr. Dickey says, and its logical location and talented members of the profession should make it the largest medical center of the Southwest. He is a booster for Dallas and hopes to see improved facilities and larger hospitals added to the city's already great institutions.



HOMAS E. NOBLE, manager of the Noble-Little Hardware Company, 609-611 Seventh Street, Wichita Falls, is one of the progressive hardwaremen in his section of the

state which, especially since the recent oil developments, is one of the heaviest buyers of hardware in the state of Texas. Three industries combine to make this business large at Wichita Falls, any one of which would call for large hardware establishments: First, Wichita Falls is a city and as such there is the demand for a large stock of city hardware; then there is the oil industry, calling for every sort of hardware implement both for original use and by way of emergency repair, and thirdly, the immense agricultural territory surrounding, which has produced the largest flour mill, elevator and stock-food mill in the state—calls for farming implements of every description. In addition to the regular hardware, therefore, a general line of implements are carried, and especially the John Deere Implements. The establishment has a floor space 50x85 feet and nine employees are kept in constant service. Other members of the firm are T. B. Noble and W. R. Little.

Mr. Noble was born in Texas, in San Augustine County, in 1892. His father, I. M. Noble, was a native Texan, a farmer in Donnelly County; his mother, Nannie (Watson) Noble was also a native Texan.

After completing the public school system, young Noble began work in the hardware business to which he has devoted all his energies since. He started with the Noble-Franke Hardware Company; then with the Parmenter Brothers, then with the Noble-Little Hardware Company, always the same business but under different firm names at different times and places. He was at work on a salary until January 1, 1920, when he bought into the organization as a partner.

Mr. Noble is a "bachelor" and resides at 1508 Austin Street. He is an active Mason and Shriner and member of Maskat Temple, shares also in every good interest of his city with which he has been identified since June of 1909. He and his organization will have a big part in the business of his type for an immense area.



R. WILLIAM C. BURKE, specialist in genito-urinary and skin diseases with offices at Main and Ervay, came to bank from Oklahoma, or, as it was known at that

time, the Indian Territory, and for 29 years has been a familiar figure in medical circles of Dallas. For more than twelve years Dr. Burke served as house physician for the Oriental Hotel and probably has an acquaintance as extensive as any physician in Dallas. Dr. Burke has done a great deal of postgraduate work in the leading clinics of the East and has made a close study of the latest and most approved methods of treating the diseases in which he specializes.

Dr. Burke was born in a log cabin in Saline County, Missouri, on November 3, 1854. His parents were Andrew Erwin and Lucinda (Clark) Burke. His preparatory education was received at Shiloh

Academy in Lamar County, Texas, and his medical training in Tulane Medical College, at New Orleans. He graduated from Tulane with the degree of doctor of medicine in 1884 and began practising at Kiomatia on the Red River, remaining there until 1887 when he went to Fort Towsen in the Choctaw Nation. He remained with the Indians until 1889 when he removed to Paris, Texas, practising there until 1892 when he went to Springfield, Missouri. After remaining in Springfield for two years he removed to Dallas.

In 1917 Dr. Burke went East for special study and research work and remained there in various clinics and hospitals until 1920 when he returned to Dallas and resumed his practise. He has kept abreast of the times and although 65 years of age is in the best of physical condition. This he attributes to clean living and proper exercise. Dr. Burke is an able linguist and speaks several of the Indian tongues fluently, having learned these while a physician for the Indians in his youth.

Dr. Burke was married March 1, 1881, to Miss Kate Harris, member of a well known Texas family. She died in 1895 and four years later he married Miss Kate Faires of Memphis, Tennes-Dr. Burke is the father of three sons, Dr. Grafton Burke, missionary and physician at Fort Yukon, Alaska; W. E. Burke, salesman for the Detroit Graphite Company, and Faires Norman, connected with the general offices of the Texas and Pacific Railway Company.

Dr. Burke is a member of the Knights of Pythias and a communicant of the Episcopal Church.



J. K. TAYLOR, owner of Taylor's Sanitarium, 1214 North Bishop avenue, makes a specialty of the treatment of nervous diseases especially liquor and drug addicts, and

has facilities for taking care of twenty-five patients. He established this sanitarium in 1905 and has been very successful in the treatment of a large number of patients. It is the only institution of the kind in the city of Dallas and three competent attendants are employed to look after the care and comfort of those under treatment.

Dr. Taylor is also largely interested in the oil industry and is an officer and director in several large companies.

Dr. Taylor is a graduate of the Ohio School of Medicine, a member of the class of 1869. He practiced there for a short while in Kentucky and Illinois, and in 1871 he came to Texas, locating at De Leon and Merkel and later Dallas, coming here first in 1878. He went away later and came back in 1905 and has remained here since that time. He is a native of Grays county, Kentucky, born November 2, 1849, and received his early education in the schools of that State. His father, Joseph Taylor, was a planter in Kentucky. He was married in 1870 to Miss Mary B. Tichenor, a member of one of the most prominent families in Kentucky and their union was blessed with four children, Mrs. Missie Lameda Mc-Laughlin, Alva P. a resident of Dallas; Mrs. Grace Lavinie Traylor, and Mrs. J. H. Horton. He has been a member of Dallas Lodge No. 44, I. O. O. F., has belonged to lodge in Dallas, since 1879, joining the organization on year after he came to the city.

Dr. Taylor owns considerable property in the city and declares that the outlook for a great future for the city was never more promising.



R. NEWLAND, at the Hearn Hotel, Wichita Falls, as manager of three of the leading hotels of his city, the Hearn, the Marion, and St. James-is host to a multitude every

day for his city, and by his cordial personality and attractive and comfortable establishments is one of the leading citizens of Wichita Falls in giving and creating permanent favorable impressions of his city. No man excels him in this respect. Each establishment is equipped with inviting and spacious lobbies, individual telephone service to each room, and other most modern equipment which gives a satisfaction and comfort that last. Mr. Newland began his hotel career as a clerk at the Hearn Hotel in 1914, became manager in 1915, then manager of the Marion on November 1, 1917, and on February 1, 1919, manager of the St. James; he also directs the real estate holdings of D. P. Taylor in Wichita Falls.

Mr. Newland is a native of Kentucky, where he was born in 1886, at Stanford. His father, T. D. Newland, was an active hardware and grocery merchant in his city, retired since 1918; his mother is Elizabeth Ann (Menefee) Newland, a native of Kentucky. The Stanford high school gave young Newland his education; he graduated with the class of 1903. He then entered his father's hardware and grocery establishments where he remained until August, 1907, when he came to Dallas, Texas, as a clerk in the general offices of the T. & P.; he next moved to Wichita Falls with the Wichita Falls & Northwestern in March, 1910, and in 1914 he began his hotel career, with the result that he directs three of Wichita Falls leading hotels.

On May 6, 1913, at Wichita Falls, Miss Ester Taylor became the bride of Mr. Newland; she is the daughter of D. P. Taylor, hotel owner, ranchman and capitalist of Wichita Falls. They have two children-James Leeman and William Allen, and the family has residence at 1819 Eleventh Street.

Mr. Newland is sociable and has a host of personal friends and the three hotels under his direction will continue to enjoy the place of leadership in the big future of Wichita Falls which they enjoy today.



R. HARRY L. RATLIFF, specialist in diseases of the Eye, Ear, Nose and Throat, has been a resident of Dallas, since April 1, 1920, coming here from Webb City, Missouri, where he had been practicing since 1913.

A native of Iowa, Dr. Ratliff was born at Weldon. October 19, 1877. He is a son of E. and Charlotte (Key) Ratliff, well known residents of Iowa and Kansas. After attending the public schools in Kansas he studied at the Beloit High School and later continued his academic studies at the Kansas State Normal.

Entering the University Medical College at Kansas City, Missouri, Dr. Ratliff graduated with the class of 1903, receiving the degree of Doctor of Medicine. He began practice at Cawker City, Kansas, doing general practice there until 1913 when he removed to Webb City, Missouri, doing surgery and Eye, Ear, Nose and Throat work.

During three successive years, 1918, 1919, and 1920 Dr. Ratliff did special post graduate work in eye, ear, nose, and throat studies at Chicago and Kansas

On June 28, 1905, Dr. Ratliff was married at Caw-

ker City, Kansas, to Miss Helen Higley, daughter of C. M. Higley, well known Kansas lawyer. They reside at 5410 Junius street.

Dr. Ratliff is a member of the American Medical Association, Texas Medical Society and the Dallas County Medical Society. He is an enthusiastic booster for Dallas and believes it the best city in the entire country and destined to become the greatest medical center of the Southwest. Dr. Ratliff is also a member of the Benevolent and Protective Order of Elks and a communicant of the First Presbyterian Church.



R. WILLIAM WESLEY COLLIER, 513 Southwestern Life Insurance Building, came to Dallas from Italy, Texas, in December, 1914, and has been steadily engaged in the

practice of his profession here since that time. Dr. Collier does a general practice and enjoys the rare distinction of having his own son, Dr. Gates Collier, associated with him in his practice.

A native of Mississippi, Dr. Collier was born at Pleasant Ridge, November 9, 1863. He is a son of J. W. and Malinda (Tiffin) Collier, well known residents of Pleasant Ridge for many years. His father was a school teacher and a well known figure in the schools of Mississippi.

Dr. Collier was educated in the public schools of Pleasant Ridge and the State Normal School at Troy, Mississippi, and the Jacinto School. He entered the medical department of the University of Louisville and graduated with the degree of Doctor of Medicine in 1890.

Dr. Collier returned to his home at Pleasant Ridge and practiced there until 1894 when he removed to Italy, Texas, remaining there until 1914, when he came to Dallas. His entire time is devoted to his private practice.

In 1893 Dr. Collier was married at Pleasant Ridge to Miss Hattie Gates, daughter of P. H. Gates, well known planter and for many years sheriff at Pleasant Ridge. They have two children, Miss Lillian and Dr. Gates Collier. Dr. Gates Collier graduated from the University of Tennessee with highest honors in 1918 and after one year as an interne at Bellevue and Roosevelt Hospitals in New York City and nine months as a lieutenant in the medical corps of the army, came to Dallas and became associated with his father.

Dr. Collier is a member of the State and County Medical Societies and is an attendant at the Methodist Episcopal Church.



OY B. WADSWORTH, assistant manager of the Morten Milling Company, of which E. W. Morten is president, has been with this concern since its organization in 1913, when

it was known as the New Century Milling Company. The original building of four stories has been added to by a new structure of six stories with basement and is now one of the largest flour mills in the state, having a daily capacity of 3,000 barrels and employing nearly two hundred men.

Born in Calvert, Texas, in 1884, son of R. B. and Lillian Wallace Wadsworth, Mr. Wadsworth was educated in the public schools of Waco, Texas, and completed a special course in the Douglas Training School. Following after his father who was a cotton gin man, having been with the Murray Company for twenty years, Mr. Wadsworth turned to the dominant business of the South and was for



J.R. Hewland



Jank Combo

four years with the Round Bale Cotton Company of Rosebud, Texas, later coming to Dallas as assistant to the manager of Arbuckle Bros. Elevator Company, which position he left to become cashier of the Morten Milling Company of which concern he was appointed assistant manager in 1917.

In 1906 he was married to Miss Lucy Burt, of Brownwood, Texas, daughter of J. R. Burt, retired merchant of that city and owner of extensive truck farming interests near Aransas Pass, Texas. The couple have four children, Roy, Jr., 12; Neida, 10; Vivian, 7, and Jack, three years, the family residing

at 2019 Bennett Avenue, Dallas.

Mr. Wadsworth takes an active interest in civic and club life of Dallas, being a 32d degree Mason and member of Hella Temple Shrine, also director of Wholesale Credit Association, member of Dallas Automobile Club, Cedar Crest Country Club and a member of the Kiwanis Club, and is always eager to further any movement looking toward a "greater Dallas."



RANK COMBS, President and General Manager of the Pulliam Transfer and Storage Company, 2501 Floyd St., has won distinction for the ease with which he can

crate, pack and move a city. Besides its president and manager, the firm is composed of W. H. Pulliam Vice President, and J. O. Pulliam, Secretary and Treasurer. The Pulliam Transfer and Storage Company is one of the largest companies of its kind in Dallas.

Mr. Combs was born of Iowa parents, Mr. and Mrs. Will Combs, in the city of Keokuk, Aug. 1, 1889. He was educated in the public schools of his native city from which he came to Dallas in 1903. His first experience in his present line of business was with the Dallas Transfer Co., with which he was associated five years. On his twenty-fifth birthday, Aug. 1, 1914, he, with T. W. Pulliam (since deceased) and T. P. Steger founded the Pulliam Transfer and Storage Company of which today he is President and General Manager.

Mrs. Eva Griggers, daughter of L. McAuley, street and bridge Commissioner of Hattiesburg, Miss., became the bride of Mr. Combs in Dallas in 1917. There is one child, little Frances Evelyn, who resides with her parents at 4221 LaFayette Street.

Mr. Combs is an Elk, Maccabee, a member of the Dallas Chamber of Commerce, of the Dallas Transfer and Storage Men's Association, and of the First Baptist Church.

The transfer and storage business grows with an amazing rapidity in a growing metropolis as is Dallas. And the facility for crating, packing and moving household goods that Mr. Combs has demonstrated for the past six years, presage for him a success that will continually increase.



W. WARE. In the development of artistic tastes among the masses through art in the public schools, none has been more active than George Washington Ware, the

well-known supervisor of Drawing and penmanship and successful business man. Mr. Ware is one of the original authors and the principal promoter of the nationally known practical drawing books that have been introduced into the public schools of the South and Middle West.

Mr. Ware is the son of Jesse Allen and Margaret Ware. He was born in Missouri on December 5,

1858. He was educated in the common schools of the state of Missouri and in the University of Arkansas. Later he took, by correspondence, a threeyears' course in penmanship and art from Kibbe's Institute of Penmanship and Art, Utica, N. Y., graduating in 1884.

Mr. Ware was soon recognized as an expert penman and began teaching the subject during vacation in 1877, attending school the remainder of the year. He taught in various public schools of Missouri during a period of three years, coming to Texas in 1884. He first taught at Bonham and vicinity for one year, and was then engaged as principal of the English department of the Fort Worth Business College, in which capacity he taught for a period of three years. During this time he was also instructor in penmanship and drawing in the college.

Mr. Ware's talent as a teacher in penmanship won him recognition and he was appointed supervisor of drawing and penmanship in the Fort Worth public schools, where he served for a period of six years. Later he was offered the same position in the Dallas city public schools and rendered singularly distinguished and efficient service in these ca-

It is probable that as teacher and instructor along his special lines, drawing and penmanship, Mr. Ware became best known through a series of school drawing books, prepared by him in conjunction with Prof. A. C. Webb, Nashville, Tenn., and Prof. C. P. Zaner, of Columbus, Ohio, and collaborating with the same authors he prepared the course in public school writing known as "Simplified Penmanship."

Through Mr. Ware's indomitable energy, undaunted perseverence and his untiring industry, the practical drawing books soon became widely known throughout the South and Middle West. books were distinguished for their simplicity, the manner in which they interest school children, and the ease with which they were mastered by the average teacher. They soon made drawing a popular school study throughout the territory covered by Mr. Ware's activity, and were the basis of the fortune amassed by the principal author and publisher. Soon after the business was started, Mr. Zaner sold his interest to Mr. Ware, and, some years later, Mr. Webb also sold his interest to Mr. Ware, leaving him the sole owner of the publishing rights of the well-known "Practical Drawing," now published by the Practical Drawing Company.

No other man of his time has done more than Mr. Ware to carry the subject of drawing into the public schools of the Southwest, and no other man has done so much to leave his impress on the minds and hearts of school children by training them to an appreciation of art and the love of the beautiful. He devoted more than twenty years of faithful service to such work.

Within the last few years Mr. Ware has discontinued his activities as publisher of school books and has devoted his time almost exclusively to his private business enterprises and investments.

Mr. Ware married Nannie Calvin, on June 19, 1887, deceased since 1909. Their two children were Grover Clevand Ware, who died in infancy, and Genevieve W. Ware. On Thanksgiving Day, 1918, Mr. Ware and Miss Belle Bowdry were married in Fort worth and they now have residence at 1807 Caddo Street, Dallas.

Miss Genevieve Ware graduated successively from the Dallas high school, Belmont College, Nashville, Tenn., and the Academy of Fine Arts of Chicago and later from the School of Fine Applied Arts and Interior Decoration of New York. From the latter institution she graduated with first honors in her class. In May, 1921, she left for Paris where she will complete her interior decorating and architectural studies. By both her preparation and native ability, Miss Ware will rank among the leaders in her art and she will take a place among those who render larger services in this work. She has decided artistic talent, doubtless inherited from her father, and this talent is being given careful and marked development. She is a constant student and a patient, painstaking artist, and devotes most of her time to art for mere pleasure and recreation. She has achieved marked success in commercial art, and has made drawings for books, newspaper advertising, periodicals, department stores and others, and finds quite a demand for such drawings.

Mr. Ware has devoted more than twenty years to his work. No one man perhaps has done so much as has he to train the coming generations in an appreciation of art and in a love for the beautiful; by such service, he has won a sure place as Educator, Publisher and Business Man.



OSEPH H. FURNEAUX. Time was when the cattle ranchers on the Texas prairies were the only real aristocrats of the state. Mr. Joseph H. Furneaux, whose head-

quarters in Dallas are at 412 North Texas Building, Dallas, belongs to this era. He has been in the cattle raising business since the time when the product of the Texas ranges was the long-horned Texas steer, genus—just cattle. But Mr. Furneaux recognized the disadvantages of the nondescript product and was one of the first stockmen in the state to begin the breeding of Herefords.

The firm of Furneaux Brothers, of which Mr. Furneaux's brother, John L. Furneaux, is the other partner, has been doing business since 1889 with Dallas as their headquarters. The brothers are ranchers on a large scale. They have 36,000 acres in Lamb County, 8,000 acres in Gray County and a home ranch in Dallas and Denton counties of 4,000 acres. In addition Mr. Furneaux is interested in an 86,000 acre ranch in New Mexico.

These ranches are run according to modern scientific methods. The Lamb County ranch is run as a breeding farm while the Gray County holding is maintained for the winter feeding of steers. On the home ranch Mr. Furneaux sets the example for good farmers by raising a diversified crop from cotton to all kinds of farm products.

Mr. Furneaux's father, William Furneaux, was a rancher and a cattleman before him. He came from Devonshire, England in 1856 and settled in north Dallas County on what is now the home ranch. After he had become established he sent back to England for his sweetheart, Fannie Jackson, and they were married in Texas. In 1862 Joseph H. Ferneaux was born.

For his education, Mr. Furneaux was sent back to England, and attended there the Southwestern University at Taunton. In 1884 Mr. Furneaux was married to Miss Caroline Murphy, the daughter of Mr. R. B. Murphy, a pioneer rancher of Texas. One son was born of their union, William Furneaux.

Mr. Furneaux is one of the staunchest members of the Texas Cattle Raisers' Association, in which practically all his life, he has been one of the moving factors. His hobby is Herefords and his business is Herefords and he can talk with interest about the economic advantages of this special breed of cattle over all others.



OHN L. FURNEAUX, of Furneaux Brothers, cattle raisers and ranchmen, with offices at 412 North Texas Building, claims Dallas as his native city, and is associated in business

with his brothers, J. H. and W. C. Furneaux. They control extensive farming and ranch interests, being interested in ranches in Lamb and Gray counties, Texas, and also in New Mexico. It was largely due to the efforts of these men that Lamb County, Texas, was settled and developed as a farming center, as their ranch in that county was partitioned into farms and sold and what was once only a cattle range now produces cotton, wheat, sudan grass, kafir corn, etc., in marketable quantities. More than one thousand head of cattle are fed and fattened by them each year, keeping alive a time-old industry of the Southwest.

Mr. Furneaux was born about sixteen miles from Dallas in Denton County, in 1872. His father, William, a planter and land owner, came to Texas with his wife, Fannie Jackson Furneaux, in 1852 from England. The private schools near his home supplied his early education, which was continued in the public schools of Dallas and later Mr. Furneaux attended the Agricultural and Mechanical College of Texas. He was married to Miss Mattie Caruth Worthington, daughter of William Worthington, of Dallas, and the couple have two children, William Frederick, twenty years of age, now attending A. & M. and John L. Jr., thirteen, in high school. The family reside at 3803 Cole Avenue.

Belonging to a pioneer family of the state Mr. Furneaux has the warm love for Texas known to all native sons and is always eager to aid in any undertaking for the betterment or advancement of the Lone Star State.



OHN WILLIAM CHALKE, pioneer cattleman of West Texas, has for over two score years been identified with the cattle and ranch industry on the Western Plains. In

the early days when the great Panhandle country was an open range, he, like S. B. Burnett, W. T. Waggoner and other well known Western Stockmen, took up large areas of land in West Texas and herded vast droves of steers on the boundless plains.

Mr. Chalke is a native Texan. He was born at Cedar Springs, Dallas County, August 6th, 1865. His father, John Wesley Chalke was a soldier in the Mexican War. His mother, Maggie E. Cummins Chalke was a native of Tennessee. Both his parents came here from White County, Tennessee, and were married at Grapevine, Texas. In 1865 they moved to Pilot Point, where they spent the remainder of their lives. It was at Pilot Point that John W. was reared and educated. In 1880 when but a boy of fifteen years of age, he answered the call of the Western plains and moved to Callahan County, where he worked for many years as a cowboy. In 1905 he first migrated to Motley County and located at Roaring Springs. Here he accumulated several thousand acres of land and at times has had as much as ten thousand acres, part of which was leased land



Mameaux



and upon which he fed at times upwards of fifteen hundred head of cattle. He later, however, disposed of much of his leased lands and sold considerable of his own holdings. For a great many years he bought and sold cattle, purchasing them from ranches, fattening them and shipping them to Northern and Eastern markets.

Mr. Chalke is said to be the first man in Motley County to open up and develop farm land on a large scale, having at one time a farm of over one thousand acres. Mr. Chalke also became interested in the Mercantile business and later the banking business. In 1907 he opened the J. W. Chalke Hardware Store. which he ran until 1914 when he sold it out. He was one of the organizers of the First State Bank of Matador and later the First State Bank of Roaring Springs. He held the position of vice-president of both of these institutions. He later sold out his interests in both of these banks, the latter bank was sold to the late S. B. Burnett of Ft. Worth.

Mr. Chalke in late years sold out much of his holdings, but still retains between fifteen hundred and two thousand acres, over five hundred of which, at present, is devoted to the raising of cotton.

Mr. Chalke was married to Mary E. Collett at Roby, Fisher County. Mrs. Chalke was born in the city of Dallas. Her father was O. C. Collett who came to Texas from North Carolina. Mr. and Mrs. Chalke are the parents of seven children, Victor, who is with Butler Brothers of Dallas, Walter A., bookkeeper for the Pitchford Land and Cattle Company of Paducah; Allie, now Mrs. Roy Burleson of Matador; Selbia, Vernia, Dura and Marie.

Mr. and Mrs. Chalke retired from their Roaring Springs home in 1921 and are making their home with their family in Vickery Place, Dallas.



OE SALLEE, house manager of the Elks Club in Dallas, has been well known in hotel and restaurant circles in this city for the past sixteen years. He came to Dallas

in 1906 from Shreveport, La., and has become popular among the younger generation of business men

A native Texan, Mr. Sallee was born at Corsicana, November 7, 1882. He is a son of Joe Sallee, Sr., prominent business man and lumber dealer at Corsicana. He studied in the public schools of Corsicana and while still little more than a child, began working in a restaurant. The fascination of providing sustenance for hungry human beings and the pleasure in serving humanity has kept him in the business all his life.

Mr. Sallee entered the restaurant business while still a small boy and has really never left it or its allied line, working at times in various large hotels and restaurants and for a period conducted his own cafe in this city. For ten years he was with the Southland Hotel in charge of the catering department and then was with the Seawells Cafe, owning one-half interest in that place before establishing a restaurant of his own.

On October 1, 1911, Mr. Sallee was married in Dallas to Miss May Bloomfield. They have one daughter, Dorothy. Mr. and Mrs. Sallee reside at 4202 LaFayette Street. Mr. Sallee is a strong believer in the future growth and development of Dallas and predicts that the city will become the abiding place of half a million people before a great many years have elapsed.



A. PAINTER, for a number of years one of the most active and successful of the young business men of Dallas, was born in Georgia in 1881. He was educated in his native state

and came to Texas when twenty-seven years of age. He located in Dallas in 1908. Mr. Painter for many years has been an organizer and promoter of big business enterprises. He was previously in the building business and was State representative for a large plaster concern. He organized the Dallas Builders Supply Company and the Keith Service Company at Memphis, the Gulf States Ship Building Company at Orange, Texas, and many other big concerns throughout the South.

He became associated with L. H. Fitzhugh, with the firm name of Painter-Fitzhugh Company, fiscal agents and this company organized and promoted a large number of successful business enterprises in Texas.

Mr. Painter is a live wire, a successful organizer and a man of keen foresight and business acumen.



H. FITZHUGH, one of the most successful and active young business men of Texas, was born in Dallas, February 17, 1887. His father and his grandfather, Col. L. H. Fitz-

hugh, were both pioneer citizens of the state, having located in Lafayette County after the Civil War. He is a graduate of the Dallas high school, class of 1906 and of the A. & M. College of the class of 1910, receiving the degree of B. S. and C. E. Leaving school he went in the engineering department of the Texas and Pacific Railroad in Louisiana and Texas in 1910 and in 1912 he went into business for himself in Dallas as a mechanical and heating engineer, representing eastern manufacturers, and many of the heating plants in big buildings in Dallas were put in by him.

Mr. Fitzhugh later became associated with Mr. L. A. Painter, under the name of Painter-Fitzhugh Company. This company organized and promoted a large number of successful business organizations of Texas.

Mr. Fitzhugh was married February 1, 1911, to Miss Lillian Howell, daughter of C. D. Howell, a well known citizen of Texas.



S. DE FOREST, 1819 Clarence Street, Dallas, is a leading broker in the Southwest when Linseed Oil, Caster Oil, Turpentine, Denatured Alcohol and chemicals are con-

sidered; he is chief supply man for drug establishments, paint and varnish centers and lumber yards in the products of his line. The business of chemicals is something new when compared with a generation or so ago in this country, but with the immense growth of both science and the activities in commerce of the United States it has long ago come to be a big industry that is more far reaching than the general public knows. Dallas is a leader in the southwest as a supply center in wholesale fashion, in products agricultural and manufacture. Mr. DeForest is making her a chief distributing center in the Southwest's trade in oils, spirits and chemicals. This activity is immense for through the retail drug stores, lumber yards and other establishments every village is effected. Car load lots are quantities Mr. DeForest deals with as well as lesser sales. In this service as a broker he has served in Dallas for a number of years and among those of his profession he ranks with the foremost.

In 1920 this firm was incorporated and built a warehouse at 1818 Coombs Street near the Cotton Belt track. Their oils are received in tank cars and ample warehouse is furnished for the distribution of products handled.

In January of 1907 Mr. DeForest yielded to the call of the Lone Star State and located in Dallas, coming from St. Louis. In his fourteen years of residence here he has made a host of friends and built up a big business that is far reaching.

Mr. DeForest married a Dallas girl, Miss Rita Tuttle, a niece of J. T. Trezevant, a leading business man here. They now have two children, Rita and Corine, and the family residence it at 3618 Gillespie Street. The church affiliation is Episcopal.

Mr. DeForest is a member of the Chamber of Commerce, the Country Club, the Athletic Club and the Automobile Club. He is not only identified with the business interests of his metropolis but with its highest social and civic life as well.



HARLES R. SMITH has a career for the last decade inseparably interwoven with the history of the drug business and development in Dallas where he has organized, developed

and sold perhaps as many drug stores as any man in the Texas metropolis. His present quarters, Smith's Pharmacy at Ervay and Commerce, are among the most roomy, beautifully attractive and popular establishments in Dallas, well-known by the Dallas multitudes and patronized by them. He is the sole owner and manager of all his business activities. His first store in Dallas was the one he occupies today at Ervay and Commerce, established in 1911; during the ten intervening years he has promoted seven establishments and was the first to popularize by his personality and service some of the best corner locations in Dallas, here he has owned as many as four drug stores at one time. He has just recently sold his establishment in the American Exchange Bank Building which was established by him in March, 1919.

Mr. Smith was born at Waxahachie, Texas, on July 18, 1878, his father, John E. Smith, is a Confederate veteran and a pioneer of Texas. The school system of his home city gave him their best in popular education which Mr. Smith finished off with his professional training and experience. He came to Dallas from the drug firm of Smith Brothers at McKinney, one of the oldest drug houses in the state. On his arrival in Dallas he began an association with Russell Rogers, one of Texas' leading druggists, an organizer of big business and an expert in the drug business that is unsurpassed. It was in 1911 that Mr. Smith first opened the doors of his own business in Dallas and from that date he has been something of the organizer and developer that his first Dallas associate is and is one of the foremost drug men in the state. He is an ex-president of the Dallas County Retail Druggists' Association.

At McKinney, Texas, Mr. Smith found his bride, Miss Donnie B. Abernathy, daughter of Judge M. G. Abernathy of McKinney, one of the foremost citizens of his section of the state who is known and revered by a great host of northern Texas. They have residence at 4716 St. John's Drive, in Highland Park.

Mr. Smith is a Mason to the 32d degree and an active Shriner of Hella Temple. Besides membership in the Dallas County Druggists' Association he is identified with the Automobile Club and the Koon Kreek Hunting and Fishing Club. In 1919 he received the grand prize for the membership campaign of the Pharmaceutical Association of Texas, an immense loving cup donated by the King Candy Company of Ft. Worth. A splendid mixer with his fellowmen, an unusual organizer and developer of drug establishments, Mr. Smith is one of the big business men of Dallas.



RTHUR P. RENFRO, owner of the Arthur Renfro Drug Store, well known to citizens of Oak Cliff, is serving one of the most substantial resident sections of Dallas. The

Renfro Drug Store carries a full line of drugs, drug sundries, cigars, soda fountain products, lunches, and makes a specialty of prescriptions, maintaining a corps of pharmacists not to be excelled in Dallas. Mr. Renfro is the sole owner and operator of his business. On April 15, 1919, he began his business at the corner of Tyler and Jefferson, when he opened up one of the most up-to-date stores of Dallas.

Brownwood, Texas, on January 2, 1887, was the birthplace and date of Mr. Renfro. His father was a native Texan, his mother a Georgian. He was educated in the public schools of Brownwood and is a registered druggist of Texas. For fifteen years before coming to Dallas, in January of 1917, he was associated with the Renfro Drug Stores of Fort Worth.

Mr. Renfro was married to Miss Josephine Matthews, daughter of O. W. Matthews of Fort Worth, on December 26, 1910. They now reside at 721 North Windomere Avenue.

Mr. Renfro is a Mason, a shriner and belongs to the Hella Temple, Pentegon Lodge 1080.

With fifteen years of association with one of the largest chain of drug stores in Texas and with his attractive store in Dallas doing a rapidly increasing business, Mr. Renfro ranks with the foremost of Dallas druggists.



M. HINTON, dealer in wholesale druggist sundries, with an establishment located at 1903 Bryan Street, is one of the men who has done much to make Dallas the dis-

tributing center of drugs and druggist supplies for

the entire Southwest.

The Hinton drug house has partaken largely of the growth which has marked every Dallas industry during the last ten years and has steadily enlarged the borders of its territory until it now covers the entire area embraced in the three states of Texas, Oklahoma and Louisiana. There are five salesmen on the road and four local employees. Two floors are used for this business. Considering that the house was established in 1907 few enterprises of its kind have enjoyed a more thriving growth. In 1917 Mr. Hinton bought the Hed Lyte Co., which manufactures Hed Lyte, a patent medicine for headaches which has met with unusual success.

From the increasing success which has attended Mr. Hinton's business in Dallas, one would infer that he had devoted his whole life to that particular work but such is not the case. While in the little town of Lovilia, Iowa, his birthplace, at the early age of ten he began the printing business with a small newspaper in his home town and at the age of seventeen he began the Livilia Progress," and ran it himself for three years. From this place he went to Albia, Iowa, and consolidated his paper with the "Defender." He maintained this paper for five years, and having sold it he established the "Melrose



Charles Smith



m. J. Helson

Record," at Melrose, Iowa, which he ran for two years. Other newspaper efforts were at Eddyville, Iowa, as publisher of a weekly paper and with the "Farmers' Tribune," of Des Moines. Prior to his coming to Dallas Mr. Hinton was associated with E. T. Meredith, present Secretary of Agriculture in the publishing of an agricultural paper known as the "Farmers' Tribune" at Des Moines, Iowa. In 1906 he came to Texas, traveling for a druggists' sundries firm of Chicago with Dallas as his headquarters. A year later he established his present business.

Mr. Hinton's parents, Joseph A. and Melaney Z. Hoskins, were among the early settlers of their section of Iowa, having gone there from Kentucky in the year of 1844. As a boy he attended the public schools of his home town but it was from his experience in the newspaper office that he had his first contact with the great currents of life. On January 1, 1920, he was married to Miss Maybelle Stoggsdill. There are two children by a former marriage, Monroe and Helen. The family residence is at 3111 Ross Avenue.

Mr. Hinton is a member of the Masonic Lodge in Dallas, Dallas Consistory No. 2 and Hella Temple Shrine, is a member of the 104-piece Hella Temple band.



ILTON J. NELSON, of Dallas, founder of the Praetorian Pharmacy, has been identified with the drug business of that city for many years. Mr. Nelson established

the Praetorian Pharmacy on July 20, 1918, at the corner of Main and Stone Streets. Carrying a line of drugs and drug sundries, Mr. Nelson's business calls for the employment of sixteen men, consisting of two registered druggists and fourteen helpers and soda dispensers. To the business and social group of Dallas, the Praetorian Pharmacy is noted for its cold drinks, cigars and candies for in this line, especially, it has no superiors.

Milton J. Nelson is also proprietor of Nelson's Pharmacy, Dallas' newest and most modern drug establishment in the Neiman-Marcus Building, near the corner of Main and Ervay Streets, and of the Praetorian Pharmacy in the Praetorian Building at Main and Stone Streets, is one of the best known retail druggists in Texas. The opening of the Nelson Pharmacy on May 20, 1921, was an event in local merchandising and attracted one of the largest crowds that ever visited a retail store in Dallas on opening day. The store was a veritable mass of beautiful floral offerings, the gifts of friends, customers and other local business men. The appointments are the last word in luxuriousness and the store has a seating capacity of 125 people with 32 employes and two completely equipped soda fountains of the latest and most modern type, one on the main floor and the other located on the mezzanine balcony.

The woodwork is of genuine Circassian walnut and floors are Wheeling tile with cases and fixtures of the latest type of construction. The store was equipped at a total cost of one hundred thousand dollars and the line of drugs, drug sundries, toilet goods, candies, cigars, etc., carried at both Nelson's and the Praetorian Pharmacy, are the very best to be found anywhere. Seven registered pharmacists are employed, four at Nelson's and three at the Praetorian Pharmacy.

Mr. Nelson was born in Topeka, Kansas, March

11, 1892. In the same year his parents moved to Dallas and so it is that Dallas claims Mr. Nelson for her very own. He was educated in the Dallas public schools and there acquired the spirit and enterprise that has made his business career so successful. After securing his education, Mr. Nelson accepted employment with Titche-Goettinger Company but later realized that the drug business was his calling. In order to take up the work that he desired, he was forced to begin at the bottom of the ladder as a soda dispenser for the Southland Pharmacy. After learning the trade thoroughly, Mr. Nelson began business for himself at the Praetorian Pharmacy. Beginning at the bottom of the drug profession he gradually climbed up, step by step, until now he is the sole owner and proprietor of the most up-to-date drug store and cold drink emporium in Dallas.

Mr. Nelson was married to Miss Esta Lyons on November 7, 1916. Mr. and Mrs. Nelson are the proud parents of one child, Mistress Josephine Nelson. The Nelson residence is located at 27061/2 South Ervay Street.

Although he is still a young man, Mr. Nelson has already laid the foundation of a prosperous business and a substantial reputation as a most reliable druggist and business man. To those who know his career, he is upheld as fortune's son-but to those who know of his initiative and untiring energy he is truly the self made man.



EE O. DONALD, founder and now president of the corporation owning the Oak Cliff Pharmacy, corner of Tenth and Lancaster, came to Dallas from Galveston in 1902 and

for more than twenty years has been a prominent figure in local retail drug circles. He established the Oak Cliff Pharmacy at its present location, 10th and Lancaster in 1902 and in 1918 purchased the building in which the store is located. In 1912 established his No. 2 store at the corner of Tyler and Jefferson. The business of the Oak Cliff Pharmacy increased so rapidly that in 1914 Mr. Donald formed a corporation which now owns both establishments, Mr. Donald being president of the company, Ben T. Ledbetter vice president and J. M. Fletcher secretary-treasurer.

Both stores are thoroughly modern in every respect and are the largest drug stores in Oak Cliff and two of the largest in Dallas. The stores handle all kinds of drugs and drug sundries, cigars, candies luncheonette and soda fountain service being an attractive feature of each store. A full line of Rexall preparations is also carried.

Mr. Donald is a native Texan and was born in Denton county December 21, 1878. He is a son of J. H. Donald and both his father and mother were horn and reared near Denton.

After studying in the public schools and at the North Texas State Normal at Denton, Mr. Donald attended the State Medical College at Galveston and graduated there in 1902, receiving the degree of

Mr. Donald was married at Grapevine in 1911 to Miss Edna M. Jenkins, daughter of Zeb Jenkins, pioneer resident, banker and merchant of Grapevine. They have two children, William J. and Martha Isabel.

Reared on a farm Mr. Donald determined early in life to be a druggist and has been engaged in the business since completing his studies. He is ever alert to the needs of his customers and has provided

his stores with every modern facility for giving the best of service. The stores of the Oak Cliff Pharmacy are the Medical headquarters for Oak Cliff and there are 12 doctors who have offices over the two stores.

Mr. Donald is intensely interested in civic affairs and is president of the Oak Cliff Chamber of Commerce. He is vice president of the Oak Cliff State Bank, treasurer of the Cedar Crest Country Club and a member of the Masonic Lodge of Oak Cliff and the University Club.

ENIS FENTON DALE, associated with Dr.



ENIS FENTON DALE, associated with Dr. T. M. Clark and Mrs. Dale Brown, his mother, in the ownership of the Rexall Drug Store, is one of the forward-going young

business men of Iowa Park, popular with everybody, and is making a splendid success of the business he has in charge. The concern was established October 1, 1919, and carries a complete line of drugs and druggists' sundries Leggitt and Guth candies, King's candies, Eastman kodaks, Spauldings sporting goods and Pathe phonographs, and an up-to-date soda fountain is operated. The store occupies a space of 25 x 90 feet.

Mr. Dale's military record shows that he served in the late war, being a pharmacist in the Hospital Corps at the Gulfport Naval Training Station. He enlisted in July, 1918, and was discharged in August, 1919. He is a native of Iowa Park, born August 25, 1896, and attended the public schools of the town. He was also a student in the Baylor Medical School at Dallas and received the degree of Ph. G. in 1918. His parents were Z. P. and Mamie (Weidman) Dale. He takes an active interest in the affairs of his town and community and is a big factor in the consummation of all movements tending to promote the general welfare of the town and its people. As a member of the Young Men's Business League, he is identified with all forward movements initiated by that body and is always ready and willing to give both time and money to promote any movement that will redound to the interest of the community. He is also a member of the Odd Fellows Lodge.



OSE H. BLAINE, well known druggist and proprietor of the Red Cross Pharmacy at the corner of Beckley and Jefferson in Oak Cliff, came to Dallas from his boyhood home

in Collin County in 1910 and after three years in the pharmaceutical department of Baylor Medical College, engaged in his present line of business, purchasing the Red Cross Pharmacy in 1914.

This drug store was established in 1887 by a Mr. Arnold and has always been located during its 33 years of uninterrupted business on the corner of Jefferson and Beckley. Associated with Mr. Blaine in the business are Dayton R. Blaine and H. S. Finley. Mr. Finley was a class-mate of Mr. Blaine at Baylor Medical College and when Mr. Blaine purchased the Red Cross Pharmacy he took Mr. Finley in with him.

The Red Cross Pharmacy is one of the most modern drug establishments in Dallas and one of the largest in Oak Cliff. A general line of drugs and drug sundries is carried and the store specializes in high grade prescription work, being the only drug store in Dallas employing three registered Baylor Pharmacists. A first class modern soda fountain service is also maintained and the store carries a splendid line of cigars, candies, etc.

Born at Selina, Texas, December 25, 1893, a son of Mr. and Mrs. R. A. Blaine, owner of a large ranch at

Selina, Mr. Blaine spent the early years of his life on his fathers ranch, attended the public schools and graduated at the Selina High School. Selecting pharmacy as a profession, he came to Dallas, entered the medical department of Baylor University and graduated in 1914 with PH. G. degree. His entire business career has been spent in the drug business.

Mr. Blaine owns the building at the southwest corner of Jefferson and Beckley where the store was formerly located, and has recently installed brand new fixtures at a cost of over ten thousand dollars, and has a modern up-to-date establishment.

An energetic, progressive business man of high ideals, Mr. Blaine is rapidly forging to the front in his chosen work and is very popular among those who know him best.



FRED ROGERS, owner and manager of the Southland Pharmacy, at Main and Murphy, one of the best known corners in the city of Dallas, with his establishment as one of the

leading drug stores in the South, famed for both its finest line of imported drugs and the largest individual Coca-Cola counter in the world—is a prince among those of his profession and has projected himself into every vital interest of Dallas. He was one of the organizers of the Southland Pharmacy which today he owns and manages and at that establishment twelve employees are kept busy until the doors close daily, as service is the watchword, and the people of Dallas have learned to flock there for this commodity. He, with his brother, Russell V. Rogers, have been associated in the drug business in Dallas for many years.

Mr. Rogers was born in Cleveland, Tennessee, on November 18, 1877. Both his parents are natives of Tennessee, his father, James Fred Rogers, and his mother, Mary (Scarborough) Rogers, a cousin of Abraham Lincoln and whose family came over in the original Mayflower. The Rogers family is known as one of prominence in both Kentucky and Tennessee, and now in Texas. As Dallas received this prominent leader when he was only eight years of age, the Texas school system gave him his education, which was the best the city of Dallas offers. When he was eleven years of age, he began work with Sanger Brothers and in their employ he rose to the position of general cashier for their wholesale and retail business. After serving for ten years in this last named position, in October of 1905, Mr. Rogers went to California. After a three years' residence there, he regained his health and returned to Texas, having in the meantime served as general manager of the Mining Exchange at Los Angeles and becoming affiliated with Robt. Marsh Co., a prominent real estate firm of the Pacific Coast. Upon his return he undertook the oil and drug business and in these activities he has become a leader as outlined above.

Mr. Rogers resides at the Dallas Club of which he is a member, he is also a member of the Chamber of Commerce, Auto Club, the Ad League, the Idlewild Club and was a charter member of the Cedar Crest Country Club, from which he has resigned. He is an active leader in the Dallas Chamber of Commerce, he has prominently identified himself with every civic interest of his metropolis, from being an active money-raiser for Southern Methodist University to taking an active part in the real estate development in Dallas.



g. F. Dare





LBERT DE LORENZI, proprietor of the El Merito Pharmacy, 1701 Main Street, corner of Main and Ervay, has been a well known figure in local retail drug circles for more

than thirty years, having come to Dallas and entered the drug business in 1889. Mr. DeLorenzi came to Dallas from Austin where he had worked in the drug business for a year prior to removing here. He also worked in a drug store in San Antonio.

One year after coming to Dallas Mr. Lorenzi established the El Merito Pharmacy in partnership with Richard Schweckhardt, who continued in the business until 1898 at which time his interest was acquired by Mr. De Lorenzi who has been the sole owner since. The store has always been in its present location, the Marvin building, and is a familiar landmark to the older residents of Dallas.

In 1892 Mr. DeLorenzi acquired the City Park Pharmacy which he conducted for a year, selling it in 1893 in order to devote his entire time and attention to the rapidly growing business of his up-town store.

The El Merito is a thoroughly modern pharmacy, carrying a complete line of high grade drugs, druggists' sundries, cigars, tobaccos, candies, etc. A splendidly equipped soda fountain caters to a large patronage, dispensing hot and cold drinks.

Mr. De Lorenzi was born at Sommern, Germany, in 1863, and was educated in the schools of his native country. He came to America in 1887, spending several months with his brother at Michawaka, Ind., later locating at South Bend, Ind., where he worked for a year in a drug store. In the fall of 1888 he removed to San Antonio and took a position in a drug store there, remaining for a short period before going to Austin.

In 1892 Mr. DeLorenzi returned to Germany and was married to Miss Maria Wichmann. They have four children, Otto, Marequita, now Mrs. O. E. Clem, Louise and Albert, Jr. The family reside at 3009 Live Oak Street.

Mr. DeLorenzi has taken a prominent part in all movements pertaining to the development of the business of the retail druggists and is a member of the Dallas County and the National Retail Druggists Association. He also is a member of the American Pharmaceutical Association. He is a member of Saint Josephs Catholic Church and the Knights of Columbus.



ECIL V. ROGERS, 1814 Elm Street, is owner of the Cecil V. Rogers Drug Store, at Elm and St. Paul, one of the best known corners in the down-town district, which has

been made renowned by Mr. Rogers for excellency in prescription service and drugs and drug sundries, besides one of the most attractive and palpable luncheonette business. His business had been in the Wilson Building for about seven years, and removed to the present location January 1, 1921. Prior to that time Mr. Rogers was a leader in the Dallas drug store business in different sites.

Mr. Rogers comes from Tennessee, he was born in Chattanooga, on June 24, 1878; his father, J. T. Rogers, was commissioner for one of the largest plantations of his state. When but seven years of age, in 1885, his parents came to Texas, so the Texas schools, they located in Dallas, provided Cecil V. with his education. His present day leadership in the drug business is perhaps due to his start, he began at the age of fifteen with his uncle, Mr. Rus-

sell Rogers, one of the leading drug dealers in Texas who now owns the Southland Pharmacy. From 1899 until 1902, he was with Jeff Britton, another leading druggist of Dallas, and in all these establishments Cecil V. Rogers watched, analyzed and studied the success and methods of the big men he was associated with, this laid the foundation on which he has since built a business for himself. On August 15, 1902, he established his first store at Ross and Akard, later he opened up a chain of suburban stores and continued in this chain-store business for about seven years. For the next three years he was located at the intersection of Live Oak, Ervay and Elm; in October of 1913, he began operation in the Wilson Building, which location he has done much to popularize. His store is one of Dallas' specialists in the prescription business, all drugs and drug sundries are carried and a luncheonette business is also a leader.

In October of 1902, in Dallas, Miss Florence Tidman and Mr. Rogers were married, her father is F. H. Tidman, an electrical engineer of Dallas, who built the old North Belt Car Line. They have two children, Florence and Cecil V., Jr., and their residence is at 2011 California Street.

Mr. Rogers is a Mason, a member of the Automobile Country Club and of the Kiwanis Club. He is not only a leader among those of his profession but is active in the social and civic life of his city.



J. HOWARD, proprietor of Belmont Pharmacy, Greenville Avenue and Lewis Street, came to Dallas in 1910 from Granbury, Texas, and has always been in the drug

business. Mr. Howard became associated with Chas. R. Smith in 1915 and since that date has been the manager of the above store.

Mr. Howard's military record shows that he started with the 90th Division as an enlisted man at Camp Travis, that he attended the third officers' training camp and was recommended for a commission. He was then transferred to Camp Jackson, S. C., where he was commissioned a second lieutenant in field artillery, and then reported on detached service, post field, Fort Sill, Okla., as artillery observer. From there he went to Selfridge Field, Michigan, where he was discharged.

He is a native of Granbury, Texas, born July 6, 1889, his father being a big farmer in that section. He attended the Granbury high school, the Adrin-Jarvin College at Sharp Springs, Texas, and the Southern Methodist Medical College.

Mr. Howard was married in Dallas to Miss Louise Kearley, daughter of V. P. Kearley, of Dallas, July 5, 1917, and they reside at 4913 East Side Avenue. In Masonry Mr. Howard is a member of Tannehill Blue Lodge No. 52, a 32d degree Mason and an India Temple Shriner, also a member of the Retail Druggists' Association and the State Pharmaceutical Association, taking an active interest in all matters pertaining to the drug trade. Having devoted all of his business career to the drug business exclusively he has become a very efficient drug man, and under his supervision the Smith Pharmacy is recognized as one of the leading drug stores of the city.

Mr. Howard expresses the opinion that Dallas will become the great medical center of the Southwest, and that many great concerns manufacturing pharmaceuticals will be attracted to the city as its development continues.

HOMAS JEFFERSON BRITTON, Proprietor of the Britton Drug Stores, Elm and Ervay Street and 1312 Main Street, Dallas, is widely known throughout Dallas and vicinity as

a pioneer Druggist, having for over a quarter of a century been engaged in the drug business in this city. He first opened up a drug store October 1st, 1897 at the corner of Elm and Akard Streets and for a generation his drug store at that location was a popular down town meeting place for Dallas shoppers and its genial proprietor was a popular and well known figure in the mercantile circles of Dallas. The former establishment was sold in 1920 and the present up-to-date drug store at Elm and Ervay Streets was opened up July 4, 1922. This store carries a full stock of all kinds of drugs and druggists sundries and has a force of seventeen employes. There are six employes at the main street store. Mr. Britton owns a ninety-nine year lease on the Keating Building on Elm and Ervay and intends to be permantently located there.

Mr. Britton was born in Denmark, Tennessee, September 22, 1874, but was reared in Nashville. His parents were Henry and Mary Britton, pioneers of that state. He and his brother came to Dallas in 1895 and he was married in Dallas in 1898 to Daisy Carden. They have three children, T. J. Jr., Louise Carden and Emily Marie. Mr. Britton was formerly Police and Fire Commissioner of Dallas.

Mr. Britton is a Mason, holding a membership in the Scottish Rite and Hella Temple Shrine. He also holds a membership in the County, State and also National Retail Druggists Association and the Methodist Church.



FRANK SMITH, president of the Occidental Oil Corporation and ex-mayor of the city of Mexia, is a prominent factor in the development of the oil industry of Central

Texas and has come to be known as one of the leading operators of the Mid-Continent fields. Throughout his oil activity, Mr. Smith is engaged largely in contract drilling and has successfully drilled wells in all the principal oil fields of Texas. Mr. Smith's recent activities have been principally in the Central Texas oil fields, drilling about Mexia, Wortham and Regan. He has drilled over two hundred wells, ninety of which were producers, in the Central Texas fields. In 1922 he sold out a large portion of his holdings in that section which approximated over two million dollars' worth of property and moved to the city of Dallas to make his permanent residence here. The Occidental Oil Company still own a considerable amount of property in the different producing fields.

Most of Mr. Smith's activities in the oil business have been within the last ten years. In 1912 he organized the Central Oil Company, the Southern Oil & Gas Company and the Herring Oil & Gas Company. He drilled wells for all of these companies. He later went to Houston, Texas, and drilled wells in the southern fields, after which he spent a period in the Wichita County fields, drilling in that section of the state. In 1919 he went to the Atlantic sea port and lived for a time respectively in the cities of Washington and New York and bought a beautiful residence in Washington on the Chesapeake Bay which he still owns.

Mr. Smith is a native Texan, born in Mexia, February 12, 1873. His father was L. P. Smith, a pioneer of that district, having located there in 1865. L. P. Smith was one of the organizers of the Pendergast-Smith Bank, which is still doing business in Mexia. He was also the organizer of the L. P. Smith Company, dealers in general merchandise. T. Frank Smith received his education in the public schools of Mexia, attending college in North Carolina. For a number of years he was engaged in the ice business and for a period of five years from 1910 to 1915 he was mayor of the city of Mexia.

Mr. Smith was married April 30, 1901, to Miss. Jasper Gibb, daughter of an old Texas family. They have two children, T. Frank, Jr., and Mary Ann. Mr. Smith has a beautiful residence at 1015 Gaston street where the family make their home. He holds a membership in the Elks Lodge at Corsicana, Dallas Chamber of Commerce and Mexia Chamber of Commerce. Mr. Smith is an added asset to the business and social circles of this city, where the family will make their future home.



M. PRINCE, president of the Dorsey Drug Company, Inc., in the Dallas County Bank Building, and sales manager for the Shumate Razor Company with territory com-

prising twenty-five states throughout the South and Middle West, has one of the most attractive and up-to-date retail drug stores in the city of Dallas. This drug store occupies a space of sixty by twentyfive feet on Main street in the Dallas County Bank Building and is well stocked with drugs and druggists' sundries and has one of the best patronized soda fountains in that section of the city. Mr. Prince came to Dallas from Horry County, South Carolina, in 1908, and since that time has made this city his headquarters. He has a force of twelve salesmen on the road for the Shumate Razor Company, who have built up an immense business. He purchased the Dorsey Drug Company September 5, 1921, and runs a high class pharmacy. He has three registered druggists and the drug store specializes in prescriptions.

Mr. Prince was born in Horry County, South Carolina, April 6, 1884. His parents were P. C. and Emma (Graham) Prince. His father was a prominent farmer, merchant and banker of South Carolina and proprietor of a large turpentine distillery. Mr. Prince received his education in the public schools of South Carolina and in the Oak Ridge Institute, Oak Ridge, North Carolina.

Mr. Prince is active and popular among the younger business men of Dallas. He is a Mason and also holds a membership in the Retail Druggists' Association, Junior Chamber of Commerce, Salesmanship Club, Glen-Haven Country Club and the Dallas Athletic Club.



H. BROWN, JR., District Manager for the Ingersoll-Rand Company of Texas, manufacturers of machinery, with offices in the Magnolia Building, has been identified with

the Dallas business interests for the past three years. The Company manufactures and sells oil and gas engines, air compressors, vacuum pumps, gas compressors especially adopted for extracting gasoline from natural gas. The Company has had headquarters in Texas for the past twenty-five or thirty years. From the Dallas headquarters, they cover a trade territory over Texas, Oklahoma, Northwest Louisana and Northern Mexico with ample warehouseing facilities where they carry a \$150,000.00 stock and main-



J.J. Britton



H.E.Buetter

tain fifteen employes on the payroll. They do upwards of \$1,000,000.00 business per year from this headquarters.

Mr. Brown has been with the Ingersoll-Rand Company since 1913. He was with the St. Louis office before coming to Dallas in 1919. Mr. Brown has always been connected with the manufacture or distribution of machinery. He first started in the shop of Henry R. Worthington with whom he remained for seven years, six years of which he was with the New York and St. Louis Sales offices. From 1910 to 1913 he was with Reeves & Skinner Machinery Company of St. Louis. He severed that connection to engage with the Ingersoll-Rand Company.

Mr. Brown is a native Texan, born at Tyler October 2, 1881. His parents were R. H. Brown and Maggie (Freer) Brown. He was educated in the high school at Tyler and at the Virginia Military Institute, completing his course in the latter Institute with the degree of A. B. and C. E.

Mr. Brown was married in 1910 to Miss Susan B. Cox of Tyler, Texas. Mrs. Brown is the daughter of S. H. Cox, well known pioneer and capitalist of East Texas. Mr. and Mrs. Brown reside at 3738 Holland Avenue. Mr. Brown holds membership in the American Institute of Mining and Metallurgical Engineers, Dallas Country Club, The City Club, Dallas Athletic Club, Dallas Automobile Club, Mid-Continental Oil & Gas Association and Dallas Chamber of Commerce.



E. BUTLER, well known Druggist, has been actively identified with the business circles of Dallas since 1918. He is the Proprietor of Butler's Oak Lawn Pharmacy at 3902

Cedar Springs and has built up an extensive trade. Before locating permanently in Dallas, Mr. Butler traveled extensively throughout the Southwest for nearly ten years with the Texas Southwest and San Antonio Drug Company. He was located for a time in the city of Tyler and came to Dallas in 1914. In 1918 he bought the drug store of which he is Proprietor and has built up a popular and growing trade. He carries a complete line of drugs and druggists sundries and employs two registered druggists. Mr. Butler's drug store is permanently located, he owning the building which houses his business, as well as the two stores adjoining which he leases.

Since coming to Dallas in 1914, Mr. Butler has owned and operated three other drug stores, the North Loop Pharmacy in Oak Cliff, Howard's Pharmacy in South Dallas and Butler-Scott Pharmacy at Bryan and Ervay Streets.

Mr. Butler was born in Smith County, Texas, September 28th, 1885. His parents were R. H. C. and Ella (Gray) Butler. His father was a lawyer by profession but has retired to a farm in Smith County. He was educated in the Public Schools of Smith County after which he entered into an active business life. As stated above, he has owned several drug stores in this city and has engaged in both retail and wholesale business.

The marriage of Mr. Butler to Miss Lillian Porter took place in Dallas in 1915. They have one child, Lillian. Mr. Butler is a Thirty-Second Degree Scottish Rite Mason and holds membership in Hella Temple Shrine, Glen-Haven Country Club, and is Past President of the Retail Druggists Association. The family reside at 4004 Lexington Avenue, Highland Park.



ALTER K. GOSS, Druggist and part owner of the Goss-Marvin Drug Store, 900 Main Street, Dallas, one of the leading drug stores in the days taxed district has been stored.

in the down town district, has been an active figure in the business circles of this city for the past eight years. The firm carries a complete line of drugs and druggists sundries and maintain a force of six employes, among which are two registered druggists. Before purchasing an interest in the above drug store, Mr. Goss worked for many years at Marvin's Drug Store. In September 1921, he with his former employer, purchased this present up-to-date establishment and under his management the store is enjoying an ever increasing popularity.

Mr. Goss is a native Texan, born in the city of Terrell January 4th, 1891. His parents were M. G. and Melissa (Zink) Goss, well known citizens of that city. Mr. Goss was educated in the public schools of Terrell and came to Dallas in 1914 and since that time has made this city his home.

Mr. Goss was married to Amelia Gragnani in 1919 in the city of Dallas. They have one son, Walter K. Jr. The family reside at 512 North Beacon Street, Dallas. Mr. Goss is a member of the Masonic Fraternity, also holds a membership in the Retail Druggists Association.



C. COLLIGAN, Division Superintendent of the Texas Pipe Line Company, has been an active figure in the oil industry in Texas for over a score of years and is said to be

the oldest employe of the Texas Pipe Line Company in time of service, having been with this Company and its predecessors since 1902. He came to Dallas in 1909 and has had charge of this Division since that date. This Division covers a territory from the Red River sixty miles South to the Corsicana region.

Mr. Colligan was born in Bellvidere, Alleghany County, New York, January 20th, 1872. His parents were Timothy C. and Bridget Colligan. His father was a pipe line man before him, so that J. C. Colligan was reared in an oil atmosphere. His schooling was received at Orlean, New York. At the age of fifteen he became telegraph operator, and later became stationery engineer of some of the plants of the Standard Oil Company when but seventeen years of age. He later became Field Gauger in the Pennsylvania, West Virginia and Ohio fields, returning later to West Virginia where he was located at the Eureka Pump Station.

In the opening up of Spindle Top, he came to Texas in February, 1901, where he was employed with the J. M. Guthrie Company and later was with the Texas Fuel Oil Company, which was succeeded by the Texas Company. He loaded the first boat load of oil that was shipped out of Spindle Top. He became Assistant District Foreman at Spindle Top and later went to Sour Lake in 1903 as Assistant Superintendent. He later became Superintendent of the machine shops at Sour Lake and afterwards was transferred to Tulsa, Oklahoma, employed as a general utility man. From there he was transferred to Corsicana as Superintendent of the Texas Pipe Line Company for that District and in 1909 moved to Dallas in that capacity, which position he has ever since retained and under his management, the extensive business of the company has been handled with dispatch.

Mr. Colligan was married October 5th, 1908 at

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Colgate, Oklahoma to Myrtle E. Golden of Ponca City, Oklahoma. They have two sons, Joe and Jack. The family reside at 2123 Bennett Avenue. In his long and varied experience in the oil business Mr. Colligan has made an extensive acquaintance among the oil men and claims as his friends a great many of the pioneers of the oil industry in Texas.

S. FORMAN, Druggist, has been identified with the business circles of Dallas for a period of eight years. He is the Proprietor of the Highland Park Pharmacy at 3302 Knox

Street. He has built up an enterprising trade in one of the most attractive districts of Dallas. His store carries a complete line of drugs and druggists sundries and he employes three registered druggists who make a specialty of prescriptions. Prior to coming to Dallas, Mr. Forman was engaged in the drug business at Waco for a period of thirteen years. In the City of the Cotton Palace, he was one of the Proprietors of the Wilkins and Forman Drug Store which was established in 1901, with which institution he was engaged until terminating his connections and coming to Dallas, where he purchased his present business.

Mr. Forman is a native Texan, born at Plano in 1878. His parents, Clint and Ella Forman were formerly from Collin County. He was educated in the public schools of McKinney and later attended the St. Louis School of Pharmacy from which he graduated with the degree of P. H. G. He located at Waco as stated above, where he remained until coming to Dallas in 1914.

Mr. Forman was married in Dallas, December 30th, 1900 to Annie Belle Matthews. The family residence is at 3405 Dartmouth Street, Highland Park.

Mr. Forman is r Thirty-Second degree Mason, a member of the Scottish Rite and Hella Temple Shrine also the B. P. O. Elks, the K. of P. and M. W. A. He is also a member of the Chamber of Commerce, Athletic Club and the Retail Druggists Association.

EORGE S. BRAZNALL, Manager of the Texas Branch of the Charles Enue Johnson Company, Dealers in Printers Ink, has been identified with the business fraternity of

Dallas since 1911, when he came to this city to take charge of the Texas Branch and manage the Texas interests for his Company. The home office of the Charles Enue Johnson Company is in Philadelphia, Pennsylvania. The firm manufactures printers ink which they sell to Printers throughout the country. The firm maintains a manufacturing plant and office at 600 South Ervay Street, Dallas. They ship their colors here in cakes from the Pennsylvania office and in their local factory they have the machinery and process for manufacturing it into various inks. They ship to their territory throughout Texas, New Mexico Louisiana, Arizona and Southern Oklahoma and are planning to develop an extensive trade in Mexico. The firm is one of the oldest ink manufacturers in the United States, being established in 1802 at 509 South 10th Street, Philadelphia, Pennsylvania, and they have maintained the same location for a period of one hundred and twenty years. Before coming to Dallas, Mr. Braznall was a salesman for this same Company and for many years traveled out of St Louis, in fact his whole business career has been in the capacity of a salesman for this concern.

Mr. Braznall was born September 19th, 1880 in St. Louis, Missouri. His parents were old residents

of the Missouri Metropolis. He received his education in the St. Louis public and high schools, after which he went into his present line of work and has remained in it throughout his business career.

Mr. Braznall was married at St. Louis in 1904 and has one daughter and three sons. The family residence is at 215 North Marlborough Avenue. Mr. Braznall is a Mason, holding a membership in the Blud Lodge at St. Louis and the Scottish Rite at Indianapolis, Indiana. His religion is Christian Science.



TLYDE B. LAMAR, Undertaker, member of the Undertaking Establishment of Lamar & Smith, has been identified with the business circles of Dallas since 1909. The pres-

ent Company was established by Mr. Lamar in 1912 at 115 West Jefferson Avenue, Oak Cliff and under his management the business was built up to its present flourishing condition.

In 1912 Mr. Lamar took in as a partner Mr. Smith, the owner of the building in which the business is located. The firm has a modern well equipped undertaking establishment and is housed in a one story brick building, 110x50 feet, has a nicely furnished chapel and office opening upon the street and has a well equipped embalming room. They have all the latest equipment for conducting a high class undertaking establishment and are enjoying a progressive business.

Mr. Lamar was born in Parker County, Texas, October 10th, 1886. His father, James R. Lamar was a pioneer of Parker County. He was educated in the country schools of Parker County, but later came to Dallas and took a course in an Embalming College of this city. For a number of years he worked for Ed C. Smith & Brothers, Undertakers. After taking a course in special training he opened up a business for himself.

Mr. Lamar was married to Martha Fischer and they reside at 203 South Winnetka, Oak Cliff. Mr. Lamar holds a membership in the I. O. O. F., K. P and the Oak Cliff Chamber of Commerce.

NOHN T. WITHERS, JR., president of the National Petroleum Company of Texas, has been actively identified in the oil industry in the productive Texas fields. The National

Petroleum Company of Texas was organized in 1922 with a capital stock of \$100,000, with J. T. Withers, Jr., president, and George S. McGhee, secretarytreasurer. The company makes a specialty of marketing petroleum products. They have two refineries, one at Breckenridge and one at Mexia, with a normal capacity of thirty-five hundred barrels per day. Among the products manufactured are gasoline, kerosene, naphtha fuel oil, gas, oil and distillates. The company is contemplating taking over the properties of the Denison Oil & Refining Company. The company does an extensive business in the marketing of petroleum and petroleum products. They have a loading rack at Mexia on which they move from twenty-five to thirty cars per day.

Mr. Withers, before entering into the oil business, spent the greater part of his business career in railroading. In 1904 he went with the Chicago and Alton Railroad in the civil engineering department. He remained with this railroad for one year. In 1905 he went with the Denver and Rio Grande Railroad with headquarters at Pueblo, Colorado. In 1909 he was engaged with the Rock Island Railroad



A.S. Forman,



Paul T. Kink

in the transportation department where he remained until 1916 as chief clerk to the superintendent of transportation. In 1916 he came to Dallas for the T. & P Railroad where he was superintendent of car service. He remained in this capacity until 1920 when he severed his connections with the T. & P. Railroad and entered into the marketing of oil.

Mr. Withers was born in Calhoun, Missouri, March 10, 1885. His father, J. T. Withers, Sr., was a prominent educator, having been superintendent of schools in a number of the larger cities in Missouri. His mother was Elizabeth Duvall, daughter of an early Missouri family. Mr. Withers was educated in the Missouri public schools, graduating from the Poplar Bluff high school and the University of Missouri, from which he was graduated in the class of 1904.

The marriage of Mr. Withers, Jr., to Miss Minnie Lee Lightfoot, of Fort Worth, Texas, took place in that city September 2, 1914. Miss Lightfoot was a native Texan and a member of an old Texas family. They have one son, John T., III. Mr. Withers holds a membership in the Ad Club, Traffic Club, Masonic Fraternity and Elks. His church affiliation is Baptist. The family reside at 2831 Pennsylvania avenue.

AUL T. KIRK, Proprietor of the Rainbow Pharmacy, Peak and Bryan Streets, is well known in the business circles in the city of Dallas. The Rainbow Pharmacy is one of

the best located stores in the residential sections of the city and carries a complete line of drugs and druggists sundries and have a well patronized soda fountain. The business that has been built up requires the services of fifteen employes, among which are two registered pharmacists, the firm specializing in prescriptions. Before purchasing the Rainbow Pharmacy May 8th, 1918, Mr. Kirk traveled for the Pittsburgh Plate Glass Company for thirteen years. He is well acquainted throughout the Southwest.

Mr. Kirk is a native Texan, born in the city of Dallas January 18th, 1888. His parents were S. S. and Jennie (Dale) Kirk. His father was a pioneer citizen of this city who engaged extensively in the real estate and oil business. He has been in this city since the late seventies. Mr. Kirk received his education in the public schools of Dallas and at the Dodson Military Academy.

The marriage of Mr. Kirk to Miss Kittie Moss took place at Dallas in 1912. They have one son, Paul T. Kirk Jr. The family reside at 4507 Bryan Street. Mr. Kirk is a live wire and active in the business circles of Dallas and is a member of Retail Druggists Association.

EASLEY WAGGONER, vice-president and general manager of the United Fidelity Life Insurance Company, is well known in the banking and insurance circles of Texas

and has enjoyed a very active career. The United Fidelity Company was organized October 18, 1920. The president of the company, M. H. Wolfe, is a well known cotton man and the chairman of the board, D. E. Waggoner, is a well known figure in the banking activities in Texas. The company operates in Texas only. It has at present four hundred agents representing the company. The headquarters of the company are in the T. & P building, of which the company is the owner and occupy one-half of the second floor. The company is capitalized at \$400,000, all of which is Texas capital. Although

but a young company, the progress it is making may be judged from the seven and one-half million dollar business the month preceding this interview.

D. Easley Waggoner is a native of Texas, born in Fannin County, March 3, 1892. His father was D. E. Waggoner, former well known banker and now chairman of the board of the above company. His mother, Linna Easley Waggoner, and father, came to Dallas in 1904. He received his education in the Dallas public schools and the Terrill school, Dallas, and later attended the Washington-Lee at Lexington, Va. In college he was prominent in athletics, playing on both the baseball and football teams. On leaving school he entered the banking business and was later appointed state bank examiner in Texas, serving in this capacity for a period and was then appointed national bank examiner and transferred to the Chicago district. In the World War, Mr. Waggoner went to the first training camp at Leon Springs, May 8, 1917. He received his commission as first lieutenant August 15th and was assigned to the 165th Depot Brigade and made captain December 1, 1917. In August, 1918, he was promoted to the rank of major and was stationed at Austin, Texas. He received his honorable discharge February 28, 1919.

Mr. Waggoner holds a membership in the Dallas Country Club, University Club, Scottish Rite Mason and Hella Temple Shrine. He is a member of the Chamber of Commerce, Texas Life Convention and the Methodist Church.



B. HANCOCK, Dallas agent for the Producers Refining Company, has charge of the sale and distributing end of the refined oil products for this territory. The headquar-

ters for the North Texas division of the company is the W. T. Waggoner Building, Fort Worth, Texas. The company is the marketing end of oil for the Texas Company. There are sixty-three stations in this district under his supervision. There are six big oil trucks that operate out of this station supplying the independent stations in this vicinity. The company distributes for this station nearly three million gallons of gasoline annually.

Mr. Hancock has been in the oil business throughout his entire business career. He was born in Texas, June 20, 1891. His father, W. J. Hancock, was formerly agent for the Pierce Oil Company. He was a pioneer of Texas, coming to this state in 1861. His grandfather was a Confederate veteran who fought for Stonewall Jackson in the Civil War. He was educated in the public and high schools of Texas, after which he began business life in the oil business. He worked for the Pierce Oil Company for about ten years in the marketing end of the work and worked up to the position of division auditor. He later went with the Sinclair Company. He worked in the Chicago office as special man in the sales department. In 1922 he accepted his present position with the Producers Refining Company.

Mr. Hancock was married in 1915 to Miss J. J. Collins of Dallas. Miss Collins was a granddaughter of a pioneer, Col. Harwood, who drove a team of oxen into Texas in 1847 and founded the place known as Eagle Ford. Col. Harwood hauled in lumber with an ox team. His daughter, Julia Harwood, is the mother of Mrs. Hancock.

Mr. Hancock is a Mason, holding a membership in the Blue Lodge, Oak Cliff 715.



AM M. BATCHELOR, well known druggist of Dallas, partner of the Drug firm of Bachelor & Griffin, located at 3309 Knox Street, Highland Park, has for the past year been actively identified with the commercial circles of The Batchelor & Griffin Drug Company carry a complete line of drugs and druggists sundries and have a payroll of six employes, among which are two registered druggists. The store makes a speci-

alty of prescriptions. They have a well patronized soda fountain and are enjoying a rapidly growing business. Prior to going into the drug business, Mr. Batchelor was engaged in the banking business and for several years was with the Guaranty State Bank

and Trust Company of this city.

Mr. Batchelor is a native Texan, born in Groesbeck January 10th, 1897. His parents were W. L. and Lula(Hardy) Batchelor. His father is a retired business man of Groesbeck. Mr. Batchelor received his education in the public schools, supplemented by a course in the Toby Business College of Waco, after which he went into the above named bank and continued there for eight years, when he severed his connections with them to engage in his present business.

Mr. Batchelor was married in Dallas in 1917 to Miss Laura Dulaney of Beaumont. They have one child, Sam Evelyn and the family residence is at 4648 Cole Avenue. Mr. Batchelor's partner, Mr. C. F. Griffin, is a well known druggist of this city, having followed the drug business here for over thirteen years. The firm are members of the Retail Druggists Association.



RED FARREL FLORENCE, Vice President of the Republic National Bank of Dallas, has for over fifteen years been prominently identified in the banking business of Texas

and has been associated with many prominent Banking Institutions in the smaller towns of the State. He came to Dallas in 1920 and accepted the position of First Vice President of the Guaranty Bank & Trust Company which in 1922 was converted into the Republic National Bank. Mr. Florence's banking career started in 1906 when he accepted a position with the First National Bank of Rusk, Texas. He remained with this institution for five years when he severed his connections with the bank and became associated with the First State Bank of Ratcliff, Texas. The following year, 1912 he became President of the Alto State Bank of Alto, Texas and directed the destinies of this institution for a period of eight years. In May 1920 he came to Dallas to accept his present position.

Mr. Florence was born in New York City November 5th, 1891. His parents were Morris and Celia Florence. The family later moved to Texas and located at Rusk where Mr. Florence received his education in the public and high schools of that place. Completing his education he secured a position in the Bank and has followed banking throughout his business career. In 1917 Mr. Florence enlisted in the aviation service and trained at Love Field for a period of six months. He later was stationed in New Jersey for three months from which he was transported to Camp Gordon, Georgia. He received a Lieutenant Commission in the service and was discharged November 30th, 1918.

Mr. Florence is a member of nearly all the Masonic Bodies, Thirty-Second Degree Scottish Rite and Hella Temple Shrine. He holds a membership in the Lakewood Country Club, City Club, Dallas Athletic Club, Columbian Club and Temple Emanuel.

Although but comparatively a recent resident in the city, Mr. Florence has made his influence felt in the business circles of Dallas and is a valuable asset to the Banking Institution of which he has become associated.



H. MYERS, General Manager for the Ray Battery Sales Corporation, is doing a very extensive business throughout the State of Texas. The Ray Battery Corporation are

successors to the Acme Battery Company. They have the Agency for the entire State and from their headquarters at 900 South Ervay Street, Dallas, approximately eight thousand batteries are distributed annually in the State of Texas. Prior to going into the battery business in 1921, Mr. Myers was for many years engaged in the automobile industry. He was the agent for the Stevens Salient Six with offices and salesroom at 2115 Commerce Street, continuing that agency for a period of three years when he sold the business. Mr. Myers has been in the automobile business nearly ever since the industry was started. Prior to that he was in the implement machinery business in New Orleans.

Mr. Myers was born in Nashville, Tennessee. His father, John C. Myers was a cotton man. He came to Dallas in 1879. He later traveled throughout the South and engaged in the automobile business both in Atlanta, Georgia and New Orleans. Since returning to Dallas he has continued in the automobile business handling different lines of cars. He has a wide acquaintance in the State of Texas and under his management the Ray Battery Corporation is assured

a prosperous and growing business.



BERTUCCI, Manager, Secretary and Treasurer of the Casino, 1516 Main Street, Dallas, is one of the live wires among the young men of this city where he has a large ac-

quaintance among the business men. He is also Vice President of the Zenith Dyeing and Cleaning Company located at 109 North Carroll Avenue. T. E. Milholland is President of both Companies. They do a very extensive business in the cleaning and pressing of clothes, cleaning and blocking of hats and also have a large laundry agency. The Casino has established a department known as the hat factory with facilities for remaking and re-styling of new hats for dealers, and a big saving for merchants who carry over hats from season to season. The Casino makes a specialty of pressing clothes "While You Wait" and has the most modern up-to-date establishment of its kind in the south with accommodations for the professional and business men. Comfortable dressing rooms provided with electric fans keep the patrons contented while their pressing work is being done. Cool shower baths are operated at a nominal cost in the basement for the accommodation of their customers. Busy men are quickly and courteously served, renovated throughout and they step out of the establishment ready for business or pleasure as the case may be. Under Mr. Bertucci's management a very extensive patronage has been built up.

Mr. Bertucci was born in New Orleans, of Italian and French Descent. After receiving his education in the public schools, he came to Dallas where he has built up a thriving business.



Sam m Berkhelle



M Clark



N. CLARK, proprietor of the Fair Park Drug Store, 841 Exposition avenue, Dallas, has been well known in the drug business of Dallas for many years. He opened the

Fair Park Drug Store in 1918 and has built up one of the best drug trades in East Dallas. He has a force of five employes, including two registered druggists. He carries a complete line of up-to-date drugs and druggists' sundries and his soda fountain is enjoying a popular patronage. Before opening the Fair Park Drug Store, Mr. Clark was for many years proprietor of a drug store at Ross and Akard. He has been engaged in the drug business in the city of Dallas for over twenty years. For a time he was associated with J. W. Crowdus Drug Company in the pharmaceutical department.

A native Texan, Mr. Clark was born in Salado, August 2, 1882. His parents were A. P. and Kate (Alexander) Clark. His father was a stock raiser and farmer. Mr. Clark was educated in the public schools of North Texas and the Southwestern Medical School where he received the degree of P. H. D., after which he has been continuously engaged in the drug business.

He served two years as secretary-treasurer of the Pharmaceutical Association of Texas and Dallas County.

Mrs. Clark has served as President and Secretary of the Ladies Auxiliary of the Dallas County Pharmaceutical Association.

Mr. Clark was married in Dallas in 1906 to Miss May Huey and they have one son, Algernon. The family reside on Greenville Avenue. Mr. Clark holds a membership in the Masonic Fraternity and the Retail Druggists' Association.



W. BURBANK, district manager for the Allis-Chalmers Company of Dallas, with headquarters at 1101 Patterson avenue, has been identified with the business interests

of Dallas for the past two years. The Allis-Chalmers Company is one of the largest manufacturers of machinery in the country. At the above address, which is the headquarters of their Texas business, they maintain a floor space of ten thousand square feet and carry a stock of over \$25,000 worth of machinery on hand. Mr. Burbank supervises the company's trade over an area including Texas and one-half of Oklahoma and under his supervision a business of approximately one-fourth of a million dollars annually is done. The company manufactures large power and electric engines, saw mill and flour mill equipment, rock crushers, pumping plants and are probably the largest builders of mining machinery in the world and over one-half of the machinery used in the state of Texas is made by the Allis-Chalmers Company. Mr. Burbank has been with this company for a period of over ten years and has worked in various departments of the

A native of the Buckeye State, Mr. Burbank was born in Sunberry, Ohio, in 1889. His parents were T. S. and Julia Burbank. His family moved South when he was but a child and he received his education in the New Orleans high school and the Tulane University, graduating with the class of 1911 with the degree of B. E. He began his professional career

as an apprentice in the Allis-Chalmers plant at Milwaukee. He later spent a year each in the drafting department, experimental engineers department and the cost estimating department. Following this he spent four years in the sales engineering department. In 1921 he was appointed to his present position as district manager for Texas.

Mr. Burbank was married in 1916 at Milwaukee to Miss Dorothy Rowe. They are the parents of three children, Jane, Dorothy and Edward Jr. Their Dallas residence is at 3208 Dartmouth street. Mr. Burbank is a member of the Elks Club, Technical Club, Electric Club, American Society of Mechanical Engineering. The family are members of the Presbyterian Church.



K. MEISENBACH and L. S. WHITAKER, president and secretary-treasurer, respectively, of the American Transfer and Storage Company, with headquarters at 2615 Elm

street, Dallas, have built up one of the largest transfer and storage institutions in the city. The American Transfer and Storage Company have a force of ten trucks and two big modern vans which do hauling to and from all parts of the city and neighboring towns. These big vans are well equipped to haul any and all kinds of furniture, having fifteen large furniture pads and over one thousand cubic feet of space. They can pack and move the furniture from an average six room house all in one trip. The firm has a force of twenty-five employes on the pay roll. They are all experienced men who own their own homes and stay permanently with the company, it being a motto of the firm to pay their men well and keep them satisfied with their positions, so that the best service possible is rendered to their patrons.

K. K. Meisenbach, president of the company, is a native of St. Louis, born in 1885. He was educated in the St. Louis public schools and at Washington University. He came to Dallas to grow up with the prosperous city. His residence address is 2620 Haskell avenue. He holds a membership in the Elks, Chamber of Commerce and all the different Warehouse Men's Associations.

Captain L. S. Whitaker, secretary-treasurer of the company, was born in St. Louis, Missouri. He received his early education in the public schools. He first went into the employ of the Bell Telephone Company with whom he remained for many years. At the opening of the war, Mr. Whitaker was commissioned first lieutenant in the Signal Corps. When he went over seas he became purchasing agent for the S. C. in France, Belgium and Switzerland and was on this duty when the armistice was signed. He was then made captain and put in charge of the work of settling claims from unfinished contracts. At the close of the war he came to Texas and located at Dallas. His residence is at 2430 North Henderson street.

Jack Orr, superintendent of the firm, is a native Texan. He was born at Jefferson, November 12, 1882. He spent most of his life in Texas and for many years worked for the Bell Telephone Company.

Mr. Orr is a member of the Masonic Fraternity and takes an active interest in the civic and commercial progress of Dallas.



C. GRAHAM is numbered among the leading druggists of Dallas and has, in a short time, established a sound reputation as a professional and business man. He arrived in this city in 1916, coming here from Terrell, He first held a position with the Owl Drug Store for one year and later in the employ of the Smith Drug Store for two years. On June 12, 1920, he purchased the drug store in the American Exchange National Bank Building from Chas. R. Smith, which he conducted until a recent date, when he opened his store at its present location.

Mr. Graham is a registered druggist, and having always been in the drug business, he is thoroughly familiar with all its requirements, and well qualified to meet and handle successfully any phase of the drug business. In addition to dealing in all kinds of drug sundries, Mr. Graham conducts a soda fountain and also sells fine candies. His store is most attractive and inviting in arrangement and he is prepared to serve the most fastidious class of trade.

Mr. Graham was born in Lychfield, Ky., in 1895, his father, now deceased, was J. H. Graham. He attended the Terrell high school, graduated from the State Normal School, B. L. degree, and graduated from the Baylor Medical College with Ph. G.

He was married in 1917 to Miss Bonnie Majors daughter of E. W. Majors, general merchandise, Sulphur Springs, Texas. He is a member of the Retail Druggists' Association and of the Methodist Church.

Mr. Graham is a representative business man of Dallas, and one whose courtesy and agreeable personality wins for him many friends in both the business and social world. He possesses the attributes that make for success, looking well after all the details of his business. He is interested in all projects for the development of the civic life of Dallas, realizing the value of the attractiveness of civic beauty and what it means in the progressiveness of a city. As a successful business man of Dallas, Mr. Graham contributes to the highest class of citizenship.



R. HARRISON BASKETT CAVE, well known dentist, Potentate Hella Temple Shrine and for several years secretary of the State Board of Dental Examiners,

810-814 Wilson Building, came to Dallas when he was only eight years of age and with the exception of the time spent in school has resided here continuously since. Dr. Cave is well known as a dental surgeon and in 1915 was appointed to his position as secretary of the State Board of Examiners by Governor James E. Ferguson and was reappointed by Governor Hobby and still serving under Governor Neff.

A native of Missouri, Dr. Cave was born at Axvasse, in Callaway County, October 24, 1879. He is a son of W. H. and Fannie (Harrison) Cave, both natives of Missouri. His parents came to Texas in 1880, at first settling at Cisco and in 1887 removing to Dallas.

Dr. Cave was educated in the public schools and graduated at the Dallas high school in 1895. He attended the dental department of the University of Tennessee for one year and then entered Northwestern University, graduating there with the degree of doctor of dental surgery in 1903. Returning to Dallas he began the active practise of his profession and has become one of the best known dentists in the state.

On February 20, 1917, Dr. Cave was married in Dallas to Miss Jean Reis, daughter of I. E. Reis, former Saint Louis business man and now a resident of Denver. They have two children, Harrison B., Jr., and Mary Frances.

Dr. Cave expects Dallas to become the dental and medical center of the Southwest and expects the elevation of the dental school here to be a Class "A" institution to aid materially in bringing the city's facilities to the attention of the outside world. He is a member of the National Dental Association and State and County Dental Societies. Dr. Cave is a thirty-second degree Mason, Knights Templar and a member of the Patrol, band and drum corps of Hella Temple. He organized the Shrine band and has managed it for the past five years.



R. G. WALLER STAPLES, D. D. S., Wilson Building, ex-president of the Texas Dental Society, began in particular career at the age of ten years when he career at the laboratory of his

began doing practical work in the laboratory of his father, Dr. George S. Staples at Sherman. At the age of 13 he began doing actual dental surgery and made his first amalgam when only 13. At the age of 14 he did his first gold filling.

Coming to Dallas in 1898, Dr. Staples has taken an active interest in medical and dental matters and has come to be recognized as a leader among dental surgeons. He was formerly a member of the advisory board of the State Dental College and in 1920 was elected president of the State Dental Society. He has made a close and intensive study of his profession and is now doing considerable work in prosthodontia and removable dentures.

A native of Texas, Dr. Staples was born at Sherman, April 29, 1875. He is a son of Dr. George S. and Mary (Waller) Staples, who came to Texas and settled at Sherman in 1874. The elder Dr. Staples, now in his 79th year, is the dean of Texas dentists and enjoys the distinction of being the only dentist who has never missed a meeting of the State Dental Society. He is an ex-president of the State Society, the position now held by his son, and has contributed many articles on dentistry to dental and medical journals.

The younger Dr. Staples received his academic education in the public and high schools of Sherman and in private schools and after studying under his father attended the Atlanta Dental College and graduated in 1897 with the degree of doctor of Dental Surgery. He began active practise with his father and continued in Sherman until 1898 when he removed to Dallas.

He was president and at different times secretary of the former Dallas Dental Society which was merged into the Dallas County Society. He was the second man elected president of this society and has always taken an active interest in organization work. He is a member of the National Dentists' Association besides the State and County Societies.

During the war Dr. Staples did a great deal of work for soldiers and examined many of them.

He believes that Dallas should be a general educational center, both dental and medical, and that in the near future it will be. He expects the city to have one of the best dental colleges in the South and states the present school is doing splendid work.



James C. Graham



A.J. Urbish

On June 13, 1913, Dr. Staples was married in Dallas to Miss Lillian Carlton, native of Georgia, and daughter of George Carlton, farmer and business man of Dallas.



LOISIOUS J. URBISH, owner of the Urbish Quality Drug Store, Oak Lawn and Dickerson Avenue, Dallas, has been actively engaged in the drug business of this city for

the past eleven years. In that time he has built up one of the largest suburban drug businesses in the city.

The Urbish Quality Drug Store was established at its present location in the year 1909. The building constructed for its use at that time covered twelve hundred and fifty square feet of floor space. Owing to the immense increase of the business of the firm it has been found necessary to enlarge the building, until at the present time it contains seven thousand three hundred and fifty square feet of floor space. Handling all kinds of drugs and druggists' sundries the store has made itself indispensable to the community of which it is a part. Besides drug sundries the store also deals in automobile accessories, especially in the marketing of gasoline and oils. At the time of its opening in 1909 Mr. Urbish could not have possibly foreseen the possibilities of the store in that community, for it has grown from a small business to an establishment of ten thousand saleable items of stock.

A native of Texas soil, Mr. Urbish was born in Flatonia, near Houston, on November 1, 1882, a son of John Urbish of that city. He received his early education in the public schools of his native city, which was supplemented by a course of training at the Saint Edwards College at Austin. His higher educational training was received at the State University at Galveston, where he received the certificate of a registered pharmacist. Mr. Urbish then returned to Houston, where he remained for a short while before moving to Dallas, in 1905. Upon arriving in Dallas Mr. Urbish became engaged in the drug business at once, and has continued in that line of business activity since that time. Store No. 2 in Oak Lawn was opened June 1, 1921.

The marriage of Mr. Urbish to Miss Regina O'Field, being the daughter of Capt. J. L. O'Field, of this city, and is a native of Texas, was solemnized at San Antonio, Texas. They are the parents of one child, Regina Urbish. Mr. and Mrs. Urbish are members of the Holy Trinity Church and take an active interest in its affairs. As a member of the Knights of Columbus Mr. Urbish has taken a lively interest in the activities of that order.

In Mr. Urbish, the Dallas drug business not only has a man of the highest business ability and integrity, but it has a citizen of the best type.



LVIN CHARLES SLOAN, dentist, Dallas, makes a specialty of oral surgery and X-ray work, is professor of exodontia in the dental department of Baylor University and

oral surgery at St. Paul's Sanitarium, and stands high among the members of his profession in the city of Dallas. He has made a close study of the science of dentistry since graduating from the dental department of Marquette University with the degree of D. D. S. in 1914, doing post graduate work with Dr. J. A. Heidbrink of Minneapolis, Minn., Dr. Geo. W. Winter of St. Louis, Mo., and Dr. Arthur E. Smith of Chicago, Ill., and during the war he served in the army as commanding captain of the Dental

Reserve Corps, stationed at Fort Bliss. His first professional practise was at Baldwin, Wis., in 1914, and at Hudson, Wis., in 1915. He came to Dallas in 1918, after being discharged from the army, which he entered in 1917.

Dr. Sloan was born August 19, 1892, at Baldwin, Wis., the son of Charles and Caroline (Newton) Sloan, and was educated there, graduating from the high school in 1911. His parents were natives of Wisconsin and his father is now a retired citizen of Baldwin. He was married at Hudson, Wis., July 22, 1916, to Miss Jeanette Matteson, of that city, and their Dallas home is located at 3510 Gaston Avenue. The doctor is a member of the National Dental Association and the State and County Dental Societies, and enjoys the fellowship of the University Club, of which he is a member. His religious affiliation is with the Episcopal Church, and he has always been actively connected with all agencies devoted to the welfare of the city and its people. He thinks Dallas is one of the best cities in the country, already a great dental and medical center and growing more important in this respect year after year.



R. ELDON L. KNOX, Dallas, is one of the leading dentists of the city and stands high in the dental profession of the state. Although he has been located in Dallas

only four years, he is already well-known for the excellency of his work and his knowledge of ad-

vanced scientific surgery.

Dr. Knox makes a specialty of crown, bridge, inlay and porcelain restoration work. He holds the chair of operative dentistry at Baylor University, Dental Department, and is at the head of the infirmary. A constant student, he has done much special and post-graduate work, studying from July 8th to September of year 1921, at the Dental Department of the University of Minnesota, and also doing private work with Drs. Tinker and Maves, famous dentists.

A native of Kansas, Dr. Knox was born in Ottowa, on the 24th of March, 1889. His father, George Knox, was a Canadian by birth, although most of his life has been spent in the United States, and at present makes his home in Seattle, Washington. His mother was a Kansas girl, Miss Ida Tarbert.

He was educated in the public and high schools of Gardner, Kansas, graduating in 1908, and entering the dental department of Northwestern University the following term. He received his D. D. S. degree from this institution in 1911. In the fall of this year he came to Texas and began the practise of dentistry at Coleman. After seven years there he gave up a large and growing practise to come to Dallas as a part of the faculty of Baylor University.

His marriage to Miss Weida Morris, daughter of J. P. Morris, wealthy stockman and banker of Coleman, Texas, was solemnized at the bride's home on the third of June, 1914. Dr. and Mrs. Knox have one son, Eldon Morris. Their home is at 3827 Miramar Street.

Dr. Knox is a member of the National Dental Association, the State and County Dental Societies, being at present vice-president of the Dallas County Dental Society. He belongs to the Dallas Auto Country Club, Dallas Athletic Club, and is a Mason, Knights Templar, Hella Temple Shriner, and a member of Delta Sigma Delta, dental fraternity.



UDD MARCELLOUS McMINN, D. D. S., with offices at Sumpter Building, Dallas, has been connected for a number of years with dental colleges of Texas and with

state and national societies. Dr. McMinn's name has become known for his distinguished work, and the active part he has taken in scientific and research work.

search work.

Dr. McMinn has made a specialty of prosthodontia, or plate work, and during the 1919-1920, scholastic term held the chair of prosthetic dentistry at Baylor University. Before accepting a place on the faculty of Baylor dental department, he held the chair of prosthetic dentistry at the State Dental College for three years. At present he is secretary of the Dallas County Dental Society, and conducts an extensive private practice.

A native Texan, Dr. McMinn was born at Rusk, Cherokee County, on February 8, 1884. His father, J. F. McMinn, was a farmer of Cherokee County, whose father had come to America from Ireland before the Civil War and settled in Texas. Dr. McMinn's mother was Miss Fanny Hudson, of Alabama. He attended the public schools of New Birmingham, Texas, and the Baptist Colleges at Rusk and Jacksonville, Texas. From 1908 to 1910 he taught in the Jacksonville public schools, going to Vanderbilt University the following term and graduating from the dental department in 1914 with a D. D. S. degree. He began his private practise in Henderson County

Dr. McMinn's success is doubtless due to the fact that he has never ceased to be an earnest student himself. In 1917 he took post graduate work under Dr. R. E. Hall, of Chicago; in 1919 he studied with Dr. E. Bowen, of St. Louis, who has been brought to Dallas through his local society. He took a course under Dr. Dayton Dunbar Campbell, of Kansas City, in March of 1920, and in July took another course under Dr. Campbell. All of his post graduate and extra work has been along his special line, prosthodontia.

in 1914, but came to Dallas on February 1st, of

the following year and has since made this his home.

His marriage to Miss Helen Downing of Detroit, Michigan, took place in Dallas on February 17, 1918. Dr. and Mrs. McMinn have two sons, Judd Marcellous, Jr. and Ted Downing. Their home is at

906 Martinique.

Dr. McMinn is a member of the Dallas Athletic Club, Dallas Lawn Tennis Club, National Dental Association, State and County Dental Societies and the Baptist Church. He is one of the foremost citizens of Dallas and his name stands high among dental surgeons of the country.



HARLES LORENZO MOREY, dentist, Wilson Building, and former secretary and professor of operative dentistry of the State Dental College, Dallas (1909-1917) makes

a specialty of the treatment of pyorrhea, a disease of the gums which causes the teeth to loosen and fall out, and known to the profession as Rigg's disease, and he is a gentleman who stands very high among the members of his profession. He has made a special study of pyorrhea, its causes and its treatment, taking two post graduate courses with Dr. Hartzell, one of the great men in the profession who is an authority on this disease, and since 1917, Dr. Morey has devoted himself exclusively to its treatment and has had very splendid success. He

is a graduate of the Baltimore Dental College, class of 1889, is deeply interested in his work and devoted to the high ethical standards of the profession.

Dr. Morey came to Dallas in 1909 from Illinois, where he first began to practise at Centralia in 1889, the year of his graduation, and for eight years after locating here (1909-1917) he was secretary and professor of operative dentistry in the State Dental College. He is a native of Vandalia, Ill., born June 19, 1865, and acquired his scholastic education in the public and high schools of Vandalia. His father, L. D. Morey, was a prominent Illinois planter. Dr. Morey thoroughly identified himself with Dallas and with Texas the first year of his stay in the city by marrying Miss Carrie Jackson, a native of the city and the daughter of George Jackson, well known real estate man and former city councilman. He is a member of the State Dental Association, the State and County Dental Societies, having been secretary of the County Society several years ago. He is identified with the Lakewood Country Club and the Auto Club, and his religious affiliation is with the Baptist Church. He has always been an enthusiastic booster for Dallas and expresses the opinion that the city will become the leading dental and medical center of the Southwest.



R. WILLIAM PLEASANT DELAFIELD, in the practice of dentistry, 840 Wilson Bldg., specializes in the treatment of pyorrhea and does x-ray work, and stands high with the

members of his profession, holding the chair of Pyorrhea and Prophylaxis in the dental department of Baylor University. He is a graduate of the dental department of Vanderbilt University, receiving his degree in 1907, and has specially fitted himself for special work by doing post graduate work with Dr. A. E. Smith, Chicago, in 1917, and with Dr. C. E. Carr, Chicago, in 1919. Immediately after graduating from Vanderbilt in 1907, he established himself at Mt. Pleasant, Texas, and remained there until 1914, when he located at Paris, Texas. After one year at Paris he returned to Mt. Pleasant and remained there until September, 1917, when he joined the Dental Corps of the army, entering as a first lieutenant and leaving the service as a major, promotions which came to him because of the excellent character of service he rendered. He was stationed at Camp Logan and had charge of the Dental Department of that camp. He was discharged from the service in 1919 and immediately located in Dallas.

Dr. Delafield is a native of Mt. Pleasant, Titus county, Texas, born July 22, 1886, and educated in the public schools of that town, graduating from the high school in 1903. His parents were W. J. and Annie (Wilson) Delafield, both natives of Texas, and his father was a dentist at Mt. Pleasant. He was married at Nashville, Tenn. April 17, 1913, to Miss Mary Harrell of that city, daughter of R. B. Harrell, a Nashville business man, and they have one son, Harrel. The doctor is identified with the National Dental Association and the State and County Dental Societies, is a 32nd degree Mason, Houston Consistory, and a member of Hella Shrine. His religious affiliation is with the Methodist church. He is an enthusiastic Dallas booster, believes it is the most progressive city in the South and will become the greatest dental and medical center.



OHN JOSEPH COOPER, dentist, 405 Sumpter Building, is one of the best known dentists in Dallas, and has been connected with the profession here since 1902, com-

ing from Wisconsin. He graduated and received his D. D. S. degree from Chicago Dental College in 1902, and at no time since his professional career began has he ever failed to keep in the closest touch with the advancement in the science of dentistry, and he is today recognized as one of the most capable operators in the country, enjoying a large and satisfactory practice from a high class clientile. He has also had the advantages afforded by attendance at the Mayo clinic at Rochester, Minn.

Dr. Cooper is a native of Racine, Wis., born August 27, 1878, the son of Joseph and Mary (Gifford) Cooper, his father being a retired business man at Racine. His education was acquired in the public schools of that city. He married Miss Pearl Shepherd, a native of Longview, Texas, daughter of S. R. Shepherd, a retired contractor now living in Dallas, and they have a beautiful and comfortable home at 4830 Swiss avenue. The doctor is a Psi Omega of the Dental College University Fraternity, and is identified with the National Dental Association and the State and County Dental Societies. He is also a member of the Dallas Athletic Club, enjoying the association and pleasures it affords.

Dr. Cooper has been identified as a citizen of Dallas during its period of greatest growth and has been one of the factors contributing to its development along all lines, commercially, professionally, civicly and socially, and he is one of the city's most enthusiastic boosters, encouraging all agencies devoted to its further advancement. He expects to see the population increased to half a million people within the next decade and believes the city will be the greatest dental and medical center in the Southwest.



RICE CHEANEY, doctor of the dental surgery, 531 Wilson Building, is well known to the members of the profession throughout the State, his connection with dental and

medical colleges and his association with the members of both the dental and medical profession in the State extending over a period of 41 years. He is very generally regarded in Dallas and elsewhere as a man of the highest type, well versed in all phases of dentistry and medicine, and a man who stands for the highest order of integrity in the profession. Since graduating from the Baltimore College of Dental Surgery in 1884, he has been a close student, has been awarded a number of degrees and held important positions of both trust and honor in the councils of his fellow practitioners.

Ten years after graduating from the Baltimore College of Dental Surgery, he graduated from the Northwestern College of Dental Surgery with the degree of D. D. S., and in the same year (1894) he received the degree of M. D. from the National Medical College of Chicago, and from the Southwestern Medical College in 1904. In 1900 the Dunham Medical College and Hospital of Chicago conferred upon him the honorary degree of M. D., and in 1896 he graduated from the Chicago School of Science with the degree of B. S. He took post graduate courses in prosthetic dentistry at the Haskell Post Graduate Dental School in 1893, and at the Chicago Eye, Ear, Nose and Throat College in 1904. He was Professor of Prosthetic Dentistry in the North-

western College of Dental Surgery from 1893 to 1896, and Dean in 1894. He also held the same chair in the dental department of the University of Illinois. He is now Professor of Dental History of the Baylor Dental College of Dallas. He was president of the Dallas District Dental Society (1913-1914); honorary member of Dallas County Dental Society; member of the National Dental Association and the State and County Dental Societies; was made an honorary member of the Oklahoma State Dental Association in 1902, and is ex-president of the Southwestern Medical College Alumni Association. He is also prominent in the councils of the Baptist church, with which he has long been identified, and has been secretary of the Board of Trustees of the Baptist General Convention of Texas for sixteen years in the State.

Dr. Cheaney is a Kentuckian by birth, born in Henderson county. His parents, John O. and Elizabeth (Price) Cheaney, were also natives of Kentucky, and his father, now dead, was a woolen manufacturer. He was married in Chicago in 1905 to Miss Laura Roynon of that city. There are three children by former marriage—Ira B., Goses Music Shoppe, Los Angeles, Calif.; Price, Jr., a student at the State University, and Frank, a graduate of the Dallas High School. The doctor says there is no reason why Dallas should not be a large dental and medical center. He is enthusiastic in his praises of the city.



R. EDWARD WILLIAM SMITH, D. D. S. 501-502 Southwestern Life Building, member of the clinical staff of the medical department of Baylor University, is one of the

best known dental surgeons in Dallas and has been practising here for sixteen years. Dr. Smith specializes in oral surgery and diseases of the mouth and jaw.

A native of Texas Dr. Smith was born at Timpson in Shelby County, October 8, 1884, a son of W. A. and Leta (Bussey) Smith, both native Texans and well known residents of that section of the state. Dr. Smith's father has been engaged in business at Timpson for many years.

Dr. Smith received his preliminary education in the public schools and the Timpson High School where he graduated in 1903. He then entered the dental department of the University of Illinois and graduated with the class of 1905, receiving the degree of Doctor of Dental Surgery. He opened an office in Dallas soon after his graduation and has come to be one of the best known men in the dental profession in this section. Dr. Smith is a member of the teaching staff of Baylor Dental College, chairman of Board of Advisors.

Dr. Smith was married at Dallas, Texas, on June 8, 1910, to Miss Quoqueze Addison, native Texan and member of a well known family. They have three children, Allen, Edward W. Jr., and Quoqueze.

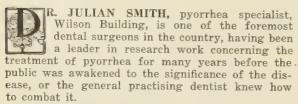
A staunch booster for Dallas and believer in the city's future greatness, Dr. Smith is very deeply interested in the movement to make Dallas a great medical and dental center and believes the city is the logical location for such a center. He is a member of the National Dental Association, Texas State Dental Society, Dallas County Dental Society and the Dallas Country Club. He is a Mason and also is a member of the Dallas Athletic Club. His college fraternity is the Psi Phi.



ALTER ALBERT GROUWS, dentist, 505 Southwestern Life Building, specializes in operative dentistry and bridge work, and is Professor of Dental Anatomy in the dental

department of Baylor University, Dallas, and former assistant Clinical Instructor and Professor of Materia Medica in the same institution (1917-1919). He stands high in his profession in Dallas and is regarded as a practitioner of splendid ability and a man of the highest standard in the ethics of his profession. He has made a special study of bridge work, taking graduate course with Dr. T. W. Maves at Minneapolis, Minn., in March, 1920, and is exceptionally qualified for this class of work. He is a graduate of the State Dental College, receiving his D. D. S. degree in 1917, and came to Dallas in that year to begin his professional career. He is deeply interested in his work and in his fellowmen, and is always ready to identify himself with any work that has for its purpose the general welfare of the people and the city.

Dr. Grouws is a native of Elizabeth, Minn., born November 20, 1891, the son of Frank Grouws, a business man of Elizabeth, and he attended the grade and high schools of his home town and Park Region College at Fergus Fall. He was married at Dallas, Texas, October 7, 1915, to Miss Annie Laurie Bering of Houston, Texas, and they have their home at 1405 Peabody street. He is a member of the National Dental Association and the State and County Dental Societies, a 32nd degree Mason, member of Hella Temple Shrine, and enjoys the pleasure afforded by membership in the Dallas Auto Country Club. He believes that Dallas is the logical place for a great dental and medical center and expects to see it become the most important city in the great Southwest with a population of half a million people within the next decade.



Dr. Smith makes a specialty of pyorrhea, prophylaxis and diagnosis. He has practised almost exclusively in this line for over twenty years, during which time he has been a constant student. Associated with the leading pyorrhea specialists in the United States, he has made it a habit to meet with these often and to take part and assist in discussions and original research work conducted by them. Many noted articles of his on the subject have appeared in medical journals and attracted wide attention. He invented his instruments which he uses in this work, and they have been adopted largely by the profession.

A native of South Carolina, Dr. Smith was born in Charleston on April 5, 1862. His father was Theodore A. Smith, prominent business man of Charleston. After graduating from the Charleston high school, in 1878, he attended the Charleston College, receiving his A. B. degree from this institution in 1882. He went on to the University of Maryland for a course in the dental department, and in 1883 graduated with honors, taking a D. D. S. degree.

Returning to his home state, he began the practise of dentistry at Columbia the following year. In

1885 he located in Austin, Texas, where he remained for thirty-one years, building up an immense practise, and taking a leading part in all matters pertaining to the advancement of his profession. He had always considered Dallas the logical center for dental and medical interests of the state and the Southwest, and in 1916 moved to this city.

His marriage to Miss Clara Haralson, daughter of Judge Haralson, prominent lawyer of Austin, was celebrated in that city on December 21, 1901. Since moving to Dallas, Dr. and Mrs. Smith have made their home at 3812 Maplewood Avenue, Highland Park.

Dr. Smith is a member of the National Dental Association, State and County Dental Societies, being ex-president of the State Dental Society, Elks Club, Dallas Automobile Club, and Dallas Athletic Club. He is recognized as one of the leaders in his profession, and there are few men who have done more for the advancement of science.



ILLIAM DUNBAR LA TASTE, dentist, Wilson Building, orthodontia specialist, is one of the younger members of the dental profession in Dallas, who belongs to that type

of splendid young manhood obsessed with ambition and high ideals, and is making a permanent place for himself in his chosen profession. Since receiving the degree of D. D. S. from the Dental Department of Baylor University in 1919, he has held the chair of operative technique in that institution (1919-1920), and is now instructor in crown and bridge work there. Before entering the profession, and it might be said, preparatory to it, he traveled four years for A. P. Cary Company, dealers in surgical and dental instruments, and two years for Hettinger Bros. of Kansas City, in the same line. He then quit the road and spent four years in school (1914-1918).

Dr. LaTaste was born in Augusta, Ga., May 8, 1885, and was educated in the public schools of Montgomery, La. His parents were L. V. and Adelaide (Dunbar) LaTaste, and his father was engaged in business in Augusta prior to his coming to Dallas in 1902. The doctor is identified with the National Dental Association, the State and County Dental Societies and takes an active interest in all matters pertaining to the advancement of the profession. His religious affiliation is with the Ervay Street Methodist Church. He looks upon Dallas as the logical location in the Southwest for a great dental and medical center, and predicts that within a few years many of the large manufacturers of dental and medical instruments will have branch houses in this city. Having sold such supplies for a number of years and knowing the advantages of Dallas for such enterprises over other cities, his opinion in this respect carries much weight.



OHN DURWARD HYDE, dentist Wilson Building, had been identified with the medical and dental profession in Dallas for several years and is an instructor of Pros-

thetics and Crown and Bridge Work in the Dental Department of Baylor University. Before graduating with the degree of D. D. S. from the dental department of Baylor University in 1919, he attended the State Dental College two years. Prior to that time he studied pharmacy at Texas Christian University, Baylor University and the New Orleans College of Pharmacy, and was registered by the State in 1915, after which he worked as a druggist in Dallas and Fort Worth. After gradu-

ating in dentistry in 1919, he located in Dallas and began to practice. He is interested in his work and in his fellows who are engaged in it, and his friends predict for him a highly successful professional career.

Dr. Hyde came to Dallas in 1908 from Sulphur Springs, Texas, where he was born July 27, 1893, son of John T. and Georgia (Robertson) Hyde, both natives of Texas. His father is a retired lawyer. His scholastic education was acquired at the Sulphur Springs grade and high schools. He was married in Dallas March 21, 1915, to Miss Zaida Morgan, daughter of C. W. Morgan, an engineer connected with the interurban railroad of Dallas, who enlisted in the Engineering Corps of the army during the late war, spent two years at the front and was in every great battle American troops were engaged in. He was gassed and is now is bad health. Dr. and Mrs. Hyde are comfortably located at 5615 Sears Street. He is a member of the National Dental Association and the State and County Dental Societies and takes an active interest in all matters pertaining to the general welfare of his profession. Dallas, he says, has a very fine dental school and is sure to become the great medical and dental center of the Southwest, its natural advantages, location and commercial importance making it the logical location for such a center.

OHN WESLEY REAMES, dentist, 1707½ Elm Street, doing a general dental practice, has been identified with the profession in Dallas since 1917, and is highly regarded

by his fellow members and a large circle of friends. He belongs to that type of young men who are often referred to as "self-made," and his successes in school, in business and in his chosen profession evidence his indomitable spirit and splendid force of character, and give assurance that he will become one of the leading members of his profession. He entered the State Dental College in the year 1915 and emerged from the institution with the degree of D. D. S. in 1917. Prior to qualifying for the profession he worked for the J. I. Case Company as an accountant at Lake Charles, La., and Houston, Texas, from 1907 to 1915, and for the Advance Rumely Company at Houston, Texas, and St. Louis, Mo.

Dr. Reames was born near Alexandria, La., August 14, 1887, son of B. F. and Susan (Thomas) Reames, both natives of Tennessee. He was educated in the public schools of Hornbeck, La., and graduated from the high school there in 1905, and later spent two years at the Louisiana Industrial Institute at Ruston, La., in which city he was married January 3, 1910, to Miss Mattie Cook, daughter of W. J. Cook, and they are the parents of two children, interesting girls, Mary Frances and Kathryn Elizabeth, and live at 1601 Sanger Avenue. Dr. Reames is identified with the National Dental Association and the State and County Dental Societies and takes an active interest in all matters pertaining to the advancement and general welfare of his profession. He is a member of the Woodmen of the World and the Maccabees, and worships at the Ervay Street Baptist Church, in which congregation he is a member of the board of deacons and assistant superintendent of the Sunday School.

Dallas, he asserts, has a brighter future than any other city in the South or Southwest, and he expects to see it become a great dental and medical center within the next few years.



ROSCOE TIPTON, dentist, 603 Southwestern Life Building, doing a general practise in dentistry, is numbered among the prominent young men engaged in the profession

in Dallas, and is making a place for himself in the profession that attests his qualities as a man of highest integrity. He began to practise immediately after graduating from the State Dental College and receiving the degree of D. D. S. in 1918, and expects to specialize in fixed and removable bridge work. In December, 1919, he took post graduate work with Dr. Ownes, of St. Louis, Mo., and during the meeting of the State Dental Society in Dallas in March, 1920, he did post graduate work with Dr. Maves, one of the best known men engaged in the profession.

Dr. Tipton came to Dallas in 1911 from Kansas, where his father, S. L. Tipton, is a well known real estate and insurance man at Courtland. His mother, before her marriage, was Miss Eliza B. Walker, a native of Missouri, in which state the subject of this sketch was born January 5, 1893, his birthplace being Bethany. His scholastic education was acquired in the grade and high school at Courtland, Kan., graduating from the high school in 1910, and then entering Wesleyan University where his education was completed.

Dr. Tipton was married in Dallas, January 25, 1914, to Miss Laird, a native of Henrietta, Texas, and daughter of T. E. Laird, deceased, and they have one son, John Roscoe. The family home is located at 620 North Marsalis Street, Oak Cliff. The doctor is a member of the National Dental Association and the State and County Dental Societies, and holds a membership in the Dallas Athletic Club. He is also a member of the Fraternal Aid Union. Like other members of his profession he is confident that Dallas will become the leading dental and medical center of the Southwest.



NTHONY PAUL PERELLA, dentist, Wilson Building, specializes mostly in bridge and inlay work, is regarded as exceptionally efficient in this line and occupies a promi-

nent place in the profession in Dallas by reason of his long connection with the dental department of Baylor College, and with the State Dental College at Dallas. In the latter institution he was assistant demonstrator of chemistry in 1915; occupied the chair of physiology and histology in 1916 and 1917, and the chair of dental histology in 1918, as well as being clinical demonstrator in the dental department of Baylor University in the same year, and in 1921 he taught dental histology in Baylor. He has done post graduate work under Dr. Haskell of Chicago, studying plate work, and under Dr. Maves of Minneapolis, studying inlay and bridge work. He located in Dallas in 1916, after graduating from the State Dental College with the degree of D. D. S. in the same year. He enlisted in the dental corps of the army January 10, 1918, and was commissioned a first lieutenant, stationed at Camp Greenleaf, Ga., and finished school there. He was transferred to Ft. Oglethorpe, Ga., and discharged from the service December 24, 1918, and is now a member of the Dental Reserve Corps.

Dr. Perella is a native of Bell County, Texas, born at Temple, August 24, 1890, and educated in the public schools of Waco. His parents were N. and Mary (Scanleto) Parella. His father was a Texas pioneer, is now retired and lives in Waco.

He was married in Dallas, August 6, 1912, to Miss, Trula L. Simmons (deceased), daughter of R. B. Simmons. He lives at 2931 Penn Street, is identified with the National Dental Association, the State and County Dental Societies and is a member of the Knights of Columbus. His religious affiliation is with the Catholic Church. He is proud of his state and enthusiastic about Dallas-believes it is the greatest city in the country and is sure to be the greatest dental and medical center south of St. Louis.

PORTER RUDDELL, dentist, Wilson Building, has been identified with the dental profession in Texas since 1885, practising at Terrell, Texas, from that year until 1910,

when he moved to Dallas and established himself here. He does a general practise, and his years of experience and his high standing among the members of his profession and his acquaintances generally has drawn about him a large circle of friends. When he was a younger man he used to take a prominent part in the dental department of the city clinic. Under the auspices of the Christian Church, with which he is affiliated, being an elder in the East Dallas Christian Church, he does all the work for the Fowler Orphans' Home and for old people free of charge, glad that he is able to render this service to those who are, by reason of unfortunate circumstances, unable to pay for it.

Dr. Ruddell came to Texas in 1876 from Crawford County, Illinois, where he was born August 18, 1859, coming with his parents, C. H. and Lucia (Hamilton) Ruddell, and locating at Terrell, in Kaufman County, where his father followed the mechanic's trade. Before leaving Illinois he attended the grade and high schools at Robinson, and he studied dentistry

under a special preceptor at Terrell.

Dr. Ruddell was married in Dallas in September, 1890, to Miss Kate Graham, a native of the state and daughter of W. G. Graham, and lives at 4912 Crutcher Street. He is a member of the National Dental Association and the State and County Dental Societies, and has always taken an active interest in all matters conducing to the general welfare of the profession and adding to its high ethical standards. He has great faith in the future of Dallas and believes it will become the great medical and dental center of the Southwest. mitting that Dallas' commercial and industrial advantages are factors that will make it a great city, it is his opinion that Dallas' high standard of citizenship, made up of God fearing men and women, is an asset of greater worth and will always make itself felt in the city's march toward the goal of greatness.



AMES RICHARD BORBANDT, dentist, 637 Wilson Building, doing a general dental practise, is prominently connected with the dental profession in Dallas, and during the

years 1912 and 1913 occupied the chair of crown and bridge work in the State Dental College. Graduating from the dental department of the University of Tennessee with the degree of D. D. S. in 1903, he located at Lampasas, Texas, remained there about one year and then moved to El Paso, Texas, where he practised until coming to Dallas in 1907. In December, 1919, he took a post graduate course with Dr. Owens of St. Louis, and in August, 1920, he did post graduate work in New York City, where he had instruction under some of the leading men engaged in the profession in the United States. He

is devoted to his profession and lends his best efforts to its advancement and is popular and highly esteemed by his fellows.

Dr. Dorbandt is a native of Texas, born on the 7-Bar Ranch in Burnett County, August 13, 1877. His parents were Captain Christian and Annie Dorbandt, and his father, who came to the state in 1845, was a veteran of the Mexican and Civil Wars. He was educated in the public schools of Burnett County. His marriage to Miss Eva McHugh, daughter of Geo. McHugh, a prominent business man of Chicago, now deceased, occurred in Chicago, June 30, 1907, and their union has been graced by two children, Evelyn and Fostine. The family home is located at 102 East Fifth Street, Oak Cliff. Dr. Dorbandt is a member of the National Dental Association and the State and County Dental Societies, is a Mason and a member of the Dallas Chamber of Commerce. He is also a member of the Board of Appeals of the City of Dallas. His religious affillation is with the Catholic Church.

Like other members of his profession here he is an enthusiastic booster for the city and expects to see it become the dental and medical center of the

Southwest, as it already is of the state.

BRAHAM LINCOLN BRUBAKER, president and general manager of the Iowa Park Lumber Company, has been a resident of Iowa Park since August 18, 1888, coming there from McPherson, Kansas, where he was engaged in farming, and up to 1908, when he organized the Iowa Park Lumber Company, he was a farmer. He established this business in 1908, and in 1909 it was incorporated under the laws of the State with a capital of \$10,000, which has since been increased to \$25,000. Other officers of the company are C. Birk, vice-president, and J. F. Boyd, secretary-treasurer. Robert R. and William B., sons of Mr. Brubaker, are also connected with the company, the former being a director in the organization. company handles all kinds of building material, lumber, lime, cement, plaster, paints, nails and builders' hardware. They occupy a site 250 x 400 feet, not including lumber sheds, and have recently erected a modern office for the more efficient handling of the company's growing business.

Mr. Brubaker is a native of Pennsylvania, born at Manheim, July 19, 1863. When a small boy his father, C. W. Brubaker, moved to Illinois and later to Kansas. He attended the public schools in both Illinois and Kansas, but received the great part of his schooling in the latter State, being only 13 years old when his father located there. He was married at Galva, Kansas, in 1887, to Miss Amanda Zink, a native of Pennsylvania, deceased Nov. 6, 1920, and they have five children, three sons and two daughters, Robert R. and William B., associated with their father, Joe Bailey and Mesdames Buelah Brubaker Ellison and Martha Brubaker Greer, both daughters living near Iowa Park. He is identified with the Odd Fellows, Knights of Pythias and Woodmen of the World, and is a citizen highly respected and esteemed by the people of his town and community. Mrs. Brubaker was a member of Rebecca Pythian-Sisters at time of her death.

In 1895—Elected constable here—6 or 8 years also appointed deputy sheriff, for some time was deputy sheriff until elected justice of peace, Fall 1906 until Fall 1916—member school board 1906—president of board 10 years.





Elesmos



C. KNOX, vice-president and general manager of the Farmers Elevator Company, Iowa Park, Texas, is one of the real big business men of his town, active in all plans for its

betterment along all lines, and enthusiastically wedded to the work of building up the big concern with which he is connected, making it a big factor in the business life of Iowa Park. The company was organized in 1905, but Mr. Knox's connection with it as vice-president and general manager only dates from 1913. Other member of the organization are John Hirschie, president, and J. F. Boyd, secretarytreasurer. The company deals in grain, hay, all kinds of feedstuff, seeds and coal, and has a capacity for about 30,000 bushels of grain.

Prior to coming to Iowa Park Mr. Knox was engaged in the mercantile business at Denton, Texas, for nine years; two years with Graham & Co., in Dallas, and nine years in business at Greenville, Texas, and he is regarded as a business man of splendid ability and judgment. He is in entire charge of the management of this business, and since his connection with it its progress has been very noticeable.

Mr. Knox was born at Denton, Texas, January 19, 1880, and educated in the public schools there. His parents were James Polk and Alice (Herod) Knox, and his father, who is a doctor, settled in Denton county shortly after the civil war and for years was the only doctor in that section of the country. He was married at Brownwood, Texas, in 1901 to Miss Mae Ferguson, native of Virginia, and they have one child, R. F. Roland Ferguson-16 years, graduated class 1921.

Mr. Knox is a great believer in the future greatness of Texas and that section in which he lives, and is always ready to co-operate in any movement looking to the greater development of his community.



O. HIEBER, part owner and as manager of the Iona Drug Store in the Farmers State Bank Building, on Avenue B, a place

well known and popular, Burkburnett. operates one of the busiest as well as one of the most complete drug stores in his city. The "Iona" was established in 1918, carries a full line of drugs and drug sundries and keeps seven employees in constant service. The northwest is one of the busiest districts of Texas in affairs commercial, experiencing a growth in citizenship, wealth and civic development that is unprecedented by any part of the state. Many centers in this territory have multiplied themselves in population and wealth from four to twenty times over which rapid development has meant a corresponding growth in all business life. The Iona Drug Store has a good part in this growth both in receiving the benefits of it and in contributing to it as well.

Mr. Heiber is a native of Iowa; he was born in the north central part of that state in 1879; his father and mother were both born in Germany but came to the United States with their parents when they were small children. His parents are John and Lizzie Hieber, well known and esteemed in their home community for their thrift and progressiveness. The state of Iowa educated Mr. Hieber and after this popular education, Mr. Hieber took his professional training in the Northwestern School of Pharmacy. He then entered the drug store business in Iowa and there for ten years made a success of it.

He then came to Oklahoma where he remained for one year at Lawton as a druggist; in 1918 he located at Burkburnett and at once organized and opened the Iona Drug Store which he now manages and in part

Mr. Hieber is unmarried and has residence at Burkburnett. He is a member of the Masonic and Elk Orders, both of Iowa, his native state. He is one trained from youth for his present-day business and has devoted himself to it exclusively from the day he first entered the commercial world from his school days. As a man of business he is a success and has chosen the city of Burkburnett as his permanent location because of the optimistic faith he has in its future.



AMUEL D. JACKS, manager of the Iowa Park branch of the Wichita County Lumber Company, is an experienced lumberman and an important factor in the upbuilding of

Iowa Park and community, always taking an active interest in all things that contribute to the betterment of the town and its citizenship. The business under his charge organized in May, 1918, and handles building material, rig timbers, lime, cement and builders' hardware, and has enjoyed a prosperous trade since its establishment.

Mr. Jacks has been in the lumber business about ten years and thoroughly understands every phase of it. He has been located at different points in the State, and has also had experience as a ginner and a farmer. He is a native of Lamar county, born at Jenningstown, December 25, 1888, and educated in the Delta county high school. He was married in Comanche county, August 20, 1911, to Miss Ella Talley, a native of Texas, and they have three children, Thelma, Paul and Clara May. He is a Master Mason Lodge No. 713, member of the Knights of Pythias, Dokey and Woodmen of the World, and is also identified with the Lumbermans' Association

Mr. Jacks is a great believer in the future greatness of Texas and the community in which he lives, and takes an active interest in all development plans.

Other members of the Wichita County Lumber Company are E. F. Strube, president; S. D. Jacks, general manager, Mrs. C. G. Tevis, C. B. Moore, C. M. Miller and Harry Henson, all progressive and livewire business men. Their selection of Mr. Jacks to manage the Iowa Park branch of the firm has proven to be a wise one, the business of the branch concern being highly satisfactory under his able and capable management.



ALLACE B. DAVENPORT was born in Williamson County, Texas, April 27, 1892. His father, S. W. Davenport, has retired from business and resides at Plainview, Texas. Mr.

Davenport attended the public schools of Plainview, completing his education later at Wayland College. After leaving college he was, from 1912 to 1914, in the employ of the Nunn Electric Company of Amarillo and later became secretary and treasurer of that company. He came to Dallas where he had charge of the company's interests in this city.

Mr. Davenport was married in April, 1914, to Miss Lillie Bishop, stepdaughter of J. B. Nance, a real estate agent of Plainview. There are two children, James Wallace, aged five, and Daphne, five months old. Mr. Davenport is a Mason, a member of the B. P. O. E. and of the Baptist Church.



L. CAMERON, proprietor of the R. L. Cameron Auto Co., distributor for the King eight, Columbia and Allen cars, 1322-24 Commerce street, is one of the pioneer auto-

mobile men of Texas. Many years ago he saw that this industry—a baby at that time—would in time become one of the largest and so he took on an agency as long ago as 1903 and he has stayed with it ever since. Due to his wonderful experience he has been a most successful dealer and possibly knows more ins and outs of the business than any man in it. He has been one of the largest distributors of cars in Texas for many years. He has had the King eight franchise since 1915. During the eighteen years that he has been in the business he has handled many makes of cars.

Mr. Cameron's territory includes almost half of the state and he has many dealers scattered over North, East and West Texas. His sales rooms, across from the Adolphus Hotel, are rather a rendezvous for visiting automobile men for there are few who have been in the business who do not know and like him. He has enjoyed unusual success with the three lines which he now handles. He added the Allen in 1916 and the Columbia in 1917. None of his lines conflict but give him good sellers for differ-

ent prices.

He was born in Sevier County, Tennessee, November 18, 1866, son of James F. Cameron. The family moved to Grayson County, Texas, while he was a small lad so he received his education both in Tennessee and Texas. In 1883 he went to Whitewright where he worked on a farm and in a mercantile establishment for ten years. In 1893 he moved to Denton where he engaged in the dry goods business for six years and then in 1899 he moved to Dallas and engaged in the manufacture of soft drinks. He entered the automobile business in 1903 when there were virtually no other agencies in Dallas.

He was married to Miss Hester E. Hunnicutt in Sherman, Texas, October 14, 1888. Their children are Bettie (Mrs. Dr. I. A. Estes), Grace (Mrs. W. K. Thompson), Eugene, Ellen and Wynell Cameron. The family home is at 4919 Gaston avenue.

Mr. Cameron has been a familiar figure in the progress of Dallas for a score of years. He has always taken more than a passing interest in every movement which has been inaugurated for the purpose of making Dallas a more prosperous city. He is a director of the Security National Bank, a member of the Chamber of Commerce and Manufacturers' Association, Dallas Automobile Club and Dallas Auto Dealers Association.



OBERT C. LANGLEY, manager and partner in the Dallas Buick Company, Buick dealer, 1701 Ross Avenue, is the proprietor of one of the largest automobile businesses

in the South. He has done a wonderful trade with the Buick and today it is the exception when the prospective buyer is fortunate enough to get a new car off the floor. Two things are responsible for this—the popularity of the Buick as an automobile and the splendid service the local dealer gives his owners. Mr. Langley has handled the local agency for six years and prior to that time he was a representative of the Buick factory so it can be readily seen that he knows his car as few dealers can know theirs.

The Dallas Buick Company has recently occupied its splendid new building at Ross and Akard Streets

and is one of the finest locations in Dallas. It is 100×108 feet, two stories high and houses a complete machine shop and service station in addition to the sales room, office and parts department. Mr. Langley has to keep thirty employees to attend to all the business that comes to him. He is associated with W. E. Hipp who is a partner in the concern.

Mr. Langley was born in Essex, Canada, May 4, 1882, son of William and Eliza Gascoyne Langley. The family moved to the states in 1894. He was educated in the Canadian and Illinois public schools. He entered the automobile business in 1904 and for three years followed the business in various localities, when he went with the Buick company in 1907 in Chicago. Two years later he came to Dallas when the branch was opened here. In 1915 he secured the local agency for the car and has held it continuously since.

He is one of the most active workers in the automobile industry and gives much of his time to the local automobile dealers association. He is also a member of the Dallas Automobile Club. He is a Shriner, Hella Temple, and a Scottish Rite Mason. Shot gun shooting is his hobby and he is a member of the Trinity Rod and Gun Club, Koon Kreek Club and Dallas Gun Club. He is affiliated with the First Baptist Church.

In 1908 he married Miss Ara Egbert at her home in Joliet, Ill. They have three boys, Egbert, William and Ralph. Their home is situated at 4529 Highland Drive in Highland Park.



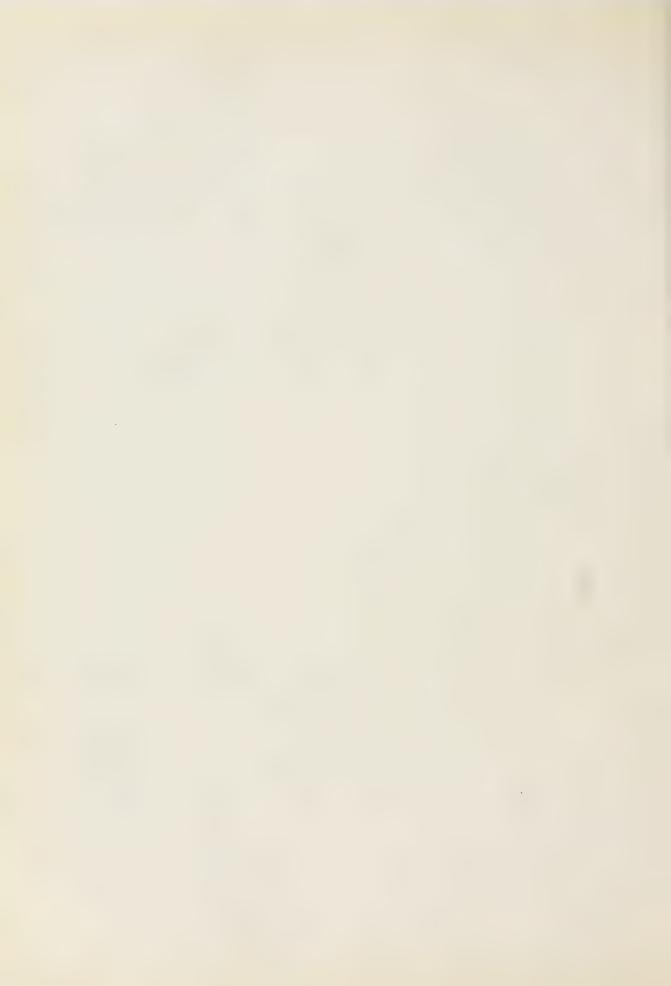
RANK L. SHAW, Founder and President of the F. L. Shaw Company, with business at 2140 South Harwood and 1417 Commerce Streets, Dallas, was one of the largest

automobile distributors in the Southwest at the time of his decease a few months ago. The automobile business, taken in all of its phases, is easily one of the largest industries of America today. In the Lone Star State, Mr. Shaw with his organization was easily one of the biggest men connected with the industry. He was very zealous in business, a commercial success, and one of the mightiest factors in the civic welfare of his city. So winning in personality, so weighty in influence, he seems even now still to be with us and no record of the Men of Dallas would be complete without a notice of his life and influence.

Frank L. Shaw was born at New Richmond, Ohio, on June 21, 1866. His parents were A. J. Shaw, prominent merchant in Ohio, and Elizabeth B. (Anderson) Shaw. The best schooling the state of Ohio afforded was given their son, Frank L. He began his business career as salesman in his home state. In 1891, he moved to St. Louis, Mo., where he was with the Implement Supply Co.; later he was stationed in New York City as representative of his firm there. In 1897, he returned to St. Louis to become manager of the firm. In 1900, he severed this relationship to serve as Manager of one of the Departments of Montgomery-Ward Company, in which capacity he worked for nine years. In 1909, he came to Dallas, Texas, as manager of the Studebaker Company's interests, distributing Studebaker Automobiles and Vehicles. After a business career of seven years as the representative of that firm, he began business for himself in 1916, competed so successfully with the local branch office that today his establishment, 150 ft. by 250 ft. on Harwood, a two story structure besides the business on Commerce



R.L. Carreson



Street, maintains forty-five employees in Dallas, twenty employees in San Antonio, and conducts an annual business of \$3,500,000.00. They are now State Distributors for the Studebaker Company.

In 1900, at Cincinnati, Miss Bessie Felloes, native of Indiana, became the bride of Mr. Shaw; Lucile, now Mrs. Edwin NaDal, Charleene, now Mrs. J. R. Cochran, Dorothy, now in a Woman's College at Hallins, Va., are their three daughters. The family residence is at 3441 Dickason Street.

Mr. Shaw was a social leader as well as a business success. He was identified with the Dallas Chamber of Commerce, the City Club, the Dallas Automobile Dealers Association, a director of the New Athletic Club, a Shriner at Hella Temple, and a member of the Oak Lawn Methodist Church. His was one of the most inspirational examples of commercial success and civic service.



A. FOSDICK, president of the Fosdick-Hawley Company, auto dealers, Ross and Akard Streets, has been connected with the automobile trade in Dallas for a number of

years. In 1910 he established the Hudson Motor Car Service Company, handling Hudson and Thomas Flyer cars, and this company did business until 1912, when the name was changed to Rose-Fosdick Company, and the Reo and Saxon cars were added to the Hudson line and the Thomas Flyer dropped. This organization continued for three years, and in 1915 the lines were split and a new organization known as the Wray, Rose Company took the Saxon and added the Haynes car. The Rose-Fosdick Company retained the Hudson car, and in 1919 Mr. Fosdick sold his interest in the company, which later became known as the Rose Motor Company. C. W. Hawley then bought the interests of Rose and Wray and the name of the firm was changed to Fosdick-Hawley Company, handling the Saxon and Haynes cars. In 1918 the company added the Federal trucks to its line and took C. L. McNulty into the firm.

The company has half the state of Texas on the Haynes cars and the Federal trucks, and the southwestern half of Oklahoma on the Saxon car, and they have recently acquired the sales agency for the "Lincoln" car. In 1919 they sold 165 Haynes cars, 225 Federal trucks and 300 Saxon cars. They carry a complete line of accessories and parts for all the cars and trucks they sell, the stock on hand constantly running about \$100,000, and the business in 1919 amounted to about \$850,000. A business of a million and a quarter dollars is anticipated for 1920. The company occupies a building 60x100 feet on Main Street, where two floors are devoted to sales and service, and they employ about twenty people in the organization.

Mr. Fosdick began his career in the automobile business in the Maxwell factory, and was with the company for two years. He came to Dallas in 1907 as the Maxwell service man, and in 1909 he became manager of the Texas Moline Auto Company. Then later he acquired an interest in the Roberts Motor Company. Then in 1910 he organized the Hudson Motor Car Sales Company, which purchased the business of the Roberts Motor Company.

Mr. Fosdick is a native of Hackensack, N. J., born November 9, 1884, and educated in the Hackensack public schools. Later he spent eight years in a broker's office in Wall Street, New York, where he got a business education. He was married at Hackensack, N. J., in 1909, to Miss Madeline M. Easton,

daughter of John Easton, a New York lawyer, and the family home is at 3414 Dartmouth. He is a Scottish and York Rite Mason and Shriner, belongs to the Chamber of Commerce, the Dallas Auto League, Dallas Auto Club, the Lakewood Country Club, Kiwanis Club and worships at the First Presbyterian Church.



ILLIAM ALLEN RILEY, general manager of the North Texas Oakland Company, wholesale distributors for the Oakland car at 2100 Commerce Street, has been with

this firm since 1918. His varied knowledge of salesmanship and motor mechanism has been gained in similar positions during the past four years.

The North Texas Oakland Company handles the different types of the Oakland Sensible Six exclusively, and executes wholesale contracts to dealers only. Beside Mr. Riley the other officers of the company are: Jack W. Neal, of San Antonio, president, and G. B. Haines, of Dallas, treasurer. Located in their new quarters comprising three floors of a forty by one hundred thirty foot building it has a more ample space in which to cope with a steadily expanding trade, the annual volume of which is estimated at \$1,500,000. Beside the sales and show rooms, office and service department there is also a department which contains a complete stock of high grade parts and fifteen operatives are employed.

Mr. Riley was born in Todd County, of the Blue Grass State, the home of his parents, James Calvin and Emma Bailey Riley. As a boy Mr. Riley attended Kentucky public schools and later Vanderbilt Training School. At the outbreak of the Spanish-American war Mr. Riley, then in his nineteenth year, enlisted in the First Tennessee Regiment of Volunteers and went to Manila. His regiment was ordered to the Philippines and saw fifteen months of service at different posts on the islands. Returning to the states he was mustered out at Nashville, Tennessee in 1899. He also was a member of Battery A of the Texas State Guard for two years.

Following his discharge from the army the first of his business activities was a mercantile establishment in Allensville, Kentucky. Leaving there in 1902 he decided to come to Texas and upon his arrival in Dallas, formed connection with the Parlin and Orendorf Implement Co. of this city. From then until 1916, fourteen years, he was in the implement business with various companies, becoming an authority in this line. In 1916 the automobile business seemed to Mr. Riley to offer a wider field for achievement. His first association in that connection was with the Studebaker Corporation of Dallas as district salesman with the large territory of West Texas, New Mexico and Eastern Arizona. In 1917 he went over to the Tenison, Bair and Frey Company as manager of their Oklahoma City house and in the fall of 1918, severed his connection with them to become manager of the North Texas Oakland Company and was manager for two years. On September 20, 1920, Mr. Riley bought an interest in the Nash El Paso Motor Co., and was vice-president and sales manager. He remained there one year and returned to Dallas and became sales manager of the Perry Motor Co.

Mr. Riley was married in 1905 to Miss Annie Stogner, a native of Luling, Texas. They, with their two children, James Calvin and Margaret Jane Riley, make their home at 337 West Ninth Street. Beside being a member of the Baptist Church Mr. Riley is also affiliated with the following organizations: Cedar Crest Country Club, Dallas Auto Club and Dallas Auto Trades Association.



R. J. A. MAJORS, president of the J. A. Majors Company, 1710 Commerce Street, publishers and distributors of medical books, has recognized a need which had

long been overlooked and the success of the enterprise of which he is the head is sufficient evidence that his estimate of the field was altogether correct. His company owns the only two medical book stores south of St. Louis and have a corps of eight traveling salesmen who call on doctors regularly throughout the South.

The principal store of this concern was established in 1909 at 1301 Tulane Avenue, New Orleans. In 1913 the company was incorporated with a capital stock of \$20,000. In September of 1915 the Dallas store was opened with Dr. Majors in active charge. Each store carries a complete line of medical, dental and pharmaceutical books. In addition to the local patronage a large mail order business is conducted and practically all the medical books used in the South are supplied by this firm. An annual business around two hundred thousand dollars is done.

Aside from his interests in the book concern, Dr. Majors is president of the Majors Motor Car Company, state distributors of the Elcar. He has had this agency for four years. The annual output of cars in Texas is nearly five hundred cars with a constantly increasing distribution.

Dr. Majors was born in Booneville, Mississippi, September 10, 1872. His parents were William Majors and Catherine McClaren Majors. He received his early education in the public schools of Mississippi. Having completed his preparatory education he attended the University of Nashville, at Nashville, Tennesseee, from which he took an M. D. degree in 1902.

Although he finished the medical course with a high degree of merit, Dr. Majors sought a more active business life than the practice of medicine offered, and after spending several years in New Orleans he came to Dallas in 1915 where his commercial proclivities have found sufficient scope and range.

During the period that he has been in Dallas Dr. Majors has made his presence felt and considering the brevity of his residence, few men have acquired a larger acquaintance and influence.



OHN H. SHELTON, local authorized dealer in the Ford Cars, owns his business at 2311-17 Main street, which bears his name and which on the fifth anniversary of its

organization is now on a solid and expansive business basis.

The firm under the name of J. H. Shelton & Co., occupies the first and second floors of a 100x100 foot building and enjoys an annual volume of business amounting to \$500,000. With office, sales and parts departments ,modern equipped service station and half a hundred employees they are capable of meeting every condition of service.

The J. H. Shelton establishment, for five years were located at 2223-25 Commerce Street and moved in their beautiful new quarters April 11, 1921.

Mr. Shelton was born at Denton, Texas, February 24, 1888. His parents, Howell W. Shelton, a traveling salesman for a wholesale dry goods house, and

Leono Green Shelton, moved to Dallas in March of the same years when the subject of this sketch was but one month old. He was reared in Dallas, received his earlier education in the Dallas public schools and later studied law at the University of the South at Sewanee, Tennessee, where he received his LL. B. degree in 1908 and returned to Dallas.

His first business connection was with a fire insurance company. In 1910 he entered the real estate business, leaving this two years afterwards to devote his energies to a furnishing goods establishment. His first association with the automobile industry dates back to 1913 when he became a salesman for the Dallas branch of the Ford Motor Company. As a result of three years of eminently successful efforts along this line he finally entered the circle of management and took over the Ford Agency himself, August 1, 1916.

His marriage to Miss Dolly Hobson, daughter of C. W. Hobson who is president of the General Electric Company, took place in Dallas November 11, 1911. They are the parents of one son, Howard Hobson Shelton, and a daughter, Emily Shelton, and reside at 3813 Miramar street, Mr. Shelton is a Shriner, a Knight Templar and a member of the Sewanee Chapter of the Phi Delta Theta Fraternity. He is a director of the University Club and holds membership in the Dallas Country Club, City Club, the Advertising League, Lions Club and Dallas Auto Club. As secretary and treasurer of the Dallas Auto Trades Association. He is an enthusiastic supporter of all movements pertinent to the growth and improvement of Dallas which he recognizes as the automobile metropolis of the South.



AMUEL C. FISHBURN, proprietor of the Fishburn Motor Company, Ford dealers, corner Jackson and Houston streets, came to Dallas with his parents in 1889 and at-

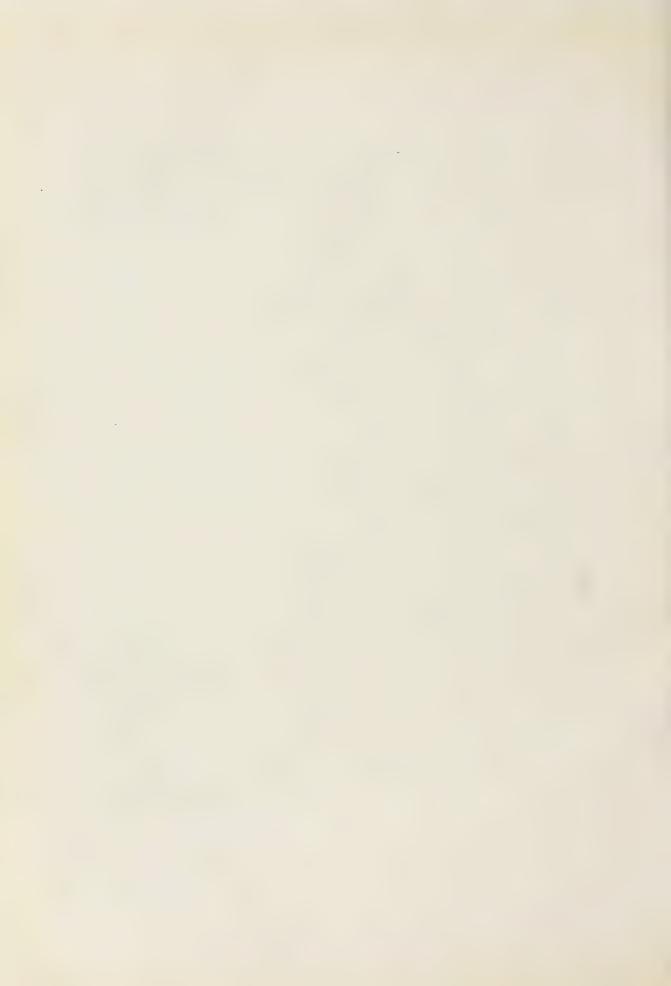
tended the Dallas public schools and University Military School. After leaving school he began working in the Gaston National Bank and followed the banking business in Dallas for eleven years, having been connected with the Commonwealth National Bank, the Citizens State Bank and the Central State Bank, being a paying teller in the last named bank when he quit the business in 1916 and engaged in the automobile business as a salesman for the Ford Motor Company. After nine months as a salesman he went into business for himself as a Ford dealer, establishing his business at the end of the viaduct in Oak Cliff in 1916. In 1919 he moved to the present location where his business is housed in a building containing 18,000 square feet of floor space on one floor. Ford cars and trucks, parts and accessories are handled exclusively, and the territory of the firm covers the city of Dallas. A staff of fifty people is employed and the annual sales are over 800 cars, with the business continually growing.

Mr. Fishburn is a native of Mexia, Texas, born March 12, 1888, son of Samuel A. Fishburn, well known Dallas real estate dealer, and Ella (Hall) Fishburn.

He was married in September, 1917, to Miss Fanette White of Mexia, Texas, and their home has been established at 5814 Gaston Avenue. Mr. Fishburn is a Mason and a Shriner, a member of the Chamber of Commerce, the Dallas Auto Trades Association, the Lakewood Country Club, the Fin and Feather Club and the Dallas Auto Club. His church



J.A.Majors



affiliation is with the Presbyterian faith and he is a member of the City Temple congregation.

Mr. Fishburn is numbered among the well known young progressive business men of the city and is very prominent in Dallas automobile circles. He is interested in the growth and development of Dallas and always glad to co-operate in any movement seeking to further the interests of the city.



HAD. O. ANDREW, proprietor of the Liberty Garage, at 500-508 Throckmorton Street at Fourth, learned of the many advantages Fort Worth had to offer the

young man while serving in the Marine Corps during the war and immediately upon his receiving his discharge came to the Panther City and engaged in business. He first operated the Liberty Tire Service at 500 Throckmorton Street and two and a half months later purchased the Liberty Garage, which was opened September, 1918.

The garage occupies the entire three floors of the building and has a total of thirty thousand square feet of floor space and 15 to 20 employees. It has storage space for 248 cars, three separate entrances and an electric elevator operated from an independent power plant owned by the garage, facilitating the handling of cars. A large business is done in gasoline and oils and automobile accessories and supplies. The garage has an exceptionally large wash rack with a capacity of sixteen cars per day.

Mr. Andrew is a native of Georgia and was born at Jefferson in 1897, a son of T. J. and Sara (Johnson) Andrew. His father is a well known merchant and farmer of Jackson County for many years. He was educated in the public schools and for three years was connected with the Los Angeles Tribune. He was with the Woolworth Company for one year at San Diego, California.

On June 16, 1917, he enlisted as a private in the Marine Corps and was stationed at Mare Island Navy Yard for four and a half months. He was then sent to Quantico, Virginia, for two months additional training and then assigned to active duty at Guantanamo Bay, Cuba. He received his discharge at Galveston, January 28, 1919.

On June 30, 1919, he was married at Galveston, to Miss Jessie Rae Morris, daughter of Dr. S. M. Morris, pioneer Galveston physician and professor of the Medical College of the University of Texas. They have one son, Thad. O., Jr.

Mr. Andrew is an energetic, wide-awake business man and is a member of the Elks, the American Legion and Fort Worth Automobile Dealers' Association, Chamber of Commerce and the Retail Merchants Association.



EWTON G. FLIPPEN, owner of the Flippen Auto Co., Ford agents, 2025 Cedar Springs Road, is one of those envied gentlemen who hold an authorized agency from the factory

which makes more automobiles than any other in the world. Through his strict application to his agency he has made it one of the most popular in Dallas and his business has grown steadily since its opening. The company's location affords 10,000 square feet of floor space which accomodates the sales room, service station and parts department. It is necessary to keep a force of about thirty employees busy to attend to the big volume of business transacted.

Mr. Flippen knows the Ford car and what the owners expect. He was a salesman for the company for three years before he decided to establish an agency of his own. For three years he has been satisfying owners and he intends to always give the kind of sales and repair service that will add new customers to his ever growing list.

He was born in Pilot Point, Texas, April 6, 1884, son of Edward E. Flippen a native of Tennessee. The family moved to Dallas when he was one year old. He graduated from the Dallas High School and attended the University of Dallas. He started his business life with the Santa Fe Railroad as a clerk in the Dallas office. He advanced to assistant cashier before he left that firm. He then went on the road for the Planters Tobacco Company and was later connected with the American Tobacco Company. In 1914 he became a salesman for the Ford Motor Co. and handled that end of the business until he started his own agency in 1916.

He was married to Miss Catherine Haughton, daughter of B. E. Haughton retired capitalist of Dallas, June 7, 1907. They have a son, Newton G. Jr. They live at 715 Skillman avenue in Munger Place.

Mr. Flippen is one of the most active young men in the business life of Dallas. He is a member of the Chamber of Commerce and Manufacturers Association, the Dallas Auto Trades Association, Dallas Automobile Club and Texas Automotive Dealers Association and the Dallas Athletic Club. He is a Mason, a member of Hella Temple Shrine and Dallas Commandery Knight Templars and member of the Lakewood Country Club.



LVA W. SNYDER, owner of the Service Motor Sales Company, 702 South Ervay Street, established his business in a small way at 1302 Young Street in 1919, and in

July, 1920, moved to the present location, where he has 15,000 square feet of floor space, including show rooms, parts department, machine shop, storage rooms, etc. He is distributer in the northeast quarter of Texas for the McFarland car, and the north half of Texas for the Templar car, and made sales during 1920 aggregating \$450,000. Mr. Snyder is a man of unusual executive ability, due both to natural qualifications and long and broad experience in positions of responsibility.

During the war he entered the army as a second lieutenant, attached to the Twenty-third Infantry, and was later transferred to the Fiftieth Infantry and stationed at Syracuse, N. Y. He was later sent to North Carolina, remaining there until February. 1918, when he was commissioned first lieutenant and transferred to the air service, going to ground school at Austin, Texas. From Austin he was removed to Rockwall Field, Calif., in May, remaining in the service there until March 1, 1919, when he resigned and returned to Dallas to engage in the automobile business.

Possessed early in life with a desire to paddle his own boat, Mr. Snyder ran away from home when a boy and went to work for the L. C. Smith Typewriter Company as repair man; was later promoted to traveling salesman and then manager of one of the company's offices. Withdrawing from the typewriter business he went to work for E. S. Chase as general engineer at Eaglenever, Pa. While here he studied field work, took a business course and later entered St. John's Military College, where he remained for three years.

Mr. Snyder is a native of Williamsport, Pa., born in 1894. His parents were W. R. and Mary (Flick) Snyder, and his father is a leather goods merchant in that city. He attended the public schools of Williamsport and had special training there. In Los Angeles, Calif., June 22, 1918, he was married to Miss Bessie Mae Bass, daughter of T. H. Bass, president of the Bass Petroleum Company and the Texas and Arizona Copper Company. They have one little daughter, May Ellen, and live at 3709 Maplewood, Highland Park. He is a Mason and a K. of P., and is identified with the Dallas Country Club, the Dallas Auto Club and other organizations. Since this sketch was written Mr. Snyder has moved to Houston.

A. SEARS, district manager of the Stapleton-Brown Motor Company, Dallas, Texas, has spent the major portion of his business career in the automobile industry and is

exceptionally well versed in that trade. He assumed the duties of his present position in June, 1921, and since that time has devoted all of his time to the development of his business in this portion of the state. The Stapleton-Brown Motor Company has as its president Mr. Earl R. Brown, of Dallas, Mrs. Hazel Brown is its vice-president and C. A. Sears, treasurer and district manager. At the present time the concern has six persons in its employ. One of which is a traveling salesman, with one-half of Texas as the field. The company handles Mitchell and Briscoe automobiles and Duplex trucks, and has, since its establishment, done an unusually large business, both in sales and service work. Mr. Sears has charge of the Dallas office of the concern and his ability in that line is illustrated by the increase in business that has taken place since he assumed his duties.

A native of Missouri, C. A. Sears was born in the southeastern portion of that state in the year 1891. He is a son of F. A. and Mary N. (Scholes) Sears, the father is engaged in the real estate business and his wife, a native of Iowa, is a daughter of Dr. J. P. Scholes, a well known Kansas physician. The younger Mr. Sears received his preliminary educational training in the public schools of his native state and after leaving there he became engaged in the automobile business. Since that time he has carried on his profession in Missouri, Kansas, Oklahoma and Idaho; immediately before coming to Texas he was connected with the Hendrix Motor Company of Muskogee, Oklahoma. He came to Ft. Worth in November of 1919, and soon thereafter was made manager of the parts department of the Stapleton-Brown Motor Company. From this position he was promoted to his present employment.

The marriage of Mr. Sears to Miss Grace E. Griffith, daughter of W. H. Griffith, a paint contractor, was solemnized at Muskogee in 1915. Mr. and Mrs. Sears are the parents of two children, Janice, age four years, and C. A. Sears, Jr., age two years. The Sear's home is located at 4702 Junius Street, Dallas, Texas. In fraternal orders Mr. Sears is a member of the Elks and M. W. A. He also has membership in the O. T. A. of Oklahoma City.

A booster of greater Dallas, Mr. Sears has, since his arrival here, manifested great interest in all civic affairs.



TEORGE C. CHAPMAN, secretary-treasurer and manager of the Security Motor Co., distributors for Velie and Skelton cars, 2101-03 Commerce street, is making this

slogan "There is something of tomorrow in what Velie does today" a very well known one in the State

of Texas. He has placed the lines that he handles before the public in such a convincing manner that the firm is able to do a business of better than a million and a half dollars a year. In addition to being the State distributors for these cars, the company handles the Dallas retail sales and maintains its sales and service with a complete line of parts at its general office. The building necessary to house the big business is a three story, 50 x 100 feet. Thirty employees are engaged in selling, repairing and handling the State business.

J. A. Price is president of the company. The company has been established in Dallas for six years, Mr. Chapman taking charge five years ago. Its business has increased by leaps and bounds until now it is one of the largest agencies in the Southwest.

Mr. Chapman was born in Tekamah, Nebraska, April 25, 1873, son of George W. and Carolina J. Clark Chapman. He was educated in the public schools at his home. For eight years he was in the hardware business in Iowa and then went on the road as an implement salesman for six years. In 1916 he came to Dallas and took charge of the present business.

He was married to Miss Dallie Horn of Darlington, Wisconsin, in 1895. They make their home with their three children-George W. Jr., Caroline J. and William A .- in Highland Park at 3619 Harvard avenue.

He is a Mason and a member of the Chamber of Commerce and Manufacturers Association, Dallas Auto Dealers Association and Dallas Automobile Country Club. Since coming to Dallas Mr. Chapman has not lost a chance to assist in the movements which have built Dallas up to the place she now occupies in the Southwest. He has contributed in some way to every progressive endeavor because he feels that the success of Dallas as a city will rebound to every business man in it.



OY C. DUNLEVY, secretary-treasurer of the Dunlevy Motor Co., distributors of Dort automobiles, 2405 South Harwood Street, has charge of one of the largest automobile

distributing agencies in the South. Covering Texas and Louisiana this organization attends to the wants of its dealers in these states and gives its whole time to the wholesale distribution of automobiles. Associated with Mr. Dunlevy as president of the company is W. H. Vesper, of Oklahoma City, one of the best known automobile distributors in the South. The local company has a capital stock of \$100,000, which gives it ample means to attend to its distributing work. There are sixteen employees in the Dallas office to take care of the detailed work of the business.

Mr. Dunlevy is also interested in the Vesper Auto Companies of Oklahoma City and Kansas City. For ten years he has been very active in the automobile business and is said to know this southwestern territory as well or better than any man in it. Through his unusual activity in this field, Mr. Dunlevy has been able to carry on a most successful business and his organization is now considered one of the strongest among the many in Dallas. While not a factory branch his company gives the same kind of excellent service.

Mr. Dunlevy was born in Peoria, Ill., March 13, 1881, son of Albert Dunlevy. He went to the Peoria public schools until he went on the road in the implement business. He was with the Moline Plow Co. and the Rock Island Implement Co. for several' years and like other men who were successful in that line, he saw the great possibilities of the automobile business and so entered it with Mr. Vesper in 1911 as assistant manager of the Buick agency in Oklahoma City. In 1916 he assisted in the organization of the Vesper Auto Co. in Oklahoma City. In 1919 he came to Dallas to organize the present company.

Miss Nellie Wilkinson, of Peoria, became his bride at her home in 1905. They have three boys, Roy William, Frederick W. and Lester S. They have

their home at 3500 University Avenue.

Mr. Dunlevy is closely associated with the organizations in Dallas which exist for the purpose of building up the city and making more business here. He is a member of the Chamber of Commerce and Manufacturers's Association, Dallas Automobile Club, Dallas Auto Trades Association and other social and civic organizations. He is affiliated with the First Presbyterian Church.

THESTER WILLIAM KIRBERG, president and general manager of the Kirberg Motor Company, Ft. Worth, is not only interested in automobile salesmanship, but also has ex-

tensive holdings in oil leases. Since 1919 Mr. Kirberg has devoted all of his time to the selling of automobiles, but before that time had been engaged in the buying and selling of oil leases exclusively and at the present time owns and controls valuable holdings in Texas fields. The Kirberg Motor Company was established on the 10th of November, 1919, and since that time has been the sole agent for Oldsmobile cars in seven Texas Counties, namely; Tarrant, Parker, Wise, Johnson, Hood, Erath and Summerville. The home of the company is located at 311 Throckmorton Street and is equipped with show rooms, service station and parts department for Oldsmobile owners. The officers of the company, other than Mr. Kirberg, are: R. L. Foulks, vice-president, and L. L. Manchester, secretary and treasurer.

A native son of the Hoosier State, Chester Willian Kirberg was born at the city of Indianapolis in the year 1886. He is a son of John and Julian (Loebsinger) Kirberg; the father a native of Saxony, came to this country when he was seventeen years of age and settled at Jonesboro, Arkansas, while his wife was a native of Missouri. The family moved to St. Louis soon after the birth of their son and it was there that he received his early educational training. After finishing the public schools of that place Mr. Kirberg attended the Culver Military Academy, of Culver, Indiana, where he completed his education. After leaving school he accepted a position as messenger with the C. B. and Q. Railroad and soon thereafter became assistant to the Superintendent of the Terminals of that Company, which position he held for the ensuing six years. He then became an employee of the United States Government and in 1917 came to Fort Worth as the salesman for Maxwell and Chalmers Cars. In January of 1918 he entered the oil business, buying and selling leases at Ft. Worth, Wichita Falls and San Antonio. During the following year he returned to the automobile business, secured the agency for the Oldsmobile Car and organized the company of which he is the president and manager.

In fraternal orders Mr. Kirberg is affiliated with the Knights of Columbus. He has always taken a great pride in his adopted city and has been of great aid in its phenomenal development of recent years. A man experienced in business activity, interested in civic development and the future prosperity of the railroad center of Texas, Mr. Kirberg has, in the short time he has been a citizen of Ft. Worth, rendered her great service.

EORGE F. DAY. Detroit, Michigan, is the birthplace of George F. Day, who was born on the twenty-seventh day of June, 1884. His parents are George F. and Clara S.

(Seely) Day. He was educated in the district public schools and after leaving school held a number of different positions of minor importance and finally accepted a position as tester for the Olds Motor Works where he was promoted to assistant sales manager in six weeks. In 1907 he opened up branch houses in Chicago and Detroit for the Splitdorf Manufacturing Company of New York and remained in their employ until 1910 when he went into the automobile business for himself in Toronto, Canada. He remained in Canada for four years and handled the Hupmobile and Reo automobiles, selling the first Hupmobile ever sold in Toronto.

When the world war broke out and Uncle Sam sent his call for men, he enlisted in the Ordnance Department at Cleveland where he remained until the end of the war. The government offered him a commission as first lieutenant but because of his business affiliations he could not accept it.

In 1919, after his discharge from the army, he accepted a position with the H. W. Kane Company, steel brokers of New York, where he remained until March, 1920, when he located in Dallas in the automobile business, later removing to San Antonio.

The wedding of Miss Frances Helen Carroll, of London, Ontario, to George F. Day took place at

Detroit, Michigan, in 1907.

RVIN T. HILL was active during the boom days for automobiles succeeding the war, handling the All American trucks and the Elgin cars. A great deal of the success

achieved by him is due the ten years Mr. Hill spent in the automobile business in Chicago and Kansas

City.

I. T. Hill was born in Butler, Missouri, August 13, 1882, son of Byron C. and Elizabeth Shelton Hill. He was educated in the Nebraska public schools and the University of Nebraska. When he had completed his education he became a locomotive engineer on the Burlington Railroad. that business he was chairman of the Brotherhood of Locomotive Fireman and Engineers for the Middle West. He left the railroad in 1913 and entered the automobile business in Chicago where he handled many different makes of cars. He moved to Kansas City in 1918 and was vice-president and sales manager of the Tri-State Motor Company, handling the Elgin Six. He came to Dallas as district manager for the All American truck and later took up the Elgin Six agency.

In 1914 he was married to Miss Elaine McGuire,

a native of Chicago.

Mr. Hill still maintains his membership in the Brotherhood and takes an interest in its affairs. He was a member of the Chamber of Commerce and Manufacturers' Association and the Dallas Automotive Dealers' Association during his residence here.



OHN P. NEECE, President and Manager of the Neece Automobile Company, Dallas, has recently taken a leading place in the automobile circles of Texas. The Neece Auto-

mobile Company was organized May 1st, 1922 and they have the North Texas Agency for the Wills-St. Claire Automobile. The company succeeded the Southwest Motor Company. Other members of the organization are, J. R. Neece, L. G. Reynolds and G. C. Tippins. The Wills-St. Claire automobile is said to be one of the finest cars in the \$3000.00 class. The Company was reorganized July 15th, 1922, and the capital stock greatly increased. Under the management of John P. Neece, this Company is assured a prosperous future.

Mr. Neece has been identified with the business circles of North and Central Texas for many years. He has been for many years engaged in the lumber business and since 1919 has been President of the Mexia Pressed Brick Company. This latter Company he purchased in 1919 in a bankrupt condition. He put about \$75,000.00 into the concern and brought it up to a splendidly paying condition, so that it has paid good dividends under his management. He still

holds the Presidency of this Company.

Mr. Neece was born in Mexia December 25th, 1888. His father J. R. Neece was a pioneer of Central Texas, having come to the Mexia district in 1878, when seventeen years of age. He was identified with the political and business circles of Mexia serving as Postmaster for many years and later engaged in the lumber business, building up one of the leading lumber yards in that section. His mother was Annie Pendergrast, daughter of D. M. Pendergrast, a well known Mexia banker and one of the founders of Trinity University at Tehuacana. Young Mr. Neece received his education in the Mexia public schools, the Carlisle Military Academy and the University of Texas. When but a boy he worked in the lumber business for his father during his school vacation and after finishing his schooling he continued with the J. R. Neece Lumber Company until he purchased the Mexia Pressed Brick Company, which institution he made a phenomenal success. The elder Mr. Neece moved to Dallas in 1904. John P. Neece remained in Mexia until the spring of 1922, when he also moved to Dallas to engage in his present business.

The marriage of Mr. Neece to Pauline McKenzie took place in Mexia in 1912. The issues of this union are two children, a boy and a girl. Mr. Neece is an added asset to the business circles of Dallas and a successful period may be prophesied in the automo-

bile circles here.

North Texas Motor Company, has been engaged in the automobile business of Dallas for two years. The company has the agency

for North Texas for the Packard automobiles and trucks, with their main office located in their magnificent new building at the corner of Harwood and San Jacinto streets, with its ample space for show room, office, storage and service departments. They maintain a branch office in the city of Fort Worth. Associated with Mr. Slaton is Royal A. Ferris, Jr., son of the banker of the same name who has been prominently identified in the banking circles of Texas for over half a century, also Melvin W. Boyle, branch manager, who has been with the company since its organization. Prior to entering into the automobile

business, Mr. Slaton was for twelve years prominently identified in the real estate and insurance business of Dallas. The well known insurance agency consisted of himself and his brother, Frank W., who was a first lieutenant in the machine gun company of the 18th Infantry, who went over seas and was killed in action July 9, 1918. At the death of his brother, Mr. Slaton went out of the insurance business.

A native of the state of Texas, Mr. Slaton was born at Henrietta, Texas, March 4, 1892. His father was W. D. Slaton, a native of Alabama, who came here at the age of seven years. His mother, Julia Johnston, was a native of the city of Dallas. He was educated in the St. Matthews School, Austin, and the A. M. College where he took an engineering course. At college he was prominent in athletics and won his letters at both colleges. On finishing his education, he entered the insurance business.

Mr. Slaton was married March 21, 1916, to Miss Lenna Tennison, member of a well known pioneer family of Dallas. They have one son, Billie, and make their home at 3312 Oak Lawn avenue.

Mr. Slayton is a Mason, holding a membership in Blue Lodge No. 760, Scottish Rite of Dallas and Hella Temple. He also holds membership in the Dallas Athletic Club, Dallas Country Club and Brook Hollow Country Club. The family attend the Baptist Church.



OYAL A. FERRIS, JR., Vice President and Treasurer of the Packard North Texas Motor Company with offices and plant at Harwood and San Jacinto Streets, Dallas, is

one of the well known automobile men of Texas. The Packard North Texas Motor Company is one of the strongest automobile concerns of the Southwest and distribute Packard automobiles and trucks to over one half of Texas, maintaining an office in Fort Worth as well as in Dallas. The Company is housed in a two story brick structure built for them, having a floor space of 27,000 square feet. Complete Packard service is given here, while the Parts Department is complete in every detail. There are seventy people in the organization that is made up of experts in each department. A very attractive show room is maintained in the Junior Lobby of the Adolphus Hotel. Mr. Ferris and F. D. Slaton are the sole owners of the Company that is now doing a million dollar annual business.

Royal A. Ferris Jr., is a native of Dallas, born October 11th, 1895, son of R. A. Ferris Sr., and Mary (Brown) Ferris. Royal A. Ferris Sr., is numbered among the first citizens of Texas, having served fifty years as a banker in this state. He is at this time Chairman of the Board of Directors of the American Exchange National Bank, with which institution he has been identified for many years. The younger Mr. Ferris received his education in the public schools, in the Terrell School of Dallas, later attending Sewanee Military Academy from which he graduated in 1911. He then entered the University of the South at Sewanee and after one year in that institution he attended the University of Texas for two years. In 1916 he entered the business world and became Assistant Auditor of the American Exchange National Bank, later becoming a member of the Wood-Ferris Investment Company, where he remained until the United States entered the world war.



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Having graduated from a class A Military Academy, he was commissioned Second Lieutenant in the National Guard and recruited Company A, 117th Supply Train. On August 5, 1917 he was mustered into Federal Service and was made First Lieutenant and ordered to Camp Mills, Long Island with the Forty-Second Division and on October 21st, 1917 he went over seas. He remained with the Forty-second Division until July 11, 1918, when he became a member of and went with, the General Staff to Italy, serving in the Motor Transport service. He remained in Italy until June 1st, 1919. He served six months at the front in Italy and fought in the battle of Victoria-Veneato. In June 1919 he was promoted to a Captaincy and soon thereafter returned to the U. S. A.

In October 1917 at Corsicana, Mr. Ferris was united in marriage with Miss Margaret Lotspeich, daughter of Mr. and Mrs. A. L. Lotspeich of Corsicana. Mr. and Mrs. Ferris have one son, Royal A. III. Mr. Ferris is a charter member of the Metropolitan Blue Lodge, Dallas Commandery No. 2, the Dallas Consistory and Hella Temple Shrine. He also holds a membership in the Dallas Chamber of Commerce, Dallas Country Club, City Club and the Methodist church, while his College Fraternity is Phi Delta Theta.

Mr. Ferris naturally is interested in the growth and development of his native city and believes that it is entering upon an era of unusual growth and development. He and his firm are interested in every movement that has for its purpose the development of his city and state.

OHN FRANKLIN REEVES, owner of the Pierce Arrow Automobile Agency for all of the State of Texas with the exception of the Houston and Beaumont Districts,

although but a recent arrival at Dallas, is well known throughout the state of Texas, having been identified with the automobile industry in different cities throughout the state for many years. He was formerly located in Dallas for a period of three years as representative for the Interstate cars.

* The Pierce Arrow agency is located in commodious quarters at 906 South Ervay Street from which location the extensive business of the company is conducted. They have branches at San Antonio, Ft. Worth and Wichita Falls, who handle the extensive business through traveling salesmen. At present they have fifteen competent men employed in various branches. Each branch house maintains a service department where the high standard and quality of the Pierce Arrow is maintained.

Mr. Reeves was born in the city of Dallas, November 22, 1882. His father, C. L. Reeves, a pioneer resident, was a well known contractor and builder of this city. Mr. Reeves received his education in the public and high schools of Dallas. He began his business life in the cotton industry, which he followed for many years. In 1909 he gave it up to go into the automobile business. He established the firm of Reeves and Rotan, automobile dealers in Waco, and continued there for three years. In 1912 he came to Dallas and was representative for the Interstate cars. Here he remained until 1916 when he went to San Antonio with the Pierce Arrow Automobile Company. He later moved to Houston where he continued to handle the Pierce Arrow cars.

January 12, 1922, he returned to Dallas where he has taken over his present agency.

Mr. Reeves was married in Waco, Texas, July 18, 1906, to Loretta Keesee, daughter of a prominent old Texas family who had lived at Marlin for many years. They have one child, Ruth Dickinson, and the family reside at 4340 Avondale street.

Mr. Reeves holds a membership in the Houston Club, Houston Chamber of Commerce, Dallas Chamber of Commerce and Kiwanis Club.



R. BOWER, vice-president and general manager of the Munger Automobile Company and President of the Adolphus Rent Car Company, one of the most widely known

influential men in the automobile business of North Texas, has been instrumental in building up one of the largest and best equipped automobile industries of the South. He also has the most complete automobile rent organization in Texas.

The Munger Automobile Company was organized in 1908 and incorporated in 1912 and several years later the capital was increased to seven hundred and fifty thousand dollars. Roy Munger is President of the Company and the subject of this sketch Vice President and General Manager. The Company originally took over the business from R. L. Cameron, the pioneer man of Dallas and under the management of Mr. Bower has built up probably one of the largest automobile industries in North Texas. The territory covered is all of Texas with the exception of Houston, El Paso and Amarillo and is the fifth largest Cadillac Agency in the United States and doing more than twice the amount of business than at St. Louis. There is a branch at Wichita Falls but the balance of the territory is covered by Salesmen from the Dallas headquarters. The buildings occupied by the Munger Company have over one hundred thousand square feet of floor space with one hundred twenty-five foot front on Main Street and one hundred feet on Commerce Street, being five stories on the Main Street side and three stories on the Commerce Street. The main salesroom is one of the most beautifully finished automobile sales room and office in America. The floor consists of Rookwood Pottery with the Cadillac Emblem. The woodwork is of black American walnut. The company carries the largest stock of parts than any high priced Automobile firm in the South. In their finely equipped shop are the highest skilled mechanics, who can manufacture any part necessary for the equipment and building of an automobile. There are over one hundred twenty-five employes on the payroll.

The Adolphus Auto Rent Company, of which Mr. Bower is President and principal owner, is the largest automobile auto rent company in Texas. The Company drives Cadillac cars exclusively and have twenty five cars operating continuously.

J. R. Bower was born in Dallas January 12, 1879. His father, Judge E. G. Bower was County Judge of Dallas County for fifteen years and City Judge at the time of his death in 1900. His mother Virginia Scott Bower, was a native Texan. Mr. Bower received his education in the public schools and high school of Dallas, after which he entered business here and through his natural ability, worked up to the head of the profession in which he is engaged.

Mr. Bower was married in Dallas in 1906 to Miss Kate Elliott, daughter of J. T. Elliott, founder of the Elliott Lumber Company, who was a pioneer of the city of Dallas, having come here with the H. & T. C Railroad and owner of nine lumber yards within a radious of thirty-five miles of the city. Mr. and Mrs. Bower have two children, J. R. Jr., and Virginia.

Mr. Bower is a Mason and holds a membership in the Metropolitan Blue Lodge, Chapter, Commandery and Scottish Rite of Dallas and Hella Temple Shrine. He also holds a membership in the Dallas Chamber of Commerce, City Club, Dallas Country Club, Lakewood Country Club and Dallas Athletic Club.

UGH H. TUCKER, structural geologist, has been an active figure in the discovery and development of the principal oil pools of Texas and Oklahoma. He has done much

professional work in all of the leading oil districts in nearly all of the states that produce oil. He has been consulting geoligist for a number of large companies and individuals. He has made a thorough study of the geological and structural work of Texas and is recognized as a competent authority on the formation and structure.

When eighteen years of age, Mr. Tucker first came to Corsicana and worked for Mr. Durham, sheriff of Navarro County, working in both Texas and Oklahoma. From 1907 to 1911 all of his time was spent in Oklahoma and Kansas. He has been given the credit for having put the North Glenn Pool Extension of Oklahoma on the map. He also had much to do in the discovery of the Tannaha field. He also had a share in the development of the Healton field in Oklahoma and did much work in Butler County, Kansas. He has traveled extensively, working in the leading oil fields through the United States. However, a great portion of his time in the last ten years has been devoted to geological work in Texas: During the year 1921 he made extensive geological examinations throughout the southern half of the state of Iowa.

Mr. Tucker was born in Ellis County, Texas, January 10, 1877. His parents were Argyle W. and Marinda Jane (Stewart) Tucker. His father is a native of Tennessee and came to Texas in 1851 and located in Ellis County. He was a frontiersman and early guard and was known as a famous Indian fighter. He was also a geologist and did some of the earliest geological work in Texas. He died December 1, 1910, in Ellis county. His mother was born in Kentucky, having come to Texas in the early days and died February 15, 1916.

Mr. Tucker was married at Muskogee, Oklahoma, to Miss Elinor Louise Orton, daughter of a jeweler at Muskogee. They have three children, Hugh H., Jr., Jane Louise and Willard Eugene. Mr. Tucker is a Mason, holding a membership in the Washington Blue Lodge and has also taken both the York and Scottish Rite Degrees and is a member of the Hella Temple Shrine.

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LBERT P. TENISON, JR., vice-president of Tenison Brothers Saddlery Company, has been an active figure in the business circles of Dallas for a number of years. The Teni-

son Brothers Saddlery Company has for many years occupied a leading role in the wholesale and manufacture of leather goods in the South.

Tenison Brothers Saddlery Company, 511 Elm

Street, occupies a six story building, containing ninety thousand square feet of floor space and have a total of over one hundred and fifty employes on their payroll. They do an annual business approaching one million dollars per year. The company was established in 1883 by A. P. Tenison, Sr., father of the subject of this sketch, J. R. and E. O. Tenison his uncles. The firm built up a thriving business and supplied saddles and other leather goods in a vast territory throughout the western range, as well as the prosperous farming districts of Texas.

Albert P. Tenison, Jr., came with the firm originally in 1910 and has been identified with the firm a greater part of the time since that date. However, after a brief period he severed his connections with this institution and conducted a successful business of his own. For a time he was in the retail business at Ft. Smith, Arkansas, and for two years successfully handled the automobile and auto tire business. This was during the years 1919 and 1920. During the latter part of 1920, he however, returned to the present institution, the Tenison Brothers Saddlery Company, in his present official capacity.

Mr. Tenison is a native of Dallas, born in Oak Cliff, October 14, 1892. His father, A. P. Tenison, Sr., was a pioneer citizen of Dallas. He came here in the early days from Covington, Kentucky, where he was born in 1860. Mr. Tenison, Sr., is remembered by the old timers of Dallas as a public-spirited citizen of the early days and identified with progressive organizations. He was one of the first directors of the Dallas Chamber of Commerce, and had charge of the first Trade Excursion leaving this city, an institution which has become so important a factor in making Dallas the trade center of the Southwest. He was also a director of the Dorsey Printing Company. He and his two brothers built up the Tenison Brothers Saddlery Company from the bottom to its present position. Mr. Tenison's mother was Nona N. (Wilkins) Tenison, a native of Austin, Texas.

He was educated in the public schools of Dallas, Terrell school for boys, and Culver Military Academy, superceded by two years at the University of Wisconsin. At Culver he was a member of the football team and was first sergeant in the cadet corps. At the beginning of the war Mr. Tenison went to the training camp at Leon Springs and was commissioned second lieutenant in the regular army and was assigned to the Third Field Artillery. He was later transferred to the Eighty-first Field Artillery and assigned to duty over seas, landing at Brest, France, Nov. 9, 1918, two days before the armistice was signed. He was assigned to the Twenty-first Field Artillery, Fifth Division, stationed at Luxemburg. He returned from over seas, landing in New York, June 9, 1919, and resigned from service June 29, 1919.

Mr. Tenison takes an active interest in Dallas' commercial and social affairs and will undoubtedly hold an enviable place among the Dallas citizens of tomorrow. Mr. Tenison resides at 3312 Oak Lawn avenue.



High H. Tucker.



W.S.64.



T. COX, Band Conductor and Cornet Soloist, is a teacher of the different kinds of band instruments. He is sole Proprietor, Manager and Conductor of the Dallas Con-

servatory of Music and is a producer of high class entertainment. He is a musician without a peer in the Southwest. His coterie of splendid musicians has for years brought joy to thousands of music lovers of Dallas, who night after night listen to his band at the various parks throughout the city.

The Municipal Band, of which he is Conductor, was organized by H. D. Lindsley in 1914. Mr. Cox has been the talented conductor of this organization continuously since that date. In 1914 it consisted of twenty-four musicians, in 1916, twenty-three musicians and now has twenty-five musicians.

During the war when the Liberty Loan drives were in fashion, the band consisted of from sixty-five to eighty pieces. This band plays in eleven different parks in the city of Dallas and on Sunday night gives its concert in the band shell at Fair Park. It also plays at outside engagements, fairs, etc. Mr. Cox himself features in the cornet solos at each of these occasions with Miss Katherine G. Harris as vocal soloist.

Mr. Cox and his band have come to be recognized as a typical Dallas institution. A. Hoosier by birth, he was born in Marion, Indiana, January 4th, 1864. His parents are William Thomas and Anna May (Feightner) Cox. His father was a native of Wheeling, West Virginia, and his mother of Gettysburg, Pennsylvania. Their occupation was farming. Mr. Cox's father died when he was thirteen years old.

He was educated in the Country Schools of Grant County, Indiana. At the age of sixteen he went west and took up a claim near Medicine Lodge, Kansas, remaining there two years and while there he rode regularly fifteen miles to Clay Center, Kansas where he played in the band of that city.

At the age of eighteen he located at Kansas City and studied under Phil S. Rose. The following year he went to New York City and there studied for a year under W. S. Mygrants, who was considered one of the best cornet soloists. This was followed by two years under the tutorship of W. Perris Chamber, considered the worlds most renouned virtuoso, studying the art of tone. He later studied quality under John Hammond, who was song cornetist. Mr. Hammond made him leader of Haverleys Minstrels. With them he toured the United States, landing in New York a year later. He then conducted Ringling's circus band when they traveled by wagon for two seasons. He later located at Springfield, Missouri and organized the famous Marine Band of Springfield. He toured the state of Missouri, filling promiment engagements and played in 1896 for General Worshight, President of the Air Line Railway Company, which ran from St. Louis to Louisville, Kentucky. Later at the General's Summer Resort known as Monte Seno.

In 1898 he was induced by Col. Carnes to go to Memphis, Tennessee to organize the Chicasaw guards Band at Memphis. At the close of the Spanish war he located at St. Louis and remained there until the close of the Worlds Fair in 1905. During the fair he held a most prominent place with his band at the Hait Fire Fighters on the West end of the Pike. At the close of the Exposition he came to Dallas and organized the Dallas Conservatory of Music from which he has since graduated twenty-one hundred

students, besides teaching many amateur bands in high schools and other organizations. His band was engaged to play at the State Fair in 1921-22.

On December 8th, 1890, Mr. Cox was married at Joplin, Missouri, to Miss Allie May Miles, daughter of Joseph G. Miles, who was Chief Trumpeter of the 52nd Illinois Cavalry. They have one daughter, Ivah May, who is Mrs. F. Edward Hoffmann of Dallas. Mr. Cox holds a membership in the Tannehill Blue Lodge, Dallas No. 52, Consistory No. 2, Scottish Rite Thirty-Second degree and Hella Temple Shrine. He is also a member of the K. P. Lodge, Lions Club and the Musicians Union, Local No. 147 and the Dallas Chamber of Commerce. The family hold a membership in the Baptist Church.



H. WRIGHT, manager of the Dallas district of the Piggly Wiggly Stores, although but recently identified with the mercantile interests of this city, has a wide acquaint-

ance throughout Texas and other southern states. The Piggly Wiggly Company, since organizing their system in 1917, has enjoyed a remarkable era of prosperity and now have twenty-four stores operating in Dallas and building are now being erected in ten additional locations. The stores average about 25x70 feet and Mr. Wright prophesies that fifty different stores will eventually be operating in this city. The business for Dallas at the present time approximates a total of three million dollars annually. The Piggly Wiggly System was started in Dallas in 1917. Their headquarters for the United States are at Memphis, Tennessee, and they have a large number of stores in a number of the larger and smaller cities all over the South.

Mr. Wright first engaged with the Piggly Wiggly January 1, 1922, and was with them six months when appointed to the management of the Dallas interests. Prior to forming his present connections, however, Mr. Wright had many years experience with the large wholesale houses of national scope. For six years he was traveling salesman for the Franklin McVey Company, making the Texas territory. Prior to that he was for four years with the Wilson Company, meat packers at the Union Stock Yards, Chicago, and for four years prior to that time he was engaged in the merchandise brokerage business at San Antonio, Texas.

Mr. Wright is a native of Texas, born at Crocket, February 4, 1881. His father, John G. Wright, came to Texas from Tennessee. His mother, Lucy Hagen Wright was a daughter of the Texas patriot, John Hagen, who fought with Sam Houston in the battle of San Jacinto and all through the Texas wars with Mexico. Mr. Wright received his education at Galveston College, a school for boys and at the high school at Lampasas. Since his early youth, he has been actively identified with the mercantile business.

In 1908 Mr. Wright was married to Miss Margaret Routledge at San Antonio. Mrs. Wright is a native of San Antonio and is of English descent, her parents having come to San Antonio from Manchester, England. Mrs. Wright is a very capable business woman and has invested quite extensively, as well as successfully, in real estate. Mr. and Mrs. Wright have one child, Rodham P. The family residence is at 3204 Princeton avenue.

Mr. Wright is a Scottish Rite Mason, belonging to the Atlanta Consistory No 2, Blue Lodge, Georgia No. 96, is a member of the Chamber of Commerce and the family attend the Christian Church.



J. HOCHENAUER, Manager of the Gulf States District for the Interstate Pipe Company with headquarters in the American Exchange National Bank Building, Dallas,

has been identified with the oil supply industry of Texas for the past three years. Mr. Hochenauer has charge of the Company's interests in Texas, Louisiana and Arkansas. There are five branch offices operated under his supervision. Other offices are located at Breckenridge, Wichita Falls, Mexia, Houston and Shreveport, La. Each branch carries a complete stock of tubular products for the oil country trade. Mr. Hochenauer has been with his present Company for six years, three years of which he was District Manager for the Rocky Mountain District, with headquarters at Denver. There are at present sixteen employes under his supervision.

Prior to entering into his present connection with the Interstate Pipe Company, Mr. Hochenauer was with the Mine & Smelter Supply Company. He had been in the mining supply business throughout his

business career.

A native of Colorado, Mr. Hochenauer was born at Pueblo, June 15th, 1892. His parents were Joseph and Anne (Disler) Hochenauer. His father was in the machinery manufacture business in Pueblo for many years and C. J. grew up in his fathers business. He was educated in the public and high school of Pueblo.

The marriage of Mr. Hochenauer to Miss Georgia May Winter took place in 1911 at Kansas City, Missouri. They have one daughter, Bettie Marie and the family residence is at 5405 Willis Avenue, Dallas.

Mr. Hochenauer on coming to this city has taken an active interest in social and civic affairs. He is a member of the Elks Lodge, Dallas Chamber of Commerce, City Club, Athletic Club, Dallas Country Club and Open Shop Association.



OHN WILLIAM NOSSETT, proprietor of the Nossett Studio, 1010 Tenth street, Wichita Falls, is well known in photographic circles in the Southwest. The Nos-

sett studio, which was recently erected at a cost of \$40,000, in the fashionable residence district of Wichita Falls, is modern in every detail and equipped with the finest of cameras, while its lighting facilities are of the best. Only the finest in photography is done here while the patronage comes from the various sections of Northwest Texas. The photographic staff is made up of experts in their departments, among which are Gustave Soderlund, Maude Nored and Louise Beard. Practically all of the photographs of Wichita Falls men found in this publication were made in the Nossett studio.

John William Nossett is a native of Oakland City, Indiana, born November 20, 1873. He was educated in his profession in the Southern School of Photography at McMinnville, Tennessee, from which he was graduated in photography. In August, 1913, Mr. Nossett came to Wichita Falls and opened the studio at the corner of Eighth and Indiana streets, which building he occupied until the oil boom days, when the building was torn down and the American National Bank Building erected. At this time Mr. Nossett purchased a lot at the corner of Tenth and Austin streets, where he erected his present beautiful studio.

On September 17, 1902, at Memphis, Tennessee, Mr. Nossett was united in marriage with Miss Zula

Nored, who is a native of Paris, Tennessee and a member of a well known family of that state. Mr. Nossett is a member of the Elks Lodge, Wichita Falls Golf and Country Club, Chamber of Commerce and the First Baptist Church.

Since coming to Wichita Falls, Mr. Nossett has always been interested in civic activities and cooperates in any movement that has for its purpose the further development and growth of his adopted city.



RED MILTON HOAG, General Manager for Texas, of the Southwestern Bell Telephone Company and also of the Dallas Telephone Company, has come to occupy a prominent

place in the business and corporation circles of the city of Dallas since his arrival in this city and ascendancy to his present position in 1921. Mr. Hoag is essentially a telephone man of vast experience and in managing the intricate details of this organization, has assumed a place without peer in the telephone business in the State of Texas. Mr. Hoag's whole career has been in the telephone atmosphere, having been with the Bell Telephone Company and its allied Companies for over a quarter of a century, nearly twenty years of which were with the Southwestern Telephone Company and over eighteen years of which has been spent in Texas. A greater part of the time Mr. Hoag has been connected with the engineering department and has held nearly every position of trust in the engineering and construction end of the business, occupying at different times, such positions as Division Plant Superintendent, Valuation Engineer, General Superintendent and Assistant General Manager. He spent a year in Oklahoma as Chief Engineer and General Manager of the Company's business in that State.

Mr. Hoag comes by his engineering proclivities naturally. His father also having been in the electrical business. He was born in Akron, Ohio, April 10th, 1881. His parents are George M. and Ida C. Hoag, who reside in Cleveland, Ohio, where Mr. Hoag spent the greater part of his early life.

Mr. Hoag is essentially a self made man and may take pardonable pride in his ascendancy in a score of years from a humble place in the Engineering Department to the highest position in the Telephone business in the South. The marriage of Mr. Hoag to Martha Clay Proctor, a native of Bowling Green, Kentucky, took place in Dallas. There are two children, Aimee and Dorothy. The family residence is at 3620 Dartmouth Avenue, Highland Park.

Mr. Hoag holds membership in the Dallas Country Club, City Club, Dallas Chamber of Commerce and the family are members of the Episcopalian Church.



A. PITZINGER, Architect and Engineer, has for the past six years been a potent factor in the building activities of Texas, having been located in Dallas since 1919.

He specializes in commercial work and during the period of his professional activities here, has to his credit the erection of a number of Dallas business Institutions. Before coming to Texas, Mr. Pitzinger was engaged in engineering and construction work in Detroit with the General Motors Company. He traveled about for many years looking after the interests of the General Motor Company in the different cities where they have branches. He came to Dallas in their interest in 1919.



E. Hoahenaner



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Mr. Pitzinger was born in Switzerland, March 12th, 1891, and came to America when twelve years of age. He received his education in the Polytechnic school at Zurich, Switzerland, where he received the degrees of B. S., M. S. and D. S. On coming to America in 1903 he followed the engineering work continously.

In 1919 Mr. Pitzinger was married to Mabel Bower at Detroit, Michigan. Mrs Pitzinger is a native of Canada. During the late war Mr. Pitzinger served at research engineering work. Since coming to Dallas he has become identified with the Architectural and Engineering activities and is destined to have a noteworthy place in the future builders of Dallas.

manager of the Acme Screen Company, In-

corporated, manufacturers of door screens, window screens, screen door grills and special screen hardware, has for the past decade been identified with the business interests of the City of Dallas. The Acme Screen Company's Factory, located in Southeast Dallas at 911-15 South Peak Street and 902-16 Fletcher Street, comprises a floor space of nearly thirty thousand square feet. The Company carries a large supply of Stock on hand and are in a position to handle orders of any nature. They supply a trade territory of Texas, Oklahoma, Arkansas, Louisana and New Mexico. Upwards of forty skilled workmen are continuously employed. An annual business of from one hundred thousand dollars to one hundred and fifty thousand dollars gives testimony of the progress of this enterprising manu-

Mr. Agee has had twenty years experience in the manufacture of screens and before coming to Dallas was one of the owners of the Agee Screen Company of Ft. Worth, having organized that Company in 1903 and continued the firm as Secretary and Treasurer until 1912, at which time he sold out his interest in that Company and came to Dallas to found the Acme Company, which has grown and prospered under his supervision.

facturing institution.

Charley D. Agee was born near Arkadelphia, Arkansas, December 25th, 1878. His parents were Jonathan F. and Satsie A. Agee, the former being a Minister of the Gospel. In his early youth his family moved to Texas and he was educated in the country schools of East Texas. When but a young man, Mr. Agee engaged in farming, but later moved to Fort Worth where he began his experience in the manufacturing business.

Mr. Agee was married in the city of Fort Worth, in July 1909 to Carrie L. Wright, daughter of Rev. T. W. Wright, well known Baptist minister now serving as the Mayor of the city of Grand Prairie. They have three children, Elizabeth Marie, Leota Fay and Charley D. Jr. The family residence is on South Peak Street.

Mr. Agee holds a membership in the Rotary Club of Dallas, the Automobile Club, the Glen Haven Country Club and the Dallas Athletic Club. He takes an active interest in the business and manufacturing circles of this city and contributes his quota toward the civic progress of Dallas.

R. GEORGE G. SHUMARD. Recent oil developments in Texas and explorations of the state's surface and outcroppings by eminent geologists, have recalled the first com-

prehensive surveys made by geologists in Texas and

the reports thereon as published by the state geological department.

Among the pioneers in exploratory geological work in Texas no one is better known than Prof. Geo. C. Shumard, former assistant state geologist and the author of many comprehensive geological works including a report on the Geology of Western Texas. Prof. Shumard was connected with the state geological department in the early days and wrote many valuable papers and reports, a number of these having been destroyed in the fire which burned the capitol building at Austin.

Dr. Shumard was a graduate of the Medical School of Louisville, Kentucky, where he combined the study of geology with that of medicine and surgery and in 1850 was appointed commander of an expedition organized by the War Department to explore the sources of the Red River of Louisiana. The following year he headed a similar expedition to explore the head waters of the Brazos and Wichita rivers in Texas. In both expeditions Dr. Shumard served in the double capacity of physician and geologist besides being in command. Much valuable information was obtained from these expeditions which was made the basis of exhaustive reports to the War Department. In March, 1852, another expedition was ordered by the War Department to explore Red River and Dr. Shumard accompanied this party as geologist, paleontologist and surgeon of the expedition. A joint report of this expedition was published by Dr. Shumard and Edward Hitchcock, then president of Amherst College, the report comprising several comprehensive volumes. In 1855 Dr. Shumard was geologist and surgeon to another large expedition under direction of the War Department to explore a large portion of the plains of West Texas and New Mexico.

In 1858 Dr. B. F. Shumard, president of the Academy of Science at Saint Louis, was named state geologist for Texas and his brother, Dr. G. G. Shumard, accompanied him as assistant and they continued in this work until the outbreak of the Civil War. During their two years connection with the state geological department many valuable surveys were conducted and much data assembled that has proven of the highest importance. Among his most important contributions to science was the discovery of an American substitute for gum arabic. After leaving Texas Dr. Shumard was appointed Surgeon General of the State of Ohio and served in this capacity during the Civil War.

At the close of the war he took up private geological work and was an important contributor to the work of many societies organized for scientific research. Among these was the Geological Society of London and France, the Imperial Geological Society of Vienna, the Geological Society of Hermstadt and the Academies of Science of Philadelphia, California, Cincinnati, New Orleans and others of world-wide repute.

Dr. Shumard was born in Ohio and received his education in the schools and colleges of his native state and Kentucky. He was married at Fort Smith, Arkansas, in 1859, to Miss Belle Atkinson, a native of Saint Louis. Two children were born to them, Carrie, who became the wife of George A. Carden of Dallas and who is now dead, and Malnor of San Antonio, who married Miss Lucy Currier of Dallas.



EYO L. FRITZ, owner and manager of the Fritz Motor Company, Eighth street at Austin, is one of the substantial and progressive tin, is one of the substitute of the automo-

bile business in Wichita Falls. He is exclusive distributer in Wichita, Clay, Wilbarger, Archer and Hardeman counties for the Marmon car, one of the highest grade cars known to the industry. A well equipped service station is maintained and a complete line of parts, tires and tubes for Marmon cars only is carried in stock, thus furnishing Marmon owners an exclusive service of the highest order. Mr. Fritz is a very capable business executive, and in the management and conduct of his business endeavors to render his patrons with a service that is of the highest order and in every way satisfactory, and this policy is making his place of business a popular one among autoists.

Mr. Fritz enlisted in the U. S. Army in July, 1918, trained at Kelly Field in the air squadron and was discharged in February, 1919, after 8 months service.

Before engaging in the automobile business Mr. Fritz followed the railroad business for four years. He is interested in several oil leases and royalties in the oil district around Wichita Falls, and is actively identified with the agencies in that section having to do with the development and growth of that section and of Wichita Falls.

Mr. Fritz is a native of Fillmore County, Nebraska, born in 1894. His father, F. O. Fritz, is a native of Ohio, lived twenty years in Nebraska, eighteen years in Oklahoma, and is now a resident of Wichita Falls, being a retired insurance and automobile man. His mother, who was a Miss Waite before her marriage, was born in Ohio. Their son was educated in the public schools. He was married in 1918 to Miss Lillian Evans, a native of Wichita County. The family residence is at 2011 Tenth Street, Wichita Falls,

Mr. Fritz is a genuine booster for his city and declares it is the best in the State.



B. BINGHAM, a partner with L. K. Bingham, of the Bingham Motor Company, Wichita Falls, is active in one of the greatest industries of the Southwest and

indeed in America. The motor business, unknown practically a generation ago, has grown to bigger proportions than has any other industry in a like Though motor cars are turned out in innumerable quantities every year, still the demand is far ahead of the supply; establishments of this type are especially in demand in the West which is experiencing an unprecedented growth and where commercial activities, as an outcome of the recent oil discoveries, are immense. Especially in demand are cars in such a territory where there are business interests out in every direction from the city as well as a necessity of visiting these centers at any and every hour. In this immense activity in cars and their accessories, the Bingham Motor Co. is a leader. They handle a general line of used cars and are dealers for India and Long Wear tires as well as for general automobile accessories.

Mr. Bingham was born at Central, Oklahoma, in 1892. His father, L. K. Bingham, a native of Kentucky, was in Oklahoma for many years prior to moving to Wichita Falls in 1917. After completing the public school system of his native state, the youth attended the University of Oklahoma. He had hardly started his business when the Flag called and he enlisted in San Francisco for the heavy artillery; after a stay of two months there, he was moved to Camp Mills, then went across to France in August, 1918, and was discharged in March, 1919. It was then that he came to Wichita Falls, entered the oil business until he organized with L. K. Bingham the present business.

On June 9, 1920, at Fort Worth, Texas, Mr. Bingham married Miss Mildred Thomas, a native Texan who had attended school in Oklahoma, they have

residence at 1504 Tilden Street.

Mr. Bingham is an active member of the Elks and was connected with various college fraternities. As he is identifying himself with the life of his city, both in its civic and commercial interests, he and his company will share in the development which is before it and which it is already entering into.



A. DODSON, secretary-treasurer and general manager of the Southern Tire and Vulcanizing Company, Inc., has been identified with the automobile tire industry for

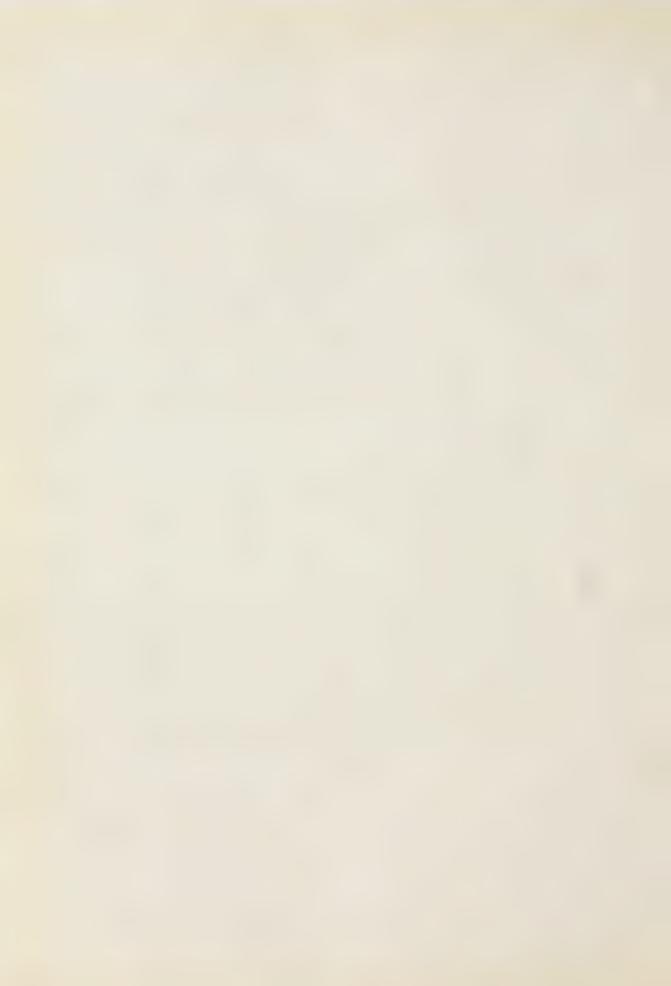
a number of years and is well posted in every branch of the tire business, from the factory to the sales Other members of the company with which he is connected are W. S. Langford, president, and H. D. Hemphill, vice-president. The business was established in 1919 and incorporated in the same year, the capital stock originally being \$10,000. It has been increased to \$40,000. The company is distributor in Wichita County for Firestone tires and tubes and operates one of the finest vulcanizing plants in West Texas. Philadelphia and Standard batteries are also handled and a battery service station is maintained, service on batteries being obtainable from 6 a. m. to 12 o'clock midnight every day in the year.

Mr. Dodson had his first experience in the tire business at Fort Worth, Texas, where he was billing clerk for the Goodyear Tire and Rubber Company, and later had charge of the company's depot branch for a year and a half. He then went to Dallas and became associated with the Firestone people as shipping clerk and then order clerk. His next move was to the factory, where he spent three months studying the manufacturing end of the business. After a short stay at the Chicago branch of the company, he went to Dallas as adjuster for the company, a position he held for nine months. He was then transferred to Houston, Texas, as branch office manager and credit man, but on account of failing health he had to give up this post and go to El Paso, Texas, where he remained only two weeks. He then came to Wichita Falls and became buyer and sales manager for the Motor Supply Company. After a short time with this company he returned to Fort Worth for a short while and then came back to Wichita Falls to become associated with the present corporation. In his present business Mr. Dodson is meeting with splendid success, in fact the business of the concern has already outgrown their present building, 25x85 feet, and plans are under way for doubling their present space.

Mr. Dodson was born in Fannin County, Texas, in 1892, attended the high school and graduated from the Metropolitan Business College at Dallas, Texas. He was married April 4, 1916, to Miss Irene Brennon, and they have one fine son, Herman Andrew, Jr. The family resides at 16061/2 Lamar Street.



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K. THOMPSON, formerly associated with W. Oscar Williams in the ownership of the Williams-Thompson Motor Company, and manager of the company, came to Wichita

Falls in November, 1919, established this business January 1, 1921. The company is distributor in ten Northwest Texas counties for Packard automobiles, maintains a complete parts department, a service department for Packard cars in charge of expert mechanics, and employs a clerical and sales force of six people, one of whom is kept on the road. Although one of the youngest organizations engaged in the automobile business in the city, the company, by reason of the high standing of the Packard car, has already taken its place among the leading automobile concerns of the city and is having a business that is highly satisfactory.

Mr. Thompson is an experienced automobile man, having been connected with the industry in various capacities since 1912, when he went to Dallas and became a workman in the shops of R. L. Cameron. In 1917 he left the Cameron company and went with the Packard company as civilian instructor in army training schools, and was stationed at Lake Charles, La., for seven months, and later in other camps. Leaving the Packard company he went to Dallas and became district manager in Texas for the Bethlehem Motor Company, in charge of the distribution of Bethlehem trucks. In November, 1919, he came to Wichita Falls and until the organization of this company was sales manager for the Lloyd-Weaver Auto Company.

Mr. Thompson is a native of Milano, Texas, born in 1894, the son of O'Neil and May (Looney) Thompson. His father has been a railroad man all his life and is now agent at Mexia, Texas, for the T. & B. V. Railroad, and has been with this road for ten years. He was connected with the Santa Fe Railroad for thirty years. Both parents were natives of Texas. He was married at Dallas in 1912 to Miss Grace Cameron, daughter of R. L. Cameron, of Dallas, a prominent automobile dealer and known throughout the state in the industry. Mr. and Mrs. Thompson reside at 1650 Collins Street, Wichita Falls, and he is a member of Dallas Lodge No. 71, B. P. O. E. He says Wichita Falls is one of the livest cities in Texas and will grow to be one of the most important commercially and industrially.



MENRY M. HUND, associated with J. E. Zihlman in the ownership and operation of the Hund-Zihlman Auto Supply Company, is an outstanding figure in that line of

business in Wichita Falls devoted to the automobile industry, and the particular business of his firm is the distribution of Kelly Springfield tires and tubes, one of the most popular and standard lines known to the trade. They also carry a complete line of auto supplies and operate a modern filling station. They occupy a building 25x110 feet and employ a force of six people. The business was established in September, 1919.

Mr. Hund began his business career with the First State Bank and Trust Company and later went with the First National Bank, starting in as collector and working his way up to bookkeeper during a period of seven years. Quitting the bank in 1916 he engaged in the automobile supply business, which he followed until his enlistment in the army as a private with the quartermaster's corps, January

10, 1918. After a short time in this department he was transferred to the motor transportation corps at Spartansburg, S. C. After being discharged from the service March 25, 1919, he returned to Wichita Falls and established the present connection with Mr. Zihlman.

Mr. Hund is a native of Paxico, Kansas, born in 1893, the son of Joseph and Elizabeth (Stitz) Hund. His father is now a retired farmer living at Wichita Mr. Hund attended the public schools of Wichita Falls, his parents moving to that city in 1902. He was also a student at St. Bozel, in Waco, Texas, and the University of Dallas. In 1920 he was married at Indianapolis, Ind., to Miss Winfred Schatz, daughter of Jacob R. Schatz, and they are pleasantly located at 1715 Ninth Street. He is full of the Wichita Falls spirit and is an enthusiastic booster for his city, believing it has a greater future than any other Texas city.



HAS. W. NOLEN, member of the Nolen-Stringer Automobile Company, 715 Tenth Street, is one of the best known automobile men in Wichita Falls and with his partner,

Lester Stringer, has built up a large and prosperous business in the handling of the Haynes automobiles. The firm acts as distributor in Northwest Texas for both these cars and have dealers in nearly all the towns in the territory surrounding Wichita Falls.

The company has a well equipped, modern garage in addition to its salesrooms and carries a complete line of parts and gives expert service on the Haynes cars. The garage occupies twelve thousand square feet of floor space and is modern in every detail. They have an exceptionally large storage space and employ ten men in the various departments. The company was organized in August, 1919, shortly after Mr. Nolen received his discharge from the

Coming to Wichita Falls in 1907, Mr. Nolen began in the automobile business with W. Newton Maer, owner of the Wichita Falls agency of the Overland Automobile Company. He was first bookkeeper and later salesman and continued in the latter capacity until he entered the army in May, 1917.

Mr. Nolen was a member of the first officer's training camp at Leon Springs. He returned to Wichita Falls and enlisted in the thirty-sixth division and commissioned second lieutenant and sent to France July, 1918. He was later with the 142nd and 144th, Division Headquarters, later being commissioned first lieutenant. He returned to the United States and was discharged in July, 1919.

A native Texan, Mr. Nolen was born in Archer county in 1896 and is a son of W. J. Nolen, well known cotton man of Wichita Falls. He is unmarried and resides at 1693 Tenth Street. Mr. Nolen is a Thirty-Second Degree Mason, a member of Maskat Temple Shrine and holds the position of first lieutenant in the Maskat Patrol. He also is a member of the Country Club, Kiwanis Club, the council of the Chamber of Commerce and is secretary of the Wichita Falls Automobile Dealers Association.



ENRY G. WINFREY, associated with his father, G. H. Winfrey, and his brother, J. C. Winfrey, in the ownership and operation of the Winfrey Auto Supply, is one of

the progressive type of young business men for which Wichita Falls is noted. The business with which he is connected was opened May 1, 1920, Mr. Winfrey and his brother being in active charge of

the affairs of the concern. They occupy a building 25x75 feet, and carry a complete line of automobile supplies, Goodyear and Perfection tires and tubes. In connection they also operate a gasoline and oil station, and run a service car for the convenience of their customers.

Prior to engaging in this business Mr. Winfrey was engaged in farming with his father until 1917, when he enlisted in the medical corps of the ninetieth Division as a private. He was sent to France in June, 1918, and was there just one year, returning and being discharged from the service June 20, 1919. He then came to Wichita Falls and opened an auto supply and tire store at 617 Indiana Avenue, which he operated until May 1, 1920, when his father and brother became associated with him and the firm name was changed to Winfrey Auto Supply.

Mr. Winfrey was born in Wichita County in 1892. son of G. H. and Frances (Koonce) Winfrey. His father, a native of Georgia, was a prominent farmer in Clay County, Texas, for a number of years, and is now living at Wichita Falls, having retired from active business of any kind. His mother is a native of Tennessee. Mr. Winfrey attended the public schools of Wichita and Clay counties, Baylor College and the A. & M. College, taking the electrical engineering course at the latter institution.

The continued advancement of Wichita Falls, Wichita County and the Winfrey Auto Supply are the three things which interest Mr. Winfrey most. He has great faith in his city and county and knows that their growth and advancement will contribute to the growth and advancement of the Winfrey Auto Supply. Consequently he is interested in all the agencies making for a greater Wichita Falls and Wichita County.



ARL C. ECKMAN, associated with Paul J. Van Allman in the ownership and management of the Eckman-Van Allman Auto

Company, 908 Ohio Avenue, distributors for Hupmobile and Peerless Motor Cars and Masten Trucks, belongs to that progressive type of young business men who are making good at Wichita Falls, and his business there is recognized as one of the leaders among the big concerns engaged in the selling of automobiles and trucks. The company controls the sale of the lines they handle in Wichita, Archer, Clay, Baylor, Montague, Young and Jack counties, and a complete service and parts department is operated for the benefit of buyers of the cars and trucks they sell. Their place of business occupies 30x150 feet on Ohio Avenue.

Mr. Eckman is a native of Galveston, born on September 18, 1884, and educated in the schools of that city. He began his business career in the grocery and men's furnishing business, working for a salary and later went into the restaurant business for himself in Galveston. After running this for one year, he sold out and came to Wichita Falls, joining his partner, Mr. Van Allman, in the establishment of the present enterprise.

Mr. Eckman was married at Houston, Texas, in 1913, to Miss Edyth Van Allman, a native of Louisiana, and they have one child, Mildred Branch. The family home is located at 1600 Polk Street. He is a member of the Wichita Club, Kiwanis Club, Merchants Association and Chamber of Commerce, and takes an active part in all movements tending to promote the general welfare of his adopted city.



ILLIAM SCHACK, owner of the W. S. Auto Supply Company, wholesale and retail automobile and bicycle supplies, accessories, tires and tubes, is one of the real live wires

of Wichita Falls, prominently identified with the business interests of the city and a citizen with a heart interest in all affairs making for the betterment of the city along all lines. He came to Wichita Falls in November, 1919, and in April, 1920, established his present business, also opening a branch store at Duncan, Oklahoma. which has been a most successful one, the volume of business for 1920 reaching around \$120,000. Two thousand square feet of floor space is devoted to the wholesale and retail selling of automobile and bicycle supplies, accessories, tires and tubes and a complete line of high grade bicycles is always kept on hand. Two live salesmen call regularly on the trade in the Wichita Falls trade territory and a force of five people look after the office and local sales work.

Mr. Schack has had a very notable career as an electrical and mechanical engineer, and has worked for some of the largest firms in New York State during the past seventeen years. Switch boards in most of the large buildings erected in that state during the past twelve years, it is stated, were designed by him, and in this line of work he is considered one of the most competent in the country.

During the early part of the late war Mr. Schack entered the United States Naval Academy at Indianapolis, Ind., where he was commissioned and placed aboard the Martha Washington as assistant engineer. He made fourteen round trips across the Atlantic, and after the signing of the armistice was discharged in June, 1919.

Mr. Schack is a native of New York City, born in 1888, and attended the public schools of the city. He is a graduate of Pratt's Institute, where he took a special course in electrical engineering.

He has made many friends since locating in Wichita Falls, and he is just as proud of his adopted city as are those who are native born, and is always ready to lend his aid in furthering any movement that will promote the general welfare of the city and its people.



ALTER L. KENT, member of the firm of Kent Bros. & Company, his brother, W. T. Kent, being the second member, is one of

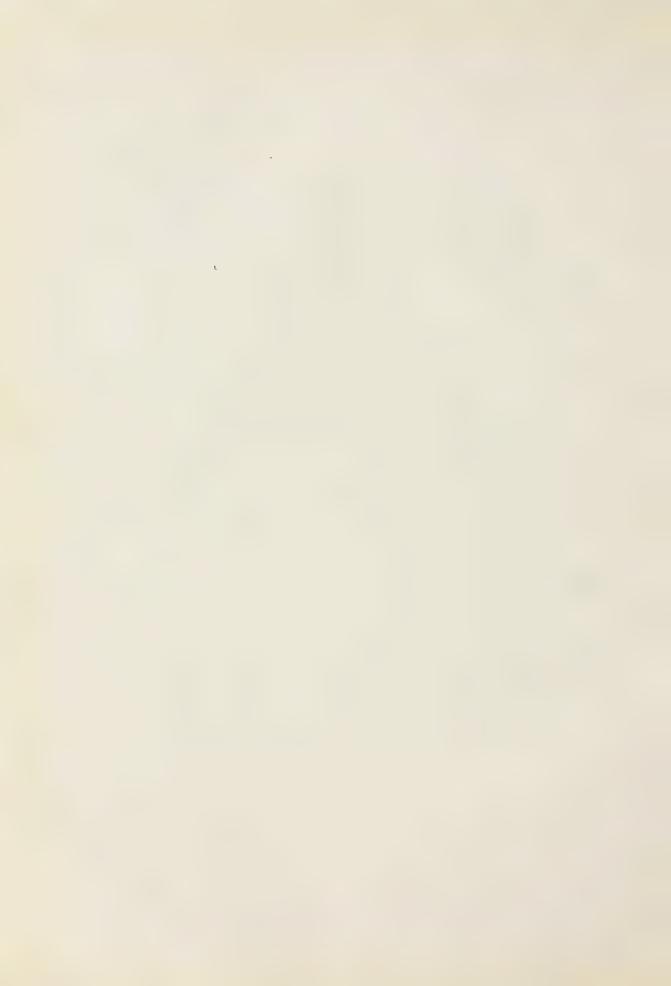
the progressive young business men of Wichita Falls who bids fair to be numbered among the succeessful type of business operatives of that city. The firm was opened for business in November, 1919, and deals in Goodrich, General, Racine tires and tubes, carries a complete line of automobile supplies and operates a gasoline, oil and filling station. They have a garage with a storage capacity for seventy cars.

Mr. Kent has a thorough knowledge of the auto business and understands the class of service that is desired by automobile owners, and his endeavor to give that kind of service is making Kent Bros. & Company one of the big and successful concerns of the city. Their lines of tires and tubes are all of standard makes and the service they give to their trade is in keeping with the quality of the products they sell.

Prior to coming to Wichita Falls Mr. Kent was engaged in the auto rent business at Houston, Texas, operating Kent Bros. Auto Line, and after coming to Wichita Falls he conducted an auto service business until the present business was established.



bad. b. Eckman



Mr. Kent is a native of Huntsville, Texas, born in 1891, the son of W. T. Kent, a farmer. He was educated in the public schools and was married at Houston, Texas, in 1916, to Miss Stella Louise, a native of Illinois. He is a great booster for Wichita Falls and has an abiding faith in its future greatness. Situated, as it is, in the midst of a rich agricultural and stock section, in close proximity to the oil fields, he sees in it a great distributing and market center for all that part of the state.



J. WAELDER, owner and manager of the Franklin Sales Company, distributors of Franklin cars, is a man who can point to a record of successes in several lines of busi-

ness since reaching his majority, and the present business, which he acquired in 1919, is one of them. His sales territory for the Franklin car extends over Wichita, Clay, Archer, Baylor, Wilbarger, Hardeman, Foard and Knox counties, in all of which he has made the Franklin a popular car. The firm operates a complete parts and service department, employing three people in the office and nine expert mechanics in the shop. Mr. Waelder is himself a mechanic and engineer, and personally looks after every job that is brought to his shop, giving his trade the benefit of his knowledge and assuring every customer a maximum of satisfaction.

His first experience in mechanics was with the American Sheet Steel Company of Muncie, Ind., with whom he was connected for three years. This experience was further broadened and enlarged by four year's service with the Indiana Bridge Company. He then returned to Texas, locating at San Antonio, where he tried banking for two years, being connected with the Alamo National Bank. Leaving San Antonio, he went to Houston and became identified with the Houston Overland Company, first in the shops and later as salesman. Leaving the Overland company in Houston after three years' service, he joined the Overland Sales Company at Wichita Falls and remained in the service of that concern for a period of four years. He then went with E. E. Sanders until July, 1920, when he took over the present business. Besides his interests in Wichita Falls he also owns property in San Antonio.

Mr. Waelder was born in San Antonio on April 4, 1884, and was educated at the West Texas Military College. His father, F. J. Waelder, deceased, was a well known attorney of San Antonio and had the distinction of being the man who secured the right-of-way through Texas for the Southern Pacific Railroad many years ago. He is a native of Pennsylvania. Mr. Waelder is a Mason, and is also a member of the Chamber of Commerce, the Wichita Falls Golf and Country Club and the University Club.

ERD MOORE, at Throckmorton and Belknap Streets, Fort Worth, conducts one of the busiest establishments of its kind in Northern Texas, the Mastin-Moore Paint & Body Works, in which Thomas F. Mastin, Jr., is partner. The organization was effected in September, 1920, and its present plant has a floor space of 20,000 feet and keeps in constant service twenty-five employees. Truck and commercial bodies of every type and need are constructed; painting, top building and upholstering are specialties of the Mastin-Moore experts. The automobile industry, taken in its immense entirety, is one of the greatest commercial interests of today. So extensive in its nature, many phases of the business are industries

within themselves. The demand for commercial bodies and trucks in every city is constant and increasing. To this need the Mastin-Moore Paint & Body Works administers with its more than a score of workmen.

Mr. Moore is a native Texan; he was born at Whitewright, Texas, in 1889. The father, T. B. Moore, deceased, was a native of Tennessee who came to Texas in 1865. He was a successful farmer, merchant and cotton man of Grayson and Fannin counties. The mother was Emma D. (Sivells) Moore, a native of Texas. After completing the secondary school system, Mr. Moore entered Grayson College, one of the foremost educational institutions in Texas in earlier days. Here he graduated. His business career began with the Planters National Bank at Whitewright. In 1911 he transferred to Fort Worth where for three years he served with the State National Bank of Fort Worth. He then accepted the position of assistant manager for the Burrus Mill & Elevator Company and continued his services with that organization for seven years. In September, 1920, with Thomas F. Mastin, Jr., he perfected the organization of the Mastin-Moore Paint & Body Works which enjoys one of the best trades in Northern Texas.

In 1915, at Fort Worth, Miss May Herd and Mr. Moore were united in marriage. Miss Herd is a daughter of H. B. Herd, for thirty-eight years banker in Fort Worth, beginning as attorney with the Fort Worth National Bank at its organization. Betty Batsell Moore and Tom Burns Moore are their two children; the family residence is at 1817 Fairmount Avenue.

Mr. Moore is an active and enthusiastic member of the Lions Club of his city; he always throws the full weight of his influence with every worthy civic move. His organization is one of the most efficient of his city and in the commercial life of tomorrow he will be one of the leaders.



A. ABBOTT, associated with his father, E. C. Abbott, in the ownership and management of the Oklahoma Garage, is an Alabamian by birth, born at Point Clair in

1898, and educated in the public schools there. His father is a native of Iowa and formerly lived in Dallas, Texas, where he was a broker and promoter. Mr. Abbott has been engaged in the automobile industry since 1914, and has worked in practically every end of the business. He came to Wichita Falls in November, 1919, and in February, 1920, established his present business with his father as a partner. The business is housed in a building 50x150 feet, and has storage capacity for seventy-five automobiles. A gas, oil and battery service station is operated and a complete line of auto accessories, tires and tubes carried in stock. A well equipped repair shop is also operated with competent mechanics in charge, and the company is distributor for the American Balance Six automobiles, having a territory embracing nine counties.

Mr. Abbott was married in Fort Worth, Texas, in 1917, to Miss Lillian Burnett, a native of the state, and they have one bright little daughter, Helen, 2 years old. The family home is at 1519 Twelfth Street. He takes a live interest in Wichita Falls, thinks it is the best city in the state, even though it is not the largest, and its growth and continued development is a matter of great interest to him.

AUL VON ALLMEN, well known automobile man of Wichita Falls and North Texas, doing business under the firm name of Von Allmen Sales Company, distributers of the

popular Chevrolet automobiles with offices and salesrooms at 807 Lamar Street, Wichita Falls, has been active in civic and business affairs of this city since February 1919. Mr. Von Allmen is a young man, progressive and ambitious, and belonging to that type of business men who are factors in the growth and development of the growing cities of Texas. Until a recent date, he was a member of the Eckman-Von Allmen Automobile Company, leaving this company to take the Chevrolet franchise for this section. Chevrolet automobiles have become standardized and their sturdy qualities have become known throughout the world, now being recognized as the most popular car in its class. Mr. Von Allmen is destined to become a leader in his field.

After studying mechanical engineering two years in the Louisiana State University, Mr. Von Allmen went to work for the Shreveport Electric Light and Power Company of Shreveport, La., and later went to New Mexico, where he worked on his mothers ranch for three years. He spent a short while in Cuero, Texas, and then went to Indianapolis, Ind., where he worked for the Cole, Marmon and National Motor Companies as mechanic, gaining a wonderful lot of experience that is proving very valuable to him in his present business. While with the National Motor Company, Mr. Von Allmen did experimental work on carburetors and made improvements on several different makes of carburetors. In 1910 he went to Houston, Texas, and after seven years there he enlisted in the army in August, 1917, and was sent to Kelly Field, where he was an instructor in the Engineering School, then to the Massa-chusetts Institute of Technology; then to Talliferro Field, Fort Worth, Texas. He was discharged from this service January 9, 1919, and came to Wichita Falls soon afterwards. He was born in Fannin County, Texas, in 1887, and educated in the public schools of Louisiana. His father C. V. Von Allmen was District Road Master for the Gould Roads in Texas and Louisiana.

Mr. Von Allmen was married at San Antonio, Texas, in 1918, to Miss Ellen Gray Muller, a native of the State. He is a thirty-second degree Scottish Rite Mason and Knight Templar and belongs to Maskat Temple Shrine. He is also a member of the Wichita Club, a member of the board of Governors of the University Club and the Chamber of Commerce.

RAN F. HALL is a native Texan, he was born in Franklin County in 1895. His father, E. F. Hall, is a well known drug man of Western Texas, located for years at Spur, The public school system of Mineral Wells,

and Weatherford have both had a share in the education of Mr. Hall and Simmons College at Abilene, Texas, complete the training. Because of mechanical inclinations, the garage business engaged the activities of young Hall as he began his business career and with this work he has continued in various places in Western Texas. His association with an Eastland company which began in 1919 was severed by his coming to Ranger with the Couch Motor Company which organization he left in March, 1921, to begin business for himself. He was a partner of Magness Hall Motor Co., owning the Buick agency and service station until he left Ranger.

At Dallas, Texas, in December of 1920, Miss Cordelia McLourine of Dallas and Mr. Hall were united in marriage. Mr. Hall is an active member of the Elk order of his city. While in Ranger he was a booster for every move that made for the civic improvement of Ranger as well as developed her commercially.



B. SEGALL, manager of the Cut Rate Tire Company, Wichita Falls, is one of the live wires interested in the automobile industry in the city, carries a general line of

automobile tires and tubes, accessories and supplies, and does a volume of business that would be a credit to a man with much more business experience than he has had. His place of business occupies a floor space of 40x125 feet, and a competent sales and clerical force is employed to care for the business, which is growing larger and larger all the time. He has thrown himself thoroughly into the business and club life of the city and is identified with all agencies making for greater progress along all lines. He has just recently reached his majority and this is his first business experience, and it can be said to his credit that the indications are that he will be a successful business man.

Mr. Segall was born in Dallas, Texas, in 1899, son of Simon Segall, who is interested with him in the ownership of the Wichita Falls business. The elder Mr. Segall is a native of Europe and came to this country with his parents when a boy. He has been a merchant in Dallas for many years and is well known there. His son, the subject of this sketch, attended the public schools of Dallas and was an S. A. T. C. at Rice Institute, Houston, Texas, from October, 1917, to November, 1918. He is a 32d degree Scottish Rite Mason and a member of Maskat Temple Shrine, and belongs to the University Club of Wichita Falls. He is one of the live wire boosters for the city and is always ready to put his shoulder to the wheel and do his part in pushing for the further advancement and welfare of the city. He belongs to that type of thoroughgoing young fellows who can't be headed off once they get started toward the goal of a successful business career, and his friends predict that he will make himself a factor in the commercial world.



RANK D. STOUT, of the Stout Storage & Tire Company, Wichita Falls, not only owns and operates one of the largest filling stations in his part of the state but is

unexcelled as a master mechanic in any make of automobile machinery. This is due to the fact that as a lad Stout chose his profession and realized the value of a thorough preparation; accordingly in 1909 he went to Detroit, Michigan, to learn the automobile industry and has worked for the Packard, the Ford, the Hudson, the King, the Regal and the Chaimers factories and went through the various departments of these factories as a student and workman in each one. His establishment on Scott Avenue has a floor space of 13,500 square feet, a storage capacity of 120 cars, he retains four employees and repair shops as well as keeping gas and oil. This business was establihed in July, 1920. The automobile industry is one of the largest of America and still increases in its importance and usefulness each year.

Mr. Stout is a native Texan, born at Longview in 1891. His father, I. H. Stout, was a railroad man. The public schools of his home city provided young



Tauf voul Ulenen



Stout's book training and then he entered into training for his profession by going to Detroit. Here for seven years he trained himself under experts at headquarters for the leading automobile factories. He then came to Dallas, Texas, and for three years was with the Kelley Motor Co., then his work took him to Waco, Texas, from which place he moved to Wichita Falls where he established the Stout Storage & Tire Company.

On October 12, 1918, romance prevailed and Miss Olive Finch, a Texan, became the bride of Mr. Stout at Longview, Texas. They now reside at 2017

Lucile Street.

Mr. Stout is active in the social life of his city; he is a Scottish Rite Mason and a Shriner of the Hella Temple. He has a positive ring in his conviction that "Wichita Falls is the best city in the United States for the young man." And his city is a city of young men, young though some may be gray, as it is a truism that the men of Wichita Falls are all looking forward and this forward look is the surest characteristic of youth.



LEN D. PEELER, cwner of the Locomobile-Cole Company, distributors for the Cole areo-eight cars, established his business in Wichita Falls in August, 1919. His terri-

tory embraces seven countics for the Cole. He employs a force of ten people and maintains a service and parts department. Mr. Peeler is a young man, full of business energy and ambition, and is one of the factors helping to make his city a commercial center of great importance. He began his business career with the Blair-Hughes Wholesale Grocery Company, as city salesman in Wichita Falls, and later went with the National Biscuit Company. He spent a year in the printing business with his brother, and when the call of war was sounded he enlisted, July 17, 1917, in the medical department of the 142nd Infantry, 36th Division, at Camp Bowie, Texas. He went to France as a private, and returning to the United States was discharged from the service June 17, 1919. He was a first class sergeant in the medical department. Returning to Wichita Falls after his discharge, he organized his present business, which he has operated very successfully, and which is growing larger and more important each year.

Mr. Peeler is a native of Wichita Falls, born in 1895, and educated in the public schools of that city. His father, J. D. Peeler, is a former cattleman, and is now a traveling salesman for a mercantile concern. Being single, he occupies bachelor's apartments at 1410 Sixteenth Street, and is a member of the Elks, Wichita Club and Chamber of Commerce. He is a booster for his home city, believes it the best city in Texas, in the best county in the state, and the best state in the Union. He can always be depended on to do his part when it comes to selling Wichita Falls.



J. ABBOTT, a partner in the Meridian Auto Supply & Hardware Company at East Third and D Avenues, Burkburnett, is a leading business man in a city of big business and

men of vision. His establishment was opened by himself and M. Everton, partners, on February 16, 1916, and occupies a floor space fifty by one hundred and fifty feet and is headquarters for automobile accessories, tires and tubes and has in connection a filling station and repair shops as well as carrying a full line of parts and hardware needed. Ten employees are kept in constant service and the

Meridian Auto Supply and Hardware Company hums with a healthy activity in every department. The automobile business in all of its phases is one of the biggest industries of America and is increasing by a myriad-fold every decade and still the demand is not supplied for cars and the business that grows from their needs. Any one of the departments of the automobile business makes a good trade when considered by itself, whether from the viewpoint of filling stations only, accessories only, parts only, or repair work only. But Mr. Abbott and his co-worker combine these four phases into one of the largest automobile businesses in their district.

Rockport, Washington, is the native home of Mr. Abbott. His father, for many years in the cotton manufacturing business, is now retired and resides at McCurley, Texas. As the family moved from the Pacific Coast state during the boyhood of R. J. Abbott and located in Oklahoma, this latter state gave him his education. For his business career he chose the print and wall-paper business and for the ten years from 1906 until 1916 this was his business at Wichita Falls, Texas. He then moved to Burkburnett, establishing the business which has grown to its attractive proportions of today. He has served as chief fire marshall in Burkburnett.

In 1902, at Durant, Oklahoma, Miss Hattie Vandegriff and Mr. Abbott were united in marriage; they have five children, Letha, Lauda Louise, Zella and Reid. The family residence is on Third Street.

AMES CUMMINS RALSTON, associated with his brother, Edward C. Ralston, in the ownership and management of the firm of Ralston & Ralston, dealers in auto accessories, Penn-Vacuum Cup, Goodyear, Firestone and Brunswick Tires and Tubes, also operating a filling station and general repair shop at Iowa Park, Texas, is an important factor in the life and business of his town, serving as a member of the city council and a director on the county school board. The business of Ralston & Ralston was established January 1, 1920, and is managed entirely by Mr. Ralston, his brother, who is a member of the firm of Ralston & Smith, confectioners, giving his whole time to the concern.

Mr. Ralston came to Iowa Park in 1889, and was for sixteen years in the grocery business there as junior member of the firm of Hines & Ralston. When the oil boom came he went into the oil business and was actively connected with the Wichita Valley Refining Company for four years, when it sold out and was liquidated. He then organized his present business with his brother as a partner, and the business for the first year reached encouraging proportions and gives promise of growing larger and larger every year.

Mr. Ralston is a native of Waxahachie, Texas, born Feb. 27, 1885, and educated in the public schools of Iowa Park, in which town he was married December 2, 1905 to Miss Lulu Harbour, an Iowa Park girl. They have two interesting children, Jerome C. and Katherine Sue. Mrs. Ralston's parents were James and Kate (Corridon) Ralston. In fraternal and secret societies he is identified with the Odd Fellows. the K. of P., Dokey, W. O. W., and M. W. A. is also identified with the Young Men's Business League, is a member of the City Council and School Board, worships at the Methodist Church and is assistant superintendent of the Sunday School.

YDNEY A. GAINES, secretary and treasurer Gaines Motor Sales Company, distributers for Gardner Motor Cars and Republic Trucks, Timken, Hyatt New Departure Bear-

ings, Continental and Buda Motor Parts and Alemite Lubricating Systems is a New Yorker full of the Texas spirit, a combination which it is claimed, never fails to make a live wire out of any individual, and the friends of Mr. Gaines say it has certainly proved true in his case. He is one of the big business men in Wichita Falls and his business is one of the big institutions of the city. The company does about \$150,000 in business per year. They have a complete line of parts for standard cars as well as cars and trucks that have no representative here They serve about one-third of the cars and two-thirds of the trucks in Northwest Texas, and have become the leaders in this line in the above territory. Connected with him in the business, which is incorporated under the laws of the state, are his brothers, Milton J., president, and R. G. Gaines, his father, vicepresident, living in Dallas. The business established in July, 1919, and incorporated in August, 1920. It occupies a floor space of 50x150 feet, gives employment to an office and sales force of twelve people and keeps one man on the road covering Northwest Texas and Southern Oklahoma.

After attending the public schools of Dallas and taking a business course in the Y. M. C. A. school, Mr. Gaines engaged in the newspaper and magazine business in Dallas with his brother, Milton, but when the tocsin of war was sounded, both boys gave up their newspaper and magazine and decided to help their country settle the dispute with Germany. In August, 1917, Mr. Gaines enlisted with Co. B, 144th Infantry, 36th Division, stationed at Camp Bowie, and was later transferred to the officer's training school at Camp Pike, Ark., where he was commissioned a first lieutenant in the National Guard. He was discharged from the service January 1, 1919. His brother, Milton, enlisted in July, 1917, with the Motor Transportation Corps of the Rainbow Division and went to France, returning to the United States and receiving his discharge in May, 1919. Both boys then came to Wichita Falls and went into business.

Mr. Sydney A. Gaines and his brother were born in New York City, the former in 1895, and Milton in 1893. Their father R. G. Gaines, is a native of Texas, but for a number of years was engaged in the cotton business in New York City, returning to Texas in 1903. The subject of this sketch is unmarried. He is a 32d degree Mason and a member of Maskat Temple Shrine, belongs to the Wichita Falls Ad Club, Kiwanis Club and the youngest member of the Business Council of the Chamber of Commerce.

RTHUR WOODARD, president and manager of one of the most modern garages in the Southwest, the Winfield Garage and Livery Company, Incorporated, at Eighth and Calhoun Streets, Fort Worth, has built himself

an enormous business and the footprints left by him that led him to success started from the very bottom of the ladder when he first drove a hack years ago in that same city that today regards the hack as antique along side of the twenty-five rent cars in the service of the Winfield Company. The garage of the company which has just been completed is of the most modern ever designed and has a storage capacity of three hundred cars and is strictly a fireproof structure. The ladies rest room

is one of the most magnificent ever installed in a garage.

Mr. Woodard was born in 1869 in Hamilton, Ohio, and his father, A. P. Woodard, an invalid, came to Texas with his fourteen year old son in 1883. He was given a grammar school education in Hamilton, Ohio, and immediately afterwards moved to Texas.

A hack, long extinct, was driven over the streets of Fort Worth when that growing city was yet a babe among the metropolies of the country, by Arthur Woodard for the E. M. Brown Livery Company. He later drove a hack for the G. L. Gause Livery Company of Fort Worth for ten years and was able to watch the steady growth of the town until it became a full-fledged city.

He bought a hack and a team and started into business himself and later enlarged and had a hack stand and livery stable, which handled a large business considering the size of the town at that time. In 1913 he purchased a Ford taxicab, which really started his garage business which steadily grew until the new company was organized in 1919.

The organization took possession of their new building, which has 37,500 square feet of floor space, in 1920 and equipped it with the most modern devices obtainable, including shower baths for the thirty-five employees. Twenty-five Cadillacs are maintained in the livery department of the company. There are wash racks for five cars at one time and large greasing pits. The garage is open twenty-four hours a day, has a retail auto accessory store, and is one of the most complete in the Southwest-the product of a hard worker and a successful man-Arthur Woodard.



H. MARLOW, proprietor of the Marlow Garage, 411-413-415 Commerce Street. has one of the largest establishments of the kind in North Texas, the building oc-

cupying a space 150 by 175 feet, and comprising two full floors. The garage has storage space for from 150 to 175 cars and has an electric elevator for handling cars to and from the second floor.

Besides the storage of cars, the Marlow Garage sells gasoline and lubricating oils, tires and tubes. Kelly-Springfield tires and tubes are handled exclusively and a line of service cars is also main-

Mr. Marlow came to Fort Worth on December 29, 1886, and on August 1 of the following year engaged in the livery business at Weatherford and Throckmorton Streets where he occupied a small shack until it was destroyed by fire in 1891. He then constructed his present commodious quarters and has seen the business grow until it has become one of the largest of its kind in this section of the state.

Mr. Marlow is a native of Greensburg, Indiana, and was born January 10, 1859, a son of James M. Marlow. He was educated in the public schools of Indiana and in 1888 was married at Rush, Indiana, to Miss Lena Miller, daughter of James M. Miller. They have one son, Fred R. Marlow, who is associated with his father in the operation of the Marlow Garage and is now virtually in charge of the business.

An enterprising and progressive citizen, Mr. Marlow has been identified with nearly every movement for the advancement of the city and county since his arrival here.



Sydney a. Daines.





B. ROBERTS, joint owner of the Reliable Service Company, 813 Seventh Street, has been a resident of Wichita Falls only since May, 1920, but during his two years resi-

dence in the city has built up a splendid business and established a reputation for honesty and fair dealing that has won him many friends among those with whom he has been associated. Interested in the business of the Reliable Service Company with Mr. Roberts is C. E. McDonough, his partner.

The Reliable Service Company gives a general public purchasing agents service, buying oil well and general oil field supplies for its clients, and has a force of nine men in the field looking after the interests of the company's clients. The business was established in 1921 and has grown far beyond the expectations of the partners.

Mr. Roberts is a native of Illinois and was born in 1889. He was educated in the public and high schools and also studied civil and chemical engineering. For the past ten years he devoted most of his time to work along this line and as an independent oil operator. He perfected a process for cleaning oil wells of paraffin with chemicals and also developed a chemical process for dissolving drilling tools lost in the wells. He is an expert chemist and has been able to apply his knowledge of this science to the advantage of his clients.

Mr. Roberts is unmarried and resides at 812 Seventh Street.



RED THOM, retired farmer and senior member of the firm of Fred Thom and Sons, 807 Seventh Street, has resided in Wichita County for twenty-one years and is one of

the best known men in this portion of the state. For many years he resided on a farm west of Burkburnett and when the famous wonder pool of the Northwest extension was discovered, his property became too valuable for farming purposes, so Mr. Thom retired and removed to Wichita Falls where he has resided since. On his farm is now located thirty producing oil wells, the royalties from which provide him an abundant income. He is one of the largest individual tax payers in Wichita County.

After removing to Wichita Falls he established the business which bears his name and turned it over to his sons Edward and Alfred, who are in charge. One of the best garages in Wichita Falls is operated by the firm, occupying the entire floor space of a building fifty by one hundred and fifty feet and three stories in height. Six expert mechanics are employed and expert service is given on all makes of cars. The garage has a storage capacity for 150 cars and is open twenty-four hours each day.

Mr. Thom is a native of Germany and came to the United States with his parents when a small boy. He was reared on a farm at Wells, Minnesota, attended the public schools there and conducted a farm until his removal to Wichita County in 1900. He located on a farm of 320 acres west of Burkburnett and resided there until 1916.

Mr. Thom was married at Wells, Minnesota, to Miss Minnie Kaiser, also a native of Germany, who came to America when three years of age. have six children, all of whom are at home with the exception of Edward, who is married and resides at 1404 Lamar Street. Edward Thom is one of the partners in the garage business of Thom and Sons and was educated in the Wichita Falls Burkburnett public and high schools and also took a business course at Dallas. He was married on October 5, 1921, to Miss Treon Mitchum, daughter of Dave Mitchum of Dallas. Other children of Mr. and Mrs. Thom are Alfred, also a partner in the garage, Arnold, Leona, Minnie and Harold the last named a baby of three years. The family resides at 1612 Eleventh Street.

Mr. Thom is a progressive and enterprising citizen and has been actively identified with a number of civic movements during his residence in Wichita Falls.



TANLEY HAMLETT, president of the Hamlett-Tucker Co., auto top shop, Belknap and Commerce Streets, has one of the largest establishments in Fort Worth for making

and repairing automobile tops, seat covers and upholstering of all kinds, and automobile painting. His paint shop has a capacity of 32 cars per month and the top and upholstery department can care for 60 cars. Special attention is given to high class upholstering and trimmings for closed cars. The annual business is running approximately thirty-five thousand dollars and the concern has nine employees and occupies five thousand square feet of floor space

Skilled workmen are employed in each department and a significant feature of the business is the high class work done in both painting and upholstering. It is said that when an automobile has passed through the Hamlett-Tucker Co. establishment it is very difficult to tell it from a new car.

Mr. Hamlett is a native of Texas and was born at Aurora, in Wise County, on January 18, 1886, a son of R. L. and Phebe (Stanley) Hamlett, natives respectively of Tennessee and Kentucky. He was educated in the public schools and attended a commercial college before engaging in business.

He came to Fort Worth in 1904 and has been engaged in his present line of business ever since. He is an expert workman himself and personally supervises the work in the shops to make sure that only the best class of jobs are turned out from his establishment.

Mr. Hamlett was married at Alvord, Texas, in 1909 to Miss Florence Bradley, daughter of J. Bradley, well known Oklahoma farmer. They have two sons, Jim Stanley and Robert Bradley Hamlett.

An enthusiastic booster for Fort Worth, Mr. Hamlett is interested in any movement for the development of the city and is an active member of the Chamber of Commerce, Automobile Owner' Club and Rotary Club. He also is a member of the Knights of Pythias.



OY WALTER KEMP, owner and manager of the Electric Service Company, 3815 Parry Avenue, is also owner of the Camp Dick Garage. The Electric Service Com-

pany was established in 1912 at 204 Bane Street. It is well known that the growth of the electrical business in this territory has been phenomenal and Mr. Kemp's organization has kept up with the general progress his increasing business requiring two changes in location since its establishment. present they occupy a two-story building with a floor space of 10,000 square feet. Mr. Kemp is an expert ignition man and state service agent for Rayfield carburetors and K-W magnetos.

His father, Jasper Kemp, is a retired farmer and the family were living in Wichita, Kansas, at the time of Mr. Kemp's birth in 1880. He was educated

in the public schools of that place and his first position was that of messenger boy for the American Bell Telephone & Telegraph Company of Wichita, Kansas. He remained with this company for twelve years being steadily promoted until at the time of leaving their employ he was division superintendent at Kansas City, Mo. In 1909 the family came to Dallas, where he joined them during the same year, being at that time connected with the Mackay Telegraph-Cable Company, severing that connection in 1912 when he organized his own business.

In 1901 he was married to Miss Florence M. Berrie, of Emporia, Kansas. They have four girls, the family residing at 3815 Parry Avenue. Mr. Kemp is an active Mason, having taken a Master's degree in that organization, and is always interested in anything for the betterment of his adopted city.



HOMAS LIPSCOMB MOORE, southern district manager of the General Tire and Rubber Co., 2109 Commerce Street, manufacturers of tires and tubes, with factory in

Akron, Ohio. He directs the destinies in this section of the country of one of the largest manufacturers of tires and tubes in the United States. The General Tire "Goes a long way to make friends" and Mr. Moore is seeing to it that the people of the Southwest ride on and enjoy good tires. His organization with Dallas headquarters is placing the tire before the people in a most emphatic manner and the factory at Akron, Ohio, ships many carloads into this territory. Mr. Moore has Mexico in his department.

Three men are traveled in Texas, Arkansas, Louisiana, Oklahoma, New Mexico and Arizona; six employees are used in Dallas to attend to the shipping of merchandise. The company has many distributors and more are expected as the factory production increases.

The local branch was established in 1919 and has lived up to the great expectations held out for it.

Mr. Moore was born at Huntland, Tennessee, son of H. R. Moore, one of the best known farmers and lawyers in that section of the country. His mother is Annie Hunt Moore. The Hunt family is one of the oldest and best known families in that part of Texas. He was educated in the Tennessee public schools and at Terrell College. On completing his education he went into the livestock, grain and hay business for himself in Southern Georgia. The tire business soon took his attention and he went on the road for the Firestone Company. His territory included Alabama, Mississippi and Louisiana. He then joined the General Tire Company's staff, traveling over fourteen southern states. He continued in that capacity until he was made Southwestern district manager. Mr. Moore was recently promoted to Southern district manager embracing all territory from Maryland to Cuba on the east coast and all states south of Ohio and east of Mississippi river, including Kentucky, and has added four more salesmen to his force.

Mr. Moore was married to Miss Grace Gordon, daughter of R. D. Gordon, in Tennessee in 1910. They have one child, Lou Nell, eleven years old, and make their home at 3910 Gilbert Avenue.

Mr. Moore believes in Dallas and says that it offers the greatest opportunity of any city in the southwest. He says Dallas is the largest distributing center for automobiles and accessories in this section and is destined to become one of the greatest in the country.



H. McDONOUGH enjoys a wide circle of acquaintances in auto circles, his business travels having taken him through all the states in the Union except the Pacific Coast.

Mr. McDonough came to Dallas as manager of the Southwest for the Firestone Tire and Rubber Company with offices at 2121 Commerce Street. Although the business was established since 1913, with Mr. McDonough's coming he brought with him years of experience and valuable information which like new blood began to course through the veins of the business. It was only a short time after assuming the position of Southern manager that Mr. McDonough was offered the presidency of this portion of the Firestone interests which he accepted and now fills. It takes a matter of 7,000 feet of floor space to accommodate the stock and this is adequate only because the goods are moved so rapidly. Mr. McDonough keeps thirty men on the road in Texas for the branch houses in Dallas, Houston and San Antonio. With keen perception he looks far afield and his vision sees the possibilities in Mexico, our neighbor to the southwest, so this summer finds Mr. McDonough visiting Houston, San Antonio and El Paso en route to Mexico, where, if times are found propitious, he will place men in the Old Republic to represent the Firestone interests. Mr. McDonough came to Dallas to take charge of the business in the southwest and the vast increase in sales speaks in unmistakable terms of what has been accomplished.

Mr. McDonough was born in 1890 and received his education in the schools of Akron, Ohio. His father, M. J. McDonough, is with the Firestone Company, hence it was but natural that the son, J. H., should find his natural bent in the work in which his father was interested. September following his leaving school in 1910, J. H. McDonough went with the Firestone Company at Akron as clerk in the office. He believed that if any man wants to increase his business ability let him prepare himself thoroughly and go right on; and that is the line he pursued through seven years. At the end of that time young Mc-Donough knew the Firestone tire business thoroughly and his efficiency was acknowledged by an offer from the company to make him manager of salesmen for the entire state of Texas. Following this work he was made district manager of the North Central District to Grand Rapids, Michigan, which necessitated his traveling over a large number of states.

When he came to choose a wife Mr. McDonough returned to his boyhood home to select a life companion and there in 1912 he and Miss Helen McGlinn, of Akron, were married. Of this union there are three children, Tom, Ruth and Kathleen.

Mr. McDonough is affiliated with the Knights of Columbus, an organization growing rapidly in Dallas, in both numbers and influence, and is also a member of the Dallas Auto Club.

Since this sketch was written Mr. McDonough has transferred his headquarters to Cincinnati.



A. JACKSON, JR., vice-president and general manager of the Jackson-Stephens Company, Inc., wholesale automobile tire dealers, is one of the city's youngest business

men but one whose efforts have already been crowned with a marked degree of success and of whose future the brightest things are predicted.

A native of Dallas, Mr. Jackson was born June



of L. moore.



Char; Hill

10, 1895. His parents, A. A. and Mary Rose (Williams) Jackson, are early settlers of Dallas and his father, one of the pioneer business men of the city, being now the head of the A. A. Jackson Wholesale Produce Company, the Pure Ice and Cold Storage Company and other large enterprises. Young Jackson was raised in an atmosphere of business and gave early indication of having inherited his father's keen business acumen and rare judgment.

Mr. Jackson was educated in the public schools of Dallas and at Terrell school. From 1913 to 1916 he was connected with the wholesale produce company owned by his father and was one of the company's Dallas salesmen. In April, 1917, he engaged in the automobile tire business and began handling Kokomo tires and tubes.

The Jackson-Stephens Company now has the North Texas distributing agency for Kokomo tires and tubes and all of Texas for the Canton-Blackstone tires. The business was increased until the annual sales are in excess of four hundred thousand dollars and seven salesmen are kept on the road all the time. The organization numbers fourteen people and carries a stock of goods valued at eighty thousand dollars in order to insure prompt shipments to dealers.

On December 1, 1920, Mr. Jackson was married to Zola Blakely and they reside at 4600 St. Julius Drive. Mr. and Mrs. Jackson are very popular in social and business circles as well. He is a member of the Retail Credit Men's Association, the Dallas County Tire Dealers' Association and the Chamber of Commerce. He is a great Dallas booster and believes this is the logical place for the jobbing and distributing center of the Southwest.



HARLES HILL has been identified with the growth of Wichita Falls and Northwest Texas for a number of years and is numbered among the leading business men of

his city. The Hill Auto Supply Company, 813 Ninth Street and 300 Sixth Street, which he established in 1918, carries a complete line of auto supplies, wholesale only. Three salesmen are kept on the road in West Texas and a corps of twelve employees are necessary to take care of the business of the concern.

Prior to engaging in this business Mr. Hill was a leading contractor in Wichita Falls and Northwest Texas, erecting all kinds of buildings, and in 1914 he engaged in the dry goods business, buying in the P. H. Pennington Dry Goods Company. The dry goods business was sold in 1918, when he went into the auto supply business, which he has made a success from the start.

Mr. Hill is a native of Alabama, born on December 31, 1879, son of W. C. Hill, deceased, for many years a prosperous farmer, but retired at the time of his death. He was educated in the public schools of Alabama and after coming to Texas he met and married Miss Zettie Albritton of Wichita Falls, on June 24, 1907. Their home is located at 2406 Eighth Street. He is a member of the Knights of Pythias Lodge.

Mr. Hill is enthusiastic over the future of Wichita Falls and believes it will become one of the leading commercial centers and distributing points in the state. Surrounded, as it is, by one of the best agricultural sections of the state, and in close proximity to the great oil fields, he is confident that its

further growth and development is certain, and he is always ready to lend his aid and influence to all movements working for the welfare of the city.



L. HASKINS, owner of the Republic Service Co., agents for Republic tires and tubes, oils and gasoline, Young and Harwood Streets, established his business after care-

fully considering the future of such an enterprise for five years. The fact that he will do a \$175,000 business in 1920—twenty per cent better than the previous year—proves that he selected well and after selecting conducted his company in an efficient manner. This company finds it necessary to operate four service cars in order to take care of its many customers throughout the county. They are kept busy night and day.

Mr. Haskins has justified his belief that Dallas afforded the best opportunities for a new business. His company has enjoyed unusual prosperity in its less than two years of existence and it bids fair to become one of the staunchest firms in that line.

E. L. Haskins was born in Ellis County, Texas, in 1888, the son of J. W. Haskins a native of Tennessee. His father came to Texas in 1880. He has now retired from active business. The public schools of Ellis County gave Young Haskins his education. He finished school in 1910 and came to Dallas where he was employed by the Harris-Lipsitz Company for four years. He left there to enter the real estate business for himself and after two years founded his present company.

Miss Betty McAdams became his wife in 1917 in Dallas. They make their home at 636 Centre Street, Oak Cliff.

Mr. Haskins is a Mason and member of the Hella Temple and Scottish Rite and York bodies. He is also a member of the Lion's Club. He is an active worker in these organizations and through them has made many close friends in Dallas. He has also taken part in the different activities which have made Dallas "Where Men Are Looking Forward."



L. HAWKINS, partner and manager of the Racine Tire Service Company, Commerce and Market streets, with W. Taylor Jones as partner, runs one of the most progressive

young businesses in Dallas which will do a ninety thousand dollar total its first year. This tire and gasoline station—the Dallas home of the Racine tire and tube—does a splendid trade and keeps three service cars and five employees busy. Fortified with a most intensive and thorough selling experience, Mr. Hawkins has succeeded in pushing his business to the fore and it now occupies an enviable place in the commercial world of Dallas.

After working as a salesman throughout the Southwest Mr. Hawkins decided that Dallas offered the best opportunity for a live wide-awake man so he settled here in 1908. He began his first tire business in 1918 and later helped organize the Security Tire and Service Company. He sold his interest in that concern to organize the present company on a partnership basis and soon acquired the entire stock in the company.

Mr. Hawkins was born in Benton County, Arkansas, the son of J. W. Hawkins who is now living in Illinois. He attended the public schools and later the Texas Baptist University. He started his business career as a traveling salesman for the David C. Cook Publishing Company, covering North Texas

and Southern Oklahoma. He was with several concerns and for two and a half years traveled in North Texas, New Mexico, Arizona and part of Arkansas for the United Shirt and Collar Company. He then left the road and became a salesman for Sanger Brothers. He bought an interest in the Beeman Shoe Co., after serving with them as manager and in 1918 resigned as vice-president to go into the tire business.

Mr. Hawkins is married and lives at 713 West Twelfth Street, Oak Cliff.

He is actively engaged in Masonic work and is a member of the York Rite, and maintains membership in the Dallas County Tire Dealers' Association. He is a York Rite Mason, Knight Templar and a member of Hella Temple Shrine.

OBERT (BOB) WILLIAMS, owner of the Williams Tire and Service Co., distributors of Star Tires and Tubes, oils and gasoline serves hundreds of motorists each day as

they drive by his place at Houston and Jackson streets on their way between Dallas and Oak Cliff. His company carries an extensive line of tires and tubes and other automobile accessories. Seven employes are used in the company's business which is to give prompt and efficient service to the motor traveling public.

Operating two service cars, the Williams company carries assistance all over the county to the Automobile owner who is in trouble. This policy of service has brought big returns and although this is comparatively a new concern it will do a business in 1920 which will go well over the \$100,000 mark which will be unusual for the first year. Mr. Williams, through his banking experience, has made many friends who drive out of their way to take their business to him. He is plain "Bob" to all who know him.

He was born in Waxahachie, Texas, in 1887, son of W. G. Williams, a prominent Ellis County merchant. He attended the public schools in Waxahachie and later was a student of Texas Christian University, then located at Waco. On finishing his college education he came to Dallas and went into the paving business where he remained for two years. He became associated with the Guaranty State Bank and Trust Company as bookkeeper and collector but he was soon promoted to assistant cashier. When that bank was consolidated with the Security National Bank in 1909, Mr. Williams was made manager of the collection department. He severed that connection in 1919 to establish his present business.

He was married to Miss Lucie Chapman, daughter of Mr. and Mrs. J. M. Chapman, of Dallas, in April, 1911. They have a son, Robert, Jr. The Williams home is located at 4626 Live Oak Street.

Mr. Williams is one of the best known young men of Dallas. He is a 32 degree Mason and a Shriner. He is also a member of the Mutual Club, Dallas Automobile Club, Dallas Automobile Country Club and the Dallas County Tire Dealers Association. His activities may not have been so widely heralded as others, but the active and influential business men of Dallas know him well.



L. BALE, proprietor of the E. L. Bale Tire and Rubber Company at 2029 Main street, came to Dallas in 1908 from Alabama, and I from a small beginning has built up one

the largest wholesale tire agencies in Dallas. His Company is distributor for Tyrian Tires and tubes in North Texas and maintains an extensive

force to take care of an ever increasing business. Two salesmen cover the territory and a stock aggregating about thirty thousand dollars in value is carried on hand at all times in order to insure prompt and dependable shipments to dealers in the Tyrian

Mr. Bale is a native Texan and was born in Collin County, December 8, 1884. He is a son of M. F. and Cornie (Fletcher) Bale. His father was a prominent farmer of Collin County for many years but is now retired and is living in Dallas.

Excellent educational advantages were afforded Mr. Bale in the best of private schools and at Highland Home in Alabama. He possesses a pleasing personality and is a natural salesman, the present business of his company being due almost wholly to his perseverance and untiring energy.

Mr. Bale was married March, 1914 to Miss Margaret Laughlin, daughter of J. C. Laughlin, a well known merchant of Dallas. They have one son, E.

After coming to Dallas Mr. Bale was identified for about two and a half years with the Burton Lumber Company and later engaged in the real estate business and operated an auto rent line. In 1914 he entered the retail tire business in which he achieved splendid success and in 1918 began his present wholesale business. His company still looks after its regular retail customers but most of its business is now restricted to the wholesale lines.

That Dallas has a great future as a jobbing center is the belief of Mr. Bale who also thinks the outlook for development of natural resources in Texas is also splendid.

Mr. Bale is a member of the Dallas County Tire Dealer Association, the Merchants Retail Credit Men's Association, Chamber of Commerce and the Mutual Club.



OHN HOENY, president and general manager of the Racine Horseshoe Tire Association of Texas, has more newspaper friends in Texas and Mexico who rejoice

at his success than any other man in the tire business. Sincere, jovial, honest, are all integral traits of his business life and are fine weapons with which to fight one's way in Battles of Business. In 1916 John Hoeny opened this business with a single office in the Sumpter Building and handled it entirely alone, but a few months brought such an increase in orders and their attendant duties that it was necessary to secure assistance. This was done, and still the business grew apace; another and another and then two more employees. It required more money, more additional executive heads to keep up with the volume of business increasing by geometrical progression so Mr. Hoeny formed the association and in 1919 a large location was secured and the business opened up carrying a complete stock of tires and tubes. Their location was advantageously situated for retail service and requests for such from the patrons caused them, in February, 1920, to inaugurate a retail department and it has been a paying proposition from the first. added interest required more workers and the number of employees was increased, men covering the territory of Texas and Southern Oklahoma and New Mexico. 1919 exceeded \$600,000 and increasing all the time.

John Hoeny was born in Southern Illinois in 1860, and educated in the public schools of Effingham, Ill.



Robtevillame



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His father, John Hoeny, Sr., was a well known newspaper man of that section, and on completing his studies the son began work in his father's plant and in eight years he learned everything about the newspaper and job printing business from a guagepin to a Webb Perfecting Press. He then felt himself qualified to establish a business of his own, so came to Texas, bought the Weatherford Sun, a weekly paper and ran it four years when he sold out and bought the Reporter of Abilene and continued its publication for five years. He was local correspondent for the Dallas News while in Abilene and staff correspondent covering that section for Dallas News. By this time, through the columns of his paper and meeting personally the members of the Texas Press Association, John Hoeny had made so many friends that Scarff and O'Connor, dealing in printers' supplies, considered that John Hoeny would make a good traveling salesman. They made him an offer and he went with them from 1895 to 1900. For the next four years he traveled for the Rock Island Plow Company making South Texas and Old Mexico. He began business for himself as manufacturers' agent, selling vehicles and hardware specialties. Upon realizing that automobiles and its adjuncts would be the coming paying business he established himself in that line and with what success has already been stated.

Among his childhood friends in Effingham was Flora Brady, who became "dearer than a friend" as the years passed and in 1878 they were married. To them two sons were born, but each on reaching manhood passed away. The family home is at 30311/2 Bryan Street. In speaking of his adopted home Mr. Hoeny says, "I do not think there is a city the size of Dallas in the United States better located for a distributing center for any business."



R. RICHARDSON, manager of the Western Auto Supply Company, Dallas, has been successfully engaged in that position since the date of his first arrival in Dallas, March

21, 1919. His firm, of which Don A. Davis, of Kansas City, is president, is one of the best known agencies for the distribution of automobile supplies and parts in the United States, where it maintains branches in 14 cities, chiefly west of the Mississippi River. Of these the Dallas branch is the only one located in Texas and employs, under Mr. Richardson's supervision, 25 people. This branch does approximately \$500,000 in business annually.

Mr. Richardson was born in Lawrence, Kansas, in 1892 the son of F. O. Richardson, merchant, who was for many years engaged in general farming, poultry and stock raising and fruit culture. The younger Richardson received his education in Lawrence where he attended the public schools, the high school and business college. When he had finished his schooling he accepted a position with the Santa Fe Railroad as stenographer and in four years time advanced to the position of claim adjuster. This was followed by a term of service in the adjusting department of the Montgomery Ward Company in Kansas City where he remained for one year. At this juncture he secured a position with the Western Auto Supply Company as correspondent and after a series of promotions was sent to Dallas to take the position he now holds for that company.

In 1914 he was married to Miss Lois J. Wiley, of Lawrence, Kansas. They have one child, Jane Esther, aged one year and reside at 4822 Columbia Avenue, Dallas.

Owing to the general character of Mr. Richardson's business he is thrown in contact with a host of automobile owners, drivers of practically every make of car and since he has become a citizen in Dallas he has won a wide circle of friends, as well as customers, for all of whom he feels a strong attachment. Owing to the great opportunities in Dallas for the automobile business, as well as for other lines, Mr. Richardson is making extensive plans for the future of his business, which is already flourishing, and increasing from year to year. Mr. Richardson is an all around man and derives much pleasure from the connections he has made socially as well as in business and is an enthusiastic member of the Dallas Automobile Club and the Dallas Chamber of Commerce.



M. HICKS, is numbered among the younger generation of citizens of Dallas who has taken a keen interest in the advancement of the city as a leader in the Southwest, since his arrival here in 1913.

H. M. Hicks was born in Grayson County, Texas, in 1894; his father, E. H. Hicks, has been long established in the monument business in Cisco and is also interested in Dallas. Mr. Hicks was educated in the public schools of Sherman, Texas, and after having graduated from high school was employed as stenographer for the Texas Traction Company, coming to this company to Dallas in 1913, where he was made head clerk in the transportation department of the company, which position he held until 1915, when he left the Texas Traction Company to go with the Ford Company of Dallas. He organized his own business in 1919, which later became known as the Southwestern Tire Service Company and was located at 1933 Commerce Street. In 1920 Mr. Hicks closed out his business and returned to his former employer, the Texas Electric Railway, as chief clerk of mechanical department.

Mr. Hicks was married to Miss Mammie Gould, of Sherman, Texas, and the couple have two children, Mary Frances, age six and Harry Gould, three years of age.

Mr. Hicks is a Mason, being a member of the Oak Cliff Blue Lodge No. 705, and like all true Texans is a "booster" for Texas, hopes for the rapid development of her vast resources and believes in the ultimate supremacy of his native state.



EVEREUX G. DUNLAP, JR., and JACK R. SWAIN, partners in the firm of Dunlap-Swain Tire Company at Young and Akard Streets, are among the largest distributors

for tires and tubes in Texas, being the wholesale house for the renowned Auburn tires and tubes and local dealers for the Goodrich and Goodyear tires and tubes. Ten employees are kept in constant service by their business which attained the \$100,000 mark for 1920. Two salesmen are kept on the road, covering Texas from Waco north.

Mr. Dunlap was born at Houston, Texas, in 1893, and is the son of Devereux G. Dunlap, deceased, who, during his life time was a cotton man well known to the entire state. After completing the public school system at Dallas Mr. Dunlap graduated from the Terrell School of the same city. From school he followed ranching for ten months in Wharton County, but returned to Dallas to enter the employ of the Robert Nicholson Seed Company where he

remained for eight months and then entered the cotton business with his father. This business was interrupted in 1917 by a call to arms and from the officers' training camp at Leon Springs, Mr. Dunlap was discharged in order to join the Norton Harjes Volunteer Service with the French Army in Ambulance service; on Oct. 4, 1917, he was transferred back to the American Army in the S. S. N section, 642, as ambulance driver and on June 4, 1919, received his discharge from Camp Dix of New Jersey. He returned to Dallas and took over the business of the Dunlap Tire Company which had been established by his father in 1918.

Mr. Swain was born in Dallas, Texas, in 1889. His father, John R. Swain, is a traveling salesman of ability out from Dallas. St. Matthews School and the University of the South gave Mr. Swain his education and from the latter institution of higher learning he received his B. A. degree in 1912. From school he entered the employ of Seay & Hall, Dallas agents for the U.S.F. & G. Insurance Company, of Baltimore. An association that was severed by Mr. Swain's going to France and joining the French army in the World War; on October 4, 1917, he was transferred to the American army, 26th Division, was wounded on June 19, 1918, and after a return from the hospital was transferred to the 82nd Division and later to the 89th Division and later he was attached to the French army going into Germany. He received the D. S. Cross and in June, 1919, received his discharge with the rank of sergeant, first class. It was then he came to Dallas and went into the present business with Devereux G. Dunlap, forming the firm of the Dunlap-Swain Tire Company.

These young men are both "bachelors." Mr. Swain is identified with the Dallas Country Club and the University Club of Dallas; Mr. Dunlap has membership in the Terpischorian and Idle Wild Clubs and resides at 3908 Gaston Avenue. Youthful and progressive and endowed both with winning business ability, Mr. Dunlap and Mr. Swain are leaders in the younger generation of business men.



C. MACBETH, partner with W. E. Z. Grimes in the Standard Auto Supply Co., Inc., automobile supplies and accessories, 301 South Ervay Street, realized that the automotive

business offered a great future for a young man while he was still in high school. As soon as he had secured a good education he entered this field and on October 1, 1920, his firm celebrated its first birthday with a healthy business, and at this time the company was incorporated. Mr. Macbeth becoming secretary-treasurer and general manager. With a splendid location and handling a big assortment of automotive supplies, this company is due to become one of the potent factors in the fast business life of Dallas.

The company does a fine business with the Goodyear line of tires and tubes. They keep a full line of goods in their place which contains about five thousand square feet of floor space. If energy and grit spell much these two young men are going to need larger quarters before very long for they show that they are out to get the business.

Mr. Macbeth was born in Coffeeville, Kansas, in 1896, son of W. W. Macbeth, secretary-treasurer of the Guaranty Securities Company of Dallas. The family moved here in 1898 and the boy was educated in the Dallas schools. On completing his common school course he began work for the Fishburn Motor Co. where he continued until he entered the army to engage in the world war. When he left the Fishburn company he had charge of the parts department which made him very familiar with the automobile supply business.

He went to France with the 133rd Field Artillery as a private. He sailed for France with his command in July, 1918, and returned to this country in March, 1919. He was discharged in April that year at Camp Bowie and immediately returned to Dallas and opened up his present business connec-

He is an active member of the Junior Chamber of Commerce and joins with that organization in its splendid work of building up Dallas.



E. (Jack) SPENCER, vice-president and general manager of the Spencer Co., automobile supplies, Dallas, directs one of the largest automobile accessory distributing

companies in the Southwest. The company prides itself on the fact that it can equip a garage from front to rear with everything necessary to carry on an efficient business. Every conceivable attachment for an automobile can be found among the bins and boxes of merchandise kept in the house. No mechanic wants for any kind of tool or implement needed to carry on his trade after he walks into the Spencer Company house. It is Mr. Spencer's idea and that of his brother, J. E. Spencer, president of the company, to maintain the best equipped accessory and automobile supply house in the country.

The company was first organized under the name of Spencer-Carroll Company at Waco, in 1916. It was changed to the present title when Mr. M. W. Carroll's interest was purchased in October, 1919. In January of that year the business had been moved to Dallas. Its volume increased one-third last year over any previous year and better results are expected on the first of January, 1921. Forty employees are used in the local house and twelve men are kept on the road traveling Texas and part of Oklahoma. The Spencer Spark Splug is sold by the company and all sizes are handled in stock or made to order.

Mr. Spencer was born in Mississippi in 1891, son of G. W. Spencer, planter, now retired and living at De Leon, Texas. He was educated in the Texas public schools and at Baylor University, Waco. On leaving college he entered the banking business at Carbon, Texas. After one year he moved to Stamford, Texas, where he was made assistant manager and later manager of the Stamford Motor Co., Ford agents. He acquired a partnership in the company, then sold out and assisted in forming the Spencer-Carroll Company, the formation of which took less than thirty days. The entire stock of the company was moved to Dallas in 1919. Mr. Dyer was in the U.S. Army for 2 months. He was first lieutenant, 304th Motor Transport, Southern Division, at Fort Sam Houston.

He was married to Miss Lucy Grey, of Dallas, in 1921. They have their home at 3624 Dartmouth Street in Highland Park.

Mr. Spencer is a member of the Dallas Automobile Club, the Dallas Athletic Club and the Elks Club. He takes part in the social as well as the civic life of the city and while still a young man is considered one of the best business executives in the city.



H. C. MACBETH



WES Griner



ILLIAM E. Z. GRIMES, president of the Standard Auto Supply Co., automobile supplies, corner of Ervay and Jackson Streets, is doing his full share of help to build up

the automotive industry in Dallas to where it will represent the largest business in the South. Associated with H. C. Macbeth in this business, he has put his business in one year where the ordinary business would have taken several years to reach. The company handles a very complete line of goods and are agents for Goodyear Tires and Tubes. One man is kept traveling in the field selling dealers and jobbers. Mr. Grimes' experience on the road and with local automobile dealers has placed him in close touch with the business he has chosen and for this reason his company's headquarters have become very popular with automobile owners.

The young men owning this business have one of the best locations in Dallas and their organization is due to prosper and assume the proportions of one of the largest accessory stores in the country. Service is what the company is giving and that is what appeals to the automobile owner.

Mr. Grimes was born in Brandon, Texas, son of B. W. Grimes, retired. He was educated in the public schools at Milford, Texas, and later attended both the University of Texas and the Agricultural and Mechanical College. He left college in 1916 and came to Dallas and went with Thomas Goggan Co., piano dealers. Shortly afterward he started his automotive education with the Burton-Rountree Co. and was later with the Dallas Motor Sales Co. He left Dallas in 1917 and worked in Detroit a short time before joining the army.

He enlisted and was attached to the Twenty-seventh Division, Company A, 102nd Ammunition Train. He was immediately sent to France where he saw active duty for some time. He entered as a private and was discharged a truck driver in May, 1919. Six months after leaving the army he engaged with Butler Bros., selling auto accessories and tires and left them to organize his present business.

Mr. Grimes is a Mason and a charter member of the Century Club and was pledged to the Chi Phi fraternity while at the University.



B. MANGUM, now branch manager of the Michelin Tire Company of Texas, with offices in Dallas, has been with the firm since 1911, and his promotion has been of the

rapid fire order for in this short time he has achieved to his present position. He is considered authority on tires and is one of the best known men in the auto tire business of Dallas. The business furnishes an interesting study for it has been one of constant increase. Mr. Mangum's first connection with the Dallas firm was as office manager and on January, 1920, he was promoted to branch manager. The business was first established in 1910 at 1715 Jackson Street, occupying one floor, 40x75 feet, which in a few years became inadequate and was moved to its present location with a floor capacity of 5,000 square feet, which is more commensurate with their needs. Mr. Mangum has six employees in his office and keeps an equal number on the road covering all of Texas except the extreme southwestern part. By the methods Mr. Mangum employs the business has increased 33 1-3 per cent in 1920 over what it was in 1919. In this district he has 275 live agents, all good sellers of Michelin tires and tubes.

Mr. Mangum is a native Georgian, his birth place being Atlanta in 1887, and he gained his education in the public schools of that city, graduating at the high school. The following October, 1902, he accepted a position as clerk in the transportation department of the N. C. and St. L. Railroad, remaining three years, followed by four years with the Louisville & Nashville Ry. On resigning the latter position he did so to enter the shipping department of the Michelin Tire Company at Atlanta. This place was offered him as a result of his expert knowledge in railroad shipments, he was considered authority on routes and rates and knew the shipping end of the business in all its details, and indeed the shipping department in a Michelin establishment is an artery as it were of the business. For five months he directed this department, where he trained a corps of assistants. He then filled the position of assistant manager of Atlanta offices one year, when he was asked to take the branch management at New Orleans, La. Two years he gave an added impetus to the business in that section, at the end of which time he was requested and did come to Dallas to assist in putting the Texas business over.

C. W. Mangum and Martha (Cook) Mangum were natives of that state. The elder Mangum was also connected with the railroad interests for several years, and for eight years served as sheriff of Fulton County, Georgia.

L. B. Mangum and Miss Lois Day, daughter of J. W. Day, of Athens, Georgia, were married in Atzlanta in 1911. They have three children, Martha, Adeline and L. B., Jr., aged eight, five and three years, respectively.

Mr. Mangum holds membership in the United Commercial Travelers, Dallas Council No. 62.



ILLIS (Will) E. LOONEY, owner and manager of the American Tire and Vulcanizing Company, Dallas, as one of the organizers and directors of the Dallas County Tire

Dealers Association and as a stock owner in several tire and vulcanizing companies of Dallas, holds a prominent position in that line of business activity in that city. Mr. Looney has devoted several years of his life to the study of the tire and vulcanizing business and is now regarded as well accomplished in that field.

The American Tire and Vulcanizing Company was established in Dallas in 1917. The building of the company, which is located at 2100 Main Street, has a floor space of thirty-five hundred feet. The concern has the agency for the American Akron tires and tubes, of which it always carries a complete stock of new products. It also specializes in retreading and tire repairing, being equipped so as to be able to vulcanize any size tire manufactured. Seven men are employed by the company in order to assure good service to its patrons.

Born in Merkel, Taylor County, Texas, Will E. Looney is the son of H. R. Looney, deceased, who was a farmer. The younger Mr. Looney was educated in the public schools of Merkel and Snyder, Texas. He left school while still a boy and went to California, entering the printing business at Los Angeles. Some time later he went to Denver, Colorado, and later returning to Dallas, was employed by the Johnson Printing and Advertising Company as a traveling salesman with Texas as his territory. Most of the work done in this capacity was on College and High School Annuals and after seven

years as a salesman he resigned and began his career in the tire business, being associated wth the John H. Dunn Tire Company of Texas, which he had a part in organizing. Mr. Looney still has an interest in the John H. Dunn Tire Company and is its vicepresident.

Mr. Looney married Miss Cliffie Burkjolder, of Dallas in 1907. Mrs. Looney was born in Parker County, Texas, but was educated in the public schools of Dallas. In fraternal affiliations Mr. Looney is a member of the Masons, 32d degree Scottish Rite and the Hella Temple Shrine. He is also a member of the Dallas Rotary Club, Dallas Athletic Club, Koon Kreek Klub, Chamber of Commerce, Dallas County Tire Dealers' Association and the Dallas Automobile Club.

Soon after the United States entered the world war Mr. Looney volunteered his services and joined the Marine Corps, being sent to Paris Island, South Carolina. His ability to adapt himself to his new work was revealed by his promotion to instructor on the rifle range. Several months after the cessation of hostilities he received an honorable discharge in March, 1919, and resumed his civil life in Dallas.

A man of practical business experience, of wide acquaintance and of unusual business ability Mr. Looney has been very successful in his activities, not only of a business nature but also those in the advancement of the best interests of his community.

J. KOLASKI, owner and manager of the K. C. Tire and Vulcanizing Co., tire agents and vulcanizers, Dallas, opened up this business because he had followed it through the

Fisk Company's plant from beginning to end. His company now operates one of the most complete automobile tire vulcanizing shops in the entire Southwest, occupying 25x100 feet of floor space and employing five expert tire workers. The company is capable of repairing any size tire from three to eight inches and retreads them, vulcanizes them or builds them over again.

Mr. Kolaski traveled over the United States with the Fisk Company and decided that Dallas was the logical place to open an efficient tire repair business. He established his business here in 1915 at 2028 Main street with a space sixteen by eighty feet but the demand for his services was so great that two years later he was forced to move to his present location where he would have larger quarters.

Mr. Kolaski was born in Cleveland, Ohio, May 3, 1883. His father, M. Kolaski, moved to that city in When he left the Cleveland public schools, young Kolaski entered the army, enlisting in the Twenty-first Field Artillery. Upon receiving his discharge as sergeant in 1907 he entered the employ of the Fisk Rubber Company, Chicopee Falls, Mass.

He started in the finishing department and after working there a year and a half the company sent him to San Antonio where he was made adjuster and foreman of the vulcanizing department. The following years found him establishing vulcanizing departments in other Texas cities. When the Fisk company decided to discontinue the vulcanizing business Mr. Kolaski bought the Dallas shop and started in business for himself under his present firm name.

He was married to Miss Ethel Pearl Contrell in San Antonio, November 24, 1909. They make their home at 1000 North Bishop Avenue, Oak Cliff.

Mr. Kolaski is a member of the Mutual Club and takes a prominent part in that organization's activities.



P. PARKER, of Dallas, specializes in the distribution of tires, tubes, auto accessories, and in tire vulcanizing, and had a record for reliable, high class service based on a thor-

ough working conception of the latest methods and equipments.

Since beginning operations about two and onehalf years ago a well conducted and flourishing business has been carried on entirely under the direction of Mr. Parker who has all work done in the shop, a twenty-five by fifty foot enclosure where may be found a complete stock of all sizes of tires and tubes, and related lines, also a vulcanizing equipment together with the necessary vulcanizer's supplies. Two experienced mechanics are employed and the best possible shop service is maintained.

R. P. Parker was born in Princetown, Kentucky, in '79. While he was a boy his father, J. T. Parker, came to Texas and conducted a farm near El Paso. He received his education in the public schools of Georgetown. On leaving school he began work in bakery shops, following this line for eight years, when his knowledge and experience enabled him to open up a bakery of his own in Waco which he eventually sold at a good profit after first building up an excellent trade. At this time he decided to come to Dallas to engage in the auto tire and vulcanizing business, which led up to his ownership of the shop he now conducts.

Six years ago his marriage to Miss Maude Hart, of Michigan, took place in Dallas. They have two children, R. P. Junior, and Adeline, aged two and five years respectively, and reside at a suburban home at Bronx Park. Mr. Parker has firm faith in Dallas the city of his choice, as the business center of the Southwest and in the exceptional opportunities it offers to all branches of the automobile industry.



O. RIKE, manager Lone Star Service Station, 1208 Commerce Street. Mr. Rike employs two service cars and five employees to carry on his business and his equipment will

take care of any size tire or tube manufactured. Mr. Rike is trying to get the automobile owner of Dallas to see that a tire is not gone when it breaks or blows out. Many persons are too willing to go to a service station and purchase a new tire when one which has been driven for some times goes out. Mr. Rike says he can save almost anything in the shape of a tire and that owners would be greatly surprised at the added mileage that it is sometimes possible to get out of a reconstructed rubber casing. The vulcanizing business, he says, has never been fully understood and that automobile owners of the better type have often scorned having a tire gone over. This is a mistake for often a defect will cause a bad blow out when the remainder of the tire is in very good condition.

Mr. Rike is a native Texan, having been born in Farmersville in 1890, son of G. W. Rike, a merchant and native of that city. He was educated in the public schools, the Peacock Military School of San Antonio, A. & M. College, North Carolina, Greenville Burleson College and Toby's Business College, Waco. The following years he was in business in Fort Worth, Muskogee, Okla., and traveled the states of Texas and Oklahoma until several years ago when he worked to Dallas. He entered the tire business



Cl Gooding



Dudley Ells

about six years ago, being affiliated with the International Rubber Co. in the selling and repairing business. He remained there four years until he formed the M. O. Rike Company in 1918.

While working in Muskogee Mr. Rike met Miss Mabel Swift and in 1914 she became his bride. She was the daughter of Frank T. Swift, of that city. Mr. and Mrs. Rike have one child, M. O., Jr., and they make their home at 6016 Palo Pinto Street in Belmont Place.

Mr. Rike is a Mason and a member of the Dallas County Tire Dealers' Association.

UDLEY ELLIS, owner of the Ellis Filling Station, 414 Avenue C, Burkburnett, Texas, is a leader in his trade and from his plant, which was established in September, 1920,

he has turned out a volume of business of \$40,000 in slightly less than a year. He handles the Miller tires and tubes, well-known and popular with automobile owners everywhere, and the famed Veedol and Mobile oils; a general line of all accessories are kept in stock for his extensive trade. The automobile business in all of its phases is one of the immense industries of America. The motor car and its needs are known to every nook and corner of the country and this supply of motor products is increasing a myriad-fold each decade and yet does not equal the demand. Mr. Ellis and his establishment with two employees in constant service are kept busy in sharing this activity in their section.

Mr. Ellis is a native of Illinois, born in the city of Chicago in 1886. Dr. Cary B. Ellis, a native of Missouri, a graduate of Rush Medical College of Chicago, is his father, and his mother, Belle Dudley, is a native of Galesburg, Ill., the daughter of Ed. Dudley, she was a graduate of Knox College. The public school system of Illinois gave Mr. Ellis its best and then he entered the business world, becoming affiliated with some of the activities of the World's Fair at San Francisco which retained his services through the long period of preparation for the fair and to its close in 1915. He then went to Portland, Oregon, where he was for two years in the dairy business. He then located in Washington, D. C., for a while and from there went to a plantation near Selma, Alabama, as herdsman for the Honorable South Trimble-at that time clerk of the House of Representatives. From that work he came to Texas in March, 1919, locating at Burkburnett where he had charge of and was interested in a number of leases in Burkburnett. Granfield, Okla., was the scene of his activity for a while but Burkburnett won him back. His present day business was established in September, 1920.

In 1911 Miss Marie Loring became the bride of Mr. Ellis. John Dudley is their son and the family reside on Avenue D.

Mr. Ellis was with the United States navy for eight years, serving on the dreadnaught Florida. He received his discharge in 1915. Since coming to Texas, he has identified himself with one of the coming cities of the Northwest, and, like his fellow townsmen, is a staunch believer in the future of Burkburnett.

Mr. Ellis has been elected to the city council and at present is running for mayor of the city of Burkburnett. He stands for Good Roads and Schools and is a very active member of the Chamber of Commerce and other civic organizations which tend toward building up his city.



AMUEL L. NEILSON, partner and manager of the Neilson Rubber Co., distributors of Quaker tires and tubes, operates one of the longest established filling stations and ac-

cessory stores in Dallas. For five years he has been doing business at the same stand and his customers would feel lost without him there. He has installed storage for handling gasoline in car load lots and sells this product in wholesale quantities to dealers in Dallas. Both locations are given all the business they can attend to. Aside from handling tires and tubes the company distributes many gallons of gasoline and oil and in addition carry a complete line of lamps, other electric goods and rubber sundries. There are ten employees with the local companies and two men are kept on the road traveling the territory north of Waco selling Quaker tires and tubes. Mr. Neilson was born in the "Show Me" state,

having been born in Versailles, Mo., in 1883. He attended the public schools there and later went to Kent University in St. Louis, where he was given his A. B. degree. He practiced law when he first left college and hung up his shingle in St. Louis. After three years at the bar he entered the sales department of the Lee Tire and Rubber Co. and later was with the Quaker City Rubber Co. of Philadelphia as traveling salesman. He was sent to the Dallas territory and he became so imbued with the spirit here that he decided to open up here for himself. It was in 1916 that he established the present com-

He acquired some leases in the oil fields before the boom was well under way and is one of the fortunate few of the oil business. He is also interested in an oil refinery which is doing well.

Mr. Neilson is a member of Hella Temple of the Dallas Shrine and continues to hold his membership in the Masons of Philadelphia. He is a member of the Lions Club and the Dallas Automobile Club. He is a supporter of the Republican party and hopes to see Texas with a Republican governor before so many years have gone by.

He is deeply interested in the growth and success. of Dallas and gives much of his time and money for the upbuilding of the city.



A. PEAVEY, president of the Peavey Rubber Company, Pearl and Marilla Streets, came to Dallas from Saint Louis in 1904 as state agent for the Racine Rubber Company, handling Racine tires and tubes and tire ac-

The company carries normally a stock of tires and tubes aggregating in value \$150,000 and owns its own two-story brick building with 20,000 square feet of floor space. The organization employs 27 people, including nine salesmen and is easily one of the largest distributing concerns of its kind in the

cessories in Texas, New Mexico and Old Mexico.

Mr. Peavey was born at Bangor, Maine, April 2, 1872, a son of Chas. A. and Martha (Howard) Peavey. His father was a well known manufacturer, making the Peavey Cant-Dog and the Peavey axe, both inventions of his great-grandfather, Daniel Peavey. The early education of young Peavey was secured in the public schools and in 1891 he gradu« ated from the Bangor high school, later attending Philips-Exeter College and Harvard University. He studied medicine at Harvard from 1897 until 1900, planning to take up medicine as a profession but later concluding to enter the commercial world.

In 1900 Mr. Peavey came to Chicago and became identified with the Maryon and Wright Tire Company, remaining with them until 1903 on a salary basis and then arranging to enter business for himself in Saint Louis on a commission basis. After establishing the Saint Louis branch he looked after the business of the company in Texas and in 1909 established the first branch house handling tires and tubes in Dallas. When the Morgan and Wright Company was absorbed by the United States Tire Company in 1912 he went with the Racine people and has been handling their product since.

Mr. Peavey is a stockholder in the Racine Rubber Company and a director of the Security National Bank of Dallas. He has unbounded faith in Dallas and its tributary territory and expects Dallas some day to be the largest city in the United States west

of Chicago.

On June 21, 1919, Mr. Peavey was married to Miss Louise Campbell of Sangerville, Maine, a daughter of David R. Campbell, a prominent woolen manufacturer of Sangerville, now deceased.

Mr. Peavey is a thirty-second degree Mason, a member of Hella Temple Shrine and of the Knights Templar. He also is identified with the Chamber of Commerce, Dallas Country and City Clubs and Lake-

wood Country Club.



C. MYERS, formerly a partner with Glenn F. Connor, of the Connor-Myers Automobile Company, is not only one of the best known and biggest business men of his city,

Wichita Falls, but is known over an extensive area of the Northwest as the biggest dealer in tractors, steam engines, parts for same and the J. I. Case automobile as well as maintaining one of the largest local garages and filling stations known to his city. The Connor-Myers Automobile Company has headquarters on Ohio Avenue of 15,000 square feet; here are repair shops, washing and greasing facilities, as well as gasoline and oil and tires, tubes and all needed accessories. Twelve employees keep up the Connor-Myers service twenty-four hours a day. Farm machinery and accessories are carried by the firm and Case tractors Nos. 1018, 1527, 2240. The firm was established in July, 1920, by its present management.

Mr. Myers is a native Texan; he was born in the northeastern part of the state in 1890. J. C. Myers, a prominent newspaper man of Pittsburg, Texas, was his father. The high schools of Texarkana provided the book education of young Myers and then he began his career as a cotton man which lasted for two seasons in Pittsburg, Texas, Durant and Waurika, Oklahoma. This activity was interrupted by a call to arms and on May 1, 1917, he enlisted in the 133rd Artillery; he was made band master and as sergeant served in France. His discharge came on April 4, 1919. In less than a month, he had located in Wichita Falls where, with Wm. E. Connor, he established the Connor-Myers Automobile Company in July, 1920.

On October 30, 1920, Miss Christian Holmon, daughter of J. M. Holmon, banker and hardware merchant of Pittsburg, Texas, became the bride of Mr. Myers. They now have residence at 1204

Tenth Street.

Mr. Myers is an Elk and is known in the social and civic circles of his city as well as in the realm of business. But in the latter realm he has met with a large success which is not limited to his local city but extends over northwest Texas.



V. MOORE, sales manager of the India Tire and Rubber Company, factory branch and headquarters at 408 Masten Street, is one of the leading tire men in Dallas and is

well known throughout the Dallas trade territory, as distributors of tires, pleasure cars and service trucks and the company supplies a large amount of goods throughout their territory of Texas, Oklahoma and Louisiana. They have three active salesmen on the road to take care of their trade.

Mr. Moore is a blue grass Kentuckian, born at Mayesville, Kentucky, in 1886. He obtained his education in the school of Mayesville and Cincinnati and finished with a thorough course at Nelson's Business College in the latter city. On concluding his business course he accepted a position as bookkeeper for A. Booth Company, of Nashville, Tennessee, dealers in fish and oysters, where he remained one year. The following year he filled an office position with the C. H. D. railroad in Cincinnati, Ohio. Then close confinement of office work proving irksome, Mr. Moore went to Missouri and for two years lived in the open and enjoyed good health and freedom of ranch life and its pursuits. His next business was a broad one, necessitating travel and contact with the business public which was to Mr. Moore's liking, and as a traveler for the V. M. A. A. Company, Incorporated, of Kansas City, Mo. He made ten states bordering on Mississippi, viz: Iowa, Nebraska, Kansas, South Dakota, Arkansas, Texas and Oklahoma. The Goodrich Rubber Company being in need of a capable man for their Fort Worth office, they offered Mr. Moore the position of branch manager, which he accepted, located in Fort Worth and remained one year with them but severed his connection at the conclusion of the year and assumed charge of the McGee Rubber interests in Fort Worth. One year later he came to Dallas, where he continued in the tire business.

In Saulsbury, Missouri, in 1914, the marriage of C. V. Moore and Miss Mattie Neal was solemnized and in Dallas they make their home at 117 North Crawford Street, Oak Cliff.

Although not now traveling so extensively as heretofore, yet Mr. Moore retains his membership in the United Commercial Travelers Association.



ALPH S. WILLIAMS, formerly president and manager of the Texas Tire and Rubber Company, Incorporated, 111 East Second Street, Fort Worth, has for the past six

years been engaged exclusively in the rubber and tire business. Before that time he was in the drug business, at Dallas. January 1, 1921, Mr. Williams severed his connections with the Texas Tire and Rubber Company and on February 1st opened up the Williams and Dodd Tire Company at 204 East Weatherford where he handles all standard make tires and does a general vulcanizing business, also handling a complete line of new accessories.

A native son of Texas, Ralph S. Williams was born in the city of Dallas in 1892. He is a son of J. O. and Ida (Albright) Williams, both of whom came to this state about 1870 and located at Dallas. The younger Mr. Williams received his early educational training in the public schools of his native city. After finishing school he entered the drug business and later became a traveling salesman for a photo supply house of Dallas. In 1914 he was employed in the stock department of the Goodrich Rubber Company. Later he was sent to Fort Worth



O.C. Myers



6 J. Williams

as operating manager of the company at that place, which position he held until September of 1917. He was then employed by the Texas Tire and Rubber Company as one of their salesmen, which position he held until 1920 at which time he organized that firm and bought out the firm for which he was previously working.

In 1914 Mr. Williams married Miss Freda Donnelly, daughter of John Donnelly, deceased, at Dallas. They have their home at 2824 Lipscomb Street, Fort Worth. In fraternal circles Mr. Williams is a Master Mason and a member of the Pentagon, Num-

ber 1080 of Dallas.

Through his efficient management Mr. Williams is rendering the motorists of Tarrant County a great service; a firm believer in the continued greatness of his adopted city he ably represents that class of citizenship which is highly desirable.



T. WILLIAMS, owner and manager of the C. T. Williams Auto Top Works, Seventh Street, has been identified with the automobile industry in Texas ever since it was an

industry, and enjoys the distinction of being one of the first auto top builders in the state. For thirty years he was engaged in the carriage industry, and when the automobile industry got under way he quit the carriage business and took up automobiles. He operated in Dallas, Texas, from 1909 to 1918 as a partner with his nephew, T. C. Williams, leaving there to locate in Wichita Falls. He has a place of business 50x100 feet, employs six people, and builds tops and seat covers and painting all kinds of automobiles, besides giving a great deal of attention to repair work. He is an experienced workman and takes a pride in turning out the highest class product, not being satisfied with anything but the best. His business here was established in 1919, and is one of the substantial industries of the city, enjoying a large and profitable business.

Mr. Williams was born in Canada in 1860 and was educated in the schools of that country. He married in 1892, taking Miss Alva C. Clapp, a native of Tennessee, as his wife, and they have five interesting children, Mary, Lelia, Thelma, Charles and Alvin. The family home is at 1415 Haynes Street. He is identified with the Woodmen of the World in Tennessee and is a member of the American Inventors' Union. He is an interesting gentleman, has traveled extensively and is an enthusiastic booster for his city.



RVIN L. BLUM, of the Blum Auto Supply Company, also wholesale dealer for Mobile oil for Burkburnett, at 203-205 West Main Street, Burkburnett, is among the most

progressive of those who minister to the thousand needs of the motorists. Tires, tubes, valves, any automobile accessory, road service, automobile service and the repair of any make of machine that may need help-constitutes the splendid line-up of service given by Mr. Blum and his firm, a partnership organization. The automobile industry in all of its phases is one of the biggest businesses of America. There is today no nook or corner which does not know the motorist and his need and especially in territory of vigorous commercial life is the demand for cars, car accessories and car service constant and growing. The Blum Auto Supply Co., in a plant 48x86, is helping in a large way to care for this demand in what is one of the most progressive districts of the state.

Mr. Blum was born in Belleville, Illinois, in 1892. His father, Louis Blum, is a partner of the Blum Auto Supply Company. His native city with its public school system gave Mr. Blum its best in popular education and just as he was arriving at manhood the family came to Texas; accordingly, the Brantley-Draughon Business College, of Fort Worth, Texas, prepared him for the business world with the best modern training. His first work was as night ticket agent in Burkburnett; then he became assistant yard manager and later became affiliated with the Farmers State Bank where for two and a half years he was assistant cashier. This service was interrupted by a call to arms and on June 28, 1917, he enlisted in the 133rd Artillery, Battery C, Division Thirty-six. In this capacity he did actual service in France. On April 3, 1919, at Camp Bowie, he received his discharge. He then was chosen as paying teller in the National Bank at Wichita, a position he left to enter the oil business actively in Burkburnett. On September 15, 1920, he started his present activity.

On October 13, 1918, Mr. Blum and Miss Minnie Lewis were married at Wichita Falls; they now have residence at Burkburnett. Mr. Blum is a Scottish Rite Mason and a Shriner at the Maskat Temple; he is active not only in the commercial life of his city but in its social and civic life as well and believes thoroughly in the future of Burkburnett in which he will have a share.



HAS. A. RAY, partner in the ownership and management of the Oil Well Supply House and the Filling Station at 112 West Main Street, Burkburnett, in the firm of Henry

M. Ray & Son, is one of the progressive younger business men in his city, a city of great commercial activity and rapid growth. The business was established on October 1, 1919, by Henry M. Ray and carries a general line of oil well supplies, engines, jacks, boilers, parts—using three employees in this department—and a general line of automobile supplies and a filling station.

Mr. Ray was born in Joplin, Missouri, in 1898. His father, Henry M. Ray, a native of Missouri, is an oil and zinc driller of experience who has been engaged in that activity in Missouri, Kansas, Oklahoma, Maryland and Texas for the last twenty years. In May, 1919, he came to Burkburnett, Texas, and after spending a few months in the drilling business established the firm of Henry M. Ray & Son with its present-day attractive volume of business. The mother, Maude (Morgan) Ray, is a native of Missouri also. After completing the high schools of Joplin, Mo., Mr. Ray entered the employ of the Joplin National Bank but soon left that employment to enter the work of his father; he did zinc drilling in Kansas and Oklahoma and from these fields was called to arms, enlisting in July, 1918, at Kansas City, Mo., with the Marines and was stationed at Paris Island in South Carolina. Later he was moved to Quantico, Va., then to Maryland for civil service work and on August 30, 1919, received his discharge as a first class private.

In Joplin, Mo:, in 1917, Miss Clara Bell became the bride of Mr. Ray. She is the daughter of C. D. Bell of Missouri but more recently of Los Angeles, Calif. Chas. A. Ray Jr. is their son. Mr. Ray is a Mason and is identified with the Chamber of Commerce of his city.

ENCYCLOPEDIA OF TEXAS



T. WILLIAMS, partner in the organization of the C. A. D. Gas Stations, 301 C. Avenue, Burkburnett, Texas, is one of the most extensive dealers in tires, tubes and automo-

bile accessories as well as gas and oil in his part of the busy and fastly moving Northwest. The automobile industry, in its many phases, is one of the largest industries of America. Especially in the northwest district, a territory of big business, heavy traffic and many cars, is the demand not only for cars but for the tires, tubes, and every accessory of the automobile in big and increasing quantities. This firm was organized September 1, 1920, and C. A. Dunaway is manager; there are two stations, J. T. Williams directing Station No. 1. The Dayton Airless Tires is a specialty of the C. A. D. Gas Stations which are open fourteen hours a day.

Mr. Williams was born in Neshoba County, Mississippi, in 1857. His father, John Williams, came to Texas in 1867, settling in Navarro County as a farmer, a native of South Carolina. His mother, Mattie Stovall Williams, was a native of Tennessee. The public school system of the Lone Star State gave the youth his education as his family came to Texas while he was a boy. Until twenty-five years of age, he farmed, in various counties and then took up general Blacksmithing which he did for eighteen Then as a carpenter for twenty years, he has helped build most of the houses and structures in Burkburnett. He owns considerable property in Burkburnett and has interest in four producing wells on his own property. In 1920, Mr. Williams with C. A. Dunaway established the present business in gas and oil stations.

In January, 1895, in Navarro County, Texas, Miss Alice Guynes and Mr. Williams were united in marriage; they have one son, Raymond, age sixteen, and the family resides on Seventh Street. Two children are deceased. Mr. Williams is a Mason with membership at Stamford, Texas.

In a fastly developing part of the state, with which he has been identified for more than a score of years, Mr. Williams is one of the first citizens of Burkburnett.



W. McGUIRE, owner of the J. W. McGuire Auto Service Station, Auto Supplies and Accessories, at 411 Avenue C, Burkburnett, conducts one of the largest exclusively

auto electric service stations in his district. This organization was effected on November 15, 1920, and gives service on all kinds of ignition, deals in the presto light batteries, does motor and generator work and service on all or any storage battery. The automobile industry, in all its phases, is one of the largest businesses of America. No nook or corner of our country is stranger to the motorists and their needs and on nearly every city block there is some business connected with some phase of the automobile activity. The city of Burkburnett is in one of the most healthfully commercial districts of the state, where growth in population, expansion of business, wealth of natural resources all contribute to the demand for motor service. Any phase of the electrical part of the motoring business Mr. McGuire and his organization are specialists for. He maintains an auto repair shop and auto accessories and supplies at 509 East First Street, Burkburnett.

Mr. McGuire is a native Texan; he was born at Graham, of this state, in Young County, in 1886. His father is John H. McGuire, well known in his part of the state. Both public and private schools have given their best for the education of Mr. McGuire. He entered the world of business by accepting employment with the Chickasha Light & Power Company where he remained for nine years. He left that company as their chief electrician and went into business for himself; at first the automobile ignition service was a small side line but as the automobile industry has grown this department of service is a great field within itself. To this Mr. McGuire caters. He is interested in the oil business of his district, holding royalties in the Burkburnett Townsite.

On December 7, 1913, at Wichita Falls, Miss Myrtle Ferguson became the bride of Mr. McGuire; they now have residence at 509 East First Street.

Mr. McGuire is a Mason of both the Scottish and York Rites and is a Shriner at the Maskat Temple; he is one of the board of directors of the local Y. M. C. A. and is identified with the Baptist Church of his city. He is successful to an attractive degree.



HAS. POSEY, partner in the organization of McGuire & Posey, an automobile electric service station at 411 Avenue C, Burk burnett, and with auto repair shops, ac-

cessories and supplies at 509 East First Street, is one of the most skilled mechanical and electrical workers in his territory. Electrical power and electrical machinery is fastly entering every activity in the commercial, industrial and domestic world. From the home of electricity to the light one reads by and the 'phone or telegraph over which he communicates as well as in the interurban and motor world of transportation, the principles in the electrical world are the same. Electrical engineering is one of the greatest fields of science, invention and practical service young men can enter today: its calls are multiplying a myriad-fold every decade. Mr. Posey is at the heart of the work put out by his electric service station whether from ignition, battery or motor work. He and his partner, J. W. McGuire, are specialists in this work and as such they enjoy an extensive patronage from their city and territory. Their organization was effected November 15,

Mr. Posey is a native of Texas, having been born in Lamar County in 1889. His father was John Posey, well known and esteemed in his district. The public school system of his home country gave the youth his education and for his business career he chose to enter the mechanical and electrical world. He began this work in Chocktaw County, Oklahoma, and from there he came to Burkburnett. Four years of army service at an earlier date in the Coast Artillery Division claimed Mr. Posey's energy and attention, from 1908 until 1911.

In 1912, in Chocktaw County of Oklahoma, Miss Anderson and Mr. Posey were united in marriage; Dorothy, Eloise and Margurette are their three daughters and the family has residence in Burkburnett. Mr. Posey is a Macabee and is a congenial mixer with his fellow-men. In his seven years of residence at Burkburnett he has won many enduring friendships and like his fellow townsmen he is a staunch believer in the big future of his city and his industry.



J. Milliams



Jacobella.



RA E. EELLS, refinery manager of the Panhandle Oil and Refining Company, is one of the best posted refinery men in Texas and a recognized expert in the con-

struction and operation of oil refineries. He has built several successful plants and has been very successful in his operation of the Wichita Falls

plant of the Panhandle Company.

The local refinery is located two miles north of Wichita Falls on the Burkburnett road and has a daily capacity of four thousand five hundred barrels of crude oil. The plant has thirty employes and is served by pipe lines leading to all the fields in Wichita County. It produces a high grade gasoline and kerosene and other products, a considerable portion of which is sold for export. The Panhandle Oil and Refining Company has its principal offices at Dallas with Roy B. Jones, president, and J. A. Germany, vice-president.

Mr. Eells is a native of Ohio and was born at East Liverpool in 1869. He attended the public schools of Columbian County and began in the oil business in 1908 at Oklahoma City, at first devoting his attention to the sales division. He later became interested in the construction and operation of refineries and built a refinery at Cushing, Oklahoma, which he operated for three and a half years, then going to Kansas City where he erected another refinery and after a year and a half came to Fort Worth where he built the plant of the White Eagle Oil and Refining Company. After a year there he went to Shreveport, Louisiana, where he built another refinery and then became identified with the Panhandle organization and was made refinery manager.

Mr. Eells was married in October, 1891, in Columbiana County, Ohio, to Miss Maude Fife. They have two children, Donald V., now with the Empire Refinery at Tulsa, Oklahoma, and Helen, now Mrs. Armond Willis, of Oklahoma City.

Mr. Eells is a Mason, a member of the Blue Lodge at Cushing, and since 1889 a member of the Independent Order of Odd Fellows Lodge No. 389.



S. MURRAY, associated with W. S. Chapman in the ownership and operation of the Murray-Chapman Company, was formerly a salesman traveling out of St. Louis, cover-

ing Oklahoma and Texas, and tiring of his road position he sought a city with foundations, in which he might engage in business on his own account. He says he picked Wichita Falls because it was the livest and best city in the territory he covered, and the longer he lives in the city and does business in it the more enthusiastic he is about it.

The Murray-Chapman Company deals in automobile accessories, Fisk tires and tubes, and sells both wholesale and retail. Two men are kept on the road, and the concern has had a good business ever since it was established in 1920. He takes a live interest in all affairs pertaining to the city's growth and development, is popular and highly esteemed by his associates.

Mr. Murray was born in 1888 at Owensboro, Ky., the mecca of fine horses, fine men and finer women, and at one time in the world's history the home of many fine distilleries which ceased to operate when the eighteenth amendment to the Constitution of the United States began to function. He attended the public schools and graduated from the high school in his home town.

Mr. Murray went to Oklahoma to select a lifepartner, winning Miss Grace Lee of Enid, to whom he was married May 22, 1918. She was a native of Illinois, but was reared in Oklahoma. are at home at 1715 Ninth Street.



OMER H. KARRENBROCK, member of the firm of J. N. Prothro and Company, real estate and dealers in oil leases and royalties, production and city farm lands, 811 Scott Avenue, came to Wichita Falls in June, 1913.

Mr. Karrenbrock is a native of Missouri and was born in Saint Charles County in 1894. He is a son of George W. Karrenbrock, also a native of Missouri and who has served Saint Charles County for many

years as County Tax Assessor.

After attending the public and high schools of Saint Charles, Mr. Karrenbrock entered Central Western College at Warrenton, Missouri, and after leaving school entered railroad work in Wichita Falls and was for a time connected with the paymaster's office of the Missouri, Kansas and Texas Railway at Wichita Falls. After leaving railroad work he went with a wholesale grocery house as salesman and office man for three years and then was office manager for O. F. Marchman, real estate and royalties, until engaging in his present business.

On December 15, 1917, Mr. Karrenbrock enlisted in the air service of the United States Army at Call Field, Wichita Falls, as a private and was later transferred to the Quartermaster's Corps of the transport department. He was discharged in Feb-

ruary, 1919, with the rank of sergeant.

Mr. Karrenbrock is a very active, energetic young man who has an exceptionally clear idea of values. He is a member of all the bodies of the Masonic Lodge, the Lions Club, the Chamber of Commerce and of the first M. E. Church, North. He is an enthusiastic boos'er for Wichita Falls and predicts a wonderful future for this fast growing city.



L. BATTLE, owner and General Manager of the business of Battle and Hubbard, dealers in auto parts, located at 2214-16 Main st., represents a class of men who by indomi-

table energy and determination has made his every business move a stone of advancement. In 1905 Mr. Battle came from Weatherford and cast his hat in the business ring of Dallas seeing the opportunities here and risking his judgment on the outcome. He accepted a position with the Stoddard-Dayton Auto Shops and remained for quite a while. He then went with the John Deere Plow Company, was there only a few months when he decided the time was propitious for the opening of an automobile accessory business with men of practical machinery experience to run it. A partnership was formed with W. E. Hubbard. Mr. Battle says, "We had a total of \$150.00, paid \$75 of that for a half months rent at 1317 Jackson Street, went into business and took a chance." Their long shot came in winner. That "chance" was a certainty from the start for Mr. Battle was a practical machinist and the firm immediately built up a reputation for good work and square dealings. The beginning was in 1914 at 1317 Jackson Street, but in two years the business grew so that larger quarters were necessary. In 1916 they secured the double building at 2214-16 Main street and moved. With a force of twenty workmen their shops are kept constantly busy. Mr. Battle bought Mr. Hubbard's interest in 1917. Their machine shops with a capacity of two thousand a week are equipped to manufacture automobile axles and the output of this department is sold exclusively to Jobbers in wholesale lots and these shipments extend over the entire southwest. The firm buys and wrecks an average of fifteen automobiles a month of all makes and models, they carry a complete line of gears and parts for all makes of cars. Thus the establishment is in close touch with all the repair depots in Dallas and their local trade in parts is enlarging daily. Besides his interest in the business of Battle & Hubbard, Mr. Battle owns a number of valuable oil leases in the paying fields of Texas.

In 1878 Mr. Battle was born in Fannin County and his father, J. B. Battle, a retired farmer since 1916 is now living with the son. In the public schools of Collingsworth and Armstrong counties with finishing terms of study at Goodnight College, H. L. Battle acquired his education. On leaving school, he worked three years in the machine shops of Ft. Worth and Denver R. R. at Childress. The Continental Gin Company secured his services for a year and a half when the Mosher Manufacturing Company tendered him a position which he accepted as it offered more general experience in machinery repairing, casting and adjusting. Here he remained two years, but resigned to take charge of the mechanical department of the Weatherford Machine and Foundry Company.

In Dallas in 1907 Mr. Battle and Miss Ella Burton Chilton were married. They have two children, Ida Ruth and Mercer. Mr. Battle is a member of Oak Cliff Lodge, A. F. & A. M. and Hella Temple Shrine and the Dallas Automobile Club.



MMETT C. ALLEN, vice-president of the McCarroll, Allen & Partel Company, Texas Distributers for Acme Trucks, came to Dallas in 1919, and became connected with the

Fulton-Felix-Allen Company, succeeding Fulton & Felix, which firm was organized in 1916. The present members of the McCarroll, Allen & Partel Company are, H. J. McCarroll, president; E. C. Allen, vice-president and general manager; H. S. McCarroll, secretary and sales manager, and A. L. Partel, treasurer. The company employs a corps of ten people and does about \$100,000 worth of business annually.

Before entering the motor truck business, Mr. Allen was engaged in the clothing business for a number of years, going into the business first at Dayton, Ohio, where he operated for two years. Leaving Dayton, he engaged in the same business at Louisville, Ky., and was there fifteen years. Closing out his business there he went to Flint, Mich., and was there two years before coming to Dallas in 1919. His first business experience was in the jewelry business, which he was engaged in for three years, after a short service in the U. S. postal service.

Mr. Allen is a native of Murfreesboro, Tenn., born August 15, 1872, and educated in the public schools of that town. His parents were James H. and Elizabeth (Lane) Allen. His marriage to Miss Annie Elizabeth Hartman, a native of Tennessee, took place at Murfreesboro in 1908, and they have one daughter. Edith V., and live at 914 Griggsby Street. Mr. Allen is identified with the Dallas Chamber of Commerce, the Athletic Club, the Dallas Auto Trades Association, the Lions Club and the East Dallas Christian church. He is a great booster for the State and for the city and expects the latter to become one of the largest distributing points for automobiles.



A. KITSOS, vice-president and general manager of the United Drilling and Development Company, 1208-9 City National Bank Building, has been one of the outstanding

figures in the oil business of Wichita Falls and North Texas since his arrival in Wichita Falls on July 15, 1919. His company is organized with a capitalization of one million dollars and besides doing a general drilling and development business, owns some of the most valuable holdings in the Wichita Falls field. Several large leases are owned at Burkburnett where the company has twelve employees and in the West Columbia field in Brazoria County the company has extensive holdings and maintains a force of twenty men and in Collingsworth County twelve men are employed to look after the company's interests.

The president of the United Drilling and Development Company is W. A. Meletio, who is vice-president of the United States Bank of Saint Louis and owner of the Meletio Sea Food Company, one of the largest companies of its kind. George Constant is secretary-treasurer of the company.

Mr. Kitsos is a native of Greece and was born in Macedonia on March 24, 1886. He is a son of A. D. Kitsos, for many years a well known figure in the wholesale grain and coal business of Greece, doing business all over Continental Europe.

Mr. Kitsos received his education at the College of Saloniki and after leaving the college tanoth school and later engaged in business with his father. Coming to the United States in 1913 he located in Saint Louis where he was engaged in the real estate and insurance business until removing to Wichita Falls.

An enterprising and progressive citizen, Mr. Kitsos is keenly alive to the possibilities of oil development in Texas and is an enthusiastic booster for Wichita Falls. He is a member of the Knights of Pythias in Saint Louis and a member of the Wichita Falls Chamber of Commerce. Mr. Kitsos is unmarried and resides at the Kemp Hotel.



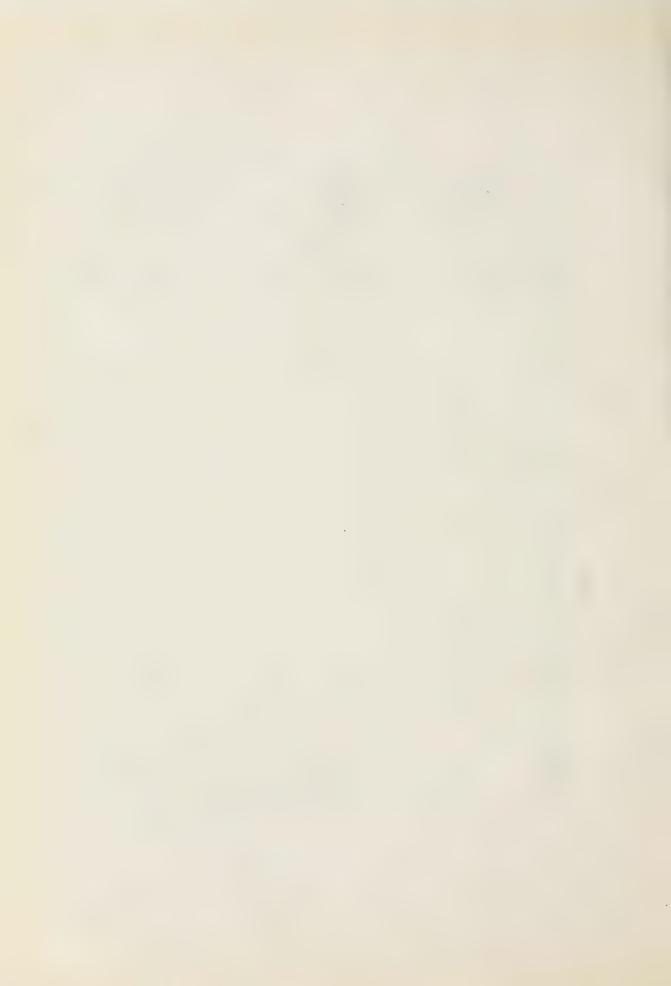
UKE THOMPSON was born at Temple, Texas, June 17, 1896. Here his parents, Charles E. and Alice (Cox) Thompson, have

lived for many years and are interested in the ranch and cattle business. The younger Thompson received his first schooling in the Temple public schools, but later attended college at the University of Missouri and at Columbia. On September 5, 1918, he enlisted in the officers' training camp at San Antonio, but was discharged from the service three months later. Although his earlier training had been largely gained in ranch work in connection with his father's business, he felt that at this time there was greater opportunity in the automobile business and shortly after his return to Temple went to work selling Buick cars. This he continued to do until February, 1920, when he came to Dallas and organized the Murphy-Brown Motor Company, of which he became president, handling the Stearns-Knight cars.

This business has experienced a prosperous beginning and Mr. Thompson believes that he has been very fortunate in choosing Dallas as the most favorable location for his operations. Here he has many valuable connections both in business and in a social way. He is a member of the Dallas Automotive Dealers' Association and socially he is identified with the Benevolent and Protective Order of Elks and the Kappa Sigma Fraternity.



DAKitsoo





ON F. SAFFORD, of Safford & Frey, Inc., distributors of the well known Gardner automobile, with offices and show rooms at northwest corner of Ross and Akard, is

one of the best known automobile men in the state of Texas, and a pioneer in the industry. Associated with Mr. Safford is Jerry B. Frey, who was formerly a member of the Tenison, Bair & Frey Company, distributors of Maxwell, Chalmers and Jordan cars.

Don F. Safford is a native of Plymouth, Michigan, where he was born in 1881. After leaving the schools of his native city, Mr. Safford entered the employ of a wholesale grocery company of Grand Rapids, Michigan, as office boy where he remained for two years, when he entered the furniture manufacturing business as clerk. He advanced rapidly in this field of activity, when he became superintendent of Stickley Brothers, which position he held for ten years, leaving same to become a local distributor for the Overland Automobile Company in Grand Rapids, Michigan.

Mr. Safford came to Dallas in 1913 as retail salesman for the Overland Automobile Company of Dallas, advancing from this position to wholesale salesman, then general sales manager and secretary. In 1917 he was made vice-president and general sales manager of the company, selling his interests in the company in October, 1921, to the Willys-Overland Company, which now conducts a factory branch here.

In 1914 Mr. Safford was united in marriage with Miss Janet Meyer, daughter of Bernard Meyer, well known cotton merchant of Dallas. They have one son, Don F., Jr. He is a member of the following:

Masonic Lodge, Texas Division of the National Automobile Association, of which he is past vicepresident, Dallas Athletic Club, the Cedar Crest Country Club, the Automobile Dealers' Association and the Chamber of Commerce.



J. NALLE has taken a part in the advancement and development of the automobile industry of North Texas and is numbered among the leading citizens of North and Central Texas.

Before coming to Dallas in 1919, Mr. Nalle was in business in Austin for more than thirty years. He was born there on April 27, 1873. His father, Joseph Nalle and his mother, Sallie Keyser Nalle, came to Texas from Virginia in 1871 and the elder Mr. Nalle established a lumber company in Austin in which business he remained till his death. After graduating from the Austin public schools and the Bethel Military Academy in Virginia, Mr. Nalle was married in 1895 to Miss Minnie Jones, a native of Washington County, Texas, and in 1889 went into the lumber business with his father. For thirty years Mr. Nalle successfully conducted his lumber business and enjoyed an active social life in Austin. In 1919 however he took over the Indiana Truck Agency for a year, and later established a business in Dallas to handle the Stutz cars. He was also interested in the Texas Indiana Truck Company.

During his residence in Austin, Mr. Nalle was a prominent member of the Elks and Maccabees, and was one of the charter members of the Austin Golf and Country Club. Upon coming to Dallas he has transferred his interest with characteristic thoroughness to the fraternal and social organizations here as well as to all Dallas affairs.



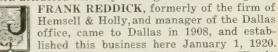
A. BARRETT is one of the owners of the K T Motor Company, Commerce and Market Streets, operating one of the most up to date garages and service stations in Dallas. The

shop is an authorized Ford service station but in addition does high class repair work on all makes of cars and also handles tires, gasoline, oil and various automobile accessories. The garage occupies a space 75 by 100 feet and has storage capacity for 40 cars. The company has its own power plant and has a very complete machine shop, including power drills, emery wheels, etc. Small repairs are made on an average of about 25 cars each day and the daily business from the filling station will run approximately two hundred gallons of gasoline and twenty gallons of oil.

Mr. Barrett is a native Texan and was born in Hill County in 1892. He is a son of J. H. Barrett, now deceased. He attended the public schools and a commercial college and worked as a bookkeeper for a year. He then engaged in the electrical business for six years and in 1913 came to Dallas and opened a garage. His present business was established in February, 1920.

On October 10, 1910, Mr. Barrett was married in Dallas to Miss Nell Leonard, a native of Birmingham, Alabama. They have two children, James Howard, eight, and Heloise, three.

Mr. Barrett is an enthusiastic booster for Dallas and expects to see the city become the largest and most important commercial and industrial center in the Southwest. The business of the K T Motor Company is increasing rapidly and a large force of mechanics is required to take care of the repair work attracted there by the high class service given.



W. F. Holly and W. E. Hemsell, both of Fort Worth, are Mr. Reddick's business associates, and branch offices were maintained at Fort Worth and Abilene. The company was Texas distributors for Premier and Dixie Flyer automobiles.

Mr. Reddick, prior to engaging in this business had been a railroad man for twenty years, beginning as a brakeman on the N. C. & St. L. R. R., which he followed for six years. In 1900 he went with the Frisco railroad and continued in the service of that company until 1920, when he retired from the railroad service to enter this business. He was for years a passenger conductor on the Frisco between Sherman and Dallas, and had a legion of friends. He is a native of Memphis, Tenn., born September 1, 1875, the son of Jeff and Catherine (Hall) Reddick. He was educated in the public schools of Memphis, and married in that city in 1900 to Miss Jamie Holly, a sister of his business associate, and daughter of J. M. Holly, a real estate dealer of Memphis.

Mr. Reddick belonged to that type of men who know no such word as "fail." During the years he spent in the railroad service he was noted for his conscientious devotion to duty, his genial personality and accommodating nature, and made many friends. He was prominent in Masonic circles, being both a Scottish and York Rite Mason. He was also affiliated with the Order of Railway Conductors, the Dallas Chamber of Commerce and the Dallas Auto Dealers' Association. His religious affiliations were with the Presbyterian church.

B. MALES, superintendent of the refinery division of the Lone Star Refining Company, is one of the best known and experienced refinery men in West Texas and

came to Wichita Falls to take charge of the plant for the Lone Star Company in 1920. The refinery of the Lone Star Refining Company is located two and eight-tenths miles from the city and the office and residence of Mr. Males is at the plant. The company is controlled by Roy B. Jones of Dallas and E. W. Goebel of Kansas City. The Wichita Falls plant was erected in 1918 and has a daily capacity of three thousand barrels of crude oil. Twenty-five men are employed at the plant which is served by a pipe line leading to the Burkburnett and Northwest Extension fields.

Mr. Males is a native of Ohio and was born in Wood County in 1878. He is a son of Fred Males, a native of Pennsylvania, and was educated in the public schools and at Ohio Northern University where he received the degree of bachelor of science.

After completing his education Mr. Males began in the oil business in Ohio where he was connected with the Solar Refining Company until 1909 when he went to Japan and was connected with a refinery there for three years. Returning to the United States in 1912 he went with the Chelsea Refining Company at Chelsea, Oklahoma, remaining there until 1914 when he built the plant of the Ardmore Refining Company at Ardmore. This refinery was later taken over by the Pure Oil Co. Remaining there as superintendent until 1915 when he built the plant at Cushing and was then made general superintendent of both plants with headquarters at Tulsa. He then organized the Imperial Refining Company at Ardmore and was general manager of this company until 1920 when he removed to Wichita Falls to assume his present position.

Mr. Males was married at Tulsa in 1916 to Miss Margaret Hyenck, a native of Texas who was reared

in Oklahoma.

An enterprising and progressive citizen, Mr. Males is deeply interested in the progress of Wichita Falls as an oil center. He is a member of the I. O. O. F.



ARL P. PRIGMORE, manager of the Superior Motor Company, Dallas, has been active in the automobile business for the past ten years and he had marked success

in presenting to the people of this section, America's finest car in its class, the Auburn "Beauty Six."

E. P. Prigmore was born January 10th, 1885, at Decatur, son of Dock and Savannah (Ashlock) Prigmore. Here he received his early as well as his advanced education, for he attended the public schools in Decatur graduating from the high school and in addition, attended the Baptist College there. Although he first came to Dallas in 1909, he did not, at first, engage in the automobile business. He served as messenger for the American Express Company for several years running between Galveston and Dallas. For two years later he was engaged in buying oil in quantities from the Pennsylvania fields and wholesaling it in Dallas and for a year and a half was employed as manager for the Ferguson Ice Company of Dallas.

In 1913 he went with the Apperson Motor Company as salesman and continued in their employ for about two years. In 1915 he began as salesman for the Dallas Hupmobile Company and during the course of his two years' term of service was made

sales manager. In 1916 he entered the employ of the J. H. Side Motor Company but resigned after a short interval to become vice-president of the Mc-Cook Motor Company where he continued for four years in charge of sales. In 1920 the McGee Rubber Company organized the Superior Motor Company and he became manager of the business.

He was married in 1904 in Denton, Texas, to Miss Evangeline Collie of Bowling Green, Kentucky, while she was a student attending the College of Industrial Arts in Denton. They reside at 2005 North Fitzhugh Avenue, Dallas and have three children, Jack Milton, Ned Coleman and Mary Sue.

Not only is Mr. Prigmore well established in the automobile business, but is active in social and civic affairs of his city. He is a member of the Dallas Chamber of Commerce, the Dallas Auto Trades Association, and the Texas Auto Dealers' Association, the Cedar Crest Country Club, the Woodmen of the World and the Baptist Church.



LARENCE R. NACHTRIEB, Distributor of the Studebaker Automobiles with offices and salesrooms at 2114-16-18 Main Street, Dallas, has since 1915 been well known in the

automobile activities of Texas. In the Spring of 1922, he became distributor for the popular Studebaker Automobiles and is having marked success in this line. It is interesting to note, that in the bad automobile year of 1921, more Studebaker cars were sold than in 1920. The car today is leading in California, New York and other big automobile centers. The Studebaker Company builds and sells more six cylinder cars than any others manufacturer and the only explanation of the popularity of these cars lie in their unexcelled quality, durability and dependability. Back of the Studebakers of today, there is the old time manufacturers of sixty-eight years of experience with net assets of \$70,000,000.00, the second largest automobile manufacturing establishment in the world. The Studebaker Company, as well as Dallas, should be pleased to have a man of Mr. Nachtrieb's standing and ability, with his strong organization, to serve the people of this section of Texas.

Mr. Nachtrieb was born January 17th, 1881 in Toledo, son of Clinton J. and Mary Nachtrieb. Here he received his earlier education in the public schools, but later attended college at the Ohio State University, graduating in 1903. Before going into the automobile business, he worked for a Bank for two years and afterwards for the Toledo Scale Company for five years. In 1910 he was engaged by the Overland Company in Toledo as factory traveling representative and continued in that capacity until 1915 when he came to Dallas and joined the local branch, later becoming president of the Overland Automobile Company in which capacity he served until a short time before making his present connection.

Mr. Nachtrieb was married in 1917 in Chicago to Miss Lillian M. Smith. They reside at 3905 Dickason Street. He is a member of the Dallas Country Club, the Dallas Athletic Club and the Dallas Auto Dealers' Association.



TERCY RODGERS. Dallas, is a well known automobile man and has been identified with this business for many years and comes to be looked upon as an expect in this field.

He is actively interested in the sale of Dodge Brothers automobiles and is associated with the Perry Automobile Company of Dallas.



O. B. Males



Milton M Selberma

Mr. Rodgers is a native of Waco, Texas, where he was born on October 31, 1877. His father, Hiram R. Rodgers, was born in Texas and fought in the Confederate army, enlisting at Houston, Texas; the mother was Mary E. Vickers Rodgers, whose family moved to Dallas in 1880. The city schools at Waco, Texas, provided Mr. Rodgers' education. His early business experience was gained as salesman for the Burroughs Adding Machine Co., later as district agent twelve years. Some of Mr. Rodgers' automobile business connections have been with the Nash-Houston Motor Company with whom he was associated for one year, the Oldsmobile Sales Company of Houston for another year, two years with the Howe-Steele Motor Company as sales manager. He was also with the Maxwell people of Houston. From this long affiliation with various motor companies as sales manager, Mr. Rodgers came to Dallas to become the manager of the Johnson-Dickerson Automobile Company.

In 1912, at Fort Worth, Texas, Mr. Rodgers and Miss Lillian Mae Ballard, of Dallas, daughter of George Ballard, were united in marriage; they have one son, Billie, and the family reside at 4718 Swiss

Mr. Rodgers has been one of the most progressive automobile salesmen and managers for a long period of years with some of the biggest companies of Texas and with various attractive and standard makes; he knows thoroughly every phase of the business, is sociable and congenial, and he and his company will have an important part in the automobile business for their territory.



ILTON M. SILBERMAN, secretary and manager of the Le. Sil. Oil Corporation and also manager of the Silb-Erman Oil Company, with offices in the Hoffman Apart-

ments, came to Wichita Falls in September, 1919, and since that time has been very actively connected with the oil development of the various fields of Wichita County, principally in the Burkburnett and Northwest Extension fields. The Le. Sil. Oil Corporation was organized in December, 1919, and has been very successful in the purchasing of properties and in the development of its holdings. The company has a good deal of valuable, settled production in the Burkburnett field and has twenty-five employees looking after its interests. Officers of the company besides Milton M. Silberman, are Tanchum Silberman of Wichita Falls, president; Abe Levy of New York City, vice-president; Harold Levy, New York City, treasurer.

Young Silberman is a native of Maryland and was born September 13, 1897. He is a son of Tanchum Silberman, president of the Le. Sil. Oil Corporation, and was educated in the public and high schools of his native state and at John Hopkins University at Baltimore.

After leaving the university Mr. Silberman entered the manufacturing business with his father and continued in this line until coming to Wichita Falls to engage in the oil business in 1919. He is active and aggressive and is looking forward to a wonderful future in the further development of the oil fields of North and West Texas.

The college fraternity of Mr. Silberman is the Pi Tau Pi and he is a member of the New York Chapter. He is also a member of the Merchants and Manufacturers' Association of Baltimore, the Columbian Club of Dallas, the Mid-Continent Oil

and Gas Association and the Chamber of Commerce of Wichita Falls. He is unmarried and resides at the Hoffman Apartments.



OSEPH P. KELLY has been personally identified with the auto industry of Dallas for the past eight years, and is part owner of the Harwood Pacific Auto Storage Co.,

corner Harwood Street and Pacific Avenue, Dallas, and has been known in the motor world of this city since 1912. The Harwood-Pacific Garage has a capacity of 200 cars and claims one of the largest auto patronages in Dallas. Prior to becoming interested in the above establishment in 1920, Mr. Kelly was for eight years actually engaged in the auto industry and for five years was president of the Kelly Motor Co., one of the well known auto agencies of Dallas, handling the Liberty and Case cars.

Mr. Kelly was born March 18, 1872, in Des Moines, Iowa, the home of his parents, James Wilson and Margaret Kavanaugh Kelly, and received his education in his native city. Early in the nineties he entered the drug business in his home town. In 1892 he left Iowa and came to Texas locating in Dallas and for a number of years was employed in the drug store of William Apperson. His experience and business insight furnishing him with the necessary qualifications for conductng a successful business of his own, he established the Transfer Drug Store at the corner of Main and Market Streets, which he owned and operated until 1909. He next accepted a position with the Buick Company remaining with them six years as manager of their service department. On severing connection with the Buick Company he assumed the agency for the Oakland cars. At the same time he was also connected with the Kelly, Gray Company, of Dallas, a garage for the purpose, mainly, of providing a storage place for cars, at Pacific and Harwood Streets. In 1919 he again went into business for himself in his present connection.

In 1901 Mr. Kelly was united in marriage to Miss Minnie Bradford, of Dallas. They have two children, Bradford and Margaret, and reside at 3311 Dartmouth Street. Mr. Kelly is a member of the Chamber of Commerce, Dallas Auto Club, Dallas Automobile Association and Dallas Automobile Country Club. In securing the agency for these cars Mr. Kelly has made a worthy addition to the already immense auto industry of the city and the rapid growth and success of his business is substantial evidence of his efficient management.



AMES G. BENNETT well-known automobile man, associated with LaFayette-Gaston Co., Pershing Square, Dallas, came to Dallas in 1890, moving here with his parents from

St. Charles, Missouri, when he was four years of age. For many years he has been actively connected with interests in Dallas, building numbers of homes and opening new additions to relieve crowded conditions in the older residential districts.

Mr. Bennett has been connected with the organization of two successful oil companies, the American Oil and Gas Association having been organized in 1918 by himself, Ollie Clem of the Clem Lumber Company and H. B. Webster of the Pittsburg Steel Company. This company has 4,600 acres under lease in Archer county and is now drilling a well there. Mr. Bennett buys and sells leases and owns extensive holdings in Archer, Eastand, Coleman, Erath and Comanche Counties.

A native of Missouri, Mr. Bennett was born at St. Charles, June 29, 1886. His father, Geo. D. Bennett, is one of the best known traveling salesmen in Texas, having represented Sanger Brothers' wholesale department in North Texas for the past thirty years. The elder Bennett was one of the organizers of the International Traveling Men's Association of America.

Educated in the public and high schools of Dallas, Mr. Bennett was employed for eight years with Sanger Brothers and then entered the real estate business in which he was engaged for 12 years. He was interested in the widening of Elm Street and in 1912 served as one of the board of three appraisers appointed by the city to value the property affected by the widening.

On November 2, 1911, he was married to Miss Lucile Burke, daughter of Judge R. E. Burke, wellknown judge and attorney and former Congressman. Mrs. Bennett is a well-known singer, both she and Mr. Bennett being connected with the Scottish Rite Cathedral Choir. They have one daughter, Mary Jane, seven years of age.

Mr. Bennett is a consistent booster for Dallas, and is a member of the Chamber of Commerce and Advertising League. He believes that Dallas has a wonderful future and is destined to be a great industrial

and distributing center.

OBERT L. DILLARD, junior member of the firm of Kimmell and Dillard, drilling contractors, 430 Bob Waggoner Building, has served in every capacity known in drilling

operations and is regarded as one of the most expert men who ever drilled in the territory adjacent to Wichita Falls. He has many successful completions to his credit in various fields of Wichita County as well as other prominent fields in which he has worked. Besides contract work, the firm has been developing some of its own holdings and now has some very valuable settled production. The partnership was formed in September, 1917, the other member of the firm being A. F. (Al) Kimmell.

A thorough oil man it is peculiarly fitting that Mr. Dillard should have begun life in a town that later became one of the world's greatest oil centers. He was born in Mexia in 1889, a son of J. D. and Julia (Cowart) Dillard. His father was for twentysix years active in the oil industry in Texas and

particularly in the Corsicana field.

Young Dillard secured his education in the public schools of Corsicana and at the age of seventeen began work in the oil fields. He started at the bottom and worked his way up by sheer determination and native ability. After working for a while in the Corsicana fields, he went to Louisiana and later to the oil fields of Southern California. He then worked in the Oklahoma fields before coming to Wichita Falls. He is a real oil man and possesses a wonderful knowledge of the intricate details of the business.

In 1912 Mr. Dillard was married at Corsicana to Miss Mattie Sam Jack. They have three sons, Robert, Jack and Billie. The family resides at 1820 Huff Street.

Mr. Dillard takes an active interest in public affairs and is a Mason, a member of the Electra Blue Lodge, the Dallas Consistory and is a charter member of Maskat Temple Shrine at Wichita Falls. He was formerly a member of Hella Temple Shrine at Dallas. He also is a member of the Elks, the Wichita and Golf Clubs.



AMES W. YOUNGBLOOD, secretary and treasurer and general manager of the Trailer Corporation of Dallas, adopted for the slogan of his concern, "A trailer for every purpose." This firm was established in January, 1919, for the distribution of trailers in Texas,

and also to handle local retail sales. Geo. W. Riddle is president of the organization and W. F. Skillman

vice-president.

The Trailer Corporation occupies two floors, the first floor having a frontage of 45 feet and running 90 feet back, the upper floor has been expanded into a 60 by 90 floor space. Mr. Youngblood has a contract to handle the Warner Trailers, two and four wheel types of heavy auto truck trailers, and the Troy slow speed tractor trailers. These include both freight and passenger trailers, and those specially built for lumber and logging districts, and the specially constructed trailer for oil field work, also dump body trailers, camping trailers, trailers for special road construction and maintenance uses, and truck dumping bodies and hoists.

The line of trailers handled by the Trailer Corporation is especially adapted to the needs of this section of the country and they are rapidly gaining popularity as the realization of their merit and use-

fulness is demonstrated.

Mr. Youngblood was born at Ennis, Texas, March 29, 1891. His parents are William T. and Maggie (Gober) Youngblood. He attended the public schools of Ennis and when his parents moved to Dallas continued his education here. He began work with the First State Bank of Dallas, where he was employed as clerk for eight years. His energy and capacity for work resulted in his being put at the head of the collection department.

When the United States entered the war Mr. Youngblood resigned his position in the bank and enlisted in the 344th Regiment of Field Artillery of Texas. He attended the Fourth Officers' Training Camp at Louisville, Kentucky, and was commissioned a second lieutenant on August 15, 1918. After being stationed at various camps he received his discharge on December 19, 1918. On returning to Dallas he went back to his former position in the bank. Six weeks later, however, the Trailer Corporation was organized and Mr. Youngblood was offered his present position. Realizing the opportunity of such a business he accepted and has since been an important factor in the growth and development of the concern.

Mr. Youngblood is a member of the American Legion, Dallas Auto Trades Association, the Chamber of Commerce, the Rotary Club and resides at

5322 Victor Street.



HARLES L. COULTON, general Southwestern field manager for the Highway Trailer Company, located in Dallas in 1919, after having looked over the Texas field and

determining that Dallas was the logical point for the distribution of the products of his company. company has factory branches in Fort Worth, Dallas, Cisco and Wichita Falls, and handles trailers of every description, selling, it is stated, about threefourths of all trailers sold in the Texas field. They use Timken bearings on all their high class trailers, and the volume of business in the State reaches about half a million dollars a year.

Mr. Coulton comes from Edgerton, Wis., where he was born November 10, 1864, receiving his educa-





E.O. Sturm

tion in the public schools there. His parents were James and Eliza (Croft) Coulton, his father of Scotch-Irish descent and his mother an English woman. He was married in 1889 to Miss Agnes Whittaker and three children have been born to the union, Harold W., Lucile, (died 1918), and Kathleen, wife of L. R. Julian, local manager for the company. He is an Elk, a K. of P. and belongs to many of the clubs in Wisconsin.

At the age of 19, Mr. Coulton engaged in the leaf tobacco business in Wisconsin and followed it for thirty-five years, having a one-third interest in the Wisconsin firm of E. Hoffman & Son, and operating from five to ten branch houses in the State. The firm was one of the largest tobacco dealers in Wisconsin. To escape the rigorous Wisconsin winters Mr. Coulton used to come South every winter, and in 1919 he decided to remain in the South permanently. Accordingly, he sold out all his interests in Wisconsin and came to Dallas, establishing himself and family in Dallas.

O. STURM, superintendent of pipe lines for the Texhoma Oil and Refining Company, 908-20 City National Bank Building, Wichita Falls, is one of the most experienced pipe line men in the North Texas fields, having

spent his entire life since boyhood in this line of work. He is thoroughly familiar with every detail of pipe line construction and knows how to obtain the best results in laying lines so as to obtain a maximum of efficiency in the gathering and distribution of crude oil. No small part of the splendid success of the Texhoma Company's distributing business is due to the efficiency of its pipe line department under the direction of Mr. Sturm. He has been with the company since September 1, 1919, and has regularly thirty employees in the pipe line department. Officers of the company are W. B. Hamilton, president; N. H. Martin, vice-president; C. W. Snider, treasurer, and J. J. Perkins, secretary.

Mr. Sturm is a native of West Virginia and was born in March, 1886. He is a son of J. A. Sturm who for many years prior to his death was a well known oil man, operating in the West Virginia and Pennsylvania fields.

After leaving school Mr. Sturm began work in the oil fields of his native state and devoted his attention to the pipe line department. After leaving West Virginia he worked in the Kansas fields for one year and in 1907 came to Oklahoma, remaining there until 1912. He then came to Wichita Falls and was with the pipe line department of the Texas Pipe Line Company in the Electra and Burkburnett fields until he became identified with the Texhoma Oil and Refining Company.

On October 16, 1916, Mr. Sturm was married at Electra to Miss Adeline Estill. They reside at 1812 Eighth Street.

Mr. Sturm knows the oil game thoroughly and is a great believer in the future of the Wichita fields. He is a progressive and enterprising citizen and a staunch booster for his city. His name is found on the rolls of the Mid-Continent Oil and Gas Association.



HARLES HENRY WRIGHTMAN, president of the Circle Automobile Men's Association, a joint stock company, is a native of Portland, Me., born November 11, 1876. His

land, Me., born November 11, 1876. His father, C. W. Wrightman, was connected with the Standard Oil Company in Chicago for a number of

years, moving to the Illinois metropolis from Canada when Mr. Wrightman was 12 years old. His mother was Elizabeth McIntyre, and their son attended the public schools of Chicago and Detroit.

Mr. Wrightman was married at Oklahoma City in 1901 to Miss Estelle Gray, whose father, L. B. Gray, is a contractor in Clay County, Ky. He has a beautiful country home in Westmoreland Place, on the Kessler Boulevard system, and is a member of the Rotary Club and the Chamber of Commerce.

For a number of years Mr. Wrightman was in the hotel business, being with the Great Northern Hotel in Chicago, and the old Russell House in Detroit, being department manager there when he left in 1913 to come to Dallas and take the same post with the Adolphus Hotel. Later he became assistant manager of the Adolphus, holding this position until 1918, when he resigned to organize the Circle Automobile Men's Association of America.

The Circle Automobile Men's Association of America was born of an idea, and the idea was conceived by Mr. Wrightman.

Four years ago while traveling from Dallas to San Antonio by automobile, Mr. Wrightman lost his way and traveled about forty miles out of his way before being corrected. "Why don't some one mark the roads intelligently so as to avoid occurrences of this kind?" and answered his own question with "Why don't you do it yourself?" His work of marking the highways of the United States started from that day and be it said to his credit he is making most remarkable progress with his big idea.

Mr. Wrightman had no trouble interesting other men in his idea and soon the association was organized, the capital stock being placed at \$100,000, and \$50,000 worth of the stock met with ready sale. The work of marking the highways in Texas was then begun and is practically completed. The association is now working in New Mexico, Oklahoma and Colorado and eventually it expects to spread its activities throughout the entire country. There are twenty men in the field securing members to the organization. A factory in West Dallas is kept busy making reinforced concrete mile posts, which, it is claimed, will last fifty years without any expense for upkeep.

The association is now looking for another factory site, having outgrown the present one, and it is expected to increase its capital to \$20,000,000 in order to carry out its work throughout the country. On the posts are put the insignia of the association, the name of the nearest town and the mileage.

Associated with Mr. Wrightman in the organization and serving as directors are Messrs. Otto Lang, Geo. S. McGhee, Ira J. Bell, Guy L. Allen and Cloyd H. Read. When the stock of the association was placed on the market \$40,000 worth was sold without the payment of any commissions and no Liberty Bonds were taken in payment for any stock sold. The company is now planning to sell another \$50,000 worth of stock.

Since the organization of the association Mr. Wrightman has been made a director of the Highway Council of Washington, D. C., and this is the division office of the National Highway Association.

Within the next five years Mr. Wrightman predicts that Dallas will be a city of 200,000 people. It is now the most remarkable city in the country, he declares, and has a great future. Texas, he asserts, is just in its infancy.



ENRY THOMAS JONES, pipe line superintendent for the Walker Consolidated Petroleum Company, came to Iowa Park in June, 1920, and has charge of the company's re-

finery and pipe lines extending from Iowa Park to the northwest extension field, about fifteen miles, which were laid by the Texhoma Oil and Refining Company and later taken over by the Walker Consolidated Petroleum Company. He makes his headquarters at the Iowa Park offices of the company.

Mr. Jones has been engaged in the oil business continuously since leaving school, his first connection being with the Sunflower Oil Company of Kansas for four years. He spent four years with the Pierce Oil Corporation at Tampico, Mexico, and then returned to the United States and went with the Sinclair Oil and Refining Company in Oklahoma, remaining with that company two years. Leaving the Sinclair company he went with the White Eagle Refining Company at Augusta, Kansas, and stayed there two years. From Kansas he came to Wichita county in 1917, and for a short while was with the Burkburnett Refining Company. The next two years were spent with the Texhoma Oil and Refining Company. He then became interested with Fischer & Gilliland in charge of their refinery, and one year later, June, 1920, he made his present connection.

Mr. Jones was born at Danville, Ill., August 5, 1886, and acquired his education in the public schools. His father, T. W. Jones, was an Illinois planter. He was married at Independence, Kansas, to Miss Nina Hoop, a native of Kansas, and they have one child, Nora J. He is a Scottish and York Rite Mason and a Shriner, and is also a member of the Mid Continent Oil and Gas Association. He is a thoroughly wide-awake and progressive young man, interested in his business and his friends are sure that his energy and ambition will lead him into still greater fields of success.



OHN E. LEWIS, president of the Lewis and Greene Motor Company, 606 Commerce Street, Fort Worth, has, since his discharge from the army after the close of the great

war, devoted all of his time to the automobile business and has attained much success in that line of business activity. A veteran of the war he returned to this country and as soon as practicable established himself in his former business; in that line he is well known but he has also done much work in the civic development of his adopted city. The Lewis and Green Motor Company was established in February of 1920, with Mr. Lewis as president and Scott Seddon as manager. The company is now the state distributor for the Oshkosh "four wheel drive" truck, which are made in one and two and one-half ton sizes. Seven persons are employed in the work of the concern and several traveling representatives are kept on the road.

Born at Chicago, Illinois, in the year 1891, John E. Lewis is a son of F. G. and Hattie (Dickerson) Lewis. The elder Mr. Lewis is a native of Chicago and at the present time is active with the George B. Carpenter Company of that city. The younger Mr. Lewis received his early educational training in the public schools of Wheaton, Illinois; his higher education was secured at the University of Illinois, where he pursued a course of study in mechanical and civil engineering. He entered the railroad traffic office in 1914 and remained at that post until

1917. On August 25, 1917, he enlisted in the field artillery, United States army, and was assigned to Fort Oglethorpe, Georgia. A year later he was sent to France with the 336th Artillery and saw service until the 22nd of February, 1919, at which time he was returned to this country. He was demobilized from the service at Camp Upton, New York, and soon thereafter accepted a position with the Topp Stewart Tractor Company, of Clintonville, Wisconsin. He served that company on the road until December of 1919 at which time he resigned and began business for himself.

Mr. Lewis takes an active interest in the business and civic affairs of the city of Fort Worth and is a member of a number of local organizations. He has his home at the Westbrook Hotel.

A veteran of the world war, a business man of varied experience, a patriot of the highest type, John E. Lewis is the type of citizen that any town would be proud of and such is true of Fort Worth.



E. WOFFORD, well known automobile dealer, was born at Mansfield, Louisiana, September 17, 1886, son of J. V. and Mattie Durham Wofford. He received his schol-

astic training in the public schools of Louisiana. He started out as a farmer, coming to Texas in 1912. He engaged in the stock raising business north of Dallas. In 1918 he came to Dallas. He is also a director in the Interstate Airplane Manufacturing Company.

Miss Florrie McFarlin, of Shreveport, became his wife in 1914. They make their home at 3809 Bowser Street.

He is a Shriner, member of Hella Temple. He is also a member of the Chamber of Commerce and Manufacturers Association, Dallas Automobile Club, Dallas Auto Trades Association and Dallas Automobile Country Club.



A. McDOUGLE. From a small beginning in February, 1916, J. A. McDougle, proprietor of the Harley Davidson Sales Company, 209-11 South Pearl Street, Dallas, has seen

his business expand until today it requires the services of ten employees, occupies over five thousand square feet of floor space and exceeds \$150,000 annually in volume of sales. The agency handles the well known Harley Davidson motorcycles and bicycles and in addition to the retail sales agency has the distributor's contract for nine counties surrounding Dallas. In addition to the office, display and sales room, the business now has a well equipped repair shop, store room and parts department. Both the magneto and electrically equipped machines are carried in stock. Before engaging in his present line of business Mr. McDougle was for several years in the wholesale grocery business, being head of the firm of McDougle, Cameron and Webster. From 1880 to 1902 he was engaged in the grocery business at Georgetown, Texas, coming to Dallas in 1902 and establishing the firm of McDougle, Cameron and Webster.

Mr. McDougle is of Scotch parentage, being the son of B. F. and Jane McDougle. His father being a native of South Carolina and his mother a native of North Carolina. Mr. McDougle was born in Marion County, Alabama, June 24, 1849, and was educated in the public schools of that state. He was married in 1872 to Miss Mary J. Donnell who





am Smith

died ten years later. In 1884 he was married again to Miss Clara Belcher. They have five children, Etta Maye, now Mrs. G. L. Crofford, H. A. Mc-Dougle, Nell, now Mrs. W. C. Marshall, Dr. John B., and Clarence P. His sons, H. A. and Clarence P. McDougle, are associated with the firm.

For several years after coming to Texas Mr. Mc-Dougle engaged in farming and has always led a very active and energetic life. He is an active member of the Dallas Chamber of Commerce and takes a deep interest in all things pertaining to the growth

and development of the city.

RCHIE MARTIN SMITH, superintendent of the refinery division of the Texhoma Oil and Refining Company, came to Wichita Falls in February, 1918, and has come to

be known as one of the most enterprising, aggressive and energetic of the younger oil men of this city. Under his direction the Wichita Falls plant of the Texhoma Oil and Refining Company, which was completed in 1918, has reached a high state of efficiency. High grade gasoline, kerosene, naptha and other refined products are manufactured at this refinery and shipped in the company's own tank cars, a great deal of the output going to tidewater for export to European countries.

The plant occupies a tract of ground sixty-seven acres in extent and has a daily capacity of thirty-five hundred barrels of crude. Crude oil is received by pipe line from the Burkburnett and Archer County oil fields. Principal executives of the company are W. B. Hamilton, president, and N. H. Martin, vicepresident. The plant has a total of twenty-four em-

ployees.

Mr. Smith was born in Saint Joseph, Missouri, in 1890 and is a son of D. M. Smith, well known contractor now of Iowa Park. After studying in the public schools of Saint Joseph and in Oklahoma, young Smith began his business career with the Santa Fe Railway at Arkansas City, Kansas, and had been promoted to a responsible position when he was forced to retire from railroad work on account of his eyes. He then went to work for the Sinclair Oil and Refining Company and also was employed by the White Eagle Refining Company at Augusta, Kansas, and the Burkburnett refinery before assuming his present position.

On August 20, 1908, Mr. Smith was married at Guthrie, Oklahoma, to Miss Carrolina Virginia Morgan, a native of West Virginia. They have two children, Archie David, aged ten, and Elizabeth Frances, aged five. Mr. Smith is a thirty-second degree Mason, a member of Consistory No. 1 at Guthrie, and of Maskat Temple and the Knights Templar at Wichita Falls. He is a public spirited, progressive citizen, a consistent booster for Wichita Falls and predicts the city will have a population of 80,000 by the end of the present decade.

ENJAMIN HARRISON DENNIS was born in Frederickstown, Missouri, in 1888. During his infancy his father, C. C. Dennis, removed to Denver, Colorado, where he ope-

rated a series of shoe shops. Mr. Dennis attended the public schools of Cripple Creek, Colorado. Following this, four years of his youth were spent in the service of the U.S. Navy. He then returned to Denver in 1908 and began work in auto shops in that city, continuing there until 1911, the year in which he came to Dallas to take a position with the Buick Company with whom he remained for

a period of seven years. In the fall of 1918 he served at Camp Mabry, Austin, Texas, from September to November in the Motor Instruction Department. He next spent two years in the employ of the Oldsmobile Company at the end of which he formed a partnership with Mr. N. G. Walraven and entered the auto repair business.

On November 3, 1917, he married Miss Mary Ovion who had been reared in Eastern Tennessee, but was living near Marshall, Texas, at the time of their marriage. They are the parents of two daughters. Mr. Dennis is a Scottish Rite Mason. He is heartily in sympathy with all plans for the betterment of road conditions to meet modern traffic requirements.



T. KILLION, operating a real estate and brokerage business at number eight Ward Building, is one of the best known business men in Wichita Falls and since com-

ing here to reside permanently in 1919 has been prominently identified with real estate activities of the city. He handles not only city and farm property but does a large business also in irrigated lands along the lower Rio Grande valley near Brownsville, serving as the West Texas representative of the Lone Star Immigration Company of Kansas City. This company has a large tract of highly developed lands in the lower Rio Grande valley and Mr. Killion has been very successful in handling this business in connection with his other real estate activities. He is an enthusiast on the subject of irrigated lands and expects to handle a large business in Wichita County lands when the irrigation system recently commenced is completed.

Mr. Killion is a native Texan and was born at Nacogdoches on March 26, 1870. He is a son of P. T. and Rebecca (Yates) Killion. His father was one of the early pioneers of East Texas, coming to this state from Alabama in 1838. The elder Killion's father as well as himself, was actively connected with the development of East Texas and was a well known Indian fighter in the early days and lost his life in a battle with the Indians.

The younger Killion attended the public schools of Nacogdoches and at the age of twenty left home and accepted a position as traveling salesman in which capacity he visited practically every state in the Union handling various lines.

He was married at Troupe, Texas, to Miss Ida Mayfield, who died about twelve years ago. He has two sons, Myrt of Fort Worth, and Davis, now in

college at Shreveport.

Mr. Killion is an active, energetic and progressive type of citizen and keenly interested in the upbuilding of Wichita Falls and surrounding country. He takes an active interest in civic affairs and is a member of the Knights of Pythias.



OOD R. ALEXANDER, although a resident of Dallas, but comparatively a short time, has become well-known among the business men of this section of the State.

Mr. Alexander was born in Owensboro, Ky., in 1886. After completing the public school system there, he entered the employ of Mullen-Haynes Co., of Owensboro, first in the office and later on the road as salesman in Kentucky for five years, in the wholesale drug business. He then went to Houston, Texas, where he began the real estate business with Harvey T. D. Wilson for two years and then into the oil business with R. E. Burt in the office work and later in field work, taking care of the leases. At Stephenville, Texas, he began the leasing and drilling business and from there he came to Dallas and organized an Automobile Tire Company. He has recently become identified with Aiken-Kelsey & Co., oil operators in charge of leasing department.

In 1913 at Houston, Texas, Miss Robbie May Burt, daughter of R. E. Burt, of Houston, at that time but now of Dallas, became the bride of Mr. Alexander; they have residence at 5100 Live Oak Street, Munger

Place.

Social, talented and with unusual business ability, Mr. Alexander is a man who will rank among the best citizenship of Dallas.



H. SIMMONS, manager of the Adams Electrified Distilled Water Company, 1800 Holiday Street, is one of the best known of the young, progressive business men of Wichita Falls and has spent the greater portion of

The Adams Electrified Distilled Water Company was organized November 15, 1920. Officers of the company are M. J. Gardner, president; Dr. D. Meredith, vice-president, and W. W. Gardner, secretary and treasurer. The company distills the well known as Adams Ale water and Adams Electrified water and has an extensive, modern plant with a capacity of four hundred gallons per hour. This water is bottled in five gallon glass bottles and delivered in all parts of Wichita Falls and shipped all over the surrounding trade territory. The plant has nine employees and has built up an extensive business which is constantly growing.

Mr. Simmons was born in Wichita Falls in 1890, a son of J. S. and Anna Elizabeth (Kunkle) Simmons. His father was one of the pioneer railroad men of this section and was connected with the Fort Worth and Denver City Railway from the time

it was built until his death.

Young Simmons attended the public schools of Wichita Falls and began his business career with a bottling company, later going to Kansas City for three years and then back to Wichita Falls where he engaged in the wholesale candy and confectionery business before entering the army. He joined the motor transport corps in 1918 and later was in the C. I. O. T. S. at Camp McArthur where he qualified for a commission just before he was discharged following the signing of the armistice.

Mr. Simmons was married on June 19, 1915, to Miss Altha Luella Friberg, member of a well known Wichita Falls family. They have one daughter, Thelma LaVera, five years of age. The family re-

sides at 1811 Kemp Boulevard.

Mr. Simmons is a strong booster for his native city and ever ready to support any movement looking to its development or betterment. He is a member of the Knights of Pythias, Chamber of Commerce and the Methodist Church.



AROLD R. BURTON, owner of the Burton Wheel and Body Works, 2101 N Akard Street, is at the head of one of the largest concerns of its kind in the state, and the

establishment of the business here in 1910 was decided by the flip of a coin. According to Mr. Burton's own statement, he had been in a number of cities, and among all of them he liked Dallas and Denver better than any he had seen. Deciding to locate in one or the other of the two cities, he flipped a half dollar in the air and Dallas won. "And I am surely glad that it turned out that way," he

says, "for Dallas is unquestionably the best city in the country, full of wonderful opportunities for the live, energetic and ambitious man."

Mr. Burton's company has a large plant, employs over thirty skilled workers, and manufactures all kinds of bodies for automobiles, including pleasure and commercial bodies. He claims to have built the first fire wagon and the first coupe body built in Texas. He has had an extensive experience in auto engineering and mechanics, starting in when a boy and working on steamboats out of Detroit for five years. He helped build the first Olds automobile, which was a steamer, and took eight months to complete; he built gasoline engines for the Winton Company, was with the Searchmont Motor Company ten months and the Ford Motor Co. four months. In 1903 he went with the Premier Motor Company as consulting engineer and held the position for two years, leaving that company to go with the Packard Motor Company as assistant engineer, a position he held for two years. He then came to Dallas, where it was decreed by the flip of a coin he should remain.

Mr. Burton was born at Detroit, Mich., in 1886, son of W. E. Burton, deceased, and was educated in the public schools of his home city. He was married at Chester, Pa., in 1905, to Miss Emily Frame, daughter of William Frame, capitalist and banker of that city. He is an Elk, an Eagle, member of U. S. Secret Society, Green and Emerald, and the Dallas Auto Club.



D. DARBY COMPANY, automobile top builders and painters, 113-115 Camp Street, Dallas, have come to be recognized among Dallas, have come to be recognized among automobile owners and dealers as the lead-

ing establishment of their kind in North Texas. They are the manufacturers of the famous Darby top which is considered to be the most artistic and finest built top for high class cars in the Southwest. in fact, D. D. Darby & Company were the first to introduce this style of a stationery top, the plate glass sides and rear, in this section hence that style of a top has come to be known by the name of its originator.

The D. D. Darby Company was first established in Dallas in April, 1918, at 1008 Commerce Street, but the business of the company grew so rapidly that they were compelled from time to time to move to larger quarters and at present they occupy the floor space at the above location of 13,000 square feet. The painting department, with a capacity of thirty cars, located on the second floor above the top department. The business of the company is so largely increasing that they are planning on securing still larger quarters near the center of the automobile district on Pacific or Main Street.

During the three years of their activity the company has put out several hundred of their tops and high class paint jobs which are a continuous advertisement to their superior workmanship.

The founder of the above institution, Mr. Donald D. Darby, is a native Californian, born in Long Beach, November 11, 1891. His parents were John Howell and Francis Golson Darby. The former, a capitalist and merchant of Long Beach who is a pioneer of the Long Beach city, having gone there from Louisiana in the late eighties. Mr. Darby was educated in the Long Beach public schools and upon entering into the business world he located at Santa Anna, Cal., where for several years he followed the automobile business. Upon the inauguration of the



Attimions

B. Hilliard, daughter of B. F. Hilliard, of Porum, Oklahoma, formerly of Joplin, Missouri. They have one son, Frank Thomas Williams, who is attending school in Dallas. The family reside at 3600 Cleveland Street, Dallas.

OBERT HENRY FINLEY, manager Coyne Lumber Company, Eighteenth street, came to Wichita Falls in August, 1919, and assumed the managership of the above busi-

ness the following month. The company is a co-partnership and is owned by T. F. and Roy Coyne and W. W. Davis, and plants are operated at Joplin and Webb City, Mo., Oklahoma and Kansas. They handle a general line of lumber and building material, lime, plaster, cement, paint and builders' hardware, their yards occupying a space of 1.69 acres on Chester avenue.

Before coming to Wichita Falls Mr. Finley had been engaged in the lumber business at various points. He started out in the business at Joplin, Mo., and from 1905 to 1908 he was with the Forest Lumber Company of Kansas City. He then went with the Central Lumber Company of Joplin, and remained with them until 1917. His next connection was with the Coyne Lumber Company at Oklahoma City, where he remained until transferred to Wichita Falls.

Mr. Finley is a native of Richland, Mo., born September 7, 1889. His parents were J. R. and Nancy Fuller Finley. He attended schools in Richland and Joplin, Mo., Oklahoma and Paris, Texas.

He was married to Miss Aurilla Dudley, of Arkansas, at Joplin, Mo., October 19, 1911, and they have one son, Robert, Jr.

Mr. Finley is a member of the Chamber of Commerce and takes an active interest in all movements conducive to the building up of his city, commercially, civicly, socially and otherwise. Being in the building profession he is naturally interested in the greater expansion of the city. He has faith in the future of Wichita Falls and believes it will become one of the great cities of the State within the next few years.



EORGE W. GOODWIN, president and manager of the Automotive Electric Company at 915-17-19 South Ervay Street, Dallas, has built up a business in automobile starting,

lighting and ignition service since 1915 which is probably not equaled in point of progress by any other firm in Texas. After starting with a small service establishment at 1805 Commerce Street a little over seven years ago, he has increased his business and developed his organization until his requirements now crowd the capacity of a modern brick plant of 10,000 square feet of floor space built after his own specifications. Furthermore he started with the service of only one system, the "Delco," but at the present time he is handling service and parts on sixteen others, including the distribution of several of these accounts in the five southwestern states. He now employs sixteen men in his plant and completes service on an average of 50 complete jobs a day.

He was born in Dayton, Ohio, in 1889 and is the son of William Goodwin a millwright of that city. Here he received his education in the public schools, but native mechanical ability asserted itself at an early age and soon after leaving school he entered the employ of the Delco plant at Dayton as invention developer in the engineering department. In

two years time he worked in every department of the plant and then spent two years traveling for Delco as special representative, then came to Dallas and opened a Delco service station. The growth in his business compelled him to move repeatedly and at the present time he is taxing the capacity of his new place to the extent that he is contemplating adding more space. His business has expanded also throughout the southwest territory and there are now 32 subsidiary out-of-town stations that receive supplies and service from the Dallas plant. These are located in various parts of Texas, New Mexico, Louisiana, Arkansas and Oklahoma.

He was married in Dayton, Ohio, in September, 1915, to Miss Norma Young, a native of Ohio and daughter of Mr. M. Young, who is in the sheet metal business in Dayton. Mr. and Mrs. Goodwin have one child, a son, George W., Jr., age 21/2 years, and reside at 718 Glendale Avenue, Munger Place, Dallas.

Since moving to Dallas, Mr. Goodwin has made many friends, both in business and in society and has an unbounded faith in Dallas' prospects as the greatest automobile center in the southwest.



R. HERRING, manager of the Texas branch of the Bearings Service Co., dealers in bearings, 2005 Main Street, handles the product which makes automobiles run

smoothly and easily and is engaged in one of the most essential lines of business to the automotive industry that exists. This company has made a habit of keeping in stock almost every size and description of bearing that can be wanted and they frequently are wanted because the average automobilist seems to forget that the wheels need greasing and oiling sometimes just like the buggy wheels did in the olden days. When a bearing is burned out it is useless and a new one must be fitted. Unless the exact size is available, no other can be substituted nor made and it means a long wait until one reaches here from the factory. The Bearing Service Co. has very nearly eliminated these waits in the lines that it handles and for this reason it has become very popular among automobile dealers and garage men.

Alfred K. Hebner is president of the company which maintains its headquarters in Detroit, Mich. The parent company has thirty-three branches in the United States, of which the Dallas branch is one of the largest. Three men travel out of Dallas, covering Texas, Southern Oklahoma, Southern Arkansas and Old Mexico. This branch was originally opened at 2034 Main Street in 1916 but had to move to present quarters to get more space.

Mr. Herring is a native Texan, born in Washington County in 1892, son of J. H. Herring, a native of Alabama. He was educated in the Dallas public schools and then took his B. A. and LL. B. degrees at the University of Missouri, graduating in 1918. His first business training was with the Consolidated Film Co., but was there but a short time until he went with the Bearing Service Co. as a clerk. He was sent to New Orleans where he had charge of that branch and was then brought back here and made manager.

In June, 1917, he enlisted in the air service at Kelly Field No. 1 as a private, but he was made Sergeant and transferred to the 820th Aero Squadron. He was discharged from the service in 1919.

He was married in Dallas in 1918 to Miss Lucia Kleeman, of Louisiana.



R.H. Trinley,



Mr. Herring is a member of the Dallas Automobile Trades Association and is always eager to do his part to push the automotive industry to the front. He knows that Dallas is the biggest and best town in the country as far as his business is concerned and he is always striving to push her ahead.

HAS. POGENPOHL, district manager of the Western Union Telegraph Company with offices in the City National Bank Building on Eighth Street, came to Wichita Falls in

charge of the local office of the Western Union on October 6th, 1913, and has seen the business of the company grow by leaps and bounds until now when it is handling one of the largest volumes of messages per capita of population of any office in the state. When Mr. Pogenpohl came to Wichita Falls the office had only seven employees and now it requires an average of about fifty-five people. The office is open on week days from seven thirty in the morning until midnight and on Sundays from seven thirty to eleven at night.

Mr. Pogenpohl is a native of Texas and was born at Laredo in 1878, a son of H. Pogenpohl, now deceased. The elder Pogenpohl was one of the early pioneers of the state, having come to Texas when a

small boy.

After attending the public schools Mr. Pogenpohl began work for the Western Union at Laredo in 1896 as a messenger boy and later entered the office there where he remained until 1901. He then was made manager of the office at Eagle Pass and later was employed at San Antonio and Dallas. He was transferred to the Chicago office and then back to Dallas and after that was manager at Temple, Corsicana and Brownsville before removing to Wichita Falls.

In 1910 Mr. Pogenpohl was married at Dallas to Miss Elizabeth Blakey of Fayette, Mo. They reside at 1904 Tenth Street.

Mr. Pogenpohl is a York Rite Mason, a member of Maskat Temple Shrine. He also is a member of the Rotary Club and the Wichita Falls Chamber of Commerce and for three years has been a member of the public utilities committee of the Chamber of Commerce. He is a progressive, public spirited citizen and a consistent booster for Wichita Falls, predicting the city will have a population of one hundred thousand by 1930.



KELLEY WEAVER, general manager of the Standard Spring and Axle Company, Dallas, has been conducting a wholesale business dealing in automobile springs,

axles and bearings at the above address since April 1, 1920, and although he is comparatively new in the automobile business, has been making a success of it. He is associated with Mr. T. P. Steger, who has a silent interest in the enterprise and employs seven people, of whom four are salesmen traveling in Texas, Oklahoma, Arkansas and Louisiana.

He was born in 1881 at Calvert, Texas, where his father, H. J. Weaver, and mother, Mrs. Ritha (Yarberry) Weaver, are well known, having lived in the vicinity for forty years. He received his education at the public schols of Calvert and finished his school by a course in a business college. One month after he had completed his business course, he came to Dallas and accepted a position as stenographer for the Texas Portland Cement Company. From this position he was promoted to the position of paymaster and chief timekeeper and

remained with that firm until 1907 when he received an offer of the position of treasurer and credit man for the Tom B. Burnett Company, mattress manufacturers, with whom he remained as general office man until 1908. Then he joined the organization of the Texas Harvester Company as cashier. On February 15, 1919, he became interested as a stockholder in the Western Gears and Parts Company and was made manager of the business. This connection, however, lasted but little over a year, for in March, 1920, he organized his present business.

In 1904 he was married to Miss Anna Martindale in Dallas. Miss Martindale was a native of Missouri, having been born in St. Joseph and brought to Dallas with her parents as a child. Mr. and Mrs. Weaver now reside at 5736 Belmont Avenue, Belmont Addition, Dallas.

Mr. Weaver, in addition to his business activities, has taken a great interest in social affairs in Dallas. He is a Mason, a member of the Scottish Rite bodies and a Shriner with membership at Hella Temple, Dallas. He is an enthusiastic supporter of the Dallas Chamber of Commerce and a charter member of the Dallas Auto Club and the Dallas Automobile Country Club. He believes in furthering every good movement intended for the advancement of Dallas which, he contends, is in a class to herself, with much in store for all who are building for the sake of her future.



RAY CAGNEY, manager of the Gill Piston Ring Co., piston rings and ball bearings, 2029 Main Street, had the vision and came to Texas in the early part of 1919 to help

keep automobiles, trucks and tractors running in smooth fashion. His increased business has justified his estimate of the possibilities of Dallas and Texas and he is well pleased with the idea that he is permanently located in the Lone Star State. In handling bearings and piston rings, Mr. Cagney conducts one of the most necessary automotive accessory lines in the industry. He handles the Standard Roller Bearing and the Gill Piston Ring, serving not only Dallas dealers and garagemen but a large portion of those in the Southwest. He has four men on the road now and is contemplating increasing his traveling force materially to take care of the ever increasing demand for the product he handles. He has a local force to take care of the Dallas trade

Mr. Cagney came here because while traveling in the North he had heard of the boundless possibilities of the border state. He says now, after a short residence here, that Dallas offers greater chances for advancement in the automotive industry than any other city in the country.

Mr. Cagney was born in Chicago, Ill., in December, 1877, son of John J. Cagney, native of Chicago and wholesale coffee merchant there. He attended the Chicago public schools and a university there. He started his business career as partner in a manufacturing business and later went on the road traveling in Ohio, Indiana, Michigan, Illinois, Iowa, Wisconsin and Minnesota. He was with this one concern for ten years. He resigned that position in March, 1919, to come to Texas and open up his business here.

In November, 1912, he was married to Miss Marie Magee, daughter of Charles J. Magee, of Chicago, retired. They have three children, Rita, 7 years old; Charlotte, 4, and Mary Jane, 2 years old.

AYMOND W. GUTZLER, secretary-treasurer and manager of the North Side Lumber and Building Company, 300, 310 Bridge Street, came to Wichita Falls in

The company with which he is connected was formed in February, 1919, and handles a general line of building material, rig timbers, lime, cement, plaster, paint. builders' hardware etc. Their lumber yard occupies a tract 150x350 feet. The company formerly did some building but at the present time engages exclusively in the lumber and building material business. Prior to his connection with this concern Mr. Gutzler was with the Galbraith-Foxworth Lumber Company of Wichita Falls. Other members of the company are R. H. Collier, president; J. A. Richalt, vice-president.

During the war with Germany Mr. Gutzler was in the air service, attending the ground school at the University of Illinois, and Ellington Field, Houston, where he received his training in flying. He was commissioned second lieutenant May 18, 1918, and sailed for England August, 1918, where he was engaged in the defense of London from night raids on the southern coast of England. He returned to the United States December 4, 1918, and was discharged the same year.

Mr. Gutzler is a native of Youngstown, Pa., born September 29, 1895. His parents were W. F. and Myrtle Shaw Gutzler. His father is now in the oil business at Wichita Falls. He was educated in the public schools of Pennsylvania and at the University of Illinois. He is unmarried and lives at 1659 Huff Street.

He is a Scottish Rite Mason and Shriner and belongs to the Business Committee of the Chamber of Commerce, University Club and Wichita Club.



TOKE JOHNSON, Dallas, as a partner in the firm of Johnson-Stansbury Company, dealing in wire wheels and wheel service, has the leading business of its kind in the

Southwest and from their plant with a floor space of 3,000 square feet besides a commodious warehouse, their business in slightly less than one years time has approximated \$150,000.00.

C. B. Stansbury is Mr. Johnson's partner in these activities. In October of 1919, the business was first organized under the name of Three Captains Company and in this way the business progressed until February, 1920, when the present partners took over the wheel division and adopted the present name. As a factory branch of the Hayes and Disteel Wheels, their business covers Texas and all adjoining states. Theirs is the chief wheel supply house in the territory outlined.

Mr. Johnson was born at Frost, Texas, on April 1, 1895. His father, Benjamin H. Johnson, was a pioneer who came from Georgia. His mother, Sarah Ellen (Sanders) Johnson was a native Texan. The Fort Worth Public Schools, Austin College at Sherman and the University of Minnesota combined to give Mr. Johnson the best education the country affords. He began his business career by choosing the real estate business in which he was successful. In May, 1917, he entered the First Officers Training Camp at Leon Springs. On the following August he was commissioned First Lieutenant in the Infantry, was stationed at Montgomery, Ala., and later at Louisville, Ky., then at Camp Gordon, Ga., and on September 5th, 1918, was commissioned a captain. On March 15, 1919, after serving as in-

structor in officers training schools, he was discharged. In October, 1919, he entered the organization of the Three Captains Company which issued in the present day form of organization and busi-

Mr. Johnson is a "Bachelor" and resides at 335 South Windomere Street, Oak Cliff, Dallas. He is a good mixer with his fellowmen, being a member of the Rotary Club, the Dallas Country Club and the Dallas Automobile Club. His church affiliation is Episcopal. As a progressive business man, he is already successful to an attractive degree.



P. McROBERTS, manager of the Triangle Company, came to Texas in 1891. He has been connected with the above company since it was established in November, 1919.

Other members of the firm are J. E. Couch, general manager; W. B. Claton, E. T. Paxton and Wm. H. Howe. The company operates a filling station and is local distributor for Goodrich tubes and tires. One service car is operated, going anywhere to render service to the company's patrons. A general vulcanizing and tire repairing business is done, and as the business grows, which it is constantly doing, more service cars are to be added.

Prior to engaging in this business Mr. McRoberts was connected with the Western Electric Company for thirteen years, and with the Rodgers-Meyers Furniture Company for five years. In his present business he is thoroughly versed with the needs of the automobile owner and user, and the importance of quick and efficient service when service is necessary, and the company's success is fast being assured by the character of service it renders to its patrons.

Born in Missouri in 1881, son of S. E. McRoberts, he came to Texas when a boy and attended the public schools, a private school at Driscoll, Texas, and the West Texas Military Academy. He was married in Dallas, to Miss Ethel Ettie Burks, a native of Texas, and they have one child, Al Lynn. The family home is at 133 West Twelfth Street, Oak Cliff. He is a Maccabee and member of Dallas County Tire Dealers' Association.

Mr. McRoberts is a young man characterized by energy and enterprise, and he believes Texas and Dallas offer greater opportunities for business of all kinds than any other spot in the country. He's a live Dallas booster and ever ready to help put over any movement that will further advance the city's welfare and growth.



RTHUR ELLIS VERNER was born in Covington, Kentucky, in 1887. He is the son of A. E. and May Verner. His father was an

attorney at law, with offices in the city of Covington. Mr. Verner received his primary education in the Pittsburg public schools. He then attended the University of Pittsburg. In 1909 he graduated from Washington and Jefferson University with a degree of bachelor of arts. He then moved to Dallas and became the representative and manager of the A. F. Goodrich Tire Company. He held this position for three years at which time he resigned to become state manager of the Pennsylvania Rubber Company. Mr. Verner continued in this capacity until 1915 in which year he moved to New York City and became engaged in the export business. He remained in New York until 1918 when he was appointed state manager of the Toledo Scales Company for the state of Texas.



RW. Gutzler.



Kinderbanek

Mr. Verner married Miss May Rodney of Dallas, in 1910. Mrs. Verner, who is a member of the Daughters of the American Revolution, is a daughter of Capt. John Rodney, a veteran of former wars. She is a direct descendant of Caesar Rodney, who represented the state of Delaware at the Philadelphia Convention that framed and adopted the Declaration of Independence. His signature appears at the bottom of that instrument testifying that he was one of the original makers of that document. Mr. and Mrs. Verner are the parents of one child, Lawrence Rodney Verner.

Mr. Verner was a member of the Dallas Chamber of Commerce. He is affiliated with the Baptist Church and is a regular and active participant in its gatherings.

JINDEL PAULK, owner of the Starter Service Company, and manager of the business, which was established in April, 1920, is quite prominently identified with the auto-

mobile trade in Wichita Falls, his concern doing all kinds of ignition work and repairing and recharging batteries. Three competent people are employed to look after the wants of the firm's customers, and the high character of service given is adding to the company's business and prestige very fast. Mr. Paulk himself is a very efficient and capable workman, having had three years' technical training in electrical engineering in Chicago Technical College before taking up this line of work, and two years service in the army as searchlight operator in the 56th Regiment of Engineers, Army Corps Headquarters, further added to his expert knowledge and efficiency. He was twelve months in France, and after returning to the United States was discharged from the service May 23, 1919.

Mr. Paulk was born at Davis, Oklahoma, November 25, 1895, and attended the Texas public schools. His father, C. F. Paulk, is a merchant and farmer retired now, of Amarillo, Texas, and came to the state from Alabama. After returning from France Mr. Paulk toured the southern states looking for a suitable location for the business he desired to engage in, and Wichita Falls striking his fancy better than any of the other towns which he had visited he decided to locate here, and after one year in the city he is willing to testify that it is the best town in the country, with a greater and more promising future. He is one of the city's best boosters, and is making himself one of the factors working for its future growth and advancement. He is a Mason, member of Blue Lodge No. 635, and Maskat Temple and identified with all the other agencies of the city making for better civic and moral progress.



W. SLAUGHTER, although of the younger generation of business men of Dallas, has won the confidence and esteem of a great many of the leading men of this city. He

has been successfully engaged in various enterprises and has gained a most valuable experience which will aid him in his future undertakings. In his association with J. C. Riter for a time he was engaged in the automobile accessory business and later in the manufacture of sunshades.

In April, 1922, Mr. Slaughter organized the Radio Appliance Company and opened offices and store at 316 North Ervay Street. The officers of this company are: W. W. Slaughter, president and manager; George S. McGhee, secretary and treasurer, and B. O. Whitby, vice-president. The company handles all kinds of radio equipment, carrying a complete line at all times and doing a general wholesale and retail business, having the state rights to some of the radio appliances. Mr. Slaughter entertains the public with radio concerts at his store at noon and in the evening.

W. W. Slaughter is a native of Arkansas, born at Ft. Smith, December 6, 1900. He was educated in the Ft. Smith and Tulsa public schools. At an early age he left school and entered business, coming to Dallas in 1916, where he has been actively engaged since that time.

Endowed with a pleasing personality and with a natural salesmanship ability, Mr. Slaughter undoubtedly will forge rapidly ahead and become an outstanding figure in business in Dallas.



C. RITER, well known and popular young business man of Terrell, Texas, has taken a leading part in that city to furnish high class amusement for the citizens of that section of East Texas. With his associates, Mr. Riter is interested in and conducts a modern roller skating rink and dance pavilion, which is one of the most popular meeting places of the rapidly growing city of Terrell. There is probably no finer dance floor than his that cost over \$2,000. A pipe organ is used part of the time to furnish music. Among the other business enterprises of which Mr. Riter is interested is a garage.

J. C. Riter was reared and educated in Texas and is fully imbued with the Texas spirit. For a time he was engaged in the manufacturing business with W. W. Slaughter in Dallas. Since removing to Terrell he became very enthusiastic about the outlook of this city and is included among the most enthusiastic boosters of Terrell.



T. LOUNSBURY was born in Jamestown, New York. His father, F. J. Lounsbury is a retired business man of that city. The younger Lounsbury secured his education

at the public schools of Jamestown and later preprepared for business by taking a course in a business college.

He first started in the tire business in Milltown, New York, as an employee of the Michelin Tire Company. This term of employment began with a course of factory work designed as a schooling for salesmanship. Following this, he was given a position in the office as a tire adjuster and this was followed by a promotion to the work of credit correspondent. After showing proficiency in this work he was sent to the Chicago office where in four months' time he was made manager. This was in 1911 and he held the position until 1912 when he was made manager of the Minneapolis, Minnesota branch. In 1914 the next transfer brought him to Dallas as office manager of the Dallas Branch and he held that position until January 1, 1915, when he went on the road for the Michelin Company covering Texas and he continued in this position until July 1917 when he entered the army as cadet in the air service at the ground school at Austin. In the early part of 1918 he was commissioned as a second lieutenant and after serving assignments at Camp Dick, Dallas and Ellington Field, Houston was sent over to England to be stationed at Ford Junction and in London on special duty. After the armistice he was discharged from the army, December 22, 1918 and returned at once to take up employment again with the Michelin Tire Company in Dallas and continued with them until December 1, 1919 when he became vice-president and manager of the India Tire Company of Texas.

During the time that Mr. Lounsbury was in Dallas he gained many friends. He is a Mason and a Shriner with membership at Hella Temple, Dallas. He has also become a charter member in the Dallas Athletic Club and become affiliated with the Dallas Auto Dealers Association and the Chamber of Com-



AVID GIBSON HINCKLEY, president and manager of the Dallas Labor Temple Association, with offices at the Labor Temple. Young and Evergreen Streets, Dallas, has

by his unusual business ability and organizing skill been of great service to the laboring classes of this city for it has been through his efforts that the centralized organization of the different laboring unions of this city has been brought about. Having always been affiliated with the cause of organized labor it was his ambition to be of some service to the people of whom he was one and it was this great purpose that lead him to the organization of the Dallas Labor Temple Association, which is one of the largest organizations of its kind in the Southwest. At the present time the association has the following officers: D. G. Hinckley, president; M. A. Holland, treasurer; and F. J. Geller, secretary.

A native son of Texas, David G. Hinckley first saw the light of day at Halletsville, Lavaca County, on January 17th, 1866. He is a son of Walter Rodger and Anna (Iora) Hinckley, both of New York State. Soon after young Mr. Hinckley's birth the family moved to Chicago where they remained until after the great fire, and it was there that David G. began his elementary education. After leaving Chicago the family moved to Dallas and Mr. Hinckley completed his education in the schools of that city, graduating from the Lawrence Commercial College in 1886. He then began his business career as a tinner and sheet metal worker, which he continued until 1914 at which time he began the organization of the Dallas Labor Temple Association. He began to raise funds for the construction of the building in 1914 and on July 26, 1915, actual construction work was begun. On January 8th, 1916, the dedication ceremonies for the Temple were held, the Reverend William M. Anderson giving the invocation, Governor Ferguson and Henry D. Lindsley the dedication addresses. The building was constructed at an expense of \$48,000 and at the present time, with the lot on which it is located, is valued at \$200,000. There are fiftyeight organizations connected with the Temple Association and it now furnishes a beautiful home for the laboring men of this city.

On July 25th, 1888, Mr. Hinckley selected as his bride Miss Henrietta L. Stewart, daughter of D. L. Stewart, of this city. Mr. and Mrs. Hinckley have three children, Alleen Anna, Rupert R. and Oneida May. The Hinckley home is located at 2816 Live Oak Street, Dallas. Mr. Hinckley is a member of the I. O. O. F., the Maccabees and the Trinity Valley Masonic Lodge.

To one who has rendered such service for the uplift and betterment of the human race, Dallas raises its hat in respect for it has been through Mr. Hinckley that the present labor satisfaction is rampant.



LBERT C. EATON, president of the Dallas Prest-O-Battery & Service Co., Inc., 1919-25 Bryan street, established this business in May, 1917, in company with H. J. Emmins,

vice-president and A. J. Bowman secretary-treasurer. These people are local distributors for the Prest-O-Lite Batteries and parts and carry a large stock, being able to supply any make of car. They also have a battery repair and recharging service and have quite a number of employees to look after this work

After leaving school Mr. Eaton entered the automobile works at Worchester, Massachusetts, where he gained a wide knowledge of the mechanism of automobiles in the shops of that concern, later going into the automobile sales department. Having gained his early experience "on the ground floor" as it were, he returned to Dallas in 1914 and became manager of the service department of the Ray Rose Company, remaining with this concern until 1917, when he organized the company of which he is now president. His parents were New England people engaged in farming near Worchester, Massachusetts, from where they came to Dallas in which city Mr. Eaton was born in 1892. He attended the public schools of Dallas, where he completed his education.

In 1912 he was married to Miss Edith F. Bartlett. daughter of E. A. Bartlett, farmer of Worchester, Massachusetts. They have one child, Sybil, now attending school in Dallas. The family reside at 3420 Oak Grove Avenue. Mr. Eaton believes that as Dallas is one of the largest automobile distributing centers of the southwest all branches of the industry are only in their infancy and predicts a wonderful future for his business.



D. HENRIKSEN, formerly owner of the Oak Cliff Battery Company, Tenth and Marsalis Streets, Oak Cliff, Dallas, after conducting a general automobile repair

business for about five years turned his attention to battery work and was the authorized agent for Willard (battery) service in Oak Cliff until he sold out his interest to J. J. North, the present owner.

Mr. Henriksen was born in Oakdale, Illinois, in 1878, but he moved to Texas at an early age and received his education in the public schools of Ellis County. He did not get into the automobile business until 1914 when he started a general repair business in a garage at 126 North Lancaster Avenue under the name of the Oak Cliff Auto Company. This was in the nature of a partnership as he was associated with a Mr. Morgan, but at the end of about six months' time he bought out Mr. Morgan's share and continued alone in the business until he sold out in 1919 to engage in the battery business. At the time of the sale, he had employed from three to five men and had built up a good general repair business. When he started in the battery work he erected the building especially for this work and was sole owner of the property, an advantage that is exceptional in this class of business.

He was married in 1905 to Miss Mattie Hasty of Dallas, and they now reside in Oak Cliff at 412 East Ninth Street. Having attained the greater part of his success in this locality Mr. Henriksen feels a strong attachment for the Oak Cliff section of Dallas. Here he takes an active interest in promoting or helping to promote every good movement designed for the good of his city.



Dairel S. Dinckles



Modgecocf



E. HEDGECOCK, proprietor of the Hedgecock Artificial Limb and Brace Manufacturing Co., makers of limbs and braces, is engaged in a business which helps many

unfortunate persons get a new start in life. Maimed and disheartened they come to his place and so cleverly are they fitted with a new arm or a new leg that they leave with the determination to succeed in spite of their infirmity. It is not an unusual thing for this company to fit out five persons a day with new limbs or braces for withered or crippled members. In so doing the organization makes that many better men, women and children for the artificial members are so cleverly constructed that it is hard to discern that they are not of bone and flesh.

Mr. Hedgecock established his business in Fort Worth in 1907 but brought it over to Dallas in 1914. His secretary, Miss Laura Price, has been with the company ten years and is an important member of the firm. Mr. J. S. Winford handles the business on the road and James Johnson, John Russell and Willie Hutchins make the artificial limbs. They have all been with the organization for a long time.

Mr. Hedgecock suffered the misfortune of a fire a short time after he established his company at the present location but he soon had his place renovated and was making limbs again. He has the most modern equipped factory of its kind in the Southwest and controls business all over this section. Persons are coming to Dallas every week from Arkansas, Louisiana, Oklahoma and New Mexico to be fitted with new limbs.

Mr. Hedgecock is a native of Tennessee but Texas is his home and he is proud of it. He has experienced unusual prosperity in this western country and is working hard to give to Dallas and Texas some of that success which it has given him.



B. PYEATT, owner of the Harley Motor Company, 284 West Thirteenth Street, has held the agency for the Harley-Davidson motorcycles since 1917 and has developed

a large business. He handles also the Harley-Davidson bicycles and supplies for both motorcycles and bicycles. A complete repair shop is maintained and a large stock of parts and supplies carried at all times.

M. Pyeatt came to Tarrant County in 1904 and for five and a half years was engaged in the grocery business. He then purchased a garage and six months later secured the Harley-Davidson agency, operating both the garage and sales agency for a time but later discontinuing the garage and devoting his entire time to the handling of motorcycles and bicycles. His trade territory embraces four counties, Tarrant, Johnson, Hood and Parker. He has four employes.

Mr. Pyeatt was born in Johnson County in 1891, a son of C. D. and Nona (Toler) Pyeatt. His father was for many years a well known merchant and farmer and is now deceased. Both parents were native Texans. He attended the public schools and in 1917 was married at Valley View in Cooke County, to Miss Ethel Wright, daughter of H. A. Wright, Fort Worth railroad man. They reside at 1319 Fairmount Street.

On July 23, 1918, Mr. Pyeatt joined the field artillery and was sent to Fort Sill, Oklahoma. He was sent to France, September 23, 1918. On Jan-

uary 22, 1919, he was discharged and returned to Fort Worth.

Mr. Pyeatt is an energetic business man of conservative ideals, ever alert to the needs and wishes of his customers and overlooking no opportunity to extend the volume of his trade.



ARRY C. SCHUETT, proprietor of a motorcycle, bicycle and accessory shop at 1905 Bryan steet, Dallas, Texas, is the owner of a business that was established in 1914

and that has increased over two hundred per cent within the last six years through his efforts. He is a distributor for Dallas and adjoining counties for the Indian Motorcycles, bicycles and accessories, and has ten men in his employ. Mr. Schuett also has a service department which makes repairs on Indian motorcycles and all kinds of bicycles.

Chicago, Illinois, is the birth place of Harry Schuett, who was born on the sixth day of August, 1890, and his parents are John Schuett, superintendent of the Grain Juice Company of Dallas, which was the Dallas Brewery Company before the days of prohibition, and Bertha (Hummell) Schuett. When Harry was six years old his parents moved from the Windy City to Dallas, where he was given an education in the public schools there. After leaving school he accepted a position with his father in the Dallas Brewery Company, and later was a salesman for the Ruff Sporting Goods Company. In 1913 he went to work for the Hendee Manufacturing Company which manufactured the Indian motorcycle, and in 1914 engaged in business for himself with the Indian agency for Dallas and surrounding counties.

Miss Perle Adams, of Cisco, Texas, was married to Harry Schuett at Dallas, Texas, on December 18, 1915, and lives with her husband at 1818 North Fitzhugh Avenue, Dallas.

Harry Schuett is a member of the Kiwanis Club and the Dallas Motorcycle Club, and is a man that takes an active part in community affairs—a man that is a booster for Texas and a man that believes in a square deal for everybody.



L. GRAHAM was born in Texas in 1892, son of Dr. and Mrs. J. D. Graham. His father practised medicine in several Texas cities and has a wide acquaintanceship in this

Young Graham was educated in the schools of Dallas and San Angelo. He started a course in pharmacy but did not finish it, entering the drug business in Waco, Texas, where he remained for four and a half years. He dropped this line, however, to learn the mechanics trade in Waco and later went to San Angelo where he became a foreman in the shops. He moved to Dallas to work for R. L. Cameron Automobile Co. He and his associates soon decided to buy them a shop which they did in January, 1920, under the name of Graham-Steinman Company. The firm did general repairing, painting, general machine shop work and welding. Mr. Graham was married in 1915 to Miss Louise Lee, daughter of A. C. Lee, of Waco. They have two children, Mary Jane and Leon Le Roy, Jr. Their home is at 4915 Worth Street and is located in one of the most beautiful parts of Dallas.

Mr. Graham is a member of the Chamber of Commerce and Manufacturers' Association and the Dallas Automobile Club, which shows that he takes a keen interest in the civic life and progress of Dallas.



B. SMITH, manager of the Oriental Laundry Company, 1720 Wood Street, a practical laundry man of many years experience, came to Dallas from San Antonio in 1910

and the following year became connected with the Oriental, being promoted by successive stages until he reached the position of general manager. Under his direction the business has expanded until now 347 people are employed and twenty-five wagons and automobiles are required to collect and deliver laundry in all parts of Dallas and its suburbs. All the linen work for the Adolphus and Oriental Hotels is done at this laundry, but the company especially caters to the high class family trade and has built up its present large business on a basis of service to the individual customer.

One feature of the Oriental service and one in which Mr. Smith has taken a great deal of personal interest, is that no complaint, regardless of how trivial, is too small for painstaking care and an effort on the part of some one in authority to rectify or at least attempt to prevent its recurrence. This, together with the high grade work done, has resulted in the Oriental becoming not only one of the largest laundries in Dallas but in the Southwest. The latest modern machinery is used in all departments and special attention is paid to sanitation, resulting in the plant being known as one of the cleanest in the South.

At the present time adding 85,000 square feet to the east side of the laundry utilized for the call office, garage and for the drivers. Recently adding a damp-wash department washing the fabric and returning to the customer wet in a dry bag so that customer may do with same as she pleases.

Mr. Smith is a native of Alabama and was born at Monroe, February 16, 1878. He is a son of C. L. Smith, a farmer and old time resident of Monroe. He was educated in the public schools of Monroe and early in life entered the commercial world, spending many years as a traveling salesman. For a while he was connected with the Troy Laundry Machinery Company of Chicago, and traveled the Texas territory for them.

On March 4, 1914, Mr. Smith was married to Miss Nellie Canady of Oklahoma City, member of a well known Oklahoma family. They reside at 423 Sunset Avenue in Oak Cliff.

A thirty-second degree Mason, Mr. Smith is a member of Hella Temple Shrine and of Trinity Valley Blue Lodge Number 1048. He is also a member of the Rotary Club and his church affiliation is with the Christian Science organization. A great believer in Dallas, Mr. Smith expects to see the city continue to grow and gradually assume its place as the industrial and commercial center of the Southwest.

Mr. Otto Harold being president of the absolutely largest institution of its kind in the entire Southwest.



RANK CRIPLIVER, superintendent of the plant for the City Laundry, 400 Austin Street, Wichita Falls, directs the finest laundry works and equipment for the clean-

ing of silks and wholesale dry cleaning in northwest or western Texas. The City Laundry Company was organized in October of 1919 and opened for business in June of 1920 but already it is well known and popular not only in its own city but to a territory of big extent in all Northwest Texas. Associated with Mr. Cripliver in official capacity are H. A. Gray, manager, and J. L. McMahon and C. W. Reed, members of the firm. The plant is sixty by one hundred fifty feet with an annex that is sixty by eighty feet and retains the diligent service of sixty employees. Nine delivery cars are kept rolling and agents in all small towns about Wichita Falls send their patronage to the City Laundry. The plant has its own power, is the best lighted laundry in northwest Texas, and has special equipment for the handling of silks. The City Laundry Company also does wholesale dry cleaning. It is one of Wichita Falls' newest institutions and is a pride to that rapidly advancing metropolis as an institution that keeps the city up-to-date with the biggest cities in its laundrying.

Mr. Cripliver is a native of Iowa, where he was born in 1886 at Tipton. His father, J. B. Cripliver, was a native of that state. After completing the common school course, Mr. Cripliver attended the State Institute, in Iowa, where he took the course in mechanical engineering. He began the laundry business in Galveston, Texas, later in Houston, and on July 19, 1919, he came to Wichita Falls and became affiliated with the City Laundry immediately upon

its opening.

In March of 1916, in League City, Texas, Mrs. E. Ingle of that city became the bride of Mr. Cripliver. Mrs. Ingle had two children. The Cripliver residence is at 400 Austin Street, Wichita Falls.

Both by training and by experience in some of the largest institutions of the country, Mr. Cripliver is prepared for leadership in his realm-and that is where he has led his company, to the forefront of Texas' most progressive and up-to-date laundries. He has identified himself with every good interest of his city also and is one of its most active citizens.

EO. S. LEACHMAN, president of Leachman's Laundry at Harwood and Hickory Streets, Dallas, has the distinction of being the builder of the oldest established laundry

in Texas. Since 1884 he has been solving a persistent problem for the citizens of Dallas and vicinity. He has built up an extensive family and hotel trade throughout North Texas. To care for this volume of business there are one hundred and seventy-five employees in the laundry.

Mr. Leachman is also owner of Cascade Plunge, 1816 South Harwood, the finest public natatorium in Texas. Cascade Plunge, since the opening on June 4, 1917, has been exceedingly popular with a constantly increasing number of bathers. It is an indoor pool lined with tile; it is fifty by one hundred feet with a gradation of water from three to eight feet in depth. To further the comfort and pleasure of the bathers there is a reception room finished in tapestry upholstering, a ladies' beauty parlor, and a tea shop in connection with the natatorium. One of the best swimming instructors in the world, Mr. Vance Vretch, of Los Angeles Athletic Club, has charge of the pool.

Mr. Geo. S. Leachman, the son of Geo. B. and Elizabeth Stanford Leachman, was born on December 23, 1860, in Martinsburg, Mo. Mr. Leachman received his education in the Missouri public schools. At the age of twenty-six he came to Texas, locating in Dallas. For seven years he was a clerk in the Dallas post office. In 1883 he was married to Miss Maggie E. Whaley, of Marshall, Texas. The six children born to this union are Thos. G., Leonard Stanford, Lowe, Maidie who is now Mrs. Geo.



M. B. Smit



K. Wassell, Valine and Marjorie. The family home is at 2707 Holmes Street.

Aside from building up as large an institution as Leachman's Laundry, Mr. Leachman has found time for the various social organizations of the city, being a member of Dallas Automobile Club, Lion's Club, and Dallas Athletic Club. He is also a member of the Chamber of Commerce, the National Laundrymen's Association and Texas Laundrymen's Association. His family is among the earliest of the congregation of the First Baptist Church.



M. BRANNON, President and General Manager of the Ideal Laundry, organized that concern in 1909. The home of the laundry is located at 3216 Ross Avenue and is one of

the largest in Dallas. It is so constructed that efficiency and economy have played a great part in its phenomenal success. When first built the laundry consisted of about one-half the floor space that it now covers. Its capacity is exceedingly large as one hundred and fifty employees are kept constantly at work in order that the public may be served and that the reputation of 'Quality and Service' may be maintained.

Mr. Brannon has been in the laundry business all his life. His first laundry was located at McKinney, Texas, and is now known as the McKinney Steam Laundry of which he is the sole owner. In 1906 he moved to Ennis and started the Brannon Laundry. Desiring to have a broader field to work with and realizing that Dallas afforded him a great opportunity, he came to Dallas in 1909 and opened the Ideal Laundry, which he has operated ever since with great

Mr. Brannon is a member of the I. O. O. F., the Chamber of Commerce and the Kiwanis Club. He takes an active interest in the affairs of all of these organizations and has devoted a great part of his time to their advancement. Mr. Brannon is a member of the Methodist Church.

Starting at the very bottom of life's pit Mr. Brannon has gradually worked up until today he is looked upon as one of the most successful business men of the City of Dallas. Always looking forward and forever remembering the slogan of 'Quality and Service' Mr. Brannon has firmly established the Ideal Laundry as one of the most important industries of the city.

Oil interests—both independent and corporation oil operator, having 500 acres in Okmulgee, Okla., Have ten wells flowing, will start drilling more wells later on. Officer and director of Plymouth Oil & Gas Co., of Henrietta, Okla., other leases and holdings under the name of Brannon & Moore.



EONARD S. LEACHMAN, secretary and treasurer of the Leachman's Steam Laundry & Dye Works, Harwood and Hickory Streets, has devoted the greater part of

his business life to the laundrying and dyeing industry and has been a factor in the establishing of one of the largest and most reliable laundries in Dallas. The other members of the firm are Geo. S. Leachman, president, and Thomas S. Leachman, vice-president and manager.

Leachman's Laundry was established in 1885 in a small building on Live Oak and Pacific Streets with fifteen employes. In 1915 it was moved to its new home which is a modern building, 175 by 200 feet, with 200 windows and equipped with the most recent types of machinery used in laundering

and dyeing. The employes have been increased to 150 and sixteen cars and wagons are used in collecting and delivering laundry. No detail has been neglected which will make the service prompt, accurate and satisfactory.

Mr. Leachman was born in Dallas, November 1, 1888. His parents were George Silas Leachman, a native of Missouri, and Maggie (Whatley) Leachman. He was educated in the Dallas public schools and at an early age he became engaged in the laundry business. In 1906 he accepted a position with the Live Oak Printing Company and remained with them until 1913. He was then employed for six months as a salesman for stationary battery plants. Having decided that the laundry business was for him the most attractive and profitable he returned to it in 1913 and has entertained no idea of leaving it since.

Mr. Leachman is a member of the Kiwanis Club and the Terpsichorean Club. In politics he is a free lance, supporting men and measures according to their merit rather than by their political alliances. In his church relations he is a Baptist and has for fifteen years been a member of the First Baptist Church. He is well known and is held in high regard by his friends and business associates.



HOMAS G. LEACHMAN, secretary-treasurer of the Dallas Steam Laundry, 2009-13 Hickory, has, since 1911, been active in this company established by his father in

The Dallas Steam Laundry occupies a space of one hundred and seventy by two hundred and fifty feet, employs one hundred and fifty people, and operates twenty delivery trucks, doing an annual business of approximately three hundred thousand dollars.

In 1905 Mr. Leachman, with his brother, Leonard, engaged in the printing business, organizing the Live Oak Printing Company. In 1911 the brothers sold the plant to the Egan Printing Company and went into business with their father, the former as secretary-treasurer, and the latter as vice-president, their father being president.

Mr. Leachman was born in Dallas on July 17, 1885, son of George S. Leachman, well known Dallas business man. After completing the Dallas public schools Mr. Leachman attended the University of Texas. In 1911 he was married to Miss Florence Carter, daughter of Mr. and Mrs. C. F. Carter, of Dallas. They are the parents of two children, Harriet and Dorothy. The family resides at 3725 Stratford Avenue, Highland Park.

Mr. Leachman is a member of the Phi Delta Theta fraternity, the Dallas Country Club, the University Club, the Lion's Club and the First Baptist Church.



AMES E. JOHNSON, president and general manager of the Natatorium Laundry Company, Inc., East Belknap opposite the court house, Fort Worth, is one of the best known

laundrymen in North Texas and his company one of the strongest operating in this section of the state. The company was incorporated in 1915 with Mr. Johnson as president, James A. Johnson, Jr., vicepresident, and T. J. Andrews, secretary. The company occupies the entire building, two floors, covering a ground space of 100x100 feet, and maintains branches at Eastland, Ranger, Breckenridge and Graham to take care of the ever increasing business of the West Texas oil fields. In Fort Worth a total of 125 people are employed and sixteen delivery cars

ENCYCLOPEDIA OF TEXAS

are operated to take care of the collection and delivery of laundry in Fort Worth and its suburbs. Fourteen people are employed in the three branch establishments. The company receives and ships laundry to various towns of North and West Texas and has enjoyed a steadily increasing business since its organization in 1915.

Mr. Johnson is a native of Tarrant County and was born in 1872. His parents were James E. and Sarah (Holden) Johnson, pioneer residents of Tarrant County, his father having come to Fort Worth in 1852. Both parents were natives of Missouri.

He attended the public schools of Fort Worth and the Fort Worth Business College and in 1895 became interested in the artesian water business which was organized by his father. He continued in this until 1905 when he organized the Johnson Towel Supply Company, operating same until 1915 when he consolidated with the Natatorium Laundry Company which he has operated since.

Mr. Johnson was first married in Fort Worth in 1093. His first wife is deceased and he married again on October 14, 1919. He has one son and four daughters, children of his first marriage. They are: James A., Madeline (Mrs. E. L. Hinkle), Hildo (Mrs. C. L. Hammond), Vivian (Mrs. De Los Mor-

row), and Miss Marguerite Johnson.

Mr. Johnson is deeply interested in civic affairs and is a member of the Lions Club, the Fort Worth Chamber of Commerce, the Laundrymen's Local Club and the Laundrymen's National Association and National Chamber of Commerce.

OHN N. STIER, vice-president and general manager of Stier's Laundry, Incorporated, 2001 Orange Street, Dallas, has, by his business ability and unerring foresight

made the word "Stier's" a synonym of quality and service. The many delivery trucks bearing the name of Stier's Laundry that may be seen throughout Dallas each day explain the service that that concern furnishes Dallas business houses and private residents.

Stier's Laundry was incorporated under the laws of the state of Texas in 1908. Mr. C. P. Keating was then made president and John N. Stier, vice-president of the corporation. The laundry does cleaning work of all kinds, catering especially to large business houses and office buildings. The home of the laundry is located at 2001 Orange Street and is one of the largest laundry buildings in the city, being equipped with all modern conveniences for cleansing purposes. One hundred and twenty-five employees are used by the company in its work of serving the public of Dallas.

John N. Stier was born in Denton County, Texas, May 10, 1875. He is the son of Mr. and Mrs. S. B. Stier, both of whom were pioneer Denton County citizens. The elder Mr. Stier was one of the best known farmers of that county. Mr. John N. Stier, of whom this sketch is written, was raised on the old Stier farm and there received his early training. Later in life he attended the Sisters of Mercy, a convent school located at Carthage, Mo. After finishing his education Mr. Stier returned to Texas and began his career as a laundryman at Dallas, being employed by the Imperial Laundry Company. Mr. Stier worked for the Windsor Company for thirteen years and nine months. After rendering this long service to the Windsor Company and after

oming thoroughly posted on the laundry business,

Mr. Stier accepted a position as manager of Cobb's Laundry. He held this position until 1908, when the present Stier Laundry was organized. Mr. Stier has built up his laundry from one of the smallest in Dallas in 1908 to one of the largest and best equipped laundries in the state at the present time.

Mr. Stier married Miss Rose Grossman, of Dallas, on March 6, 1901. There are no children. The Stier

home is located at 4102 Lemmon Avenue.

Mr. Stier is an active member of the Kiwanis Club and also of the Dallas Chamber of Commerce.

Mr. Stier recognized early in his career that it is impossible to attain success in the laundry business without maintaining a high quality of workmanship and an unexcelled delivery service. To these principles he has joined an untiring energy, a devotion to his work, and an abundance of enthusiasm. For this reason it is not surprising that he has been so successful in his line of endeavor.



A. WHEELER, president and manager of the Acme Laundry Company, 808 Monroe Street, Fort Worth, has been an active worker in the laundry business of this city

for the past twenty-two years, and in that time has built up one of the largest and most efficient laundry systems in this section of the state. He has been a citizen of this city for the past forty years and it has been his privilege to watch its growth from an Indian fort, so to speak, to one of the largest cities in the Southwest. Mr. Wheeler has devoted his entire business career to the scientific management and efficient workmanship of the laundry business and he is now reaping the rewards of years of practical experience in that line of work. The Acme Laundry Company was established in 1899 and the officers at present are: C. A. Wheeler, president; W. E. Sheets, vice-president (inactive); William Wheeler, active vice-president, and C. A. Wheeler, Jr., secretary and treasurer. When it was first established the laundry had a home of some six hundred square feet of floor space-it now has the most modern and up-to-date laundry of the city. having a floor space of forty-one thousand square feet. Two hundred and twenty employees are kept busy supplying the wants of the trade and twenty cars deliver to local patrons. The laundry also does work for patrons all over the state, its shipping business being one of the largest in this territory. The first year of business, 1899, amounted to some ten thousand dollars, while the 1920 business netted the company approximately three hundred thousand dollars.

Born at Mansfield, Ohio, in 1874, C. A. Wheeler is a son of W. B. and Ammelia (Larimere) Wheeler; the father being associated with his son in the business until 1915, at the time of his death. The younger Mr. Wheeler received his education in the public schools of Fort Worth. After finishing his schooling he began as a marker in his father's laundry and ever since that time has been engaged in laundry work. He is also a director of the Fort Worth National Bank and of the Employers' Indemnity Company of Kansas City, Missouri.

The marriage of Mr. Wheeler to Miss Marion Bridges, daughter of Albert A. Bridges, of Fort Worth, was solemnized in 1894 and they are now the parents of two children, William B. and C. A. Wheeler, Jr., both of whom are members of their father's firm. The Wheeler residence is located at

901 Pennsylvania Avenue.



InStier



J.E. Mickserand

In fraternal orders Mr. Wheeler is a member of the Masonic lodge, the Scottish and York Rite bodies of Masonry, the Moslah Temple and the Elks. In civic organizations he has membership in the Rivercrest Country Club and the Fort Worth Club. In 1913 he served as president of the Laundry Owners' National Association.



HOMAS E. MILHOLLAND, president of the Zenith Cleaning and Dyeing Company, at Carroll and Columbia Avenues, Dallas, is at the head of a business which, in the short

interval of twelve months' time has developed into a flourishing enterprise employing twenty-two people in a plant equipped with the most modern machinery procurable. Associated with Mr. Milholland are K. Bertucci, vice-president; W. J. Dugger, general manager, and Henry Ely, secretary. At the above address they keep their plant busy doing a general cleaning, dyeing and pressing business.

He was born on December 25th, 1892, at Batesville, Arkansas, where his father, Thomas E. Milwolland, a minister in the Church of Christ, and his mother, Ethel (Kinsey) Milholland were living at the time. The family later moved to Texas and the younger Milholland received the greater part of his education at Mount Vernon. After coming to Dallas, he secured employment at the Texas Drug Company in 1913 where he was engaged until 1917 and then he formed a partnership with K. Bertucci and opened the Casino, a tailoring establishment, which has grown to be the largest shop of its kind in America. Following this venture and after serving two years as an officer in the army, he saw an opportunity at the location of his present establishment and on July 12, 1920, he opened the Zenith Company there.

He was married on September 1, 1918, to Miss Julia O'Shea, daughter of Pat O'Shea, a cattle raiser of Fort Worth, and they now reside in Dallas at 3717 Bowser Avenue.

Mr. Milholland is making a success of his venture and says that he has no fears for the future welfare of his business if he has only to reckon upon the growth of Dallas which, he maintains, is more than assured.



D. HOOD, secretary-treasurer and manager of the Troy Laundry, 2523-25 Elm Street, is a native of Texas and has served with credit some of the state's most thriving en-

terprises. The position which he now holds with one of the largest laundries of the Southwest brings him into commercial prominence and makes heavy demands on his business efficiency.

The Troy Laundry, one of the oldest and largest in Dallas, was established in 1906 and since that time has enjoyed a constantly enlarging patronage. Laundry work of all kinds is done and by the aid of the modern machinery with which the plant is equipped the most satisfactory service is assured. One hundred and twenty employees are required to handle the volume of work.

Mr. Hood was born on a farm near Commerce, Texas, September 26, 1892. His parents, Mr. and Mrs. J. W. Hood, belonged to the substantial class of planters of Hunt County, were pioneers in this county and before his marriage to Mrs. Hood, who was Miss Sarah E. McDaniels, was born in Hunt County. Mr. Hood, Senior, came to Texas about 1865 from Alabama and became a well known and successful agriculturalist. After finishing the public schools of his home county, Mr. Hood completed his education at the East Texas Normal. When he was twenty years old he came to Dallas and took a position with the John Deere Plow Company which he retained for three years, leaving it to go with the Motor and Tractor Company where he remained for another three years. In 1917 he became secretary-treasurer and manager of the Troy Laundry and has remained in that position since.

In 1914 Mr. Hood was married to Miss Lettie Baker of Dallas, daughter of A. Baker, who has been with the Texas & Pacific Railway for twenty-five years. The three children are Harry, Nell and Raymond. The Hood residence is at 3011 Oakland Avenue.

Among the younger business men of Dallas, none have shown more business resourcefulness than has Mr. Hood and his prominence will increase in proportion to the growth of the enterprise with which he is connected. He is a member of the Cedar Crest Country Club, of the Methodist Church and carries his share of the responsibility for community betterment. During his nine years residence he has made many friends and is highly respected by his business associates.



HE JAPAN COTTON TRADING CO. OF TEXAS, with offices on the eighth floor of the Neil P. Anderson Building, Fort Worth, of which Toyotaro Yasui is president, is

one of the leading buyers and exporters of cotton in Texas. The Fort Worth office was established by Mr. Yasui in 1910. The company maintains a warehouse compress at Houston with a storage capacity of 30,000, handling about 300,000 bales per year. It exports cotton to all European countries.

The company is sole agents for the Japan Cotton Trading Co., Ltd., Osaka, Japan, with a capital of 50,000,000 yen and reserves, and surplus of 26,000,-000 yen. It operates extensively in India and China in buying of cotton, selling cotton goods all over the world and importing silk from Japan and selling same in New York. Branches are maintained at Semba (local) Yokohoma, Tokio, Shanghai, Hankow, Dairen, Tientsin, Seito, Hongkong, Bombay, Calcutta and Rangoon, with agencies at Kobe, Nagoya, Newchang, Tieh-ling, Chang-chun, Harbin, Karachi, New York, Rotterdam, Buenos Aires, Alexandria, Surabaya and Liverpool; cotton presses and gins in China, India and U.S.A.



E. GRAY is a native Texan, born in the city of Cleburne, April 27, 1887. His father, E. Gray, was a pioneer hardware man of that city. His mother was Mary (Blackwell)

Gray.

Mr. Gray was educated in the public schools of Cleburne, after which he went into the hardware business with his father. On the death of the latter in 1898, Mr. Gray took entire charge of his father's business and continued in the hardware business until 1905, when he sold out and engaged with the Santa Fe Railway Company. He followed railroading for four years.

In 1909 he moved to Dallas and since that time has made that city his home. In locating in the commercial metropolis of Texas, he became an active factor in the business circles of that city. He holds a membership in the Chamber of Commerce, Lakewood Country Club and the Methodist Church.

OHN H. HOFFMAN, senior member of the firm of Hoffman and Company, Tenth and Lamar Streets, has one of the largest wholesale and retail plumbing establish-

ments in North and West Texas, and has developed an enormous business since its establishment on February 15, 1919. The plumbing and heating fixtures of many of the larger buildings in Wichita Falls and other parts of the state were installed by this company. The other member of the firm is C. C. Herd. A total of twenty-five men are employed in the office and shop at Wichita Falls and several men are kept on the road all the time. The company does an exceptionally large business in contracting and installing plumbing for school and office buildings.

Mr. Hoffman is a native of Texas and was born in Dallas in 1890. He is a son of J. W. Hoffman, well known business man who is now engaged in the real estate and plumbing business at Ardmore, Oklahoma. He was educated in the public schools at Ardmore and began his business career in the State National Bank there where he remained for five years and then became identified with the Merchants State Bank of Bonners Ferry, Ida. He remained with the latter institution for one year and then became engaged with his father in the plumbing business.

In 1911 Mr. Hoffman was married at Ardmore to Miss Mabel Warren, member of a well known Oklahoma family. They have two children, John Orvis and Mabel Louise.

Besides his plumbing business Mr. Hoffman owns the Hoffman Apartments, consisting of fourteen three-room flats. He is a great booster for Wichita Falls and is actively interested in civic affairs. He is a member of the Benevolent and Protective Order of Elks, the Chamber of Commerce and the Rotary Club.



A. KAVANAGH, master plumber and owner of the Kavanagh Plumbing and Heating Company at 904 Sixth Street, has been a resident of Wichita Falls since 1909, having

stopped off here while en route to Denver, Colorado, in January of that year and deciding this was a good town to tie to made up is mind to quit roving and settle down. He has never regretted it and a year after coming here entered business for himself and has built up one of the largest establishments in North Texas in his line. Mr. Kavanagh installed the plumbing in the Westland Hotel and also was superintendent in charge of the plumbing work in the Clint Wood Building and the American National Bank Building. He has also installed the heating and plumbing systems in a number of fine homes in Wichita Falls, including those owned by G. Clint Wood, R. O. Harvey, W. W. Silk, J. A. Richolt, Marvin Smith and many others.

A native of New York, Mr. Kavanagh was born at Auburn in 1874, a son of D. J. and Mary (Hurlyhea) Kavanagh. He attended the public schools of New York state and at the age of sixteen removed with his parents to Dallas. He completed the plumber's trade in his father's shop in Dallas and then traveled over most of the United States, Mexico and Panama as a journeyman plumber.

Mr. Kavanagh comes of a line of expert plumbers, both his father and grandfather having spent their lives in this line of work. His grandfather, Michael Kavanagh, was the first man to successfully produce artificial gas in commercial quantities and installed the first gas lights in Boston, Massachusetts.

In 1910, Mr. Kavanagh was married in Wichita Falls to Miss Ella Freese, a native of New York state. They reside at 904 Sixth Street.

Mr. Kavanagh is enterprising and progressive and a staunch booster for Wichita Falls and a great believer in the city's future. He is a member of the Knights of Pythias.



ENRY BOAZMAN, owner of the Dallas Towel Supply Company, 2509 Commerce Street, has for more than fifteen years been at the head of the only linen and towel supply

company in Dallas which owns and operates its own plant, and during that time he has established a patronage that is not surpassed in size in the Southwest.

The Dallas Towel Supply Company was bought by Mr. Boazman in 1906 and since that time it has experienced a constant growth. The company supplies towels to all kinds of business houses, office buildings, private offices, and drug stores. Cafes are supplied with napkins, table covers, aprons, jackets and other such equipment. Hand towels, individual towels and roll towels are furnished and also cabinets with combs and brushes. To meet the demand for these articles of a city like Dallas requires an enormous quantity of equipment and a large group of employes.

Mr. Boazman was born in Shreveport La., and was educated in the Thatcher Private School of that city. His parents, Mr. and Mrs. W. R. Boazman, were well known citizens of Shreveport. His first regular employment was in the cotton business in Shreveport in which he was engaged for some time. In 1906 he came to Dallas and bought the Dallas Towel supply Company, which he has since operated.

In 1901 Mr. Boazman was married to Miss Nell Clark of Tyler, Texas. A son, Howard, is the only child. The Boazman residence is 3625 Maplewood, Highland Park.

Mr. Boazman is a member of the Rotary Club and in his church association is a Baptist. Strict attention is given to his business which is one of the chief factors in its continued prosperity, but he has not allowed his commercial duties to prevent his taking his full part of the responsibilities as a citizen and a member of the community.



URRELL HOOPER, manager of the Merchant Tailoring business of his father, J. M. Hooper at 615 Seventh Street, came to Wichita Falls with his parents in 1906, has

grown up here and has settled down to business in what he considers the best town in Texas today and the one most rapidly approaching the status of a real city. He has been connected with the tailoring business of his father ever since he left school and knows every detail of it. In 1921 he was made manager when his father retired from active direction of the business and has already shown that he has splendid executive ability as well as an intimate knowledge of the details of merchant tailoring. During the year 1921 the store completed more than five hundred suits for business and professional men of Wichita Falls and vicinity and according to Mr. Hooper will do considerably more than that amount of business during 1922. Five people are employed and with an expert cutter and fitter the very best grade of tailoring work is given to customers of the store.



Mospmany



MBReeves

Mr. Hooper was born at Sulphur Springs, Texas, on October 25, 1898. He is a son of J. M. and Jennie V. (Richard) Hooper and received his education in the public schools and Wichita Falls High School. His father has been in the tailoring business for twenty-three years and had a tailoring establishment at Sulphur Springs before removing to Wichita Falls.



B. REEVES is the owner of a unique repair establishment at 621-23 Ohio Street, combining the most modern and efficient welding and blacksmithing with a general re-

pair work on automobile tires and tubes and automobile springs. The service to motorists of the oil field section has been especially gratifying in the spring department, Mr. Reeve's establishment being in position to manufacture on short notice any size or shaped spring required in automobiles or to repair broken springs. All departments of the shop are well equipped and the maximum of service with a minimum of delay is given to patrons.

The shop was established by Mr. Reeves in 1911 in a small place at 1003 Ohio Street, the floor space aggregating only 26 by 30 feet. This place was soon outgrown and the shop removed to larger quarters at 407 Indiana. This space was also inadequate and a more commodious building became necessary. The present quarters total fifty by seventy-five feet with indications that still more space will soon be neces-

Mr. Reeves is a native of Texas and was born in Cass County in 1869, a son of J. D. Reeves, retired farmer now residing in Jones County. He attended the public schools and spent the early part of his life on a farm. He worked on a ranch in Jones and Stonewall counties from 1888 until 1898 and operated a farm for three years in Jones County. In 1901 he engaged in blacksmithing, purchasing a half interest in a shop. He came to Wichita Falls in 1911 and entered business alone and has been very successful.

Mr. Reeves is a member of the Knights of Pythias, Ben Hur and other fraternal and social organizations.



LAMAR FREEAR, Secretary-Treasurer of the Dallas Wheel and Rim Company is a well known business man of Dallas and especially active in automobile circles. The

Dallas Wheel and Rim Company is probably the leader in its field of activity in this section of the State and enjoys an increasing business from year to year. "Service" is the watchword of the Company and it is known for its reliability in every respect.

Mr. Freear got to know Dallas as a cadet at Camp Dick and Aviator at Love Field and selected it as his home after traveling all over the United States.

Mr. Freear was born in Memphis, Tenn., in 1894, son of John Edward Freear, wholesale grocer, now deceased. Both his father and mother were natives of Tennessee. He was educated in the Memphis schools and after completing his education, became bookkeeper for a large wholesale produce company in his home town. He advanced to Secretary-Treasurer of the Company and then resigned to become credit man for a wholesale oil company.

He entered the army in the world war as a private in the aviation corps, in October, 1917. As a cadet he attended ground school at Austin under Colonel Yount. He was stationed at Camp Dick for a month

before being sent to Eberts Field, Lone Oak, Arkansas, where he received his commission as a flyer in the spring of 1918. He has credit for three hundred hours in the air. He received his discharge from Love Field and remained here to go into business, becoming Secretary-Treasurer of the Trinity Tire and Service Company, of which he was one of the original members. Resigning from this association he later became Secretary-Treasurer of the Dallas Wheel and Rim Company.

Mr. Freear married Miss Emma Rogerson at Memphis, Tenn., April, 1918. She was the daugh-

ter of N. S. Rogerson, a native of Tennessee.

He is a member of the following organizations: Dallas Wholesale Credit Association; Retail Credit Mens Association; Junior Chamber of Commerce; Chamber of Commerce and Manufacturers Association; Dallas Advertising League and the Dallas County Tire Dealers Association. It is seen by this that he takes an active interest in the commercial life of Dallas.

TRINITY TIRE AND SERVICE COMPANY

The Trinity Tire and Service Company, 2200 Main Street, corner of Preston, of which Dan D. Rogers is President, DeWitt T. Ray, Vice-President and Fred Armstrong Secretary-Treasurer, is one of the outstanding companies in their field. They are distributors for general tires, tubes, excessories, gasoline, oil, vulcanizing and general road service station.

The road service call Y-Fifty-Fifty, is the number that is probably memorized by motorists more than any other. They are always ready for service and their yellow and black cars are seen often throughout the city of Dallas, going to the rescue of some unfortunate motorist.



ACK SHIELDS, manager of the Texas Schacht Truck Company, 1511-13 Houston Street, distributors for the Dearborne and Smith trucks, their territory covering the

entire state, and local distributors for the Allen motor cars, their territory for this car embracing from 75 to 80 counties, has been identified with the automobile business in Fort Worth for several years, his first connection being with the Fort Worth Overland Company as city salesman, a position he held for three years, joining this firm, of which James A. Buie is president, in February, 1919. Previous to going to Fort Worth he had worked on a ranch in West Texas four years and farmed in Collin County three years. He has had a very successful experience as an automobile dealer and the concern with which he is connected is one of the leading ones in the city.

Mr. Shields is a native of Collin County, born at McKinney in 1880, the son of G. W. and Mary C. (Murray) Shields, the former a native of Texas and the latter a native of Arkansas. His father is a retired farmer, now living in Fort Worth. By burning much midnight oil and attending the public schools of the county when his services were not needed on the farm, Mr. Shields acquired a very fair education. In 1910, at Fort Worth, he was married to Miss Ada L. Shaver, a daughter of J. M. Shaver, a native of Tennessee, and they have an interesting eight year old daughter in the Eighth Ward school. The family home is at 1820 South Adams Street. Mr. Shields is a member of the Woodmen of the World and the Macabees, takes a great interest in the upbuilding of his city and thinks it has the greatest future of any Texas city.



H. CLISBEE, owner of the Clisbee Auto Livery and Transfer Co., Wichita Falls, is another young man who got into the auto livery business more through accident than

by design. When a much younger man he began working as a yard switchman for the Fort Worth and Denver Railroad, and followed the railroad business in every state in the United States until 1917, when he engaged in the automobile business at Bowie, Texas. When war was declared he sold out his business there determined to help his country put down the German autocracy, and he went to Wichita Falls to await his call. While waiting he worked in the Fort Worth and Denver yards there until the armistice was signed, the truce keeping him out of the conflict. He then retired from the railroad business for the second time and established his present business, with which he has been very successful. In addition to this business he has accumulated several oil leases in this district, and he thinks Wichita Falls is destined to become one of the leading cities of the state, and is always willing to do his part to make it that.

Mr. Clisbee is a native of Amarillo, Texas, born in 1890, the son of T. B. Clisbee, deceased, a native of Illinois. He was educated in the public schools of Amarillo and Bowie, Texas, and was married in St. Louis, Mo., January, 1919, to Miss Linnie Cowley, daughter of R. M. Cowley, of Newport, Cook County, Texas, where he has lived all his life. Mr. Clisbee is a member of the Brotherhood of Railway Trainmen and although he has quit the railroad business, he is still interested in the welfare of his fellow workers with whom he was associated for so many

years.



L. WARREN, secretary- treasurer and general manager of the Fort Worth Battery Company, 1017-19 Monroe Street, dealers for the Willard Battery in Tarrant and

Hood counties, is an expert storage battery man and has had wide experience in the care and maintenance of practically every type of both stationary

and portable storage batteries.

His company was established in 1916 and later in the same year was incorporated as the Fort Worth Battery Company. Its present officers are J. F. Warren, president; B. E. Warren, vice-president, and H. L. Warren, secretary-treasurer and general manager. The business of the company has increased under the direction of Mr. Warren and now requires five thousand square feet of floor space and twenty-two employees. While the company acts as distributor for the Willard Battery, service is given on all types of batteries.

Mr. Warren is a native of Missouri and was born at Joplin in 1890. He is a son of J. F. and Mate (Hedge) Warren and received his education in the schools of his native state. His father is president

of the Fort Worth Battery Company.

Beginning his business career with the Bell Telephone System, Mr. Warren covered Missouri, Kansas and Oklahoma and had charge of the repairing and rebuilding of stationary batteries used in the various exchanges. He then engaged in the automobile battery business for himself at Joplin, Missouri, for four years before entering the army. He enlisted as a private in the ordnance department in June, 1917, and was assigned as instructor in storage and stationary batteries at the arsenal in Rock Island, Illinois, later going to an arsenal in New

Jersey where he remained until discharged with the rank of first sergeant in December, 1918.

Mr. Warren was married at Joplin in 1918 to Miss Bessie Quigg, daughter of a well known Joplin family. They have one son, Homer L., Jr.

Intensely interested in civic affairs and the development of Fort Worth, Mr. Warren is a member of the Chamber of Commerce, Automobile Dealers' Association and the Rotary Club. He also is a 32d degree Mason and a member of the Moslah Temple Shrine.



ILLIAM D. REYNOLDS, member of the firm operating the Commerce Street Garage, 3038 Commerce Street, Dallas, is an example of a man who is capable of following two

trades and who made a success of both of them. Although the first twenty years of his business career were spent as a farmer, he has in six years time built upon that foundation a reputation as a motor engineer.

The Commerce Street Garage was established in the month of February, 1918. It was organized by Mr. Reynolds in conjunction with Mr. Thomas L. Glakler, an auto mechanic of fifteen years experience seven of which were spent in Dallas. The firm specializes in the repairing of high grade motor cars. However, it also does all kinds of general repair work, all of which is guaranteed to give satisfaction. The home of the partnership is located at 3038 Commerce and has a capacity of eight cars.

William D. Reynolds was born in Southern Kentucky in the Year 1880. He is the son of Johnnie and Payton (Mitchell) Reynolds. The older Mr. Reynolds has been a farmer and planter for the past fifty years and he and his wife now reside in Texas. His son was educated in the Southern Kentucky public schools. Early in life he began farming with his father in Grayson County, Texas. For some twenty years he followed the life of a Texas farmer, then he went to Hugo, Oklahoma, where for one year he was engaged in the carpenter work. He then began farming in Oklahoma, raising cotton, corn, oats and fruits in large quantities. Tiring of the continuity of farm life he moved to Dallas and began the practice of his new trade—auto mechanics. He began as a helper in the R. L. Cameron Auto Company and after six years of earnest application was made foreman of the repair shops of that concern. Mr. Reyolds, seeing that he coud accomplish more in business for himself, then organized the partnership of which he is still a member. The result of this organization was the establishment of the Commerce Street Garage in 1918. Since that time he has been actively engaged in the business of that concern and has made of it a successful and reliable garage.

The marriage of Mr. Reynolds to Miss Julia Cameron took place in 1899. Mrs. Reynolds was the daughter of James F. Cameron, a Grayson County farmer, who has now retired. Mr. and Mrs. Reynolds have five children, Margie, Mrs. Earnest Walker, of Dallas: Russell, 18 years of age who is an employee of the Graham-Steinman Company; Evelyn, 16 years of age, Ruth 13 years of age, and Albert 11 years old, the latter three of whom are pupils in the Dallas Public Schools.

By his untiring energy, devotion to the work that he is engaged in and by his inherited ability, Mr. Reynolds has been successful in several walks of

life.



RHOlisby





ARWELL D. GARDNER, sole owner of the Highway Garage, located at 1812 Greenville Avenue, Dallas, operates one of the wellequipped and modern garages and filling

stations of Dallas. His experience as an auto mechanic in the various motor company shops throughout the country ably qualifies him for the garage business. The Highway Garage was established by Mr. Gardner on June 5th, 1918. It has a floor space of forty by eighty feet, having a storage capacity for twenty-five cars and a shop capacity for four cars. Mr. Gardner has five employees and three experts in his garage which enable him to give his customers the best service and the highest quality of work. Besides being engaged in the general repair work and in the storage of cars he also operates a filling station and sells several brands of tires and tubes. The business of the garage has greatly increased in the past year and the future is even more promising than the past has really been.

The son of J. M. Gardner, of Nashville, Tenn., Harwell D. Gardner was born at that place in 1888. The father was an inventor and was successful in completing and placing on the market several of the products of his mind. He invented the Gardner cleaner, linter and cotton machine which is now manufactured by the Brown Cotton Gin Company and which was one of the most important inventions of its time. He died at New London, Connecticut, in 1919 at the ripe old age of seventy-five years. Young Mr. Gardner was educated in the Nashville public schools. At that time he entered business with his father who was an excellent mechanic and who at that time was in the garage business. In 1902 he went to New London, Conn., and there became interested in the garage business. Nine years later Mr. Gardner came to Texas, located at Dallas, and began work for the Studebaker Company. He remained with this company until the fall of 1912, at which time he began work for the Cole Company. One year later he traveled east and later was employed by the Locomobile Company, of Bridgeport, Conn., and placed in the testing department of the factory. He remained with this concern for one year, then resigned and returned to Dallas and established the Highway Garage.

The marriage of Mr. Gardner to Miss Ludie Ray was solemnized at Dallas in 1912. Miss Ray lived at Tyler before coming to Dallas and was the daughter of a merchant of that city. Mr. and Mrs. Gardner are the parents of two children, Mary Frances, age seven, and Louise, a bouncing baby of thirteen months. The Gardner home is located at 5457 Vickery Boulevard.

The son of an inventor, a mechanic of nineteen years experience and a man of family Mr. Gardner is that type of citizen which every man is ambitious to be but which the majority never attain.



L. GIBBS owner of the Down Town Garage, auto repair and storage, 3020 Main Street, is another example of the successful selfmade-man who is helping make Dallas the

largest commercial city in the South. Mr. Gibbs started in business as a printer but being mechanically inclined he took up automobile repairing and has followed it to a successful point. Twice he has had to move his shop to get more room for his ever expanding business. His present shop is 50x110 feet which gives him floor space for thirty cars. He

employs seven men and three of these are men who are qualified as experts on any make of automobile.

For ten years Mr. Gibbs has applied himself closely to the repairing of the internal combustion engine. He has followed this trade—not purely from a commercial standpoint—for he loves the work. He knows that Dallas is the greatest place in the South and for that reason he has decided to build here a business that will live and prosper because it is founded on more than a mercenary principal.

Rosenthal, Texas, is his birthplace, having been born there in 1895, son of H. M. Gibbs. His father is now in business with him in Dallas. He was educated in the Dallas public schools. In 1904 he left school and went to work as a printer. His love for the gasoline engine soon carried him out of this business and into the automobile repairing trade. He worked in several Dallas shops and was with the Shelton Motor Co. for three years. However, in 1918 he felt that he could do more for himself with his own business so he branched out in a shop at 1707 Jackson street. This location could accommodate his business but a short time and he soon moved to 2407 Main street. This place was also quickly outgrown and he moved to his present address.

He was married to Miss Onia V. Staton, of Dallas, in 1912. They have two children, Hermon and Dorothy Love. The Gibbs make their home at 2931 Birmingham Avenue.

Mr. Gibbs is a member of the Dallas Automobile Club and takes a lively interest in the work of that organization.



J. PEIL is prominently identified with the automobile trade in Dallas and the East, and is recognized as one of the best mechanics in the business, his experience covering a num-

ber of years in some of the largest garages in the East and Southwest. Like a great number of other men who served in the war and got a glimpse of Dallas during their term of enlistment, he adopted this city as his home after being discharged from the service, and later returning to the East.

Mr. Peil's connection with the automobile business dates back to 1910, when he went to work as service man in a large auto engine shop in New York City. Later he spent one year with the Cadillac Company of New York, and was with the Warwick Auto Co., distributors for the Buick, for three years, He was also in the Ford service and has worked on practically every make of car. Before enlisting in the army he was with the Davis-Bournonville & Co., at Jersey City, N. J., for six months. He is an expert welding man, Kaving had many years experience in this line.

He enlisted in the army December 10, 1917, and was sent to Kelley Field, San Antonio, and from that point transferred to Jersey City as acetyline welder. He was then sent to Aviation Repair Depot at Dallas and discharged from the service here March 31, 1919, taking the position of foreman and motor mechanic at the Repair Depot until July 1920.

Mr. Peil is a native of Newark, N. J., son of P. H. and Florence (Sommers) Peil of New York City, and was educated in the schools of New York City. Service in the army brought him to the South. He is a young man now in his twenty-fifth year, ambitious and energetic, and of that type that is never satisfied with doing less than his very best.

OHN DOCTOROFF, portrait artist, well known in the professional and social as well as the business circles of Dallas, has developed a style of artistic portraiture,

that is a new feature in the world of art, a sample of which is herein reproduced in his own likeness of himself. Speaking briefly, there are a number of commendable attributes in this style of portraiture. In the first place, it is entirely new and in the second place, it exemplifies a creative genius, second to nothing in its artistic elegance and it requires no prophetic vision to prognosticate that it will eventually place its originator in the envied position of having created a style of art which will have a distinct place in the picture galleries of the future. Mr. Doctoroff's new style of portrait enables the artist to reproduce a large number of copies of his completed portrait from the original picture without the labor of redrawing the portrait, all the copies of which are the exact duplicate of the original drawing.

Mr. Doctoroff has had a very successful pro-fessional career. Like a great many successful artists, he spent his apprenticeship in the field of commercial art. Some of the best work of this character in Texas has been either the creation of his personal skill or under his direction.

For a number of years Mr. Doctoroff has maintained an office at 16071/2 Main Street, where he has applied his profession and obtained the reputation of turning out the best class of commercial illustrating and portraits that has ever been done in Texas. Although he still takes care of the commercial work that is brought to him by his old patrons, he is as rapidly as possible developing a new field for his artistic portraits.

Mr. Doctoroff was born in New York City in 1892, his father, Mr. B. Doctoroff, is a well known business man. After finishing the public school curriculum, Mr. Doctoroff attended the Cooper Union University of New York City, where he first developed his artistic ingenuity in the art department of that institution.

During the war Mr. Doctoroff took an active part in all the Liberty Loan Campaigns conducted in Dallas, contributing liberally of his time and funds to the cause of liberty, as well demonstrating his true patriotism. Mr. Doctoroff is an energetic, ambitious young business man and one whose work shows the sympathetic and personal touch that represents the ideals and individuality of the real artist. He never fails to win the approval and praise of his really discriminating patrons. In this world of strange competition, it is not the experiment effort, but the finished product that attracts attention and makes for success. Mr. Doctoroff possesses all that attributes and qualifications that make for fame in the world of art



AM C. JONES, representative of the Carnegie Steel Company, Illinois Steel Company, American Sheet & Tin Plate Company, Tennessee Coal, Iron & Railroad

Co., and Texas Carnegie Steel Association. He opened offices for these companies in Dallas in 1905. Since that time their business in Texas has been of such proportions and has grown so as to prove the faith of these companies in the value of such an office. Many of Texas' imposing buildings have been erected with their products, and that they have confidence in the growth of the state is indicated by their increased activities.



D. GONZALES, hotel owner and operator of Dallas and former proprietor of the Waldorf Hotel, has for almost twenty years been closely identified with the hotel business during which time he has been associated with

some of the largest and most widely known hotels in the South.

Mr. Gonzales was born in New Orleans, Louisiana, October 29, 1878. His father, M. D. Gonzales, was in the tobacco business on the large scale, owning factories in New Orleans and a large plantation in Cuba. His mother, Sarah Gonzales, nee d'Estranapes, was of Spanish extraction and came to New Orleans with her parents in 1850 from Cuba, during the time of the Cuban Revolution. Her father was a physician, educated in the public schools of New Orleans. Mr. Gonzales' first contact with the hotel business was in 1902 at New Orleans during the Confederate Reunion when he served as secretary to the Hotel and Accommodation Committee, under Andrew R. Blakely, proprietor of the St. Charles Hotel and one of the best known hotel men in the South. He then began work with the Gruenwald Hotel where he remained for four years. In 1906 he became chief clerk with the New Denechaud Hotel now known as the DeSoto Hotel. Here he remained for two years and then went back to the Gruenwald. In 1909 he went with the Bentley Hotel at Alexandria, Louisiana, and a year later he went to the Rice Hotel at Houston. In 1912 he came to Dallas from Houston and took a position with the Adolphus Hotel where he had supervision of the placing of the furniture. He remained at the Adolphus until 1917 in which year he opened the Jefferson Hotel as manager. In November, 1918, he went to the Waldorf as manager for C. C. Slaughter, who owned the building. Having straightened out the affairs here he leased the property March 1st, 1919. Improvements amounting to \$35,000 were made and the daily receipts were raised from \$80 to \$450. On March 1, 1920, the lease was sold for \$115,000 to a company of men who have a system of hotels in the South. Mr. Gonzales was also manager of the Park Hotel of 235 rooms, known as a family hotel. He spent \$75,000 in improvements, completely renewing the hotel throughout, and is one of Dallas' most modern hotels, every room has hot and cold water. Has four tennis courts, sun porch, facing the City Park and in fact is one of the finest and best located family hotels, divided into one, two, three or four room suites. Since that time Mr. Gonzales has not been actively connected with

Mr. Gonzales was married August 23, 1899, to Miss Bessie Baldwin, daughter of W. W. Baldwin, master mechanic for the Illinois Southern Railroad. Their only son, E. B. Gonzales, is attending college. Mr. Gonzales is well advanced in Masonry, having taken the 32d degree with the Scottish Rite and is a Shriner with the Hella Temple. He is a Knight Templar with the Dallas Commandery and is a charter member of the Kiwanis Club. He is also director of the House Committee of the Automobile Country Club and a member of the Chamber of Commerce. His business has brought him into contact with large numbers of the most prominent men and women of the South among whom he has formed many firm and lasting friendships.

the hotel business but expects to go into it again

in Dallas.



RANK A. TROUTMAN, owner Knight Motor Garage, is probably as intensively trained man in his line as there is in the country. He has never done anything but handle

service on automobiles and trucks and his employment has carried him through some of the largest and best equipped factories in the world. He has built cars and motors and handled the factory service on them and the Stearns company thought so much of him that they made him factory road service man covering New York, Pennsylvania, Iowa, South Dakota and Nebraska.

He established his garage in June, 1919, when he had determined for himself that his experience justified his launching into business and that Dallas afforded the best opportunity for a young man that could be found in this country. His building is 75x100 feet which will accommodate twelve general overhaul jobs at a time. He employs eight mechanics and helpers and can handle any make of car. He has a wrecker equipped to take care of the largest car made no matter how badly it is damaged nor how far it has to be pulled. This service is available night and day, any place, any time. Unusual care is exercised in handling bad wrecks and the Knight Company has the reputation of being able to take care of the worst that may happen. The company carries a complete line of Stearns-Knight parts.

Mr. Troutman was born in 1891 in Bentonville, Arkansas, son of John W. Troutman, a farmer. He went to the public schools in Benton County and Wyne County, Ohio. He chose the automobile business as a profession as soon as he had received a good education and became attached to the White Automobile Company in Cleveland, Ohio, where he served his apprenticeship for a year and a half. He then made the following connections: Overland Company, Cleveland; Peerless Co., two years; Garford Truck Co., Ohio; then to Dallas with the Sattley Motor and Tractor Co. and with the Leland Motor Co., in Houston. It was between the times that he was with the Peerless and Garford companies that he was on the road for the Stearns people.

He enlisted in the army in April, 1918, and was stationed at Love Field as a mechanic. In the fall he was promoted to private, first class, and made troubleman in the field. He was discharged in March, 1919. He went back with the Sattley company but left them in June to go into business for himself.

His wife was Miss Jewell Gaither, daughter of John Gaither a farmer of Lubbock, Texas. They make their home at 1507 Fairview Avenue, Oak

Mr. Troutman is a prominent Mason and assists in civic movements for the betterment of Dallas.



D. RAY, vice-president and general manager of the Adolphus Auto Rent Co., 1320 Commerce street, has followed his present business from the time that it became a factor

in the commercial life of American cities and he knows it from the beginning to the end. For more than nine years he has studied the problems of motor transportation of passengers in cities and today he is well qualified to manage one of the largest business of its kind in the South. The Adolphus Auto Rent Co., was established here in 1912 at 1317 Commerce street with just three service cars. That business has grown so that in 1916 it was forced to

move to its present quarters where thirty thousand square feet of floor space are utilized. The building has a storage capacity of 150 cars and every inch is rented from the first to the last of every year so popular has this place become. Aside from operating twenty-five cars in the service business, the company can store and wash many cars a day. Fifty employees are required to conduct the business.

The Adolphus Company has standardized on Cadillac automobiles-part closed and part open cars. It takes care of its own equipment with expert mechancis and operates its own power plant.

Mr. Ray was born in Ardmore, Oklahoma, in 1889, son of F. E. and Flora H. Ray. His father was a truck farmer and now makes his home in Lecompte, La. Young Ray was educated in the public schools of Ennis and Dallas. After leaving school he went to work for Colonel Henry Exall on his stock farm and stayed there for two years where he learned much about blooded horses. Two years later he went into the horse show business at the state fair grounds-first on a salary and later for himself. In 1911 he started in the automobile service business with the Dallas Taxicab Company. He remained there until 1914 and then went into the rent car business for himself.

Mr. Ray enlisted in the air service of the army January 10, 1918. He attended ground school at Austin, and was then stationed at Camp Dick, Dallas. He was sent to Carruthers Field, Fort Worth for his training in flying. He was discharged in November,

After leaving the army he became connected with the Adolphus Company as assistant manager and was later made manager. He makes his home at 2924 Grand avenue.

Mr. Ray is deeply interested in Masonic work and spends much of his time in that line. He is a member of the Hella Temple, Shrine, and a Knight Templer Commandry No. 6, Dallas.



AMES WALTER YOUNG, owner of the garage at 3200 Fairmount, enjoys a flourishing business the growth of which has kept steady pace with the constantly in-

creasing demand for expert auto service and garage facilities. Mr. Young established his business in 1911 at 2127 Cedar Springs Road. In March, 1913, he moved to 2123 Cedar Springs Road, which at first had a floor space of 32 by 105 feet. A year later he was able to secure additional adjoining quarters, adding a 28 foot frontage, which gives him a total space of 60x105 feet. Recently his business was removed to his present location.

Mr. Young's garage opens at eight in the morning and closes at five-thirty. He employs several repairmen, all of whom are expert, and has one trouble wagon. He makes a specialty of Cadillac service and is able to accommodate several cars at one time.

Mr. Young is a Californian, having been born in Los Angeles in 1875. His father, James M. Young, was a prominent fruit grower, operating an extensive farm sixteen miles from Los Angeles. He is now deceased.

After finishing at the Los Angeles Public Schools, he went into railroad work, being employed in the transportation department. In 1902 he was transferred from California to Texas, locating in Dallas. In 1906, after eleven years of railroad work, he resigned his position to accept one that had been tendered him in the sheet and metal industry. He continued here until 1911 when he established his Cedar Springs garage. His first automobile work was with the Studebaker cars, and consisted of repairing and general overhauling. Since that time he has worked on every type of car carried in this part of the state.

Mr. Young married Miss Lela Carston, a Dallas girl, in 1913. Her family was one of the first to settle in Dallas and still reside here. Mr. and Mrs. Young have three children, all of them in school: James W., Jr., is fifteen years old, Maurine is twelve, and Henry ten. Their home is at 3200 Fairmont Street.



NOHN P. STEWART, of the Fair Garage, situated at 1820 North Harwood Street, bases his knowledge of auto repair work and overhauling on ten years of actual experience at

his trade, followed by two years service as mechanic in the famous Rainbow Division. Under these conditions, although his present business was begun in May, 1919, twelve years of training have been applied to the creation of it. To this fact is due the rapid growth in popularity of the Fair Garage, of which Mr. Stewart owns a partnership. I. A. Hoff is the other member of the firm, and owns one-half interest.

The Fair Garage was opened up for business on June 1, 1919. It has a floor space of 40 by 80 feet, and accommodates nine or ten cars, which necessitates the help of four employees. The entrance to the garage is on Carruth Street. The Fair Garage specializes on all cars.

Mr. Stewart is a native of Texas. He was born at Weatherford in 1892. His father, John P. Stewart Sr., was in the drug and general merchandise business, owning stores in Chichashee, Chicaugua, Oklahoma; Abilene, Weatherford, Sweetwater, El Paso and Brownwood, Texas. He died when his son was only one year old. Mr. Stewart's mother, now Mrs. O. E. Massey, lives in Mineral Wells. After completing his schooling in Weatherford, he went to Kansas City and began work in an auto shop. A year and a half later he was offered an opportunity for work along his line in his home town and returned to Weatherford where he remained for two years. In July, of 1911, he decided to come to Dallas as it seemed to possess wide advantages. His first work upon arriving in Dallas was with N. Nigro. Mr. Stewart was put in charge of the repair work of all the autos of this wholesale concern. After a year and a half he was offered the same work with the W. A. Green Company. He was with the Green Company for three years, leaving them to accept a place in the auto shops of Fred Melaun. He remained here until going into the army.

Mr. Stewart enlisted in the United States army in July, 1917. He was accepted as a mechanic in the 117th Supply Train of the Forty-second or Rainbow Division. His division trained in New York and was one of the first to sail for France, going over in September of 1917. Mr. Stewart saw active service for eighteen months. He received his discharge in May, 1919.

Believing Dallas to be "the best city in the union" he returned here, and established his present business on North Harwood Street. He resides at 1909 North Harwood.



ALTER J. STEVENS, owner of Beckley Garage, Oak Cliff, established his business in 1908, making a specialty of all kinds of repair and overhauling work on all classes

of automobiles and trucks. His shop is large enough to care for twenty-two cars at a time, and several expert mechanics are employed. The shop equipment includes all the latest machinery and tools for the efficient handling of all classes of work. He is familiar with all makes of cars and began to work on autos when the single cylinder Cadillac, the Model F Buick, the Oakland and the Model F. Ford were the first popular cars, and he has seen them developed to their present day standard. Prior to becoming an auto mechanic Mr. Stevens was a painter, paper hanger and decorator. Mr. Stevens was born at Soldier, Iowa, in 1883, and came to Dallas with his father in his boyhood days, receiving his education in the Dallas public schools. His father, J. J. Stevens, now retired, was a journeyman carpenter and machinist and did contracting work in Dallas for thirty years.

Walter J. Stevens has twice been married, his first wife being Miss Mary R. Howell, of Dallas, to whom he was wed in 1905, and whose death occurred in August, 1918. Six children were born to this union. His present wife was Miss Nanny Cravins of Gunter, Texas, to whom he was married in February, 1919. They live at 301 North Beckley, Oak Cliff.

Mr. Walter Stevens has lived in Dallas practically all his life and is familiar with its growth from a small city to a big, hustling, busy metropolis, where frame shacks have made way for modern steel and concrete skyscrapers and a surging mass of busy humanity is ever on the go, keeping the wheels of progress turning and constantly adding to Dallas' greatness as a commercial center, a city of homes and fine opportunities. Continued development of the state's limitless resources will, he believes, attract hundreds of thousands of the best people in the country to its confines, naturally making Dallas a larger and greater city with a population exceeding half a million in the next ten years.



B. (PETE) TAYLOR, of the A. & O. Garage (Auto Works and Machine Shops) established this business in 1919, in company with his partner, Preston Owen. Their

first quarters being at 2005 Main Street, where in a short time they were doing a capacity business in overhauling and repairing automobiles and every kind of auto-motive machine, the business soon growing to such proportions that the original building was not large enough. In fact six months from the time their enterprise was launched they were forced to secure more room and in May 1920, moved to their present location, now occupying a floor space of 7,500 square feet.

Born in 1890 at Bonham, Texas, son of R. W. and Alice Bray Taylor, Mr. Taylor received his education in the public schools of his native town and on leaving school secured a position with a local garage where he gained his first knowledge of machiney. He remained in this position until 1910, when he came to Dallas still pursuing his education along mechanical lines until 1919 he realized his early ambition and opened his own shops.

A native Texan, Mr. Taylor has a firm faith in the development of his state until she will recognize the supremacy of none in the Southwest in the commercial world.



W. BOWSER, owner, with his brother, J. M. Bowser and Joe R. Gunn, of the Velie Service Station at 1815 Young Street, has garnered a reputation for efficient service by

dint of honest industry and skilled workmanship. The Velie Service Station, first established in 1916. was re-organized and enlarged when he took charge, and it has since prospered to a most satisfactory degree. The floor space of the building is 40x120 feet, and twenty cars can be accommodated at one time. Seven employees, five of which are expert automobile mechanics, are kept busy with the influx of trade. They specialize on Velie, Case, Peerless and Buick cars, but are equipped to handle repair work on all makes.

Mr. Bowser was born in Collin County, Texas, in 1891. His father, L. D. Bowser, an early settler, was a hardware and implement merchant, and prominent in that part of the state. The elder Mr. Bowser moved to Dallas in 1908 and still makes his home here. His earliest success has enabled him to retire from business.

He attended the public schools of Plano, Texas, and and was a student for two years at the North Texas University. Upon leaving school he decided to go into business with his father, having a preference for the implement department. After two years of experience and training there he was offered a position with the Case Company as expert auto and tractor repairman. The Case Company retained Mr. Bowers' services for five years, at the end of which time, desiring to establish a business of his own, he went into his present successful enterprise. Mr. Bowser has had extensive training in expert auto repair work, and his success is largely due to the fact that practically all his time since leaving school has been devoted to the mechanical industry.

He was married in 1912 to Miss Alice Izenah Dalton of Richardson, Texas, the ceremony being celebrated at Richardson. They have one child, Mary Alice. Mr. and Mrs. Bowser reside at 4049 Tuttle Street.

Mr. Bowser belongs to the Masonic fraternity. He believes firmly in the future of his locality, and is the energetic, optimistic type of citizen that makes the prosperity and growth of a city inevitable.



SCAR ALFRED SHOLDEN, who, together with Fred Oswald, ex-army aviator, owns the Young Street Garage, came to Dallas in October, 1905. His present business was

established November 15, 1919, and is located in a two-story building, 91x157 feet, affording storage capacity for 200 cars, and a work room with two double work racks providing ample space for thirty-five cars. A force of eight skilled workmen are kept employed and the garage is open day and night, affording the best of service to autoists at all times. Private stalls are provided for each car. The shop equipment consists of all the most improved tools and machinery for use in a first class garage, and all classes of work, from a small repair job to the complete overhauling of any car or truck is solicited, and all work is guaranteed to be satis-

Mr. Sholden is a native of Norway, born at Christiana, January 19, 1878. His parents, John and Fannie (Severson) Sholden, came to America May, 1884, direct from Norway by way of Liverpool, and landed at Philadelphia. From Philadelphia they came by rail to Wills Point, Texas, and settled at Prairieville. He attended the schools of that community and the public school at Tyler, Texas.

Mr. Sholden has twice been married, his first marriage taking place in Dallas, Texas, in 1908, when he wed Miss Geneva McMaster, daughter of Mr. and Mrs. Treadwell, and she and a baby were claimed by death in 1910. His second marriage took place at Victoria, Texas, in 1912, Miss Joe Marcella Kane, daughter of Mr. and Mrs. Joe Kane, becoming his bride. They have three children, Maude Estelle, aged 7 years; Oscar A., Jr., aged 2 years, and Joe Kane, aged 4 months. The family home is at 1515 Annex Avenue, and their religious affiliation is with the Grace Methodist Church.

Energy, progressiveness and push characterizes Mr. Sholden. He is a typical Norwegian, bighearted, whole-souled, fair and square and a lover of his fellow man.



RED G. BURNER was born at Strasburg, Virginia, in 1892. His father, W. T. Burner, was a railroad man, his mother was Francis A. Burner. After completing the

school system at Strasburg, Mr. Burner began railroad work with which he continued for five years, Then he began his intensive training in Detroit for his present day service in the automobile world, but after four years of work with Detroit companies, he began a chain of Lunch Rooms, which he followed from 1917 to 1919. In 1919, he came to Dallas. In January, 1920, he established in partnership with O. C. Everhart the Munger Place Garage.

At Hagerstown, Maryland, in 1914, Miss Florence Everhart and Mr. Burner were united in marriage. She is the daughter of J. H. Everhart, formerly of Maryland, now of Dallas. Besides his immediate trades organization, Mr. Burner retains his membership with the Brotherhood of Railway Trainmen from his former service in that capacity.



D. TOMPKINS, manager and partner in the A. D. Tompkins Garage, repair and automobile accessories, 1307 Plowman street, conducts a business that prospers because

it is based on long experience and the idea that accuracy, courtesy and speed are the prime requisite of any successful undertaking. The proprietor of Tompkins Garage got his education for his business by practicing it many years and while doing his work studying what he was doing. His patrons say that they feel they have got full value for the money they have paid out when they drive their machines away from his place of business.

Mr. Tompkins' established his present business in 1917. He controls a storage capacity for a hundred cars and can handle ten overhaul jobs at one time

in the work shop.

It is natural for Mr. Tompkins to be in business here for he was born in Dallas in 1875, son of R. V. Tompkins. He was sent to the Dallas schools where he received a good education. When he got through school he went with Sanger Brothers where he remained for five years. When he left that company he began the training which led to his present business when he worked for Dillon Auto Co., seventeen years. He subsequently bought Mr. Dillon out in 1911 and conducted the garage until 1913 when he opened up a garage and repair business at 3039 Elm Street. He sold out the business in 1913 but was with the Goodwin Automobile Co. there for three years. When he left there he founded his present company.



OY LESTER WILLIAMS, partner with H. Aarons in the Browne Garage, auto repair and general shop work, has never worked at any trade in his life except that which he is

now engaged in and for this reason he has the reputation of being one of the most efficient automotive mechanics in the South. Above all he is a diagnostician and can feel the pulse of an automobile and explain its trouble the same as a doctor can do it with the human body. He employs eight mechanics in his shop and they must all measure up to a high standard of efficency. He has been doing a general automobile repair business in Dallas for six years and each succeeding year has brought him more and more business.

When he first started his firm in 1915 he was located at 2800 Main street. He remained at that location for two years and moved to 2106 Main and in January, 1918, moved to his present address. He has two floors, 50x90 feet, with sufficient room to store twenty cars. His shop does general repairing on any car and it is a foregone conclusion that no matter what make the automobile may be it will get expert attention. Mr. Williams hopes to build up one of the largest businesses in the South and he feels that the man who gives the best service will get the biggest business.

Mr. Williams was born at Weatherford, Texas, in 1889. His father, a Parker County farmer, is now deceased, but his mother, Mrs. Mary Williams, lives in Mineral Wells. He got his education in the Weatherford schools, and his first position was with W. E. Richards in the bicycle and sporting goods business, there he did garage work until 1909. He served as a mechanic in Mineral Wells until 1910 when he came to Dallas and went to work for the Dillon Auto Co., he remained there a year and then went to work for Kirksinger and Hall who were conducting the Browne garage. He bought the partners out in 1915.

He was married on July 2, 1917, to Miss Marion Wilma Conley, who came to Dallas from Columbus, Ohio, in 1916. They have one child, R. L., Jr., and make their home at 3311 Worth street.

Mr. Williams is a member of the Fraternal Brotherhood Lodge. He works at all times for the upbuilding of Dallas and says he would not live anywhere else in the world. He is a firm believer in the future of the City of the Hour and intends to maintain a business which will always be an asset to the community.



EORGE W. POOLE. To render service in the broadest sense of the word, is the aim of George W. Poole, owner and general manager of the American Starter Company, and

to this principle is due much of the success he has achieved in his business.

Since its organization in 1918, this company has conducted its business with results that are satisfactory and profitable both to patrons and owner. It enjoys a patronage that keeps six employees steadily engaged; armature rewinding is a specialty and starters and generators of all makes are repaired. With ten years' experience in this character of work and some special study of electricity, Mr. Poole is in a position to have a thorough knowledge of his business.

His birth-place, 1884, was Boston, Massachusetts, where his father, the late William Poole, conducted a business college and where Mr. Poole attended public school and also received his higher education

at Burdett College. He next took a business course after which he studied gas and electrical engineering and became engaged in starter repairing and specialized in armature rewinding. He followed this employment in Boston until 1910 when he moved to Canada, remaining there four years. On leaving Canada he next spent two years in Minnesota, at the end of which, favorable reports of the possibilities that Dallas offers to resourceful men, brought him here to settle.

While in Canada he met Miss Madge Taylor, daughter of Archie Taylor, who became his wife on April 19, 1915, the marriage taking place in Canada.

Mr. Poole's native city is called the "Hub of the Universe;" Dallas, his adopted city, bids fair to rival it as such in many respects and he believes it to be second to none as a representative automobile center.



C. BERRIE was born in 1882, in Lyon county, Kansas, and was educated in the public schools of Emporia, Kansas, and at the Kansas State Normal School. His father,

L. F. Berrie, now dead, was a prominent nurseryman of Kansas for a number of years. He was married in Lyon county, Kansas, in 1906, to Miss Rose Hansen, whose mother, Mrs. Anna Hansen, was a teacher in the public schools of Kansas, and they have five children.

Mr. Berrie located in Dallas in 1917 and for a time he was associated with R. W. Kemp as proprietor of the Camp Dick Garage. He has had many years of experience with automobiles and generators, having worked at general automobile repairing in Oklahoma and Kansas prior to coming to Texas.

Although a citizen of Dallas only a few years, he became embued with the Texas and Dallas spirit and believes his city to be the one best spot in all the big Southwest for progressive and ambitious people seeking a location where all kinds of opportunities for good abound.



R. POWER, expert mechanic with Bower Auto Rent Co., Dallas, is a specialist in doing repair work on fine automobiles, having had many years experience in this line

of work. His present employment calls for high class workmanship on Cadillac cars.

Mr. Power was born in Waxahachie, Texas, in 1889, where his father, W. B. Power, contractor and real estate man, had lived for many years. He was educated in the Dallas public schools. He started out with the Mosher Manufacturing Co. as a pattern maker's helper. He caught on to the work rapidly and was soon advanced to pattern maker. He went with his father, who made him foreman on some of his contracting jobs. In 1909 he left this field of activity to go with the Dallas Taxicab Company. He remained there as a mechanic for four years and then entered the services of the Munger Automobile Co. He was there for one and one-half years and then was in charge of the shops five and a half years.

He enlisted as a private September, 1917, and was assigned to the 345th Artillery and attached to the 90th Division. He sailed for France, July 4, 1918, as an ordnance sergeant. He returned to this country in June, 1919, and was discharged at Camp Powie.

In 1919 and 1920 Mr. Power was in partnership with F. J. Mims in the Power & Mims repair shop. Closing out this business he went with the Bower Auto Rent Co. as expert mechanic.



HOMAS A. LOVELESS, service manager, brought to the Fosdick-Hawley Company seven years of practical experience as mechanical and service expert. This efficiency

in their business has built a large clientele. Especially so for pleasure cars of the higher class and for family service. In the business of service for the automotive trade, to an understanding of the intricacies of the mechanism, coupled with honest dealing in workmanship and charges is due the credit of a growing business. Associated with Mr. Loveless in this firm are W. A. Fosdick, president; C. W. Hawley, vice-president, and C. L. McNulty, secretary and treasurer.

Mr. Loveless is a native of Tennessee. He was born in "Memphis on the Bluff" by the Mississippi River on July 5th, 1881. Here he attended the public schools, which have a system where any one may gain a well rounded education. On January 2nd, 1908, he was married to Miss Mattie Smith, also of Memphis. They have two children, Hoyet, eleven years old, and Selma, four years. The family resides

at 213 North Denver Street in Oak Cliff.

Mr. Loveless came to Dallas on September 18th, 1909, and soon after accepted a position with the Dallas Cofin Company as foreman of the machine room. Here he had entire control of valuable machinery required to execute work of an excellent point of finish. Machinery is a name covering a large field of implements, appliances and finished parts, but is has always held a fascination for Mr. Loveless and he studied it from both a technical and practical standpoint. Mr. Loveless resigned his position with the Coffin Company to accept the position he holds with the Fosdick Hawley interests.

Mr. Loveless is a member of the Oak Cliff Lodge Free and Accepted Masons and orders his life by

the square and the compass.



RNEST F. SEGLER, associated with E. L. Bowman, proprietor of the Central Garage, 2303 Main Street, came to Dallas in January, 1918, after enlisting from Thomas-

ville, Ga., in the air service in the same month and year. He was sent to Camp Dick and worked as an auto mechanic in the transportation department there until February 28, 1919. Prior to leaving Thomasville, Ga., he was a mechanic in that city and worked on gas and steam engines for four years. He then took up auto mechanics and worked at the trade for several years, but later went with a railroad company and worked six months repairing stationary and gas engines of all kinds. Leaving the army service he went with the Adolphus Auto Rent Co. as mechanic for one year, then joined the Power-Mims Company, doing all classes of high grade automobile repairing and overhauling. He severed his connection with this company in 1921 and after engaging in business for himself about a year made his present affiliation.

Mr. Segler is a native of Tipton, Ga., born there in 1896, and educated in the Tipton public schools. His parents were W. F. and Leola Segler, and his father was a well known steam and gas engine mechanic there.

He is still in a state of single blessedness, not yet having fallen a victim of the blandishments of cupid. He is a Woodman of the World and interested in the work of that organization and thinks Dallas the best city in the whole country.



ECTOR L. ROBERGE, well known automobile man of Dallas, has been directly and indirectly identified with this industry for over ten years. At the present time he

over ten years. At the present time he is identified with the New Cox Garage, which is probably the most up-to-date organization of its kind in the Southwest. He was for a time employed by the Campbell Paint and Glass Company as paint salesman and later conducted an automobile repair shop on Pacific Avenue, later becoming manager of the Camp Street Garage. His father invented and patented the Roberge Ford transmission band spring compressor, a device used in replacing cover on Ford transmission and guaranteed by the manufacturer to do the work for which it is intended. It is manufactured by the Roberge & Sons Manufacturing Company of Dallas, and marketed by the Harry Knight Company, 805 Southwestern Life Building. The device is proving very popular with auto mechanics, saving much time, labor and trouble, and practically all garages are making it a part of their equipment.

Mr. Roberge is a native of Fradonia, Kansas, born in 1890, and educated in the public schools of Dallas. His father, J. Z. Roberge, was a manufacturer of automobile tools. He married Miss Printie Mae Woodward, a native of Bedford, Iowa, who moved to Dallas with her parents when a child and was educated in the Dallas public schools.

Like all other citizens of Dallas, he is proud of his city and the wonderful progress it is making. "It is right up to now" is his way of expressing himself about it, and "the best city in Texas."



H. LOSSING, owner and manager of the Foster Auto Company, Dallas, is a practical mechanic, to whose skill and perseverance must be attributed the splendid success of

the business started by him hardly a year ago. If you should journey to the nation's capitol, and visit the Smithsonian Museum, you would find on exhibit there what is conceded to be the first horseless, gasoline-propelled vehicle demonstrated to the world as a complete, working model—the very beginning of the Automobile, so well known to us today and around which has been built our country's third largest industry. This model car was constructed by J. O. Haynes, at his home in Grand Rapids, Michigan, the man who helped him with the work lives in Dallas, Texas—G. H. Lossing, the subject of this sketch.

Mr. Lossing was born March 21, 1882, in Leneway County, Michigan, the son of Plute Lossing, a Michigan farmer, and Mary Sherman Lossing. He attended the public schools, and at the age of 15, went to San Francisco, where he worked in the shops of the Frisco Boiler Iron Works. He remained there for about a year. Returning to Grand Rapids, he apprenticed himself for three years to the Lytle Iron Works, pioneer manufacturers of motor cars.

Then, again, the wanderlust seized him. After traveling extensively, working in nearly every state in the Union, he came to Dallas the 18th of April, 1919, and organized the Foster Auto Company, operating a garage and general machine and repair shop, catering to the auto truck business. The company specializes in work on trucks and does more truck repairing than any other garage in North Texas.



RED J. MELAUN is owner of the Fred Melaun Auto Co., repair and machine shop and for sixteen years has served motorists of Dallas. He received intensive training

for his profession by being associated with some of the leading automobile houses in Dallas, and was in charge of the Packard Dallas Motor Co. until May 1, 1921. His hobby is building racing cars and he has constructed several that have done splendid time on different types of tracks. He was associated with Barney Oldfield for two years and has driven a number of successful races against some of the best known drivers in the world. He has rebuilt racing cars some with the front wheel drive.

He established his business first in 1918 at Pearl and Commerce Streets and then moved to 3315 Grand Avenue where he employed four mechanics. His present location is large enough to permit of taking care of twenty-five cars at one time and that number is usually awaiting his skillful attention.

Mr. Melaun was born in Chicago in 1885. His father, F. A. Melaun, favorite top man in Dallas, moved here with the family in 1901. Young Melaun received his schooling in Chicago. On leaving school he entered the employ of a machine shop, served his mechanics' apprenticeship and in four years was declared an expert in his line. He received further training in the Cincinnati Planer Co., Cincinnati Milling Machine Co., and the Bickford Drill and Tool Co. He was then an instructor in an automobile school for one year. On coming to Dallas he went with the Continental Gin Co. He was also connected here with the Munger Automobile Co. and the Dallas Buick Co. He then started his own mechanical shop.

In 1911, at Taylor, Texas, he married Miss Ada Hughes, daughter of Mrs. Julia Hughes, of Dallas.

Mr. Melaun is a Mason and takes a great deal of interest in that lodge. He has a splendid reputation as a mechanic and as a proprietor of a garage which does work to justify the money spent. His place is very popular among those who patronize it and his business is rapidly growing to the point where expansion will be necessary.



EORGE A. MELAUN, junior member of the firm of F. A. Melaun & Sons, 2815-17 Main Street, has made a success of his chosen work, the automobile business.

The firm of F. A. Melaun & Sons established in 1917 at 2408-10 Main Street, for the manufacture of auto tops and seat covers. They have followed the progress of the automobile industry in this section, their business growing to such proportions in three years time that they were compelled to find larger quarters and in July, 1920, moved to their present location, 2815-17 Main Street, where they occupy a floor space of 50 by 100 feet.

Mr. Melaun has been interested in the auto business since leaving school and is recognized as one of the best automobile mechanics in Dallas. He has followed the same line for the past ten years, which work took him into various states, bringing him to Texas in 1908 where he became a member of the firm of which his father, F. A. Melaun, is president, on its organization in 1917. He was born in Milwaukee, Wisconsin, in 1892 and completed his education in the public schools of Chicago, Illinois.

Mr. Melaun is a member of the American Automobile Association and has driven in automobile races on every track in Texas and Oklahoma. Racing is his hobby and he is ever ready to grasp the wheel of a high powered car and take his luck with the best of them. His car holds the Texas state record for one mile on a half mile track of one minute and six seconds, driven by his brother, Frank Melaun.

Associated with Mr. Melaun is his brother Frank J. Melaun, one of the best machinists and mechanics in Texas. He served in the army for 18 months and was over seas with the Expeditionary Forces the greater part of the time. While in the service he had charge of the Machine Shop Truck Unit, in France with 25 mechanics under him. He is a valuable asset to the country and assists in turning out the best quality of mechanical work.

He has a knowledge of the possibilities of various states, but has pinned his faith to Texas and believes that Dallas is destined to become the automobile center of the Southwest.



H. TUCKER, member of the firm of Tucker and Ostrand, auto mechanics, has been serving Dallas automobile owners for a number of years as a first class mechanic and automobile expert. His experience has not been confined to the repairing of cars of one particular make

Tucker and Ostrand was established in January, 1920, by Mr. Tucker and his partner, A. L. Ostrand, who has had ten years of experience in the automobile business. The home of the partnership is located at 2901 Elm Street and has a floor space covering 2625 feet, with a capacity for ten cars. The firm also employs two experts to aid in the repair work and in the general business of the company. All makes of cars are repaired, overhauled or re-made by the concern and all work done is guaranteed. Since its establishment the business of the partnership has greatly increased until at the present time the garage is always filled to its capacity with cars either being repaired or awaiting their furn.

but has included those of all companies.

Born in Dallas, Texas, in 1892, J. H. Tucker is the son of W. H. Tucker, also of Dallas. The father is also a native Texan, born during the troublesome times following the Civil War. It has been his good fortune to watch the steady progress of Texas and especially Dallas during the last half century. The son, J. H. Tucker, received his education in the Dallas public schools which at that time were not of the highest standard but were considered among the best in Texas. After withdrawing from school he moved to Garland and was employed by the Hudson-Davis Shoe Company, of that place, as a shoe salesman. He returned to Dallas and began work in the Columbia Garage. After staying there a year he moved to California. Desiring to see the West he then began traveling and went through New Mexico, Utah, Wyoming, Colorado, New Mexico, Nevada and California. In the latter part of 1919 he returned to Dallas and became interested in the business that he is still active in. After his travels throughout the western portion of the United States and after he had seen many of the largest cities of the country Mr. Tucker returned to Dallas for he considered that the best city in the United States for his life of business activity.

On August 1, 1913, Mr. Tucker married Miss Binnie Ray McCullar, who was raised in Denton, Texas. Mr. and Mrs. Tucker have one child, Doris Bess Tucker, who is four years of age. In fraternal activities Mr. Tucker is affiliated with the Masons.



TERT COOK, Proprietor of the Bert Cook Garage, 301 South Haskell Ave., Dallas, is an experienced auto mechanic and expert machinist. His varied experiences in that

line of activity has given him mechanical skill and business ingenuity. Mr. Cook conducts a Ford service station and handles Ford parts, tires and tubes, gas and oil. He is personally an expert on Cadillac cars.

Cook and McCure was established June 1st, 1920. The home of the partnership is located at 1724 North Akard Street and has a floor space of 9375 square feet, with a capacity which enables the firm to handle thirty cars at one time. No storage of cars is allowed the whole floor space of the building being devoted to the repairing of cars. Cadillacs and Fords are handled by the firm especially because of their special knowledge of these makes. General work, including lathe and drill press, is done by the concern with the aid of eight employees.

Mr. Cook served his apprenticeship of three years in the auto trades with the German-American Auto Repair Co., at Shreveport, La., and then was with

the Alamo Auto Co., from 1909-1912.

Mr. Cook was born April 25, 1890, in Dallas, Texas, Mr. Cook is the son of E. M. and Harriet (Giles) Cook. The elder Mr. Cook was a dealer in oil leases at Hugo, Oklahoma. His wife was born and raised in Illinois. Young Mr. Cook attended the Catholic Schools of Dallas where he received his early educational training. This was supplemented by a course of study at the Saint Edwards School of Austin, Texas. After leaving Saint Edwards Mr. Cook began work in a railroad office, with which concern he continued for three years.

He then became interested in the Adolphus Auto Rent Company. While with this Company he became deeply interested in the automobile business and decided to make it his life work. When the war between the Allies and Germany drew the United States within its folds Mr. Cook volunteered, joining the Motor Transport Corp. He was sent to Camp Travis and then to Fort Sam Houston. After three months of training over here he sailed for France, arriving there in September 1918. He was attached to Company H of the 312 Repair Unit, A. E. F. Mr. Cook returned to the United States after the armistice was signed and was discharged from the service on July 30, 1919. When he joined the Motor Transport Corps he did so as a Private, but when he returned from France he was wearing the chevrons of a first sergeant. After returning to Dallas Mr. Cook established himself in the automobile business.



H. McCUNE, expert automobile mechanic with repair shop at 4222 Newton Street, Dallas, is well known in his field of activity, having ever given excellent service to those

with whom he has done business. His connection with various business enterprises has given him an insight into the best of business methods, while his experience as a mechanic insures the quality of work he turns out.

Mr. McCune was formerly a member of the partnership of Cook & McCune and was so connected until the removal of his headquarters to the above address.

Mr. McCune was born in Celeste, Texas, in 1898, is the son of J. W. and Lizzie (Daglie) McCune. J. W. McCune is an oil operator, dealing in stocks of

all lines and companies. The younger Mr. McCune received his education in the public schools of Duncan, Oklahoma. After leaving school he began work for the Wichita Natural Gas Company in the capacity of manager of the lines and motor department. After two years work with that concern, he moved to Kansas and later became connected with the C. and A. Auto Supply Company of Pittsburg, Kansas. One and one-half years later he resigned and became connected with his father in the oil business in Texas. Realizing the opportunities offered in the automobile business, he entered the partnership of Cook & McCune and has since been actively identified with the auto repairing business. Mr. McCune owns stock in some Texas oil companies and takes great interest in their activi-

After having traveled throughout the United States and closely watched the business activities of the various cities, he returned to Dallas and expressed his opinion that Dallas was the best city in the United States for the young man.



C. VAN HORN, shop foreman for the Adolphus Auto Rent Co., is the man behind the business for he must see that the cars are kept in perfect mechanical condition and

always ready to answer a call. His skill has made him a most valued man and the fact that he is entrusted with the care of thousands of dollars worth of mechanical equipment is proof that he is a most efficient man in his line. The company prides itself on the fact that its cars are always in condition to make the hardest kind of trips and make them in all kinds of weather and there are twenty some odd to be kept in smooth running shape.

The Adolphus Auto Rent Co. is a large institution of which J. R. Bower is president and S. D. Ray, vice-president and general manager. It houses more than a hundred cars owned by tourists and Dallas folks and gives care and attention to many more. Mr. Van Horn must look after any mechanical work that must be done on these automobiles and he has a competent staff of mechanics to give them efficient attention.

Mr. Van Horn was sent to Dallas while in the service and he liked it so well that he decided to remain here. He was born in Washington, D. C., son of W. C. Van Horn, a well known citizen of the capitol of our country. His mechanical training started as soon as he left school when he entered a garage in his home city. After learning the trade as a helper there, he went with the Central Garage at Alexandria, Va., where he remained three years. He then returned to his home and handled the mechanical work for the Cadillac agents there.

On March 22, 1918, he left the business world to join the army and was sent to Camp Dick, Dallas, as a private in the Motor Transportation Corps. He was promoted to a sergeant in June, and to first class sergeant in August, when he was placed in charge of the shops. He was discharged January 6, 1919.

Miss Josephine Coulter, daughter of J. J. Coulter, Dallas contractor, became Mrs. Van Horn in June, 1919. They make their home in Belleview Addition.

Mr. Van Horn selected Dallas as his home after he had observed conditions in many sections of the country and found that Dallas and Texas is where the young man has the best opportunity to make a name and fortune for himself.



OHN E. FRANK. The history of the life of the late John E. Frank, has been ably written by the Bar Association of Dallas in resolution adopted in June 1921 and we desire to republish the same that it may become a part

of the History of Dallas and of Texas.

John E. Frank died June 19th, 1921, as the result of an operation. He was born near Willis, Texas, about thirty-five years ago. After completing his high school courses, he spent some time in the business world, leaving it to seek a higher education, and to study law. In 1911 he studied law at the University of Texas, but considering his needs and his circumstances he again, in a short while, entered the business world, though continuing the study of law until later he was admitted to the bar. After a few months in the general practice he became an attorney for the Southwestern Telegraph and Telephone Company, and represented this Company at the time of his death.

Mr. Frank was survived by his wife, Folda Frank, two daughters, Dorothy and Mary Frances, two brothers who are members of our bar, D. A. Frank and Joseph D. Frank, and four sisters, Mrs. W. B. Adams, Mrs. W. B. Newsome, Mrs. R. W. Smith and

Mrs. Joseph Remsteda.

In Mr. Frank was emplified the highest principles of manhood, and the highest standards of the law profession. He was a self made man, having reached his successful position in life through years of hard work, overcoming the lack of fortune and until his death the continuing obstacles of ill health. He was an able lawyer and a true counselor. He was extremely faithful and loyal to his clients, handling their business with dispatch and efficiency, always upholding as well as upbuilding the ethics and ideals of our profession.

John Frank faced the surgical operation which caused his death with a fortitude, a coolness and a calmness which depicted the real man; he knew that there was little chance for his recovery. In his last hour of pain and suffering, he was as a father, planning the future welfare of his family, and comforting them for the thing that happened—his death: and as a lawyer, was advising and directing for the interest of his clients the future handling of his un-

finished work.

Mr. Frank will ever be remembered and honored by us, his brothers of the bar, as a real gentleman, a loving and dutiful father, a man of the highest moral qualities and a lawyer of whom we were most proud.

Born at Willis, Montgomery County, Texas, August 24th, 1885, John E. Frank, is a son of A. Frank, who was born at Bordeaux, France, and came to Texas in 1875. The younger Mr. Frank received his early educational training in the public schools of East Texas and after finishing the elementary grades he attended the high schools of Willis and Conroe, Texas. Before finishing school he became interested in the oil fields of South Texas, where he worked for a short time after which he returned to Conroe and finished his education. In 1906, he came to Dallas and at first was employed by the Texas Portland Cement Company, where he remained for two years, being head timekeeper when he resigned. In 1908 he entered the University of Texas as a Junior Law student and remained there for two terms of work, after which he returned to his former position with the Portland Cement Company. A short time thereafter, he accepted a position with the South Dallas Lumber Company as a collector. Four months later he accepted a similar position with the Buell Mill and Lumber Company, where he remained for three and one-half years. On May 20th, 1915, he was employed by the Tax Department of the Southwestern Telegraph and Telephone Company and remained in that department for two years after which he became a member of the legal department, having obtained his license to practice law. In 1919, he was made assistant general attorney for the Postal Telegraph and Cable Company.

On December 10th, 1910, Mr. Frank married Miss Goldie Lee Hume, a daughter of W. T. Hume, of Denton, Texas. Surviving Mr. Frank are, Mrs. Frank and two children, Dorothy Annette and Mary

Frances Frank.



OHN CALVIN RUTLEDGE. In the hotel business of Dallas for the fifteen years, from 1904 until 1919, John Calvin Rutledge, deceased since July 24, 1920, was one of

the active leaders. In these fifteen years of activity, he made a commercial success, acquired considerable holdings in paying hotel investments, and became known as a choice citizen of his city. His interests today are still among Dallas' most enterprising rooming houses.

Mr. Rutledge was a native of Tennessee, he was born on January 24, 1845, a few miles from Memphis. His father, Nathan Rutledge, who came from South Carolina when a small boy and settled in Tennessee with his brothers, was related to John Rutledge, Governor of South Carolina, and to Edwin Rutledge, a signer of the Declaration of Independence. The parents moved to Texas in 1849, locating in Wood County. From that early date to the present, the name of Rutledge has been the name of a leading and well known Texan family. The country schools of Wood and Smith Counties provided the education of the subject of this sketch and just as his father was counting on sending him to medical college, at the early age of seventeen, John Calvin enlisted in the Civil War with Lane's Regiment, Walker's Division, under Captain Gordon and Crump. weight through the war was but eighty pounds, and he made an admirable record as cavalryman, serving principally to drive the Unionists from Texas, Arkansas and Louisiana by surprise attacks. He was in encounters at Mansfield, Pleasant Hill and many skirmishes. For weeks he lay with fever in one of the hospitable homes in Louisiana. After being mustered out at the end of the war, he returned to his Texas home. His business career was spent in Wood, Smith, Williamson, Hamilton and Dallas Counties, in the last two of which he did a big hotel business.

On January 7, 1869, Miss Sarah Ann Mansell, of Wood County, daughter of J. B. and Mary (Zigler) Mansell, natives of Tennessee, became the bride of Mr. Rutledge. Edward Mansell Rutledge, Mesdames C. H. Redden, Henry Price, and D. W. Jones, are their four children; the Rutledge residence is at 4213 San Jacinto Street.

In 1919, Mr. and Mrs. Rutledge celebrated their golden wedding. Both were great readers and Bible students, and spent most of their evenings reading and talking together in companionship as devoted as in youth. His widow, four children, eight grandchildren and one great grand child, survive him. The church affiliation is with the Pentecostal Christian Church at Fourth and Grand.



AMES T. DRAKE, 1010 Main Street, Dallas, owner of Drake's Drug Store, is among the most progressive and successful of Dallas' down-town druggists. It is in the heart of

a city that competition is always keenest, lessening as one increases the distance from the throngs; a business in the central part of a metropolis always must be more serviceable, attractive and accessible to win. But it is because the Drake's Drug Store management is efficient in just such virtues and know that none could surpass in dispatch, quality and ease of activity their transactions that make this establishment occupy one of the best known locations and popular places in the city. In the drug business of Dallas, the Drake's Drug Store has an attractive share. The firm was established in 1912 and Mr. Drake is the sole owner and manager.

Alabama is the native state of Mr. Drake. was born in that state in the city of Huntsville, on April 21, 1879. His parents were James Drake and Bell Drake, both natives of the state where their son was born. As the family migrated to Texas in the early childhood of their son, locating at Terrell, the schools of that city gave him his schooling. For four years he was with the Texas Drug Company, a wholesale house, and then at Tyler, Texas, he entered the retail drug business in a store he established and owned. In 1907 he came to Dallas and for years was with the Texas Drug Co. Since 1912 he has been in his own establishment. This long career in the drug business dates from the time James T. Drake was a boy of sixteen and he has remained with this one industry through twenty-six years, occupying the place of leadership in a metropolis that he enjoys today.

On April 22, 1916, Miss Gladys Elder, of Mariana, Ark., became the bride of Mr. Drake, they have one child, James T. Drake, Jr. The family have residence at 3509 Dartsmouth Avenue, in Highland Park,

Mr. Drake is a Mason, a Knight of Pythias and an Elk. He is also a member of the Dallas Automobile Club and the Automobile Country Club, the Chamber of Commerce and the First Presbyterian Church. Active in the social and civic life of his adopted city as well as with affairs commercial, Mr. Drake is popular, has a large host of friends and an attractive share of the down-town drug, drug sundry and luncheonette business.



USSELL V. ROGERS, manager of the Southland Pharmacy, at 1200 Main Street, a site well known and popular with downtown shoppers, has, together with his

brother, J. Fred Rogers, owner of the Southland Pharmacy, inseparably interwoven his career with the retail drug business of Dallas. The Southland Pharmacy was established in October of 1907, by its present manager, where it has been in operation for thirteen years at the corner of Main and Murphy Streets.

Mr. Rogers was born in Chattanooga, Tenn., January 15, 1875. Ten years later, in 1885, he arrived in Dallas where he was educated in the public schools and trained in pharmacy by those three pharmacists of repute a generation ago-Henry M. Whelpley, Adolph Hoffman and Joseph P. Remington. In becoming owner of his first drug store in Dallas, at the corner of Elm and Akard, later owned by T. J. Britton, Mr. Rogers succeeded W. R. Allen, one of the pioneer druggists of Dallas. The three Owl Drug Stores at Elm and Ervay, Main and Ervay and Commerce and Ervay, were later owned by Mr. Rogers. In 1907 when Mr. Rogers founded his present business, the Rogers brothers were owners of the Palace Drug Store, also the drug store at the corner of Elm and Lamar Streets, and a drug store in Ft. Worth at Eleventh and Main Streets.

On December 6, 1898, Mr. Rogers was married and his wife and two children, Vivian Rogers and Russell V. Rogers, Jr., reside at 3923 Lemmon Avenue.

Mr. Rogers is a Mason and a Knight of Pythias. As a founder of so many of the Dallas drug stores, as a former president of the Retail Druggist Association, and as an active member for many years of the State Association, Mr. Russell V. Rogers is well known and honored by Texas drug men.



LVIN H. BADGER, managing director of the beautiful Park Hotel, 1312 South Ervay Street, has under his charge the only Family Hotel of Dallas as well as the only

hotel or home that is situated in the midst of one of the most beautiful parks of Texas. As attractive as is its surroundings, is the six story building itself and its equipment; a spacious lobby with outlook on long veranda that overlooks the botanical gardens, ball-room and parlors, both dining room and cafeteria, with 234 guest rooms, 186 of which are equipped with individual baths, each with phone service, hot and cold water, day and night elevator service. The hotel has its own artesian well, 760 feet deep, its own refrigerating plant and retains in constant service sixty-seven employees. The building was erected in 1908.

Mr. Badger was born at Pomona, California, Dec. 17, 1889. His father was Asbury S. Badger, a fruit orchard man and builder of street railways. His mother is the daughter of Samuel E. Woody, of Ft. Worth, Texas, 99 years old at present and was the first man to build a house in Wise County, Texas. The parents came to Texas while their son was a small boy, settled at Decatur, and accordingly Alvin H. was educated in the public schools of that city and then in Decatur Baptist College.

Mr. Badger has Hotel and Club House experience from the beginning of his career. He started at the age of sixteen, with Paris Hotel, Paris, Texas. Later he was associated with the Metropolitan Hotel of Ft. Worth, Texas for two years; he left this work to go with the Colorado and Southern where he was connected with the Dining Car Department. In 1910, he took charge of the River Crest Country Club of Ft. Worth, which he directed for two and a half years. In 1913, he was called to Dallas as Manager of the Dallas Country Club; in 1915, he took charge of the Park Hotel, and the following year he was promoted to the position of Managing

On Dec. 1, 1920, Mr. Badger also became Manager of the Campbell House, cor. Elm and Harwood a high class hotel containing 130 rooms, 80 of which have baths.

Miss Bessie May Criner, daughter of H. D. Criner Tennessean, became the bride of Mr. Badger at Ft. Worth in 1913. They have one son, Alvin H. Badger Jr., age five. Mr. Badger is a shriner, a member of the Dallas Country Club and was Golf Champion of the Lakewood Country Club for 1917, and of the Dallas Country Club in 1918. Perhaps no one young man is better known and esteemed in Dallas social circles than is he.



RA BURKE is a member of the younger group of Dallas citizens who is probably better known in the automobile and hardware circles than in any other. Recently,

however, he has become associated with the Dallas

News and Journal.

On leaving school Mr. Burke went into the tin shop of the Huey-Philp Hardware Company, of Dallas, where he remained for seven years, at the end of which time, June, 1918, he entered the service of the Southwestern Radiator Company, being appointed manager of that company in June, 1920. His thorough knowledge of the business enabled him to add to the volume of work turned out by these shops to an appreciable extent, during the time he was in

Mr. Burke was born in Dallas in 1895, the son of S. V. Burke. He obtained his education in the public schools of his native city and in October, 1915, was married to Miss Ruby Cunningham, daughter of Charles Cunningham, also of Dallas. They

have two children, Robert and Juanita.

Like all true "Sons of Dallas," Mr. Burke is an enthusiastic booster of the city and predicts a great future for the "City of the Hour."



OHN R. ATKINS, probably one of the best known restaurant men in Dallas, has devoted himself from early boyhood to the restaurant business and his increasing suc-

cess in his chosen field is sufficient evidence that his talents have not been misdirected nor his efforts lost. The original Mecca Cafe was established by him at 1206 Main Street, in 1906 but for the sake of a better location the cafe was moved in 1913 to 1801 Main Street. During the fifteen years Mr. Atkins was in business he set the pace for high class restaurant efficiency and service. He recently sold the Mecca and has enjoyed a well earned rest. The following statement of policy was ever his watch word when in business: "We know that a satisfied customer is the best advertisement and consequently we do our utmost to please our trade. Should you find any mistake or have cause for complaint, we are at all times willing to rectify mistakes and adjust all difficulties to the satisfaction of our customers." The maintenance of this standard accounts for the fact that Mr. Atkins ever was looked up to as a man without peer in his line and the citizens of Dallas trust that he will again enter the field in which he has spent his active career.

Mr. Atkins was born in Sulphur Springs, Texas, in 1877. His parents, Mr. and Mrs. W. J. Atkins, were engaged in the restaurant business in their home town and the success of their son is no doubt largely due to his early training. He was educated in the public schools of Sulphur Springs though it was behind his father's counter that his best and most helpful lessons were mastered. Here he learned what it takes to satisfy a hungry appetite and incidentally he noticed that people are much like sheep in that they never forget where they found a good "feed." He came to Dallas from Corsicana, Texas, where he was engaged in business in 1906.

In 1900 Mr. Atkins was married to Miss Orbin Jernigan, of Commerce, Texas. Three children. Orbyrie, Johnette and Ross complete the family. The Atkins home is at 729 North Bishop Street.

Mr. Atkins has used to the best advantage his heritage which consists chiefly of an abundance of energy, sound judgment and the ability to understand what people want. Though not largely associated with public activities, he has made his influence widely felt by maintaining the highest standards in his own field and, after all, no higher type of public service has yet been found. His business has brought him into contact with large numbers of people of all ranks and few men in Dallas are more widely known and none more thoroughly respected.



NOE JOHN LANG, former well known restaurant man and now proprietor of "The Bonnet Box," exclusive retail millinery establishment, 1506 Elm Street, came to Dallas

in 1911 from Chicago and in 1913 opened his millinery store, catering to the most exclusive trade, and carrying a line of the best millinery to be found in the South. "The Bonnet Box" occupies a space only fourteen by eighty-two feet, but has a total of twenty employees and is doing an annual business in excess of sixty thousand dollars. Ladies' hats and everything pertaining to the millinery line are to be found in this dainty little store where an air of smartness is found in every nook and corner. The display arrangements are unique and every modern facility for the comfort and convenience of milady while doing her shopping is provided. Handsome fixtures add to the attractiveness of the well selected stock and courteous and accommodating sales people are in attendance.

Upon removing to Dallas Mr. Lang assumed charge of the Santa Fe Cafe, operating it for several years prior to opening his millinery establishment. During his connection with the Santa Fe Cafe Mr. Lang developed more than a local reputation as a caterer. Prior to coming to Dallas he owned and operated Lang's Cafe in Chicago for four years and most of his business career prior to embarking in the millinery business was spent as a restauranteur.

Mr. Lang was born in Chicago, October 30, 1880, a son of John and Christine (Helkins) Lang, both natives of Germany but residents of Chicago for many years. His father conducted a large bakery establishment in Chicago for 22 years and was a prominent figure in the commercial life of the Windy City. Mr. Lang was educated in the Chicago public schools and in 1910 was married at Dodge City, Kansas, to Miss Marie Carr. They reside at 2822 South Boulevard.

A progressive and energetic business man, Mr. Lang is ever alert to secure the latest and most fashionable innovations in millinery for his customers, many of whom have come to regard him as a connoisseur in the selection of chic and modish hats. This has been one of the contributing factors in making "The Bonnet Box" one of the most popular and classy millinery shops in Dallas.

Mr. Lang is affiliated with the Catholic Church and is an active member of the Sons of Herman.



SIDOR DAVIDSON AND HARRY LEVINE: Isidor Davidson, Dallas manager and Secretary-treasurer, Davidson & Levine, Inc., proprietors of the Joseph's Cafe at 1415 Com-

merce St., has in about two months time built up a record for the Joseph's Cafe which places it with the first class up-to-date Restaurants of the City. The manager and employees pride themselves on the quality of food, the prompt, courteous service and good fellowship. This cafe will soon be enlarged by an additional 50x100 feet, giving a seating capacity of 500 in the dining room, making it one of

the largest cafes in the Southwest. In fact that is their slogan. They now occupy a building 50x100 feet consisting of two stories and a basement. Sixtyseven people are now employed and this numbed will be doubled when the new cafe is completed. Sam A. Joseph, father-in-law of Mr. Davidson is the president of this cafe, which is a continuation of the famous Joseph's of Fort Worth which has been established since 1906.

A native son, Mr. Davidson was born in Palestine, Texas in 1893. He is the son of Leo Davidson, a merchant of Palestine. His mother was Miss Jenny Pitlock of Chicago. Mr. Davidson graduated from the Palestine High School and Eastman Business College. In 1916 he was married to May Joseph of Fort Worth, daughter of Sam A. Joseph. They have one child, Martha Jane. Their home is at the Park Hotel.

Mr. Davidson was connected with Joseph's in Fort Worth for three years before coming to Dallas. Previous to that time he was in the mercantile business in Palestine.

He is prominent in Club life, being a member of Palestine Blue Lodge No. 3, Dallas Consistory No. 6, Moslah Shrine and Elks. He is a member of the Temple Emanuel.

Harry Levine, Vice President and General Manager of Joseph's Cafe is an energetic young business man. He has been connected with Joseph's since it opened, July 1, 1920. Prior to going into Joseph's he was in the oil business. He is now living at 1214 South Harwood Street. Under the capable management of these two young men, the business continues to grow and prosper.



TEWIS H. MEGRAIL, formerly secretary and manager of the Business Men's Credit and Collecting Association of Grand Prairie, insurance man in the three phases of fire,

life and accident, and justice of the peace and notary, is right at the heart of the life of his town in all of its phases. The region between the two, Dallas and Fort Worth, is one of the finest agricultural sections of the state, and as interurbans and railways and concrete pikes traverse the section, it is fastly becoming the heart of Texas in density of population. Such growth and such a situation means development in all the activities of men. It is in the heart of this territory that Mr. Megrail resides and is a chief citizen.

Lewis H. Megrail hails from Ohio; he was born in the county of Jefferson of that state in 1861. His parents, John L. Megrail, deceased since 1900, and Sarah (Cole) Megrail, were born on adjoining farms in Ohio. The school system of the state that produces so many presidents provided the education of young Megrail. At the age of fifteen he left school, learned the printer's trade and went into a printing business for himself. For five years he was in Smithfield, Ohio. He then sold out and went to Illinois where, after a short residence, he went to Ohio again. He then began an affiliation with a steam and electric railway which lasted for fifteen years. In 1911, he yielded to the call of Texas and the call of humanity, for he covered his business relations of many successful years to come to Texas to take charge of an orphanage, the Juliet Fowler Home, near Grand Prairie. He continued with this institution until 1915 when the Home was moved to Dallas. He then traveled a year, return-

ing to Grand Prairie from which point he began the operation of a truck line between Arlington and Dallas. This business he pursued until 1919 when he sold his interests and accepted the position as secretary and general manager of the Business Men's Credit and Collecting Association of his city.

On July 31, 1885, at Steubenfield, Ohio, Miss Cora Belle McPherson, now president of the Texas Women's Christian Temperance Union, with offices in Dallas, became the bride of Mr. Megrail. George Rex Megrail is their son and he is affiliated with the Dallas post office force.

Mr. Megrail is a Mason, member of the Sam R. Hamilton Blue Lodge No. 1031, a Knight of Pythias and an elder in the First Christian Church of his city. Not only has he attained success in the world of finance but he heartily gives his influence and energy to champion every move that makes for the civic and moral betterment of his community. And in that community he has a host of friends and is esteemed as a leading citizen.



F. WAGGONER, vice-president of the First State Bank, Grand Prairie, is chief financier of one of the most substantial sections in north central Texas, and, as a pioneer

banker in his territory, is known and esteemed by a host of friends. Other members of his institution are W. G. Liggett, president and J. T. Yeager, cashier. The bank began in 1904 as a private institution; three years later it became a state bank, up until which time it had been owned by D. E. Waggoner. It is incorporated with capital at \$40,000.00 and maintains three employes. Grand Prairie is at the heart, in location, of one of the richest farming sections Texas affords.

Mr. Waggoner is a native Texan; he was born in Fannin County in 1870. The public school system of Texas gave him his earlier education and this was supplemented by a course in the Hill's Business College at Waco, Texas. In 1901, Mr. Waggoner entered the banking profession. His first banking experience was at Blum, Texas, in Hill County, where he worked for three years. In 1904 he left Blum to come to Grand Prairie and from that date has been a leading citizen at his present location. He was assistant cashier at Blum, and was chosen as vice-president in the Grand Prairie organization, later he became cashier and until 1917 he served in this capacity. From 1917 he has served as vicepresident.

In 1906 Miss Mary Bacon, of Tennessee, became the wife of Mr. Waggoner. They have five children: Mary Elizabeth, Annie Lou, Joel F., Jr., Charles O. and Thomas Victor.

Mr. Waggoner thoroughly believes in the future of Grand Prairie. He has been identified with its leading interests for about twenty years, not only as a leader in finance and business, but as one who gives the full weight of his influence and the power of his energy to every move that makes for the civic growth and welfare of his city.



HARRY TURNER, partner with L. O. Turner in the firm of Turner Hardware & Furniture Company, Main Street, Grand Prairie, conducts a business that rivals suc-

cessfully the business volume of many like establishments in large cities. Carrying a full line of hardware, implements, furniture, coffins, harness, paints, wall paper, oils, window glass; with floor space of 8,000 square feet, and with warehouse on the T. & P. trackage that has a floor space of 2,000 square feet, backed up with a hustling town and one of the greatest farming districts in Texas that is the most densely populated rural portion of the state-the Turner Hardware & Furniture Company easily ranks with the leaders in its line. Mr. Turner and his brother are the successors of the Moors-Smiley organization, which was bought out on March 1, 1913. The business at that time demanded a floor space of only 4,500 feet; today it requires 10,000 square feet.

Mr. Turner was born at Longview, Texas, on April 4, 1884. His father, L. C. Turner, was a pioneer railway official, serving for many years as treasurer for the "3 S. R. R."-the old Sherman, Shreveport and Southern. He is now deceased. His mother was Hattie B. (Wrenn) Turner, a native of Virginia. In the public schools of Eastern Texas young Turner received his education. He began his business career in railroading. For some years he served as traveling accountant for the Cotton Belt Route in Texas; later he was chosen commercial agent for this road in Texas. His experience in railroading covered twelve years, 1906-1918. His brother was in the railroad business from 1904 until 1914, serving as cashier for the T. & T. at Shreveport and in the accountant's department for the L. R. & N. At those dates, 1913 and 1918, the two brothers left the railroad business to enter into the mercantile business.

In 1908, at Greenville, Texas, Miss Lena Long, native of Texas, daughter of I. W. Long, of Greenville, became the bride of Mr. Turner. Mr. Turner is a Mason and an enthusiastic Shriner, with membership in the Hella Temple.

As one who is successful to an attractive degree, a leader in every good move of his city, Mr. Turner is a representative citizen of his section.

ENJAMIN CLAYTON BASS, has for several years been identified with the business interests of Arlington and Tarrant County, and is the sole owner of the insurance

and bond business conducted under the name of B. C. Bass, and carries a general line of insurance and bonds. The business is not confined to Arlington, but extends throughout Tarrant County, where insurance is placed on farm houses, barns, cotton gins, etc. Mr. Bass came to Arlington from Paducah, Texas, in 1918 to accept the position of assistant cashier of the First State Bank of Arlington, which position he held for almost three years, resigning in order to establish his present business.

A native Texan, he was born near Pittsburg in 1888. His father, W. C. Bass, was a pioneer Texan, and is engaged in the grocery business in Pittsburg, which he has successfully operated for a great many years, and is known by practically every resident of Camp County. His mother was Miss Susan Rebecca Darby, a native of this state. His education was obtained in the public schools of Pittsburg, and the Tyler Commercial College at Tyler, Texas.

Mr. Bass' first business experience was as a bookkeeper with the Alba National Bank at Alba, Texas, where he remained for more than a year, when he resigned from this position to go with the Singleton Dry Goods Company at Lufkin, Texas. With a

desire to again enter the banking business, he secured a position with the First National Bank at Paducah, Texas, where he remained until coming to Arlington in 1918. Mr. Bass was married in 1913 at Alba, Texas, to Miss Ara Farrington, also a native of this state. They have two children, Benjamin Clayton, Jr., seven years of age, and Sarah Rebecca, almost four. He is affiliated with the A. F. & A. M., in which he takes an active interest. He is a staunch and consistent member of the Methodist Church. Mr. Bass is a zealous worker for all things pertaining to the building up of the city in which he lives, and his home at 308 West Main Street is one of the most attractive in the town of Arlington.

EORGE W. SPIKES, secretary-treasurer and general manager of the company of Spikes Brothers, Inc., Dalworth Park, Dallas County, directs one of the largest and

most interesting phases of manufacturing in Texas, the making of 1,500 brooms each working day when the plant is running at its full capacity. The company keeps sixty-five men at work, four salesmen covering Texas and Louisiana, when operating at the above rate. The growth of the concern sets forth its success, founded by J. J. Spikes in Dallas in 1895, moved to Dalworth in 1912, incorporated for \$40,000.00 in 1913, and growing from a daily capacity of sixty to seventy brooms at the beginning to 900 a day in 1913 and on to the present ouput of 1,500 brooms-125 dozen a day. The Company owns its splendid plant of brick buildings, two story structures, with floor space of 25,000 square feet and drying sheds and a block of ground. It has first rate shipping facilities, being located directly on the T. & P. Railway as well, also on the lines of the Electric Freight and Express, a point about mid-way between the cities of Dallas and Fort Worth which gives the town its name-Dalworth.

George W. Spikes is a native Texan; he was born in Kaufman County in 1879. His father, J. J. Spikes, born in Shelby County, Texas, moved to Dallas in 1890 and began the manufacture of brooms in 1895; he is president of the organization, with Paul Spikes as active vice-president. The mother, Mattie (Fowler) Spikes, was a native of Tennessee. The Dallas public school system, the best Texas affords, provided George W. Spikes with his schooling. A course in the Metropolitan Business College prepared him for his immediate work which was to enter his father's business as bookkeeper. He served in this capacity from 1901 until 1913, when, upon the incorporation of the company, he was chosen secretary-treasurer and general manager.

At San Jose, California, Miss Ollie May Huguley and Mr. Spikes were united in marriage; Miss Margaret is the daughter of this union; Mrs. Spikes died in 1915. In April of 1916, Miss Madge Ballard, at Dalworth, Texas, became the bride of Mr. Spikes. The family residence is at Dalworth.

Mr. Spikes is a member of the Commercial Club of his village but in spirit and in information, he keeps abreast of the latest and best in the manufacturing world. He is keen, thorough, has considerable executive ability, and he and his organization have a rating of first rank among Texas' manufacturers.



HOMAS L. CRAVENS, for more than a decade associated with the business interests of Arlington and Tarrant County is the sole owner of the real estate and farm

and ranch loan business conducted under the name of Cravens & Co. on Center Street, Arlington, Texas. The business was organized in 1911 under the firm name of Lane & Cravens, which continued under that name until 1913 when Mr. Lane sold his interest to Mr. Hiett, and the business was conducted under the name of Cravens & Hiett until the beginning of the present year, when Mr. Cravens purchased his partner's interest, and is conducting the business with the aid of his employees. Under his able management the business has grown steadily since its inception.

A native Texan, Mr. Cravens was born in Arlington in 1888. His father, Dr. M. H. Cravens, was one of the pioneer settlers of Texas, coming to Tarrant County in 1870 where he practiced medicine for many years. He was a native of Indiana. His mother was Miss Bettie Burney, a native of Texas, while his grandmother, Mary Burney, was born in Mississippi, but came to Texas in 1839, just a few years following the independence of Texas from Mexico, and she often entertained her friends by relating stories of her early days in Texas, especially their experiences with the Indians and the many hardships encountered by the early settlers here.

Mr. Cravens secured his early education in the public schools and Carlisle Military Academy, graduating in the class of 1905, later studying for three years at Cumberland University, and one year in the Medical Department of the University of Texas at Galveston. On leaving college in 1911, he entered the real estate business, and has continued in that line, where by his fair-minded methods, he enjoys the full confidence of the people of Tarrant County with whom he has been in close contact for more than ten years.

Mr. Cravens was married in Arlington in 1913 to Miss Stella McKinley, a native of this state. He is affiliated with the A. F. & A. M. in which he takes an active interest. He is interested in all civic matters having to do with the upbuilding of his home town, and has served the city as commissioner. His home is located on Abraham Street, one of the choice locations of the city. He is progressive, educated and the kind of man who makes cities.



AUL WESLEY COULTER has for more than twenty years been associated with the business interests of Tarrant County, and the drug store at Arlington, Texas, bear-

ing the name of Coulter & Son, of which he is sole owner, is an evidence of his business ability. This firm was established originally in 1901, by Mr. Coulter with an associate, but after one year his father purchased the interest of the partner and changed the name to Coulter & Son. They carry a complete line of drugs and druggist's sundries. Their prescription department is well equipped, and enjoys a reputation for accuracy in all work entrusted to their care. Three registered pharmacists are continuously employed. They also have a commodious soda fountain which is a popular meeting place for the tired shoppers of Arlington, and visitors from other sections.

A native Texan, Mr. Coulter was born in the city of which he now has his business, in 1879. His father, G. W. Coulter, lived in Tarrant County for

more than thirty years where he was engaged extensively in farming and stock raising. Mr. Coulter's education was obtained in the public schools and the medical department of the University of Texas at Galveston. With the idea of eventually becoming a druggist, he spent one year in a drug store at Mansfield and two years with Middleton & Sanders, druggists at Arlington, before he took the course in the medical department of the University of Texas at Galveston. Immediately on leaving college, he returned to Arlington and entered business for himself, where by his fair and honest business methods, he has built up a large and profitable

Mr. Coulter is affiliated with the A. F. & A. M., being a 32nd degree Scottish Rite Mason, belonging to Moslah Temple Shrine, Fort Worth, Texas. He is deeply interested in all civic matters pertaining to the betterment of his home town, and is regarded as one of Arlington's most substantial business men and citizens. He has long been a member of the Retail Druggist's Association and has held the office of second vice-president of this organization in Tarrant County.



C. BUTLER, manager of the Grand Prairie Lumber Company, Main and West Streets, Grand Prairie, directs the largest and most active lumber business of his part of Dallas

County. On January 10, 1920, the Norris Lumber Company of Houston, Texas, bought the Grand Prairie Lumber Company and in the same month M. C. Butler was chosen by that organization to direct their business in the new establishment. The yard has floor space of 75x150 feet, maintains twelve employes and handles lumber and all accessories of building materials. Northern Texas is one of the most steadily and rapidly developing sections of the state, maintaining two leading cities nearby and the tendency for the connecting territory between these cities, traversed by railways and interurbans to become thickly populous is decided. It is in the heart of this territory that the Grand Prairie Lumber Company operates.

Mr. Butler was born at Runge, Texas, on July 27, 1899. His father, I. T. Butler, is a pioneer lumberman of extensive experience; for thirty years he has served as a general manager for the South Texas interests of the Norris Lumber Company. The mother is deceased. The San Antonio school system, one of the best of the Southwest, provided the schooling for young Butler; this was finished by a thorough course in the West Texas Military Academy of the same city.

Mr. Butler began his business career with the Runge Lumber Company of his home city, as yardman; in 1918 this service was interrupted by the call to arms and on June 22nd he enlisted in the navy where he did service on the west coast as seaman on U. S. S. Beaver, a sub-tender. At San Diego in February of 1919, he received his discharge as seaman. He then returned to Runge, Texas, where he re-entered the lumber business and was there engaged when the Norris Lumber Company took over the lumber business at Grand Prairie and sent Mr. Butler there to direct their interests.

The Masonic Blue Lodge, No. 812, Runge, Texas. and the American Legion, Ira Holland Post No. 227, of the same city, claim Mr. Butler as a member. Mr. Butler has a splendid future before him, and, it is because Mr. Butler himself delivers the goods.



FIRRY PARKER, owner of the Senate Cafe, in point of continuous service is the oldest cafe man in Wichita Falls and easily one of the best known caterers in North Texas.

He has literally fed hundreds of thousands of people during the nineteen years he has operated an eating establishment here and counts scores of them as his close personal friends. His success he attributes to the fact that he uses only the very best of materials and in every department employs only experienced and capable help. His cooks and chefs are widely known and were selected for their ability in their respective lines. The Senate Cafe has a total of twelve employees and occupies a floor space twentyfive by seventy-five feet.

The cafe was established in 1910 at 712 Ohio Street, in a part of what was then known as the Senate Bar. With the passing of the saloons the cafe was removed to its present address where a splendid business was built up by catering to the wants of discriminating people and serving at all times the best the markets afforded.

Mr. Parker is a native Texan and was born at Denton in 1884. He is a son of J. W. Parker, well known Denton County citizen, who came to Texas alone at the age of fourteen from Pennsylvania.

Mr. Parker attended the public schools and early in life engaged in the cafe business in which he has made a splendid success. He has been connected with eating establishments in Wichita Falls for nineteen years and takes a pardonable pride in operating what he terms a real business man's cafe. His place has a seating capacity of fifty people and makes a specialty of high class steaks such as are ordinarily found only in the highest priced establishments of the large cities.

In 1910 Mr. Parker was married at Mangam, Oklahoma, to Miss Rosa Ischar, a native of Texas. They reside at 11051/2 Travis Street.

Mr. Parker is intensely interested in the progress and upbuilding of Wichita Falls and predicts the city will reach a population of 70,000 by 1930.



THARLES F. SPIESS, proprietor of the Ganzer Hotel, came to Dallas in 1891, from Denver, Colorado. He entered the service of the Dallas Street Railway Company as a

motorman. Changing to other pursuits, he followed various business lines until 1904, when he leased the present hotel property—which he purchased outright in 1909.

The Ganzer Hotel has twenty-four comfortably furnished rooms, an artistically appointed lobby and a dining-room that is well patronized.

Mr. Spiess was born in Heidelberg, Germany, March 25, 1861. He emigrated to America at the age of 21, arriving at the port of New York. After three months spent in the metropolis, he made his way to Minnesota and the Northwest, finally removing to Denver, Colorado, where he married Miss Francis Leppert.

The oldest boy in a family of twelve children, Mr. Spiess himself is the paterfamilias to a son, Lawrence, who served in the United States Navy on the battleship Texas, and three daughters, Mrs. P. F. Simons, of Waco, Mrs. J. P. Simons of San Antonio and Mrs. Ira Parker of Graham, Texas.

Mr. Spiess was educated in the public schools of Germany. He is a member of the I. O. O. F. and the Sons of Herman.



TEPHEN I. MUNGER. In the death of Stephen I. Munger, philanthropist, financier and manufacturer, Dallas lost a chief citizen whose influence and personality perme-

ated every civic enterprise; institutions of higher learning have one less champion and promoter and the South has witnessed the passing of a leading benefactor. Mr. Munger has made definite contribution of attractive proportions to his city, his state and to the cotton industry of the world. He was president of the Continental Gin Company of Dallas. which concern has eight factories and does a big business with Europe, Asia and China, as well as handling an immense share of the gin activity of the South. He was also identified with many financial institutions of his city.

Stephen I. Munger was a native Texan, born in Reutersville, Fayette County, on November 5, 1855; his father was Henry Martin Munger, born at Colchester, Conn., and his mother, Jane C. (McNutt) Munger, a member of the Jackson family of Tennessee. Trinity University, located a generation ago at Tehuacana, completed the education that had its beginning in the public school system of the state. With his brother, R. S. Munger, inventor of the universally known Murray Gin System, he established the Munger Machine & Manufacturing Company at Dallas, Texas, in 1899 and later opened a branch office at Birmingham. In 1900, this organization absorbed the Continental Gin Company and S. I. Munger was made president; the capitalization at that time was two million dollars; today it is four and a half millions, with eight factories. Mr. Munger is thereby identified among the solid builders of big business in the Lone Star State.

On December 9, 1877, Mr. Munger and Miss Trudie Terrell were united in marriage, the result of a college romance. Leroy Munger, of Dallas; L. S. Munger, of Mexia; S. I. Munger, Jr., of Dallas, and Mrs. George N. Aldredge, Jr., of Dallas, are their children; the Munger residence is at 4533 Ross Avenue. Mr. Munger was a director in the City National Bank and in the Dallas Trust and Savings Bank: he was a member of the Munger Oil & Cotton Company of Mexia and of the Dallas Oil & Refining Company. He was a member of the executive committee of the Board of Trustees of the Southern Methodist University and was a liberal contributor to that institution. Only recently he endowed the Hyer Chair of Physics in Southern Methodist University while his wife gave \$50,000.00 for the endowment of a Professorship of French, in the same institution. S. I. Munger was a builder and not for himself does a builder live; his usefulness will be perpetuated in the institutions, both business and philanthropic, which he founded and in the sons who share the father's talent and ability as well as the name.

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